

In confidence Ofcom and BT

BT Price List

All prices as listed in the BT Wholesale Service Provider Price List as of 8th November 2006

BT IPStream pricing information

BT IPStream Home Max (capacity charging)

Rental (pa)	Connection
£100.80	£40.00

Source: BT Wholesale Service Provider Price List, Section 44, Part 1, Sub Part 5.2

BT IPStream rebate scheme

BT IPStream Max (rebate)

Rental (pcm)	Connection
£1.10	

Source: BT Wholesale Service Provider Price List, Section 44, Part 1, Sub Part 10.3

Broadband discount scheme

Maximum (capacity charging) discount

2.0%

Source: BT Wholesale Service Provider Price List, Section 44, Part 5, Sub Part 1.3

BT Central (capacity charging) list price

BT Central 2Mbit/s
 BT Central 10Mbit/s
 BT Central 10Mbit/s SDH Resilience
 BT Central 34Mbit/s
 BT Central 34Mbit/s SDH Resilience
 BT Central 155Mbit/s
 BT Central 155Mbit/s L2TP Passthrough
 BT Central 622Mbit/s L2TP Passthrough

Rental (pa)	Connection
£12,360	£3,000
£35,244	£14,000
£38,280	£16,000
£81,000	£14,000
£84,000	£16,000
£347,400	£50,000
£316,200	£50,000
£1,496,760	£175,000

Source: BT Wholesale Service Provider Price List, Section 44, Part 1, Sub Part 8.2
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 Source: BT Wholesale Service Provider Price List, Section 44, Part 1, Sub Part 8.2

BT Central (capacity charging) price per kbit/s

BT Central 2Mbit/s
 BT Central 10Mbit/s
 BT Central 10Mbit/s SDH Resilience
 BT Central 34Mbit/s
 BT Central 34Mbit/s SDH Resilience
 BT Central 155Mbit/s
 BT Central 155Mbit/s L2TP Passthrough
 BT Central 622Mbit/s L2TP Passthrough
 Lowest charge per kbit/s

£8.83	£2.14
£4.64	£1.84
£5.04	£2.11
£3.24	£0.56
£3.36	£0.64
£2.76	£0.40
£2.80	£0.44
£2.69	£0.31
£2.69	£0.31

Parameters

Reference model key assumptions

Reference capacity (IP throughput) per end user (kb/s)

BTC_refBW 12.5

BT Central connection amortisation period (years)

BTC_conn_amo 3

Typical downstream IP Throughput capacity for BT Central products (Mbit/s)

BT Central 2Mbit/s

1.4

Source: BT SIN 329, Issue 9.6, May 2006

BT Central 10Mbit/s

7.6

Source: BT SIN 329, Issue 9.6, May 2006

BT Central 10Mbit/s SDH Resilience

7.6

Source: BT SIN 329, Issue 9.6, May 2006

BT Central 34Mbit/s

25

Source: BT SIN 329, Issue 9.6, May 2006

BT Central 34Mbit/s SDH Resilience

25

Source: BT SIN 329, Issue 9.6, May 2006

BT Central 155Mbit/s

126

Source: BT SIN 329, Issue 9.6, May 2006

BT Central 155Mbit/s L2TP Passthrough

113

Source: BT SIN 329, Issue 9.6, May 2006

BT Central 622Mbit/s L2TP Passthrough

BTC_throughpu 557

Source: BT SIN 329, Issue 9.6, May 2006

ARPU calculation

	rebate scheme qualifying exchanges	all other exchanges
Listed end user rental charge (pcm)	£8.40	£8.40
EUA Rebate (pcm)	£1.10	
EUA volume discount (pcm)	£0.17	£0.17
EUA charge after rebate and volume discount (pcm)	£7.13	£8.23
BT Central connection allocation (pcm)	£0.11	£0.11
BT Central rental allocation (pcm)	£2.80	£2.80
ARPU	£10.04	£11.14

Maximum ARPU

£11.14