

## Your response

Question	Your response
<p><b>Question 1: Do you agree with our assessment of the Equinox 2 Offer as set out above?</b></p>	<p><i>Is this response confidential? – Y</i></p>
<p><b>Question 2: Do you have any other comments on the matters set out in this document?</b></p>	<p><i>Is this response confidential? – No</i></p> <p><i>Zen believes that the Equinox 2 Offer will not significantly impact competition. As a communication provider that utilises both Openreach and Altnets, Equinox 2 has not influenced Zen's approach to working with Altnets. However, it will allow Zen to provide more affordable Full Fibre broadband services to consumers located in regions where Openreach is utilized. Zen believes that the Equinox 2 Offer supports the consumer adoption of gigabit-capable technology, which benefits all network providers, including Altnets, by bringing the technology into the mainstream. Zen is of the opinion that network-based competition benefits all internet service providers, network providers, and ultimately consumers. Zen does not see any new barriers to using Altnets resulting from the Equinox 2 Offer, and Altnets remain commercially attractive compared to Openreach.</i></p>

Please provide evidence in support of your views.