## OFCOM CONSUMER SWITCHING AND BUNDLING. 18th February to 1st March 2010.

## Note to reading tables

The tables detailing the survey findings for those who used a MAC/PAC or C&R switching process to switch provider in the last 12 months exclude those decision makers who were found to have given inconsistent responses. Those decision makers who indicated they had used a switching process which requires contact with the losing provider (MAC/ PAC or C&R), but did **not** indicate that they had been in contact with the losing provider have therefore been excluded from the MAC/PAC and C&R columns.

QA1. Which of these services are in your household?
Base : All respondents
QA2. Do you receive more than one of these services as part of an overall deal or package from the same supplier?  Base: Those with more than one service in the household
QA3. Does your TV service include sports or movie channels which you pay an additional fee to receive?  Base : Those with a TV service via cable, Satellite or a broadband connection
QA4. Is your mobile phone a pay as you go phone which requires top-ups, or do you have a monthly contract for the phone?
QA5 Do you pay the same company for both the calls and the line rental for your fixed line phone service, or do you use different companies?  Base: Those with a fixed line phone service for making and receiving calls
QA6A Which supplier do you use for your TV service with monthly subscription? Please say which company you pay for this service, not the manufacturer's name
QA6B. Which supplier do you use for your fixed line broadband? Please say which company you pay for this service, not the manufacturer's name
QA6C. Which supplier do you use for your mobile phone network? Please say which company you pay for this service, not the manufacturer's name.
QA6D. Which supplier do you use for your fixed line phone (calls)? Please say which company you pay for this service, not the manufacturer's name
QA7. Do you receive one bill or separate bills for your package of services from (SUPPLIER)?  Base: Those use use the same supplier for any two or more services
QA7A. So, just to confirm, which services do you receive covered by a single bill from that supplier?  Base: Those who receive one bill for the services they have with the same supplier
QA8. You said you receive (SERVICE) from (SUPPLIER). Do you get these services as a package or as separate services?  Base: Those unsure if they receive one bill or separate bills for the services they have with the same supplier
QA9B. Services that are NOT part of a package
QA11B. How long ago did you start taking TV service with monthly subscription from (SUPPLIER)?
QA21B. How satisfied are you with the overall service provided for your TV service with a monthly subscription?
QA22B. How satisfied are you with your experience of dealing with the customer services for your TV service with a monthly subscription?  Base: Those with TV as a monthly subscription as a standalone service
QA23B. How satisfied are you with the value for money for your TV service with a monthly subscription?  Base: Those with TV as a monthly subscription as a standalone service

OFCOM CONSUMER SWITCHING AND BUNDLING. 18th February to 1st March 2010.	
QA24B. When you took out TV service with a monthly subscription with (SUPPLIER), did you have a contract which tied you to their service for a period of time? IF YES - How long was that contract for?	47
QA25A. When does your current contract for your package of services run out?  Base: Those who have a contract for their standalone TV service with monthly subscription	49
QA11C. How long ago did you start taking fixed line broadband from (SUPPLIER)?  Base: Those with fixed line broadband as a standalone service	51
QA21C. How satisfied are you with the overall service provided for your fixed line broadband?  Base: Those with fixed line broadband as a standalone service	53
QA22C. How satisfied are you with your experience of dealing with the customer services for your fixed line broadband?	55
QA23C. How satisfied are you with the value for money for your fixed line broadband?  Base: Those with fixed line broadband as a standalone service	57
QA24C. When you took out fixed line broadband with (SUPPLIER), did you have a contract which tied you to their service for a period of time? IF YES - How long was that contract for?	59
QA25C. When does your current contract for your fixed line broadband run out?  Base: Those who have a contract for their standalone fixed line broadband service	61
QA11D. How long ago did you start taking mobile phone network from (SUPPLIER)?  Base: Those with mobile phone as a standalone service	63
QA21D. How satisfied are you with the overall service provided for your mobile phone network?  Base: Those with mobile phone as a standalone service	65
QA22D. How satisfied are you with your experience of dealing with the customer services for your mobile phone network?  Base: Those with mobile phone as a standalone service	67
QA23D. How satisfied are you with the value for money for your mobile phone network?  Base: Those with mobile phone as a standalone service	69
QA24D. When you took out mobile phone network with (SUPPLIER), did you have a contract which tied you to their service for a period of time? IF YES - How long was that contract for?  Base: Those with mobile phone as a standalone service	71
QA25D. When does your current contract for your mobile phone network run out?  Base: Those who have a contract for their standalone mobile phone service	73
QA11E. How long ago did you start taking fixed line phone (calls) from (SUPPLIER)?  Base: Those with fixed line phone as a standalone service	75
QA21E. How satisfied are you with the overall service provided for your fixed line phone (calls)?  Base: Those with fixed line phone as a standalone service	77
QA22E. How satisfied are you with your experience of dealing with the customer services for your fixed line phone (calls)?  Base: Those with fixed line phone as a standalone service	79
QA23E. How satisfied are you with the value for money for your fixed line phone (calls)?  Base: Those with fixed line phone as a standalone service	81
QA24E. When you took out fixed line phone service (calls) with (SUPPLIER), did you have a contract which tied you to their service for a period of time? IF YES - How long was that contract for?  Base: Those with fixed line phone as a standalone service	83

OFCOM CONSUMER SWITCHING AND BUNDLING. 18th February to 1st March 2010.	
QA25E. When does your current contract for your fixed line phone (calls) run out?  Base: Those who have a contract for their standalone fixed line phone service	85
QA9A. Services that are part of same package	87
SERVICES COVERED IN BUNDLE	89
QA10A. PACKAGES OF SERVICES SUPPLIER	91
QA11A. How long ago did you start taking Package of services from (SUPPLIER)?	95
QA12. How much is your average MONTHLY bill for this package of services?  Base: Those with a bundle of services for which they receive one bill	97
QA13. Do you receive a discount or special deal for having this package of services?  Base: Those with a bundle of services for which they receive one bill	99
SUMMARY OF ALL PACKAGES	101
SUMMARY OF ALL PACKAGES	103
QA14. Do you think you pay less for having these services from the same supplier than you would if you had shopped around and bought the services separately from different suppliers?  Base: Those unsure if they receive a discount or special deal for having this package of services	105
QA15. How much do you think you are saving each month by having this package of services?  Base : Those who receive a discount or special deal for having this package of services	107
QA16. When you first took a subscription from (SUPPLIER), which services were in the package?  Base: Those with a bundle of services for which they receive one bill	109
QA17B. Who did you use for your TV service with Monthly subscription before you had your package of services with (SUPPLIER)?	111
QA17C. Who did you use for your fixed line broadband before you had your package of services with (SUPPLIER)?	113
QA17D. Who did you use for your mobile phone network before you had your package of services with (SUPPLIER)?  Base: Those with mobile phone in their package of services	115
QA17E. Who did you use for your fixed line phone (calls) before you had your package of services with (SUPPLIER)?  Base: Those with fixed line phone in their package of services	117
QA18. Is there one service in your package which you particularly wanted to use (SUPPLIER) for?  Base: Those with a bundle of services for which they receive one bill	119
QA19. Which, if any, of these were important in your decision to take a package of services rather than take these services separately?	121
QA20. Which one was most important in your decision to take a package of services?  Base: Those with a bundle of services for which they receive one bill	125

OFCOM CONSUMER SWITCHING AND BUNDLING. 18th February to 1st March 2010.	
QA21B. How satisfied are you with the overall service provided for your TV service with a monthly subscription?  Base: Those with TV in their package of services	.130
QA22B. How satisfied are you with your experience of dealing with the customer services for your TV service with a monthly subscription?  Base: Those with TV in their package of services	.132
QA23B. How satisfied are you with the value for money for your TV service with a monthly subscription?  Base: Those with TV in their package of services	.134
QA21C. How satisfied are you with the overall service provided for your fixed line broadband?  Base: Those with fixed line broadband in their package of services	.136
QA22C. How satisfied are you with your experience of dealing with the customer services for your fixed line broadband?  Base: Those with fixed line broadband in their package of services	.138
QA23C. How satisfied are you with the value for money for your fixed line broadband?  Base: Those with fixed line broadband in their package of services	.140
QA21D. How satisfied are you with the overall service provided for your mobile phone network?  Base: Those with mobile phone in their package of services	.142
QA22D. How satisfied are you with your experience of dealing with the customer services for your mobile phone network?  Base: Those with mobile phone in their package of services	.144
QA23D. How satisfied are you with the value for money for your mobile phone network?  Base: Those with mobile phone in their package of services	.146
QA21E. How satisfied are you with the overall service provided for your fixed line phone (calls)?  Base: Those with fixed line phone in their package of services	.148
QA22E. How satisfied are you with your experience of dealing with the customer services for your fixed line phone (calls)?	.150
QA23E. How satisfied are you with the value for money for your fixed line phone (calls)?  Base: Those with fixed line phone in their package of services	.152
QA24A. When you took out a package of services with (SUPPLIER), did you have a contract which tied you to their service for a period of time? IF YES - How long was that contract for?	.154
QA25A. When does your current contract for your package of services run out?  Base : Those who have a contract for this package of services	.156
QA26/ QA17. DETAILED BEHAVIOUR IN LAST YEAR	.158
QA27. Which of the individual services in your package have you switched supplier for in the last year?  Base: Those switched supplier for any individual services in their package in the last year	.160
QA27. Which of the individual services in your package have you switched supplier for in the last year?  Base: BT double play who have switched supplier for any individual services in their package in the last year	.162
QA27. Which of the individual services in your package have you switched supplier for in the last year?  Base: Other double play who have switched supplier for any individual services in their package in the last year	.164
QA27. Which of the individual services in your package have you switched supplier for in the last year?	.166

OFCOM CONSUMER SWITCHING AND BUNDLING. 18th February to 1st March 2010.	
QA27. Which of the individual services in your package have you switched supplier for in the last year?  Base: Virgin triple play who have switched supplier for any individual services in their package in the last year	168
QA28. Which of the individual services in your package have you considered switching supplier for in the last year, but not switched?  Base: Those who considered switching supplier for any individual services in their package in the last year, but not switched	170
QA29B. Which of these applies to your TV service with a monthly subscription in the last year? IF SWITCHED/ CONSIDERED SWITCHING TV SERVICE - Would you switch to another service with a monthly subscription?	172
QA29C. Which of these applies to your fixed line broadband in the last year?  Base: Those with fixed line broadband as a standalone service	174
QA29D. Which of these applies to your mobile phone network in the last year?  Base: Those with mobile phone as a standalone service	176
QA29E. Which of these applies to your fixed line phone (calls) in the last year?  Base: Those with fixed line phone as a standalone service	178
QA30A. Which, if any, of these have you done when considering switching supplier for your packages of service in the last year?  Base: Those who have considered but not switched their whole package of services in the last year	180
QA31A. Why haven't you taken any of these steps (SHOWN AT QA30A) towards switching to another supplier for your Package of services so far?	184
QA32A. Which, if any, of these are reasons why you have not considered switching to another supplier for your package of services in the last year?  Base: Those who neither switched nor considered switching their package of services in the last year	186
QA32A. ANY MENTIONS OF HASSLE	190
QA32A. ANY MENTIONS OF HAPPY AND HASSLE	192
QA33A. Which one of these is the main reason why you have not considered switching to another supplier for your package of services?  Base: Those who neither switched nor considered switching their package of services in the last year	194
QA30B. Which, if any, of these have you done when considering switching supplier for your TV service with a monthly subscription in the last year?  Base: Those who have considered but not switched their TV service with monthly subscription in the last year	198
QA31B. Why haven't you taken any of these steps (SHOWN AT QA30B) towards switching to another supplier for your TV service with a monthly subscription so far?  Base: Those who have considered switching their TV service but not taken any action	202
QA32B. Which, if any, of these are reasons why you have not considered switching to another supplier for your TV service with monthly subsription in the last year?  Base: Those who neither switched nor considered switching their standalone TV service in the last year	204
QA32B. ANY MENTIONS OF HASSLE	208
QA32B. ANY MENTIONS OF HAPPY AND HASSLE	210
QA32B. DISSATISFIED WITH PROVIDER AND HASSLE	212
QA33B. Which one of these is the main reason why you have not considered switching to another supplier for your TV service?  Base: Those who neither switched nor considered switching their standalone TV service in the last year	214

OFCOM CONSUMER SWITCHING AND BUNDLING. 18th February to 1st March 2010.	
QA30C. Which, if any, of these have you done when considering switching supplier for your fixed line broadband in the last year?	218
QA31C. Why haven't you taken any of these steps (SHOWN AT QA30C) towards switching to another supplier for your fixed line broadband so far?	222
QA32C. Which, if any, of these are reasons why you have not considered switching to another supplier for your fixed line broadband in the last year?  Base: Those who neither switched nor considered switching their standalone fixed line broadband service in the last year	224
QA32C. ANY MENTIONS OF HASSLE	228
QA32C. DISSATISFIED WITH PROVIDER AND HASSLE  Base: Those who neither switched nor considered switching their standalone fixed line broadband service in the last year	230
QA33C. Which one of these is the main reason why you have not considered switching to another supplier for your fixed line broadband?  Base: Those who neither switched nor considered switching their standalone fixed line broadband service in the last year	232
QA30D. Which, if any, of these have you done when considering switching supplier for your mobile phone network in the last year?  Base: Those who have considered but not switched their mobile phone service in the last year	236
QA31D. Why haven't you taken any of these steps (SHOWN AT QA30D) towards switching to another supplier for your mobile phone network so far?  Base: Those who have considered switching their mobile phone service but not taken any action	239
QA32D. Which, if any, of these are reasons why you have not considered switching to another supplier for your mobile phone in the last year?  Base: Those who neither switched nor considered switching their standalone mobile phone service in the last year	241
QA32D. ANY MENTIONS OF HASSLEBase : Those who neither switched nor considered switching their standalone mobile phone service in the last year	247
QA32D. ANY MENTIONS OF HAPPY AND HASSLE	249
QA32D. DISSATISFIED WITH PROVIDER AND HASSLE	251
QA33D. Which one of these is the main reason why you have not considered switching to another supplier for your mobile phone?  Base: Those who neither switched nor considered switching their standalone mobile phone service in the last year	253
QA30E. Which, if any, of these have you done when considering switching supplier for your fixed line phone (calls) in the last year?  Base: Those who have considered but not switched their fixed line phone service in the last year	257
QA31E. Why haven't you taken any of these steps (SHOWN AT QA30E) towards switching to another supplier for your Fixed line phone (calls) so far?  Base: Those who have considered switching their fixed line phone service but not taken any action	261
QA32E. Which, if any, of these are reasons why you have not considered switching to another supplier for your fixed line phone calls in the last year?  Base: Those who neither switched nor considered switching their standalone fixed line phone service in the last year	263
QA32E. ANY MENTIONS OF HASSLE	268
QA32E. ANY MENTIONS OF HAPPY AND HASSLE	270
QA32E. DISSATISFIED WITH PROVIDER AND HASSLE	272

OFCOM CONSUMER SWITCHING AND BUNDLING. 18th February to 1st March 2010.	
QA33E. Which one of these is the main reason why you have not considered switching to another supplier for your fixed line phone calls?  Base: Those who neither switched nor considered switching their standalone fixed line phone service in the last year	274
SECTIONS TO COMPLETE - TICK ALL THAT APPLY	278
SECTIONS TO COMPLETE - TICK MAXIMUM OF TWO SECTIONS	282
SERVICES COVERED IN SECTION QB0  Base : All respondents	286
QB1A. Did you make this change of provider for your package of services at the same time as moving home?	288
QB2A. Could you have chosen to stay with your previous package of services supplier when you moved?  Base: Those who switched supplier for their package of services at the same time as moving home	290
QB3A. Why did you change from one provider to another for your package of services?  Base: Those who did not switch supplier for their package of services at the same time as moving home	292
QB4A. Which company previously provided the package of services?  Base: Those switched their package of services in last 12 months	294
QB5A. How much was your average MONTHLY bill from your old package of services supplier at the time you switched?	297
QB6A. How long had you been with your old supplier for your package of services before you switched?	299
QB1B. Did you make this change of provider for your TV service with a monthly subscription at the same time as moving home?  Base: Those switched their TV service provider in last 12 months	301
QB2B. Could you have chosen to stay with your previous TV service supplier when you moved?  Base: Those who switched supplier for their TV service at the same time as moving home	303
QB3B. Why did you change from one provider to another for your TV service?  Base : Those who did not switch supplier for their TV service at the same time as moving home	305
QB4B. Which company previously provided the TV service with a monthly subscription?	307
QB5B. How much was your average MONTHLY bill from your old TV service supplier at the time you switched?	309
QB6B. How long had you been with your old supplier for your TV service before you switched?  Base: Those switched their TV service provider in last 12 months	311
QB7B. Which one of these best describes the process you went through when you switched your TV service with a monthly subscription to the supplier you use now?  Base: Those who have switched their TV service supplier in last 12 months (including those with TV in a bundle of services)	313
QB1C. Did you make this change of provider for your fixed line broadband at the same time as moving home?	315
QB2C. Could you have chosen to stay with your previous fixed line broadband supplier when you moved?	317

OFCOM CONSUMER SWITCHING AND BUNDLING. 18th February to 1st March 2010.  QB3C. Why did you change from one provider to another for your fixed line broadband?	210
Base: Those who did not switch supplier for their fixed line broadband at the same time as moving home	319
QB4C. Which company previously provided the fixed line broadband?	321
QB5C. How much was your average MONTHLY bill from your old fixed line broadband supplier at the time you switched?  Base: Those switched their fixed line broadband provider in last 12 months	325
QB6C. How long had you been with your old supplier for your fixed line broadband before you switched?	327
QB7C. Which one of these best describes the process you went through when you switched your fixed line broadband to the supplier you use now?  Base: Those who have switched their fixed line broadband supplier in last 12 months (including those with broadband in a bundle of services)	329
QB1D. Did you make this change of provider for your mobile phone network at the same time as moving home?  Base: Those switched their mobile phone network in last 12 months	331
QB2D. Could you have chosen to stay with your previous mobile phone supplier when you moved?	333
QB3D. Why did you change from one provider to another for your mobile phone network?  Base: Those who did not switch supplier for their mobile phone network at the same time as moving home	335
QB4D. Which company previously provided the mobile phone network?  Base: Those switched their mobile phone network in last 12 months	337
QB5D. How much was your average MONTHLY bill from your old mobile phone network supplier at the time you switched?  Base: Those switched their mobile phone network in last 12 months	341
QB6D. How long had you been with your old supplier for your mobile phone network before you switched?  Base: Those switched their mobile phone network in last 12 months	343
QB7D. Which one of these best describes the process you went through when you switched your mobile phone network to the supplier you use now?  Base: Those who have switched their mobile phone network supplier in last 12 months (including those with mobile in a bundle of services)	345
QB1E. Did you make this change of provider for your fixed line phone (calls) at the same time as moving home?  Base: Those switched their fixed line phone supplier in last 12 months	347
QB2E. Could you have chosen to stay with your previous fixed line phone (calls) supplier when you moved?  Base: Those who switched supplier for their fixed line phone at the same time as moving home	349
QB3E. Why did you change from one provider to another for your fixed line phone (calls)?	351
QB4E. Which company previously provided the fixed line phone (calls)?  Base: Those switched their fixed line phone supplier in last 12 months	353
QB5E. How much was your average MONTHLY bill from your old fixed line phone (calls) supplier at the time you switched?  Base: Those switched their fixed line phone supplier in last 12 months	357
QB6E. How long had you been with your old supplier for your fixed line phone (calls) before you switched?  Base: Those switched their fixed line phone supplier in last 12 months	359
QB7E. Which one of these best describes the process you went through when you switched your fixed line phone (calls) to the supplier you use now?  Base: Those who have switched their fixed line phone supplier in last 12 months (including those with fixed line phone in a bundle of services	361

OFCOM CONSUMER SWITCHING AND BUNDLING. 18th February to 1st March 2010.  QB9. Overall, how easy or difficult did you find the switching process to change the different services in your package?  Base: Those switched their package of services in last 12 months	363
QB11A. Did you face any problems or issues when switching from one provider to another for your package of services?	365
QB12AA. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Finding information about other suppliers you could use	367
QB12AB. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Knowing what steps you needed to take to switch from one supplier to another	369
QB12AC. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Knowing whether you needed to pay a cancellation or early termination charge to your previous supplier	371
QB12AD. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Keeping your current phone number	373
QB12AE. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Being able to get through to your previous supplier to tell them you wanted to cancel their service	375
QB12AF. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Having to tell your previous supplier that you wanted to cancel their service	377
QB12AG. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Getting your previous supplier to provide you with the information that you needed to be able to switch to another supplier	379
QB12AH. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Arranging for the old and new services to stop and start at the right time	381
QB10B. How easy or difficult did you find this switching process for TV service with a monthly subscription?  Base: Those who have switched their TV service supplier in last 12 months (including those with TV in a bundle of services)	383
QB11B. Did you face any problems or issues when switching from one provider to another for your TV service with a monthly subscription?  Base: Those switched their TV service provider in last 12 months	385
QB12BA. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR TV SERVICE - Finding information about other suppliers you could use	387
QB12BB. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR TV SERVICE - Knowing what steps you needed to take to switch from one supplier to another	389
QB12BC. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR TV SERVICE - Knowing whether you needed to pay a cancellation or early termination charge to your previous supplier	391
QB12BD. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR TV SERVICE - Keeping your current phone number	393
QB12BE. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR TV SERVICE - Being able to get through to your previous supplier to tell them you wanted to cancel their service	395
QB12BF. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR TV SERVICE - Having to tell your previous supplier that you wanted to cancel their service	397
QB12BG. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR TV SERVICE - Getting your previous supplier to provide you with the information that you needed to be able to switch to another supplier	399

OFCOM CONSUMER SWITCHING AND BUNDLING. 18th February to 1st March 2010.  QB12BH. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR TV SERVICE - Arranging for the old and new services to stop and start at the right time	401
Base: Those switched their TV service provider in last 12 months	401
QB10C. How easy or difficult did you find this switching process for fixed line broadband?	403
QB11C. Did you face any problems or issues when switching from one provider to another for your fixed line broadband?  Base: Those switched their fixed line broadband provider in last 12 months	405
QB12CA. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Finding information about other suppliers you could use	407
QB12CB. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Knowing what steps you needed to take to switch from one supplier to another	409
QB12CC. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Knowing whether you needed to pay a cancellation or early termination charge to your previous supplier	411
QB12CD. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Keeping your current phone number	413
QB12CE. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Being able to get through to your previous supplier to tell them you wanted to cancel their service	415
QB12CF. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Having to tell your previous supplier that you wanted to cancel their service	417
QB12CG. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE BROABDAND - Getting your previous supplier to provide you with the information that you needed to be able to switch to another supplier	419
QB12CH. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Arranging for the old and new services to stop and start at the right time	421
QB10D. How easy or difficult did you find this switching process for mobile phone network?	423
QB11D. Did you face any problems or issues when switching from one provider to another for your mobile phone network?  Base: Those switched their mobile phone network in last 12 months	425
QB12DA. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Finding information about other suppliers you could use.  Base: Those switched their mobile phone network in last 12 months	427
QB12DB. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Knowing what steps you needed to take to switch from one supplier to another	429
QB12DC. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Knowing whether you needed to pay a cancellation or early termination charge to your previous supplier	431
QB12DD. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Keeping your current phone number	433
QB12DE. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Being able to get through to your previous supplier to tell them you wanted to cancel their service	435
QB12DF. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Having to tell your previous supplier that you wanted to cancel their service  Base: Those switched their mobile phone network in last 12 months	437

OFCOM CONSUMER SWITCHING AND BUNDLING. 18th February to 1st March 2010.	
QB12DG. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Getting your previous supplier to provide you with the information that you needed to be able to switch to another supplier	439
QB12DH. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Arranging for the old and new services to stop and start at the right time	441
QB10E. How easy or difficult did you find this switching process for fixed line phone (calls)?  Base: Those who have switched their fixed line phone supplier in last 12 months (including those with fixed line phone in a bundle of services	443
QB11E. Did you face any problems or issues when switching from one provider to another for your fixed line phone (calls)?	445
QB12EA. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Finding information about other suppliers you could use  Base: Those switched their fixed line phone supplier in last 12 months	447
QB12EB. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Knowing what steps you needed to take to switch from one supplier to another	449
QB12EC. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Knowing whether you needed to pay a cancellation or early termination charge to your previous supplier	451
QB12ED. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Keeping your current phone number  Base: Those switched their fixed line phone supplier in last 12 months	453
QB12EE. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Being able to get through to your previous supplier to tell them you wanted to cancel their service	455
QB12EF. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Having to tell your previous supplier that you wanted to cancel their service	457
QB12EG. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Getting your previous supplier to provide you with the information that you needed to be able to switch to another supplier	459
QB12EH. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Arranging for the old and new services to stop and start at the right time	461
SUMMARY OF DIFFICULTY SWITCHING PACKAGE OF SERVICES.  Base : Those switched their package of services in last 12 months	463
SUMMARY OF DIFFICULTY SWITCHING TV SERVICE	465
SUMMARY OF DIFFICULTY SWITCHING FIXED BROADBAND SERVICE	467
SUMMARY OF DIFFICULTY SWITCHING MOBILE PHONE SERVICE	469
SUMMARY OF DIFFICULTY SWITCHING FIXED LINE VOICE SERVICE	471
QB13A. Was there a period of time in the switching process where you chose to or had to pay more than one company to provide a service, to make sure you didn't lose that service?	473
QB14A. How long for?	475

OFCOM CONSUMER SWITCHING AND BUNDLING. 18th February to 1st March 2010.	
QB15A. How much extra did you spend by paying more than one company?  Base: Those paying more than one company during the switching process to provide a bundle of services	477
QB16A. Was there a period of time in the switching process where there was an unwanted break where you were not receiving a service from either company?  Base: Those switched their package of services in last 12 months	479
QB17A. How long for?	481
QB18A. While you had this unwanted break with no service from your old or new supplier, which of these applied to you?  Base: Those who had an unwanted break in service when switching their package of services	483
QB19A. Did this result in any additional costs for you?	485
QB20A. How much extra did you spend?	487
QB21A. Overall, how easy or difficult did you find the time with an unwanted break with no service from either company?  Base: Those who had an unwanted break in service when switching their package of services	489
QB13B. Was there a period of time in the switching process where you chose to or had to pay more than one company to provide a service, to make sure you didn't lose that service?	491
QB14B. How long for?  Base : Those paying more than one company during the switching process to provide a TV service	493
QB15B. How much extra did you spend by paying more than one company?	495
QB16B. Was there a period of time in the switching process where there was an unwanted break where you were not receiving a service from either company?  Base: Those switched their TV service provider in last 12 months	497
QB17B. How long for?	499
QB18B. While you had this unwanted break with no service from your old or new supplier, which of these applied to you?  Base: Those who had an unwanted break in service when switching their TV service	501
QB19B. Did this result in any additional costs for you?  Base : Those who had an unwanted break in service when switching their TV service	503
QB20B. How much extra did you spend?	505
QB21B. Overall, how easy or difficult did you find the time with an unwanted break with no service from either company?	507
QB13C. Was there a period of time in the switching process where you chose to or had to pay more than one company to provide a service, to make sure you didn't lose that service?  Base: Those switched their fixed line broadband provider in last 12 months	509
QB14C. How long for?	511
QB15C. How much extra did you spend by paying more than one company?	513

OFCOM CONSUMER SWITCHING AND BUNDLING. 18th February to 1st March 2010.	
QB16C. Was there a period of time in the switching process where there was an unwanted break where you were not receiving a service from either company?  Base: Those switched their fixed line broadband provider in last 12 months	515
QB17C. How long for?	517
QB18C. While you had this unwanted break with no service from your old or new supplier, which of these applied to you?  Base: Those who had an unwanted break in service when switching their fixed line broadband service	519
QB19C. Did this result in any additional costs for you?	521
QB20C. How much extra did you spend?	523
QB21C. Overall, how easy or difficult did you find the time with an unwanted break with no service from either company?	525
QB13D. Was there a period of time in the switching process where you chose to or had to pay more than one company to provide a service, to make sure you didn't lose that service?  Base: Those switched their mobile phone network in last 12 months	527
QB14D. How long for?  Base: Those paying more than one company during the switching process to provide a mobile phone service	529
QB15D. How much extra did you spend by paying more than one company?  Base : Those paying more than one company during the switching process to provide a mobile phone service	531
QB16D. Was there a period of time in the switching process where there was an unwanted break where you were not receiving a service from either company?	533
QB17D. How long for?  Base : Those who had an unwanted break in service when switching their mobile phone network	535
QB18D. While you had this unwanted break with no service from your old or new supplier, which of these applied to you?  Base: Those who had an unwanted break in service when switching their mobile phone network	537
QB19D. Did this result in any additional costs for you?	539
QB20D. How much extra did you spend?	541
QB21D. Overall, how easy or difficult did you find the time with an unwanted break with no service from either company?	543
QB13E. Was there a period of time in the switching process where you chose to or had to pay more than one company to provide a service, to make sure you didn't lose that service?	545
QB14E. How long for?	547
QB15E. How much extra did you spend by paying more than one company?	549
QB16E. Was there a period of time in the switching process where there was an unwanted break where you were not receiving a service from either company?  Base: Those switched their fixed line phone supplier in last 12 months	551

OFCOM CONSUMER SWITCHING AND BUNDLING. 18th February to 1st March 2010.  QB17E. How long for?	553
Base : Those who had an unwanted break in service when switching their fixed line phone service	555
QB18E. While you had this unwanted break with no service from your old or new supplier, which of these applied to you?  Base: Those who had an unwanted break in service when switching their fixed line phone service	555
QB19E. Did this result in any additional costs for you?  Base : Those who had an unwanted break in service when switching their fixed line phone service	557
QB20E. How much extra did you spend?	559
QB21E. Overall, how easy or difficult did you find the time with an unwanted break with no service from either company?  Base: Those who had an unwanted break in service when switching their fixed line phone service	561
QB22. Did you use an email address from your previous broadband provider - so the company name would be part of the email address?	563
QB23. Did you want to continue to use the email address from your previous broadband provider when you changed to your new broadband provider?  Base: Those who used the email address from their previous broadband supplier	565
QB24. What did you do in order to continue using this email address?	567
QB25. How easy or difficult did you find this?	569
QB26A. Once you had decided to switch, did you contact	571
QB27A. Did you contact your previous supplier or your new supplier first?	573
QB28A. Why did you contact this supplier first?	575
QB29A. How easy or difficult did you find the process of making contact with suppliers in order to make the switch?	577
QB30A. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?	579
QB30B. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?	581
QB30C. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?	583
QB30D. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?	585
QB30E. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?  Base: Those who have switched their fixed line phone supplier in last 12 months (including those with fixed line phone in a bundle of services	587
QB31A. How much did you have to pay to leave your contract?	589

OFCOM CONSUMER SWITCHING AND BUNDLING. 18th February to 1st March 2010.	
QB32A. Which of these best describes when you were told about the cancellation charge?  Base: Those who had to pay a charge to leave the contract for their package of services	i91
QB33A. Would you have still decided to switch if you had known that you would have to pay a cancellation charge to your previous supplier?	i93
QB34A. When you were in contact with your previous supplier, did they make you any kind of offer to stay with them?  Base: Those who had contact with their previous supplier once they decided to switch their package of services	i95
QB35A. How did this offer compare to the package or plan you already had with them and the price you paid?  Base: Those who listened to an offer from their previous package of services supplier	597
QB36A. What was covered in the improved package or plan your previous supplier offered?	j <b>9</b> 9
QB37A. Did you talk to your previous supplier about the best offer you had found from another supplier?	i01
QB38A. How happy or unhappy were you with how this offer was made to you?  Base: Those who listened to an offer from their previous package of services supplier	603
QB39A. Which one of these statements best describes how you felt about the contact you had with your previous supplier?  Base: Those who had contact with their previous supplier once they decided to switch their package of services	05
QB40A. Can you tell me how you felt put under pressure to stay?6 Base : Those who felt under pressure to stay with their previous package of services supplier	07
QB41A. Having switched to a new supplier for your package of services, do you think you are now paying less than before?  Base: Those switched their package of services in last 12 months	609
QB42A. How much less do you think you are paying each month?	511
QB43A. If you were thinking about changing supplier for your package of services in the future, has your overall experience of the process made you more likely or less likely to make this change, or has it made no difference?	13
QB26B. Once you had decided to switch, did you contact	315
QB27B. Did you contact your previous supplier or your new supplier first?6 Base : Those who contacted both their previous and new TV service supplier	517
QB28B. Why did you contact this supplier first?	519
QB29B. How easy or difficult did you find the process of making contact with suppliers in order to make the switch?  Base: Those switched their TV service provider in last 12 months	521
QB30B. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?  Base: Those switched their TV service provider in last 12 months	i23
QB30B. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?  Base: Those who have switched their TV service supplier in last 12 months (including those with TV in a bundle of services)	i25
QB30C. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?	527

OFCOM CONSUMER SWITCHING AND BUNDLING. 18th February to 1st March 2010.	
QB30D. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?	629
QB30E. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?	631
QB31B. How much did you have to pay to leave your contract?	633
QB32B. Which of these best describes when you were told about the cancellation charge?  Base: Those who had to pay a charge to leave the contract for their TV service	635
QB33B. Would you have still decided to switch if you had known that you would have to pay a cancellation charge to your previous supplier?	637
QB34B. When you were in contact with your previous supplier, did they make you any kind of offer to stay with them?  Base: Those who had contact with their previous supplier once they decided to switch their TV service	639
QB35B. How did this offer compare to the package or plan you already had with them and the price you paid?  Base: Those who listened to an offer from their previous TV service supplier	641
QB36B. What was covered in the improved package or plan your previous supplier offered?  Base: Those offered an improved package or plan from their previous TV service supplier	643
QB37B. Did you talk to your previous supplier about the best offer you had found from another supplier?  Base: Those who listened to an offer from their previous TV service supplier	645
QB38B. How happy or unhappy were you with how this offer was made to you?  Base: Those who listened to an offer from their previous TV service supplier	647
QB39B. Which one of these statements best describes how you felt about the contact you had with your previous supplier?	649
QB40B. Can you tell me how you felt put under pressure to stay?	651
QB41B. Having switched to a new supplier for your TV service with monthly subscription, do you think you are now paying less than before?  Base: Those switched their TV service provider in last 12 months	653
QB42B. How much less do you think you are paying each month?	655
QB43B. If you were thinking about changing supplier for your TV service with monthly subscription in the future, has your overall experience of the process made you more likely or less likely to make this change, or has it made no difference?	657
QB26C. Once you had decided to switch, did you contact	659
QB27C. Did you contact your previous supplier or your new supplier first?  Base: Those who contacted both their previous and new fixed line broadband supplier	661
QB28C. Why did you contact this supplier first?	663
QB29C. How easy or difficult did you find the process of making contact with suppliers in order to make the switch?  Base: Those switched their fixed line broadband provider in last 12 months	665

OFCOM CONSUMER SWITCHING AND BUNDLING. 18th February to 1st March 2010.  QB30C. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?	667
Base: Those switched their fixed line broadband provider in last 12 months	
QB30B. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?	669
QB30C. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?  Base: Those who have switched their fixed line broadband supplier in last 12 months (including those with broadband in a bundle of services)	671
QB30D. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?	673
QB30E. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?	675
QB31C. How much did you have to pay to leave your contract?  Base: Those who had to pay a charge to leave the contract for their fixed line broadband service	677
QB32C. Which of these best describes when you were told about the cancellation charge?	679
QB33C. Would you have still decided to switch if you had known that you would have to pay a cancellation charge to your previous supplier?	681
QB34C. When you were in contact with your previous supplier, did they make you any kind of offer to stay with them?	683
QB35C. How did this offer compare to the package or plan you already had with them and the price you paid?	685
QB36C. What was covered in the improved package or plan your previous supplier offered?	687
QB37C. Did you talk to your previous supplier about the best offer you had found from another supplier?  Base: Those who listened to an offer from their previous fixed line broadband supplier	689
QB38C. How happy or unhappy were you with how this offer was made to you?	691
QB39C. Which one of these statements best describes how you felt about the contact you had with your previous supplier?	693
QB40C. Can you tell me how you felt put under pressure to stay?	695
QB41C. Having switched to a new supplier for your fixed line broadband, do you think you are now paying less than before?  Base: Those switched their fixed line broadband provider in last 12 months	697
QB42C. How much less do you think you are paying each month?  Base: Those who think they are now paying less for their fixed line broadband	699
QB43C. If you were thinking about changing supplier for your fixed line broadband in the future, has your overall experience of the process made you more likely or less likely to make this change, or has it made no difference?	701
QB26D. Once you had decided to switch, did you contact	703

OFCOM CONSUMER SWITCHING AND BUNDLING. 18th February to 1st March 2010.	705
QB27D. Did you contact your previous supplier or your new supplier first?  Base : Those who contacted both their previous and new mobile phone network supplier	/05
QB28D. Why did you contact this supplier first?  Base : Those aware who they contacted first once they decided to switch their mobile phone network	707
QB29D. How easy or difficult did you find the process of making contact with suppliers in order to make the switch?  Base: Those switched their mobile phone network in last 12 months	709
QB30D. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?	711
QB30B. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?	713
QB30C. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?	715
QB30D. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?	717
QB30E. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?	719
QB31D. How much did you have to pay to leave your contract?  Base : Those who had to pay a charge to leave the contract for their mobile phone service	721
QB32D. Which of these best describes when you were told about the cancellation charge?	723
QB33D. Would you have still decided to switch if you had known that you would have to pay a cancellation charge to your previous supplier?	725
QB34D. When you were in contact with your previous supplier, did they make you any kind of offer to stay with them?	727
QB35D. How did this offer compare to the package or plan you already had with them and the price you paid?  Base: Those who listened to an offer from their previous mobile phone supplier	729
QB36D. What was covered in the improved package or plan your previous supplier offered?	731
QB37D. Did you talk to your previous supplier about the best offer you had found from another supplier?	733
QB38D. How happy or unhappy were you with how this offer was made to you?	735
QB39D. Which one of these statements best describes how you felt about the contact you had with your previous supplier?	737
QB40D. Can you tell me how you felt put under pressure to stay?	739
QB41D. Having switched to a new supplier for your mobile phone network, do you think you are now paying less than before?  Base: Those switched their mobile phone network in last 12 months	741

OFCOM CONSUMER SWITCHING AND BUNDLING. 18th February to 1st March 2010.	
QB42D. How much less do you think you are paying each month?	743
QB43D. If you were thinking about changing supplier for your mobile phone network in the future, has your overall experience of the process made you more likely or less likely to make this change, or has it made no difference?	745
QB26E. Once you had decided to switch, did you contact	747
QB27E. Did you contact your previous supplier or your new supplier first?	749
QB28E. Why did you contact this supplier first?	751
QB29E. How easy or difficult did you find the process of making contact with suppliers in order to make the switch?  Base: Those switched their fixed line phone supplier in last 12 months	753
QB30E. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?	755
QB30B. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?  Base: Those who have switched their TV service supplier in last 12 months (including those with TV in a bundle of services)	757
QB30C. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?  Base: Those who have switched their fixed line broadband supplier in last 12 months (including those with broadband in a bundle of services)	759
QB30D. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?  Base: Those who have switched their mobile phone network supplier in last 12 months (including those with mobile in a bundle of services)	761
QB30E. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?  Base: Those who have switched their fixed line phone supplier in last 12 months (including those with fixed line phone in a bundle of services	763
QB31E. How much did you have to pay to leave your contract?  Base : Those who had to pay a charge to leave the contract for their fixed line phone service	765
QB32E. Which of these best describes when you were told about the cancellation charge?  Base : Those who had to pay a charge to leave the contract for their fixed line phone service	767
QB33E. Would you have still decided to switch if you had known that you would have to pay a cancellation charge to your previous supplier?  Base: Those who were told about the cancellation charge at a later point or after they agreed to switch their fixed line phone service	769
QB34E. When you were in contact with your previous supplier, did they make you any kind of offer to stay with them?	771
QB35E. How did this offer compare to the package or plan you already had with them and the price you paid?  Base: Those who listened to an offer from their previous fixed line phone supplier	773
QB36E. What was covered in the improved package or plan your previous supplier offered?  Base : Those offered an improved package or plan from their previous fixed line phone supplier	775
QB37E. Did you talk to your previous supplier about the best offer you had found from another supplier?  Base: Those who listened to an offer from their previous fixed line phone supplier	777
QB38E. How happy or unhappy were you with how this offer was made to you?	779

OFCOM CONSUMER SWITCHING AND BUNDLING. 18th February to 1st March 2010.  QB39E. Which one of these statements best describes how you felt about the contact you had with your previous supplier?	781
QB40E. Can you tell me how you felt put under pressure to stay?	783
QB41E. Having switched to a new supplier for your fixed line phone (calls), do you think you are now paying less than before?  Base: Those switched their fixed line phone supplier in last 12 months	785
QB42E. How much less do you think you are paying each month?  Base : Those who think they are now paying less for their fixed line phone	787
QB43E. If you were thinking about changing supplier for your fixed line phone (calls) in the future, has your overall experience of the process made you more likely or less likely to make this change, or has it made no difference?	789
SERVICES COVERED IN SECTION QC0.  Base : All respondents	791
CONSIDERED SWITCHING PACKAGE - BEHAVIOUR	793
CONSIDERED SWITCHING TV - BEHAVIOUR  Base : Those who have considered switching their TV service supplier in last 12 months	795
CONSIDERED SWITCHING BROADBAND - BEHAVIOUR  Base : Those who have considered switching their fixed line broadband supplier in last 12 months	797
CONSIDERED SWITCHING MOBILE - BEHAVIOUR	799
CONSIDERED SWITCHING LANDLINE - BEHAVIOUR  Base : Thosewho have considered switching their fixed line phone supplier in last 12 months	801
QC1A. Are you in the process of actively looking for another provider for your package of services at the moment?  Base: Those who have considered switching their package of services supplier in last 12 months	803
QC2A. When do you expect to switch to another provider for the package of services?  Base: Those actively looking for another supplier for their package of services	805
QC3A. Why haven't you switched to another provider yet?  Base: Those who expect to switch supplier for their package of services over 3 months from now	807
QC5A. Why did you decide not to switch to a different provider for your package of services	811
QC6AA. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Difficulty finding information about other suppliers you could use	821
QC6AB. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Difficulty knowing what steps you needed to take to switch from one supplier to another	823
QC6AC. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Not knowing whether you needed to pay a cancellation or early termination charge to your existing supplier	825
QC6AD. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Having to tell your supplier that you want to cancel their service.  Base: Those who have considered switching their package of services supplier and will not switch soon	827

OFCOM CONSUMER SWITCHING AND BUNDLING. 18th February to 1st March 2010.  QC6AE. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Having to contact more than one supplier to organise the switch	829
QC6AF. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Needing to change, return or pay for any equipment you have from your supplier	831
QC6AG. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Difficulty keeping your current phone number	833
QC6AH. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Difficulty getting through to your supplier to tell them you wanted to cancel their service	835
QC6AI. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Difficulty getting your supplier to provide you with the information that you needed to be able to switch to another supplier	837
QC6AJ. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Difficulty arranging for the old and new services to stop and start at the right time	839
SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH PACKAGE OF SERVICES  Base: Those who have considered switching their package of services supplier and will not switch soon	841
SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH PAY TV SERVICE	843
SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH FIXED BROADBAND SERVICE	845
SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH MOBILE PHONE NETWORK	847
SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH FIXED LINE VOICE SERVICE	849
QC7A. Was there going to be a period of time in the switching process where you would have chosen to or had to pay more than one company to provide a service, to make sure you didn't lose that service?	851
QC8A. How long for?	853
QC9A. Was there going to be a period of time in the switching process where there was an unwanted break where you were not receiving a service from either company?  Base: Those who have considered switching their package of services supplier and will not switch soon	855
QC10A. How long for?	857
QC11A. While you had this unwanted break with no service from your old or new supplier, which of these would have applied to you?  Base: Those who would have had unwanted break in service when switching their package of services	859
QC12A. Would this have resulted in any additional costs for you?  Base: Those who would have had unwanted break in service when switching their package of services	861
QC13A. How much extra would you have spent?  Base: Those whose unwanted break would have resulted in additional costs when switching their package of service	863
QC1B. Are you in the process of actively looking for another provider for your TV service with a monthly subscription at the moment?  Base: Those who have considered switching their TV service supplier in last 12 months	865

OFCOM CONSUMER SWITCHING AND BUNDLING. 18th February to 1st March 2010.  QC2B. When do you expect to switch to another provider for the TV service with monthly subscription?  Base: Those actively looking for another supplier for their TV service	867
QC3B. Why haven't you switched to another provider yet?  Base: Those who expect to switch supplier for their TV service over 3 months from now	869
QC4B. Which one of these best describes the process you would need to go through to switch your TV service with monthly subscription to another supplier, as far as you know?  Base: Those who have considered switching their TV service supplier and will not switch soon (including those with TV in a bundle of services)	871
QC4B. Which one of these best describes the process you would need to go through to switch your TV service with monthly subscription to another supplier, as far as you know?	873
QC5B. Why did you decide not to switch to a different provider for your TV service	874
QC6BA. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR TV SERVICE - Difficulty finding information about other suppliers you could use	882
QC6BB. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR TV SERVICE - Difficulty knowing what steps you needed to take to switch from one supplier to another	884
QC6BC. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR TV SERVICE - Not knowing whether you needed to pay a cancellation or early termination charge to your existing supplier	886
QC6BD. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR TV SERVICE - Having to tell your supplier that you want to cancel their service	888
QC6BE. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR TV SERVICE - Having to contact more than one supplier to organise the switch	890
QC6BF. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR TV SERVICE - Needing to change, return or pay for any equipment you have from your supplier	892
QC6BG. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR TV SERVICE - Difficulty keeping your current phone number	894
QC6BH. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR TV SERVICE - Difficulty getting through to your supplier to tell them you wanted to cancel their service	896
QC6BI. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR TV SERVICE - Difficulty getting your supplier to provide you with the information that you needed to be able to switch to another supplier	898
QC6BJ. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR TV SERVICE - Difficulty arranging for the old and new services to stop and start at the right time	900
SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH PACKAGE OF SERVICES	902
SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH PAY TV SERVICE	904
SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH FIXED BROADBAND SERVICE	906
SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH MOBILE PHONE NETWORK	908

OFCOM CONSUMER SWITCHING AND BUNDLING. 18th February to 1st March 2010.	
SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH FIXED LINE VOICE SERVICE	910
QC7B. Was there going to be a period of time in the switching process where you would have chosen to or had to pay more than one company to provide a service, to make sure you didn't lose that service?  Base: Those who have considered switching their TV service supplier and will not switch soon	912
QC8B. How long for?  Base: Those who would have had to pay more than one company during the switching process to provide a TV service	914
QC9B. Was there going to be a period of time in the switching process where there was an unwanted break where you were not receiving a service from either company?	916
QC10B. How long for?	918
QC11B. While you had this unwanted break with no service from your old or new supplier, which of these would have applied to you?  Base: Those who would have had an unanted break in service when switching their TV service	920
QC12B. Would this have resulted in any additional costs for you?  Base: Those who would have had an unanted break in service when switching their TV service	922
QC13B. How much extra would you have spent?  Base: Those whose unwanted break would have resulted in additional costs when switching their TV service	924
QC1C. Are you in the process of actively looking for another provider for your fixed line broadband at the moment?  Base: Those who have considered switching their fixed line broadband supplier in last 12 months	926
QC2C. When do you expect to switch to another provider for the fixed line broadband?  Base: Those actively looking for another supplier for their fixed line broadband	928
QC3C. Why haven't you switched to another provider yet?	930
QC4C. Which one of these best describes the process you would need to go through to switch your fixed line broadband to another supplier, as far as you know?  Base: Those who have considered switching their fixed line broadband supplier and will not switch soon (including those with broadband in a bundle of services)	932
QC4C. Which one of these best describes the process you would need to go through to switch your fixed line broadband to another supplier, as far as you know?  by CONSIDERED SWITCHING BROADBAND - BEHAVIOUR  Base: Those who have considered switching their fixed line broadband supplier and will not switch soon (including those with broadband in a bundle of services)	934
QC5C. Why did you decide not to switch to a different provider for your fixed broadband service	935
QC6CA. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Difficulty finding information about other suppliers you could use	943
QC6CB. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Difficulty knowing what steps you needed to take to switch from one supplier to another	945
QC6CC. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Not knowing whether you needed to pay a cancellation or early termination charge to your existing supplier	947
QC6CD. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Having to tell your supplier that you want to cancel their service	949
QC6CE. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Having to contact more than one supplier to organise the switch	951

OFCOM CONSUMER SWITCHING AND BUNDLING. 18th February to 1st March 2010.  QC6CF. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Needing to change, return or pay for any equipment you have from your supplier	953
QC6CG. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Difficulty keeping your current phone number	955
QC6CH. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Difficulty getting through to your supplier to tell them you wanted to cancel their service	957
QC6CI. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Difficulty getting your supplier to provide you with the information that you needed to be able to switch to another supplier	959
QC6CJ. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Difficulty arranging for the old and new services to stop and start at the right time	961
SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH PACKAGE OF SERVICES.  Base: Those who have considered switching their package of services supplier and will not switch soon	963
SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH PAY TV SERVICE	965
SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH FIXED BROADBAND SERVICE	967
SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH MOBILE PHONE NETWORK	969
SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH FIXED LINE VOICE SERVICE	971
QC7C. Was there going to be a period of time in the switching process where you would have chosen to or had to pay more than one company to provide a service, to make sure you didn't lose that service?	973
QC8C. How long for?	975
QC9C. Was there going to be a period of time in the switching process where there was an unwanted break where you were not receiving a service from either company?	977
QC10C. How long for?	979
QC11C. While you had this unwanted break with no service from your old or new supplier, which of these would have applied to you?	981
QC12C. Would this have resulted in any additional costs for you?	983
QC13C. How much extra would you have spent?	985
QC1D. Are you in the process of actively looking for another provider for your mobile phone network at the moment?	987
	989

OFCOM CONSUMER SWITCHING AND BUNDLING. 18th February to 1st March 2010.	
QC3D. Why haven't you switched to another provider yet?	991
QC4D. Which one of these best describes the process you would need to go through to switch your mobile phone network to another supplier, as far as you know?	995
QC4D. Which one of these best describes the process you would need to go through to switch your mobile phone network to another supplier, as far as you know?	997
QC5D. Why did you decide not to switch to a different provider for your mobile phone service	998
QC6DA. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Difficulty finding information about other suppliers you could use	1006
QC6DB. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Difficulty knowing what steps you needed to take to switch from one supplier to another	1008
QC6DC. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Not knowing whether you needed to pay a cancellation or early termination charge to your existing supplier	1010
QC6DD. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Having to tell your supplier that you want to cancel their service	1012
QC6DE. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Having to contact more than one supplier to organise the switch	1014
QC6DF. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Needing to change, return or pay for any equipment you have from your supplier	1016
QC6DG. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Difficulty keeping your current phone number	1018
QC6DH. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Difficulty getting through to your supplier to tell them you wanted to cancel their service	1020
QC6DI. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Difficulty getting your supplier to provide you with the information that you needed to be able to switch to another supplier	1022
QC6DJ. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Difficulty arranging for the old and new services to stop and start at the right time	1024
SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH PACKAGE OF SERVICES.  Base : Those who have considered switching their package of services supplier and will not switch soon	1026
SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH PAY TV SERVICE	1028
SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH FIXED BROADBAND SERVICE.  Base : Those who have considered switching their fixed line broadband supplier and will not switch soon	1030
SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH MOBILE PHONE NETWORK  Base : Those who have considered switching their mobile phone supplier and will not switch soon	1032
SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH FIXED LINE VOICE SERVICE.  Base : Those who have considered switching their fixed line phone supplier and will not switch soon	1034

OFCOM CONSUMER SWITCHING AND BUNDLING. 18th February to 1st March 2010.
QC7D. Was there going to be a period of time in the switching process where you would have chosen to or had to pay more than one company to provide a service, to make sure you didn't lose that service?
QC8D. How long for?
QC9D. Was there going to be a period of time in the switching process where there was an unwanted break where you were not receiving a service from either company?
QC10D. How long for?1042 Base: Those who would have had an unwanted break in service when switching their mobile phone network
QC11D. While you had this unwanted break with no service from your old or new supplier, which of these would have applied to you?  Base: Those who would have had an unwanted break in service when switching their mobile phone network
QC12D. Would this have resulted in any additional costs for you?
QC13D. How much extra would you have spent?
QC1E. Are you in the process of actively looking for another provider for your fixed line phone (calls) at the moment?
QC2E. When do you expect to switch to another provider for the fixed line phone (calls)?
QC3E. Why haven't you switched to another provider yet?
QC4E. Which one of these best describes the process you would need to go through to switch your fixed line phone (calls) to another supplier, as far as you know?
QC4E. Which one of these best describes the process you would need to go through to switch your fixed line phone (calls) to another supplier, as far as you know?
QC5E. Why did you decide not to switch to a different provider for your fixed line phone service
QC6EA. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Difficulty finding information about other suppliers you could use
QC6EB. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Difficulty knowing what steps you needed to take to switch from one supplier to another
QC6EC. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Not knowing whether you needed to pay a cancellation or early termination charge to your existing supplier
QC6ED. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Having to tell your supplier that you want to cancel their service
QC6EE. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Having to contact more than one supplier to organise the switch
QC6EF. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Needing to change, return or pay for any equipment you have from your supplier

OFCOM CONSUMER SWITCHING AND BUNDLING. 18th February to 1st March 2010.  QC6EG. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Difficulty keeping your current phone number	1081
QC6EH. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Difficulty getting through to your supplier to tell them you wanted to cancel their service	1083
QC6EI. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Difficulty getting your supplier to provide you with the information that you needed to be able to switch to another supplier	1085
QC6EJ. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Difficulty arranging for the old and new services to stop and start at the right time	1087
SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH PACKAGE OF SERVICES  Base: Those who have considered switching their package of services supplier and will not switch soon	1089
SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH PAY TV SERVICE	1091
SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH FIXED BROADBAND SERVICE	1093
SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH MOBILE PHONE NETWORK	1095
SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH FIXED LINE VOICE SERVICE.  Base: Those who have considered switching their fixed line phone supplier and will not switch soon	1097
QC7E. Was there going to be a period of time in the switching process where you would have chosen to or had to pay more than one company to provide a service, to make sure you didn't lose that service?	1099
QC8E. How long for?  Base : Those who would have had to pay more than one company during the switching process to provide a fixed line phone service	1101
QC9E. Was there going to be a period of time in the switching process where there was an unwanted break where you were not receiving a service from either company?	1103
QC10E. How long for?	1105
QC11E. While you had this unwanted break with no service from your old or new supplier, which of these would have applied to you?	1107
QC12E. Would this have resulted in any additional costs for you?	1109
QC13E. How much extra would you have spent?	1111
QC14. Do you use an email address form your broadband provider - so the company aname would be part of the email address?  Base: Those who have considered switching their fixed line broadband supplier and will not switch soon (including those with broadband in a bundle of services)	1113
QC15. Did you want to continue to use the email address from your previous broadband provider when you changed to your new broadband provider?  Base: Those who used the email address from their previous broadband supplier	1115

OFCOM CONSUMER SWITCHING AND BUNDLING. 18th February to 1st March 2010.	
Base : Those who used the email address from their previous broadband supplier	1117
Base : Those who used the email address from their previous broadband supplier	.1119
QC16. What did you do in order to continue using this email address?	1121
QC17. How easy or difficult did you find this?	1123
Base : Those who wanted to continue using the email address from their previous broadband supplier	.1125
Base : Those who wanted to continue using the email address from their previous broadband supplier	.1127
QC18. Were these issues with moving your email address important in your decision not to switch to another provider?  Base: Those who wanted to continue using the email address from their previous broadband supplier	1129
QC19A. In considering switching your package of services, did you contact	1131
QC20A. Did you contact your current supplier or your new supplier first?	1133
QC21A. Why did you contact this supplier first?	1135
QC22A. How easy or difficult did you find the process of making contact with suppliers in order to make the switch?  Base: Those who contacted any suppliers when considering switching their package of services	1137
QC23A. Would you have needed to pay an early termination charge or cancellation charge in order to leave your contract with your supplier?	1139
QC24A. How much would you have had to pay to leave your contract?	1141
QC25A. Which of these best describes when you were told about the cancellation charge?	1143
QC26A. Were these cancellation charges important in your decision not to switch to another provider?  Base: Those who would have to pay a charge to leave the contract for their package of services	1145
QC27A. When you were in contact with your current supplier, did they make you any kind of offer to stay with them?  Base: Those who had contact with their current supplier when considering switching their package of services	1147
QC28A. How did this offer compare to the package or plan you already had with them and the price you paid?  Base: Those who listened to an offer from their current package of services supplier	1149
QC29A. What was covered in the improved package or plan your previous supplier offered?  Base: Those offered an improved package or plan from their current package of services supplier	1151
QC30A. Did you talk to your supplier about the best offer you had found from another supplier?  Base: Those who listened to an offer from their current package of services supplier	1153
QC31A. How happy or unhappy were you with how this offer was made to you?  Base: Those who listened to an offer from their current package of services supplier	1155
QC32A. Did you accept the offer from your supplier?  Base: Those who listened to an offer from their current package of services supplier	1157

OFCOM CONSUMER SWITCHING AND BUNDLING. 18th February to 1st March 2010.  QC33A. Having accepted this offer, would you say that you are now better off as a result?	1150
Base: Those who accepted this improved offer from their current package of services supplier	.1100
QC34A. How much less do you think you are paying each month?	.1161
QC35A. Which one of these statements best describes how you felt about the contact you had with your current supplier?  Base: Those who had contact with their current supplier when considering switching their package of services	.1163
QC36A. Can you tell me how you felt put under pressure to stay?  Base: Those who felt under pressure to stay with their current package of services supplier	.1165
QC37A. If you were thinking about changing supplier for your package of services in the future, has your overall experience of the process made you more likely or less likely to make this change, or has it made no difference?	.1167
QC19B. In considering switching your TV service, did you contact	.1169
QC20B. Did you contact your current supplier or your new supplier first?  Base: Those who contacted both their current and a new TV service supplier	.1171
QC21B. Why did you contact this supplier first?  Base : Those aware who they contacted first when considering switching their TV service	.1173
QC22B. How easy or difficult did you find the process of making contact with suppliers in order to make the switch?  Base: Those who contacted any suppliers when considering switching their TV service	.1175
QC23B. Would you have needed to pay an early termination charge or cancellation charge in order to leave your contract with your supplier?	.1177
QC24B. How much would you have had to pay to leave your contract?  Base: Those who would have to pay a charge to leave the contract for their TV service	.1179
QC25B. Which of these best describes when you were told about the cancellation charge?  Base: Those who would have to pay a charge to leave the contract for their TV service	.1181
QC26B. Were these cancellation charges important in your decision not to switch to another provider?  Base: Those who would have to pay a charge to leave the contract for their TV service	.1183
QC27B. When you were in contact with your current supplier, did they make you any kind of offer to stay with them?  Base: Those who had contact with their current supplier when considering switching their TV service	.1185
QC28B. How did this offer compare to the package or plan you already had with them and the price you paid?  Base: Those who listened to an offer from their current TV service supplier	.1187
QC29B. What was covered in the improved package or plan your previous supplier offered?  Base : Those offered an improved package or plan from their current TV service supplier	.1189
QC30B. Did you talk to your supplier about the best offer you had found from another supplier?  Base: Those who listened to an offer from their current TV service supplier	.1191
QC31B. How happy or unhappy were you with how this offer was made to you?  Base: Those who listened to an offer from their current TV service supplier	.1193
QC32B. Did you accept the offer from your supplier?	.1195

OFCOM CONSUMER SWITCHING AND BUNDLING. 18th February to 1st March 2010.	
QC33B. Having accepted this offer, would you say that you are now better off as a result?  Base: Those who accepted this improved offer from their current TV service supplier	1197
QC34B. How much less do you think you are paying each month?  Base : Those who think they are paying less each month for their TV service	1199
QC35B. Which one of these statements best describes how you felt about the contact you had with your current supplier?  Base: Those who had contact with their current supplier when considering switching their TV service	1201
QC36B. Can you tell me how you felt put under pressure to stay?	1203
QC37B. If you were thinking about changing supplier for your TV service with a monthly subscription in the future, has your overall experience of the process made you more likely or less likely to make this change, or has it made no difference?	1205
QC19C. In considering switching your fixed line broadband, did you contact.  Base: Those who have considered switching their fixed line broadband supplier and will not switch soon	1207
QC20C. Did you contact your current supplier or your new supplier first?	1209
QC21C. Why did you contact this supplier first?  Base: Those aware who they contacted first when considering switching their fixed line broadband service	1211
QC22C. How easy or difficult did you find the process of making contact with suppliers in order to make the switch?  Base: Those who contacted any suppliers when considering switching their fixed line broadband service	1213
QC23C. Would you have needed to pay an early termination charge or cancellation charge in order to leave your contract with your supplier?  Base: Those who have considered switching their fixed line broadband supplier and will not switch soon	1215
QC24C. How much would you have had to pay to leave your contract?  Base: Those who would have to pay a charge to leave the contract for their fixed line broadband service	1217
QC25C. Which of these best describes when you were told about the cancellation charge?	1219
QC26C. Were these cancellation charges important in your decision not to switch to another provider?  Base: Those who would have to pay a charge to leave the contract for their fixed line broadband service	1221
QC27C. When you were in contact with your current supplier, did they make you any kind of offer to stay with them?	1223
QC28C. How did this offer compare to the package or plan you already had with them and the price you paid?	1225
QC29C. What was covered in the improved package or plan your previous supplier offered?	1227
QC30C. Did you talk to your supplier about the best offer you had found from another supplier?	1229
QC31C. How happy or unhappy were you with how this offer was made to you?	1231
QC32C. Did you accept the offer from your supplier?	1233

OFCOM CONSUMER SWITCHING AND BUNDLING. 18th February to 1st March 2010.	
QC33C. Having accepted this offer, would you say that you are now better off as a result?	1235
QC34C. How much less do you think you are paying each month?  Base : Those who think they are paying less each month for their fixed line broadband service	1237
QC35C. Which one of these statements best describes how you felt about the contact you had with your current supplier?  Base: Those who had contact with their current supplier when considering switching their fixed line broadband service	1239
QC36C. Can you tell me how you felt put under pressure to stay?	1241
QC37C. If you were thinking about changing supplier for your fixed line broadband in the future, has your overall experience of the process made you more likely or less likely to make this change, or has it made no difference?  Base: Those who have considered switching their fixed line broadband supplier and will not switch soon	1243
QC19D. In considering switching your Mobile phone network, did you contact  Base: Those who have considered switching their mobile phone supplier and will not switch soon	1245
QC20D. Did you contact your current supplier or your new supplier first?  Base : Those who contacted both their current and a new mobile phone network supplier	1247
QC21D. Why did you contact this supplier first?  Base : Those aware who they contacted first when considering switching their mobile phone network	1249
QC22D. How easy or difficult did you find the process of making contact with suppliers in order to make the switch?  Base: Those who contacted any suppliers when considering switching their mobile phone service	1251
QC23D. Would you have needed to pay an early termination charge or cancellation charge in order to leave your contract with your supplier?	1253
QC24D. How much would you have had to pay to leave your contract?  Base: Those who would have to pay a charge to leave the contract for their mobile phone service	1255
QC25D. Which of these best describes when you were told about the cancellation charge?  Base: Those who would have to pay a charge to leave the contract for their mobile phone service	1257
QC26D. Were these cancellation charges important in your decision not to switch to another provider?  Base: Those who would have to pay a charge to leave the contract for their mobile phone service	1259
QC27D. When you were in contact with your current supplier, did they make you any kind of offer to stay with them?  Base: Those who had contact with their current supplier when considering switching their mobile phone service	1261
QC28D. How did this offer compare to the package or plan you already had with them and the price you paid?  Base: Those who listened to an offer from their current mobile phone supplier	1263
QC29D. What was covered in the improved package or plan your previous supplier offered?  Base: Those offered an improved package or plan from their current mobile phone supplier	1265
QC30D. Did you talk to your supplier about the best offer you had found from another supplier?  Base: Those who listened to an offer from their current mobile phone supplier	1267
QC31D. How happy or unhappy were you with how this offer was made to you?	1269
QC32D. Did you accept the offer from your supplier?	1271

OFCOM CONSUMER SWITCHING AND BUNDLING. 18th February to 1st March 2010.  QC33D. Having accepted this offer, would you say that you are now better off as a result?	4070
Base : Those who accepted this improved offer from their current mobile phone supplier	12/3
QC34D. How much less do you think you are paying each month?  Base: Those who think they are paying less each month for their mobile phone service	1275
QC35D. Which one of these statements best describes how you felt about the contact you had with your current supplier?  Base: Those who had contact with their current supplier when considering switching their mobile phone service	1277
QC36D. Can you tell me how you felt put under pressure to stay?	1279
QC37D. If you were thinking about changing supplier for your mobile phone network in the future, has your overall experience of the process made you more likely or less likely to make this change, or has it made no difference?	1281
QC19E. In considering switching your fixed line phone (calls), did you contact	1283
QC20E. Did you contact your current supplier or your new supplier first?	1285
QC21E. Why did you contact this supplier first?	1287
QC22E. How easy or difficult did you find the process of making contact with suppliers in order to make the switch?  Base: Those who contacted any suppliers when considering switching their fixed line phone service	1289
QC23E. Would you have needed to pay an early termination charge or cancellation charge in order to leave your contract with your supplier?  Base: Those who have considered switching their fixed line phone supplier and will not switch soon	1291
QC24E. How much would you have had to pay to leave your contract?  Base: Those who would have to pay a charge to leave the contract for their fixed line phone service	1293
QC25E. Which of these best describes when you were told about the cancellation charge?  Base: Those who would have to pay a charge to leave the contract for their fixed line phone service	1295
QC26E. Were these cancellation charges important in your decision not to switch to another provider?  Base: Those who would have to pay a charge to leave the contract for their fixed line phone service	1297
QC27E. When you were in contact with your current supplier, did they make you any kind of offer to stay with them?  Base: Those who had contact with their current supplier when considering switching their fixed line phone service	1299
QC28E. How did this offer compare to the package or plan you already had with them and the price you paid?	1301
QC29E. What was covered in the improved package or plan your previous supplier offered?  Base: Those offered an improved package or plan from their current fixed line phone supplier	1303
QC30E. Did you talk to your supplier about the best offer you had found from another supplier?  Base: Those who listened to an offer from their current fixed line phone supplier	1305
QC31E. How happy or unhappy were you with how this offer was made to you?  Base : Those who listened to an offer from their current fixed line phone supplier	1307
QC32E. Did you accept the offer from your supplier?	1309

OFCOM CONSUMER SWITCHING AND BUNDLING. 18th February to 1st March 2010.	
QC33E. Having accepted this offer, would you say that you are now better off as a result?  Base: Those who accepted this improved offer from their current fixed line phone supplier	1311
QC34E. How much less do you think you are paying each month?  Base: Those who think they are paying less each month for their fixed line phone service	1313
QC35E. Which one of these statements best describes how you felt about the contact you had with your current supplier?  Base: Those who had contact with their current supplier when considering switching their fixed line phone service	1315
QC36E. Can you tell me how you felt put under pressure to stay?	1317
QC37E. If you were thinking about changing supplier for your fixed line phone (calls) in the future, has your overall experience of the process made you more likely or less likely to make this change, or has it made no difference?	1319
QD1. Which one of these systems would you prefer to decide whether a supplier tries to convince you to stay?  Base: Those who have switched or considered switching in the last 12 months	1321
QD2. If you wanted to change supplier, which one of these would be more important to you?  Base: All respondents	1323
QD3. Have any of your phone, internet or TV services been switched to another supplier in the past 12 months without the consent or knowledge of anyone in the household? IF NECESSARY - This is sometimes referred to as 'slamming'	1325
QD4. Did this result in any additional costs for you?	1327
QD5. How much extra did you spend?	1329
QD6. Has your experience of being switched without consent made you more likely or less likely to change supplier in future, or has it made no difference?	1331
QD7. Did you know that some companies provide phone, internet and TV services as part of a package to customers?  Base: Those who have more than one service but do not have this as a bundle of services	1333
QD8. Have you ever thought about taking your services as a package from one supplier?	1335
QD9 Why do you have your services separately rather than as a package?	1337
QD10. Which, if any, of these apply as reasons for taking separate services rather than a package?	1341
QD11. Which one of these is the main reason?	1345
QD12A. AGREEMENT WITH STATEMENTS - It would be difficult for me to do without my home technology	1349
QD12B. AGREEMENT WITH STATEMENTS - I'm interested in finding out about new technologies that I could use at home	1351
QD12C. AGREEMENT WITH STATEMENTS - The pace of change in home technology is too fast for me	1353

OFCOM CONSUMER SWITCHING AND BUNDLING. 18th February to 1st March 2010.	
QD12D. AGREEMENT WITH STATEMENTS - I can't keep as up to date as I would like, because of the cost	1355
QD12E. AGREEMENT WITH STATEMENTS - I try to keep a look out for any better deals for my home technology	1357
QD12F. AGREEMENT WITH STATEMENTS - I would only switch to another supplier for my home technology as a last resort	1359
QD12G. AGREEMENT WITH STATEMENTS - There's a good choice of suppliers for me to choose from	1361
QD12H. AGREEMENT WITH STATEMENTS - I don't spend enough for it to be worth changing to another supplier	1363
QD12I. AGREEMENT WITH STATEMENTS - Changing suppliers for my home technology feels like too much hassle	1365
QD12I. AGREEMENT WITH STATEMENTS - Changing suppliers for my home technology feels like too much hassle	1367
QD13. Which, if any, of these aspects would you consider to be too much hassle? Which other aspects?	1369
QD14. Does changing supplier feel like too much hassle because of your own experience with home technology suppliers?  Base: Those who have not switched nor considered switching but agree that it feels like too much hassle	1373
QE1. How many people are there in your household in total (including yourself)?	1375
QE2. Do you have any children aged under 16 who live at home with you - where you are their parent or guardian?  Base: All respondents	1377
QE3. Are you currently working?	1379
QE4. At what age did you finish your education?	1381
QE5. Which of these, if any, limit your daily activities or the work you can do?	1383
QE6. Which option applies to your household for the total annual household income from all sources before tax and deductions?  Base: All respondents	1387
QE7. Which of these groups best describes you?  Base: All respondents	1389
QE8. And which of these options applies to your home?	1395

## QA1. Which of these services are in your household?

Base : All respondents

		ACT	SERVICES SWITCHED & ACTIONS TAKEN SWITCHED & COVERED CONSIDERED & COVERED												)	SERVICES CONSIDERED & COVERED						
	<del>.</del>	SWIT-	CONSI DERED	NEIT-	BUN-				FIXED LINE CALLS				IXED LINE CALLS	BUN-				FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	b	HER c	<b>DLE</b> d	TV e	BAND f	g	h	<b>TV</b> i	BAND j	k	ı	<b>DLE</b> m	<b>TV</b> n	BAND 0	р	q	<b>TV</b> r	BAND s	t	u
Unweighted total	2871	925	460	1551	125	87	373	341	216	155	489	351	335	155	88	174	194	142	124	242	149	214
Effective Weighted Sample	2005	434	302	1405	88	45	222	119	142	92	300	125	225	112	48	119	126	92	77	189	95	146
Total	3268	465	322	2523	101	37	149	152	145	107	235	163	243	119	59	122	162	110	86	156	108	156
A mobile phone that you personally use	2985 91%	444 6 95% c	312 5 97% c	2271 90%	93 92%	36 97%	142 96%	152 100% defh	138 95%	97 91%	227 97% i	163 100% ijl	227 93%	117 98% q	55 93%	117 96%	162 100% noq	101 92%	85 98%	151 97%	108 100% u	150 96%
A fixed line phone service	2764 85%	409 6 88% c	285 89% c	2111 84%	100 99% eg	31 84%	142 96% eg	108 71%	145 100% efg	100 93% k	228 97% k	119 73%	243 100% ijk	117 98% np	48 80%	113 93% np	123 76%	110 100% nop	80 93% t	152 98% t	79 74%	156 100% rt
A fixed broadband service	2027 62%	325 6 70% c	241 5 75% c	1497 59%	86 85% g	30 82% g	149 100% degh	64 42%	111 76% g	84 79% k	235 100% ikl	72 44%	193 79% k	111 93% npq	39 66%	122 100% mnpq	111 69%	65 59%	66 76%	156 100% rtu	73 68%	115 74%
A TV service	1853 57%	308 66% c	208 65% c	1376 55%	89 88% fgh	37 100% dfgh	99 66% g	84 55%	87 60%	107 100% jkl	173 74% k	94 58%	172 71% k	95 80% opq	59 100% mopq	71 58%	92 57%	66 60%	86 100% stu	103 66% t	57 53%	109 70% t

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

## QA1. Which of these services are in your household?

Base : All respondents

		TV PROCES S	ВВ	PROCESS	3	MP PROCESS		LL PROCESS		MOBILE		CONTRACT MP PROCESS		SERVICES AT HOME				
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	τv	BROAD BAND	MOB. PHONE	FIXED LINE VOICE	
Significance Level: 95%		а	b	С	d	е	f	*g	h	i	j	*k	*	m	n	0	р	
Unweighted total	2871	108	125	109	161	106	93	75	206	1342	1288	70	73	1721	2052	2630	2508	
Effective Weighted Sample	2005	61	53	79	130	39	27	52	150	988	829	26	21	1151	1309	1816	1734	
Total	3268	73	31	58	118	48	40	49	173	1599	1386	34	29	1853	2027	2985	2764	
A mobile phone that you personally use	2985 91%	64 88%	30 97%	56 96%	115 97%	48 100%	40 100%	45 92%	164 95%	1599 100%	1386 100%	34 100%	29 100%	1746 94% p	1961 97% mp	2985 100% mnp	2491 90%	
A fixed line phone service	2764 85%	69 94%	30 98%	55 96%	116 99%	43 89%	31 77%	49 100%	173 100%	1292 81%	1199 87% i	31 92%	22 76%	1723 93% o	1967 97% mo	2491 83%	2764 100% mno	
A fixed broadband service	2027 62%	54 74%	31 100%	58 100%	118 100%	27 55%	16 39%	40 82%	136 79%	888 56%	1072 77% i	17 51%	10 36%	1424 77% op	2027 100% mop	1961 66%	1967 71% o	
A TV service	1853 57%	73 100%	23 75%	42 72%	86 73%	30 62%	29 71%	34 70%	121 70%	808 51%	938 68% i	20 58%	19 65%	1853 100% nop	1424 70% op	1746 58%	1723 62% 0	

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

# QA2. Do you receive more than one of these services as part of an overall deal or package from the same supplier?

Base: Those with more than one service in the household

		ACT	TIONS TA	KEN	s	WITCH	ED & CO	VERED		SER	VICES SV COVE		D &	CO	NSIDE	RED & CO	OVERED	)	SER\	ICES CO COVE		ED &
	Total	SWIT-	CONSI		BUN- DLE		BROAD BAND		LINE CALLS		BROAD I BAND		LINE CALLS	BUN- DLE		BROAD BAND	MOB.	FIXED LINE CALLS	τv	BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	. 0 (0.1	a	b	С	d	*e	f	g	h	i	j	k	I	m	n	0	р	q	r	S	t	u
Unweighted total	2528	877	440	1276	125	80	365	310	214	148	481	320	333	155	82	172	177	140	120	242	135	212
Effective Weighted Sample	1711	411	295	1155	88	43	218	97	141	91	297	104	223	112	45	117	116	91	75	189	91	145
Total	2765	422	294	2091	101	36	147	115	142	106	233	126	240	119	57	121	134	107	86	156	84	153
Yes	1595 58%	284 67% bc	169 % 58%	1168 56%	100 99% efgh	27 76% 9	106 72% g	54 47%	92 65% g	96 91% jkl	191 82% k	64 51%	188 79% k	114 96% nopq	26 46% q	48 40%	81 60% oq	30 28%	64 75% t	103 66%	51 61%	98 64%
No	1134 41%	129 6 30%	125 % 42% a	896 43% a	1 1%	9 24% d	40 27% d	56 48% defh	47 33% d	10 9%	41 18%	56 45% ijl	48 20% i	5 4%	31 54% m	73 60% mp	53 40% m	77 72% mnp	21 25%	53 34%	33 39% r	55 36%
Don't know	36 1%	9 6 2% b	- % -%	27 1% b	- -%	* *%	1 1%	5 5% f	4 2%	* *%	1 *%	5 4% j	4 1%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%

# QA2. Do you receive more than one of these services as part of an overall deal or package from the same supplier?

Base: Those with more than one service in the household

	F	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		S	ERVICES	AT HOME	:
Significance Level: 95%	Total	C&R a	MAC b	C&R c	<b>NoT</b>	PAC e	C&R f	<b>C&amp;R</b> *g	<b>NoT</b>	PAYG i	CON- TRACT	PAC *k	C&R *	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	2528	102	123	106	160	100	84	73	206	1199	1218	67	66	1707	2042	2417	2402
Effective Weighted Sample	1711	60	52	77	130	35	22	51	150	858	770	24	17	1147	1305	1628	1635
Total	2765	72	30	57	117	43	32	46	173	1367	1270	32	22	1848	2023	2637	2617
Yes	1595 58%	65 90%	24 79%	43 75%	103 88% c	26 60%	14 42%	38 84%	135 78%	705 52%	807 64% i	16 49%	8 36%	1273 69% op	1474 73% mop	1512 57%	1571 60%
No	1134 41%	7 10%	6 21%	13 23% d	14 12%	15 34%	16 50%	8 16%	35 20%	644 47% j	445 35%	13 43%	12 53%	560 30% n	531 26%	1090 41% mn	1016 39% mn
Don't know	36 1%	- -%	* *%	1 2%	- -%	3 6%	2 7%	- -%	3 2%	18 1%	18 1%	3 8%	2 11%	16 1%	18 1%	36 1%	30 1%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

# QA3. Does your TV service include sports or movie channels which you pay an additional fee to receive?

Base: Those with a TV service via cable, Satellite or a broadband connection

		ACT	TIONS TAI	KEN	S	SWITCH	ED & CC	VERED		SER	VICES SI COVE		D &	CC	ONSIDE	RED & C	OVERED	)	SERV	ICES COI		ED &
		SWIT-	CONSI		BUN-				FIXED Line Calls				IXED LINE CALLS	BUN-				IXED LINE CALLS				LINE CALLS
Significance Level: 95%	Total	CHED a	h	HER c	<b>DLE</b> d	TV	BAND f	g	h	TV i	BAND i	k	1	DLE m	TV n	BAND	р	a	TV	BAND s	ŧ	и
Unweighted total	1721	620	317	843	97	87	235	221	139	155	323	231	230	123	88	97	125	91	124	159	92	151
Effective Weighted Sample	1151	298	203	759	73	45	143	72	91	92	206	79	157	88	48	63	85	57	77	125	62	99
Total	1853	308	208	1376	89	37	99	84	87	107	173	94	172	95	59	71	92	66	86	103	57	109
Sports	821 449	152 % 49%	97 6 47%	594 43%	44 49%	20 54%	44 45%	36 43%	49 57%	53 50%	78 45%	43 46%	92 54%	38 40%	34 57%	31 44%	45 49%	30 46%	39 45%	45 44%	30 52%	45 42%
Movies	677 379	129 % 42%	72 6 35%	492 36%	35 39%	21 57% g	46 46%	28 33%	39 45%	44 42%	73 42%	34 36%	72 42%	31 32%	26 44%	25 36%	42 45%	20 31%	28 33%	37 36%	27 47% u	30 28%
No, neither	817 449	114 % 37%	86 41%	627 46% a	37 41% e	8 21%	36 37%	37 44% e	28 33%	40 38%	68 39%	39 41%	64 37%	48 50%	20 34%	30 43%	36 39%	23 35%	40 47%	44 43%	20 35%	49 45%
Don't know	43 2°	8 % 3%	4 % 2%	34 2%	- -%	1 4%	2 2%	6 7%	* 1%	1 1%	2 1%	6 6% jl	*	2 2%	* *%	* *%	2 2%	5 7% o	* *%	1 1%	- -%	4 4%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

# QA3. Does your TV service include sports or movie channels which you pay an additional fee to receive?

Base: Those with a TV service via cable, Satellite or a broadband connection

		TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		<b>;</b>	SERVICES	S AT HOME	Ē
0: '5	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		а	*b	*c	d	*e	1	*g	h	- · ·	J	*k	^l 	m	n	0	р
Unweighted total	1721	108	78	71	115	67	68	51	144	714	908	49	52	1721	1419	1622	1606
Effective Weighted Sample	1151	61	37	51	90	27	19	36	104	508	575	18	14	1151	922	1083	1085
Total	1853	73	23	42	86	30	29	34	121	808	938	20	19	1853	1424	1746	1723
Sports	821 44%	38 52%	9 37%	16 38%	45 52%	18 61%	12 41%	17 50%	69 57%	319 39%	462 49% i	11 56%	10 55%	821 44%	637 45%	781 % 45%	769 45%
Movies	677 37%	31 43%	10 45%	13 31%	38 44%	14 46%	11 37%	13 39%	51 43%	239 30%	394 42% i	9 44%	9 50%	677 37%	546 38%	633 % 36%	636 37%
No, neither	817 44%	28 38%	10 44%	23 55% d	28 33%	9 30%	10 34%	15 44%	42 35%	397 49% j	367 39%	7 36%	4 24%	817 44%	619 43%	764 % 44%	757 44%
Don't know	43 2%	1 2%	- -%	- -%	2 2%	*%	6 19% e	- -%	- -%	26 3%	16 2%	* 1%	2 12%	43 2%	22 2%	42 6 2%	36 2%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

#### QA4. Is your mobile phone a pay as you go phone which requires top-ups, or do you have a monthly contract for the phone?

Base: Those with a mobile phone they personally use

		ACT	TIONS TA	KEN	s	WITC	HED & CO	OVERED		SER	VICES S' COVE		D &	cc	NSIDE	RED & C	OVEREI	D	SERV	ICES COI		:D &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD	MOB.	FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		IXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	b	С	d	*e	f	g	h	i	j	k	I	m	*n	0	р	q	r	S	t	u
Unweighted total	2630	882	443	1369	120	77	348	341	208	140	463	351	322	151	79	166	194	134	117	234	149	208
Effective Weighted Sample	1816	421	292	1242	89	42	209	119	136	91	287	125	221	109	43	113	126	86	74	183	95	142
Total	2985	444	312	2271	93	36	142	152	138	97	227	163	227	117	55	117	162	101	85	151	108	150
A pay as you go mobile phone which requires top-ups	1599 54%	198 % 45%	149 6 48%	1270 56% ab	49 52% fg	14 389	54 % 38%	58 38%	70 51% fg	47 48%	97 43%	63 39%	118 52% jk	54 46%	29 52%	53 45%	62 38%	59 58% p	41 48%	69 46%	41 38%	77 52% t
A mobile phone with a monthly contract	1386 469	246 % 55% c	162 6 52% c	1001 44%	44 48%	22 629	88 % 62% dh	94 62% dh	67 49%	50 52%	130 57% I	100 61% I	109 48%	63 54%	26 48%	64 55%	100 62% q	43 42%	44 52%	82 54%	67 62% u	72 48%

# QA4. Is your mobile phone a pay as you go phone which requires top-ups, or do you have a monthly contract for the phone?

Base: Those with a mobile phone they personally use

		TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROCI		s	ERVICES	AT HOME	≣
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		а	b	С	d	е	f	*g	h	i	j	*k	*1	m	n	0	р
Unweighted total	2630	95	116	104	155	106	93	72	199	1342	1288	70	73	1622	1976	2630	2299
Effective Weighted Sample	1816	61	50	75	126	39	27	50	150	988	829	26	21	1083	1262	1816	1554
Total	2985	64	30	56	115	48	40	45	164	1599	1386	34	29	1746	1961	2985	2491
A pay as you go mobile phone which requires top-ups	1599 54%	32 50%	11 37%	26 46%	46 40%	10 20%	11 27%	26 57%	83 51%	1599 100%	- -%	- -%	- -%	808 46%	888 45%	1599 54% mn	1292 52% mn
A mobile phone with a monthly contract	1386 46%	32 50%	19 63%	30 54%	69 60%	39 80%	29 73%	20 43%	81 49%	, - -%	1386 100% i	34 100%	29 100%	938 54% op	1072 55% op	1386	1199

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

# QA5 Do you pay the same company for both the calls and the line rental for your fixed line phone service, or do you use different companies?

Base: Those with a fixed line phone service for making and receiving calls

		ACT	IONS TA	KEN	S	WITCH	ED & CO	VERED		SER	VICES S		D &	cc	ONSIDE	RED & C	OVEREI	)	SERV	ICES CO	NSIDERE RED	ED &
		SWIT-	CONSI DERED	NEIT-	BUN-			MOB.	FIXED LINE CALLS				FIXED LINE CALLS	BUN-			MOB.	FIXED LINE CALLS				FIXED LINE CALLS
0. 15	Total	CHED		HER	DLE		BAND			TV	BAND			DLE		BAND			TV	BAND		
Significance Level: 95%		а	b	С	d	*e	Ť	g	h	I	J	k	I	m	*n	0	р	q	r	S	t	u
Unweighted total	2508	832	427	1310	124	66	347	294	216	133	462	304	335	152	74	166	163	142	115	237	128	214
Effective Weighted Sample	1734	396	292	1188	87	39	209	93	142	85	287	99	225	109	45	119	105	92	78	185	85	146
Total	2764	409	285	2111	100	31	142	108	145	100	228	119	243	117	48	113	123	110	80	152	79	156
Same company for both calls and line rental	2435 88%	363 6 89%	241 % 84%	1865 88%	94 94% fh	28 89%	119 83%	100 92% f	124 85%	92 92%	199 88%	110 93%	215 89%	100 85%	40 85%	94 83%	108 88%	93 84%	66 82%	124 81%	66 84%	133 85%
Different companies for calls and line rental	290 10%	39 6 10%	41 3 14% ac	215 10%	6 6%	3 10%	22 16% dg	8 7%	17 12%	7 7%	27 12%	8 6%	23 9%	14 12%	7 15%	18 16%	14 11%	17 16%	13 16%	25 16%	12 15%	22 14%
Don't know	39 1%	6 6 1%	3 5 1%	30 1%	- -%	* 1%	2 1%	1 1%	5 3%	*	2 1%	1 1%	5 2%	3 3%	- -%	1 1%	1 1%	- -%	1 1%	3 2%	1 1%	1 1%

# QA5 Do you pay the same company for both the calls and the line rental for your fixed line phone service, or do you use different companies?

Base: Those with a fixed line phone service for making and receiving calls

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		S	ERVICES	AT HOME	i .
Significance Level: 95%	Total	C&R a	MAC b	C&R	NoT d	PAC e	C&R *f	<b>C&amp;R</b> *a	NoT h	PAYG i	CON- TRACT	PAC *k	C&R *	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	2508	92	119	103	158	97	78	75	206	1143	1156	65	63	1606	1978	2299	2508
Effective Weighted Sample	1734	56	51	75	128	34	21	52	150	822	733	23	17	1085	1273	1554	1734
Total	2764	69	30	55	116	43	31	49	173	1292	1199	31	22	1723	1967	2491	2764
Same company for both calls and line rental	2435 88%	63 92%	26 88%	50 89%	101 87%	41 96%	29 93%	45 92%	153 89%	1139 88%	1044 87%	30 96%	20 90%	1503 87%	1704 87%	2183 88%	2435 88%
Different companies for calls and line rental	290 10%	5 8%	3 12%	5 8%	15 13%	2 4%	2 7%	3 7%	17 10%	137 11%	136 11%	1 4%	2 9%	199 12%	236 12%	273 11%	290 10%
Don't know	39 1%	- -%	- -%	1 2%	*	- -%	* *%	1 2%	2 1%	16 1%	19 2%	- -%	* *%	21 1%	26 1%	34 1%	39 1%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

QA6A Which supplier do you use for your TV service with monthly subscription? Please say which company you pay for this service, not the manufacturer's name.

Base: Those with a TV service via cable, Satellite or a broadband connection

		ACT	IONS TA	KEN	S	WITCH	IED & CC	VERED		SER	VICES SI COVE		D &	C	ONSIDE	RED & C	OVEREI	)	SERV	ICES CO COVE		ED &
	<b>.</b>		CONSI		BUN-				FIXED LINE CALLS			MOB.	FIXED LINE CALLS	BUN-				FIXED LINE CALLS	-1.			FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	b	HER c	<b>DLE</b> d	TV e	BAND f	g	h	TV i	BAND i	k	1	DLE m	TV I	BAND 0	р	q	TV r	BAND s	t	u
Unweighted total	1721	620	317	843	97	87	235	221	139	155	323	231	230	123	88	97	125	91	124	159	92	151
Effective Weighted Sample	1151	298	203	759	73	45	143	72	91	92	206	79	157	88	48	63	85	57	77	125	62	99
Total	1853	308	208	1376	89	37	99	84	87	107	173	94	172	95	59	71	92	66	86	103	57	109
Sky (Sky TV/ Sky Broadband/ Sky Talk)	1226 66%	209 6 68%	138 66%	907 66%	38 43%	23 62% d	76 77% de	64 76% d	67 78% d	42 40%	107 62% i	68 72% i	104 60% i	43 45%	53 88% mp	58 82% mp	54 59%	54 83% mp	45 52%	63 61%	37 65%	63 58%
Virgin (Virgin Media/ Virgin Mobile - formerly NTL/ Telewest/ Blueyonder)	531 29%	77 % 25%	58 28%	406 29%	44 49% efgh	10 26%	14 5 15%	16 19%	13 16%	53 50% jkl	54 32%	21 22%	55 32%	46 48% noq	4 6%	8 11%	31 33% noq	7 11%	36 42%	32 31%	16 28%	39 36%
BT (BT Total Broadband/ BT Yahoo/ BT Openworld/ BT Mobile/ BT Vision)	69 4%	13 5 4%	9 4%	50 4%	7 7%	2 6%	3 3%	2 2%	3 3%	9 8% j	5 3%	4 4%	9 5%	5 6%	2 3%	3 5%	7 8%	1 2%	4 4%	5 5%	4 7%	4 4%
Talk Talk / Carphone Warehouse	10 1%	* *%	- -%	10 1%	- -%	- -%	* *%	- -%	* *%	- -%	*	- -%	*	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Tiscali/ HomeChoice	3 *%	* *%	1 *%	2 *%	- -%	* *%	- -%	- -%	- -%	* *%	- -%	- -%	- -%	1 1%	- -%	- -%	* *%	- -%	1 1%	1 1%	- -%	1 *%
AOL	1 *%	1 *%	- -%	- -%	- -%	1 2%	1 1%	- -%	* *%	1 1%	1 1%	- -%	*	- -%	- -%	- -%	- -%	1 1%	- -%	- -%	- -%	- -%
Alpha Telecom	1 *%	1 *%	- -%	- -%	- -%	* *%	1 1%	- -%	- -%	*	1 *%	- -%	- -%	- -%	- -%	- -%	- -%	1 1%	- -%	- -%	- -%	- -%
Vodafone	1 *%	* *%	*%	- -%	- -%	- -%	*%	- -%	*%	- -%	*	- -%	*	* *%	- -%	- -%	- -%	- -%	* 1%	*	- -%	*%
Post Office	1 *%	1 *%	- -%	- -%	- -%	- -%	* *%	- -%	1 1%	- -%	*	- -%	1 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Top-up TV	1 *%	1 *%	- -%	- -%	* *%	* *%	* *%	* *%	- -%	* *%	1 *%	*	*	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
T-Mobile (formerly One2One)	1 *%	1 % *%	- -%	- -%	- -%	*	-	* 1%	* 1%	* *%	- -%	* 1%	* *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

#### QA6A Which supplier do you use for your TV service with monthly subscription? Please say which company you pay for this service, not the manufacturer's name.

Base: Those with a TV service via cable, Satellite or a broadband connection

		ACT	IONS TA	KEN	s	WITCH	HED & CO	VERED		SER	VICES S COVE	WITCHEI	D &	CC	NSIDEF	RED & C	OVERED	)	SERV	ICES CO COVE		ED &
	<del>.</del>	SWIT-	CONSI	NEIT-	BUN-				FIXED LINE CALLS	-71			IXED LINE CALLS	BUN-				FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	b	HER c	<b>DLE</b> d	TV e	BAND f	g	h	<b>TV</b> i	BAND i	k	1	DLE m	TV I	BAND 0	р	q	<b>TV</b> r	BAND s	t	u
Unweighted total	1721	620	317	843	97	87	235	221	139	155	323	231	230	123	88	97	125	91	124	159	92	151
Effective Weighted Sample	1151	298	203	759	73	45	143	72	91	92	206	79	157	88	48	63	85	57	77	125	62	99
Total	1853	308	208	1376	89	37	99	84	87	107	173	94	172	95	59	71	92	66	86	103	57	109
PlusNet	* * 9/6	* *%	-	- -%	- -%	* 1%	* *%	- -%	- -%	*	*	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Smallworld Media	* *0/6	-%	* *%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	* 1%	- -%	*	- -%	* *%
Eclipse Internet	* * * * * * * * * * * * * * * * * * * *	* *%	* *%	- -%	- -%	- -%	- %	* *%	- -%	- -%	- -%	* *%	- -%	- -%	- -%	* 1%	- -%	- -%	- -%	* *%	- -%	- -%
Greenbee	* *0/6	* *%	* *%	- -%	- -%	- -%	- %	- -%	* *%	- -%	- -%	- -%	* *%	- -%	* 1%	- -%	- -%	- -%	*	- -%	- -%	- -%
Tesco	* * 9/0	* *%	* *%	- -%	- -%	- -%	* *%	- -%	- -%	- -%	* *%	- -%	- -%	- -%	* 1%	- -%	- -%	- -%	*	- -%	- -%	- -%
Orange (Wanadoo/ Freeserve)	* * * 0/0	* *%	-%	- -%	- -%	* *%	%	*	- -%	*	- -%	*	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
'3' Mobile	* * 0/0	* *%	-%	- -%	- -%	- -%	%	*	- -%	- -%	- -%	*	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Other supplier	7 *%	3 5 1%	2 5 1%	2 *%	**%	1 2%	2 2%	1 1%	*	1 1%	2 1%	1 1%	1 *%	*	1 1%	1 1%	*	1 1%	1 1%	1 1%	* 1%	1 1%

QA6A Which supplier do you use for your TV service with monthly subscription? Please say which company you pay for this service, not the manufacturer's name.

Base: Those with a TV service via cable, Satellite or a broadband connection

	<u> </u>	TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	ESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOME	
Chair and Arthur 1 050%	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	4704	a	*b	*c	d	*e	*f	*g	h	744	J	*k	*	m	n	0	p
Unweighted total	1721	108	78	71	115	67	68	51	144	714	908	49	52	1721	1419	1622	1606
Effective Weighted Sample	1151	61	37	51	90	27	19	36	104	508	575	18	14	1151	922	1083	1085
Total	1853	73	23	42	86	30	29	34	121	808	938	20	19	1853	1424	1746	1723
Sky (Sky TV/ Sky Broadband/ Sky Talk)	1226 66%	27 37%	19 82% cd	19 46%	53 62%	17 57%	22 76%	13 39%	78 65% g	522 65%	644 69%	12 59%	16 86%	1226 66%	890 63%	1166 67% n	1118 65%
Virgin (Virgin Media/ Virgin Mobile - formerly NTL/ Telewest/ Blueyonder)	531 29%	36 49%	1 4%	20 47% b	29 34% b	10 32%	6 21%	19 55% h	34 28%	254 31% j	239 26%	7 36%	3 14%	531 29%	445 31%	493 28%	512 30%
BT (BT Total Broadband/ BT Yahoo/ BT Openworld/ BT Mobile/ BT Vision)	69 4%	8 11%	3 11% d	1 2%	1 1%	3 9%	1 2%	1 3%	7 6%	19 2%	42 4%	* 2%	- -%	69 4%	62 4%	60 3%	67 4%
Talk Talk / Carphone Warehouse	10 1%	- -%	- -%	- -%	*%	- -%	- -%	- -%	*	7 1%	3 *%	- -%	- -%	10 1%	10 1%	10 1%	10 5 1%
Tiscali/ HomeChoice	3 *%	*	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 *%	2 *%	- -%	- -%	3 *%	3 *%	3	3 *%
AOL	1 *%	1 1%	- -%	- -%	1 1%	- -%	- -%	- -%	* *%	1 *%	- -%	- -%	- -%	1 *%	1 *%	1 *%	1 *%
Alpha Telecom	1 *%	*	- -%	- -%	1 1%	- -%	- -%	- -%	- -%	1 *%	- -%	- -%	- -%	1 *%	1 *%	1 *%	1 *%
Vodafone	1 *%	- -%	- -%	* 1%	- -%	- -%	- -%	- -%	* *%	- -%	1 *%	- -%	- -%	1 *%	1 *%	1 *%	1 *%
Post Office	1 *%	- -%	- -%	- -%	* *%	- -%	- -%	- -%	1 1%	*	* *%	- -%	- -%	1 *%	1 *%	1 *%	1 *%
Top-up TV	1 *%	*	- -%	1 1%	- -%	- -%	**%	* 1%	- -%	*	*	- -%	*	1 *%	1 *%	1 *%	1 *%
T-Mobile (formerly One2One)	1 *%	*	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	*%	- -%	- -%	- -%	1 *%	-	*	*
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

# QA6A Which supplier do you use for your TV service with monthly subscription? Please say which company you pay for this service, not the manufacturer's name.

Base: Those with a TV service via cable, Satellite or a broadband connection

	P	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		;	SERVICES	S AT HOME	Ē
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		а	*b	*c	d	*e	*f	*g	h	i	j	*k	*	m	n	0	р
Unweighted total	1721	108	78	71	115	67	68	51	144	714	908	49	52	1721	1419	1622	1606
Effective Weighted Sample	1151	61	37	51	90	27	19	36	104	508	575	18	14	1151	922	1083	1085
Total	1853	73	23	42	86	30	29	34	121	808	938	20	19	1853	1424	1746	1723
PlusNet	*	*	-	*	-	-	-	-	-	_	*	-	-	*	*	*	*
	*%	1%	-%	1%	-%	-%	-%	-%	-%	-%	*%	-%	-%	*%	*%	*%	*%
Smallworld Media	*	-	-	-	-	-	-	-	-	*	-	-	-	*	*	*	*
	*%	-%	-%	-%	-%	-%	-%	-%	-%	*%	-%	-%	-%	*%	*%	*%	*%
Eclipse Internet	*	-	-	-	-	-	-	-	-	*	-	-	-	*	*	*	*
	*%	-%	-%	-%	-%	-%	-%	-%	-%	*%	-%	-%	-%	*%	*%	*%	*%
Greenbee	*	- 0/	- 0/	- 0/	- 0/	- 0/	- 0/	- 0/	- 0/	- 0/	*	- 0/	- 0/	*	*	*	*
	*%	-%	-%	-%	-%	-%	-%	-%	-%	-%	*%	-%	-%	*%	*%		*%
Tesco	*	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	*%	- -%	- -%	- -%	*%	*%	*%	-%
0 (14)	70	-70	-70	-70	-70	- 70	-/0	-70	-70	70	-70	-70	- 70	*	70	) / <sub>0</sub>	-70
Orange (Wanadoo/ Freeserve)	*%	*%	- -%	- -%	- -%	- -%	*%	- -%	- -%	*%	-%	- -%	- -%	*%	*%		*%
'3' Mobile	*	70	70	70	,,	,,	*	70	,,	*	, , ,	,,	70	*	*	, ,,	*
3 MODILE	*%	- -%	-%	-%	- -%	-%	*%	-%	- -%	*%	-%	-%	-%	*%	*%	*%	*%
Other supplier	7	*	1	1	1	1	*	*	*	1	5	1	*	7	7	7	7
	*%	1%	3%	2%	1%	2%	*%	1%	*%	*%		4%	*%	*%	*%	*%	*%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

QA6B. Which supplier do you use for your fixed line broadband? Please say which company you pay for this service, not the manufacturer's name

		ACT	IONS TAI	KEN	S	WITCH	IED & CO	VERED		SER	VICES S' COVE		D &	CC	ONSIDE	RED & C	OVERED	)	SERVI	CES CO	NSIDERI RED	ED &
	Total	SWIT- CHED	CONSI	NEIT- HER	BUN- DLE	ΤV	BROAD BAND		IXED LINE CALLS		BROAD BAND	MOB.	FIXED LINE CALLS	BUN- DLE		BROAD BAND	-	FIXED LINE CALLS		BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	TUlai	а	b	C	d	*e	f	g	h	i	j	k	1	m	*n	0	р	q	r	S	t	u
Unweighted total	2052	801	404	909	116	69	373	265	188	128	489	273	298	150	71	174	158	111	109	242	125	186
Effective Weighted Sample	1309	424	306	822	88	41	222	119	128	87	300	114	211	111	44	119	108	85	81	189	91	144
Total	2027	325	241	1497	86	30	149	64	111	84	235	72	193	111	39	122	111	65	66	156	73	115
Virgin (Virgin Media/ Virgin Mobile - formerly NTL/ Telewest/ Blueyonder)	556 27%	78 % 24%	59 25%	425 28%	41 48% fgh	10 34% fh	19 13%	15 23% f	17 15%	50 59% jkl	61 26%	19 27%	56 29%	45 40% nopq	6 14%	15 12%	30 27% oq	8 12%	30 45% stu	41 26%	20 27%	35 30%
BT (BT Total Broadband/ BT Yahoo/ BT Openworld/ BT Mobile/ BT Vision)	490 24%	58 % 18%	60 25% a	380 25% a	12 14%	7 24%	30 20%	10 15%	19 18%	10 11%	42 18%	10 13%	31 16%	26 23%	14 35%	38 31%	34 31%	14 22%	9 14%	39 25% r	19 25%	26 22%
Sky (Sky TV/ Sky Broadband/ Sky Talk)	288 14%	65 6 20% bc	25 10%	205 14%	12 14%	8 25%	32 22%	15 23%	27 24%	19 23%	44 19%	16 22%	38 20%	16 15% o	3 6% o	1 1%	14 13% o	6 10% o	12 19% s	12 8%	10 14%	14 12%
Talk Talk / Carphone Warehouse	233 11%	43 6 13%	25 11%	168 11%	12 14%	1 4%	18 12%	8 13%	17 15%	1 2%	30 13% i	8 12% i	29 15% i	14 12%	7 17% q	9 7%	8 7%	4 6%	5 8%	17 11%	9 12%	13 11%
AOL	111 5%	7 % 2%	12 5% a	94 6% a	- -%	* *%	3 2%	3 4%	3 3%	* *%	3 1%	3 4%	3 2%	1 1%	2 4%	11 9% m	4 4%	6 9% m	2 2%	8 5%	2 2%	4 3%
Orange (Wanadoo/ Freeserve)	77 4%	10 6 3%	17 7% ac	52 3%	- -%	- -%	7 5% d	3 5% d	4 3%	- -%	7 3%	3 5%	4 2%	- -%	2 4% m	16 13% mp	1 1%	10 15% mp	2 2%	11 7%	1 2%	8 7%
Tiscali/ HomeChoice	66 3%	9 6 3%	15 6% ac	43 3%	1 2%	- -%	1 1%	2 3%	4 4% f	- -%	3 1%	2 3%	6 3%	5 5%	1 4%	13 11%	5 5%	6 10%	1 1%	11 7%	4 6%	7 6%
O2 (formerly BT Cellnet)	48 2%	22 6 7% bc	5 2%	24 2%	1 1%	1 4%	19 12% dg	3 4%	7 6%	1 1%	19 8% il	3 5%	7 4%	- -%	2 4% m	2 2%	4 3%	2 3%	2 3%	2 1%	1 2%	1 1%
PlusNet  Columns Tested: a,b,c - d,e,f,q,h - i,i,k,l - m,n,o,p,q - r,s,t,u	34 2%	9 % 3%	2 1%	24 2%	* *%	1 4%	8 5% dg	1 1%	4 4%	1 1%	8 4%	1 1%	4 2%	- -%	- -%	3 3%	1 1%	2 3% m	- -%	1 *%	1 1%	* *%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

QA6B. Which supplier do you use for your fixed line broadband? Please say which company you pay for this service, not the manufacturer's name

		ACT	IONS TA	KEN	S	SWITCI	HED & CO	VERED		SER	VICES S COVE		D &	CC	ONSIDE	RED & C	OVERED	)	SERV	ICES CO COVE	NSIDERI RED	ED &
			CONSI		BUN-				FIXED LINE CALLS			MOB.	FIXED LINE Calls					FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	b	HER c	<b>DLE</b> d	<b>TV</b> *e	BAND f	g	h	TV i	BAND i	k	1	DLE m	<b>TV</b> *n	BAND 0	р	q	TV r	BAND s	t	u
Unweighted total	2052	801	404	909	116	69	373	265	188	128	489	273	298	150	71	174	158	111	109	242	125	186
Effective Weighted Sample	1309	424	306	822	88	41	222	119	128	87	300	114	211	111	44	119	108	85	81	189	91	144
Total	2027	325	241	1497	86	30	149	64	111	84	235	72	193	111	39	122	111	65	66	156	73	115
Pipex	13 1%	2 6 1%	1 1%	10 1%	- -%	- -%	1 5 1%	1 1%	1 1%	- -%	1 *%	1 1%	1 *%	2 2%	1 3%	1 1%	*%	1 2%	1 1%	* *%	*	1 1%
Be	12 1%	1 6 *%	1 *%	10 1%	- -%	* 1%	1 5 1%	* *%	1 *%	*%	1 *%	* *%	1 *%	1 1%	- -%	1 1%	- -%	1 1%	- -%	1 1%	- -%	1 1%
Tesco	11 1%	* % *%	2 1%	9 1%	- -%	- -%	-%	*	- -%	- -%	- -%	*%	- -%	- -%	- -%	2 1%	1 1%	* *%	- -%	2 1%	1 1%	* *%
Post Office	9 *%	4 6 1%	- -%	5 *%	1 1%	- -%	1 *%	*	3 2%	- -%	1 1%	*%	3 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Kingston Communications (KC Talk/ Karoo)	6 *%	1 6 *%	2 1%	3 *%	- -%	- -%	-%	1 2%	- -%	- -%	- -%	1 2%	- -%	- -%	- -%	1 1%	1 1%	* 1%	- -%	1 1%	1 1%	*%
'3' Mobile	5 *%	1 % *%	2 1%	3 *%	- -%	* 1%	* *%	*	- -%	*	* *%	, * *%	- -%	- -%	- -%	1 1%	1 1%	- -%	- -%	1 1%	1 2%	- -%
Demon Internet	5 *%	1 6 *%	2 1%	3 *%	- -%	- -%	* *%	* *%	- -%	- -%	*	*	- -%	- -%	* 1%	1 1%	1 1%	- -%	* 1%	1 1%	- -%	- -%
Zen Internet	3	1 6 *%	1 *%	1 *%	- -%	- -%	1 5 1%	- -%	*%	- -%	1 1%	- -%	* *%	- -%	- -%	*%	1 1%	- -%	- -%	- -%	1 1%	- -%
Vodafone	3 *%	- % -%	* *%	2 *%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	*%	- -%	- -%	1 1%	1 1%	* 1%	*%	- -%	*%
Alpha Telecom	2 *%	1 6 *%	- -%	2 *%	- -%	1 2%	* *%	- -%	*%	1 1%	*%	- -%	*%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Greenbee	2 *%	- % -%	- -%	2 *%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Telecom Plus	2 *%	1 6 *%	* *%	1 *%	- -%	- -%	1 *%	1 1%	- -%	- -%	1 *%	1 1%	- -%	- -%	- -%	- -%	1 1%	- -%	- -%	- -%	* *%	- -%
T-Mobile (formerly One2One)	2 *%	1 % *%	- -%	1 *%	1 1%	- -%	* *%	- -%	* *%	- -%	1 *%	- -%	1 *%	- -%	- -%	- -%	1 1%	- -%	- -%	- -%	- -%	- -%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

QA6B. Which supplier do you use for your fixed line broadband? Please say which company you pay for this service, not the manufacturer's name

		ACT	IONS TA	KEN	s	SWITCH	HED & CO	VERED		SEF	RVICES S COVE		D &	CC	ONSIDE	RED & C	OVERED	)	SERV	ICES CO COVE		ED &
		SWIT-	CONSI DERED		BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	h	HER c	<b>DLE</b> d	<b>TV</b> *e	BAND	0	h	TV	BAND	k		DLE m	<b>TV</b> *n	BAND o	р	a	TV	BAND s		u
Unweighted total	2052	801	404	909	116	69	373	g 265	188	128	489	273	298	150	71	174	158	ч 111	109	242	125	186
Effective Weighted Sample	1309	424	306	822	88	41	222	119	128	87	300	114	211	111	44	119	108	85	81	189	91	144
Total	2027	325	241	1497	86	30	149	64	111	84	235	72	193	111	39	122	111	65	66	156	73	115
24 Talk	2 *%	- % -%	-%	2 *%	- -%	- -%	%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Eclipse Internet	2	1 6 *%	1 *%	- -%	- -%	- -%	- %	* 1%	*	- -%	-%	* 1%	*	- -%	* 1%	1 1%	- -%	1 1%	* 1%	1 *%	- -%	1 1%
Madasafish	1 *%	* 6 *%	- -%	1 *%	- -%	- -%	- %	*	- -%	- -%	-%	*	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Go Talk	1 *º/	1 6 *%	%	- -%	1 1%	-%	%	- -%	- -%	- -%	1 *%	- -%	1 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Primus	* *0/	- % -%	*%	- -%	- -%	-%	- %	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	*	- -%	* 1%	- -%	* *%	- -%	* *%
Toucan	* *0/	* % *%	%	- -%	- -%	-%	* *%	- -%	- -%	- -%	* *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Other supplier	45 2%	9 % 3%	9	29 2%	4 5%	1 2%	5 3%	2 2%	3 3%	1 1%	9 4%	3 4%	8 4%	1 1%	2 6%	5 4%	2 2%	2 3%	2 4%	5 3%	2 3%	3 3%

QA6B. Which supplier do you use for your fixed line broadband? Please say which company you pay for this service, not the manufacturer's name

	I	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	≣
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		а	b	С	d	е	*f	*g	h	i	j	*k	*	m	n	0	р
Unweighted total	2052	89	125	109	161	89	68	67	181	886	1090	58	56	1419	2052	1976	1978
Effective Weighted Sample	1309	59	53	79	130	43	17	48	140	590	673	30	16	922	1309	1262	1273
Total	2027	54	31	58	118	27	16	40	136	888	1072	17	10	1424	2027	1961	1967
Virgin (Virgin Media/ Virgin Mobile - formerly NTL/ Telewest/ Blueyonder)	556 27%	33 62%	2 8%	23 39% bd	30 26% b	8 31%	5 33%	21 51% h	34 25%	251 28%	280 26%	6 34%	3 27%	492 35% nop	556 27%	531 5 27%	528 27%
BT (BT Total Broadband/ BT Yahoo/ BT Openworld/ BT Mobile/ BT Vision)	490 24%	8 15%	7 24%	11 19%	18 15%	3 11%	2 11%	6 15%	22 16%	195 22%	279 26%	2 14%	1 6%	317 22%	490 24%	474 5 24%	478 24%
Sky (Sky TV/ Sky Broadband/ Sky Talk)	288 14%	8 15%	7 23%	8 13%	24 20%	5 19%	4 25%	3 9%	29 21%	112 13%	170 16%	3 18%	4 37%	284 20% nop	288 14%	282 5 14%	283 14%
Talk Talk / Carphone Warehouse	233 11%	1 2%	3 11%	6 10%	18 15%	2 7%	2 15%	5 13%	22 16%	126 14% j	100 9%	1 7%	1 5%	107 8%	233 11% m	226 5 12% m	228 12% m
AOL	111 5%	* *%	1 3%	* *%	1 1%	1 5%	1 3%	1 4%	1 1%	61 7%	47 4%	1 6%	* 5%	55 4%	111 5%	108 6%	109 6%
Orange (Wanadoo/ Freeserve)	77 4%	- -%	* 2%	1 1%	5 4%	2 6%	1 8%	- -%	3 2%	36 4%	39 4%	1 8%	1 12%	38 3%	77 4%	75 4%	75 4%
Tiscali/ HomeChoice	66 3%	- -%	**%	1 1%	1 1%	* 1%	*%	- -%	5 4%	30 3%	35 3%	* 1%	*%	35 2%	66 3%	65 3%	65 3%
O2 (formerly BT Cellnet)	48 2%	1 2%	5 16% c	3 5%	10 9%	2 7%	- -%	1 3%	5 4%	17 2%	30 3%	1 6%	- -%	24 2%	48 2%	47 5 2%	46 2%
PlusNet	34 2%	1 2%	1 3%	4 8% d	2 2%	1 2%	*	2 6%	2 1%	9 1%	25 2%	* 1%	* *%	17 1%	34 2%	34 2%	34 2%
Pipex	13 1%	- -%	- -%	- -%	1 1%	- -%	* *%	- -%	1 *%	8 1%	5 *%	- -%	* *%	8 1%	13 1%	13 5 1%	13 1%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

QA6B. Which supplier do you use for your fixed line broadband? Please say which company you pay for this service, not the manufacturer's name

Separation   Part   Care   Marc   Care   Marc   Care   C		F	TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC	CT MP ESS	;	SERVICES	S AT HOME	Ē
Markegithed total   2052   89   125   109   161   89   68   67   181   866   1090   58   56   1419   2052   1978   1978   Effective Weighted Sample   1399   59   53   79   130   43   17   48   140   590   673   30   16   592   1309   1262   1273   150   1014	Significance Level: 95%	Total									PAYG				TV	BAND	PHONE	LINE VOICE
Effective Weighted Sample   1309   59   53   79   130   43   17   48   140   590   673   30   16   922   1309   1262   1273		2052						•	-		006	J 1000						•
Total   2027   54   31   58   118   27   16   40   136   888   1072   17   10   1424   2027   1961   1967     Be	1																	
Be																		
Post Office		12	*	*	1	-	-	-	-	*	2	9	-	-	5	12	12	12
Kingston Communications (KC Talk/ Karoo)  6 1 * 2 4 * * * 5 6 6 6 6 6 * * * * * * * * * * *	Tesco				- -%	- -%							- -%			1%	1%	1%
**Mobile	Post Office				- -%						•	2	* 1%		2 *%		9	9
Demon Internet  5 - * * 2 2 2 2 5 5 5 5  Zen Internet  3 3 * * * * 1 1 2 1 1 3 3 3 3  *** *** *** *** *** *** *** **	Kingston Communications (KC Talk/ Karoo)		- -%		- -%	- -%	1 2%				2 *%		* 2%					
**%		*%			* 1%						2 *%	*%	* 2%		*%	*%	5 *%	*%
Nodafone		*%		* 1%	- -%	-%				-%		*%	- -%			*%	*%	*%
#% -% -% -% -% -% -% -% -% -% -% -% -% -%		*%			* 1%	* *%					1 *%	*%	- -%		1 *%	*%	*%	*%
*% 1% -% -% -% -% -% -% -% *% *% *% *% *% *% -% -% -% *% *% *% *% *% *% *% *% *% *% *% *% *%		*%	-%		-%	- -%				-%	1 *%	*%	- -%		*%	*%	*%	*%
*% -% -% -% -% -% -% -% -% -% -% -% -% -%	·	*%		-%	-%	- -%	-%	-%		*%	1 *%	*%	- -%	-%	1 *%	*%	*%	*%
*% -% 2% -% -% -% -% -% -% *% *% -% -% -% *% *% *% *% *% *% *% *% *% *% *% *% *%		*%	-%		-%	- -%	-%	-%		-%	- -%	*%	- -%	-%	- -%	*%	*%	*%
*% -% -% -% 1% -% -% 1% *% *% -% -% -% *% *% *% *% *% *% *% *% *% *% *% *% *%		*%	-%	1 2%	-%	-%				-%	1 *%	*%	- -%		*%	*%	*%	*%
*% -% -% -% -% -% -% -% -% *% -% -% *% *% *% *%		*%	- -%		- -%	1 1%					1 *%	*%	- -%			*%	*%	*%
· Columns lested: D.C.Q - e.t - q.n - l.l - k.l - m.n.o.d	24 Talk  Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p		- -%	- -%	- -%	- -%	- -%		- -%		- -%		- -%					

# QA6B. Which supplier do you use for your fixed line broadband? Please say which company you pay for this service, not the manufacturer's name

Base: Those with a fixed line broadband service

	ı	TV PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOM	E
0: '5	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		а	b	С	đ	е	ı	*g	h	I	J	*k	î	m	n	0	р
Unweighted total	2052	89	125	109	161	89	68	67	181	886	1090	58	56	1419	2052	1976	1978
Effective Weighted Sample	1309	59	53	79	130	43	17	48	140	590	673	30	16	922	1309	1262	1273
Total	2027	54	31	58	118	27	16	40	136	888	1072	17	10	1424	2027	1961	1967
Eclipse Internet	2 *%	- -%	- -%	- -%	- -%	* *%	- -%	- -%	- -%	1 *%	1 *%	- -%	- -%	1 *%	2	2 *%	2 *%
Madasafish	1	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	- -%	- -%	1 *%	* 1%	- -%	* *%	1 *%	1 *%	1 *%
Go Talk	1	- -%	- -%	- -%	1 1%	- -%	- -%	- -%	1 1%	- -%	1 *%	- -%	- -%	- -%	1 *%	1 *%	1 *%
Primus	* *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	*	- -%	- -%	* *%	* *%	* % *%	* *%
Toucan	* *%	- -%	*	- -%	- -%	- -%	- -%	- -%	* *%	- % -%	-%						
Other supplier	45 2%	1 1%	2 8%	1 1%	5 4%	1 5%	* 2%	- -%	7 5%	14 2%	28 3%	- -%	* 3%	25 2%	45 2%	42 6 2%	45 5 2%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

QA6C. Which supplier do you use for your mobile phone network? Please say which company you pay for this service, not the manufacturer's name.

		ACT	IONS TA	KEN	S	WITCH	HED & CO	VERED		SER	VICES S' COVE		D &	co	ONSIDE	RED & C	OVERED	)	SERVI	CES COI	nsidere Red	:D &
	Total	SWIT- CHED	CONSI	NEIT- HER	BUN- DLE	TV	BROAD BAND		FIXED LINE CALLS		BROAD BAND	MOB.	FIXED LINE CALLS	BUN- DLE	TV	BROAD BAND		FIXED LINE CALLS		BROAD I BAND		IXED LINE CALLS
Significance Level: 95%	Total	а	b	C	d	*e	f	g	h	i	j	k	1	m	*n	0	р	q	r	S	t	u
Unweighted total	2630	882	443	1369	120	77	348	341	208	140	463	351	322	151	79	166	194	134	117	234	149	208
Effective Weighted Sample	1816	421	292	1242	89	42	209	119	136	91	287	125	221	109	43	113	126	86	74	183	95	142
Total	2985	444	312	2271	93	36	142	152	138	97	227	163	227	117	55	117	162	101	85	151	108	150
O2 (formerly BT Cellnet)	773 26%	130 6 29%	88 28%	572 25%	24 25%	11 32%	46 32%	40 26%	46 34%	26 27%	68 30%	41 25%	68 30%	30 26%	14 25%	35 30%	33 20%	32 31%	22 26%	39 25%	26 24%	45 30%
Orange (Wanadoo/ Freeserve)	685 23%	87 6 20%	72 23%	535 24%	20 22%	7 19%	32 5 22%	23 15%	30 22%	15 16%	52 23% k	23 14%	50 22%	28 24%	12 22%	26 22%	44 27%	25 25%	19 23%	35 23%	26 24%	33 22%
Vodafone	604 20%	72 6 16%	62 20%	475 21% a	17 18%	6 17%	21 5 15%	24 16%	22 16%	19 19%	36 16%	24 15%	39 17%	27 23%	11 19%	26 22%	38 23%	19 19%	9 10%	31 20% r	24 22% r	28 19%
T-Mobile (formerly One2One)	380 13%	57 6 13%	39 12%	288 13%	10 11%	1 4%	16 5 11%	26 17% e	14 10%	9 9%	25 11%	26 16%	24 11%	11 10%	9 16%	12 10%	21 13%	9 9%	14 17%	19 12%	13 12%	18 12%
'3' Mobile	205 7%	36 6 8%	18 6%	152 7%	8 8%	5 13%	8 5 5%	14 9%	10 8%	12 12%	15 7%	14 9%	18 8%	4 4%	5 9%	9 8%	13 8%	6 6%	7 9%	8 5%	6 5%	7 5%
Virgin (Virgin Media/ Virgin Mobile - formerly NTL/ Telewest/ Blueyonder)	178 6%	24 6 5%	14 5%	141 6%	6 6%	3 8%	7 5 5%	10 6%	5 4%	8 8%	13 6%	14 9%	11 5%	8 7%	3 5%	5 4%	5 3%	5 5%	5 6%	10 6%	5 5%	9 6%
Tesco	67 2%	14 6 3%	7 2%	46 2%	2 2%	- -%	3 2%	8 6%	4 3%	- -%	5 2%	8 5% i	6 2%	4 3%	2 3%	1 1%	2 1%	1 1%	5 6%	5 3%	2 2%	4 3%
BT (BT Total Broadband/ BT Yahoo/ BT Openworld/ BT Mobile/ BT Vision)	22 1%	3 6 1%	3 1%	15 1%	3 3% fgh	- -%	* *%	- -%	- -%	3 3% j	1 1%	2 1%	2 1%	1 1%	- -%	2 2%	1 1%	3 2%	- -%	1 1%	1 1%	2 2%
Talk Talk / Carphone Warehouse	10 *%	2 % *%	2 1%	7 *%	- -%	* 1%	1 5 1%	1 1%	1 *%	* *%	1 1%	1 1%	1 *%	1 1%	- -%	* *%	1 *%	- -%	- -%	2 1%	2 2%	1 1%
Tiscali/ HomeChoice	3 *%	- % -%	-%	3 *%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u																						

QA6C. Which supplier do you use for your mobile phone network? Please say which company you pay for this service, not the manufacturer's name.

		ACT	IONS TA	KEN	5	SWITCI	HED & CC	VERED		SER	VICES S		D &	C	ONSIDE	RED & C	OVERE	)	SER\	ICES CO		ED &
	Total	SWIT-	CONS	NEIT-	BUN-	TV			FIXED LINE CALLS			MOB.	FIXED LINE CALLS			BROAD BAND		FIXED LINE CALLS	ΤV		MOB.	FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	b	HER c	<b>DLE</b> d	<b>TV</b> *e	<b>BAND</b> f	g	h	<b>TV</b> i	BAND i	k	1	<b>DLE</b> m	<b>TV</b> *n	BAND 0	р	q	r r	BAND s	t	u
Unweighted total	2630	882	443	1369	120	77	348	341	208	140	463	351	322	151	79	166	194	134	117	234	149	208
Effective Weighted Sample	1816	421	292	1242	89	42	209	119	136	91	287	125	221	109	43	113	126	86	74	183	95	142
Total	2985	444	312	2271	93	36	142	152	138	97	227	163	227	117	55	117	162	101	85	151	108	150
Sky (Sky TV/ Sky Broadband/ Sky Talk)	3 *9	2 6 1%	- 5 -%	1 *%	2 2% f	1 2%	- % -%	* *%	1 *%	2 2%	1 1%	2 1%	2 1%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%
Post Office	3	1 % *%	* *%	2 *%	- -%	- -%	* % *%	- -%	* *%	- -%	*	- -%	*	- -%	* 1%	- -%	2 1%	*	*	- 5 -%	- -%	- -%
Madasafish	3 *%	1 % *%	* *%	2 *%	- -%	* 1%	* % *%	*	- -%	*	* *%	*	- -%	- -%	- -%	*	- -%	- -%	- -%	*%	- -%	- -%
Zen Internet	1 *%	* *%	1 *%	- -%	- -%	- -%	* % *%	*	- -%	- -%	*	*	- -%	*	*	*	- -%	- -%	1 1%	* *%	- -%	*
Euphony	1 *%	1	_	-	- -%	- -%	1	-	- -%	- -%	1 *%	- -%	- -%	- -%	- -%	- -%	- -%	1 1%	- -%	-	- -%	-
Telecom Plus	1	1	_	-	- -%	- -%	1	1	-	- -%	1	1	- -%	-	-	-	- -%	-%	-%	-	- -%	-
Top-up TV	* * * 9	*	*	-	- -%	- -%	-	*	-	- -%	- -%	*	- -%	*	- -%	- -%	- -%	- -%	* 1%	-	- -%	*
Eclipse Internet	*	*	*	_	- -%	- -%	-	*	_	- -%	- -%	*	- -%	- -%	- -%	*	_	- -%	-%	*	- -%	-
First Telecom	* * * 9/	*	_	-	- -%	- -%	*	-	*	- -%	*	_	*	- -%	- -%	-	-	- -%	- -%	-	- -%	-
Ве	* *0	*	-	-	- -%	* 1%	-	-	*%	*	-	- -%	*	- -%	- -%	-	- -%	-%	-%	-	- -%	-
AOL	* *0,	*	_	-	- -%	- -%	-	-	*%	- -%	- -%	- -%	*	-	-%	-	- -%	-%	-%	-	- -%	-
Other supplier	44 19	11	3	30 1%	2 2%	1 2%	5 6 4%	5 3%	3 2%	1 1%	7 3%	6 4%	5 2%	2 2%	- -%	1 1%	3 2%	* *%	1 1%	2 5 1%	3 2%	1 1%
Columne Tested: a h c - d e fa h - i i k l - m n o n a - r e t u																						

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

QA6C. Which supplier do you use for your mobile phone network? Please say which company you pay for this service, not the manufacturer's name.

		TV PROCES S	ВВ	PROCES	s	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	Ē
0''5	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	0000	а	b	C	d 455	e	1	*g	h	1040	1000	*k	*	m	n 4070	0	р
Unweighted total	2630	95	116	104	155	106	93	72	199	1342	1288	70	73	1622	1976	2630	2299
Effective Weighted Sample	1816	61	50	75	126	39	27	50	150	988	829	26	21	1083	1262	1816	1554
Total	2985	64	30	56	115	48	40	45	164	1599	1386	34	29	1746	1961	2985	2491
O2 (formerly BT Cellnet)	773 26%	20 32%	12 39%	17 31%	32 28%	15 32%	8 21%	11 24%	52 32%	420 26%	353 25%	12 37%	5 18%	482 28%	539 28%	773 26%	656 26%
Orange (Wanadoo/ Freeserve)	685 23%	9 13%	5 16%	12 22%	27 23%	4 8%	7 18%	9 21%	35 21%	339 21%	346 25%	4 11%	6 21%	363 21%	440 22%	685 23%	551 22%
Vodafone	604 20%	8 13%	2 7%	4 8%	24 21% bc	1 2%	7 18% e	7 15%	29 18%	356 22% j	248 18%	1 3%	5 16%	340 19%	390 20%	604 5 20%	507 20%
T-Mobile (formerly One2One)	380 13%	8 12%	1 5%	12 22% bd	9 8%	8 16%	7 17%	7 15%	16 10%	214 13%	166 12%	7 19%	6 22%	232 13%	214 11%	380 5 13%	308 12%
'3' Mobile	205 7%	6 10%	2 7%	2 4%	11 9%	7 13%	2 5%	3 8%	14 9%	60 4%	145 10% i	5 15%	2 7%	125 7%	124 6%	205 5 7%	166 7%
Virgin (Virgin Media/ Virgin Mobile - formerly NTL/ Telewest/ Blueyonder)	178 6%	7 11%	2 7%	4 8%	5 5%	4 8%	5 13%	4 9%	7 4%	101 6%	77 6%	2 6%	3 11%	116 7%	144 7%	178 6 6%	167 7%
Tesco	67 2%	- -%	2 6%	* 1%	1 1%	3 7%	2 6%	1 2%	4 2%	63 4% j	4 *%	1 4%	1 5%	32 2%	41 2%	67 5 2%	55 2%
BT (BT Total Broadband/ BT Yahoo/ BT Openworld/ BT Mobile/ BT Vision)	22 1%	3 5%	1 4%	* 1%	- -%	2 4%	- -%	- -%	2 1%	5 *%	17 1%	- -%	- -%	16 1%	17 1%	22 5 1%	22 1%
Talk Talk / Carphone Warehouse	10 *%	*	1 2%	* 1%	- -%	* 1%	* 1%	- -%	1 *%	1 *%	9 1% i	* *%	- -%	3 *%	8 *%	10	7
Tiscali/ HomeChoice	3 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 *%	- -%	- -%	3 *%	1 *%	3 *%	3
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p		,-	, -	,,	,-		. •	,,,	,,,	,,	,,	,,		,,			

QA6C. Which supplier do you use for your mobile phone network? Please say which company you pay for this service, not the manufacturer's name.

