Financial Year	
Financial Period	

Financial Period						
		Year to date				
	Actual	Prior Year	%Var	Budget	%Var	
Reported Business staff						
Headcount						
Full Time Equivalent (as defined in paragraph 2.2)						
Processing productivity ¹						
Total workload (Weighted Items)						
Total gross hours						
Workload (Weighted Items) YoY%						
Gross hours YoY%						
Productivity (WIGH) YoY%						
1 includes hours for collections & regional logistics (local di	istribution) a	ctivity wi	thin the p	rocessing	cost cen	
Delissems man desetis its 2						
Delivery productivity ²		l		1		
Total workload (Weighted Items)						
Total gross hours						
Workload (Weighted Items) YoY%						
Gross hours YoY%						
Productivity (WIGH) YoY%	cost contros					
2 includes hours for collection that fall within the Delivery	cost centres					
Productivity for Processing/Delivery functions		1		1		
Total workload (Weighted Items)						
Total gross hours						
Workload (Weighted Items) YoY%						
Gross hours YoY%						
Productivity (WIGH) YoY%						
Transformation						
Total number of Mail Centres						
Number of Mail Centre closures						
Number of Mail Centre openings						
Total number of fully modernised Delivery Offices						
Voluntary Redundancy costs ('VR')						
Operating and capital expenditure on transformation						
excluding VR						

