The Communications Market:

Digital radio report chart pack

July 2010

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Basis of report publication

• The Government announced its Digital Radio Action Plan in July 2010. Ofcom was asked in the plan to publish an annual report on the availability and take-up of digital radio services. This is the therefore the first of those reports.

• The plan emphasises that digital radio switchover should only begin when the market is ready for such a process and that it should therefore be predominantly consumer-led. An aspirational target date of 2015 was supported by the report. But it also concluded that a decision on switchover could only made once two criteria had been fulfilled:
  - when 50% of all radio listening is via digital platforms; and
  - when national DAB coverage is comparable to FM, and local DAB reaches 90% of the population and all major roads.

• This report includes data on digital radio devices’ share of radio listening. Future editions will also report on the coverage project, designed to measure current levels of FM and DAB coverage.

• In this report 'digital radio' is used in its broadest sense to include all platforms and technologies that allow listeners to access digital radio services.
Figure 1  Percentage share of listening hours (digital, analogue, unspecified)

Radio listening share by digital and analogue listening

<table>
<thead>
<tr>
<th>Q2 2007</th>
<th>Q2 2008</th>
<th>Q2 2009</th>
<th>Q2 2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>Digital</td>
<td>12.8%</td>
<td>17.9%</td>
<td>21.1%</td>
</tr>
<tr>
<td>Analogue</td>
<td>66.1%</td>
<td>69.5%</td>
<td>66.2%</td>
</tr>
<tr>
<td>Unspecified</td>
<td>21.1%</td>
<td>12.6%</td>
<td>12.7%</td>
</tr>
</tbody>
</table>

Source: RAJAR Ipsos MORI/ RSMB
Note: New digital radio listening share survey begun in Q2 2007 by RAJAR Ipsos MORI/ RSMB
Figure 2: Proportion of people, by age, who have ever listened to radio via a digital platform, Q1 2010

Digital radio listening by age group (% of total)

Source: Ofcom research, Q1 2010
Base: All who listen to the radio (n=7017)
Q: Whether ever use digital radio
Figure 3: Distribution of listening to digital radio, by socio-economic group – ever used digital radio

Digital radio listening by socio-economic group (% of total)

- All adults: 53%
- AB: 63%
- C1: 55%
- C2: 48%
- DE: 42%

Source: Ofcom research, Q1 2010
Base: All who listen to the radio (n=7017)
Q: Whether ever use digital radio
Figure 4: Share of digital listening, by platform and area

Source: Ofcom / RAJAR / Octagon Q1 2010
Figure 5: Digital radio’s share of radio listening, Q1 2010

Year-on-year increase (percentage points)

<table>
<thead>
<tr>
<th>Platform</th>
<th>Increase (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>All digital</td>
<td>+3.9</td>
</tr>
<tr>
<td>DAB</td>
<td>+2.4</td>
</tr>
<tr>
<td>DTV</td>
<td>+0.6</td>
</tr>
<tr>
<td>Internet</td>
<td>+0.7</td>
</tr>
<tr>
<td>Digital unspecified</td>
<td>+0.1</td>
</tr>
</tbody>
</table>

Digital radio platforms share of all radio hours

Source: RAJAR (adult listeners 15+), Q1 2010
Note: 'Digital unspecified' relates to listening to digital-only stations where the survey respondent has not specified the listening platform used.
Figure 6: Distribution of listener hours, by service and analogue/digital platforms, Q1 2010

Source: RAJAR / OCTAGON, Q1 2010
Figure 7: Distribution of listener hours, by service, between analogue & digital platforms, Q1 2010

Annual increase in digital listening:
- 0.9 pp
- 0.4 pp
- 0.1 pp
- 0.3 pp
- 0.2 pp
- 0.1 pp
- 0.1 pp
- 0.0 pp
- 0.4 pp

Source: RAJAR / OCTAGON, Q1 2010
Figure 8: Most listened-to digital-only stations, Q1 2010