	PR	TV OCES S	ВВ	PROCESS	<b>;</b>	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC	CT MP ESS	;	SERVICES	S AT HOME	E
	otal	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		а	b	С	d	е	f	*g	h	i	j	*k	*	m	n	0	р
Unweighted total 26	30	95	116	104	155	106	93	72	199	1342	1288	70	73	1622	1976	2630	2299
Effective Weighted Sample 18	316	61	50	75	126	39	27	50	150	988	829	26	21	1083	1262	1816	1554
Total 29	985	64	30	56	115	48	40	45	164	1599	1386	34	29	1746	1961	2985	2491
Sky (Sky TV/ Sky Broadband/ Sky Talk)	3 *%	1 2%	- -%	- -%	1 1%	- -%	* 1%	1 2%	1 1%	3 *%	*	- -%	- -%	3 *%	3 *%	3 *%	3 *%
Post Office	3 *%	- -%	- -%	- -%	* *%	- -%	- -%	- -%	- -%	* *%	3 *%	- -%	- -%	1 *%	3 *%	3 *%	3 *%
Madasafish	3 *%	* 1%	- -%	- -%	- -%	* *%	*	- -%	- -%	2 *%	1 *%	* *%	* *%	1 *%	1 *%	3 *%	3 *%
Zen Internet	1 *%	- -%	* *%	- -%	- -%	- -%	- -%	- -%	- -%	* *%	1 *%	- -%	- -%	1 *%	1 *%	1 *%	1 *%
Euphony	1 *%	- -%	- -%	- -%	1 1%	- -%	- -%	- -%	- -%	1 *%	- -%	- -%	- -%	1 *%	1 *%	1 *%	1 *%
Telecom Plus	1 *%	- -%	1 2%	- -%	- -%	- -%	- -%	- -%	- -%	1 *%	- -%	- -%	- -%	**%	1 *%	1 *%	1 *%
Top-up TV	* *%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	- -%	- -%	* *%	* 1%	- -%	* *%	-%	* *%	* *%
Eclipse Internet	* *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* *%	- -%	- -%	- -%	* *%	* *9/	* *%	* *%
First Telecom	*%	- -%	- -%	- -%	* *%	- -%	- -%	- -%	* *%	- -%	* *%	- -%	- -%	**%	* *9/	* *%	* *%
Be	* *%	*	- -%	- -%	- -%	- -%	- -%	- -%	* *%	* *%	- -%	- -%	- -%	***	* *9/	* *%	* *%
AOL	* *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	*	- -%	- -%	- -%	* *9/	* *%	* *%
Other supplier	44 1%	1 2%	1 4%	2 4%	3 2%	3 7%	*	2 5%	3 2%	32 2%	12 1%	1 4%	* *%	24 1%	31	44	36 5 1%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

QA6D. Which supplier do you use for your fixed line phone (calls)? Please say which company you pay for this service, not the manufacturer's name.

		ACT	IONS TA	KEN	s	WITCH	HED & CO	VERED		SER	VICES SI COVE		D &	CO	ONSIDE	RED & C	OVEREI	)	SERV	ICES CO		ED &
	Tabl	SWIT-	CONSI	NEIT-	BUN-		BROAD	F	FIXED LINE CALLS			MOB.	FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	b	HER c	<b>DLE</b> d	<b>TV</b> *e	<b>BAND</b> f	g	h	<b>TV</b> i	BAND j	k	1	DLE m	<b>TV</b> *n	BAND 0	р	q	<b>TV</b> r	BAND s	t	u
Unweighted total	2508	832	427	1310	124	66	347	294	216	133	462	304	335	152	74	166	163	142	115	237	128	214
Effective Weighted Sample	1734	396	292	1188	87	39	209	93	142	85	287	99	225	109	45	119	105	92	78	185	85	146
Total	2764	409	285	2111	100	31	142	108	145	100	228	119	243	117	48	113	123	110	80	152	79	156
BT (BT Total Broadband/ BT Yahoo/ BT Openworld/ BT Mobile/ BT Vision)	1449 52%	159 % 39%	143 50% a	1162 55% a	18 18%	14 45% d	68 47% dh	59 54% dh	44 30% d	22 22%	82 36% il	62 52% ijl	60 25%	29 25%	27 57% m	76 67% mp	61 49% m	73 66% mp	23 28%	72 47% r	34 43%	71 45% r
Virgin (Virgin Media/ Virgin Mobile - formerly NTL/ Telewest/ Blueyonder)	577 21%	78 6 19%	62 5 22%	448 21%	43 43% fgh	8 25% fh	16 5 11%	16 15%	15 11%	50 50% jkl	56 24%	21 18%	59 24%	49 42% nopq	5 10%	8 7%	29 24% oq	10 9%	34 43% stu	34 23%	18 23%	45 29%
Talk Talk / Carphone Warehouse	273 10%	58 6 14% c	30 311%	189 9%	12 12%	2 5%	20 5 14%	8 8%	32 22% efg	2 2%	32 14% i	8 7%	44 18% ik	14 12%	8 16%	12 11%	13 10%	9 8%	6 8%	19 12%	12 15%	14 9%
Sky (Sky TV/ Sky Broadband/ Sky Talk)	238 9%	61 6 15% bc	21 5 7%	161 8%	18 18%	6 19%	21 5 15%	13 12%	26 18%	24 24% jk	32 14%	15 12%	44 18%	13 11% oq	2 3%	1 1%	11 9% oq	1 1%	12 15% s	10 7%	9 12%	12 8%
Other supplier	56 2%	12 6 3%	11 4% c	35 2%	4 4%	- -%	4 3%	2 2%	6 4%	- -%	9 4%	3 3%	10 4%	2 2%	3 7%	7 6%	3 2%	8 7%	3 4%	6 4%	1 2%	7 4%
Post Office	41 1%	10 6 2%	3 5 1%	29 1%	1 1%	* 1%	1 5 1%	1 1%	7 5% f	*%	2 1%	1 1%	8 3% i	- -%	1 2%	2 2%	- -%	3 3%	- -%	2 1%	- -%	1 1%
Tiscali/ HomeChoice	32 1%	7 6 2%	4 5 1%	21 1%	1 1%	* 1%	* *%	1 1%	4 3% f	* *%	2 1%	1 1%	5 2%	5 4%	1 1%	1 1%	1 1%	1 1%	1 1%	4 2%	1 1%	3 2%
AOL	23 1%	3 6 1%	1 *%	19 1%	- -%	* 1%	2 1%	1 1%	2 1%	* *%	2 1%	1 1%	2 1%	1 1%	- -%	1 1%	- -%	1 1%	- -%	* *%	- -%	1 *%
Tesco	15 1%	1 6 *%	2 5 1%	13 1%	- -%	1 2%	* *%	* *%	1 1%	1 1%	*	* *%	1 *%	- -%	- -%	2 1%	- -%	* *%	- -%	2 1%	- -%	- -%
Columns Tested: a h c - d e f a h - i i k l - m n o n a - r s t u																						

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

QA6D. Which supplier do you use for your fixed line phone (calls)? Please say which company you pay for this service, not the manufacturer's name.

		ACT	TIONS TA	KEN	5	SWITCI	HED & CC	VERED		SER	VICES S COVE		D &	co	ONSIDE	RED & C	OVERE	D	SERV	ICES CO		.ED &
	Total	SWIT-	CONS		BUN- DLE	TV	BROAD BAND		FIXED LINE CALLS		BROAD BAND	MOB.	FIXED LINE CALLS	BUN- DLE		BROAD BAND	MOB.	FIXED LINE CALLS	TV	BROAD BAND	MOB.	FIXED LINE CALLS
Significance Level: 95%	. • • • • • • • • • • • • • • • • • • •	а	b	C	d	*e	f	g	h	i	j	k	1	m	*n	0	р	q	r	S	t	u
Unweighted total	2508	832	427	1310	124	66	347	294	216	133	462	304	335	152	74	166	163	142	115	237	128	214
Effective Weighted Sample	1734	396	292	1188	87	39	209	93	142	85	287	99	225	109	45	119	105	92	78	185	85	146
Total	2764	409	285	2111	100	31	142	108	145	100	228	119	243	117	48	113	123	110	80	152	79	156
Kingston Communications (KC Talk/ Karoo)	14 19	3 6 1%	5 6 2% c	7 *%	- -%	- -%	- % -%	3 3%	- -%	- -%	- -%	3 2% j	- -%	- -%	- -%	1 1%	3 3%	* *%	- -%	1 1%	3 4% u	*%
Orange (Wanadoo/ Freeserve)	13 *%	6 6 1% c	1 6 *%	6	- -%	- -%	5 6 3%	1 1%	4 3%	- -%	5 2%	1 1%	4 2%	- -%	- -%	1 1%	- -%	1 1%	- -%	1 1%	- -%	1 *%
Pipex	8	1 6 *%	1 6 *%	6 *%	- -%	- -9	1 6 *%	* *%	1 *%	- -%	1 *%	* *%	1 *%	2 2%	1 2%	* *%	* *%	-%	* *%	* *%	* *%	* *%
PlusNet	6 *%	1 6 *%	- % -%	5 *%	* *%	- -9	1 6 1%	*	1 1%	- -%	1 1%	*%	1 *%	- -%	- -%	- -%	- -%	-%	- -%	%	- -%	- -%
Telecom Plus	5 *%	1 6 *%	* % *%	4 *%	- -%	- -%	1 % *%	1 1%	- -%	- -%	1 *%	1 1%	- -%	- -%	- -%	- -%	1 1%	1 1%	- -%	-%	* *%	- -%
24 Talk	3	1 6 *%	- % -%	2 *%	- -%	- -9	- 6 -%	* *%	1 1%	- -%	- -%	*%	1 1%	- -%	- -%	- -%	- -%	-%	- -%	-%	- -%	- -%
Ве	2 *%	* % *%	- % -%	2 *%	- -%	- -9	* % *%	- -%	- -%	- -%	* *%	- -%	- -%	1 1%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%
Greenbee	2 *%	* % *%	- % -%	2 *%	- -%	- -9	* % *%	- -%	- -%	- -%	* *%	- -%	- -%	- -%	- -%	- -%	- -%	* *%	- -%	- -%	- -%	- -%
O2 (formerly BT Cellnet)	2 *%	2 % *%	- % -%	- -%	- -%	- -9	2 6 1%	* *%	1 1%	- -%	2 1%	*%	1 *%	- -%	- -%	- -%	- -%	1 1%	- -%	- -%	- -%	- -%
Vodafone	1 *%	* % *%	* % *%	1 *%	- -%	- -9	* % *%	- -%	- -%	- -%	* *%	- -%	- -%	* *%	- -%	- -%	1 1%	1 1%	* 1%	* *%	- -%	*
Madasafish	1 *%	1 6 *%	- % -%	-%	- -%	- -9	1 6 *%	* *%	- -%	- -%	1 *%	*%	- -%	- -%	- -%	- -%	- -%	-%	- -%	-%	- -%	- -%
Go Talk	1 *%	1 6 *%	- % -%	- -%	1 1%	- -9	- % -%	- -%	- -%	- -%	1 *%	- -%	1 *%	- -%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

QA6D. Which supplier do you use for your fixed line phone (calls)? Please say which company you pay for this service, not the manufacturer's name.

		ACT	IONS TA	KEN	S	WITCH	HED & CO	VERED		SEF	VICES S		D &	cc	NSIDE	RED & C	OVERED	)	SERV	ICES CO COVE		ED &
		SWIT-	CONSI		BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD	MOB. PHONE	FIXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED	DLILLD	HER	DLE	TV	BAND		OALLO	TV	BAND	····	OALLO	DLE	TV	BAND	1110112	OALLO	TV	BAND	THORE	OALLO
Significance Level: 95%		а	b	С	d	*e	f	g	h	i	j	k	1	m	*n	0	р	q	r	S	t	u
Unweighted total	2508	832	427	1310	124	66	347	294	216	133	462	304	335	152	74	166	163	142	115	237	128	214
Effective Weighted Sample	1734	396	292	1188	87	39	209	93	142	85	287	99	225	109	45	119	105	92	78	185	85	146
Total	2764	409	285	2111	100	31	142	108	145	100	228	119	243	117	48	113	123	110	80	152	79	156
T-Mobile (formerly One2One)	1	1 6 *%	-%	- -%	1 1%	- -%	* % *%	*	- -%	- -%	1 *%	*	1 *%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%
Primus	* *0/	* % *%	* *%	- -%	- -%	- -%	* % *%	- -%	- -%	- -%	*	- -%	- -%	- -%	- -%	* *%	- -%	- -%	- -%	*	- -%	- -%
Alpha Telecom	* *0/	* % *%	* *%	- -%	- -%	- -%	- % -%	*	- -%	- -%	- -%	*	- -%	- -%	* 1%	-%	- -%	- -%	*	- -%	- -%	- -%
Eclipse Internet	* *0/	* % *%	* *%	- -%	- -%	- -%	- % -%	*	- -%	- -%	- -%	* *%	- -%	- -%	- -%	* *%	- -%	- -%	- -%	*	- -%	- -%
First Telecom	* *0/	- % -%	* *%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* *%	- -%	- -%	- -%	*	- -%	- -%
Equitalk	* *0/	* % *%	-%	- -%	- -%	* 1%	- % -%	- -%	**%	*	- -%	- -%	* *%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%
Swiftcall	* *0,	* % *%	-%	- -%	- -%	- -%	- % -%	*	- -%	- -%	- -%	*	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%

QA6D. Which supplier do you use for your fixed line phone (calls)? Please say which company you pay for this service, not the manufacturer's name.

		TV PROCES S	ВВ	PROCESS	<u> </u>	MP PRO	CESS	LL PRO	CESS	МО	BILE	CONTRA PROC		;	SERVICES	S AT HOME	
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		а	b	С	d	е	*f	*g	h	i	j	*k	*	m	n	0	р
Unweighted total	2508	92	119	103	158	97	78	75	206	1143	1156	65	63	1606	1978	2299	2508
Effective Weighted Sample	1734	56	51	75	128	34	21	52	150	822	733	23	17	1085	1273	1554	1734
Total	2764	69	30	55	116	43	31	49	173	1292	1199	31	22	1723	1967	2491	2764
BT (BT Total Broadband/ BT Yahoo/ BT Openworld/ BT Mobile/ BT Vision)	1449 52%	18 26%	16 54% d	24 44% d	31 27%	22 51%	18 59%	14 29%	40 23%	661 51%	599 50%	17 55%	14 63%	732 43%	874 44%	1261 6 51% mn	1449 5 52% mn
Virgin (Virgin Media/ Virgin Mobile - formerly NTL/ Telewest/ Blueyonder)	577 21%	33 48%	1 4%	22 39% bd	29 25% b	11 26%	5 16%	21 43% h	34 20%	268 21%	269 22%	8 27%	3 11%	532 31% nop	481 24% p	537 % 22%	577 5 21%
Talk Talk / Carphone Warehouse	273 10%	1 2%	3 11%	6 11%	20 17%	2 4%	2 8%	7 14%	35 20%	152 12%	110 9%	1 4%	1 3%	120 7%	232 12% m	262 % 11% m	273 10% m
Sky (Sky TV/ Sky Broadband/ Sky Talk)	238 9%	14 21%	5 16% c	1 2%	21 18% c	4 8%	5 16%	4 9%	35 20%	97 8%	130 11% i	2 5%	4 20%	238 14% nop	214 11% p	227 % 9%	238 9%
Other supplier	56 2%	- -%	1 5%	1 1%	6 5%	2 4%	* *%	- -%	7 4%	18 1%	25 2%	1 2%	* *%	30 2%	40 2%	43 6 2%	56 2%
Post Office	41 1%	* 1%	**%	- -%	1 1%	* *%	- -%	- -%	8 5%	34 3% j	2 *%	*%	- -%	7 *%	18 1%	36 6 1% m	41 5 1% m
Tiscali/ HomeChoice	32 1%	* *%	* *%	- -%	1 1%	* 1%	- -%	- -%	5 3%	13 1%	17 1%	* 1%	- -%	12 1%	30 2%	30 6 1%	32 1%
AOL	23 1%	* 1%	1 3%	- -%	* *%	* *%	* *%	1 2%	* *%	12 1%	10 1%	*	* *%	14 1%	21 1%	21 6 1%	23 1%
Tesco	15 1%	1 1%	- -%	- -%	* *%	* *%	* *%	1 1%	1 *%	11 1%	5 *%	- -%	* *%	7 *%	7	15 6 1%	15 1%
Kingston Communications (KC Talk/ Karoo)	14 1%	- -%	- -%	- -%	- -%	1 2%	* 1%	- -%	- -%	9 1%	4 *%	* 1%	* 2%	6 *%	6	13 6 1%	14 5 1%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

QA6D. Which supplier do you use for your fixed line phone (calls)? Please say which company you pay for this service, not the manufacturer's name.

	<u> </u>	TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	
Significance Level: 95%	Total	C&R a	MAC b	C&R c	<b>NoT</b> d	PAC e	C&R *f	<b>C&amp;R</b> *g	<b>NoT</b> h	PAYG i	CON- TRACT	PAC *k	C&R *	<b>TV</b> m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	2508	92	119	103	158	97	78	75	206	1143	1156	65	63	1606	1978	2299	2508
Effective Weighted Sample	1734	56	51	75	128	34	21	52	150	822	733	23	17	1085	1273	1554	1734
Total	2764	69	30	55	116	43	31	49	173	1292	1199	31	22	1723	1967	2491	2764
Orange (Wanadoo/ Freeserve)	13 *%	- -%	* 1%	- -%	3 3%	* 1%	- -%	- -%	3 2%	7 1%	7 1%	* 1%	- -%	5 *%	12 1%	13 5 1%	13
Pipex	8 *%	- -%	- -%	- -%	1 *%	- -%	- -%	- -%	1 *%	3 *%	5 *%	- -%	- -%	5 *%	8	8 *%	8 *%
PlusNet	6 *%	- -%	* 1%	1 1%	- -%	* 1%	*%	1 2%	* *%	2 *%	4 *%	* 1%	*	5 *%	6	6 *%	6
Telecom Plus	5 *%	- -%	1 2%	- -%	- -%	*%	- -%	- -%	- -%	1 *%	4 *%	*	- -%	1 *%	5 *%	5 5 *%	5 *%
24 Talk	3 *%	- -%	- -%	- -%	- -%	- -%	*%	- -%	1 1%	1 *%	2 *%	- -%	**%	2 *%	2	3 5 *%	3 *%
Be	2 *%	- -%	- -%	* 1%	- -%	- -%	- -%	- -%	- -%	- -%	1 *%	- -%	- -%	1 *%	1 *%	1 5 *%	2 *%
Greenbee	2 *%	- -%	- -%	- -%	*%	- -%	- -%	- -%	- -%	*%	2 *%	- -%	- -%	*%	2 *%	2 5 *%	2 *%
O2 (formerly BT Cellnet)	2 *%	- -%	1 2%	* 1%	1 *%	* 1%	- -%	* 1%	1 *%	1 *%	1 *%	* 1%	- -%	2 *%	2 *%	2 5 *%	2 *%
Vodafone	1 *%	- -%	*%	- -%	- -%	- -%	- -%	- -%	- -%	**%	1 *%	- -%	- -%	1 *%	1 *%	1 5 *%	1 *%
Madasafish	1 *%	- -%	- -%	- -%	1 *%	* *%	- -%	- -%	- -%	1 *%	*%	* 1%	- -%	* *%	1 *%	1 5 *%	1 *%
Go Talk	1 *%	- -%	- -%	- -%	1 1%	- -%	- -%	- -%	1 *%	- -%	1 *%	- -%	- -%	- -%	1 *%	1 5 *%	1 *%
T-Mobile (formerly One2One)	1 *%	- -%	*	- -%	1 1%	- -%	- -%	- -%	1 *%	1 *%	-%	- -%	- -%	*%	1 *%	1 5 *%	1 *%
Primus  Columna Tostadi hadi of a hiji klimna n	* *%	- -%	*%	- -%	- -%	- -%	- -%	- -%	- -%	**%	- -%	- -%	- -%	- -%	* *%	* *%	* *%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

QA6D. Which supplier do you use for your fixed line phone (calls)? Please say which company you pay for this service, not the manufacturer's name.

	1	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MO	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	Ε
Significance Level: 95%	Total	C&R a	MAC	C&R	NoT	PAC e	C&R	<b>C&amp;R</b> *g	NoT h	PAYG	CON- TRACT	PAC *k	C&R	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	2508	92	119	103	158	97	78	9 75	206	1143	1156	65	63	1606	1978	2299	2508
Effective Weighted Sample	1734	56	51	75	128	34	21	52	150	822	733	23	17	1085	1273	1554	1734
Total	2764	69	30	55	116	43	31	49	173	1292	1199	31	22	1723	1967	2491	2764
Alpha Telecom	* *%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	- -%	- -%	* *%	* 1%	- -%	* *%	* *9/	* % *%	* *%
Eclipse Internet	* *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* *%	%	- -%	- -%	* *%	* *9/	* % *%	* *%
First Telecom	* *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* *%	-%	- -%	- -%	* *%	* *9/	* % *%	* *%
Equitalk	* *%	*%	- -%	- -%	- -%	- -%	- -%	- -%	* *%	* *%	%	- -%	- -%	* *%	* *9/	* % *%	* *%
Swiftcall	* *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* *0/6	%	- -%	- -%	- -%	* *9/	* % *%	* *%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

# QA7. Do you receive one bill or separate bills for your package of services from (SUPPLIER)?

Base: Those use use the same supplier for any two or more services

· · · · · · · · · · · · · · · · · · ·																						
		ACT	IONS TA	KEN	5	SWITCH	IED & CC	VERED		SER	VICES SV COVE		D &	CC	NSIDEI	RED & CO	OVERED	)	SERV	ICES CO	NSIDERE RED	ED &
			CONSI				BROAD		FIXED LINE		BROAD		IXED LINE			BROAD I		IXED LINE		BROAD	MOB.	LINE
	Total	SWIT- CHED	DERED	NEIT- HER	BUN- DLE		BAND	PHONE	CALLS	TV	I Band	PHONE	CALLS	BUN- DLE		F Band	PHONE		TV	BAND	PHONE	CALLS
Significance Level: 95%		а	b	С	d	*e	f	g	h	i	j	k	I	m	*n	0	р	*q	r	S	t	u
Unweighted total	1699	646	316	780	125	59	265	220	164	127	381	230	283	155	55	94	134	65	102	185	106	159
Effective Weighted Sample	1119	338	230	706	88	35	166	91	114	83	248	90	194	112	33	64	92	52	71	144	78	116
Total	1739	301	192	1274	101	28	118	58	102	97	204	69	200	119	30	62	93	35	68	118	61	104
One bill for both/ all services	1104 639	206 % 68% c	130 68%	788 62%	80 79% efh	16 59%	67 57%	42 72% f	63 61%	71 73%	133 65%	52 75%	141 71%	100 84% nopq	18 59%	30 48%	61 66% oq	15 41%	50 73%	81 69%	42 68%	77 74%
One bill for more than one service, separate bill for mobile																						
phone	421 24%	48 % 16%	30 15%	346 27% ab	21 21%	4 13%	19 16%	7 12%	17 17%	18 19%	40 19%	8 11%	37 18%	18 15%	3 11%	7 11%	18 19%	5 13%	13 19%	17 15%	10 17%	15 15%
Separate bills for both/ all services	175 109	38 % 13%	29 15% c	112 9%	- -%	6 23% d	25 21% d	8 13% d	18 18% d	6 7%	25 12%	8 11%	18 9%	- -%	9 30% mp	25 41% mp	11 12% m	15 43% mp	5 8%	18 15%	7 12%	10 10%
Not sure	40 29	9 % 3%	4 2%	28 2%	- -%	1 4%	6 5% d	2 3%	4 4%	1 1%	6 3%	2 2%	4 2%	1 1%	- -%	* 1%	3 3%	1 2%	- -%	1 1%	2 3%	2 2%

# QA7. Do you receive one bill or separate bills for your package of services from (SUPPLIER)?

Base: Those use use the same supplier for any two or more services

	I	TV PROCES S	ВВ	PROCESS	6	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA		;	SERVICES	S AT HOME	Ē
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		а	b	С	d	*e	*f	*g	h	i	j	*k	*	m	n	0	р
Unweighted total	1699	87	88	85	143	72	60	67	175	733	897	49	49	1286	1622	1630	1678
Effective Weighted Sample	1119	54	42	62	116	29	17	47	130	503	564	19	15	856	1062	1066	1107
Total	1739	66	27	48	107	28	15	41	143	763	893	17	9	1340	1632	1656	1718
One bill for both/ all services	1104 63%	52 78%	13 50%	36 74% b	69 64%	23 82%	11 75%	33 79%	98 69%	488 64%	541 61%	13 75%	7 80%	862 64%	1010 62%	1028 62%	1090 63%
One bill for more than one service, separate bill for mobile phone	421 24%	9 13%	6 24% c	4 9%	26 25% c	2 7%	2 14%	5 11%	29 20%	188 25%	228 26%	2 12%	1 10%	343 26%	411 25%	416 5 25%	417 24%
Separate bills for both/ all services	175 10%	6 9%	7 26% d	5 11%	10 10%	3 10%	2 11%	4 9%	13 9%	72 9%	102 11%	2 11%	1 10%	108 8%	172 11%	174 5 11%	171 10%
Not sure	40 2%	1 1%	- -%	2 5%	2 2%	* 1%	* 1%	- -%	3 2%	16 2%	22 2%	* 1%	* 1%	27 2%	38 2%	38 5 2%	39 2%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

QA7A. So, just to confirm, which services do you receive covered by a single bill from that supplier?

Base: Those who receive one bill for the services they have with the same supplier

		ACT	IONS TA	KEN	S	WITCH	HED & CO	VERED		SEF	VICES S		D &	cc	NSIDEI	RED & C	OVERED	)	SERV	ICES CO COVE		ED &
		SWIT-	CONSI		BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD		IXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	b	С	d	*e	f	g	h	i	j	k	I	m	*n	*0	р	*q	r	s	t	u
Unweighted total	1399	485	249	695	125	35	165	175	113	103	281	185	232	154	41	50	111	31	92	148	87	131
Effective Weighted Sample	966	265	182	628	88	22	110	70	83	73	196	71	165	111	24	36	77	26	64	117	64	97
Total	1525	254	160	1134	101	20	86	49	80	90	172	60	178	118	21	36	79	19	63	98	52	93
Fixed line phone calls	1409 92%	229 6 90%	147 5 92%	1055 93%	98 96% f	18 87%	69 6 80%	44 91%	72 90%	84 94%	152 88%	54 90%	170 96% i	111 94% g	20 94% a	33 92%	74 94% a	13 66%	58 93%	92 94%	50 97%	87 94%
Fixed broadband service	1406 92%	230 6 91%	148 5 93%	1048 92%	86 85%	20 99%	83 % 96% d	44 89%	76 95% d	74 83%	169 98% ikl	52 87%	159 89%	110 93%	20 95%	35 98%	78 99% mq	17 88%	53 85%	97 99% ru	51 99% ru	82 89%
TV service	855 56%	149 6 59%	84 53%	638 56%	69 69% fh	15 74% fh	41 6 47%	30 60%	39 49%	84 94% jkl	95 55%	38 64%	106 59%	68 57% no	4 19%	10 28%	46 58% no	10 53% no	51 82% stu	47 47%	27 52%	54 58%
Mobile phone	90 6%	17 6 7%	5 3%	68 6%	10 10%	1 3%	6 % 7%	3 6%	3 4%	9 10%	14 8%	13 22% jl	12 7%	4 3%	- -%	* 1%	1 1%	- -%	* 1%	4 4%	4 9% r	4 4%
Separate bills for both/ all services	3	2 6 1% c	1 5 *%	- -%	- -%	* 1%	2 6 2%	1 1%	1 1%	*	2 1%	1 1%	1 1%	- -%	1 3%	- -%	- -%	1 4% m	1 1%	- -%	- -%	* *%

# QA7A. So, just to confirm, which services do you receive covered by a single bill from that supplier?

Base: Those who receive one bill for the services they have with the same supplier

		TV PROCES S	ВВ	PROCESS	8	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		<b>:</b>	SERVICES	S AT HOME	Ē
Significance Level: 95%	Total	C&R *a	MAC *b	<b>C&amp;R</b> *c	<b>NoT</b>	PAC *e	C&R *f	<b>C&amp;R</b> *g	NoT h	PAYG i	CON- TRACT	PAC *k	C&R *I	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	1399	67	52	66	117	60	48	58	143	611	, 722	41	40	1084	1329	1333	1383
Effective Weighted Sample	966	46	27	48	99	24	14	41	110	438	477	15	13	754	912	915	957
Total	1525	60	20	40	95	25	13	38	127	675	769	15	8	1204	1422	1444	1507
Fixed line phone calls	1409 92%	57 95%	16 83%	31 78%	88 92% c	22 89%	13 99%	35 93%	123 97%	632 94%	702 91%	13 87%	8 98%	1097 91%	1307 92%	1334 5 92%	1407 93%
Fixed broadband service	1406 92%	46 76%	19 98%	40 99%	93 98%	19 77%	12 89%	35 92%	112 88%	628 93%	729 95%	12 78%	7 88%	1088 90%	1406 99% mop	1356 5 94% m	1389 92%
TV service	855 56%	56 94%	10 51%	26 66%	50 52%	17 69%	9 72%	25 66%	72 56%	366 54%	430 56%	10 69%	6 78%	855 71% nop	752 53%	796 55%	838 56%
Mobile phone	90 6%	7 12%	2 9%	3 8%	9 10%	7 27%	3 21%	4 11%	8 6%	30 4%	60 8% i	1 5%	- -%	69 6%	87 6%	90 6%	90 6%
Separate bills for both/ all services	3 *%	- -%	* 2%	* 1%	1 1%	* 1%	* *%	* 1%	1 1%	1 *%	2	* 1%	*	3 *%	3	3 *%	3 *%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

# QA8. You said you receive (SERVICE) from (SUPPLIER). Do you get these services as a package or as separate services?

Base: Those unsure if they receive one bill or separate bills for the services they have with the same supplier

		ACT	IONS TAK	ŒN	5	SWITCH	ED & CO	VERED		SERV	ICES SV COVE		. &	cc	NSIDE	RED & CO	OVERED	)	SERV	ICES CON		ED &
	<b>T</b>	SWIT-	CONSI DERED		BUN-				IXED LINE CALLS				IXED Line Calls	BUN-				IXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	~b	HER ∼c	<b>DLE</b> ∼d	TV ∼e	BAND ~f	~g	~h	TV E ∼i	BAND ∼i	~k	~	<b>DLE</b> ∼m	<b>TV</b> ∼n	BAND ~o	~p	~a	TV ∼r	BAND ~s	~t	~u
Unweighted total	47	25	6	18	-	2	14	10	7	2	14	10	7	1	-	1	4	2	-	2	3	3
Effective Weighted Sample	29	14	5	17	-	2	11	5	5	2	11	5	5	1	-	1	3	2	-	2	2	2
Total	40	9	4	28	-	1	6	2	4	1	6	2	4	1	-	*	3	1	-	1	2	2
Fixed broadband service	33 82%	5 6 56%	2 65%	25 90%	- -%	1 100%	4 67%	1 61%	1 27%	1 100%	4 67%	1 61%	1 27%	1 100%	- -%	* 100%	2 67%	* 43%	- -%	1 100%	1 56%	1 75%
Fixed line phone calls	28 71%	5 6 50%	2 65%	21 77%	- -%	1 53%	2 37%	1 60%	2 52%	1 53%	2 37%	1 60%	2 52%	1 100%	- -%	* 100%	2 67%	* 43%	- -%	1 100%	1 56%	1 75%
TV service	13 33%	3 % 29%	1 29%	9 33%	- -%	1 53%	1 16%	* 13%	2 45%	1 53%	1 16%	* 13%	2 45%	- -%	- -%	- -%	1 41%	- -%	- -%	- -%	1 56%	- -%
Mobile phone	10 25%	2 6 17%	-%	9 31%	- -%	1 47%	2 24%	- -%	- -%	1 47%	2 24%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
All separate services	4 11%	3 6 28%	1 35%	1 5%	- -%	- -%	2 33%	1 39%	2 37%	- -%	2 33%	1 39%	2 37%	- -%	- -%	- -%	1 33%	* 57%	- -%	- -%	1 44%	* 25%

# QA8. You said you receive (SERVICE) from (SUPPLIER). Do you get these services as a package or as separate services?

Base: Those unsure if they receive one bill or separate bills for the services they have with the same supplier

	F	PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		:	SERVICES	S AT HOM	E
Circifornos Lovel 050/	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV *	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~1	~g	~h	~	~J	~k	~I	*m	*n	*0	*p
Unweighted total	47	1	-	4	3	1	3	-	5	16	29	1	3	33	46	45	46
Effective Weighted Sample	29	1	-	4	3	1	3	-	4	11	17	1	3	20	28	28	28
Total	40	1	-	2	2	*	*	-	3	16	22	*	*	27	38	38	39
Fixed broadband service	33 82%	1 100%	- -%	1 48%	2 79%	* 100%	* 65%	- -%	1 30%	14 89%	17 76%	* 100%	* 65%	24 87%	33 85%	31 81%	33 83%
Fixed line phone calls	28 71%	- -%	- -%	1 25%	1 28%	* 100%	* 35%	- -%	2 61%	14 90%	12 56%	* 100%	* 35%	21 77%	27 70%	27 5 70%	28 5 72%
TV service	13 33%	- -%	- -%	- -%	- -%	* 100%	* 31%	- -%	2 57%	7 45%	6 27%	* 100%	* 31%	13 48%	13 34%	13 34%	13 33%
Mobile phone	10 25%	1 100%	- -%	1 23%	1 50%	- -%	- -%	- -%	- -%	3 17%	7 33%	- -%	- -%	6 22%	9 23%	10 26%	10 26%
All separate services	4 11%	- -%	- -%	1 52%	* 21%	- -%	* 35%	- -%	1 26%	* 3%	4 18%	- -%	* 35%	2 8%	4	4 5 12%	4 5 10%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

#### QA9B. Services that are NOT part of a package

Base: Those with standalone services

		ACT	IONS TA	KEN	s	VERED	SER	VICES SI COVE		D &	C	ONSIDE	RED & C	OVERED	)	SERV	ICES CO COVE	NSIDERE RED	ED &			
		SWIT-	CONSI		BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	h	HER c	<b>DLE</b> d	TV	BAND f	0	h	TV ;	BAND	k	1	<b>DLE</b> m	TV	BAND	n	0	TV	BAND s	+	u
	2772	902	D 455	1481	114	05	364	g 337	213	142	ر 475	341	321		n	174	p 104	140	122	238	117	210
Unweighted total	2773		455			85								150	88		194	140			147	
Effective Weighted Sample	1929	426	298	1344	87	43	216	117	139	90	293	119	222	108	48	119	126	91	75	187	94	143
Total	3133	444	319	2412	85	36	144	151	143	90	225	154	225	116	59	122	162	108	86	153	106	153
TV service with monthly subscription	985 319	156 % 35%	123 39%	729 30%	20 23%	21 59%	57 39%	54 36%	46 32%	21 24%	76 34%	56 36%	65 29%	28 24%	56 93%	61 50%	45 28%	55 51%	35 41%	56 37%	29 27%	55 36%
			С			dfgh	d								mopq	mp		mp				
Fixed broadband service	587 199	89 % 20%	90 28% ac	424 18%	- -%	9 25% d	61 42% degh	19 13% d	33 23% dg	9 10%	61 27% ikl	19 13%	33 15%	*%	19 33% m	86 71% mnpq	32 19% m	48 44% mp	13 15%	57 37% rtu	21 19%	32 21%
Mobile phone	2884 929	425 % 96% c	307 5 96% c	2194 91%	83 97%	35 95%	134 5 93%	150 99% fh	135 94%	87 98%	212 94%	150 97%	215 96%	113 97%	55 93%	117 96%	162 100% noq	101 94%	84 98%	147 96%	103 97%	146 95%
Fixed line phone	1329 429	175 % 39%	136 43%	1037 43%	3 3%	13 36% d	71 49% d	63 42% d	71 49% d	15 17%	73 33% i	64 42% i	71 32% i	5 4%	28 47% mp	80 65% mnp	47 29% m	97 90% mnop	22 26%	59 38% t	28 26%	68 44% rt

QA9B. Services that are NOT part of a package

Base: Those with standalone services

	1	TV PROCES S	BB PROCESS			MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	<u> </u>
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		а	b	С	d	е	f	*g	h	i	j	*k	*	m	n	0	р
Unweighted total	2773	97	124	106	153	101	91	71	197	1328	1260	68	73	1648	1980	2588	2413
Effective Weighted Sample	1929	60	52	81	123	36	26	50	148	978	806	25	21	1094	1256	1783	1660
Total	3133	58	30	55	112	44	38	45	160	1574	1347	34	29	1748	1928	2921	2631
TV service with monthly subscription	985 31%	17 29%	13 43%	16 29%	36 33%	13 29%	19 51%	10 22%	47 29%	435 28%	502 37% i	9 28%	13 43%	985 56% nop	659 5 34%	937 32%	872 33%
Fixed broadband service	587 19%	8 14%	11 38% d	17 31%	23 21%	8 17%	4 10%	6 13%	23 14%	247 16%	327 24% i	5 16%	3 11%	313 18%	587 30% mop	574 5 20%	545 21%
Mobile phone	2884 92%	57 97%	28 93%	52 96%	104 93%	42 95%	38 100%	41 91%	156 98% g	1566 100% j	1318 98%	33 99%	29 100%	1671 96% p	1865 5 97% p	2884 5 99% mnp	2390 91%
Fixed line phone	1329 42%	12 20%	14 45% d	23 43% d	28 25%	21 47%	18 48%	14 31%	48 30%	646 41% j	486 36%	18 54%	14 49%	606 35%	635 33%	1132 39% mn	1329 51% mno

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

QA11B. How long ago did you start taking TV service with monthly subscription from (SUPPLIER)?

Base : Those with TV as a monthly subscription as a standalone service

		ACT	TIONS TA	KEN	S	SWITCH	HED & CO	VERED		SER	VICES S COVE	WITCHEI	D &	cc	NSIDEI	RED & (	COVERED	)	SERVI	ICES COI		ED &
		SWIT-	CONSI		BUN-	,,,,,, <u>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</u>	BROAD	ı	IXED LINE CALLS		BROAD	F	IXED LINE CALLS	BUN-		BROAD		FIXED LINE		BROAD	F	FIXED LINE CALLS
	Total	CHED		HER	DLE		BAND			TV	BAND			DLE		BAND			TV I	BAND		
Significance Level: 95%		а	b	С	~d	*e	f	g	h	*i	j	k	ı	*m	*n	0	*р	*q	*r	S	*t	u
Unweighted total	996	388	197	451	29	64	172	137	82	64	201	140	109	41	79	83	64	75	55	91	48	81
Effective Weighted Sample	624	164	115	409	23	30	112	41	52	30	128	43	74	30	43	55	41	46	27	71	29	48
Total	985	156	123	729	20	21	57	54	46	21	76	56	65	28	56	61	45	55	35	56	29	55
In the last 6 months	63 6%	19 % 12% bc	5 6 4%	41 6%	1 8%	9 44% fgh	8 6 15%	4 8%	2 5%	9 44% jkl	10 13%	4 8%	4 6%	2 8%	1 2%	2 4%	2 4%	3 6%	1 3%	2 4%	- -%	3 5%
In the last 7-12 months	82 89	27 % 17% bc	8 % 7%	48 7%	2 12%	10 45% fh	7 6 12%	13 24% h	3 6%	10 45% jkl	9 12%	13 23% I	5 8%	1 5%	7 13% o	1 2%	2 4%	2 4%	5 15%	2 4%	1 5%	2 4%
Up to 2 years ago	121 129	21 % 13%	24 6 19% c	81 11%	1 7%	2 9%	8 6 14%	7 14%	6 13%	2 9%	10 13%	7 13%	8 12%	4 15%	9 16%	5 9%	9 21%	10 18%	7 20%	6 10%	9 30% s	10 17%
Up to 4 years ago	157 16%	17 % 11%	18 6 14%	125 17%	3 14%	- -%	6 6 10%	3 6%	9 20% eg	- -%	8 11%	3 6%	12 18% ik	5 19%	8 15%	12 19%	11 24%	10 17%	4 11%	9 17%	7 24%	9 17%
More than 4 years ago	518 53%	65 % 41%	61 6 49%	404 55% a	12 59%	- -%	24 42% e	23 43% e	24 51% e	- -%	36 47% i	25 45% i	34 53% i	11 39%	26 46%	38 63% m	20 43%	27 49%	14 40%	32 57%	10 36%	25 46%
Can't remember	44 49	7 % 4%	8 6 7%	31 4%	* 1%	* 2%	4 6%	3 5%	2 4%	* 2%	4 5%	3 5%	2 3%	4 13%	4 7%	2 4%	2 3%	4 6%	4 11%	5 8%	2 5%	6 11%

## QA11B. How long ago did you start taking TV service with monthly subscription from (SUPPLIER)?

Base: Those with TV as a monthly subscription as a standalone service

	F	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC			SERVICES	S AT HOME	Ε
Significance Level: 95%	Total	<b>C&amp;R</b> *a	MAC *b	C&R *c	NoT *d	PAC *e	C&R *f	C&R ~g	NoT *h	PAYG i	CON- TRACT	PAC ~k	C&R ~	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	996	50	61	37	62	39	40	21	68	416	526	29	28	996	764	942	897
Effective Weighted Sample	624	25	31	31	49	14	11	17	49	280	311	10	8	624	452	591	568
Total	985	17	13	16	36	13	19	10	47	435	502	9	13	985	659	937	872
In the last 6 months	63 6%	6 38%	2 16%	3 19%	4 11%	1 7%	1 3%	1 14%	1 3%	28 6%	33 7%	1 8%	* 3%	63 6%	37 6 6%	61 6%	45 5 5%
In the last 7-12 months	82 8%	9 52%	1 4%	3 21% b	5 13%	3 21%	7 37%	2 22%	3 7%	38 9%	42 8%	3 29%	7 52%	82 8%	44 5 7%	81 6 9%	67 8%
Up to 2 years ago	121 12%	2 9%	2 13%	3 17%	3 8%	* 3%	2 12%	1 12%	6 12%	58 13%	60 12%	* 2%	* *%	121 12%	81 6 12%	119 6 13%	101 5 12%
Up to 4 years ago	157 16%	- -%	1 9%	1 6%	5 14%	1 12%	* *%	* 5%	10 21%	57 13%	90 18%	1 16%	**%	157 16%	107 6 16%	147 6 16%	144 5 16%
More than 4 years ago	518 53%	- -%	7 57%	5 34%	18 50%	7 58%	8 43%	5 47%	25 53%	236 54%	251 50%	4 45%	5 39%	518 53%	358 54%	487 6 52%	476 55%
Can't remember	44 4%	* 1%	* *%	* 2%	1 4%	- -%	1 4%	- -%	2 4%	17 4%	26 5%	- -%	1 6%	44 4%	33 5%	43 6 5%	39 5 5%

QA21B. How satisfied are you with the overall service provided for your TV service with a monthly subscription?

Base : Those with TV as a monthly subscription as a standalone service

		AC'	TIONS TA	KEN	s	WITCH	ED & CO	VERED		SER	VICES S	SWITCHE ERED	D &	cc	NSIDE	RED & CO	OVERED	)	SERVI	ICES COI		ED &
	Tot	SWIT-	CONSI DERED		BUN- DLE		BROAD BAND		FIXED LINE CALLS		BROAD BAND	MOB.	FIXED LINE CALLS	BUN- DLE		BROAD BAND		LINE CALLS		BROAD   BAND		FIXED LINE CALLS
Significance Level: 95%	100	a	b	С	~d	*e	f	g	h	*i	j	k	1	*m	*n	0	*p	*q	*r	S	*t	u
Unweighted total	99	6 388	197	451	29	64	172	137	82	64	201	140	109	41	79	83	64	75	55	91	48	81
Effective Weighted Sample	62	4 164	115	409	23	30	112	41	52	30	128	43	74	30	43	55	41	46	27	71	29	48
Total	98	5 156	123	729	20	21	57	54	46	21	76	56	65	28	56	61	45	55	35	56	29	55
1 - Very dissatisfied	3	5 7 4% 5%	7 % 5%	26 4%	1 7%	* 1%	1 2%	4 8%	- -%	* 1%	3 4%	4 8%	1 2%	1 2%	6 10%	4 7%	1 1%	5 9%	2 6%	* 1%	1 2%	4 7%
2	3	7 9 4% 69	8 6%	22 3%	1 6%	2 9%	5 9%	2 3%	4 8%	2 9%	6 8%	2 3%	5 7%	5 20% o	7 13%	3 5%	3 7%	3 6%	3 8%	4 7%	2 6%	3 5%
TOTAL DISSATISFIED	7	2 16 7% 109	14 % 12%	49 7%	3 13%	2 11%	6 11%	6 11%	4 8%	2 11%	9 11%	6 11%	6 9%	6 22%	13 23%	7 12%	4 9%	8 15%	5 14%	5 8%	2 8%	7 13%
3 - Neither	13 1	7 24 4% 159	24 % 19%	93 13%	3 15%	6 26%	10 17%	6 11%	6 14%	6 26%	13 16%	6 11%	9 14%	6 21%	13 23%	9 15%	5 11%	9 17%	6 18%	12 21%	4 13%	13 23%
4	26 2	8 49 7% 319	32 % 26%	196 27%	4 18%	7 34%	21 37%	15 29%	17 36%	7 34%	25 32%	16 29%	20 30%	6 21%	12 22%	20 34%	14 31%	12 21%	10 28%	17 30%	9 32%	11 20%
5 - Very satisfied	49 5	2 62 0% 40%	51 % 41%	382 52% ab	11 54%	6 28%	16 28%	26 48% f	17 36%	6 28%	27 35%	27 49%	27 42%	7 24%	16 29%	22 36%	22 49% m	26 46%	13 36%	23 42%	13 45%	24 44%
TOTAL SATISFIED	76 7	0 111 7% 719	83 % 68%	577 79% ab	14 72%	13 62%	37 65%	41 77%	33 73%	13 62%	51 67%	43 77%	47 72%	12 45%	28 51%	42 70% m	36 80% mn	37 68%	22 64%	40 71%	22 77%	35 64%
Don't know		6 5 2% 49	2 % 1%	10 1%	* 1%	* 2%	4 7%	* 1%	3 6%	* 2%	4 5%	* 1%	3 4%	3 12% pg	1 2%	2 3%	* 1%	* 1%	1 4%	- -%	* 2%	* 1%

QA21B. How satisfied are you with the overall service provided for your TV service with a monthly subscription?

Base: Those with TV as a monthly subscription as a standalone service

	F	TV PROCES S	ВВ	PROCESS	;	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOME	Ē
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	*b	*c	*d	*e	*f	~g	*h	i	j	~k	~	m	n	0	р
Unweighted total	996	50	61	37	62	39	40	21	68	416	526	29	28	996	764	942	897
Effective Weighted Sample	624	25	31	31	49	14	11	17	49	280	311	10	8	624	452	591	568
Total	985	17	13	16	36	13	19	10	47	435	502	9	13	985	659	937	872
1 - Very dissatisfied	35	*	-	*	2	-	3	-	1	19	16	-	-	35	22	35	27
	4%	2%	-%	2%	6%	-%	17%	-%	3%	4%	3%	-%	-%	4%	3%	4%	3%
2	37 4%	2 12%	2 14%	1 4%	3 8%	- -%	*%	1 11%	4 8%	20 5%	11 2%	- -%	* *%	37 4%	25 4%	31 3%	33 4%
TOTAL DISSATISFIED	72	2	2	1	5	-	3	1	5	39	27	-	*	72	47	66	61
	7%	13%	14%	6%	14%	-%	17%	11%	11%	9%	5%	-%	*%	7%	7%	5 7%	7%
3 - Neither	137	4	2	3	6	2	2	2	5	50	79	2	1	137	99	129	122
	14%	22%	13%	20%	16%	14%	12%	16%	11%	11%	16%	19%	4%	14%	15%	5 14%	14%
4	268	6	5	6	11	3	5	2	17	114	145	1	4	268	190	259	240
	27%	34%	39%	36%	31%	23%	27%	22%	35%	26%	29%	16%	32%	27%	29%	5 28%	27%
5 - Very satisfied	492	5	4	6	13	8	9	5	18	230	237	6	8	492	307	467	435
	50%	31%	30%	36%	35%	62%	45%	51%	38%	53%	47%	64%	64%	50%	47%	50%	50%
TOTAL SATISFIED	760	11	9	11	24	11	14	7	34	344	382	7	12	760	498	726	674
	77%	65%	68%	71%	66%	85%	71%	73%	73%	79%	76%	80%	96%	77%	76%	5 77%	77%
Don't know	16	-	1	*	1	*	-	-	3	2	13	*	-	16	15	16	15
	2%	-%	5%	2%	4%	1%	-%	-%	6%	1%	3%	1%	-%	2%	2%	5 2%	2%

QA22B. How satisfied are you with your experience of dealing with the customer services for your TV service with a monthly subscription?

Base : Those with TV as a monthly subscription as a standalone service

		AC	TIONS TAI	KEN		SWITCH	IED & CO	VERED		SER	VICES S COVE	WITCHE RED	D &	cc	NSIDEF	RED & CO	OVERED	)	SERVI	ICES COI		ED &
	Total	SWIT-	CONSI DERED	NEIT- HER	BUN- DLE		BROAD BAND		IXED LINE CALLS		BROAD BAND	MOB.	FIXED LINE CALLS	BUN- DLE		BROAD I BAND		IXED LINE CALLS		BROAD I BAND		FIXED LINE CALLS
Significance Level: 95%	. 5 (4)	а	b	С	~d	*e	f	g	h	*i	j	k	1	*m	*n	0	*p	*q	*r	S	*t	u
Unweighted total	996	388	197	451	29	64	172	137	82	64	201	140	109	41	79	83	64	75	55	91	48	81
Effective Weighted Sample	624	164	115	409	23	30	112	41	52	30	128	43	74	30	43	55	41	46	27	71	29	48
Total	985	156	123	729	20	21	57	54	46	21	76	56	65	28	56	61	45	55	35	56	29	55
1 - Very dissatisfied	60 6		12 6 10%	43 6%	2 9%	* 1%	3 6%	1 2%	3 6%	* 1%	5 7%	1 2%	4 7%	3 11%	8 14%	3 6%	2 5%	8 14%	3 10%	5 8%	1 2%	6 11%
2	70 7		12 6 10%	46 6%	* 1%	3 16%	5 8%	4 8%	6 14%	3 16%	5 6%	4 7%	7 10%	4 15%	9 15%	7 11%	4 9%	4 8%	3 9%	6 11%	3 9%	5 9%
TOTAL DISSATISFIED	130 13		24 % 20% c	89 12%	2 10%	4 17%	8 14%	5 10%	9 20%	4 17%	10 13%	5 9%	11 17%	7 25%	16 29%	10 16%	6 14%	12 22%	7 19%	11 19%	3 11%	11 20%
3 - Neither	150 15	31 % 20% c	28 % 22% c	97 13%	3 16%	5 22%	14 25%	9 16%	10 21%	5 22%	17 22%	9 17%	12 18%	5 20%	14 25%	15 25%	11 23%	10 19%	8 23%	12 21%	9 30%	9 17%
4	217 22	41 % 26%	30 6 24%	154 21%	5 28%	7 31%	14 24%	17 31%	8 18%	7 31%	19 25%	17 30%	14 21%	6 20%	15 27%	17 28%	12 25%	12 22%	11 31%	15 27%	6 22%	11 21%
5 - Very satisfied	381 39	48 % 31%	35 % 29%	301 41% ab	9 46%	4 20%	12 21%	20 36%	13 28%	4 20%	21 27%	21 37%	22 34%	6 21%	8 14%	16 26%	15 33% n	18 32% n	7 19%	17 31%	10 35%	20 37%
TOTAL SATISFIED	599 61	88 % 57%	65 653%	456 63%	15 74%	11 51%	25 45%	36 67% fh	21 46%	11 51%	40 52%	37 67%	36 55%	12 42%	23 41%	33 55%	26 58%	30 54%	17 50%	32 57%	16 56%	32 57%
Don't know	106 11		6 6 5%	88 12% h	* 1%	2 9%	9 17%	4 7%	6 13%	2 9%	10 12%	4 7%	6 9%	4 13%	3 5%	3 4%	2 4%	3 5%	3 8%	1 2%	1 2%	3 6%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

QA22B. How satisfied are you with your experience of dealing with the customer services for your TV service with a monthly subscription?

Base: Those with TV as a monthly subscription as a standalone service

	Р	TV ROCES S	ВВ	PROCESS	<b>S</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		<b>:</b>	SERVICES	AT HOME	Ē
	— Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	*b	*c	*d	*e	*f	~g	*h	i	j	~k	~	m	n	0	р
Unweighted total	996	50	61	37	62	39	40	21	68	416	526	29	28	996	764	942	897
Effective Weighted Sample	624	25	31	31	49	14	11	17	49	280	311	10	8	624	452	591	568
Total	985	17	13	16	36	13	19	10	47	435	502	9	13	985	659	937	872
1 - Very dissatisfied	60 6%	* 1%	1 10%	2 10%	2 5%	* 3%	* *%	2 17%	3 6%	31 7%	23 5%	* 4%	* 1%	60 6%	36 5%	55 6%	47 5%
2	70 7%	2 11%	1 5%	2 11%	2 4%	- -%	2 9%	* 2%	6 13%	24 6%	40 8%	- -%	* 3%	70 7%	46 7%	65 7%	57 7%
TOTAL DISSATISFIED	130 13%	2 12%	2 15%	3 21%	3 9%	* 3%	2 9%	2 19%	9 19%	56 13%	63 13%	* 4%	* 3%	130 13%	82 13%	119 13%	104 12%
3 - Neither	150 15%	4 25%	3 24%	4 26%	8 21%	2 18%	2 10%	2 15%	6 13%	65 15%	78 16%	1 13%	* 3%	150 15%	112 17%	143 15%	133 15%
4	217 22%	6 33%	4 28%	4 28%	8 23%	5 37%	9 49%	4 43%	8 18%	86 20%	123 25%	4 48%	6 45%	217 22%	151 23%	209 22%	204 23%
5 - Very satisfied	381 39%	3 20%	3 19%	3 20%	12 32%	4 33%	6 31%	2 22%	17 37%	180 41%	182 36%	2 25%	6 48%	381 39%	236 36%	362 39%	332 38%
TOTAL SATISFIED	599 61%	9 53%	6 48%	7 48%	20 55%	9 70%	16 81%	6 65%	26 54%	266 61%	305 61%	7 73%	12 93%	599 61%	386 59%	571 61%	536 62%
Don't know	106 11%	2 9%	2 13%	1 5%	6 15%	1 9%	*	- -%	6 13%	49 11%	55 11%	1 11%	* *%	106 11%	78 12%	104 11%	99 11%

QA23B. How satisfied are you with the value for money for your TV service with a monthly subscription?

Base : Those with TV as a monthly subscription as a standalone service

		ACT	IONS TAI	KEN	S	WITCI	HED & CC	VERED	)	SER	VICES S COVE		D &	C	ONSIDER	RED & C	OVEREI	)	SER	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD	MOB.	FIXED LINE CALLS	BUN-	ļ	BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS
Significance Level: 95%	Total	CHED	h	HER	DLE ~d	<b>TV</b> *e	BAND	~	h	TV *;	BAND	k		DLE *m	<b>TV</b> I *n	BAND	*p	**	<b>TV</b> *r	BAND	*1	
Unweighted total	996	a 388	b 197	c 451	~u 29	64	172	9 137	82	64	ر 201	140	109	41	79	o 83	р 64	*q 75	55	s 91	ر 48	u 81
Effective Weighted Sample	624	164	115	409	23	30	112	41		30	128	43	74	30	43	55	41	46	27	71	29	48
Total	985	156							52													
			123	729	20	21	57	54	46	21	76	56	65	28	56	61	45	55	35	56	29	55
1 - Very dissatisfied	63 69	8 % 5%	15 12% ac	42 6%	3 16%	1%	2 4%	1 3%	2%	1%	6 7%	2 4%	4 5%	16%	15 27% p	9 15%	2 4%	8 14%	5 15%	6 6 11%	3 11%	12%
2	113 119	21 % 13%	17 5 14%	78 11%	2 12%	3 12%	8 6 13%	3 6%	10 23% g	3 12%	10 13%	3 6%	13 20% k	4 15%	8 14%	10 17%	6 14%	6 11%	5 14%	10 6 17%	3 9%	7 13%
TOTAL DISSATISFIED	176 189	28 % 18%	32 26% c	120 16%	6 28%	3 13%	10 % 17%	5 8%	11 25% g	3 13%	15 20%	5 9%	16 25% k	9 31%	23 41% p	19 32%	8 18%	14 26%	10 29%	16 6 28%	6 20%	14 25%
3 - Neither	190 199	35 % 22%	36 29% c	125 17%	1 6%	9 43% gh	16 6 28%	11 20%	10 5 21%	9 43% jkl	17 23%	11 19%	11 17%	7 27%	21 38% pq	20 33% p	6 14%	10 19%	14 39% t	20 % 35% t	4 14%	12 21%
4	282 299	51 % 32% b	25 5 21%	213 29%	5 24%	6 26%	19 6 33%	20 38%	15 32%	6 26%	23 31%	20 37%	20 30%	6 21%	6 11%	11 17%	18 40% no	12 21%	6 16%	12 6 22%	10 33%	13 24%
5 - Very satisfied	306 319	36 % 23%	27 5 22%	244 34% ab	8 41%	3 16%	9 6 15%	15 29%	9 20%	3 16%	17 22%	17 30%	17 26%	2 8%	4 8%	9 15%	12 27% n	19 34% mno	4 12%	8 6 15%	9 32%	16 28%
TOTAL SATISFIED	587 60%	87 % 56% b	53 43%	458 63% b	13 65%	9 42%	27 6 48%	36 67% ef	24 5 52%	9 42%	40 53%	37 67% i	37 57%	8 30%	10 19%	20 32%	31 67% mno	30 55% mno	10 28%	21 % 37%	19 65% rs	29 53% r
Don't know	32 3%	6 % 4%	2 5 1%	26 4%	* 1%	* 2%	4 6%	3 5%	1 5 2%	* 2%	4 5%	3 5%	1 1%	3 12% pq	1 2%	2 3%	* 1%	* 1%	1 4%	- % -%	* 2%	* 1%
														PY								

## QA23B. How satisfied are you with the value for money for your TV service with a monthly subscription?

Base: Those with TV as a monthly subscription as a standalone service

	F	TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		<b>:</b>	SERVICE!	S AT HOME	Ē
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	*b	*c	*d	*e	*f	~g	*h	i	j	~k	~	m	n	0	p
Unweighted total	996	50	61	37	62	39	40	21	68	416	526	29	28	996	764	942	897
Effective Weighted Sample	624	25	31	31	49	14	11	17	49	280	311	10	8	624	452	591	568
Total	985	17	13	16	36	13	19	10	47	435	502	9	13	985	659	937	872
1 - Very dissatisfied	63 6%	* *%	2 14%	1 4%	2 6%	1 8%	* *%	1 13%	2 5%	33 8%	28 6%	* 4%	* 1%	63 6%	43 7%	60 6%	50 6%
2	113 11%	1 5%	3 24%	1 6%	6 15%	1 8%	2 9%	* 3%	11 23%	42 10%	64 13%	1 11%	* 3%	113 11%	89 13%	106 6 11%	101 12%
TOTAL DISSATISFIED	176 18%	1 5%	5 37% c	2 10%	8 21%	2 17%	2 9%	2 17%	13 27%	74 17%	91 18%	1 15%	* 4%	176 18%	132 20%	166 % 18%	152 17%
3 - Neither	190 19%	9 52%	2 15%	4 29%	7 18%	3 21%	3 13%	3 30%	7 15%	83 19%	99 20%	2 23%	2 17%	190 19%	126 19%	182 6 19%	164 19%
4	282 29%	4 25%	3 24%	7 43%	11 31%	4 34%	10 51%	2 25%	14 29%	129 30%	142 28%	4 41%	5 39%	282 29%	195 30%	271 6 29%	263 30%
5 - Very satisfied	306 31%	3 18%	2 18%	2 16%	10 26%	4 28%	5 26%	3 28%	12 26%	140 32%	147 29%	2 20%	5 40%	306 31%	179 27%	288 6 31%	264 30%
TOTAL SATISFIED	587 60%	7 43%	5 42%	9 59%	21 57%	8 62%	15 77%	5 53%	26 56%	269 62%	289 58%	6 61%	10 80%	587 60%	374 57%	558 60%	527 60%
Don't know	32 3%	- -%	1 5%	* 2%	1 4%	* 1%	- -%	- -%	1 2%	8 2%	23 5%	* 1%	- -%	32 3%	27 4%	30 3%	30 3%

QA24B. When you took out TV service with a monthly subscription with (SUPPLIER), did you have a contract which tied you to their service for a period of time? IF YES - How long was that contract for?

Base: Those with TV as a monthly subscription as a standalone service

, ,		4.07					-D 0 00	VEDED		SER		WITCHE	D &		NO DE				SERV	ICES COI		ED &
		ACI	CONSI	KEN			ED & CO	F	IXED LINE		COVE BROAD		FIXED LINE			RED & CO BROAD	F	FIXED LINE		BROAD	F	FIXED LINE
	Total	SWIT- CHED	DERED	NEIT- HER	BUN- DLE			PHONE				PHONE		BUN- DLE			PHONE				PHONE	
Significance Level: 95%		а	b	С	~d	*e	f	g	h	*i	j	k	I	*m	*n	0	*p	*q	*r	s	*t	u
Unweighted total	996	388	197	451	29	64	172	137	82	64	201	140	109	41	79	83	64	75	55	91	48	81
Effective Weighted Sample	624	164	115	409	23	30	112	41	52	30	128	43	74	30	43	55	41	46	27	71	29	48
Total	985	156	123	729	20	21	57	54	46	21	76	56	65	28	56	61	45	55	35	56	29	55
No, did not have a contract with them	121 12%	18 6 12%	13 5 11%	90 12%	2 12%	2 7%	9 15%	6 11%	6 13%	2 7%	11 14%	7 13%	8 13%	7 24% og	8 14%	5 8%	5 10%	4 8%	4 13%	3 6%	5 16%	6 11%
Under 12 months	39 4%	10 5 7%	2 2%	27 4%	3 15%	3 15%	4 7%	3 6%	2 5%	3 15%	7 9%	3 6%	5 8%	- -%	1 3%	2 3%	*	1 1%	1 4%	2 3%	* 1%	- -%
12 months	450 46%	66 42%	78 64% ac	320 44%	8 42%	10 47%	26 47%	17 32%	23 50%	10 47%	35 46%	18 32%	30 47%	17 60%	39 70% p	35 58%	21 47%	35 64%	23 67%	34 61%	13 44%	36 65%
18 months	103 10%	24 6 15% b	6 5 5%	75 10%	* 1%	6 26% h	7 12%	13 23% h	2 4%	6 26% jl	7 9%	13 22% jl	2 3%	1 5%	2 4%	6 10%	5 10%	2 4%	2 5%	4 8%	2 6%	2 3%
24 months/ 2 years	23 2%	6 4%	3 3%	14 2%	1 5%	* 1%	1 2%	1 3%	3 8%	* 1%	2 3%	1 2%	5 7%	- -%	1 2%	2 4%	1 3%	1 2%	1 3%	2 4%	1 5%	1 2%
Over 2 years	24 2%	2 5 1%	- 5 -%	23 3% b	* 2%	- -%	1 2%	* 1%	1 2%	- -%	2 2%	* 1%	1 2%	- -%	- -%	- -%	- -%	*%	- -%	- -%	- -%	- -%
Don't know how long the contract was for	119 12%	13 6 8%	10 8%	96 13%	2 8%	1 3%	3 6%	7 14%	3 7%	1 3%	5 7%	7 13%	5 7%	3 10%	2 3%	7 11%	9 19% n	7 12%	* 1%	6 11%	3 12%	6 11%
Don't know if there was a contract	107 11%	17 6 11%	10	83 11%	3 14%	* 2%	5 8%	6 11%	6 12%	* 2%	7 10%	6 11%	8 13%	- -%	2 4%	4 7%	5 10%	5 9%	2 7%	4 7%	5 16%	5 9%

QA24B. When you took out TV service with a monthly subscription with (SUPPLIER), did you have a contract which tied you to their service for a period of time? IF YES - How long was that contract for?

Base: Those with TV as a monthly subscription as a standalone service

	F	TV PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOME	Ξ
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	*b	*c	*d	*e	*f	~g	*h	i	j	~k	~	m	n	0	р
Unweighted total	996	50	61	37	62	39	40	21	68	416	526	29	28	996	764	942	897
Effective Weighted Sample	624	25	31	31	49	14	11	17	49	280	311	10	8	624	452	591	568
Total	985	17	13	16	36	13	19	10	47	435	502	9	13	985	659	937	872
No, did not have a contract with them	121 12%	1 6%	1 9%	3 17%	5 15%	2 15%	* 1%	1 9%	7 15%	47 11%	64 13%	1 6%	* 1%	121 12%	74 11%	111 12%	108 12%
Under 12 months	39 4%	3 19%	1 8%	1 5%	4 12%	1 6%	1 7%	1 13%	3 6%	18 4%	19 4%	1 9%	* *%	39 4%	25 4%	37 4%	37 4%
12 months	450 46%	9 51%	7 55%	9 58%	16 43%	4 36%	6 33%	5 51%	23 49%	205 47%	227 45%	3 28%	2 13%	450 46%	319 48%	432 46%	393 45%
18 months	103 10%	4 22%	1 10%	2 13%	2 6%	3 23%	7 37%	* 3%	2 3%	47 11%	54 11%	3 30%	7 52%	103 10%	58 9%	101 11%	96 11%
24 months/ 2 years	23 2%	- -%	* 2%	- -%	2 6%	- -%	* *%	1 9%	4 8%	10 2%	11 2%	- -%	- -%	23 2%	15 2%	21 2%	18 2%
Over 2 years	24 2%	- -%	1 6%	- -%	1 2%	* 3%	*	* 4%	1 2%	13 3%	9 2%	* 4%	* *%	24 2%	16 2%	22 2%	23 3%
Don't know how long the contract was for	119 12%	* 3%	* 3%	1 5%	2 6%	1 7%	3 14%	* 5%	3 7%	50 12%	63 13%	1 9%	3 22%	119 12%	79 12%	113 12%	106 12%
Don't know if there was a contract	107 11%	- -%	1 6%	* 2%	4 10%	1 10%	2 8%	1 6%	4 10%	44 10%	56 11%	1 14%	2 12%	107 11%	74 11%	100 11%	90 10%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

QA25A. When does your current contract for your package of services run out?

Base : Those who have a contract for their standalone TV service with monthly subscription

		ACT	TIONS TAI	KEN	s	WITCH	HED & CO		IVED	SER	VICES SI COVE			CO	NSIDE	RED & C	OVERED		SERV	ICES COI	RED	
	Total	SWIT-	CONSI DERED		BUN-	<b>T</b> 1/			IXED Line Calls				IXED Line Calls	BUN-				FIXED Line Calls				FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	b	HER C	<b>DLE</b> ∼d	<b>TV</b> *e	<b>BAND</b> f	g	*h	<b>TV</b> 1	<b>BAND</b> j	k	*	DLE ~m	<b>TV</b>	BAND *o	*p	*q	<b>TV</b> *r	BAND *s	~t	*u
Unweighted total	640	254	136	280	18	52	115	84	51	52	133	85	68	26	55	61	41	55	37	65	29	55
Effective Weighted Sample	400	107	79	254	15	25	71	24	32	25	83	25	46	20	30	45	27	33	19	51	19	32
Total	639	108	90	459	13	19	40	35	31	19	53	35	43	18	44	45	28	39	28	43	16	38
Out of the contract period	66 10%	4 6 4%	10 6 11%	53 11% a	* 1%	1 4%	2 4%	1 4%	1 4%	1 4%	2 3%	1 4%	1 3%	8 46%	5 11%	2 4%	4 14% a	- -%	2 6%	8 19%	3 16%	6 16%
In the next month	6 19	3 6 3%	1 6 1%	3 1%	1 7%	1 5%	1 2%	1 3%	- -%	1 5%	2 3%	1 3%	1 2%	- -%	1 2%	1 2%	1 3%	- -%	1 4%	- -%	- -%	- -%
In the next 2-3 months	15 29	4 6 4%	1 6 1%	10 2%	1 5%	* 2%	* *%	* 1%	3 10% f	* 2%	1 1%	* 1%	4 9% j	* 2%	- -%	2 4%	- -%	* 1%	- -%	1 2%	- -%	1 2%
In the next 4-6 months	16 3%	3 6 3%	3 4%	10 2%	* 2%	- -%	2 6 6%	1 3%	1 3%	- -%	3 5%	1 3%	1 3%	2 12%	2 4%	- -%	* 1%	* 1%	1 5%	2 5%	1 6%	3 7%
In the next 7-12 months	30 5%	13 6 12% c	6 6 7%	13 3%	5 41%	3 14%	6 5 15%	1 3%	4 13%	3 14%	11 22% k	1 3%	9 22% k	* 3%	1 3%	* 1%	6 23% noq	- -%	1 5%	1 2%	4 26%	* 1%
Over a year from now	15 2%	5 6 5%	2 6 2%	8 2%	2 18%	- -%	2 4%	* 1%	2 6%	- -%	4 8%	1 3%	4 8%	1 4%	*	*	1 3%	* 1%	* 1%	1 2%	1 4%	1 2%
Not sure	36 6%	3 % 3%	1 6 1%	33 7%	1 7%	- -%	1 3%	1 2%	1 2%	- -%	2 4%	1 2%	1 3%	2 13%	* *%	- -%	- -%	- -%	* 1%	* 1%	- -%	* 1%

QA25A. When does your current contract for your package of services run out?

Base : Those who have a contract for their standalone TV service with monthly subscription

	Р	TV ROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA		;	SERVICES	S AT HOME	Ī
	— Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	*b	~c	*d	~e	~f	~g	*h	i	j	~k	~	m	n	0	р
Unweighted total	640	44	46	26	41	25	26	15	42	275	332	16	17	640	500	607	576
Effective Weighted Sample	400	22	23	22	32	8	8	13	30	182	200	5	4	400	298	382	362
Total	639	15	11	12	25	9	15	8	32	293	320	7	8	639	431	613	567
Out of the contract period	66 10%	1 4%	- -%	1 5%	- -%	* 3%	1 5%	- -%	1 4%	28 9%	36 11%	* 4%	1 8%	66 10%	66 15% m	64 5 10%	66 12%
In the next month	6 1%	- -%	- -%	1 8%	1 4%	- -%	1 8%	1 12%	- -%	4 1%	2 1%	- -%	* *%	6 1%	6 1%	6 5 1%	6 1%
In the next 2-3 months	15 2%	* 2%	* 1%	- -%	1 2%	- -%	- -%	1 9%	3 10%	5 2%	11 3%	- -%	- -%	15 2%	15 4%	15 3%	15 3%
In the next 4-6 months	16 3%	- -%	* 1%	2 14%	1 4%	1 12%	- -%	* 4%	1 3%	5 2%	11 3%	1 14%	- -%	16 3%	16 4%		16 3%
In the next 7-12 months	30 5%	3 17%	2 19%	2 14%	7 30%	- -%	1 4%	1 19%	8 25%	16 6%	12 4%	- -%	*	30 5%	30 7%	29 5 5%	30 5%
Over a year from now	15 2%	- -%	2 18%	* 3%	2 7%	1 13%	- -%	- -%	4 11%	6 2%	9 3%	* 6%	- -%	15 2%	15 4%	15 5 2%	15 3%
Not sure	36 6%	- -%	* 4%	* 4%	1 6%	- -%	- -%	1 11%	1 2%	22 7%	14 5%	- -%	- -%	36 6%	36 8%	36 6%	36 6%

QA11C. How long ago did you start taking fixed line broadband from (SUPPLIER)?

		ACT	IONS TA	KEN	s	SWITCH	HED & CO	VERED		SER	VICES SI COVE	WITCHED RED	&	СО	NSIDE	RED & C	OVERED	)	SERVI	CES COI		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		IXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-		BROAD	-	IXED LINE CALLS	1	BROAD I		IXED LINE CALLS
0''5	Total	CHED	1.	HER	DLE	ΤV	BAND		<b>*</b> I.	ΤV	BAND		+1	DLE		BAND				BAND	*1	•
Significance Level: 95%		а	D	С	~d	*e	Ţ	g	*h	"l	J	K	Ή	~m	*n	0	*р	q	~r	S	"t	*u
Unweighted total	714	332	165	252	-	33	209	97	80	33	209	97	80	1	33	125	47	83	26	94	39	62
Effective Weighted Sample	387	180	125	227	-	24	124	47	55	24	124	47	55	1	22	84	31	62	18	73	28	48
Total	587	89	90	424	-	9	61	19	33	9	61	19	33	*	19	86	32	48	13	57	21	32
In the last 6 months	49 89	21 % 24% bc	5 6 6%	26 6%	- -%	3 31%	20 33%	3 18%	6 19%	3 31%	20 33%	3 18%	6 19%	- -%	1 6%	2 2%	3 9%	4 9%	1 8%	1 2%	1 6%	3 10%
In the last 7-12 months	56 10%	33 % 37% bc	6 5 7%	19 5%	- -%	2 26%	30 49% eg	3 14%	13 40% g	2 26%	30 49% ik	3 14%	13 40% k	- -%	1 5%	4 5%	2 7%	5 11%	1 8%	3 5%	1 6%	3 9%
Up to 2 years ago	151 26%	15 % 17%	17 5 19%	121 29% a	- -%	3 37% fh	8 5 13%	5 23%	5 15%	3 37% jl	8 13%	5 23%	5 15%	- -%	6 31%	15 18%	7 22%	6 12%	3 22%	12 20%	4 20%	4 14%
Up to 4 years ago	104 18%	8 % 8%	21 23% a	78 19% a	- -%	* 4%	1 5 2%	4 18% f	3 8% f	* 4%	1 2%	4 18% j	3 8% j	- -%	4 21%	24 28%	10 32%	13 27%	2 19%	12 22%	7 34%	8 24%
More than 4 years ago	197 33%	10 6 11%	38 42% a	152 36% a	- -%	* 1%	1 5 2%	5 23% ef	6 18% ef	* 1%	1 2%	5 23% ij	6 18% ij	- -%	6 31%	37 42%	9 27%	18 38%	4 30%	27 47%	6 29%	13 40%
Can't remember	30 5%	2 % 2%	3 4%	27 6% a	- -%	- -%	1 5 2%	1 3%	- -%	- -%	1 2%	1 3%	- -%	* 100%	1 6%	4 5%	1 3%	2 4%	2 12%	2 3%	1 4%	1 2%

## QA11C. How long ago did you start taking fixed line broadband from (SUPPLIER)?

Base: Those with fixed line broadband as a standalone service

	PRO	TV DCES S	ВВ	PROCESS	<b>S</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	Ē
To Significance Level: 95%	otal C	C&R ~a	MAC *b	C&R *c	NoT *d	PAC *e	C&R ~f	<b>C&amp;R</b> ~g	NoT *h	PAYG i	CON- TRACT	PAC ~k	C&R	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
	14	29	75	42	46	35	23	13	48	297	387	20	18	405	714	684	656
	87	21	36	35	36	19	7	11	34	168	206	11	5	219	387	374	361
	87	8	11	17	23	8	4	6	23	247	327	5	3	313	587	574	545
In the last 6 months	49 8%	3 31%	6 55% d	6 33%	6 27%	2 28%	* 9%	1 23%	4 17%	22 9%	23 7%	2 33%	* 11%	29 9%	49 8%	45 8%	42 8%
In the last 7-12 months	56 10%	2 25%	4 35%	9 50%	13 57%	1 15%	* 3%	3 48%	9 39%	21 9%	33 10%	1 19%	* 4%	30 10%	56 10%	54 5 9%	53 10%
	51 26%	3 39%	1 9%	1 9%	3 14%	1 12%	2 60%	1 10%	4 18%	62 25%	87 27%	1 10%	2 53%	69 22%	151 26%	150 5 26%	126 23%
	04 18%	* 4%	- -%	* 2%	1 2%	2 24%	* 5%	- -%	2 10%	44 18%	59 18%	1 25%	* 4%	55 17%	104 18%	103 18%	102 19%
	97 33%	* 2%	*%	1 6%	- -%	1 19%	1 23%	1 19%	4 15%	88 36%	105 32%	1 14%	1 27%	110 35%	197 33%	193 34%	192 35%
Can't remember	30 5%	- -%	* 1%	- -%	- -%	* 1%	- -%	- -%	- -%	10 4%	20 6%	- -%	- -%	20 6%	30 5%	29 5 5%	30 5%

QA21C. How satisfied are you with the overall service provided for your fixed line broadband?

		ACT	IONS TA	KEN		SWITCH	IED & CO			SER	/ICES SI			cc	NSIDEF	RED & CO			SERVI	CES COI		
	Total	SWIT- CHED	CONSI	NEIT- HER	BUN- DLE	TV	BROAD               		IXED LINE CALLS		BROAD BAND	-	IXED Line Calls	BUN- DLE		BROAD   BAND	-	IXED Line Calls		BROAD I BAND		FIXED LINE Calls
Significance Level: 95%		а	b	С	~d	*e	f	g	*h	*i	j	k	*1	~m	*n	0	*p	q	~r	S	*t	*u
Unweighted total	714	332	165	252	-	33	209	97	80	33	209	97	80	1	33	125	47	83	26	94	39	62
Effective Weighted Sample	387	180	125	227	-	24	124	47	55	24	124	47	55	1	22	84	31	62	18	73	28	48
Total	587	89	90	424	-	9	61	19	33	9	61	19	33	*	19	86	32	48	13	57	21	32
1 - Very dissatisfied	16 3%	2 6 2%	5 6%	9 2%	- -%	- -%	2 3%	* 1%	- -%	- -%	2 3%	* 1%	- -%	* 100%	2 11%	7 8%	1 3%	3 5%	2 14%	4 7%	1 4%	1 5%
2	63 11%	9 6 10%	11 5 12%	44 10%	- -%	1 16%	7 12%	3 15%	3 10%	1 16%	7 12%	3 15%	3 10%	- -%	1 4%	16 18%	2 5%	5 9%	1 6%	8 14%	1 4%	4 12%
TOTAL DISSATISFIED	79 13%	11 6 12%	16 5 18%	53 12%	- -%	1 16%	9 14%	3 15%	3 10%	1 16%	9 14%	3 15%	3 10%	* 100%	3 15%	23 26% p	2 7%	7 15%	3 20%	12 22%	2 7%	5 17%
3 - Neither	98 17%	16 6 18%	16 18%	70 17%	- -%	3 28%	9 16%	4 22%	4 13%	3 28%	9 16%	4 22%	4 13%	- -%	2 11%	13 15%	5 17%	10 21%	1 10%	9 16%	3 13%	7 23%
4	173 29%	30 6 34%	25 28%	124 29%	- -%	2 18%	20 32%	5 28%	11 33%	2 18%	20 32%	5 28%	11 33%	- -%	3 18%	26 31%	11 36%	16 33%	3 19%	16 28%	7 36%	8 24%
5 - Very satisfied	232 40%	32 6 35%	31 35%	174 41%	- -%	4 38%	22 36%	7 34%	14 43%	4 38%	22 36%	7 34%	14 43%	- -%	10 53% o	24 28%	12 39%	14 30%	6 46%	19 34%	9 42%	11 36%
TOTAL SATISFIED	406 69%	62 69%	56 63%	298 70%	- -%	5 56%	42 69%	12 62%	25 77%	5 56%	42 69%	12 62%	25 77%	- -%	14 71%	51 59%	24 75%	30 63%	9 65%	35 62%	16 78%	19 59%
Don't know	4 1%	1 6 1%	1 1%	3 1%	- -%	- -%	1 1%	*%	- -%	- -%	1 1%	*%	- -%	- -%	1 4%	- -%	* 1%	* 1%	1 5%	- -%	* 2%	* 1%

QA21C. How satisfied are you with the overall service provided for your fixed line broadband?

	F	TV PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		S	SERVICES	S AT HOME	Ē
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	*b	*c	*d	*e	~f	~g	*h	i	j	~k	~	m	n	0	р
Unweighted total	714	29	75	42	46	35	23	13	48	297	387	20	18	405	714	684	656
Effective Weighted Sample	387	21	36	35	36	19	7	11	34	168	206	11	5	219	387	374	361
Total	587	8	11	17	23	8	4	6	23	247	327	5	3	313	587	574	545
1 - Very dissatisfied	16 3%	- -%	* 1%	* 2%	1 5%	* 2%	- -%	- -%	- -%	3 1%	12 4%	* 2%	- -%	12 4%	16 3%	16 3%	16 3%
2	63 11%	1 9%	1 6%	2 9%	4 18%	1 19%	* 10%	* 6%	3 12%	27 11%	37 11%	1 21%	* 12%	25 8%	63 11%	63 5 11%	58 11%
TOTAL DISSATISFIED	79 13%	1 9%	1 7%	2 11%	5 23% b	2 21%	* 10%	* 6%	3 12%	30 12%	49 15%	1 23%	* 12%	38 12%	79 13%	79 5 14%	73 5 13%
3 - Neither	98 17%	2 29%	1 10%	4 22%	3 12%	1 15%	2 42%	1 16%	2 11%	36 15%	56 17%	1 17%	1 42%	50 16%	98 17%	92 5 16%	93 17%
4	173 29%	2 19%	4 32%	6 36%	6 25%	2 25%	1 26%	2 31%	9 37%	78 32%	91 28%	1 23%	1 32%	87 28%	173 29%	169 30%	159 5 29%
5 - Very satisfied	232 40%	4 44%	6 50%	5 31%	9 40%	3 39%	1 22%	3 46%	9 40%	101 41%	127 39%	2 37%	* 14%	134 43%	232 40%	229 40%	216 40%
TOTAL SATISFIED	406 69%	5 63%	9 82%	11 67%	15 65%	5 64%	2 49%	4 78%	18 77%	180 73%	218 67%	3 60%	1 46%	221 71%	406 69%	398 69%	375 69%
Don't know	4 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 *%	4 1%	- -%	- -%	3 1%	4 1%	4 5 1%	4 1%

QA22C. How satisfied are you with your experience of dealing with the customer services for your fixed line broadband?

		ACT	IONS TAI	KEN	5	SWITCH	HED & CC	VERED		SER	VICES S COVE	WITCHED	8 (	cc	ONSIDER	RED & C	OVERED	ı	SERVI	ICES COI	nsidere Red	ED &
			CONSI DERED		BUN-				IXED LINE CALLS				IXED LINE CALLS	BUN-				IXED LINE CALLS				IXED LINE CALLS
Significance Level: 95%	Total	CHED a	b	HER C	<b>DLE</b> ∼d	<b>TV</b> *e	BAND f	g	*h	<b>TV</b> 1	BAND i	k	*1	DLE ~m	<b>TV I</b> *n	BAND o	*p	а	<b>TV</b> ∣ ~r	BAND s	*t	*u
Unweighted total	714	332	165	252	-	33	209	97	80	33	209	97	80	1	33	125	47	83	26	94	39	62
Effective Weighted Sample	387	180	125	227	_	24	124	47	55	24	124	47	55	1	22	84	31	62	18	73	28	48
Total	587	89	90	424	_	9	61	19	33	9	61	19	33	*	19	86	32	48	13	57	21	32
1 - Very dissatisfied	45 8%	3	7	35 8%	- -%	1 6%	2	1	1 4%	1 6%	2 3%	1	1 4%	* 100%	2 11%	13 15%	1 3%	5 10%	2 14%	6 11%	1 5%	2 6%
2	61 10%	9 5 11%	16 18% c	a 38 9%	- -%	1 13%	6 5 10%	4 18%	3 8%	1 13%	6 10%	4 18%	3 8%	- -%	2 12%	16 18%	3 8%	8 16%	2 13%	11 19%	1 5%	6 20%
TOTAL DISSATISFIED	107 18%	12 5 14%	23 26% a	73 17%	- -%	2 19%	8 5 13%	5 26% f	4 12%	2 19%	8 13%	5 26% j	4 12%	* 100%	4 23%	29 34% p	4 12%	13 26%	4 27%	17 30% t	2 10%	8 25%
3 - Neither	111 19%	19 21%	20 23%	75 18%	- -%	3 28%	12 20%	3 17%	7 21%	3 28%	12 20%	3 17%	7 21%	- -%	3 13%	17 20%	5 17%	13 27%	1 11%	12 21%	5 26%	8 25%
4	117 20%	23 26% c	23 26%	74 18%	- -%	2 20%	17 5 27%	4 21%	8 24%	2 20%	17 27%	4 21%	8 24%	- -%	5 25%	23 27%	13 41%	11 23%	5 36%	15 26%	7 35%	6 20%
5 - Very satisfied	195 33%	26 30% b	15 17%	156 37% b	- -%	3 33%	20 33%	4 21%	11 33%	3 33%	20 33%	4 21%	11 33%	- -%	5 25%	13 15%	5 17%	8 16%	2 15%	8 15%	4 17%	6 20%
TOTAL SATISFIED	312 53%	50 56% b	38 43%	231 55% b	- -%	5 53%	37 61% g	8 43%	19 56%	5 53%	37 61% k	8 43%	19 56%	- -%	10 50%	36 42%	18 58%	19 40%	7 51%	23 41%	11 52%	13 40%
Don't know	58 10%	8 9%	8 9%	45 11%	- -%	- -%	4 6%	3 14%	3 10%	- -%	4 6%	3 14%	3 10%	- -%	3 14%	4 5%	4 13%	3 6%	1 11%	4 8%	2 11%	3 10%

QA22C. How satisfied are you with your experience of dealing with the customer services for your fixed line broadband?

	F	TV PROCES S	ВВ	PROCESS	<b>S</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	Ē
Significance Level: 95%	- Total	C&R ~a	MAC *b	C&R *c	NoT *d	PAC *e	C&R ~f	C&R	NoT *h	PAYG	CON- TRACT	PAC ~k	C&R	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	714	29	75	42	46	35	23	~g 13	48	297	387	20	18	405	n 714	o 684	р 656
Effective Weighted Sample	387	21	36	35	36	19	7	11	34	168	206	11	5	219	387	374	361
Total	587	8	11	17	23	8	4	6	23	247	327	5	3	313	587	574	545
1 - Very dissatisfied	45 8%	1 7%	* *%	* 2%	1 4%	1 12%	* 9%	1 10%	1 3%	16 6%	30 9%	1 17%	* 11%	27 9%	45 8%	45 5 8%	39 7%
2	61 10%	1 10%	1 5%	2 12%	3 14%	* 6%	2 41%	* 5%	2 8%	18 7%	43 13%	* 7%	2 50%	30 10%	61 10%	61 5 11%	58 11%
TOTAL DISSATISFIED	107 18%	1 17%	1 6%	2 14%	4 18%	1 19%	2 49%	1 15%	3 11%	34 14%	73 22% i	1 24%	2 61%	57 18%	107 18%	106 5 19%	97 18%
3 - Neither	111 19%	3 32%	2 18%	4 22%	4 16%	2 21%	1 23%	2 36%	5 20%	50 20%	55 17%	1 18%	1 20%	63 20%	111 19%	105 5 18%	107 20%
4	117 20%	1 18%	3 31%	5 31%	5 22%	1 14%	1 15%	2 33%	5 22%	47 19%	67 21%	1 10%	1 18%	53 17%	117 20%	115 5 20%	108 20%
5 - Very satisfied	195 33%	3 34%	5 45% c	4 22%	10 43%	3 34%	* 12%	- -%	9 40%	82 33%	109 33%	2 37%	* 1%	113 36%	195 33%	191 33%	181 33%
TOTAL SATISFIED	312 53%	4 52%	9 76% c	9 53%	15 65%	4 47%	1 27%	2 33%	14 61%	129 52%	177 54%	3 47%	1 19%	166 53%	312 53%	306 53%	290 53%
Don't know	58 10%	- -%	* 1%	2 11% b	* 2%	1 13%	- -%	1 17%	2 8%	34 14% j	22 7%	1 11%	- -%	27 9%	58 10%	56 5 10%	51 9%

QA23C. How satisfied are you with the value for money for your fixed line broadband?

		ACT	IONS TAI	KEN	s	WITCH	HED & CC	VERED		SER	VICES S COVE	WITCHEE RED	<b>.</b> & C	cc	NSIDEF	RED & C	OVERED		SERV	ICES COI		ED &
		SWIT-	CONSI DERED		BUN-				IXED LINE CALLS				IXED LINE CALLS	BUN-				IXED LINE CALLS				LINE CALLS
Significance Level: 95%	Total	CHED a	b	HER c	DLE ~d	<b>TV</b> *e	BAND f	g	*h	<b>TV</b> *i	BAND i	k	*1	DLE ~m	<b>TV</b> I *n	BAND 0	*p	а	TV ∼r	BAND s	*t	*u
Unweighted total	714	332	165	252	-	33	209	97	80	33	209	97	80	1	33	125	47	83	26	94	39	62
Effective Weighted Sample	387	180	125	227	_	24	124	47	55	24	124	47	55	1	22	84	31	62	18	73	28	48
Total	587	89	90	424	_	9	61	19	33	9	61	19	33	*	19	86	32	48	13	57	21	32
1 - Very dissatisfied	33 6%	5	6	23 5%	- -%	- -%	4	1	3 9%	- -%	4 7%	1 3%	3 9%	- -%	2 12%	10 12%	1 2%	5 10%	2 13%	5 9%	1 3%	1 4%
2	60 10%	9 5 10%	16 17% c	39 9%	- -%	1 15%	5 9%	2 11%	5 15%	1 15%	5 9%	2 11%	5 15%	- -%	3 17%	20 23%	6 19%	8 17%	1 8%	10 17%	5 26%	5 14%
TOTAL DISSATISFIED	94 16%	14 5 15%	22 24% c	61 14%	- -%	1 15%	10 16%	3 14%	8 24%	1 15%	10 16%	3 14%	8 24%	- -%	6 29%	30 35%	7 21%	13 27%	3 21%	15 26%	6 29%	6 18%
3 - Neither	121 21%	18 5 21%	27 30% c	79 19%	- -%	4 43% fh	12 5 19%	5 25%	4 13%	4 43% jl	12 19%	5 25%	4 13%	* 100%	4 22%	29 33%	9 30%	11 22%	4 31%	20 36%	4 20%	10 33%
4	180 31%	30 34% b	20 22%	135 32%	- -%	2 23%	18 30%	7 36%	13 39%	2 23%	18 30%	7 36%	13 39%	- -%	2 9%	14 16%	9 29%	13 27%	2 13%	9 17%	7 33%	8 24%
5 - Very satisfied	179 31%	24 27%	19 22%	139 33% b	- -%	2 20%	19 32%	4 23%	8 25%	2 20%	19 32%	4 23%	8 25%	- -%	7 38% o	13 15%	5 16%	11 23%	4 33%	12 21%	3 13%	8 25%
TOTAL SATISFIED	359 61%	55 61% b	40 44%	274 65% b	- -%	4 43%	38 62%	11 59%	21 63%	4 43%	38 62%	11 59%	21 63%	- -%	9 47%	27 31%	14 45%	24 50% o	6 46%	21 38%	9 45%	16 49%
Don't know	13 2%	2 3%	2 2%	10 2%	- -%	- -%	2 3%	* 2%	- -%	- -%	2 3%	* 2%	- -%	- -%	* 2%	* *%	1 4%	- -%	* 3%	* 1%	1 6%	- -%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

QA23C. How satisfied are you with the value for money for your fixed line broadband?

	F	TV PROCES S	ВВ	PROCESS	<b>S</b>	MP PRO	CESS	LL PRO	CESS	МОВ	ILE	CONTRA PROC		;	SERVICES	S AT HOME	E
Significance Level: 95%	Total	C&R ~a	MAC *b	C&R *c	NoT *d	PAC *e	C&R ~f	C&R ~g	NoT *h	PAYG i	CON- TRACT	PAC ~k	C&R ~	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	714	29	75	42	46	35	23	13	48	297	387	20	18	405	714	684	656
Effective Weighted Sample	387	21	36	35	36	19	7	11	34	168	206	11	5	219	387	374	361
Total	587	8	11	17	23	8	4	6	23	247	327	5	3	313	587	574	545
1 - Very dissatisfied	33 6%	- -%	* 1%	2 13% b	2 9%	* 1%	- -%	1 25%	2 7%	11 4%	22 7%	- -%	- -%	20 6%	33 6%	33 6%	31 6%
2	60 10%	1 11%	1 5%	1 7%	2 8%	1 7%	1 23%	* 5%	4 18%	19 8%	40 12%	1 10%	1 29%	29 9%	60 10%	59 10%	58 5 11%
TOTAL DISSATISFIED	94 16%	1 11%	1 6%	3 20%	4 17%	1 8%	1 23%	2 30%	6 24%	30 12%	62 19%	1 10%	1 29%	49 16%	94 16%	91 16%	89 16%
3 - Neither	121 21%	4 44%	2 19%	4 21%	4 16%	2 24%	2 53%	1 21%	2 9%	44 18%	75 23%	1 24%	1 43%	70 22%	121 21%	119 21%	107 20%
4	180 31%	2 22%	3 30%	6 38%	6 25%	2 32%	* 12%	1 26%	10 45%	79 32%	96 29%	2 29%	* 15%	85 27%	180 31%	175 31%	168 31%
5 - Very satisfied	179 31%	2 22%	5 45% c	3 20%	9 39%	3 36%	* 12%	1 24%	5 22%	87 35%	90 27%	2 37%	* 14%	101 32%	179 31%	177 31%	170 31%
TOTAL SATISFIED	359 61%	4 44%	8 75%	10 57%	15 64%	5 68%	1 24%	3 50%	15 67%	166 67% j	186 57%	4 66%	1 28%	186 59%	359 61%	352 61%	338 62%
Don't know	13 2%	- -%	- -%	* 2%	1 3%	- -%	- -%	- -%	- -%	8 3%	4 1%	- -%	- -%	8 2%	13 2%	12 2%	11 5 2%

QA24C. When you took out fixed line broadband with (SUPPLIER), did you have a contract which tied you to their service for a period of time? IF YES - How long was that contract for?

		ACT	IONS TAI	KEN	s	WITC	HED & CO	VERED		SER	VICES SI COVE	WITCHEI RED	8 (	CC	ONSIDER	RED & C	OVEREI	)	SERV	ICES CON COVER		ED &
			CONSI				BROAD	MOB.	LINE		BROAD	MOB.	LINE		ļ	BROAD	MOB.	FIXED LINE		BROAD I	MOB.	FIXED LINE
	Total	SWIT- CHED	DERED	NEIT- HER	BUN- DLE	ΤV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS	BUN- DLE	TV I	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS
Significance Level: 95%	. • • • • • • • • • • • • • • • • • • •	а	b	С	~d	*e	f	g	*h	*i	j	k	*1	~m	*n	0	*p	q	~r	S	*t	*u
Unweighted total	714	332	165	252	-	33	209	97	80	33	209	97	80	1	33	125	47	83	26	94	39	62
Effective Weighted Sample	387	180	125	227	-	24	124	47	55	24	124	47	55	1	22	84	31	62	18	73	28	48
Total	587	89	90	424	-	9	61	19	33	9	61	19	33	*	19	86	32	48	13	57	21	32
No, did not have a contract with them	82 14%	11 5 12%	12 13%	61 14%	- -%	2 17%	7 % 12%	1 6%	4 12%	2 17%	7 12%	1 6%	4 12%	- -%	1 7%	11 13%	5 15%	4 8%	- -%	6 11%	5 23%	4 12%
Under 12 months	17 3%	7 8% c	3 3%	8 2%	- -%	2 19%	6 6 11%	1 7%	3 10%	2 19%	6 11%	1 7%	3 10%	- -%	1 6%	2 2%	1 2%	1 2%	1 9%	2 3%	1 4%	1 2%
12 months	236 40%	39 44%	40 44%	165 39%	- -%	4 40%	26 42%	9 45%	16 47%	4 40%	26 42%	9 45%	16 47%	* 100%	11 54%	43 50%	14 45%	18 38%	7 50%	28 49%	8 40%	11 34%
18 months	82 14%	16 5 18%	14 15%	55 13%	- -%	* 4%	13 22% e	3 14%	5 15%	* 4%	13 22% i	3 14%	5 15%	- -%	3 18%	12 14%	2 7%	8 18%	3 21%	9 15%	2 11%	4 12%
24 months/ 2 years	16 3%	3 5 4%	4 5%	8 2%	- -%	1 13% f	2 4%	1 7%	1 3%	1 13% j	2 4%	1 7%	1 3%	- -%	- -%	5 6%	2 6%	2 4%	- -%	4 7%	1 5%	1 4%
Over 2 years	11 2%	1 5 1%	* *%	10 2%	- -%	- -9	* 6 1%	* 2%	- -%	- -%	* 1%	* 2%	- -%	- -%	- -%	* *%	- -%	1 1%	- -%	* 1%	- -%	* 1%
Don't know how long the contract was for	73 12%	6 5 7%	9 10%	60 14% a	- -%	* 5%	3 6%	2 8%	2 7%	* 5%	3 6%	2 8%	2 7%	- -%	1 5%	9 10%	3 11%	9 18%	1 5%	5 9%	* 2%	7 22% st
Don't know if there was a contract	69 12%	6 5 7%	8 9%	57 14%	- -%	* 19	2 3%	2 10%	2 6%	* 1%	2 3%	2 10%	2 6%	- -%	2 10%	5 6%	5 14%	6 12%	2 15%	3 5%	3 15%	4 13%

QA24C. When you took out fixed line broadband with (SUPPLIER), did you have a contract which tied you to their service for a period of time? IF YES - How long was that contract for?

	F	TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		ļ	SERVICES	S AT HOMI	E
Circificance Level, 059/	Total	C&R	MAC *b	C&R	NoT *d	PAC *e	C&R	C&R	NoT *h	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95% Unweighted total	714	~a 29	75	*c 42	46	е 35	~f 23	~g 13	48	297	387	~k 20	~i 18	m 405	n 714	o 684	р 656
_							23 7						10				
Effective Weighted Sample	387	21	36	35	36	19		11	34	168	206	11	5	219	387	374	361
Total  No, did not have a contract with them	587	8	11	17	23	8	4	6	23	247	327	5	3	313	587	574	545
	82	1	1	1	3	1	*	-	3	36	44	*	*	48	82	80	73
	14%	9%	7%	8%	14%	10%	1%	-%	13%	15%	13%	9%	1%	15%	6 14%	6 14%	6 13%
Under 12 months	17	2	2	2	3	1	*	1	3	6	11	1	-	10	17	17	17
	3%	22%	17%	9%	11%	18%	1%	13%	11%	2%	3%	17%	-%	3%	5 3%	6 3%	3%
12 months	236	3	5	9	9	3	3	3	9	92	140	2	2	130	236	232	225
	40%	42%	41%	51%	41%	41%	70%	61%	39%	37%	43%	40%	78%	42%	40%	6 40%	6 41%
18 months	82	*	3	5	4	1	1	1	4	39	42	1	*	42	82	81	73
	14%	5%	23%	27%	19%	12%	15%	10%	19%	16%	13%	14%	6%	13%	6 14%	6 14%	6 13%
24 months/ 2 years	16	1	1	*	1	*	*	1	1	6	10	*	-	8	16	15	15
	3%	15%	6%	2%	4%	4%	1%	10%	2%	2%	3%	6%	-%	3%	3%	3%	3%
Over 2 years	11	-	-	-	*	-	-	-	-	2	9	-	-	4	11	11	11
	2%	-%	-%	-%	1%	-%	-%	-%	-%	1%	3%	-%	-%	1%	5 2%	6 2%	6 2%
Don't know how long the contract was for	73	*	1	-	2	*	*	-	2	33	39	*	*	31	73	72	66
	12%	6%	5%	-%	9%	2%	12%	-%	9%	13%	12%	2%	14%	10%	6 12%	6 13%	6 12%
Don't know if there was a contract	69	*	*	1	-	1	-	*	1	33	32	1	-	39	69	65	64
	12%	2%	2%	3%	-%	12%	-%	6%	6%	13%	10%	13%	-%	13%	6 12%	6 11%	6 12%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

QA25C. When does your current contract for your fixed line broadband run out?

Base: Those who have a contract for their standalone fixed line broadband service

		AC	TIONS TAI	KEN		WITCH	IED & CO	VERED		SER\	ICES SI			cc	NSIDEF	RED & CO	OVERED		SERVI	CES COI		
	Total	SWIT- CHED	CONSI	NEIT- HER	BUN- DLE	TV	BROAD BAND		IXED LINE CALLS		BROAD BAND		LINE CALLS	BUN- DLE		BROAD   I BAND		IXED LINE CALLS		BROAD I BAND		FIXED LINE CALLS
Significance Level: 95%	. • • • • • • • • • • • • • • • • • • •	а	b	С	~d	~e	f	*g	*h	~i	j	*k	*	~m	~n	0	~p	*q	~r	*s	~t	*u
Unweighted total	472	239	111	145	-	24	158	66	61	24	158	66	61	1	23	88	28	56	19	68	23	39
Effective Weighted Sample	246	131	84	130	-	18	93	32	43	18	93	32	43	1	15	64	18	41	13	53	18	33
Total	363	67	61	246	-	7	48	14	25	7	48	14	25	*	15	62	19	30	11	43	12	17
Out of the contract period	158 439	13 % 19%	31 % 50% a	118 48% a	- -%	* 2%	5 10%	5 33% f	6 26% f	* 2%	5 10%	5 33% j	6 26% j	- -%	7 48%	34 54%	13 69%	11 37%	5 46%	22 52%	8 65%	7 38%
In the next month	3 19		1 % 1%	- -%	- -%	* 5%	3 6%	*	2 7%	* 5%	3 6%	**%	2 7%	- -%	- -%	1 1%	- -%	1 2%	- -%	1 2%	- -%	- -%
In the next 2-3 months	31 89	7 % 11%	5 % 9%	20 8%	- -%	2 24%	5 10%	1 9%	3 10%	2 24%	5 10%	1 9%	3 10%	- -%	2 14%	6 9%	1 5%	5 18%	2 14%	4 8%	1 7%	2 14%
In the next 4-6 months	54 159		4 6%	37 15% b	- -%	2 33%	12 25%	2 11%	5 19%	2 33%	12 25%	2 11%	5 19%	- -%	1 5%	5 8%	* 3%	4 13%	1 7%	1 3%	* 4%	1 8%
In the next 7-12 months	47 139	19 % 28% bc	8 % 13%	22 9%	- -%	2 28%	16 33%	3 18%	6 26%	2 28%	16 33%	3 18%	6 26%	- -%	* 2%	6 9%	1 5%	5 16%	* 3%	6 14%	1 8%	4 24%
Over a year from now	14 49		3 % 5%	6 2%	- -%	* 4%	6 12%	3 21%	2 9%	* 4%	6 12%	3 21%	2 9%	- -%	- -%	1 2%	2 8%	1 3%	- -%	1 3%	1 7%	1 5%
Not sure	56 169		10 % 16%	44 18% a	- -%	* 5%	2 4%	1 7%	1 4%	* 5%	2 4%	1 7%	1 4%	* 100%	5 31%	10 15%	2 10%	4 12%	3 29%	8 18%	1 9%	2 12%

## QA25C. When does your current contract for your fixed line broadband run out?

Base: Those who have a contract for their standalone fixed line broadband service

	F	TV PROCES S	ВВ	PROCESS	8	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		<b>(</b>	SERVICES	S AT HOME	Ē
Significance Level: 95%	Total	C&R	MAC *b	<b>C&amp;R</b> *c	NoT *d	PAC	C&R ~f	C&R	NoT *h	PAYG	CON- TRACT	PAC ~k	C&R ~	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	472	~a 22	59	36	35	~e 23	19	~g 12	36	194	ر 261	~k 14	15	m 269	n 472	455	ρ 437
Effective Weighted Sample	246	17	29	30	27	12	6	10	26	103	138	7	4	143	246	240	229
Total	363	7	10	15	18	6	3	5	16	145	212	4	3	195	363	357	341
Out of the contract period	158	*	*	2	3	2	1	1	5	67	89	1	1	84	158	156	150
	43%	2%	2%	10%	15%	33%	42%	23%	28%	46%	42%	35%	52%	43%	43%	44%	44%
In the next month	3	*	1	-	2	-	*	-	2	1	2	-	*	3	3	3	3
	1%	5%	8%	-%	10%	-%	1%	-%	10%	1%	1%	-%	1%	2%	1%	1%	1%
In the next 2-3 months	31	1	1	1	2	1	-	1	1	15	14	1	-	21	31	30	29
	8%	22%	6%	5%	13%	10%	-%	17%	6%	11%	7%	13%	-%	11%	5 8%	8%	9%
In the next 4-6 months	54	2	3	3	5	1	*	1	2	20	33	1	*	23	54	53	46
	15%	34%	33%	22%	30%	25%	3%	25%	13%	14%	16%	22%	5%	12%	5 15%	15%	14%
In the next 7-12 months	47	2	2	6	4	1	1	2	4	17	28	1	1	25	47	44	43
	13%	28%	25%	40%	23%	17%	22%	35%	25%	12%	13%	15%	28%	13%	5 13%	12%	12%
Over a year from now	14	*	2	2	2	*	1	-	2	4	10	*	*	6	14	14	14
	4%	4%	22%	12%	9%	4%	31%	-%	13%	3%	5%	2%	13%	3%	4%	4%	4%
Not sure	56	*	*	2	-	1	*	-	1	21	35	1	*	32	56	56	56
	16%	5%	4%	11%	-%	11%	1%	-%	4%	14%	16%	12%	1%	17%	5 16%	16%	16%

QA11D. How long ago did you start taking mobile phone network from (SUPPLIER)?

		ACT	IONS TA	KEN	s	WITCI	HED & CO		FIXED	SEF	COVE		D &	cc	NSIDE	RED & 0	COVERED	) FIXED	SERV	ICES CO COVE		ED &
	Total	SWIT- CHED	DERED	NEIT- HER	BUN- DLE	TV	BROAD BAND	MOB.	LINE	TV	BROAD BAND	-	LINE	BUN- DLE		BROAD BAND		LINE		BROAD BAND	MOB.	LINE
Significance Level: 95%		а	b	С	d	*e	f	g	h	i	j	k	1	m	*n	0	р	q	r	S	t	u
Unweighted total	2556	856	437	1326	110	75	335	333	204	131	442	333	311	147	79	165	193	134	116	229	144	204
Effective Weighted Sample	1760	404	287	1204	84	40	198	115	133	86	274	115	214	106	43	112	126	86	73	180	91	138
Total	2884	425	307	2194	83	35	134	150	135	87	212	150	215	113	55	117	162	101	84	147	103	146
In the last 6 months	178 6%	96 6 23% bc	15 5%	74 3%	10 12%	2 6%	14 6 10%	80 54% defh	12 9%	9 10%	24 11%	80 54% ijl	23 10%	6 5%	3 5%	5 4%	2 1%	7 7% p	5 6%	9 6%	2 2%	8 6%
In the last 7-12 months	205 7%	74 6 17% bc	20 7%	115 5%	9 11%	5 14%	15 6 11%	49 33% defh	15 11%	9 11%	24 11%	49 33% ijl	24 11%	10 8%	2 4%	6 5%	14 9%	8 7%	5 6%	7 5%	8 8%	12 8%
Up to 2 years ago	508 18%	55 6 13%	56 18%	404 18% a	11 13% g	6 19% g	22 6 17% g	6 4%	26 19% g	16 18% k	33 15% k	6 4%	35 16% k	25 22% q	10 19%	20 17%	38 23% q	12 11%	16 19%	27 18%	21 20%	22 15%
Up to 4 years ago	418 14%	55 6 13%	44 14%	325 15%	17 21% g	3 9%	20 6 15% g	5 3%	21 16% g	14 15% k	36 17% k	5 3%	38 18% k	19 17%	6 11%	19 16%	32 20%	18 18%	13 15%	23 16%	18 17%	22 15%
More than 4 years ago	1419 49%	127 6 30%	163 53% a	1142 52% a	31 37% g	16 47% g	56 6 42% g	5 3%	57 42% g	35 40% k	85 40% k	5 3%	87 41% k	49 43%	33 59%	64 55%	73 45%	52 52%	40 47%	77 52%	52 50%	75 51%
Can't remember	156 5%	17 6 4%	10 3%	134 6%	5 6%	2 5%	7 5%	4 3%	4 3%	5 6%	9 4%	4 3%	8 4%	5 4%	1 2%	3 2%	2 1%	5 5%	5 5%	5 3%	2 2%	7 5%

QA11D. How long ago did you start taking mobile phone network from (SUPPLIER)?

	F	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOME	Ē
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		а	b	С	d	е	f	*g	h	i	j	*k	*	m	n	0	р
Unweighted total	2556	88	112	101	142	98	91	68	192	1321	1235	67	73	1566	1906	2556	2225
Effective Weighted Sample	1760	57	47	77	114	34	26	49	144	973	788	25	21	1041	1210	1760	1498
Total	2884	57	28	52	104	42	38	41	156	1566	1318	33	29	1671	1865	2884	2390
In the last 6 months	178 6%	5 9%	4 16%	6 12%	10 10%	24 57%	17 46%	6 15%	13 8%	69 4%	109 8% i	18 56%	14 50%	91 5%	102 5%	178 6%	129 5%
In the last 7-12 months	205 7%	6 10%	2 7%	7 14%	11 11%	13 31%	15 40%	7 16%	15 9%	85 5%	120 9% i	10 30%	13 45%	126 8%	120 6%	205 7%	159 7%
Up to 2 years ago	508 18%	11 20%	8 28% cd	7 13%	14 13%	1 2%	*	6 15%	25 16%	269 17%	239 18%	1 2%	* *%	296 18%	322 17%	508 18%	387 16%
Up to 4 years ago	418 14%	11 19%	2 9%	7 14%	24 23% b	1 2%	1 4%	5 13%	32 20%	205 13%	213 16%	1 3%	1 5%	247 15%	264 14%	418 14%	354 15%
More than 4 years ago	1419 49%	20 35%	11 38%	22 42%	40 39%	3 6%	* 1%	14 35%	67 43%	829 53% j	589 45%	3 8%	*%	803 48%	945 51%	1419 49%	1220 51%
Can't remember	156 5%	4 7%	1 3%	3 5%	5 5%	* 1%	3 9%	2 6%	5 3%	109 7%	48 4%	* 1%	- -%	109 6%	112 6%	156 5 5%	141 6%

QA21D. How satisfied are you with the overall service provided for your mobile phone network?

		ACT	IONS TA	KEN	s	WITC	HED & CO	VERED		SER	VICES S	SWITCHE ERED	D &	C	ONSIDE	RED & C	OVERE	)	SERV	ICES COI COVEI		ED &
	Tatal	SWIT-	CONSI DERED	NEIT-	BUN-	T1/		MOB.	FIXED LINE CALLS	T\/	BROAD	MOB.	FIXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS	T\/			IXED LINE CALLS
Significance Level: 95%	Total	CHED a	b	HER c	DLE d	<b>TV</b> *e	BAND f	g	h	<b>TV</b> i	BAND i	k	1	DLE m	<b>TV</b> *n	BAND 0	р	а	<b>TV</b> r	BAND s	t	u
Unweighted total	2556	856	437	1326	110	75	335	333	204	131	442	333	311	147	79	165	193	134	116	229	144	204
Effective Weighted Sample	1760	404	287	1204	84	40	198	115	133	86	274	115	214	106	43	112	126	86	73	180	91	138
Total	2884	425	307	2194	83	35	134	150	135	87	212	150	215	113	55	117	162	101	84	147	103	146
1 - Very dissatisfied	55 2%	13 3%	10 3%	36 2%	1 1%	* 19	4 % 3%	7 5%	4 3%	* *%	5 2%	7 5%	5 2%	3 2%	1 2%	4 3%	10 6%	6 5%	1 2%	4 3%	4 3%	6 4%
2	89 3%	17 5 4%	19 6% c	54 2%	7 9% efg	- -%	4 % 3%	4 2%	6 5 5%	7 8%	11 5%	4 2%	12 6%	3 3%	1 1%	7 6%	21 13% mnq	1 1%	1 2%	6 4%	14 14% rsu	3 2%
TOTAL DISSATISFIED	144 5%	30 5 7% c	29 10% c	91 4%	8 10% e	* 19	8 6%	11 7%	10 8%	7 8%	16 8%	11 7%	17 8%	6 5%	2 3%	11 9%	31 19% mnoq	7 7%	3 3%	10 7%	18 17% rsu	9 6%
3 - Neither	310 11%	47 5 11%	48 16% c	222 10%	4 5%	7 21% dh	20 % 15% d	17 11%	11 8%	11 13%	24 11%	17 11%	15 7%	19 16%	5 9%	13 11%	39 24% no	15 15%	12 14%	20 14%	20 20%	22 15%
4	828 29%	130 31%	96 31%	614 28%	18 22%	12 35%	45 % 33%	50 33%	45 33%	20 23%	63 30%	50 33%	63 29%	38 34%	18 32%	34 29%	55 34%	27 27%	28 33%	46 31%	40 39%	45 31%
5 - Very satisfied	1548 54%	212 5 50% b	129 42%	1223 56% ab	52 63% efgh	14 39%	58 % 43%	71 48%	66 49%	48 54%	105 50%	71 48%	117 54%	45 40% p	30 54% p	57 49% p	36 22%	49 49% p	39 47% t	69 47% t	25 24%	67 46% t
TOTAL SATISFIED	2376 82%	342 5 80% b	224 73%	1837 84% b	70 85%	26 74%	102 % 76%	121 81%	110 82%	68 78%	168 79%	121 81%	179 83%	83 73% p	48 86% p	91 78% p	91 56%	76 75% p	67 80% t	115 78% t	65 63%	112 76% t
Don't know	54 2%	6 5 1%	5 2%	44 2%	- -%	1 49	4 % 3%	* *%	3 2%	1 2%	4 2%	* *%	3 1%	6 5%	1 2%	3 2%	1 1%	3 3%	3 3%	2 1%	* *%	3 2%
						g								Ρ								

QA21D. How satisfied are you with the overall service provided for your mobile phone network?

	1	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		S	SERVICES	S AT HOME	E
Significance Level: 95%	Total	C&R a	MAC	C&R	NoT d	PAC e	C&R	<b>C&amp;R</b> *g	NoT h	PAYG	CON- TRACT	PAC *k	C&R	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	2556	88	112	101	142	98	91	9 68	192	1321	1235	67	73	1566	1906	2556	2225
Effective Weighted Sample	1760	57	47	77	114	34	26	49	144	973	788	25	21	1041	1210	1760	1498
Total	2884	57	28	52	104	42	38	41	156	1566	1318	33	29	1671	1865	2884	2390
1 - Very dissatisfied	55 2%	* *%	* 2%	* 1%	3 2%	3 6%	3 9%	- -%	5 3%	28 2%	28 2%	2 7%	*	27 2%	35 2%	55 2%	49 5 2%
2	89 3%	4 8%	2 6%	3 7%	4 4%	* *%	- -%	3 7%	9 6%	33 2%	56 4% i	* *%	- -%	51 3%	62 3%	89 3%	73 3%
TOTAL DISSATISFIED	144 5%	4 8%	2 8%	4 7%	7 7%	3 7%	3 9%	3 7%	13 9%	60 4%	84 6% i	2 7%	* *%	78 5%	97 5%	144 5%	122 5 5%
3 - Neither	310 11%	9 16%	2 9%	8 15%	10 9%	4 10%	4 11%	5 13%	8 5%	165 11%	145 11%	3 9%	2 8%	194 12%	233 13%	310 11%	267 5 11%
4	828 29%	11 20%	7 26%	17 32%	32 31%	17 40%	15 40%	14 33%	45 29%	437 28%	390 30%	13 40%	12 43%	443 27%	545 29%	828 29%	702 5 29%
5 - Very satisfied	1548 54%	32 56%	15 54%	24 46%	55 52%	18 42%	15 41%	18 44%	87 56%	870 56%	678 51%	14 43%	14 49%	920 55%	951 51%	1548 54%	1247 52%
TOTAL SATISFIED	2376 82%	43 76%	22 80%	41 78%	87 83%	34 82%	30 81%	32 77%	133 85%	1307 83%	1068 81%	28 83%	27 92%	1363 82%	1496 80%	2376 82%	1949 8 82%
Don't know	54 2%	- -%	1 4%	- -%	1 1%	*	- -%	1 3%	2 1%	33 2%	21 2%	*	- -%	35 2%	39 2%	54 2%	52 5 2%

QA22D. How satisfied are you with your experience of dealing with the customer services for your mobile phone network?

		ACT	IONS TA	KEN	S	WITCH	IED & CO	VERED		SER	VICES SI COVE		<b>.</b> &	CC	ONSIDEI	RED & C	OVERED	)	SERV	ICES CO COVE		ED &
		SWIT-	CONSI		BUN-		BROAD	-	FIXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD	MOB.	FIXED LINE CALLS
	Total	CHED	DLIKED	HER	DLE		BAND		OALLO	TV	BAND		OALLO	DLE		BAND	····	OALLO	TV	BAND		UALLU
Significance Level: 95%		а	b	С	d	*e	f	g	h	i	j	k	I	m	*n	0	р	q	r	S	t	u
Unweighted total	2556	856	437	1326	110	75	335	333	204	131	442	333	311	147	79	165	193	134	116	229	144	204
Effective Weighted Sample	1760	404	287	1204	84	40	198	115	133	86	274	115	214	106	43	112	126	86	73	180	91	138
Total	2884	425	307	2194	83	35	134	150	135	87	212	150	215	113	55	117	162	101	84	147	103	146
1 - Very dissatisfied	60 2%	12 3%	13 4% c	40 2%	* *%	- -%	3 2%	7 5%	4 3%	- -%	3 2%	7 5%	5 2%	2 2%	1 3%	6 5%	17 11% m	9 9% m	1 2%	4 3%	6 5%	6 4%
2	99 3%	19 5 5%	18 6% c	62 3%	4 5%	1 2%	8 6%	6 4%	9 7%	4 5%	12 6%	6 4%	13 6%	2 1%	1 2%	6 5%	19 12% m	4 4%	2 3%	7 5%	12 12% rsu	6 4%
TOTAL DISSATISFIED	159 6%	31 5 7% c	31 10% c	103 5%	4 5%	1 2%	11 8%	13 9%	13 10%	4 5%	15 7%	13 9%	18 8%	4 3%	3 5%	12 10% m	36 23% mno	14 13% m	4 4%	11 7%	18 17% rsu	12 8%
3 - Neither	396 14%	62 5 15%	65 21% ac	277 13%	11 14%	5 14%	27 20% g	15 10%	21 16%	14 16%	36 17%	15 10%	32 15%	23 21%	8 14%	22 19%	44 27%	18 18%	15 17%	32 21%	28 27%	30 20%
4	668 23%	108 5 25%	70 23%	499 23%	17 21%	14 41% dg	36 27%	33 22%	38 28%	23 26%	53 25%	33 22%	54 25%	40 35% op	19 33%	24 21%	36 22%	25 24%	28 34%	35 24%	23 22%	37 25%
5 - Very satisfied	1239 43%	168 39%	99 32%	984 45% b	42 50% efh	11 31%	37 27%	73 49% fh	38 28%	37 42%	77 36%	73 49% jl	79 37%	31 27%	24 44% p	45 38% p	30 19%	33 32% p	27 32%	52 35% t	23 23%	45 31%
TOTAL SATISFIED	1907 66%	276 5 65% b	170 55%	1483 68% b	59 71% fh	25 72% f	73 54%	106 71% fh	77 57%	60 68%	130 61%	106 71%	133 62%	71 63% p	43 77% opq	69 59% p	67 41%	57 56% p	55 65% t	87 59% t	47 45%	82 56%
Don't know	422 15%	56 5 13%	41 13%	331 15%	8 10%	4 11%	24 18%	16 11%	24 18%	10 11%	31 14%	16 11%	32 15%	15 13%	2 4%	13 11%	15 9%	13 13%	11 13%	18 12%	12 11%	23 16%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

QA22D. How satisfied are you with your experience of dealing with the customer services for your mobile phone network?

	F	TV PROCES S	ВВ	PROCESS	ì	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROCI		;	SERVICES	S AT HOME	i.
Significance Level: 95%	Total	C&R	MAC	C&R	NoT d	PAC	C&R	C&R	NoT h	PAYG	CON- TRACT	PAC *k	C&R	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	2556	a 88	b 112	c 101	u 142	e 98	91	*g 68	192	1321	J 1235	67	73	1566	1906	2556	р 2225
Effective Weighted Sample	1760	57	47	77	114	34	26	49	144	973	788	25	21	1041	1210	1760	1498
Total	2884	57 57		52		42	38	49		1566	1318						
			28		104			4 I *	156			33	29	1671	1865	2884	2390
1 - Very dissatisfied	60 2%	- -%	*%	1 1%	1 1%	1 1%	3 9%	1%	4 3%	21 1%	39 3% i	1%	*%	38 2%	40 2%	60 6 2%	52 2%
2	99 3%	2 3%	1 5%	1 2%	9 8%	3 8%	* 1%	1 2%	12 7%	34 2%	65 5% i	2 6%	* 1%	58 3%	71 4%	99 % 3%	82 3%
TOTAL DISSATISFIED	159 6%	2 3%	2 5%	2 3%	10 10%	4 9%	4 10%	1 2%	16 10%	55 4%	104 8% i	2 7%	* 2%	96 6%	111 6%	159 6%	134 6%
3 - Neither	396 14%	12 20%	5 19%	13 24% d	11 11%	3 8%	5 12%	7 17%	21 13%	198 13%	198 15%	2 7%	2 6%	240 14%	294 16%	396 % 14%	335 14%
4	668 23%	14 25%	8 29%	12 22%	28 27%	8 20%	9 24%	11 26%	41 26%	321 20%	347 26% i	7 20%	8 29%	395 24%	448 24%	668 6 23%	581 24%
5 - Very satisfied	1239 43%	22 39%	8 27%	17 32%	42 41%	21 51%	17 46%	13 33%	58 37%	674 43%	565 43%	19 56%	17 60%	725 43%	750 40%	1239 6 43%	979 41%
TOTAL SATISFIED	1907 66%	36 64%	16 56%	28 54%	71 68%	30 71%	27 71%	24 59%	98 63%	994 63%	912 69% i	25 76%	26 89%	1119 67%	1199 64%	1907 66%	1559 65%
Don't know	422 15%	7 12%	5 19%	9 18%	12 12%	5 12%	3 7%	9 21%	21 14%	318 20% j	104 8%	3 10%	1 4%	216 13%	262 14%	422 6 15%	362 15%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

QA23D. How satisfied are you with the value for money for your mobile phone network?

		ACT	IONS TA	KEN	s	SWITC	HED & CC	VERED		SER	VICES SI COVE		D &	cc	NSIDEI	RED & C	OVERE	)	SERV	VICES COI COVE		ED &
		SWIT-	CONSI		BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED	DENED	HER	DLE	TV	BAND	THOME	OALLO	TV	BAND	IIIONE	OALLO	DLE		BAND	THOME	OALLO	TV	BAND	HONE	UALLO
Significance Level: 95%		а	b	С	d	*e	f	g	h	i	j	k	I	m	*n	0	р	q	r	S	t	u
Unweighted total	2556	856	437	1326	110	75	335	333	204	131	442	333	311	147	79	165	193	134	116	229	144	204
Effective Weighted Sample	1760	404	287	1204	84	40	198	115	133	86	274	115	214	106	43	112	126	86	73	180	91	138
Total	2884	425	307	2194	83	35	134	150	135	87	212	150	215	113	55	117	162	101	84	147	103	146
1 - Very dissatisfied	71 2%	10 5 2%	12 4%	54 2%	1 2%	* 19	3 6 3%	4 3%	3 2%	2 2%	5 2%	4 3%	5 2%	2 2%	- -%	1 1%	15 9% mno	7 7% o	1 1%	2 6 1%	7 7% rs	5 3%
2	133 5%	29 5 7% c	26 8% c	82 4%	2 3%	3 8%	13 6 10% d	10 7%	12 9%	4 4%	15 7%	10 7%	14 6%	8 7%	1 1%	8 7%	18 11% n	7 7%	4 5%	12 6 8%	12 12%	12 8%
TOTAL DISSATISFIED	204 7%	39 5 9% c	38 12% c	136 6%	3 4%	3 9%	16 % 12% d	14 10%	15 11%	5 6%	20 9%	14 10%	19 9%	9 8%	1 1%	10 8%	32 20% mno	14 13% n	5 6%	15 6 10%	19 19% rs	17 12%
3 - Neither	448 16%	67 5 16%	65 21% c	323 15%	8 10%	6 16%	28 6 21% d	21 14%	25 19%	12 14%	36 17%	21 14%	33 15%	33 29% q	12 22%	32 27%	39 24%	16 16%	17 20%	37 6 25%	20 19%	33 23%
4	883 31%	139 33%	99 32%	653 30%	23 28%	12 36%	44 6 33%	55 37%	44 32%	24 28%	67 32%	55 37%	67 31%	34 30%	20 36%	32 27%	54 33%	32 32%	29 35%	48 33%	41 40%	47 32%
5 - Very satisfied	1289 45%	175 5 41% b	101 33%	1029 47% ab	48 58% efgh	12 34%	41 6 31%	59 39%	49 36%	45 51%	84 40%	59 39%	96 44%	32 28%	22 39% p	40 34% p	35 22%	36 36% p	30 36% t	46 6 32%	21 21%	48 33%
TOTAL SATISFIED	2171 75%	314 5 74% b	200 6 65%	1683 77% b	71 86% efh	24 70%	86 64%	113 76% f	93 69%	69 79%	152 72%	113 76%	162 75%	66 58%	42 75% p	71 61%	89 55%	68 67%	60 71%	95 64%	63 61%	95 65%
Don't know	61 2%	6 5 1%	4 5 1%	52 2%	* *%	1 4% 9	4 6 3%	*	1 1%	1 2%	4 2%	* *%	2 1%	5 4%	1 2%	4 3%	2 1%	4 4%	3 3%	1 6 *%	1 1%	2 1%

QA23D. How satisfied are you with the value for money for your mobile phone network?

