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Representing: Organisation

Organisation (Optional): Call Flow Solutions Ltd

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Your response

Question 9.1: Do you agree with our proposals for the price regulation of LLU and SLU? Please provide reasons and evidence in support of your views: Call Flow believe an investigation into SLU pricing is long overdue. While LLU and SLU are generally regarded as being 'similar products' and subject to similar price controls, SLU pricing has generally not moved (and indeed more generally increased) whereas LLU pricing has generally decreased. Particular price discrepancies for similar engineering effort are for SLU provides/ceases (particularly SMPF) compared to LLU provides/ceases. The current price of a SLU provide/cease means that it is impossible to offer retail packages that are in line with BT/Openreach GEA products. This pricing disparity is/will seriously reduce competition from all SLU products (VDSL and G.Fast), as evidenced by only two active SLU providers in the UK.