Average weekly reach Q1 2010 (thousands)  % change year on year
-14%  -12%  -20%  +2%  +53%  +4%  +10%  +7%  +1%  new  new  +32%  -29%  -1%  +294%  -27%

Radio group
- Bauer
- BBC
- Other
- Absolute
- Classic Rock
- NME Radio
- Panjab Radio
- Chill

Source: RAJAR, Q1 2010, (all listeners 4+), figures are rounded.
Figure 9: Forecast digital radio listener hours, according to the last government’s Digital Britain report

Digital % share of all radio listening (at year end)

All digital platforms share of radio listening

Source: Digital Britain Report, Value Partners Analysis, RAJAR
Figure 10: Take-up of equipment capable of receiving digital radio, 2010

<table>
<thead>
<tr>
<th>Year-on-year increase (pp)</th>
<th>Share of households</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dial-up 1%</td>
<td>73%</td>
</tr>
<tr>
<td>Broadband 72%</td>
<td></td>
</tr>
<tr>
<td>Cable 11%</td>
<td></td>
</tr>
<tr>
<td>Terrestrial 39%</td>
<td></td>
</tr>
<tr>
<td>Satellite 42%</td>
<td></td>
</tr>
<tr>
<td>DAB radio 35%</td>
<td></td>
</tr>
</tbody>
</table>

Source: Research from: Ofcom, GfK and RAJAR Q1 2010
Figure 11: The radio set universe, frequency of listening and proportion that are digital

<table>
<thead>
<tr>
<th></th>
<th>Sets in the market (millions) – lower bound estimate</th>
<th>Estimated proportion used at least weekly (%)</th>
<th>Estimated proportion that are digital (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>In home radios¹</td>
<td>70m – 80m</td>
<td>73%</td>
<td>14%-16%</td>
</tr>
<tr>
<td>Vehicle radios²</td>
<td>34m</td>
<td>92%</td>
<td>1%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>104 – 114m</strong></td>
<td><strong>83%</strong></td>
<td><strong>10%-11%</strong></td>
</tr>
</tbody>
</table>

Source: Ofcom research on home radio ownership and vehicle figures from the Department of Transport

Note 1: In home radios includes hi-fis, portable radios and alarm clock radios.
Note 2: Data on the number of vehicles on UK roads, as reported by the Department of Transport in December 2009
Note 3: Due to the complexity of estimating the radio set universe, we have included a range of figures based on consumer research conducted in November 2008 and GfK retail sales data for 2000-2010.
Note 4: Frequency of listening figures from Ofcom consumer research May 2010, Base: 1075 UK adults
(Q1) How many working (insert type of device) do you have in your household?
(Q4ii to Q6i): How often do you or someone in your household listen to (type of device)?
Note 5: Proportion of radios including a DAB digital radio tuner uses GfK sales data, June 2010 (11m devices sold in 10 years).
Figure 12: Proportion of individuals claiming access to DAB in the home

Proportion of all individuals (%)

Source: RAJAR / Ipsos MORI / RSMB Q1 2010
Figure 13: Take-up of DAB digital radio, by multiplex area

Source: Ofcom / RAJAR / Octagon Q1 2010
Figure 14: Number of analogue and digital radio sets sold

<table>
<thead>
<tr>
<th>Year to Q1</th>
<th>Analogue sets</th>
<th>DAB sets</th>
</tr>
</thead>
<tbody>
<tr>
<td>2006</td>
<td>10.1</td>
<td>1.5</td>
</tr>
<tr>
<td>2007</td>
<td>7.9</td>
<td>1.8</td>
</tr>
<tr>
<td>2008</td>
<td>8.3</td>
<td>2.1</td>
</tr>
<tr>
<td>2009</td>
<td>7.3</td>
<td>2.1</td>
</tr>
<tr>
<td>2010</td>
<td>7.1</td>
<td>1.9</td>
</tr>
</tbody>
</table>

Total annual sales: 11.6 million, 9.7 million, 10.4 million, 9.4 million, 9.0 million

Share of sales: 87.1%, 12.9%, 81.4%, 18.6%, 79.8%, 20.2%, 77.9%, 22.1%, 78.9%, 21.1%

Source: GfK sales data, 2005-2010
Figure 15: Average price of DAB digital radio receivers

Source: GfK sales data 2003-2010
Figure 16: Have you heard of the term ‘DAB digital radio’?