	!	TV PROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROCI		;	SERVICES	S AT HOME	Ē
Significance Level: 95%	Total	C&R	MAC b	C&R	NoT d	PAC e	C&R	<b>C&amp;R</b> *g	NoT h	PAYG	CON- TRACT	PAC *k	C&R	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	2556	88	112	101	142	98	91	9 68	192	1321	1235	67	73	1566	1906	2556	р 2225
Effective Weighted Sample	1760	57	47	77	114	34	26	49	144	973	788	25	21	1041	1210	1760	1498
Total	2884	57	28	52	104	42	38	43	156	1566	1318	33	29	1671	1865	2884	2390
1 - Very dissatisfied	71 2%	* 1%	- -%	1 3%	2 2%	1 2%	3 9%	1 2%	4 2%	37 2%	34 3%	1 2%	* * *%	45 3%	44	71	60
2	133 5%	2 3%	2 8%	3 5%	8 8%	4 10%	2 7%	* 1%	12 8%	54 3%	79 6% i	4 11%	1 5%	84 5%	102 5%	133 6 5%	121 5%
TOTAL DISSATISFIED	204 7%	2 4%	2 8%	4 8%	10 10%	5 11%	6 15%	1 2%	16 10%	91 6%	113 9% i	4 13%	1 5%	128 8%	146 8%	204 % 7%	181 8%
3 - Neither	448 16%	10 18%	4 15%	15 29% d	11 11%	9 22%	7 19%	11 26% h	18 11%	211 14%	236 18% i	6 19%	5 17%	286 17%	342 18% 0	448 6 16%	405 17%
4	883 31%	16 27%	11 39%	15 29%	36 35%	14 34%	14 37%	10 26%	53 34%	449 29%	434 33%	11 33%	13 44%	487 29%	580 31%	883 6 31%	739 31%
5 - Very satisfied	1289 45%	29 51%	10 35%	18 34%	45 43%	13 32%	11 29%	18 44%	69 44%	776 50% j	512 39%	11 34%	10 34%	728 44%	752 40%	1289 % 45% n	1007 42%
TOTAL SATISFIED	2171 75%	44 78%	21 74%	33 63%	82 78% c	27 66%	25 66%	29 70%	122 78%	1225 78% j	946 72%	22 67%	23 78%	1215 73%	1332 71%	2171 % 75% n	1746 73%
Don't know	61 2%	- -%	1 2%	- -%	1 1%	* *%	- -%	1 2%	1 *%	38 2%	23 2%	* *%	- -%	42 2%	46 2%	61 6 2%	59 2%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

QA24D. When you took out mobile phone network with (SUPPLIER), did you have a contract which tied you to their service for a period of time? IF YES - How long was that contract for?

		ACT	IONS TA	KEN	S	WITCI	HED & CC	OVERED		SEF	RVICES S COVE		D &	C	ONSIDE	RED & C	OVERED	)	SER\	ICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-			MOB.	FIXED LINE CALLS			MOB.	FIXED LINE CALLS					FIXED LINE CALLS			MOB.	FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	b	HER C	<b>DLE</b> d	<b>TV</b> *e	BAND f	0	h	TV	BAND	k		<b>DLE</b> m	<b>TV</b> *n	BAND o	р	a	TV	BAND s	+	
Unweighted total	2556	856	437	1326	110	75	335	g 333	204	131	442	333	311	147	79	165	193	ч 134	116	229	144	204
Effective Weighted Sample	1760	404	287	1204	84	40	198	115	133	86	274	115	214	106	43	112	126	86	73	180	91	138
Total	2884	425	307	2194	83	35	134	150	135	87	212	150	214	113	55	117	162	101	84	147	103	146
			134																			
No, did not have a contract with them	1320 46%	169 % 40%		1032 47% a	32 39%	11 33%	47 % 35%	60 40%	55 41%	34 39%	77 36%	60 40%	86 40%	53 47% p	29 53% p	47 40%	46 29%	48 47% p	40 47% t	63 43%	31 30%	73 50% t
Under 12 months	54 2%	15 % 4% bc	2 5 1%	38 2%	2 2%	2 5%	3 2%	11 7% f	3 2%	2 3%	4 2%	11 7% jl	4 2%	1 1%	- -%	2 2%	2 1%	- -%	* 1%	2 1%	*%	* *%
12 months	415 14%	58 % 14%	55 5 18%	308 14%	11 13%	7 20%	25 % 19% g	16 10%	20 15%	13 15%	36 17%	16 10%	31 14%	19 17%	10 18%	20 17%	26 16%	18 17%	17 20%	27 18%	21 20%	29 20%
18 months	593 21%	114 % 27% c	69 22%	423 19%	16 19%	10 28%	36 % 27%	46 31%	31 23%	20 23%	53 25%	46 31%	46 21%	25 22%	11 21%	26 22%	65 40% mnoq	21 21%	14 17%	29 20%	32 31% rsu	25 17%
24 months/ 2 years	141 5%	33 % 8% c	22 5 7% c	91 4%	9 11%	2 5%	12 6 9%	14 10%	7 5%	7 8%	21 10%	14 10%	16 8%	7 6%	3 6%	6 5%	11 7%	6 6%	5 6%	9 6%	10 10%	7 5%
Over 2 years	41 19	6 % 1%	1 5 *%	34 2%	1 1%	* 1%	2 6 1%	- -%	5 3% g	* *%	3 1%	- -%	6 3% k	- -%	1 1%	* *%	- -%	**%	1 1%	*%	- -%	* *%
Don't know how long the contract was for	117 4%	8 % 2%	11 5 4%	98 4% a	2 3%	* 1%	3 6 2%	1 1%	4 3%	3 3%	5 2%	1 1%	6 3%	5 4%	- -%	8 7%	3 2%	4 4%	3 4%	10 7%	3 3%	6 4%
Don't know if there was a contract	204 7%	24 % 6%	13 4%	169 8% b	9 11% g	2 6%	7 6 5%	2 1%	11 8% g	8 10% k	13 6% k	2 1%	19 9% k	4 3%	1 2%	7 6%	8 5%	5 5%	4 5%	7 5%	6 6%	5 3%
				~	3				9		•••		••									

QA24D. When you took out mobile phone network with (SUPPLIER), did you have a contract which tied you to their service for a period of time? IF YES - How long was that contract for?

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		а	b	С	d	е	f	*g	h	i	j	*k	*1	m	n	0	р
Unweighted total	2556	88	112	101	142	98	91	68	192	1321	1235	67	73	1566	1906	2556	2225
Effective Weighted Sample	1760	57	47	77	114	34	26	49	144	973	788	25	21	1041	1210	1760	1498
Total	2884	57	28	52	104	42	38	41	156	1566	1318	33	29	1671	1865	2884	2390
No, did not have a contract with them	1320 46 <sup>9</sup>		10 34%	22 42%	31 29%	13 32%	5 13%	20 48%	58 37%	1208 77% j	112 9%	5 16%	1 2%	647 39%	692 37%	1320 % 46% mn	1031 43% mn
Under 12 months	54 2°	2 4%	1 3%	* 1%	2 2%	2 5%	4 11%	* 1%	3 2%	7 *%	46 4% i	2 6%	4 14%	34 2%	37 2%	54 6 2%	45 2%
12 months	415 14 <sup>0</sup>		3 9%	11 21%	19 18%	5 12%	6 15%	10 23%	18 12%	76 5%	339 26% i	5 16%	2 8%	279 17%	330 18% 0	415 % 14%	377 5 16%
18 months	593 21 <sup>9</sup>		11 38%	14 26%	24 23%	13 32%	20 53%	6 15%	38 24%	57 4%	536 41% i	13 40%	19 66%	376 23%	419 5 22%	593 % 21%	490 20%
24 months/ 2 years	141 59	3 6%	3 10%	3 7%	14 13%	7 18%	3 8%	3 7%	13 8%	9 1%	132 10% i	7 22%	3 9%	97 6%	111 6%	141 % 5%	117 5 5%
Over 2 years	41 19	* 1%	* 1%	- -%	2 2%	- -%	- -%	* 1%	5 3%	11 1%	29 2% i	- -%	- -%	22 1%	31 2%	41 6 1%	39 2%
Don't know how long the contract was for	117 49	1 % 2%	* 2%	* 1%	3 3%	- -%	- -%	- -%	5 3%	37 2%	81 6% i	- -%	- -%	83 5%	96 5%	117 6 4%	111 5 5%
Don't know if there was a contract	204 79	5 % 9%	1 3%	1 2%	10 9%	* 1%	* *%	2 4%	16 10%	161 10% i	43 3%	* 1%	* *%	133 8%	149 8%	204 % 7%	181 5 8%
										,							

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

QA25D. When does your current contract for your mobile phone network run out?

Base: Those who have a contract for their standalone mobile phone service

		ACT	IONS TAI	KEN	S	WITCH	ED & CO	VERED		SER	VICES S COVE	WITCHE ERED	D &	co	ONSIDER	RED & C	OVERED	)	SERV	ICES COI		ED &
	Total	SWIT- CHED	CONSI	NEIT- HER	BUN- DLE		BROAD BAND		FIXED LINE CALLS		BROAD BAND	MOB.	FIXED LINE CALLS	BUN- DLE		BROAD BAND		FIXED LINE CALLS		BROAD   BAND		FIXED LINE CALLS
Significance Level: 95%	. 5 (4)	а	b	С	*d	*e	f	g	h	*i	j	k	1	*m	*n	*0	р	*q	*r	S	t	u
Unweighted total	1156	450	225	518	53	45	182	185	103	69	235	185	155	71	47	77	126	61	61	103	91	88
Effective Weighted Sample	743	208	144	467	41	23	110	63	65	43	148	63	105	49	31	55	80	35	41	78	55	56
Total	1243	225	148	894	39	21	78	87	65	42	117	87	103	52	25	56	104	45	37	67	63	62
Out of the contract period	320 26%	31 6 14%	46 31% a	250 28% a	4 11%	5 27% g	11 14%	8 10%	8 12%	8 18%	16 13%	8 10%	11 11%	14 27%	7 28%	21 38% p	20 20%	18 40% p	12 31%	24 36%	13 20%	23 38% t
In the next month	47 4%	13 6 6%	6 4%	29 3%	1 2%	* 2%	4 5%	2 3%	9 15% dfg	1 2%	5 4%	2 3%	10 10%	2 5%	- -%	1 1%	16 16% noq	* 1%	- -%	* *%	5 9% s	1 1%
In the next 2-3 months	99 8%	18 6 8%	4 3%	78 9% b	5 12% g	3 13% g	10 13% g	2 2%	5 8%	6 13% k	15 13% k	2 2%	10 10% k	3 6%	1 3%	7 13%	17 16%	4 9%	1 2%	3 5%	2 3%	1 2%
In the next 4-6 months	214 17%	45 6 20%	25 17%	148 17%	9 22%	3 16%	11 15%	19 22%	6 10%	10 23%	20 17%	19 22%	15 15%	12 22% o	3 10%	4 8%	17 16%	3 7%	6 17%	13 19%	13 20%	11 18%
In the next 7-12 months	233 19%	56 6 25% c	33 22%	150 17%	10 25%	6 30%	18 23%	28 33%	15 24%	7 17%	27 23%	28 33%	25 24%	12 22%	9 36% p	12 21%	16 15%	11 25%	11 30%	13 19%	16 25%	15 24%
Over a year from now	193 16%	47 6 21% c	23 16%	127 14%	6 15%	1 6%	17 22%	27 31% e	13 20%	6 14%	23 20%	27 31%	19 19%	9 18%	3 13%	6 11%	9 9%	4 9%	5 14%	11 16%	9 14%	7 11%
Not sure	137 11%	15 6 7%	11 7%	112 13% a	5 12% g	1 6%	7 9% g	1 1%	7 11% g	5 12% k	12 10% k	1 1%	12 12% k	- -%	2 9% m	4 8% m	8 8% m	5 10% m	2 6%	3 5%	6 9%	4 6%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

QA25D. When does your current contract for your mobile phone network run out?

Base: Those who have a contract for their standalone mobile phone service

	I	TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOME	Ē
0: /5	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	*b	*c	a	*e		*g	h		J	*k	"	m	n	0	р
Unweighted total	1156	49	55	56	81	58	70	33	97	124	1032	57	65	798	961	1156	1030
Effective Weighted Sample	743	30	26	41	65	22	21	23	72	88	655	21	20	498	588	743	650
Total	1243	26	17	29	61	28	32	20	77	161	1082	28	28	807	929	1243	1067
Out of the contract period	320 26%	4 14%	2 13%	2 8%	10 16%	1 4%	7 22%	1 7%	9 11%	73 45% j	248 23%	1 4%	4 13%	209 26%	238 26%	320 5 26%	282 26%
In the next month	47 4%	1 3%	1 6%	1 5%	2 3%	2 6%	- -%	1 4%	9 12%	* *%	47 4%	2 6%	- -%	28 3%	31 3%	47 5 4%	36 3%
In the next 2-3 months	99 8%	4 14%	1 4%	5 16%	9 14%	* *%	1 3%	2 8%	8 11%	6 4%	93 9%	*	1 3%	71 9%	73 8%	99 8%	74 7%
In the next 4-6 months	214 17%	7 25%	1 4%	8 28% b	10 16%	4 16%	8 25%	5 23%	9 12%	21 13%	193 18%	4 16%	8 29%	139 17%	155 17%	214 5 17%	179 17%
In the next 7-12 months	233 19%	3 12%	4 24%	5 16%	17 28%	7 24%	11 34%	5 27%	18 24%	16 10%	216 20% i	7 24%	10 35%	153 19%	175 19%	233 5 19%	205 19%
Over a year from now	193 16%	3 13%	6 33%	6 20%	10 16%	14 49% f	5 16%	4 20%	14 18%	15 9%	178 16%	14 49% I	5 18%	114 14%	145 16%	193 5 16%	160 15%
Not sure	137 11%	5 18%	3 16%	2 8%	5 8%	* 1%	* 1%	2 10%	9 12%	30 18% i	107 10%	- -%	* 1%	93 12%	113 12%	137 5 11%	130 12%

QA11E. How long ago did you start taking fixed line phone (calls) from (SUPPLIER)?

		ACT	IONS TA	KEN		SWITC	HED & CO	VERED		SER	VICES S COVE	WITCHEI	D &	CC	NSIDE	RED & C	OVERED	)	SERVI	CES CON		ED &
		SWIT-	CONSI		BUN-			MOB.	FIXED LINE CALLS				FIXED LINE CALLS	BUN-				FIXED LINE CALLS				LINE CALLS
Significance Level: 95%	Total	CHED a	b	HER c	<b>DLE</b> ∼d	<b>TV</b> *e	BAND f	g	h	<b>TV</b> *i	BAND i	k	1	DLE ∼m	<b>TV</b> *n	BAND 0	*p	а	<b>TV I</b> *r	BAND s	*t	u
Unweighted total	1214	403	198	647	5	36	214	138	117	39	219	141	117	9	36	120	58	121	32	98	44	90
Effective Weighted Sample	826	162	127	590	4	21	130	42	69	24	133	43	69	7	24	87	34	78	20	76	25	56
Total	1329	175	136	1037	3	13	71	63	71	15	73	64	71	5	28	80	47	97	22	59	28	68
In the last 6 months	74 6%	31	7	40	1 40%	1 10%	10	4 6%	24 34% efg	2 16%	11 15%	4	24 34% jk	- -%	1 5%	3 3%	4	4 5%	 -%	3 4%	2 8%	4 5%
In the last 7-12 months	69 5%	39 % 22% bc	6 4%	26 2%	* 17%	3 22%	18 6 25% g	5 9%	30 42% fg	3 22%	18 25% k	6 9%	30 42% jk	1 20%	* 1%	3 3%	2 4%	8 9%	1 4%	2 3%	1 3%	5 7%
Up to 2 years ago	134 10%	31 % 17% c	14 5 11%	92 9%	- -%	4 33% fh	11 6 16%	14 23%	6 8%	4 29% I	11 15%	14 22%	6 8%	2 32%	6 21%	8 11%	6 12%	9 10%	3 14%	5 8%	3 10%	6 8%
Up to 4 years ago	118 9%	19 6 11%	19 3 14%	84 8%	- -%	2 15% h	6 6 8%	12 19% h	2 3%	2 13%	6 8%	12 18% I	2 3%	* 10%	4 15%	12 14%	10 21%	12 12%	4 18%	10 16%	4 15%	8 11%
More than 4 years ago	867 65%	51 % 29%	86 63% a	738 71% a	1 26%	2 17%	25 % 35% h	26 42% h	7 9%	2 15%	26 35% I	27 42% il	7 9%	* 9%	15 54%	49 61%	25 53%	60 62%	12 54%	37 63%	18 63%	45 66%
Can't remember	66 5%	5 % 3%	5 3%	57 5%	* 17%	* 3%	1 6 2%	1 2%	2 3%	1 5%	2 2%	1 2%	2 3%	2 30%	1 4%	6 8%	* 1%	3 3%	2 11%	4 6%	* 1%	1 2%
O. T	37	0 370	370	5%	11 70	37	o 270	∠ 70	370	5%	∠70	∠ 70	3%	30%	4 70	070	1 70	370	1170	0 70	1 70	∠ 70

## QA11E. How long ago did you start taking fixed line phone (calls) from (SUPPLIER)?

Base: Those with fixed line phone as a standalone service

	Р	TV ROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	Ē
Significance Level: 95%	otal	C&R *a	MAC *b	<b>C&amp;R</b> *c	NoT *d	PAC *e	C&R *f	C&R	NoT *h	PAYG	CON- TRACT	PAC ~k	C&R	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
	214	31	77	50	55	45	34	~g 22	70	564	501	30	27	630	755	1065	1214
	826	18	34	40	43	14	10	15	44	404	291	11	8	389	420	694	826
Total	329	12	14	23	28	21	18	14	48	646	486	18	14	606	635	1132	1329
In the last 6 months	74 6%	2 17%	4 28%	3 12%	3 12%	2 8%	* 2%	4 29%	18 37%	41 6%	28 6%	2 9%	* 2%	39 6%	39 6%	69 6 6%	74 6%
In the last 7-12 months	69 5%	2 21%	2 14%	7 31%	7 26%	3 13%	2 9%	8 56%	19 40%	27 4%	40 8% i	3 15%	2 12%	26 4%	44 7%	67 6 6%	69 5%
Up to 2 years ago	134 10%	4 35%	2 14%	3 13%	5 17%	5 26%	5 30%	1 6%	3 5%	60 9%	67 14%	5 29%	5 35%	69 11%	84 13%	127 5 11%	134 10%
Up to 4 years ago	118 9%	1 11%	1 9%	2 9%	2 7%	5 22%	* 2%	* 3%	2 3%	48 8%	61 13% i	4 24%	*%	60 10%	62 10%	110 5 10%	118 9%
More than 4 years ago	867 65%	1 10%	5 34%	8 33%	10 37%	6 31%	10 56%	1 5%	5 11%	438 68% j	265 54%	4 23%	7 50%	386 64% n	359 56%	703 62%	867 65% n
Can't remember	66 5%	1 6%	* 1%	1 3%	* 1%	- -%	* 1%	- -%	2 4%	31 5%	25 5%	- -%	* 1%	27 4%	47 7%	56 5 5%	66 5%

QA21E. How satisfied are you with the overall service provided for your fixed line phone (calls)?

		ACT	IONS TA	KEN	s	WITCH	HED & CO	VERED		SER	ICES SI COVE	WITCHEI RED	D &	co	NSIDEF	RED & C	OVERED	)	SER\	ICES CO COVE		ED &
		SWIT-	CONSI		BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		LINE CALLS	BUN-	!	BROAD		FIXED LINE CALLS		BROAD	MOB.	FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV I	BAND			DLE		BAND			TV	BAND		
Significance Level: 95%		а	b	С	~d	*e	f	g	h	*i	j	k	I	~m	*n	0	*р	q	*r	S	*t	u
Unweighted total	1214	403	198	647	5	36	214	138	117	39	219	141	117	9	36	120	58	121	32	98	44	90
Effective Weighted Sample	826	162	127	590	4	21	130	42	69	24	133	43	69	7	24	87	34	78	20	76	25	56
Total	1329	175	136	1037	3	13	71	63	71	15	73	64	71	5	28	80	47	97	22	59	28	68
1 - Very dissatisfied	36 3%	7 6 4%	12 5 9% c	20 2%	- -%	1 7%	3 4%	4 7%	2 2%	1 6%	3 4%	4 6%	2 2%	1 18%	1 4%	3 4%	4 8%	11 11%	2 7%	3 6%	2 9%	10 15%
2	58 4%	13 6 7%	6 4%	40 4%	1 40%	1 8%	8 6 11%	1 2%	8 11%	2 14% k	9 12% k	1 2%	8 11%	- -%	2 7%	3 4%	1 3%	10 10%	1 3%	2 3%	* 1%	4 5%
TOTAL DISSATISFIED	94 7%	20 6 12% c	18 13% c	59 6%	1 40%	2 15%	11 6 15%	6 9%	10 14%	3 21%	12 16%	6 9%	10 14%	1 18%	3 11%	6 8%	5 11%	21 21% o	2 9%	5 9%	3 10%	14 20%
3 - Neither	148 11%	27 6 15% c	36 27% ac	90 9%	- -%	3 20%	16 6 23% g	5 8%	12 17%	3 17%	16 22% k	5 8%	12 17%	2 30%	4 14%	20 25%	14 29%	30 31%	5 21%	15 25%	7 27%	20 29%
4	358 27%	61 6 35% c	36 27%	265 26%	1 26%	5 40%	22 6 31%	30 48% h	17 24%	5 35%	23 31%	31 48% jl	17 24%	2 40%	9 31%	32 40% q	13 27%	23 24%	10 43%	19 32%	8 29%	16 23%
5 - Very satisfied	713 54%	66 6 38%	45 33%	607 59% ab	1 30%	3 24%	22 6 31%	22 34%	32 45%	4 27%	23 31%	22 34%	32 45%	1 12%	12 42%	22 27%	16 33%	22 23%	6 25%	19 33%	10 34%	18 27%
TOTAL SATISFIED	1071 81%	127 6 73% b	81 60%	872 84% ab	1 56%	8 65%	44 62%	51 82% f	49 69%	9 62%	45 62%	53 82% j	49 69%	3 53%	20 73% q	53 67% q	29 60%	46 47%	15 68%	38 65%	18 64%	34 50%
Don't know	16 1%	1 6 *%	1 5 1%	15 1%	* 4%	- -%	-%	1 1%	*%	- -%	* *%	1 1%	*	- -%	* 1%	* *%	- -%	* *%	* 2%	* 1%	- -%	* 1%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

QA21E. How satisfied are you with the overall service provided for your fixed line phone (calls)?

·	F	TV PROCES S	ВВ	PROCESS	8	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOME	Ē
Significance Level: 95%	- Total	C&R *a	MAC *b	<b>C&amp;R</b> *c	NoT *d	PAC *e	C&R *f	<b>C&amp;R</b> ~g	NoT *h	PAYG	CON- TRACT	PAC ~k	C&R	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	1214	31	77	50	55	45	34	22	70	564	501	30	27	630	755	1065	1214
Effective Weighted Sample	826	18	34	40	43	14	10	15	44	404	291	11	8	389	420	694	826
Total	1329	12	14	23	28	21	18	14	48	646	486	18	14	606	635	1132	1329
1 - Very dissatisfied	36 3%	* 3%	*	1 4%	2 6%	* *%	3 18%	* 2%	1 1%	22 3%	14 3%	* 1%	* *%	27 4%	18 3%	36 3%	36 3%
2	58 4%	2 18%	2 13%	2 10%	4 14%	* 1%	* *%	1 8%	6 12%	28 4%	21 4%	* 1%	* *%	26 4%	34 5%	49 4%	58 4%
TOTAL DISSATISFIED	94 7%	3 22%	2 13%	3 14%	6 20%	* 1%	3 18%	1 10%	6 13%	50 8%	35 7%	* 1%	* 1%	53 9%	52 8%	85 8%	94 5 7%
3 - Neither	148 11%	2 19%	4 32%	4 18%	5 17%	3 13%	1 3%	2 17%	9 18%	63 10%	73 15% i	2 12%	1 4%	86 14%	104 16% op	136 12%	148 5 11%
4	358 27%	4 34%	4 27%	11 45% d	6 20%	9 44%	11 63%	7 49%	9 19%	170 26%	149 31%	8 43%	11 78%	159 26%	183 29%	319 28%	358 27%
5 - Very satisfied	713 54%	3 26%	4 28%	5 23%	12 43%	9 42%	3 16%	3 24%	24 50%	357 55% j	223 46%	8 43%	2 17%	300 49%	286 45%	580 51% n	713 54% n
TOTAL SATISFIED	1071 81%	7 59%	7 55%	16 68%	18 63%	18 86%	14 79%	10 73%	33 69%	527 82%	371 76%	16 87%	13 96%	459 76%	469 74%	899 79% n	1071 81% n
Don't know	16 1%	- -%	- -%	- -%	- -%	- -%	* *%	- -%	* *%	6 1%	7 1%	- -%	*	9 1%	11 2%	13 1%	16 1%

QA22E. How satisfied are you with your experience of dealing with the customer services for your fixed line phone (calls)?

		ACT	IONS TA	KEN	s	WITC	HED & CO	OVERED		SER	VICES S COVE		D &	C	ONSIDE	RED & C	OVERE	D	SER	VICES CO COVE		ED &
		SWIT-	CONSI		BUN-			MOB.	FIXED LINE CALLS			MOB.	FIXED LINE CALLS				MOB.	FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	b	HER c	DLE ~d	<b>TV</b> *e	BAND	•	h	TV *;	BAND	k	1	DLE ~m	<b>TV</b> *n	BAND 0	*p	a	<b>TV</b> *r	BAND s	*+	
Unweighted total	1214	403	198	647	5	36	214	g 138	117	39	219	141	117	0	36	120	58	ч 121	32	98	44	90
Effective Weighted Sample	826	162	127	590	4	21	130	42	69	24	133	43	69	7	24	87	34	78	20	76	25	56
, ,					•		71						71	, E								
Total	1329	175	136	1037	3	13		63	71	15	73	64		5	28	80	47	97	22	59	28	68
1 - Very dissatisfied	50 4%	9 6 5%	13 10% c	29 3%	- -%	1 10%	6 % 9%	2 2%	5 7%	1 9%	6 8%	2 2%	5 7%	1 12%	2 6%	5 7%	10 21% o	12 12%	2 8%	5 5 9%	6 22%	8 12%
2	73 5%	17 6 10% c	13 10% c	48 5%	- -%	2 13%	9 6 13%	7 11%	6 9%	2 11%	9 13%	7 10%	6 9%	1 15%	1 4%	9 11%	4 8%	16 17%	1 4%	5 5 9%	1 5%	10 15%
TOTAL DISSATISFIED	122 9%	26 6 15% c	26 19% c	77 7%	- -%	3 23%	15 % 22%	8 13%	12 16%	3 20%	15 21%	8 13%	12 16%	1 26%	3 10%	14 18%	14 29%	28 29%	3 12%	10 5 17%	7 27%	18 27%
3 - Neither	186 14%	35 6 20% c	38 28% c	117 11%	2 66%	2 19%	14 % 19%	9 14%	16 23%	3 23%	15 21%	9 15%	16 23%	2 32%	7 26%	19 24%	11 24%	27 28%	7 30%	15 5 25%	8 30%	18 27%
4	306 23%	45 6 26%	30 22%	234 23%	- -%	5 42% h	19 % 28%	20 32%	11 16%	5 37% I	19 27%	20 31%	11 16%	2 29%	7 26%	22 27%	10 21%	24 24%	8 36%	13 5 22%	6 20%	16 23%
5 - Very satisfied	548 41%	51 6 29%	26 5 19%	473 46% ab	1 30%	2 17%	17 % 24%	20 32%	23 32%	3 20%	18 24%	21 32%	23 32%	1 12%	9 34% q	14 18%	7 16%	12 12%	4 19%	13 5 23%	3 11%	11 17%
TOTAL SATISFIED	854 64%	97 6 55% b	56 41%	707 68% ab	1 30%	8 59%	36 6 51%	40 64%	34 49%	8 57%	37 50%	41 64%	34 49%	2 42%	17 60% q	36 45%	17 36%	35 37%	12 55%	26 44%	9 31%	27 40%
Don't know	167 13%	18 6 10%	15 11%	137 13%	* 4%	- -%	5 6 8%	6 9%	9 12%	- -%	6 8%	6 9%	9 12%	- -%	1 4%	10 12%	5 11%	6 6%	1 3%	8 5 13%	3 12%	5 7%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

QA22E. How satisfied are you with your experience of dealing with the customer services for your fixed line phone (calls)?

	P	TV PROCES S	ВВ	PROCESS		MP PRO	CESS	LL PROC	CESS	МОІ	BILE	CONTRA PROC		5	SERVICES	S AT HOME	Ē
	- Fotal	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	1044	*a	*b	*C	*d	*e	*f	~g	*h	FC4	J 504	~k	~	m	n	0	p
3 3 3 3 3 3	1214	31	77	50	55	45	34	22	70	564	501	30	27	630	755	1065	1214
	826	18	34	40	43	14	10	15	44	404	291	11	8	389	420	694	826
	1329	12	14	23	28	21	18	14	48	646	486	18	14	606	635	1132	1329
1 - Very dissatisfied	50 4%	1 6%	1 6%	3 11%	2 7%	* 1%	*%	2 11%	2 5%	24 4%	24 5%	* 1%	*%	29 5%	35 5%	48 4%	50 4%
2	73 5%	2 15%	2 13%	2 6%	5 17%	1 3%	3 18%	* 2%	6 12%	43 7%	28 6%	1 3%	*	39 6%	51 8%	71 6 6%	73 5%
TOTAL DISSATISFIED	122 9%	2 21%	3 19%	4 17%	7 23%	1 3%	3 18%	2 14%	8 16%	67 10%	52 11%	1 4%	* 1%	67 11%	86 5 14% p	119 5 11%	122 9%
3 - Neither	186 14%	3 27%	5 38% d	5 21%	3 11%	6 27%	1 3%	5 33%	8 18%	80 12%	82 17%	4 23%	1 4%	102 17%	117 5 18% p	162 5 14%	186 14%
4	306 23%	4 37%	3 22%	8 33%	7 24%	6 28%	8 41%	5 33%	7 14%	145 22%	127 26%	5 30%	7 48%	150 25%	149 24%	272 5 24%	306 23%
5 - Very satisfied	548 41%	2 15%	2 17%	5 21%	10 34%	8 38%	5 30%	3 20%	19 40%	266 41%	181 37%	7 39%	5 39%	228 38%	204 32%	447 39% n	548 41% n
TOTAL SATISFIED	854 64%	6 53%	5 39%	13 54%	16 58%	14 66%	13 72%	8 53%	26 54%	411 64%	308 63%	13 70%	12 87%	378 62%	353 56%	719 64% n	854 64% n
Don't know	167 13%	- -%	1 4%	2 8%	2 8%	1 4%	1 7%	- -%	6 12%	88 14%	44 9%	1 3%	1 9%	59 10%	79 5 12%	132 5 12%	167 13%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

QA23E. How satisfied are you with the value for money for your fixed line phone (calls)?

·		ACT	TIONS TAI	KEN	5	SWITCH	HED & CO	VERED		SER	VICES S COVE	WITCHE RED	D &	cc	ONSIDE	RED & C	OVERED	)	SERV	ICES COI		:D &
		SWIT-	CONSI DERED		BUN-				IXED LINE CALLS				FIXED LINE CALLS					FIXED LINE CALLS				IXED LINE CALLS
Significance Level: 95%	Total	CHED a	b	HER c	<b>DLE</b> ∼d	<b>TV</b> *e	BAND f	g	h	<b>TV</b> *i	BAND i	k	1	DLE ~m	<b>TV</b> *n	BAND 0	*p	q	<b>TV</b> *r	BAND s	*t	u
Unweighted total	1214	403	198	647	5	36	214	138	117	39	219	141	117	9	36	120	58	121	32	98	44	90
Effective Weighted Sample	826	162	127	590	4	21	130	42	69	24	133	43	69	7	24	87	34	78	20	76	25	56
Total	1329	175	136	1037	3	13	71	63	71	15	73	64	71	5	28	80	47	97	22	59	28	68
1 - Very dissatisfied	57 49	10	14	33 3%	- -%	1 8%	5	3 5%	6 8%	1 7%	5 7%	3 5%	6 8%	1 18%	2 6%	4 5%	7 15%	16 16% o	2 7%	4	3 12%	10 14%
2	131 109	19 % 11%	26 % 19% ac	92 9%	- -%	1 11%	7 5 10%	7 12%	9 13%	1 10%	7 9%	7 12%	9 13%	* 6%	3 12%	17 22%	5 11%	25 26%	2 10%	10 18%	5 18%	15 22%
TOTAL DISSATISFIED	188 149	29 % 17%	40 6 29% ac	125 12%	- -%	2 19%	12 5 17%	10 16%	15 21%	2 17%	12 16%	10 16%	15 21%	1 24%	5 18%	22 27%	12 26%	41 42% no	4 17%	14 24%	8 30%	25 37%
3 - Neither	215 169	40 % 23% c	34 6 25% c	145 14%	- -%	4 32%	20 28%	14 22%	15 22%	4 28%	20 27%	14 22%	15 22%	2 41%	8 27%	24 30%	11 22%	19 20%	9 39%	19 32%	5 20%	15 22%
4	389 299	61 % 35% b	30 6 22%	302 29%	2 66%	3 26%	23 32%	26 42%	21 30%	4 30%	25 33%	27 42%	21 30%	1 23%	5 17%	21 26%	12 25%	21 21%	5 22%	13 22%	8 27%	14 20%
5 - Very satisfied	511 389	42 % 24%	29 6 22%	442 43% ab	1 30%	3 23%	15 21%	11 18%	18 26%	4 26%	16 22%	12 18%	18 26%	1 12%	10 36% oq	13 16%	12 26%	15 15%	5 20%	13 22%	6 22%	12 18%
TOTAL SATISFIED	900 689	103 % 59% b	59 6 44%	744 72% ab	3 96%	6 49%	38 54%	38 60%	40 56%	8 55%	40 55%	39 61%	40 56%	2 35%	15 53%	34 42%	24 51%	36 37%	10 42%	26 44%	14 49%	26 38%
Don't know	26 29	2 % 1%	3 6 2%	22 2%	* 4%	-%	1 2%	1 1%	1 2%	- -%	1 2%	1 1%	1 2%	- -%	* 1%	*	* 1%	2 2%	* 2%	* 1%	* 1%	2 3%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

QA23E. How satisfied are you with the value for money for your fixed line phone (calls)?

	P	TV PROCES S	ВВ	PROCESS	;	MP PRO	CESS	LL PRO	CESS	MOB	ILE	CONTRA PROC		Ş	SERVICES	S AT HOME	Ē
Significance Level: 95%	Total	C&R *a	MAC *b	C&R *c	NoT *d	PAC *e	C&R *f	<b>C&amp;R</b> ~g	NoT *h	PAYG	CON- TRACT	PAC ~k	C&R	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	1214	31	77	50	55	45	34	9 22	70	564	501	30	27	630	755	1065	1214
Effective Weighted Sample	826	18	34	40	43	14	10	15	44	404	291	11	8	389	420	694	826
Total	1329	12	14	23	28	21	18	14	48	646	486	18	14	606	635	1132	1329
1 - Very dissatisfied	57 4%	1 5%	* 2%	2 8%	2 8%	* 1%	* *%	1 7%	5 10%	29 4%	24 5%	* 1%	* *%	34 6%	31 5%	53 5%	57 4%
2	131 10%	1 12%	2 12%	2 7%	2 9%	2 9%	5 29%	1 9%	6 13%	71 11%	40 8%	2 10%	2 14%	51 8%	65 10%	111 10%	131 10%
TOTAL DISSATISFIED	188 14%	2 17%	2 14%	4 15%	5 16%	2 10%	5 29%	2 16%	11 22%	100 16%	64 13%	2 11%	2 15%	86 14%	97 15%	164 15%	188 14%
3 - Neither	215 16%	4 32%	5 37% d	9 38% d	3 10%	6 30%	2 10%	5 39%	9 18%	103 16%	93 19%	5 30%	2 12%	119 20%	131 21%	196 17%	215 16%
4	389 29%	3 27%	5 37%	8 33%	9 33%	7 33%	11 59%	5 39%	12 25%	188 29%	159 33%	6 32%	10 71%	179 30%	201 32%	347 31%	389 29%
5 - Very satisfied	511 38%	3 24%	2 11%	3 11%	11 39% bc	6 27%	* 1%	1 6%	16 33%	244 38%	158 32%	5 28%	* 2%	206 34%	191 30%	402 36%	511 38% n
TOTAL SATISFIED	900 68%	6 51%	7 49%	10 44%	20 71% bc	12 60%	11 61%	6 45%	28 59%	432 67%	317 65%	11 59%	10 73%	385 63%	392 62%	749 66%	900 68% n
Don't know	26 2%	- -%	- -%	1 3%	1 2%	- -%	*	- -%	1 1%	11 2%	12 2%	- -%	* *%	17 3%	15 2%	23 2%	26 2%

QA24E. When you took out fixed line phone service (calls) with (SUPPLIER), did you have a contract which tied you to their service for a period of time? IF YES - How long was that contract for?

,		ACT	TIONS TA	KEN	S	WITCH	ED & CO			SER	VICES S'			CO	NSIDEF	RED & CO			SERVI	CES CON		
	Total	SWIT- CHED	CONSI DERED	NEIT- HER	BUN- DLE		BROAD BAND		FIXED LINE Calls		BROAD BAND		FIXED LINE CALLS	BUN- DLE		BROAD        BAND	MOB.	FIXED LINE CALLS		BROAD   F BAND		IXED LINE CALLS
Significance Level: 95%	1000	а	b	С	~d	*e	f	g	h	*i	j	k	1	~m	*n	0	*p	q	*r	S	*t	u
Unweighted total	1214	403	198	647	5	36	214	138	117	39	219	141	117	9	36	120	58	121	32	98	44	90
Effective Weighted Sample	826	162	127	590	4	21	130	42	69	24	133	43	69	7	24	87	34	78	20	76	25	56
Total	1329	175	136	1037	3	13	71	63	71	15	73	64	71	5	28	80	47	97	22	59	28	68
No, did not have a contract with them	595 45%	47 6 27%	52 6 39% a	498 48% a	1 56%	5 36% h	16 22%	23 36% h	10 15%	5 37% I	17 24%	24 37% I	10 15%	1 24%	13 46%	26 32%	19 40%	31 32%	10 46%	18 31%	12 45%	24 35%
Under 12 months	34 3%	7 6 4%	3 6 2%	25 2%	- -%	1 7%	2 3%	2 2%	4 6%	1 6%	2 3%	2 2%	4 6%	- -%	- -%	1 1%	* 1%	3 3%	- -%	* 1%	* 2%	2 3%
12 months	244 18%	55 % 32% c	41 % 30% c	158 15%	1 40%	2 18%	26 37%	13 21%	32 46% eg	3 23%	27 37%	13 21%	32 46% k	2 46%	9 34%	24 30%	12 24%	30 31%	6 25%	18 31%	8 29%	21 31%
18 months	67 5%	24 6 14% bc	7 6 5%	39 4%	- -%	2 12%	13 18%	8 13%	6 9%	2 11%	13 17%	8 13%	6 9%	- -%	1 5%	3 3%	6 12%	7 8%	1 3%	2 3%	4 14%	5 7%
24 months/ 2 years	5 *%	1 6 1%	1 6 1%	3 *%	- -%	* 2%	1 1%	* 1%	* 1%	* 2%	1 1%	* 1%	* 1%	- -%	- -%	2 3%	- -%	2 2%	- -%	1 2%	- -%	1 1%
Over 2 years	18 1%	1 6 *%	1 6 1%	16 2%	- -%	* 3%	* *%	- -%	* 1%	* 2%	* *%	- -%	* 1%	- -%	- -%	1 1%	* 1%	1 1%	- -%	1 2%	* 1%	1 2%
Don't know how long the contract was for	125 9%	13 6 8%	9 6%	104 10%	- -%	* 4%	6 9%	3 5%	8 11%	* 3%	6 8%	3 5%	8 11%	- -%	1 3%	9 12%	2 5%	7 7%	1 4%	4 7%	1 4%	5 7%
Don't know if there was a contract	240 18%	27 6 15%	21 % 16%	194 19%	* 4%	2 18%	7 10%	14 22%	9 13%	2 16%	7 10%	14 21%	9 13%	2 30%	3 12%	14 18%	8 16%	15 16%	5 22%	13 23%	1 5%	10 14%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

QA24E. When you took out fixed line phone service (calls) with (SUPPLIER), did you have a contract which tied you to their service for a period of time? IF YES - How long was that contract for?

	F	TV PROCES S	ВВ	PROCESS	8	MP PRO	CESS	LL PRO	CESS	МОВ	BILE	CONTRA PROC		<b>;</b>	SERVICES	S AT HOME	E
0''5	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV		MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	4044	*a	*b	*C	*d	*e	•	~g	*h	TC4	J 504	~k	~  07	m	n 755	1005	p 1014
Unweighted total	1214	31	77	50	55	45	34	22	70	564	501	30	27	630	755	1065	1214
Effective Weighted Sample	826	18	34	40	43	14	10	15	44	404	291	11	8	389	420	694	826
Total	1329	12	14	23	28	21	18	14	48	646	486	18	14	606	635	1132	1329
No, did not have a contract with them	595 45%	3 23%	4 28%	4 16%	8 28%	11 53% f	2 10%	3 24%	6 12%	306 47% j	185 38%	10 53%	1 10%	230 38%	230 36%	491 43% n	595 45% mn
Under 12 months	34 3%	1 8%	* 3%	* 1%	2 6%	1 6%	- -%	2 13%	2 5%	12 2%	13 3%	1 6%	- -%	18 3%	14 2%	25 5 2%	34 3%
12 months	244 18%	3 28%	6 42%	10 43%	9 30%	4 21%	6 32%	7 48%	23 47%	94 15%	129 27% i	3 19%	3 18%	137 23%	160 5 25% op	224 5 20%	244 5 18%
18 months	67 5%	1 12%	1 10%	5 21%	5 17%	3 12%	5 27%	1 6%	5 10%	35 5%	32 7%	2 14%	5 35%	41 7%	40 6%	67 6 6%	67 5 5%
24 months/ 2 years	5 *%	* 3%	- -%	1 3%	- -%	* *%	* 2%	- -%	* 1%	3 *%	2 *%	* 1%	* *%	4 1%	4 1%	5 5 *%	5 *%
Over 2 years	18 1%	* 3%	*%	- -%	- -%	- -%	- -%	- -%	* 1%	5 1%	13 3%	- -%	- -%	8 1%	12 2%	18 5 2%	18 5 1%
Don't know how long the contract was for	125 9%	* 4%	* 2%	2 7%	3 9%	1 3%	* 3%	1 9%	6 12%	64 10%	41 8%	1 3%	* 3%	50 8%	62 10%	105 5 9%	125 5 9%
Don't know if there was a contract	240 18%	2 20%	2 14%	2 8%	3 10%	1 5%	5 26%	- -%	6 13%	127 20%	71 15%	1 5%	5 34%	118 20%	114 5 18%	198 5 18%	240 5 18%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

QA25E. When does your current contract for your fixed line phone (calls) run out?

Base: Those who have a contract for their standalone fixed line phone service

		ACT	TIONS TAI	KEN	S	WITCH	HED & CO			SER	VICES S COVE			CO	NSIDEI	RED & (	COVERED		SERVI	CES CON	RED	
		SWIT-	CONSI		BUN-				FIXED LINE CALLS				IXED Line Calls	BUN-		BROAD		FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	*b	HER c	DLE ~d	TV ~e	BAND f	*g	*h	TV ∼i	BAND i	*k	*	DLE ∼m	<b>TV</b> ∼n	BAND *o	~p	*a	TV E ∼r	BAND *s	~t	*u
Unweighted total	406	206	78	142	1	21	122	54	72	22	123	54	72	4	16	46	23	60	11	37	18	42
Effective Weighted Sample	232	85	46	128	1	17	79	15	40	15	79	15	40	4	11	36	15	35	8	29	11	22
Total	369	88	53	239	1	5	42	23	44	7	43	23	44	2	11	31	18	44	6	23	13	30
Out of the contract period	161 449	22 % 25%	23 % 44% a	122 51% a	- -%	* 6%	7 % 18%	12 52% fh	4 9%	* 5%	7 17%	12 52% jl	4 9%	1 56%	3 28%	11 37%	5 26%	17 40%	2 31%	10 43%	5 36%	14 46%
In the next month	6 2%	3 % 3%	- % -%	3 1%	1 100%	- -%	1 6 2%	* 1%	1 2%	1 16%	2 5%	* 1%	1 2%	1 25%	1 6%	- -%	-%	1 2%	- -%	- -%	- -%	- -%
In the next 2-3 months	33 99	13 % 15%	3 6 5%	19 8%	- -%	1 13%	7 6 17%	2 9%	7 16%	1 11%	7 17%	2 9%	7 16%	- -%	1 14%	4 14%	3 18%	6 14%	1 12%	1 5%	* 2%	2 5%
In the next 4-6 months	47 139	17 % 19%	8 6 14%	23 10%	- -%	2 30%	7 6 16%	3 12%	12 27%	2 25%	7 16%	3 12%	12 27%	* 19%	- -%	2 7%	5 27%	7 16%	* 7%	2 9%	5 35%	5 17%
In the next 7-12 months	56 15%	24 % 27% c	8 6 16%	26 11%	- -%	2 34%	13 % 32%	5 23%	16 37%	2 29%	13 31%	5 23%	16 37%	- -%	2 19%	5 16%	3 19%	6 13%	2 31%	4 17%	1 12%	5 16%
Over a year from now	16 49	6 % 7%	2 % 3%	9 4%	- -%	* 5%	3 8%	* 2%	4 8%	* 5%	3 8%	* 2%	4 8%	- -%	- -%	* 1%	1 7%	* 1%	- -%	* 2%	1 10%	- -%
Not sure	49 139	3 % 3%	9 6 18%	37 15%	- -%	1 12%	3 6%	* 1%	* 1%	1 10%	3 6%	* 1%	* 1%	- -%	4 34%	7 24%	1 3%	6 14%	1 19%	6 25%	1 4%	5 15%

# QA25E. When does your current contract for your fixed line phone (calls) run out?

Base: Those who have a contract for their standalone fixed line phone service

Total   C&R   MAC   C&R   NoT   PAC   C&R   NoT   PAC   C&R   NoT   PAC   C&R   NoT   PAC   TRACT   PAC   C&R   TV   BAND   PHONE   VOICE
Unweighted total 406 19 36 37 32 21 17 16 42 171 211 13 13 254 320 382 406  Effective Weighted Sample 232 13 18 29 24 8 5 10 25 99 115 6 4 136 162 213 232  Total 369 6 8 16 15 8 11 9 31 149 189 7 7 208 230 338 369  Out of the contract period 161 * 1 3 2 2 9 9 * 3 58 89 2 5 99 99 147 161  444% 3% 17% 19% 12% 29% 78% 3% 9% 39% 47% 27% 72% 48% 43% 43% 44%  In the next month 6 1 1 * 1 * 1 * * * * - 1 1 1 5 * * * * 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6
Effective Weighted Sample  232 13 18 29 24 8 5 10 25 99 115 6 4 136 162 213 232  Total  369 6 8 16 15 8 11 9 31 149 189 7 7 208 230 338 369  Out of the contract period  161 * 1 3 2 2 9 9 * 3 58 89 2 5 99 99 147 161 44% 3% 17% 19% 12% 29% 78% 3% 9% 39% 47% 27% 72% 48% 43% 43% 44%  In the next month  6 1 1 1 * 1 * 1 * * * * - 1 1 1 5 * * * 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6
Out of the contract period       161       *       1       3       2       2       9       *       3       58       89       2       5       99       99       147       161         44%       3%       17%       19%       12%       29%       78%       3%       9%       39%       47%       27%       72%       48%       43%       44%         In the next month       6       1       1       *       1       *       *       -       1       1       5       *       *       6       6       6       6         2%       17%       15%       2%       5%       2%       1%       -%       3%       1%       3%       2%       1%       3%       2%       2%       2%
44%       3%       17%       19%       12%       29%       78%       3%       9%       39%       47%       27%       72%       48%       43%       44%         In the next month       6       1       1       *       1       *       *       *       *       *       6       7       7       7       7       7       7       8       7       7       8       7       8       7       8       8       7       8       8       8       8       8       9       8       8       8       8       8       8
2% 17% 15% 2% 5% 2% 1% -% 3% 1% 3% 2% 1% 3% 2% 2% 2%
In the next 2-3 months 33 1 1 3 3 * 2 4 2 16 14 * 2 23 22 29 33 9% 11% 7% 17% 19% 2% 15% 44% 6% 11% 7% 1% 21% 11% 10% 9% 9%
In the next 4-6 months 47 1 1 3 2 2 * 3 9 19 26 2 * 21 31 45 47 13% 23% 12% 21% 13% 30% 3% 27% 28% 13% 14% 34% 4% 10% 14% 13% 13%
In the next 7-12 months 56 2 3 4 5 3 * 2 13 27 23 2 * 25 33 50 56 15% 29% 39% 25% 35% 35% *% 26% 43% 18% 12% 35% *% 12% 15% 15% 15%
Over a year from now 16 * - 1 2 * * - 3 8 7 7 9 15 16 4% 5% -% 6% 16% 1% 3% -% 10% 6% 4% -% -% 3% 4% 5% 4%
Not sure 49 1 1 2 * - * 20 25 - * 28 29 45 49 13% 11% 12% 10% -% -% *% -% 1% 13% 13% -% *% 14% 13% 13% 13%

QA9A. Services that are part of same package

Base: Those with a bundle of services for which they receive one bill

		ACT	TIONS TAI	KEN	5	SWITCH	IED & CO	VERED		SER	VICES SI COVE		D &	cc	NSIDE	RED & C	OVERED	)	SERV	ICES CO COVE		ED &
		SWIT-	CONSI DERED		BUN-				FIXED LINE CALLS				FIXED LINE CALLS	BUN-				IXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	b	HER c	<b>DLE</b> d	<b>TV</b> *e	<b>BAND</b> f	g	h	<b>TV</b> i	BAND j	k	ı	DLE m	<b>TV</b> *n	BAND *o	р	~q	<b>TV</b> r	BAND s	t	u
Unweighted total	1424	492	250	712	125	36	168	177	114	104	284	187	233	155	39	51	113	30	90	150	88	132
Effective Weighted Sample	987	269	183	644	88	23	112	71	83	74	198	72	166	112	23	36	79	25	63	118	65	98
Total	1557	259	162	1160	101	21	89	49	82	91	175	60	179	119	20	36	80	19	62	100	53	94
TV service with monthly subscription	868 56%	152 6 59%	85 6 53%	647 56%	69 69% fh	16 74% fh	42 47%	30 60%	41 50%	85 94% jkl	96 55%	38 64%	107 60%	68 57% no	4 19%	10 28%	47 58% no	10 54%	51 83% stu	47 47%	28 53%	54 58%
Fixed broadband service	1439 92%	235 6 91%	151 6 93%	1073 92%	86 85%	21 100% d	88 99% dg	45 90%	78 95% d	75 83%	174 99% ikl	53 88%	160 89%	111 93%	20 98%	36 98%	80 99% m	17 92%	53 86%	99 99% ru	52 99% ru	84 89%
Mobile phone	100 6%	19 6 7%	5 % 3%	77 7%	10 10%	1 5%	8 9%	3 6%	3 4%	10 11%	16 9%	13 22% jl	12 7%	4 3%	- -%	* 1%	1 1%	- -%	* 1%	4 4%	4 8% r	4 4%
Fixed line phone	1438 92%	234 6 90%	150 6 93%	1076 93%	98 96% f	18 86%	72 81%	45 92% f	74 91% f	85 94%	154 88%	55 91%	172 96% j	112 94%	20 97%	34 92%	76 94%	13 70%	58 94%	94 94%	51 97%	89 95%

## QA9A. Services that are part of same package

Base: Those with a bundle of services for which they receive one bill

	I	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		<b>;</b>	SERVICES	S AT HOME	Ē
Significance Level: 95%	Total	<b>C&amp;R</b> *a	MAC *b	<b>C&amp;R</b> *c	<b>NoT</b>	PAC *e	C&R *f	<b>C&amp;R</b> *g	NoT h	PAYG i	CON- TRACT	PAC *k	C&R *I	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	1424	68	51	67	116	58	49	57	144	623	733	40	41	1098	1353	1356	1408
Effective Weighted Sample	987	46	26	49	99	24	14	40	112	448	487	15	13	768	931	934	977
Total	1557	61	19	41	96	25	13	37	129	690	784	15	8	1226	1453	1475	1540
TV service with monthly subscription	868 56%	56 93%	10 52%	26 64%	50 52%	17 70%	9 72%	25 66%	74 57%	373 54%	436 56%	11 71%	6 78%	868 71% nop	765 53%	809 55%	851 55%
Fixed broadband service	1439 92%	46 76%	19 100%	41 100%	95 99%	19 78%	12 90%	35 93%	113 88%	642 93%	746 95%	12 79%	7 89%	1111 91%	1439 99% mop	1387 5 94% m	1422 92%
Mobile phone	100 6%	8 13%	2 9%	4 9%	10 11%	7 27%	3 21%	4 11%	8 6%	33 5%	68 9% i	1 5%	- -%	75 6%	95 7%	100 5 7%	100 7%
Fixed line phone	1438 92%	57 94%	16 85%	32 78%	88 92%	22 90%	13 99%	35 94%	125 97%	646 94%	715 91%	13 88%	8 98%	1118 91%	1334 92%	1361 92%	1436 93%

#### SERVICES COVERED IN BUNDLE

Base: Those with a bundle of services for which they receive one bill

		ACT	IONS TA	KEN	s	WITCI	HED & CO	VERED		SER	COVE		D &	C	ONSIDE	RED & C	OVERED	)	SERV	ICES CO COVE		ED &
	Tatal	SWIT-	CONSI		BUN-	T./			FIXED LINE CALLS			MOB.	FIXED LINE CALLS			BROAD		FIXED LINE CALLS			MOB.	FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	b	HER c	<b>DLE</b> d	<b>TV</b> *e	BAND f	g	h	TV I	BAND	k	ı	DLE m	<b>TV</b> *n	BAND *o	р	~q	IV r	BAND s	t	u
Unweighted total	1424	492	250	712	125	36	168	177	114	104	284	187	233	155	39	51	113	30	90	150	88	132
Effective Weighted Sample	987	269	183	644	88	23	112	71	83	74	198	72	166	112	23	36	79	25	63	118	65	98
Total	1557	259	162	1160	101	21	89	49	82	91	175	60	179	119	20	36	80	19	62	100	53	94
BROADBAND AND LANDLINE	640 41%	97 5 38%	73 45%	477 41%	30 29%	5 23%	40 45% d	18 35%	38 47% de	5 5%	70 40% i	18 29% i	68 38% i	48 41%	16 81% mp	26 72% mp	33 41%	9 46%	10 17%	50 50% r	21 39% r	36 39% r
TV AND BROADBAND AND LANDLINE	608 39%	102 5 40%	62 38%	455 39%	46 45% f	13 60% f	27 % 31%	22 44%	30 37%	59 65% jkl	73 42%	22 36%	76 43%	51 43% no	3 15%	7 19%	41 51% no	3 16%	38 62% su	40 40%	26 48%	38 41%
TV AND LANDLINE	111 7%	20 5 8%	11 5 7%	83 7%	13 13% f	- -%	1 6 1%	4 9% f	4 5%	13 14% j	1 1%	4 7% j	17 9% j	8 7% p	* 2%	* 1%	1 1%	2 8%	9 14% st	* *%	1 1%	10 11% st
TV AND BROADBAND	98 6%	19 5 8%	12 5 7%	68 6%	2 2%	2 11%	13 6 15% d	3 6%	6 7%	5 5%	15 9% I	3 5%	6 3%	7 6%	1 3%	2 7%	5 6%	6 30%	4 6%	6 6%	2 3%	5 5%
TV AND BROADBAND AND MOBILE AND LANDLINE	47 3%	6 5 2%	* *%	40 3% b	5 5% fh	1 3%	1 6 1%	* 1%	- -%	6 7%	6 3%	6 10% I	5 3%	* *%	- -%	- -%	- -%	- -%	* 1%	* *%	* 1%	* 1%
BROADBAND AND MOBILE AND LANDLINE	25 2%	4 5 2%	4 5 2%	17 1%	1 1%	- -%	3 3%	1 3%	2 2%	- -%	4 3%	3 5%	3 2%	3 3%	- -%	- -%	1 1%	- -%	- -%	3 3%	4 7% r	3 4%
BROADBAND AND MOBILE	21 1%	5 5 2%	- % -%	16 1%	1 1%	1 3%	4 6 4%	1 1%	1 1%	1 1%	5 3%	1 2%	1 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
TV AND MOBILE AND LANDLINE	4 *%	3 5 1%	-%	1 *%	3 3%	- -%	- % -%	- -%	- -%	3 3% j	- -%	3 4% j	3 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
MOBILE AND LANDLINE	3 *%	* *%	-%	3 *%	- -%	- -%	* % *%	* *%	- -%	- -%	* *%	*%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
TV AND BROADBAND AND MOBILE	* * 0/0	* *%	- 5 -%	- -%	* *%	- -%	- % -%	- -%	* 1%	* 1%	* *%	* 1%	* *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
TV AND MOBILE	*	*	*	-	-	-	-	*	-	-	-	*	-	-	-	*	-	-	-	*	-	-
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u	*%	5 *%	s *%	-%	-%	-%	<b>6</b> -%	1%	-%	-%	-%	1%	-%	-%	-%	1%	-%	-%	-%	*%	-%	-%

SERVICES COVERED IN BUNDLE

Base: Those with a bundle of services for which they receive one bill

	! _	TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	МОВ	BILE	CONTRA PROC			SERVICES	S AT HOME	
Circificação Lavel, 050/	Total	<b>C&amp;R</b> *a	MAC	C&R	NoT	<b>PAC</b> *e	C&R *f	C&R	NoT	PAYG	CON- TRACT	PAC	C&R *I	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	4404		*b	*c	d		· ·	*g	h	000	J 700	*k	•	m	n 4050	0	p
Unweighted total	1424	68	51	67	116	58	49	57	144	623	733	40	41	1098	1353	1356	1408
Effective Weighted Sample	987	46	26	49	99	24	14	40	112	448	487	15	13	768	931	934	977
Total	1557	61	19	41	96	25	13	37	129	690	784	15	8	1226	1453	1475	1540
BROADBAND AND LANDLINE	640 41%	4 6%	7 39%	13 32%	40 42%	5 20%	4 28%	12 32%	52 40%	305 44%	312 40%	4 27%	2 22%	335 27%	640 44% m	617 42% m	640 6 42% m
TV AND BROADBAND AND LANDLINE	608 39%	34 56%	8 41%	16 40%	40 42%	8 32%	6 43%	18 47%	52 40%	267 39%	317 40%	5 36%	5 64%	608 50% nop	608 42%	585 40%	606 39%
TV AND LANDLINE	111 7%	12 20%	- -%	- -%	1 1%	3 13%	1 7%	2 6%	13 10%	46 7%	35 4%	3 21%	1 11%	111 9% no	12 1%	81 5% n	111 5 7% n
TV AND BROADBAND	98 6%	3 5%	2 12%	8 19% d	4 5%	2 7%	* 1%	1 4%	4 3%	39 6%	53 7%	2 12%	* 2%	98 8% p	98 7%	92 6%	82 5 5%
TV AND BROADBAND AND MOBILE AND LANDLINE	47 3%	5 8%	- -%	2 6%	4 4%	2 9%	2 17%	3 8%	2 2%	20 3%	26 3%	* 2%	- -%	47 4%	47 3%	47	47 3%
BROADBAND AND MOBILE AND LANDLINE	25 2%	- -%	1 5%	- -%	3 4%	2 7%	- -%	- -%	3 2%	4 1%	21 3% i	* 2%	- -%	14 1%	25 2%	25 2%	25 5 2%
BROADBAND AND MOBILE	21 1%	1 1%	1 3%	1 3%	3 3%	1 3%	- -%	1 2%	- -%	5 1%	16 2%	- -%	- -%	10 1%	21 1%	21 1%	21 5 1%
TV AND MOBILE AND LANDLINE	4 *%	3 4%	- -%	- -%	- -%	2 9%	* 3%	* 1%	2 2%	- -%	4 *%	- -%	- -%	4 *%	-%	4 *%	4 *%
MOBILE AND LANDLINE	3 *%	- -%	* *%	- -%	- -%	- -%	- -%	- -%	- -%	3 *%	- -%	- -%	- -%	* *%	2	3	3 *%
TV AND BROADBAND AND MOBILE	* *%	- -%	- -%	- -%	* *%	- -%	- -%	- -%	*	- -%	* *%	- -%	- -%	* *%	* *%	* *%	* *%
TV AND MOBILE	* *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	*%	- -%	- -%	- -%	* *%	* *%	* *%	* *%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

QA10A. PACKAGES OF SERVICES SUPPLIER

Base: Those with a bundle of services for which they receive one bill

		ACT	IONS TA	KEN	s	WITCH	IED & CO	VERED		SER\	ICES SV		D &	CC	ONSIDEI	RED & CO	OVERED	)	SERVI	ICES COI		:D &
	Total	SWIT-	CONSI	NEIT- HER	BUN- DLE	TV	BROAD BAND		IXED LINE CALLS		BROAD I BAND	MOB.	FIXED LINE CALLS	BUN- DLE		BROAD I BAND		IXED LINE CALLS		BROAD   BAND		IXED Line Calls
Significance Level: 95%	TOlai	а	b	C	d	*e	f	g	h	i	j j	k	1	m	*n	*0	р	~q	r	S	t	u
Unweighted total	1424	492	250	712	125	36	168	177	114	104	284	187	233	155	39	51	113	30	90	150	88	132
Effective Weighted Sample	987	269	183	644	88	23	112	71	83	74	198	72	166	112	23	36	79	25	63	118	65	98
Total	1557	259	162	1160	101	21	89	49	82	91	175	60	179	119	20	36	80	19	62	100	53	94
Virgin (Virgin Media/ Virgin Mobile - formerly NTL/ Telewest/ Blueyonder)	558 36%	77 6 30%	61 5 38%	429 37% a	45 44% fh	8 37% f	15 17%	16 32% fh	15 18%	51 57% jkl	56 32%	21 34%	58 32%	51 43% n	3 15%	9 26%	28 34%	7 36%	35 56% st	37 38%	18 33%	42 45%
BT (BT Total Broadband/ BT Yahoo/ BT Openworld/ BT Mobile/ BT Vision)	379 24%	39 6 15%	45 5 28% a	299 26% a	16 16%	5 24%	15 17%	6 12%	8 9%	11 13%	27 15%	8 14%	24 13%	26 21%	7 35%	19 53% m	27 34%	4 21%	6 10%	29 29% r	15 28% r	20 21%
Sky (Sky TV/ Sky Broadband/ Sky Talk)	306 20%	73 6 28% bc	26 5 16%	213 18%	19 19%	7 34%	30 34% d	15 31%	29 35% d	27 29%	42 24%	17 28%	47 26%	18 15%	1 7%	1 4%	14 18% o	5 28%	14 23%	12 12%	10 19%	15 16%
Talk Talk / Carphone Warehouse	190 12%	36 6 14%	19 5 12%	137 12%	12 12%	1 4%	14 16%	6 12%	15 18%	1 1%	26 15% i	6 10% i	27 15% i	14 11%	6 29% mp	4 11%	7 9%	1 7%	4 7%	13 13%	8 16%	11 11%
Tiscali/ HomeChoice	29 2%	7 % 3%	4 2%	19 2%	1 1%	- -%	- -%	1 2%	4 5% f	- -%	1 1%	1 2%	5 3%	5 4%	1 3%	1 2%	1 1%	- -%	1 1%	4 4%	1 2%	3 3%
Orange (Wanadoo/ Freeserve)	21 1%	4 6 2%	1 5 1%	15 1%	- -%	- -%	4 5% d	1 2%	2 3%	- -%	4 2%	1 1%	2 1%	- -%	- -%	1 3%	- -%	1 3%	- -%	1 1%	- -%	1 1%
AOL	18 1%	2 6 1%	* *%	15 1%	- -%	- -%	1 1%	* 1%	2 3%	- -%	1 1%	* 1%	2 1%	1 1%	- -%	- -%	- -%	- -%	- -%	* *%	- -%	*
O2 (formerly BT Cellnet)	10 1%	4 6 2%	- 5 -%	6 1%	1 1%	- -%	3 4%	1 1%	1 1%	- -%	4 2%	1 2%	1 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Post Office	7 *%	4 6 1%	-%	4 *%	1 1%	- -%	1 1%	*%	3 3%	- -%	1 1%	*	3 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
PlusNet	6 *%	1 6 *%	-%	5 *%	*%	- -%	1 1%	* 1%	1 1%	- -%	1 1%	*%	1 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u																						

#### QA10A. PACKAGES OF SERVICES SUPPLIER

Base: Those with a bundle of services for which they receive one bill

		ACT	IONS TA	KEN	,	SWITCI	IED & CO	VERED		SER	VICES S' COVE		D &	CC	ONSIDER	RED & C	OVERE	)	SERV	ICES CO COVE		ED &
	Total	SWIT- CHED	CONSI		BUN- DLE	TV	BROAD BAND		LINE CALLS		BROAD BAND	MOB.	FIXED LINE CALLS	BUN- DLE		BROAD BAND		FIXED LINE CALLS		BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	. 5 (4)	а	b	C	d	*e	f	g	h	i	j	k	1	m	*n	*0	р	~q	r	S	t	u
Unweighted total	1424	492	250	712	125	36	168	177	114	104	284	187	233	155	39	51	113	30	90	150	88	132
Effective Weighted Sample	987	269	183	644	88	23	112	71	83	74	198	72	166	112	23	36	79	25	63	118	65	98
Total	1557	259	162	1160	101	21	89	49	82	91	175	60	179	119	20	36	80	19	62	100	53	94
Pipex	4	1 % *%	* % *%	3 *%	- -%	- -%	1 5 1%	* 1%	1 1%	- -%	1 *%	* 1%	1 *%	2 2%	1 4%	- -%	* *%	- -%	- -%	*%	* 1%	* *%
Greenbee	2	- % -%	- % -%	2 *%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Telecom Plus	2	1 % *%	* % *%	1 *%	- -%	- -%	1 5 1%	1 1%	- -%	- -%	1 *%	1 1%	- -%	- -%	- -%	- -%	1 1%	- -%	- -%	- -%	*	- -%
24 Talk	2	- % -%	- % -%	2 *%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Vodafone	1	- % -%	* % *%	1 *%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	* *%	- -%	- -%	1 1%	1 4%	* 1%	*	- -%	* *%
'3' Mobile	1	- % -%	- % -%	1 *%	- -%	- -%	- %	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Ве	1	- % -%	- % -%	1 *%	- -%	- -%	- %	- -%	- -%	- -%	- -%	- -%	- -%	1 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Go Talk	1	1 % *%	- % -%	- -%	1 1%	- -%	- %	- -%	- -%	- -%	1 *%	- -%	1 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
T-Mobile (formerly One2One)	1	1 % *%	- % -%	- -%	1 1%	- -%	* *%	* *%	- -%	- -%	1 *%	*	1 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Eclipse Internet	* *0	* *%	* % *%	- -%	- -%	- -%	%	* 1%	- -%	- -%	- -%	* 1%	- -%	- -%	- -%	* 1%	- -%	- -%	- -%	* *%	- -%	- -%
Madasafish	* *0	*	_	- -%	- -%	- -%	-%	* *%	- -%	- -%	- -%	*	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Other supplier	18 19	8	3	9 1%	4 4%	1 3%	3 4%	1 2%	3 3%	1 1%	8 4%	2 4%	7 4%	1 1%	1 7%	* 1%	* 1%	- -%	1 2%	1 1%	* 1%	1 1%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

QA10A. PACKAGES OF SERVICES SUPPLIER

Base: Those with a bundle of services for which they receive one bill

		TV PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	Ε
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	*b	*c	d	*e	*f	*g	h	i	j	*k	*	m	n	0	р
Unweighted total	1424	68	51	67	116	58	49	57	144	623	733	40	41	1098	1353	1356	1408
Effective Weighted Sample	987	46	26	49	99	24	14	40	112	448	487	15	13	768	931	934	977
Total	1557	61	19	41	96	25	13	37	129	690	784	15	8	1226	1453	1475	1540
Virgin (Virgin Media/ Virgin Mobile - formerly NTL/ Telewest/ Blueyonder)	558 36%	34 56%	1 5%	22 55% bd	28 29% b	10 42%	5 38%	21 56% h	34 26%	260 38%	255 33%	8 53%	3 32%	528 43% nop	482 33%	515 5 35%	546 35%
BT (BT Total Broadband/ BT Yahoo/ BT Openworld/ BT Mobile/ BT Vision)	379 24%	10 17%	5 25%	4 10%	14 15%	4 17%	1 11%	3 7%	19 15%	154 22%	208 26%	2 12%	* 6%	253 21%	372 26% m	362 5 25%	379 5 25%
Sky (Sky TV/ Sky Broadband/ Sky Talk)	306 20%	15 25%	7 36%	7 17%	23 24%	5 21%	5 38%	6 16%	36 28%	121 18%	172 22%	3 21%	4 54%	306 25% nop	284 20%	293 5 20%	301 20%
Talk Talk / Carphone Warehouse	190 12%	1 1%	2 13%	5 13%	16 17%	2 6%	2 12%	5 14%	21 16%	106 15% j	77 10%	1 7%	1 7%	80 6%	190 13% m	184 5 12% m	190 12% m
Tiscali/ HomeChoice	29 2%	- -%	- -%	- -%	1 1%	* 1%	- -%	- -%	5 4%	13 2%	16 2%	* 2%	- -%	11 1%	29 2%	29 2%	29 2%
Orange (Wanadoo/ Freeserve)	21 1%	- -%	* 2%	- -%	3 3%	* 1%	- -%	- -%	2 1%	7 1%	13 2%	* 2%	- -%	9 1%	21 1%	21 5 1%	21 5 1%
AOL	18 1%	- -%	1 4%	- -%	- -%	- -%	* 1%	1 3%	*%	9 1%	7 1%	- -%	* 1%	11 1%	18 1%	16 5 1%	18 1%
O2 (formerly BT Cellnet)	10 1%	- -%	1 4%	1 2%	2 3%	1 3%	- -%	1 2%	- -%	3 *%	7 1%	- -%	- -%	4 *%	10 1%	10 5 1%	10 1%
Post Office	7 *%	- -%	- -%	- -%	1 1%	* *%	- -%	- -%	3 3%	5 1%	2 *%	* 1%	- -%	2 *%	7 1%	7 5 1%	7 *%
PlusNet	6 *%	- -%	* 2%	1 2%	- -%	* 1%	* *%	1 2%	* *%	2 *%	4 *%	* 2%	* *%	5 *%	6 *%	6 *%	6 *%
Pipex	4 *%	- -%	- -%	- -%	1 1%	- -%	- -%	- -%	1 *%	2 *%	2 *%	- -%	- -%	3 *%	4 *%	4 *%	4 *%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

## QA10A. PACKAGES OF SERVICES SUPPLIER

Base: Those with a bundle of services for which they receive one bill

	TV PROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		\$	SERVICES	AT HOME	
Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	*a	*b	*c	d	*e	*f	*g	h	i	j	*k	*	m	n	0	р
Unweighted total 1424	68	51	67	116	58	49	57	144	623	733	40	41	1098	1353	1356	1408
Effective Weighted Sample 987	46	26	49	99	24	14	40	112	448	487	15	13	768	931	934	977
Total 1557	61	19	41	96	25	13	37	129	690	784	15	8	1226	1453	1475	1540
Greenbee 2 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 *%	- -%	- -%	- -%	2 *%	2 *%	2 *%
Telecom Plus 2  *%	- -%	1 3%	- -%	- -%	- -%	- -%	- -%	- -%	1 *%	1 *%	- -%	- -%	*	2 *%	2 *%	2 *%
24 Talk 2 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 *%	- -%	- -%	2 *%	2 *%	2 *%	2 *%
Vodafone 1 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 *%	- -%	- -%	* *%	1 *%	1 *%	1 *%
'3' Mobile 1 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 *%	- -%	- -%	- -%	1 *%	1 *%	1 *%
Be 1 **/	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 *%	- -%	- -%	1 *%	1 *%	1 *%	1 *%
Go Talk 1 *%	- -%	- -%	- -%	1 1%	- -%	- -%	- -%	1 1%	- -%	1 *%	- -%	- -%	- -%	1 *%	1 *%	1 *%
T-Mobile (formerly One2One) 1 *%	- -%	*	- -%	1 1%	- -%	- -%	- -%	1 *%	1 *%	%	- -%	- -%	*	1 *%	1 *%	1 *%
Eclipse Internet **%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* *%	_	- -%	- -%	**%	*	*%	* *%
Madasafish **%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	- -%	- -%	* *%	* 1%	- -%	**%	*	*	*
Other supplier 18	1	1 6%	1 1%	5 5%	1 5%	* *%	- -%	6 5%	6 1%	11	- -%	* *%	10 1%	18	17	18

QA11A. How long ago did you start taking Package of services from (SUPPLIER)?

Base: Those with a bundle of services for which they receive one bill

		ACT	TIONS TA	KEN	s	WITCH	HED & CO	VERED		SER	VICES S COVE	WITCHEI RED	D &	CC	NSIDE	RED & C	OVERED	)	SERV	ICES COI		ED &
	<del>-</del>	SWIT-	CONSI DERED	NEIT-	BUN-	<b>-</b> 71		MOB.	FIXED LINE CALLS				LINE CALLS	BUN-				FIXED LINE CALLS				IXED LINE CALLS
Significance Level: 95%	Total	CHED a	b	HER c	<b>DLE</b> d	<b>TV</b> *e	BAND f	g	h	<b>TV</b> i	BAND i	k	ı	DLE m	<b>TV</b> *n	BAND *o	р	~q	<b>TV</b> r	BAND s	t	u
Unweighted total	1424	492	250	712	125	36	168	177	114	104	284	187	233	155	39	51	113	30	90	150	88	132
Effective Weighted Sample	987	269	183	644	88	23	112	71	83	74	198	72	166	112	23	36	79	25	63	118	65	98
Total	1557	259	162	1160	101	21	89	49	82	91	175	60	179	119	20	36	80	19	62	100	53	94
In the last 6 months	170 119	90 % 35% bc	9 6%	72 6%	39 39% g	5 23%	38 6 42% g	10 19%	34 41% a	31 34%	74 42% k	14 23%	73 40% k	7 6%	1 4%	1 2%	4 5%	1 8%	3 6%	5 5%	3 6%	5 6%
In the last 7-12 months	187 12%	101	21 6 13% c	75 6%	47 46% g	11 53% g	31	13 27%	32 39%	47 52% jk	67 39%	19 31%	76 42%	9 7%	3 13%	4 11%	14 18% m	- -%	5 8%	9 9%	10 18% u	5 5%
Up to 2 years ago	394 25%	32 % 12%	46 6 28% a	319 28% a	7 7%	3 14%	15 6 16%	8 16%	10 12%	6 7%	21 12%	9 15%	17 9%	36 30%	8 41%	13 35%	20 25%	5 24%	16 26%	31 31%	16 30%	24 25%
Up to 4 years ago	282 189	13 % 5%	28 6 17% a	244 21% a	3 3%	1 6%	2 % 2%	6 12% dfh	2 3%	2 3%	5 3%	6 10% jl	6 3%	23 19%	2 10%	7 20%	16 20%	5 27%	10 16%	21 22%	7 12%	18 19%
More than 4 years ago	478 319	21 % 8%	56 35% a	409 35% a	3 3%	1 5%	4 6 4%	13 25% defh	4 5%	3 3%	7 4%	13 21% ijl	7 4%	41 34%	6 28%	11 31%	22 27%	7 39%	25 40%	31 31%	16 31%	40 42%
Can't remember	46 3%	2 6 1%	2 6 1%	42 4% a	1 1%	- -%	* %	* *%	- -%	1 1%	1 1%	* *%	1 1%	4 3%	1 4%	* 1%	4 4%	* 2%	2 3%	2 2%	1 2%	2 2%

## QA11A. How long ago did you start taking Package of services from (SUPPLIER)?

Base: Those with a bundle of services for which they receive one bill

	F	TV PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PROC	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
Significance Level: 95%	Total	<b>C&amp;R</b> *a	MAC *b	C&R *c	<b>NoT</b>	PAC *e	C&R *f	<b>C&amp;R</b> *g	NoT h	PAYG i	CON- TRACT	PAC *k	C&R *	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	1424	68	51	67	116	58	49	57	144	623	733	40	41	1098	1353	1356	1408
Effective Weighted Sample	987	46	26	49	99	24	14	40	112	448	487	15	13	768	931	934	977
Total	1557	61	19	41	96	25	13	37	129	690	784	15	8	1226	1453	1475	1540
In the last 6 months	170 11%	21 35%	6 31%	17 41%	42 44%	5 19%	4 27%	18 48%	47 36%	75 11%	87 11%	3 18%	1 16%	125 10%	162 11%	161 5 11%	170 5 11%
In the last 7-12 months	187 12%	32 53%	10 51%	17 42%	35 36%	8 31%	4 28%	15 40%	58 45%	64 9%	110 14% i	3 22%	2 28%	144 12%	168 12%	175 5 12%	185 5 12%
Up to 2 years ago	394 25%	4 6%	3 15%	4 9%	12 12%	2 9%	2 19%	2 6%	12 10%	188 27%	190 24%	1 8%	1 16%	293 24%	384 26%	378 5 26%	389 25%
Up to 4 years ago	282 18%	1 2%	- -%	- -%	3 4%	3 12%	1 4%	- -%	5 4%	108 16%	156 20%	2 10%	1 7%	227 18%	267 18%	264 5 18%	278 5 18%
More than 4 years ago	478 31%	2 4%	* 2%	3 7%	3 3%	7 28%	3 21%	2 5%	5 4%	230 33%	223 28%	6 43%	3 33%	403 33%	428 29%	452 31%	473 31%
Can't remember	46 3%	- -%	* 1%	- -%	1 1%	- -%	- -%	- -%	1 1%	25 4%	18 2%	- -%	- -%	34 3%	43 3%	44 5 3%	46 3%

QA12. How much is your average MONTHLY bill for this package of services?

Base: Those with a bundle of services for which they receive one bill

·		ACT	TIONS TAI	KEN		SWITCH	IED & CO	VERED		SER	VICES S	WITCHEI	D &	CC	NSIDEF	RED & CO	OVERED	)	SERVI	CES COI	NSIDERE RED	ED &
	Total	SWIT- CHED	CONSI	NEIT- HER	BUN- DLE	ΤV	BROAD BAND		IXED LINE CALLS		BROAD BAND		FIXED LINE CALLS	BUN- DLE		BROAD   BAND		IXED LINE CALLS		BROAD I BAND		IXED LINE CALLS
Significance Level: 95%	Total	а	b	C	d	*e	f f	g	h	i	<b>DANU</b> j	k	1	m	*n	*0	р	~q	r	S	t	u
Unweighted total	1424	492	250	712	125	36	168	177	114	104	284	187	233	155	39	51	113	30	90	150	88	132
Effective Weighted Sample	987	269	183	644	88	23	112	71	83	74	198	72	166	112	23	36	79	25	63	118	65	98
Total	1557	259	162	1160	101	21	89	49	82	91	175	60	179	119	20	36	80	19	62	100	53	94
Up to £19.99	82 5%	14 % 5%	9 6%	60 5%	5 5%	1 4%	4 5%	3 7%	4 5%	2 2%	10 6%	3 6%	9 5%	3 3%	1 5%	4 10%	5 6%	- -%	* *%	6 6%	4 7%	2 2%
£20.00 - £29.99	273 189	46 % 18%	33 20%	197 17%	15 14%	3 13%	18 20%	8 16%	18 22%	8 9%	31 18%	8 13%	31 17%	27 22%	4 18%	9 24%	11 14%	4 22%	6 9%	26 26% r	12 22% r	21 23% r
£30.00 - £39.99	333 219	52 % 20%	35 6 21%	249 21%	17 17%	4 20%	23 25%	9 18%	19 23%	13 14%	39 22%	11 18%	35 20%	30 25%	5 26%	11 31%	17 21%	4 21%	18 29%	23 23%	11 21%	22 24%
£40.00 - £49.99	245 16%		30 6 18%	172 15%	26 26% fh	5 23%	10 11%	10 21% h	7 9%	25 27%	33 19%	16 27%	32 18%	23 19%	1 7%	5 15%	18 22%	4 19%	10 15%	20 20%	9 17%	17 18%
£50.00 - £59.99	182 129	35 % 13%	24 6 15%	129 11%	14 14%	4 19%	9 11%	7 15%	11 13%	17 19% j	17 10%	8 13%	25 14%	15 13%	5 22%	4 12%	9 11%	3 16%	13 20%	11 11%	7 13%	13 14%
£60.00 or more	272 179	43 % 17%	23 6 14%	213 18%	16 15%	3 16%	18 21%	7 14%	17 21%	17 19%	31 18%	8 14%	33 18%	19 16%	3 14%	1 4%	14 17%	3 14%	14 23% s	11 11%	8 15%	14 15%
Don't know	169 119	19 % 8%	9 6%	140 12% ab	8 8%	1 3%	6 7%	4 9%	6 7%	8 9%	15 8%	6 9%	14 8%	2 2%	1 7%	1 4%	8 9% m	1 7%	1 2%	4 4%	3 6%	4 4%

## QA12. How much is your average MONTHLY bill for this package of services?

Base: Those with a bundle of services for which they receive one bill

	ı	TV PROCES S	ВВ	PROCESS	8	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		Ş	SERVICES	S AT HOME	Ε
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	*b	*c	d	*e	*f	*g	h	i	j	*k	*	m	n	0	р
Unweighted total	1424	68	51	67	116	58	49	57	144	623	733	40	41	1098	1353	1356	1408
Effective Weighted Sample	987	46	26	49	99	24	14	40	112	448	487	15	13	768	931	934	977
Total	1557	61	19	41	96	25	13	37	129	690	784	15	8	1226	1453	1475	1540
Up to £19.99	82 5%	1 2%	* 3%	3 8%	3 3%	1 3%	1 5%	3 7%	5 4%	45 7% i	28 4%	1 5%	* *%	42 3%	77 5%	74 5%	80 5 5%
£20.00 - £29.99	273 18%	7 12%	2 12%	7 17%	19 20%	2 9%	2 13%	4 11%	24 19%	134 19%	127 16%	2 11%	1 7%	157 13%	246 17% m	261 18% m	271 5 18% m
£30.00 - £39.99	333 21%	5 8%	8 39%	8 20%	20 21%	5 21%	1 9%	7 19%	28 22%	146 21%	173 22%	2 16%	1 14%	252 21%	320 22%	320 22%	329 21%
£40.00 - £49.99	245 16%	20 34%	3 16%	10 23%	19 20%	8 32%	6 44%	10 28%	20 16%	109 16%	128 16%	3 22%	3 42%	218 18%	227 16%	237 16%	245 5 16%
£50.00 - £59.99	182 12%	11 18%	1 6%	3 8%	9 9%	4 18%	2 12%	2 6%	21 16%	64 9%	100 13%	4 30%	1 14%	169 14%	167 11%	164 11%	178 12%
£60.00 or more	272 17%	12 20%	4 20%	5 13%	19 20%	3 12%	2 14%	7 19%	22 17%	115 17%	146 19%	1 8%	2 22%	261 21% np	250 17%	261 18%	269 5 18%
Don't know	169 11%	4 7%	1 4%	4 10%	6 6%	1 5%	* 4%	3 9%	9 7%	78 11%	81 10%	1 9%	* 1%	127 10%	166 11%	158 11%	167 5 11%

QA13. Do you receive a discount or special deal for having this package of services?

Base: Those with a bundle of services for which they receive one bill

		ACT	IONS TAI	KEN	S	WITCH	ED & CO	VERED		SER	VICES SV COVE			CC	NSIDE	RED & C	OVERED		SERV	ICES CO COVE		ED &
		SWIT-	CONSI		BUN-				FIXED LINE CALLS				IXED LINE CALLS	BUN-				LINE CALLS				LINE CALLS
Significance Level: 95%	Total	CHED	h	HER c	<b>DLE</b> d	<b>TV</b> *e	BAND	•	h	TV	BAND	k		DLE m	<b>TV</b> *n	BAND *0	р	~a	ΤV	BAND		
Unweighted total	1424	a 492	250	712	125	36	168	g 177	114	104	284	187	233	155	39	51	113	30	90	150	88	132
Effective Weighted Sample	987	269	183	644	88	23	112	71	83	74	198	72	166	112	23	36	79	25	63	118	65	98
Total	1557	259	162	1160	101	21	89	49	82	91	175	60	179	119	20	36	80	19	62	100	53	94
Yes	805 52%	160 % 62% bc	81 50%	579 50%	65 64%	11 51%	53 60%	27 54%	54 66%	52 57%	113 64%	33 55%	118 66%	63 53%	13 62%	14 38%	43 54%	8 44%	34 55%	49 50%	31 58%	45 48%
No	419 279	61 % 23%	52 32% a	315 27%	23 23%	7 34%	23 26%	12 25%	13 16%	26 28%	43 25%	17 28%	34 19%	40 34%	4 18%	14 39%	24 29%	7 40%	20 33%	30 30%	14 27%	33 36%
No, not possible to purchase separately	9 1%	1 % *%	1 *%	8 1%	- -%	- -%	*	* 1%	* *%	- -%	* *%	* 1%	* *%	- -%	* 1%	- -%	- -%	* 2%	*	-%	- -%	*
Not sure	323 21%	38 % 15%	28 5 17%	258 22% a	13 13%	3 16%	12 13%	10 21%	14 17%	13 14%	19 11%	10 17%	27 15%	16 14%	4 18%	8 23%	14 17%	3 15%	7 12%	20 20%	8 15%	15 16%

## QA13. Do you receive a discount or special deal for having this package of services?

Base: Those with a bundle of services for which they receive one bill

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		5	SERVICES	S AT HOME	<b>.</b>
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	*b	*c	d	*e	*f	*g	h	İ	j	*k	*	m	n	0	р
Unweighted total	1424	68	51	67	116	58	49	57	144	623	733	40	41	1098	1353	1356	1408
Effective Weighted Sample	987	46	26	49	99	24	14	40	112	448	487	15	13	768	931	934	977
Total	1557	61	19	41	96	25	13	37	129	690	784	15	8	1226	1453	1475	1540
Yes	805 52%	33 54%	10 51%	24 59%	67 70%	14 58%	5 40%	25 67%	87 67%	330 48%	445 57% i	7 50%	4 44%	647 53%	774 53%	775 5 53%	801 52%
No	419 27%	19 31%	7 37%	12 30%	19 20%	8 32%	6 45%	8 22%	24 18%	216 31% j	171 22%	6 37%	4 44%	338 28%	368 25%	387 5 26%	411 27%
No, not possible to purchase separately	9 1%	- -%	- -%	- -%	* *%	* 1%	- -%	- -%	*	5 1%	4 1%	- -%	- -%	8 1%	8 1%	9 1%	9 1%
Not sure	323 21%	9 15%	2 11%	4 10%	9 10%	2 9%	2 15%	4 11%	18 14%	139 20%	164 21%	2 13%	1 11%	233 19%	303 21%	303 21%	318 21%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

Base: Those with a bundle of services for which they receive one bill

		ACT	TIONS TAI	KEN	s	WITCH	ED & CO	VERED		SER	VICES SI COVE		D &	CC	NSIDE	RED & C	OVERED	)	SERV	ICES CO COVE		:D &
	Tabel	SWIT-	CONSI		BUN-				IXED Line Calls				FIXED LINE CALLS	BUN-			MOB.	FIXED LINE Calls				IXED LINE CALLS
Significance Level: 95%	Total	CHED a	b	HER C	<b>DLE</b> d	<b>TV</b> *e	<b>BAND</b> f	g	h	<b>TV</b> i	<b>BAND</b> j	k	ı	<b>DLE</b> m	<b>TV</b> *n	<b>BAND</b> *0	р	~q	<b>TV</b> r	BAND s	t	u
Unweighted total	1424	492	250	712	125	36	168	177	114	104	284	187	233	155	39	51	113	30	90	150	88	132
Effective Weighted Sample	987	269	183	644	88	23	112	71	83	74	198	72	166	112	23	36	79	25	63	118	65	98
Total	1557	259	162	1160	101	21	89	49	82	91	175	60	179	119	20	36	80	19	62	100	53	94
ANY INCLUDES A DISCOUNT	933 60%	181 % 70% bc	90 % 55%	677 58%	72 71%	12 58%	61 68%	33 66%	63 77%	58 64%	123 70%	39 65%	133 74%	66 55%	13 66%	17 47%	49 60%	11 57%	36 58%	54 55%	35 67%	49 53%
NONE INCLUDES A DISCOUNT	454 29%	63 % 24%	61 % 38% ac	340 29%	23 23%	7 34%	24 27%	14 28%	14 17%	26 28%	44 25%	18 30%	35 20%	47 39%	6 30%	16 45%	25 31%	8 42%	23 38%	37 37%	16 30%	39 42%
UNSURE INCLUDES A DISCOUNT	170 11%	15 % 6%	11 6 7%	144 12% ab	6 6%	2 8%	5 5%	3 6%	5 6%	7 7%	9 5%	3 5%	11 6%	7 6%	1 4%	3 9%	7 9%	* 2%	3 5%	8 8%	2 4%	5 6%

Base: Those with a bundle of services for which they receive one bill

		TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		5	SERVICES	AT HOME	<u>:</u>
Significance Level: 95%	Total	<b>C&amp;R</b> *a	MAC *b	<b>C&amp;R</b> *c	<b>NoT</b>	PAC *e	C&R *f	<b>C&amp;R</b> *g	NoT h	PAYG i	CON- TRACT	PAC *k	C&R *I	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	1424	68	51	67	116	58	49	57	144	623	733	40	41	1098	1353	1356	1408
Effective Weighted Sample	987	46	26	49	99	24	14	40	112	448	487	15	13	768	931	934	977
Total	1557	61	19	41	96	25	13	37	129	690	784	15	8	1226	1453	1475	1540
ANY INCLUDES A DISCOUNT	933 60%	37 61%	11 57%	26 64%	73 76%	16 64%	7 51%	26 69%	100 78%	379 55%	517 66% i	9 58%	4 53%	731 60%	892 61%	896 61%	929 60%
NONE INCLUDES A DISCOUNT	454 29%	19 31%	7 37%	12 30%	19 20%	8 33%	6 48%	8 22%	24 19%	233 34% j	187 24%	6 38%	4 44%	367 30%	400 28%	420 28%	446 29%
UNSURE INCLUDES A DISCOUNT	170 11%	5 8%	1 5%	2 6%	3 4%	1 2%	* 2%	3 9%	4 3%	78 11%	80 10%	1 4%	* 3%	128 10%	161 11%	158 11%	165 11%

Base : All respondents

		ACT	IONS TA	KEN	SWITCHED & COVERED						VICES SI COVE		<b>.</b> & C	CC	NSIDEI	RED & CO	OVERED	)	SERV	ICES COI	nsidere Red	:D &
		SWIT-	CONSI DERED	NEIT-	BUN-				FIXED LINE CALLS				IXED LINE CALLS	BUN-			MOB.	FIXED LINE Calls				LINE CALLS
Significance Level: 95%	Total	CHED a	b	HER c	<b>DLE</b> d	TV e	BAND f	g	h	<b>TV</b> 1	BAND j	k	ı	DLE m	<b>TV</b> n	BAND 0	р	q	<b>TV</b> r	BAND s	t	u
Unweighted total	2871	925	460	1551	125	87	373	341	216	155	489	351	335	155	88	174	194	142	124	242	149	214
Effective Weighted Sample	2005	434	302	1405	88	45	222	119	142	92	300	125	225	112	48	119	126	92	77	189	95	146
Total	3268	465	322	2523	101	37	149	152	145	107	235	163	243	119	59	122	162	110	86	156	108	156
ANY INCLUDES A DISCOUNT	933 29%	181 % 39% bc	90 6 28%	677 27%	72 71% efgh	12 33%	61 41% g	33 21%	63 43% g	58 55% k	123 52% k	39 24%	133 55% k	66 55% nopq	13 23% q	17 14%	49 30% oq	11 10%	36 41%	54 35%	35 33%	49 32%
NONE INCLUDES A DISCOUNT	454 14%	63 6 13%	61 6 19% ac	340 13%	23	7 19%	24 16%	14 9%	14 10%	26 24% kl	44 19%	18 11%	35 14%	47 39% nopq	6 10%	16 13%	25 15%	8 7%	23 27% t	37 24%	16 15%	39 25%
UNSURE INCLUDES A DISCOUNT	170 5%	15 6 3%	11 6 3%	144 6% a	6 6%	2 5%	5 3%	3 2%	5 3%	7 6%	9 4%	3 2%	11 5%	7 6% q	1 1%	3 3%	7 4%	**%	3 3%	8 5%	2 2%	5 3%
NO PACKAGE	1711 52%	207 6 44%	160 6 50%	1362 54% a	- -%	16 43% d	60 40% d	103 68% defh	64 44% d	16 15%	60 25% i	103 63% ijl	64 26% i	- -%	39 66% m	86 70% mp	82 51% m	91 83% mnop	25 28%	56 36%	55 51% rs	63 40%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

Base : All respondents

	ı	TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC			SERVICES	S AT HOME	Ē
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		а	b	С	d	е	f	*g	h	i	j	*k	*	m	n	0	р
Unweighted total	2871	108	125	109	161	106	93	75	206	1342	1288	70	73	1721	2052	2630	2508
Effective Weighted Sample	2005	61	53	79	130	39	27	52	150	988	829	26	21	1151	1309	1816	1734
Total	3268	73	31	58	118	48	40	49	173	1599	1386	34	29	1853	2027	2985	2764
ANY INCLUDES A DISCOUNT	933 29%	37 51%	11 36%	26 45%	73 62% bc	16 33%	7 16%	26 52%	100 58%	379 24%	517 37% i	9 25%	4 15%	731 39% op	892 44% mop	896 6 30%	929 34% o
NONE INCLUDES A DISCOUNT	454 14%	19 25%	7 24%	12 21%	19 16%	8 17%	6 15%	8 17%	24 14%	233 15%	187 14%	6 17%	4 13%	367 20% op	400 6 20% op	420 6 14%	446 16%
UNSURE INCLUDES A DISCOUNT	170 5%	5 7%	1 3%	2 4%	3 3%	1 1%	* 1%	3 7%	4 2%	78 5%	80 6%	1 2%	* 1%	128 7%	161 5 8% op	158 5%	165 6%
NO PACKAGE	1711 52%	12 17%	11 37% d	17 30%	22 19%	24 49%	27 68%	12 24%	44 26%	909 57% j	601 43%	19 56%	21 72%	627 34% n	574 6 28%	1510 6 51% mnp	1225 44% mn

SERVICES SWITCHED &

SERVICES CONSIDERED &

QA14. Do you think you pay less for having these services from the same supplier than you would if you had shopped around and bought the services separately from different suppliers?

Base: Those unsure if they receive a discount or special deal for having this package of services

		ACT	IONS TAI	KEN	5	SWITCH	IED & CO	VERED		OLIV	COVE	RED	, u	CC	NSIDER	RED & C	OVERED		OLIV	COVE		.D Q
			CONSI				BROAD		LINE	E	BROAD		IXED LINE		E	BROAD		IXED LINE		BROAD		FIXED LINE
	Total	SWIT- CHED	DERED	NEIT- HER	BUN- DLE	TV	BAND	PHONE	CALLS	TV E	I BAND	PHONE	CALLS	BUN- DLE	TV E	BAND	PHONE	CALLS	TV	BAND I	PHONE (	CALLS
Significance Level: 95%		а	*b	С	~d	~e	~f	*g	~h	~i	*j	*k	*	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	303	95	42	167	16	6	28	46	23	14	41	46	39	20	8	14	19	5	10	28	14	19
Effective Weighted Sample	211	39	33	153	8	4	17	20	17	8	26	20	22	17	6	11	15	4	7	23	11	16
Total	323	38	28	258	13	3	12	10	14	13	19	10	27	16	4	8	14	3	7	20	8	15
Yes	127 39%	21 % 56% b	8 30%	98 38%	7 51%	2 47%	7 62%	6 58%	9 62%	6 48%	10 54%	6 58%	15 57%	3 16%	1 22%	3 39%	5 40%	2 88%	2 24%	5 25%	5 58%	4 29%
No	23 79	1 % 3%	8 30% ac	14 5%	* 1%	- -%	-%	1 8%	- -%	- -%	* 1%	1 8%	* 1%	7 42%	2 56%	2 22%	1 9%	- -%	3 37%	7 35%	1 16%	5 35%
No, not possible to purchase separately	3 19	* % 1%	-%	2 1%	- -%	- -%	-%	* 5%	* 2%	- -%	- -%	* 5%	* 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Not sure	170 53%	15 % 41%	11 40%	144 56%	6 48%	2 53%	5 38%	3 29%	5 35%	7 52%	9 45%	3 29%	11 41%	7 43%	1 22%	3 39%	7 51%	* 12%	3 39%	8 40%	2 26%	5 36%

QA14. Do you think you pay less for having these services from the same supplier than you would if you had shopped around and bought the services separately from different suppliers?

Base: Those unsure if they receive a discount or special deal for having this package of services

	Р	ROCES	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		!	SERVICES	S AT HOME	E	
	 Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE	
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	i	j	~k	~	m	n	0	р	
Unweighted total	303	9	9	9	13	8	13	8	20	129	157	6	10	215	287	286	300	
Effective Weighted Sample	211	5	4	7	11	3	6	7	12	95	104	3	4	153	200	199	209	
Total	323	9	2	4	9	2	2	4	18	139	164	2	1	233	303	303	318	
Yes	127 39%	5 49%	1 52%	2 41%	6 63%	1 67%	1 72%	1 25%	14 74%	49 35%	72 44%	1 63%	1 77%	84 36%	118 39%	121 6 40%	127 6 40%	
No	23 7%	- -%	- -%	- -%	- -%	* 5%	- -%	- -%	- -%	9 7%	12 7%	* 5%	- -%	18 8%	21 5 7%	21 6 7%	23 % 7%	
No, not possible to purchase separately	3 1%	- -%	- -%	- -%	- -%	- -%	* 17%	- -%	* 2%	3 2%	- -%	- -%	- -%	3 1%	3 5 1%	3 6 1%	3 6 1%	
Not sure	170 53%	5 51%	1 48%	2 59%	3 37%	1 29%	* 11%	3 75%	4 24%	78 56%	80 49%	1 32%	* 23%	128 55%	161 53%	158 6 52%	165 6 52%	

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

QA15. How much do you think you are saving each month by having this package of services?

Base: Those who receive a discount or special deal for having this package of services

			ACT	IONS TAI	KEN	N SWITCHED & COVERED						VICES S COVE	WITCHE RED	D &	C	ONSIDE	RED & C	OVERED	)	SERV	CES CO	NSIDERI RED	ED &
		Total	SWIT- CHED	CONSI	NEIT- HER	BUN- DLE		BROAD BAND		FIXED LINE CALLS		BROAD BAND		FIXED LINE CALLS	BUN- DLE		BROAD BAND		FIXED LINE CALLS		BROAD BAND		FIXED LINE CALLS
Significance Level: 95%			а	b	С	d	~e	f	g	h	*i	j	k	- 1	m	~n	~0	*p	~q	*r	S	*t	*u
Unweighted total		869	329	152	408	84	25	108	119	84	71	187	127	165	90	25	26	74	20	58	88	60	79
Effective Weighted Sample		596	189	112	373	62	17	76	55	63	48	140	59	123	63	13	17	50	17	44	70	42	62
Total		933	181	90	677	72	12	61	33	63	58	123	39	133	66	13	17	49	11	36	54	35	49
Under £5	(3.0)	31 3%	8 5%	4 5%	19 3%	1 2%	2 20%	6 9%	2 7%	3 5%	3 5%	7 6%	2 6%	5 3%	1 2%	- -%	2 12%	2 4%	1 7%	- -%	2 5%	2 5%	1 2%
£5.00 - £9.99	(7.5)	164 18%	35 20%	20 22%	112 17%	14 20%	2 18%	13 21%	4 12%	12 19%	10 17%	26 21%	4 10%	26 19%	17 26%	2 18%	3 20%	12 25%	5 47%	7 20%	9 17%	7 20%	12 24%
£10.00 - £14.99	(12.5)	189 20%	39 22%	22 25%	133 20%	10 14%	1 9%	13 21%	13 41% df	15 24%	7 12%	23 19%	15 38% ijl	24 18%	19 30%	6 43%	1 8%	9 19%	2 16%	11 30%	15 27%	8 23%	12 25%
£15.00 - £19.99	(17.5)	59 6%	11 6%	14 15% ac	36 5%	5 7%	2 15%	4 7%	1 3%	3 4%	5 9%	9 7%	1 2%	8 6%	9 14%	1 7%	3 19%	7 14%	2 15%	7 19%	10 18%	8 21%	9 18%
£20.00 or more	(22.5)	103 11%	31 17% c	14 16% c	60 9%	14 19%	2 17%	11 18%	7 22%	9 15%	12 20%	22 18%	10 25%	23 17%	7 11%	2 14%	2 11%	7 15%	1 8%	5 13%	8 15%	5 14%	8 15%
Don't know		386 41%	56 31% b	16 18%	317 47% ab	28 38% g	3 21%	15 25%	5 15%	21 33% g	21 37% k	37 30%	7 19%	48 36% k	12 18%	3 19%	5 30%	11 23%	1 7%	6 17%	10 18%	5 16%	8 16%
Mean score Standard deviation Standard error Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p	ı,q - r,s,t,u	12.9 5.84 .24	13.4 6.31 .40	13.4 5.93 .52	12.6 5.63 .37	14.2 6.51 .85	12.0 7.84 1.71	12.7 6.67 .75	13.8 6.09 .60	12.9 6.16 .79	14.3 6.85 .95	13.3 6.53 .56	14.5 6.20 .60	13.6 6.39 .59	12.9 5.22 .59	13.5 5.06 1.08	12.4 7.05 1.54	13.3 6.10 .77	10.9 5.76 1.36	14.0 5.13 .73	13.9 5.72 .67	13.7 5.87 .82	13.7 5.71 .70

QA15. How much do you think you are saving each month by having this package of services?

Base : Those who receive a discount or special deal for having this package of services

		F	TV PROCES S	S BB PROCESS			MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE!	S AT HOME	Ē
Significance Level: 95%		Total	C&R *a	MAC ~b	<b>C&amp;R</b> *c	NoT d	PAC *e	C&R *f	<b>C&amp;R</b> *g	NoT h	PAYG	CON- TRACT	PAC ~k	C&R ~	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total		869	44	27	43	87	43	31	9 39	111	355	J 485	29	25	678	839	840	861
Effective Weighted Sample		596	28	16	33	76	22	11	29	87	255	321	15	9	466	574	575	593
Total		933	37	11	26	73	16	7	26	100	379	517	9	4	731	892	896	929
Under £5	(3.0)	31 3%	1 3%	* 4%	2 9%	2 3%	* 2%	1 14%	2 8%	2 2%	14 4%	18 3%	* 3%	*	24 3%	30	31	31
£5.00 - £9.99	(7.5)	164 18%	5 12%	3 23%	7 25%	16 22%	2 10%	* 7%	4 15%	22 22%	68 18%	93 18%	1 17%	* 11%	125 17%	153 17%	160 6 18%	164 18%
£10.00 - £14.99	(12.5)	189 20%	5 14%	3 25%	6 21%	13 18%	6 41%	2 26%	5 18%	18 18%	70 18%	116 22%	3 34%	2 40%	139 19%	188 21%	186 6 21%	187 20%
£15.00 - £19.99	(17.5)	59 6%	3 7%	- -%	1 5%	6 8%	* 2%	* 2%	2 6%	5 5%	18 5%	41 8%	* 4%	* 2%	49 7%	59 5 7%	59 % 7%	59 6%
£20.00 or more	(22.5)	103 11%	10 28%	1 11%	5 18%	14 20%	5 31%	3 47%	8 30% h	13 13%	39 10%	59 11%	3 30%	2 37%	90 12%	98 5 11%	98 % 11%	103 11%
Don't know		386 41%	13 36%	4 37%	5 21%	21 29%	2 14%	* 3%	6 23%	39 39%	171 45% j	190 37%	1 12%	* 3%	304 42%	364 5 41%	361 40%	384 41%
Mean score Standard deviation Standard error Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p		12.9 5.84 .24	16.0 6.62 1.13	11.8 6.05 1.43	12.4 6.71 1.12	13.9 6.41 .80	15.5 5.94 .95	15.8 7.97 1.53	14.8 7.24 1.28	12.9 6.08 .70	12.5 5.92 .40	13.0 5.75 .31	14.8 6.60 1.29	15.1 7.35 1.57	13.2 5.99 .28	12.9 5.80 .24	12.8 5.81 .24	12.9 5.85 .24

## QA16. When you first took a subscription from (SUPPLIER), which services were in the package?

Base: Those with a bundle of services for which they receive one bill

		ACT	TIONS TA	KEN	s	WITCI	HED & CO	VERED		SER	VICES S		D &	CO	NSIDEI	RED & C	OVERED	)	SERV	COVE		ED &
		SWIT-	CONSI		BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		LINE CALLS	BUN-		BROAD		IXED LINE CALLS		BROAD		IXED LINE CALLS
	Total	CHED		HER	DLE		BAND			TV	BAND			DLE		BAND			TV	BAND		
Significance Level: 95%		а	b	С	d	*e	f	g	h	i	j	k	I	m	*n	*0	р	~q	r	S	t	u
Unweighted total	1424	492	250	712	125	36	168	177	114	104	284	187	233	155	39	51	113	30	90	150	88	132
Effective Weighted Sample	987	269	183	644	88	23	112	71	83	74	198	72	166	112	23	36	79	25	63	118	65	98
Total	1557	259	162	1160	101	21	89	49	82	91	175	60	179	119	20	36	80	19	62	100	53	94
TV service	777 50%	137 6 53%	80 6 50%	575 50%	66 65% fh	11 54%	35 6 39%	28 56% f	38 47%	76 84% jkl	87 50%	35 58%	101 57%	62 52% no	4 20%	10 28%	38 47% n	10 52%	47 76% stu	45 45%	24 46%	51 55%
Fixed broadband service	1205 77%	204 % 79%	121 % 75%	897 77%	84 83%	15 73%	71 6 80%	36 73%	65 80%	69 76%	153 88% ik	43 72%	147 82%	89 75%	17 82%	30 83%	62 77%	15 79%	38 62%	77 77% r	44 83% r	66 70%
Mobile phone	82 5%	16 6 6%	7 6 4%	60 5%	8 8%	1 5%	7 % 8%	2 4%	3 4%	10 11%	13 7%	10 17% jl	11 6%	5 5%	- -%	1 2%	1 1%	- -%	2 4%	6 6%	4 7%	5 5%
Fixed line phone calls	1269 81%	209 6 81%	137 6 85%	943 81%	93 92% efgh	16 74%	66 6 74%	37 75%	62 76%	78 87%	146 83%	45 75%	155 86% k	105 88%	17 85%	31 85%	65 81%	13 68%	54 88%	87 87%	46 86%	81 87%
Don't know	153 10%	20 % 8%	8 6 5%	126 11% b	4 4%	3 16% d	11 % 13% d	3 7%	5 7%	6 7%	13 8%	4 7%	9 5%	3 3%	1 5%	1 3%	11 13% m	1 5%	2 3%	3 3%	4 8%	3 3%

## QA16. When you first took a subscription from (SUPPLIER), which services were in the package?

Base: Those with a bundle of services for which they receive one bill

	I	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		;	SERVICES	S AT HOME	<b>.</b>
Significance Level: 95%	Total	<b>C&amp;R</b> *a	MAC *b	<b>C&amp;R</b> *c	<b>NoT</b>	PAC *e	C&R *f	<b>C&amp;R</b> *g	NoT h	PAYG i	CON- TRACT	PAC *k	C&R	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	1424	68	51	67	116	58	49	57	144	623	733	40	41	1098	1353	1356	1408
Effective Weighted Sample	987	46	26	49	99	24	14	40	112	448	487	15	13	768	931	934	977
Total	1557	61	19	41	96	25	13	37	129	690	784	15	8	1226	1453	1475	1540
TV service	777 50%	48 79%	8 43%	20 50%	49 51%	16 63%	8 64%	22 58%	72 56%	319 46%	407 52%	11 71%	5 64%	770 63% nop	685 47%	726 49%	762 49%
Fixed broadband service	1205 77%	43 72%	14 75%	32 79%	91 96% bc	17 69%	10 78%	32 87%	104 81%	520 75%	637 81% i	11 76%	5 65%	909 74%	1199 83% mop	1157 78% m	1190 77%
Mobile phone	82 5%	8 13%	2 9%	4 9%	7 8%	4 18%	3 21%	4 11%	7 5%	31 5%	50 6%	* 2%	- -%	56 5%	78 5%	82 6%	82 5%
Fixed line phone calls	1269 81%	51 85%	14 74%	31 75%	87 90% bc	19 76%	10 80%	30 80%	114 88%	551 80%	651 83%	12 78%	6 73%	980 80%	1177 81%	1201 81%	1264 82%
Don't know	153 10%	5 8%	3 13% d	6 14% d	2 2%	2 7%	1 8%	3 8%	4 3%	84 12% i	60 8%	- -%	1 12%	125 10%	142 10%	144 10%	151 10%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

QA17B. Who did you use for your TV service with Monthly subscription before you had your package of services with (SUPPLIER)?

		ACT	IONS TAP	KEN	S	SWITCH	HED & CO	VERED		SER	VICES SV COVE		8 (	CO	NSIDE	RED & CO	OVERED	ı	SERV	ICES CON		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD I		IXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS		BROAD I		IXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND				BAND		
Significance Level: 95%		а	b	С	*d	~e	*f	g	*h	i	j	k	I	m	~n	~0	*р	~q	*r	*s	*t	*u
Unweighted total	725	232	120	392	68	23	63	84	57	91	122	91	121	82	9	14	61	16	69	68	44	70
Effective Weighted Sample	528	136	89	351	52	16	45	34	40	67	93	37	88	60	7	9	43	13	50	54	33	52
Total	868	152	85	647	69	16	42	30	41	85	96	38	107	68	4	10	47	10	51	47	28	54
The current supplier	244 28%	33 6 22%	25 29%	192 30%	6 8%	3 20%	13 6 30% d	11 37% d	14 35% d	9 10%	18 19%	12 31% i	19 17%	18 27%	1 35%	2 18%	14 29%	1 10%	16 31%	10 21%	9 33%	16 29%
Another supplier, as part of a package	80 9%	38 25% bc	5 6%	39 6%	33 47% fgh	1 5%	3 7%	3 9%	3 8%	34 39% k	25 26%	8 20%	35 32%	2 3%	- -%	- -%	5 11%	1 9%	2 4%	2 5%	3 10%	2 3%
Another supplier, but not in a package	120 149	30 20% c	13 15%	80 12%	19 27% h	7 45%	6 6 15%	6 19%	2 4%	25 30%	21 22%	8 20%	20 19%	14 20%	1 31%	1 13%	11 24%	1 13%	8 15%	8 17%	3 12%	8 14%
Did not have this service before	390 45%	48 32%	40 47% a	308 48% a	13 18%	5 30%	19 % 45% d	10 34%	19 47% d	17 20%	31 32%	11 28%	32 29%	30 45%	1 25%	7 69%	16 34%	7 68%	22 44%	24 51%	12 43%	26 48%
Don't know	33 4%	3 5 2%	3 4%	27 4%	- -%	- -%	1 6 3%	*	2 6%	- -%	1 1%	*%	2 2%	3 4%	* 9%	- -%	1 2%	- -%	3 6%	3 6%	1 3%	3 5%

## QA17B. Who did you use for your TV service with Monthly subscription before you had your package of services with (SUPPLIER)?

Base: Those with TV in their package of services

	ı	TV PROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	Ē
Circlina and order	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95% Unweighted total	725	*a 58	~b 17	*c 34	*d 53	~e 28	~f 28	~g 30	*h 76	1 298	J 382	~k 20	~l 24	m 725	n 655	o 680	р 709
Effective Weighted Sample	528	41	11	26	45	14	9	22	57	229	264	8	9	528	472	492	518
Total	868	56	10	26	50	17	9	25	74	373	436	11	6	868	765	809	851
The current supplier	244	3	3	4	9	7	1	4	13	96	133	5	1	244	205	228	243
	28%	5%	32%	16%	17%	40%	14%	16%	17%	26%	30%	48%	15%	28%	27%	5 28%	29%
Another supplier, as part of a package	80	27	3	6	13	3	3	9	22	35	36	1	*	80	65	71	78
	9%	48%	32%	23%	25%	19%	29%	35%	29%	9%	8%	11%	1%	9%	9%	5 9%	9%
Another supplier, but not in a package	120	18	-	8	13	4	2	6	13	45	67	2	2	120	110	113	118
	14%	33%	-%	30%	26%	25%	16%	25%	18%	12%	15%	17%	24%	14%	5 14%	5 14%	5 14%
Did not have this service before	390	8	3	8	16	3	4	6	24	179	186	3	4	390	356	365	379
	45%	14%	26%	31%	32%	16%	39%	24%	32%	48%	43%	24%	58%	45%	46%	45%	45%
Don't know	33	-	1	-	-	-	*	-	2	18	14	-	*	33	29	32	33
	4%	-%	10%	-%	-%	-%	1%	-%	3%	5%	3%	-%	2%	4%	4%	5 4%	4%

QA17C. Who did you use for your fixed line broadband before you had your package of services with (SUPPLIER)?

		ACT	IONS TAI	KEN	s	WITCH	IED & CO	VERED		SER\	ICES SV		<b>.</b> & C	CC	NSIDE	RED & C	OVERED	)	SERV	ICES COI		ED &
		SWIT-	CONSI	NFIT.	BUN-		BROAD		FIXED LINE CALLS	ı	BROAD		IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD		IXED LINE CALLS
	Total	CHED	DENED	HER	DLE	TV	BAND		OALLO	TV I	BAND .		OALLO	DLE	TV	BAND	····	OALLO	TV	BAND	IIONE .	OALLO
Significance Level: 95%		а	b	С	d	*e	f	g	h	i	j	k	I	m	*n	*0	р	~q	r	s	t	u
Unweighted total	1338	469	239	657	116	36	164	168	108	95	280	176	218	149	38	49	111	28	83	148	86	124
Effective Weighted Sample	922	271	182	595	88	23	111	75	79	72	197	74	163	110	22	35	78	23	63	117	63	98
Total	1439	235	151	1073	86	21	88	45	78	75	174	53	160	111	20	36	80	17	53	99	52	84
The current supplier	279 19%	17 7%	32 21% a	232 22% a	7 9%	2 9%	4 4%	5 11%	3 4%	9 11%	11 6%	5 10%	9 6%	23 21%	7 33%	8 23%	21 27%	3 16%	11 20%	21 22%	15 28%	16 19%
Another supplier, as part of a package	190 13%	79 33% bc	16 10%	101 9%	49 56% efgh	4 18%	19 22%	13 29%	16 20%	36 48%	68 39%	18 35%	63 39%	10 9%	3 15%	2 5%	13 17%	1 7%	6 11%	7 5 7%	7 13%	6 7%
Another supplier, but not in a package	329 23%	90 38% c	44 29% c	205 19%	22 26%	9 43%	52 59% dg	13 29%	35 45% dg	20 26%	74 43% ik	15 29%	57 35%	28 25%	5 27%	10 28%	27 34%	5 30%	15 28%	26 5 27%	20 37%	21 26%
Did not have this service before	578 40%	42 18%	53 35% a	485 45% ab	7 8%	5 22%	10 11%	12 27% df	22 29% df	8 11%	16 9%	12 24% ij	29 18% j	47 42% p	4 21%	15 43% p	17 22%	7 38%	19 36%	41 42% t	11 20%	36 43% t
Don't know	63 4%	7 3%	5 3%	51 5%	1 1%	2 8%	3 3%	1 3%	2 2%	3 4%	4 2%	1 3%	3 2%	2 2%	1 4%	- -%	1 1%	2 9%	3 6%	2 3%	1 2%	4 5%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

QA17C. Who did you use for your fixed line broadband before you had your package of services with (SUPPLIER)?

		TV PROCES S	ВВ	PROCESS	8	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		Ş	SERVICES	AT HOMI	Ē
Significance Level: 95%	Total	C&R *a	MAC *b	<b>C&amp;R</b> *c	<b>NoT</b>	PAC *e	C&R *f	<b>C&amp;R</b> *g	NoT h	PAYG	CON- TRACT	PAC *k	C&R	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	1338	60	50	67	115	54	45	9 54	133	589	703	38	38	1014	1338	1292	1322
Effective Weighted Sample	922	45	26	49	98	27	12	39	109	422	466	19	11	705	922	888	912
Total	1439	46	19	41	95	19	12	35	113	642	746	12	7	1111	1439	1387	1422
The current supplier	279 19%	4 9%	1 6%	2 6%	7 8%	2 11%	1 10%	2 7%	6 5%	107 17%	157 21%	1 7%	* 2%	206 19%	279 19%	264 19%	277 5 19%
Another supplier, as part of a package	190 13%	26 57%	7 36%	20 48%	36 38%	7 36%	3 30%	17 50%	40 36%	79 12%	111 15%	4 34% I	* 2%	158 14%	190 13%	189 14%	189 5 13%
Another supplier, but not in a package	329 23%	10 21%	10 51%	15 37%	42 44%	6 34%	4 36%	11 32%	41 37%	126 20%	198 27% i	4 31%	4 57%	260 23%	329 23%	324 23%	324 23%
Did not have this service before	578 40%	5 10%	1 7%	2 5%	8 9%	3 18%	3 24%	3 9%	24 22%	298 47% j	250 34%	3 26%	3 38%	441 40%	578 40%	548 40%	568 40%
Don't know	63 4%	2 4%	- -%	2 4%	1 1%	* 1%	*	1 2%	1 1%	32 5%	30 4%	* 2%	* 1%	47 4%	63 4%	62 4%	63 4%

## QA17D. Who did you use for your mobile phone network before you had your package of services with (SUPPLIER)?

Base: Those with mobile phone in their package of services

		AC	TIONS TAP	KEN	5	SWITCH	ED & CO	VERED		SER	ICES SV		8 (	CC	NSIDE	RED & C	OVERED	)	SER\	VICES CO COVE		ED &
		SWIT-	CONSI DERED		BUN-				IXED LINE CALLS				IXED LINE CALLS	BUN-				FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	~b	HER *c	<b>DLE</b> ∼d	TV ∼e	BAND ~f	~g	~h	TV E ∼i	BAND ~i	~k	~l	DLE ∼m	TV ∼n	BAND ~0	~p	~a	TV ∼r	BAND ~s	~t	~u
Unweighted total	74		6	43	10	2	13	8	4	9	21	18	11	4	-	1	1	۹ -	1	5	5	4
Effective Weighted Sample	57	17	5	39	7	2	11	6	4	7	15	11	9	3	_	1	1	-	1	4	4	3
Total	100	19	5	77	10	1	8	3	3	10	16	13	12	4	-	*	1	-	*	4	4	4
The current supplier	27 26°	5 % 28%	3 6 52%	19 24%	* 4%	1 47%	5 62%	- -%	2 84%	1 10%	5 31%	* 3%	3 24%	2 50%	- -%	- -%	1 100%	- -%	- -%	2 % 45%	3 57%	2 50%
Another supplier, as part of a package	5 5°	3 % 15%	- % -%	2 3%	2 23%	- -%	* 5%	* 13%	- -%	2 25%	3 18%	3 21%	2 20%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%
Another supplier, but not in a package	55 55°	10 % 52%	2 40%	43 56%	8 73%	1 53%	2 25%	1 51%	* 16%	6 65%	7 48%	9 68%	7 56%	2 50%	- -%	- -%	- -%	- -%	* 100%	2 6 46%	2 43%	2 50%
Did not have this service before	9	* % 2%	* % 8%	8 11%	- -%	- -%	- -%	* 13%	- -%	- -%	- -%	* 3%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	* % 9%	- -%	- -%
Don't know	5 5°	1 % 3%	- % -%	4 6%	- -%	- -%	1 8%	1 23%	- -%	- -%	1 4%	1 5%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- % -%	- -%	- -%

## QA17D. Who did you use for your mobile phone network before you had your package of services with (SUPPLIER)?

Base: Those with mobile phone in their package of services

		TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE	S AT HOMI	E
Significance Level: 95%	Total	<b>C&amp;R</b> ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	<b>C&amp;R</b> ~q	<b>NoT</b> ∼h	PAYG ~i	CON- TRACT *j	PAC ~k	C&R ~	<b>TV</b> *m	BROAD BAND *n	MOB. PHONE *o	FIXED LINE VOICE *p
Unweighted total	74	7	4	3	13	8	2	4	7	21	53	3	-	56	70	74	74
Effective Weighted Sample	57	5	3	2	11	5	1	3	6	16	41	3	-	42	53	57	57
Total	100	8	2	4	10	7	3	4	8	33	68	1	-	75	95	100	100
The current supplier	27 26%	1 13%	- -%	1 37%	3 34%	- -%	* 16%	1 29%	2 21%	11 33%	16 24%	- -%	- -%	16 21%	26 27%	27 % 26%	27 26%
Another supplier, as part of a package	5 5%	1 15%	* 22%	- -%	2 23%	2 23%	- -%	- -%	2 30%	1 4%	4 5%	* 50%	- -%	3 4%	5 5%	5 % 5%	5 5 5%
Another supplier, but not in a package	55 55%	6 73%	1 78%	2 63%	4 37%	5 77%	2 84%	3 71%	4 49%	12 38%	43 63%	* 50%	- -%	46 61%	53 56%	55 % 55%	55 55%
Did not have this service before	9 9%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	5 15%	4 6%	- -%	- -%	8 10%	7 89	9 % 9%	9 5 9%
Don't know	5 5%	- -%	- -%	- -%	1 6%	- -%	- -%	- -%	- -%	4 11%	2 2%	- -%	- -%	3 4%	4 4%	5 % 5%	5 5 5%

QA17E. Who did you use for your fixed line phone (calls) before you had your package of services with (SUPPLIER)?

		ACT	IONS TA	KEN	s	WITCH	HED & CO	VERED		SER	VICES SI COVE		D &	CC	NSIDEI	RED & C	OVERED		SERVI	ICES COI		D &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS	l	BROAD I		IXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	b	С	d	~e	f	g	h	i	j	k	I	m	*n	*0	р	~q	r	S	t	u
Unweighted total	1295	429	229	664	119	30	133	156	99	94	243	163	218	143	38	46	105	21	83	139	84	124
Effective Weighted Sample	910	235	167	600	84	19	88	64	73	67	170	63	156	103	22	33	73	17	58	110	62	92
Total	1438	234	150	1076	98	18	72	45	74	85	154	55	172	112	20	34	76	13	58	94	51	89
The current supplier	444 31%	32 6 14%	55 37% a	363 34% a	12 13%	3 19%	13 % 17% h	7 15% h	3 4%	12 14%	25 16%	7 12%	16 9%	38 34%	8 42%	19 55% m	35 47%	3 24%	15 26%	34 37%	21 41%	28 32%
Another supplier, as part of a package	169 12%	75 % 32% bc	13 5 9%	85 8%	54 56% fgh	2 14%	14 % 19%	10 22%	12 16%	41 49% k	59 38%	15 27%	67 39%	9 8%	3 15%	* 1%	10 13%	- -%	5 8%	6 7%	5 10%	6 7%
Another supplier, but not in a package	573 40%	111 6 47% c	62 6 42%	410 38%	24 25%	10 56%	43 59% d	23 51% d	56 76% dfg	24 29%	62 40%	27 50% i	81 47% i	51 46%	8 39%	10 30%	24 31%	8 59%	28 48%	39 42%	21 41%	40 45%
Did not have this service before	170 12%	10 6 4%	13 5 9%	148 14% a	4 4%	1 7%	1 6 1%	4 9% f	3 4%	4 5%	5 3%	4 7%	6 4%	10 9%	- -%	3 10%	4 6%	2 14%	6 11%	9 10%	4 7%	10 12%
Don't know	82 6%	6 6 2%	6 4%	70 6% a	3 3%	1 4%	2 3%	1 3%	- -%	3 4%	3 2%	1 2%	3 2%	3 3%	1 4%	1 4%	3 3%	* 3%	4 7%	5 5%	1 2%	4 4%

## QA17E. Who did you use for your fixed line phone (calls) before you had your package of services with (SUPPLIER)?

Base: Those with fixed line phone in their package of services

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	<b>=</b>
Significance Level: 95%	Total	<b>C&amp;R</b> *a	MAC *b	C&R *c	<b>NoT</b>	PAC *e	C&R *f	<b>C&amp;R</b> *g	<b>NoT</b>	<b>PAYG</b> i	CON- TRACT	PAC *k	C&R *I	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	1295	61	42	53	103	52	44	53	136	579	656	35	36	977	1224	1235	1294
Effective Weighted Sample	910	42	22	37	89	21	14	37	106	418	443	13	12	697	854	861	909
Total	1438	57	16	32	88	22	13	35	125	646	715	13	8	1118	1334	1361	1436
The current supplier	444 31%	7 13%	2 15%	7 23%	13 14%	2 7%	2 17%	4 11%	10 8%	176 27%	245 34% i	1 7%	1 14%	321 29%	419 31%	421 31%	444 31%
Another supplier, as part of a package	169 12%	31 55%	6 36%	12 39%	37 42%	4 19%	4 30%	17 48%	45 36%	69 11%	89 12%	2 15%	* 1%	137 12%	156 12%	158 12%	169 12%
Another supplier, but not in a package	573 40%	14 24%	7 46%	10 32%	36 41%	14 64%	6 49%	12 34%	64 52%	273 42%	274 38%	8 62%	6 78%	454 41%	532 40%	547 5 40%	573 40%
Did not have this service before	170 12%	2 4%	* *%	1 4%	3 3%	2 7%	1 5%	3 8%	3 3%	86 13%	69 10%	2 11%	1 7%	144 13%	153 11%	155 11%	168 12%
Don't know	82 6%	2 4%	* 3%	1 2%	- -%	1 3%	- -%	- -%	2 1%	42 6%	38 5%	1 5%	- -%	63 6%	74 6%	79 6 6%	82 6%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

QA18. Is there one service in your package which you particularly wanted to use (SUPPLIER) for?

		ACT	IONS TA	KEN	S	WITCH	HED & CO	VERED		SER	VICES S		<b>.</b> & C	CC	NSIDEI	RED & C	OVERED	1	SERV	ICES COI		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS		BROAD I		FIXED LINE CALLS
Significance Level: 95%	Total	CHED	h	HER	DLE	TV *°	BAND	~	h	TV	BAND	l,		DLE	<b>TV</b> *n	BAND *o	_	~	TV	BAND		
, v		a	D		u	*e		g 	11		J			m		-	р	~q		S	١	u
Unweighted total	1424	492	250	712	125	36	168	177	114	104	284	187	233	155	39	51	113	30	90	150	88	132
Effective Weighted Sample	987	269	183	644	88	23	112	71	83	74	198	72	166	112	23	36	79	25	63	118	65	98
Total	1557	259	162	1160	101	21	89	49	82	91	175	60	179	119	20	36	80	19	62	100	53	94
Fixed broadband service	585 38%	102 6 39%	73 45% c	419 36%	35 35%	11 50%	41 47%	22 44%	31 38%	30 33%	76 44%	26 44%	66 37%	48 40%	10 49%	15 42%	33 41%	7 38%	18 30%	46 47% r	29 54% r	39 42%
TV service	366 24%	62 6 24%	38 23%	274 24%	24 24%	5 23%	20 23%	10 20%	20 25%	29 32%	39 22%	14 23%	42 23%	33 27% no	1 6%	1 4%	21 26% no	8 41%	27 43% st	19 19%	10 20%	30 32% s
Fixed line phone calls	115 7%	14 6%	11 7%	90 8%	5 5%	4 19% dfg	4 5 5%	1 2%	6 7%	4 4%	9 5%	2 4%	10 6%	6 5%	3 13%	5 13%	3 4%	1 4%	2 3%	8 8%	2 4%	5 5%
Mobile phone	13 1%	3 6 1%	1 *%	10 1%	1 1%	- -%	2 2%	- -%	1 1%	- -%	3 1%	1 1%	1 1%	- -%	- -%	- -%	1 1%	- -%	- -%	- -%	1 1%	- -%
No particular service	391 25%	59 6 23% b	23 14%	312 27% b	33 33% efg	* 1%	14 5 16%	8 15%	19 23% e	26 28% k	37 21%	8 13%	52 29% k	18 15%	4 18%	9 25%	14 18%	1 7%	9 15%	15 15%	6 11%	11 12%
Don't know	88 6%	18 6 7%	16 10% c	55 5%	4 4%	1 7%	7 8%	9 19% dfh	4 5%	2 2%	11 6%	9 15% ijl	8 4%	16 13%	3 14%	6 16%	8 10%	2 10%	6 9%	12 12%	5 10%	9 9%

# QA18. Is there one service in your package which you particularly wanted to use (SUPPLIER) for?

Base: Those with a bundle of services for which they receive one bill

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	i .
Significance Level: 95%	Total	<b>C&amp;R</b> *a	MAC *b	<b>C&amp;R</b> *c	<b>NoT</b>	PAC *e	C&R *f	<b>C&amp;R</b> *g	<b>NoT</b>	PAYG i	CON- TRACT	PAC *k	C&R *I	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	1424	68	51	67	116	58	49	57	144	623	733	40	41	1098	1353	1356	1408
Effective Weighted Sample	987	46	26	49	99	24	14	40	112	448	487	15	13	768	931	934	977
Total	1557	61	19	41	96	25	13	37	129	690	784	15	8	1226	1453	1475	1540
Fixed broadband service	585 38%	21 35%	8 43%	16 40%	45 47%	9 36%	8 58%	14 39%	47 37%	266 39%	300 38%	4 30%	3 39%	413 34%	585 40% m	566 % 38% m	580 38%
TV service	366 24%	20 33%	5 24%	12 30%	19 20%	7 28%	4 27%	8 22%	32 25%	168 24%	170 22%	4 30%	3 38%	366 30% nop	299	338	363 24%
Fixed line phone calls	115 7%	2 3%	1 4%	2 4%	6 6%	2 8%	* *%	2 6%	8 6%	45 6%	62 8%	* 3%	*	72 6%	102 7%	107 6 7%	115 7%
Mobile phone	13 1%	- -%	1 3%	- -%	2 2%	1 3%	- -%	- -%	1 1%	4 1%	9 1%	- -%	- -%	5 *%	13 1%	13 6 1%	13 1%
No particular service	391 25%	16 26%	4 23%	6 14%	20 20%	3 12%	- -%	10 27%	36 28%	166 24%	200 26%	3 19%	- -%	308 25%	371 26%	366 6 25%	382 25%
Don't know	88 6%	2 3%	* 2%	5 12%	4 4%	3 13%	2 14%	3 7%	4 3%	41 6%	43 5%	3 18%	2 23%	62 5%	82 6%	84 6%	86 6%

QA19. Which, if any, of these were important in your decision to take a package of services rather than take these services separately?

