

**Additional data relating to the sensitivity analyses in Annex 5 to Ofcom's publication *Arrangements for porting phone numbers when customers switch supplier*, published by Ofcom on 18 July 2007**

**Sensitivity 1**

	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	
6	<b>ACQ - Cash Flow (Year End)</b>																
7																	
8					2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	
9		Incremental savings		£m	-	-	-	41.0	49.0	57.0	83.2	92.6	102.0	111.4	120.8	130.2	
10		Incremental opex		£m	-	0.2	0.7	1.2	2.7	2.7	2.7	2.7	2.7	2.7	2.7	2.7	
11		Incremental EBITDA		£m	-	(0.2)	(0.7)	39.8	46.3	54.3	80.5	89.9	99.3	108.7	118.1	127.5	
12		Incremental capex - mobile (2007-2009) and fixed(2010-2012)			2.4	4.8	4.8	12.3	24.6	24.6							
13		Cash Flow		£m	(2.4)	(5.0)	(5.5)	27.5	21.7	29.7	80.5	89.9	99.3	108.7	118.1	127.5	
14																	
15		Discount Factor		12%		1.00	0.89	0.80	0.71	0.64	0.57	0.51	0.45	0.40	0.36	0.32	0.29
18		Cash Flow (Present Values) Total		£m	(2.4)	(4.5)	(4.4)	19.6	13.8	16.8	40.8	40.7	40.1	39.2	38.0	36.7	
19		Net Present Value (NPV)		£m	(2.4)	(6.9)	(11.3)	8.2	22.0	38.9	79.7	120.3	160.5	199.7	237.7	274.4	

**Sensitivity 2**

	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	
6	<b>ACQ - Cash Flow (Year End)</b>																
7																	
8					2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	
9		Incremental savings		£m	-	-	-	41.0	49.0	57.0	68.8	77.1	85.4	93.7	102.0	110.3	
10		Incremental opex		£m	-	0.2	0.7	1.2	2.7	2.7	2.7	2.7	2.7	2.7	2.7	2.7	
11		Incremental EBITDA		£m	-	(0.2)	(0.7)	39.8	46.3	54.3	66.1	74.4	82.7	91.0	99.3	107.7	
12		Incremental capex - mobile (2007-2009) and fixed(2010-2012)			2.4	4.8	4.8	12.3	24.6	24.6							
13		Cash Flow		£m	(2.4)	(5.0)	(5.5)	27.5	21.7	29.7	66.1	74.4	82.7	91.0	99.3	107.7	
14																	
15		Discount Factor		12%		1.00	0.89	0.80	0.71	0.64	0.57	0.51	0.45	0.40	0.36	0.32	0.29
18		Cash Flow (Present Values) Total		£m	(2.4)	(4.5)	(4.4)	19.6	13.8	16.8	33.5	33.7	33.4	32.8	32.0	30.9	
19		Net Present Value (NPV)		£m	(2.4)	(6.9)	(11.3)	8.2	22.0	38.9	72.4	106.1	139.5	172.3	204.3	235.2	

**Sensitivity 3**

	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	
6	<b>ACQ - Cash Flow (Year End)</b>																
7																	
8					2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	
9		Incremental savings		£m	-	-	-	5.1	6.1	7.1	12.0	13.3	14.6	16.0	17.3	18.6	
10		Incremental opex		£m	-	0.2	0.7	1.2	2.7	2.7	2.7	2.7	2.7	2.7	2.7	2.7	
11		Incremental EBITDA		£m	-	(0.2)	(0.7)	3.9	3.4	4.4	9.3	10.6	11.9	13.3	14.6	15.9	
12		Incremental capex - mobile (2007-2009) and fixed(2010-2012)			2.4	4.8	4.8	12.3	24.6	24.6							
13		Cash Flow		£m	(2.4)	(5.0)	(5.5)	(8.4)	(21.2)	(20.2)	9.3	10.6	11.9	13.3	14.6	15.9	
14																	
15		Discount Factor		12%		1.00	0.89	0.80	0.71	0.64	0.57	0.51	0.45	0.40	0.36	0.32	0.29
18		Cash Flow (Present Values) Total		£m	(2.4)	(4.5)	(4.4)	(6.0)	(13.5)	(11.5)	4.7	4.8	4.8	4.8	4.7	4.6	
19		Net Present Value (NPV)		£m	(2.4)	(6.9)	(11.3)	(17.3)	(30.8)	(42.2)	(37.5)	(32.7)	(27.9)	(23.1)	(18.4)	(13.8)	