% of UK adults

- Yes 66%
- No 33%
- Don't know 1%

Source: Ofcom research May 2010
Base: 1075 UK adults
Q: Have you ever heard of the term ‘DAB digital radio’ or seen this logo before today?
Figure 17: Likelihood to purchase a DAB set, Q1 2010

% of those who do not currently have access to DAB at home (%)

Source: Ofcom research, Q1 2010
Base: Those who listen to the radio but have no DAB sets in the home (n=)
Q: How likely is it that your household will get a DAB radio in the next 12 months?
Figure 18: Reasons for not acquiring a DAB digital radio set, Q1 2010

- Too expensive: 3%
- Can receive via DTV: 4%
- Don't know why I should: 2%
- Happy to use analogue radio: 4%
- Can't afford it: 2%
- Poor reception: 4%
- No need: 55%
- Would never listen: 6%
- Happy to use existing service: 32%

Source: Ofcom research, Q1 2010
Base: Those who listen to the radio but have no DAB sets in the home (n=)
Q: How likely is it that your household will get a DAB radio in the next 12 months?
**Figure 19**  Number of UK radio stations broadcasting on analogue (excluding community radio), July 2010

<table>
<thead>
<tr>
<th>Type of station</th>
<th>AM</th>
<th>FM</th>
<th>Total analogue 1</th>
</tr>
</thead>
<tbody>
<tr>
<td>Local commercial</td>
<td>31</td>
<td>203</td>
<td>234</td>
</tr>
<tr>
<td>UK-wide commercial</td>
<td>2</td>
<td>1</td>
<td>3</td>
</tr>
<tr>
<td>BBC UK-wide networks</td>
<td>1</td>
<td>4</td>
<td>5</td>
</tr>
<tr>
<td>BBC local and nations</td>
<td>36</td>
<td>46</td>
<td>46</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>70</td>
<td>254</td>
<td>288</td>
</tr>
</tbody>
</table>

Source: Ofcom, July 2010

1 In total there are 288 individual analogue services as 36 BBC stations are simulcast over both AM/FM wavebands.
## Figure 20  Number of UK radio stations broadcasting on DAB digital radio, July 2010

<table>
<thead>
<tr>
<th>Type of station</th>
<th>Relation to analogue area</th>
<th>Number of stations</th>
</tr>
</thead>
<tbody>
<tr>
<td>Local commercial</td>
<td>DAB in analogue area</td>
<td>84</td>
</tr>
<tr>
<td></td>
<td>DAB extends analogue area</td>
<td>22</td>
</tr>
<tr>
<td></td>
<td>DAB only</td>
<td>33</td>
</tr>
<tr>
<td>UK-wide commercial</td>
<td></td>
<td>7*</td>
</tr>
<tr>
<td>BBC UK-wide networks</td>
<td></td>
<td>11</td>
</tr>
<tr>
<td>BBC local and nations</td>
<td></td>
<td>32</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td></td>
<td><strong>189</strong></td>
</tr>
</tbody>
</table>

Source: Ofcom, July 2010

Note: Number of stations is ‘unique stations’, rather than brands. This includes any station with more than four hours a day of separate programming.
Figure 21: Number of services available on DAB, by area

Source: Ofcom July 2010
Figure 22: Availability of DAB stations, by area

Number of stations, by area

Source: Ofcom, June 2010