		ACT	ONS TAI	KEN	\$	SWITC	HED & CC	VERED		SER	VICES S	WITCHE ERED	D &	co	ONSIDER	RED & C	OVERED	)	SERV	ICES COI COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-	I	BROAD		FIXED LINE CALLS		BROAD	-	IXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE		BAND			TV	BAND		
Significance Level: 95%		а	b	С	d	*e	f	g	h	i	j	k	I	m	*n	*0	р	~q	r	S	t	u
Unweighted total	1424	492	250	712	125	36	168	177	114	104	284	187	233	155	39	51	113	30	90	150	88	132
Effective Weighted Sample	987	269	183	644	88	23	112	71	83	74	198	72	166	112	23	36	79	25	63	118	65	98
Total	1557	259	162	1160	101	21	89	49	82	91	175	60	179	119	20	36	80	19	62	100	53	94
PROMPTED RESPONSES																						
It's cheaper to take a package than separate services or a single service	1088 70%	191 74%	108 67%	806 69%	75 74%	17 80%	64 % 73%	35 70%	62 76%	70 78%	131 75%	42 70%	135 75%	83 69%	15 73%	27 73%	60 74%	14 76%	40 65%	70 5 70%	38 71%	62 66%
It's more convenient to deal with one supplier	766 49%	131 51%	83 52%	561 48%	52 51%	14 68%	42 % 47%	30 61%	39 48%	53 59%	85 49%	32 54%	90 50%	67 56%	7 36%	19 51%	49 61% n	12 63%	34 55%	52 53%	27 50%	51 55%
It's more convenient to have everything on one bill	527 34%	112 43% c	59 37%	364 31%	50 49% f	7 33%	31 % 35%	23 46%	30 36%	43 48%	70 40%	27 46%	78 44%	52 44% o	10 49%	9 25%	43 53% o	8 41%	28 45%	37 38%	24 45%	36 38%
It's easier to budget for the monthly cost of a package	319 21%	79 31% c	50 31% c	196 17%	32 32%	7 33%	24 % 27%	18 37%	25 31%	34 38%	46 26%	22 37%	56 31%	42 35%	7 34%	9 25%	27 34%	7 36%	22 36%	32 32%	18 34%	32 34%
I had good previous experience using this supplier for one or more services, so was happy to try them for another service	173 11%	29 11%	20 13%	127 11%	4 4%	1 5%	12 % 13% d	9 19% d	14 17% d	4 5%	15 8%	10 17% i	17 9%	17 15%	5 26%	5 14%	14 17%	5 24%	9 14%	12 5 12%	7 14%	11 12%
The supplier offered one of the services for free if I took out the package	111 7%	28 11% c	18 11% c	68 6%	8 8%	2 11%	11 % 12%	5 10%	12 14%	9 10%	19 11%	5 9%	20 11%	14 12%	2 10%	1 3%	8 10%	2 13%	8 13%	11 5 11%	8 15%	12 12%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

QA19. Which, if any, of these were important in your decision to take a package of services rather than take these services separately?

		ACT	TIONS TA	KEN	s	SWITC	HED & CC	VERED		SER	VICES S COVE		D &	CC	ONSIDE	RED & C	OVEREI	D	SERV	ICES CO COVE		ED &
	T.1.1	SWIT-	CONSI	NEIT-	BUN-	T) /			LINE CALLS			MOB.	FIXED LINE CALLS		<b>T</b> 1/		MOB.	FIXED LINE CALLS			MOB.	FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	b	HER c	<b>DLE</b> d	<b>TV</b> *e		g	h	IV i	BAND i	k	1	DLE m	IV *n	BAND *o	р	~q	IV r	BAND s	t	u
Unweighted total	1424	492	250	712	125	36	168	177	114	104	284	187	233	155	39	51	113	30	90	150	88	132
Effective Weighted Sample	987	269	183	644	88	23	112	71	83	74	198	72	166	112	23	36	79	25	63	118	65	98
Total	1557	259	162	1160	101	21	89	49	82	91	175	60	179	119	20	36	80	19	62	100	53	94
I needed to sign up for a package of services in order to get some equipment from this supplier for free or at a reduced price (such as a set-top box, a digital video recorder, a wireless router or a mobile phone)	89 6%		8 % 5%	63 5%	7 7%	* 19	7 % 7%	3 5%	10 12%	4 5%	12 7%	4 6%	16 9%	8 6%	1 3%	2 6%	8 10%	1 6%	3 5%	6 6%	3 5%	3 4%
This is the only supplier I can use for one or more of the services I have	68 4%		13 6 8% c	45 4%	4 4%	1 6%	5 % 5%	4 8%	2 3%	5 6%	9 5%	5 8%	5 3%	7 6%	- -%	5 15% np	3 4%	1 5%	3 5%	10 10%	3 6%	8 9%
I had to take more than one service to use this supplier	24 2%		6 6 4% c	14 1%	2 2%	- -9,	1 % 1%	* *%	1 1%	1 2%	3 2%	* *%	3 2%	6 5%	1 5%	1 2%	1 1%	* 2%	4 6%	5 5%	3 5%	5 6%
SPONTANEOUS RESPONSES																						
It's cheaper than competitors	24 29	2 % 1%		19 2%	- -%	- -9	2 % 2%	1 1%	- -%	- -%	2 1%	1 1%	- -%	2 1%	- -%	1 2%	1 1%	- -%	- -%	2 2%	1 1%	2 2%
To get faster broadband	14 19	3 % 1%	1 6 1%	9 1%	3 3% f	- -%	- % -%	* *%	- -%	2 3%	3 2%	**%	3 2%	1 1%	- -%	- -%	- -%	- -%	- -%	1 1%	- -%	1 1%
Other person bought/ recommended it	8	- % -%	- % -%	8 1%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Other	28 29		3 6 2%	21 2%	**%	- -9	4 % 4%	* *%	4 5% d	- -%	4 2%	* *%	4 2%	3 3%	* 2%	2 6%	3 4%	1 4%	1 1%	2 2%	1 3%	1 1%
Don't' know	57 4%	4 % 1%	3 % 2%		1 1%	- -9	2 % 2%	2 4%	- -%	- -%	3 2%	2 3%	1 1%	- -%	1 4%	1 2%	2 2%	* 2%	1 1%	1 1%	2 3%	* *%
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u				а											m							

QA19. Which, if any, of these were important in your decision to take a package of services rather than take these services separately?

		TV PROCES S	ВВ	PROCESS	8	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		<b>;</b>	SERVICES	S AT HOME	Ē
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	*b	*c	d	*e	*f	*g	h	i	j	*k	*	m	n	0	р
Unweighted total	1424	68	51	67	116	58	49	57	144	623	733	40	41	1098	1353	1356	1408
Effective Weighted Sample	987	46	26	49	99	24	14	40	112	448	487	15	13	768	931	934	977
Total	1557	61	19	41	96	25	13	37	129	690	784	15	8	1226	1453	1475	1540
PROMPTED RESPONSES																	
It's cheaper to take a package than separate services or a single service	1088 70%	43 71%	12 60%	31 76%	73 76%	16 66%	8 58%	28 76%	97 75%	466 68%	564 72%	10 65%	4 46%	854 70%	1021 70%	1030 5 70%	1077 70%
It's more convenient to deal with one supplier	766 49%	33 54%	10 53%	17 42%	46 48%	14 57%	5 36%	15 41%	68 53%	353 51%	374 48%	11 72%	3 39%	614 50%	705 49%	727 49%	758 49%
It's more convenient to have everything on one bill	527 34%	32 53%	10 54%	13 32%	39 41%	14 56%	4 29%	13 35%	60 46%	224 32%	274 35%	7 44%	3 34%	423 34%	484 33%	498 34%	524 34%
It's easier to budget for the monthly cost of a package	319 21%	22 37%	5 25%	8 21%	27 28%	9 36%	4 34%	8 22%	44 34%	133 19%	168 21%	3 18%	4 45%	271 22%	289 20%	301 20%	317 21%
I had good previous experience using this supplier for one or more services, so was happy to try them for another service	173 11%	3 6%	4 19% d	4 9%	5 5%	4 14%	2 15%	3 8%	12 10%	69 10%	94 12%	3 20%	1 9%	135 11%	163 5 11%	163 5 11%	171 11%
The supplier offered one of the services for free if I took out the package	111 7%	4 7%	2 11%	2 5%	14 14%	2 9%	2 12%	3 8%	16 13%	47 7%	62 8%	1 6%	1 14%	86 7%	109 7%	109 5 7%	111 7%
I needed to sign up for a package of services in order to get some equipment from this supplier for free or at a reduced price (such as a settop box, a digital video recorder, a wireless router or a mobile phone)	89	3	2	4	6	1	2	4	12	30	55	*	2	81	85	85	88
	6%	4%	11%	10%	6%	6%	13%	11%	10%	4%	7%	1%	20%	7%	6%	6%	6%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

QA19. Which, if any, of these were important in your decision to take a package of services rather than take these services separately?

	I	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		5	SERVICES	S AT HOME	Ē
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	*b	*c	d	*e	*f	<b>*</b> g	h	i	j	*k	*I	m	n	0	р
Unweighted total	1424	68	51	67	116	58	49	57	144	623	733	40	41	1098	1353	1356	1408
Effective Weighted Sample	987	46	26	49	99	24	14	40	112	448	487	15	13	768	931	934	977
Total	1557	61	19	41	96	25	13	37	129	690	784	15	8	1226	1453	1475	1540
This is the only supplier I can use for one or more of the services I have	68 4%	5 8%	1 5%	3 6%	4 4%	4 14%	1 8%	2 5%	2 2%	30 4%	37 5%	2 12%	* 6%	62 5%	64 4%	66 4%	68 4%
I had to take more than one service to use this supplier	24 2%	* *%	1 4%	* 1%	2 2%	* 1%	* *%	* 1%	3 2%	12 2%	11 1%	* 1%	* *%	19 2%	23 2%	23 5 2%	24 2%
SPONTANEOUS RESPONSES																	
It's cheaper than competitors	24 2%	- -%	- -%	- -%	2 2%	- -%	- -%	- -%	- -%	12 2%	12 2%	- -%	- -%	13 1%	24 2%	24 5 2%	24 2%
To get faster broadband	14 1%	1 2%	- -%	- -%	3 4%	- -%	* 1%	- -%	3 3%	5 1%	9 1%	- -%	* 1%	10 1%	14 1%	14 5 1%	14 1%
Other person bought/ recommended it	8 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	8 1% j	- -%	- -%	- -%	8 1%	6 *%	8 5 1%	8 *%
Other	28 2%	- -%	1 6%	- -%	3 3%	- -%	- -%	* 1%	4 3%	5 1%	20 3% i	- -%	- -%	20 2%	28 2%	25 5 2%	28 2%
Don't' know	57 4%	- -%	1 3%	* 1%	2 2%	* 1%	*	- -%	1 1%	23 3%	29 4%	* 2%	* *%	43 4%	51 4%	53 5 4%	55 4%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

QA20. Which one was most important in your decision to take a package of services?

·		ACT	IONS TA	KEN	5	SWITCH	IED & CO	VERED		SER	VICES S	WITCHEI RED	) &	CC	NSIDE	RED & C	OVERED	)	SERVI	CES COI	NSIDERE RED	ED &
	Total	SWIT-	CONSI	NEIT- HER	BUN- DLE	ΤV	BROAD BAND	_	FIXED LINE CALLS	τv	BROAD BAND	-	IXED LINE CALLS	BUN- DLE		BROAD BAND	-	IXED LINE CALLS		BROAD        BAND	-	LINE CALLS
Significance Level: 95%		а	b	С	d	*e	f	g	h	i	j	k	1	m	*n	*0	р	~q	r	S	t	u
Unweighted total	1424	492	250	712	125	36	168	177	114	104	284	187	233	155	39	51	113	30	90	150	88	132
Effective Weighted Sample	987	269	183	644	88	23	112	71	83	74	198	72	166	112	23	36	79	25	63	118	65	98
Total	1557	259	162	1160	101	21	89	49	82	91	175	60	179	119	20	36	80	19	62	100	53	94
PROMPTED RESPONSES																						
It's cheaper to take a package than separate services or a single service	808 52%	139 % 54%	83 51%	600 52%	55 55%	9 44%	43 48%	23 47%	47 57%	46 51%	92 53%	30 51%	100 56%	62 52%	12 59%	19 53%	43 54%	8 41%	31 50%	54 54%	28 54%	47 50%
It's more convenient to deal with one supplier	289 19%	42 6 16%	33 20%	218 19%	14 14%	7 31%	16 18%	10 20%	13 17%	14 16%	29 16%	11 18%	27 15%	29 24%	1 6%	4 12%	11 13%	5 24%	13 21%	19 19%	7 13%	24 26% t
It's more convenient to have everything on one bill	110 7%	23 % 9%	9 6%	81 7%	10 10%	2 11%	9 10%	4 9%	5 7%	10 11%	17 10%	5 8%	14 8%	7 6%	1 7%	1 3%	5 7%	1 6%	4 6%	3 3%	4 8%	4 4%
It's easier to budget for the monthly cost of a package	65 4%	15 6%	4 3%	47 4%	8 8%	2 8%	6 7%	2 5%	4 4%	8 9%	11 6%	4 7%	12 7%	4 3%	* 2%	1 2%	2 3%	1 5%	2 4%	3 3%	1 3%	3 3%
I had good previous experience using this supplier for one or more services, so was happy to try them for another service	57 4%	4 6 1%	6 3%	48 4% a	1 1%	- -%	1 1%	1 1%	1 2%	1 1%	2 1%	1 1%	2 1%	4 3%	1 7%	1 3%	6 7%	1 4%	2 4%	2 2%	2 3%	1 1%
The supplier offered one of the services for free if I took out the package	48 3%	13 6 5%	9 6%	26 2%	4 4%	1 3%	3 4%	4 7%	4 4%	5 5%	8 5%	4 6%	8 4%	6 5%	1 7%	1 2%	4 5%	2 8%	5 9%	6 6%	4 8%	6 6%

## QA20. Which one was most important in your decision to take a package of services?

Base: Those with a bundle of services for which they receive one bill

		ACT	TIONS TA	KEN	8	SWITC	HED & CC	VERED		SER	VICES S COVE		D &	C	ONSIDE	RED & C	OVERE	D	SER\	ICES CO		ED &
	Total	SWIT-	CONSI		BUN- DLE	TV	BROAD BAND		FIXED LINE CALLS		BROAD BAND	MOB.	FIXED LINE CALLS	BUN- DLE		BROAD BAND	MOB.	FIXED LINE CALLS	TV	BROAD BAND	MOB.	FIXED LINE CALLS
Significance Level: 95%		а	b	С	d	*e	f	g	h	i	j	k	1	m	*n	*0	р	~q	r	S	t	u
Unweighted total	1424	492	250	712	125	36	168	177	114	104	284	187	233	155	39	51	113	30	90	150	88	132
Effective Weighted Sample	987	269	183	644	88	23	112	71	83	74	198	72	166	112	23	36	79	25	63	118	65	98
Total	1557	259	162	1160	101	21	89	49	82	91	175	60	179	119	20	36	80	19	62	100	53	94
I needed to sign up for a package of services in order to get some equipment from this supplier for free or at a reduced price (such as a set-top box, a digital video recorder, a wireless router or a mobile phone)	30 2%	5 % 2%	3 % 2%	23 2%	2 2%	* 19	1 % 1%	2 3%	2 2%	1 1%	1 1%	2 3%	4 2%	2 2%	* 1%	1 3%	3 4%	- -%	2 3%	3 3%	* 1%	2 2 2%
This is the only supplier I can use for one or more of the services I have	18 19	3 % 1%	6 % 3% c	9 1%	- -%	* 29	2 % 2%	1 3%	1 1%	* *%	2 1%	1 2%	1 *%	3 3%	- -%	3 9%	2 3%	- -%	1 1%	5 5 5%	2 4%	3 4%
I had to take more than one service to use this supplier	4	1 % *%	2 6 1%	2 *%	- -%	- -9	1 6 1%	*	1 1%	- -%	1 *%	* *%	1 *%	1 1%	1 5%	1 2%	1 1%	- -%	1 2%	2 2%	1 1%	1 1%
SPONTANEOUS RESPONSES																						
It's cheaper than competitors	16 19		2 % 1%	13 1%	- -%	- -9	1 % 1%	- -%	- -%	- -%	1 1%	- -%	- -%	1 *%	- -%	1 2%	1 1%	- -%	- -%	1 5 1%	1 1%	1 1%
To get faster broadband	13 19	3 % 1%	- % -%	9 1%	3 3% f	- -%	- % -%	*%	- -%	2 3%	3 2%	* %	3 2%	*	- -%	- -%	- -%	- -%	- -%	- -%	- -%	-%
Needed a TV (had no aerial)	8		1 6 1%	6 1%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 6%	- -%	%	- -%	1 1%
Experienced problems with previous supplier	6	3 % 1%	- % -%	3 *%	2 2%	- -9	1 % 1%	- -%	1 1%	2 2%	1 *%	- -%	3 1%	- -%	- -%	- -%	- -%	- -%	- -%	- 5 -%	- -%	-%
Other person bought/ recommended it	5 *9		- % -%	5 *%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- 5 -%	- -%	-%
Easier/ simple to do	4	- % -%	- % -%	4 *%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	-%
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u																						

## QA20. Which one was most important in your decision to take a package of services?

Base: Those with a bundle of services for which they receive one bill

	AC	TIONS TA	KEN	s	WITCI	HED & CO	VERED		SER	VICES S		D &	CC	NSIDE	RED & C	OVEREI	D	SERV	ICES CO COVE		ED &
	SWIT-	CONSI DERED	NEIT-	BUN-				FIXED LINE CALLS			MOB.	FIXED LINE CALLS	BUN-			MOB.	FIXED LINE CALLS			MOB.	FIXED LINE CALLS
Total Significance Level: 95%	CHED a	h	HER c	<b>DLE</b> d	<b>TV</b> *e	BAND f	а	h	TV i	BAND	k	1	DLE m	<b>TV</b> 1	BAND *o	р	~a	TV r	BAND	ŧ	и
		0-0		-		100	9		101	J	40=	200				'	٦	- 1	4=0		-
Unweighted total 1424	492	250	712	125	36	168	177	114	104	284	187	233	155	39	51	113	30	90	150	88	132
Effective Weighted Sample 98	269	183	644	88	23	112	71	83	74	198	72	166	112	23	36	79	25	63	118	65	98
Total 155	259	162	1160	101	21	89	49	82	91	175	60	179	119	20	36	80	19	62	100	53	94
Other 20	) 4	2	14	*	-	4	*	4	-	4	*	4	2	*	2	1	1	*	1	1	*
	% 29	4 1%	1%	*%	-%	4%	*%	5% d	-%	2%	*%	2%	2%	2%	6%	1%	4%	1%	1%	1%	*%
Don't' know 5	4	3	51	1	-	2	2	-	-	3	2	1	-	1	1	2	*	1	1	2	*
4	% 19	% 2%	4% a	1%	-%	2%	4%	-%	-%	2%	3%	1%	-%	4% m	2%	2%	2%	1%	1%	3%	*%

## QA20. Which one was most important in your decision to take a package of services?

Base: Those with a bundle of services for which they receive one bill

	1	TV PROCES S	ВВ	PROCES	s	MP PRO	CESS	LL PRO	CESS	MO	BILE	CONTRA PROC		<b>!</b>	SERVICES	S AT HOME	<b>≣</b>
0: 15 1 1 0564	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV		MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	4404	*a	*b	*c	d	*e	*f	*g	h	000	J 700	*k		m	n 4050	0	p
Unweighted total	1424	68	51	67	116	58	49	57	144	623	733	40	41	1098	1353	1356	1408
Effective Weighted Sample	987	46	26	49	99	24	14	40	112	448	487	15	13	768	931	934	977
Total	1557	61	19	41	96	25	13	37	129	690	784	15	8	1226	1453	1475	1540
PROMPTED RESPONSES																	
It's cheaper to take a package than separate services or a single service	808 52%	29 48%	8 41%	26 63%	49 51%	11 44%	7 53%	23 62%	69 54%	349 51%	417 53%	7 47%	3 38%	627 51%	760 52%	765 52%	801 52%
It's more convenient to deal with one supplier	289 19%	10 16%	3 16%	6 14%	16 17%	4 18%	3 20%	5 13%	19 15%	131 19%	145 19%	4 29%	2 21%	239 20%	264 5 18%	276 5 19%	281 5 18%
It's more convenient to have everything on one bill	110 7%	9 15%	2 12%	3 7%	11 11%	4 17%	*	3 7%	12 9%	50 7%	53 7%	2 16%	*	87 7%	102 7%	103 5 7%	110 7%
It's easier to budget for the monthly cost of a package	65 4%	5 8%	2 9%	1 3%	5 5%	2 10%	* 1%	3 7%	8 6%	22 3%	40 5%	- -%	* 1%	53 4%	60 4%	62 4%	64 4%
I had good previous experience using this supplier for one or more services, so was happy to try them for another service	57 4%	1 2%	1 7% d	1 1%	- -%	* 1%	* 3%	- -%	2 1%	29 4%	23 3%	- -%	* 4%	42 3%	52 5 4%	52 5 4%	57 5 4%
The supplier offered one of the services for free if I took out the package	48 3%	3 5%	- -%	1 3%	6 6%	1 5%	1 8%	1 2%	7 6%	28 4%	18 2%	- -%	1 13%	36 3%	48	46 3%	48 3%
I needed to sign up for a package of services in order to get some equipment from this supplier for free or at a reduced price (such as a settop box, a digital video recorder, a wireless router or a mobile phone)  Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p	30 2%	* *%	1 3%	1 2%	- -%	- -%	1 10%	1 2%	3 2%	12 2%	16 2%	- -%	1 16%	29 2%	28 2%	28 5 2%	29 2%

QA20. Which one was most important in your decision to take a package of services?

	1	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	
0''5	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	4404	*a	*b	*c	d	*e	*f	*g	h	000	700	*k	*	m	n 4050	0	p
Unweighted total	1424	68	51	67	116	58	49	57	144	623	733	40	41	1098	1353	1356	1408
Effective Weighted Sample	987	46	26	49	99	24	14	40	112	448	487	15	13	768	931	934	977
Total	1557	61	19	41	96	25	13	37	129	690	784	15	8	1226	1453	1475	1540
This is the only supplier I can use for one or more of the services I have	18 1%	* 1%	- -%	2 5% d	- -%	1 3%	* 3%	* 1%	- -%	7 1%	11 1%	1 5%	* 5%	16 1%	18 1%	18 5 1%	18 5 1%
I had to take more than one service to use this supplier	4 *%	- -%	1 4%	- -%	- -%	- -%	*	- -%	1 1%	1 *%	3 *%	- -%	* *%	1 *%	4 *%	4 *%	4 *%
SPONTANEOUS RESPONSES																	
It's cheaper than competitors	16 1%	- -%	- -%	- -%	1 1%	- -%	- -%	- -%	- -%	12 2%	4 1%	- -%	- -%	10 1%	16 1%	16 1%	16 5 1%
To get faster broadband	13 1%	1 2%	- -%	- -%	3 4%	- -%	* 1%	- -%	3 3%	5 1%	8 1%	- -%	* 1%	10 1%	13 1%	13 5 1%	13 5 1%
Needed a TV (had no aerial)	8 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	6 1% j	- -%	- -%	- -%	8 1%	6 *%	6 *%	8 *%
Experienced problems with previous supplier	6 *%	2 3%	- -%	- -%	1 1%	- -%	- -%	2 5%	1 1%	3 *%	3 *%	- -%	- -%	5 *%	4 *%	6 *%	6 *%
Other person bought/ recommended it	5 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	5 1% j	- -%	- -%	- -%	5 *%	*%	5 *%	5 *%
Easier/ simple to do	4 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	4 1%	- -%	- -%	- -%	2 *%	4 *%	4 *%	4 *%
Other	20 1%	- -%	1 6%	- -%	3 3%	- -%	- -%	* 1%	4 3%	3 *%	15 2% i	- -%	- -%	14 1%	20 1%	18 5 1%	20 5 1%
Don't' know	57 4%	- -%	1 3%	* 1%	2 2%	* 1%	* *%	- -%	1 1%	23 3%	29 4%	* 2%	*	43 4%	51 4%	53 5 4%	55 5 4%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

QA21B. How satisfied are you with the overall service provided for your TV service with a monthly subscription?

		ACT	IONS TAI	KEN		WITCH	ED & CO	VERED		SER\	ICES SI COVE			cc	NSIDER	RED & CO	OVERED	)	SERV	ICES CON	RED	
		SWIT-	CONSI	NEIT-	BUN-		BROAD I	-	IXED LINE CALLS			-	IXED LINE CALLS	BUN-	E	BROAD	-	LINE CALLS		BROAD I		LINE CALLS
0: '5   1   1   550/	Total	CHED		HER	DLE		BAND		41	TV E	BAND			DLE		BAND				BAND	**	
Significance Level: 95%		а	b	С	*d	~e	^†	g	*h	- 1	J	k		m	~n	~0	*р	~q	*r	*s	ît	*u
Unweighted total	725	232	120	392	68	23	63	84	57	91	122	91	121	82	9	14	61	16	69	68	44	70
Effective Weighted Sample	528	136	89	351	52	16	45	34	40	67	93	37	88	60	7	9	43	13	50	54	33	52
Total	868	152	85	647	69	16	42	30	41	85	96	38	107	68	4	10	47	10	51	47	28	54
1 - Very dissatisfied	24 3%	2 5 1%	4 5 5%	19 3%	1 1%	- -%	* 1%	1 2%	* 1%	1 1%	1 1%	1 2%	1 1%	4 6%	- -%	1 5%	1 3%	- -%	3 5%	1 2%	1 3%	3 5%
2	28 3%	5 6 4%	5 6%	18 3%	2 3%	1 5%	2 5%	1 3%	1 3%	3 3%	4 4%	1 3%	3 3%	6 9%	- -%	1 8%	1 2%	1 5%	3 6%	4 8%	1 3%	4 7%
TOTAL DISSATISFIED	52 6%	7 5%	9 5 11%	37 6%	3 4%	1 5%	2 6%	2 5%	1 4%	4 4%	5 5%	2 5%	4 4%	11 16%	- -%	1 13%	2 5%	1 5%	6 11%	5 11%	2 6%	6 12%
3 - Neither	106 12%	16 6 10%	21 25% ac	71 11%	6 9%	3 17%	5 12%	4 12%	3 8%	9 10%	11 12%	6 15%	8 8%	23 34% p	2 59%	1 11%	5 12%	* 4%	20 39% t	16 33%	4 14%	17 31%
4	242 28%	45 30%	34 40% c	172 27%	19 28%	8 48%	8 20%	11 39%	10 25%	27 31%	24 24%	14 36%	29 27%	26 39%	1 19%	6 59%	20 43%	3 34%	20 40%	20 44%	13 46%	21 39%
5 - Very satisfied	465 54%	84 55% b	20 5 24%	364 56% b	41 59%	5 30%	26 63%	13 44%	26 64%	46 54%	57 59%	17 45%	65 61%	6 9%	1 22%	2 17%	19 41% m	6 57%	5 10%	6 12%	9 33% rs	10 18%
TOTAL SATISFIED	707 81%	129 6 85% b	54 6 64%	536 83% b	60 87%	12 78%	35 83%	25 83%	36 89%	73 85%	80 83%	31 80%	95 88%	33 48%	2 41%	8 76%	39 83% m	9 91%	26 50%	26 56%	23 80% rsu	31 57%
Don't know	3 *9/	- 6 -%	-%	3 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

## QA21B. How satisfied are you with the overall service provided for your TV service with a monthly subscription?

Base: Those with TV in their package of services

	F	TV PROCES S	ВВ	PROCESS	<b>S</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		Ş	SERVICES	S AT HOME	Ē
	 Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	~b	*c	*d	~e	~f	~g	*h	i	j	~k	~	m	n	0	р
Unweighted total	725	58	17	34	53	28	28	30	76	298	382	20	24	725	655	680	709
Effective Weighted Sample	528	41	11	26	45	14	9	22	57	229	264	8	9	528	472	492	518
Total	868	56	10	26	50	17	9	25	74	373	436	11	6	868	765	809	851
1 - Very dissatisfied	24	1	-	-	*	-	1	-	1	11	12	-	1	24	22	23	24
	3%	1%	-%	-%	*%	-%	6%	-%	1%	3%	3%	-%	9%	3%	3%	3%	3%
2	28	2	1	1	2	*	1	1	2	11	13	*	*	28	26	24	27
	3%	3%	5%	4%	4%	2%	9%	3%	3%	3%	3%	1%	7%	3%	3%	3%	3%
TOTAL DISSATISFIED	52	2	1	1	2	*	1	1	3	23	24	*	1	52	48	47	51
	6%	4%	5%	4%	5%	2%	15%	3%	4%	6%	6%	1%	15%	6%	6%	6%	6%
3 - Neither	106	6	1	4	5	1	2	5	4	42	62	1	2	106	102	104	104
	12%	11%	11%	15%	11%	9%	25%	19%	5%	11%	14%	6%	37%	12%	13%	13%	12%
4	242	17	2	5	13	9	2	7	20	109	119	5	2	242	209	227	240
	28%	30%	24%	20%	26%	55%	17%	28%	28%	29%	27%	50%	24%	28%	27%	28%	28%
5 - Very satisfied	465	31	6	16	29	6	4	12	47	198	231	4	1	465	403	429	453
	54%	54%	60%	61%	58%	35%	43%	50%	63%	53%	53%	43%	23%	54%	53%	53%	53%
TOTAL SATISFIED	707	48	8	21	42	15	6	19	67	307	349	10	3	707	612	656	693
	81%	85%	84%	81%	85%	89%	60%	77%	91%	82%	80%	92%	48%	81%	80%	81%	81%
Don't know	3 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 *%	- -%	- -%	- -%	3 *%	3 *%	1 *%	3 *%

QA22B. How satisfied are you with your experience of dealing with the customer services for your TV service with a monthly subscription?

		ACT	TIONS TAI	KEN	S	WITCH	HED & CO	VERED		SER\	ICES S	WITCHE RED	D &	cc	NSIDER	RED & C	OVERED	)	SERV	ICES COI		∃D &
	Total	SWIT- CHED	CONSI DERED	NEIT- HER	BUN- DLE	TV	BROAD BAND		LINE CALLS		BROAD BAND		FIXED LINE CALLS	BUN- DLE		BROAD		IXED LINE CALLS		BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	TOtal	а	b	C	*d	~e	*f	g	*h	i	j j	k	I	m	~n	~0	*р	~q	*r	*S	*t	*u
Unweighted total	725	232	120	392	68	23	63	84	57	91	122	91	121	82	9	14	61	16	69	68	44	70
Effective Weighted Sample	528	136	89	351	52	16	45	34	40	67	93	37	88	60	7	9	43	13	50	54	33	52
Total	868	152	85	647	69	16	42	30	41	85	96	38	107	68	4	10	47	10	51	47	28	54
1 - Very dissatisfied	42 5%	4 3%	6 6 7%	33 5%	1 1%	1 3%	2 6 6%	2 5%	1 2%	1 2%	3 3%	2 4%	2 1%	11 16% p	- -%	1 9%	1 2%	- -%	5 10%	2 4%	- -%	5 9%
2	62 7%	9 6%	13 6 15% ac	40 6%	2 3%	3 18%	4 5 10%	2 6%	4 9%	5 6%	6 7%	2 5%	6 5%	14 21%	1 23%	2 22%	4 8%	- -%	11 21%	11 23% t	1 5%	9 18%
TOTAL DISSATISFIED	104 12%	14 6 9%	19 6 22% ac	72 11%	3 5%	3 22%	6 5 15%	3 11%	4 10%	7 8%	10 10%	3 9%	7 7%	25 37% p	1 23%	3 31%	4 9%	- -%	16 30% t	13 27% t	1 5%	14 27% t
3 - Neither	131 15%	27 6 17%	26 30% ac	85 13%	10 14%	4 25%	6 5 13%	9 30% h	4 9%	14 16%	14 15%	11 28% I	13 12%	18 27%	2 44%	5 49%	11 24%	2 22%	18 35%	15 33%	9 31%	17 31%
4	186 21%	35 6 23%	26 30% c	131 20%	12 17%	3 20%	12 5 28%	6 19%	12 30%	15 18%	21 22%	9 23%	24 22%	18 27%	* 11%	* 4%	18 39%	5 53%	14 28%	14 30%	11 39%	18 33%
5 - Very satisfied	374 43%	68 6 45% b	14 6 16%	295 46% b	40 58% fg	5 32%	15 36%	10 33%	18 44%	45 53%	45 47%	14 36%	57 53%	5 7%	1 22%	1 13%	12 26% m	3 25%	4 7%	4 9%	6 22% r	5 9%
TOTAL SATISFIED	560 65%	104 68% b	39 6 46%	427 66% b	52 75% g	8 52%	26 6 63%	16 52%	30 74%	61 71%	67 69%	22 58%	81 75%	23 34%	1 33%	2 17%	30 65% m	8 78%	18 35%	18 39%	17 61% rs	23 42%
Don't know	72 8%	8 5%	1 6 1%	63 10%	4 6%	* 1%	3 8%	2 6%	3 7%	4 5%	6 6%	2 5%	7 6%	1 2%	- -%	* 4%	1 2%	- -%	- -%	* 1%	1 3%	- -%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

QA22B. How satisfied are you with your experience of dealing with the customer services for your TV service with a monthly subscription?

	1	TV PROCES S	ВВ	PROCESS	6	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	Ē.
0''5	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	705	*a	~b	*C	*d	~e	~f	~g	*h	000	J	~k	~	m 705	n	0	p 700
Unweighted total	725	58	17	34	53	28	28	30	76	298	382	20	24	725	655	680	709
Effective Weighted Sample	528	41	11	26	45	14	9	22	57	229	264	8	9	528	472	492	518
Total	868	56	10	26	50	17	9	25	74	373	436	11	6	868	765	809	851
1 - Very dissatisfied	42 5%	1 2%	- -%	1 4%	2 4%	- -%	1 15%	* 2%	1 2%	14 4%	28 6%	- -%	1 23%	42 5%	39 5 5%	42 5 5%	41 5%
2	62 7%	2 4%	1 8%	- -%	4 7%	2 9%	* *%	- -%	6 8%	35 9%	25 6%	* 4%	* *%	62 7%	58 5 8%	60 5 7%	62 7%
TOTAL DISSATISFIED	104 12%	3 5%	1 8%	1 4%	6 12%	2 9%	1 16%	* 2%	7 10%	49 13%	53 12%	* 4%	1 23%	104 12%	97 5 13%	102 5 13%	103 12%
3 - Neither	131 15%	9 16%	3 34%	4 14%	7 14%	5 28%	3 29%	4 16%	7 9%	43 11%	82 19% i	4 35%	2 36%	131 15%	111 5 14%	124 5 15%	129 15%
4	186 21%	11 19%	2 17%	9 34%	10 19%	5 29%	2 18%	7 28%	16 22%	87 23%	87 20%	2 20%	2 26%	186 21%	169 5 22%	174 5 21%	183 22%
5 - Very satisfied	374 43%	31 55%	3 26%	12 47%	24 48%	4 25%	3 37%	11 44%	40 54%	165 44%	173 40%	3 27%	1 14%	374 43%	321 42%	338 42%	365 43%
TOTAL SATISFIED	560 65%	42 74%	4 43%	21 81%	34 68%	9 54%	5 55%	18 72%	56 75%	252 68%	260 60%	5 47%	3 40%	560 65%	490 64%	512 63%	548 64%
Don't know	72 8%	2 4%	1 15%	* 2%	4 7%	1 9%	*	2 10%	4 6%	29 8%	42 10%	1 14%	* 1%	72 8%	67 5 9%	71 5 9%	70 8%

QA23B. How satisfied are you with the value for money for your TV service with a monthly subscription?

		ACT	IONS TA	KEN	;	SWITCH	HED & CO			SER	VICES SI COVE			cc	NSIDEF	RED & C	OVERED		SERV	ICES CON	RED	
		SWIT-	CONSI		BUN-				IXED LINE CALLS				IXED LINE CALLS	BUN-				LINE CALLS				LINE CALLS
Significance Level: 95%	Total	CHED a	b	HER c	DLE *d	TV ∼e	BAND *f	•	*h	TV I	BAND	k		DLE m	TV I ∼n	BAND ~0	*p	~0	<b>TV</b> *r	BAND *s	*†	*u
•	705	-	~					g 04		04	J 400	Λ	101				•	~q				
Unweighted total	725	232	120	392	68	23	63	84	57	91	122	91	121	82	9	14	61	16	69	68	44	70
Effective Weighted Sample	528	136	89	351	52	16	45	34	40	67	93	37	88	60	7	9	43	13	50	54	33	52
Total	868	152	85	647	69	16	42	30	41	85	96	38	107	68	4	10	47	10	51	47	28	54
1 - Very dissatisfied	32 4%	2 6 2%	6 8 8% a	24 4%	1 2%	- -%	* 1%	1 2%	- -%	1 1%	2 2%	1 2%	1 1%	9 13%	- -%	1 5%	1 2%	- -%	6 11%	3 6%	* 1%	6 11%
2	54 6%	12 6 8%	13 5 15% c	32 5%	3 4%	2 15%	6 % 15%	4 13%	2 6%	5 6%	9 9%	4 10%	5 5%	14 21%	1 14%	1 14%	7 15%	1 11%	9 17%	10 21%	4 14%	9 17%
TOTAL DISSATISFIED	86 10%	14 % 9%	20 23% ac	56 9%	4 6%	2 15%	7 % 16%	5 16%	2 6%	6 7%	11 11%	5 12%	6 6%	23 34%	1 14%	2 20%	8 17%	1 11%	15 28%	12 26%	4 15%	15 28%
3 - Neither	171 20%	23 6 15%	22 26%	132 20%	6 9%	2 14%	7 6 16%	6 20%	9 23%	8 10%	12 12%	8 22%	15 14%	19 28%	2 53%	2 15%	8 17%	3 27%	16 30%	10 22%	7 24%	13 25%
4	236 27%	51 6 33%	25 30%	163 25%	20 29%	8 51%	12 30%	9 30%	16 40%	28 33%	29 30%	12 32%	35 33%	22 33%	* 11%	1 11%	17 36%	4 38%	18 34%	18 39%	8 29%	20 37%
5 - Very satisfied	353 41%	63 6 41% b	17 20%	279 43% b	38 55% gh	3 20%	16 % 38%	10 33%	13 32%	41 49%	44 46%	13 33%	50 46%	3 5%	* 10%	4 43%	14 30% m	2 24%	3 6%	5 10%	9 32% rsu	5 10%
TOTAL SATISFIED	590 68%	113 6 75% b	42 50%	441 68% b	58 84% g	11 71%	28 68%	19 63%	29 72%	69 82%	73 76%	25 65%	85 79%	26 38%	1 22%	5 54%	31 66% m	6 62%	21 41%	23 49%	17 61%	25 47%
Don't know	20 2%	1 6 1%	2 2%	18 3%	1 1%	- -%	- % -%	* 1%	- -%	1 1%	1 1%	* 1%	1 1%	- -%	* 11%	1 11%	- -%	- -%	* 1%	1 2%	- -%	- -%

QA23B. How satisfied are you with the value for money for your TV service with a monthly subscription?

	PF	TV ROCES S	ВВ	PROCESS	;	MP PRO	CESS	LL PRO	CESS	MOE	ILE	CONTRA PROC		5	SERVICES	S AT HOME	Ē
Significance Level: 95%	Total	C&R *a	MAC ~b	<b>C&amp;R</b> *c	NoT *d	PAC	C&R ~f	C&R	NoT *h	PAYG	CON- TRACT	PAC ~k	C&R ~	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
	725		~b 17	34	53	~e 28		~g 30	76	298	J 382	~k 20	~ı 24	m 705	n 655	o 680	р 700
Unweighted total		58					28							725			709
Effective Weighted Sample	528	41	11	26	45	14	9	22	57	229	264	8	9	528	472	492	518
Total	868	56	10	26	50	17	9	25	74	373	436	11	6	868	765	809	851
1 - Very dissatisfied	32 4%	- -%	- -%	* 1%	1 2%	- -%	1 6%	- -%	1 2%	14 4%	18 4%	- -%	1 9%	32 4%	29 4%	32 4%	32 4%
2	54 6%	3 5%	1 14%	3 12%	3 5%	1 9%	2 25%	3 11%	2 3%	22 6%	28 7%	1 12%	2 36%	54 6%	52 7%	50 6%	51 6%
TOTAL DISSATISFIED	86 10%	3 5%	1 14%	3 13%	4 8%	1 9%	3 30%	3 11%	4 5%	36 10%	47 11%	1 12%	3 45%	86 10%	81 11%	82 10%	84 10%
3 - Neither	171 20%	5 9%	2 23%	3 13%	5 10%	4 24%	2 17%	4 18%	9 12%	56 15%	104 24% i	3 32%	1 19%	171 20%	145 19%	160 20%	169 20%
4	236 27%	18 32%	3 30%	8 29%	17 35%	9 51%	1 13%	6 26%	26 35%	110 29%	114 26%	3 31%	1 19%	236 27%	219 29%	224 28%	233 27%
5 - Very satisfied	353 41%	30 54%	3 32%	12 45%	24 47%	3 17%	4 39%	11 45%	35 47%	160 43%	162 37%	3 25%	1 17%	353 41%	301 39%	322 40%	345 41%
TOTAL SATISFIED	590 68%	49 87%	6 62%	20 74%	41 82%	12 68%	5 52%	17 71%	61 83%	270 72% j	275 63%	6 56%	2 36%	590 68%	520 68%	546 67%	577 68%
Don't know	20 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	11 3%	10 2%	- -%	- -%	20 2%	19 3%	20 3%	20 2%

QA21C. How satisfied are you with the overall service provided for your fixed line broadband?

	•	ACT	IONS TA	KFN	g	SWITCH	IED & CO	VERED		SER'	VICES S'	WITCHE	D &	cc	NSIDER	RED & C	OVERED	,	SERV	ICES COI		≣D &
		SWIT-	CONSI		BUN-	<u> </u>	BROAD	F	IXED LINE CALLS		BROAD	I	IXED LINE CALLS	BUN-		BROAD	ı	IXED LINE		BROAD	F	FIXED LINE CALLS
Cignificance Levels 050/	Tota		h	HER	<b>DLE</b> d		BAND	~	h	TV	BAND	l.		DLE		BAND	_	~	TV	BAND		
Significance Level: 95%	4220	a 400	b	C	_	*e	104	g 400	100	١	J 200	k 170	040	m 440	*n	*0	p 444	~q	00	S 440	l oc	U 404
Unweighted total	1338		239	657	116	36	164	168	108	95	280	176	218	149	38	49	111	28	83	148	86	124
Effective Weighted Sample	922		182	595	88	23	111	75	79	72	197	74	163	110	22	35	78	23	63	117	63	98
Total	1439	235	151	1073	86	21	88	45	78	75	174	53	160	111	20	36	80	17	53	99	52	84
1 - Very dissatisfied	43	% 7 % 3%	7 5 4%	32 3%	2 3%	1 3%	4 4%	1 2%	1 1%	1 2%	6 3%	1 2%	3 2%	7 7%	* 1%	2 5%	2 3%	* 3%	1 1%	5 5%	1 3%	4 4%
2	74 5	14 % 6%	15 5 10% c	45 4%	7 8%	1 5%	3 4%	2 5%	4 5%	4 6%	10 6%	2 5%	11 7%	16 14% p	1 7%	4 11%	3 4%	2 14%	5 10%	13 13%	3 6%	9 10%
TOTAL DISSATISFIED	117 8	21 % 9%	21 3 14% c	77 7%	9 10%	2 7%	7 8%	3 7%	5 6%	6 7%	16 9%	3 6%	14 9%	23 21% p	2 9%	6 16%	6 7%	3 16%	6 11%	18 18%	5 9%	12 15%
3 - Neither	170 12		29 20% ac	119 11%	7 8%	2 11%	7 8%	8 18%	6 7%	7 9%	14 8%	9 16%	13 8%	28 25%	3 16%	6 17%	11 14%	2 11%	13 24%	23 23%	9 16%	20 24%
4	430 30		52 35%	306 28%	22 25%	11 53% d	31 35%	17 38%	28 37%	26 35%	53 30%	18 35%	49 31%	36 33%	7 34%	13 36%	31 39%	8 45%	24 45%	35 35%	19 36%	32 38%
5 - Very satisfied	706 49		48 32%	558 52% b	47 55% eg	6 29%	42 48%	16 35%	37 47%	37 49%	90 52%	21 41%	82 51%	24 21%	8 42% m	11 30%	32 40% m	5 28%	11 20%	24 24%	20 39% rsu	19 23%
TOTAL SATISFIED	1136 79		100 66%	864 81% b	69 80%	17 82%	73 84%	33 73%	65 84%	63 84%	142 82%	40 75%	131 82%	60 54%	15 75%	24 66%	63 79% m	13 73%	34 65%	58 59%	39 74% s	51 61%
Don't know	16 1	3 % 1%	-%	13 1%	1 1%	- -%	%	1 2%	2 2%	- -%	1 1%	1 2%	3 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

QA21C. How satisfied are you with the overall service provided for your fixed line broadband?

	I	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		<b>:</b>	SERVICES	S AT HOME	Ē
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	*b	*c	d	*e	*f	*g	h	i	j	*k	*	m	n	0	р
Unweighted total	1338	60	50	67	115	54	45	54	133	589	703	38	38	1014	1338	1292	1322
Effective Weighted Sample	922	45	26	49	98	27	12	39	109	422	466	19	11	705	922	888	912
Total	1439	46	19	41	95	19	12	35	113	642	746	12	7	1111	1439	1387	1422
1 - Very dissatisfied	43 3%	1 2%	* 1%	2 6%	2 2%	- -%	1 5%	1 4%	1 1%	18 3%	21 3%	- -%	1 8%	32 3%	43 3%	39 3%	43 3%
2	74 5%	1 2%	1 5%	1 3%	6 6%	1 5%	* 1%	2 5%	7 7%	27 4%	41 6%	1 8%	* 1%	49 4%	74 5%	69 5 5%	74 5%
TOTAL DISSATISFIED	117 8%	2 4%	1 6%	4 9%	7 8%	1 5%	1 6%	3 10%	8 7%	45 7%	62 8%	1 8%	1 9%	80 7%	117 8%	108 8%	117 8%
3 - Neither	170 12%	6 13%	2 10%	6 14%	5 5%	3 14%	3 26%	6 17% h	6 5%	77 12%	89 12%	2 17%	3 43%	129 12%	170 12%	165 12%	167 12%
4	430 30%	15 32%	6 33%	12 30%	29 31%	6 33%	4 34%	9 26%	37 33%	187 29%	230 31%	4 33%	3 39%	318 29%	430 30%	417 30%	427 30%
5 - Very satisfied	706 49%	24 51%	10 52%	19 47%	53 56%	9 47%	4 34%	16 48%	61 53%	324 50%	360 48%	5 43% I	1 9%	572 51%	706 49%	683 49%	694 49%
TOTAL SATISFIED	1136 79%	38 83%	16 85%	32 77%	82 87%	16 80%	8 68%	25 73%	98 86%	510 80%	590 79%	9 75%	3 48%	889 80%	1136 79%	1100 79%	1121 79%
Don't know	16 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 1%	9 1%	4 1%	- -%	- -%	13 1%	16 1%	14 5 1%	16 1%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

QA22C. How satisfied are you with your experience of dealing with the customer services for your fixed line broadband?

		AC <sup>-</sup>	TIONS TA	KEN	5	SWITCH	IED & CO	VERED		SER	VICES S	WITCHEI RED	D &	CO	NSIDER	RED & C	OVERED	)	SERV	ICES COI		ED &
		SWIT-	CONSI DERED	NEIT-	BUN-				IXED LINE CALLS				FIXED LINE CALLS	BUN-				IXED LINE CALLS				IXED LINE CALLS
Significance Level: 95%	Tota	CHED a	b	HER c	<b>DLE</b> d	<b>TV</b> *e	BAND f	g	h	<b>TV</b> 1	BAND i	k	1	DLE m	TV E	BAND *o	n	~a	TV r	BAND s	t	и
Unweighted total	1338		239	657	116	36	164	168	108	95	280	176	218	149	38	49	111	28	83	148	86	124
Effective Weighted Sample	922		182	595	88	23	111	75	79	72	197	74	163	110	22	35	78	23	63	117	63	98
Total	1439		151	1073	86	21	88	45	78	75	174	53	160	111	20	36	80	17	53	99	52	84
1 - Very dissatisfied	89		12	65	2 3%	1 5%	5	1 3%	6 8%	1 2%	8 4%	1 3%	9 6%	18 16%	2 10%	4 11%	3 4%	1 3%	3 6%	10	2 4%	7 8%
2	100	) 16 7% 7%	17 6 12% c	68 6%	5 5%	3 13%	5 5%	5 11%	4 6%	5 7%	9 5%	5 9%	9 6%	20 18% p	1 5%	5 14%	5 6%	2 10%	8 16% t	15 15% t	2 4%	13 16% t
TOTAL DISSATISFIED	189 13	9 28 3% 12%	30 6 20% ac	133 12%	7 8%	4 18%	10 11%	6 14%	11 14%	6 9%	17 10%	6 12%	18 11%	37 34% p	3 15%	9 25% p	8 10%	2 13%	11 22% t	25 25% t	4 8%	20 24% t
3 - Neither	207 14	7 34 1% 14%	50 6 33% ac	130 12%	11 13%	4 17%	12 13%	9 21% h	6 7%	12 16%	23 13%	10 20%	17 10%	36 33%	6 28%	9 25%	19 24%	3 16%	23 44%	36 36%	17 33%	30 36%
4	315 22		31 6 21%	229 21%	20 23%	6 29%	24 27%	11 24%	22 29%	16 21%	44 25%	12 22%	41 26%	21 19%	4 19%	8 21%	23 29%	8 45%	12 24%	19 19%	12 23%	20 24%
5 - Very satisfied	586 41	89 1% 38% b	36 % 24%	466 43% b	43 49% fg	7 31%	31 35%	14 31%	27 35%	36 48%	73 42%	20 37%	67 42%	15 14%	7 38% m	9 26%	25 32% m	4 20%	6 11%	18 18%	16 31% ru	12 15%
TOTAL SATISFIED	90 <sup>-</sup>	I 151 3% 64% b	68 6 45%	695 65% b	62 73% g	13 60%	55 62%	25 55%	49 64%	52 69%	117 67%	31 60%	108 68%	36 32%	11 57% m	17 48%	48 61% m	11 66%	19 35%	37 37%	28 54% rs	33 39%
Don't know	142 10	2 23 0% 10%	4 6 3%	116 11%	5 6%	1 5%	11 13%	5 10%	12 15%	4 6%	17 10%	5 9%	17 11%	1 1%	- -%	1 2%	4 6%	1 6%	- -%	1 1%	3 5%	1 1%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

QA22C. How satisfied are you with your experience of dealing with the customer services for your fixed line broadband?

	TV PROCES S	ВВ	PROCESS	<b>S</b>	MP PRO	CESS	LL PROC	CESS	MOE	BILE			;	SERVICES	S AT HOME	Ē
Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
		-		d	*e	•	*g		i	j		*		n	0	р
1338	60	50	67	115	54	45	54	133	589	703	38	38	1014	1338	1292	1322
922	45	26	49	98	27	12	39	109	422	466	19	11	705	922	888	912
1439	46	19	41	95	19	12	35	113	642	746	12	7	1111	1439	1387	1422
89 6%	1 1%	1 5%	3 8% d	1 1%	* 2%	- -%	3 8%	6 5%	36 6%	49 7%	* 3%	- -%	65 6%	89 6%	85 6%	88 6%
100 7%	3 6%	1 5%	1 1%	7 7%	2 13%	1 11%	* 1%	9 8%	47 7%	47 6%	1 11%	1 13%	74 7%	100 7%	94 5 7%	100 7%
189 13%	3 8%	2 10%	4 9%	8 8%	3 14%	1 11%	3 9%	14 13%	83 13%	96 13%	2 14%	1 13%	139 12%	189 13%	179 13%	188 13%
207 14%	7 16%	2 12%	7 18%	10 10%	3 16%	3 30%	7 21% h	7 6%	74 12%	126 17% i	2 16%	2 33%	165 15%	207 14%	200 5 14%	204 14%
315 22%	10 22%	4 19%	11 26%	28 29%	4 20%	3 24%	8 23%	32 28%	139 22%	168 22%	2 21%	2 31%	238 21%	315 22%	306 22%	315 22%
586 41%	22 49%	6 30%	17 41%	42 45%	8 40%	3 26%	14 42%	47 42%	283 44% j	280 38%	4 34%	1 10%	465 42%	586 41%	563 5 41%	574 40%
901 63%	33 71%	9 49%	28 68%	70 74% b	12 60%	6 51%	22 65%	80 70%	422 66%	447 60%	6 55%	3 40%	704 63%	901 63%	869 63%	889 63%
142 10%	3 6%	6 30% cd	2 5%	8 8%	2 10%	1 8%	2 6%	12 11%	62 10%	76 10%	2 16%	1 13%	105 9%	142 10%	139 5 10%	140 10%
	Total  1338 922 1439 89 6%  100 7% 189 13% 207 14%  315 22% 586 41%  901 63%	PROCES S S S S S S S S S S S S S S S S S S	PROCES         BB           Total         C&R         MAC           *a         *b           1338         60         50           922         45         26           1439         46         19           89         1         1           6%         1%         5%           189         3         2           13%         8%         10%           207         7         2           14%         16%         12%           315         10         4           22%         22%         19%           586         22         6           41%         49%         30%           901         33         9           63%         71%         49%           142         3         6           10%         6%         30%	PROCES           S         BB PROCESS           Total         C&R         MAC         C&R           *a         *b         *c           1338         60         50         67           922         45         26         49           1439         46         19         41           89         1         1         3           6%         1%         5%         8%           d         100         3         1         1           189         3         2         4         4           13%         8%         10%         9%         207         7         2         7           14%         16%         12%         18%         18%         10         9%         26%           586         22         6         17         41%         49%         30%         41%           901         33         9         28         63%         71%         49%         68%           142         3         6         2         149%         68%           142         3         6         2         10%         68%  <	PROCES         BB PROCESS           Total         C&R *a *b *c d         NoT *c d           1338         60         50         67         115           922         45         26         49         98           1439         46         19         41         95           89         1         1         3         1           6%         1%         5%         8%         1%           d         100         3         1         7         7%           189         3         2         4         8         8%           207         7         2         7         10           14%         16%         12%         18%         10%           315         10         4         11         28           22%         22%         19%         26%         29%           586         22         6         17         42           41%         49%         30%         41%         45%           901         33         9         28         70           63%         71%         49%         68%         74%	PROCES   BB PROCESS   MP PROC	PROCES S         BB PROCESS         MP PROCESS           Total         C&R *a         MAC *b         C&R *c         NoT d         PAC *e         C&R *f           1338         60         50         67         115         54         45           922         45         26         49         98         27         12           1439         46         19         41         95         19         12           89         1         1         3         1         *         -           6%         1%         5%         8%         1%         2%         -%           d         100         3         1         7         2         1           7%         6%         5%         1%         7%         13%         11%           189         3         2         4         8         3         1           189         3         2         4         8         3         1           189         3         2         4         8         3         1           13%         8%         10%         9%         8%         14%         11%     <	Total   C&R	Total   C&R	PROCES   BB PROCESS   MP PROCESS   LL PROCESS   MODE	PROCES   BB PROCESS   MP PROCESS   LL PROCESS   MOBILE	PROCES   BB PROCESS   MP PROCESS   LL PROCESS   MOBILE   CONTRA PROCESS   C&R   NoT   PAC   C&R   NoT   PAC   C&R   NoT   PAC   TRACT   TRACT   PAC   TRACT   PAC   TRACT   PAC   TRACT   PAC   TRACT   TRACT   PAC   TRACT   TRACT   TRACT   TRACT   PAC   TRACT   TRACT	PROCES   BB PROCESS   MP PROCESS   LL PROCESS   MOBILE   CONTRACT MP PROCESS	PROCES   BB PROCESS   MP PROCESS   LL PROCESS   CONTRACT MP PROCESS   S   S   S   S   S   S   S   S   S	PROCES   BB PROCESS   MP PROCESS   LL PROCESS   MOBILE   CONTRACT MP PROCESS   SERVICES	PROCES   BB PROCESS   LL PROCESS   LL PROCESS   MOBILE   CONTRACT MP PROCESS   SERVICES AT HOME

QA23C. How satisfied are you with the value for money for your fixed line broadband?

		ACT	IONS TA	KEN	S	WITCI	HED & CO	VERED		SER	VICES S COVE		D &	co	NSIDEF	RED & C	OVERED	)	SERV	ICES CON COVER		ED &
			CONSI				BROAD	MOB.	FIXED LINE		BROAD	MOB.	FIXED LINE		I	BROAD	MOB.	FIXED LINE		BROAD	MOB.	FIXED LINE
	Total	SWIT- CHED	DERED	HER	BUN- DLE	TV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS	BUN- DLE		BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS
Significance Level: 95%		а	b	С	d	*e	f	g	h	İ	j	k	I	m	*n	*0	р	~q	r	S	t	u
Unweighted total	1338	469	239	657	116	36	164	168	108	95	280	176	218	149	38	49	111	28	83	148	86	124
Effective Weighted Sample	922	271	182	595	88	23	111	75	79	72	197	74	163	110	22	35	78	23	63	117	63	98
Total	1439	235	151	1073	86	21	88	45	78	75	174	53	160	111	20	36	80	17	53	99	52	84
1 - Very dissatisfied	48 3%	7 3%	6 4%	35 3%	2 3%	- -%	3 6 3%	1 3%	3 3%	1 2%	5 3%	1 2%	5 3%	11 10%	- -%	3 10%	2 3%	1 5%	2 3%	6 6%	2 3%	3 4%
2	102 7%	15 6%	21 14% ac	69 6%	3 4%	1 5%	7 % 8%	5 11%	4 5%	3 4%	11 6%	5 9%	8 5%	20 18% p	2 8%	6 16%	5 6%	1 5%	7 13%	18 18% t	3 6%	14 17% t
TOTAL DISSATISFIED	150 10%	22 9%	27 18% ac	104 10%	6 7%	1 5%	10 6 11%	6 14%	7 9%	5 6%	16 9%	6 12%	13 8%	31 28% np	2 8%	9 25% p	7 9%	2 10%	8 16%	24 24% t	5 9%	17 21% t
3 - Neither	236 16%	33 5 14%	35 23% ac	172 16%	10 12%	5 23%	12 % 14%	7 15%	9 12%	12 15%	22 13%	9 17%	18 11%	31 28%	5 27%	12 34%	17 22%	5 29%	14 26%	25 5 25%	11 22%	19 23%
4	410 28%	79 33%	45 30%	291 27%	22 26%	10 46%	30 6 34%	13 29%	32 41% d	22 30%	52 30%	14 27%	54 34%	34 31% o	9 44% o	4 10%	33 41% o	4 24%	25 47% s	30 30%	16 31%	29 35%
5 - Very satisfied	607 42%	100 43% b	40 27%	473 44% b	46 54% eh	6 26%	36 6 41%	18 41%	29 38%	36 47%	83 48%	23 43%	73 46%	13 12%	4 18%	11 31% m	22 28% m	5 31%	5 10%	20 20%	19 37% rsu	16 19%
TOTAL SATISFIED	1017 71%	179 76% b	86 57%	765 71% b	69 80%	15 72%	66 6 75%	31 70%	61 79%	58 77%	135 78%	37 71%	128 80%	47 43%	12 62%	15 41%	55 69% mo	10 56%	30 58%	50 50%	35 67% s	45 54%
Don't know	37 3%	2 1%	2 2%	32 3%	1 1%	- -%	* % *%	* 1%	* 1%	1 1%	1 1%	* 1%	1 1%	1 1%	* 2%	- -%	1 1%	1 6%	* 1%	1 5 1%	1 2%	2 2%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

QA23C. How satisfied are you with the value for money for your fixed line broadband?

		TV PROCES S	ВВ	PROCESS	;	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOME	Ē
Significance Level: 95%	Total	C&R *a	MAC *b	C&R *c	NoT	PAC *e	C&R *f	<b>C&amp;R</b> *g	NoT h	PAYG	CON- TRACT	PAC *k	C&R	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	1338	60	50	67	115	54	45	9 54	133	589	703	38	38	1014	1338	1292	1322
Effective Weighted Sample	922	45	26	49	98	27	12	39	109	422	466	19	11	705	922	888	912
Total	1439	46	19	41	95	19	12	35	113	642	746	12	7	1111	1439	1387	1422
1 - Very dissatisfied	48 3%	- -%	1 5%	2 6%	1 2%	* 1%	1 5%	2 7%	2 2%	18 3%	26 3%	* 1%	1 8%	37 3%	48	44	48
2	102 7%	2 5%	2 12%	2 6%	4 4%	1 7%	2 20%	2 7%	5 4%	44 7%	54 7%	1 9%	2 31%	79 7%	102 7%	98 7%	101 7%
TOTAL DISSATISFIED	150 10%	2 5%	3 17%	5 11%	5 5%	2 8%	3 25%	5 13%	7 6%	62 10%	80 11%	1 10%	3 40%	116 10%	150 10%	142 5 10%	149 10%
3 - Neither	236 16%	7 16%	3 14%	7 18%	10 10%	3 15%	2 21%	6 17%	10 9%	78 12%	150 20% i	2 18%	2 30%	182 16%	236 16%	229 5 17%	234 16%
4	410 28%	13 28%	7 34%	10 26%	30 32%	7 34%	3 24%	6 19%	45 39% g	193 30%	204 27%	4 31%	2 22%	307 28%	410 28%	396 5 29%	404 28%
5 - Very satisfied	607 42%	24 51%	7 35%	18 45%	50 52%	8 43%	3 30%	17 51%	51 45%	291 45%	292 39%	5 41%	1 8%	474 43%	607 42%	583 42%	598 42%
TOTAL SATISFIED	1017 71%	37 79%	13 69%	29 71%	80 85%	15 77%	6 54%	24 69%	95 84% g	483 75% j	496 67%	8 72% I	2 31%	781 70%	1017 71%	979 5 71%	1003 71%
Don't know	37 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* *%	17 3%	19 3%	- -%	- -%	32 3%	37 3%	37 3%	37 3%

QA21D. How satisfied are you with the overall service provided for your mobile phone network?

Base: Those with mobile phone in their package of services

		ACT	IONS TAP	KEN	S	SWITCH	ED & CO	VERED		SER	VICES S	WITCHEI RED	<b>.</b> & C	CO	NSIDE	RED & C	OVERED	)	SERVI	CES COI		∄D &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		IXED LINE CALLS		BROAD	-	IXED LINE CALLS	BUN-		BROAD		LINE CALLS		BROAD		FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	~b	HER *c	DLE ~d	TV ∼e	BAND ~f	~0	~h	TV ~i	BAND ~i	~k	اہ	DLE	TV ∼n	BAND ~0	~n	~0	TV I	BAND ~s	~t	~!!
•	7.4							~g	~h	1	24		44	~m	11	4	~p	~q	·-1	5	(	~u ₄
Unweighted total	74	26	6	43	10	2	13	8	4	9	21	18	11	4	-	1	1	-	1	5	5	4
Effective Weighted Sample	57	17	5	39	7	2	11	6	4	7	15	11	9	3	-	1	1	-	1	4	4	3
Total	100	19	5	77	10	1	8	3	3	10	16	13	12	4	-	*	1	-	*	4	4	4
1 - Very dissatisfied	7 7%	- %	-%	7 9%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
2	3 3%	-%	-%	3 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
TOTAL DISSATISFIED	10 10%	- % -%	- %	10 13%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
3 - Neither	9 9%	4 5 20%	2 43%	3 4%	3 31%	- -%	* 6%	* 16%	- -%	3 34%	1 8%	4 28%	3 27%	1 38%	- -%	- -%	1 100%	- -%	- -%	1 35%	2 46%	1 38%
4	25 25%	3 6 17%	2 35%	21 27%	- -%	1 47%	3 41%	1 23%	1 26%	1 6%	3 20%	1 5%	1 6%	2 44%	- -%	- -%	- -%	- -%	* 100%	2 40%	2 38%	2 44%
5 - Very satisfied	55 55%	10 55%	1 5 14%	44 57%	6 56%	1 53%	4 53%	1 48%	2 74%	4 47%	10 64%	7 54%	7 57%	1 18%	- -%	- -%	- -%	- -%	- -%	1 17%	1 16%	1 18%
TOTAL SATISFIED	80 80%	14 6 71%	2 5 50%	64 84%	6 56%	1 100%	7 94%	2 71%	3 100%	5 53%	13 84%	8 59%	8 63%	2 62%	- -%	- -%	- -%	- -%	* 100%	2 57%	2 54%	2 62%
Don't know	2 2%	2 5 9%	* 5 8%	- -%	1 13%	- -%	- -%	* 13%	- -%	1 13%	1 8%	2 13%	1 10%	- -%	- -%	* 100%	- -%	- -%	- -%	* 9%	- -%	- -%

## QA21D. How satisfied are you with the overall service provided for your mobile phone network?

Base: Those with mobile phone in their package of services

		TV PROCES S	ВВ	PROCESS	<b>S</b>	MP PRO	CESS	LL PRO	CESS	МОВ	ILE	CONTRA PROC		;	SERVICES	S AT HOME	Ē
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	<b>C&amp;R</b> ~g	NoT ~h	PAYG	CON- TRACT	PAC ~k	C&R	TV *m	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE
Unweighted total	74	7	4	3	13	8	2	4	7	21	53	3	-	56	70	74	74
Effective Weighted Sample	57	5	3	2	11	5	1	3	6	16	41	3	-	42	53	57	57
Total	100	8	2	4	10	7	3	4	8	33	68	1	-	75	95	100	100
1 - Very dissatisfied	7	-	-	-	-	-	-	-	-	3	4	-	-	5	7	7	7
	7%	-%	-%	-%	-%	-%	-%	-%	-%	10%	6%	-%	-%	7%	7%	5 7%	5 7%
2	3 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 4%	- -%	- -%	3 4%	3	3 3%	3 3%
TOTAL DISSATISFIED	10	-	-	-	-	-	-	-	-	3	7	-	-	8	10	10	10
	10%	-%	-%	-%	-%	-%	-%	-%	-%	10%	10%	-%	-%	10%	10%	5 10%	5 10%
3 - Neither	9	3	-	-	1	3	*	1	2	*	8	-	-	8	6	9	9
	9%	42%	-%	-%	12%	42%	16%	28%	26%	1%	12%	-%	-%	11%	6%	9 9%	9%
4	25	1	-	1	2	-	-	1	-	8	18	-	-	13	25	25	25
	25%	7%	-%	37%	18%	-%	-%	18%	-%	23%	26%	-%	-%	17%	27%	25%	25%
5 - Very satisfied	55	4	2	2	6	4	2	2	5	20	35	1	-	45	52	55	55
	55%	51%	100%	63%	59%	58%	84%	54%	58%	61%	52%	100%	-%	60%	55%	55%	55%
TOTAL SATISFIED	80	5	2	4	8	4	2	3	5	27	53	1	-	57	78	80	80
	80%	58%	100%	100%	77%	58%	84%	72%	58%	84%	78%	100%	-%	76%	82%	80%	80%
Don't know	2	-	-	-	1	-	-	-	1	2	*	-	-	2	2	2	2
	2%	-%	-%	-%	12%	-%	-%	-%	15%	5%	*%	-%	-%	2%	2%	5 2%	2%

## QA22D. How satisfied are you with your experience of dealing with the customer services for your mobile phone network?

Base: Those with mobile phone in their package of services

		ACT	TIONS TAK	KEN	S	WITCH	ED & CO	VERED		SERV	ICES SV		. &	CC	NSIDE	RED & C	OVERED	)	SER	VICES CO COVE		ED &
		SWIT-	CONSI DERED		BUN-				IXED LINE CALLS				IXED LINE CALLS	BUN-				IXED LINE CALLS		BROAD		FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	~b	HER *c	<b>DLE</b> ∼d	<b>TV</b> ∣ ~e	BAND ∼f	~g	~h	TV E ∼i	BAND ∼i	~k	~	DLE ∼m	TV ∼n	BAND ~o	~p	~a	TV ∼r	BAND ~s	~t	~u
Unweighted total	74	26	6	43	10	2	13	8	4	9	21	18	11	4	-	1	1	-	1	5	5	4
Effective Weighted Sample	57	17	5	39	7	2	11	6	4	7	15	11	9	3	-	1	1	-	1	4	4	3
Total	100	19	5	77	10	1	8	3	3	10	16	13	12	4	-	*	1	-	*	4	4	4
3 - Neither	13 13%	2 % 13%	1 6 30%	9 12%	1 7%	- -%	2 22%	- -%	1 26%	1 8%	2 16%	1 6%	2 12%	1 38%	- -%	- -%	- -%	- -%	- -%	1 6 35%	1 33%	1 38%
4	18 18%	5 % 24%	2 % 35%	12 16%	3 24%	- -%	2 26%	1 39%	1 32%	3 27%	2 13%	4 27%	3 29%	2 44%	- -%	- -%	- -%	- -%	* 100%	2 40%	2 38%	2 44%
5 - Very satisfied	64 64%	10 % 51%	1 6 27%	53 69%	6 56%	1 53%	3 44%	1 48%	1 41%	4 47%	9 59%	7 54%	6 49%	1 18%	- -%	- -%	1 100%	- -%	- -%	1 6 17%	1 30%	1 18%
TOTAL SATISFIED	83 83%	14 % 75%	3 62%	66 85%	8 80%	1 53%	5 71%	2 87%	2 74%	7 74%	11 72%	11 82%	9 78%	2 62%	- -%	- -%	1 100%	- -%	* 100%	2 6 57%	3 67%	2 62%
Don't know	5 5%	2 % 12%	* % 8%	3 3%	1 13%	1 47%	1 7%	* 13%	- -%	2 18%	2 12%	2 13%	1 10%	- -%	- -%	* 100%	- -%	- -%	- -%	* % 9%	- -%	- -%

## QA22D. How satisfied are you with your experience of dealing with the customer services for your mobile phone network?

Base: Those with mobile phone in their package of services

	ı	TV PROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOM	E
Significance Level: 95%	Total	<b>C&amp;R</b> ~a	MAC ~b	C&R ~c	<b>NoT</b> ∼d	PAC ~e	C&R ~f	C&R	<b>NoT</b> ∼h	PAYG	CON- TRACT	PAC ~k	C&R ~l	TV *m	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE *p
Unweighted total	74	7	4	3	13	8	2	~g 4	7	21	53	3	-	56	70	74	74
Effective Weighted Sample	57	5	3	2	11	5	1	3	6	16	41	3	-	42	53	57	57
Total	100	8	2	4	10	7	3	4	8	33	68	1	-	75	95	100	100
3 - Neither	13 13%	1 9%	- -%	1 21%	2 17%	1 11%	-%	2 36%	- -%	2 6%	11 16%	- -%	- -%	7 9%	13 13%	13 6 13%	13 % 13%
4	18 18%	3 32%	- -%	- -%	2 20%	2 31%	* 16%	* 10%	3 38%	4 12%	15 21%	- -%	- -%	14 18%	16 17%	18 6 18%	18 % 18%
5 - Very satisfied	64 64%	4 51%	2 100%	2 63%	5 52%	4 58%	2 84%	2 54%	4 46%	23 69%	42 62%	1 100%	- -%	49 66%	62 65%	64 64%	64 64%
TOTAL SATISFIED	83 83%	7 84%	2 100%	2 63%	7 72%	6 89%	3 100%	3 64%	7 85%	26 81%	56 83%	1 100%	- -%	63 84%	78 82%	83 6 83%	83 83%
Don't know	5 5%	1 7%	- -%	1 15%	1 12%	- -%	- -%	- -%	1 15%	4 13%	1 1%	- -%	- -%	5 6%	5 5 5%	5 6 5%	5 6 5%

## QA23D. How satisfied are you with the value for money for your mobile phone network?

Base: Those with mobile phone in their package of services

		ACT	IONS TAP	KEN	,	SWITCH	IED & CO	VERED		SER\	ICES SV	WITCHED RED	&	CO	NSIDE	RED & C	OVERED	)	SERV	CES COI	NSIDERE RED	ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD I	MOB.	FIXED LINE CALLS	E	BROAD I		IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD I		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV E	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	~b	*c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	74	26	6	43	10	2	13	8	4	9	21	18	11	4	-	1	1	-	1	5	5	4
Effective Weighted Sample	57	17	5	39	7	2	11	6	4	7	15	11	9	3	-	1	1	-	1	4	4	3
Total	100	19	5	77	10	1	8	3	3	10	16	13	12	4	-	*	1	-	*	4	4	4
2	2 29	1 % 5%	-%	1 2%	- -%	- -%	1 12%	- -%	- -%	- -%	1 6%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
TOTAL DISSATISFIED	2 2%	1 % 5%	%	1 2%	- -%	- -%	1 12%	- -%	- -%	- -%	1 6%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
3 - Neither	13 13%	2 % 11%	1 30%	10 13%	2 16%	- -%	* 6%	* 16%	- -%	2 17%	2 11%	2 16%	2 14%	1 38%	- -%	- -%	- -%	- -%	- -%	1 35%	1 33%	1 38%
4	17 179	5 % 25%	%	12 16%	2 20%	- -%	3 33%	* 7%	2 59%	2 22%	3 16%	2 17%	4 31%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
5 - Very satisfied	62 629	11 % 56%	3 62%	48 63%	7 63%	1 100%	4 49%	2 65%	1 41%	6 61%	10 66%	8 64%	7 55%	2 62%	- -%	- -%	1 100%	- -%	* 100%	2 57%	3 67%	2 62%
TOTAL SATISFIED	79 799	15 % 81%	3 62%	60 78%	9 83%	1 100%	6 82%	2 71%	3 100%	8 83%	13 83%	11 81%	11 86%	2 62%	- -%	- -%	1 100%	- -%	* 100%	2 57%	3 67%	2 62%
Don't know	6 6%	* % 2%	* 8%	5 7%	* 1%	- -%	-%	* 13%	- -%	- -%	* 1%	* 3%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	* 9%	- -%	- -%

## QA23D. How satisfied are you with the value for money for your mobile phone network?

Base: Those with mobile phone in their package of services

	PROC	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC			SERVICE	S AT HOMI	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~g	<b>NoT</b> ∼h	PAYG	CON- TRACT	PAC ~k	C&R	TV *m	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE
Unweighted total	74	a 7	4	3	13	8	2	9 4	7	21	53	3		56	70	74	74
Effective Weighted Sample	57	5	3	2	11	5	1	3	6	16	41	3	-	42	53	57	57
Total	100	8	2	4	10	7	3	4	8	33	68	1	-	75	95	100	100
2	2	-	-	-	1	-	-	-	-	-	2	-	-	1	2	2	2
	2%	-%	-%	-%	9%	-%	-%	-%	-%	-%	3%	-%	-%	2%	6 29	% 2%	6 2%
TOTAL DISSATISFIED	2	-	-	-	1	-	-	-	-	-	2	-	-	1	2	2	2
	2%	-%	-%	-%	9%	-%	-%	-%	-%	-%	3%	-%	-%	2%	6 29	% 2%	6 2%
3 - Neither	13	*	-	-	2	-	*	*	1	3	10	-	-	8	13	13	13
	13%	6%	-%	-%	16%	-%	16%	10%	15%	9%	15%	-%	-%	10%	6 13%	% 13%	6 13%
4	17	2	-	1	2	2	-	1	3	4	13	*	-	11	15	17	17
	17%	27%	-%	21%	17%	34%	-%	18%	38%	11%	20%	25%	-%	15%	6 16%	% 17%	6 17%
5 - Very satisfied	62	5	2	3	6	4	2	3	4	24	38	1	-	49	59	62	62
	62%	68%	100%	79%	57%	66%	84%	71%	46%	75%	55%	75%	-%	65%	6 62%	62%	62%
TOTAL SATISFIED	79	7	2	4	8	7	2	4	7	28	51	1	-	60	74	79	79
	79%	94%	100%	100%	75%	100%	84%	90%	85%	85%	75%	100%	-%	80%	6 78%	% 79%	6 79%
Don't know	6	-	-	-	-	-	-	-	-	2	4	-	-	6	6	6	6
	6%	-%	-%	-%	-%	-%	-%	-%	-%	5%	6%	-%	-%	8%	6 69	6 6%	6 6%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

## QA21E. How satisfied are you with the overall service provided for your fixed line phone (calls)?

Base: Those with fixed line phone in their package of services

		ACT	IONS TA	KEN	s	SWITCI	HED & CO	VERED		SER	VICES S COVE		D &	C	ONSIDE	RED & (	OVEREI	D	SER	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD	MOB.	FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
0. 10	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE		BAND			TV	BAND		
Significance Level: 95%		a	b	C	d	~e	†	g	h	1	J	k	- 1	m	*n	*0	р	~q	r	\$	t	u
Unweighted total	1295	429	229	664	119	30	133	156	99	94	243	163	218	143	38	46	105	21	83	139	84	124
Effective Weighted Sample	910	235	167	600	84	19	88	64	73	67	170	63	156	103	22	33	73	17	58	110	62	92
Total	1438	234	150	1076	98	18	72	45	74	85	154	55	172	112	20	34	76	13	58	94	51	89
1 - Very dissatisfied	39 3%	6 6 2%	8 6% c	26 2%	2 2%	- -%	2 % 3%	2 3%	1 2%	1 1%	4 3%	2 3%	3 2%	10 9%	1 4%	3 8%	2 3%	- -%	5 8%	4 4 4%	2 3%	6 6%
2	47 39	8 % 3%	8 6%	31 3%	3 4%	- -%	1 6 2%	2 4%	2 3%	2 3%	5 3%	2 3%	6 3%	11 10% p	* 1%	4 12% p	1 2%	3 21%	2 3%	8 5 8%	1 2%	6 7%
TOTAL DISSATISFIED	86 69	13 6%	16 5 11% ac	58 5%	5 6%	- -%	4 6 5%	3 7%	4 5%	3 4%	9 6%	3 6%	9 5%	21 19% p	1 6%	7 19% p	3 5%	3 21%	7 12%	12 5 13%	3 5%	11 13%
3 - Neither	145 109	20 % 9%	31 21% ac	97 9%	5 5%	3 18%	7 6 10%	7 16% d	4 5%	7 9%	12 8%	8 15% I	9 5%	28 25%	3 15%	6 19%	13 17%	2 12%	15 25%	24 5 25%	9 18%	23 26%
4	422 29%	78 % 33%	54 36% c	300 28%	26 27%	9 47%	20 6 28%	18 40%	29 39%	26 30%	42 27%	22 40%	55 32%	38 34%	6 32%	13 37%	27 36%	5 39%	26 44%	35 37%	18 35%	34 38%
5 - Very satisfied	771 549	119 % 51% b	48 32%	611 57% b	60 61% g	6 35%	40 6 56% g	15 33%	36 49%	48 57% k	89 58% k	20 36%	96 56% k	25 22%	9 47% m	8 24%	32 43% m	4 29%	11 19%	23 5 25%	22 42% rsu	20 23%
TOTAL SATISFIED	1193 83%	197 % 84% b	102 68%	910 85% b	86 88% g	15 82%	61 6 85%	33 73%	65 88% g	74 87%	132 85%	42 76%	152 88% k	63 56%	16 79% m	21 61%	59 78% m	9 67%	37 63%	58 62%	40 77% su	54 61%
Don't know	14 19	3 6 1%	- 5 -%	11 1%	1 2%	- -%	* % *%	1 3%	1 2%	* 1%	2 1%	1 3%	3 2%	- -%	- -%	-%	- -%	- -%	- -%	- %	- -%	- -%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

QA21E. How satisfied are you with the overall service provided for your fixed line phone (calls)?

	F	TV PROCES S	ВВ	PROCESS	<b>S</b>	MP PRO	CESS	LL PROC	ESS	МОВ	ILE	CONTRA PROC		S	SERVICES	AT HOME	Ē
Significance Level: 95%	Total	C&R *a	MAC *b	C&R *c	<b>NoT</b>	PAC *e	C&R *f	<b>C&amp;R</b> *g	NoT h	PAYG i	CON- TRACT	PAC *k	C&R *	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	1295	61	42	53	103	52	44	53	136	579	656	35	36	977	1224	1235	1294
Effective Weighted Sample	910	42	22	37	89	21	14	37	106	418	443	13	12	697	854	861	909
Total	1438	57	16	32	88	22	13	35	125	646	715	13	8	1118	1334	1361	1436
1 - Very dissatisfied	39 3%	1 1%	* *%	2 6% d	**%	- -%	1 5%	1 4%	2 1%	18 3%	20 3%	- -%	1 7%	32 3%	35 3%	37 3%	39 3%
2	47 3%	1 2%	1 7%	1 3%	2 3%	1 4%	* *%	2 6%	3 3%	19 3%	24 3%	* 4%	* *%	32 3%	45 3%	43 3%	47 3%
TOTAL DISSATISFIED	86 6%	2 3%	1 7%	3 9%	3 3%	1 4%	1 5%	4 10%	5 4%	37 6%	43 6%	* 4%	1 8%	64 6%	80 6%	80 6%	86 6%
3 - Neither	145 10%	6 11%	* 3%	6 17% d	4 4%	2 10%	3 27%	6 16% h	3 2%	59 9%	80 11%	1 10%	3 43%	105 9%	141 11%	139 10%	145 10%
4	422 29%	15 26%	5 31%	7 21%	26 29%	12 53%	5 36%	11 30%	41 33%	183 28%	224 31%	7 54%	3 35%	314 28%	389 29%	407 30%	422 29%
5 - Very satisfied	771 54%	34 59%	10 59%	16 50%	56 63%	7 30%	4 32%	15 42%	75 60%	358 55%	366 51%	4 29%	1 14%	626 56%	710 53%	723 53%	769 54%
TOTAL SATISFIED	1193 83%	48 85%	15 90%	23 72%	81 92% c	19 84%	9 69%	25 72%	116 93% 9	541 84%	589 82%	11 83%	4 50%	939 84%	1099 82%	1130 83%	1191 83%
Don't know	14 1%	* 1%	- -%	* 2%	*	* 2%	- -%	* 1%	1 1%	9 1%	3 *%	* 4%	- -%	10 1%	14 1%	12 1%	14 1%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

QA22E. How satisfied are you with your experience of dealing with the customer services for your fixed line phone (calls)?

		ACT	IONS TA	KFN	9	SWITCH	IED & CO	VERED		SER	VICES S	WITCHEI	D &	cc	NSIDE	RED & C	OVERED	ı	SERV	ICES CON		.D &
		SWIT-	CONSI	NEIT-	BUN-	-	BROAD	F	IXED LINE CALLS		BROAD	F	IXED LINE CALLS	BUN-	I	BROAD	F	IXED LINE		BROAD F	F	IXED LINE CALLS
Significance Level: 95%	Total	CHED a	b	HER c	<b>DLE</b> d	TV ∼e	BAND f	g	h	<b>TV</b> 1	BAND i	k	1	DLE m	<b>TV I</b> *n	BAND *o	n	~q	TV r	BAND s	t	u
Unweighted total	1295	429	229	664	119	30	133	156	99	94	243	163	218	143	38	46	105	21	83	139	84	124
Effective Weighted Sample	910	235	167	600	84	19	88	64	73	67	170	63	156	103	22	33	73	17	58	110	62	92
Total	1438	234	150	1076	98	18	72	45	74	85	154	55	172	112	20	34	76	13	58	94	51	89
1 - Very dissatisfied	64 4%	10	11	44 4%	2 2%	- -%	5	3 6%	4 6%	1 1%	7 4%	3 5%	7 4%	16 14%	- -%	3 8%	3 4%	* 3%	4 7%	8 9%	2 3%	8 9%
2	91 6%	16 % 7%	16 5 11% c	60 6%	4 4%	2 13%	4 6%	3 7%	6 8%	5 5%	8 5%	3 6%	10 6%	18 16%	2 10%	3 8%	6 8%	1 8%	8 14%	13 14%	3 5%	12 14%
TOTAL DISSATISFIED	154 11%	26 6 11%	27 18% ac	103 10%	6 6%	2 13%	9 12%	6 14%	10 14%	5 6%	15 10%	6 11%	17 10%	34 30% p	2 10%	5 16%	9 11%	1 11%	13 22% t	21 22% t	4 8%	20 23% t
3 - Neither	206 14%	31 6 13%	42 28% ac	139 13%	12 12%	3 18%	8 12%	11 24% h	3 5%	13 15%	19 13%	13 24% jl	15 9%	34 30%	6 31%	10 30%	15 20%	3 23%	21 36%	26 28%	14 27%	28 31%
4	318 22%	62 6 26%	33 22%	229 21%	21 21%	6 34%	19 26%	10 21%	26 35%	17 20%	37 24%	12 22%	47 27%	22 20%	4 19%	7 20%	20 26%	4 31%	14 25%	21 23%	12 24%	21 24%
5 - Very satisfied	620 43%	94 6 40% b	39 26%	494 46% b	53 54% fgh	6 33%	27 37%	14 31%	23 31%	46 54% k	70 45%	19 34%	76 44%	20 18%	7 37% m	8 25%	27 36% m	3 21%	8 14%	21 22%	17 34% ru	16 18%
TOTAL SATISFIED	938 65%	156 67% b	72 48%	723 67% b	74 76% 9	12 68%	45 63%	24 52%	49 66%	63 74% k	107 69%	31 57%	123 72% k	43 38%	11 56%	15 45%	47 62% m	7 52%	23 39%	42 45%	30 57% r	37 42%
Don't know	139 10%	20 6 9%	8 6 6%	111 10%	6 6%	* 2%	9 13%	4 10%	11 15%	4 5%	13 8%	4 8%	17 10%	2 2%	1 3%	3 8%	5 6%	2 14%	2 3%	4 5%	4 7%	4 4%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

QA22E. How satisfied are you with your experience of dealing with the customer services for your fixed line phone (calls)?

	P	TV PROCES S	ВВ	PROCESS	1	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	<u> </u>
Significance Level: 95%	Total	<b>C&amp;R</b> *a	MAC *b	C&R *c	NoT	PAC *e	C&R *f	C&R	NoT	PAYG	CON- TRACT	PAC *k	C&R	ΤV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	1295	а 61	42	53	103	52	44	*g 53	h 136	579	656	35	36	m 977	n 1224	o 1235	ր 1294
Effective Weighted Sample	910	42	22	37	89	21	14	37	106	418	443	13	12	697	854	861	909
Total	1438	57	16	32	88	22	13	35	125	646	715	13	8	1118	1334	1361	1436
1 - Very dissatisfied	64 4%	1 1%	1 6%	3 9% d	1 1%	1 3%	1 7%	3 8%	3 3%	28 4%	32	1 5%	1 12%	48 4%	62	60	64
2	91 6%	3 4%	1 7%	1 2%	5 6%	3 12%	* 1%	1 1%	10 8%	48 7%	40 6%	1 11%	* 1%	61 5%	87 7%	88 6%	91 6%
TOTAL DISSATISFIED	154 11%	3 5%	2 13%	3 11%	7 7%	3 15%	1 8%	3 10%	13 10%	76 12%	72 10%	2 16%	1 13%	109 10%	149 11%	148 6 11%	154 11%
3 - Neither	206 14%	8 14%	2 14%	7 22% d	7 8%	5 24%	4 29%	7 19% h	7 5%	75 12%	126 18% i	3 25%	2 29%	158 14%	185 14%	200 6 15%	206 14%
4	318 22%	13 22%	3 17%	7 21%	26 29%	5 24%	4 28%	10 27%	35 28%	141 22%	162 23%	3 23%	3 32%	247 22%	302 23%	303 6 22%	318 22%
5 - Very satisfied	620 43%	31 54%	5 31%	14 43%	42 48%	7 30%	3 25%	13 37%	57 46%	293 45%	279 39%	3 25%	1 11%	500 45%	564 42%	572 6 42%	618 43%
TOTAL SATISFIED	938 65%	44 77%	8 49%	21 65%	68 77% b	12 54%	7 53%	23 65%	92 74%	434 67%	441 62%	6 48%	3 43%	747 67%	867 65%	875 64%	936 65%
Don't know	139 10%	3 4%	4 25% cd	1 3%	7 7%	1 7%	1 10%	2 7%	13 11%	61 9%	76 11%	1 11%	1 16%	105 9%	133 10%	138 6 10%	139 10%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

QA23E. How satisfied are you with the value for money for your fixed line phone (calls)?

		ACT	IONS TA	KEN	s	SWITCI	HED & CO	OVERED		SER	VICES S COVE	WITCHE ERED	D &	C	ONSIDE	RED & C	OVEREI	D	SERV	VICES CO COVE		ED &
		SWIT-	CONSI		BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD	MOB.	FIXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND		07.1220	TV	BAND		071220	DLE	TV	BAND		07.1220	TV			07.1220
Significance Level: 95%		а	b	С	d	~e	f	g	h	i	j	k	I	m	*n	*0	р	~q	r	S	t	u
Unweighted total	1295	429	229	664	119	30	133	156	99	94	243	163	218	143	38	46	105	21	83	139	84	124
Effective Weighted Sample	910	235	167	600	84	19	88	64	73	67	170	63	156	103	22	33	73	17	58	110	62	92
Total	1438	234	150	1076	98	18	72	45	74	85	154	55	172	112	20	34	76	13	58	94	51	89
1 - Very dissatisfied	42 39	7 6 3%	9 6% c	27 2%	3 3%	- -%	2 6 3%	1 3%	2 3%	1 1%	5 3%	1 3%	5 3%	13 11%	- -%	3 10%	3 4%	2 12%	5 9%	5 6 5%	2 3%	7 8%
2	68 5%	11 6 5%	18 6 12% ac	41 4%	2 2%	2 10%	5 % 7%	5 12% dh	2 2%	3 4%	7 4%	5 10% I	3 2%	20 18%	2 8%	3 8%	7 9%	1 10%	8 14%	14 % 15%	4 8%	13 15%
TOTAL DISSATISFIED	110 8%	18 6 8%	27 6 18% ac	68 6%	4 4%	2 10%	7 6 10%	7 15% d	4 6%	4 5%	12 8%	7 12%	8 5%	33 29% np	2 8%	6 18%	10 13%	3 21%	14 23%	19 6 20%	6 11%	20 23%
3 - Neither	231 169	28 6 12%	38 25% ac	169 16%	7 8%	4 19%	11 6 16%	6 14%	9 13%	9 11%	17 11%	9 16%	17 10%	29 26%	5 27%	13 37% p	14 18%	4 33%	13 23%	25 % 27%	13 25%	22 25%
4	433 30%	82 % 35%	43 6 29%	314 29%	29 29%	8 43%	20 6 29%	17 38%	33 44% f	23 27%	46 30%	19 35%	61 36%	35 32% o	8 42% o	4 12%	29 39% o	2 14%	23 40%	29 % 31%	15 28%	30 33%
5 - Very satisfied	630 44%	103 % 44% b	40 6 27%	494 46% b	56 57% gh	5 27%	33 45%	14 32%	28 38%	46 55% k	78 51% k	19 35%	84 49%	13 12%	4 21%	11 33% m	22 29% m	4 32%	7 13%	20 6 21%	17 34% ru	16 18%
TOTAL SATISFIED	1063 749	185 % 79% b	84 6 56%	808 75% b	85 87% fg	13 70%	53 6 74%	32 69%	61 82%	70 82%	124 80%	38 70%	145 84% k	49 43%	12 63%	15 44%	51 68% mo	6 46%	31 53%	49 6 52%	32 62%	46 51%
Don't know	34 2%	2 6 1%	1 6 1%	31 3%	1 2%	- -%	- % -%	1 2%	- -%	1 2%	1 1%	1 1%	1 1%	1 1%	* 2%	- -%	1 1%	- -%	* 1%	1 6 1%	1 2%	1 1%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

QA23E. How satisfied are you with the value for money for your fixed line phone (calls)?

	P	TV PROCES S	ВВ	PROCESS	;	MP PRO	CESS	LL PRO	CESS	MOB	ILE	CONTRA PROC		<b>.</b>	SERVICES	S AT HOME	Ē
Significance Level: 95%	Total	C&R *a	MAC *b	C&R *c	<b>NoT</b>	PAC *e	C&R *f	<b>C&amp;R</b> *g	NoT h	PAYG i	CON- TRACT	PAC *k	C&R *I	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	1295	61	42	53	103	52	44	53	136	579	656	35	36	977	1224	1235	1294
Effective Weighted Sample	910	42	22	37	89	21	14	37	106	418	443	13	12	697	854	861	909
Total	1438	57	16	32	88	22	13	35	125	646	715	13	8	1118	1334	1361	1436
1 - Very dissatisfied	42 3%	- -%	1 5%	2 6%	1 1%	* 2%	1 4%	2 7%	2 2%	20 3%	18 3%	* 1%	1 7%	33 3%	37 3%	38 3%	42 3%
2	68 5%	1 2%	2 10%	1 4%	1 1%	1 6%	2 18%	1 4%	2 1%	26 4%	38 5%	1 8%	2 29%	54 5%	67 5%	64 5%	68 5%
TOTAL DISSATISFIED	110 8%	1 2%	2 15% d	3 10%	2 3%	2 8%	3 22%	4 10%	4 3%	46 7%	56 8%	1 9%	3 36%	87 8%	104 8%	102 % 8%	110 8%
3 - Neither	231 16%	6 11%	2 15%	5 16%	8 9%	3 11%	3 26%	5 15%	11 9%	82 13%	139 19% i	2 13%	3 32%	180 16%	206 5 15%	221 6 16%	231 16%
4	433 30%	15 27%	5 32%	8 25%	31 35%	12 53%	3 22%	8 24%	49 39%	200 31%	215 30%	7 53%	2 22%	324 29%	412 31%	415 6 31%	433 30%
5 - Very satisfied	630 44%	34 59%	6 39%	15 48%	48 54%	6 26%	4 30%	17 49%	61 49%	301 47%	287 40%	3 21%	1 11%	497 44%	577 43%	588 43%	628 44%
TOTAL SATISFIED	1063 74%	49 86%	11 70%	23 72%	78 89% bc	18 79%	7 52%	26 73%	110 88% g	502 78% j	502 70%	10 74% I	3 33%	821 73%	989 74%	1003 % 74%	1061 74%
Don't know	34 2%	* 1%	- -%	* 2%	- -%	* 2%	- -%	* 1%	- -%	16 2%	18 3%	* 4%	- -%	31 3%	34 3%	34 3%	34 2%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

QA24A. When you took out a package of services with (SUPPLIER), did you have a contract which tied you to their service for a period of time? IF YES - How long was that contract for?

Base: Those with a bundle of services for which they receive one bill

		ACT	IONS TA	KEN		SWITCH	ED & CO	VERED		SER	VICES S'	WITCHEI RED	D &	CC	NSIDEF	RED & C	OVERED	)	SERVI	CES COI		ED &
		SWIT-	CONSI	NEIT-	BUN-				IXED LINE CALLS				FIXED LINE CALLS	BUN-				IXED LINE CALLS				IXED LINE CALLS
Significance Level: 95%	Total	CHED a	b	HER c	<b>DLE</b> d	<b>TV</b> *e	BAND f	g	h	TV i	BAND i	k	1	DLE m	<b>TV</b> I *n	BAND *o	р	~q	TV I	BAND s	t	u
Unweighted total	1424	492	250	712	125	36	168	177	114	104	284	187	233	155	39	51	113	30	90	150	88	132
Effective Weighted Sample	987	269	183	644	88	23	112	71	83	74	198	72	166	112	23	36	79	25	63	118	65	98
Total	1557	259	162	1160	101	21	89	49	82	91	175	60	179	119	20	36	80	19	62	100	53	94
No, did not have a contract with them	177 11%	20 6 8%	17 10%	143 12% a	4 4%	2 11%	8 10%	6 12%	9 11%	3 3%	13 7%	8 13% i	13 7%	17 14% p	4 20% p	4 12%	3 3%	1 7%	8 13%	11 11%	3 5%	10 11%
Under 12 months	67 4%	7 % 3%	4 2%	56 5%	4 4%	3 13% fgh	3 3%	* 1%	1 2%	5 6% k	7 4%	* 1%	5 3%	1 *%	3 13% m	1 4%	3 3%	1 4%	- -%	2 2%	1 2%	1 1%
12 months	693 45%	138 6 53% c	77 47%	488 42%	62 61% f	9 44%	41 46%	25 50%	42 51%	59 66% i	90 51%	32 53%	102 57%	63 53%	6 31%	17 46%	38 47%	6 34%	32 52%	48 48%	25 47%	46 49%
18 months	221 14%	46 6 18%	30 18%	152 13%	14 14%	4 17%	20 22%	12 24%	11 14%	11 13%	33 19%	13 22%	24 13%	21 18%	4 22%	9 25%	15 18%	5 25%	8 13%	20 20%	9 17%	16 17%
24 months/ 2 years	44 3%	12 6 5%	7 4%	27 2%	4 4%	* 1%	3 3%	2 4%	4 5%	1 1%	6 4%	3 5%	7 4%	5 4%	1 5%	- -%	3 4%	- -%	4 7%	4 4%	2 3%	4 5%
Over 2 years	40 3%	1 6 1%	3 2%	36 3% a	1 1%	- -%	- -%	- -%	1 1%	- -%	1 *%	- -%	1 1%	2 2%	1 3%	- -%	1 1%	1 6%	2 3%	1 1%	- -%	2 2%
Don't know how long the contract was for	158 10%	19 % 7%	17 11%	125 11%	8 7%	2 9%	8 9%	2 3%	8 10%	6 6%	16 9%	2 3%	16 9%	8 7%	1 4%	2 5%	15 19% m	2 8%	6 9%	9 9%	11 20% s	9 9%
Don't know if there was a contract	156 10%	15 6 6%	7 4%	134 12% ab	5 5%	1 5%	6 7%	3 5%	5 6%	5 5%	10 6%	3 5%	10 6%	3 2%	* 2%	3 8%	3 3%	3 16%	2 3%	4 4%	3 5%	4 5%

QA24A. When you took out a package of services with (SUPPLIER), did you have a contract which tied you to their service for a period of time? IF YES - How long was that contract for?

Base: Those with a bundle of services for which they receive one bill

	ı	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOME	Ē
Significance Level: 95%	Total	C&R *a	MAC *b	<b>C&amp;R</b> *c	NoT	PAC *e	C&R *f	C&R	NoT h	PAYG	CON- TRACT	PAC *k	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	1424	68	51	67	116	58	49	*g 57	144	623	733	40	41	m 1098	n 1353	o 1356	ր 1408
Effective Weighted Sample	987	46	26	49	99	24	14	40	112	448	487	15	13	768	931	934	977
Total	1557	61	19	41	96	25	13	37	129	690	784	15	8	1226	1453	1475	1540
No, did not have a contract with them	177 11%	- -%	2 11%	1 2%	6 6%	2 10%	1 8%	1 3%	9 7%	79 11%	86 11%	1 7%	1 13%	131 11%	167 12%	165 11%	171 11%
Under 12 months	67 4%	2 4%	1 5%	1 2%	4 4%	- -%	- -%	- -%	5 4%	29 4%	31 4%	- -%	- -%	52 4%	64 4%	60 4%	67 4%
12 months	693 45%	44 73%	8 44%	27 67% d	45 47%	16 64%	6 50%	28 75% h	70 55%	285 41%	363 46%	12 78%	4 51%	583 48%	627 43%	648 44%	686 45%
18 months	221 14%	8 13%	4 20%	9 21%	18 19%	5 21%	4 29%	5 14%	17 13%	109 16%	107 14%	2 11%	1 16%	149 12%	216 15%	216 5 15%	220 14%
24 months/ 2 years	44 3%	1 1%	1 4%	1 3%	5 5%	1 4%	1 11%	1 3%	6 5%	18 3%	23 3%	* 2%	1 17%	33 3%	44 3%	42 3%	44 3%
Over 2 years	40 3%	- -%	1 4%	- -%	- -%	- -%	- -%	1 2%	1 1%	23 3%	16 2%	- -%	- -%	31 3%	39 3%	39 3%	40 3%
Don't know how long the contract was for	158 10%	4 6%	2 9%	2 5%	10 11%	* 1%	* 1%	1 3%	12 9%	62 9%	92 12%	* 2%	* 2%	134 11%	157 11%	154 5 10%	158 10%
Don't know if there was a contract	156 10%	2 4%	1 4%	- -%	8 8%	* 1%	**%	- -%	9 7%	84 12%	65 8%	* 1%	* 1%	114 9%	140 10%	149 5 10%	152 10%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

QA25A. When does your current contract for your package of services run out?

Base: Those who have a contract for this package of services

·	•																					
		AC'	TIONS TA	KEN	ş	SWITCH	HED & CO	VERED		SER	VICES S COVE	WITCHE ERED	D &	cc	ONSIDE	RED & CO	OVERED		SERVI	ICES COI		∄D &
	Tota	SWIT-	CONSI	NEIT- HER	BUN- DLE	TV	BROAD BAND		FIXED LINE CALLS		BROAD BAND		FIXED LINE CALLS	BUN- DLE		BROAD I BAND		IXED LINE CALLS		BROAD I BAND		FIXED LINE CALLS
Significance Level: 95%	TOtal	а	b	C	d	~e	f	g	h	i	DAND j	k	I	m	*n	*0	р	~q	*r	S	*t	u
Unweighted total	1017	376	194	472	102	28	130	128	85	87	225	135	183	122	31	40	87	22	71	117	65	101
Effective Weighted Sample	692	210	140	424	71	20	90	52	64	62	158	53	130	85	17	28	60	19	48	91	49	73
Total	1065	204	120	759	84	16	66	39	59	77	137	48	141	92	15	27	60	13	46	75	37	70
Out of the contract period	391 37		47 % 39% a	319 42% a	5 5%	1 9%	9 5 14%	15 39% dfh	8 14%	6 7%	12 9%	19 39% ijl	13 9%	45 49%	7 46%	10 35%	20 34%	6 46%	19 41%	32 42%	13 34%	32 46%
In the next month	26 2	5 % 29	1 % 1%	21 3%	1 1%	1 6%	2 3%	2 5%	1 2%	1 1%	3 2%	2 4%	2 1%	* *%	1 7% m	2 8% m	2 4%	- -%	1 2%	- -%	- -%	- -%
In the next 2-3 months	72 7	! 16 % 89		50 7%	6 8%	1 6%	3 4%	3 8%	7 12%	5 6%	9 7%	3 7%	12 9%	11 12%	2 11%	4 13%	5 9%	2 13%	3 5%	4 5%	1 4%	2 4%
In the next 4-6 months	144 14		26 % 22% c	78 10%	17 20%	7 43%	21 31%	7 18%	11 19%	22 28%	35 26%	8 16%	28 20%	16 17%	2 12%	4 13%	12 21%	1 11%	10 22%	16 21%	11 30%	16 23%
In the next 7-12 months	161 15		20 % 16%	80 10%	36 43% fg	4 27%	18 5 28%	6 15%	22 37% g	29 38%	51 37% k	10 21%	57 41% k	8 9%	2 12%	4 14%	12 20% m	* 3%	7 15%	12 16%	8 22%	9 12%
Over a year from now	81 8	27 % 139 c	10 % 8%	44 6%	15 18% g	1 4%	8 5 11%	2 5%	7 12%	11 14%	17 12%	3 6%	21 15%	3 4%	1 6%	2 6%	3 4%	2 18%	3 6%	5 7%	2 4%	6 8%
Not sure	190 18		10 % 9%	167 22%	4 5%	1 6%	5 8%	3 9%	3 4%	5 6%	10 7%	3 7%	7 5%	8 9%	1 6%	3 10%	5 8%	1 9%	4 9%	7 9%	2 6%	5 7%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

# QA25A. When does your current contract for your package of services run out?

Base: Those who have a contract for this package of services

	P	TV ROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	Ē
	 Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	*b	*c	d	*e	*f	*g	h	i	j	*k	~	m	n	0	р
Unweighted total	1017	61	42	62	87	49	36	53	109	442	524	32	28	786	967	966	1007
Effective Weighted Sample	692	41	21	45	76	20	12	37	84	308	346	13	11	541	656	655	687
Total	1065	55	15	38	72	22	12	35	99	465	540	13	7	848	989	1006	1057
Out of the contract period	391 37%	5 10%	* *%	2 6%	6 8%	12 55%	4 30%	1 3%	11 11%	181 39%	182 34%	7 50%	3 50%	332 39%	359 36%	363 % 36%	389 37%
In the next month	26 2%	- -%	1 7%	1 2%	1 1%	* 2%	1 10%	1 3%	1 1%	10 2%	16 3%	* 3%	* 1%	19 2%	26 3%	26 6 3%	26 2%
In the next 2-3 months	72 7%	4 7%	3 21% c	1 4%	5 6%	2 10%	1 5%	2 5%	10 10%	25 5%	42 8%	1 7%	* 4%	57 7%	67 7%	67 % 7%	70 7%
In the next 4-6 months	144 14%	11 21%	2 11%	12 31%	18 26%	2 11%	2 18%	7 19%	20 20%	48 10%	93 17% i	2 18%	2 24%	107 13%	135 14%	140 % 14%	142 13%
In the next 7-12 months	161 15%	21 39%	6 42%	14 36%	29 41%	3 13%	4 32%	16 46%	39 40%	79 17%	77 14%	2 14%	1 14%	129 15%	155 16%	156 6 16%	160 15%
Over a year from now	81 8%	8 15%	2 15%	4 12%	8 11%	1 7%	* 1%	5 14%	15 15%	39 8%	33 6%	1 5%	* 1%	50 6%	73 7%	72 % 7%	81 8%
Not sure	190 18%	4 8%	1 5%	3 9%	5 7%	* 2%	* 4%	3 9%	3 3%	83 18%	98 18%	* 3%	* 6%	153 18%	174 18%	182 6 18%	190 18%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

#### QA26/ QA17. DETAILED BEHAVIOUR IN LAST YEAR

Base: Those with a bundle of services for which they receive one bill

		ACT	IONS TA			SWITCH	HED & CO		EIVED -	SER	VICES SI COVE	RED		cc	NSIDEF	RED & CO	OVERED		SERVI	ICES CON	RED	
		SWIT-	CONSI	NEIT-	BUN-				FIXED LINE CALLS				IXED Line Calls	BUN-				IXED Line Calls				IXED Line Calls
Significance Level: 95%	Total	CHED a	b	HER c	<b>DLE</b> d	<b>TV</b> *e	BAND f	g	h	TV i	BAND i	k	ı	DLE m	<b>TV I</b> *n	BAND *o	n	~a	TV I	BAND s	t	u
Unweighted total	1424	492	250	712	125	36	168	177	114	104	284	187	233	155	39	51	113	30	90	150	88	132
Effective Weighted Sample	987	269	183	644	88	23	112	71	83	74	198	72	166	112	23	36	79	25	63	118	65	98
Total	1557	259	162	1160	101	21	89	49	82	91	175	60	179	119	20	36	80	19	62	100	53	94
Switched package	54 3%	52	2	2	40 39% efgh	1 7%	12	3 6%	12 15%	25 28% k	43 24% k	5 9%	50 28% k	- -%	- -%	- -%	2 2%	- -%	- -%	-	2 3%	- -%
Switched and enhanced package	32 2%	32 6 12% bc	1 *%	- -%	21 21% g	1 6%	11 5 12% g	2 3%	9 12% g	22 24% k	31 18% k	5 8%	30 17%	- -%	- -%	- -%	1 1%	- -%	- -%	- -%	1 1%	- -%
Created package	127 8%	118 6 45% bc	10 6% c	9 1%	41 40%	14 65% dg	46 52% g	13 26%	44 54% g	39 43%	81 46% k	17 29%	83 46% k	- -%	3 14% mo	- -%	12 15% mo	- -%	3 4% su	- -%	7 14% su	- -%
Switched services into package	27 2%	25 6 10% bc	2 1%	2 *%	- -%	3 14% dg	20 23% dg	2 3%	14 17% dg	3 3%	20 11% ik	2 3%	14 8%	- -%	- -%	* 1%	**%	1 6%	- -%	* *%	* 1%	1 1%
Considered switching supplier for your whole package of services to one other supplier, but not switched	147 9%	12 % 5%	87 54% ac	55 5%	- -%	1 3%	- 5 -%	11 22% defh	1 1%	1 1%	- -%	11 18% ijl	1 *%	119 100% nop	8 38% o	* 1%	23 29% o	2 9%	52 84% t	75 75% t	19 35%	80 86% st
Considered switching supplier for any individual services in your package, but not switched	66 4%	3 % 1%	38 24% ac	26 2%	- -%	1 3%	- 5 -%	2 4%	- -%	1 1%	- -%	2 4% jl	- -%	- -%	5 24% m	36 98% mnp	7 9% m	15 79%	4 7%	25 25% rtu	6 11%	11 12%
Neither switched nor considering switching supplier	1105 71%	17 % 7%	23 14% a	1066 92% ab	- -%	1 3%	* *%	17 35% defh	1 2%	1 1%	*%	17 29% ijl	1 1%	- -%	5 25% mo	- -%	35 44% mo	1 6%	3 4% s	- -%	19 35% rsu	1 1%
Columna Tootad: a ha dafah iikl maana ratu												•										

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

#### QA26/ QA17. DETAILED BEHAVIOUR IN LAST YEAR

Base: Those with a bundle of services for which they receive one bill

	l	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		S	SERVICES	S AT HOME	i.
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	*b	*c	d	*e	*f	*g	h	i	j	*k	*1	m	n	0	р
Unweighted total	1424	68	51	67	116	58	49	57	144	623	733	40	41	1098	1353	1356	1408
Effective Weighted Sample	987	46	26	49	99	24	14	40	112	448	487	15	13	768	931	934	977
Total	1557	61	19	41	96	25	13	37	129	690	784	15	8	1226	1453	1475	1540
Switched package	54 3%	22 36%	6 32%	9 21%	24 25%	3 11%	- -%	10 28%	35 27%	26 4%	20 3%	1 4%	- -%	36 3%	45 3%	46 3%	53 3%
Switched and enhanced package	32 2%	13 21%	2 11%	7 18%	19 20%	1 5%	3 21%	8 22%	19 15%	11 2%	20 3%	* 3%	* 1%	30 2%	31 2%	32 2%	32 2%
Created package	127 8%	23 38%	8 42%	21 51%	43 45%	9 35%	3 25%	17 46%	60 47%	61 9%	62 8%	5 30%	3 36%	99 8%	119 8%	123 8%	126 8%
Switched services into package	27 2%	1 2%	3 15%	4 11%	9 10%	* 1%	* 3%	1 3%	12 9%	7 1%	19 2%	* 1%	* 5%	25 2%	27 2%	27 2%	27 2%
Considered switching supplier for your whole package of services to one other supplier, but not switched	147 9%	* 1%	- -%	- -%	- -%	6 23%	3 22%	- -%	1 *%	65 9%	80 10%	5 35%	3 35%	114 9%	139 10%	145 10%	145 9%
Considered switching supplier for any individual services in your package, but not switched	66 4%	1 1%	- -%	- -%	- -%	1 4%	1 4%	- -%	- -%	35 5%	27 3%	* 1%	1 7%	47 4%	60 4%	62 4%	66 4%
Neither switched nor considering switching supplier	1105 71%	1 1%	- -%	- -%	- -%	5 22%	3 24%	* 1%	1 1%	484 70%	556 71%	4 25%	1 17%	874 71%	1031 71%	1040 71%	1091 71%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

SERVICES SWITCHED &

SERVICES CONSIDERED &

## QA27. Which of the individual services in your package have you switched supplier for in the last year?

Base: Those switched supplier for any individual services in their package in the last year

		ACT	TIONS TAI	KEN	5	SWITCH	HED & CO	VERED		OLIN	COVE		Ju	CO	ONSIDER	RED & CO	OVERED	)	OLIV	COVE		.D Q
			CONSI				BROAD		FIXED LINE		BROAD		IXED			BROAD		FIXED LINE		BROAD		IXED
	Total	SWIT- CHED	DERED	NEIT- HER	BUN- DLE				CALLS			PHONE		BUN- DLE				CALLS			PHONE (	
Significance Level: 95%	rotai	а	~b	~c	~d	~e	f	~g	h	~i	j	~k	1	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	223	221	9	2	-	27	167	28	110	27	167	28	110	-	4	1	7	2	3	1	3	2
Effective Weighted Sample	143	143	7	2	-	19	112	22	80	19	112	22	80	-	3	1	6	2	3	1	3	2
Total	128	125	5	4	-	18	89	12	79	18	89	12	79	-	1	*	5	1	1	*	2	1
Fixed broadband service	90 70'		4 % 76%	2 46%	- -%	12 69%	88 99% h	6 50%	46 58%	12 69%	88 99% I	6 50%	46 58%	- -%	1 100%	- -%	4 83%	1 100%	1 100%	- -%	1 63%	1 100%
Fixed line phone calls	86 67		1 % 17%	4 100%	- -%	6 33%	49 55%	8 72%	74 94% f	6 33%	49 55%	8 72%	74 94% j	- -%	- -%	- -%	2 31%	- -%	- -%	- -%	1 37%	- -%
TV service with a monthly subscription	18 14		- % -%	- -%	- -%	16 88%	12 5 14%	1 6%	5 7%	16 88%	12 14%	1 6%	5 7%	- -%	- -%	- -%	* 6%	- -%	- -%	- -%	- -%	- -%
Mobile phone network	4 3'	4 % 3%	* 6 7%	- -%	- -%	1 7%	3 4%	3 25%	- -%	1 7%	3 4%	3 25%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	* 100%	- -%	- -%

Base: Those switched supplier for any individual services in their package in the last year

	F	PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE	S AT HOMI	E
Significance Level: 95%	Total	C&R ~a	MAC *b	<b>C&amp;R</b> *c	NoT *d	PAC ~e	C&R ~f	C&R ~g	NoT *h	PAYG i	CON- TRACT	PAC ~k	C&R	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	223	16	43	34	62	6	8	18	80	94	119	6	7	160	220	213	221
Effective Weighted Sample	143	12	20	28	51	5	7	15	60	63	75	5	6	101	141	137	142
Total	128	9	13	19	45	2	3	12	62	51	73	2	3	93	127	125	128
Fixed broadband service	90 70%	6 68%	13 100%	19 100%	44 98%	2 66%	1 38%	8 65%	34 55%	34 66%	53 72%	2 66%	1 42%	64 69%	90 5 71%	87 % 70%	90 70%
Fixed line phone calls	86 67%	4 42%	8 61% c	5 28%	30 66% c	2 68%	2 77%	10 84%	60 97%	37 73%	46 63%	2 68%	2 74%	58 63%	84 66%	83 67%	86 67%
TV service with a monthly subscription	18 14%	8 86%	- -%	2 11%	8 17% b	- -%	1 22%	* 3%	5 8%	6 12%	11 16%	- -%	1 25%	18 19%	18 5 14%		18 6 14%
Mobile phone network	4 3%	1 12%	1 8%	1 3%	2 4%	1 32%	- -%	- -%	- -%	2 4%	2 3%	1 32%	- -%	2 3%	4 3%	4 % 3%	4 6 3%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

Base: BT double play who have switched supplier for any individual services in their package in the last year

	ACT	IONS TAK	KEN	5	SWITCH	IED & CC	VERED		SER	ICES SV		<b>.</b> &	CC	ONSIDEI	RED & C	OVERE	D	SER\	VICES CO COVE		ED &
	SWIT-	CONSI		BUN-				FIXED LINE CALLS				IXED LINE CALLS	BUN-			MOB.	FIXED LINE CALLS				FIXED LINE CALLS
***			HER	DLE		BAND				BAND			DLE		BAND				BAND		
Significance Level: 95%	*a	~b	~c	~d	~e	*t	~g	~h	~i	*j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total 43	43	3	-	-	2	42	3	10	2	42	3	10	-	3	-	1	-	2	-	1	-
Effective Weighted Sample 26	26	3	-	-	2	25	3	9	2	25	3	9	-	2	-	1	-	2	-	1	-
Total 15	15	1	-	-	1	15	1	6	1	15	1	6	-	1	-	*	-	1	-	*	-
Fixed broadband service 15	15	1	-	-	1	15	1	6	1	15	1	6	-	1	-	*	-	1	-	*	-
98%	% 98%	100%	-%	-%	100%	100%	68%	95%	100%	100%	68%	95%	-%	100%	-%	100%	-%	100%	<b>6</b> -%	100%	-%
Fixed line phone calls 7	7	-	-	-	*	6	*	6	*	6	*	6	-	-	-	-	-	-	-	-	-
45%	% 45%	-%	-%	-%	31%	44%	32%	100%	31%	44%	32%	100%	-%	-%	-%	-%	-%	-%	6 -%	-%	-%

Base: BT double play who have switched supplier for any individual services in their package in the last year

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE	S AT HOM	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R	C&R ~a	<b>NoT</b> ∼h	PAYG	CON- TRACT	PAC ~k	C&R	<b>TV</b> ∼m	BROAD BAND		FIXED LINE VOICE
Unweighted total	43	a 1	15	7	10	1	1	9	9	18	23	1	1	28	43	41	43
		'	13	,	10	ı	1	1	9	10		1	1				40
Effective Weighted Sample	26	1	8	7	9	1	1	1	8	9	16	1	1	20	26	25	26
Total	15	*	2	3	7	*	*	*	6	5	10	*	*	10	15	15	15
Fixed broadband service	15 98%	* 100%	2 100%	3 100%	7 100%	* 100%	- -%	* 100%	6 95%	5 100%	9 97%	* 100%	- -%	9 97%	15 98%	14 % 98%	15 % 98%
Fixed line phone calls	7 45%	* 100%	* 22%	* 12%	3 50%	- -%	* 100%	* 100%	6 100%	3 62%	3 33%	- -%	* 100%	4 41%	7 5 45%	6 % 43%	7 % 45%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

Base : Other double play who have switched supplier for any individual services in their package in the last year

		AC	TIONS TA	KEN	;	SWITCH	HED & CO	VERED		SER\	ICES SV COVE		D &	C	ONSIDE	RED & C	OVERE	D	SERV	ICES CON		ED &
		SWIT-	CONSI DERED		BUN-				IXED LINE CALLS			MOB.	FIXED LINE Calls	BUN-			MOB.	FIXED LINE CALLS				LINE CALLS
0	Total	CHED		HER	DLE		BAND		41		BAND			DLE		BAND				BAND		
Significance Level: 95%		*a	~b	~c	~d	~e	*†	~g	*h	~	*J	~k	*1	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	69	68	1	1	-	1	51	7	44	1	51	7	44	-	1	-	-	-	1	-	-	-
Effective Weighted Sample	45	45	1	1	-	1	37	6	32	1	37	6	32	-	1	-	-	-	1	-	-	-
Total	41	40	1	2	-	*	25	3	32	*	25	3	32	-	1	-	-	-	1	-	-	-
Fixed line phone calls	36	34	-	2	-	*	19	3	32	*	19	3	32	-	_	_	_	-	_	-	-	-
,	879	% 86%	% -%	100%	-%	100%	78%	82%	100% f	100%	78%	82%	100% j	-%	-%	-%	-%	-%	-%	-%	-%	-%
Fixed broadband service	27	25	1	2	-	*	25	2	17	*	25	2	17	-	1	-	-	-	1	-	-	-
	649	% 63%	6 100%	100%	-%	100%	100% h	62%	53%	100%	100% I	62%	53%	-%	100%	-%	-%	-%	100%	-%	-%	-%

Base: Other double play who have switched supplier for any individual services in their package in the last year

		PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE:	S AT HOM	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~a	NoT *h	PAYG	CON- TRACT	PAC ~k	C&R	<b>TV</b> ∼m	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE
Unweighted total	69	1	12	10	20	1	1	8	31	37	27	1	1	27	69	64	69
Effective Weighted Sample	45	1	6	8	18	1	1	7	24	26	16	1	1	16	45	41	45
Total	41	*	4	5	13	1	*	5	26	22	17	1	*	16	41	39	41
Fixed line phone calls	36 87%	* 100%	3 74%	3 66%	11 88%	1 100%	- -%	5 100%	26 100%	20 88%	14 86%	1 100%	- -%	13 83%	36 87%		36 % 87%
Fixed broadband service	27 64%	* 100%	4 100%	5 100%	13 100%	1 100%	* 100%	3 63%	13 50%	14 60%	11 64%	1 100%	* 100%	11 66%	27 64%	24 % 62%	27 % 64%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

Base: Sky triple play who have switched supplier for any individual services in their package in the last year

		ACT	TIONS TAP	KEN	;	SWITCH	IED & CO	VERED		SER	VICES SV		D &	co	NSIDE	RED & C	OVEREI	D	SER		ONSIDERI ERED	ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD I		FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	27	27	1	-	-	4	17	2	21	4	17	2	21	-	-	-	1	-	-	-	1	-
Effective Weighted Sample	21	21	1	-	-	3	14	2	16	3	14	2	16	-	-	-	1	-	-	-	1	-
Total	25	25	1	-	-	5	17	1	19	5	17	1	19	-	-	-	1	-	-	-	1	-
Fixed line phone calls	22 88%	22 6 88%	- % -%	- -%	- -%	5 88%	14 83%	1 100%	19 100%	5 88%	14 83%	1 100%	19 100%	- -%	- -%	- -%	- -%	- -%	- -%	- % -%	-%	- -%
Fixed broadband service	17 68%	17 68%	1 6 100%	- -%	- -%	2 38%	17 100%	1 64%	11 58%	2 38%	17 100%	1 64%	11 58%	- -%	- -%	- -%	1 100%	- -%	- -%	- % -%	1 100%	- -%
TV service with a monthly subscription	7 27%	7 6 27%	- % -%	- -%	- -%	5 100%	4 21%	- -%	5 25%	5 100%	4 21%	- -%	5 25%	- -%	- -%	- -%	- -%	- -%	- -%	- % -%	- %	- -%

Base: Sky triple play who have switched supplier for any individual services in their package in the last year

	ı	PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOM	E
Significance Level: 95%	Total	<b>C&amp;R</b> ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~g	<b>NoT</b> ∼h	PAYG	CON- TRACT	PAC ~k	C&R	<b>TV</b> ∼m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	27	2 2	6	1	8	-	1	9	18	12	15	-	1	27	27	27	р 27
Effective Weighted Sample	21	2	5	1	7	-	1	2	13	10	12	-	1	21	21	21	21
Total	25	3	5	1	9	-	1	2	15	10	15	-	1	25	25	25	25
Fixed line phone calls	22 88%	3 100%	3 75%	1 100%	8 88%	- -%	1 100%	2 100%	15 100%	8 83%	14 92%	- -%	1 100%	22 88%	22 88%	22 88%	22 88%
Fixed broadband service	17 68%	1 54%	5 100%	1 100%	9 100%	- -%	1 100%	1 43%	8 56%	6 65%	10 70%	- -%	1 100%	17 68%	17 68%	17 68%	17 68%
TV service with a monthly subscription	7 27%	3 100%	- -%	- -%	3 33%	- -%	- -%	- -%	5 31%	2 18%	5 33%	- -%	- -%	7 27%	7 27%	7 % 27%	7 5 27%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

Base: Virgin triple play who have switched supplier for any individual services in their package in the last year

		ACT	TIONS TAP	KEN	;	SWITCH	HED & CO	VERED		SER	VICES SV COVE		D &	co	NSIDE	RED & C	OVERE	D	SER		ONSIDER ERED	ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD I		IXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	~b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~\$	~t	~u
Unweighted total	24	24	1	-	-	11	13	2	13	11	13	2	13	-	-	-	2	-	-	-	1	-
Effective Weighted Sample	18	18	1	-	-	8	11	2	10	8	11	2	10	-	-	-	2	-	-	-	1	-
Total	17	17	1	-	-	7	10	1	10	7	10	1	10	-	-	-	2	-	-	-	1	-
Fixed broadband service	11 65%	11 % 65%	- % -%	- -%	- -%	6 82%	10 5 100%	- -%	5 53%	6 82%	10 100%	- -%	5 53%	- -%	- -%	- -%	1 46%	- -%	- -%	- % -%	-%	- -%
Fixed line phone calls	10 60%	10 % 60%	1 6 100%	- -%	- -%	- -%	5 45%	1 66%	10 100%	- -%	5 45%	1 66%	10 100%	- -%	- -%	- -%	2 100%	- -%	- -%	- % -%	1 3 100%	- -%
TV service with a monthly subscription	7 409	7 % 40%	- % -%	- -%	- -%	7 100%	6 55%	* 34%	- -%	7 100%	6 55%	* 34%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- % -%	- % -%	- -%

Base: Virgin triple play who have switched supplier for any individual services in their package in the last year

	1	PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE:	S AT HOM	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~g	NoT ~h	PAYG ~i	CON- TRACT ~j	PAC ~k	C&R ~	TV ~m	BROAD BAND ~n	MOB. PHONE ~0	FIXED LINE VOICE ~p
Unweighted total	24	6	-	3	7	-	1	3	8	9	15	-	1	24	24	24	24
Effective Weighted Sample	18	5	-	3	6	-	1	3	6	7	10	-	1	18	18	18	18
Total	17	4	-	3	5	-	*	2	7	6	11	-	*	17	17	17	17
Fixed broadband service	11 65%	3 74%	- -%	3 100%	5 100%	- -%	- -%	2 64%	3 47%	3 53%	8 72%	- -%	- -%	11 65%	11 65%	11 65%	11 65%
Fixed line phone calls	10 60%	- -%	- -%	1 32%	3 61%	- -%	- -%	2 100%	7 100%	4 70%	6 54%	- -%	- -%	10 60%	10 60%	10 60%	10 60%
TV service with a monthly subscription	7 40%	4 100%	- -%	2 68%	2 39%	- -%	* 100%	- -%	- -%	2 30%	5 46%	- -%	* 100%	7 40%	7 5 40%	7 6 40%	7 6 40%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

SERVICES SWITCHED &

SERVICES CONSIDERED &

#### QA28. Which of the individual services in your package have you considered switching supplier for in the last year, but not switched?