### Sensitivity 4

	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q
6	<b>ACQ - Cash Flow (Year End)</b>															
7																
8					2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
9		Incremental savings		£m	-	-	-	6.1	8.4	10.7	16.8	19.5	22.1	24.7	27.3	30.0
10		Incremental opex		£m	-	0.2	0.7	1.2	2.7	2.7	2.7	2.7	2.7	2.7	2.7	2.7
11		Incremental EBITDA		£m	-	(0.2)	(0.7)	4.9	5.7	8.0	14.1	16.8	19.4	22.0	24.6	27.3
12		Incremental capex - mobile (2007-2009) and fixed(2010-2012)			2.4	4.8	4.8	12.3	24.6	24.6						
13		Cash Flow		£m	(2.4)	(5.0)	(5.5)	(7.5)	(18.9)	(16.6)	14.1	16.8	19.4	22.0	24.6	27.3
14																
15		Discount Factor		12%	1.00	0.89	0.80	0.71	0.64	0.57	0.51	0.45	0.40	0.36	0.32	0.29
18		Cash Flow (Present Values) Total		£m	(2.4)	(4.5)	(4.4)	(5.3)	(12.0)	(9.4)	7.2	7.6	7.8	7.9	7.9	7.8
19		Net Present Value (NPV)		£m	(2.4)	(6.9)	(11.3)	(16.6)	(28.7)	(38.1)	(30.9)	(23.4)	(15.5)	(7.6)	0.3	8.2

### Sensitivity 5

	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q
6	<b>ACQ - Cash Flow (Year End)</b>															
7																
8					2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
9		Incremental savings		£m	-	-	-	12.2	16.8	21.4	29.8	34.7	39.6	44.6	49.5	54.4
10		Incremental opex		£m	-	0.2	0.7	1.2	2.7	2.7	2.7	2.7	2.7	2.7	2.7	2.7
11		Incremental EBITDA		£m	-	(0.2)	(0.7)	10.9	14.1	18.7	27.1	32.0	36.9	41.9	46.8	51.7
12		Incremental capex - mobile (2007-2009) and fixed(2010-2012)			2.4	4.8	4.8	12.3	24.6	24.6						
13		Cash Flow		£m	(2.4)	(5.0)	(5.5)	(1.4)	(10.5)	(5.9)	27.1	32.0	36.9	41.9	46.8	51.7
14																
15		Discount Factor		12%	1.00	0.89	0.80	0.71	0.64	0.57	0.51	0.45	0.40	0.36	0.32	0.29
18		Cash Flow (Present Values) Total		£m	(2.4)	(4.5)	(4.4)	(1.0)	(6.7)	(3.4)	13.7	14.5	14.9	15.1	15.1	14.9
19		Net Present Value (NPV)		£m	(2.4)	(6.9)	(11.3)	(12.3)	(19.0)	(22.4)	(8.6)	5.8	20.8	35.9	50.9	65.8

### Sensitivity 6

	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q
6	<b>ACQ - Cash Flow (Year End)</b>															
7																
8					2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
9		Incremental savings		£m	-	-	-	12.2	16.8	21.4	29.8	34.7	39.6	44.6	49.5	54.4
10		Incremental opex		£m	-	0.5	1.6	2.7	4.1	4.1	4.1	4.1	4.1	4.1	4.1	4.1
11		Incremental EBITDA		£m	-	(0.5)	(1.6)	9.5	12.7	17.2	25.7	30.6	35.5	40.4	45.3	50.3
12		Incremental capex - mobile (2007-2009) and fixed(2010-2012)			5.2	10.3	10.3	26.5	52.9	52.9						
13		Cash Flow		£m	(5.2)	(10.9)	(11.9)	(16.9)	(40.3)	(35.7)	25.7	30.6	35.5	40.4	45.3	50.3
14																
15		Discount Factor		12%	1.00	0.89	0.80	0.71	0.64	0.57	0.51	0.45	0.40	0.36	0.32	0.29
18		Cash Flow (Present Values) Total		£m	(5.2)	(9.7)	(9.5)	(12.1)	(25.6)	(20.3)	13.0	13.8	14.3	14.6	14.6	14.5
19		Net Present Value (NPV)		£m	(5.2)	(14.9)	(24.4)	(36.4)	(62.0)	(82.3)	(69.3)	(55.4)	(41.1)	(26.5)	(11.9)	2.6