Base: Those who considered switching supplier for any individual services in their package in the last year, but not switched

		ACT	TIONS TA	KEN	;	SWITCH	IED & CO	VERED		OLIV	COVE	RED	J u	C	ONSIDE	RED & CO	OVERED	)	OLIV	COVE		.D Q
		,	CONSI				DDOAD		FIXED	_	20040		FIXED			DDOAD		FIXED		DDOAD		FIXED
	Total	SWIT- CHED	DERED	NEIT- HER	BUN- DLE		BROAD BAND	MOB. PHONE	LINE CALLS		BROAD    BAND		LINE CALLS	BUN- DLE		BROAD I BAND		LINE Calls		BROAD BAND	MOB. PHONE	LINE CALLS
Significance Level: 95%	TOtal	~a	*b	~C	~d	~e	oand ~f	~g	~h	1 <b>V</b> □	oand ~j	~k	~	~m	~n	*0	~p	~q	~r	*S	~t	~u
Unweighted total	96	17	64	18	-	3	-	14	-	3	-	14	-	-	12	49	13	24	10	40	11	19
Effective Weighted Sample	53	10	51	13	-	2	-	8	-	2	-	8	-	-	10	35	10	20	9	32	8	15
Total	66	3	38	26	-	1	-	2	-	1	-	2	-	-	5	36	7	15	4	25	6	11
TV service with a monthly subscription	15 23'		6 6 15%	9 33%	- -%	- -%	-%	1 27%	- -%	- -%	- -%	1 27%	- -%	- -%	4 82%	* 1%	* 4%	2 15%	4 86%	* 1%	* 6%	2 20%
Fixed broadband service	44 67°		26 69%	17 64%	- -%	1 100%	-%	1 67%	- -%	1 100%	- -%	1 67%	- -%	- -%	2 34%	36 100%	6 84%	6 40%	1 31%	25 5 100%	4 79%	3 26%
Mobile phone network	1 1'	- % -%	1 6 2%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 9%	- -%	- -%	%	1 11%	- -%
Fixed line phone calls	16 24'		10 6 26%	5 18%	- -%	* 43%	%	1 50%	- -%	* 43%	- -%	1 50%	- -%	- -%	1 17%	5 14%	1 19%	13 88%	1 18%	3	1 11%	9 84%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

## QA28. Which of the individual services in your package have you considered switching supplier for in the last year, but not switched?

Base: Those who considered switching supplier for any individual services in their package in the last year, but not switched

	ı	PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA		;	SERVICE	S AT HOM	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	<b>C&amp;R</b> ~g	NoT ~h	PAYG	CON- TRACT *i	PAC ~k	C&R ~	TV *m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	96	3	-	-	-	6	2	-	-	43	49	2	2	66	93	92	96
Effective Weighted Sample	53	2	-	-	-	4	1	-	-	22	35	2	1	33	57	50	53
Total	66	1	-	-	-	1	1	-	-	35	27	*	1	47	60	62	66
TV service with a monthly subscription	15 23%	- -%	- -%	- -%	- -%	* 11%	* 6%	- -%	- -%	10 30%	4 16%	- -%	* 6%	15 32%	10 5 17%	15 % 24%	15 6 23%
Fixed broadband service	44 67%	1 100%	- -%	- -%	- -%	* 48%	1 100%	- -%	- -%	22 63%	20 75%	* 100%	1 100%	27 57%	44 5 73%	43 68%	44 67%
Mobile phone network	1 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 2%	- -%	- -%	1 1%	1 5 19	1 % 1%	1 6 1%
Fixed line phone calls	16 24%	* 43%	- -%	- -%	- -%	1 66%	* 6%	- -%	- -%	5 15%	8 31%	* 53%	* 6%	10 21%	14 5 23%	14 % 22%	
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

## QA29B. Which of these applies to your TV service with a monthly subscription in the last year? IF SWITCHED/ CONSIDERED SWITCHING TV SERVICE - Would you switch to another service with a monthly subscription?

Base: Those with TV as a monthly subscription as a standalone service

		ACT	IONS TAP	KEN	5	SWITCH	ED & CO	VERED		SER	VICES SV COVE		O &	CC	NSIDE	RED & CO	VERED	)	SERV	ICES CO COVE		ED &
		SWIT- CHED	CONSI DERED	NEIT- HER	BUN- DLE		BROAD BAND		IXED LINE CALLS		BROAD I BAND		IXED LINE CALLS	BUN- DLE		BROAD I F BAND	MOB.	FIXED LINE CALLS		BROAD BAND		LINE CALLS
Significance Level: 95%	TOlai	а	b	C	~d	*e	f	g	h	*i	j j	k	1	*m	*n	0	*p	*q	*r	S	*t	u
Unweighted total	996	388	197	451	29	64	172	137	82	64	201	140	109	41	79	83	64	75	55	91	48	81
Effective Weighted Sample	624	164	115	409	23	30	112	41	52	30	128	43	74	30	43	55	41	46	27	71	29	48
Total	985	156	123	729	20	21	57	54	46	21	76	56	65	28	56	61	45	55	35	56	29	55
Switched supplier for the service	30 3%	28 18% bc	3 3% c	1 *%	1 7%	21 100% fgh	14 24% gh	2 4%	4 9%	21 100% jkl	15 20% kl	2 4%	6 9%	1 2%	- -%	2 3%	2 5%	3 5%	- -%	2 3%	1 4%	2 3%
Considered switching supplier, but not switched	78 8%	17 11% c	43 35% ac	25 3%	2 9%	- -%	8 14% e	7 13%	4 8%	- -%	10 13% i	7 12%	6 9%	10 36% op	56 100% mopq	10 16%	5 12%	10 18%	35 100% stu	15 26%	3 9%	13 24%
Neither switched nor considered switching	878 89%	112 72%	77 6 62%	702 96% ab	17 84%	- -%	35 62% e	45 83% ef	38 82% ef	- -%	52 68% i	47 84% ij	54 83% ij	17 61% n	- -%	49 81% mn	38 84% mn	43 78% n	- -%	40 71% r	25 87% r	40 73% r

## QA29B. Which of these applies to your TV service with a monthly subscription in the last year? IF SWITCHED/ CONSIDERED SWITCHING TV SERVICE - Would you switch to another service with a monthly subscription?

Base: Those with TV as a monthly subscription as a standalone service

		TV PROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		S	ERVICES	AT HOME	<b>.</b>
Significance Level: 95%	Total	C&R *a	MAC *h	C&R	NoT *d	PAC *e	C&R *f	C&R ~g	NoT *h	PAYG	CON- TRACT	PAC ~k	C&R	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	996	50	61	37	62	39	40	9 21	68	416	526	29	28	996	764	942	897
Effective Weighted Sample	624	25	31	31	49	14	11	17	49	280	311	10	8	624	452	591	568
Total	985	17	13	16	36	13	19	10	47	435	502	9	13	985	659	937	872
Switched supplier for the service	30 3%	17 100%	2 15%	4 23%	9 24%	- -%	1 5%	2 23%	3 7%	11 3%	17 3%	- -%	- -%	30 3%	22 3%	29 3%	23 3%
Considered switching supplier, but not switched	78 8%	- -%	2 19%	2 14%	3 9%	2 17%	3 15%	1 9%	4 8%	35 8%	38 8%	2 21%	* 4%	78 8%	56 8%	73 8%	64 7%
Neither switched nor considered switching	878 89%	- -%	9 66%	10 63%	24 67%	10 83%	15 80%	7 68%	40 85%	388 89%	447 89%	7 79%	12 96%	878 89%	581 88%	835 89%	785 90%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

## QA29C. Which of these applies to your fixed line broadband in the last year?

Base: Those with fixed line broadband as a standalone service

		ACT	IONS TA	KEN	5	SWITCH	ED & CO	VERED		SER	VICES SV COVER		. &	CC	NSIDE	RED & CO	OVEREI	)	SERV	VICES COI COVE		:D &
	Total	SWIT- CHED	CONSI DERED	NEIT- HER	BUN- DLE		BROAD I BAND		IXED LINE CALLS		BROAD I F BAND		IXED LINE CALLS	BUN- DLE		BROAD I BAND	MOB.	FIXED LINE CALLS	TV	BROAD I BAND		IXED LINE CALLS
Significance Level: 95%		а	b	С	~d	*e	f	g	*h	*i	j	k	*1	~m	*n	0	*p	q	~r	S	*t	*u
Unweighted total	714	332	165	252	-	33	209	97	80	33	209	97	80	1	33	125	47	83	26	94	39	62
Effective Weighted Sample	387	180	125	227	-	24	124	47	55	24	124	47	55	1	22	84	31	62	18	73	28	48
Total	587	89	90	424	-	9	61	19	33	9	61	19	33	*	19	86	32	48	13	57	21	32
Switched supplier for the service	63 11%	61 68% bc	6 7% c	2 *%	- -%	6 68% g	61 100% egh	4 20%	21 63% g	6 68% k	61 100% ikl	4 20%	21 63% k	- -%	1 7% 0	- -%	3 10% o	4 8% o	1 11%	- 6 -%	2 12% s	2 7% s
Considered switching supplier, but not switched	118 20%	11 5 12%	65 72% ac	48 11%	- -%	1 14% f	- -%	7 38% efh	3 9% f	1 14% j	- -%	7 38% ijl	3 9% j	* 100%	12 60% p	86 100% npq	9 28%	35 72% p	10 78%	57 6 100% tu	6 30%	22 69% t
Neither switched nor considered switching	407 69%	18 5 20%	19 3 21%	374 88% ab	- -%	2 18% f	- -%	8 42% f	9 28% f	2 18% j	- -%	8 42% j	9 28% j	- -%	6 33% o	- -%	19 62% noq	10 20% o	1 11%	- % -%	12 59% su	8 25% s

## QA29C. Which of these applies to your fixed line broadband in the last year?

Base: Those with fixed line broadband as a standalone service

		TV PROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		s	SERVICES	S AT HOMI	E	
Significance Level: 95%	Total	<b>C&amp;R</b> ~a	MAC *h	C&R	NoT *d	PAC *e	C&R ~f	C&R ~g	NoT *h	PAYG	CON- TRACT	PAC ~k	C&R	<b>TV</b> m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE	
Unweighted total	714	29	75	42	46	35	23	9 13	48	297	387	20	18	405	714	684	656	
Effective Weighted Sample	387	21	36	35	36	19	7	11	34	168	206	11	5	219	387	374	361	
Total	587	8	11	17	23	8	4	6	23	247	327	5	3	313	587	574	545	
Switched supplier for the service	63 11%	5 64%	11 100%	17 100%	23 100%	2 21%	* 8%	4 78%	13 59%	23 9%	36 11%	1 23%	* 10%	36 11%	63 11%	60 6 10%	57 5 10%	
Considered switching supplier, but not switched	118 20%	1 15%	- -%	- -%	- -%	2 28%	3 67%	* 6%	2 9%	48 20%	66 20%	2 31%	2 71%	60 19%	118 20%	114 6 20%	109 20%	
Neither switched nor considered switching	407 69%	2 21%	- -%	- -%	- -%	4 51%	1 24%	1 15%	7 33%	176 71%	224 69%	3 46%	1 19%	217 69%	407 69%	400 6 70%	379 5 70%	

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

## QA29D. Which of these applies to your mobile phone network in the last year?

Base: Those with mobile phone as a standalone service

		AC	ACTIONS TAKEN SWITCHED & COVERED COVERED CONSIDERED & COVERED												SER\	ICES COVE	NSIDER ERED	ED &				
	Total	SWIT-	CONSI DERED	NEIT- HER	BUN- DLE		BROAD BAND		FIXED LINE CALLS		BROAD BAND		FIXED LINE CALLS	BUN- DLE		BROAD BAND	MOB.	FIXED LINE CALLS	TV	BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	Total	а	b	С	d	*e	f	g	h	i	j	k	1	m	*n	0	р	q	r	S	t	u
Unweighted total	2556	856	437	1326	110	75	335	333	204	131	442	333	311	147	79	165	193	134	116	229	144	204
Effective Weighted Sample	1760	404	287	1204	84	40	198	115	133	86	274	115	214	106	43	112	126	86	73	180	91	138
Total	2884	425	307	2194	83	35	134	150	135	87	212	150	215	113	55	117	162	101	84	147	103	146
Switched supplier for the service	173 69	161 % 38% bc	20 6% c	12 1%	8 9%	5 14%	18 13%	150 100% defh	15 11%	10 12%	26 12%	150 100% ijl	23 11%	9 8% p	3 5% p	7 6% p	- -%	9 9% p	9 10% t	9 6% t	- -%	13 9% t
Considered switching supplier, but not switched	249 99	45 % 11% c	128 % 42% ac	92 4%	13 16% g	2 6% g	24 18% g	- -%	18 13% g	12 13% k	37 17% k	- -%	31 14% k	31 27%	17 31%	25 21%	162 100% mnoq	24 24%	25 29%	36 24%	103 100% rsu	32 22%
Neither switched nor considered switching	2462 859	219 % 52%	159 % 52%	2089 95% ab	62 75% g	28 80% g	93 69% g	- -%	102 75% g	66 75% k	150 71% k	- -%	161 75% k	74 65% p	36 64% p	85 73% p	- -%	68 67% p	51 61% t	103 70% t	- -%	101 69% t

## QA29D. Which of these applies to your mobile phone network in the last year?

Base: Those with mobile phone as a standalone service

	I	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		S	ERVICES	AT HOME	<u>:</u>
Significance Level: 050/	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC *k	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95% Unweighted total	2556	a 88	112	101	a 142	e 98	91	*g 68	h 192	1321	1235	67	73	m 1566	1906	o 2556	р 2225
	2000	00	112	101	142	90	91	00	192	1321	1233	07	13	1300	1900	2000	2223
Effective Weighted Sample	1760	57	47	77	114	34	26	49	144	973	788	25	21	1041	1210	1760	1498
Total	2884	57	28	52	104	42	38	41	156	1566	1318	33	29	1671	1865	2884	2390
Switched supplier for the service	173 6%	8 14%	3 12%	8 15%	11 11%	42 100%	38 100%	7 17%	14 9%	70 4%	104 8% i	33 100%	29 100%	99 6%	81 4%	173 6% n	128 5%
Considered switching supplier, but not switched	249	9	7	11	15	_	-	9	20	100	149	-	-	156	186	249	203
	9%	16%	24%	21%	14%	-%	-%	21%	13%	6%	11% i	-%	-%	9%	10%	9%	8%
Neither switched nor considered switching	2462 85%	40 70%	18 64%	34 65%	78 75%	- -%	- -%	25 61%	122 78% q	1397 89% i	1065 81%	- -%	- -%	1416 85%	1598 86%	2462 85%	2060 86%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

## QA29E. Which of these applies to your fixed line phone (calls) in the last year?

Base: Those with fixed line phone as a standalone service

		ACT	TIONS TAP	KEN	s	WITCH	ED & CO	VERED		SER\	ICES SV		D &	cc	NSIDE	RED & CO	OVEREI	)	SERV	ICES COI		ED &
		SWIT-	CONSI DERED		BUN-				FIXED LINE CALLS			MOB.	IXED LINE CALLS	BUN-			MOB.	FIXED LINE Calls				IXED LINE CALLS
Significance Level: 95%	Total	CHED a	b	HER c	DLE ~d	<b>TV</b> *e	BAND f	g	h	<b>TV I</b> *i	BAND i	k	ı	DLE ~m	<b>TV</b> *n	BAND 0	*p	q	<b>TV</b> *r	BAND s	*t	u
Unweighted total	1214	403	198	647	5	36	214	138	117	39	219	141	117	9	36	120	58	121	32	98	44	90
Effective Weighted Sample	826	162	127	590	4	21	130	42	69	24	133	43	69	7	24	87	34	78	20	76	25	56
Total	1329	175	136	1037	3	13	71	63	71	15	73	64	71	5	28	80	47	97	22	59	28	68
Switched supplier for the service	77 6%	76 43% bc	4 3% C	1 *%	* 17%	5 35% g	29 41% g	6 9%	71 100% efg	5 34% k	29 40% k	6 10%	71 100% ijk	1 20%	* 1%	1 1%	4 9% oq	- -%	1 4%	1 2%	3 9% u	- -%
Considered switching supplier, but not switched	140 11%		84 62% ac	45 4%	* 4%	1 10% h	11 16% h	9 15% h	- -%	1 9% I	11 15% I	9 14% I	- -%	2 44%	17 60% p	42 53% p	12 25%	97 100% nop	16 71% t	28 48%	8 28%	68 100% rst
Neither switched nor considered switching	1112 84%	79 % 45%	48 35%	990 96% ab	2 79%	7 55% h	31 44% h	48 76% fh	- -%	9 58% I	33 45% I	49 76% il	- -%	2 36%	11 39% a	36 46% a	31 66% noa	- -%	6 26% u	29 49% u	18 63% ru	- -%

# QA29E. Which of these applies to your fixed line phone (calls) in the last year?

Base: Those with fixed line phone as a standalone service

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		S	SERVICES	S AT HOMI	<b>.</b>
Significance Level: 95%	Total	C&R *a	MAC *b	C&R *c	NoT *d	PAC *e	C&R *f	C&R ~a	NoT *h	PAYG i	CON- TRACT	PAC ~k	C&R	<b>TV</b> m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	1214	31	77	50	55	45	34	9 22	70	564	501	30	27	630	755	1065	1214
Effective Weighted Sample	826	18	34	40	43	14	10	15	44	404	291	11	8	389	420	694	826
Total	1329	12	14	23	28	21	18	14	48	646	486	18	14	606	635	1132	1329
Switched supplier for the service	77 6%	4 30%	5 39%	10 41%	10 36%	1 7%	2 11%	14 100%	48 100%	39 6%	33 7%	1 8%	2 14%	40 7%	43 7%	72 6%	77 6%
Considered switching supplier, but not switched	140 11%	1 10%	2 13%	2 11%	6 20%	2 12%	4 23%	- -%	- -%	73 11%	57 12%	2 14%	* 1%	80 13%	89 14%	130 6 11%	140 11%
Neither switched nor considered switching	1112 84%	7 59%	7 48%	11 49%	12 44%	17 81%	12 66%	- -%	- -%	534 83%	397 82%	14 79%	12 85%	486 80%	503 79%	930 6 82%	1112 84%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

QA30A. Which, if any, of these have you done when considering switching supplier for your packages of service in the last year?

Base: Those who have considered but not switched their whole package of services in the last year

		AC1	TIONS TAI	KEN	;	SWITCI	HED & CO	OVERED		SERVI	CES S	WITCHEI RED	. 8	CC	NSIDEF	RED & C	OVERED	ı	SERV	ICES COI		D &
	Tatal	SWIT-	CONSI DERED		BUN-	T\/	BROAD		FIXED LINE CALLS				IXED LINE CALLS	BUN-				IXED LINE CALLS				IXED LINE CALLS
Significance Level: 95%	Total	CHED *a	b	HER *c	DLE ~d	TV ~e	BAND ~f	*g	~h	TV B. ∼i	AND ∼i	*k	~	DLE m	TV E ∼n	BAND ~o	*p	~q	<b>TV</b> *r	BAND s	*t	u
Unweighted total	216	51	128	45	-	2	-	48	1	2	-	48	1	155	15	1	39	3	70	109	33	110
Effective Weighted Sample	130	12	92	37	-	1	-	11	1	1	-	11	1	112	11	1	26	3	50	86	24	82
Total	147	12	87	55	-	1	-	11	1	1	-	11	1	119	8	*	23	2	52	75	19	80
Actually made the switch to another supplier, but then cancelled the service during the cooling-off period	1 1%	* % 2%	1 6 1%	- -%	- -%	- -%	- % -%	* 2%	- -%	- -%	- -%	* 2%	- -%	1 1%	- -%	- -%	* 1%	- -%	1 2%	1 2%	* 3%	1 2%
Started the switching process with your current supplier by telling them you want to cancel the service	8 5%	2 6 19%	6 % 7%	2 3%	- -%	* 80%	- 6 -%	2 17%	- -%	* 80%	- -%	2 17%	- -%	8 7%	1 15%	- -%	- -%	- -%	4 7%	6 8%	* 3%	6 8%
Started the switching process with another supplier by telling them you want to start using their service	4 3%	1 % 5%	2 % 2%	2 4%	- -%	* 80%	- % -%	* 1%	- -%	* 80%	- -%	* 1%	- -%	4 4%	- -%	* 100%	2 6%	- -%	2 3%	2 3%	- -%	2 3%
Contacted your supplier about possibly cancelling their service	38 26%	6 6 46%	26 6 30%	11 20%	- -%	* 80%	- % -%	5 47%	- -%	* 80%	- -%	5 47%	- -%	36 30%	2 22%	- -%	7 28%	* 31%	21 40%	21 28%	4 22%	25 32%
Contacted any other suppliers you could use	38 26%	5 6 40%	26 6 31%	11 20%	- -%	- -%	- % -%	5 45%	- -%	- -%	- -%	5 45%	- -%	38 32%	1 18%	- -%	7 31%	- -%	16 31%	22 29%	6 33%	26 33%
Looked into the process I would need to go through to change supplier	80 54%	4 % 37%	55 63% c	22 39%	- -%	- -%	- % -%	4 35%	1 100%	- -%	- -%	4 35%	1 100%	76 64%	5 66%	- -%	14 61%	2 100%	30 57%	50 67%	13 69%	51 64%
Looked for information about other suppliers you could use	51 35%	7 6 55%	26 6 30%	23 42%	- -%	- -%	- % -%	6 55%	1 100%	- -%	- -%	6 55%	1 100%	38 32%	2 32%	- -%	11 48%	1 58%	17 34%	21 29%	6 35%	23 29%
STARTED PROCESS/ CONTACTED SUPPLIER/S	70 47%			19 34%	- -%	* 80%	- % -%	8 72%	- -%	* 80%	- -%	8 72%	- -%	67 56%	4 46%	* 100%	13 54%	* 31%	36 69%	42 57%	9 49%	48 60%
Orlanda Testado a hara da Cala Cilida a cara a carta		С	С																			

#### QA30A. Which, if any, of these have you done when considering switching supplier for your packages of service in the last year?

Base: Those who have considered but not switched their whole package of services in the last year

		ACT	IONS TAK	ŒN	5	SWITCH	IED & CO	VERED		SER	VICES SI COVE		D &	CC	NSIDE	RED & C	OVEREI	)	SERV	ICES CO COVE		ED &
		SWIT-	CONSI DERED		BUN-				FIXED LINE CALLS				IXED LINE CALLS	BUN-			MOB.	FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED *a	h	HER *c	<b>DLE</b> ∼d	TV ∼e	BAND ~f	*a	~h	<b>TV</b> ~i	BAND ∼i	*k	~	DLE m	TV ∼n	BAND ~0	*p	~q	<b>TV</b> *r	BAND s	*t	Ш
Unweighted total	216	51	128	45	-	2	-	48	1	2	-	48	1	155	15	1	39	3	70	109	33	110
Effective Weighted Sample	130	12	92	37	-	1	-	11	1	1	-	11	1	112	11	1	26	3	50	86	24	82
Total	147	12	87	55	-	1	-	11	1	1	-	11	1	119	8	*	23	2	52	75	19	80
ONLY LOOKED INTO PROCESS	55 37%	2 20%	36 41%	17 30%	- -%	- -%	- -%	2 17%	1 100%	- -%	- -%	2 17%	1 100%	52 44%	3 44%	-%	9 41%	1 69%	15 30%	32 43%	9 47%	32 40%
ONLY LOOKED FOR INFO	11 8%	1 4%	1 1%	10 18% b	- -%	- -%	- -%	1 5%	- -%	- -%	- -%	1 5%	- -%	- -%	* *%	- -%	1 3%	- -%	- -%	- -%	1 4%	- -%
None of these	11 8%	1 7%	1 1%	10 17%	- -%	* 20%	- -%	1 7%	- -%	* 20%	- -%	1 7%	- -%	- -%	1 9%	- -%	1 3%	- -%	1 1%	- -%	- -%	- -%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

QA30A. Which, if any, of these have you done when considering switching supplier for your packages of service in the last year?

Base: Those who have considered but not switched their whole package of services in the last year

		TV PROCES S	ВЕ	PROCES	s	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	Ē
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~g	NoT ~h	PAYG	CON- TRACT	PAC ~k	C&R ~	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	216	1	_	-	u -	19	17	9	1	88	124	16	15	168	211	212	212
	130	1	_	_	-	13	4	-	1	61	66	3	3	103	129	127	128
Effective Weighted Sample		1	-	-	-	4	•	-	1				-				
Total	147	*	-	-	-	6	3	-	1	65	80	5	3	114	139	145	145
Actually made the switch to another supplier, but then cancelled the service during the cooling-off period	1 1%	- -%	- -%	- -%	- -%	* 2%	* 1%	- -%	- -%	1 1%	1 1%	- -%	* 1%	1 1%	1 1%	1 6 1%	1 1%
Started the switching process with your current supplier by telling them you want to cancel the service	8 5%	* 100%	- -%	- -%	- -%	1 10%	1 46%	- -%	- -%	1 2%	7 9%	1 10%	1 47%	6 5%	8 6%	8 % 6%	8 6%
Started the switching process with another supplier by telling them you want to start using their service	4 3%	* 100%	- -%	- -%	- -%	* 2%	- -%	- -%	- -%	3 5%	1 2%	* 3%	- -%	4 4%	4 3%	4 % 3%	4 3%
Contacted your supplier about possibly cancelling their service	38 26%	* 100%	- -%	- -%	- -%	4 70%	1 43%	- -%	- -%	13 20%	25 31%	4 76%	1 44%	33 29%	33 24%	38 6 26%	36 25%
Contacted any other suppliers you could use	38 26%	-%	- -%	- -%	- -%	3 61%	1 22%	- -%	- -%	11 18%	26 32%	3 66%	1 23%	31 27%	34 24%	37 6 26%	37 26%
Looked into the process I would need to go through to change supplier	80 54%	- -%	- -%	- -%	- -%	2 29%	1 37%	- -%	1 100%	41 63%	36 46%	1 27%	1 36%	62 54%	76 55%	77 6 53%	78 54%
Looked for information about other suppliers you could use	51 35%	-%	- -%	- -%	- -%	5 83%	* 8%	- -%	1 100%	24 37%	26 33%	4 86%	* 6%	41 36%	48 35%	50 6 34%	51 35%
STARTED PROCESS/ CONTACTED SUPPLIER/S	70 47%	* 100%	- -%	- -%	- -%	4 77%	3 89%	- -%	- -%	26 39%	43 54%	4 81%	3 91%	59 52%	63 46%	69 6 48%	68 47%
ONLY LOOKED INTO PROCESS	55 37%	- -%	- -%	- -%	- -%	* 9%	* 9%	- -%	1 100%	31 48% i	23 28%	* 6%	* 9%	39 34%	53 38%	54 % 37%	55 38%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

## QA30A. Which, if any, of these have you done when considering switching supplier for your packages of service in the last year?

Base: Those who have considered but not switched their whole package of services in the last year

		PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	МОІ	BILE	CONTRA PROC		;	SERVICE:	S AT HOME	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R	NoT ~d	PAC ~e	C&R	C&R	NoT ~h	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
		·-a	<b>D</b>		·-u			-9	11	'	J	~k		m	"	U	Р
Unweighted total	216	1	-	-	-	19	17	-	1	88	124	16	15	168	211	212	212
Effective Weighted Sample	130	1	-	-	-	4	4	-	1	61	66	3	3	103	129	127	128
Total	147	*	-	-	-	6	3	-	1	65	80	5	3	114	139	145	145
ONLY LOOKED FOR INFO	11 8%	- -%	- -%	- -%	- -%	* 6%	* 1%	- -%	- -%	5 7%	6 8%	* 6%	- -%	7 6%	11 8%	11 % 8%	11 5 8%
None of these	11 8%	-%	- -%	- -%	- -%	* 8%	- -%	- -%	- -%	3 5%	8 10%	* 7%	- -%	8 7%	11 5 8%	11 % 8%	11 8%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

## QA31A. Why haven't you taken any of these steps (SHOWN AT QA30A) towards switching to another supplier for your Package of services so far?

Base: Those who have considered switching their whole package of services but not taken any action

		ACT	TIONS TA	KEN	8	SWITCI	HED & CC	VERED		SER	VICES S COVE	WITCHEI RED	. &	cc	NSIDE	ERED & C	OVEREI	)	SERV	ICES COI		ED &
		SWIT-	CONSI		BUN-		BROAD	MOB.	FIXED LINE CALLS	1	BROAD		LINE	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		LINE
	Total	CHED	DENED	HER	DLE	TV	BAND	FHONE	CALLS	TV I	BAND	FHONE	CALLS	DLE	TV	BAND	FHONE	CALLS	TV	BAND	FHONE	CALLS
Significance Level: 95%		*a	*b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	*m	~n	~0	~p	~q	*r	*s	~t	*u
Unweighted total	102	32	49	25	-	1	-	30	1	1	-	30	1	55	8	-	21	2	31	39	14	38
Effective Weighted Sample	52	6	32	20	-	1	-	6	1	1	-	6	1	36	6	-	13	2	20	32	12	26
Total	63	7	26	33	-	*	-	7	1	*	-	7	1	38	3	-	12	1	18	21	6	23
Base for %	35	3	10	25	-	-	-	3	-	-	-	3	-	17	-	-	4	-	6	7	2	10
Just haven't got around to thinking about it	12 34%	- 6 -9	1 6 10%	11 44%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	5 33%	- -%	- 5 -%	2 60%	- -%	- -%	1 14%	- -%	1 10%
Waiting until the end of the contract period	7 20%	- 6 -9	3 6 29%	4 16%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	4 23%	- -%	- 5 -%	2 40%	- -%	3 44%	3 40%	2 100%	3 29%
Undecided/ waiting for the right time	6 19%	- 6 -9	- % -%	6 26%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	3 21%	- -%	- 5 -%	- -%	- -%	- -%	- -%	- -%	- -%
Don't offer anything better (price/ service/ deal)	4 10%	- 6 -%	2 6 20%	2 7%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	2 11%	- -%	- 5 -%	- -%	- -%	1 14%	2 27%	- -%	2 20%
Too expensive	1 4%	- 6 -9	1 6 13%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	1 8%	- -%	- 5 -%	- -%	- -%	- -%	1 18%	- -%	1 13%
Other reasons	7 19%	3 6 100%	3 6 28%	4 16%	- -%	- -9	- % -%	3 100%	- -%	- -%	- -%	3 100%	- -%	3 16%	- -%	- 's -%	- -%	- -%	3 42%	- -%	- -%	3 28%

## QA31A. Why haven't you taken any of these steps (SHOWN AT QA30A) towards switching to another supplier for your Package of services so far?

Base: Those who have considered switching their whole package of services but not taken any action

	Р	ROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	МОЕ	ILE	CONTRA PROC		8	SERVICES	AT HOME	Ē
	 Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	ΤV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	Total	~a	~b	~c	~d	~e	~f	~g	~h	*i	*j	~k	~	*m	n	0	p
Unweighted total	102	-	-	-	-	15	7	-	1	41	58	13	5	80	100	99	101
Effective Weighted Sample	52	-	-	-	-	3	7	-	1	25	25	3	5	42	51	50	51
Total	63	-	-	-	-	5	*	-	1	27	34	5	*	49	59	61	62
Base for %	35	-	-	-	-	3	-	-	-	15	19	3	-	26	32	34	35
Just haven't got around to thinking about it	12 34%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 16%	9 51%	- -%	- -%	9 34%	12 37%	12 35%	12 34%
Waiting until the end of the contract period	7 20%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	4 28%	3 14%	- -%	- -%	7 26%	7 21%	7 20%	7 20%
Undecided/ waiting for the right time	6 19%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	4 30%	2 11%	- -%	- -%	5 18%	6 20%	6 19%	6 19%
Don't offer anything better (price/ service/ deal)	4 10%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 17%	- -%	- -%	- -%	4 14%	4 11%	3 8%	4 10%
Too expensive	1 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 7%	- -%	- -%	- -%	1 4%	1 4%	1 4%
Other reasons	7 19%	- -%	- -%	- -%	- -%	3 100%	- -%	- -%	- -%	1 9%	5 28%	3 100%	- -%	4 15%	4 12%	7 20%	7 19%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

QA32A. Which, if any, of these are reasons why you have not considered switching to another supplier for your package of services in the last year?

		ACT	IONS TA	KEN	;	SWITC	HED & C	OVERED		SER		SWITCHE ERED	D &	CC	ONSIDE	RED & (	COVERE	D	SERV	ICES CO	NSIDER ERED	ED &
	Total	SWIT- CHED	CONSI		BUN- DLE	TV		MOB. PHONE	FIXED LINE CALLS	TV	BROAD BAND	MOB.	FIXED LINE CALLS	BUN- DLE	τv	BROAD BAND	MOB.	FIXED LINE CALLS		BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	Total	~a	~b	C	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	667	19	20	629	-	1	-	19	1	1	-	19	1	-	4	-	24	1	3	-	16	1
Effective Weighted Sample	604	14	18	581	-	1	-	14	1	1	-	14	1	-	3	-	20	1	3	-	14	1
Total	1084	11	17	1056	-	1	_	11	1	1	-	11	1	-	5	-	28	1	2	-	14	1
PROMPTED RESPONSES																						
I'm happy/ satisfied/ content with my current supplier	886 82%	6 6 57%	15 89%	865 82%	- -%	1 100%	- % -%	6 57%	- -%	1 100%	- -%	6 5 57%	- -%	- -%	4 91%	-%	23 85%	1 100%	2 80%	- -%	13 89%	1 100%
It's too time-consuming to go through the process of switching from one supplier to another	86 8%	1 6 8%	* 5 2%	85 8%	- -%	- -%	- % -%	1 8%	- -%	- -%	- -%	1 8%	- -%	- -%	* 9%	- o -%	-	- -%	* 20%	- -%	- -%	- -%
There's not enough difference in cost to be worth switching	77 7%	- % -%	1 8%	76 7%	- -%	- -9	- % -%	- % -%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- o -%	1 5 5%	- -%	- -%	- -%	1 10%	- -%
It's difficult to compare the services available from different providers	63 6%	- % -%	1 5 5%	62 6%	- -%	- -%	- % -%	- 6 -%	- -%	- -%	- -%	%	- -%	- -%	- -%	- o -%	1 3%	- -%	- -%	- -%	1 6%	- -%
I'm still within my contract period/ would have to pay an early termination charge/ cancellation charge	44 4%	- % -%	%	44 4%	- -%	- -9	- % -%	- 6 -%	- -%	- -%	- -%	%	- -%	- -%	- -%	- o -%	%	- -%	- -%	- -%	- -%	- -%
There's a big risk that something will go wrong in the switch from one supplier to another and I will lose service	33 3%	- % -%	1 4%	32 3%	- -%	- -%	- % -%	- % -%	- -%	- -%	- -%	%	- -%	- -%	- -%	- o -%	1 3%	- -%	- -%	- -%	1 5%	- -%
I don't want to have to change my email address	29 3%	-%	-%	29 3%	- -%	- -9	- % -%	- % -%	- -%	- -%	- -%	-%	- -%	- -%	- -%	-%	-%	- -%	- -%	- -%	- -%	- -%
It would have been difficult to keep my phone number	26 2%	- % -%	-%	26 2%	- -%	- -9	- % -%	- % -%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- o -%	-%	- -%	- -%	- -%	- -%	- -%

## QA32A. Which, if any, of these are reasons why you have not considered switching to another supplier for your package of services in the last year?

Base: Those who neither switched nor considered switching their package of services in the last year

		ACT	TIONS TA	KEN	s	SWITC	HED & CO	VERED		SERV	ICES S	WITCHEI RED	D &	CC	ONSIDER	RED & C	OVEREI	)	SERVI	CES COI		ED &
		SWIT-	CONSI	NEIT-	BUN-				FIXED LINE CALLS				IXED LINE CALLS				MOB.	FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	~b	HER c	DLE ~d	TV ∼e	BAND ~f	~g	~h	TV E ∼i	BAND ~i	~k	~	<b>DLE</b> ∼m	TV I ∼n	BAND ~o	~p	~q	<b>TV</b> ∣ ~r	BAND ~s	~t	~u
Unweighted total	667	19	20	629	-	1		19	1	1	-	19	1	-	4	-	24	1	3	-	16	1
Effective Weighted Sample	604	14	18	581	_	1	_	14	1	1	_	14	1	_	3	_	20	1	3	_	14	1
Total	1084	11	17	1056	_	1	_	11	1	1	_	11	1	_	5	_	28	1	2	_	14	1
It's not clear what steps I would need to take to switch supplier	10 1%	- %	- % -%	10 1%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
I would need to change, return or pay for equipment I have from my supplier	9 1%	- %	- % -%	9 1%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
I don't want to have to tell my supplier I want to cancel their service	5 *%	- %	- % -%	5 *%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
SPONTANEOUS RESPONSES																						
Can't be bothered	10 1%	-%	- % -%	10 1%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
No choice/ not available	6 1%	-%	- % -%	6 1%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Too expensive/ price	5 *%	-%	- % -%	5 *%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Don't use it enough/ need it	2 *%	1 5 7%	- % -%	1 *%	- -%	- -9	- % -%	1 7%	- -%	- -%	- -%	1 7%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Other reasons	10 1%	- %	- % -%	10 1%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Don't know	51 5%	4 35%	- % -%	47 4%	- -%	- -9	- % -%	4 35%	1 100%	- -%	- -%	4 35%	1 100%	- -%	- -%	- -%	3 9%	- -%	- -%	- -%	- -%	- -%
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u																						

# QA32A. Which, if any, of these are reasons why you have not considered switching to another supplier for your package of services in the last year?

Base: Those who neither switched nor considered switching their package of services in the last year

		TV PROCES S	ВЕ	3 PROCES	S	MP PRO	CESS	LL PRO	CESS	МО	BILE	CONTRA PROC		;	SERVICES	S AT HOME	Ξ
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	İ	j	~k	~	m	n	0	р
Unweighted total	667	1	-	-	-	4	4	-	1	305	318	3	1	525	619	623	660
Effective Weighted Sample	604	1	-	-	-	4	3	-	1	276	289	3	1	475	561	564	597
Total	1084	1	-	-	-	4	3	-	1	478	542	2	1	856	1010	1020	1070
PROMPTED RESPONSES																	
I'm happy/ satisfied/ content with my current supplier	886 82%	1 100%	- -%	- -%	- -%	1 39%	3 100%	- -%	- -%	394 82%	439 81%	* 13%	1 100%	717 84%	827 829	833 % 82%	877 82%
It's too time-consuming to go through the process of switching from one supplier to another	86 8%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	44 9%	41 7%	- -%	- -%	61 7%	79 8%	84 % 8%	84 5 8%
There's not enough difference in cost to be worth switching	77 7%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	31 7%	44 8%	- -%	- -%	64 7%	74 7%	76 % 7%	77 5 7%
It's difficult to compare the services available from different providers	63 6%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	29 6%	28 5%	- -%	- -%	40 5%	57 6%	57 % 6%	59 6%
I'm still within my contract period/ would have to pay an early termination charge/ cancellation charge	44 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	13 3%	31 6%	- -%	- -%	31 4%	41 49	44 % 4%	42 4%
There's a big risk that something will go wrong in the switch from one supplier to another and I will lose service	33 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	10 2%	20 4%	- -%	- -%	26 3%	29 3%	30 % 3%	33 3%
I don't want to have to change my email address	29 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	12 3%	16 3%	- -%	- -%	14 2%	29 3%	28 % 3%	29 3%
It would have been difficult to keep my phone number	26 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	13 3%	11 2%	- -%	- -%	16 2%	24 2%	24 % 2%	26 2%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

## QA32A. Which, if any, of these are reasons why you have not considered switching to another supplier for your package of services in the last year?

Base: Those who neither switched nor considered switching their package of services in the last year

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

		TV PROCES S	ВВ	3 PROCES	<b>S</b>	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		;	SERVICE:	S AT HOME	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~C	~d	~e	~f	~g	~h	İ	j	~k	~	m	n	0	р
Unweighted total	667	1	-	-	-	4	4	-	1	305	318	3	1	525	619	623	660
Effective Weighted Sample	604	1	-	-	-	4	3	-	1	276	289	3	1	475	561	564	597
Total	1084	1	-	-	-	4	3	-	1	478	542	2	1	856	1010	1020	1070
It's not clear what steps I would need to take to switch supplier	10 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	7 1%	1 *%	- -%	- -%	6 1%	8 5 1%	8 % 1%	10 5 1%
I would need to change, return or pay for equipment I have from my supplier	9 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	4 1%	5 1%	- -%	- -%	9 1%	7 5 1%	8 % 1%	7 5 1%
I don't want to have to tell my supplier I want to cancel their service	5 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 *%	2 *%	- -%	- -%	2	5 5 *%	3 *%	5 *%
SPONTANEOUS RESPONSES																	
Can't be bothered	10 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	6 1%	4 1%	- -%	- -%	9 1%	9 5 1%	10 % 1%	10 5 1%
No choice/ not available	6 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 *%	4 1%	- -%	- -%	6 1%	4 *9/	6 % 1%	6 5 1%
Too expensive/ price	5 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	4 1%	1 *%	- -%	- -%	2 *%	3 *%	5 % *%	5 *%
Don't use it enough/ need it	2 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 *%	- -%	- -%	1 *%	2 *%	1 % *%	2 *%
Other reasons	10 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	4 1%	5 1%	- -%	- -%	7 1%	10 5 1%	9 % 1%	8 5 1%
Don't know	51 5%	- -%	- -%	- -%	- -%	2 61%	- -%	- -%	1 100%	25 5%	23 4%	2 87%	- -%	34 4%	47 5 5%	47 % 5%	51 5 5%

#### QA32A. ANY MENTIONS OF HASSLE

Base: Those who neither switched nor considered switching their package of services in the last year

		AC	TIONS TA	KEN	5	SWITCH	ED & CO	VERED		SEF	RVICES S' COVE		D &	C	ONSIDE	ERED & (	COVERE	D	SER		ONSIDERE ERED	ED &
			CONSI				BROAD	MOB.	FIXED LINE		BROAD	MOB.	LINE			BROAD	MOB.	FIXED LINE		BROAD	MOB.	LINE
	Total	SWIT- CHED	DERED	HER	BUN- DLE	TV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS	BUN- DLE	TV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS
Significance Level: 95%		~a	~b	С	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	667	19	20	629	-	1	-	19	1	1	-	19	1	-	4	-	24	1	3	-	16	1
Effective Weighted Sample	604	14	18	581	-	1	-	14	1	1	-	14	1	-	3	-	20	1	3	-	14	1
Total	1084	11	17	1056	-	1	-	11	1	1	-	11	1	-	5	-	28	1	2	-	14	1
TOTAL HASSLE MENTIONS	141 139	1 % 8%	1 6 7%	139 13%	- -%	- -%	- -%	1 8%	- -%	- -%	- %	1 8%	- -%	- -%	* 9%	- 5 -%	1 3%	%	* 20%	- % -%	1 5%	- -%

#### QA32A. ANY MENTIONS OF HASSLE

Base: Those who neither switched nor considered switching their package of services in the last year

	1	TV PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	Ξ
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	i	j	~k	~	m	n	0	р
Unweighted total	667	1	-	-	-	4	4	-	1	305	318	3	1	525	619	623	660
Effective Weighted Sample	604	1	-	-	-	4	3	-	1	276	289	3	1	475	561	564	597
Total	1084	1	-	-	-	4	3	-	1	478	542	2	1	856	1010	1020	1070
TOTAL HASSLE MENTIONS	141 13%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	61 13%	71 13%	- -%	- -%	101 12%	126 12%	132 6 13%	139 13%

#### QA32A. ANY MENTIONS OF HAPPY AND HASSLE

Base: Those who neither switched nor considered switching their package of services in the last year

		ACT	TIONS TA	KEN	S	WITCI	HED & CO	OVERED		SEI	RVICES S COVE	WITCHE RED	D &	С	ONSIDE	ERED & C	OVERE	D	SER		ONSIDERE ERED	ED &
		014/17	CONSI		B.III.		BROAD	MOB.	FIXED		BROAD	MOB.	FIXED	B.III.		BROAD	MOB.	FIXED		BROAD	MOB.	FIXED LINE
	Total	SWIT- CHED	DERED	HER	BUN- DLE	ΤV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS	BUN- DLE	TV	BAND	PHONE	CALLS	ΤV	BAND	PHONE	CALLS
Significance Level: 95%		~a	~b	С	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	667	19	20	629	-	1	-	19	1	1	-	19	1	-	4	-	24	1	3	-	16	1
Effective Weighted Sample	604	14	18	581	-	1	-	14	1	1	-	14	1	-	3	-	20	1	3	-	14	1
Total	1084	11	17	1056	-	1	-	11	1	1	-	11	1	-	5	-	28	1	2	-	14	1
BOTH HAPPY AND HASSLE	79 7%	1 6 8%	- % -%	78 7%	- -%	- -%	- % -%	1 8%	- -%	- -%	- 6 -%	1 8%	- -%	- -%	- -%	- 's -%	- -%	- -%	- -9	- % -%	- %	- -%

#### QA32A. ANY MENTIONS OF HAPPY AND HASSLE

Base : Those who neither switched nor considered switching their package of services in the last year

	ı	PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	i	j	~k	~	m	n	0	р
Unweighted total	667	1	-	-	-	4	4	-	1	305	318	3	1	525	619	623	660
Effective Weighted Sample	604	1	-	-	-	4	3	-	1	276	289	3	1	475	561	564	597
Total	1084	1	-	-	-	4	3	-	1	478	542	2	1	856	1010	1020	1070
BOTH HAPPY AND HASSLE	79 7%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	33 7%	42 8%	- -%	- -%	61 7%	70 7%	74 6 7%	79 6 7%

Base: Those who neither switched nor considered switching their package of services in the last year

		ACT	IONS TA	KEN	;	SWITCI	HED & CO	OVERED		SERV	ICES S	WITCHEI RED	D &	co	NSIDEF	RED & C	OVERED	)	SERV	ICES CON		∄D &
		SWIT-	CONSI DERED		BUN-		BROAD		IXED LINE CALLS				FIXED LINE CALLS					FIXED LINE CALLS				FIXED LINE Calls
Significance Level: 95%	Total	CHED ~a	~b	HER c	<b>DLE</b> ∼d	TV ∼e	BAND ∼f	~g	~h	TV B ∼i	AND ~j	~k	~	<b>DLE</b> ∼m	<b>TV</b> I ∼n	BAND ~o	~p	~q	TV ∼r	BAND ~s	~t	~u
Unweighted total	667	19	20	629	-	1		19	1	1	-	19	1	-	4	-	24	1	3	-	16	1
Effective Weighted Sample	604	14	18	581		1	_	14	1	1	_	14	1	_	3	_	20	1	3	_	14	1
Total	1084	11	17	1056	_	1		11	1	1		11	1		5		28	1	2		14	1
PROMPTED RESPONSES	1004	11	17	1000	_	'	_	11	'	'	_	11	'	_	J	_	20	'	2	_	14	'
I'm happy/ satisfied/ content with my current supplier	859 79%	6 5 57%	15 85%	838 79%	- -%	1 100%	- % -%	6 57%	- -%	1 100%	- -%	6 57%	- -%	- -%	4 91%	- -%	23 83%	1 100%	2 80%	- -%	12 84%	1 100%
There's not enough difference in cost to be worth switching	42 4%	-%	1 4%	41 4%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 2%	- -%	- -%	- -%	1 5%	- -%
I'm still within my contract period/ would have to pay an early termination charge/ cancellation charge	31 3%	- 5 -%	- o -%	31 3%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
It's difficult to compare the services available from different providers	21 2%	%	1 5 5%	20 2%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 3%	- -%	- -%	- -%	1 6%	- -%
It's too time-consuming to go through the process of switching from one supplier to another	20 2%	- 5 -%	* 2%	20 2%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 9%	- -%	- -%	- -%	* 20%	- -%	- -%	- -%
There's a big risk that something will go wrong in the switch from one supplier to another and I will lose service	17 2%	- %	1 4%	16 2%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 3%	- -%	- -%	- -%	1 5%	- -%
It would have been difficult to keep my phone number	5 *%	-%	- -%	5 *%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
I would need to change, return or pay for equipment I have from my supplier  Columns Tested: a,b,c - d,e,f,g,h - i,j,k,I - m,n,o,p,q - r,s,t,u	5 *%	- %	%	5 *%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

Base: Those who neither switched nor considered switching their package of services in the last year

		AC1	TIONS TA	KEN	9	SWITCH	IED & CO	VERED		SER	VICES SI COVE	WITCHEI RED	<b>.</b> & C	CC	ONSIDE	ERED & C	OVERE	D	SERV	VICES CO COVE		ED &
	Tatal	SWIT-	CONSI	NEIT-	BUN-			MOB.	FIXED LINE CALLS				IXED LINE CALLS	BUN-	TV		MOB.	FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	~b	HER C	<b>DLE</b> ~d	≀v ~e	BAND ~f	~g	~h	1 <b>V</b> ~i	<b>BAND</b> ∼j	~k	~	<b>DLE</b> ∼m	≀v ~n	BAND ~0	~p	~q	TV ∼r	BAND ~s	~t	~u
Unweighted total	667	19	20	629	-	1	-	19	1	1	-	19	1	-	4	-	24	1	3	-	16	1
Effective Weighted Sample	604	14	18	581	-	1	-	14	1	1	-	14	1	-	3	-	20	1	3	-	14	1
Total	1084	11	17	1056	-	1	-	11	1	1	-	11	1	-	5	-	28	1	2	-	14	1
I don't want to have to change my email address	4	- % -%	- % -%	4 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	-%	- -%	- %	- -%	- -%
It's not clear what steps I would need to take to switch supplier	3		- % -%	3	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	-%	- -%	- %	- -%	- -%
I don't want to have to tell my supplier I want to cancel their service	2	- % -%	- % -%	2	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- 6 -%	- -%	- -%	- -%	%	- -%	- -%
SPONTANEOUS RESPONSES																						
Other reasons	25 29	1 6 7%	- % -%	24 2%	- -%	- -%	- -%	1 7%	- -%	- -%	- -%	1 7%	- -%	- -%	- -%	- % -%	- -%	-%	- -%	- %	- -%	- -%

Base: Those who neither switched nor considered switching their package of services in the last year

		TV PROCES S	ВЕ	PROCES	S	MP PRO	CESS	LL PRO	CESS	МО	BILE	CONTRA PROC		;	SERVICES	S AT HOME	Ξ
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	i	j	~k	~	m	n	0	р
Unweighted total	667	1	-	-	-	4	4	-	1	305	318	3	1	525	619	623	660
Effective Weighted Sample	604	1	-	-	-	4	3	-	1	276	289	3	1	475	561	564	597
Total	1084	1	-	-	-	4	3	-	1	478	542	2	1	856	1010	1020	1070
PROMPTED RESPONSES																	
I'm happy/ satisfied/ content with my current supplier	859 79%	1 100%	- -%	- -%	- -%	1 39%	3 100%	- -%	- -%	384 80%	423 78%	* 13%	1 100%	697 81%	801 79%	806 % 79%	849 79%
There's not enough difference in cost to be worth switching	42 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	18 4%	23 4%	- -%	- -%	31 4%	42 49	42 % 4%	42 4%
I'm still within my contract period/ would have to pay an early termination charge/ cancellation charge	31 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	9 2%	22 4%	- -%	- -%	25 3%	28 3%	31 % 3%	29 3%
It's difficult to compare the services available from different providers	21 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	8 2%	11 5 2%	- -%	- -%	11 1%	20 2%		21 2%
It's too time-consuming to go through the process of switching from one supplier to another	20 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	15 3%	5 5 1%	- -%	- -%	14 2%	19 2%	20 % 2%	20 2%
There's a big risk that something will go wrong in the switch from one supplier to another and I will lose service	17 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 1%	12	- -%	- -%	15 2%	13 19	16 % 2%	17 5 2%
It would have been difficult to keep my phone number	5 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 1%	2 *%	- -%	- -%	5 1%	5 *%	5 % *%	5 *%
I would need to change, return or pay for equipment I have from my supplier	5 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2	3 1%	- -%	- -%	5 1%	3	5 % *%	3

Base: Those who neither switched nor considered switching their package of services in the last year

		PROCES S	ВЕ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	Ē
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~C	~d	~e	~f	~g	~h	i	j	~k	~	m	n	0	р
Unweighted total	667	1	-	-	-	4	4	-	1	305	318	3	1	525	619	623	660
Effective Weighted Sample	604	1	-	-	-	4	3	-	1	276	289	3	1	475	561	564	597
Total	1084	1	-	-	-	4	3	-	1	478	542	2	1	856	1010	1020	1070
I don't want to have to change my email address	4 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 *%	- -%	- -%	1 *%	4 *%	3 *%	4 *%
It's not clear what steps I would need to take to switch supplier	3 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 *%	1 *%	- -%	- -%	1 *%	3 *%	3 *%	3 *%
I don't want to have to tell my supplier I want to cancel their service	2 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 *%	- -%	- -%	- -%	2 *%	2 % *%	2 *%
SPONTANEOUS RESPONSES																	
Other reasons	25 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	10 2%	12 2%	- -%	- -%	17 2%	24	23 6 2%	25 2%

QA30B. Which, if any, of these have you done when considering switching supplier for your TV service with a monthly subscription in the last year?

Base: Those who have considered but not switched their TV service with monthly subscription in the last year

		AC1	TIONS TA	KEN	,	SWITCH	HED & CC	VERED		SER\	ICES S'	WITCHEE RED	<b>.</b> & C	co	NSIDEF	RED & CO	OVERED	)	SERV	ICES CON		ED &
	T-1-1	SWIT-	CONSI DERED		BUN-	<b>T</b> 1/			IXED LINE CALLS				IXED LINE CALLS	BUN-				FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED *a	b	HER ~c	<b>DLE</b> ~d	<b>TV</b> ~e	BAND ~f	*g	~h	TV E ∼i	BAND ∼j	*k	~	DLE ~m	TV E	BAND ~o	~p	~q	<b>TV</b> *r	BAND ~s	~t	~u
Unweighted total	164	69	86	25	2	-	28	38	12	-	30	38	14	16	88	15	11	22	63	24	7	28
Effective Weighted Sample	72	33	46	18	1	-	21	14	9	-	18	14	8	12	48	11	9	15	32	18	6	19
Total	92	17	49	34	2	-	8	7	4	-	10	7	6	10	59	10	6	12	39	15	3	16
Actually made the switch to another supplier, but then cancelled the service during the cooling-off period	3 3%	* % 2%	1 6 1%	2 7%	- -%	- -%	- 5 -%	* 5%	- -%	- -%	- -%	* 5%	- -%	- -%	3 5%	- -%	* 9%	- -%	1 1%	- %	- -%	- -%
Started the switching process with your current supplier by telling them you want to cancel the service	4 4%	2 6 9%	3 6 7%	- -%	- -%	- -%	1 5 8%	1 13%	* 8%	- -%	1 7%	1 13%	* 6%	1 12%	3 5%	* 3%	- -%	- -%	3 8%	1 9%	- -%	1 8%
Started the switching process with another supplier by telling them you want to start using their service	* *9/	* 6 2%	- % -%	- -%	- -%	- -%	* 5 4%	- -%	* 8%	- -%	* 3%	- -%	* 6%	- -%	- -%	- -%	- -%	- -%	- -%	- %	- -%	- -%
Contacted your supplier about possibly cancelling their service	17 18%	2 6 14%	8 6 16%	8 23%	- -%	- -%	2 5 19%	1 12%	1 20%	- -%	2 16%	1 12%	1 14%	1 10%	15 25%	1 6%	1 11%	5 38%	6 17%	1 5%	1 21%	4 23%
Contacted any other suppliers you could use	25 27%	4 6 23%	16 % 32%	8 24%	1 83%	- -%	2 5 21%	1 12%	* 9%	- -%	3 32%	1 12%	2 32%	2 20%	23 39%	4 39%	1 11%	4 30%	14 36%	4 28%	1 21%	4 27%
Looked into the process I would need to go through to change supplier	31 33%	5 6 31%	23 6 47%	6 19%	* 17%	- -%	2 5 24%	3 35%	* 13%	- -%	2 23%	3 35%	1 14%	5 45%	29 49%	4 44%	1 16%	5 41%	22 57%	5 36%	1 31%	5 33%
Looked for information about other suppliers you could use	30 33%	6 6 35%	10 % 20%	15 45%	- -%	- -%	3 34%	3 46%	1 33%	- -%	3 28%	3 46%	1 22%	5 46%	13 23%	4 43%	3 51%	4 31%	7 18%	5 34%	2 60%	4 23%
STARTED PROCESS/ CONTACTED SUPPLIER/S	40 44%	7 6 39%	23 % 47%	15 45%	1 83%	- -%	3 40%	2 30%	1 37%	- -%	5 47%	2 30%	3 52%	3 35%	37 62%	5 46%	1 19%	6 47%	20 52%	6 42%	1 21%	6 42%
ONLY LOOKED INTO PROCESS	24 25%	4 6 23%	19 % 39%	4 10%	* 17%	-%	1 5 15%	2 28%	* 13%	- -%	1 15%	2 28%	1 14%	3 31%	22 38%	3 29%	1 10%	3 26%	18 48%	4 28%	1 19%	4 27%
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u																						

#### QA30B. Which, if any, of these have you done when considering switching supplier for your TV service with a monthly subscription in the last year?

Base: Those who have considered but not switched their TV service with monthly subscription in the last year

		ACT	TIONS TAK	(EN	;	SWITCH	HED & CO	VERED		SER	VICES SI COVE		D &	CC	ONSIDE	RED & C	OVERE	)	SERV	ICES COI		ED &
	Total	SWIT- CHED	CONSI DERED	NEIT- HER	BUN- DLE	TV	BROAD BAND		FIXED LINE CALLS		BROAD BAND		IXED LINE CALLS	BUN- DLE		BROAD BAND	MOB.	FIXED LINE CALLS		BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	Total	*a	b	~C	~d	~e	~f	*g	~h	~i	oand ~j	*k	~	~m	n	~0	~p	~q	*r	~S	~t	~u
Unweighted total	164	69	86	25	2	-	28	38	12	-	30	38	14	16	88	15	11	22	63	24	7	28
Effective Weighted Sample	72	33	46	18	1	-	21	14	9	-	18	14	8	12	48	11	9	15	32	18	6	19
Total	92	17	49	34	2	-	8	7	4	-	10	7	6	10	59	10	6	12	39	15	3	16
ONLY LOOKED FOR INFO	15 16%		2 6 5%	9 26%	- -%	- -%	2 5 19%	3 35%	1 33%	- -%	2 16%	3 35%	1 22%	2 22%	- -%	1 7%	3 45%	1 6%	- -%	2 10%	1 48%	2 10%
None of these	10 10%		3 6%	6 17%	- -%	- -%	1 13%	*	- -%	- -%	1 11%	*	- -%	1 7%	- -%	1 7%	1 12%	1 12%	- -%	1 9%	* 12%	2 14%

QA30B. Which, if any, of these have you done when considering switching supplier for your TV service with a monthly subscription in the last year?

Base: Those who have considered but not switched their TV service with monthly subscription in the last year

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PROC	CESS	MOI	BILE	CONTRA PROC		;	SERVICE!	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	j	~k	~l	m	n	0	р
Unweighted total	164	-	11	7	5	12	11	3	6	58	96	10	6	164	142	154	148
Effective Weighted Sample	72	-	7	7	4	9	3	3	4	25	55	8	2	72	71	67	67
Total	92	-	2	2	3	2	3	1	4	46	43	2	*	92	66	88	79
Actually made the switch to another supplier, but then cancelled the service during the cooling-off period	3 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	2 4%	- -%	- -%	3 3%	2 2%	2 % 2%	1 2%
Started the switching process with your current supplier by telling them you want to cancel the service	4 4%	- -%	- -%	- -%	- -%	* 17%	* 2%	- -%	- -%	1 3%	2 5%	* 19%	- -%	4 4%	4 6%	4 6 4%	3 4%
Started the switching process with another supplier by telling them you want to start using their service	* *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	*	* *%	* 0 *%	* *%
Contacted your supplier about possibly cancelling their service	17 18%	- -%	* 2%	* 15%	1 24%	- -%	* 3%	- -%	1 21%	8 18%	8 19%	- -%	- -%	17 18%	12 5 18%	16 6 18%	14 5 18%
Contacted any other suppliers you could use	25 27%	- -%	1 41%	* 15%	1 43%	* 12%	* 14%	- -%	2 48%	12 25%	13 31%	* 13%	* 74%	25 27%	15 5 23%	25 6 28%	17 22%
Looked into the process I would need to go through to change supplier	31 33%	- -%	1 48%	1 30%	- -%	1 40%	1 40%	* 35%	- -%	14 30%	14 34%	1 39%	* 21%	31 33%	22 34%	28 6 32%	29 37%
Looked for information about other suppliers you could use	30 33%	- -%	1 40%	1 27%	* 11%	1 40%	1 46%	* 31%	1 20%	14 30%	16 37%	1 33%	* 13%	30 33%	24 36%	30 6 34%	29 36%
STARTED PROCESS/ CONTACTED SUPPLIER/S	40 44%	- -%	1 41%	* 15%	2 67%	1 29%	* 15%	- -%	3 70%	18 39%	21 48%	1 32%	* 74%	40 44%	28 42%	39 6 44%	30 37%
ONLY LOOKED INTO PROCESS	24 25%	- -%	1 33%	1 30%	- -%	1 34%	1 39%	* 35%	- -%	12 26%	9 22%	1 33%	* 15%	24 25%	16 24%	21 6 24%	22 28%

## QA30B. Which, if any, of these have you done when considering switching supplier for your TV service with a monthly subscription in the last year?

Base: Those who have considered but not switched their TV service with monthly subscription in the last year

		PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE	S AT HOM	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~a	NoT ~h	PAYG	CON- TRACT	PAC ~k	C&R	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	164		11	7	5	12	11	3	6	58	96	10	6	164	142	154	148
	104	-	11	,	5	12	11	3	U	30	90	10	U	104	142	134	140
Effective Weighted Sample	72	-	7	7	4	9	3	3	4	25	55	8	2	72	71	67	67
Total	92	-	2	2	3	2	3	1	4	46	43	2	*	92	66	88	79
ONLY LOOKED FOR INFO	15	-	1	*	*	*	1	*	1	9	7	*	*	15	10	15	14
	16%	-%	21%	12%	11%	17%	45%	31%	20%	19%	15%	12%	7%	16%	15%	% 17%	% 18%
None of these	10 10%	- -%	* 3%	1 29%	* 11%	- -%	* 1%	- -%	- -%	5 12%	4 10%	- -%	* 4%	10 10%	10 15%	10 % 11%	10 % 12%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

## QA31B. Why haven't you taken any of these steps (SHOWN AT QA30B) towards switching to another supplier for your TV service with a monthly subscription so far?

Base: Those who have considered switching their TV service but not taken any action

		ACT	IONS TAI	KEN	5	SWITCH	HED & CC	VERED		SER\	ICES S	WITCHEI RED	D &	CO	ONSIDE	RED & C	OVERED	)	SERV	ICES CO	NSIDERE RED	ED &
		SWIT-	CONSI	NFIT.	BUN-		BROAD		FIXED LINE CALLS	ı	BROAD		IXED LINE CALLS	BUN-		BROAD		FIXED LINE		BROAD		FIXED LINE CALLS
	Total	CHED	DLIKED	HER	DLE	TV	BAND	IIIONE	OALLO	TV E	BAND	IIIONL	OALLO	DLE	TV	BAND	HONE	UALLU	TV	BAND	IIIONE	OALLO
Significance Level: 95%		*a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~\$	~t	~u
Unweighted total	79	39	30	14	-	-	17	22	5	-	17	22	5	9	26	7	7	10	17	11	5	13
Effective Weighted Sample	29	17	21	10	-	-	13	6	4	-	13	6	4	7	14	5	5	8	10	8	5	10
Total	40	7	13	21	-	-	4	3	1	-	4	3	1	5	13	5	4	5	7	7	2	6
Base for %	19	1	4	14	-	-	-	1	-	-	-	1	-	1	4	3	1	2	1	3	1	2
Just haven't got around to thinking about it	11 589	- % -%	3 5 71%	8 59%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%	1 100%	- -%	1 53%	1 100%	2 100%	- -%	1 53%	1 100%	2 100%
Too expensive	3 15%	1 % 100%	-%	2 12%	- -%	- -%	-%	1 100%	- -%	- -%	- -%	1 100%	- -%	- -%	- -%	%	- -%	- -%	- -%	-%	- -%	- -%
Waiting until the end of the contract period	3 15%	- % -%	1 5 29%	1 11%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 36%	1 47%	- -%	- -%	1 100%	1 47%	- -%	- -%
Undecided/ waiting for the right time	2 129	- % -%	-%	2 17%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 64%	-%	- -%	- -%	- -%	-%	- -%	- -%
Other reasons	2 9%	- % -%	-%	2 12%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	%	- -%	- -%	- -%	-%	- -%	- -%
No answer	3	-	1	2	-	-	-	-	-	-	-	-	-	-	1	1	-	-	1	1	-	-

## QA31B. Why haven't you taken any of these steps (SHOWN AT QA30B) towards switching to another supplier for your TV service with a monthly subscription so far?

Base: Those who have considered switching their TV service but not taken any action

	ı	TV PROCES S	ВЕ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC			SERVICE	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	*j	~k	~	*m	*n	*0	*р
Unweighted total	79	-	7	4	2	7	5	1	2	26	50	5	3	79	75	76	77
Effective Weighted Sample	29	-	4	4	2	7	1	1	2	9	27	5	3	29	31	28	28
Total	40	-	1	1	1	1	1	*	1	19	20	1	*	40	34	39	38
Base for %	19	-	-	-	-	-	1	-	-	13	7	-	-	19	14	19	18
Just haven't got around to thinking about it	11 58%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	7 58%	4 58%	- -%	- -%	11 58%	7 6 51%	11 % 58%	11 % 62%
Too expensive	3 15%	- -%	- -%	- -%	- -%	- -%	1 100%	- -%	- -%	3 23%	- -%	- -%	- -%	3 15%	2 6 12%	3 % 15%	2 % 9%
Waiting until the end of the contract period	3 15%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 42%	- -%	- -%	3 15%	3 6 20%	3 % 15%	3 % 16%
Undecided/ waiting for the right time	2 12%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 18%	- -%	- -%	- -%	2 12%	2 6 17%	2 % 12%	2 % 13%
Other reasons	2 9%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 13%	- -%	- -%	- -%	2 9%	2 6 12%	2 % 9%	2 % 9%
No answer	3	-	-	-	-	-	-	-	-	2	1	-	-	3	3	3	3

QA32B. Which, if any, of these are reasons why you have not considered switching to another supplier for your TV service with monthly subsription in the last year?

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

		ACT	IONS TAI	KEN		WITCH	HED & CO	VERED		SER	VICES S	WITCHEI	<b>.</b> &	C	ONSIDE	RED & C	OVERED	)	SERVI	ICES COI		ED &
		SWIT-	CONSI		BUN-				IXED LINE CALLS				IXED LINE CALLS					FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	*b	HER c	<b>DLE</b> ∼d	TV ~e	BAND ~f	*g	~h	<b>TV</b> ∼i	BAND *i	*k	*	DLE ~m	<b>TV</b> ∼n	BAND ~o	~p	~q	<b>TV</b> ∣ ~r	BAND *s	~t	~u
Unweighted total	551	91	55	413	19	_	27	36	27	_	46	38	45	16	_	27	23	23	_	31	18	27
Effective Weighted Sample	475	63	44	381	18	_	22	21	23	_	40	23	38	13	_	21	20	18	_	30	15	20
Total	823	85	57	690	15	_	18	37	28	_	33	39	42	15	_	32	28	30	_	29	19	31
PROMPTED RESPONSES	020		•					٠.								-						•
I'm happy/ satisfied/ content with my current supplier	688 84%	64 6 75%	44 76%	585 85%	10 62%	- -%	15 86%	31 83%	19 68%	- -%	25 75%	32 82%	28 67%	14 91%	- -%	24 74%	23 84%	19 63%	- -%	24 83%	16 82%	21 67%
It's too time-consuming to go through the process of switching from one supplier to another	35 4%	1 5 1%	- -%	33 5%	- -%	- -%	- %	- -%	1 5%	- -%	- -%	- -%	1 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
It's difficult to compare the services available from different providers	34 4%	5 5 5%	- -%	30 4%	1 9%	- -%	* 5 2%	2 4%	2 9%	- -%	2 5%	2 4%	4 9%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
There's not enough difference in cost to be worth switching	31 4%	2 5 2%	1 2%	29 4%	1 4%	- -%	- %	1 3%	- -%	- -%	1 2%	2 5%	- -%	- -%	- -%	1 3%	- -%	- -%	- -%	1 3%	- -%	- -%
There's a big risk that something will go wrong in the switch from one supplier to another and I will lose service	22 3%	2 5 2%	- -%	20 3%	1 5%	- -%	- %	1 3%	- -%	- -%	1 2%	1 3%	1 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
I'm still within my contract period/ would have to pay an early termination charge/ cancellation charge	8 1%	- % -%	- -%	8 1%	- -%	- -%	- %	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
It's not clear what steps I would need to take to switch supplier	8 1%	4 5% c	1 2%	3 *%	- -%	- -%	-%	3 7%	2 6%	- -%	- -%	3 7%	2 4%	- -%	- -%	1 3%	- -%	1 3%	- -%	1 3%	- -%	1 3%
I don't want to have to change my email address	3 *%	- % -%	-%	3 *%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

QA32B. Which, if any, of these are reasons why you have not considered switching to another supplier for your TV service with monthly subsription in the last year?

		ACT	TIONS TA	KEN		SWITCI	HED & CO	VERED		SER	VICES S'	WITCHED	8 (	cc	NSIDE	RED & (	COVERED	)	SERVI	CES COI	NSIDERE RED	ED &
		SWIT-	CONSI		BUN-		BROAD		FIXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS	l	BROAD		FIXED LINE CALLS
0.15	Total		4.	HER	DLE	TV	BAND				BAND		4.	DLE		BAND				BAND		
Significance Level: 95%		а	*b	С	~d	~e	~f	*g	~h	~i	*J	*k	*1	~m	~n	~0	~p	~q	~r	*s	~t	~u
Unweighted total	551	91	55	413	19	-	27	36	27	-	46	38	45	16	-	27	23	23	-	31	18	27
Effective Weighted Sample	475	63	44	381	18	-	22	21	23	-	40	23	38	13	-	21	20	18	-	30	15	20
Total	823	85	57	690	15	-	18	37	28	-	33	39	42	15	-	32	28	30	-	29	19	31
I would need to change, return or pay for equipment I have from my supplier	2	- % -%	- % -%	2	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%
I don't want to have to tell my supplier I want to cancel their service	1	1 % 1%	- % -%	- -%	1 6%	- -%	- % -%	- -%	- -%	- -%	1 3%	- -%	1 2%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%
SPONTANEOUS RESPONSES																						
No choice/ not available	16 29	1 % 1%	2 % 3%	14 2%	- -%	- -%	* % 2%	* 1%	* 1%	- -%	* 1%	* 1%	* 1%	1 7%	- -%	1 2%	%	- -%	- -%	2 6%	- -%	1 3%
Can't be bothered	8 19		- % -%	8 1%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%
Other reasons	7 19	- % -%	- % -%	7 1%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%
Don't know	54 79	10 % 12%	12 % 21% c	36 5%	2 12%	- -%	2 6 10%	4 12%	3 11%	- -%	4 11%	4 11%	5 12%	1 9%	- -%	7 21%	5 16%	10 34%	- -%	3 11%	3 18%	9 30%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

QA32B. Which, if any, of these are reasons why you have not considered switching to another supplier for your TV service with monthly subsription in the last year?

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		5	SERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	τv	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	*h	i	j	~k	~	m	n	0	р
Unweighted total	551	-	6	9	24	11	10	7	32	255	267	8	8	551	377	522	500
Effective Weighted Sample	475	-	4	9	22	6	6	7	28	224	227	4	5	475	320	450	433
Total	823	-	3	6	20	8	14	5	32	368	414	6	10	823	532	782	733
PROMPTED RESPONSES																	
I'm happy/ satisfied/ content with my current supplier	688 84%	%	1 41%	6 93%	15 76%	7 84%	10 76%	4 73%	23 73%	296 81%	359 87%	6 94%	10 100%	688 84%	445 84%	656 6 84%	613 84%
It's too time-consuming to go through the process of switching from one supplier to another	35 4%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	18 5%	15 4%	- -%	- -%	35 4%	18 3%	33 4%	24
It's difficult to compare the services available from different providers	34 4%	%	- -%	* 7%	- -%	* 5%	- -%	* 9%	2 8%	14 4%	16 4%	* 6%	- -%	34 4%	22 4%	30 4%	33 4%
There's not enough difference in cost to be worth switching	31 4%	- -%	1 24%	- -%	- -%	1 8%	- -%	- -%	- -%	19 5%	11 3%	- -%	- -%	31 4%	23 4%	30 4%	27 5 4%
There's a big risk that something will go wrong in the switch from one supplier to another and I will lose service	22 3%	- -%	- -%	- -%	1 4%	- -%	- -%	- -%	1 3%	13 4%	6 1%	- -%	- -%	22 3%	9 2%	19 6 2%	14 5 2%
I'm still within my contract period/ would have to pay an early termination charge/ cancellation charge	8 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	7 2%	2	- -%	- -%	8 1%	8 2%	8 6 1%	8 5 1%
It's not clear what steps I would need to take to switch supplier	8 1%	- -%	- -%	- -%	- -%	- -%	3 19%	- -%	- -%	- -%	5 1%	- -%	3 25%	8 1%	2 *%	5 6 1%	8 5 1%
I don't want to have to change my email address	3 *%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 1%	- -%	- -%	3 *%	3 1%	3 *%	3 *%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

## QA32B. Which, if any, of these are reasons why you have not considered switching to another supplier for your TV service with monthly subsription in the last year?

Base: Those who neither switched nor considered switching their standalone TV service in the last year

		TV PROCES S	ВЕ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA		;	SERVICE!	S AT HOME	≣	
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE	
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	*h	i	j	~k	~	m	n	0	р	
Unweighted total	551	-	6	9	24	11	10	7	32	255	267	8	8	551	377	522	500	
Effective Weighted Sample	475	-	4	9	22	6	6	7	28	224	227	4	5	475	320	450	433	
Total	823	-	3	6	20	8	14	5	32	368	414	6	10	823	532	782	733	
I would need to change, return or pay for equipment I have from my supplier	2 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 1%	- -%	- -%	2	%	2 % *%	- -%	
I don't want to have to tell my supplier I want to cancel their service	1 *%	- -%	- -%	- -%	1 5%	- -%	- -%	- -%	1 3%	- -%	1 *%	- -%	- -%	1 *%	1 *%	1 % *%	1 *%	
SPONTANEOUS RESPONSES																		
No choice/ not available	16 2%	- -%	- -%	- -%	* 2%	* 3%	- -%	- -%	* 1%	6 2%	8 2%	- -%	- -%	16 2%	9 2%	14 % 2%	13 2%	
Can't be bothered	8 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 1%	5 1%	- -%	- -%	8 1%	5 1%	8 6 1%	8 1%	
Other reasons	7 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	5 1%	2 *%	- -%	- -%	7 1%	7 1%	7 6 1%	7 1%	
Don't know	54 7%	- -%	1 36%	- -%	3 13%	- -%	3 24%	1 17%	4 13%	30 8%	21 5%	- -%	- -%	54 7%	37 7%	51 6 7%	49 7%	

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

#### QA32B. ANY MENTIONS OF HASSLE

Base: Those who neither switched nor considered switching their standalone TV service in the last year

		AC <sup>-</sup>	TIONS TAI	KEN	5	SWITCH	IED & CO	OVERED		SER	VICES SV COVE		&	CC	NSIDE	RED & C	OVEREI	)	SER\		ONSIDERE ERED	ED &
		OMUT	CONSI	NEIT	DUN		BROAD	MOB.	LINE		BROAD	MOB.	IXED LINE	DUN		BROAD	MOB.	FIXED		BROAD	MOB.	LINE
	Total	SWIT- CHED	DERED	HER	BUN- DLE	TV	BAND	PHONE	CALLS	TV	BAND	PHONE (	CALLS	BUN- DLE	TV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS
Significance Level: 95%		а	*b	С	~d	~e	~f	*g	~h	~i	*j	*k	*	~m	~n	~0	~p	~q	~r	*s	~t	~u
Unweighted total	551	91	55	413	19	-	27	36	27	-	46	38	45	16	-	27	23	23	-	31	18	27
Effective Weighted Sample	475	63	44	381	18	-	22	21	23	-	40	23	38	13	-	21	20	18	-	30	15	20
Total	823	85	57	690	15	-	18	37	28	-	33	39	42	15	-	32	28	30	-	29	19	31
TOTAL HASSLE MENTIONS	56 7%	8 % 9%	1 6 2%	48 7%	1 5%	- -%	-%	4 10%	3 11%	- -%	1 2%	4 10%	4 9%	- -%	- -%	1 3%	- -%	1 3%	- -%	1 6 3%	- -%	1 3%

#### QA32B. ANY MENTIONS OF HASSLE

Base: Those who neither switched nor considered switching their standalone TV service in the last year

	F	TV PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOM	E
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	*h	i	j	~k	~	m	n	0	р
Unweighted total	551	-	6	9	24	11	10	7	32	255	267	8	8	551	377	522	500
Effective Weighted Sample	475	-	4	9	22	6	6	7	28	224	227	4	5	475	320	450	433
Total	823	-	3	6	20	8	14	5	32	368	414	6	10	823	532	782	733
TOTAL HASSLE MENTIONS	56 7%	- -%	- -%	- -%	1 4%	- -%	3 19%	- -%	1 3%	25 7%	27 7%	- -%	3 25%	56 7%	28 5%	52 6 7%	40 % 5%

#### QA32B. ANY MENTIONS OF HAPPY AND HASSLE

Base: Those who neither switched nor considered switching their standalone TV service in the last year

		AC	TIONS TA	KEN	5	SWITCH	HED & C	OVERED		SER	VICES SV COVEI		. &	CO	ONSIDE	RED & C	OVERED	)	SER\		ONSIDERE ERED	:D &
		014//-	CONSI		Buni		BROAD	MOB.	FIXED LINE		BROAD	MOB.	LINE	BUN		BROAD	MOB.	FIXED		BROAD	MOB.	LINE
	Total	SWIT- CHED	DERED	HER	BUN- DLE	TV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS	BUN- DLE	TV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS
Significance Level: 95%		а	*b	С	~d	~e	~f	*g	~h	~i	<b>*</b> j	*k	*	~m	~n	~0	~p	~q	~r	*s	~t	~u
Unweighted total	551	91	55	413	19	-	27	36	27	-	46	38	45	16	-	27	23	23	-	31	18	27
Effective Weighted Sample	475	63	44	381	18	-	22	21	23	-	40	23	38	13	-	21	20	18	-	30	15	20
Total	823	85	57	690	15	-	18	37	28	-	33	39	42	15	-	32	28	30	-	29	19	31
BOTH HAPPY AND HASSLE	28 3%	4 % 5%	- % -%	25 4%	- -%	- -%	- 6 -%	4 10%	- -%	- -%	- -%	4 10%	- -%	- -%	- -%	%	- -%	- -%	- -%	- % -%	%	- -%

#### QA32B. ANY MENTIONS OF HAPPY AND HASSLE

Base: Those who neither switched nor considered switching their standalone TV service in the last year

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	*h	i	j	~k	~	m	n	0	p
Unweighted total	551	-	6	9	24	11	10	7	32	255	267	8	8	551	377	522	500
Effective Weighted Sample	475	-	4	9	22	6	6	7	28	224	227	4	5	475	320	450	433
Total	823	-	3	6	20	8	14	5	32	368	414	6	10	823	532	782	733
BOTH HAPPY AND HASSLE	28 3%	- -%	- -%	- -%	- -%	- -%	3 19%	- -%	- -%	9 3%	18 4%	- -%	3 25%	28 3%	16 3%	27	20

#### QA32B. DISSATISFIED WITH PROVIDER AND HASSLE

Base: Those who neither switched nor considered switching their standalone TV service in the last year

		AC <sup>-</sup>	TIONS TA	KEN	5	SWITCH	HED & CO	OVERED		SER	VICES SV COVER		. &	cc	NSIDE	RED & C	OVERED	)	SER\		Onsideri Ered	ED &
		SWIT-	CONSI		BUN-		BROAD	-	LINE		BROAD I		LINE	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE
	Total		DEKED	HER	DLE	TV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS	DLE	ΤV	BAND	PHONE	CALLS	TV		PHONE	CALLS
Significance Level: 95%		а	*b	С	~d	~e	~f	*g	~h	~i	*j	*k	*	~m	~n	~0	~p	~q	~r	*s	~t	~u
Unweighted total	551	91	55	413	19	-	27	36	27	-	46	38	45	16	-	27	23	23	-	31	18	27
Effective Weighted Sample	475	63	44	381	18	-	22	21	23	-	40	23	38	13	-	21	20	18	-	30	15	20
Total	823	85	57	690	15	-	18	37	28	-	33	39	42	15	-	32	28	30	-	29	19	31
BOTH DISSATISFIED AND HASSLE	4 1º	- % -9	- % -%	4 1%	- -%	- -%	- 6 -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	%	- -%	- -%	- -%	- % -%	%	-%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

#### QA32B. DISSATISFIED WITH PROVIDER AND HASSLE

Base: Those who neither switched nor considered switching their standalone TV service in the last year

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOMI	E
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	*h	i	j	~k	~	m	n	0	р
Unweighted total	551	-	6	9	24	11	10	7	32	255	267	8	8	551	377	522	500
Effective Weighted Sample	475	-	4	9	22	6	6	7	28	224	227	4	5	475	320	450	433
Total	823	-	3	6	20	8	14	5	32	368	414	6	10	823	532	782	733
BOTH DISSATISFIED AND HASSLE	4 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 1%	- -%	- -%	- -%	4 1%	- -%	3	3 *%

QA33B. Which one of these is the main reason why you have not considered switching to another supplier for your TV service?

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

		ACT	IONS TAI	KEN		SWITCH	ED & CO	VERED		SER\	ICES S	WITCHED	. &	co	NSIDE	RED & C	OVERED	)	SERV	ICES COI		ED &
	<b>.</b>	SWIT-	CONSI DERED		BUN-				IXED LINE CALLS				IXED LINE CALLS	BUN-				IXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	*b	HER c	<b>DLE</b> ∼d	TV ∼e	BAND ~f	*g	~h	<b>TV I</b> ~i	BAND *i	*k	*	<b>DLE</b> ∼m	<b>TV</b> ∼n	BAND ~o	~p	~q	TV ∼r	BAND *s	~t	~u
Unweighted total	551	91	55	413	19	_	27	36	27	_	46	38	45	16	_	27	23	23	_	31	18	27
Effective Weighted Sample	475	63	44	381	18	_	22	21	23	_	40	23	38	13	_	21	20	18	_	30	15	20
Total	823	85	57	690	15	_	18	37	28	_	33	39	42	15	_	32	28	30	_	29	19	31
PROMPTED RESPONSES																						
I'm happy/ satisfied/ content with my current supplier	671 81%	64 % 75%	41 72%	571 83%	10 62%	- -%	15 86%	31 83%	19 68%	- -%	25 75%	32 82%	28 67%	13 84%	- -%	23 71%	23 84%	19 61%	- -%	22 76%	16 82%	19 62%
It's difficult to compare the services available from different providers	21 3%	5 6 5%	- -%	17 2%	1 9%	- -%	* 2%	2 4%	2 9%	- -%	2 5%	2 4%	4 9%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
There's not enough difference in cost to be worth switching	14 2%	1 6 1%	1 2%	13 2%	1 4%	- -%	- -%	- -%	- -%	- -%	1 2%	1 2%	- -%	- -%	- -%	1 3%	- -%	- -%	- -%	1 3%	- -%	- -%
It's too time-consuming to go through the process of switching from one supplier to another	14 2%	1 6 1%	- -%	12 2%	- -%	- -%	- -%	- -%	1 5%	- -%	- -%	- -%	1 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
There's a big risk that something will go wrong in the switch from one supplier to another and I will lose service	9 1%	1 6 1%	- -%	8 1%	1 5%	- -%	- -%	- -%	- -%	- -%	1 2%	- -%	1 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
I'm still within my contract period/ would have to pay an early termination charge/ cancellation charge	7 1%	- % -%	- -%	7 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
It's not clear what steps I would need to take to switch supplier	4	2 6 2%	1 2%	1 *%	- -%	- -%	- -%	- -%	2 6%	- -%	- -%	- -%	2 4%	- -%	- -%	1 3%	- -%	1 3%	- -%	1 3%	- -%	1 3%
I would need to change, return or pay for equipment I have from my supplier	2	- % -%	- -%	2	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

Base: Those who neither switched nor considered switching their standalone TV service in the last year

		AC <sup>-</sup>	TIONS TA	KEN	5	SWITCH	HED & CO	VERED		SEF	RVICES S' COVE		D &	co	ONSIDE	RED & C	OVERE	D	SER		ONSIDER 'ERED	ED &
	<b>.</b>	SWIT-	CONSI DERED	NEIT-	BUN-	-71			FIXED LINE CALLS			MOB.	FIXED LINE CALLS		_,			FIXED LINE CALLS	<b>-</b> 71/		MOB.	FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	*b	HER c	DLE ~d	<b>TV</b> ~e	BAND ~f	*g	~h	IV ∼i	BAND *i	*k	*1	<b>DLE</b> ∼m	IV ∼n	BAND ~o	~p	~a	TV ∼r	BAND *s	~t	~u
Unweighted total	551	91	55	413	19	-	27	36	27	_	46	38	45	16	-	27	23	23	_	31	18	27
Effective Weighted Sample	475	63	44	381	18	_	22	21	23	_	40	23	38	13	_	21	20	18	_	30	15	20
Total	823	85	57	690	15	-	18	37	28	-	33	39	42	15	_	32	28	30	-	29	19	31
I don't want to have to change my email address	1	- % -%	- % -%	1 *%	- -%	- -%	-%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	-%	- -%	- %	- -%	- 5 -9	- % -%	- -%
I don't want to have to tell my supplier I want to cancel their service	1	1 % 19	- % -%	- -%	1 6%	- -%	- 6 -%	- -%	- -%	- -%	1 3%	- -%	1 2%	- -%	- -%	%	- -%	- 5 -%	- -%	- 5 -%	- % -%	- -%
SPONTANEOUS RESPONSES	,	/U I/	0 -70	- 70	070	-70	u -70	-70	-70	- //	3 370	-70	270	-70	- /(	, -70	-70	, - <sub>70</sub>	- //	J -/	, -/0	- 70
Other reasons	25 39	1 % 1%	2 6 4%	22 3%	- -%	- -%	* 6 2%	* 1%	* 1%	- -%	* 5 1%	* 1%	* 1%	1 7%	- -%	1 2%	- -%	* 5 2%	- -%	2 5 6%	- % -%	1 5%

Base: Those who neither switched nor considered switching their standalone TV service in the last year

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

		TV PROCES S	ВЕ	PROCES	s	MP PRO	CESS	LL PRO	CESS	MO	BILE	CONTRA		;	SERVICES	S AT HOME	
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	*h	i	j	~k	~	m	n	0	р
Unweighted total	551	-	6	9	24	11	10	7	32	255	267	8	8	551	377	522	500
Effective Weighted Sample	475	-	4	9	22	6	6	7	28	224	227	4	5	475	320	450	433
Total	823	-	3	6	20	8	14	5	32	368	414	6	10	823	532	782	733
PROMPTED RESPONSES																	
I'm happy/ satisfied/ content with my current supplier	671 81%	-%	1 41%	6 93%	15 76%	7 84%	10 76%	4 73%	23 73%	285 77%	356 % 86% i	6 94%	10 100%	671 81%	432 81%	641 % 82%	600 6 82%
It's difficult to compare the services available from different providers	21 3%	-%	- -%	* 7%	- -%	* 5%	- -%	* 9%	2 8%	13 3%	9 2%	* 6%	- -%	21 3%	13 2%	21 6 3%	20 6 3%
There's not enough difference in cost to be worth switching	14 2%	-%	1 24%	- -%	- -%	1 8%	- -%	- -%	- -%	7 2%	5 6 1%	- -%	- -%	14 2%	9 2%	13 6 2%	12 6 2%
It's too time-consuming to go through the process of switching from one supplier to another	14 2%	- %	- -%	- -%	- -%	- -%	- -%	- -%	- -%	11 3%	3 % 1%	- -%	- -%	14 2%	6	14 % 2%	7 6 1%
There's a big risk that something will go wrong in the switch from one supplier to another and I will lose service	9 1%	- %	- -%	- -%	1 4%	- -%	- -%	- -%	1 3%	6 2%	1 % *%	- -%	- -%	9 1%	5 5 1%	6 % 1%	8 6 1%
I'm still within my contract period/ would have to pay an early termination charge/ cancellation charge	7 1%	- %	- -%	- -%	- -%	- -%	- -%	- -%	- -%	5 1%	2 % *%	- -%	- -%	7 1%	7	7 % 1%	7 6 1%
It's not clear what steps I would need to take to switch supplier	4 *%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 6 1%	- -%	- -%	4 *%	2 *%	2 % *%	4 6 1%

Base: Those who neither switched nor considered switching their standalone TV service in the last year

	I	PROCES S	ВЕ	B PROCES	S	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		;	SERVICES	S AT HOM	Ε
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	*h	i	j	~k	~	m	n	0	р
Unweighted total	551	-	6	9	24	11	10	7	32	255	267	8	8	551	377	522	500
Effective Weighted Sample	475	-	4	9	22	6	6	7	28	224	227	4	5	475	320	450	433
Total	823	-	3	6	20	8	14	5	32	368	414	6	10	823	532	782	733
I would need to change, return or pay for equipment I have from my supplier	2	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 1%	- -%	- -%	2	- %	2 *%	%
I don't want to have to change my email address	1 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 *%	- -%	- -%	1 *%	1 *%	1 *%	1 *%
I don't want to have to tell my supplier I want to cancel their service	1 *%	- -%	- -%	- -%	1 5%	- -%	- -%	- -%	1 3%	- -%	1 *%	- -%	- -%	1 *%	1 *%	1 *%	1 *%
SPONTANEOUS RESPONSES																	
Other reasons	25 3%	- -%	- -%	- -%	* 2%	* 3%	- -%	- -%	* 1%	12 3%	11 3%	- -%	- -%	25 3%	17 3%	23	24

QA30C. Which, if any, of these have you done when considering switching supplier for your fixed line broadband in the last year?

Base: Those who have considered but not switched their fixed line broadband in the last year

		ACT	IONS TAI	KEN	;	SWITCI	HED & CO	OVERED		SERV	ICES S COVE	WITCHEI RED	<b>.</b> &	co	ONSIDER	RED & C	OVERED	)	SERV	ICES CO COVE		ED &
	T-1-1	SWIT-	CONSI DERED		BUN-	T) /	BROAD		IXED LINE CALLS				IXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS	T1/			FIXED LINE CALLS
Significance Level: 95%	Total	CHED *a	b	HER *c	<b>DLE</b> ~d	TV ∼e	BAND ∼f	*g	~h	TV B ∼i	AND ~j	*k	~	<b>DLE</b> ∼m	<b>TV</b> I ∼n	BAND 0	~p	*q	TV ∼r	BAND s	~t	*u
Unweighted total	261	63	162	50	-	12	-	44	11	12	-	44	11	1	26	174	26	72	22	134	21	54
Effective Weighted Sample	144	30	124	37	-	9	-	18	9	9	_	18	9	1	18	119	20	54	15	105	15	44
Total	162	13	91	65	-	2	-	9	3	2	_	9	3	*	13	122	15	41	12	82	10	25
Actually made the switch to another supplier, but then cancelled the service during the cooling-off period	2 1%	1 3 11% b	1 5 2%	- -%	- -%	1 29%	- % -%	1 6%	* 13%	1 29%	- -%	1 6%	* 13%	- -%	- -%	1 1%	- -%	- -%	- -%	1 2%	- -%	- -%
Started the switching process with your current supplier by telling them you want to cancel the service	4 3%	1 5 11%	3 3%	1 1%	- -%	* 11%	- % -%	1 12%	* 4%	* 11%	- -%	1 12%	* 4%	- -%	* 4%	4 3%	* 2%	1 2%	* 2%	2 3%	* 3%	1 4%
Started the switching process with another supplier by telling them you want to start using their service	4 2%	1 6 8%	1 2%	2 3%	- -%	* 25%	- % -%	* 5%	* 8%	* 25%	- -%	* 5%	* 8%	- -%	- -%	3 3%	* 2%	1 3%	- -%	1 2%	* 3%	- -%
Contacted your supplier about possibly cancelling their service	35 21%	2 6 13%	22 24%	13 19%	- -%	* 13%	- % -%	1 12%	* 11%	* 13%	- -%	1 12%	* 11%	* 100%	4 30%	31 26%	2 17%	9 22%	3 30%	18 22%	2 24%	6 26%
Contacted any other suppliers you could use	33 20%	2 6 14%	24 26%	8 13%	- -%	* 11%	- % -%	1 15%	1 19%	* 11%	- -%	1 15%	1 19%	* 100%	6 47%	30 25%	4 25%	9 22%	6 54%	21 25%	2 20%	7 29%
Looked into the process I would need to go through to change supplier	88 54%	6 6 49%	61 66% c	26 40%	- -%	* 15%	- % -%	5 59%	1 24%	* 15%	- -%	5 59%	1 24%	* 100%	8 59%	79 65%	8 57%	31 77%	7 58%	55 67%	8 72%	18 72%
Looked for information about other suppliers you could use	60 37%	6 6 47%	27 30%	30 46%	- -%	1 28%	- % -%	4 50%	1 40%	1 28%	- -%	4 50%	1 40%	* 100%	6 47%	40 32%	5 34%	15 36%	6 51%	23 28%	2 15%	8 34%
STARTED PROCESS/ CONTACTED SUPPLIER/S	61 38%	4 6 33%	40 43%	20 31%	- -%	1 62%	- % -%	2 23%	1 51%	1 62%	- -%	2 23%	1 51%	* 100%	8 59%	56 46%	6 41%	16 38%	7 60%	35 43%	4 43%	10 42%
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u																						

## QA30C. Which, if any, of these have you done when considering switching supplier for your fixed line broadband in the last year?

Base: Those who have considered but not switched their fixed line broadband in the last year

		ACT	IONS TAP	KEN	5	SWITCH	IED & CO	VERED		SERV	ICES SV	WITCHED	8 (	CC	NSIDE	RED & CO	OVERED	)	SER\	ICES CO COVE		ED &
	Total	SWIT- CHED	CONSI DERED	NEIT- HER	BUN- DLE		BROAD BAND		IXED LINE CALLS		BROAD I BAND		IXED LINE CALLS	BUN- DLE		BROAD I BAND		FIXED LINE CALLS		BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	TOtal	*a	b	*C	~d	~e	oand ~f	*g	~h	-i □	AND ~j	*k	~	~m	~n	0	~p	*q	r ∼r	S	~t	*u
Unweighted total	261	63	162	50	-	12	-	44	11	12	-	44	11	1	26	174	26	72	22	134	21	54
Effective Weighted Sample	144	30	124	37	-	9	-	18	9	9	-	18	9	1	18	119	20	54	15	105	15	44
Total	162	13	91	65	_	2	-	9	3	2	-	9	3	*	13	122	15	41	12	82	10	25
ONLY LOOKED INTO PROCESS	73 45%	5 % 37%	50 54% c	22 34%	- -%	- -%	- -%	4 48%	* 16%	- -%	- -%	4 48%	* 16%	- -%	4 32%	66 54%	7 46%	24 60%	3 30%	47 5 57%	6 57%	14 55%
ONLY LOOKED FOR INFO	16 10%	3 % 20% b	1 1%	14 21% b	- -%	* 13%	- -%	2 26%	* 4%	* 13%	- -%	2 26%	* 4%	- -%	1 8%	- -%	2 13%	- -%	1 9%	%	- -%	- -%
None of these	12 7%	1 6 10%	1 3 1%	9 15% h	- -%	* 24%	- -%	* 4%	1 29%	* 24%	- -%	* 4%	1 29%	- -%	* 2%	- -%	- -%	1 2%	* 2%	-%	- -%	1 3%

## QA30C. Which, if any, of these have you done when considering switching supplier for your fixed line broadband in the last year?

Base: Those who have considered but not switched their fixed line broadband in the last year

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

		TV PROCES S	ВЕ	3 PROCES	S	MP PRO	CESS	LL PRO	CESS	МО	BILE	CONTRA PROC			SERVICE	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	i	j	~k	~	m	n	0	р
Unweighted total	261	11	-	-	-	14	14	1	6	113	140	8	12	155	261	253	251
Effective Weighted Sample	144	8	-	-	-	6	5	1	6	65	73	4	4	85	144	138	142
Total	162	2	-	-	-	3	3	*	2	70	87	2	3	87	162	157	153
Actually made the switch to another supplier, but then cancelled the service during the cooling-off period	2	1	-	-	-	-	*	-	*	1	1	-	*	1	2	2	2
	19	% 30%	-%	-%	-%	-%	1%	-%	18%	1%	4 1%	-%	1%	2%	6 19	% 1%	% 1%
Started the switching process with your current supplier by telling them you want to cancel the service	4 3%	* % 11%	- -%	- -%	- -%	- -%	1 17%	- -%	- -%	1 2%	3 4%	- -%	1 20%	2 2%	4 3%	4 % 3%	4 % 3%
Started the switching process with another supplier by telling them you want to start using their service	4	*	-	-	-	-	-	-	*	3	1	-	-	3	4	4	4
	2%	% 26%	-%	-%	-%	-%	-%	-%	11%	5%	5 1%	-%	-%	3%	6 2%	% 2%	% 2%
Contacted your supplier about possibly cancelling their service	35	*	-	-	-	-	1	-	*	15	19	-	*	18	35	34	28
	21%	6 13%	-%	-%	-%	-%	17%	-%	16%	21%	22%	-%	4%	21%	6 21%	% 22%	% 18%
Contacted any other suppliers you could use	33	*	-	-	-	-	1	-	*	11	21	-	1	19	33	32	31
	20%	6 11%	-%	-%	-%	-%	27%	-%	16%	16%	24%	-%	32%	22%	6 20%	% 20%	% 20%
Looked into the process I would need to go through to change supplier	88	*	-	-	-	1	2	-	*	40	45	1	2	53	88	85	88
	54%	% 15%	-%	-%	-%	50%	69%	-%	17%	57%	51%	57%	81%	61%	6 54%	% 54%	6 57%
Looked for information about other suppliers you could use	60	1	-	-	-	1	1	-	1	26	33	1	1	31	60	59	59
	37%	6 29%	-%	-%	-%	50%	33%	-%	33%	37%	38%	38%	38%	36%	6 37%	% 38%	% 39%
STARTED PROCESS/ CONTACTED SUPPLIER/S	61	1	-	-	-	-	1	-	1	22	37	-	1	35	61	59	52
	38%	65%	-%	-%	-%	-%	44%	-%	60%	32%	43%	-%	35%	40%	6 38%	% 38%	% 34%
ONLY LOOKED INTO PROCESS	73	-	-	-	-	1	2	-	*	34	36	1	2	44	73	69	73
	45%	% -%	-%	-%	-%	50%	53%	-%	17%	48%	41%	57%	61%	50%	6 45%	% 44%	47%

## QA30C. Which, if any, of these have you done when considering switching supplier for your fixed line broadband in the last year?

Base: Those who have considered but not switched their fixed line broadband in the last year

		PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE	S AT HOM	E
Significance Level: 95%	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level. 95%		~a	~b	~c	~d	~e	~	~g	~h	1	J	~k	~	m	11	0	р
Unweighted total	261	11	-	-	-	14	14	1	6	113	140	8	12	155	261	253	251
Effective Weighted Sample	144	8	-	-	-	6	5	1	6	65	73	4	4	85	144	138	142
Total	162	2	-	-	-	3	3	*	2	70	87	2	3	87	162	157	153
ONLY LOOKED FOR INFO	16 10%	* 14%	- -%	- -%	- -%	1 39%	* 2%	- -%	- -%	8 12%	8 9%	1 33%	* 3%	4 5%	16 10%	16 6 10%	16 6 11%
None of these	12 7%	* 21%	- -%	- -%	- -%	* 11%	* 1%	* 100%	* 23%	6 8%	6 7%	* 10%	* 1%	5 5%	12 79	12 6 7%	12 6 8%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

### QA31C. Why haven't you taken any of these steps (SHOWN AT QA30C) towards switching to another supplier for your fixed line broadband so far?

Base: Those who have considered switching their fixed line broadband service but not taken any action

·		AC'	TIONS TAI	KEN	;	SWITC	HED & CO	VERED		SEF		SWITCHE ERED	ED &	CC	ONSIDE	RED & C	OVERE	D	SERV	ICES COI		ED &
		SWIT-	CONSI	NEIT.	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAL	MOB.	FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD	MOB.	FIXED LINE CALLS
	Total		DEKED	HER	DLE	TV	BAND	FHONE	CALLS	TV	BAND	FHONE	CALLS	DLE	TV	BAND	FHONE	CALLS	TV	BAND	HONE	CALLS
Significance Level: 95%		*a	*b	*c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	*0	~p	*q	~r	*s	~t	~u
Unweighted total	131	43	65	31	-	7	-	30	8	7	-	30	8	2	14	69	9	33	14	50	5	26
Effective Weighted Sample	62	26	50	23	-	5	-	17	6	5	-	17	6	2	10	46	7	28	9	38	5	23
Total	73	7	29	39	-	1	-	5	2	1	-	5	2	1	7	40	5	16	7	24	2	10
Base for %	31	-	6	25	-	-	-	-	-	-	-	-	-	-	1	10	-	-	1	6	-	-
Just haven't got around to thinking about it	13 44°		- % -%	13 54%	- -%	- -9	- % -%	- -%	- -%	- -%	-%	- % -%	-%	- -%	- -%	5 45%	- -%	- -%	- -%	-%	- -%	- -%
Waiting until the end of the contract period	7 22	- % -9	2 % 40%	5 18%	- -%	- -9	- % -%	- -%	- -%	- -%	-%	- % -%	- -%	- -%	1 100%	2 22%	- -%	- -%	1 100%	2 40%	- -%	- -%
Undecided/ waiting for the right time	3 11'		- % -%	3 13%	- -%	- -9	- % -%	- -%	- -%	- -%	-%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- %	- -%	- -%
Too expensive	3		1 % 22%	2 6%	- -%	- -9	- % -%	- -%	- -%	- -%	9	- % -%	-%	- -%	- -%	1 12%	- -%	- -%	- -%	1 22%	- -%	- -%
Decided don't want to change	1 4	- % -9	- % -%	1 5%	- -%	- -9	- % -%	- -%	- -%	- -%	- -9	- % -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- %	- -%	- -%
Too much hassle	1 4	- % -9	1 % 19%	- -%	- -%	- -9	- 6 -%	- -%	- -%	- -%	-%	- % -%	-%	- -%	- -%	1 11%	- -%	- -%	- -%	1 5 19%	- -%	- -%
Don't offer anything better (price/ service/ deal)	1	- % -9	1 % 19%	- -%	- -%	- -%	-%	- -%	- -%	- -%	-%	- % -%	-%	- -%	- -%	1 10%	- -%	- -%	- -%	1 5 19%	- -%	- -%
Had to disconnect	1	- % -9	- % -%	1 3%	- -%	- -9	- % -%	- -%	- -%	- -%	9	- % -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- %	- -%	- -%
No answer	2	-	2	-	-	-	-	-	-	-	-	-	-	1	2	1	-	-	2	2	-	1

## QA31C. Why haven't you taken any of these steps (SHOWN AT QA30C) towards switching to another supplier for your fixed line broadband so far?

Base: Those who have considered switching their fixed line broadband service but not taken any action

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

	1	PROCES S	ВЕ	3 PROCES	S	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		;	SERVICES	S AT HOME	Ē
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	ŢV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	*J	~k	~	*m	n	0	р
Unweighted total	131	6	-	-	-	12	6	1	3	59	70	6	6	80	131	129	130
Effective Weighted Sample	62	4	-	-	-	9	3	1	3	28	33	4	3	41	62	61	61
Total	73	1	-	-	-	2	1	*	1	32	39	1	1	37	73	72	72
Base for %	31	-	-	-	-	-	-	-	-	16	15	-	-	11	31	31	30
Just haven't got around to thinking about it	13 44%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	7 46%	6 41%	- -%	- -%	5 41%	13 44%	13 44%	13 45%
Waiting until the end of the contract period	7 22%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 9%	5 37%	- -%	- -%	4 38%	7 22%	7 5 22%	6 20%
Undecided/ waiting for the right time	3 11%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 7%	2 5 15%	- -%	- -%	- -%	3 11%	3 3 11%	3 5 11%
Too expensive	3 9%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 17%	-%	- -%	- -%	1 11%	3 9%	3 5 9%	3 9%
Decided don't want to change	1 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 9%	-%	- -%	- -%	- -%	1 4%	1 5 4%	1 5 5%
Too much hassle	1 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 7%	-%	- -%	- -%	- -%	1 4%	1 5 4%	1 4%
Don't offer anything better (price/ service/ deal)	1 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 7%	- -%	- -%	1 10%	1 3%	1 3%	1 4%
Had to disconnect	1 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 5%	-%	- -%	- -%	- -%	1 3%	1 3%	1 3%
No answer	2	-	-	-	-	-	-	-	-	1	1	-	-	2	2	2	2

QA32C. Which, if any, of these are reasons why you have not considered switching to another supplier for your fixed line broadband in the last year?

Base: Those who neither switched nor considered switching their standalone fixed line broadband service in the last year

		ACT	IONS TAI	KEN	;	SWITCI	HED & CO	VERED		SEF	RVICES S	WITCHE ERED	D &	C	ONSIDE	RED & C	OVERED	)	SERV	CES COI	NSIDERE RED	ED &
	Total	SWIT- CHED	CONSI	NEIT- HER	BUN- DLE	TV	BROAD BAND		FIXED LINE CALLS	ΤV	BROAD BAND		FIXED LINE CALLS	BUN- DLE		BROAD BAND		IXED LINE CALLS		BROAD   BAND		FIXED LINE CALLS
Significance Level: 95%	Total	~a	~b	С	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	243	17	16	213	-	-	-	11	6	-	-	11	6	-	4	-	14	7	1	-	10	6
Effective Weighted Sample	215	10	14	198	-	-	-	9	5	-	-	9	5	-	3	-	11	6	1	-	9	5
Total	392	9	13	372	-	-	-	3	5	-	-	3	5	-	5	_	16	7	1	-	8	6
PROMPTED RESPONSES																						
I'm happy/ satisfied/ content with my current supplier	315 80%	8 6 94%	7 56%	301 81%	- -%	- -%	- % -%	3 84%	5 100%	- -%	-%	3 84%	5 100%	- -%	5 100%	- -%	10 64%	2 35%	1 100%	- -%	4 52%	2 40%
It's too time-consuming to go through the process of switching from one supplier to another	35 9%	- % -%	1 8%	34 9%	- -%	- -%	- % -%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	3 17%	- -%	- -%	- -%	1 12%	- -%
There's not enough difference in cost to be worth switching	20 5%	- % -%	3 20%	17 5%	- -%	- -%	- % -%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	2 10%	1 15%	- -%	- -%	2 19%	1 18%
There's a big risk that something will go wrong in the switch from one supplier to another and I will lose service	13 3%	- % -%	- o -%	13 3%	- -%	- -%	- % -%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
I don't want to have to change my email address	12 3%	- % -%	-%	12 3%	- -%	- -%	- % -%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
It's difficult to compare the services available from different providers	11 3%	- % -%	1 5%	10 3%	- -%	- -%	- % -%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	1 5%	- -%	- -%	- -%	1 8%	- -%
I'm still within my contract period/ would have to pay an early termination charge/ cancellation charge	9 2%	- % -%	%	9 2%	- -%	- -%	- % -%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
It's not clear what steps I would need to take to switch supplied	7 2%	- % -%	-%	7 2%	- -%	- -%	- % -%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

Base: Those who neither switched nor considered switching their standalone fixed line broadband service in the last year

		ACT	TIONS TA	KEN	,	SWITC	HED & CO	VERED		SER\	ICES SV	WITCHED RED	. &	CC	ONSIDE	RED & C	OVERED	)	SERV	ICES CO		ED &
		SWIT-	CONSI		BUN-		BROAD		LINE	E	BROAD		IXED LINE	BUN-		BROAD		LINE		BROAD		FIXED LINE
	Total	CHED	DEKED	HER	DLE	TV	BAND	PHONE	CALLS	TV E	BAND	PHONE	CALLS	DLE	TV	BAND	PHONE	CALLS	ΤV	BAND	PHONE	CALLS
Significance Level: 95%		~a	~b	С	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	243	17	16	213	-	-	-	11	6	-	-	11	6	-	4	-	14	7	1	-	10	6
Effective Weighted Sample	215	10	14	198	-	-	-	9	5	-	-	9	5	-	3	-	11	6	1	-	9	5
Total	392	9	13	372	-	-	-	3	5	-	-	3	5	-	5	-	16	7	1	-	8	6
I would need to change, return or pay for equipment I have from my supplier	2		- % -%	2 *%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%
SPONTANEOUS RESPONSES																						
Can't be bothered	8 2%	- % -%	- % -%	8 2%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%
No choice/ not available	3 19		- % -%	3 1%	- -%	- -9	- % -%	* 9%	- -%	- -%	- -%	* 9%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%
Other reasons	9 2%	- % -%	- % -%	9 2%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%
Don't know	21 5%	* % 3%	2 6 19%	19 5%	- -%	- -9	- % -%	* 8%	- -%	- -%	- -%	* 8%	- -%	- -%	- -%	%	2 11%	4 50%	- -%	-%	2 20%	2 42%

Base: Those who neither switched nor considered switching their standalone fixed line broadband service in the last year

		TV PROCES S	ВЕ	PROCES	<b>S</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		s	SERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	i	j	~k	~	m	n	0	р
Unweighted total	243	-	-	-	-	6	1	-	4	109	129	4	1	132	243	238	226
Effective Weighted Sample	215	-	-	-	-	5	1	-	4	96	114	4	1	117	215	210	200
Total	392	-	-	-	-	2	*	-	5	170	216	1	*	208	392	386	366
PROMPTED RESPONSES																	
I'm happy/ satisfied/ content with my current supplier	315 80%	- -%	- -%	- -%	- -%	2 84%	* 100%	- -%	5 100%	132 78%	177 82%	1 100%	* 100%	169 81%	315 80%	309 80%	295 81%
It's too time-consuming to go through the process of switching from one supplier to another	35 9%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	14 8%	21 10%	- -%	- -%	10 5%	35 9%	35 5 9%	30 8%
There's not enough difference in cost to be worth switching	20 5%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	12 7%	8 4%	- -%	- -%	13 6%	20 5%	20 5 5%	20 5 5%
There's a big risk that something will go wrong in the switch from one supplier to another and I will lose service	13 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	11 6% i	2 1%	- -%	- -%	8 4%	13 3%	13 5 3%	13 4%
I don't want to have to change my email address	12 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	5 3%	7 3%	- -%	- -%	7 3%	12 3%	12 3%	12 3%
It's difficult to compare the services available from different providers	11 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 1%	9 4%	- -%	- -%	4 2%	11 3%	11 5 3%	10 3%
I'm still within my contract period/ would have to pay an early termination charge/ cancellation charge	9 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	4 2%	6 3%	- -%	- -%	4 2%	9 2%	9 5 2%	9 3%
It's not clear what steps I would need to take to switch supplier	7 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 2%	3 2%	- -%	- -%	3 1%	7 2%	7 5 2%	7 2%

Base: Those who neither switched nor considered switching their standalone fixed line broadband service in the last year

		PROCES S	ВЕ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC			SERVICE!	S AT HOMI	E	
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND		FIXED LINE VOICE	
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	i	j	~k	~	m	n	0	р	
Unweighted total	243	-	-	-	-	6	1	-	4	109	129	4	1	132	243	238	226	
Effective Weighted Sample	215	-	-	-	-	5	1	-	4	96	114	4	1	117	215	210	200	
Total	392	-	-	-	-	2	*	-	5	170	216	1	*	208	392	386	366	
I would need to change, return or pay for equipment I have from my supplier	2	- %	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 1%	- -%	- -%	2 1%	2 *%	2 % *%	2 % *%	
SPONTANEOUS RESPONSES																		
Can't be bothered	8 2%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	4 2%	5 2%	- -%	- -%	6 3%	8 6 2%	8 % 2%	8 6 2%	
No choice/ not available	3 1%	-%	- -%	- -%	- -%	* 16%	- -%	- -%	- -%	* *%	3 1%	- -%	- -%	3 1%	3 6 1%	3 6 1%	3 6 1%	
Other reasons	9 2%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	4 2%	4 2%	- -%	- -%	6 3%	9 % 2%	7 % 2%	7 % 2%	
Don't know	21 5%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	9 5%	12 6%	- -%	- -%	14 7%		21 % 6%	20 6 5%	

Columns Tested: b,c,d-e,f-g,h-i,j-k,l-m,n,o,p

#### QA32C. ANY MENTIONS OF HASSLE

Base: Those who neither switched nor considered switching their standalone fixed line broadband service in the last year

		AC	TIONS TA	KEN	5	SWITCH	HED & CO	OVERED		SEF	RVICES S' COVE		D &	C	ONSIDI	ERED & C	COVERE	D	SER		ONSIDERE ERED	ED &
			CONSI				BROAD	MOB.	FIXED LINE		BROAD	MOB.	LINE			BROAD		FIXED LINE		BROAD	MOB.	FIXED LINE
	Total	SWIT- CHED	DERED	NEIT- HER	BUN- DLE	TV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS	BUN- DLE	TV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS
Significance Level: 95%		~a	~b	С	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	243	17	16	213	-	-	-	11	6	-	-	11	6	-	4	-	14	7	1	-	10	6
Effective Weighted Sample	215	10	14	198	-	-	-	9	5	-	-	9	5	-	3	-	11	6	1	-	9	5
Total	392	9	13	372	-	-	-	3	5	-	-	3	5	-	5	-	16	7	1	-	8	6
TOTAL HASSLE MENTIONS	54 14%	- % -%	1 % 8%	53 14%	- -%	- -%	- 5 -%	- -%	- -%	- -%	- %	- -%	- -%	- -%	- -%	- % -%	3 17%	-%	- -9	- % -%	1 6 12%	- -%

### QA32C. ANY MENTIONS OF HASSLE

Base: Those who neither switched nor considered switching their standalone fixed line broadband service in the last year

	1	TV PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	МОЕ	BILE	CONTRA PROC			SERVICES	S AT HOM	E
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	i	j	~k	~	m	n	0	р
Unweighted total	243	-	-	-	-	6	1	-	4	109	129	4	1	132	243	238	226
Effective Weighted Sample	215	-	-	-	-	5	1	-	4	96	114	4	1	117	215	210	200
Total	392	-	-	-	-	2	*	-	5	170	216	1	*	208	392	386	366
TOTAL HASSLE MENTIONS	54 14%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	26 15%	28 13%	- -%	- -%	25 12%	54 5 14%	54 6 14%	48 6 13%

#### QA32C. DISSATISFIED WITH PROVIDER AND HASSLE

Base: Those who neither switched nor considered switching their standalone fixed line broadband service in the last year

		AC <sup>-</sup>	TIONS TA	KEN	5	SWITCH	HED & CO	OVERED		SER	RVICES S' COVE		D &	C	ONSIDI	ERED & C	OVERE	D	SER		ONSIDERI ERED	ED &
		CWIT	CONSI		DUN		BROAD	MOB.	FIXED		BROAD	MOB.	FIXED	DUN		BROAD	MOB.	FIXED		BROAD	MOB.	FIXED LINE
	Total	SWIT- CHED	DERED	HER	BUN- DLE	TV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS	BUN- DLE	ΤV		PHONE	CALLS	TV	BAND	PHONE	CALLS
Significance Level: 95%		~a	~b	С	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	243	17	16	213	-	-	-	11	6	-	-	11	6	-	4	-	14	7	1	-	10	6
Effective Weighted Sample	215	10	14	198	-	-	-	9	5	-	-	9	5	-	3	-	11	6	1	-	9	5
Total	392	9	13	372	-	-	-	3	5	-	-	3	5	-	5	-	16	7	1	-	8	6
BOTH DISSATISFIED AND HASSLE	7 29	- % -9	- % -%	7 2%	- -%	- -%	-%	-	- -%	- -%	-%	- -%	- -%	- -%	- -9	- % -%	- -%	-%	- -%	- % -%	- 6 -%	- -%

#### QA32C. DISSATISFIED WITH PROVIDER AND HASSLE

Base: Those who neither switched nor considered switching their standalone fixed line broadband service in the last year

	I	TV PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		;	SERVICE	S AT HOM	E
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	i	j	~k	~	m	n	0	р
Unweighted total	243	-	-	-	-	6	1	-	4	109	129	4	1	132	243	238	226
Effective Weighted Sample	215	-	-	-	-	5	1	-	4	96	114	4	1	117	215	210	200
Total	392	-	-	-	-	2	*	-	5	170	216	1	*	208	392	386	366
BOTH DISSATISFIED AND HASSLE	7 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	6 3%	1 1%	- -%	- -%	3 1%	7 5 29	7 6 2%	7 6 2%

Base: Those who neither switched nor considered switching their standalone fixed line broadband service in the last year

		ACTI	ONS TAP	KEN	s	SWITC	HED & CO	VERED		SERV	ICES S	WITCHE RED	D &	C	ONSIDEF	RED & C	OVERED	)	SERV	COVE		ED &
	Total	SWIT- CHED	CONSI DERED	NEIT- HER	BUN- DLE	TV			FIXED LINE CALLS				FIXED LINE CALLS	BUN- DLE		BROAD BAND		FIXED LINE CALLS		BROAD   BAND		FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	~b	HEK C	~d	1 <b>v</b> ~e	<b>BAND</b> ∼f	~g	~h	1 <b>V</b> E ~i	BAND ∼j	~k	~	~m	rv i ∼n	~0	~p	~q	ıv ~r	BAND ∼S	~t	~u
Unweighted total	243	17	16	213	-	-	-	11	6	-	-	11	6	-	4	-	14	7	1	-	10	6
Effective Weighted Sample	215	10	14	198	-	-	-	9	5	-	-	9	5	-	3	-	11	6	1	-	9	5
Total	392	9	13	372	-	-	-	3	5	-	-	3	5	-	5	-	16	7	1	-	8	6
PROMPTED RESPONSES																						
I'm happy/ satisfied/ content with my current supplier	305	8	7	291	-	-	-	3	5	-	-	3	5	-	5	-	10	2	1	-	4	2
	78%	94%	56%	78%	-%	-9	% -%	84%	100%	-%	-%	84%	100%	-%	100%	-%	64%	35%	100%	-%	52%	40%
It's too time-consuming to go through the process of switching from one supplier to another	16	-	-	16	-	-	-	-	-	-	-	-	-	-	-	-	2	-	-	-	-	-
	4%	-%	-%	4%	-%	-%	% -%	-%	-%	-%	-%	-%	-%	-%	-%	-%	11%	-%	-%	-%	-%	-%
There's not enough difference in cost to be worth switching	9	-	3	6	-	-	-	-	-	-	-	-	-	-	-	-	2	1	-	-	2	1
	2%	-%	20%	2%	-%	-9	% -%	-%	-%	-%	-%	-%	-%	-%	-%	-%	10%	15%	-%	-%	19%	18%
I'm still within my contract period/ would have to pay an early termination charge/ cancellation charge	8	-	-	8	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	2%	-%	-%	2%	-%	-%	% -%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%
There's a big risk that something will go wrong in the switch from one supplier to another and I will lose service	7	-	-	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	2%	-%	-%	2%	-%	-%	% -%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%
I don't want to have to change my email address	4	-	-	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	1%	-%	-%	1%	-%	-9	% -%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%
It's not clear what steps I would need to take to switch supplier	3	-	-	3	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	1%	-%	-%	1%	-%	-%	% -%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%
It's difficult to compare the services available from different providers  Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u	2	-	1	2	-	-	-	-	-	-	-	-	-	-	-	-	1	-	-	-	1	-
	1%	-%	5%	*%	-%	-%	% -%	-%	-%	-%	-%	-%	-%	-%	-%	-%	5%	-%	-%	-%	8%	-%

Base: Those who neither switched nor considered switching their standalone fixed line broadband service in the last year

		ACT	TIONS TA	KEN	5	SWITC	HED & CO	VERED		SERV	ICES SV COVE	WITCHED RED	. &	CC	ONSIDE	RED & C	OVERED	)	SERV		ONSIDERE ERED	ED &
		SWIT-	CONSI DERED	NEIT-	BUN-				FIXED LINE CALLS		-		IXED LINE Calls	BUN-				FIXED LINE Calls				FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV B	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	~b	С	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	243	17	16	213	-	-	-	11	6	-	-	11	6	-	4	-	14	7	1	-	10	6
Effective Weighted Sample	215	10	14	198	-	-	-	9	5	-	-	9	5	-	3	-	11	6	1	-	9	5
Total	392	9	13	372	-	-	-	3	5	-	-	3	5	-	5	-	16	7	1	-	8	6
SPONTANEOUS RESPONSES																						
Other reasons	18	*	-	17	-	-	-	*	-	-	-	*	-	-	-	-	-	-	-	-	-	-
	5%	6 3%	6 -%	5%	-%	-9	% -%	9%	-%	-%	-%	9%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%

Base: Those who neither switched nor considered switching their standalone fixed line broadband service in the last year

		TV PROCES S	ВЕ	B PROCES	S	MP PRO	CESS	LL PRO	CESS	МО	BILE	CONTRA PROC		;	SERVICES	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	i	j	~k	~	m	n	0	р
Unweighted total	243	-	-	-	-	6	1	-	4	109	129	4	1	132	243	238	226
Effective Weighted Sample	215	-	-	-	-	5	1	-	4	96	114	4	1	117	215	210	200
Total	392	-	-	-	-	2	*	-	5	170	216	1	*	208	392	386	366
PROMPTED RESPONSES																	
I'm happy/ satisfied/ content with my current supplier	305 78%	%	- -%	- -%	- -%	2 84%	* 100%	- -%	5 100%	127 75%	172 80%	1 100%	* 100%	161 78%	305 78%	299 6 78%	286 6 78%
It's too time-consuming to go through the process of switching from one supplier to another	16 4%	- %	- -%	- -%	- -%	- -%	- -%	- -%	- -%	8 5%	8 4%	- -%	- -%	2 1%	16 49	16 6 4%	12 6 3%
There's not enough difference in cost to be worth switching	9 2%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	5 3%	4 2%	- -%	- -%	5 2%	9 2%	9 6 2%	9 6 2%
I'm still within my contract period/ would have to pay an early termination charge/ cancellation charge	8 2%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 1%	6 3%	- -%	- -%	4 2%	8 2%	8 % 2%	8 6 2%
There's a big risk that something will go wrong in the switch from one supplier to another and I will lose service	7 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	7 4% i	- -%	- -%	- -%	4 2%	7 2%	7 % 2%	7 % 2%
I don't want to have to change my email address	4 1%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	4 2%	- -%	- -%	2 1%	4 19	4 6 1%	4 6 1%
It's not clear what steps I would need to take to switch supplier	3 1%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 1%	1 1%	- -%	- -%	3 1%	3 1%	3 6 1%	3 6 1%
It's difficult to compare the services available from different providers	2 1%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 1%	%	- -%	- -%	- -%	2 1%	2 6 1%	2 6 *%

Base: Those who neither switched nor considered switching their standalone fixed line broadband service in the last year

		PROCES S	ВЕ	B PROCES	S	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC			SERVICE	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	i	j	~k	~	m	n	0	р
Unweighted total	243	-	-	-	-	6	1	-	4	109	129	4	1	132	243	238	226
Effective Weighted Sample	215	-	-	-	-	5	1	-	4	96	114	4	1	117	215	210	200
Total	392	-	-	-	-	2	*	-	5	170	216	1	*	208	392	386	366
SPONTANEOUS RESPONSES																	
Other reasons	18 5%	- -%	- -%	- -%	- -%	* 16%	- -%	- -%	- -%	8 4%	9 4%	- -%	- -%	13 6%	18 59		

QA30D. Which, if any, of these have you done when considering switching supplier for your mobile phone network in the last year?

Base: Those who have considered but not switched their mobile phone service in the last year

		AC1	TIONS TA	KEN	,	SWITC	HED & CO	OVERED		SER	VICES S COVE	WITCHE ERED	D &	CC	ONSIDE	RED & C	OVERE	D	SER\	VICES CO COVE		ED &
		SWIT-	CONSI DERED		BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD	MOB.	FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS			-	FIXED LINE CALLS
Cimiference Level 050/	Total	CHED	_	HER	<b>DLE</b> ∼d	TV	BAND *f		L		BAND	1.	*1	DLE *		BAND		*		BAND		*
Significance Level: 95%	224	a 07	b 404	*C	_	~e	'	~g	~h	~i	~J	~k	"] 40	*m	~n	*0	p 404	*q	*r	*s	145	*u
Unweighted total	331	97	191	67	17	9	61	-	29	20	78	-	46	46	26	42	194	38	37	64	145	56
Effective Weighted Sample	192	54	120	52	12	6	32	-	19	12	43	-	31	33	17	28	126	19	25	50	92	36
Total	250	45	129	92	13	2	24	-	18	12	37	-	31	31	17	25	162	24	25	36	104	32
Actually made the switch to another supplier, but then cancelled the service during the cooling-off period	3 19	2 % 5%	1 6 1%	- -%	- -%	1 45%	1 % 4%	- -%	1 5%	1 8%	1 3%	- -%	1 3%	- -%	* 2%	* 1%	1 *%	1 4%	* 1%	* 6 1%	1 1%	- -%
Started the switching process with your current supplier by telling them you want to cancel the service	14 6%	7 % 15% b	6 6 5%	3 4%	1 6%	* 169	4 % 17%	- -%	4 22%	1 10%	5 13%	- -%	5 15%	1 4%	* 2%	* 1%	10 6%	1 6%	2 6%	1 6 4%	4 4%	2 7%
Started the switching process with another supplier by telling them you want to start using their service	9 4%	6 6 12% bc	4 % 3%	1 1%	1 6%	1 42°	4 % 17%	- -%	1 5%	2 14%	5 13%	- -%	2 6%	* 1%	* 1%	1 4%	6 4%	2 7%	- -%	1 6 4%	3 3%	1 2%
Contacted your supplier about possibly cancelling their service	37 15%	8 6 17%	20 6 15%	14 15%	4 28%	1 279	3 % 14%	- -%	* 2%	4 33%	7 19%	- -%	4 13%	6 20%	4 23%	5 22%	29 18%	6 26%	4 16%	7 6 19%	16 15%	5 14%
Contacted any other suppliers you could use	45 18%	7 % 16%	28 6 22%	13 14%	3 19%	1 479	3 % 14%	- -%	2 13%	2 19%	6 16%	- -%	5 16%	6 20%	3 20%	4 16%	37 23%	5 22%	4 18%	6 6 17%	25 24%	7 23%
STARTED PROCESS/ CONTACTED SUPPLIER/S	94 38%	21 % 45%	52 6 40%	30 32%	5 36%	2 729	12 % 50%	- -%	7 40%	5 41%	16 45%	- -%	12 38%	11 34%	7 43%	10 41%	76 47%	12 50%	9 36%	14 39%	44 42%	12 38%
ONLY LOOKED INTO PROCESS	99 40%	15 % 32%	67 6 52% ac	26 29%	6 49%	- -9	5 % 21%	- -%	6 32%	5 42%	11 31%	- -%	12 39%	14 44%	5 29%	10 39%	87 53%	8 35%	8 34%	16 6 44%	60 58% r	14 42%
ONLY LOOKED FOR INFO	31 13%	6 % 13%	6 6 5%	19 21% b	2 13%	* 69	4 % 16%	-%	2 11%	1 13%	5 15%	- -%	4 12%	4 14% p	5 28%	1 4% p	- -%	3 13% p	5 20% t	2 % 7%	- -%	4 12% †
<b>l</b>				~										۲		۲		۲				

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

### QA30D. Which, if any, of these have you done when considering switching supplier for your mobile phone network in the last year?

Base: Those who have considered but not switched their mobile phone service in the last year

		ACT	IONS TAK	KEN	5	WITCHE	D & CO	VERED		SER	ICES SW		&	CC	NSIDE	RED & C	OVERED	)	SERVI	CES CO COVE	NSIDERE RED	ED &
			CONSI			E	BROAD I		FIXED LINE		BROAD N		IXED LINE			BROAD		FIXED LINE		BROAD		FIXED LINE
		SWIT-	DERED		BUN-		F		CALLS		P	HONE (		BUN-				CALLS			PHONE	
Significance Level: 95%	Total	CHED a	b	HER *c	<b>DLE</b> ~d	TV E ∼e	BAND *f	~g	~h	1 <b>V</b> 1 ~i	B <b>and</b> *j	~k	*	<b>DLE</b> *m	<b>TV</b> ∼n	<b>BAND</b> *0	р	*q	*r	BAND *s	t	*u
Unweighted total	331	97	191	67	17	9	61	-	29	20	78	-	46	46	26	42	194	38	37	64	145	56
Effective Weighted Sample	192	54	120	52	12	6	32	-	19	12	43	-	31	33	17	28	126	19	25	50	92	36
Total	250	45	129	92	13	2	24	-	18	12	37	-	31	31	17	25	162	24	25	36	104	32
None of these	25 10%	4 10%	4 3%	17 19% h	* 2%	* 23%	3 13%	- -%	3 17%	* 4%	3 10%	- -%	3 11%	2 8% n	- -%	4 16%	- -%	* 1%	2 10% t	4 11% †	- -%	3 8% t

## QA30D. Which, if any, of these have you done when considering switching supplier for your mobile phone network in the last year?

Base: Those who have considered but not switched their mobile phone service in the last year

		TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	МО	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	i	j	~k	~	m	n	0	р
Unweighted total	331	16	21	19	18	-	-	14	24	123	208	-	-	224	288	331	291
Effective Weighted Sample	192	10	9	13	14	-	-	10	18	69	126	-	-	133	173	192	165
Total	250	9	7	11	15	-	-	9	20	100	150	-	-	157	187	250	204
Actually made the switch to another supplier, but then cancelled the service during the cooling-off period	3 1%	1 10%	- -%	- -%	1 7%	- -%	- -%	1 6%	- -%	2 2%	1 1%	- -%	- -%	2 2%	3 5 1%	3 5 1%	3 1%
Started the switching process with your current supplier by telling them you want to cancel the service	14 6%	* 4%	* 2%	1 6%	3 21%	- -%	- -%	- -%	5 23%	4 4%	10 7%	- -%	- -%	10 6%	12 5 6%	14 5 6%	13 7%
Started the switching process with another supplier by telling them you want to start using their service	9 4%	1 10%	- -%	2 20%	3 17%	- -%	- -%	1 6%	1 6%	4 4%	5 4%	- -%	- -%	7 5%	8 4%	9 4%	8 4%
Contacted your supplier about possibly cancelling their service	37 15%	3 31%	2 36%	2 20%	2 10%	- -%	- -%	2 18%	2 9%	7 7%	29 20% i	- -%	- -%	25 16%	28 5 15%	37 5 15%	30 15%
Contacted any other suppliers you could use	45 18%	1 14%	* 2%	1 11%	3 22%	- -%	- -%	1 13%	3 16%	14 14%	31 21%	- -%	- -%	24 15%	29 5 16%	45 5 18%	33 16%
STARTED PROCESS/ CONTACTED SUPPLIER/S	94 38%	4 41%	3 39%	5 43%	7 46%	- -%	- -%	2 24%	9 43%	25 25%	69 46%	- -%	- -%	55 35%	65 35%	94 38%	74 36%
ONLY LOOKED INTO PROCESS	99 40%	4 39%	2 26%	4 41%	4 24%	- -%	- -%	5 57%	7 33%	45 45%	54 5 36%	- -%	- -%	61 39%	77 5 41%	99 5 40%	79 39%
ONLY LOOKED FOR INFO	31 13%	1 16%	1 18%	1 10%	3 19%	- -%	- -%	1 12%	3 13%	16 16%	16 10%	- -%	- -%	25 16%	22 12%	31 5 13%	27 13%
None of these	25 10%	* 4%	1 17%	1 6%	2 11%	- -%	- -%	1 8%	2 11%	14 14%	11 5 7%	- -%	- -%	16 10%	23 12%	25 5 10%	23 11%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

## QA31D. Why haven't you taken any of these steps (SHOWN AT QA30D) towards switching to another supplier for your mobile phone network so far?

Base: Those who have considered switching their mobile phone service but not taken any action

		ACT	IONS TAP	KEN	S	WITCI	HED & COV	/ERED		SER	ICES SV			cc	NSIDEF	RED & C	OVERED	)	SERV	ICES CO COVE		ED &
	Total	SWIT-	CONSI		BUN-	T1/			IXED Line Calls				IXED LINE CALLS	BUN-			MOB.	FIXED LINE CALLS				FIXED Line Calls
Significance Level: 95%	Total	CHED *a	*b	HER *c	DLE ~d	<b>TV</b> ∼e	BAND *f	~g	~h	<b>TV I</b> ~i	B <b>and</b> *j	~k	~	DLE ~m	TV I ∼n	BAND ~o	*p	~q	TV ∼r	BAND *s	*t	*u
Unweighted total	156	58	71	35	10	7	38	-	19	12	48	-	29	26	13	19	54	20	21	31	43	31
Effective Weighted Sample	79	35	44	26	7	5	22	-	15	8	28	-	22	19	8	10	32	11	14	25	26	19
Total	100	21	37	48	5	2	13	-	9	4	18	-	14	18	10	11	30	12	14	15	21	18
Base for %	56	8	16	34	3	-	5	-	3	2	8	-	6	7	5	5	12	4	8	5	10	7
Just haven't got around to thinking about it	33 59%	1 % 13%	9 52%	23 68%	- -%	- -%	1 6 19%	- -%	1 35%	- -%	1 13%	- -%	1 18%	2 37%	4 74%	3 71%	7 55%	4 100%	4 48%	1 15%	4 44%	4 61%
Waiting until the end of the contract period	11 20%	4 % 48%	3 5 19%	5 15%	2 73%	- -%	2 6 36%	- -%	2 65%	1 56%	4 48%	- -%	4 69%	1 21%	1 26%	1 29%	2 15%	- -%	1 17%	1 27%	2 19%	- -%
Too much hassle	7 129	1 % 9%	3 20%	4 11%	1 27%	- -%	- % -%	- -%	- -%	1 44%	1 9%	- -%	1 13%	- -%	- -%	- -%	3 27%	3 58%	- -%	- -%	3 34%	3 35%
Decided don't want to change	2 49	1 % 7%	2 5 10%	- -%	- -%	- -%	1 6 11%	- -%	- -%	- -%	1 7%	- -%	- -%	2 24%	- -%	- -%	2 13%	- -%	2 21%	2 34%	2 17%	2 23%
Don't offer anything better (price/ service/ deal)	2 3%	1 % 8%	- %	1 3%	- -%	- -%	1 6 12%	- -%	- -%	- -%	1 8%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Too expensive	1 29	- % -%	1 5 7%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	1 18%	- -%	- -%	- -%	- -%	1 15%	1 25%	- -%	1 16%
Undecided/ waiting for the right time	1 29	- % -%	- %	1 3%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Don't know	1 29	1 6 14%	1 5 7%	- -%	- -%	- -%	1 6 22%	- -%	- -%	- -%	1 14%	- -%	- -%	- -%	- -%	- -%	1 10%	- -%	- -%	- -%	1 12%	- -%

## QA31D. Why haven't you taken any of these steps (SHOWN AT QA30D) towards switching to another supplier for your mobile phone network so far?

Base: Those who have considered switching their mobile phone service but not taken any action

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

		TV PROCES S	ВВ	PROCES	s	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		;	SERVICES	S AT HOME	
Circificance Levels 059/	Total	C&R	MAC ~b	C&R	NoT	PAC	C&R ~f	C&R	NoT ~h	PAYG	CON- TRACT	PAC ~k	C&R ~	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	156	~a 9	~b 15	~c 9	~d 10	~e	~1	~g 9		63	J	~K	~	m 114	144	o 156	р 144
Unweighted total			10	-		-	-	_	15		93	-	-				
Effective Weighted Sample	79	6	,	9	9	-	-	9	13	29	53	-	-	58	77	79	72
Total	100	3	4	3	8	-	-	3	10	44	56	-	-	74	84	100	92
Base for %	56	1	2	-	6	-	-	-	6	27	29	-	-	40	43	56	52
Just haven't got around to thinking about it	33 59%	- -%	- -%	- -%	1 16%	- -%	- -%	- -%	1 18%	21 78%	12 40%	- -%	- -%	25 62%	21 49%	33 59%	30 58%
Waiting until the end of the contract period	11 20%	1 100%	- -%	- -%	4 62%	- -%	- -%	- -%	4 69%	- -%	11 39%	- -%	- -%	7 19%	10 23%	11 5 20%	10 19%
Too much hassle	7 12%	- -%	- -%	- -%	1 12%	- -%	- -%	- -%	1 13%	2 8%	5 17%	- -%	- -%	5 12%	4 5 10%	7 5 12%	7 13%
Decided don't want to change	2 4%	- -%	1 34%	- -%	- -%	- -%	- -%	- -%	- -%	2 6%	1 2%	- -%	- -%	2 5%	2 5%	2 5 4%	2 4%
Don't offer anything better (price/ service/ deal)	2 3%	- -%	- -%	- -%	1 10%	- -%	- -%	- -%	- -%	1 4%	1 2%	- -%	- -%	1 3%	2 4%	2 3%	2 3%
Too expensive	1 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 4%	- -%	- -%	1 3%	1 3%	1 5 2%	1 2%
Undecided/ waiting for the right time	1 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 4%	%	- -%	- -%	- -%	1 3%	1 5 2%	1 2%
Don't know	1 2%	- -%	1 66%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 4%	- -%	- -%	1 3%	1 3%	1 5 2%	1 2%

QA32D. Which, if any, of these are reasons why you have not considered switching to another supplier for your mobile phone in the last year?

Base: Those who neither switched nor considered switching their standalone mobile phone service in the last year

		ACT	IONS TA	KEN	5	SWITC	HED & CO	OVERED	)	SER		SWITCHE Ered	D &	C	ONSIDEI	RED &	COVERE	D	SER	VICES CO COVE		ED &
		SWIT-	CONSI		BUN-		BROAD		FIXED LINE CALLS		BROAD	MOB.	FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD	MOB.	FIXED LINE CALLS
	Total	CHED	DLIKED	HER	DLE	ΤV	BAND	IIIONE	OALLO	TV	BAND	THOME	OALLO	DLE	TV	BAND	THORE	OALLO	TV		IIIONL	OALLO
Significance Level: 95%		а	b	С	*d	~e	*f	~g	*h	*i	j	~k	1	*m	~n	*0	~p	*q	*r	*s	~t	*u
Unweighted total	1519	188	116	1217	63	22	78	-	77	57	138	-	137	50	23	49	-	44	35	76	-	73
Effective Weighted Sample	1342	153	98	1123	56	18	65	-	63	49	119	-	115	44	16	40	-	39	27	71	-	65
Total	2356	173	120	2064	58	21	60	-	80	58	113	-	135	56	28	56	-	51	39	74	-	78
PROMPTED RESPONSES																						
I'm happy/ satisfied/ content with my current supplier	2018 86%	141 6 82%	90 5 75%	1789 87% b	46 80%	17 79	50 % 84%	- 5 -%	67 84%	46 80%	91 81%	-%	112 83%	42 74%	22 77%	44 78%	- % -%	33 64%	29 76%	60 % 81%	- -%	57 73%
There's not enough difference in cost to be worth switching	101 4%	3 5 2%	2 5 1%	96 5%	- -%	- -9	2 % 4%	%	2 2%	- -%	2 2%	- % -%	2 1%	- -%	1 2%	1 2%	- % -%	- -%	1 1%	1 % 2%	- -%	- -%
It's too time-consuming to go through the process of switching from one supplier to another	93 4%	3 5 1%	2 1%	88 4%	2 3%	- -9	1 % 1%	- o -%	1 1%	- -%	3 2%	- %	3 2%	- -%	* 2%	- -%	- % -%	1 2%	* 19	- % -%	- -%	1 2%
I'm still within my contract period/ would have to pay an early termination charge/ cancellation charge	65 3%	6 5 3%	3 5 2%	57 3%	1 2%	2	2 % 3%	- o -%	2 3%	2 3%	2 2%	- %	3 2%	2 3%	- -%	- -%	- % -%	1 2%	- -%	2 % 2%	- -%	3 4%
It would have been difficult to keep my phone number	61 3%	2 5 1%	2 5 2%	57 3%	2 3%	- -9	- % -%	-%	%	2 3%	- -%	- % -%	2 1%	1 2%	- -%	- -%	- % -%	1 2%	1 2%	1 % 1%	- -%	2 3%
It's difficult to compare the services available from different providers	59 3%	3 5 2%	5 5 5%	51 2%	2 4%	- -9	1 % 1%	- o -%	1 5 1%	2 3%	3 3%	-%	3 2%	- -%	4 15%	- -%	- % -%	1 3%	4 11% s	- % -%	- -%	1 2%
There's a big risk that something will go wrong in the switch from one supplier to another and I will lose service	26 1%	- % -%	%	26 1%	- -%	- _9	- % -%	- o -%	- 5 -%	- -%	- -%	- %	- -%	- -%	- -%	- -%	- % -%	- -%	- -%	- % -%	- -%	- -%

QA32D. Which, if any, of these are reasons why you have not considered switching to another supplier for your mobile phone in the last year?

Base: Those who neither switched nor considered switching their standalone mobile phone service in the last year

		ACTIONS TAKEN			5	SWITCI	HED & CO	VERED		SER	VICES SI COVE		D &	C	ONSIDE	ERED & C	OVEREI	D	SERV	ICES COI		ED &
	Tetal		CONS	NEIT-	BUN-	T1/		MOB.	FIXED LINE CALLS			MOB.	FIXED LINE CALLS		T1/		MOB.	FIXED LINE CALLS			MOB.	FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	b	HER c	<b>DLE</b> *d	<b>TV</b> ∼e	BAND *f	~g	*h	<b>TV</b> *i	BAND i	~k	1	<b>DLE</b> *m	<b>TV</b> ∼n	BAND *o	~p	*q	<b>TV</b> *r	BAND *s	~t	*u
Unweighted total	1519	188	116	1217	63	22	78	-	77	57	138	-	137	50	23	49	-	44	35	76	-	73
Effective Weighted Sample	1342	153	98	1123	56	18	65	-	63	49	119	-	115	44	16	40	-	39	27	71	-	65
Total	2356	173	120	2064	58	21	60	-	80	58	113	-	135	56	28	56	-	51	39	74	-	78
It's not clear what steps I would need to take to switch supplier	15 1%	* % *%	2 1%	13 5 1%	* 1%	- -%	- % -%	- -%	- -%	- -%	*	- -%	*	- -%	* 2%	-%	- -%	1 3%	* 1%	-%	- -%	1 2%
I would need to change, return or pay for equipment I have from my supplier	12 1%	- % -%	- o -%	12 5 1%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%
I don't want to have to change my email address	10 *%	- % -%	3 2%	7 5 *%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	3 5%	- -%	1 2%	- -%	- -%	- -%	3 4%	- -%	1 2%
I don't want to have to tell my supplier I want to cancel their service	4	- % -%	1 1%	3 5 *%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	1 1%	- -%	- -%	- -%	- -%	1 2%	1 1%	- -%	1 1%
SPONTANEOUS RESPONSES																						
Can't be bothered	26 1%	- % -%	* *%	26 5 1%	- -%	- -%	- 6 -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 2%	-%	- -%	- -%	* 1%	-%	- -%	- -%
Too expensive/ price	12 *%	- % -%	-%	12 5 1%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%	- -%	-%	- -%	- -%
No choice/ not available	10 *%	- % -%	-%	10 5 1%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%	- -%	-%	- -%	- -%
Don't use it enough/ need it	8 *%	* % *%	1 1%	6 *%	- -%	- -%	- % -%	- -%	* 1%	- -%	- -%	- -%	*	- -%	- -%	1 2%	- -%	- -%	- -%	1 2%	- -%	- -%
Better to be on same network as friends/ family	2 *%	- % -%	-%	2 *%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%	- -%	-%	- -%	- -%
Other reasons	11 *%	1 6 *%	1 1%	9 *%	1 1%	- -%	- % -%	- -%	- -%	- -%	1 1%	- -%	1 *%	- -%	- -%	-%	- -%	1 3%	- -%	- -%	- -%	1 2%
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u																						

Base: Those who neither switched nor considered switching their standalone mobile phone service in the last year

		AC	TIONS TA	KEN	5	SWITCH	ED & CO	VERED		SER	VICES S COVE	WITCHEI RED	D &	CC	ONSIDE	RED & C	OVERED	)	SERV	ICES CO	ONSIDERI ERED	ED &
			CONS				BROAD	MOB.	LINE		BROAD	MOB.	FIXED LINE			BROAD	MOB.	FIXED LINE		BROAD	MOB.	FIXED LINE
	Total	SWIT- CHED	DERED	NEIT- HER	BUN- DLE	TV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS	BUN- DLE	TV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS
Significance Level: 95%		а	b	С	*d	~e	*f	~g	*h	*i	j	~k	- 1	*m	~n	<b>*</b> 0	~p	*q	*r	*s	~t	*u
Unweighted total	1519	188	116	1217	63	22	78	-	77	57	138	-	137	50	23	49	-	44	35	76	-	73
Effective Weighted Sample	1342	153	98	1123	56	18	65	-	63	49	119	-	115	44	16	40	-	39	27	71	-	65
Total	2356	173	120	2064	58	21	60	-	80	58	113	-	135	56	28	56	-	51	39	74	-	78
Don't know	106 5%	22 6 13%	17 6 14%	67 3%	7 12%	3 14%	9 14%	- -%	10 12%	8 14%	16 14%	- -%	15 11%	10 18%	1 4%	10 18%	- -%	16 32%	2 5%	8 11%	- -%	15 20%

Base: Those who neither switched nor considered switching their standalone mobile phone service in the last year

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

		TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		<b>;</b>	SERVICE:	S AT HOME	Ē
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	~b	~c	*d	~e	~f	~g	h	i	j	~k	~	m	n	0	р
Unweighted total	1519	32	16	28	75	-	-	22	100	900	619	-	-	878	1002	1519	1292
Effective Weighted Sample	1342	28	11	27	67	-	-	20	86	800	545	-	-	770	868	1342	1137
Total	2356	34	10	22	68	-	-	19	106	1345	1011	-	-	1346	1496	2356	1958
PROMPTED RESPONSES																	
I'm happy/ satisfied/ content with my current supplier	2018 86%	28 81%	7 72%	20 90%	54 80%	- -%	- -%	17 88%	87 82%	1164 87%	855 85%	- -%	- -%	1157 86%	1262 84%	2018 % 86%	1672 85%
There's not enough difference in cost to be worth switching	101 4%	- -%	1 9%	1 2%	1 1%	- -%	- -%	- -%	2 2%	60 4%	41 4%	- -%	- -%	60 4%	56 4%	101 % 4%	81 4%
It's too time-consuming to go through the process of switching from one supplier to another	93 4%	- -%	- -%	- -%	3 4%	- -%	- -%	- -%	3 2%	42 3%	50 5%	- -%	- -%	47 3%	58 5 4%	93 % 4%	81 5 4%
I'm still within my contract period/ would have to pay an early termination charge/ cancellation charge	65 3%	2 5%	- -%	1 3%	2 3%	- -%	- -%	- -%	3 3%	- -%	65 6% i	- -%	- -%	35 3%	53 5 4%	65 % 3%	51 5 3%
It would have been difficult to keep my phone number	61 3%	2 5%	- -%	- -%	- -%	- -%	- -%	- -%	2 1%	34 2%	28 3%	- -%	- -%	17 1%	30 2%	61 % 3% m	38 2%
It's difficult to compare the services available from different providers	59 3%	1 3%	- -%	1 7%	1 1%	- -%	- -%	1 8%	1 1%	38 3%	22 2%	- -%	- -%	31 2%	35 2%	59 % 3%	49 2%
There's a big risk that something will go wrong in the switch from one supplier to another and I will lose service	26 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	10 1%	16 2%	- -%	- -%	20 2%	16 5 1%	26 % 1%	24 5 1%
1																	

Base: Those who neither switched nor considered switching their standalone mobile phone service in the last year

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

		TV PROCES S	ВЕ	3 PROCES	s	MP PRO	CESS	LL PRO	CESS	МО	BILE	CONTR/ PROC		;	SERVICES	S AT HOME	<b>≣</b>
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	~b	~c	*d	~e	~f	~g	h	i	j	~k	~l	m	n	0	р
Unweighted total	1519	32	16	28	75	-	-	22	100	900	619	-	-	878	1002	1519	1292
Effective Weighted Sample	1342	28	11	27	67	-	-	20	86	800	545	-	-	770	868	1342	1137
Total	2356	34	10	22	68	-	-	19	106	1345	1011	-	-	1346	1496	2356	1958
It's not clear what steps I would need to take to switch supplier	15 1%	- -%	- -%	- -%	* 1%	- -%	- -%	- -%	* *%	10 1%	5 % 1%	- -%	- -%	5 *%	11 19	15 5 1%	15 5 1%
I would need to change, return or pay for equipment I have from my supplier	12 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	8 1%	4 % *%	- -%	- -%	8 1%	7	12 5 1%	8 *%
I don't want to have to change my email address	10 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	4 *%	5 6 1%	- -%	- -%	3 *%	5 *%	10	5 *%
I don't want to have to tell my supplier I want to cancel their service	4 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3	2 *%	- -%	- -%	3 *%	*%	4 *%	4 *%
SPONTANEOUS RESPONSES																	
Can't be bothered	26 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	13 1%	13 6 1%	- -%	- -%	14 1%	16 1%	26 5 1%	20 5 1%
Too expensive/ price	12 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	9 1%	3 *%	- -%	- -%	5 *%	8 1%	12	5 *%
No choice/ not available	10 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	6 *%	4 % *%	- -%	- -%	4 *%	3 *%	10	7
Don't use it enough/ need it	8 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* *%	8 1%	-%	- -%	- -%	5 *%	5 *%	8 *%	6 *%
Better to be on same network as friends/ family	2 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 *%	1 % *%	- -%	- -%	1 *%	2 *%	2 *%	2 *%
Other reasons	11 *%	%	- -%	- -%	1 1%	- -%	- -%	- -%	1 1%	6 *%	5 % *%	- -%	- -%	6 *%	7	11 *%	8 *%

Base: Those who neither switched nor considered switching their standalone mobile phone service in the last year

		PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC			SERVICES	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	~b	~c	*d	~e	~f	~g	h	i	j	~k	~	m	n	0	р
Unweighted total	1519	32	16	28	75	-	-	22	100	900	619	-	-	878	1002	1519	1292
Effective Weighted Sample	1342	28	11	27	67	-	-	20	86	800	545	-	-	770	868	1342	1137
Total	2356	34	10	22	68	-	-	19	106	1345	1011	-	-	1346	1496	2356	1958
Don't know	106 5%	4 11%	3 28%	1 3%	10 14%	- -%	- -%	1 5%	14 13%	69 5%	37 4%	- -%	- -%	63 5%	77 5 5%	106 6 5%	96 6 5%

#### QA32D. ANY MENTIONS OF HASSLE

Base: Those who neither switched nor considered switching their standalone mobile phone service in the last year

		AC <sup>-</sup>	TIONS TA	KEN	8	SWITCH	HED & CO	VERED		SER	VICES S' COVE		D &	CC	NSIDE	RED & C	OVERE	D	SER		NSIDERI ERED	ED &
			CONS				BROAD	MOB.	FIXED LINE		BROAD	MOB.	FIXED LINE			BROAD	MOB.	FIXED LINE		BROAD	MOB.	FIXED LINE
	Total	SWIT- CHED	DERED	HER	BUN- DLE	TV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS	BUN- DLE	ΤV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS
Significance Level: 95%		а	b	С	*d	~e	*f	~g	*h	*i	j	~k	- 1	*m	~n	*0	~p	*q	*r	*s	~t	*u
Unweighted total	1519	188	116	1217	63	22	78	-	77	57	138	-	137	50	23	49	-	44	35	76	-	73
Effective Weighted Sample	1342	153	98	1123	56	18	65	-	63	49	119	-	115	44	16	40	-	39	27	71	-	65
Total	2356	173	120	2064	58	21	60	-	80	58	113	-	135	56	28	56	-	51	39	74	-	78
TOTAL HASSLE MENTIONS	187 8°	5 % 3%	7 6%	175 8%	4 7%	- -%	1 5 1%	- -%	1 1%	2 3%	3 3%	- -%	5 3%	4 6%	1 3%	1 2%	- -%	3 5%	2 5%	3 % 5%	- -%	5 6%

### QA32D. ANY MENTIONS OF HASSLE

Base: Those who neither switched nor considered switching their standalone mobile phone service in the last year

	I	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOMI	E
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	~b	~c	*d	~e	~f	~g	h	i	j	~k	~	m	n	0	р
Unweighted total	1519	32	16	28	75	-	-	22	100	900	619	-	-	878	1002	1519	1292
Effective Weighted Sample	1342	28	11	27	67	-	-	20	86	800	545	-	-	770	868	1342	1137
Total	2356	34	10	22	68	-	-	19	106	1345	1011	-	-	1346	1496	2356	1958
TOTAL HASSLE MENTIONS	187 8%	2 5%	- -%	- -%	3 4%	- -%	- -%	- -%	5 4%	95 7%	92 9%	- -%	- -%	94 7%	113 8%	187 5 8%	150 6 8%

#### QA32D. ANY MENTIONS OF HAPPY AND HASSLE

Base: Those who neither switched nor considered switching their standalone mobile phone service in the last year

		AC <sup>-</sup>	TIONS TA	KEN	8	SWITCH	HED & CO	OVERED		SER	VICES S COVE	WITCHE RED	D &	C	ONSIDE	ERED & C	OVEREI	D	SER		ONSIDERE ERED	ED &
			CONS				BROAD		FIXED LINE		BROAD		FIXED Line			BROAD		FIXED LINE		BROAD		FIXED LINE
	Total	SWIT- CHED	DERED	NEIT- HER	BUN- DLE	TV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS	BUN- DLE	TV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS
Significance Level: 95%		а	b	С	*d	~e	*f	~g	*h	*i	j	~k	1	*m	~n	*0	~p	*q	*r	*s	~t	*u
Unweighted total	1519	188	116	1217	63	22	78	-	77	57	138	-	137	50	23	49	-	44	35	76	-	73
Effective Weighted Sample	1342	153	98	1123	56	18	65	-	63	49	119	-	115	44	16	40	-	39	27	71	-	65
Total	2356	173	120	2064	58	21	60	-	80	58	113	-	135	56	28	56	-	51	39	74	-	78
BOTH HAPPY AND HASSLE	102 4		1 6 1%	99 5%	2 3%	- -%	- % -%	- -%	- -%	2 3%	* *%	- -%	2 1%	- -%	- -%	-%	- -%	1 3%	- -%	- % -%	-%	1 2%

### QA32D. ANY MENTIONS OF HAPPY AND HASSLE

Base: Those who neither switched nor considered switching their standalone mobile phone service in the last year

		TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	~b	~c	*d	~e	~f	~g	h	i	j	~k	~	m	n	0	р
Unweighted total	1519	32	16	28	75	-	-	22	100	900	619	-	-	878	1002	1519	1292
Effective Weighted Sample	1342	28	11	27	67	-	-	20	86	800	545	-	-	770	868	1342	1137
Total	2356	34	10	22	68	-	-	19	106	1345	1011	-	-	1346	1496	2356	1958
BOTH HAPPY AND HASSLE	102 4%	2 5%	- -%	- -%	* 1%	- -%	- -%	- -%	2 2%	50 4%	52 5%	- -%	- -%	52 4%	53 5 4%	102 6 4%	80 4%

#### QA32D. DISSATISFIED WITH PROVIDER AND HASSLE

Base: Those who neither switched nor considered switching their standalone mobile phone service in the last year

		AC	TIONS TA	KEN	5	SWITCI	HED & CO	VERED		SER	VICES SW COVER		D &	cc	NSIDE	RED & C	OVEREI	)	SER		Onsideri Ered	ED &
		014/17	CONSI		B.III.		BROAD	MOB.	FIXED		BROAD N	ИOВ.	LINE	B.III.		BROAD	MOB.	FIXED		BROAD	MOB.	FIXED LINE
	Total	SWIT- CHED	DERED	HER	BUN- DLE	TV	BAND	PHONE	CALLS	TV	BAND	HONE	CALLS	BUN- DLE	TV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS
Significance Level: 95%		а	b	С	*d	~e	*f	~g	*h	*i	j	~k	I	*m	~n	*0	~p	*q	*r	*s	~t	*u
Unweighted total	1519	188	116	1217	63	22	78	-	77	57	138	-	137	50	23	49	-	44	35	76	-	73
Effective Weighted Sample	1342	153	98	1123	56	18	65	-	63	49	119	-	115	44	16	40	-	39	27	71	-	65
Total	2356	173	120	2064	58	21	60	-	80	58	113	-	135	56	28	56	-	51	39	74	-	78
BOTH DISSATISFIED AND HASSLE	6 *9	- % -%	- % -%	6 *%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -9	- 6 -%	%	- -%

### QA32D. DISSATISFIED WITH PROVIDER AND HASSLE

Base: Those who neither switched nor considered switching their standalone mobile phone service in the last year

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		:	SERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	~b	~c	*d	~e	~f	~g	h	i	j	~k	~	m	n	0	р
Unweighted total	1519	32	16	28	75	-	-	22	100	900	619	-	-	878	1002	1519	1292
Effective Weighted Sample	1342	28	11	27	67	-	-	20	86	800	545	-	-	770	868	1342	1137
Total	2356	34	10	22	68	-	-	19	106	1345	1011	-	-	1346	1496	2356	1958
BOTH DISSATISFIED AND HASSLE	6	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	4 *%	3 *%	- -%	- -%	3 *%	4 *%	6 *%	4 *%

Base: Those who neither switched nor considered switching their standalone mobile phone service in the last year

		ACT	IONS TA	KEN	8	WITCH	HED & CO	OVERED		SEF		SWITCHE ERED	ED &	CC	ONSIDI	ERED & (	OVERE	D	SER	VICES COVE		₹ED &
	Total	SWIT- CHED	CONSI		BUN- DLE	ΤV	BROAD BAND	MOB.	FIXED LINE CALLS	ΤV	BROAD BAND	MOB.	FIXED LINE CALLS	BUN- DLE	ΤV	BROAD BAND		FIXED LINE CALLS	τv	BROAD BAND	MOB.	FIXED LINE CALLS
Significance Level: 95%	TOtal	а	b	C	*d	~e	*f	~g	*h	*i	j	~k	1	*m	~n	*0	~p	*q	*r	*S	~t	*u
Unweighted total	1519	188	116	1217	63	22	78	-	77	57	138	-	137	50	23	49	-	44	35	76	-	73
Effective Weighted Sample	1342	153	98	1123	56	18	65	-	63	49	119	-	115	44	16	40	-	39	27	71	-	65
Total	2356	173	120	2064	58	21	60	-	80	58	113	-	135	56	28	56	-	51	39	74	-	78
PROMPTED RESPONSES																						
I'm happy/ satisfied/ content with my current supplier	1973 84%	140 6 81%	86 5 72%	1748 85% b	45 78%	17 79%	49 6 82%	-%	67 84%	46 80%	90 80%	- 6 -%	111 82%	40 71%	22 77%	44 6 78%	- -%	31 61%	29 76%	58 % 79%	-%	54 69%
I'm still within my contract period/ would have to pay an early termination charge/ cancellation charge	49 2%	4 6 2%	3 5 2%	42 2%	- -%	2 8%	1 6 1%	-	1 2%	2 3%	1 1%	- % -%	1 1%	2 3%	- -%	- % -%	- -%	1 2%	- -%	2 % 2%	%	3 4%
There's not enough difference in cost to be worth switching	44 2%	- % -%	2 5 1%	42 2%	- -%	- -%	- % -%	- -%	- -%	- -%	%	-%	-%	- -%	1 2%	1 6 2%	- -%	%	1 1%	1 % 2%	-%	-%
It's difficult to compare the services available from different providers	36 2%	3 % 2%	4 5 3%	29 1%	2 4%	- -%	1 6 1%	- -%	1 1%	2 3%	3	- % -%	3 2%	- -%	4 15%	- % -%	- -%	- -%	4 11% su	- % -%	- -%	- -%
It's too time-consuming to go through the process of switching from one supplier to another	30 1%	3 6 1%	2 5 1%	26 1%	2 3%	- -%	1 6 1%	-	1 1%	- -%	3	- % -%	3 2%	- -%	* 2%	- % -%	- -%	1 2%	* 1%	- % -%	- • -%	1 5 2%
It would have been difficult to keep my phone number	18 1%	- % -%	1 5 1%	17 1%	- -%	- -%	- % -%	-%	- -%	-%	- %	- % -%	- -%	1 2%	- -9	- % -%	- -%	%	1 2%	1 6 1%	-%	1 5 1%
There's a big risk that something will go wrong in the switch from one supplier to another and I will lose service	18 1%	- % -%	- %	18 1%	- -%	- -%	- % -%	-	- -%	- -%	- , -%	- % -%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- % -%	- , -%	- 5 -%

Base: Those who neither switched nor considered switching their standalone mobile phone service in the last year

		ACT	TIONS TA	KEN	s	WITC	HED & CO	OVERED		SEF		SWITCHE ERED	ED &	cc	NSIDE	RED & C	OVERE	)	SERV	ICES CO		ED &
		SWIT-	CONS		BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD	MOB.	FIXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	b	С	*d	~e	*f	~g	*h	*i	j	~k	I	*m	~n	*0	~p	*q	*r	*s	~t	*u
Unweighted total	1519	188	116	1217	63	22	78	-	77	57	138	-	137	50	23	49	-	44	35	76	-	73
Effective Weighted Sample	1342	153	98	1123	56	18	65	-	63	49	119	-	115	44	16	40	-	39	27	71	-	65
Total	2356	173	120	2064	58	21	60	-	80	58	113	-	135	56	28	56	-	51	39	74	-	78
I would need to change, return or pay for equipment I have from my supplier	11	- 0	- 0/	11	- 0/	-	- / 0/	- 0/	- 0/	- 0/	- 0/	- 0/	- 0/	- 0/	- 0/	- 0/	- 0/	- 0/	- 0/	- 0/	- 0/	- 0/
I don't want to have to change my email address	*0, 7 *0,	-	3	4	-% - -%	-9 - -9	-	-	-	-% - -%	-	-	-	3	-% - -%	-% 1 2%	-	-% - -%	-% - -%	3	-	-% 1 2%
It's not clear what steps I would need to take to switch supplied	· 7	- % -%	c - % -%	7	- -%	- -9	- % -%	- -%	- -%	- -%	%	- o -%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
I don't want to have to tell my supplier I want to cancel their service	3	- % -%	1 6 1%	2	- -%	- -9	- % -%	- -%	- -%	- -%	- o -%	- o -%	%	1 1%	- -%	- -%	- -%	- -%	1 2%	1 1%	- -%	1 1%
SPONTANEOUS RESPONSES																						
Other reasons	58 29	2 % 1%	2 6 1%	54 3%	1 2%	- -9	- % -%	- -%	* 1%	- -%	1 1%	-%	2 1%	- -%	* 2%	- -%	- -%	1 3%	* 1%	-%	- -%	1 2%

# QA33D. Which one of these is the main reason why you have not considered switching to another supplier for your mobile phone?

Base: Those who neither switched nor considered switching their standalone mobile phone service in the last year

	F	TV PROCES S	ВВ	PROCESS	i .	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		;	SERVICES	S AT HOME	
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoŢ	PAYG	CON- TRACT	PAC	C&R	TV		MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	4=40	*a	~b	~C	*d	~e	~f	~g	h	1	J	~k	~	m	n	0	p
· · · • · · · · · · · · · · · · · · ·	1519	32	16	28	75	-	-	22	100	900	619	-	-	878	1002	1519	1292
Effective Weighted Sample	1342	28	11	27	67	-	-	20	86	800	545	-	-	770	868	1342	1137
Total	2356	34	10	22	68	-	-	19	106	1345	1011	-	-	1346	1496	2356	1958
PROMPTED RESPONSES																	
I'm happy/ satisfied/ content with my current supplier	1973 84%	28 81%	7 72%	19 87%	54 79%	- -%	- -%	17 88%	86 81%	1138 85%	834 83%	- -%	- -%	1135 84%	1238 83%	1973 84%	1644 84%
I'm still within my contract period/ would have to pay an early termination charge/ cancellation charge	49 2%	2 5%	- -%	1 3%	- -%	- -%	- -%	- -%	1 1%	- -%	49 5% i	- -%	- -%	27 2%	42 3%	49 2%	41 2%
There's not enough difference in cost to be worth switching	44 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	28 2%	16 2%	- -%	- -%	28 2%	23 2%	44 2%	37 2%
It's difficult to compare the services available from different providers	36 2%	1 3%	- -%	1 7%	1 1%	- -%	- -%	1 8%	1 1%	22 2%	14 1%	- -%	- -%	20 1%	20 1%	36 2%	31 2%
It's too time-consuming to go through the process of switching from one supplier to another	30 1%	- -%	- -%	- -%	3 4%	- -%	- -%	- -%	3 2%	18 1%	12 1%	- -%	- -%	14 1%	24 2%	30 1%	26 1%
It would have been difficult to keep my phone number	18 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	13 1%	5 *%	- -%	- -%	4 *%	6 *%	18 1%	7 *%
There's a big risk that something will go wrong in the switch from one supplier to another and I will lose service  Columns Tested: b,c,d - e,f - q,h - i,j - k,l - m,n,o,p	18 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	8 1%	11 1%	- -%	- -%	16 1%	12 1%	18 1%	18 1%

# QA33D. Which one of these is the main reason why you have not considered switching to another supplier for your mobile phone?

Base: Those who neither switched nor considered switching their standalone mobile phone service in the last year

	I	TV PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	~b	~c	*d	~e	~f	~g	h	İ	j	~k	~	m	n	0	р
Unweighted total	1519	32	16	28	75	-	-	22	100	900	619	-	-	878	1002	1519	1292
Effective Weighted Sample	1342	28	11	27	67	-	-	20	86	800	545	-	-	770	868	1342	1137
Total	2356	34	10	22	68	-	-	19	106	1345	1011	-	-	1346	1496	2356	1958
I would need to change, return or pay for equipment I have from my supplier	11 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	6 *%	4 *%	- -%	- -%	8 1%	7	11 % *%	7 *%
I don't want to have to change my email address	7 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 *%	4 *%	- -%	- -%	2 *%	4 *%	7 % *%	4 *%
It's not clear what steps I would need to take to switch supplier	7 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	4 *%	2 *%	- -%	- -%	2 *%	7	7 % *%	7 *%
I don't want to have to tell my supplier I want to cancel their service	3 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 *%	2 *%	- -%	- -%	1 *%	3	3 % *%	3 *%
SPONTANEOUS RESPONSES																	
Other reasons	58 2%	- -%	- -%	- -%	1 2%	- -%	- -%	- -%	2 2%	36 3%	22 2%	- -%	- -%	29 2%	36 2%	58 6 2%	41 5 2%

QA30E. Which, if any, of these have you done when considering switching supplier for your fixed line phone (calls) in the last year?

Base: Those who have considered but not switched their fixed line phone service in the last year

		AC1	TIONS TA	KEN	;	SWITC	HED & CO	OVERED	)	SER	VICES S COVI	WITCHE ERED	D &	C	ONSIDE	RED & (	COVEREI	D	SER	VICES CO COVE		ED &
		SWIT-	CONSI DERED	NEIT-	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD	MOB.	FIXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	b	HER *c	<b>DLE</b> ∼d	<b>TV</b> ~e	BAND *f	*g	~h	<b>TV</b> ∼i	BAND *i	*k	~l	DLE ~m	TV ∼n	BAND *∩	~p	α	TV ∼r	BAND *s	~t	
Unweighted total	261	100	135	43	u 1	10	47	9 46	- "	10	48	47	'	5	25	75	16	ч 142	24	57	13	106
· ·	135	28	84	35	1	0	27	8	-	8	27	8	_	5	17	57	8	92	16	44	6	66
Effective Weighted Sample					1	0		·	-	·		•	-	5	• • •		·				0	
Total	155	22	94	50	*	2	11	10	-	2	11	10	-	2	17	47	13	110	17	31	8	77
Actually made the switch to another supplier, but then cancelled the service during the cooling-off period	3 2%	1 6 6%	2 % 2%	- -%	- -%	* 25%	1 % 8%	*	%	* 25%	1 8%	* 3%	- -%	- -%	- -%	- -%	%	3 2%	- -%	- % -%	- -%	2 2%
Started the switching process with your current supplier by telling them you want to cancel the service	5 3%	2 6 11%	2 % 2%	1 2%	- -%	* 139	2 % 20%	* 1%	%	* 13%	2 20%	* 1%	- -%	- -%	- -%	1 1%	- -%	4 4%	- -%	1 % 2%	- -%	2 3%
Started the switching process with another supplier by telling them you want to start using their service	5 3%	2 6 11%	2 % 2%	1 2%	- -%	* 5%	2 % 20%	* 1%	%	* 5%	2 20%	* 1%	- -%	- -%	- -%	1 2%	- -%	4 4%	- -%	- % -%	- -%	2 3%
Contacted your supplier about possibly cancelling their service	26 17%	4 6 20%	18 6 19%	6 12%	- -%	* 199	3 % 29%	1 12%	-%	* 19%	3 28%	1 11%	- -%	- -%	5 28%	8 16%	3 26%	24 21%	4 25%	5 6 15%	* 3%	16 21%
Contacted any other suppliers you could use	27 17%	3 6 12%	18 6 19%	7 14%	- -%	209	2 % 21%	* 3%	-%	* 20%	2 20%	* 3%	- -%	- -%	5 31%	12 25%	4 31%	19 18%	5 29%	9 6 28%	4 48%	13 17%
Looked into the process I would need to go through to change supplier	88 56%	8 % 37%	61 65% a	25 50%	- -%	1 549	2 % 17%	6 60% f	%	1 54%	2 16%	6 59% j	- -%	2 86%	10 55%	31 66%	5 35%	77 70%	8 51%	20 63%	4 45%	54 70%
Looked for information about other suppliers you could use	53 34%	8 6 38%	26 6 28%	21 42%	- -%	1 87 <sup>9</sup>	5 % 45%	3 28%	-%	1 87%	5 45%	3 27%	- -%	1 34%	10 56%	18 38%	6 48%	28 25%	9 56%	11 % 35%	5 57%	18 23%
STARTED PROCESS/ CONTACTED SUPPLIER/S	51 33%	8 6 38%	33 6 35%	14 28%	- -%	1 519	6 % 57% g	2 18%	%	1 51%	6 57% k	2 18%	- -%	- -%	8 46%	17 36%	7 57%	42 38%	7 44%	11 % 36%	4 51%	28 37%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

## QA30E. Which, if any, of these have you done when considering switching supplier for your fixed line phone (calls) in the last year?

Base: Those who have considered but not switched their fixed line phone service in the last year

		ACT	TIONS TAK	KEN	s	WITCH	ED & CO	VERED		SER	VICES SV COVE		8 (	CC	ONSIDE	RED & C	OVERED	)	SERV	ICES CO COVE		ED &
		SWIT-	CONSI DERED		BUN-			MOB.	FIXED LINE CALLS				IXED LINE Calls	BUN-			MOB.	FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	b	HER *c	DLE ~d	TV ∼e	BAND *f	*a	~h	<b>TV</b> ~i	BAND *i	*k	~	DLE ∼m	TV ∼n	BAND *o	~p	а	TV ∼r	BAND *s	~t	u
Unweighted total	261	100	135	43	1	10	47	46	-	10	48	47	-	5	25	75	16	142	24	57	13	106
Effective Weighted Sample	135	28	84	35	1	8	27	8	-	8	27	8	-	5	17	57	8	92	16	44	6	66
Total	155	22	94	50	*	2	11	10	-	2	11	10	-	2	17	47	13	110	17	31	8	77
ONLY LOOKED INTO PROCESS	75 49%	6 % 29%	53 6 57% a	21 42%	- -%	* 7%	1 6%	6 55% f	- -%	* 7%	1 6%	6 55% j	- -%	2 86%	7 38%	24 52%	3 26%	68 62%	6 37%	16 50%	3 31%	48 63%
ONLY LOOKED FOR INFO	21 13%	5 % 21% b	6 6%	11 22% b	- -%	1 36%	2 22%	2 20%	- -%	1 36%	2 21%	2 20%	- -%	* 14%	3 16%	4 9% q	2 16%	- -%	3 19%	3 9% u	1 16%	- -%
None of these	8 5%	3 6 12%	2 6 2%	4 8%	* 100%	* 5%	2 15%	1 7%	- -%	* 5%	2 16%	1 8%	- -%	- -%	- -%	1 3%	* 2%	- -%	- -%	1 5%	* 3%	- -%

QA30E. Which, if any, of these have you done when considering switching supplier for your fixed line phone (calls) in the last year?

Base: Those who have considered but not switched their fixed line phone service in the last year

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

		TV PROCES S	ВЕ	3 PROCES	S	MP PRO	CESS	LL PRO	CESS	МО	BILE	CONTRA			SERVICE	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	i	j	~k	~	m	n	0	р
Unweighted total	261	9	21	7	12	13	13	-	-	119	128	10	7	167	221	247	261
Effective Weighted Sample	135	7	12	6	11	7	2	-	-	62	66	5	7	83	122	126	135
Total	155	1	2	2	6	3	4	-	-	78	65	3	*	90	103	144	155
Actually made the switch to another supplier, but then cancelled the service during the cooling-off period	3 2%	* % 26%	* 3%	- -%	1 14%	- -%	* 7%	- -%	- -%	3 4%	* % *%	- -%	- -%	1 1%	2 6 2%	3 2%	3 % 2%
Started the switching process with your current supplier by telling them you want to cancel the service	5 3%	* % 13%	* 10%	1 24%	1 25%	- -%	* 1%	- -%	- -%	2 2%	3 4%	- -%	* 13%	3 4%	3% 3%	4 % 3%	5 6 3%
Started the switching process with another supplier by telling them you want to start using their service	5 3%	* % 6%	* 7%	- -%	2 33%	- -%	- -%	- -%	- -%	4 5%	1 2%	- -%	- -%	5 5%	3% 3%	5 % 3%	5 6 3%
Contacted your supplier about possibly cancelling their service	26 17%	* % 21%	* 19%	1 41%	2 32%	1 17%	* 11%	- -%	- -%	13 17%	12 3 19%	1 20%	- -%	16 18%	17 6 17%	26 % 18%	26 6 17%
Contacted any other suppliers you could use	27 17%	* % 21%	1 56%	* 13%	1 18%	- -%	* 1%	- -%	- -%	11 14%	15 6 24%	- -%	* 14%	16 18%	20 6 20%	27 % 19%	27 6 17%
Looked into the process I would need to go through to change supplier	88 56%	1 % 57%	1 70%	* 13%	- -%	2 58%	4 84%	- -%	- -%	42 54%	37 57%	1 54%	* 29%	54 60%	58 6 56%	80 % 56%	88 6 56%
Looked for information about other suppliers you could use	53 34%	1 % 92%	1 75%	1 36%	2 33%	1 21%	* 9%	- -%	- -%	25 32%	24 38%	* 19%	* 30%	28 32%	42 6 40%	50 % 35%	53 6 34%
STARTED PROCESS/ CONTACTED SUPPLIER/S	51 33%	1 % 54%	1 63%	2 78%	3 55%	1 17%	1 20%	- -%	- -%	26 33%	25 38%	1 20%	* 27%	32 35%	36 6 35%	50 % 35%	51 6 33%
ONLY LOOKED INTO PROCESS	75 49%	* % 8%	* 22%	- -%	- -%	2 58%	3 77%	- -%	- -%	38 48%	30 46%	1 54%	* 29%	46 51%	46 6 44%	67 % 47%	75 6 49%

## QA30E. Which, if any, of these have you done when considering switching supplier for your fixed line phone (calls) in the last year?

Base: Those who have considered but not switched their fixed line phone service in the last year

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE	S AT HOM	E
Circificance Level 059/	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~C	~d	~e	~†	~g	~h	ı	J	~k	~	m	n	0	р
Unweighted total	261	9	21	7	12	13	13	-	-	119	128	10	7	167	221	247	261
Effective Weighted Sample	135	7	12	6	11	7	2	-	-	62	66	5	7	83	122	126	135
Total	155	1	2	2	6	3	4	-	-	78	65	3	*	90	103	144	155
ONLY LOOKED FOR INFO	21 13%	1 38%	* 12%	* 11%	1 23%	* 16%	* 2%	- -%	- -%	12 16%	7 11%	* 15%	* 30%	7 8%	16 16%	19 % 13%	21 6 13%
None of these	8 5%	- -%	* 4%	* 11%	1 23%	* 9%	* 1%	- -%	- -%	3 4%	4 6%	* 11%	* 14%	5 5%	5 5%	7 % 5%	8 5%

## QA31E. Why haven't you taken any of these steps (SHOWN AT QA30E) towards switching to another supplier for your Fixed line phone (calls) so far?

Base: Those who have considered switching their fixed line phone service but not taken any action

		ACT	IONS TAI	KEN		SWITCI	HED & CC	VERED		SEF	RVICES S COVE	WITCHE ERED	D &	CC	NSIDE	RED & C	OVERED		SERVI	ICES CO COVE	NSIDERE RED	∃D &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS		BROAD		FIXED LINE CALLS
Cignificance Loyal: 050/	Total	CHED *a	*b	HER	<b>DLE</b> ~d	TV	BAND ~f		h	TV ∼i	BAND *:	~k	~	DLE		BAND *o		*a	TV I	BAND	4	*u
Significance Level: 95%	104			~C	u	~e a	•	~g	~h	-	J 24			~m	~n		~p		40	~\$ 07	(	-
Unweighted total	134	65	51	25	1	9	30	28	-	9	31	29	-	2	13	36	10	47	13	27	8	32
Effective Weighted Sample	64	34	29	21	1	7	16	19	-	7	16	20	-	2	8	29	5	31	8	21	3	18
Total	61	11	28	25	*	1	7	4	-	1	7	4	-	1	10	19	7	28	9	12	5	18
Base for %	26	1	12	13	-	-	1	-	-	-	1	-	-	-	5	3	3	8	5	3	3	7
Just haven't got around to thinking about it	11 42%	1 6 100%	5 43%	5 38%	- -%	- -9	1 6 100%	- -%	- -%	- -%	1 100%	- -%	- -%	- -%	2 38%	1 23%	3 80%	3 30%	2 38%	1 23%	3 80%	3 34%
Waiting until the end of the contract period	10 39%	- % -%	5 40%	6 42%	- -%	- -9	- % -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	3 62%	1 42%	- -%	4 53%	3 62%	1 42%	- -%	3 47%
Had to disconnect	3 10%	- % -%	3 5 21%	- -%	- -%	- -9	- % -%	- -%	- -%	-%	-%	- -%	- -%	- -%	- -%	- -%	3 80%	3 30%	- -%	- -%	3 80%	3 34%
Undecided/ waiting for the right time	2 7%	- % -%	1 5%	1 10%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 20%	1 20%	- -%	- -%	1 20%	1 20%	- -%
Too expensive	1 5%	- % -%	-%	1 11%	- -%	- -9	- % -%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Don't offer anything better (price/ service/ deal)	* 2%	- % -%	* 4%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 15%	- -%	* 5%	- -%	* 15%	- -%	* 6%
Other reasons	1 4%	- % -%	1 5 8%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 11%	- -%	- -%	- -%	1 13%
No answer	1	_	1	_	_	_	_	_	-	_	_	_	_	_	1	1	_	_	1	1	-	_

## QA31E. Why haven't you taken any of these steps (SHOWN AT QA30E) towards switching to another supplier for your Fixed line phone (calls) so far?

Base: Those who have considered switching their fixed line phone service but not taken any action

	1	TV PROCES S	ВЕ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOME	≣
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	*j	~k	~	m	n	0	р
Unweighted total	134	8	15	4	6	9	5	-	-	60	66	7	3	82	121	126	134
Effective Weighted Sample	64	6	8	4	5	9	2	-	-	29	29	7	3	36	63	59	64
Total	61	1	1	1	3	1	*	-	-	28	28	1	*	33	47	56	61
Base for %	26	-	-	-	1	-	-	-	-	13	10	-	-	12	13	23	26
Just haven't got around to thinking about it	11 42%	- -%	- -%	- -%	1 100%	- -%	- -%	- -%	- -%	6 48%	3 36%	- -%	- -%	6 53%	4 31%	10 43%	11 42%
Waiting until the end of the contract period	10 39%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	4 30%	6 64%	- -%	- -%	6 47%	5 42%	10 44%	10 39%
Had to disconnect	3 10%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 26%	- -%	- -%	3 21%	-%	3 5 11%	3 5 10%
Undecided/ waiting for the right time	2 7%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 5%	- -%	- -%	- -%	- -%	1 5%	1 3%	2 7%
Too expensive	1 5%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 10%	- -%	- -%	- -%	- -%	1 11%	1 6 6%	1 5 5%
Don't offer anything better (price/ service/ deal)	* 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 3%	-%	* 2%
Other reasons	1 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 7%	- -%	- -%	- -%	- -%	1 7%	1 5 4%	1 4%
No answer Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p	1	-	-	-	-	-	-	-	-	-	1	-	-	1	1	1	1

QA32E. Which, if any, of these are reasons why you have not considered switching to another supplier for your fixed line phone calls in the last year?

Base: Those who neither switched nor considered switching their standalone fixed line phone service in the last year

		ACT	IONS TAI	KEN	5	SWITCH	HED & CO	VERED		SERV	ICES SI	WITCHED	8 (	cc	NSIDEF	RED & CO	OVERED		SERV	ICES COI	NSIDERE RED	:D &
		SWIT-	CONSI DERED		BUN-				IXED LINE CALLS				IXED LINE CALLS	BUN-				IXED LINE CALLS				IXED LINE CALLS
Significance Level: 95%	Total	CHED *a	*b	HER c	<b>DLE</b> ∼d	TV	BAND ~f	**	~h	TV E ∼i	BAND	*k	~	<b>DLE</b> ∼m		BAND		0	TV ∼r	BAND	4	-41
•	coc			•		~e	•	*g	~11	~  -7	~j		~	~	~n	~0	~p	~q	~  4	~\$ 40	~( 44	~u
Unweighted total	686	58	31	600	3	5	25	32	-	1	28	33	-		1	19	18	-	4	18	11	-
Effective Weighted Sample	613	39	27	552	3	4	22	22	-	6	25	22	-	1	6	17	15	-	3	17	9	-
Total	1073	60	33	982	2	5	19	40	-	6	21	41	-	1	9	22	22	-	4	19	12	-
PROMPTED RESPONSES																						
I'm happy/ satisfied/ content with my current supplier	927 86%	49 6 81%	26 80%	853 87%	* 16%	5 100%	15 6 79%	34 85%	- -%	5 83%	15 73%	34 83%	- -%	1 100%	8 86%	17 77%	18 81%	- -%	4 100%	14 73%	11 88%	- -%
There's not enough difference in cost to be worth switching	59 5%	2 4%	4 13%	53 5%	- -%	- -%	-%	2 6%	- -%	- -%	- -%	2 6%	- -%	- -%	- -%	4 17%	1 3%	- -%	- -%	4 20%	1 5%	- -%
It's too time-consuming to go through the process of switching from one supplier to another	57 5%	- %	2 5%	55 6%	- -%	- -%	- 6 -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 3%	3 12%	- -%	- -%	1 4%	1 8%	- -%
It's difficult to compare the services available from different providers	40 4%	1 5 1%	- -%	40 4%	- -%	- -%	1 3%	1 2%	- -%	- -%	1 3%	1 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
There's a big risk that something will go wrong in the switch from one supplier to another and I will lose service	28 3%	1 5 2%	- -%	27 3%	- -%	- -%	- % -%	1 3%	- -%	- -%	- -%	1 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
It's not clear what steps I would need to take to switch supplier	14 1%	-%	- -%	14 1%	- -%	- -%	- %	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
I'm still within my contract period/ would have to pay an early termination charge/ cancellation charge	14 1%	- % -%	1 3%	13 1%	- -%	- -%	- 6 -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 4%	- -%	- -%	- -%	1 5%	- -%	- -%
It would have been difficult to keep my phone number	9 1%	1 5 1%	1 3%	8 1%	- -%	- -%	1 5%	- -%	- -%	- -%	1 4%	- -%	- -%	- -%	- -%	- -%	1 4%	- -%	- -%	- -%	1 7%	- -%
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u																						

QA32E. Which, if any, of these are reasons why you have not considered switching to another supplier for your fixed line phone calls in the last year?

Base: Those who neither switched nor considered switching their standalone fixed line phone service in the last year

		ΔCI	TIONS TAI	(FN	SI	WITCH	HED & COV	/FRFD		SER\	ICES SV COVEI		D &	C	ONSIDER	RED & C	OVEREI	n	SERVI	CES CON		:D &
	Total	SWIT- CHED	CONSI		BUN- DLE		BROAD I	F	IXED LINE CALLS	I TV E	BROAD I	MOB.	FIXED LINE CALLS		I	BROAD	MOB.	FIXED LINE CALLS		BROAD I	F	IXED LINE CALLS
Significance Level: 95%	Total	*a	*b	C	~d	~e	~f	*g	~h	~i	~j	*k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	686	58	31	600	3	5	25	32	-	7	28	33	-	1	7	19	18	-	4	18	11	-
Effective Weighted Sample	613	39	27	552	3	4	22	22	-	6	25	22	-	1	6	17	15	-	3	17	9	-
Total	1073	60	33	982	2	5	19	40	-	6	21	41	-	1	9	22	22	-	4	19	12	-
I don't want to have to change my email address	3 *%	- 6 -9	- % -%	3 *%	- -%	- -%	- %	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
I would need to change, return or pay for equipment I have from my supplier	2 *%	- 6 -9	- % -%	2	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
I don't want to have to tell my supplier I want to cancel their service	1 *%	1 5 19 C	- % -%	- -%	1 33%	- -%	- 5 -%	- -%	- -%	- -%	1 3%	1 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Other reasons	27 2%	2 3%	- % -%	25 3%	- -%	- -%	-%	2 5%	- -%	- -%	- -%	2 5%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Don't know	49 5%	7 5 11% c	1 % 3%	41 4%	1 51%	- -%	3 5 17%	3 8%	- -%	1 17%	4 20%	3 8%	- -%	- -%	1 14%	1 5%	1 4%	- -%	- -%	1 5%	- -%	- -%
SPONTANEOUS RESPONSES																						
Can't be bothered	10 1%	- 6 -9	- % -%	10 1%	- -%	- -%	- %	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
No choice/ not available	6 1%	2 3% c	- % -%	4 *%	- -%	- -%	%	2 5%	- -%	- -%	- -%	2 5%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Too expensive/ price	1 *%	- 6 -9	-%	1 *%	- -%	- -%	- %	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Don't use it enough/ need it	1 *%	- 6 -9	- % -%	1 *%	- -%	- -%	- %	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Other reasons	10 1%	- 6 -9	- % -%	10 1%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u																						

## QA32E. Which, if any, of these are reasons why you have not considered switching to another supplier for your fixed line phone calls in the last year?

Base: Those who neither switched nor considered switching their standalone fixed line phone service in the last year

		AC	TIONS TAR	KEN	S	WITCH	ED & CO	VERED		SERV	ICES S	WITCHED RED	&	C	ONSIDE	RED & C	OVERE	D	SER		NSIDERI ERED	ED &
			CONSI				BROAD		FIXED LINE	E	BROAD		XED LINE			BROAD		FIXED LINE		BROAD		FIXED LINE
	Total	SWIT- CHED	IT- DERED NEIT- BUN- ED HER DLE *a *b c ~d			TV	BAND	PHONE	CALLS	TV E		PHONE (	CALLS	BUN- DLE	TV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS
Significance Level: 95%		*a	*b	С	~d	~e	~f	*g	~h	~i	~j	*k	~	~m	~n	~0	~p	~q	~r	~\$	~t	~u
Unweighted total	686	58	31	600	3	5	25	32	-	7	28	33	-	1	7	19	18	-	4	18	11	-
Effective Weighted Sample	613	39	27	552	3	4	22	22	-	6	25	22	-	1	6	17	15	-	3	17	9	-
Total	1073	60	33	982	2	5	19	40	-	6	21	41	-	1	9	22	22	-	4	19	12	-
Don't know	49 59	7 % 11%	1 % 3%	41 4%	1 51%	- -%	3 17%	3 8%	- -%	1 17%	4 20%	3 8%	- -%	- -%	1 14%	1 5%	1 4%	- -%	- -%	1 5 5%	- -%	- -%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

QA32E. Which, if any, of these are reasons why you have not considered switching to another supplier for your fixed line phone calls in the last year?

Base: Those who neither switched nor considered switching their standalone fixed line phone service in the last year

		TV PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	МО	BILE	CONTRA PROC		;	SERVICE	S AT HOME	Ξ
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	i	j	~k	~	m	n	0	р
Unweighted total	686	5	7	8	11	11	7	-	-	332	226	8	7	294	300	558	686
Effective Weighted Sample	613	4	5	8	11	7	6	-	-	302	195	6	6	260	258	496	613
Total	1073	4	4	7	9	13	11	-	-	518	375	12	11	460	467	893	1073
PROMPTED RESPONSES																	
I'm happy/ satisfied/ content with my current supplier	927 86%	3 77%	1 32%	6 87%	7 74%	13 93%	10 89%	- -%	- -%	435 84%	324 86%	12 100%	10 89%	388 84%	382 6 82%	759 % 85%	927 86%
There's not enough difference in cost to be worth switching	59 5%	- -%	- -%	- -%	- -%	- -%	1 11%	- -%	- -%	29 6%	25 5 7%	- -%	1 11%	33 7%	28 6 6%	54 % 6%	59 5 5%
It's too time-consuming to go through the process of switching from one supplier to another	57 5%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	31 6%	23	- -%	- -%	16 3%	25 6 5%	53 % 6%	57 5 5%
It's difficult to compare the services available from different providers	40 4%	- -%	- -%	- -%	1 7%	- -%	- -%	- -%	- -%	21 4%	13 4%	- -%	- -%	15 3%	18 6 49	34 % 4%	40 4%
There's a big risk that something will go wrong in the switch from one supplier to another and I will lose service	28 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	16 3%	7 2%	- -%	- -%	16 3%	12 6 3%	22 % 2%	28 3%
It's not clear what steps I would need to take to switch supplier	14 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	8 2%	3 1%	- -%	- -%	5 1%	3 6 1%		14 5 1%
I'm still within my contract period/ would have to pay an early termination charge/ cancellation charge	14 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 1%	11 5 3%	- -%	- -%	3 1%	11 6 2%	14 % 2%	14 5 1%
It would have been difficult to keep my phone number	9 1%	- -%	- -%	- -%	1 10%	- -%	- -%	- -%	- -%	6 1%	- %	- -%	- -%	3 1%	4 6 19	6 % 1%	9 5 1%

QA32E. Which, if any, of these are reasons why you have not considered switching to another supplier for your fixed line phone calls in the last year?

Base: Those who neither switched nor considered switching their standalone fixed line phone service in the last year

		TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		!	SERVICES	AT HOME	<b>E</b>
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV		MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	i	j	~k	~l	m	n	0	р
Unweighted total	686	5	7	8	11	11	7	-	-	332	226	8	7	294	300	558	686
Effective Weighted Sample	613	4	5	8	11	7	6	-	-	302	195	6	6	260	258	496	613
Total	1073	4	4	7	9	13	11	-	-	518	375	12	11	460	467	893	1073
I don't want to have to change my email address	3 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 1%	- -%	- -%	- -%	- -%	- -%	3 *%	3 *%
I would need to change, return or pay for equipment I have from my supplier	2 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2	- -%	- -%	- -%	- -%	- -%	2	2 *%
I don't want to have to tell my supplier I want to cancel their service	1 *%	- -%	1 19%	- -%	- -%	1 5%	- -%	- -%	- -%	- -%	1 *%	- -%	- -%	1 *%	1 *%	1	1 *%
Other reasons	27 2%	- -%	- -%	- -%	- -%	* 2%	- -%	- -%	- -%	11 2%	14 4%	- -%	- -%	18 4%	21 5%	25 3%	27 2%
Don't know	49 5%	1 23%	2 49%	1 13%	2 16%	- -%	- -%	- -%	- -%	29 6%	15 4%	- -%	- -%	27 6%	27 6%	44 5%	49 5%
SPONTANEOUS RESPONSES																	
Can't be bothered	10 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	5 1%	5 1%	- -%	- -%	4 1%	6 1%	10 1%	10 1%
No choice/ not available	6 1%	- -%	- -%	- -%	- -%	* 2%	- -%	- -%	- -%	2 *%	4 1%	- -%	- -%	6 1%	4 1%	6 1%	6 1%
Too expensive/ price	1 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 *%	- -%	- -%	1 *%	1 *%	1	1 *%
Don't use it enough/ need it	1 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 *%	- -%	- -%	- -%	1 *%	1	1 *%
Other reasons	10 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	4 1%	4 1%	- -%	- -%	7 1%	10 2%	8 1%	10 1%
Don't know	49 5%	1 23%	2 49%	1 13%	2 16%	- -%	- -%	- -%	- -%	29 6%	15 4%	- -%	- -%	27 6%	27 6%	44 5%	49 5%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

### QA32E. ANY MENTIONS OF HASSLE

Base: Those who neither switched nor considered switching their standalone fixed line phone service in the last year

		AC <sup>-</sup>	TIONS TAI	KEN	5	SWITCH	HED & CO	VERED		SER	VICES SI COVE		<b>.</b> & C	C	ONSIDE	ERED & C	OVERE	)	SER		ONSIDERE ERED	.D &
		CMIT	CONSI		DUN		BROAD	MOB.	FIXED		BROAD	MOB.	LINE	DUN		BROAD	MOB.	FIXED LINE		BROAD	MOB.	LINE
	Total	SWIT- CHED	DERED	HER	BUN- DLE	TV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS	BUN- DLE	TV	BAND	PHONE	CALLS	TV		PHONE (	CALLS
Significance Level: 95%		*a	*b	С	~d	~e	~f	*g	~h	~i	~j	*k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	686	58	31	600	3	5	25	32	-	7	28	33	-	1	7	19	18	-	4	18	11	-
Effective Weighted Sample	613	39	27	552	3	4	22	22	-	6	25	22	-	1	6	17	15	-	3	17	9	-
Total	1073	60	33	982	2	5	19	40	-	6	21	41	-	1	9	22	22	-	4	19	12	-
TOTAL HASSLE MENTIONS	82 8%	2 6 49	3 % 8%	78 8%	- -%	- -%	1 5%	1 3%	- -%	- -%	1 4%	1 3%	- -%	- -%	- -%	1 3%	4 16%	- -%	- -9⁄	1 % 4%	2 16%	- -%

## QA32E. ANY MENTIONS OF HASSLE

Base: Those who neither switched nor considered switching their standalone fixed line phone service in the last year

	F	PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	ΤV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	i	j	~k	~	m	n	0	р
Unweighted total	686	5	7	8	11	11	7	-	-	332	226	8	7	294	300	558	686
Effective Weighted Sample	613	4	5	8	11	7	6	-	-	302	195	6	6	260	258	496	613
Total	1073	4	4	7	9	13	11	-	-	518	375	12	11	460	467	893	1073
TOTAL HASSLE MENTIONS	82 8%	- -%	- -%	- -%	1 10%	- -%	- -%	- -%	- -%	48 9%	26 7%	- -%	- -%	27 6%	35 5 7%	74 % 8%	82 % 8%

### QA32E. ANY MENTIONS OF HAPPY AND HASSLE

Base: Those who neither switched nor considered switching their standalone fixed line phone service in the last year

		ACT	TIONS TAI	KEN	8	SWITC	HED & CO	OVERED		SER	RVICES S COVE		D &	C	ONSIDE	ERED & C	OVERED	)	SER		ONSIDERE ERED	ED &
		014/17	CONSI				BROAD	MOB.	FIXED LINE		BROAD	MOB.	LINE	Bull		BROAD	MOB.	FIXED		BROAD	MOB.	LINE
	Total	SWIT- CHED	DERED	NEII- HER	BUN- DLE	ΤV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS	BUN- DLE	TV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS
Significance Level: 95%		*a	*b	С	~d	~e	~f	*g	~h	~i	~j	*k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	686	58	31	600	3	5	25	32	-	7	28	33	-	1	7	19	18	-	4	18	11	-
Effective Weighted Sample	613	39	27	552	3	4	22	22	-	6	25	22	-	1	6	17	15	-	3	17	9	-
Total	1073	60	33	982	2	5	19	40	-	6	21	41	-	1	9	22	22	-	4	19	12	-
BOTH HAPPY AND HASSLE	55 5%	1 6 2%	1 % 3%	53 5%	- -%	- -9	- % -%	1 3%	- -%	- -%	%	1 3%	- -%	- -%	- -%	- 5 -%	1 5%	- -%	- -%	- % -%	1 8%	- -%

## QA32E. ANY MENTIONS OF HAPPY AND HASSLE

Base: Those who neither switched nor considered switching their standalone fixed line phone service in the last year

	F	PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOM	E
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	i	j	~k	~	m	n	0	р
Unweighted total	686	5	7	8	11	11	7	-	-	332	226	8	7	294	300	558	686
Effective Weighted Sample	613	4	5	8	11	7	6	-	-	302	195	6	6	260	258	496	613
Total	1073	4	4	7	9	13	11	-	-	518	375	12	11	460	467	893	1073
BOTH HAPPY AND HASSLE	55 5%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	28 5%	22 6%	- -%	- -%	17 4%	20 4%	50 6 6%	55 6 5%

### QA32E. DISSATISFIED WITH PROVIDER AND HASSLE

Base: Those who neither switched nor considered switching their standalone fixed line phone service in the last year

		AC <sup>-</sup>	TIONS TA	KEN	5	SWITC	HED & CO	OVERED		SER	VICES SI COVE		8 (	C	ONSIDE	RED & C	OVERE	)	SER		ONSIDERE ERED	:D &
		OMUT	CONSI		BUN		BROAD	MOB.	FIXED		BROAD	MOB.	LINE	DUN		BROAD	MOB.	FIXED		BROAD	MOB.	LINE
	Total	SWIT- CHED	DERED	HER	BUN- DLE	TV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS	BUN- DLE	TV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS
Significance Level: 95%		*a	*b	С	~d	~e	~f	*g	~h	~i	~j	*k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	686	58	31	600	3	5	25	32	-	7	28	33	-	1	7	19	18	-	4	18	11	-
Effective Weighted Sample	613	39	27	552	3	4	22	22	-	6	25	22	-	1	6	17	15	-	3	17	9	-
Total	1073	60	33	982	2	5	19	40	-	6	21	41	-	1	9	22	22	-	4	19	12	-
BOTH DISSATISFIED AND HASSLE	8 19	- % -9	1 % 2%	7 1%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 3%	- -%	- -%	- -%	1 % 4%	- % -%	- -%

### QA32E. DISSATISFIED WITH PROVIDER AND HASSLE

Base: Those who neither switched nor considered switching their standalone fixed line phone service in the last year

	1	TV PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	i	j	~k	~	m	n	0	р
Unweighted total	686	5	7	8	11	11	7	-	-	332	226	8	7	294	300	558	686
Effective Weighted Sample	613	4	5	8	11	7	6	-	-	302	195	6	6	260	258	496	613
Total	1073	4	4	7	9	13	11	-	-	518	375	12	11	460	467	893	1073
BOTH DISSATISFIED AND HASSLE	8 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	5 1%	3 1%	- -%	- -%	3 1%	1 *%	8 6 1%	8 5 1%

QA33E. Which one of these is the main reason why you have not considered switching to another supplier for your fixed line phone calls?

Base: Those who neither switched nor considered switching their standalone fixed line phone service in the last year

		ACT	IONS TA	KEN	;	SWITC	HED & CO	VERED		SER	VICES S COVE		:D &	CC	ONSIDE	ERED & C	OVEREI	)	SERV	ICES CO COVE		ED &
			CONSI				BROAD	MOB.	FIXED LINE		BROAD	MOB.	FIXED LINE			BROAD	MOB.	FIXED LINE		BROAD	MOB.	FIXED LINE
	Total	SWIT- CHED	DERED	NEIT- HER	BUN- DLE	TV		PHONE	CALLS	TV	BAND	PHONE	CALLS	BUN- DLE	TV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS
Significance Level: 95%		*a	*b	С	~d	~e	~f	*g	~h	~i	~j	*k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	686	58	31	600	3	5	25	32	-	7	28	33	-	1	7	19	18	-	4	18	11	-
Effective Weighted Sample	613	39	27	552	3	4	22	22	-	6	25	22	-	1	6	17	15	-	3	17	9	-
Total	1073	60	33	982	2	5	19	40	-	6	21	41	-	1	9	22	22	-	4	19	12	-
PROMPTED RESPONSES																						
I'm happy/ satisfied/ content with my current supplier	906 84%	49 6 81%	24 73%	834 85%	* 16%	5 100%	15 % 79%	34 85%	- -%	5 83%	15 73%	34 83%	- -%	1 100%	8 86%	16 5 71%	17 77%	- -%	4 100%	12 66%	10 79%	- -%
There's not enough difference in cost to be worth switching	35 3%	1 6 2%	4 13% c	30 3%	- -%	- -9	- % -%	1 3%	- -%	- -%	- -%	1 3%	- -%	- -%	- -%	4 5 17%	1 3%	- -%	- -%	4 20%	1 5%	- -%
It's difficult to compare the services available from different providers	23 2%	- % -%	%	23 2%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- %	- -%	- -%	- -%	- -%	- -%	- -%
It's too time-consuming to go through the process of switching from one supplier to another	13 1%	- % -%	2 5 5%	11 1%	- -%	- -0,	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 5 3%	3 12%	- -%	- -%	1 4%	1 8%	- -%
There's a big risk that something will go wrong in the switch from one supplier to another and I will lose service	12 1%	- % -%	- 5 -%	12 1%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- 5 -%	- -%	- -%	- -%	- -%	- -%	- -%
I'm still within my contract period/ would have to pay an early termination charge/ cancellation charge	8 1%	- % -%	1 3%	7 1%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 5 4%	- -%	- -%	- -%	1 5%	- -%	- -%
It's not clear what steps I would need to take to switch supplier	3	- %	-	3	-%	- -0,	-%	-%	- -%	-%	- -%	- -%	- -%	-%	-%	-%	- -%	-%	-%	- -%	- -%	-%
It would have been difficult to keep my phone number	2 *%	1 6 1%		1 *%	- -%	- -0,	1 % 5%	- -%	- -%	- -%	1 4%	- -%	- -%	- -%	- -%	-%	1 4%	- -%	- -%	- -%	1 7%	- -%
O			С																			

## QA33E. Which one of these is the main reason why you have not considered switching to another supplier for your fixed line phone calls?

Base: Those who neither switched nor considered switching their standalone fixed line phone service in the last year

		AC <sup>-</sup>	TIONS TA	KEN		SWITC	HED & CO	VERED		SEF		SWITCHI ERED	ED &	C	ONSIDI	ERED & C	OVERE	D	SER'		ONSIDER ERED	≀ED &
	Total	SWIT-	CONS		BUN- DLE	TV	BROAD BAND	MOB.	FIXED LINE CALLS	τv	BROAD		FIXED LINE CALLS	BUN- DLE	TV	BROAD BAND		FIXED LINE CALLS	TV		D MOB.	FIXED LINE CALLS
Significance Level: 95%	. • • • •	*a	*b	C	~d	~e	~f	*g	~h	~i	~j	*k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	686	58	31	600	3	5	25	32	-	7	28	33	-	1	7	19	18	-	4	18	11	-
Effective Weighted Sample	613	39	27	552	3	4	22	22	-	6	25	22	-	1	6	17	15	-	3	17	9	-
Total	1073	60	33	982	2	5	19	40	-	6	21	41	-	1	9	22	22	-	4	19	12	-
I don't want to have to tell my supplier I want to cancel their service	1	1 % 1% c	- % -%	%	1 33%	- -%	- % -%	- -%	- -%	- -%	1 6 3%	1 5 2%	%	- -%	- -%	- % -%	- -%	- %	- -%	- % -%	- % -%	- 5 -%
SPONTANEOUS RESPONSES																						
Other reasons	22 29		- % -%	20 2%	- -%	- -9	- % -%	2 5%	-%	- -%	- % -%	2 5%	-%	- -%	- -9	- % -%	- -%	%	- -9	- % -%	- % -%	-%

# QA33E. Which one of these is the main reason why you have not considered switching to another supplier for your fixed line phone calls?

Base: Those who neither switched nor considered switching their standalone fixed line phone service in the last year

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	МО	BILE	CONTRA PROC		5	SERVICES	S AT HOMI	<b>=</b>
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	i	j	~k	~	m	n	0	р
Unweighted total	686	5	7	8	11	11	7	-	-	332	226	8	7	294	300	558	686
Effective Weighted Sample	613	4	5	8	11	7	6	-	-	302	195	6	6	260	258	496	613
Total	1073	4	4	7	9	13	11	-	-	518	375	12	11	460	467	893	1073
PROMPTED RESPONSES																	
I'm happy/ satisfied/ content with my current supplier	906 84%	3 77%	1 32%	6 87%	7 74%	13 93%	10 89%	- -%	- -%	426 82%	314 6 84%	12 100%	10 89%	378 82%	367 79%	741 % 83%	906 84% n
There's not enough difference in cost to be worth switching	35 3%	- -%	- -%	- -%	- -%	- -%	1 11%	- -%	- -%	18 3%	15 4%	- -%	1 11%	19 4%	19 4%	33 6 4%	35 3%
It's difficult to compare the services available from different providers	23 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	12 2%	9 3%	- -%	- -%	10 2%	14 3%	22 6 2%	23 2%
It's too time-consuming to go through the process of switching from one supplier to another	13 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	11 2%	2 *%	- -%	- -%	1 *%	7 2%	13 6 1%	13 1%
There's a big risk that something will go wrong in the switch from one supplier to another and I will lose service	12 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	8 2%	- % -%	- -%	- -%	7 2%	4	8 6 1%	12 1%
I'm still within my contract period/ would have to pay an early termination charge/ cancellation charge	8 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	8 5 2% i	- -%	- -%	3 1%	8 2%	8 6 1%	8 1%
It's not clear what steps I would need to take to switch supplier	3 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 *%	1 *%	- -%	- -%	1 *%	1 *9/	3 % *%	3

## QA33E. Which one of these is the main reason why you have not considered switching to another supplier for your fixed line phone calls?

Base: Those who neither switched nor considered switching their standalone fixed line phone service in the last year

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

		PROCES S	ВЕ	B PROCESS	6	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA		;	SERVICE!	S AT HOME	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	i	j	~k	~	m	n	0	р
Unweighted total	686	5	7	8	11	11	7	-	-	332	226	8	7	294	300	558	686
Effective Weighted Sample	613	4	5	8	11	7	6	-	-	302	195	6	6	260	258	496	613
Total	1073	4	4	7	9	13	11	-	-	518	375	12	11	460	467	893	1073
It would have been difficult to keep my phone number	2 *%	- -%	- -%	- -%	1 10%	- -%	- -%	- -%	- -%	1 *%	%	- -%	- -%	- -%	1 *%	1 % *%	2 *%
I don't want to have to tell my supplier I want to cancel their service	1 *%	- -%	1 19%	- -%	- -%	1 5%	- -%	- -%	- -%	-%	1 *%	- -%	- -%	1 *%	1 *%	1 % *%	1 % *%
SPONTANEOUS RESPONSES																	
Other reasons	22 2%	- -%	- -%	- -%	- -%	* 2%	- -%	- -%	- -%	11 2%	9 2%	- -%	- -%	14 3%	18 5 4%		22 6 2%

Base : All respondents

		ACT	IONS TA	KEN	(	SWITCH	IED & CC	VERED		SER	VICES S' COVE		D &	C	ONSIDEI	RED & C	OVERE	)	SERV	ICES CO		ED &
	Total	SWIT- CHED	CONSI	NEIT- HER	BUN- DLE	ΤV	BROAD BAND		FIXED LINE CALLS		BROAD BAND	MOB.	FIXED LINE CALLS	BUN- DLE		BROAD BAND		FIXED LINE CALLS	TV	BROAD BAND	MOB.	FIXED LINE CALLS
Significance Level: 95%	rotai	а	b	C	d	e	f	g	h	i	j	k	1	m	n	0	р	q	r	S	t	u
Unweighted total	2871	925	460	1551	125	87	373	341	216	155	489	351	335	155	88	174	194	142	124	242	149	214
Effective Weighted Sample	2005	434	302	1405	88	45	222	119	142	92	300	125	225	112	48	119	126	92	77	189	95	146
Total	3268	465	322	2523	101	37	149	152	145	107	235	163	243	119	59	122	162	110	86	156	108	156
B1 - Switched whole package of services	102 3%	102 22% bc	9 3% c	- -%	101 100% efgh	1 4% f	- -%	7 5% fh	* *%	71 67% jkl	86 37% k	18 11%	98 40% k	- -%	1 2%	- -%	9 6% moq	- -%	1 2%	- -%	8 7% su	- -%
B2 - Switched TV service	44 1%	43 9% bc	3 1% c	- -%	1 1%	37 100% dfgh	24 16% dgh	3 2%	9 6%	37 35% jkl	25 11% kl	3 2%	10 4%	*%	- -%	1 1%	1 1%	2 2%	- -%	1 1%	1 1%	1 1%
B3 - Switched Broadband service	150 5%	150 32% bc	10 3% c	- -%	- -%	19 50% dg	149 100% degh	10 6% d	67 46% dg	19 17% k	149 63% ikl	10 6%	67 27% k	- -%	3 5% mo	- -%	8 5% mo	5 5% mo	3 3% s	- -%	4 4% s	3 2%
B4 - Switched Mobile phone network	167 5%	165 35% bc	20 6% c	2 *%	8 8%	6 16%	21 14%	152 100% defh	15 10%	11 11%	29 12%	152 94% ijl	23 9%	9 7% p	3 5% p	7 6% p	- -%	9 8% p	9 10% t	9 6% t	- -%	13 8% t
B5 - Switched fixed line service	158 5%	158 34% bc	5 2% c	- -%	*%	10 28% dg	78 52% deg	14 9% d	145 100% defg	11 10%	78 33% ik	15 9%	145 60% ijk	1 1%	* 1%	1 1%	6 4%	- -%	1 1%	1 1%	3 3% u	- -%
C1 - Considered switching whole package of services	124 4%	11 2%	85 26% ac	35 1%	- -%	* 1%	- -%	10 6% dfh	1 *%	* *%	- -%	10 6% ijl	1 *%	119 100% nopq	7 12% oq	* *%	22 14% oq	2 1%	51 59% t	75 48% t	18 17%	80 51% t
C2 - Considered switching TV service	65 2%	11 2% c	42 13% ac	19 1%	2 2%	- -%	4 3%	4 3%	2 1%	- -%	6 3%	4 3%	4 2%	7 6% p	59 100% mopq	7 6% p	2 1%	9 8% p	39 45% stu	11 7% t	2 2%	11 7%
C3 - Considered switching Broadband service	131 4%	9 2%	89 28% ac	40 2%	- -%	1 3% f	- -%	6 4% f	2 1%	1 1%	- -%	6 4% j	2 1%	*%	12 20% mp	122 100% mnpq	13 8% m	40 36% mp	10 12%	82 52% rtu	10 10%	24 15%
C4 - Considered switching Mobile phone network	192 6%	35 8% c	119 37% ac	55 2%	11 11% g	2 4% q	17 11% g	- -%	13 9% g	10 9% k	28 12% k	- -%	24 10% k	24 20%	12 21%	20 16%	162 100% mnog	21 19%	17 20%	30 19%	104 96% rsu	26 17%
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u		_			3	3	3		3								- 1					

Base : All respondents

		ACT	TIONS TA	KEN	s	SWITCH	HED & CO	VERED		SER	VICES SI COVE		D &	CC	ONSIDEI	RED & C	OVERED	)	SERV	ICES COI		ED &
		SWIT-	CONSI DERED	NEIT-	BUN-				FIXED LINE CALLS			MOB.	FIXED LINE Calls				MOB.	FIXED LINE CALLS				FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	b	С	d	е	f	g	h	İ	j	k	- 1	m	n	0	р	q	r	S	t	u
Unweighted total	2871	925	460	1551	125	87	373	341	216	155	489	351	335	155	88	174	194	142	124	242	149	214
Effective Weighted Sample	2005	434	302	1405	88	45	222	119	142	92	300	125	225	112	48	119	126	92	77	189	95	146
Total	3268	465	322	2523	101	37	149	152	145	107	235	163	243	119	59	122	162	110	86	156	108	156
C5 - Considered switching fixed line service	123		86	31	-	1	7	8	-	1	7	8	-	2	15	42	11	110	14	27	7	77
	49	% 3%	6 27%	1%	-%	2%	5%	5%	-%	1%	3%	5%	-%	2%	25%	34%	7%	100%	16%	17%	6%	49%
		С	ac				dh	h			I	I			mp	mp		mnop	t	t		rst
D - NONE OF THESE	2382	_	-	2382	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	739	% -%	<b>6</b> -%	94% ab	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%

Base : All respondents

	F	TV PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MO	BILE	CONTRA PROC		;	SERVICES	S AT HOME	Ē
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		а	b	С	d	е	f	*g	h	i	j	*k	*	m	n	0	р
Unweighted total	2871	108	125	109	161	106	93	75	206	1342	1288	70	73	1721	2052	2630	2508
Effective Weighted Sample	2005	61	53	79	130	39	27	52	150	988	829	26	21	1151	1309	1816	1734
Total	3268	73	31	58	118	48	40	49	173	1599	1386	34	29	1853	2027	2985	2764
B1 - Switched whole package of services	102 3%	50 68%	6 21%	22 38% b	51 43% b	10 22%	3 8%	25 51%	65 37%	49 3%	45 3%	3 10%	* 2%	90 5% o	87 4%	94 3%	101 4%
B2 - Switched TV service	44 1%	25 34%	2 6%	5 8%	15 13%	- -%	2 4%	2 5%	7 4%	17 1%	26 2%	- -%	1 2%	44 2% p	36 2%	43 5 1%	38 1%
B3 - Switched Broadband service	150 5%	12 16%	24 79% cd	36 62%	67 57%	3 6%	2 4%	12 24%	48 28%	54 3%	89 6 6% i	3 8%	2 5%	100 5%	150 5 7% mop	143 5 5%	144 5%
B4 - Switched Mobile phone network	167 5%	9 12%	4 14%	8 14%	13 11%	42 88%	38 93%	7 15%	14 8%	62 4%	105 8 8% i	34 100%	29 100%	96 5%	79 5 4%	167 6 6% n	123 4%
B5 - Switched fixed line service	158 5%	7 10%	13 43% c	15 25%	40 34%	3 6%	4 11%	24 49%	109 63%	74 5%	77 6 6%	3 9%	4 14%	96 5%	123 6%	150 5 5%	158 6%
C1 - Considered switching whole package of services	124 4%	* 1%	- -%	- -%	- -%	5 10%	3 7%	- -%	1 *%	56 3%	66 5 5%	4 13%	3 10%	98 5%	115 6% 0	121 4%	121 4%
C2 - Considered switching TV service	65 2%	- -%	2 6%	1 2%	2 2%	1 3%	2 4%	* 1%	3 1%	30 2%	31 2%	1 4%	* 2%	65 3% op	44 2%	61 5 2%	53 2%
C3 - Considered switching Broadband service	131 4%	1 2%	- -%	- -%	- -%	1 3%	3 8%	- -%	2 1%	56 4%	70 5 5%	1 3%	3 9%	78 4%	131 6% mop	127 4%	123 4%
C4 - Considered switching Mobile phone network	192 6%	8 10%	4 14%	9 16%	11 9%	- -%	- -%	7 14%	15 9%	70 4%	122 5 9% i	- -%	- -%	115 6%	140 7%	192 6%	152 5%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p											'						

Base : All respondents

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	МОЕ	BILE	CONTRA PROC		S	ERVICES	S AT HOMI	<b>Ξ</b>
Significance Level: 95%	Total	C&R	MAC	C&R	NoT	PAC e	C&R	C&R	NoT	PAYG	CON- TRACT	PAC *k	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
	2074	a	405	400	u 404	•	1	9	11	10.10	J			m	00=0	0	ρ
Unweighted total	2871	108	125	109	161	106	93	75	206	1342	1288	70	73	1721	2052	2630	2508
Effective Weighted Sample	2005	61	53	79	130	39	27	52	150	988	829	26	21	1151	1309	1816	1734
Total	3268	73	31	58	118	48	40	49	173	1599	1386	34	29	1853	2027	2985	2764
C5 - Considered switching fixed line service	123 4%	1 1%	1 5%	2 3%	3 3%	2 5%	4 10%	- -%	- -%	61 4%	52 4%	2 6%	*	76 4%	78 4%	114 5 4%	123 4%
D - NONE OF THESE	2382 73%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1206 75% j	932 67%	- -%	- -%	1278 69%	1386 68%	2139 5 72% n	1993 72% n

Base : All respondents

		ACT	IONS TA	KEN	;	SWITCH	IED & CC	VERED		SER	VICES S		D &	C	ONSIDE	RED & C	OVERE	)	SERV	ICES CO		ED &
	Takal	SWIT-	CONSI	NEIT-	BUN-	T)	BROAD		FIXED LINE CALLS			MOB.	FIXED LINE CALLS					FIXED LINE CALLS	T\/		MOB.	FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	b	HER c	<b>DLE</b> d	TV e	BAND f	g	h	<b>TV</b> i	BAND i	k	1	<b>DLE</b> m	<b>TV</b> n	BAND 0	р	q	<b>TV</b> r	BAND s	t	u
Unweighted total	2871	925	460	1551	125	87	373	341	216	155	489	351	335	155	88	174	194	142	124	242	149	214
Effective Weighted Sample	2005	434	302	1405	88	45	222	119	142	92	300	125	225	112	48	119	126	92	77	189	95	146
Total	3268	465	322	2523	101	37	149	152	145	107	235	163	243	119	59	122	162	110	86	156	108	156
B1 - Switched whole package of services	91 3%	91 20% bc	9 3% c	- -%	91 90% efgh	1 3% f	- -%	5 3% f	- -%	66 62% jkl	76 32% k	14 9%	88 36% k	- -%	1 2%	- -%	9 5% moq	- -%	1 2%	- -%	7 7% su	- -%
B2 - Switched TV service	23 1%	23 5% bc	- %	- -%	1 1%	23 62% dfgh	12 8% dgh	1 *%	3 2%	23 22% jkl	13 6% kl	1 *%	4 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
B3 - Switched Broadband service	87 3%	87 4 19% bc	3 5 1% c	- -%	- -%	12 33% dg	87 59% degh	6 4%	43 29% dg	12 11% k	87 37% ikl	6 4%	43 18% k	- -%	1 1%	- -%	5 3%	1 1%	1 1%	- -%	2 2%	1 *%
B4 - Switched Mobile phone network	116 4%	116 5 25% bc	12 5 4% c	- -%	5 5%	1 2%	6 4%	116 76% defh	5 3%	5 5%	11 5%	116 71% ijl	10 4%	6 5% p	1 2%	3 2%	- -%	4 3% p	5 6% t	5 3%	- -%	8 5% t
B5 - Switched fixed line service	106 3%	106 23% bc	2 5 1% c	- -%	- -%	3 9% d	43 29% deg	5 3%	106 73% defg	3 3%	43 18% ik	5 3%	106 44% ijk	-%	- -%	- -%	5 3%	-%	- -%	- -%	2 2%	- -%
C1 - Considered switching whole package of services	77 2%	6 6 1%	55 17% ac	21 1%	- -%	- -%	- -%	6 4% fh	- -%	- -%	- -%	6 3% jl	- -%	77 65% nopq	2 4%	- -%	8 5% oq	- -%	32 37% t	47 30% t	8 7%	54 34% t
C2 - Considered switching TV service	38 1%	3 5 1%	26 8% ac	12 *%	1 1%	- -%	1 *%	1 1%	- -%	- -%	2 1%	1 1%	1 1%	2 2%	38 65% mopq	6 5% p	- -%	3 3%	26 31% stu	8 5% t	- -%	5 3%
C3 - Considered switching Broadband service	74 2%	3 5 1%	54 5 17% ac	20 1%	- -%	- -%	- -%	3 2%	- -%	- -%	- -%	3 2%	- -%	- -%	6 10% m	74 60% mnpq	6 4% m	16 14% mp	6 7%	53 34% rtu	6 6%	10 7%
C4 - Considered switching Mobile phone network  Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u	119 4%	18 3 4% c	77 5 24% ac	35 1%	9 9% efg	- -%	5 3% g	- -%	5 3% g	8 7% k	14 6% k	- -%	14 6% k	8 7%	- -%	6 5%	119 73% mnoq	7 7%	3 4%	11 7%	77 72% rsu	9 5%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

Base : All respondents

	AC	TIONS TA	KEN	s	WITCH	ED & CO	VERED		SER	VICES S'		D &	СО	NSIDE	RED & C	OVEREI	D	SER	VICES CO COVE		ED &
	SWIT-		NEIT-	BUN-				FIXED LINE CALLS				FIXED LINE Calls	BUN-			MOB.	FIXED LINE CALLS				FIXED LINE CALLS
Tota			HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%	а	b	С	d	е	Ť	g	h	I	J	k	I	m	n	0	р	q	r	S	t	u
Unweighted total 287	1 925	460	1551	125	87	373	341	216	155	489	351	335	155	88	174	194	142	124	242	149	214
Effective Weighted Sample 200	5 434	302	1405	88	45	222	119	142	92	300	125	225	112	48	119	126	92	77	189	95	146
Total 326	3 465	322	2523	101	37	149	152	145	107	235	163	243	119	59	122	162	110	86	156	108	156
C5 - Considered switching fixed line service 7	2 4	55	17	-	-	1	4	-	-	1	4	-	-	3	15	7	72	3	10	4	55
	2% 1	% 17%	1%	-%	-%	*%	2%	-%	-%	*%	2%	-%	-%	5%	13%	5%	66%	4%	6%	4%	35%
		ac												m	mp	m	mnop				rst
D - NONE OF THESE 237	3 -	-	2373	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
7	3% -	% -%	94% ah	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	<b>/</b> -%	-%	-%

Base : All respondents

	ı	TV PROCES S	ВВ	PROCESS	<b>S</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	į
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	2871	a 108	b 125	c 109	d 161	e 106	1	*g	h 206	ı 1342	J 1288	*k	*I 73	m 1721	n 2052	o 2630	р 2508
Unweighted total	2005	61			130	39	93 27	75 52	150	988	829	70 26	73 21	1151	1309	1816	1734
Effective Weighted Sample Total	3268	73	53 31	79 58	118	39 48	40	52 49	173	1599	1386	34	29	1853	2027	2985	2764
B1 - Switched whole package of services	91 3%	46 62%	6 19%	17 29%	49 42% b	8 18%	2 6%	18 36%	64 37%	45 3%	38	2 7%	- -%	83 4% 0	76	83	90
B2 - Switched TV service	23 1%	13 18%	1 3%	2 4%	8 7%	- -%	1 1%	- -%	4 2%	9 1%	14 1%	- -%	- -%	23 1%	18 1%	23 1%	20 1%
B3 - Switched Broadband service	87 3%	6 8%	11 35%	19 32%	47 40%	2 4%	1 2%	7 15%	31 18%	30 2%	55 4% i	2 6%	1 3%	57 3%	87 4% o	85 3%	87 3%
B4 - Switched Mobile phone network	116 4%	3 4%	2 5%	2 3%	7 6%	30 62%	30 75%	4 7%	5 3%	44 3%	72 5% i	25 73%	23 79%	57 3% n	32 2%	116 4% np	74 3% n
B5 - Switched fixed line service	106 3%	1 2%	5 17%	7 12%	25 21%	1 2%	2 4%	17 36%	80 46%	54 3%	46 3%	1 3%	2 6%	58 3%	74 4%	99 3%	106 4%
C1 - Considered switching whole package of services	77 2%	- -%	- -%	- -%	- -%	3 6%	2 5%	- -%	- -%	34 2%	42 3%	3 8%	2 7%	61 3%	69 3%	76 3%	77 3%
C2 - Considered switching TV service	38 1%	- -%	1 2%	- -%	1 1%	- -%	1 3%	- -%	1 1%	23 1%	14 1%	- -%	- -%	38 2% np	22 1%	37 5 1%	31 1%
C3 - Considered switching Broadband service	74 2%	- -%	- -%	- -%	- -%	1 2%	1 3%	- -%	- -%	33 2%	39 3%	1 3%	1 4%	46 2%	74 4% 0	73 2%	68 2%
C4 - Considered switching Mobile phone network	119 4%	6 8%	2 7%	7 11% d	4 3%	- -%	- -%	5 11%	8 4%	49 3%	70 5%	- -%	- -%	61 3%	74 4%	119 4%	85 3%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p				•							•						

Base : All respondents

		TV PROCES S	ВВ	PROCESS	S	MP PRO	OCESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		s	ERVICES	AT HOME	<u>:</u>
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV I	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		а	b	С	d	е	f	*g	h	i	j	*k	*	m	n	0	р
Unweighted total	2871	108	125	109	161	106	93	75	206	1342	1288	70	73	1721	2052	2630	2508
Effective Weighted Sample	2005	61	53	79	130	39	27	52	150	988	829	26	21	1151	1309	1816	1734
Total	3268	73	31	58	118	48	40	49	173	1599	1386	34	29	1853	2027	2985	2764
C5 - Considered switching fixed line service	72 2%	-%	- -%	1 1%	- -%	1 1%	3 8%	- -%	- -%	42 3%	24 2%	1 2%	- -%	40 2%	30 1%	66 2%	72 3% n
D - NONE OF THESE	2373 73%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1205 75% j	926 67%	- -%	- -%	1270 69%	1378 68%	2131 71% n	1984 72% n

### SERVICES COVERED IN SECTION QB0

Base : All respondents

		ACT	IONS TA	KEN	5	SWITCH	IED & CC	VERED		SER	VICES SI COVE		8 (	co	NSIDE	RED & C	OVERED	)	SERVI	CES CO	NSIDERE RED	ED &
		SWIT-	CONSI		BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD		IXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV I	BAND		
Significance Level: 95%		а	b	С	d	е	f	g	h	i	j	k	I	m	n	0	р	q	r	S	t	u
Unweighted total	2871	925	460	1551	125	87	373	341	216	155	489	351	335	155	88	174	194	142	124	242	149	214
Effective Weighted Sample	2005	434	302	1405	88	45	222	119	142	92	300	125	225	112	48	119	126	92	77	189	95	146
Total	3268	465	322	2523	101	37	149	152	145	107	235	163	243	119	59	122	162	110	86	156	108	156
A Whole package of services	101 3%	101 6 22% bc	9 3% c	- -%	101 100% efgh	1 3% f	- -%	7 5% fh	* *%	71 66% jkl	86 37% k	18 11%	98 40% k	- -%	1 2%	- -%	9 5% moq	- -%	1 2%	- -%	7 7% su	- -%
B TV service	37 1%	37 6 8% bc	1 *% c	- -%	1 1%	37 100% dfgh	19 12% dgh	2 1%	5 3%	37 35% jkl	20 8% kl	2 1%	6 2%	**%	- -%	*%	1	- -%	- -%	1 1%	1 1%	* *%
C Broadband service	149 5%	149 6 32% bc	10 3% c	- -%	- -%	19 50% dg	149 100% degh	10 6% d	66 45% dg	19 17% k	149 63% ikl	10 6%	66 27% k	- -%	2 4% o	- -%	7 4% mo	5 5% mo	2 3% s	- -%	4 4% s	3 2%
D Mobile phone network	152 5%	152 33% bc	18 6% c	- -%	7 7%	2 5%	10 7%	152 100% defh	10 7%	7 7%	17 7%	152 94% ijl	18 7%	8 7% p	3 5% p	4 4% p	- -%	5 4% p	9 10% t	8 5% t	- -%	11 7% t
E Fixed line service	145 4%	145 6 31% bc	4 5 1% c	- -%	* *%	5 13% d	66 44% deg	10 7% d	145 100% defg	5 5%	66 28% ik	11 7%	145 60% ijk	1 *%	* 1%	1 1%	6 3%	- -%	* *%	1 1%	3 3% u	- -%

## SERVICES COVERED IN SECTION QB0

Base : All respondents

	I	TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC			SERVICE	S AT HOME	E
Significance Level: 95%	Total	C&R a	MAC b	C&R c	<b>NoT</b>	PAC e	C&R f	<b>C&amp;R</b> *g	NoT h	PAYG i	CON- TRACT	PAC *k	C&R *I	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	2871	108	125	109	161	106	93	75	206	1342	1288	70	73	1721	2052	2630	2508
Effective Weighted Sample	2005	61	53	79	130	39	27	52	150	988	829	26	21	1151	1309	1816	1734
Total	3268	73	31	58	118	48	40	49	173	1599	1386	34	29	1853	2027	2985	2764
A Whole package of services	101 3%	49 68%	6 21%	22 38% b	51 43% b	10 22%	3 8%	25 51%	65 37%	49 3%	44 3%	3 10%	* 1%	89 5% o	86 % 4%	93 % 3%	100 4%
B TV service	37 1%	25 34%	1 5%	4 6%	11 10%	- -%	1 3%	1 2%	5 3%	14 1%	22 2%	- -%	* 1%	37 2%	30 6 1%	36 6 1%	31 6 1%
C Broadband service	149 5%	12 16%	24 79% cd	36 62%	67 57%	3 6%	2 4%	11 23%	48 28%	54 3%	88 6% i	3 8%	2 5%	99 5%	149 6 7% mop	142 6 5%	142 5%
D Mobile phone network	152 5%	5 7%	3 9%	6 9%	7 6%	42 88%	38 93%	7 13%	10 6%	58 4%	94 7% i	34 100%	29 100%	84 5%	64 % 3%	152 % 5% n	108 6 4%
E Fixed line service  Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p	145 4%	3 4%	11 37%	13 23%	33 28%	2 4%	4 9%	24 49%	109 63%	70 4%	67 5%	2 5%	3 11%	87 5%	111 6 5%	138 6 5%	145 6 5%

## QB1A. Did you make this change of provider for your package of services at the same time as moving home?

Base: Those switched their package of services in last 12 months

		ACT	TIONS TAK	KEN	5	SWITCI	HED & CO	OVERED		SER	VICES SI COVE		D &	C	ONSIDE	ERED & C	OVERE	:D	SER\	VICES COI COVE		D &
	Total	SWIT- CHED	CONSI	NEIT- HER	BUN-	TV	BROAD BAND		FIXED LINE CALLS		BROAD BAND		IXED LINE CALLS	BUN-	ΤV			FIXED LINE CALLS	TV			IXED LINE Calls
Significance Level: 95%	Total	а	~b	HEK ∼C	<b>DLE</b> d	<b>TV</b> ∼e	BAND ∼f	~g	~h	*i	BAND j	~k	1	DLE ~m	ıv ~n	BAND ~0	~p	~q	ıv ~r	BAND ~s	~t	~u
Unweighted total	125	125	8	-	125	1	-	11	1	69	116	21	120	-	1	-	8	-	1	-	7	-
Effective Weighted Sample	88	88	8	-	88	1	-	9	1	53	88	15	85	-	1	-	8	-	1	-	7	-
Total	101	101	9	-	101	1	-	7	*	71	86	18	98	-	1	-	9	-	1	-	7	-
Yes	42 41%	42 % 41%	1 6 14%	- -%	42 41%	- -9	-%	4 59%	- -%	35 50%	31 37%	9 50%	41 42%	- -%	- -%	- 5 -%	3 33%	- %	- -%	- % -%	1 17%	- -%
No	59 59%	59 % 59%	7 6 86%	- -%	59 59%	1 100%	- % -%	3 41%	* 100%	36 50%	55 63%	9 50%	57 58%	- -%	1 100%	-%	6 67%	- 6 -%	1 100%	- % -%	6 83%	- -%

## QB1A. Did you make this change of provider for your package of services at the same time as moving home?

Base: Those switched their package of services in last 12 months

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE	S AT HOM	E
Significance Level: 95%	Total	<b>C&amp;R</b> *a	MAC ~b	<b>C&amp;R</b> *c	NoT *d	PAC ~e	C&R ~f	C&R *a	NoT *h	PAYG *i	CON- TRACT *j	PAC ~k	C&R ~	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	125	46	8	33	54	11	3	38	62	61	59	5	1	97	116	120	124
Effective Weighted Sample	88	34	7	23	49	9	2	25	51	46	44	4	1	73	88	89	87
Total	101	49	6	22	51	10	3	25	65	49	44	3	*	89	86	93	100
Yes	42 41%	27 55%	1 23%	10 47%	17 34%	7 65%	1 27%	12 48%	27 41%	15 31%	20 45%	3 85%	* 100%	38 43%	31 37%	35 % 38%	42 42%
No	59 59%	22 45%	5 77%	12 53%	33 66%	4 35%	2 73%	13 52%	38 59%	34 69%	24 55%	1 15%	- -%	51 57%	55 63%	58 % 62%	58 6 58%

## QB2A. Could you have chosen to stay with your previous package of services supplier when you moved?

Base: Those who switched supplier for their package of services at the same time as moving home

		ACT	IONS TA	KEN	5	SWITC	HED & CO	VERED		SER	VICES SI COVE		D &	СО	NSIDE	RED & C	OVERE	D	SER		ONSIDER ERED	ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		*a	~b	~c	*d	~e	~f	~g	~h	*i	*j	~k	*	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	48	48	1	-	48	-	-	6	-	36	42	10	47	-	-	-	2	-	-	-	1	-
Effective Weighted Sample	33	33	1	-	33	-	-	5	-	25	34	7	32	-	-	-	2	-	-	-	1	-
Total	42	42	1	-	42	-	-	4	-	35	31	9	41	-	-	-	3	-	-	-	1	-
Yes	21 49%	21 6 49%	-%	- -%	21 49%	- -9	- % -%	2 53%	- -%	16 46%	19 60%	3 31%	20 48%	- -%	- -%	- -%	- -%	- -%	- -%	- % -%	-%	- -%
No	13 31%	13 6 31%	1 100%	- -%	13 31%	- -9	- % -%	2 47%	- -%	11 30%	11 35%	6 69%	13 32%	- -%	- -%	- -%	3 100%	- -%	- -%	- % -%	1 5 100%	- -%
Don't know	8 19%	8 6 19%	- %	- -%	8 19%	- -9	- % -%	- -%	- -%	8 23%	2 5%	- -%	8 20%	- -%	- -%	- -%	- -%	- -%	- -%	- % -%	-%	- -%

### QB2A. Could you have chosen to stay with your previous package of services supplier when you moved?

Base: Those who switched supplier for their package of services at the same time as moving home

		PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	МОВ	BILE	CONTRA PROC		S	SERVICES	S AT HOMI	E
Significance Level: 95%	Total	<b>C&amp;R</b> ~a	MAC ~b	C&R ~c	<b>NoT</b> ∼d	PAC ~e	C&R ~f	<b>C&amp;R</b> ~g	<b>NoT</b> ∼h	PAYG ~i	CON- TRACT ~j	PAC ~k	C&R ~	<b>TV</b> *m	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE *p
Unweighted total	48	27	2	16	19	7	2	19	23	17	27	4	1	40	42	44	48
Effective Weighted Sample	33	18	2	12	18	5	2	14	17	15	19	3	1	28	34	34	33
Total	42	27	1	10	17	7	1	12	27	15	20	3	*	38	31	35	42
Yes	21 49%	14 52%	1 100%	7 66%	8 48%	2 28%	1 100%	8 64%	10 37%	8 55%	12 59%	2 66%	* 100%	19 49%	19 60%	20 58%	21 6 49%
No	13 31%	7 26%	- -%	3 30%	8 45%	5 72%	- -%	4 33%	9 34%	5 36%	8 39%	1 34%	- -%	12 30%	11 35%	13 38%	13 31%
Don't know	8 19%	6 22%	- -%	* 4%	1 7%	- -%	- -%	* 3%	8 29%	1 8%	* 2%	- -%	- -%	8 21%	2 5%	2 5 5%	8 6 19%

### QB3A. Why did you change from one provider to another for your package of services?

Base: Those who did not switch supplier for their package of services at the same time as moving home

		ACT	IONS TAP	KEN	;	SWITCI	HED & CO	OVERED		SER	VICES S	WITCHEI RED	D &	CC	NSIDE	RED & C	OVERED	)	SERV	ICES CO COVE	NSIDERE RED	:D &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS		BROAD		IXED LINE CALLS
Significance Level: 95%	Total	CHED *a	~b	HER ~c	DLE *d	TV ~e	BAND ~f	~g	~h	TV *;	BAND *i	~k	*1	DLE ~m	TV ∼n	BAND ~o	~p	~0	TV ~r	BAND ~s	~t	~u
Unweighted total	77	77	7	-	77	1		9 5	1	33	74	11	73	-	1	-	р 6	٩ -	1	-	г 6	u -
Effective Weighted Sample	56	56	7	_	56	1	_	4	1	28	54	7	54	_	1	_	6	_	1	_	6	_
Total	59	59	7	_	59	1	_	3	*	36	55	9	57	_	1	_	6	_	1	_	6	_
Base for %	47	47	5	-	47	1	-	2	-	30	43	7	45	-	1	-	4	-	1	-	4	-
Better price/ deal	35 75%	35 6 75%	5 100%	- -%	35 75%	1 100%	- % -%	2 100%	- -%	22 74%	32 76%	7 91%	34 76%	- -%	1 100%	- -%	4 100%	- -%	1 100%	- -%	4 100%	- -%
Poor previous service (better service received)	9 18%	9 6 18%	1 21%	- -%	9 18%	- -%	- % -%	- -%	- -%	7 24%	7 16%	1 9%	8 17%	- -%	- -%	- -%	1 30%	- -%	- -%	- -%	1 30%	- -%
For TV	2 5%	2 6 5%	-%	- -%	2 5%	- -%	- % -%	- -%	- -%	1 4%	2 5%	- -%	2 5%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
More convenient/ keep one package	2 4%	2 6 4%	-%	- -%	2 4%	- -%	- % -%	- -%	- -%	2 7%	2 5%	- -%	2 5%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Faster broadband	1 2%	1 6 2%	-%	- -%	1 2%	- -%	- % -%	- -%	- -%	- -%	1 2%	- -%	1 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Other	1 1%	1 6 1%	-%	- -%	1 1%	- -%	- % -%	- -%	- -%	- -%	1 2%	- -%	1 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
No answer Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u	7	7	2	-	7	-	-	-	-	5	7	-	7	-	-	-	2	-	-	-	2	-

### QB3A. Why did you change from one provider to another for your package of services?

Base: Those who did not switch supplier for their package of services at the same time as moving home

	F	TV PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	МОІ	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	*d	~e	~f	~g	*h	*i	*j	~k	~	*m	*n	*0	*p
Unweighted total	77	19	6	17	35	4	1	19	39	44	32	1	-	57	74	76	76
Effective Weighted Sample	56	16	5	11	31	4	1	12	35	31	25	1	-	45	54	55	55
Total	59	22	5	12	33	4	2	13	38	34	24	1	-	51	55	58	58
Base for %	47	19	4	7	29	3	2	8	34	26	20	-	-	42	43	46	46
Better price/ deal	35 75%	16 82%	3 83%	7 100%	20 69%	2 79%	2 100%	6 76%	25 73%	22 85%	12 59%	- -%	- -%	31 74%	32 76%	34 6 74%	34 % 74%
Poor previous service (better service received)	9 18%	6 28%	3 69%	- -%	4 13%	1 21%	- -%	2 24%	6 17%	3 13%	5 27%	- -%	- -%	9 21%	7 16%	9 6 19%	9 6 19%
For TV	2 5%	- -%	- -%	- -%	2 7%	- -%	- -%	- -%	2 6%	1 5%	1 5%	- -%	- -%	1 3%	2 5%	2 6 5%	2 5%
More convenient/ keep one package	2 4%	- -%	- -%	- -%	2 7%	- -%	- -%	- -%	2 6%	- -%	2 10%	- -%	- -%	2 5%	2 5%	2 6 4%	2 4%
Faster broadband	1 2%	- -%	- -%	- -%	1 3%	- -%	- -%	- -%	1 3%	- -%	1 5%	- -%	- -%	1 2%	1 2%	1 6 2%	1 % 2%
Other	1 1%	- -%	- -%	- -%	1 2%	- -%	-%	- -%	1 2%	1 3%	- -%	- -%	- -%	1 2%	1 2%	1 6 1%	1 % 1%
No answer Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p	7	2	1	2	3	-	-	2	4	5	2	-	-	6	7	7	7

### QB4A. Which company previously provided the package of services?

Base: Those switched their package of services in last 12 months

		ACT	IONS TAI	KEN	;	SWITCI	HED & CO	VERED		SER\	ICES SI		D &	C	ONSIDER	RED & C	OVERE	D	SER\	VICES CO COVE		ED &
	Total	SWIT- CHED	CONSI DERED	NEIT- HER	BUN- DLE	TV			FIXED LINE CALLS	TV I		MOB.	FIXED LINE CALLS	BUN- DLE	TV I	BROAD BAND		FIXED LINE CALLS	TV	BROAD BAND	MOB.	FIXED LINE CALLS
Significance Level: 95%	10101	а	~b	~c	d	~e	~f	~g	~h	*i	j	~k	1	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	125	125	8	-	125	1	-	11	1	69	116	21	120	-	1	-	8	-	1	-	7	-
Effective Weighted Sample	88	88	8	-	88	1	-	9	1	53	88	15	85	-	1	-	8	-	1	-	7	-
Total	101	101	9	-	101	1	-	7	*	71	86	18	98	-	1	-	9	-	1	-	7	-
BT (BT Total Broadband/ BT Yahoo/ BT Openworld/ BT Mobile/ BT Vision)	38 37%		2 5 28%	- -%	38 37%	- -%	- % -%	4 58%	* 100%	24 34%	33 39%	6 31%	38 38%	- -%	1 100%	- -%	1 11%	- o -%	1 100%	- % -%	1 13%	- -%
Sky (Sky TV/ Sky Broadband/ Sky Talk)	24 23%	24 6 23%	3 31%	- -%	24 23%	- -%	- % -%	* 5%	- -%	23 33%	21 24%	4 21%	23 23%	- -%	- -%	- -%	4 48%	- -%	- -%	- % -%	3 37%	- -%
Virgin (Virgin Media/ Virgin Mobile - formerly NTL/ Telewest/ Blueyonder)	18 18%	18 6 18%	3 5 29%	- -%	18 18%	- -%	- % -%	1 17%	- -%	13 18%	12 14%	3 17%	18 18%	- -%	- -%	- -%	3 29%	- -%	- -%	- % -%	3 35%	- %
Talk Talk / Carphone Warehouse	6 6%	6 6 6%	1 5 12%	- -%	6 6%	- -%	-%	* 7%	- -%	2 2%	6 8%	* 3%	6 6%	- -%	- -%	- -%	1 12%	-%	- -%	- % -%	1 15%	%
Tiscali/ HomeChoice	3 3%	3 % 3%	-%	- -%	3 3%	- -%	-%	- -%	- -%	1 2%	3 4%	- -%	3 3%	- -%	- -%	- -%	- -%	%	- -%	- % -%	- -%	%
T-Mobile (formerly One2One)	2 2%	2 6 2%	-%	- -%	2 2%	- -%	-%	- -%	- -%	2 3%	- -%	2 12%	2 2%	- -%	- -%	- -%	- -%	%	- -%	- % -%	- -%	-%
AOL	2 2%	2 6 2%	- %	- -%	2 2%	- -%	- % -%	- -%	- -%	- -%	2 2%	1 4%	1 1%	- -%	- -%	- -%	- -%	%	- -%	- % -%	- -%	- -%
Orange (Wanadoo/ Freeserve)	1 1%	1 6 1%	-%	- -%	1 1%	- -%	-%	- -%	- -%	1 1%	1 2%	- -%	*	- -%	- -%	- -%	- -%	%	- -%	- % -%	- -%	- -%
Pipex	1 1%	1 6 1%	-%	- -%	1 1%	1 100%	-%	- -%	- -%	1 2%	1 1%	- -%	1 1%	- -%	- -%	- -%	- -%	%	- -%	- % -%	- -%	%
Homecall	* * * * * * * * * * * * * * * * * * * *	* % *%	-%	- -%	* *%	- -%	-%	- -%	- -%	- -%	* *%	- -%	*	- -%	- -%	- -%	- -%	%	- -%	- % -%	- -%	- -%
'3' Mobile	* * * * * * * * * * * * * * * * * * * *	* % *%	-%	- -%	* *%	- -%	-%	- -%	- -%	- -%	* *%	* 1%	- -%	- -%	- -%	- -%	- -%	%	- -%	- % -%	- -%	- -%
Other supplier	6 6%	6 6 6%	-%	- -%	6 6%	- -%	-%	1 14%	- -%	4 5%	6 7%	2 12%	6 6%	- -%	- -%	- -%	- -%	%	- -%	- % -%	-%	%
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u																						

## QB4A. Which company previously provided the package of services?

Base: Those switched their package of services in last 12 months

	I	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC			SERVICES	S AT HOME	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	~b	*c	*d	~e	~f	<b>*</b> g	*h	*i	*j	~k	~	m	n	0	р
Unweighted total	125	46	8	33	54	11	3	38	62	61	59	5	1	97	116	120	124
Effective Weighted Sample	88	34	7	23	49	9	2	25	51	46	44	4	1	73	88	89	87
Total	101	49	6	22	51	10	3	25	65	49	44	3	*	89	86	93	100
BT (BT Total Broadband/ BT Yahoo/ BT Openworld/ BT Mobile/ BT Vision)	38 37%	15 30%	1 11%	6 29%	23 46%	3 26%	* 13%	7 28%	28 43%	15 31%	18 40%	2 57%	* 100%	32 36%	33 39%	33 % 35%	38 38%
Sky (Sky TV/ Sky Broadband/ Sky Talk)	24 23%	20 41%	3 52%	9 43% d	7 14%	1 11%	2 73%	8 34%	11 18%	13 26%	10 22%	- -%	- -%	24 27%	21 5 24%	22 % 24%	23 23%
Virgin (Virgin Media/ Virgin Mobile - formerly NTL/ Telewest/ Blueyonder)	18 18%	8 17%	- -%	4 16%	7 13%	2 22%	* 14%	6 23%	10 16%	14 28% j	2 4%	- -%	- -%	16 18%	12 5 14%	16 6 17%	18 6 18%
Talk Talk / Carphone Warehouse	6 6%	2 3%	* 6%	1 6%	4 9%	* 5%	- -%	2 7%	4 7%	2 3%	5 11%	* 14%	- -%	5 5%	6 8%	6 6 7%	6 6 6%
Tiscali/ HomeChoice	3 3%	- -%	- -%	* 1%	3 5%	- -%	- -%	* 1%	3 4%	* *%	3 7%	- -%	- -%	2 2%	3 4%	3 % 3%	3 3%
T-Mobile (formerly One2One)	2 2%	2 4%	- -%	- -%	- -%	2 20%	- -%	- -%	2 3%	- -%	2 5%	- -%	- -%	2 2%	-%	2 % 2%	2 6 2%
AOL	2 2%	- -%	1 14%	* 1%	1 2%	1 6%	- -%	1 2%	1 1%	1 1%	2 3%	- -%	- -%	1 1%	2 5 2%	2 % 2%	2 6 2%
Orange (Wanadoo/ Freeserve)	1 1%	1 2%	1 17%	* 1%	- -%	- -%	- -%	* 1%	- -%	- -%	1 3%	- -%	- -%	1 2%	1 5 2%	1 % 2%	1 6 1%
Pipex	1 1%	1 2%	- -%	- -%	1 2%	- -%	- -%	- -%	1 2%	1 2%	- -%	- -%	- -%	1 1%	1 5 1%	1 6 1%	1 6 1%
Homecall	*%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	*	- -%	- -%	- -%	- -%	* *9/	* *%	* *%
'3' Mobile	* *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	*	- -%	- -%	* *%	* *9/	* *%	* *%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

### QB4A. Which company previously provided the package of services?

Base: Those switched their package of services in last 12 months

		PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC			SERVICES	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	~b	*c	*d	~e	~f	*g	*h	*i	*j	~k	~	m	n	0	р
Unweighted total	125	46	8	33	54	11	3	38	62	61	59	5	1	97	116	120	124
Effective Weighted Sample	88	34	7	23	49	9	2	25	51	46	44	4	1	73	88	89	87
Total	101	49	6	22	51	10	3	25	65	49	44	3	*	89	86	93	100
Other supplier	6 6%	* 1%	- -%	* 2%	5 9%	1 10%	- -%	1 3%	4 7%	4 7%	2 5%	1 29%	- -%	5 6%	6 79	6 6 6%	6 6

### QB5A. How much was your average MONTHLY bill from your old package of services supplier at the time you switched?

Base: Those switched their package of services in last 12 months

		ACT	IONS TAP	KEN	,	SWITCI	HED & CO	VERED		SER	VICES SI COVE	WITCHED RED	&	co	NSIDE	RED & C	OVERED	)	SERV	ICES COI	nsiderei Red	D &
		SWIT-	CONSI DERED	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD I		IXED LINE CALLS
0: '5   1   1   050'	Total	CHED		HER	DLE	TV	BAND			ΤV	BAND			DLE		BAND				BAND		
Significance Level: 95%		а	~b	~C	d	~e	~†	~g	~h	*I	J	~k	ı	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	125	125	8	-	125	1	-	11	1	69	116	21	120	-	1	-	8	-	1	-	7	-
Effective Weighted Sample	88	88	8	-	88	1	-	9	1	53	88	15	85	-	1	-	8	-	1	-	7	-
Total	101	101	9	-	101	1	-	7	*	71	86	18	98	-	1	-	9	-	1	-	7	-
Up to £19.99	7 6%	7 6 6%	- -%	- -%	7 6%	1 100%	- % -%	1 20%	- -%	4 6%	6 7%	2 13%	6 6%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
£20.00-£29.99	14 14%	14 5 14%	1 9%	- -%	14 14%	- -%	- % -%	* 3%	- -%	8 12%	13 15%	* 1%	14 15%	- -%	- -%	- -%	1 9%	- -%	- -%	- -%	1 11%	- -%
£30.00-£39.99	14 14%	14 5 14%	- -%	- -%	14 14%	- -%	- %	1 17%	* 100%	9 13%	14 16%	2 10%	13 13%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
£40.00-£49.99	17 17%	17 5 17%	3 36%	- -%	17 17%	- -%	- % -%	1 18%	- -%	12 17%	15 18%	2 12%	17 17%	- -%	- -%	- -%	3 35%	- -%	- -%	- -%	3 43%	- -%
£50.00-£59.99	8 8%	8 8 8%	- -%	- -%	8 8%	- -%	- % -%	- -%	- -%	6 8%	8 10%	2 13%	7 8%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
£60 or more	27 27%	27 5 27%	1 14%	- -%	27 27%	- -%	- % -%	3 35%	- -%	23 32%	17 20%	8 43%	27 28%	- -%	- -%	- -%	1 14%	- -%	- -%	- -%	1 17%	- -%
Don't know	14 14%	14 5 14%	3 41%	- -%	14 14%	- -%	- %	1 7%	- -%	9 13%	13 15%	2 10%	14 14%	- -%	1 100%	- -%	4 42%	- -%	1 100%	- -%	2 29%	- -%

### QB5A. How much was your average MONTHLY bill from your old package of services supplier at the time you switched?

Base: Those switched their package of services in last 12 months

	F	TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		:	SERVICES	S AT HOME	Ē
Significance Level: 95%	Total	C&R *a	MAC ~b	<b>C&amp;R</b> *c	NoT *d	PAC	C&R ~f	C&R	NoT *h	PAYG	CON- TRACT	PAC ~k	C&R	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
	105		_		-	~e	•	*g		61	J 50		~I	m oz		ŭ	μ 104
Unweighted total	125	46	8	33	54	11	3	38	62	61	59	5	1	97	116	120	124
Effective Weighted Sample	88	34	1	23	49	9	2	25	51	46	44	4	1	73	88	89	87
Total	101	49	6	22	51	10	3	25	65	49	44	3	*	89	86	93	100
Up to £19.99	7 6%	2 3%	1 14%	* 2%	4 7%	2 21%	- -%	1 3%	4 7%	3 5%	3 7%	1 43%	- -%	6 7%	6 7%	6 6%	7 7%
£20.00-£29.99	14 14%	4 7%	* 6%	1 5%	11 21%	- -%	- -%	2 8%	12 19%	9 19%	5 12%	- -%	- -%	10 11%	13 15%	14 6 16%	14 14%
£30.00-£39.99	14 14%	6 11%	- -%	4 18%	9 19%	1 12%	- -%	3 12%	9 15%	6 13%	8 17%	* 7%	- -%	12 13%	14 5 16%	14 % 15%	13 13%
£40.00-£49.99	17 17%	9 19%	3 45%	3 16%	7 14%	1 7%	- -%	4 17%	10 16%	11 23%	6 13%	- -%	- -%	15 17%	15 18%	17 6 18%	17 17%
£50.00-£59.99	8 8%	5 10%	1 17%	4 19%	3 6%	- -%	2 73%	4 17%	3 5%	4 9%	4 9%	- -%	- -%	8 9%	8 10%	8 % 9%	8 8%
£60 or more	27 27%	18 36%	- -%	4 19%	11 23%	6 55%	1 27%	7 26%	19 30%	10 21%	11 26%	1 35%	* 100%	27 30%	17 20%	22 6 23%	27 27%
Don't know	14 14%	6 13%	1 17%	5 21%	5 10%	1 5%	- -%	5 18%	6 10%	5 11%	7 15%	1 15%	- -%	11 12%	13 5 15%	12 6 13%	14 14%

#### QB6A. How long had you been with your old supplier for your package of services before you switched?

Base: Those switched their package of services in last 12 months

		ACT	IONS TAP	(EN	;	SWITCH	IED & CC	VERED		SER	VICES SI COVE	WITCHEE	8 (	CO	NSIDE	RED & (	COVERED	)	SERVI	CES COI	NSIDERE RED	ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS	I	BROAD		IXED LINE CALLS
Significance Level: 95%	Total		~h	HER	DLE		BAND	- 0	- h	TV *:	BAND	~k		DLE		BAND	<b>n</b>	- 0	TV I	BAND	4	-41
	405	a 405	~u	~c	u 405	~e	~	~g	~h	00	J 440		400	~m	~n	~0	~p	~q	~1	~S	~( -7	~u
Unweighted total	125	125	8	-	125	1	-	11	1	69	116	21	120	-	1	-	8	-	1	-	1	-
Effective Weighted Sample	88	88	8	-	88	1	-	9	1	53	88	15	85	-	1	-	8	-	1	-	7	-
Total	101	101	9	-	101	1	-	7	*	71	86	18	98	-	1	-	9	-	1	-	7	-
Up to 6 months	2 2°	2 % 2%	-%	- -%	2 2%	- -%	- -%	1 10%	- -%	2 2%	2 2%	1 4%	2 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
7-12 months	8 89		-%	- -%	8 8%	- -%	- -%	- -%	- -%	7 10%	5 6%	3 19%	8 8%	- -%	- -%	- -%	2 18%	- -%	- -%	- -%	- -%	- -%
More than 1 year, up to 2 years	23 22°		2 5 18%	- -%	23 22%	1 100%	- -%	3 42%	- -%	15 22%	23 26%	4 24%	20 21%	- -%	- -%	- -%	2 17%	- -%	- -%	- -%	2 21%	- -%
More than 2 years, up to 4 years	19 199		2 3 27%	- -%	19 19%	- -%	- -%	* 3%	- -%	15 21%	16 19%	2 14%	19 20%	- -%	- -%	- -%	2 27%	- -%	- -%	- -%	2 33%	- -%
More than 4 years, up to 6 years	13 139		1 5 15%	- -%	13 13%	- -%	- -%	2 26%	* 100%	7 10%	11 13%	2 13%	13 13%	- -%	- -%	- -%	1 15%	- -%	- -%	- -%	1 18%	- -%
More than 6 years, up to 10 years	17 169	17 % 16%	1 5 12%	- -%	17 16%	- -%	- -%	1 19%	- -%	12 17%	15 17%	3 15%	17 17%	- -%	- -%	- -%	1 12%	- -%	- -%	- -%	1 15%	- -%
More than 10 years	16 15°		2 3 28%	- -%	16 15%	- -%	- -%	- -%	- -%	9 13%	9 11%	1 4%	15 15%	- -%	1 100%	- -%	1 11%	- -%	1 100%	- -%	1 13%	- -%
Don't know	5 49	5 % 4%	- %	- -%	5 4%	- -%	- -%	- -%	- -%	3 5%	5 5%	1 7%	5 5%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

### QB6A. How long had you been with your old supplier for your package of services before you switched?

Base: Those switched their package of services in last 12 months

	ı	TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		S	SERVICES	S AT HOME	E
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	Total	*a	~b	*c	*d	~e	~f	*g	*h	*i	*j	~k	~	m	n	0	р
Unweighted total	125	46	8	33	54	11	3	38	62	61	59	5	1	97	116	120	124
Effective Weighted Sample	88	34	7	23	49	9	2	25	51	46	44	4	1	73	88	89	87
Total	101	49	6	22	51	10	3	25	65	49	44	3	*	89	86	93	100
Up to 6 months	2	2	-	1	1	1	-	1	1	-	2	1	-	2	2	2	2
	2%	3%	-%	3%	2%	7%	-%	3%	2%	-%	4%	21%	-%	2%	2%	6 2%	2%
7-12 months	8	7	-	3	2	3	*	4	3	1	6	-	-	7	5	8	8
	8%	14%	-%	13%	4%	27%	14%	16%	5%	3%	14%	-%	-%	8%	6%	% 8%	8%
More than 1 year, up to 2 years	23	10	3	4	14	4	*	3	16	9	14	3	*	18	23	23	22
	22%	21%	55%	17%	27%	37%	13%	12%	24%	19%	31%	79%	100%	21%	26%	6 24%	22%
More than 2 years, up to 4 years	19	9	1	6	9	-	2	6	13	11	8	-	-	17	16	19	19
	19%	19%	24%	27%	17%	-%	73%	25%	20%	23%	18%	-%	-%	19%	19%	6 21%	6 19%
More than 4 years, up to 6 years	13	4	-	4	5	-	-	4	5	7	4	-	-	11	11	11	13
	13%	8%	-%	18%	11%	-%	-%	16%	8%	13%	10%	-%	-%	12%	13%	6 12%	6 13%
More than 6 years, up to 10 years	17 16%	9 18%	- -%	3 14%	10 20%	2 22%	- -%	3 13%	12 18%	12 24% j	3 7%	- -%	- -%	16 18%	15 17%	15 6 16%	17 6 17%
More than 10 years	16	8	1	2	6	1	-	4	11	6	6	-	-	14	9	11	16
	15%	17%	22%	7%	13%	6%	-%	14%	18%	12%	13%	-%	-%	15%	11%	6 12%	6 16%
Don't know	5	-	-	*	3	-	-	*	3	3	1	-	-	4	5	5	5
	4%	-%	-%	1%	6%	-%	-%	1%	5%	7%	3%	-%	-%	5%	5%	5%	6 5%

#### QB1B. Did you make this change of provider for your TV service with a monthly subscription at the same time as moving home?

Base: Those switched their TV service provider in last 12 months

		AC <sup>-</sup>	TIONS TAP	KEN	S	SWITCHE	ED & CO	VERED		SER	VICES SV COVE		&	CC	NSIDE	RED & C	OVEREI	D	SERV	ICES COI		ED &
		SWIT-	CONSI DERED		BUN-				FIXED LINE CALLS				IXED LINE Calls	BUN-			MOB.	FIXED LINE CALLS				IXED LINE CALLS
Significance Level: 95%	Total		- h	HER	DLE	TV I	BAND *f		- h	TV I	BAND *:	ماد	1	DLE		BAND		- 0		BAND	~t	-41
Significance Level. 95 %		а	~b	~c	~d	Е	ļ	~g	~h	ı	J	~k	~	~m	~n	~0	~p	~q	~r	~S	~[	~u
Unweighted total	87	87	4	-	1	87	33	5	6	87	34	5	7	1	-	1	3	-	-	2	2	1
Effective Weighted Sample	45	45	4	-	1	45	25	4	4	45	26	4	5	1	-	1	3	-	-	2	2	1
Total	37	37	1	-	1	37	19	2	5	37	20	2	6	*	-	*	1	-	-	1	1	*
Yes	9	9	*	-	-	9	6	1	1	9	6	1	1	-	_	*	-	-	-	*	-	-
	25	% 25%	6 24%	-%	-%	25%	31%	35%	25%	25%	29%	35%	20%	-%	-%	100%	-%	-%	-%	42%	-%	-%
No	28	28	1	-	1	28	13	1	4	28	14	1	5	*	-	-	1	-	-	*	1	*
	75	% 75%	6 76%	-%	100%	75%	69%	65%	75%	75%	71%	65%	80%	100%	-%	-%	100%	-%	-%	58%	100%	100%

### QB1B. Did you make this change of provider for your TV service with a monthly subscription at the same time as moving home?

Base: Those switched their TV service provider in last 12 months

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE	S AT HOM	E
Significance Level: 95%	Total	<b>C&amp;R</b> *a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~g	NoT ~h	PAYG	CON- TRACT *j	PAC ~k	C&R ~	TV m	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE *p
Unweighted total	87	63	3	7	19	-	3	2	4	31	46	-	1	87	69	77	66
Effective Weighted Sample	45	34	2	6	14	-	3	2	3	18	24	-	1	45	41	42	39
Total	37	25	1	4	11	-	1	1	5	14	22	-	*	37	30	36	31
Yes	9 25%	8 32%	1 85%	1 28%	3 24%	- -%	1 46%	1 100%	* 5%	3 25%	5 24%	- -%	- -%	9 25%	8 28%	9 % 24%	8 % 25%
No	28 75%	17 68%	* 15%	3 72%	9 76%	- -%	1 54%	- -%	4 95%	10 75%	17 76%	- -%	* 100%	28 75%	22 72%	27 % 76%	23 % 75%

### QB2B. Could you have chosen to stay with your previous TV service supplier when you moved?

Base: Those who switched supplier for their TV service at the same time as moving home

		ACT	IONS TAP	KEN	5	SWITCH	HED & CO	VERED		SER	VICES S' COVE	WITCHEI RED	<b>.</b> & C	co	NSIDE	RED & CO	OVEREI	D	SERV	VICES CO	ONSIDERI ERED	ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		*a	~b	~c	~d	*e	~f	~g	~h	*i	~j	~k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	34	34	1	-	-	34	15	1	3	34	15	1	3	-	-	1	-	-	-	1	-	-
Effective Weighted Sample	24	24	1	-	-	24	13	1	3	24	13	1	3	-	-	1	-	-	-	1	-	-
Total	9	9	*	-	-	9	6	1	1	9	6	1	1	-	-	*	-	-	-	*	-	-
Yes	6 69%	6 69%	* 5 100%	- -%	- -%	6 69%	4 67%	- -%	1 100%	6 69%	4 67%	- -%	1 100%	- -%	- -%	* 100%	- -%	- -%	- -%	* 5 100%	- -%	- -%
No	3 27%	3	-	- -%	- -%	3 27%	2	1 100%	- -%	3 27%	2 27%	1 100%	- -%	- -%	- -%	- -%	-% -%	-	- -%	-	-	- -%
Don't know	*	*	-	-	-	*	*	-	-	*	*	-	-	-	-	-	-	-	-	-	-	-
	49	6 4%	-%	-%	-%	4%	6%	-%	-%	4%	6%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%

### QB2B. Could you have chosen to stay with your previous TV service supplier when you moved?

Base: Those who switched supplier for their TV service at the same time as moving home

	ı	PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		\$	SERVICES	S AT HOMI	<b>E</b>	
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	<b>NoT</b> ∼d	PAC ~e	C&R ~f	<b>C&amp;R</b> ~a	<b>NoT</b> ∼h	PAYG	CON- TRACT	PAC ~k	C&R ~	<b>TV</b> *m	BROAD BAND ~n	MOB. PHONE	FIXED LINE VOICE	
Unweighted total	34	28	2	3	8	-	1	2	1	11	18	-	-	34	27	29	24	
Effective Weighted Sample	24	20	2	3	8	-	1	2	1	9	13	-	-	24	21	21	19	
Total	9	8	1	1	3	-	1	1	*	3	5	-	-	9	8	9	8	
Yes	6 69%	6 72%	1 100%	1 100%	1 32%	- -%	- -%	1 100%	* 100%	2 71%	4 67%	- -%	- -%	6 69%	6 70%	6 68%	5 68%	
No	3 27%	2 24%	- -%	- -%	2 56%	- -%	1 100%	- -%	- -%	1 29%	1 27%	- -%	- -%	3 27%	2 26%	2 % 28%	2 % 28%	
Don't know	* 4%	* 4%	- -%	- -%	* 12%	- -%	- -%	- -%	- -%	- -%	* 6%	- -%	- -%	* 4%	* 4%	* 6 4%	* 6 4%	

QB3B. Why did you change from one provider to another for your TV service?

Base: Those who did not switch supplier for their TV service at the same time as moving home

		AC <sup>-</sup>	TIONS TAP	ŒN	5	SWITCH	IED & CO	VERED		SER		SWITCHE ERED	D &	cc	NSIDEF	RED & C	OVERE	D	SERV	ICES CON		:D &
	Total	SWIT-	CONSI	NEIT- HER	BUN- DLE		BROAD BAND		LINE CALLS		BROAD BAND		FIXED LINE CALLS	BUN- DLE		BROAD BAND	MOB.	FIXED LINE CALLS		BROAD N P BAND		IXED LINE CALLS
Significance Level: 95%	Total	*a	~b	~c	~d	*e	~f	~g	~h	*i	~j	~k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	53	53	3	-	1	53	18	4	3	53	19	4	4	1	-	-	3	-	-	1	2	1
Effective Weighted Sample	28	28	3	-	1	28	15	4	2	28	16	4	3	1	-	-	3	-	-	1	2	1
Total	28	28	1	-	1	28	13	1	4	28	14	1	5	*	-	-	1	-	-	*	1	*
Base for %	21	21	-	-	1	21	10	-	3	21	11	-	4	-	-	-	-	-	-	-	-	-
Better price/ deal	10 499	10 % 49%	- % -%	- -%	- -%	10 49%	6 58%	- -%	2 63%	10 49%	6 52%	-%	2 47%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Better choice	3 139	3 % 13%	- % -%	- -%	1 100%	3 13%	2 16%	- -%	- -%	3 13%	3 24%	-%	1 26%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Poor previous service (better service received)	2 89	2 % 8%	- % -%	- -%	- -%	2 8%	- -%	- -%	- -%	2 8%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
More convenient/ keep one package	1 69	1 % 6%	- % -%	- -%	- -%	1 6%	1 9%	- -%	- -%	1 6%	1 8%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
For TV	1 49	1 % 4%	- % -%	- -%	- -%	1 4%	1 7%	- -%	- -%	1 4%	1 7%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
It came together in one package	1 39	1 % 3%	- % -%	- -%	- -%	1 3%	1 6%	- -%	- -%	1 3%	1 5%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Faster broadband	* 2°	* % 2%	- % -%	- -%	- -%	* 2%	- -%	- -%	- -%	* 2%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Other	5 27	5 % 27%	- % -%	- -%	- -%	5 27%	1 10%	- -%	1 37%	5 27%	1 9%	%	1 27%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
No answer	1	1	-	-	-	1	1	-	-	1	1	-	-	-	-	-	-	-	-	-	-	-

### QB3B. Why did you change from one provider to another for your TV service?

Base: Those who did not switch supplier for their TV service at the same time as moving home

		TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	<b>:</b>
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	*m	*n	*0	*р
Unweighted total	53	35	1	4	11	-	2	-	3	20	28	-	1	53	42	48	42
Effective Weighted Sample	28	19	1	4	9	-	2	-	3	12	16	-	1	28	25	27	25
Total	28	17	*	3	9	-	1	-	4	10	17	-	*	28	22	27	23
Base for %	21	11	-	2	7	-	-	-	4	8	12	-	-	21	16	21	17
Better price/ deal	10 49%	5 43%	- -%	1 24%	4 54%	- -%	- -%	- -%	2 47%	3 39%	7 56%	- -%	- -%	10 49%	9 54%	10 49%	10 59%
Better choice	3 13%	2 17%	- -%	1 33%	2 30%	- -%	- -%	- -%	1 26%	2 22%	1 7%	- -%	- -%	3 13%	3 5 18%	3 3 13%	3 16%
Poor previous service (better service received)	2 8%	2 15%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 20%	- -%	- -%	- -%	2 8%	- -%	2 8%	2 9%
More convenient/ keep one package	1 6%	1 9%	- -%	1 43%	- -%	- -%	- -%	- -%	- -%	1 12%	* 2%	- -%	- -%	1 6%	1 7%	1 6%	1 7%
For TV	1 4%	1 7%	- -%	1 33%	- -%	- -%	- -%	- -%	- -%	1 9%	- -%	- -%	- -%	1 4%	1 5%	1 5 4%	1 4%
It came together in one package	1 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 7%	- -%	- -%	- -%	1 3%	1 4%	1 3%	1 4%
Faster broadband	* 2%	* 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 5%	- -%	- -%	- -%	* 2%	* 3%	* 2%	* 2%
Other	5 27%	3 26%	- -%	- -%	1 16%	- -%	- -%	- -%	1 27%	1 14%	4 35%	- -%	- -%	5 27%	2 5 14%	5 27%	2 13%
No answer	1	1	-	-	1	-	-	-	-	-	1	-	-	1	1	1	1

QB4B. Which company previously provided the TV service with a monthly subscription?

Base: Those switched their TV service provider in last 12 months

		ACT	IONS TAI	KEN	5	SWITCH	ED & CO	/ERED		SER\	ICES SV COVE		. &	cc	NSIDE	RED & C	OVERED	)	SERVI	CES COI		ED &
	Total	SWIT- CHED	CONSI DERED	NEIT- HER	BUN- DLE		BROAD         BAND		IXED LINE CALLS	I TV I	BROAD I		IXED Line Calls	BUN- DLE	ΤV	BROAD BAND		FIXED LINE CALLS		BROAD I BAND		FIXED LINE CALLS
Significance Level: 95%	rotai	а	~b	~c	~d	e	*f	~g	~h	i	*j	~k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	87	87	4	-	1	87	33	5	6	87	34	5	7	1	-	1	3	-	-	2	2	1
Effective Weighted Sample	45	45	4	-	1	45	25	4	4	45	26	4	5	1	-	1	3	-	-	2	2	1
Total	37	37	1	-	1	37	19	2	5	37	20	2	6	*	-	*	1	-	-	1	1	*
Virgin (Virgin Media/ Virgin Mobile - formerly NTL/ Telewest/ Blueyonder)	15 41%	15 5 41%	1 44%	- -%	1 100%	15 41%	7 36%	1 35%	1 12%	15 41%	8 40%	1 35%	2 29%	- -%	- -%	* 100%	* 40%	- -%	- -%	* 42%	* 46%	- -%
Sky (Sky TV/ Sky Broadband/ Sky Talk)	12 31%	12 31%	- -%	- -%	- -%	12 31%	7 35%	* 24%	3 58%	12 31%	7 33%	* 24%	3 47%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
BT (BT Total Broadband/ BT Yahoo/ BT Openworld/ BT Mobile/ BT Vision)	5 13%	5 5 13%	1 56%	- -%	- -%	5 13%	3 18%	- -%	- -%	5 13%	3 17%	- -%	- -%	* 100%	- -%	- -%	* 46%	- -%	- -%	* 58%	* 54%	* 100%
Top-up TV	1 2%	1 2%	- -%	- -%	- -%	1 2%	* 2%	- -%	- -%	1 2%	* 2%	- -%	- -%	- -%	- -%	- -%	* 14%	- -%	- -%	- -%	- -%	- -%
Demon Internet	* 1%	* 1%	- -%	- -%	- -%	* 1%	* 2%	- -%	- -%	* 1%	* 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
AOL	* 1%	* 1%	- -%	- -%	- -%	* 1%	- -%	* 17%	- -%	* 1%	- -%	* 17%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Equitalk	* 1%	* 1%	- -%	- -%	- -%	* 1%	* 2%	- -%	- -%	* 1%	* 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Euphony	* 1%	* 1%	- -%	- -%	- -%	* 1%	- -%	- -%	* 5%	* 1%	- -%	- -%	* 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Talk Talk / Carphone Warehouse	* 1%	* 1%	- -%	- -%	- -%	* 1%	- -%	- -%	- -%	* 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Post Office	* *%	* *%	- -%	- -%	- -%	*	- -%	- -%	- -%	*	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Tesco	* *%	* *%	- -%	- -%	- -%	*	- -%	- -%	- -%	*	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Other supplier	3 9%	3	-	- -%	- -%	3 9%	1 5%	* 24%	1 25%	3 9%	1 5%	* 24%	1 20%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u	370	. 370	70	70	70	270	2,0	, 0		2,0	2,0	,0	_0,0	,0	70	70	,,	,0	,0	,0	,0	,,

QB4B. Which company previously provided the TV service with a monthly subscription?

Base: Those switched their TV service provider in last 12 months

	F	TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	~b	~c	~d	~e	~f	~g	~h	*i	<b>*</b> j	~k	~	m	*n	*0	*р
Unweighted total	87	63	3	7	19	-	3	2	4	31	46	-	1	87	69	77	66
Effective Weighted Sample	45	34	2	6	14	-	3	2	3	18	24	-	1	45	41	42	39
Total	37	25	1	4	11	-	1	1	5	14	22	-	*	37	30	36	31
Virgin (Virgin Media/ Virgin Mobile - formerly NTL/ Telewest/ Blueyonder)	15 41%	13 51%	1 85%	2 50%	4 39%	- -%	1 46%	1 60%	1 24%	7 50%	8 37%	- -%	- -%	15 41%	10 33%	15 42%	12 37%
Sky (Sky TV/ Sky Broadband/ Sky Talk)	12 31%	6 23%	- -%	2 41%	5 44%	- -%	* 32%	* 40%	2 45%	3 21%	8 38%	- -%	* 100%	12 31%	12 38%	11 32%	11 36%
BT (BT Total Broadband/ BT Yahoo/ BT Openworld/ BT Mobile/ BT Vision)	5 13%	2 9%	* 15%	- -%	1 9%	- -%	- -%	- -%	- -%	1 6%	4 17%	- -%	- -%	5 13%	4 14%	5 5 13%	4 14%
Top-up TV	1 2%	1 2%	- -%	* 9%	- -%	- -%	- -%	- -%	- -%	* 1%	* 2%	- -%	- -%	1 2%	* 2%	1 2%	*
Demon Internet	* 1%	* 2%	- -%	- -%	* 3%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	* 1%	* 2%	* 5 1%	* 1%
AOL	* 1%	* 2%	- -%	- -%	- -%	- -%	* 23%	- -%	- -%	* 3%	- -%	- -%	- -%	* 1%	* 1%	* 5 1%	* 1%
Equitalk	* 1%	* 1%	- -%	- -%	* 3%	- -%	- -%	- -%	- -%	* 2%	- -%	- -%	- -%	* 1%	* 1%	* 5 1%	* 1%
Euphony	* 1%	* 1%	- -%	- -%	- -%	- -%	- -%	- -%	* 5%	* 2%	- -%	- -%	- -%	* 1%	* 1%	* 5 1%	* 1%
Talk Talk / Carphone Warehouse	* 1%	*%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	*	- -%	- -%	* 1%	* *%	* *%	* *%
Post Office	**%	*	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* *%	- -%	-%	-%
Tesco	* *%	* *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* *%	-%	-%	-%
Other supplier	3 9%	2 8%	- -%	- -%	* 3%	- -%	- -%	- -%	1 26%	2 15%	1 4%	- -%	- -%	3 9%	2 8%	3 8%	2 8%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

### QB5B. How much was your average MONTHLY bill from your old TV service supplier at the time you switched?

Base: Those switched their TV service provider in last 12 months

		ACT	IONS TAI	KEN	ş	SWITCH	HED & CO	VERED		SER	ICES SI	WITCHED RED	. &	cc	NSIDE	RED & C	OVERED	)	SERV	ICES COI		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		IXED LINE CALLS	ļ	BROAD		IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV I	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	~b	~C	~d	е	*f	~g	~h	i	<b>*</b> j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	87	87	4	-	1	87	33	5	6	87	34	5	7	1	-	1	3	-	-	2	2	1
Effective Weighted Sample	45	45	4	-	1	45	25	4	4	45	26	4	5	1	-	1	3	-	-	2	2	1
Total	37	37	1	-	1	37	19	2	5	37	20	2	6	*	-	*	1	-	-	1	1	*
Up to £19.99	4 119	4 6 11%	* 24%	- -%	1 100%	4 11%	1 6	1 35%	- -%	4 11%	2 11%	1 35%	1 19%	- -%	- -%	- -%	* 60%	- -%	- -%	- -%	* 54%	- -%
£20.00-£29.99	12 31%	12 6 31%	-%	- -%	- -%	12 31%	6 6 35%	* 24%	2 48%	12 31%	6 33%	* 24%	2 39%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
£30.00-£39.99	7 18%	7 6 18%	* 24%	- -%	- -%	7 18%	3 6 19%	- -%	- -%	7 18%	3 18%	- -%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	* 42%	- -%	- -%
£40.00-£49.99	3 9%	3 % 9%	* 32%	- -%	- -%	3 9%	1 6 7%	- -%	1 20%	3 9%	1 7%	- -%	1 16%	* 100%	- -%	- -%	- -%	- -%	- -%	* 58%	- -%	* 100%
£50.00-£59.99	3 8%	3 6 8%	* 21%	- -%	- -%	3 8%	2 6 12%	- -%	- -%	3 8%	2 12%	- -%	- -%	- -%	- -%	- -%	* 40%	- -%	- -%	- -%	* 46%	- -%
£60 or more	3 8%	3 6 8%	-%	- -%	- -%	3 8%	1 3%	- -%	* 7%	3 8%	1 3%	- -%	* 6%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Don't know	6 15%	6 6 15%	-%	- -%	- -%	6 15%	3 6 18%	1 41%	1 25%	6 15%	3 17%	1 41%	1 20%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

### QB5B. How much was your average MONTHLY bill from your old TV service supplier at the time you switched?

Base: Those switched their TV service provider in last 12 months

		TV PROCES S	ВВ	B PROCES	S	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC			SERVICES	S AT HOMI	E
Significance Level: 95%	Total	<b>C&amp;R</b> *a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R	C&R ~g	NoT ~h	PAYG	CON- TRACT	PAC ~k	C&R ~	TV m	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE *p
Unweighted total	87	63	3	7	19	-	3	2	4	31	46	-	1	87	69	77	66
Effective Weighted Sample	45	34	2	6	14	_	3	2	3	18	24	_	1	45	41	42	39
Total	37	25	1	4	11	_	1	1	5	14	22	_	*	37	30	36	31
Up to £19.99	4 11%	3 12%	- -%	1 18%	2 13%	- -%	* 23%	- -%	1 24%	2 14%	2 8%	- -%	- -%	4 11%	3 11%	4 6 11%	3 9%
£20.00-£29.99	12 31%	6 25%	* 22%	2 47%	4 38%	- -%	* 32%	- -%	2 50%	5 36%	6 28%	- -%	* 100%	12 31%	10 32%	11 6 31%	11 35%
£30.00-£39.99	7 18%	5 21%	- -%	1 20%	2 14%	- -%	- -%	- -%	- -%	2 12%	5 22%	- -%	- -%	7 18%	5 16%	6 6 18%	5 5 15%
£40.00-£49.99	3 9%	2 9%	- -%	- -%	* 3%	- -%	- -%	1 100%	- -%	1 8%	2 10%	- -%	- -%	3 9%	3 10%	3 6 9%	3 10%
£50.00-£59.99	3 8%	2 9%	- -%	- -%	2 17%	- -%	- -%	- -%	- -%	1 7%	2 8%	- -%	- -%	3 8%	3 9%	3 8%	3 9%
£60 or more	3 8%	1 5%	- -%	- -%	1 6%	- -%	- -%	- -%	- -%	1 5%	2 10%	- -%	- -%	3 8%	1 4%	3 % 8%	1 4%
Don't know	6 15%	5 19%	1 78%	1 15%	1 9%	- -%	1 46%	- -%	1 26%	2 18%	3 14%	- -%	- -%	6 15%	6	6 6 15%	6 18%

### QB6B. How long had you been with your old supplier for your TV service before you switched?

Base: Those switched their TV service provider in last 12 months

		ACT	IONS TAK	ŒN	S	WITCH	IED & CO	VERED		SER	ICES SV	VITCHED RED	. &	cc	NSIDEF	RED & C	OVERED	)	SERVI	CES CO		ED &
		SWIT-	CONSI	ERED NEIT- BUN- HER DLE - ~b ~c ~d					IXED LINE CALLS				IXED LINE CALLS	BUN-				FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	~h			TV e	BAND *f	~g	~h	TV I	BAND *i	~k	~	<b>DLE</b> ∼m	TV I ∼n	BAND ~o	~p	~q	TV I	BAND ~s	~t	~u
Unweighted total	87	87	1	C	1	87	33	9 5	6	87	34	5	7	1	"	1	3 h	ч	'	2	2	u 1
·			4	-	1			4	4			4	,	1	-	1	2	-	-	2	2	1
Effective Weighted Sample	45	45	4	-	1	45	25	4	4	45	26	4	5	1	-	1	3	-	-	2	2	1
Total	37	37	1	-	1	37	19	2	5	37	20	2	6	*	-	*	1	-	-	1	1	*
Up to 6 months	2 5%	2 6 5%	-%	- -%	- -%	2 5%	2 9%	- -%	- -%	2 5%	2 9%	- -%	- -%	- -%	- -%	- -%	* 14%	- -%	- -%	- -%	- -%	- -%
7-12 months	5 149	5 % 14%	* 6 24%	- -%	1 100%	5 14%	2 13%	- -%	1 12%	5 14%	3 18%	- -%	2 29%	- -%	- -%	* 100%	- -%	- -%	- -%	* 42%	- -%	- -%
More than 1 year, up to 2 years	9 24 <sup>9</sup>	9 % 24%	* 32%	- -%	- -%	9 24%	2 13%	1 69%	* 5%	9 24%	2 12%	1 69%	* 4%	* 100%	- -%	- -%	- -%	- -%	- -%	* 58%	- -%	* 100%
More than 2 years, up to 4 years	11 30%	11 % 30%	1 45%	- -%	- -%	11 30%	6 34%	- -%	2 51%	11 30%	6 32%	- -%	2 41%	- -%	- -%	- -%	1 86%	- -%	- -%	- -%	1 100%	- -%
More than 4 years, up to 6 years	5 13%	5 % 13%	- %	- -%	- -%	5 13%	3 18%	* 24%	* 7%	5 13%	3 17%	* 24%	* 6%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
More than 6 years, up to 10 years	1 3%	1 % 3%	-%	- -%	- -%	1 3%	* 2%	- -%	- -%	1 3%	* 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
More than 10 years	3	3 % 8%	- %	- -%	- -%	3 8%	1 5%	- -%	1 25%	3 8%	1 5%	- -%	1 20%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Don't know	1	1 6 3%	- 5 -%	- -%	- -%	1 3%	1 5%	* 7%	- -%	1 3%	1 5%	* 7%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

### QB6B. How long had you been with your old supplier for your TV service before you switched?

Base: Those switched their TV service provider in last 12 months

	F	TV PROCES S	ВВ	PROCESS	8	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA		;	SERVICES	S AT HOME	Ē
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	~b	~c	~d	~e	~f	~g	~h	*i	*j	~k	~	m	*n	*0	*p
Unweighted total	87	63	3	7	19	-	3	2	4	31	46	-	1	87	69	77	66
Effective Weighted Sample	45	34	2	6	14	-	3	2	3	18	24	-	1	45	41	42	39
Total	37	25	1	4	11	-	1	1	5	14	22	-	*	37	30	36	31
Up to 6 months	2	2	-	-	2	-	-	-	-	*	2	-	-	2	2	2	2
	5%	8%	-%	-%	15%	-%	-%	-%	-%	2%	8%	-%	-%	5%	6%	6 6%	6%
7-12 months	5	5	-	1	2	-	-	1	1	3	1	-	-	5	5	5	4
	14%	20%	-%	35%	16%	-%	-%	60%	24%	25%	7%	-%	-%	14%	16%	5 14%	14%
More than 1 year, up to 2 years	9	7	*	1	1	-	1	-	*	4	4	-	-	9	4	8	6
	24%	27%	22%	31%	9%	-%	68%	-%	5%	32%	17%	-%	-%	24%	5 15%	23%	19%
More than 2 years, up to 4 years	11	5	1	*	4	-	-	*	2	2	9	-	-	11	9	11	10
	30%	21%	78%	10%	32%	-%	-%	40%	45%	18%	40%	-%	-%	30%	31%	31%	31%
More than 4 years, up to 6 years	5	3	-	1	2	-	*	-	-	*	4	-	*	5	5	5	5
	13%	13%	-%	15%	17%	-%	32%	-%	-%	3%	19%	-%	100%	13%	5 16%	13%	15%
More than 6 years, up to 10 years	1	1	-	-	*	-	-	-	-	*	1	-	-	1	1	1	1
	3%	3%	-%	-%	4%	-%	-%	-%	-%	3%	2%	-%	-%	3%	4%	3%	3%
More than 10 years	3	2	-	-	1	-	-	-	1	1	1	-	-	3	3	3	3
	8%	7%	-%	-%	8%	-%	-%	-%	26%	9%	7%	-%	-%	8%	9%	7%	8%
Don't know	1 3%	* 1%	- -%	* 9%	- -%	- -%	- -%	- -%	- -%	1 8%	- -%	- -%	- -%	1 3%	1 4%	1 3%	1 3%

#### QB7B. Which one of these best describes the process you went through when you switched your TV service with a monthly subscription to the supplier you use now?

Base: Those who have switched their TV service supplier in last 12 months (including those with TV in a bundle of services)

		ACT	IONS TA	KEN	5	SWITCH	ED & CO	VERED		SER	ICES SV		<b>.</b> & C	со	NSIDEF	RED & CO	OVEREI	D	SERV	ICES COI		ED &
		SWIT- CHED	CONSI DERED	NEIT- HER	BUN-				IXED LINE CALLS		BROAD I BAND		IXED LINE CALLS	BUN- DLE			MOB.	FIXED LINE CALLS		BROAD I BAND		FIXED LINE CALLS
Significance Level: 95%	Total	а	~b	Π <b>ΕΚ</b> ~C	<b>DLE</b> *d	TV e	BAND *f	~g	~h	TV I	JAND j	~k	*	~m	TV I ∼n	BAND ~0	~p	~a	<b>TV</b> ∼r	~S	~t	~u
Unweighted total	155	155	10	-	69	87	33	12	7	155	93	19	72	1	_	1	10	-	_	2	8	1
Effective Weighted Sample	92	92	8	-	53	45	25	9	4	92	73	13	55	1	-	1	8	-	-	2	7	1
Total	107	107	7	-	71	37	19	7	5	107	74	16	73	*	-	*	8	-	-	1	7	*
I had to arrange when the old service and the new service started. I contacted my old supplier to tell them I wanted to cancel. I contacted my new supplier to tell them I wanted to start using them for the service	107 100%	107 100%	7 100%	- -%	71 100%	37 100%	19 100%	7 100%	5 100%	107 100%	74 100%	16 100%	73 100%	* 100%	- -%	* 100%	8 100%	- -%	- -%	1 100%	7 100%	* 100%
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u																						

### QB7B. Which one of these best describes the process you went through when you switched your TV service with a monthly subscription to the supplier you use now?

Base: Those who have switched their TV service supplier in last 12 months (including those with TV in a bundle of services)

		PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		а	~b	~c	*d	~e	~f	~g	*h	*i	<b>*</b> j	~k	~	m	n	0	р
Unweighted total	155	108	7	26	47	7	6	23	40	62	78	3	2	155	128	140	133
Effective Weighted Sample	92	61	6	19	39	6	3	17	33	42	49	3	2	92	87	91	85
Total	107	73	6	20	41	8	4	19	48	47	50	3	1	107	84	97	100
I had to arrange when the old service and the new service started. I contacted my old supplier to tell them I wanted to cancel. I contacted my new supplier to tell them I wanted to start using them for the service	107 100%	73 100%	6 100%	20 100%	41 100%	8 100%	4 100%	19 100%	48 100%	47 100%	50 100%	3 100%	1 100%	107 100%	84 5 100%	97 6 100%	100 6 100%

#### QB1C. Did you make this change of provider for your fixed line broadband at the same time as moving home?

Base: Those switched their fixed line broadband provider in last 12 months

		ACT	TIONS TAK	KEN	S	WITCH	HED & CC	VERED		SER	VICES SV COVE		D &	CO	ONSIDE	RED & C	OVERE	D	SERV	ICES CO COVE		ED &
		SWIT-	CONSI	ERED NEIT- BUN- HER DLE 1 ~b ~c ~d			BROAD		FIXED LINE CALLS		BROAD I	MOB.	FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD	MOB.	FIXED LINE CALLS
0: :5	Total	CHED					BAND			ΤV	BAND			DLE		BAND				BAND		
Significance Level: 95%		а	~b	~C	~d	*e	Ť	~g	n	^I	J	~k	I	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	373	373	21	-	-	33	373	23	117	33	373	23	117	-	7	-	11	13	6	-	7	8
Effective Weighted Sample	222	222	17	-	-	25	222	17	85	25	222	17	85	-	6	-	9	11	6	-	5	7
Total	149	149	10	-	-	19	149	10	66	19	149	10	66	-	2	-	7	5	2	-	4	3
Yes	25 17%	25 6 17%	* % 3%	- -%	- -%	4 24%	25 6 17%	1 13%	10 15%	4 24%	25 17%	1 13%	10 15%	- -%	- -%	- -%	* 5%	2 33%	- -%	- -%	* 8%	- -%
No	123 83%	123 6 83%	9 6 92%	- -%	- -%	14 74%	123 6 83%	8 87%	55 84%	14 74%	123 83%	8 87%	55 84%	- -%	2 100%	- -%	6 89%	3 67%	2 100%	- -%	3 80%	3 100%
Don't know	1 1%	1 5 1%	* % 5%	- -%	- -%	* 2%	1 6 1%	- -%	* 1%	* 2%	1 1%	- -%	* 1%	- -%	- -%	- -%	* 6%	- -%	- -%	- -%	* 11%	- -%

### QB1C. Did you make this change of provider for your fixed line broadband at the same time as moving home?

Base: Those switched their fixed line broadband provider in last 12 months

	I	TV PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		5	SERVICES	S AT HOME	E
Simifogged and 059/	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT *b	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	D	C	a	~e	~†	~g	*h	ı	J	~k	~	m	n	0	р
Unweighted total	373	23	117	76	107	6	3	21	79	141	207	5	3	235	373	348	347
Effective Weighted Sample	222	17	49	61	83	5	2	17	60	86	124	4	2	143	222	209	209
Total	149	12	24	36	67	3	2	11	48	54	88	3	2	99	149	142	142
Yes	25 17%	4 32%	2 7%	7 19%	12 18%	- -%	1 58%	3 30%	5 10%	9 16%	15 17%	- -%	1 58%	17 17%	25 17%		24 5 17%
No	123 83%	8 65%	23 93% c	29 80%	55 82%	3 100%	1 42%	8 70%	42 89%	44 82%	73 82%	3 100%	1 42%	80 81%	123 83%	117 % 82%	118 83%
Don't know	1 1%	* 3%	- -%	* 1%	- -%	- -%	- -%	- -%	* 1%	1 1%	* *%	- -%	- -%	1 1%	1 1%	1 6 1%	1 5 1%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

# QB2C. Could you have chosen to stay with your previous fixed line broadband supplier when you moved?

Base: Those who switched supplier for their fixed line broadband at the same time as moving home

		AC1	TIONS TAI	KEN	;	SWITCI	HED & CO	VERED		SER	VICES SV	WITCHEI RED	<b>.</b> & C	co	NSIDE	RED & C	OVERE	)	SER\	VICES CO COVE		ED &
		SWIT-	CONSI		BUN-		BROAD		IXED LINE CALLS	l	BROAD I		IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV I	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		*a	~b	~c	~d	~e	*f	~g	~h	~i	<b>*</b> j	~k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	72	72	1	-	-	11	72	3	24	11	72	3	24	-	-	-	1	4	-	-	1	-
Effective Weighted Sample	49	49	1	-	-	9	49	2	19	9	49	2	19	-	-	-	1	4	-	-	1	-
Total	25	25	*	-	-	4	25	1	10	4	25	1	10	-	-	-	*	2	-	-	*	-
Yes	14 57%	14 % 57%	* % 100%	- -%	- -%	3 58%	14 6 57%	1 70%	5 55%	3 58%	14 57%	1 70%	5 55%	- -%	- -%	- -%	* 100%	2 100%	- -%	- % -%	* 100%	- -%
No	9 36%	9 % 36%	-%	- -%	- -%	2 42%	9 % 36%	* 25%	4 38%	2 42%	9 36%	* 25%	4 38%	- -%	- -%	- -%	- -%	- -%	- -%	- % -%	- -%	- -%
Don't know	2 7%	2 6 7%	- % -%	- -%	- -%	- -%	2 6 7%	* 5%	1 7%	- -%	2 7%	* 5%	1 7%	- -%	- -%	- -%	- -%	- -%	- -%	- % -%	- -%	- -%

### QB2C. Could you have chosen to stay with your previous fixed line broadband supplier when you moved?

Base: Those who switched supplier for their fixed line broadband at the same time as moving home

		PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		S	SERVICES	S AT HOMI	E
Significance Level: 95%	Total	<b>C&amp;R</b> ~a	MAC ~b	<b>C&amp;R</b> ~c	<b>NoT</b> ∼d	PAC ~e	C&R ~f	<b>C&amp;R</b> ~g	<b>NoT</b> ∼h	PAYG ~i	CON- TRACT *j	PAC ~k	C&R ~	<b>TV</b> *m	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE *p
Unweighted total	72	9	9	19	25	-	1	9	9	23	46	-	1	46	72	69	66
Effective Weighted Sample	49	8	3	16	21	-	1	7	8	17	31	-	1	35	49	48	46
Total	25	4	2	7	12	-	1	3	5	9	15	-	1	17	25	24	24
Yes	14 57%	3 70%	2 97%	3 47%	7 60%	- -%	1 100%	1 34%	3 57%	5 57%	9 59%	- -%	1 100%	11 65%	14 57%	14 58%	14 6 58%
No	9 36%	1 30%	- -%	4 53%	3 27%	- -%	- -%	2 66%	1 30%	4 42%	5 30%	- -%	- -%	5 28%	9 36%	8 34%	8 6 34%
Don't know	2 7%	- -%	* 3%	- -%	2 13%	- -%	- -%	- -%	1 13%	* 1%	2 11%	- -%	- -%	1 8%	2 7%	2 7%	2 % 7%

#### QB3C. Why did you change from one provider to another for your fixed line broadband?

Base: Those who did not switch supplier for their fixed line broadband at the same time as moving home

		AC	TIONS TAI	KEN	:	SWITCI	HED & CO	VERED		SER	VICES SI COVE	WITCHED		C	ONSIDEI	RED & C	OVERED	)	SERVIO	CES COI	NSIDERI RED	ED &
		SWIT-	CONSI		BUN-				IXED Line Calls				IXED LINE CALLS	BUN-				IXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	~b	HER ∼c	DLE ~d	TV ∼e	BAND	~0	h	TV ∼i	BAND	~k	1	DLE ∼m	TV ∼n	BAND ~o	~p	~a	TV E ∼r	BAND ~s	~t	~u
	201	301		U	u	22	201	~g 20		·	304 J		03	""	7	U		9	6	3	6	0
Unweighted total	301		20	-	-		301		93	22	301	20	93	-	1	-	10		•	-	0	0
Effective Weighted Sample	176	176	16	-	-	17	176	15	68	17	176	15	68	-	6	-	8	8	6	-	5	7
Total	124	124	9	-	-	14	124	8	56	14	124	8	56	-	2	-	7	3	2	-	4	3
Base for %	75	75	2	-	-	10	75	5	38	10	75	5	38	-	1	-	4	1	1	-	1	1
Better price/ deal	47 639	47 63%	1 60%	- -%	- -%	7 65%	47 63%	4 83%	22 59%	7 65%	47 63%	4 83%	22 59%	- -%	1 100%	- -%	2 51%	1 100%	1 100%	- -%	- -%	1 100%
Poor previous service (better service received)	11 149	11 6 149	- % -%	- -%	- -%	- -9	11 % 14%	1 19%	4 10%	- -%	11 14%	1 19%	4 10%	- -%	- -%	- -%	1 25%	- -%	- -%	- -%	- -%	- -%
More convenient/ keep one package	10 139	10 6 13%	- % -%	- -%	- -%	1 9%	10 6 13%	- -%	8 22%	1 9%	10 13%	- -%	8 22%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Faster broadband	10 139	10 6 13%	1 % 40%	- -%	- -%	2 15%	10 % 13%	1 26%	5 13%	2 15%	10 13%	1 26%	5 13%	- -%	- -%	- -%	1 24%	- -%	- -%	- -%	1 100%	- -%
It came together in one package	2 3°	2 % 3%	-%	- -%	- -%	- -9	2 % 3%	- -%	2 5%	- -%	2 3%	- -%	2 5%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
For TV	1 2°	1 6 29	- % -%	- -%	- -%	- -9	1 % 2%	- -%	1 4%	- -%	1 2%	- -%	1 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Other	3 49	3 % 4%	-%	- -%	- -%	1 10%	3 4%	- -%	1 3%	1 10%	3 4%	- -%	1 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
No answer	4	4	1	-	-	1	4	1	1	1	4	1	1	-	-	-	1	-	-	-	1	-

QB3C. Why did you change from one provider to another for your fixed line broadband?

Base: Those who did not switch supplier for their fixed line broadband at the same time as moving home

		TV PROCES S	ВВ	PROCESS	8	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
Significance Level: 95%	Total	C&R ~a	MAC b	<b>C&amp;R</b> *c	<b>NoT</b>	PAC ~e	C&R ~f	C&R	NoT *h	PAYG	CON- TRACT	PAC ~k	C&R ~l	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	301	14	108	57	82	6	2	~g 12	70	118	161	5	2	m 189	301	279	281
Effective Weighted Sample	176	10	47	47	64	5	2	11	52	70	96	4	2	111	176	165	166
Total	124	8	23	29	55	3	1	8	43	45	73	3	1	81	124	118	119
Base for %	75	4	9	17	39	2		6	28	25	47	2		48	75	72	75
Better price/ deal	47 63%	3	5 58%	12 71%	23 59%	1 62%	-%	5 85%	16 58%	18 73% j	27	1 62%	- -%	28 57%	47	45	47
Poor previous service (better service received)	11 14%	- -%	2 25%	3 18%	5 13%	- -%	- -%	- -%	3 12%	* 1%	10 22% i	- -%	- -%	5 10%	11 5 14%	11 % 15%	11 6 14%
More convenient/ keep one package	10 13%	1 23%	- -%	1 6%	5 12%	- -%	- -%	- -%	7 24%	5 21% j	4 8%	- -%	- -%	7 14%	10 13%	9 % 13%	10 6 13%
Faster broadband	10 13%	- -%	3 30%	1 9%	5 12%	1 38%	- -%	1 15%	3 11%	5 21% j	4 9%	1 38%	- -%	6 12%	10 13%	10 % 13%	10 6 13%
It came together in one package	2 3%	- -%	- -%	- -%	2 5%	- -%	- -%	- -%	2 7%	- -%	2 4%	- -%	- -%	2 4%	3%	2 % 3%	2 3%
For TV	1 2%	- -%	- -%	- -%	1 4%	- -%	- -%	- -%	1 5%	- -%	1 3%	- -%	- -%	1 3%	1 2%	1 % 2%	1 6 2%
Other	3 4%	- -%	1 13%	- -%	2 4%	- -%	- -%	- -%	1 4%	- -%	3 6% i	- -%	- -%	2 4%	3 4%	3 4%	3 4%
No answer Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p	4	1	1	1	2	-	-	1	-	2	2	-	-	2	4	4	4

QB4C. Which company previously provided the fixed line broadband?

Base: Those switched their fixed line broadband provider in last 12 months

		ACT	IONS TAR	KEN	s	WITCH	HED & CO	VERED		SER\	ICES SV		D &	CC	ONSIDER	RED & C	OVERED	)	SERVI	CES CON		ED &
	Total	SWIT- CHED	CONSI	NEIT- HER	BUN- DLE	ΤV	BROAD BAND	_	IXED LINE CALLS		BROAD I BAND	MOB.	FIXED LINE CALLS	BUN- DLE		BROAD BAND		IXED LINE CALLS		BROAD I F BAND		FIXED LINE CALLS
Significance Level: 95%	TOtal	а	~b	~C	~d	*e	f	~g	h	*i	j	~k	1	~m	~n	~0	~p	~q	-r	~S	~t	~u
Unweighted total	373	373	21	-	-	33	373	23	117	33	373	23	117	-	7	-	11	13	6	-	7	8
Effective Weighted Sample	222	222	17	-	-	25	222	17	85	25	222	17	85	-	6	-	9	11	6	-	5	7
Total	149	149	10	-	-	19	149	10	66	19	149	10	66	-	2	-	7	5	2	-	4	3
BT (BT Total Broadband/ BT Yahoo/ BT Openworld/ BT Mobile/ BT Vision)	40 27%			- -%	- -%	8 41%		2 25%	16 24%	8 41%	40 27%	2 25%	16 24%	- -%	1 26%	- -%	2 31%	2 41%	1 27%	- -%	* 8%	2 52%
AOL	16 11%	16 5 11%	2 5 19%	- -%	- -%	2 10%	16 6 11%	1 15%	7 10%	2 10%	16 11%	1 15%	7 10%	- -%	1 30%	- -%	1 17%	- -%	1 28%	- -%	1 30%	- -%
Virgin (Virgin Media/ Virgin Mobile - formerly NTL/ Telewest/ Blueyonder)	15 10%	15 5 10%	1 5 8%	- -%	- -%	2 12%	15	1 10%	5 8%	2 12%	15 10%	1 10%	5 8%	- -%	- -%	- -%	1 11%	- -%	- -%	- -%	1 19%	- -%
Orange (Wanadoo/ Freeserve)	15 10%	15 5 10%	1 3 14%	- -%	- -%	- -%	15 6 10%	2 16%	9 14%	- -%	15 10%	2 16%	9 14%	- -%	- -%	- -%	1 13%	* 8%	- -%	- -%	1 23%	* 12%
Sky (Sky TV/ Sky Broadband/ Sky Talk)	14 10%	14 5 10%	1 % 8%	- -%	- -%	* 2%	14 6 10%	2 19%	6 9%	* 2%	14 10%	2 19%	6 9%	- -%	1 30%	- -%	* 5%	1 11%	1 31%	- -%	- -%	- -%
Tiscali/ HomeChoice	11 7%	11 5 7%	1 5 7%	- -%	- -%	2 9%	11 6 7%	* 4%	5 7%	2 9%	11 7%	* 4%	5 7%	- -%	- -%	- -%	* 5%	* 7%	- -%	- -%	* 9%	* 11%
Talk Talk / Carphone Warehouse	10 6%	10 6 6%	-%	- -%	- -%	- -%	10 6%	- -%	7 11%	- -%	10 6%	- -%	7 11%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Other supplier	8 5%	8 5 5%	-%	- -%	- -%	2 8%	8 5%	* 3%	2 3%	2 8%	8 5%	* 3%	2 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Pipex	6 4%	6 4%	-%	- -%	- -%	1 4%	6 4%	* 4%	5 8%	1 4%	6 4%	* 4%	5 8%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
O2 (formerly BT Cellnet)	3 2%	3 2%	* 5%	- -%	- -%	- -%	3 2%	* 3%	2 3%	- -%	3 2%	* 3%	2 3%	- -%	- -%	- -%	* 6%	- -%	- -%	- -%	* 11%	- -%
PlusNet	3 2%	3 2%	1 6%	- -%	- -%	1 5%	3 2%	- -%	1 1%	1 5%	3 2%	- -%	1 1%	- -%	- -%	- -%	- -%	1 10%	- -%	- -%	- -%	1 16%
Be	1 1%	1 5 1%	-%	- -%	- -%	- -%	1 6 1%	- -%	- -%	- -%	1 1%	- -%	- -%	- -%	- -%	- -%	1 13%	* 7%	- -%	- -%	- -%	- -%
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u																						

### QB4C. Which company previously provided the fixed line broadband?

Base: Those switched their fixed line broadband provider in last 12 months

		AC1	IONS TA	KEN	S	SWITCI	HED & CO	OVERED		SER	VICES S	WITCHE ERED	D &	co	ONSIDER	RED & (	COVERE	D	SER\	ICES COVI	ONSIDER ERED	ED &
		SWIT-	CONSI		BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD	MOB.	FIXED LINE CALLS			BROAD	MOB.	FIXED LINE CALLS		BROAD	MOB.	FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	~b	HER ~c	DLE ~d	<b>TV</b> *e	BAND f	~g	h	<b>TV</b> *i	BAND i	~k	1	<b>DLE</b> ∼m	TV I ∼n	BAND ~0	~p	~q	TV ∼r	BAND ~s	~t	~u
Unweighted total	373	373	21	-	-	33	373	23	117	33	373	23	117	-	7	_	11	13	6		7	8
Effective Weighted Sample	222	222	17	_	_	25	222	17	85	25	222	17	85	_	6	_	9	11	6	_	5	7
Total	149	149	10	_	_	19	149	10	66	19	149	10	66	_	2	_	7	5	2	_	4	3
Tesco	1 19	1	*	- -%	- -%	- -%	1	-	1	- -%	1 1%	-	1 1%	- -%	* 14%	- -%	- -%	-	- * 14%	- %	- -%	-
Homecall	1 1%	1 6 1%	-%	- -%	- -%	1 5% fh	1 6 1%	- -%	- -%	1 5% jl	1 1%	-%	- -%	- -%	- -%	- -%	-%	- -%	- -%	- %	- -%	- -%
Eclipse Internet	1 1%	1 6 1%	* 3%	- -%	- -%	* 2%	1 6 1%	- -%	- -%	* 2%	1 1%	- -%	- -%	- -%	- -%	- -%	-%	* 6%	-%	-%	-%	* 9%
Madasafish	1 *%	1 6 *%	-%	- -%	- -%	- -9	1 % *%	- -%	*	- -%	1 *%	- -%	*	- -%	- -%	- -%	- -%	%	- -%	-%	- -%	- -%
Post Office	1 *%	1 6 *%	- % -%	- -%	- -%	- -9	1 % *%	- -%	1 1%	- -%	1 *%	-%	1 1%	- -%	- -%	- -%	-%	%	- -%	-%	- -%	- -%
Alpha Telecom	* *0/	* 6 *%	- % -%	- -%	- -%	- -9	* % *%	- -%	- -%	- -%	*	- -%	- -%	- -%	- -%	- -%	-%	* 8%	- -%	-%	-%	- -%
T-Mobile (formerly One2One)	* *0/	*	- 5 -%	- -%	- -%	* 2%	* % *%	- -%	- -%	* 2%	*	- -%	- -%	- -%	- -%	- -%	-%	-%	- -%	-%	-%	- -%
Vodafone	* *0/	* 6 *%	- 5 -%	- -%	- -%	- -9	* % *%	- -%	- -%	- -%	*	- -%	- -%	- -%	- -%	- -%	-%	-%	- -%	-%	-%	- -%
Demon Internet	* *0/	* 6 *%	- 5 -%	- -%	- -%	- -9	* % *%	- -%	- -%	- -%	*	-%	- -%	- -%	- -%	- -%	-%	-%	- -%	- 5 -%	- -%	- -%
'3' Mobile	* * * 9/	*	_	- -%	- -%	- -9	* % *%	- -%	- -%	- -%	*	-%	- -%	- -%	- -%	- -%	-%	-%	- -%	-%	- -%	- -%
Euphony	* * * 9/	*	-	- -%	- -%	- -9	*	_	- -%	- -%	*%	-	- -%	- -%	- -%	- -%	-%	* 1%	- -%	-%	- -%	- -%
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u																						

QB4C. Which company previously provided the fixed line broadband?

Base: Those switched their fixed line broadband provider in last 12 months

	I	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC			SERVICES	S AT HOME	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	b	*c	d	~e	~f	~g	*h	i	j	~k	~	m	n	0	р
Unweighted total	373	23	117	76	107	6	3	21	79	141	207	5	3	235	373	348	347
Effective Weighted Sample	222	17	49	61	83	5	2	17	60	86	124	4	2	143	222	209	209
Total	149	12	24	36	67	3	2	11	48	54	88	3	2	99	149	142	142
BT (BT Total Broadband/ BT Yahoo/ BT Openworld/ BT Mobile/ BT Vision)	40 27%	4 30%	7 29%	8 22%	21 32%	- -%	- -%	3 30%	12 25%	11 21%	26 30%	- -%	- -%	27 28%	40 27%	38 26%	39 5 27%
AOL	16 11%	2 15%	4 17%	4 12%	7 10%	- -%	1 58%	- -%	5 11%	9 16%	8 9%	- -%	1 58%	13 13%	16 11%	16 12%	16 5 11%
Virgin (Virgin Media/ Virgin Mobile - formerly NTL/ Telewest/ Blueyonder)	15 10%	1 12%	2 7%	7 19% bd	3 5%	1 30%	- -%	3 25%	2 4%	6 12%	8 9%	1 34%	- -%	10 10%	15 10%	15 10%	14 5 10%
Orange (Wanadoo/ Freeserve)	15 10%	- -%	3 12%	2 6%	9 13%	1 22%	- -%	* 3%	8 18%	4 8%	10 11%	1 25%	- -%	9 9%	15 10%	14 10%	14 5 10%
Sky (Sky TV/ Sky Broadband/ Sky Talk)	14 10%	* 3%	2 8%	4 12%	6 9%	1 48%	- -%	1 9%	4 8%	3 6%	10 11%	1 41%	- -%	13 13%	14 10%	13 9%	14 5 10%
Tiscali/ HomeChoice	11 7%	2 14%	3 12%	3 7%	3 5%	- -%	* 21%	1 11%	3 7%	5 10%	5 6%	- -%	* 21%	5 5%	11 7%	11 7%	10 5 7%
Talk Talk / Carphone Warehouse	10 6%	- -%	1 5%	2 7%	5 8%	- -%	- -%	1 9%	6 12%	3 6%	6 7%	- -%	- -%	5 5%	10 6%	9 6%	9 6%
Other supplier	8 5%	1 8%	1 4%	1 3%	4 5%	- -%	- -%	1 5%	1 2%	3 6%	4 5%	- -%	- -%	4 4%	8 5%	8 5%	8 5 5%
Pipex	6 4%	1 6%	1 3%	1 3%	3 5%	- -%	* 21%	* 3%	4 9%	2 4%	4 5%	- -%	* 21%	3 3%	6 4%	6 4%	6 4%
O2 (formerly BT Cellnet)	3 2%	- -%	* *%	1 2%	* 1%	- -%	- -%	- -%	* 1%	2 4%	1 1%	- -%	- -%	3 3%	3 2%	3 2%	3 5 2%
PlusNet	3 2%	- -%	* 1%	- -%	2 4%	- -%	- -%	- -%	1 2%	* *%	3 3%	- -%	- -%	3 3%	3 2%	3 2%	3 2%
Be	1 1%	- -%	*	1 3%	* 1%	- -%	- -%	- -%	- -%	* 1%	1 1%	- -%	- -%	* *%	1 1%	1 1%	1 5 1%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

### QB4C. Which company previously provided the fixed line broadband?

Base: Those switched their fixed line broadband provider in last 12 months

	P	TV ROCES S	ВВ	PROCESS	<b>S</b>	MP PRO	CESS	LL PRO	CESS	MO	BILE	CONTRA PROC		;	SERVICES	S AT HOME	E
Significance Level: 95%	Total	C&R	MAC b	C&R *c	<b>NoT</b>	PAC	C&R ~f	C&R	NoT *h	PAYG	CON- TRACT	PAC ~k	C&R ~	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	373	~a 23	117	76	107	~e 6	3	~g 21	79	141	J 207	~k 5	3	235	n 373	o 348	р 347
-						-											
Effective Weighted Sample	222	17	49	61	83	5	2	17	60	86	124	4	2	143	222	209	209
Total	149	12	24	36	67	3	2	11	48	54	88	3	2	99	149	142	142
Tesco	1 1%	- -%	* 2%	- -%	1 1%	- -%	- -%	- -%	1 2%	* 1%	**%	- -%	- -%	1 1%	1 5 1%	1 % 1%	1 6 1%
Homecall	1 1%	1 8%	- -%	1 3%	- -%	- -%	- -%	- -%	- -%	1 2%	- -%	- -%	- -%	1 1%	1 5 1%	1 6 1%	1 6 1%
Eclipse Internet	1 1%	- -%	* *%	- -%	* 1%	- -%	- -%	- -%	- -%	- -%	1 1%	- -%	- -%	1 1%	1 1%	1 % *%	1 % 1%
Madasafish	1 *%	- -%	*	- -%	1 1%	- -%	- -%	- -%	- -%	1 1%	*	- -%	- -%	* *%	1	1	1
Post Office	1 *%	- -%	- -%	1 2%	- -%	- -%	- -%	1 5%	- -%	1 1%	_	- -%	- -%	- -%	1	1	1
Alpha Telecom	* *%	- -%	- -%	- -%	* 1%	- -%	- -%	- -%	- -%	* 1%	_	- -%	- -%	* *%	*	*	* % *%
T-Mobile (formerly One2One)	* *%	* 3%	- -%	- -%	* *%	- -%	- -%	- -%	- -%	- -%	* *%	- -%	- -%	* *%	*	*	* % *%
Vodafone	* *%	- -%	* *%	- -%	- -%	- -%	- -%	- -%	- -%	* *%	* *%	- -%	- -%	**%	* *%	* % *%	* *%
Demon Internet	* *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* *%	- -%	- -%	- -%	* *%	* % *%	* % *%
'3' Mobile	* *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	*	- -%	- -%	* *%	*	*	-
Euphony	*	- -%	*	-%	-%	- -%	- -%	- -%	- -%	- -%	*	-%	- -%	* *%	*	*	*
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p	,,		.•	.•	.•	,•	.•	,,	,•	,	,,	,,		,,	,,	,,	,,

### QB5C. How much was your average MONTHLY bill from your old fixed line broadband supplier at the time you switched?

Base: Those switched their fixed line broadband provider in last 12 months

		ACT	IONS TAK	KEN	5	SWITCH	IED & CO	VERED		SER	VICES S	WITCHEI RED	8 (	CC	ONSIDEI	RED & C	OVERED		SERVIC	CES CON	NSIDERE RED	∄D &
		SWIT-	CONSI DERED		BUN-			MOB.	FIXED LINE CALLS				IXED LINE CALLS	BUN-				IXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	~b	HER ~c	<b>DLE</b> ∼d	<b>TV</b> *e	BAND f	~g	h	<b>TV</b> 1	BAND i	~k	1	<b>DLE</b> ∼m	<b>TV</b> ∼n	BAND ~o	~p	~a	TV B ∼r	BAND ~s	~t	~u
Unweighted total	373	373	21	-	-	33	373	23	117	33	373	23	117	-	7	-	11	13	6	-	7	8
Effective Weighted Sample	222	222	17	-	_	25	222	17	85	25	222	17	85	_	6	_	9	11	6	_	5	7
Total	149	149	10	-	-	19	149	10	66	19	149	10	66	-	2	-	7	5	2	-	4	3
Up to £19.99	58 39%	58 % 39%	6 64%	- -%	- -%	3 16%	58 39% e	4 39%	25 39% e	3 16%	58 39% i	4 39%	25 39% i	- -%	1 31%	- -%	5 71%	3 60%	1 29%	- -%	3 72%	3 79%
£20.00-£29.99	42 289	42 % 28%	2 3 18%	- -%	- -%	6 35%	42 28%	2 24%	19 28%	6 35%	42 28%	2 24%	19 28%	- -%	* 14%	- -%	2 23%	1 20%	* 14%	- -%	1 17%	1 21%
£30.00-£39.99	12 89	12 % 8%	* 5 4%	- -%	- -%	3 15%	12 8%	1 13%	3 5%	3 15%	12 8%	1 13%	3 5%	- -%	* 15%	- -%	- -%	- -%	* 16%	- -%	- -%	- -%
£40.00-£49.99	5 3%	5 % 3%	- %	- -%	- -%	1 7%	5 3%	1 7%	2 4%	1 7%	5 3%	1 7%	2 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
£50.00-£59.99	3 29	3 % 2%	- %	- -%	- -%	1 3%	3 2%	- -%	2 3%	1 3%	3 2%	- -%	2 3%	- -%	- -%	- -%	- -%	1 19%	- -%	- -%	- -%	- -%
£60 or more	5 49	5 % 4%	1 6%	- -%	- -%	* 2%	5 4%	1 9%	2 3%	* 2%	5 4%	1 9%	2 3%	- -%	1 26%	- -%	- -%	- -%	1 27%	- -%	- -%	- -%
Don't know	22 15%	22 % 15%	1 6 8%	- -%	- -%	4 21%	22 15%	1 7%	12 18%	4 21%	22 15%	1 7%	12 18%	- -%	* 14%	- -%	* 6%	- -%	* 14%	- -%	* 11%	- -%

### QB5C. How much was your average MONTHLY bill from your old fixed line broadband supplier at the time you switched?

Base: Those switched their fixed line broadband provider in last 12 months

	F	TV PROCES S	ВВ	PROCESS	8	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		,	SERVICE!	S AT HOME	Ē
Chairman Lord Offi	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	D	*c	a	~e	~f	~g	*h	ı	J	~k	~	m	n	0	р
Unweighted total	373	23	117	76	107	6	3	21	79	141	207	5	3	235	373	348	347
Effective Weighted Sample	222	17	49	61	83	5	2	17	60	86	124	4	2	143	222	209	209
Total	149	12	24	36	67	3	2	11	48	54	88	3	2	99	149	142	142
Up to £19.99	58 39%	3 23%	9 38%	15 41%	27 41%	2 56%	* 21%	3 25%	19 39%	22 40%	35 40%	2 62%	* 21%	35 35%	58 39%	57 6 40%	56 39%
£20.00-£29.99	42 28%	3 25%	8 33%	10 29%	20 30%	1 34%	- -%	2 20%	15 32%	14 25%	26 30%	1 38%	- -%	29 30%	42 5 28%	40 6 28%	40 28%
£30.00-£39.99	12 8%	2 18%	2 8%	5 13%	4 5%	* 10%	* 21%	2 16%	1 2%	5 9%	7 8%	- -%	* 21%	9 9%	12 5 8%	12 6 8%	12 8%
£40.00-£49.99	5 3%	* 3%	* 1%	1 2%	3 4%	- -%	- -%	* 3%	2 4%	2 4%	2 2%	- -%	- -%	3 3%	5 3%	4 % 3%	5 3%
£50.00-£59.99	3 2%	- -%	- -%	1 2%	3 4%	- -%	- -%	1 7%	1 2%	3 6% j	* *%	- -%	- -%	3 3%	3 5 2%	3 2%	3 2%
£60 or more	5 4%	* 3%	1 3%	2 5%	2 3%	-%	1 58%	1 9%	1 2%	1 2%	3 4%	- -%	1 58%	4 4%	5 5 4%	4 6 3%	5 3%
Don't know	22 15%	3 29%	4 18%	3 9%	9 14%	- -%	- -%	2 19%	9 19%	7 14%	14 16%	- -%	- -%	16 16%	22 5 15%	22 6 15%	21 15%

### QB6C. How long had you been with your old supplier for your fixed line broadband before you switched?

Base: Those switched their fixed line broadband provider in last 12 months

		ACT	IONS TAI	KEN	5	SWITCH	IED & CO	VERED		SER	ICES SI	WITCHEI RED	<b>.</b> & C	CC	NSIDE	RED & C	OVERED		SERVI	CES CO COVE	NSIDERI RED	ED &
		SWIT-	CONSI DERED		BUN-				IXED LINE CALLS				IXED LINE CALLS	BUN-				IXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	~b	HER ∼c	<b>DLE</b> ∼d	<b>TV</b> *e	BAND f	~g	h	TV I	BAND	~k		<b>DLE</b> ∼m	<b>TV</b> ∼n	BAND ~0	~p	~a	TV I	BAND ~s	~t	~u
Unweighted total	373	373	21	-	_	33	373	23	117	33	373	23	117		7	-	11	13	6	-	7	8
			17	_	_			23 17						_	,	_	9		6	-	,	7
Effective Weighted Sample	222	222		-	-	25	222		85	25	222	17	85	-	0	-	9	11	-	-	5	1
Total	149	149	10	-	-	19	149	10	66	19	149	10	66	-	2	-	7	5	2	-	4	3
Up to 6 months	4 3%	4 6 3%	-%	- -%	- -%	* 2%	4 3%	1 10%	2 2%	* 2%	4 3%	1 10%	2 2%	- -%	- -%	-%	- -%	* 7%	- -%	- -%	- -%	- -%
7-12 months	17 119	17 6 11%	2 16%	- -%	- -%	2 9%	17 11%	1 13%	9 14%	2 9%	17 11%	1 13%	9 14%	- -%	1 42%	- -%	1 13%	1 21%	1 43%	- -%	- -%	1 16%
More than 1 year, up to 2 years	45 30%	45 6 30%	4 43%	- -%	- -%	6 32%	45 30%	2 16%	19 29%	6 32%	45 30%	2 16%	19 29%	- -%	* 15%	%	2 27%	3 51%	* 16%	- -%	2 40%	2 66%
More than 2 years, up to 4 years	45 30%	45 6 30%	3 29%	- -%	- -%	5 25%	45 30%	2 21%	21 33%	5 25%	45 30%	2 21%	21 33%	- -%	1 40%	%	3 44%	1 20%	1 41%	- -%	1 31%	1 18%
More than 4 years, up to 6 years	18 12%	18 6 12%	-%	- -%	- -%	3 19%	18 12%	* 3%	9 14%	3 19%	18 12%	* 3%	9 14%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%
More than 6 years, up to 10 years	11 79	11 6 7%	* 3%	- -%	- -%	* 2%	11 7%	2 25%	4 6%	* 2%	11 7%	2 25%	4 6%	- -%	* 2%	-%	* 5%	- -%	- -%	- -%	* 9%	- -%
More than 10 years	5 3%	5 6 3%	* 4%	- -%	- -%	- -%	5 3%	* 4%	1 2%	- -%	5 3%	* 4%	1 2%	- -%	- -%	-%	* 5%	- -%	- -%	- -%	* 9%	- -%
Don't know	5 3%	5 6 3%	* 5%	- -%	- -%	2 11%	5 3%	1 7%	- -%	2 11%	5 3%	1 7%	- -%	- -%	- -%	-%	* 6%	- -%	- -%	- -%	* 11%	- -%

### QB6C. How long had you been with your old supplier for your fixed line broadband before you switched?

Base: Those switched their fixed line broadband provider in last 12 months

	F	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	AT HOME	i .
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	b	*c	d	~e	~f	~g	*h	i	j	~k	~	m	n	0	р
Unweighted total	373	23	117	76	107	6	3	21	79	141	207	5	3	235	373	348	347
Effective Weighted Sample	222	17	49	61	83	5	2	17	60	86	124	4	2	143	222	209	209
Total	149	12	24	36	67	3	2	11	48	54	88	3	2	99	149	142	142
Up to 6 months	4	*	1	1	2	1	-	1	1	1	2	1	-	2	4	3	3
	3%	3%	4%	2%	4%	30%	-%	8%	1%	2%	2%	34%	-%	2%	3%	2%	2%
7-12 months	17	1	1	5	9	-	1	1	8	5	12	-	1	11	17	16	16
	11%	11%	5%	13%	14%	-%	58%	13%	16%	9%	13%	-%	58%	11%	11%	12%	11%
More than 1 year, up to 2 years	45	5	8	11	17	1	-	4	12	18	24	1	-	29	45	42	43
	30%	42%	32%	30%	26%	25%	-%	35%	24%	34%	27%	28%	-%	30%	30%	30%	30%
More than 2 years, up to 4 years	45	2	9	13	19	1	-	4	16	19	25	*	-	30	45	44	44
	30%	18%	38%	35%	28%	22%	-%	33%	33%	35%	28%	13%	-%	31%	30%	31%	31%
More than 4 years, up to 6 years	18	2	2	4	10	-	*	1	8	5	12	-	*	15	18	16	17
	12%	14%	9%	10%	15%	-%	21%	6%	17%	9%	13%	-%	21%	15%	12%	12%	12%
More than 6 years, up to 10 years	11	-	2	2	5	*	*	1	3	3	8	*	*	6	11	11	11
	7%	-%	10%	6%	8%	11%	21%	5%	7%	6%	9%	12%	21%	6%	7%	8%	7%
More than 10 years	5	-	1	-	2	*	-	-	1	2	2	*	-	2	5	4	4
	3%	-%	2%	-%	3%	12%	-%	-%	1%	3%	3%	13%	-%	2%	3%	3%	3%
Don't know	5 3%	1 12%	* *%	1 3%	2 3%	- -%	- -%	- -%	- -%	1 2%	4 4%	- -%	- -%	4 4%	5 3%	5 4%	4 3%

### QB7C. Which one of these best describes the process you went through when you switched your fixed line broadband to the supplier you use now?

Base: Those who have switched their fixed line broadband supplier in last 12 months (including those with broadband in a bundle of services)

		ACT	IONS TA	KEN	,	SWITCH	HED & CO	OVERED		SEI	RVICES S COVE		D &	CC	NSIDE	RED &	COVERED	)	SERV	ICES CO	ONSIDERI ERED	ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD	-	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
0''5	Total	CHED		HER	DLE		BAND	•		TV	BAND			DLE		BAND			TV	BAND		
Significance Level: 95%		а	~b	~c	d	*e	Т	*g	n	- 1	J	*k		~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	489	489	29	-	116	34	373	34	118	93	489	42	228	-	8	-	19	13	7	-	14	8
Effective Weighted Sample	300	300	22	-	88	26	222	25	86	73	300	28	167	-	5	-	16	11	5	-	12	7
Total	235	235	18	-	86	20	149	17	66	74	235	25	148	-	4	-	16	5	4	-	11	3
I contacted my new supplier to start the switch. My new supplier then arranged the switch for me	118 50%	118 % 50%	7 39%	- -%	51 59% f	11 58%	67 6 45%	7 41%	33 50%	41 55%	118 50%	12 48%	83 56%	- -%	1 38%	- -%	4 5 27%	3 60%	1 38%	- -%	4 39%	1 40%
I need to get a code from my old supplier to start the switch. I got the code and contacted my new supplier to give it to them. My new supplier then arranged the switch for me	38 16%	38 % 16%	6 % 31%	- -%	7 8%	2 9%	31 5 21% d	3 18%	15 23% d	6 8%	38 5 16%	4 15%	20 14%	- -%	2 53%	-%	3 5 19%	1 14%	2 52%	- -%	3 27%	1 20%
I had to arrange when the old service and the new service started. I contacted my old supplier to tell them I wanted to cancel. I contacted my new supplier to tell them I wanted to start using them for the service	65 28%	65 % 28%	4 5 23%	- -%	24 28%	6 30%	41 5 28%	6 38%	14 21%	23 31%	65 5 28%	9 35%	37 25%	- -%	* 9%	- -%	7 5 46%	1 26%	* 9%	- -%	3 23%	1 40%
Don't know	14 6%	14 6%	1 5 7%	- -%	5 5%	1 3%	9 6%	1 3%	4 6%	4 5%	14 6 6%	1 2%	8 6%	- -%	- -%	- -%	1 5 8%	- -%	- -%	- -%	1 11%	- -%
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u																						

# QB7C. Which one of these best describes the process you went through when you switched your fixed line broadband to the supplier you use now?

Base: Those who have switched their fixed line broadband supplier in last 12 months (including those with broadband in a bundle of services)

		TV PROCES S	ВЕ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		:	SERVICE	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	Total	*a	b	C	d	~e	~f	*g	h	i	j	~k	~	m	n	0	р
Unweighted total	489	61	125	109	161	16	5	57	135	199	264	10	4	323	489	463	462
Effective Weighted Sample	300	46	53	79	130	13	3	40	109	123	164	8	3	206	300	287	287
Total	235	46	31	58	118	11	4	34	101	97	130	6	2	173	235	227	228
I contacted my new supplier to start the switch. My new supplier then arranged the switch for me	118 50%	19 40%	- -%	- -%	118 100% bc	6 54%	1 21%	1 3%	82 81% g	46 47%	69 53%	2 31%	1 46%	86 50%	118 6 50%	115 6 50%	116 6 51%
I need to get a code from my old supplier to start the switch. I got the code and contacted my new supplier to give it to them. My new supplier then arranged the switch for me	38 16%	6 13%	31 100% cd	- -%	- -%	2 18%	* 8%	2 6%	16 15%	15 15%	22 17%	1 17%	* 17%	27 16%	38 6 16%	37 6 16%	37 6 16%
I had to arrange when the old service and the new service started. I contacted my old supplier to tell them I wanted to cancel. I contacted my new supplier to tell them I wanted to start using them for the service	65 28%	20 43%	- -%	58 100% bd	- -%	3 28%	3 71%	31 91% h	2 2%	30 30%	33 5 26%	3 52%	1 37%	49 28%	65 6 28%	63 6 28%	62 6 27%
Don't know	14 6%	2 4%	- -%	- -%	- -%	- -%	- -%	- -%	1 1%	7 7%	6 5%	- -%	- -%	10 6%	14 6 6%	13 6 6%	13 6%

#### QB1D. Did you make this change of provider for your mobile phone network at the same time as moving home?

Base: Those switched their mobile phone network in last 12 months

		AC1	TIONS TAI	KEN	5	SWITCH	HED & CO	VERED		SER	VICES S' COVE		D &	cc	NSIDEI	RED & CO	OVERED	)	SERV	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD I	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
0	Total	CHED		HER	DLE	TV	BAND				BAND		41	DLE		BAND			TV	BAND		
Significance Level: 95%		а	~b	~c	~d	~e	~†	g	~h	~i	*j	k	*	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	341	341	23	-	11	5	23	341	20	12	34	341	31	13	7	7	-	4	11	12	-	11
Effective Weighted Sample	119	119	12	-	9	4	17	119	13	9	25	119	22	6	4	6	-	2	6	10	-	6
Total	152	152	18	-	7	2	10	152	10	7	17	152	18	8	3	4	-	5	9	8	-	11
Yes	13 9%	13 6 9%	4 6 20%	- -%	1 14%	1 35%	- % -%	13 9%	2 17%	2 22%	1 6%	13 9%	3 16%	- -%	* 14%	- -%	- -%	3 71%	* 4%	- % -%	- -%	3 29%
No	139 91%	139 6 91%	14 6 78%	- -%	6 86%	1 65%	10 6 100%	139 91%	8 83%	6 78%	16 94%	139 91%	15 84%	8 100%	2 86%	4 92%	- -%	1 29%	8 96%	8 6 95%	- -%	8 71%
Don't know	* *0,	* 6 *9/	* 6 2%	- -%	- -%	- -%	- % -%	*	- -%	- -%	- -%	*	- -%	- -%	- -%	* 8%	- -%	- -%	- -%	* % 5%	- -%	- -%

### QB1D. Did you make this change of provider for your mobile phone network at the same time as moving home?

Base: Those switched their mobile phone network in last 12 months

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		S	ERVICES	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	е	f	~g	~h	İ	j	*k	*	m	n	0	р
Unweighted total	341	8	10	11	9	101	91	11	17	129	212	70	73	221	265	341	294
Effective Weighted Sample	119	6	7	9	8	35	26	8	12	46	73	26	21	72	119	119	93
Total	152	5	3	6	7	42	38	7	10	58	94	34	29	84	64	152	108
Yes	13 9%	1 12%	- -%	- -%	1 14%	3 7%	6 16%	1 11%	2 21%	4 7%	9 10%	3 9%	2 7%	9 10%	5 7%	13 5 9%	8 5 7%
No	139 91%	4 88%	3 100%	6 100%	6 86%	39 93%	32 84%	6 89%	8 79%	54 92%	85 90%	31 91%	27 93%	74 89%	59 92%	139 5 91%	100 92%
Don't know	*	-	-	-	-	-	-	-	-	*	-	-	-	*	*	*	*
	*0/	-%	-%	-%	-%	-%	-%	-%	-%	1%	-%	-%	-%	*%	1%	*0/	*0/

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

#### QB2D. Could you have chosen to stay with your previous mobile phone supplier when you moved?

Base: Those who switched supplier for their mobile phone network at the same time as moving home

		ACT	IONS TA	KEN	5	SWITCI	HED & CO	OVERED		SER	VICES S	WITCHEI RED	<b>.</b> & C	CO	ONSIDE	RED & C	OVERE	)	SER\	VICES CO COVE		ED &
		SWIT-	CONSI DERED	NEIT-	BUN-		BROAD		IXED LINE CALLS				IXED LINE CALLS	BUN-			MOB.	FIXED LINE CALLS				FIXED LINE CALLS
Cimalforna Lauri OFO/	Total	CHED	_	HER	DLE	TV	BAND	_			BAND	1.		DLE		BAND	_	_		BAND		
Significance Level: 95%		~a	~b	~c	~a	~e	~1	~g	~h	~	~]	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	18	18	2	-	1	1	-	18	2	2	1	18	3	-	1	-	-	1	1	-	-	1
Effective Weighted Sample	8	8	1	-	1	1	-	8	2	2	1	8	3	-	1	-	-	1	1	-	-	1
Total	13	13	4	-	1	1	-	13	2	2	1	13	3	-	*	-	-	3	*	-	-	3
Yes	7 569	7 % 56%	4 5 100%	- -%	1 100%	- -%	- % -%	7 56%	1 41%	1 63%	1 100%	7 56%	2 62%	- -%	* 100%	- -%	- -%	3 100%	* 100%	- % -%	- -%	3 100%
No	6 449	6 % 44%	- % -%	- -%	- -%	1 100%	- % -%	6 44%	1 59%	1 37%	- -%	6 44%	1 38%	- -%	- -%	- -%	- -%	- -%	- -%	- % -%	- -%	- -%

#### QB2D. Could you have chosen to stay with your previous mobile phone supplier when you moved?

Base: Those who switched supplier for their mobile phone network at the same time as moving home

		TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE	S AT HOM	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC	C&R	C&R ~a	NoT	PAYG	CON- TRACT	PAC	C&R	TV ~m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
		-a	·-D		-u	~e		-9	~h	1		~k	1	~m	~n	~0	~-р
Unweighted total	18	1	-	-	1	7	5	1	2	5	13	6	2	12	12	18	14
Effective Weighted Sample	8	1	-	-	1	4	2	1	2	2	7	4	1	5	7	8	5
Total	13	1	-	-	1	3	6	1	2	4	9	3	2	9	5	13	8
Yes	7 56%	- -%	- -%	- -%	1 100%	2 61%	3 54%	1 100%	1 48%	3 82%	4 44%	2 64%	- -%	5 57%	3 58%	7 % 56%	6 % 75%
No	6 44%	1 100%	- -%	- -%	- -%	1 39%	3 46%	- -%	1 52%	1 18%	5 56%	1 36%	2 100%	4 43%	2 42%	6 % 44%	2 6 25%

### QB3D. Why did you change from one provider to another for your mobile phone network?

Base: Those who did not switch supplier for their mobile phone network at the same time as moving home

		ACT	IONS TAI	KEN	SWITCHED & COVERED						COVE	WITCHED RED	&	CC	ONSIDEI	RED & (	COVERE	)	SERV	ICES COI		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS	E	BROAD		IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS
0''5	Total	CHED		HER	DLE		BAND			TV E	BAND			DLE		BAND				BAND		
Significance Level: 95%		а	~b	~C	~d	~e	~†	g	~h	~I	^J	K	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	323	323	21	-	10	4	23	323	18	10	33	323	28	13	6	7	-	3	10	12	-	10
Effective Weighted Sample	112	112	13	-	8	4	17	112	11	7	24	112	19	6	3	6	-	3	6	10	-	6
Total	139	139	15	-	6	1	10	139	8	6	16	139	15	8	2	4	-	1	8	8	-	8
Base for %	98	98	8	-	4	-	6	98	3	3	10	98	7	6	1	3	-	-	5	5	-	5
Better price/ deal	75 77%	75 % 77%	7 5 78%	- -%	2 53%	- -%	4 5 71%	75 77%	3 100%	2 69%	6 64%	75 77%	5 72%	5 83%	1 100%	1 32%	- -%	- -%	5 100%	3 61%	- -%	5 100%
Poor previous service (better service received)	12 12%		2 5 22%	- -%	- -%	- -%	%	12 12%	- -%	- -%	- -%	12 12%	- -%	1 17%	- -%	2 68%	- -%	- -%	- -%	2 39%	- -%	- -%
More convenient/ keep one package	***	* % *%	-%	- -%	- -%	- -%	* 8%	*	- -%	- -%	* 5%	* *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Faster broadband	***	* % *%	- %	- -%	- -%	- -%	* 6%	*	- -%	- -%	* 3%	* *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Other	10 10%	10 % 10%	-%	- -%	2 47%	- -%	2 29%	10 10%	- -%	1 31%	4 36%	10 10%	2 28%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Don't know	2 2%	2 % 2%	- %	- -%	- -%	- -%	%	2 2%	- -%	- -%	- -%	2 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
No answer	7	7	1	-	-	_	1	7	-	-	1	7	-	-	_	-	-	1	-	-	-	1

### QB3D. Why did you change from one provider to another for your mobile phone network?

Base: Those who did not switch supplier for their mobile phone network at the same time as moving home

	ſ	TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	МОІ	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	Ē
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	е	f	~g	~h	i	j	*k	*1	m	n	0	р
Unweighted total	323	7	10	11	8	94	86	10	15	124	199	64	71	209	253	323	280
Effective Weighted Sample	112	5	7	9	7	32	25	7	11	47	66	23	20	70	113	112	89
Total	139	4	3	6	6	39	32	6	8	54	85	31	27	75	59	139	100
Base for %	98	2	2	2	5	27	24	3	3	39	59	22	21	45	25	98	63
Better price/ deal	75 77%	2 100%	2 100%	2 100%	2 48%	24 89%	15 62%	3 100%	2 70%	30 77%	45 77%	20 88%	13 61%	32 71%	17 67%	75 % 77%	47 75%
Poor previous service (better service received)	12 12%	- -%	- -%	- -%	- -%	3 10%	6 24%	- -%	- -%	2 5%	10 17%	3 12%	5 23%	7 16%	4 16%	12 6 12%	7 12%
More convenient/ keep one package	* *%	- -%	- -%	- -%	* 9%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	- -%	- -%	* 2%	* *%	* 1%
Faster broadband	* *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	* 1%	* 1%	* *%	* 1%
Other	10 10%	- -%	- -%	- -%	3 52%	* 1%	3 14%	- -%	1 30%	5 13%	5 9%	- -%	3 16%	6 14%	5 19%	10 6 10%	9 14%
Don't know	2 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 5%	- -%	- -%	- -%	- -%	-%	2 6 2%	-%
No answer Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p	7	-	-	-	1	1	-	-	-	1	6	1	-	4	3	7	5

QB4D. Which company previously provided the mobile phone network?

Base: Those switched their mobile phone network in last 12 months

		ACT	IONS TA	KEN	5	SWITCH	IED & CO	VERED		SER\	ICES SI		D &	co	ONSIDER	RED & C	OVERE	D	SERV	ICES CON		ED &
	Total	SWIT- CHED	CONSI	NEIT- HER	BUN- DLE	TV	BROAD BAND		LINE CALLS		BROAD BAND	MOB.	FIXED LINE CALLS	BUN- DLE		BROAD BAND	MOB.	FIXED LINE CALLS	ΤV	BROAD N	ИOВ.	FIXED LINE CALLS
Significance Level: 95%	Total	а	~b	~C	~d	~e	~f	g	~h	~i	*j	k	*	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	341	341	23	-	11	5	23	341	20	12	34	341	31	13	7	7	-	4	11	12	-	11
Effective Weighted Sample	119	119	12	-	9	4	17	119	13	9	25	119	22	6	4	6	-	2	6	10	-	6
Total	152	152	18	-	7	2	10	152	10	7	17	152	18	8	3	4	-	5	9	8	-	11
Vodafone	37 24%	37 6 24%	1 5 7%	- -%	2 21%	1 35%	1 11%	37 24%	2 18%	2 29%	3 15%	37 24%	3 19%	1 9%	* 15%	1 12%	- -%	- -%	1 9%	1 12%	- -%	* 4%
O2 (formerly BT Cellnet)	35 23%	35 6 23%	7 40%	- -%	2 21%	* 17%	4 40%	35 23%	1 9%	1 9%	5 32%	35 23%	3 14%	3 42%	* 4%	* 8%	- -%	4 80%	3 31%	1 13%	- -%	7 62%
T-Mobile (formerly One2One)	22 15%	22 6 15%	3 5 19%	- -%	- -%	- -%	* 4%	22 15%	1 6%	- -%	* 2%	22 15%	1 3%	2 28%	- -%	1 30%	- -%	- -%	2 24%	3 42%	- -%	2 18%
Orange (Wanadoo/ Freeserve)	20 13%	20 6 13%	1 5 5%	- -%	1 19%	1 31%	2 20%	20 13%	3 30%	2 27%	3 19%	20 13%	5 26%	* 1%	* 15%	- -%	- -%	1 11%	* 5%	-%	- -%	1 5%
Virgin (Virgin Media/ Virgin Mobile - formerly NTL/ Telewest/ Blueyonder)	16 10%	16 6 10%	1 8%	- -%	1 10%	- -%	- -%	16 10%	2 23%	- -%	1 4%	16 10%	3 17%	1 13%	- -%	1 15%	- -%	* 8%	* 5%	1 8%	- -%	1 7%
'3' Mobile	12 8%	12 5 8%	3 5 19%	- -%	1 13%	- -%	- -%	12 8%	1 6%	1 14%	1 6%	12 8%	2 9%	* 5%	2 66%	1 27%	- -%	- -%	2 25%	2 20%	- -%	* 4%
Tesco	5 3%	5 3%	-%	- -%	1 16%	- -%	1 8%	5 3%	- -%	1 17%	2 11%	5 3%	1 7%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%
BT (BT Total Broadband/ BT Yahoo/ BT Openworld/ BT Mobile/ BT Vision)	2 1%	2 5 1%	%	- -%	- -%	* 17%	1 7%	2 1%	1 8%	* 4%	1 4%	2 1%	1 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Sky (Sky TV/ Sky Broadband/ Sky Talk)	* * 9/	* 6 *%	- %	- -%	- -%	- -%	* 4%	* *%	- -%	- -%	* 2%	*	- -%	- -%	- -%	- -%	- -%	- -%	- -%	%	- -%	- -%
Post Office	* * 9/	* *%	* 2%	- -%	- -%	- -%	- -%	*	- -%	- -%	- -%	*	- -%	- -%	- -%	* 8%	- -%	- -%	- -%	* 5%	- -%	- -%
Talk Talk / Carphone Warehouse	* *0/	* *%	-%	- -%	- -%	- -%	* 3%	* *%	- -%	- -%	* 2%	* *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%
Tiscali/ HomeChoice	* * * * * * * * * * * * * * * * * * * *	* ***	- %	- -%	- -%	- -%	- -%	* *%	- -%	- -%	- -%	*	- -%	- -%	- -%	- -%	- -%	- -%	- -%	%	- -%	- -%
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u																						

### QB4D. Which company previously provided the mobile phone network?

Base: Those switched their mobile phone network in last 12 months

	A	CTIONS TA	AKEN	;	SWITCH	ED & CO	VERED		SER	VICES SV		&	cc	ONSIDE	ERED & C	OVERE	D	SER		onsideri Ered	ED &
	014/17	CONS				BROAD	MOB.	FIXED		BROAD	MOB.	IXED LINE			BROAD	MOB.	FIXED LINE		BROAD	MOB.	FIXED LINE
То	SWIT tal CHED		) NEIT- HER	BUN- DLE	TV	BAND	PHONE	CALLS	TV	BAND	PHONE (	JALLS	BUN- DLE	TV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS
Significance Level: 95%	á	a ∼b	~c	~d	~e	~f	g	~h	~i	<b>*</b> j	k	*	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	41 34	1 23	-	11	5	23	341	20	12	34	341	31	13	7	7	-	4	11	12	-	11
Effective Weighted Sample	19 119	9 12	-	9	4	17	119	13	9	25	119	22	6	4	6	-	2	6	10	-	6
Total	52 152	2 18	-	7	2	10	152	10	7	17	152	18	8	3	4	-	5	9	8	-	11
Other supplier	2 2	<u>2</u> - 1% -%	- % -%	- -%	- -%	* 3%	2 1%	- -%	- -%	* 2%	2 1%	- -%	* 2%	- -%	- 's -%	- -%	- -%	- -%	- % -%	%	- -%

### QB4D. Which company previously provided the mobile phone network?

Base: Those switched their mobile phone network in last 12 months

		TV PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	≣
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	е	f	~g	~h	i	j	*k	*	m	n	0	р
Unweighted total	341	8	10	11	9	101	91	11	17	129	212	70	73	221	265	341	294
Effective Weighted Sample	119	6	7	9	8	35	26	8	12	46	73	26	21	72	119	119	93
Total	152	5	3	6	7	42	38	7	10	58	94	34	29	84	64	152	108
Vodafone	37 24%	2 44%	1 21%	* 9%	1 21%	10 24%	8 21%	* 7%	3 30%	15 26%	22 23%	7 20%	7 24%	16 20%	14 22%	37 5 24%	26 24%
O2 (formerly BT Cellnet)	35 23%	* 8%	- -%	2 40%	2 28%	5 12%	14 38% e	1 9%	1 10%	10 17%	25 27%	5 14%	11 37%	25 30%	12 5 19%	35 23%	27 25%
T-Mobile (formerly One2One)	22 15%	- -%	* 2%	- -%	- -%	8 19%	2 6%	- -%	1 6%	7 13%	15 16%	8 24%	2 8%	10 13%	9 13%	22 5 15%	15 14%
Orange (Wanadoo/ Freeserve)	20 13%	1 17%	1 35%	* 7%	2 28%	5 12%	2 6%	1 13%	4 36%	9 16%	10 11%	4 11%	2 8%	12 14%	11 5 17%	20 5 13%	14 13%
Virgin (Virgin Media/ Virgin Mobile - formerly NTL/ Telewest/ Blueyonder)	16 10%	- -%	- -%	1 10%	- -%	5 11%	5 14%	3 43%	- -%	8 13%	8 9%	2 7%	3 10%	3 4%	4 7%	16 5 10%	8 7%
'3' Mobile	12 8%	- -%	- -%	- -%	1 14%	6 13%	5 12%	1 9%	1 10%	3 5%	9 10%	6 16%	3 12%	11 13%	7 5 11%	12 8%	11 10%
Tesco	5 3%	1 25%	1 27%	1 22%	- -%	2 5%	**%	1 18%	- -%	3 5%	2 2%	2 5%	**%	3 3%	3 5%	5 3%	3 3%
BT (BT Total Broadband/ BT Yahoo/ BT Openworld/ BT Mobile/ BT Vision)	2 1%	* 6%	- -%	- -%	1 9%	* 1%	* 1%	- -%	1 8%	2 3%	* *%	* *%	- -%	1 2%	2 3%	2 1%	2 2%
Sky (Sky TV/ Sky Broadband/ Sky Talk)	* *%	- -%	* 15%	- -%	- -%	* 1%	- -%	- -%	- -%	* *%	* *%	* 1%	- -%	* 1%	* 1%	* *%	* *%
Post Office	* *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	- -%	* *%	* 1%	* *%	* *%
Talk Talk / Carphone Warehouse	* *%	- -%	- -%	* 6%	- -%	- -%	**%	- -%	- -%	- -%	* *%	- -%	*%	- -%	* 1%	* *%	* *%
Tiscali/ HomeChoice	* *%	- -%	- -%	- -%	- -%	* *%	- -%	- -%	- -%	- -%	**%	*	- -%	- -%	- -%	* *%	- -%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

### QB4D. Which company previously provided the mobile phone network?

Base: Those switched their mobile phone network in last 12 months

		TV PROCES S	ВВ	PROCESS	8	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		,	SERVICES	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~C	~d	е	f	~g	~h	i	j	*k	*	m	n	0	р
Unweighted total	341	8	10	11	9	101	91	11	17	129	212	70	73	221	265	341	294
Effective Weighted Sample	119	6	7	9	8	35	26	8	12	46	73	26	21	72	119	119	93
Total	152	5	3	6	7	42	38	7	10	58	94	34	29	84	64	152	108
Other supplier	2 1%	- -%	- -%	* 6%	- -%	1 1%	* 1%	- -%	- -%	1 1%	2 2%	*	* 1%	1 1%	1 2%	2 6 1%	1 6 1%

### QB5D. How much was your average MONTHLY bill from your old mobile phone network supplier at the time you switched?

Base: Those switched their mobile phone network in last 12 months

		ACT	IONS TAI	KEN	5	SWITCH	HED & CO	VERED		SER	ICES SI	WITCHED RED	. &	CC	NSIDE	RED & C	OVERED	)	SERV	ICES CON		ĒD &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS	ı	BROAD		IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD I		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV I	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	~b	~C	~d	~e	~f	g	~h	~i	<b>*</b> j	k	*	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	341	341	23	-	11	5	23	341	20	12	34	341	31	13	7	7	-	4	11	12	-	11
Effective Weighted Sample	119	119	12	-	9	4	17	119	13	9	25	119	22	6	4	6	-	2	6	10	-	6
Total	152	152	18	-	7	2	10	152	10	7	17	152	18	8	3	4	-	5	9	8	-	11
Up to £19.99	42 27%	42 6 27%	7 36%	- -%	2 29%	1 76%	3 34%	42 27%	3 27%	3 37%	5 32%	42 27%	5 28%	3 37%	1 30%	3 60%	- -%	1 20%	2 28%	5 63%	- -%	3 29%
£20.00-£29.99	47 31%	47 6 31%	6 30%	- -%	1 10%	* 24%	2 5 17%	47 31%	3 34%	1 13%	2 14%	47 31%	4 24%	4 51%	1 29%	1 20%	- -%	* 9%	4 49%	2 21%	- -%	4 34%
£30.00-£39.99	35 23%	35 6 23%	2 14%	- -%	3 43%	-%	2 5 16%	35 23%	* 5%	2 30%	5 27%	35 23%	4 21%	1 12%	1 41%	1 12%	- -%	- -%	2 22%	1 12%	- -%	1 8%
£40.00-£49.99	13 9%		4 20%	- -%	1 14%	- -%	1 5 10%	13 9%	1 6%	1 14%	2 12%	13 9%	2 9%	- -%	- -%	* 8%	- -%	3 71%	- -%	* 4%	- -%	3 29%
£50.00-£59.99	4 3%	4 % 3%	-%	- -%	- -%	- -%	1 9%	4 3%	1 7%	- -%	1 5%	4 3%	1 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
£60 or more	5 3%	5 % 3%	%	- -%	* 5%	- -%	1 5 10%	5 3%	- -%	* 6%	1 8%	5 3%	* 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Don't know	7 4%	7 6 4%	%	- -%	- -%	- -%	* 4%	7 4%	2 21%	- -%	* 2%	7 4%	2 12%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

### QB5D. How much was your average MONTHLY bill from your old mobile phone network supplier at the time you switched?

Base: Those switched their mobile phone network in last 12 months

	1	TV PROCES S	ВВ	PROCESS	8	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		,	SERVICES	S AT HOME	Ē
Circifornos Lovals 050/	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	044	~a	~b	~C	~d	e	I	~g	~h	100	J	*k	'	m	n	0	p 224
Unweighted total	341	8	10	11	9	101	91	11	17	129	212	70	73	221	265	341	294
Effective Weighted Sample	119	6	7	9	8	35	26	8	12	46	73	26	21	72	119	119	93
Total	152	5	3	6	7	42	38	7	10	58	94	34	29	84	64	152	108
Up to £19.99	42 27%	2 48%	2 60%	2 32%	2 26%	12 28%	9 25%	1 22%	3 33%	20 33%	22 24%	6 17%	8 28%	26 31%	25 40%	42 6 27%	32 30%
£20.00-£29.99	47 31%	1 19%	* 15%	1 24%	1 9%	17 41%	8 21%	2 35%	2 19%	16 27%	32 34%	16 46%	7 26%	22 26%	16 6 25%	47 6 31%	37 34%
£30.00-£39.99	35 23%	1 25%	- -%	2 36%	2 24%	7 18%	10 27%	2 25%	1 10%	12 21%	22 24%	7 20%	9 31%	20 24%	13 6 21%	35 6 23%	24 22%
£40.00-£49.99	13 9%	- -%	* 12%	- -%	1 14%	2 5%	6 16%	- -%	2 17%	4 7%	9 10%	2 5%	3 10%	9 10%	4 6%	13 6 9%	7 6%
£50.00-£59.99	4 3%	- -%	- -%	- -%	1 13%	1 3%	2 6%	1 11%	- -%	1 2%	3 3%	1 3%	1 3%	2 3%	2 3%	4 6 3%	2 2%
£60 or more	5 3%	* 8%	- -%	* 7%	1 13%	2 5%	1 1%	* 6%	- -%	- -%	5 5%	2 7%	1 2%	2 3%	2 3%	5 % 3%	3 3%
Don't know	7 4%	- -%	13%	- -%	- -%	1 1%	1 3%	- -%	2 21%	6 10% i	1 1%	* 1%	- -%	3 4%	2 4%	7 6 4%	4 3%

#### QB6D. How long had you been with your old supplier for your mobile phone network before you switched?

Base: Those switched their mobile phone network in last 12 months

		AC1	TIONS TAK	(EN	5	SWITCI	HED & CO	OVERED		SER	VICES S COVI	WITCHE ERED	D &	CC	NSIDEF	RED & C	OVERE	D	SERVI	ICES CON COVER		∃D &
	Tatal	SWIT-	CONSI		BUN-	T)/	BROAD	MOB.	FIXED LINE CALLS				FIXED LINE CALLS	BUN-	I	BROAD	MOB.	FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	~b	HER ~c	<b>DLE</b> ∼d	<b>TV</b> ∼e	BAND ∼f	g	~h	<b>TV</b> ∼i	BAND *j	k	*	<b>DLE</b> ∼m	<b>TV</b> I ∼n	BAND ~0	~p	~q	TV E ∼r	BAND ~s	~t	~u
Unweighted total	341	341	23	-	11	5	23	341	20	12	34	341	31	13	7	7	-	4	11	12	-	11
Effective Weighted Sample	119	119	12	-	9	4	17	119	13	9	25	119	22	6	4	6	-	2	6	10	-	6
Total	152	152	18	-	7	2	10	152	10	7	17	152	18	8	3	4	-	5	9	8	-	11
Up to 6 months	5 3%	5 % 3%	* % 2%	- -%	- -%	- -%	1 % 10%	5 3%	- -%	- -%	1 6%	5 3%	- -%	* 6%	- -%	- -%	- -%	- -%	* 5%	- -%	- -%	* 4%
7-12 months	16 109	16 % 10%	1 % 4%	- -%	* 3%	- -9	1 6 13%	16 10%	- -%	- -%	1 8%	16 10%	* 1%	- -%	* 12%	* 8%	- -%	- -%	* 4%	* 5%	- -%	- -%
More than 1 year, up to 2 years	50 33%	50 % 33%	7 % 40%	- -%	3 34%	* 7%	1 6 10%	50 33%	3 29%	3 36%	4 21%	50 33%	5 31%	3 44%	1 33%	3 62%	-%	* 8%	4 49%	4 44%	- -%	4 34%
More than 2 years, up to 4 years	45 299	45 % 29%	4 % 23%	- -%	* 5%	2 93%	3 % 27%	45 29%	4 40%	2 28%	3 17%	45 29%	5 25%	3 36%	1 41%	- -%	- -%	* 9%	3 37%	3 35%	- -%	3 29%
More than 4 years, up to 6 years	19 129	19 % 12%	1 % 5%	- -%	2 26%	- -9	2 % 16%	19 12%	2 18%	1 17%	3 20%	19 12%	4 21%	1 7%	- -%	1 22%	-%	- -%	- -%	1 12%	- -%	- -%
More than 6 years, up to 10 years	7 59	7 % 5%	1 % 3%	- -%	2 32%	- -%	1 6 12%	7 5%	- -%	1 19%	3 20% k	7 5%	2 13%	1 7%	- -%	- -%	- -%	1 11%	- -%	- -%	- -%	1 5%
More than 10 years	9 6%	9 % 6%	4 6 22%	- -%	- -%	- -9	1 6 10%	9 6%	1 13%	- -%	1 6%	9 6%	1 8%	- -%	* 14%	*	-%	3 71%	* 4%	* 4%	- -%	3 29%
Don't know	2 19	2 % 1%	- % -%	- -%	- -%	- -9	* % 3%	2 1%	- -%	- -%	* 2%	2 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

# QB6D. How long had you been with your old supplier for your mobile phone network before you switched?

Base: Those switched their mobile phone network in last 12 months

	F	TV PROCES S	ВВ	PROCESS	8	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		;	SERVICES	S AT HOME	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	е	f	~g	~h	i	j	*k	*	m	n	0	р
Unweighted total	341	8	10	11	9	101	91	11	17	129	212	70	73	221	265	341	294
Effective Weighted Sample	119	6	7	9	8	35	26	8	12	46	73	26	21	72	119	119	93
Total	152	5	3	6	7	42	38	7	10	58	94	34	29	84	64	152	108
Up to 6 months	5 3%	- -%	- -%	- -%	1 13%	2 4%	1 3%	- -%	- -%	2 3%	3 3%	2 4%	1 5%	1 1%	1 2%	5 % 3%	3 3%
7-12 months	16 10%	- -%	- -%	* 4%	1 17%	1 2%	4 11%	* 3%	- -%	4 7%	11 12%	1 2%	3 10%	5 6%	3 5%	16 6 10%	8 5 7%
More than 1 year, up to 2 years	50 33%	2 32%	1 36%	* 9%	2 29%	15 35%	15 41%	1 19%	4 42%	19 33%	31 33%	11 31%	14 48%	30 36%	17 27%	50 6 33%	33 31%
More than 2 years, up to 4 years	45 29%	2 36%	* 4%	1 22%	1 19%	13 30%	11 30%	2 35%	2 23%	15 26%	30 32%	12 36%	8 29%	22 26%	18 29%	45 6 29%	34 31%
More than 4 years, up to 6 years	19 12%	1 25%	* 12%	3 47%	- -%	7 16%	2 4%	2 37%	1 11%	8 14%	10 11%	3 10%	2 5%	13 15%	11 18%	19 % 12%	14 5 13%
More than 6 years, up to 10 years	7 5%	* 8%	* 14%	1 12%	1 21%	3 6%	* 1%	* 6%	1 10%	3 5%	4 5%	2 7%	* 2%	6 7%	7 11%	7 % 5%	7 5 7%
More than 10 years	9 6%	- -%	1 34%	- -%	- -%	3 8%	3 9%	- -%	1 14%	5 8%	4 4%	3 9%	- -%	7 9%	5 8%	9 6 6%	9 8%
Don't know	2 1%	- -%	- -%	* 6%	- -%	- -%	* 1%	- -%	- -%	2 3%	* *%	- -%	* 1%	* *%	* 1%	2 6 1%	* *%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

#### QB7D. Which one of these best describes the process you went through when you switched your mobile phone network to the supplier you use now?

Base: Those who have switched their mobile phone network supplier in last 12 months (including those with mobile in a bundle of services)

		ACT	IONS TAP	KEN	s	WITCH	ED & CO	VERED		SER\	ICES SV	WITCHEI RED	<b>.</b> & C	CC	ONSIDEI	RED & C	OVERED	)	SERV	ICES CON		ED &
		SWIT-	CONSI DERED		BUN-				FIXED LINE Calls				IXED LINE CALLS	BUN-				FIXED LINE CALLS			MOB.	FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	~b	HER ~c	<b>DLE</b> ∼d	<b>TV</b> ∼e	BAND ~f	g	~h	TV E ∼i	BAND *j	k	*	<b>DLE</b> ∼m	<b>TV</b> ∼n	BAND ∼o	~p	~q	<b>TV</b> ∼r	BAND ~s	~t	~u
Unweighted total	351	351	23	-	21	5	23	341	21	19	42	351	39	13	7	7	-	4	11	12	-	11
Effective Weighted Sample	125	125	12	-	15	4	17	119	14	13	28	125	25	6	4	6	-	2	6	10	-	6
Total	163	163	18	-	18	2	10	152	11	16	25	163	27	8	3	4	-	5	9	8	-	11
I need to get a code from my old supplier to start the switch. I got the code and contacted my new supplier to give it to them. My new supplier then arranged the switch for me	85 52%	85 % 52%	7 6 41%	- -%	13 72%	- -%	6 59%	78 51%	3 28%	10 64%	16 66%	85 52%	15 55%	4 55%	2 59%	2 35%	- -%	1 20%	5 59%	2 25%	- -%	4 39%
I had to arrange when the old service and the new service started. I contacted my old supplier to tell them I wanted to cancel. I contacted my new supplier to tell them I wanted to start using them for the service	56 34%	56 % 34%	10 53%	- -%	3 17%	2 93%	3 28%	53 35%	5 44%	5 30%	5 21%	56 34%	8 29%	2 32%	1 41%	3 57%	- -%	4 80%	3 33%	5 62%	- -%	6 54%
Don't know  Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u	22 13%	22 6 13%	1 6%	- -%	2 11%	* 7%	1 13%	21 14%	3 28%	1 6%	3 13%	22 13%	5 17%	1 13%	- -%	* 8%	- -%	- -%	1 9%	1 14%	- -%	1 7%

# QB7D. Which one of these best describes the process you went through when you switched your mobile phone network to the supplier you use now?

Base: Those who have switched their mobile phone network supplier in last 12 months (including those with mobile in a bundle of services)

		PROCES S	ВВ	PROCES	s	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC			SERVICE	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	е	f	~g	~h	i	j	*k	*	m	n	0	р
Unweighted total	351	13	11	12	14	106	93	14	22	132	219	70	73	231	273	351	304
Effective Weighted Sample	125	9	7	7	13	39	27	9	15	48	77	26	21	79	114	125	99
Total	163	12	3	8	12	48	40	10	16	63	100	34	29	94	72	163	119
I need to get a code from my old supplier to start the switch. I got the code and contacted my new supplier to give it to them. My new supplier then arranged the switch for me	85 52%	7 59%	3 84%	3 42%	10 83%	48 100%	- -%	3 35%	11 71%	29 47%	56 56%	34 100%	- -%	47 50%	41 6 57%	85 % 52%	62 6 53%
I had to arrange when the old service and the new service started. I contacted my old supplier to tell them I wanted to cancel. I contacted my new supplier to tell them I wanted to start using them for the service	56 34%	4 38%	* 9%	4 53%	1 8%	f - -%	40 100% e	6 57%	2 13%	17 27%	38 38%	- -%	29 100% k	34 36%	19 % 26%		40 % 34%
Don't know	22 13%	* 3%	* 7%	* 5%	1 10%	- -%	- -%	1 8%	3 16%	16 26% j	5 5%	- -%	- -%	12 13%	12 6 17%	22 % 13%	16 % 13%

#### QB1E. Did you make this change of provider for your fixed line phone (calls) at the same time as moving home?

Base: Those switched their fixed line phone supplier in last 12 months

		AC1	TIONS TAK	ΈN	S	SWITCI	HED & CC	VERED		SER	VICES SV COVE		D &	C	ONSIDEI	RED & C	OVERE	D	SERV	ICES COI		:D &
		SWIT-	CONSI DERED I	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD	MOB.	FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD I		IXED LINE CALLS
Cimiference Level 050/	Total	CHED		HER	DLE		BAND				BAND			DLE		BAND	_	_		BAND		
Significance Level: 95%		а	~b	~C	~d	~e	ī	~g	n	~1	J	~k	ı	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	216	216	9	-	1	6	117	20	216	7	118	21	216	1	1	4	7	-	1	3	5	-
Effective Weighted Sample	142	142	7	-	1	4	85	13	142	4	86	14	142	1	1	4	5	-	1	3	4	-
Total	145	145	4	-	*	5	66	10	145	5	66	11	145	1	*	1	6	-	*	1	3	-
Yes	17 12%	17 6 12%	* 6 8%	- -%	- -%	1 13%	9 6 13%	3 27%	17 12%	1 12%	9 13%	3 26%	17 12%	- -%	* 100%	- -%	- -%	- -%	* 100%	%	- -%	- -%
			0 070	- 70	-70	137		21 /0		1270		20%	1270	-70	100%	-70	- 70	-70	100 %	-70	-70	- 70
No	125	125	4	-	*	2	56	8	125	2	56	8	125	1	-	1	6	-	-	1	3	-
	86%	% 86%	6 92%	-%	100%	44%	6 85%	73%	86%	49%	85%	74%	86%	100%	-%	100%	100%	-%	-%	100%	100%	-%
Don't know	3	3	-	-	-	2	1	-	3	2	1	-	3	-	-	-	-	-	-	-	-	-
	2%	6 2%	<b>6</b> -%	-%	-%	43%	6 2%	-%	2%	39%	2%	-%	2%	-%	-%	-%	-%	-%	-%	-%	-%	-%

### QB1E. Did you make this change of provider for your fixed line phone (calls) at the same time as moving home?

Base: Those switched their fixed line phone supplier in last 12 months

	1	TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT *d	PAC ~e	C&R	<b>C&amp;R</b> *a	NoT h	PAYG	CON- TRACT	PAC ~k	C&R	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	216	a 5	25	27	49	4	7	9 37	145	101	107	3	6	139	188	208	216
Effective Weighted Sample	142	4	19	22	37	3	4	27	100	68	68	2	3	91	128	136	142
Total	145	3	11	13	33	2	4	24	109	70	67	2	3	87	111	138	145
Yes	17 12%	1 22%	* 3%	4 32%	4 11%	1 78%	* 10%	4 19%	11 10%	6 8%	11 17%	1 83%	* 11%	11 13%	16 14%	17 5 13%	17 12%
No	125 86%	2 78%	11 97%	9 65%	29 88%	* 22%	3 90%	19 81%	94 87%	64 92%	53 78%	* 17%	3 89%	72 83%	92 83%	117 85%	125 86%
Don't know	3 2%	- -%	- -%	* 3%	* 1%	- -%	- -%	- -%	3 3%	- -%	3 5%	- -%	- -%	3 4%	3 3%	3 5 2%	3 2%

#### QB2E. Could you have chosen to stay with your previous fixed line phone (calls) supplier when you moved?

Base: Those who switched supplier for their fixed line phone at the same time as moving home

		AC1	TIONS TAK	KEN	5	SWITCI	HED & CO	VERED		SER	VICES SV COVEI		D &	C	ONSIDE	RED & (	OVERE	D	SERV	VICES COI		ED &
		SWIT-	CONSI		BUN-				FIXED LINE CALLS				IXED LINE CALLS	BUN-			MOB.	FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED *a	~h	HER ∼c	<b>DLE</b> ∼d	<b>TV</b> ∼e	BAND ~f	~a	*h	TV I	BAND	~k	*1	<b>DLE</b> ∼m	TV ~n	BAND ~0	~p	~a	TV ∼r	BAND ~s	~t	~u
		а	~b	~0	~u	~6	~	~9	Ш	~	~j	~ĸ	ı	~	~n	~0	~p	~q	~	~5	~[	~u
Unweighted total	34	34	1	-	-	2	21	5	34	2	21	5	34	-	1	-	-	-	1	-	-	-
Effective Weighted Sample	22	22	1	-	-	2	16	4	22	2	16	4	22	-	1	-	-	-	1	-	-	-
Total	17	17	*	-	-	1	9	3	17	1	9	3	17	-	*	-	-	-	*	-	-	-
Yes	11	11	*	-	-	*	4	1	11	*	4	1	11	-	*	_	_	-	*	-	-	-
	639	63%	6 100%	-%	-%	38%	49%	49%	63%	38%	49%	49%	63%	-%	100%	-%	-%	-%	100%	6 -%	-%	-%
No	6	6	-	-	-	*	4	1	6	*	4	1	6	-	-	-	-	-	-	-	-	-
	369	% 36%	<b>6</b> -%	-%	-%	62%	49%	51%	36%	62%	49%	51%	36%	-%	-%	-%	-%	-%	-%	6 -%	-%	-%
Don't know	*	*	-	-	-	_	*	_	*	_	*	-	*	-	-	_	-	-	-	-	-	-
	19	6 19	<b>6</b> -%	-%	-%	-%	6 1%	-%	1%	-%	1%	-%	1%	-%	-%	-%	-%	-%	-%	6 -%	-%	-%

### QB2E. Could you have chosen to stay with your previous fixed line phone (calls) supplier when you moved?

Base: Those who switched supplier for their fixed line phone at the same time as moving home

		TV PROCES S	ВВ	PROCESS	<b>S</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOME	<u> </u>
Significance Level: 95%	Total	<b>C&amp;R</b> ~a	MAC ~b	C&R ~c	<b>NoT</b> ∼d	PAC ~e	C&R ~f	<b>C&amp;R</b> ~g	<b>NoT</b> ∼h	PAYG ~i	CON- TRACT ~j	PAC ~k	C&R ~	<b>TV</b> ∼m	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE *p
Unweighted total	34	2	1	11	6	2	1	11	17	13	21	2	1	23	32	34	34
Effective Weighted Sample	22	2	1	9	5	2	1	9	12	9	14	2	1	15	21	22	22
Total	17	1	*	4	4	1	*	4	11	6	11	1	*	11	16	17	17
Yes	11 63%	* 38%	- -%	2 38%	3 72%	* 27%	- -%	2 42%	8 75%	3 52%	8 69%	* 27%	- -%	8 66%	9 60%	11 63%	11 63%
No	6 36%	* 62%	* 100%	3 62%	1 28%	1 73%	* 100%	3 58%	3 25%	3 48%	3 30%	1 73%	* 100%	4 34%	6 40%	6 36%	6 36%
Don't know	* 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	- -%	* 1%	* 5 1%	* 1%

### QB3E. Why did you change from one provider to another for your fixed line phone (calls)?

Base: Those who did not switch supplier for their fixed line phone at the same time as moving home

		ACT	TIONS TA	KEN	;	SWITCI	HED & CO	VERED		SER		SWITCHE ERED	D &	co	ONSIDE	RED &	COVERE	D	SER	VICES COVE	ONSIDER ERED	≀ED &
	Total	SWIT- CHED	CONSI DERED	NEIT- HER	BUN- DLE	TV	BROAD BAND	MOB.	FIXED LINE CALLS		BROAD BAND	MOB.	FIXED LINE CALLS	BUN- DLE	TV	BROAD	MOB.	FIXED LINE CALLS	TV	BROAD BAND	MOB.	FIXED LINE CALLS
Significance Level: 95%	Total	а	~b	~C	~d	~e	f	~g	h	~i	j	~k	1	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	182	182	8	-	1	4	96	15	182	5	97	16	182	1	-	4	7	-	-	3	5	-
Effective Weighted Sample	121	121	7	-	1	3	70	9	121	3	71	10	121	1	-	4	5	-	-	3	4	-
Total	128	128	4	-	*	4	57	8	128	5	57	8	128	1	-	1	6	-	-	1	3	-
Base for %	92	92	2	-	-	3	37	3	92	3	37	3	92	-	-	-	5	-	-	-	2	-
Better price/ deal	63 68%	63 68%	* 6 20%	- -%	- -%	3 100%	26 6 70%	3 100%	63 68%	3 100%	26 70%	3 5 100%	63 68%	- -%	- -%	%	3 63%	-%	- -%	- % -%	* 5 20%	-%
Poor previous service (better service received)	14 15%	14 % 15%	1 6 41%	- -%	- -%	- -%	1 6 3%	- -%	14 15% f	- -%	1 3%	- %	14 15% i	- -%	- -%	- , -%	1 5 19%	-%	- -%	- % -%	1 5 41%	- 5 -%
More convenient/ keep one package	8 9%	8 % 9%	1 % 39%	- -%	- -%	- -%	6 6 16%	- -%	8 9%	- -%	6 16%	- 5 -%	8 9%	- -%	- -%	- %	1 5 18%	%	- -%	- % -%	1 39%	-%
It came together in one package	6 7%	6 6 7%	- % -%	- -%	- -%	- -%	4 6 11%	- -%	6 7%	- -%	4 11%	-%	6 7%	- -%	- -%	-%	-%	-%	- -%	- % -%	-%	-%
Better choice	3 3%	3 6 3%	- % -%	- -%	- -%	- -%	- % -%	- -%	3 3%	- -%	- -%	-%	3 3%	- -%	- -%	-%	-%	-%	- -%	- % -%	-%	-%
For TV	1 2%	1 6 2%	- % -%	- -%	- -%	- -%	1 6 4%	- -%	1 2%	- -%	1 4%	-%	1 2%	- -%	- -%	-%	-%	-%	- -%	- % -%	-%	-%
Faster broadband	1 19	1 6 1%	- % -%	- -%	- -%	- -%	1 6 2%	- -%	1 1%	- -%	1 2%	-%	1 1%	- -%	- -%	- %	-%	-%	- -%	- % -%	-%	-%
Other	2 3%	2 % 3%	- % -%	- -%	- -%	- -%	1 6 3%	- -%	2 3%	- -%	1 3%	-%	2 3%	- -%	- -%	%	-%	-%	- -%	- % -%	-%	-%
No answer	4	4	_	_	_	_	1	_	4	_	1	_	4	_	_	_	_	_	_	_	_	_

### QB3E. Why did you change from one provider to another for your fixed line phone (calls)?

Base: Those who did not switch supplier for their fixed line phone at the same time as moving home

	1	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		,	SERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	*d	~e	~f	~g	h	i	j	~k	~	m	n	0	р
Unweighted total	182	3	24	16	43	2	6	26	128	88	86	1	5	116	156	174	182
Effective Weighted Sample	121	2	18	14	32	2	3	20	88	61	55	1	3	77	107	115	121
Total	128	2	11	9	29	*	3	19	97	64	56	*	3	75	95	120	128
Base for %	92	1	5	6	21	-	2	15	69	50	36	-	2	49	62	86	92
Better price/ deal	63 68%	1 100%	4 78%	4 74%	14 67%	- -%	2 100%	12 80%	45 65%	33 65%	25 70%	- -%	2 100%	35 72%	42 68%	58 67%	63 68%
Poor previous service (better service received)	14 15%	- -%	- -%	- -%	1 5%	- -%	- -%	1 10%	11 16%	9 18% j	2 5%	- -%	- -%	4 8%	5 7%	11 6 13%	14 6 15%
More convenient/ keep one package	8 9%	- -%	1 14%	- -%	3 16%	- -%	- -%	1 6%	6 8%	4 9%	4 11%	- -%	- -%	6 13%	8 5 14%	8 6 10%	8 % 9%
It came together in one package	6 7%	- -%	- -%	1 26%	3 13%	-%	- -%	1 5%	5 7%	2 4%	4 12%	- -%	- -%	3 7%	6 10%	6 6 7%	6 % 7%
Better choice	3 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 4%	3 6%	- -%	- -%	- -%	- -%	1 29	3 3%	3 3%
For TV	1 2%	- -%	- -%	- -%	1 7%	- -%	- -%	- -%	1 2%	- -%	1 4%	- -%	- -%	1 3%	1 2%	1 6 2%	1 6 2%
Faster broadband	1 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 1%	1 2%	- -%	- -%	- -%	- -%	1 19	1 6 1%	1 6 1%
Other	2 3%	- -%	1 22%	- -%	- -%	- -%	- -%	- -%	2 3%	1 2%	1 4%	- -%	- -%	1 3%	1 2%	2 3%	2 3%
No answer Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p	4	-	-	1	1	-	-	1	3	1	2	-	-	3	4	3	4

Base: Those switched their fixed line phone supplier in last 12 months

SWIT- DERED NEIT- BUN- PHONE CALLS PHONE CALLS BUN-	BAND	FIXED LINE E CALLS		BROAD N		FIXED
Significance Level: 95%   Significance Significance Significance Significance Significance Significance Significance Significance Significance Significance Significance Significance Significance Significance Significance Sig			TV	P	PHONE	LINE CALLS
Effective Weighted Sample 142 142 7 - 1 4 85 13 142 4 86 14 142 1 1 1 Total  Total 145 145 4 - * 5 66 10 145 5 66 11 145 145 1 *  BT (BT Total Broadband/ BT Yahoo/ BT Openworld/ BT Mobile/ BT Vision) 82 82 2 - * 4 4 31 4 82 5 31 4 82 * * * * * * * * * * * * * * * * *	~o ~p	~q	~r	~S	~t	~u
Total Total Broadband/ BT Yahoo/ BT Openworld/ BT Mobile/ BT Vision)  82 82 2 - * * 4 31 4 82 5 31 4 82 - * * * * * * * * * * * * * * * * * *	4 7	-	1	3	5	-
BT (BT Total Broadband/ BT Yahoo/ BT Openworld/ BT Mobile/ BT Vision)  82 82 2 - * * 4 31 4 82 5 31 4 82 * * * * * * * * * * * * * * * * *	4 5	-	1	3	4	-
Mobile/ BT Vision)  82 82 2 - * * 4 31 4 82 5 31 4 82	1 6	-	*	1	3	-
	* 4	-	-	*	2	-
	% 42% 79%	% -%	-%	% 35%	60%	-%
Blueyonder) 11 11 * 4 2 11 - 4 2 11	- *	-	*	-	*	-
	% -% 8%	% -%	100%	% -%	15%	-%
0/0 0/0 1/0 -/0 -/0 0/0 25/0 0/0 -/0 0/0 22/0 0/0 -/0 -/0	- *	-	-	-	*	-
	% -% 6%	% -%	-%	% -%	11%	-%
Sky (Sky TV/ Sky Broadband/ Sky Talk) 10 10 8 1 10 - 8 1 10 1 - 7% 7% -% -% -% -% 12% 12% 7% -% 12% 11% 7% 100% -%		-	-	-	-	-
	% -% -%	% -%	-%	% -%	-%	-%
Tiscali/ HomeChoice 7 7 2 - 7 - 2 - 7 5% 5% -% -% -% -% -% 3% -% 5% -% 3% -% 5% -% 5% -% -% -%		-	-	-	-	-
	% -% -%	% -%	-%	% -%	-%	-%
Orange (Wanadoo/ Freeserve) 4 4 3 1 4 - 3 1 4 3 3 1 4 3 3 1 3 1 4 3 3 1 4 3 3 1 4 3 3 1 4 3 3 1 4 - 3 3 1 4 - 3 3 1 5 1 5 1 5 1 5 1 5 1 5 1 5 1 5 1 5		-	-	-	-	-
	% -% -%	% -%	-%	% -%	-%	-%
Tesco 4 4 * 2 - 4 - 2 - 4 3% 3% 7% -% -% -% -% 3% -% 3% -% 3% -% 3% -% -% -%	* -	-	-	*	-	-
	% 28% -%	% -%	-%	% 31%	-%	-%
Pipex 4 4 4 - 4 - 4 4 4 - 3% 3% -% -% -% -% 5% -% 3% -% 5% -% 3% -% -% -%		-	-	-	-	-
	% -% -%	% -%	-%	% -%	-%	-%
Post Office 1 1 1 1 - 1 - 1 - 1 - 1 1 - 1 - 1 - 1 1 1 1 1 1		-	-	-	-	-
	% -% -%	% -%	-%	% -%	-%	-%
AOL 1 1 * 1 - 1 - 1 - 1 1 1 1 - 1 1 - 1	* -	-	-	*	-	-
	% 30% -%	% -%	-%	% 33%	-%	-%
Euphony 1 1 1 1 - 1 - 1 - 1		- % -%	- -%	- % -%	- -%	- -%
Toucan * * * * * * * * * * * * * * * * * * - * * - *	% -% -%					

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

Base: Those switched their fixed line phone supplier in last 12 months

		AC	TIONS TA	KEN	s	SWITCH	IED & CO	VERED		SER	VICES SV COVE		D &	CC	ONSIDE	RED & C	OVERE	D	SERV	VICES CO COVE		ED &
	Total	SWIT-	CONSI DERED		BUN- DLE		BROAD BAND	MOB.	FIXED LINE CALLS		BROAD   BAND	MOB.	FIXED LINE CALLS	BUN- DLE		BROAD BAND	MOB.	FIXED LINE CALLS	TV	BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	TOtal	а	~b	~C	~d	~e	f	~g	h	-i v ~i	DANU j	~k	ı	~m	~n	~0	~p	~q	r ∼r	~S	~t	~u
Unweighted total	216	216	9	-	1	6	117	20	216	7	118	21	216	1	1	4	7	-	1	3	5	-
Effective Weighted Sample	142	142	7	-	1	4	85	13	142	4	86	14	142	1	1	4	5	-	1	3	4	-
Total	145	145	4	-	*	5	66	10	145	5	66	11	145	1	*	1	6	-	*	1	3	-
O2 (formerly BT Cellnet)	*	* *9	- % -%	- -%	- -%	- -%	* 1%	- -%	* *%	- -%	* 1%	- -%	* *%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%
Primus	*	* *9	- % -%	- -%	- -%	- -%	-%	* 3%	* *%	- -%	- -%	* 3%	* *%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%
Be	*	* *9	- % -%	- -%	- -%	* 5%	%	- -%	* %	* 4%	- -%	- -%	* *%	- -%	- -%	- -%	- -%	- -%	- -%	- % -%	- -%	- -%
Other supplier	4 2°	4 % 29	- % -%	- -%	- -%	- -%	1 2%	* 3%	4 2%	- -%	1 2%	* 3%	4 2%	- -%	- -%	%	- -%	- -%	- -%	- 6 -%	- -%	- -%

Base: Those switched their fixed line phone supplier in last 12 months

	ı	TV PROCES S	ВВ	PROCESS	<b>S</b>	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		!	SERVICES	S AT HOME	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	*d	~e	~f	*g	h	i	j	~k	~l	m	n	0	р
Unweighted total	216	5	25	27	49	4	7	37	145	101	107	3	6	139	188	208	216
Effective Weighted Sample	142	4	19	22	37	3	4	27	100	68	68	2	3	91	128	136	142
Total	145	3	11	13	33	2	4	24	109	70	67	2	3	87	111	138	145
BT (BT Total Broadband/ BT Yahoo/ BT Openworld/ BT Mobile/ BT Vision)	82 56%	2 78%	5 46%	5 39%	17 52%	* 16%	1 18%	11 46%	65 60%	42 59%	38 57%	* 17%	1 20%	53 61%	66 60%	80 % 58%	82 56%
Talk Talk / Carphone Warehouse	16 11%	* 14%	1 9%	2 14%	3 8%	- -%	- -%	3 12%	12 11%	10 14%	4 6%	- -%	- -%	8 10%	10 5 9%	14 6 10%	16 5 119
Virgin (Virgin Media/ Virgin Mobile - formerly NTL/ Telewest/ Blueyonder)	11 8%	- -%	1 13%	2 14%	1 2%	* 21%	2 55%	3 14%	7 7%	6 9%	5 7%	* 23%	2 61%	3 3%	6 6 6%	11 % 8%	11 5 89
Sky (Sky TV/ Sky Broadband/ Sky Talk)	10 7%	- -%	1 8%	1 9%	5 16%	1 63%	- -%	1 4%	8 7%	1 1%	9 13%	1 61%	- -%	9 10%	10 5 9%	9 % 7%	10 5 79
Tiscali/ HomeChoice	7 5%	- -%	* 3%	1 9%	1 2%	- -%	- -%	3 13%	4 3%	4 6%	1 1 1%	- -%	- -%	* 1%	2 2%	5 4%	7 5 5%
Orange (Wanadoo/ Freeserve)	4 3%	- -%	* 3%	* 3%	2 7%	- -%	* 8%	1 5%	3 3%	1 1%	3 4%	- -%	* 9%	4 4%	3 3%	4 3%	3%
Tesco	4 3%	- -%	- -%	- -%	2 5%	- -%	- -%	- -%	2 2%	*%	2 3%	- -%	- -%	4 4%	2 5 2%	2 6 2%	4 3 3 9
Pipex	4 3%	- -%	* 3%	1 6%	2 6%	- -%	- -%	* 1%	3 2%	2 2%	2 3%	- -%	- -%	1 1%	4 3%	4 3%	4 3%
Post Office	1 1%	- -%	* 3%	1 4%	- -%	- -%	- -%	1 2%	1 1%	1 2%	-%	- -%	- -%	1 1%	1 5 1%	1 6 1%	1 5 19
AOL	1 1%	- -%	* 2%	- -%	* 1%	- -%	- -%	- -%	1 1%	*	1 1%	- -%	- -%	1 1%	1 5 1%	1 6 1%	1 5 19
Euphony	1 *%	- -%	* 3%	- -%	* 1%	- -%	- -%	- -%	1 1%	*%	* 1%	- -%	- -%	*%	1 5 1%	1 6 1%	1 *9
Toucan	*	- -%	- -%	- -%	- -%	- -%	- -%	- -%	*%	- -%	* 1%	- -%	- -%	- -%	* *%	* % *%	* *9
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

Base: Those switched their fixed line phone supplier in last 12 months

		TV PROCES S	ВВ	PROCESS	s	MP PRO	OCESS	LL PRO	CESS	мов	ILE	CONTRA PROC		5	SERVICES	S AT HOME	Ē
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT *d	PAC ~e	C&R ~f	<b>C&amp;R</b> *g	NoT h	PAYG i	CON- TRACT	PAC ~k	C&R ~	<b>TV</b> m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	216	5	25	27	49	4	7	37	145	101	107	3	6	139	188	208	216
Effective Weighted Sample	142	4	19	22	37	3	4	27	100	68	68	2	3	91	128	136	142
Total	145	3	11	13	33	2	4	24	109	70	67	2	3	87	111	138	145
O2 (formerly BT Cellnet)	* *%	- -%	* 3%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	- -%	* *%	* * %	* *%	* *%
Primus	* *%	- -%	- -%	- -%	- -%	- -%	* 9%	- -%	* *%	- -%	* *%	- -%	* 10%	*	* *%	* *%	* *%
Ве	* *%	* 9%	- -%	- -%	- -%	- -%	- -%	- -%	*	* *%	- -%	- -%	- -%	*	* *%	* *%	* *%
Other supplier	4 2%	- -%	* 3%	* 2%	- -%	- -%	* 10%	1 3%	2 2%	2 2%	2 3%	- -%	- -%	3 3%	3 3%	4 3%	4 2%

### QB5E. How much was your average MONTHLY bill from your old fixed line phone (calls) supplier at the time you switched?

Base: Those switched their fixed line phone supplier in last 12 months

		ACTI	IONS TAP	(EN	5	SWITCH	HED & CO	VERED		SER\	COVE	WITCHEI RED	<b>.</b> & C	CO	ONSIDE	RED & C	OVERED	)	SERVI	ICES CON	NSIDERE RED	D &
			CONSI DERED		BUN-			MOB.	FIXED LINE CALLS				IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS				IXED LINE CALLS
0''5	Total	CHED		HER	DLE	TV	BAND				BAND	1.		DLE		BAND				BAND		
Significance Level: 95%		а	~b	~C	~d	~e	Ť	~g	n	~I	J	~k	ı	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	216	216	9	-	1	6	117	20	216	7	118	21	216	1	1	4	7	-	1	3	5	-
Effective Weighted Sample	142	142	7	-	1	4	85	13	142	4	86	14	142	1	1	4	5	-	1	3	4	-
Total	145	145	4	-	*	5	66	10	145	5	66	11	145	1	*	1	6	-	*	1	3	-
Up to £19.99	26 18%	26 5 18%	1 15%	- -%	- -%	*	16 24%	3 28%	26 18%	* 7%	16 24%	3 26%	26 18%	- -%	- -%	1 58%	- -%	- -%	- -%	1 65%	- -%	- -%
£20.00-£29.99	52 36%	52 36%	2 37%	- -%	* 100%	3 73%	22 34%	2 21%	52 36%	4 76%	23 35%	3 24%	52 36%	- -%	* 100%	* 32%	1 16%	- -%	* 100%	* 35%	1 29%	- -%
£30.00-£39.99	17 12%	17 5 12%	1 32%	- -%	- -%	1 12%	5 8 8%	2 22%	17 12%	1 11%	5 8%	2 21%	17 12%	- -%	- -%	- -%	3 58%	- -%	- -%	- -%	1 46%	- -%
£40.00-£49.99	13 9%	13 9%	- -%	- -%	- -%	-%	6 5 9%	1 11%	13 9%	- -%	6 9%	1 10%	13 9%	1 100%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
£50.00-£59.99	6 4%	6 4%	- -%	- -%	- -%	- -%	3 4%	2 18%	6 4%	- -%	3 4%	2 17%	6 4%	- -%	- -%	- -%	1 13%	- -%	- -%	- -%	- -%	- -%
£60 or more	7 5%	7 5 5%	* 7%	- -%	- -%	- -%	5 5 7%	- -%	7 5%	- -%	5 7%	- -%	7 5%	- -%	- -%	- -%	* 6%	- -%	- -%	- -%	* 11%	- -%
Don't know	24 16%	24 5 16%	* 9%	- -%	- -%	* 7%	9 5 14%	* 1%	24 16%	* 6%	9 13%	* 1%	24 16%	- -%	- -%	* 11%	* 7%	- -%	- -%	- -%	* 14%	- -%

### QB5E. How much was your average MONTHLY bill from your old fixed line phone (calls) supplier at the time you switched?

Base: Those switched their fixed line phone supplier in last 12 months

	I	TV PROCES S	ВВ	PROCESS	8	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	Ē
Simiformed and 050/	Total	C&R	MAC	C&R	NoT *d	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	ΤV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	040	~a	~b	~C	-	~e	~f	*g	n 445	104	J	~k	~	m	n	0	p 040
Unweighted total	216	5	25	27	49	4	,	37	145	101	107	3	6	139	188	208	216
Effective Weighted Sample	142	4	19	22	37	3	4	27	100	68	68	2	3	91	128	136	142
Total	145	3	11	13	33	2	4	24	109	70	67	2	3	87	111	138	145
Up to £19.99	26	*	2	4	8	*	1	5	18	13	13	*	1	18	25	26	26
	18%	14%	15%	30%	23%	16%	27%	21%	17%	18%	20%	17%	20%	20%	22%	19%	5 18%
£20.00-£29.99	52	1	5	2	14	-	2	6	43	23	26	-	2	32	37	49	52
	36%	53%	48%	15%	43%	-%	55%	25%	39%	33%	39%	-%	60%	37%	34%	36%	36%
£30.00-£39.99	17	1	2	2	1	*	*	3	13	10	8	*	*	9	13	17	17
	12%	21%	13%	14%	3%	21%	10%	11%	12%	14%	12%	23%	11%	11%	12%	13%	5 12%
£40.00-£49.99	13	-	-	1	5	-	*	2	11	7	5	-	*	9	8	12	13
	9%	-%	-%	9%	14%	-%	8%	7%	10%	10%	7%	-%	9%	10%	7%	9%	9%
£50.00-£59.99	6	-	-	*	2	1	-	2	4	3	3	1	-	4	6	6	6
	4%	-%	-%	4%	7%	56%	-%	7%	4%	4%	5%	61%	-%	5%	5%	5%	4%
£60 or more	7	-	-	2	1	-	-	2	2	2	3	-	-	5	5	5	7
	5%	-%	-%	13%	3%	-%	-%	7%	2%	3%	4%	-%	-%	5%	5%	4%	5 5%
Don't know	24	*	3	2	2	*	-	5	17	12	9	-	-	10	17	21	24
	16%	12%	24%	15%	7%	7%	-%	20%	16%	17%	14%	-%	-%	12%	15%	15%	5 16%

#### QB6E. How long had you been with your old supplier for your fixed line phone (calls) before you switched?

Base: Those switched their fixed line phone supplier in last 12 months

		ACT	IONS TAK	ŒN	ş	SWITCH	ED & CO	VERED		SER	ICES SI	WITCHEI RED	) &	CO	ONSIDER	RED & C	OVERED		SERVI	CES COI	NSIDERE RED	D &
		SWIT-	CONSI		BUN-		BROAD	I	FIXED LINE CALLS	1	BROAD	F	IXED LINE CALLS	BUN-		BROAD	F	IXED LINE	E	BROAD	F	IXED LINE CALLS
Significance Level: 95%	Total	CHED	~h	HER ~c	DLE		BAND	- 0	h		BAND	~k	1	DLE		BAND	- n		TV E	BAND	-4	-41
	040	a 040	~0		~d	~e	147	~g	040	~	J 440		040	~m	~n	~0	~p	~q	~1	~S	~(	~u
Unweighted total	216	216	9	-	1	6	117	20	216	1	118	21	216	1	1	4	7	-	1	3	5	-
Effective Weighted Sample	142	142	7	-	1	4	85	13	142	4	86	14	142	1	1	4	5	-	1	3	4	-
Total	145	145	4	-	*	5	66	10	145	5	66	11	145	1	*	1	6	-	*	1	3	-
Up to 6 months	3 2%	3 2%	- -%	- -%	- -%	1 25%	* 1%	- -%	3 2%	1 23%	* 1%	- -%	3 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
7-12 months	12 8%	12 8%	- -%	- -%	- -%	- -%	7 10%	1 6%	12 8%	- -%	7 10%	1 6%	12 8%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
More than 1 year, up to 2 years	23 16%	23 16%	* 7%	- -%	- -%	* 5%	15 23%	2 15%	23 16%	* 4%	15 23%	2 14%	23 16%	- -%	- -%	* 28%	- -%	- -%	- -%	* 31%	- -%	- -%
More than 2 years, up to 4 years	38 26%	38 26%	2 45%	- -%	- -%	* 8%	16 24%	4 40%	38 26%	* 7%	16 24%	4 38%	38 26%	1 100%	* 100%	* 30%	1 23%	- -%	* 100%	* 33%	1 43%	- -%
More than 4 years, up to 6 years	15 10%	15 10%	* 10%	- -%	* 100%	3 55%	4 7%	1 8%	15 10%	3 59%	5 7%	1 12%	15 10%	- -%	- -%	- -%	2 41%	- -%	- -%	- -%	* 15%	- -%
More than 6 years, up to 10 years	14 9%	14 9%	* 7%	- -%	- -%	- -%	7 11%	1 10%	14 9%	- -%	7 11%	1 10%	14 9%	- -%	- -%	- -%	1 19%	- -%	- -%	- -%	* 11%	- -%
More than 10 years	39 27%	39 27%	1 30%	- -%	- -%	* 7%	15 23%	2 19%	39 27%	* 6%	15 23%	2 18%	39 27%	- -%	- -%	* 42%	1 17%	- -%	- -%	* 35%	1 31%	- -%
Don't know	2 1%	2 1%	- -%	- -%	- -%	- -%	1 2%	* 1%	2 1%	- -%	1 2%	* 1%	2 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

## QB6E. How long had you been with your old supplier for your fixed line phone (calls) before you switched?

Base: Those switched their fixed line phone supplier in last 12 months

	ı	TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		Ş	SERVICES	S AT HOME	E
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	*d	~e	~f	*g	h	i	j	~k	~	m	n	0	р
Unweighted total	216	5	25	27	49	4	7	37	145	101	107	3	6	139	188	208	216
Effective Weighted Sample	142	4	19	22	37	3	4	27	100	68	68	2	3	91	128	136	142
Total	145	3	11	13	33	2	4	24	109	70	67	2	3	87	111	138	145
Up to 6 months	3 2%	1 45%	- -%	* 3%	- -%	- -%	- -%	- -%	3 3%	3 4%	* 1%	- -%	- -%	3 3%	2 2%	3 % 2%	3 2%
7-12 months	12 8%	- -%	1 6%	2 14%	4 12%	- -%	1 19%	3 11%	8 7%	2 3%	8 12%	- -%	1 21%	8 9%	10 9%	10 % 8%	12 8%
More than 1 year, up to 2 years	23 16%	* 9%	2 18%	4 28%	5 15%	- -%	- -%	5 22%	14 13%	11 16%	9 14%	- -%	- -%	11 13%	16 15%	20 6 15%	23 6 16%
More than 2 years, up to 4 years	38 26%	* 14%	3 30%	5 36%	6 18%	1 37%	2 63%	10 42% h	25 23%	17 24%	20 30%	1 39%	2 59%	23 27%	30 27%	37 % 27%	38 6 26%
More than 4 years, up to 6 years	15 10%	1 21%	1 5%	1 8%	3 10%	- -%	* 10%	1 4%	13 12%	6 9%	9 13%	- -%	* 11%	9 11%	12 11%	15 6 11%	15 6 10%
More than 6 years, up to 10 years	14 9%	- -%	1 6%	1 4%	5 17%	1 56%	- -%	1 6%	12 11%	6 9%	7 10%	1 61%	- -%	8 9%	12 11%	13 6 9%	14 % 9%
More than 10 years	39 27%	* 12%	4 34%	1 7%	9 26%	- -%	* 8%	4 16%	33 31%	25 35% j	13 19%	- -%	* 9%	23 26%	27 25%	38 % 27%	39 27%
Don't know	2 1%	- -%	- -%	- -%	1 3%	* 7%	- -%	- -%	1 1%	*	1 2%	- -%	- -%	1 2%	2 1%	2 6 1%	2 6 1%

#### QB7E. Which one of these best describes the process you went through when you switched your fixed line phone (calls) to the supplier you use now?

Base: Those who have switched their fixed line phone supplier in last 12 months (including those with fixed line phone in a bundle of services

		ACT	IONS TAK	ŒN		WITCH	ED & CO	VERED		SER	VICES SV COVE			CC	NSIDEF	RED & CO	OVERE	)	SERV	ICES CO COVE		ED &
		SWIT-	CONSI DERED		BUN-				FIXED LINE CALLS				IXED LINE CALLS	BUN-			MOB.	FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	~b	HER ~c	<b>DLE</b> d	TV ∼e	BAND f	*g	h	<b>TV I</b> *i	BAND i	*k	1	<b>DLE</b> ∼m	<b>TV</b> I ∼n	BAND ~o	~p	~a	TV ∼r	BAND ~s	~t	~u
Unweighted total	335	335	17	_	120	7	117	31	216	72	228	39	335	1	2	4	15	-	2	3	12	-
Effective Weighted Sample	225	225	14	-	85	5	85	22	142	55	167	25	225	1	1	4	13	-	1	3	11	-
Total	243	243	13	-	98	6	66	18	145	73	148	27	243	1	2	1	14	-	2	1	10	-
I contacted my new supplier to start the switch. My new supplier then arranged the switch for me	173 71%	173 6 71%	9 70%	- -%	65 66%	5 79%	48 73%	10 55%	109 75%	48 65%	101 68%	16 59%	173 71%	1 100%	1 80%	1 89%	8 59%	- -%	1 80%	1 100%	7 65%	- -%
I had to arrange when the old service and the new service started. I contacted my old supplier to tell them I wanted to cancel. I contacted my new supplier to tell them I wanted to start using them for the service	53 22%	53 6 22%	3 27%	- -%	27 28%	1 21%	13 20%	8 43% fh	26 18%	20 28%	38 25%	11 40%	53 22%	- -%	* 20%	- -%	5 38%	- -%	* 20%	- -%	3 31%	- -%
Don't know  Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u	17 7%	17 5 7%	* 3%	- -%	6 6%	- -%	5 8%	* 2%	10 7%	5 7%	10 7%	* 1%	17 7%	- -%	- -%	* 11%	* 3%	- -%	-%	- -%	* 4%	- -%

### QB7E. Which one of these best describes the process you went through when you switched your fixed line phone (calls) to the supplier you use now?

Base: Those who have switched their fixed line phone supplier in last 12 months (including those with fixed line phone in a bundle of services

		TV PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
Significance Level: 95%	Total	<b>C&amp;R</b> *a	MAC *b	<b>C&amp;R</b> *c	<b>NoT</b>	PAC ~e	C&R ~f	<b>C&amp;R</b> *g	NoT h	PAYG i	CON- TRACT	PAC ~k	C&R ~l	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	335	48	31	59	102	14	10	75	206	161	161	8	7	230	298	322	335
Effective Weighted Sample	225	35	23	41	85	10	5	52	150	113	109	6	4	157	211	221	225
Total	243	50	16	34	83	12	7	49	173	118	109	5	4	172	193	227	243
I contacted my new supplier to start the switch. My new supplier then arranged the switch for me	173 71%	27 54%	12 77% c	2 7%	82 98% bc	8 69%	2 25%	- -%	173 100% g	83 71%	81 74%	2 47%	1 36%	121 70%	136 71%	164 5 72%	173 6 71%
I had to arrange when the old service and the new service started. I contacted my old supplier to tell them I wanted to cancel. I contacted my new supplier to tell them I wanted to start using them for the service	53 22%	20 40%	2 14% d	31 90% bd	1 1%	3 30%	5 75%	49 100% h	- -%	29 24%	21 19%	3 53%	2 64%	38 22%	44 23%	50 5 22%	53 6 22%
Don't know	17 7%	3 6%	1 8% d	1 3%	* *%	* 1%	- -%	- -%	- -%	6 5%	8 7%	- -%	- -%	13 8%	12 6%	13 5 6%	17 % 7%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

# QB9. Overall, how easy or difficult did you find the switching process to change the different services in your package?

Base: Those switched their package of services in last 12 months

		ACT	TIONS TAP	KEN	;	SWITCH	HED & CO	VERED		SER	VICES SI COVE	WITCHED	8 (	CO	ONSIDE	RED & 0	COVERED	)	SERVI	CES CO	NSIDERE RED	:D &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS	ı	BROAD		IXED LINE CALLS
Significance Level: 95%	Total		~b	HER	DLE		BAND	~	h	TV *:	BAND	l.		DLE		BAND	_	~	TV I	BAND		
	40-	a 40=	~D	~c	u 40=	~e	~	~g	~h	1	J	~k	100	~m	~n	~0	~p	~q	~1	~S	~l -	~u
Unweighted total	125		8	-	125	1	-	11	1	69	116	21	120	-	1	-	8	-	1	-	7	-
Effective Weighted Sample	88	88	8	-	88	1	-	9	1	53	88	15	85	-	1	-	8	-	1	-	7	-
Total	101	101	9	-	101	1	-	7	*	71	86	18	98	-	1	-	9	-	1	-	7	-
1 - Very difficult	6 6	6 % 6%	- % -%	- -%	6 6%	- -%	- 5 -%	1 8%	- -%	2 3%	6 7%	1 4%	6 6%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
2	3 3'	3 % 3%	-%	- -%	3 3%	- -%	-%	- -%	* 100%	2 2%	3 3%	* 3%	3 3%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%
TOTAL DIFFICULT	9 9'		-%	- -%	9 9%	- -%	-%	1 8%	* 100%	4 5%	9 10%	1 6%	9 9%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%
3 - Neither	12 12		2 6 26%	- -%	12 12%	- -%	- 5 -%	2 28%	- -%	9 12%	12 14%	5 29%	12 12%	- -%	- -%	- -%	2 25%	- -%	- -%	- -%	2 31%	- -%
4	19 19		1 6 12%	- -%	19 19%	- -%	-%	1 17%	- -%	13 19%	16 18%	3 19%	19 20%	- -%	- -%	- -%	1 12%	- -%	- -%	- -%	1 15%	- -%
5 - Very easy	60 59		5 62%	- -%	60 59%	1 100%	- 5 -%	4 48%	- -%	44 62%	49 57%	8 46%	58 59%	- -%	1 100%	- -%	5 62%	- -%	1 100%	- -%	4 54%	- -%
TOTAL EASY	79 78'		6 6 74%	- -%	79 78%	1 100%	-%	5 65%	- -%	57 81%	65 75%	12 65%	77 78%	- -%	1 100%	- -%	7 75%	- -%	1 100%	- -%	5 69%	- -%
Don't know	1 1'	1 % 1%	- % -%	- -%	1 1%	- -%	- 5 -%	- -%	- -%	1 1%	1 1%	- -%	1 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

## QB9. Overall, how easy or difficult did you find the switching process to change the different services in your package?

Base: Those switched their package of services in last 12 months

	1	TV PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE:	S AT HOME	E
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	~b	*c	*d	~e	~f	*g	*h	*i	*j	~k	~	m	n	0	р
Unweighted total	125	46	8	33	54	11	3	38	62	61	59	5	1	97	116	120	124
Effective Weighted Sample	88	34	7	23	49	9	2	25	51	46	44	4	1	73	88	89	87
Total	101	49	6	22	51	10	3	25	65	49	44	3	*	89	86	93	100
1 - Very difficult	6 6%	1 3%	1 15%	2 9%	2 3%	- -%	- -%	2 8%	3 4%	4 8%	2 4%	- -%	- -%	5 6%	6 7%	6 6%	6 6%
2	3 3%	1 2%	* 6%	1 5%	1 2%	- -%	- -%	2 6%	1 2%	1 2%	2 5%	- -%	- -%	3 3%	3	3 % 3%	3 % 3%
TOTAL DIFFICULT	9 9%	2 5%	1 21%	3 14%	3 5%	- -%	- -%	3 14%	4 6%	5 10%	4 8%	- -%	- -%	8 8%	9 5 10%	9 % 9%	9 % 9%
3 - Neither	12 12%	7 15%	2 34%	5 22%	4 8%	3 33%	* 14%	6 25% h	3 5%	6 12%	7 15%	1 30%	- -%	12 13%	12 5 14%	12 6 13%	12 6 12%
4	19 19%	8 16%	- -%	3 16%	12 23%	3 32%	- -%	3 14%	15 24%	7 15%	12 26%	1 36%	- -%	16 18%	16 18%	19 % 20%	19 6 19%
5 - Very easy	60 59%	31 63%	3 45%	11 48%	33 64%	4 35%	3 86%	12 48%	43 66%	30 62%	22 50%	1 35%	* 100%	53 59%	49 57%	52 6 56%	59 6 59%
TOTAL EASY	79 78%	39 80%	3 45%	14 64%	44 87% c	7 67%	3 86%	15 61%	58 89% g	37 76%	34 76%	2 70%	* 100%	69 77%	65 75%	71 6 76%	78 6 78%
Don't know	1 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 2%	* *%	- -%	- -%	1 1%	1 1%	1 6 1%	1 6 1%

QB11A. Did you face any problems or issues when switching from one provider to another for your package of services?

Base: Those switched their package of services in last 12 months

		AC <sup>-</sup>	TIONS TAI	KEN	,	SWITCI	HED & CC	VERED		SER	VICES SI COVE		D &	cc	NSIDE	RED & C	OVERE	D	SER		Onsideri Ered	ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	~b	~c	d	~e	~f	~g	~h	*i	j	~k	I	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	125	125	8	-	125	1	-	11	1	69	116	21	120	-	1	-	8	-	1	-	7	-
Effective Weighted Sample	88	88	8	-	88	1	-	9	1	53	88	15	85	-	1	-	8	-	1	-	7	-
Total	101	101	9	-	101	1	-	7	*	71	86	18	98	-	1	-	9	-	1	-	7	-
Yes	12 12%		1 6 11%	- -%	12 12%	- -%	- % -%	1 15%	- -%	5 7%	12 14%	2 12%	12 12%	- -%	- -%	- -%	1 11%	%	- -%	-%	1 13%	- -%
No	85 84%	85 % 84%	8 % 89%	- -%	85 84%	1 100%	- % -%	6 85%	* 100%	63 90%	71 82%	16 87%	83 85%	- -%	1 100%	- -%	8 89%	%	1 100%	-%	6 87%	- -%
Don't know	3	3 % 3%	- % -%	- -%	3 3%	- -9	- % -%	- -%	- -%	2 3%	3 4%	* 1%	3 3%	- -%	- -%	- -%	- -%	%	- -%	-%	%	- -%

## QB11A. Did you face any problems or issues when switching from one provider to another for your package of services?

Base: Those switched their package of services in last 12 months

		TV PROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE	S AT HOM	E
Significance Level: 95%	Total	C&R *a	MAC ~b	C&R	NoT *d	PAC ~e	C&R	C&R *a	NoT *h	PAYG	CON- TRACT	PAC ~k	C&R	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	125	46	8	33	54	11	3	9 38	62	61	59	5	1	97	116	120	124
			-				_					J	1				
Effective Weighted Sample	88	34	1	23	49	9	2	25	51	46	44	4	1	73	88	89	87
Total	101	49	6	22	51	10	3	25	65	49	44	3	*	89	86	93	100
Yes	12 12%	2 4%	1 21%	4 18%	5 10%	1 11%	* 14%	5 20%	5 8%	6 12%	7 15%	1 15%	- -%	10 11%	12 5 14%		12 % 12%
No	85 84%	48 96%	5 79%	18 80%	44 86%	9 89%	3 86%	20 78%	58 89%	39 81%	38 85%	3 85%	* 100%	76 85%	71 82%	77 % 83%	84 % 84%
Don't know	3 3%	- -%	- -%	1 2%	2 4%	- -%	- -%	1 2%	2 3%	3 7%	* *%	- -%	- -%	3 3%	3 49	3 % 4%	3 % 3%

### QB12AA. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Finding information about other suppliers you could use

Base: Those switched their package of services in last 12 months

		ACT	TIONS TAK	KEN	;	SWITCI	HED & CC	VERED		SER	VICES SI COVE		D &	C	ONSIDE	RED &	COVEREI	D	SERV	ICES COI	NSIDERE RED	:D &
		SWIT-	CONSI		BUN-			MOB.	FIXED LINE CALLS				IXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS				LINE CALLS
Significance Level: 95%	Total	CHED a	~b	HER ~c	<b>DLE</b> d	TV ~e	BAND ∼f	~g	~h	<b>TV</b> *i	BAND i	~k	1	<b>DLE</b> ∼m	<b>TV</b> ∼n	BAND ~0	~p	~a	TV ∼r	BAND ~s	~t	~u
Unweighted total	125	125	8	_	125	1	-	11	1	69	116	21	120	_	1	_	8	-	1	-	7	-
Effective Weighted Sample	88	88	8	_	88	1	-	9	1	53	88	15	85	_	1	_	8	_	1	-	7	_
Total	101	101	9	_	101	1	_	7	*	71	86	18	98	_	1	_	9	_	1	_	7	_
1 - Very difficult	1 19	1 6 1%	- % -%	- -%	1 1%	- -%	- % -%	- -%	- -%	1 1%	1 1%	1 4%	1 1%	- -%	- -%	-%	-%	- -%	- -%	- -%	- -%	- -%
2	3 3%	3 6 3%	- % -%	- -%	3 3%	- -%	- % -%	- -%	- -%	2 3%	1 1%	- -%	3 3%	- -%	- -%	-%	-%	- -%	- -%	- -%	- -%	- -%
TOTAL DIFFICULT	4 4%	4 6 4%	- % -%	- -%	4 4%	- -%	- % -%	- -%	- -%	3 4%	2 3%	1 4%	4 4%	- -%	- -%	-%	- 5 -%	- -%	- -%	- -%	- -%	- -%
3 - Neither	10 10%	10 6 10%	2 6 20%	- -%	10 10%	- -%	- % -%	1 14%	- -%	6 8%	10 11%	1 8%	9 9%	- -%	- -%	-%	2 5 19%	- -%	- -%	- -%	2 24%	- -%
4	18 18%	18 6 18%	1 6 17%	- -%	18 18%	- -%	- % -%	4 49%	- -%	12 17%	16 18%	6 32%	16 17%	- -%	1 100%	-%	-%	- -%	1 100%	- -%	- -%	- -%
5 - Very easy	65 64%	65 64%	5 63%	- -%	65 64%	1 100%	- % -%	3 35%	* 100%	48 68%	55 64%	8 47%	65 66%	- -%	- -%	-%	7 5 81%	- -%	- -%	- -%	5 76%	- -%
TOTAL EASY	83 82%	83 6 82%	7 6 80%	- -%	83 82%	1 100%	- % -%	6 83%	* 100%	59 84%	71 82%	14 79%	81 83%	- -%	1 100%	- -%	7 5 81%	- -%	1 100%	- -%	5 76%	- -%
Don't know	4 4%	4 6 4%	-%	- -%	4 4%	- -%	- % -%	* 3%	- -%	3 4%	3 4%	2 8%	4 4%	- -%	- -%	-%	-%	- -%	- -%	- -%	- -%	- -%

## QB12AA. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Finding information about other suppliers you could use

Base: Those switched their package of services in last 12 months

	F	TV PROCES S	ВВ	PROCESS	<b>S</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		Ş	SERVICES	S AT HOME	Ē
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	~b	*c	*d	~e	~f	*g	*h	*i	*j	~k	~	m	n	0	р
Unweighted total	125	46	8	33	54	11	3	38	62	61	59	5	1	97	116	120	124
Effective Weighted Sample	88	34	7	23	49	9	2	25	51	46	44	4	1	73	88	89	87
Total	101	49	6	22	51	10	3	25	65	49	44	3	*	89	86	93	100
1 - Very difficult	1 1%	1 2%	- -%	- -%	1 1%	1 7%	- -%	1 3%	- -%	* 1%	1 2%	- -%	- -%	1 1%	1 1%	1 1%	1 1%
2	3 3%	2 4%	- -%	- -%	1 2%	- -%	- -%	2 8%	1 2%	3 6%	- -%	- -%	- -%	3 3%	1 1%	3 3%	3 3%
TOTAL DIFFICULT	4 4%	3 5%	- -%	- -%	2 3%	1 7%	- -%	3 11%	1 2%	3 7%	1 2%	- -%	- -%	4 5%	2 3%	4 4%	4 4%
3 - Neither	10 10%	3 7%	1 17%	3 12%	6 11%	1 10%	* 14%	3 12%	6 9%	6 13%	4 8%	- -%	- -%	8 9%	10 11%	10 11%	10 10%
4	18 18%	11 23%	1 19%	5 24%	8 15%	4 41%	* 13%	4 17%	10 15%	6 12%	12 27%	2 64%	* 100%	16 18%	16 18%	18 19%	17 17%
5 - Very easy	65 64%	32 65%	4 58%	14 64%	35 68%	4 42%	2 73%	15 58%	46 72%	31 63%	27 62%	1 36%	- -%	58 65%	55 64%	58 62%	65 65%
TOTAL EASY	83 82%	43 88%	5 77%	19 88%	42 83%	9 83%	3 86%	19 76%	56 87%	36 75%	39 88%	3 100%	* 100%	74 83%	71 82%	76 81%	82 82%
Don't know	4 4%	- -%	* 6%	- -%	1 2%	- -%	- -%	* 2%	2 3%	3 5%	1 1%	- -%	- -%	3 4%	3 4%	3 3%	4 4%

### QB12AB. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Knowing what steps you needed to take to switch from one supplier to another

Base: Those switched their package of services in last 12 months

		ACT	IONS TAP	KEN	;	SWITCH	IED & CO	VERED		SER'	ICES SI	WITCHED	8 (	CO	NSIDE	RED & (	OVERED	)	SERVI	CES COI	NSIDERE RED	:D &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-		BROAD		LINE CALLS	ļ	BROAD		IXED LINE CALLS
Significance Level: 95%	Total		~b	HER ~c	DLE		BAND		~h	TV *:	BAND	~k		DLE		BAND		- 0	TV I	BAND	4	-41
	405	a 405	~0		u 405	~e	~	~g	~11	00	J 440		400	~m	~n	~0	~p	~q	~	~S	~(	~u
Unweighted total	125	125	8	-	125	1	-	11	1	69	116	21	120	-	1	-	8	-	1	-	7	-
Effective Weighted Sample	88	88	8	-	88	1	-	9	1	53	88	15	85	-	1	-	8	-	1	-	7	-
Total	101	101	9	-	101	1	-	7	*	71	86	18	98	-	1	-	9	-	1	-	7	-
1 - Very difficult	1 19	1 % 1%	-%	- -%	1 1%	- -%	- -%	- -%	- -%	1 1%	1 2%	- -%	1 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
2	4	4 % 4%	-%	- -%	4 4%	- -%	-%	1 14%	- -%	2 3%	4 5%	2 10%	4 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
TOTAL DIFFICULT	5 5°	5 % 5%	- %	- -%	5 5%	- -%	- -%	1 14%	- -%	3 4%	5 6%	2 10%	5 6%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
3 - Neither	17 179	17 % 17%	3 35%	- -%	17 17%	- -%	- -%	1 12%	- -%	13 19%	15 18%	1 7%	16 17%	- -%	- -%	- -%	3 34%	- -%	- -%	- -%	3 42%	- -%
4	29 299	29 % 29%	4 51%	- -%	29 29%	1 100%	-%	4 53%	- -%	20 28%	25 29%	7 40%	28 28%	- -%	1 100%	- -%	3 33%	- -%	1 100%	- -%	3 41%	- -%
5 - Very easy	46 459	46 % 45%	1 3 14%	- -%	46 45%	- -%	- -%	2 21%	* 100%	32 45%	38 44%	6 35%	45 46%	- -%	- -%	- -%	3 33%	- -%	- -%	- -%	1 17%	- -%
TOTAL EASY	75 749	75 % 74%	6 65%	- -%	75 74%	1 100%	-%	5 74%	* 100%	51 73%	63 73%	13 75%	73 74%	- -%	1 100%	- -%	6 66%	- -%	1 100%	- -%	4 58%	- -%
Don't know	3 3°	3 % 3%	- %	- -%	3 3%	- -%	- -%	- -%	- -%	3 4%	3 3%	1 7%	3 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

## QB12AB. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Knowing what steps you needed to take to switch from one supplier to another

Base: Those switched their package of services in last 12 months

	P	TV PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		S	SERVICE!	S AT HOME	E
	 Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	~b	*c	*d	~e	~f	*g	*h	*i	*j	~k	~	m	n	0	р
Unweighted total	125	46	8	33	54	11	3	38	62	61	59	5	1	97	116	120	124
Effective Weighted Sample	88	34	7	23	49	9	2	25	51	46	44	4	1	73	88	89	87
Total	101	49	6	22	51	10	3	25	65	49	44	3	*	89	86	93	100
1 - Very difficult	1 1%	1 2%	1 15%	- -%	- -%	- -%	- -%	- -%	1 1%	1 3%	-%	- -%	- -%	1 1%	1 2%	1 6 1%	1 6 1%
2	4 4%	2 4%	- -%	* 2%	4 7%	2 17%	- -%	1 5%	3 5%	2 5%	2 4%	- -%	- -%	4 5%	4 5%	4 % 4%	4 4%
TOTAL DIFFICULT	5 5%	3 5%	1 15%	* 2%	4 7%	2 17%	- -%	1 5%	4 6%	4 8%	2 4%	- -%	- -%	5 6%	5 6%	5 6%	5 % 5%
3 - Neither	17 17%	10 20%	3 42%	7 31% d	5 9%	* 5%	1 27%	8 31% h	6 10%	7 15%	10 23%	* 14%	* 100%	16 18%	15 18%	17 6 19%	17 % 17%
4	29 29%	15 30%	1 17%	5 21%	17 33%	6 60%	- -%	6 22%	21 32%	12 26%	16 36%	3 86%	- -%	26 29%	25 29%	28 % 31%	28 6 28%
5 - Very easy	46 45%	22 44%	2 25%	10 45%	24 48%	2 19%	2 73%	11 42%	32 49%	23 47%	16 37%	- -%	- -%	39 44%	38 44%	39 42%	46 46%
TOTAL EASY	75 74%	37 74%	3 43%	15 67%	41 81%	8 78%	2 73%	16 65%	53 81%	35 73%	32 73%	3 86%	- -%	65 73%	63 73%	68 6 73%	74 % 74%
Don't know	3 3%	- -%	- -%	- -%	1 2%	- -%	- -%	- -%	2 3%	2 5%	* 1%	- -%	- -%	3 3%	3 3%	3 6 3%	3 3%

QB12AC. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Knowing whether you needed to pay a cancellation or early termination charge to your previous supplier

Base: Those switched their package of services in last 12 months

		ACT	TIONS TAK	KEN	,	SWITCI	HED & CO	VERED		SER	VICES S	WITCHEI RED	<b>.</b> & C	C	ONSIDE	RED & (	COVERED	)	SERVI	CES COI	NSIDERE RED	D &
		SWIT-	CONSI		BUN-				FIXED LINE CALLS				IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS				IXED LINE CALLS
Significance Level: 95%	Total	CHED a	~b	HER ∼c	<b>DLE</b> d	TV ∼e	BAND ~f	~0	~h	TV *;	BAND	~k		<b>DLE</b> ∼m	<b>TV</b> ∼n	BAND ~0	~p	~a	TV I	BAND ~s	~t	~u
	405	-		C	•	4	'	~g	11		J 440		100	111	11	U	ρ	Ч	1	3	7	u
Unweighted total	125	125	8	-	125		-	11		69	116	21	120	-		-	8	-		-	-	-
Effective Weighted Sample	88	88	8	-	88	1	-	9	1	53	88	15	85	-	1	-	8	-	1	-	7	-
Total	101	101	9	-	101	1	-	7	*	71	86	18	98	-	1	-	9	-	1	-	7	-
1 - Very difficult	7 6°	7 % 6%	1 % 9%	- -%	7 6%	- -%	- % -%	1 16%	- -%	4 6%	7 8%	1 7%	7 7%	- -%	- -%	- -%	1 5 9%	- -%	- -%	- -%	1 11%	- -%
2	5 5°	5 % 5%	- % -%	- -%	5 5%	- -%	- % -%	2 27%	- -%	2 3%	5 6%	3 16%	5 6%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%
TOTAL DIFFICULT	12 12 <sup>0</sup>	12 % 12%	1 6 9%	- -%	12 12%	- -%	- % -%	3 44%	- -%	6 9%	12 14%	4 22%	12 12%	- -%	- -%	- -%	1 9%	- -%	- -%	- -%	1 11%	- -%
3 - Neither	16 16 <sup>4</sup>	16 % 16%	1 6 17%	- -%	16 16%	1 100%	- % -%	1 17%	- -%	9 12%	15 18%	2 9%	16 16%	- -%	1 100%	- -%	- %	- -%	1 100%	- -%	- -%	- -%
4	23 22°	23 % 22%	3 % 32%	- -%	23 22%	- -%	- % -%	1 19%	- -%	17 24%	19 22%	5 26%	20 21%	- -%	- -%	- -%	3 32%	- -%	- -%	- -%	3 39%	- -%
5 - Very easy	47 46°	47 % 46%	4 % 42%	- -%	47 46%	- -%	- % -%	2 21%	- -%	35 50%	36 42%	6 32%	46 47%	- -%	- -%	- -%	5 60%	- -%	- -%	- -%	4 50%	- -%
TOTAL EASY	69 68°	69 % 68%	6 % 74%	- -%	69 68%	- -%	- % -%	3 39%	- -%	52 73%	55 64%	10 58%	66 67%	- -%	- -%	- -%	8 91%	- -%	- -%	- -%	6 89%	- -%
Don't know	4 4°	4 % 4%	- % -%	- -%	4 4%	- -%	- % -%	- -%	* 100%	4 5%	4 4%	2 10%	4 4%	- -%	- -%	- -%	- %	- -%	- -%	- -%	- -%	- -%

QB12AC. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Knowing whether you needed to pay a cancellation or early termination charge to your previous supplier

Base: Those switched their package of services in last 12 months

	ı	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOME	Ē
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	~b	*c	*d	~e	~f	*g	*h	*i	*j	~k	~	m	n	0	р
Unweighted total	125	46	8	33	54	11	3	38	62	61	59	5	1	97	116	120	124
Effective Weighted Sample	88	34	7	23	49	9	2	25	51	46	44	4	1	73	88	89	87
Total	101	49	6	22	51	10	3	25	65	49	44	3	*	89	86	93	100
1 - Very difficult	7	1	*	3	2	1	-	3	2	4	3	1	-	6	7	7	7
	6%	2%	6%	12%	4%	11%	-%	12%	3%	7%	7%	35%	-%	7%	8%	5 7%	7%
2	5	1	-	1	4	3	-	2	3	1	4	2	-	4	5	5	5
	5%	3%	-%	7%	8%	26%	-%	9%	5%	2%	10%	59%	-%	5%	6%	6%	5%
TOTAL DIFFICULT	12	2	*	4	6	4	-	5	5	5	7	3	-	11	12	12	12
	12%	5%	6%	19%	12%	38%	-%	21%	8%	9%	17%	93%	-%	12%	14%	5 13%	12%
3 - Neither	16	7	1	4	10	1	*	4	11	6	9	*	-	13	15	16	16
	16%	15%	15%	18%	19%	12%	14%	18%	17%	13%	21%	7%	-%	14%	18%	5 17%	16%
4	23	15	2	4	11	3	*	3	15	9	13	-	*	21	19	22	22
	22%	30%	36%	16%	22%	31%	13%	11%	23%	19%	29%	-%	100%	23%	22%	24%	22%
5 - Very easy	47	25	3	10	22	2	2	12	31	25	14	-	-	41	36	40	47
	46%	50%	43%	45%	44%	19%	73%	48%	48%	52%	32%	-%	-%	46%	42%	43%	46%
TOTAL EASY	69	40	5	14	33	5	3	15	46	35	27	-	*	62	55	62	68
	68%	80%	79%	61%	65%	50%	86%	60%	71%	71%	61%	-%	100%	69%	64%	66%	68%
Don't know	4	-	-	*	2	-	-	*	2	3	1	-	-	4	4	4	4
	4%	-%	-%	1%	3%	-%	-%	1%	4%	6%	2%	-%	-%	4%	4%	5 4%	4%

Columns Tested: b,c,d-e,f-g,h-i,j-k,l-m,n,o,p

### QB12AD. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Keeping your current phone number

Base: Those switched their package of services in last 12 months

		ACT	IONS TAK	KEN	;	SWITCH	IED & CO	VERED		SER'	VICES S	WITCHEI RED	8 (	CO	NSIDE	RED & (	COVERED	)	SERVI	CES CO	NSIDERE RED	:D &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS	ı	BROAD		IXED LINE CALLS
Significance Level: 95%	Total	CHED	~b	HER	DLE		BAND	~	h	TV *:	BAND	l.		DLE		BAND	_	~	TV I	BAND		
	405	a 40=	~0	~c	u 40=	~e	~	~g	~h	1	J	~k	100	~m	~n	~0	~p	~q	~1	~S	~l -	~u
Unweighted total	125	125	8	-	125	1	-	11	1	69	116	21	120	-	1	-	8	-	1	-	7	-
Effective Weighted Sample	88	88	8	-	88	1	-	9	1	53	88	15	85	-	1	-	8	-	1	-	7	-
Total	101	101	9	-	101	1	-	7	*	71	86	18	98	-	1	-	9	-	1	-	7	-
1 - Very difficult	5 59	5 % 5%	-%	- -%	5 5%	- -%	- -%	1 10%	- -%	1 2%	5 6%	1 4%	5 5%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
2	3 3°	3 % 3%	-%	- -%	3 3%	- -%	- -%	1 13%	- -%	- -%	3 3%	1 5%	3 3%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%
TOTAL DIFFICULT	8 8°	8 % 8%	%	- -%	8 8%	- -%	- -%	2 24%	- -%	1 2%	8 9%	2 10%	8 8%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
3 - Neither	14 149	14 % 14%	1 11%	- -%	14 14%	- -%	- -%	1 14%	- -%	10 14%	14 16%	2 12%	14 14%	- -%	- -%	- -%	3 29%	- -%	- -%	- -%	1 13%	- -%
4	17 179	17 % 17%	3 32%	- -%	17 17%	- -%	- -%	1 14%	- -%	12 18%	15 17%	3 17%	16 16%	- -%	1 100%	- -%	1 15%	- -%	1 100%	- -%	1 18%	- -%
5 - Very easy	57 569	57 % 56%	5 5 57%	- -%	57 56%	1 100%	- -%	3 42%	* 100%	43 60%	44 51%	9 50%	55 56%	- -%	- -%	- -%	5 56%	- -%	- -%	- -%	5 69%	- -%
TOTAL EASY	73 729	73 % 72%	8 89%	- -%	73 72%	1 100%	-%	4 56%	* 100%	55 78%	59 68%	12 68%	70 72%	- -%	1 100%	- -%	6 71%	- -%	1 100%	- -%	6 87%	- -%
Don't know	6 69	6 % 6%	- %	- -%	6 6%	- -%	-%	* 7%	- -%	4 6%	6 7%	2 10%	6 6%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

## QB12AD. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Keeping your current phone number

Base: Those switched their package of services in last 12 months

	1	TV PROCES S	ВВ	PROCESS	<b>S</b>	MP PRO	CESS	LL PROC	CESS	MOB	LE	CONTRA PROC		S	SERVICES	S AT HOMI	E
Significance Level: 95%	- Total	C&R *a	MAC ~b	<b>C&amp;R</b> *c	NoT *d	PAC ~e	C&R ~f	<b>C&amp;R</b> *g	NoT *h	PAYG	CON- TRACT	PAC ~k	C&R	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	125	46	8	33	54	11	3	38	62	61	59	5	1	97	116	120	124
Effective Weighted Sample	88	34	7	23	49	9	2	25	51	46	44	4	1	73	88	89	87
Total	101	49	6	22	51	10	3	25	65	49	44	3	*	89	86	93	100
1 - Very difficult	5 5%	1 2%	- -%	2 10%	2 3%	- -%	* 13%	2 9%	2 3%	3 6%	2 5%	- -%	* 100%	4 5%	5 6%	5 5 5%	5 6 5%
2	3 3%	- -%	- -%	1 4%	1 1%	- -%	- -%	1 4%	1 1%	3 5%	*	- -%	- -%	3 3%	3 3%	3	3 % 3%
TOTAL DIFFICULT	8 8%	1 2%	- -%	3 15%	2 4%	- -%	* 13%	3 13%	2 4%	6 11%	2 5%	- -%	* 100%	7 8%	8 9%	8 8%	8 6 8%
3 - Neither	14 14%	9 17%	* 6%	7 32% d	6 11%	2 17%	* 14%	9 35% h	5 8%	4 9%	9 21%	- -%	- -%	11 13%	14 16%	14 5 15%	14 6 14%
4	17 17%	9 18%	1 17%	2 8%	12 23%	3 30%	- -%	2 7%	14 21%	6 13%	11 24%	1 29%	- -%	15 17%	15 17%	17 5 18%	17 6 17%
5 - Very easy	57 56%	29 59%	5 77%	8 37%	28 55%	5 49%	2 73%	10 38%	41 63% g	29 59%	20 46%	2 57%	- -%	51 57%	44 51%	49 5 53%	56 % 55%
TOTAL EASY	73 72%	38 77%	6 94%	10 45%	40 78% c	8 78%	2 73%	11 46%	55 84% g	35 72%	31 69%	3 86%	- -%	66 74%	59 68%	66 71%	72 6 72%
Don't know	6 6%	2 4%	- -%	2 8%	3 6%	* 5%	- -%	2 7%	3 5%	4 8%	2 5%	* 14%	- -%	5 6%	6 7%	6	6 6 6%

QB12AE. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Being able to get through to your previous supplier to tell them you wanted to cancel their service

Base: Those switched their package of services in last 12 months

		ACT	IONS TAK	EN	5	SWITCH	HED & CO	VERED		SER	VICES SI COVE		<b>.</b> & C	C	ONSIDER	RED & C	OVERED	)	SERVI	CES COI	NSIDERE RED	D &
		SWIT-	CONSI DERED N	NFIT-	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		LINE	BUN-	ı	BROAD		FIXED LINE	I	BROAD		IXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND	FIIONL	CALLO	TV	BAND	FIIONE	CALLO	DLE	TV I	BAND	FIIONE	CALLS	TV E	BAND '	TIONE	JALLO
Significance Level: 95%		а	~b	~c	d	~e	~f	~g	~h	*i	j	~k	- 1	~m	~n	~0	~p	~q	~r	~\$	~t	~u
Unweighted total	125	125	8	-	125	1	-	11	1	69	116	21	120	-	1	-	8	-	1	-	7	-
Effective Weighted Sample	88	88	8	-	88	1	-	9	1	53	88	15	85	-	1	-	8	-	1	-	7	-
Total	101	101	9	-	101	1	-	7	*	71	86	18	98	-	1	-	9	-	1	-	7	-
1 - Very difficult	10 10%	10 10%	1 17%	- -%	10 10%	- -%	-%	1 18%	- -%	5 7%	10 12%	2 11%	10 10%	- -%	1 100%	- -%	- -%	- -%	1 100%	- -%	- -%	- -%
2	7 7%	7 7%	-%	- -%	7 7%	- -%	-%	1 14%	- -%	3 5%	5 6%	2 13%	7 7%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
TOTAL DIFFICULT	17 17%	17 17%	1 17%	- -%	17 17%	- -%	-%	2 31%	- -%	9 12%	15 18%	4 24%	16 17%	- -%	1 100%	- -%	- -%	- -%	1 100%	- -%	- -%	- -%
3 - Neither	15 15%	15 15%	2 20%	- -%	15 15%	- -%	-%	1 16%	- -%	8 12%	14 17%	2 13%	15 15%	- -%	- -%	- -%	2 19%	- -%	- -%	- -%	2 24%	- -%
4	14 14%	14 14%	2 27%	- -%	14 14%	- -%	-%	- -%	- -%	9 12%	12 14%	2 12%	13 13%	- -%	- -%	- -%	2 27%	- -%	- -%	- -%	2 33%	- -%
5 - Very easy	51 51%	51 51%	3 36%	- -%	51 51%	1 100%	-%	3 46%	* 100%	42 59%	41 48%	7 41%	50 51%	- -%	- -%	- -%	5 54%	- -%	- -%	- -%	3 43%	- -%
TOTAL EASY	65 64%	65 64%	5 63%	- -%	65 64%	1 100%	-%	3 46%	* 100%	50 71%	53 62%	9 52%	63 64%	- -%	- -%	- -%	7 81%	- -%	- -%	- -%	5 76%	- -%
Don't know	4 4%	4 4%	%	- -%	4 4%	- -%	- %	* 7%	- -%	3 5%	3 4%	2 10%	4 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

### QB12AE. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Being able to get through to your previous supplier to tell them you wanted to cancel their service

Base: Those switched their package of services in last 12 months

	P	TV PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		Ş	SERVICE!	S AT HOME	Ē
	 Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	~b	*c	*d	~e	~f	*g	*h	*i	*j	~k	~	m	n	0	р
Unweighted total	125	46	8	33	54	11	3	38	62	61	59	5	1	97	116	120	124
Effective Weighted Sample	88	34	7	23	49	9	2	25	51	46	44	4	1	73	88	89	87
Total	101	49	6	22	51	10	3	25	65	49	44	3	*	89	86	93	100
1 - Very difficult	10 10%	2 3%	2 26%	2 8%	6 12%	1 11%	* 13%	2 7%	7 10%	4 9%	6 14%	1 15%	* 100%	9 10%	10 12%	10 % 11%	10 5 10%
2	7 7%	3 7%	* 6%	1 3%	4 8%	2 22%	- -%	3 12%	4 6%	5 10%	2 5%	- -%	- -%	6 7%	5 6%	7 % 7%	7 7%
TOTAL DIFFICULT	17 17%	5 10%	2 32%	2 11%	10 19%	4 34%	* 13%	5 19%	11 16%	9 18%	8 18%	1 15%	* 100%	15 17%	15 18%		17 5 17%
3 - Neither	15 15%	6 12%	* 4%	6 26%	7 14%	1 9%	* 14%	7 30% h	6 9%	8 16%	7 16%	* 7%	- -%	11 13%	14 17%	15 % 16%	15 5 15%
4	14 14%	8 16%	2 36%	2 7%	8 15%	2 20%	- -%	2 6%	10 15%	6 12%	8 19%	- -%	- -%	12 14%	12 14%		14 5 14%
5 - Very easy	51 51%	30 60%	2 28%	12 54%	25 49%	3 32%	2 73%	11 43%	36 56%	24 49%	20 45%	2 64%	- -%	47 52%	41 48%	44 % 47%	50 50%
TOTAL EASY	65 64%	38 76%	4 64%	13 61%	33 65%	5 52%	2 73%	12 50%	46 71%	30 61%	28 64%	2 64%	- -%	59 66%	53 62%	58 62%	64 64%
Don't know	4 4%	* 1%	- -%	* 2%	1 2%	* 5%	- -%	* 2%	2 3%	2 5%	1 2%	* 14%	- -%	4 4%	3 4%	3 % 4%	4 4%

### QB12AF. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Having to tell your previous supplier that you wanted to cancel their service

Base: Those switched their package of services in last 12 months

		ACT	IONS TAK	EN	5	SWITCH	HED & CO	VERED		SER	VICES S		<b>.</b> & C	C	ONSIDEI	RED & C	COVERED	)	SERVI	CES COI	NSIDERE RED	:D &
		SWIT-	CONSI DERED I		BUN-				FIXED LINE CALLS				IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS				IXED LINE CALLS
Significance Level: 95%	Total	CHED a	~b	HER ~c	<b>DLE</b> d	TV ~e	BAND ~f	~g	~h	<b>TV</b> *i	BAND i	~k	1	DLE ∼m	TV ∼n	BAND ~o	~p	~a	TV E ∼r	BAND ~s	~t	~u
Unweighted total	125	125	8	-	125	1		9 11	1	69	116	21	120		1	-	8	٩ -	1	-	7	-
Effective Weighted Sample	88	88	8		88	1	_	9	1	53	88	15	85	_	1	_	8	_	1		7	_
Total	101	101	9		101	1		7	*	71	86	18	98		1		9		1		7	
1 - Very difficult	9	9	1	_	9			,		11	9	10	8	_	1		-		1		-	
1 - Very difficult	9%		17%	-%	9%	-%	· -%	-%	-%	6%		4%	8%	-%	100%	-%	-%	-%	100%	-%	-%	-%
2	5 5%	5 5 5%	-%	- -%	5 5%	- -%	- % -%	* 3%	- -%	2 3%	3 4%	* 1%	5 5%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%
TOTAL DIFFICULT	14 14%	14 6 14%	1 5 17%	- -%	14 14%	- -%	- % -%	* 3%	- -%	7 10%	12 14%	1 5%	13 14%	- -%	1 100%	- -%	- -%	- -%	1 100%	- -%	- -%	- -%
3 - Neither	14 13%	14 6 13%	2 20%	- -%	14 13%	- -%	- % -%	2 27%	- -%	8 12%	13 15%	2 14%	14 14%	- -%	- -%	- -%	2 19%	- -%	- -%	- -%	2 24%	- -%
4	20 19%	20 6 19%	1 5 12%	- -%	20 19%	- -%	- % -%	1 18%	- -%	14 19%	16 18%	4 24%	17 18%	- -%	- -%	- -%	3 31%	- -%	- -%	- -%	1 15%	- -%
5 - Very easy	50 50%	50 50%	4 51%	- -%	50 50%	1 100%	- % -%	3 45%	* 100%	38 54%	42 48%	9 48%	50 51%	- -%	- -%	- -%	4 50%	- -%	- -%	- -%	4 61%	- -%
TOTAL EASY	70 69%	70 6 69%	5 63%	- -%	70 69%	1 100%	- % -%	5 63%	* 100%	52 74%	58 67%	13 71%	67 69%	- -%	- -%	- -%	7 81%	- -%	- -%	- -%	5 76%	- -%
Don't know	4 4%	4 6 4%	- %	- -%	4 4%	- -%	- % -%	* 7%	- -%	3 5%	3 4%	2 10%	4 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

### QB12AF. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Having to tell your previous supplier that you wanted to cancel their service

Base: Those switched their package of services in last 12 months

	F	TV PROCES S	ВВ	PROCESS	8	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		,	SERVICES	S AT HOME	E
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	~b	*c	*d	~e	~f	*g	*h	*i	*j	~k	~	m	n	0	p
Unweighted total	125	46	8	33	54	11	3	38	62	61	59	5	1	97	116	120	124
Effective Weighted Sample	88	34	7	23	49	9	2	25	51	46	44	4	1	73	88	89	87
Total	101	49	6	22	51	10	3	25	65	49	44	3	*	89	86	93	100
1 - Very difficult	9 9%	1 2%	2 26%	* 1%	6 12%	1 6%	- -%	* 1%	7 10%	4 7%	5 12%	- -%	- -%	8 9%	9 10%	9 % 9%	9 5 9%
2	5 5%	2 5%	1 10%	1 5%	2 3%	* 2%	- -%	4 15% h	2 2%	3 6%	3 6%	* 7%	- -%	4 5%	3 4%	5 % 6%	5 5 5%
TOTAL DIFFICULT	14 14%	3 7%	2 36%	1 7%	7 15%	1 9%	- -%	4 16%	8 13%	6 13%	8 18%	* 7%	- -%	12 13%	12 14%	14 % 15%	14 5 14%
3 - Neither	14 13%	6 12%	- -%	5 22%	7 14%	1 10%	* 14%	5 21%	7 11%	9 18%	5 11%	- -%	- -%	11 13%	13 15%		14 5 13%
4	20 19%	13 26%	2 36%	4 19%	9 17%	4 37%	- -%	4 17%	11 18%	7 14%	13 28%	1 29%	- -%	17 19%	16 18%		19 5 19%
5 - Very easy	50 50%	27 55%	2 28%	11 50%	26 52%	4 40%	3 86%	11 44%	36 56%	25 50%	18 41%	2 50%	* 100%	45 50%	42 48%	43 % 46%	50 50%
TOTAL EASY	70 69%	40 81%	4 64%	15 69%	35 69%	8 77%	3 86%	15 61%	48 73%	32 65%	31 69%	3 79%	* 100%	62 70%	58 67%	62 % 67%	69 69%
Don't know	4 4%	* 1%	- -%	* 2%	1 2%	* 5%	- -%	* 2%	2 3%	2 5%	1 2%	* 14%	- -%	4 4%	3	3 % 3%	4 4%

QB12AG. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Getting your previous supplier to provide you with the information that you needed to be able to switch to another supplier

Base: Those switched their package of services in last 12 months

		ACT	TIONS TAP	KEN	;	SWITCH	IED & CO	VERED		SER	VICES S	WITCHEE RED	8 (	C	ONSIDE	RED & 0	COVERED	)	SERVI	CES COI	NSIDERE RED	:D &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS	E	BROAD		IXED LINE CALLS
Significance Level: 95%	Total		~b	HER ~c	DLE		BAND		~h	TV *:	BAND	~k	1	DLE		BAND	<b>n</b>	- 0	TV E	BAND	4	
	405	a 405	~0		u 405	~e	~1	~g	~11	00	J 440		400	~m	~n	~0	~p	~q	~1	~S	~( -	~u
Unweighted total	125		8	-	125	1	-	11	1	69	116	21	120	-	1	-	8	-	1	-	/	-
Effective Weighted Sample	88	88	8	-	88	1	-	9	1	53	88	15	85	-	1	-	8	-	1	-	7	-
Total	101	101	9	-	101	1	-	7	*	71	86	18	98	-	1	-	9	-	1	-	7	-
1 - Very difficult	8	8 % 8%	- % -%	- -%	8 8%	- -%	-%	2 31%	- -%	5 7%	8 9%	3 17%	7 7%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
2	6 6		1 6 11%	- -%	6 6%	- -%	-%	* 5%	- -%	4 5%	6 7%	* 2%	6 6%	- -%	- -%	- -%	1 11%	- -%	- -%	- -%	1 13%	- -%
TOTAL DIFFICULT	14 13		1 6 11%	- -%	14 13%	- -%	-%	3 36%	- -%	9 12%	14 16%	3 19%	13 13%	- -%	- -%	- -%	1 11%	- -%	- -%	- -%	1 13%	- -%
3 - Neither	14 14		1 6 9%	- -%	14 14%	- -%	-%	2 27%	- -%	6 9%	14 16%	2 14%	14 14%	- -%	- -%	- -%	1 9%	- -%	- -%	- -%	1 11%	- -%
4	21 20	21 % 20%	2 6 27%	- -%	21 20%	1 100%	-%	1 14%	- -%	16 23%	18 21%	6 34%	18 19%	- -%	- -%	- -%	2 27%	- -%	- -%	- -%	2 33%	- -%
5 - Very easy	47 46	47 % 46%	3 6 36%	- -%	47 46%	- -%	-%	1 16%	* 100%	35 50%	35 40%	4 23%	47 48%	- -%	- -%	- -%	5 54%	- -%	- -%	- -%	3 43%	- -%
TOTAL EASY	67 66	67 % 66%	5 63%	- -%	67 66%	1 100%	-%	2 30%	* 100%	52 73%	53 62%	10 57%	65 66%	- -%	- -%	- -%	7 81%	- -%	- -%	- -%	5 76%	- -%
Don't know	6 6'	6 % 6%	1 6 17%	- -%	6 6%	- -%	- -%	* 7%	- -%	4 6%	6 7%	2 10%	6 6%	- -%	1 100%	- -%	- -%	- -%	1 100%	- -%	- -%	- -%

QB12AG. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Getting your previous supplier to provide you with the information that you needed to be able to switch to another supplier

Base: Those switched their package of services in last 12 months

	F	TV PROCES S	ВВ	PROCESS	8	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		Ş	SERVICES	S AT HOME	E
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	~b	*c	*d	~e	~f	*g	*h	*i	<b>*</b> j	~k	~	m	n	0	р
Unweighted total	125	46	8	33	54	11	3	38	62	61	59	5	1	97	116	120	124
Effective Weighted Sample	88	34	7	23	49	9	2	25	51	46	44	4	1	73	88	89	87
Total	101	49	6	22	51	10	3	25	65	49	44	3	*	89	86	93	100
1 - Very difficult	8	3	2	3	2	2	-	3	3	3	5	2	-	7	8	8	8
	8%	5%	26%	12%	5%	23%	-%	10%	5%	6%	11%	50%	-%	8%	9%	6 8%	8 8%
2	6	1	*	2	4	-	*	2	4	4	1	-	*	4	6	6	6
	6%	3%	4%	7%	7%	-%	13%	7%	6%	9%	3%	-%	100%	5%	7%	6%	6 6%
TOTAL DIFFICULT	14	4	2	4	6	2	*	4	7	7	6	2	*	11	14	14	14
	13%	8%	29%	19%	12%	23%	13%	18%	11%	15%	14%	50%	100%	13%	16%	% 15%	5 14%
3 - Neither	14	5	2	5	6	1	*	5	6	6	9	-	-	12	14	14	14
	14%	11%	26%	20%	12%	10%	14%	21%	9%	11%	19%	-%	-%	13%	16%	6 15%	5 14%
4	21	13	1	6	11	4	2	6	12	9	11	1	-	19	18	21	20
	20%	26%	17%	27%	22%	37%	73%	23%	19%	19%	26%	29%	-%	21%	21%	6 22%	5 19%
5 - Very easy	47	26	2	7	24	3	-	9	35	23	16	*	-	41	35	39	47
	46%	53%	28%	31%	47%	26%	-%	36%	54%	48%	36%	7%	-%	46%	40%	6 42%	47%
TOTAL EASY	67	39	3	13	35	7	2	15	47	33	27	1	-	60	53	60	66
	66%	79%	45%	58%	69%	63%	73%	59%	73%	67%	62%	36%	-%	67%	62%	64%	66%
Don't know	6	1	-	*	4	*	-	*	4	3	2	*	-	6	6	6	6
	6%	3%	-%	2%	7%	5%	-%	2%	7%	7%	5%	14%	-%	7%	7%	6 6%	6 6%

### QB12AH. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Arranging for the old and new services to stop and start at the right time

Base: Those switched their package of services in last 12 months

		ACT	IONS TAP	KEN	;	SWITCH	IED & CC	VERED		SER	VICES SI COVE	WITCHEI RED	8 (	CO	ONSIDE	RED & (	COVERED	)	SERVI	CES CO	NSIDERE RED	ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS	I	BROAD		FIXED LINE CALLS
Significance Level: 95%	Total		~b	HER	DLE		BAND	~	h	TV *:	BAND	l.		DLE		BAND	_	~	TV I	BAND		
	40=	a 	~0	~c	u 40=	~e	~1	~g	~h	1	J	~k	100	~m	~n	~0	~p	~q	~1	~S	~l -	~u
Unweighted total	125	125	8	-	125	1	-	11	1	69	116	21	120	-	1	-	8	-	1	-	7	-
Effective Weighted Sample	88	88	8	-	88	1	-	9	1	53	88	15	85	-	1	-	8	-	1	-	7	-
Total	101	101	9	-	101	1	-	7	*	71	86	18	98	-	1	-	9	-	1	-	7	-
1 - Very difficult	7 79	7 % 7%	-%	- -%	7 7%	- -%	- -%	1 8%	- -%	4 5%	7 8%	1 3%	7 7%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%
2	4 49	4 % 4%	-%	- -%	4 4%	- -%	-%	- -%	- -%	1 2%	4 4%	1 7%	4 4%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%
TOTAL DIFFICULT	10 10%		- %	- -%	10 10%	- -%	-%	1 8%	- -%	5 7%	10 12%	2 10%	10 11%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%
3 - Neither	15 15%	15 % 15%	2 3 20%	- -%	15 15%	- -%	-%	4 50%	- -%	9 13%	14 17%	4 23%	15 15%	- -%	- -%	- -%	2 19%	- -%	- -%	- -%	2 24%	- -%
4	24 24%	24 % 24%	4 44%	- -%	24 24%	- -%	- -%	1 17%	- -%	19 27%	22 26%	8 42%	22 22%	- -%	1 100%	- -%	4 46%	- -%	1 100%	- -%	2 33%	- -%
5 - Very easy	48 479	48 % 47%	3 36%	- -%	48 47%	1 100%	-%	1 19%	* 100%	34 48%	36 42%	3 14%	47 48%	- -%	- -%	- -%	3 35%	- -%	- -%	- -%	3 43%	- -%
TOTAL EASY	72 719	72 % 71%	7 80%	- -%	72 71%	1 100%	-%	3 35%	* 100%	53 75%	58 67%	10 56%	69 70%	- -%	1 100%	- -%	7 81%	- -%	1 100%	- -%	5 76%	- -%
Don't know	4 49	4 % 4%	- 5 -%	- -%	4 4%	- -%	- -%	* 7%	- -%	3 5%	3 4%	2 10%	4 4%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%

### QB12AH. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Arranging for the old and new services to stop and start at the right time

Base: Those switched their package of services in last 12 months

	1	TV PROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	Total	*a	~b	*c	*d	~e	~f	*g	*h	*i	*j	~k	~	m	n	0	р
Unweighted total	125	46	8	33	54	11	3	38	62	61	59	5	1	97	116	120	124
Effective Weighted Sample	88	34	7	23	49	9	2	25	51	46	44	4	1	73	88	89	87
Total	101	49	6	22	51	10	3	25	65	49	44	3	*	89	86	93	100
1 - Very difficult	7 7%	2 3%	1 19%	2 8%	2 5%	- -%	- -%	2 7%	2 4%	3 6%	4 8%	- -%	- -%	6 7%	7 8%	7 5 7%	7 % 7%
2	4 4%	1 2%	* 6%	1 5%	2 4%	1 12%	- -%	2 6%	2 3%	1 3%	3 6%	- -%	- -%	4 4%	4 4%	4 4%	4 6 4%
TOTAL DIFFICULT	10 10%	3 6%	2 26%	3 13%	5 9%	1 12%	- -%	3 13%	5 7%	4 9%	6 14%	- -%	- -%	10 11%	10 12%	10 5 11%	10 6 10%
3 - Neither	15 15%	6 12%	1 15%	5 23%	7 13%	3 26%	* 14%	6 22%	8 12%	9 18%	6 14%	2 50%	- -%	13 14%	14 17%	15 5 16%	15 6 15%
4	24 24%	18 36%	2 38%	8 35%	12 23%	5 50%	2 73%	8 30%	14 22%	8 17%	16 36%	1 36%	- -%	22 24%	22 26%	24 5 26%	23 6 23%
5 - Very easy	48 47%	22 45%	1 22%	6 27%	26 52% c	1 6%	* 13%	8 33%	36 56%	25 51%	15 35%	- -%	* 100%	41 46%	36 42%	40 43%	48 48%
TOTAL EASY	72 71%	40 81%	4 59%	14 61%	38 75%	6 56%	3 86%	16 63%	50 78%	33 68%	31 70%	1 36%	* 100%	63 70%	58 67%	65 69%	71 6 71%
Don't know	4 4%	* 1%	- -%	* 2%	1 2%	* 5%	- -%	* 2%	2 3%	2 5%	1 2%	* 14%	- -%	4 4%	3 4%	3 4%	4 6 4%

QB10B. How easy or difficult did you find this switching process for TV service with a monthly subscription?

Base: Those who have switched their TV service supplier in last 12 months (including those with TV in a bundle of services)

		ACT	TIONS TAP	KEN	5	SWITCH	HED & CO	VERED		SER\	COVE	NITCHED	8 (	CC	NSIDE	RED & C	OVERE	)	SERV	ICES CO COVE		ED &
	Total	SWIT- CHED	CONSI	NEIT- HER	BUN- DLE	TV	BROAD I BAND		IXED LINE CALLS	_	BROAD BAND		IXED LINE CALLS	BUN- DLE		BROAD BAND		FIXED LINE CALLS		BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	TOtal	а	~b	~C	*d	e	*f	~g	~h	i	j j	~k	*	~m	~n	~0	~p	~q	r ∼r	~S	~t	~u
Unweighted total	155	155	10	-	69	87	33	12	7	155	93	19	72	1	-	1	10	-	-	2	8	1
Effective Weighted Sample	92	92	8	-	53	45	25	9	4	92	73	13	55	1	-	1	8	-	-	2	7	1
Total	107	107	7	-	71	37	19	7	5	107	74	16	73	*	-	*	8	-	-	1	7	*
1 - Very difficult	3	3 % 3%	- % -%	- -%	2 2%	1 3%	1 5 4%	- -%	- -%	3 3%	2 3%	- -%	2 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
2	3	3 % 3%	* 4%	- -%	- -%	3 8%	2 9% d	* 4%	* 6%	3 3%	2 2%	* 2%	*	- -%	- -%	- -%	* 3%	- -%	- -%	- -%	* 4%	- -%
TOTAL DIFFICULT	6 5°	6 % 5%	* 4%	- -%	2 2%	4 11%	2 3 13%	* 4%	* 6%	6 5%	4 5%	* 2%	2 3%	- -%	- -%	- -%	* 3%	- -%	- -%	- -%	* 4%	- -%
3 - Neither	12 12 <sup>0</sup>	12 % 12%	2 6 23%	- -%	7 9%	6 16%	3 5 19%	1 20%	* 4%	12 12%	10 13%	3 17%	7 9%	* 100%	- -%	- -%	1 15%	- -%	- -%	* 58%	1 19%	* 100%
4	21 20°	21 % 20%	2 % 22%	- -%	14 20%	7 19%	1 4%	- -%	3 62%	21 20%	13 18%	3 21%	16 23%	- -%	- -%	* 100%	1 17%	- -%	- -%	* 42%	1 19%	- -%
5 - Very easy	64 60°	64 % 60%	4 6 51%	- -%	46 65%	19 52%	11 58%	5 74%	1 27%	64 60%	44 60%	9 59%	45 62%	- -%	- -%	- -%	5 65%	- -%	- -%	-%	4 57%	- -%
TOTAL EASY	85 80°	85 % 80%	5 % 73%	- -%	60 85% f	26 70%	12 63%	5 74%	5 89%	85 80%	57 77%	13 81%	62 85%	- -%	- -%	* 100%	7 81%	- -%	- -%	* 42%	5 77%	- -%
Don't know	3	3 % 3%	- % -%	- -%	2 3%	1 3%	1 6%	* 2%	- -%	3 3%	3 4%	* 1%	2 3%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%

## QB10B. How easy or difficult did you find this switching process for TV service with a monthly subscription?

Base: Those who have switched their TV service supplier in last 12 months (including those with TV in a bundle of services)

	F	TV PROCES S	ВВ	PROCESS	8	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA		;	SERVICES	AT HOME	Ē
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		а	~b	~c	*d	~e	~f	~g	*h	*i	*j	~k	~	m	n	0	р
Unweighted total	155	108	7	26	47	7	6	23	40	62	78	3	2	155	128	140	133
Effective Weighted Sample	92	61	6	19	39	6	3	17	33	42	49	3	2	92	87	91	85
Total	107	73	6	20	41	8	4	19	48	47	50	3	1	107	84	97	100
1 - Very difficult	3	2	1	*	*	-	-	-	1	2	1	-	-	3	3	3	3
	3%	3%	16%	2%	1%	-%	-%	-%	2%	4%	2%	-%	-%	3%	3%	3%	3%
2	3	2	-	-	1	-	*	-	-	1	2	-	-	3	3	3	3
	3%	3%	-%	-%	2%	-%	7%	-%	-%	1%	4%	-%	-%	3%	3%	3%	3%
TOTAL DIFFICULT	6	4	1	*	1	-	*	-	1	2	3	-	-	6	5	5	5
	5%	5%	16%	2%	3%	-%	7%	-%	2%	5%	6%	-%	-%	5%	6%	5%	5%
3 - Neither	12	11	1	4	3	2	1	4	1	4	8	-	*	12	12	12	11
	12%	15%	25%	20%	8%	23%	19%	22%	3%	8%	16%	-%	51%	12%	14%	12%	11%
4	21	15	1	3	7	2	-	3	12	10	10	-	-	21	17	21	21
	20%	20%	18%	17%	18%	27%	-%	18%	26%	22%	21%	-%	-%	20%	20%	21%	21%
5 - Very easy	64	42	2	12	27	4	3	12	32	29	26	3	*	64	47	56	59
	60%	58%	40%	61%	65%	50%	74%	60%	67%	63%	53%	100%	49%	60%	56%	58%	59%
TOTAL EASY	85	57	3	16	34	6	3	15	44	40	37	3	*	85	64	76	80
	80%	78%	59%	78%	84%	77%	74%	78%	93%	85%	73%	100%	49%	80%	76%	79%	80%
Don't know	3	1	-	-	2	-	-	-	1	1	2	-	-	3	3	3	3
	3%	1%	-%	-%	6%	-%	-%	-%	3%	2%	5%	-%	-%	3%	4%	3%	3%

## QB11B. Did you face any problems or issues when switching from one provider to another for your TV service with a monthly subscription?

Base: Those switched their TV service provider in last 12 months

		AC	TIONS TAI	KEN	5	SWITCH	HED & CO	VERED		SER	ICES SV		8 (	co	NSIDE	RED & CO	OVEREI	)	SERV	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD I		IXED LINE CALLS	BUN-		BROAD I	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	~b	~c	~d	е	*f	~g	~h	i	*j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	87	87	4	-	1	87	33	5	6	87	34	5	7	1	-	1	3	-	-	2	2	1
Effective Weighted Sample	45	45	4	-	1	45	25	4	4	45	26	4	5	1	-	1	3	-	-	2	2	1
Total	37	37	1	-	1	37	19	2	5	37	20	2	6	*	-	*	1	-	-	1	1	*
Yes	4 12%	4 6 12%	* % 21%	- -%	- -%	4 12%	2 6 12%	* 24%	1 19%	4 12%	2 12%	* 24%	1 15%	- -%	- -%	- -%	* 40%	- -%	- -%	-%	* 46%	- -%
No	31 84%	31 6 84%	1 % 79%	- -%	1 100%	31 84%	15 6 81%	1 69%	4 81%	31 84%	16 82%	1 69%	5 85%	* 100%	- -%	* 100%	* 60%	- -%	- -%	1 5 100%	* 54%	* 100%
Don't know	1 3%	1 6 3%	- % -%	- -%	- -%	1 3%	1 6%	* 7%	- -%	1 3%	1 6%	* 7%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%

## QB11B. Did you face any problems or issues when switching from one provider to another for your TV service with a monthly subscription?

Base: Those switched their TV service provider in last 12 months

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC			SERVICE	S AT HOM	E
Significance Level: 95%	Total	<b>C&amp;R</b> *a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R	NoT ~h	PAYG	CON- TRACT	PAC ~k	C&R	TV m	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE
· ·	07		·-U	7	19		2	~g	·-II	31	ј 46	·-K	1	87	69	77	P
Unweighted total	87	63	3	1	19	-	3	2	4	31	40	-	ı	87	69	77	66
Effective Weighted Sample	45	34	2	6	14	-	3	2	3	18	24	-	1	45	41	42	39
Total	37	25	1	4	11	-	1	1	5	14	22	-	*	37	30	36	31
Yes	4 12%	3 14%	* 15%	* 11%	1 6%	- -%	* 32%	1 60%	- -%	1 7%	3 14%	- -%	* 100%	4 12%	4 6 14	4 % 11%	4 6 13%
No	31 84%	21 85%	1 85%	3 89%	11 94%	- -%	1 68%	* 40%	5 100%	12 89%	18 82%	- -%	- -%	31 84%	25 6 82°	30 % 85%	26 83%
Don't know	1	* 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 4%	1 4%	- -%	- -%	1 3%	1	1 % 4%	1 4%

### QB12BA. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR TV SERVICE - Finding information about other suppliers you could use

Base: Those switched their TV service provider in last 12 months

·		AC1	TIONS TAI	KEN	8	WITCH	IED & CO	VERED		SER	VICES S	WITCHED	8 (	CC	NSIDE	RED & (	COVERED	)	SERV	ICES CO COVE	NSIDERE RED	ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		IXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS
Significance Level: 95%	Total	CHED	~b	HER ~c	DLE ~d	TV e	BAND *f	~g	~h	TV	BAND *i	~k	~l	DLE ~m	TV ∼n	BAND ~o	~p	~a	TV ∼r	BAND ~s	~t	~u
· ·	87	87	4	C	u 1	87	33	9 5	6	87	34	F.	7	111	"	1	3	Ч	1	ა ე	2	u 1
Unweighted total			4	-	1			3	0			3	,	1	-	· ·	3	-	-	2	2	!
Effective Weighted Sample	45	45	4	-	1	45	25	4	4	45	26	4	5	1	-	1	3	-	-	2	2	1
Total	37	37	1	-	1	37	19	2	5	37	20	2	6	*	-	*	1	-	-	1	1	*
1 - Very difficult	2 5%	2 6 5%	- 6 -%	- -%	- -%	2 5%	2 9%	* 17%	- -%	2 5%	2 9%	* 17%	- -%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%
2	1 2%	1 6 2%	- % -%	- -%	- -%	1 2%	* 2%	- -%	- -%	1 2%	* 2%	- -%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%
TOTAL DIFFICULT	3 79	3 6 7%	- % -%	- -%	- -%	3 7%	2 11%	* 17%	- -%	3 7%	2 10%	* 17%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%
3 - Neither	8 22%	8 % 22%	1 6 55%	- -%	- -%	8 22%	4 23%	* 17%	1 25%	8 22%	4 21%	* 17%	1 20%	* 100%	- -%	* 100%	* 14%	- -%	- -%	1 100%	- -%	* 100%
4	8 20%	8 6 20%	* % 24%	- -%	- -%	8 20%	2 13%	- -%	2 48%	8 20%	2 13%	- -%	2 39%	- -%	- -%	- -%	* 46%	- -%	- -%	- -%	* 54%	- -%
5 - Very easy	18 48%	18 6 48%	* % 21%	- -%	1 100%	18 48%	9 51%	1 59%	1 27%	18 48%	11 54%	1 59%	2 41%	- -%	- -%	-%	* 40%	- -%	- -%	- -%	* 46%	- -%
TOTAL EASY	26 69%	26 69%	1 6 45%	- -%	1 100%	26 69%	12 64%	1 59%	3 75%	26 69%	13 66%	1 59%	5 80%	- -%	- -%	- -%	1 86%	- -%	- -%	- -%	1 100%	- -%
Don't know	1 29	1 6 2%	- % -%	- -%	- -%	1 2%	* 2%	* 7%	- -%	1 2%	* 2%	* 7%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%

## QB12BA. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR TV SERVICE - Finding information about other suppliers you could use

Base: Those switched their TV service provider in last 12 months

		TV PROCES S	ВВ	PROCESS	8	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA		;	SERVICE!	S AT HOME	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	~b	~c	~d	~e	~†	~g	~h	*i	*j	~k	~	m	*n	*0	*p
Unweighted total	87	63	3	7	19	-	3	2	4	31	46	-	1	87	69	77	66
Effective Weighted Sample	45	34	2	6	14	-	3	2	3	18	24	-	1	45	41	42	39
Total	37	25	1	4	11	-	1	1	5	14	22	-	*	37	30	36	31
1 - Very difficult	2 5%	- -%	- -%	- -%	1 8%	- -%	- -%	- -%	- -%	- -%	2 9%	- -%	- -%	2 5%	2 6%	2 6%	2 6%
2	1 2%	1 2%	- -%	- -%	* 3%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	1 2%	* 2%	* 6 1%	* 6 1%
TOTAL DIFFICULT	3 7%	1 2%	- -%	- -%	1 11%	- -%	- -%	- -%	- -%	- -%	2 11%	- -%	- -%	3 7%	2 5 7%	2 6 7%	
3 - Neither	8 22%	6 24%	* 15%	1 35%	2 15%	- -%	* 23%	- -%	1 26%	5 35%	3 14%	- -%	- -%	8 22%	8 26%	8 % 22%	7 % 23%
4	8 20%	3 11%	- -%	1 29%	1 9%	- -%	- -%	- -%	2 50%	2 13%	6 26%	- -%	- -%	8 20%	6 5 19%	7 % 21%	6 6 18%
5 - Very easy	18 48%	16 63%	1 85%	1 26%	7 65%	- -%	1 77%	1 100%	1 24%	7 50%	11 48%	- -%	* 100%	18 48%	14 5 47%	18 % 49%	16 6 50%
TOTAL EASY	26 69%	18 74%	1 85%	2 55%	8 74%	- -%	1 77%	1 100%	3 74%	9 63%	16 74%	- -%	* 100%	26 69%	20 65%	25 6 70%	21 68%
Don't know	1 2%	- -%	- -%	* 10%	- -%	- -%	- -%	- -%	- -%	* 2%	* 2%	- -%	- -%	1 2%	1 2%	1 % 2%	1 6 2%

### QB12BB. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR TV SERVICE - Knowing what steps you needed to take to switch from one supplier to another

Base: Those switched their TV service provider in last 12 months

		ACT	TIONS TAK	ŒN	S	SWITCH	IED & CO	VERED		SER\	ICES SV	WITCHED RED	&	co	NSIDEF	RED & (	COVERED	)	SERVI	CES COI	NSIDERI RED	ED &
		SWIT-	CONSI		BUN-				IXED LINE CALLS				IXED LINE CALLS	BUN-				FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED	~b	HER ~c	<b>DLE</b> ∼d	TV e	BAND *f	~g	~h	TV E	BAND *i	~k	~	<b>DLE</b> ∼m	TV I ∼n	BAND ~0	~p	~q	TV	BAND ~s	~t	~u
Unweighted total	87	87	1	-	1	87	33	9 5	6	87	34	5	7	1		1	3	٩ -		2	2	1
Effective Weighted Sample	45	45	4	_	1	45	25	1	4	45	26	1	, E	1	-	1	3	-	_	2	2	1
			4	-	1	37		2	4			4	5	*	-	*	J 1	-	-	4	4	· *
Total	37	37	ļ	-	1	31	19	2	5	37	20	2	6		-		'	-	-	ı	ı	
1 - Very difficult	1 29	1 % 2%	- % -%	- -%	- -%	1 2%	1 5%	- -%	- -%	1 2%	1 5%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%
2	2 6°	2 % 6%	- % -%	- -%	- -%	2 6%	* 2%	* 17%	1 19%	2 6%	* 2%	* 17%	1 15%	- -%	- -%	- -%	* 14%	- -%	- -%	- -%	- -%	- -%
TOTAL DIFFICULT	3	3 % 9%	- % -%	- -%	- -%	3 9%	1 7%	* 17%	1 19%	3 9%	1 6%	* 17%	1 15%	- -%	- -%	- -%	* 14%	- -%	- -%	- -%	- -%	- -%
3 - Neither	11 309	11 % 30%	1 6 56%	- -%	- -%	11 30%	6 30%	* 17%	2 43%	11 30%	6 28%	* 17%	2 35%	* 100%	- -%	- -%	* 46%	- -%	- -%	* 58%	* 54%	* 100%
4	10 289	10 % 28%	1 6 44%	- -%	1 100%	10 28%	4 20%	1 35%	1 30%	10 28%	5 24%	1 35%	2 43%	- -%	- -%	* 100%	* 40%	- -%	- -%	* 42%	* 46%	- -%
5 - Very easy	12 319	12 % 31%	- % -%	- -%	- -%	12 31%	8 41%	* 24%	* 8%	12 31%	8 39%	* 24%	* 6%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%
TOTAL EASY	22 599	22 % 59%	1 6 44%	- -%	1 100%	22 59%	11 61%	1 59%	2 38%	22 59%	12 63%	1 59%	3 50%	- -%	- -%	* 100%	* 40%	- -%	- -%	* 42%	* 46%	- -%
Don't know	1 29	1 % 2%	- % -%	- -%	- -%	1 2%	* 2%	* 7%	- -%	1 2%	* 2%	* 7%	- -%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%

## QB12BB. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR TV SERVICE - Knowing what steps you needed to take to switch from one supplier to another

Base: Those switched their TV service provider in last 12 months

	1	TV PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	E
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	~b	~c	~d	~e	~f	~g	~h	*i	*j	~k	~	m	*n	*0	*p
Unweighted total	87	63	3	7	19	-	3	2	4	31	46	-	1	87	69	77	66
Effective Weighted Sample	45	34	2	6	14	-	3	2	3	18	24	-	1	45	41	42	39
Total	37	25	1	4	11	-	1	1	5	14	22	-	*	37	30	36	31
1 - Very difficult	1	-	-	-	1	-	-	-	-	-	1	-	-	1	1	1	1
	2%	-%	-%	-%	8%	-%	-%	-%	-%	-%	4%	-%	-%	2%	3%	% 3%	6 3%
2	2	2	-	-	*	-	-	1	-	1	1	-	-	2	2	2	2
	6%	8%	-%	-%	3%	-%	-%	60%	-%	8%	5%	-%	-%	6%	6%	6%	6 5%
TOTAL DIFFICULT	3	2	-	-	1	-	-	1	-	1	2	-	-	3	3	3	3
	9%	8%	-%	-%	11%	-%	-%	60%	-%	8%	9%	-%	-%	9%	9%	% 9%	6 8%
3 - Neither	11	4	*	1	2	-	*	-	2	3	8	-	-	11	9	11	8
	30%	18%	15%	35%	20%	-%	23%	-%	45%	21%	34%	-%	-%	30%	29%	6 29%	6 27%
4	10 28%	10 40%	1 85%	1 29%	2 18%	- -%	1 46%	- -%	2 55%	7 52% j	3 13%	- -%	- -%	10 28%	8 28%	10 % 28%	10 % 32%
5 - Very easy	12	9	-	1	6	-	*	*	-	2	9	-	*	12	10	11	10
	31%	35%	-%	26%	51%	-%	32%	40%	-%	16%	41%	-%	100%	31%	32%	6 32%	6 31%
TOTAL EASY	22	19	1	2	8	-	1	*	2	9	12	-	*	22	18	22	19
	59%	75%	85%	55%	69%	-%	77%	40%	55%	69%	55%	-%	100%	59%	60%	60%	62%
Don't know	1	-	-	*	-	-	-	-	-	*	*	-	-	1	1	1	1
	2%	-%	-%	10%	-%	-%	-%	-%	-%	2%	2%	-%	-%	2%	2%	6 2%	6 2%

QB12BC. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR TV SERVICE - Knowing whether you needed to pay a cancellation or early termination charge to your previous supplier

Base: Those switched their TV service provider in last 12 months

·		ACT	TIONS TAI	KEN	S	WITCH	IED & CO	VERED		SER	VICES S	WITCHED	8 (	CC	NSIDE	RED & C	OVERED	)	SERVI	CES CO COVE	NSIDERI RED	ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		IXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS	I	BROAD	MOB.	FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	~b	HER ~c	<b>DLE</b> ∼d	TV e	BAND *f	~g	~h	TV	BAND *i	~k	~l	DLE ~m	TV ∼n	BAND ~0	~p	~a	TV I	BAND ~s	~t	~u
· ·	87	87	4	C	u 1	87	33	9 5	6	87	34	F.	7	111	11	1	3	Ч	'	ว	2	u 1
Unweighted total			4	-	1			3	0			3	,	l 4	-	1	3	-	-	2	2	1
Effective Weighted Sample	45	45	4	-	1	45	25	4	4	45	26	4	5	1	-	1	3	-	-	2	2	1
Total	37	37	1	-	1	37	19	2	5	37	20	2	6	*	-	*	1	-	-	1	1	*
1 - Very difficult	2 6%	2 6%	- 6 -%	- -%	- -%	2 6%	1 7%	* 17%	1 12%	2 6%	1 7%	* 17%	1 10%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
2	1 49	1 6 4%	- % -%	- -%	- -%	1 4%	1 5%	- -%	- -%	1 4%	1 5%	- -%	- -%	- -%	- -%	- -%	* 14%	- -%	- -%	- -%	- -%	- -%
TOTAL DIFFICULT	4 10%	4 6 10%	- % -%	- -%	- -%	4 10%	2 12%	* 17%	1 12%	4 10%	2 11%	* 17%	1 10%	- -%	- -%	- -%	* 14%	- -%	- -%	- -%	- -%	- -%
3 - Neither	12 32%	12 6 32%	1 6 76%	- -%	- -%	12 32%	6 30%	* 17%	1 25%	12 32%	6 28%	* 17%	1 20%	* 100%	- -%	- -%	1 86%	- -%	- -%	* 58%	1 100%	* 100%
4	9 26%	9 6 26%	* % 24%	- -%	1 100%	9 26%	4 23%	1 35%	2 51%	9 26%	5 27%	1 35%	3 60%	- -%	- -%	* 100%	- -%	- -%	- -%	* 42%	- -%	- -%
5 - Very easy	12 31%	12 6 31%	-%	- -%	- -%	12 31%	7 35%	* 24%	1 12%	12 31%	7 33%	* 24%	1 10%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
TOTAL EASY	21 57%	21 6 57%	* % 24%	- -%	1 100%	21 57%	11 58%	1 59%	3 63%	21 57%	12 60%	1 59%	4 70%	- -%	- -%	* 100%	- -%	- -%	- -%	* 42%	- -%	- -%
Don't know	* 19	* 6 1%	-%	- -%	- -%	* 1%	%	* 7%	- -%	* 1%	- -%	* 7%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

QB12BC. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR TV SERVICE - Knowing whether you needed to pay a cancellation or early termination charge to your previous supplier

Base: Those switched their TV service provider in last 12 months

	P	TV PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PROC	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOME	E
		C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	~b	~c	~d	~e	~f	~g	~h	*i	*j	~k	~	m	*n	*0	*p
Unweighted total	87	63	3	7	19	-	3	2	4	31	46	-	1	87	69	77	66
Effective Weighted Sample	45	34	2	6	14	-	3	2	3	18	24	-	1	45	41	42	39
Total	37	25	1	4	11	-	1	1	5	14	22	-	*	37	30	36	31
1 - Very difficult	2	1	-	-	1	-	-	1	-	1	2	-	-	2	2	2	2
	6%	4%	-%	-%	11%	-%	-%	60%	-%	5%	7%	-%	-%	6%	6%	6 6%	6 6%
2	1	1	*	*	*	-	-	-	-	*	1	-	-	1	1	1	1
	4%	6%	15%	11%	3%	-%	-%	-%	-%	1%	6%	-%	-%	4%	4%	6 4%	5 4%
TOTAL DIFFICULT	4	3	*	*	2	-	-	1	-	1	3	-	-	4	3	4	3
	10%	10%	15%	11%	14%	-%	-%	60%	-%	5%	13%	-%	-%	10%	10%	6 10%	5 10%
3 - Neither	12	9	-	*	4	-	*	-	1	6	6	-	-	12	9	11	10
	32%	36%	-%	9%	37%	-%	23%	-%	26%	42%	25%	-%	-%	32%	31%	6 32%	34%
4	9	5	*	1	2	-	1	*	3	4	5	-	-	9	9	9	9
	26%	21%	22%	35%	22%	-%	46%	40%	69%	29%	25%	-%	-%	26%	31%	6 26%	30%
5 - Very easy	12	8	1	2	3	-	*	-	*	3	8	-	*	12	8	11	8
	31%	32%	63%	45%	27%	-%	32%	-%	5%	23%	37%	-%	100%	31%	27%	% 31%	25%
TOTAL EASY	21	13	1	3	6	-	1	*	3	7	13	-	*	21	17	21	17
	57%	53%	85%	80%	49%	-%	77%	40%	74%	51%	61%	-%	100%	57%	58%	6 57%	56%
Don't know	*	*	-	-	-	-	-	-	-	*	*	-	-	*	*	*	*
	1%	1%	-%	-%	-%	-%	-%	-%	-%	1%	1%	-%	-%	1%	1%	6 1%	5 1%

### QB12BD. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR TV SERVICE - Keeping your current phone number

Base: Those switched their TV service provider in last 12 months

		ACT	TIONS TAK	KEN	8	WITCH	IED & CO	VERED		SER\	ICES SV	VITCHED RED	. &	CC	NSIDEF	RED & (	COVERED	)	SERV	ICES COI		ED &
		SWIT-	CONSI		BUN-				IXED LINE CALLS				IXED LINE CALLS	BUN-			MOB. PHONE	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	~b	HER ∼c	DLE ~d	TV e	BAND *f	~g	~h	TV I	BAND *i	~k	~	<b>DLE</b> ∼m	TV I ∼n	BAND ~0	~p	~q	TV ∣ ~r	BAND ~S	~t	~u
Unweighted total	87	87	1	-	1	87	33	9 5	6	87	34	5	7	1	"	1	3	4		2	2	1
Effective Weighted Sample	45	45	4	_	1	45	25	1	4	45	26	1	-	1	-	1	2	_	_	2	2	1
Total	37	37	4	-	1	37	19	2	5	37	20	2	6	*	-	*	J 1	-	-	4	4	*
	31	31	1	-	1	٥١	19	2	5	31	20	2	O		-		1	-	-	'	ļ	
1 - Very difficult	1 3%	1 % 3%	- % -%	- -%	- -%	1 3%	1 5%	- -%	- -%	1 3%	1 5%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%
2	3 79	3 % 7%	- % -%	- -%	- -%	3 7%	2 13%	- -%	- -%	3 7%	2 12%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%
TOTAL DIFFICULT	4 109	4 % 10%	- % -%	- -%	- -%	4 10%	3	- -%	- -%	4 10%	3 17%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%
3 - Neither	6 17%	6 % 17%	1 6 55%	- -%	- -%	6 17%	5	* 17%	- -%	6 17%	5 24%	* 17%	- -%	* 100%	- -%	* 100%	-%	- -%	- -%	1 100%	- -%	* 100%
4	7 199	7 % 19%	- % -%	- -%	- -%	7 19%	2 13%	* 17%	3 69%	7 19%	2 12%	* 17%	3 55%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%
5 - Very easy	10 28%	10 % 28%	* % 21%	- -%	1 100%	10 28%	5 27%	- -%	1 17%	10 28%	6 31%	- -%	2 33%	- -%	- -%	- -%	* 54%	- -%	- -%	- -%	* 46%	- -%
TOTAL EASY	17 479	17 % 47%	* 6 21%	- -%	1 100%	17 47%	7 40%	* 17%	4 85%	17 47%	8 43%	* 17%	5 88%	- -%	- -%	- -%	* 54%	- -%	- -%	- -%	* 46%	- -%
Don't know	10 26%	10 % 26%	* % 24%	- -%	- -%	10 26%	3 16%	1 65%	1 15%	10 26%	3 16%	1 65%	1 12%	- -%	- -%	- -%	* 46%	- -%	- -%	- -%	* 54%	- -%

## QB12BD. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR TV SERVICE - Keeping your current phone number

Base: Those switched their TV service provider in last 12 months

	F	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		Ş	SERVICES	S AT HOME	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	~b	~c	~d	~e	~f	~g	~h	*i	*j	~k	~	m	*n	*0	*p
Unweighted total	87	63	3	7	19	-	3	2	4	31	46	-	1	87	69	77	66
Effective Weighted Sample	45	34	2	6	14	-	3	2	3	18	24	-	1	45	41	42	39
Total	37	25	1	4	11	-	1	1	5	14	22	-	*	37	30	36	31
1 - Very difficult	1 3%	* 1%	- -%	- -%	1 8%	- -%	- -%	- -%	- -%	- -%	1 5%	- -%	- -%	1 3%	1 3%	1 5 3%	1 3%
2	3 7%	1 5%	- -%	* 9%	1 9%	- -%	- -%	- -%	- -%	- -%	2 11%	- -%	- -%	3 7%	2 8%	2 5 7%	2 5 7%
TOTAL DIFFICULT	4 10%	1 6%	- -%	* 9%	2 17%	- -%	- -%	- -%	- -%	- -%	3 16%	- -%	- -%	4 10%	3 12%	3 5 10%	3 5 10%
3 - Neither	6 17%	4 17%	1 63%	- -%	3 27%	- -%	* 23%	- -%	- -%	2 14%	4 19%	- -%	- -%	6 17%	6 20%	6 5 17%	6 5 19%
4	7 19%	5 18%	* 15%	1 35%	1 5%	- -%	- -%	- -%	3 71%	3 25%	3 16%	- -%	- -%	7 19%	6 21%	7 5 19%	6 20%
5 - Very easy	10 28%	6 26%	- -%	2 46%	4 33%	- -%	- -%	1 60%	1 29%	5 33%	5 24%	- -%	- -%	10 28%	8 27%	10 5 27%	8 26%
TOTAL EASY	17 47%	11 44%	* 15%	3 81%	4 38%	- -%	- -%	1 60%	5 100%	8 57%	9 39%	- -%	- -%	17 47%	15 48%	17 5 46%	14 45%
Don't know	10 26%	8 33%	* 22%	* 10%	2 18%	- -%	1 77%	* 40%	- -%	4 28%	6 26%	- -%	* 100%	10 26%	6 20%	10 5 27%	8 5 25%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

Prepared by Saville Rossiter-Base: 01727 899 399

### QB12BE. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR TV SERVICE - Being able to get through to your previous supplier to tell them you wanted to cancel their service

Base: Those switched their TV service provider in last 12 months

		ACT	IONS TAK	ŒN	s	WITCH	IED & CO	VERED		SER	ICES SI	WITCHED	. &	CC	NSIDEF	RED & (	COVERED	)	SERVI	CES CO		ED &
		SWIT-	CONSI		BUN-				IXED LINE CALLS				IXED LINE CALLS	BUN-			MOB. PHONE	FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED	~b	HER ∼c	DLE ~d	TV e	BAND *f	~g	~h	<b>TV</b> 1	BAND *i	~k	~	DLE ∼m	TV I ∼n	BAND ~0	~p	~q	TV I ∼r	BAND ~s	~t	~u
Unweighted total	87	87	4	-	1	87	33	5	6	87	34	5	7	1		1	3	٩ -		2	2	1
Effective Weighted Sample	45	45	4	_	1	45	25	4	4	45	26	4	5	1	_	1	3	_	_	2	2	1
Total	37	37	1	_	1	37	19	2	5	37	20	2	6	*	_	*	1	_	_	1	1	*
1 - Very difficult	3	3	* 5 21%	- -%	- -%	3 7%	1	- -%	* 7%	3 7%	1 7%	- -%	* 6%	- -%	- -%	- -%	* 40%	- -%	- -%	- -%	* 46%	- -%
2	5 13%	5 % 13%	- %	- -%	- -%	5 13%	2 8%	* 17%	3 55%	5 13%	2 8%	* 17%	3 45%	- -%	- -%	- -%	* 14%	- -%	- -%	- -%	- -%	- -%
TOTAL DIFFICULT	8 20%	8 % 20%	* % 21%	- -%	- -%	8 20%	3 15%	* 17%	3 62%	8 20%	3 14%	* 17%	3 50%	- -%	- -%	- -%	* 54%	- -%	- -%	- -%	* 46%	- -%
3 - Neither	11 29%	11 % 29%	* 32%	- -%	- -%	11 29%	6 33%	* 17%	2 33%	11 29%	6 31%	* 17%	2 27%	* 100%	- -%	- -%	-%	- -%	- -%	* 58%	- -%	* 100%
4	5 139	5 % 13%	1 47%	- -%	- -%	5 13%	2 13%	1 35%	- -%	5 13%	2 12%	1 35%	- -%	- -%	- -%	* 100%	* 46%	- -%	- -%	* 42%	* 54%	- -%
5 - Very easy	12 32%	12 % 32%	- %	- -%	1 100%	12 32%	6 33%	* 24%	- -%	12 32%	7 37%	* 24%	1 19%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%
TOTAL EASY	17 45%	17 % 45%	1 47%	- -%	1 100%	17 45%	9 46%	1 59%	- -%	17 45%	10 49%	1 59%	1 19%	- -%	- -%	* 100%	* 46%	- -%	- -%	* 42%	* 54%	- -%
Don't know	2 59	2 % 5%	- 5 -%	- -%	- -%	2 5%	1 6%	* 7%	* 5%	2 5%	1 5%	* 7%	* 4%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%

## QB12BE. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR TV SERVICE - Being able to get through to your previous supplier to tell them you wanted to cancel their service

Base: Those switched their TV service provider in last 12 months

ī	TV PROCES S	ВВ	PROCESS	;	MP PRO	CESS	LL PRO	CESS	MOB	ILE			S	SERVICES	S AT HOME	Ē
- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON-	PAC	C&R			MOB.	FIXED LINE VOICE
	*a	~b	~c	~d	~e	~f	~g	~h	*i	*j	~k	~	m	*n	*0	*p
87	63	3	7	19	-	3	2	4	31	46	-	1	87	69	77	66
45	34	2	6	14	-	3	2	3	18	24	-	1	45	41	42	39
37	25	1	4	11	-	1	1	5	14	22	-	*	37	30	36	31
3	2	-	-	1	-	-	-	-	1	2	-	-	3	3	3	3
7%	7%	-%	-%	11%	-%	-%	-%	-%	6%	8%	-%	-%	7%	8%	7%	8%
5	2	-	*	*	-	-	1	2	1	4	-	-	5	4	5	4
13%	7%	-%	11%	3%	-%	-%	60%	45%	5%	19%	-%	-%	13%	15%	13%	14%
8	4	-	*	2	-	-	1	2	1	6	-	-	8	7	7	7
20%	14%	-%	11%	14%	-%	-%	60%	45%	11%	27%	-%	-%	20%	23%	20%	22%
11	8	1	*	4	-	* 23%	*	1	5	5	-	-	11	9	11	10
29%	32%	63%	9%	34%	-%		40%	26%	37%	25%	-%	-%	29%	30%	30%	33%
5	5	1	1	* 3%	-	1	-	-	3	2	-	-	5	4	5	4
13%	19%	37%	29%		-%	46%	-%	-%	20%	8%	-%	-%	13%	15%	13%	14%
12	8	-	2	4	-	*	-	1	4	7	-	*	12	8	12	8
32%	33%	-%	51%	39%	-%	32%	-%	24%	30%	34%	-%	100%	32%	28%	33%	27%
17	13	1	3	5	-	1	-	1	7	9	-	*	17	13	16	13
45%	52%	37%	80%	42%	-%	77%	-%	24%	50%	42%	-%	100%	45%	42%	45%	41%
2	*	-	-	1	-	-	-	*	*	1	-	-	2	2	2	2
5%	2%	-%	-%	9%	-%	-%	-%	5%	3%	6%	-%	-%	5%	5%	5%	5%
	Total  87 45 37 3 7% 5 13% 8 20% 11 29% 5 13% 12 32% 17 45%	Total C&R *a 87 63 45 34 37 25 3 2 7% 7% 5 2 13% 7% 8 4 20% 14% 11 8 29% 32% 5 5 13% 19% 12 8 32% 33% 17 13 45% 52% 2 *	PROCES         BB           Total         C&R *a         MAC ~b           87         63         3           45         34         2           37         25         1           3         2         -           7%         7%         -%           5         2         -           13%         7%         -%           8         4         -           20%         14%         -%           11         8         1           29%         32%         63%           5         5         1           13%         19%         37%           12         8         -           32%         33%         -%           17         13         1           45%         52%         37%           2         *         -	PROCES           S         BB PROCESS           Total         C&R *a         MAC *c         C&R *c           87         63         3         7           45         34         2         6           37         25         1         4           3         2         -         -           7%         7%         -%         -%           5         2         -         *           13%         7%         -%         11%           8         4         -         *           20%         14%         -%         11%           11         8         1         *           29%         32%         63%         9%           5         5         1         1           13%         19%         37%         29%           12         8         -         2           32%         33%         -%         51%           17         13         1         3           45%         52%         37%         80%           2         *         -         -	PROCESS           S         BB PROCESS           Total         C&R *a         MAC *a         C&R NoT *a           87         63         3         7         19           45         34         2         6         14           37         25         1         4         11           3         2         -         -         1           7%         7%         -%         -%         11%           5         2         -         *         *           13%         7%         -%         11%         3%           8         4         -         *         2           20%         14%         -%         11%         14%           11         8         1         *         4           29%         32%         63%         9%         34%           5         5         1         1         *           12         8         -         2         4           32%         33%         -%         51%         39%           17         13         1         3         5           45% <td< td=""><td>PROCES         MB PROCESS         MP PRO           Total         C&amp;R *a         MAC *a         C&amp;R NoT *a         PAC *a           *a         ~b         ~c         ~d         ~e           87         63         3         7         19         -           45         34         2         6         14         -           37         25         1         4         11         -           5         2         -         -         1         -           5         2         -         *         *         -           8         4         -         *         2         -           13%         7%         -%         11%         14%         -%           11         8         1         *         4         -           29%         32%         63%         9%         34%         -%           12         8         -         2         4         -           12         8         -         2         4         -           32%         33%         -%         51%         39%         -%</td><td>PROCES         BB PROCESS         MP PROCESS           Total         C&amp;R         MAC         C&amp;R         NoT         PAC         C&amp;R           87         63         3         7         19         -         3           45         34         2         6         14         -         3           37         25         1         4         11         -         1           3         2         -         -         1         -         -           5         2         -         *         *         -         -           5         2         -         *         *         -         -           13%         7%         -%         11%         3%         -%         -%           8         4         -         *         2         -         -           11         8         1         *         4         -         *           29%         32%         63%         9%         34%         -%         23%           5         5         1         1         *         -         1           13%</td><td>  Total   C&amp;R</td><td>PROCESS         BB PROCESS         MP PROCESS         LL PROCESS           Total         C&amp;R         MAC         C&amp;R         NoT         PAC         C&amp;R         C&amp;R         NoT           *a         ~b         ~c         ~d         ~e         ~f         ~g         ~h           87         63         3         7         19         -         3         2         4           45         34         2         6         14         -         3         2         3           37         25         1         4         11         -         1         1         5           3         2         -         -         11         -         -         -         -         -           7%         7%         -%         -%         11%         -%         -%         -%         -%           5         2         -         *         *         -         -         1         2           13%         7%         -%         11%         14%         -         -%         -%         60%         45%           8         4         -         <td< td=""><td>  Total   C&amp;R</td><td>  PROCES   BB PROCESS   MP PROCESS   LL PROCESS   MOBILE    </td><td>  PROCES   BB PROCESS   LL PROCESS   MOBILE   CONTRAPROCESS   C&amp;R   NoT   PAG   C&amp;R   NoT   PAG   TRACT   PAC   C&amp;R   NoT   PAG   TRACT   PAC   C&amp;R   NoT   PAG   TRACT   PAG   TRACT   PAG   TA</td><td>  PROCES   BB PROCESS   MP PROCESS   LL PROCESS   MOBILE   CONTRACT MP PROCESS    </td><td>  PROCES   BB PROCESS   MP PROCESS   LLL PROCESS   MOBILE   CONTRACT MP PROCESS   SECONTRACT MP PROCES</td><td>  PROCES</td><td>  PROCES   BB PROCESS   MPPROCESS   LL PROCESS   MOBILE   CONTRACT MP PROCESS   TV BAND   MOB.    </td></td<></td></td<>	PROCES         MB PROCESS         MP PRO           Total         C&R *a         MAC *a         C&R NoT *a         PAC *a           *a         ~b         ~c         ~d         ~e           87         63         3         7         19         -           45         34         2         6         14         -           37         25         1         4         11         -           5         2         -         -         1         -           5         2         -         *         *         -           8         4         -         *         2         -           13%         7%         -%         11%         14%         -%           11         8         1         *         4         -           29%         32%         63%         9%         34%         -%           12         8         -         2         4         -           12         8         -         2         4         -           32%         33%         -%         51%         39%         -%	PROCES         BB PROCESS         MP PROCESS           Total         C&R         MAC         C&R         NoT         PAC         C&R           87         63         3         7         19         -         3           45         34         2         6         14         -         3           37         25         1         4         11         -         1           3         2         -         -         1         -         -           5         2         -         *         *         -         -           5         2         -         *         *         -         -           13%         7%         -%         11%         3%         -%         -%           8         4         -         *         2         -         -           11         8         1         *         4         -         *           29%         32%         63%         9%         34%         -%         23%           5         5         1         1         *         -         1           13%	Total   C&R	PROCESS         BB PROCESS         MP PROCESS         LL PROCESS           Total         C&R         MAC         C&R         NoT         PAC         C&R         C&R         NoT           *a         ~b         ~c         ~d         ~e         ~f         ~g         ~h           87         63         3         7         19         -         3         2         4           45         34         2         6         14         -         3         2         3           37         25         1         4         11         -         1         1         5           3         2         -         -         11         -         -         -         -         -           7%         7%         -%         -%         11%         -%         -%         -%         -%           5         2         -         *         *         -         -         1         2           13%         7%         -%         11%         14%         -         -%         -%         60%         45%           8         4         - <td< td=""><td>  Total   C&amp;R</td><td>  PROCES   BB PROCESS   MP PROCESS   LL PROCESS   MOBILE    </td><td>  PROCES   BB PROCESS   LL PROCESS   MOBILE   CONTRAPROCESS   C&amp;R   NoT   PAG   C&amp;R   NoT   PAG   TRACT   PAC   C&amp;R   NoT   PAG   TRACT   PAC   C&amp;R   NoT   PAG   TRACT   PAG   TRACT   PAG   TA</td><td>  PROCES   BB PROCESS   MP PROCESS   LL PROCESS   MOBILE   CONTRACT MP PROCESS    </td><td>  PROCES   BB PROCESS   MP PROCESS   LLL PROCESS   MOBILE   CONTRACT MP PROCESS   SECONTRACT MP PROCES</td><td>  PROCES</td><td>  PROCES   BB PROCESS   MPPROCESS   LL PROCESS   MOBILE   CONTRACT MP PROCESS   TV BAND   MOB.    </td></td<>	Total   C&R	PROCES   BB PROCESS   MP PROCESS   LL PROCESS   MOBILE	PROCES   BB PROCESS   LL PROCESS   MOBILE   CONTRAPROCESS   C&R   NoT   PAG   C&R   NoT   PAG   TRACT   PAC   C&R   NoT   PAG   TRACT   PAC   C&R   NoT   PAG   TRACT   PAG   TRACT   PAG   TA	PROCES   BB PROCESS   MP PROCESS   LL PROCESS   MOBILE   CONTRACT MP PROCESS	PROCES   BB PROCESS   MP PROCESS   LLL PROCESS   MOBILE   CONTRACT MP PROCESS   SECONTRACT MP PROCES	PROCES	PROCES   BB PROCESS   MPPROCESS   LL PROCESS   MOBILE   CONTRACT MP PROCESS   TV BAND   MOB.

### QB12BF. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR TV SERVICE - Having to tell your previous supplier that you wanted to cancel their service

Base: Those switched their TV service provider in last 12 months

		ACT	IONS TAI	KEN	8	WITCH	IED & CO	VERED		SER	ICES SI	WITCHED RED	. &	co	NSIDE	RED & C	OVERED	)	SERVI	CES CO COVE	NSIDERE RED	ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD I		IXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS	E	BROAD		FIXED LINE CALLS
Significance Level: 95%	Total	CHED	h	HER	DLE ~d		BAND	~	h	TV I	BAND *:	l.		DLE		BAND	_	~	TV E	BAND		
· ·		a	~b	~c	~u	e	1	~g	~h	١	J	~k	~  _	~m	~n	~0	~p	~q	~	~S	~(	~u
Unweighted total	87	87	4	-	1	87	33	5	6	87	34	5	7	1	-	1	3	-	-	2	2	1
Effective Weighted Sample	45	45	4	-	1	45	25	4	4	45	26	4	5	1	-	1	3	-	-	2	2	1
Total	37	37	1	-	1	37	19	2	5	37	20	2	6	*	-	*	1	-	-	1	1	*
1 - Very difficult	2 69	2 % 6%	* 5 21%	- -%	- -%	2 6%	2 9%	- -%	* 7%	2 6%	2 9%	- -%	* 6%	- -%	- -%	- -%	* 40%	- -%	- -%	- -%	* 46%	- -%
2	3 99	3 % 9%	-%	- -%	- -%	3 9%	3 14%	- -%	- -%	3 9%	3 14%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
TOTAL DIFFICULT	6 15%	6 % 15%	* % 21%	- -%	- -%	6 15%	4 23%	- -%	* 7%	6 15%	4 22%	- -%	* 6%	- -%	- -%	- -%	* 40%	- -%	- -%	- -%	* 46%	- -%
3 - Neither	10 26%	10 % 26%	* 32%	- -%	- -%	10 26%	2 13%	1 35%	4 80%	10 26%	2 12%	1 35%	4 65%	* 100%	- -%	- -%	- -%	- -%	- -%	* 58%	- -%	* 100%
4	6 179	6 % 17%	1 47%	- -%	- -%	6 17%	4 20%	1 35%	- -%	6 17%	4 19%	1 35%	- -%	- -%	- -%	* 100%	* 46%	- -%	- -%	* 42%	* 54%	- -%
5 - Very easy	13 36%	13 % 36%	-%	- -%	1 100%	13 36%	7 35%	* 24%	1 13%	13 36%	8 39%	* 24%	2 29%	- -%	- -%	- -%	* 14%	- -%	- -%	- -%	- -%	- -%
TOTAL EASY	20 53%	20 % 53%	1 47%	- -%	1 100%	20 53%	10 55%	1 59%	1 13%	20 53%	11 57%	1 59%	2 29%	- -%	- -%	* 100%	* 60%	- -%	- -%	* 42%	* 54%	- -%
Don't know	2 69	2 % 6%	- %	- -%	- -%	2 6%	2 9%	* 7%	- -%	2 6%	2 8%	* 7%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

## QB12BF. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR TV SERVICE - Having to tell your previous supplier that you wanted to cancel their service

Base: Those switched their TV service provider in last 12 months

	F	TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		:	SERVICES	S AT HOME	Ē
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	~b	~c	~d	~e	~f	~g	~h	*i	*j	~k	~	m	*n	*0	*р
Unweighted total	87	63	3	7	19	-	3	2	4	31	46	-	1	87	69	77	66
Effective Weighted Sample	45	34	2	6	14	-	3	2	3	18	24	-	1	45	41	42	39
Total	37	25	1	4	11	-	1	1	5	14	22	-	*	37	30	36	31
1 - Very difficult	2	1	-	*	1	-	-	-	-	*	2	-	-	2	2	2	2
	6%	6%	-%	11%	11%	-%	-%	-%	-%	3%	9%	-%	-%	6%	6 8%	% 7%	8%
2	3	1	*	*	*	-	-	-	-	-	3	-	-	3	3	3	3
	9%	6%	15%	9%	3%	-%	-%	-%	-%	-%	14%	-%	-%	9%	5 10%	6 9%	9%
TOTAL DIFFICULT	6 15%	3 12%	* 15%	1 20%	2 14%	- -%	- -%	- -%	- -%	* 3%	5 23%	- -%	- -%	6 15%	5 6 18%	5 % 15%	5 16%
3 - Neither	10	6	*	-	2	-	*	1	3	6	4	-	-	10	7	9	9
	26%	24%	22%	-%	18%	-%	23%	60%	71%	41%	16%	-%	-%	26%	6 24%	6 26%	28%
4	6	6	1	2	*	-	1	-	-	4	2	-	-	6	6	6	6
	17%	24%	63%	55%	3%	-%	46%	-%	-%	27%	9%	-%	-%	17%	6 20%	6 16%	18%
5 - Very easy	13	10	-	1	6	-	*	*	1	3	10	-	*	13	10	13	10
	36%	40%	-%	25%	56%	-%	32%	40%	29%	23%	45%	-%	100%	36%	6 32%	% 37%	31%
TOTAL EASY	20	16	1	3	7	-	1	*	1	7	12	-	*	20	16	19	15
	53%	64%	63%	80%	59%	-%	77%	40%	29%	51%	54%	-%	100%	53%	52%	6 53%	50%
Don't know	2	*	-	-	1	-	-	-	-	1	1	-	-	2	2	2	2
	6%	1%	-%	-%	9%	-%	-%	-%	-%	5%	6%	-%	-%	6%	6 6%	6%	6%

QB12BG. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR TV SERVICE - Getting your previous supplier to provide you with the information that you needed to be able to switch to another supplier

Base: Those switched their TV service provider in last 12 months

		ACT	TIONS TAI	KEN	5	SWITCH	IED & CO	VERED		SER	ICES SI	WITCHED	. &	CC	NSIDE	RED & C	OVERED	)	SERVI	ICES CO COVE	NSIDERE RED	ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		IXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS		BROAD		FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	~b	HER ∼c	<b>DLE</b> ∼d	TV e	BAND *f	~0	~h	TV I	BAND *;	~k	اہم	DLE ~m	TV ∼n	BAND ~o	~n	~a	TV I	BAND ~s	a-t	~u
•	07	-	4		u	-	22	~g		07	J 24		7	111	11	0	~p	4		-5	(	u
Unweighted total	87	87	4	-	1	87	33	5	6	87	34	5	1	1	-	1	3	-	-	2	2	1
Effective Weighted Sample	45	45	4	-	1	45	25	4	4	45	26	4	5	1	-	1	3	-	-	2	2	1
Total	37	37	1	-	1	37	19	2	5	37	20	2	6	*	-	*	1	-	-	1	1	*
1 - Very difficult	2 6%	2 6 6%	* 6 21%	- -%	- -%	2 6%	1 7%	- -%	* 7%	2 6%	1 7%	- -%	* 6%	- -%	- -%	- -%	* 40%	- -%	- -%	- -%	* 46%	- -%
2	1 49	1 6 4%	- % -%	- -%	- -%	1 4%	1 4%	* 17%	- -%	1 4%	1 3%	* 17%	- -%	- -%	- -%	- -%	* 14%	- -%	- -%	- -%	- -%	- -%
TOTAL DIFFICULT	4 10%	4 6 10%	* 6 21%	- -%	- -%	4 10%	2 11%	* 17%	* 7%	4 10%	2 10%	* 17%	* 6%	- -%	- -%	- -%	* 54%	- -%	- -%	- -%	* 46%	- -%
3 - Neither	13 35%	13 6 35%	1 6 55%	- -%	1 100%	13 35%	6 32%	* 17%	4 76%	13 35%	7 35%	* 17%	5 81%	* 100%	- -%	* 100%	- -%	- -%	- -%	1 100%	- -%	* 100%
4	9 23%	9 % 23%	* % 24%	- -%	- -%	9 23%	4 22%	1 35%	1 12%	9 23%	4 21%	1 35%	1 10%	- -%	- -%	- -%	* 46%	- -%	- -%	- -%	* 54%	- -%
5 - Very easy	8 22%	8 % 22%	-%	- -%	- -%	8 22%	4 21%	* 24%	* 5%	8 22%	4 20%	* 24%	* 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
TOTAL EASY	17 45%	17 6 45%	* % 24%	- -%	- -%	17 45%	8 43%	1 59%	1 17%	17 45%	8 41%	1 59%	1 13%	- -%	- -%	- -%	* 46%	- -%	- -%	- -%	* 54%	- -%
Don't know	4 10%	4 6 10%	- 6 -%	- -%	- -%	4 10%	3 15%	* 7%	- -%	4 10%	3 14%	* 7%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

QB12BG. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR TV SERVICE - Getting your previous supplier to provide you with the information that you needed to be able to switch to another supplier

Base: Those switched their TV service provider in last 12 months

	F	TV PROCES S	ВВ	PROCESS	8	MP PRO	CESS	LL PROC	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOME	Ē
	 Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	~b	~c	~d	~e	~f	~g	~h	*i	*j	~k	~	m	*n	*0	*p
Unweighted total	87	63	3	7	19	-	3	2	4	31	46	-	1	87	69	77	66
Effective Weighted Sample	45	34	2	6	14	-	3	2	3	18	24	-	1	45	41	42	39
Total	37	25	1	4	11	-	1	1	5	14	22	-	*	37	30	36	31
1 - Very difficult	2 6%	1 6%	- -%	* 11%	1 8%	- -%	- -%	- -%	- -%	1 4%	2 8%	- -%	- -%	2 6%	2 8%	2 5 7%	2 7%
2	1 4%	1 5%	- -%	* 9%	* 3%	- -%	- -%	- -%	- -%	* 2%	1 5%	- -%	- -%	1 4%	1 3%	1 4%	* 1%
TOTAL DIFFICULT	4 10%	3 10%	- -%	1 20%	1 11%	- -%	- -%	- -%	- -%	1 5%	3 13%	- -%	- -%	4 10%	3 10%	4 5 10%	3 9%
3 - Neither	13 35%	9 34%	* 15%	1 20%	5 45%	- -%	* 23%	* 40%	4 95%	5 40%	7 31%	- -%	- -%	13 35%	12 40%	12 34%	12 39%
4	9 23%	7 29%	1 85%	1 35%	* 2%	- -%	1 46%	1 60%	- -%	5 38%	3 15%	- -%	- -%	9 23%	7 23%	9 5 24%	9 5 27%
5 - Very easy	8 22%	6 22%	- -%	1 15%	3 27%	- -%	* 32%	- -%	* 5%	1 9%	7 30%	- -%	* 100%	8 22%	5 16%	8 22%	5 5 15%
TOTAL EASY	17 45%	13 51%	1 85%	2 50%	3 29%	- -%	1 77%	1 60%	* 5%	6 47%	10 45%	- -%	* 100%	17 45%	12 39%	16 46%	13 42%
Don't know	4 10%	1 4%	- -%	* 10%	2 15%	- -%	- -%	- -%	- -%	1 8%	2 11%	- -%	- -%	4 10%	3 11%	3 5 10%	3 10%

## QB12BH. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR TV SERVICE - Arranging for the old and new services to stop and start at the right time

Base: Those switched their TV service provider in last 12 months

		ACT	TIONS TAK	EN	s	WITCH	HED & CO	VERED		SER	VICES SI COVE	WITCHED	8 (	cc	NSIDEF	RED & (	COVERED	)	SERV	ICES CO COVE	NSIDERE RED	ED &
	Tatal	SWIT-	CONSI DERED I		BUN-	TV.			IXED Line Calls				IXED LINE CALLS	BUN-			MOB. PHONE	FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	~b	HER ~c	DLE ~d	TV e	BAND *f	~g	~h	i	BAND *i	~k	~	<b>DLE</b> ∼m	TV I ∼n	BAND ~0	~p	~q	<b>TV</b> ∼r	BAND ~s	~t	~u
Unweighted total	87	87	4	_	1	87	33	5	6	87	34	5	7	1	_	1	3	-	_	2	2	1
Effective Weighted Sample	45	45	4	_	1	45	25	4	4	45	26	4	5	1	_	1	3	_	_	2	2	1
Total	37	37	1	_	1	37	19	2	5	37	20	2	6	*	_	*	1	_	_	1	1	*
1 - Very difficult	2 6%	2 6 6%	* 6 21%	- -%	- -%	2 6%	2 9%	- -%	* 7%	2 6%	2 9%	- -%	* 6%	- -%	- -%	- -%	* 40%	- -%	- -%	- -%	* 46%	- -%
2	5 14%	5 6 14%	- % -%	- -%	- -%	5 14%	2 13%	* 17%	2 37%	5 14%	2 12%	* 17%	2 30%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%
TOTAL DIFFICULT	7 20%	7 6 20%	* 6 21%	- -%	- -%	7 20%	4 22%	* 17%	2 44%	7 20%	4 20%	* 17%	2 36%	- -%	- -%	- -%	* 40%	- -%	- -%	- -%	* 46%	- -%
3 - Neither	11 30%	11 6 30%	1 6 79%	- -%	- -%	11 30%	5 26%	* 24%	2 43%	11 30%	5 24%	* 24%	2 35%	* 100%	- -%	* 100%	* 60%	- -%	- -%	1 100%	* 54%	* 100%
4	4 12%	4 6 12%	- % -%	- -%	- -%	4 12%	3 16%	1 52%	- -%	4 12%	3 15%	1 52%	- -%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%
5 - Very easy	13 35%	13 6 35%	- % -%	- -%	1 100%	13 35%	6 35%	- -%	1 13%	13 35%	8 38%	- -%	2 29%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%
TOTAL EASY	18 47%	18 6 47%	- % -%	- -%	1 100%	18 47%	9 50%	1 52%	1 13%	18 47%	10 53%	1 52%	2 29%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%
Don't know	1 2%	1 6 2%	- % -%	- -%	- -%	1 2%	* 2%	* 7%	- -%	1 2%	* 2%	* 7%	- -%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%

## QB12BH. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR TV SERVICE - Arranging for the old and new services to stop and start at the right time

Base: Those switched their TV service provider in last 12 months

	F	TV PROCES S	ВВ	PROCESS	8	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		Ş	SERVICES	S AT HOME	Ē
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	~b	~c	~d	~e	~f	~g	~h	*i	*j	~k	~	m	*n	*0	*p
Unweighted total	87	63	3	7	19	-	3	2	4	31	46	-	1	87	69	77	66
Effective Weighted Sample	45	34	2	6	14	-	3	2	3	18	24	-	1	45	41	42	39
Total	37	25	1	4	11	-	1	1	5	14	22	-	*	37	30	36	31
1 - Very difficult	2	1	-	*	1	-	-	-	-	*	2	-	-	2	2	2	2
	6%	6%	-%	11%	11%	-%	-%	-%	-%	2%	9%	-%	-%	6%	8%	6%	7%
2	5	4	*	*	1	-	-	1	1	2	3	-	-	5	4	5	4
	14%	16%	15%	9%	9%	-%	-%	60%	26%	12%	15%	-%	-%	14%	15%	14%	5 13%
TOTAL DIFFICULT	7	5	*	1	2	-	-	1	1	2	5	-	-	7	7	7	6
	20%	22%	15%	20%	20%	-%	-%	60%	26%	15%	24%	-%	-%	20%	22%	20%	21%
3 - Neither	11	8	-	2	3	-	*	-	2	5	5	-	*	11	9	11	10
	30%	31%	-%	46%	27%	-%	32%	-%	45%	39%	25%	-%	100%	30%	30%	30%	34%
4	4	3	1	*	1	-	1	-	-	2	2	-	-	4	4	4	4
	12%	13%	85%	9%	12%	-%	68%	-%	-%	15%	10%	-%	-%	12%	14%	12%	14%
5 - Very easy	13	8	-	1	5	-	-	*	1	4	9	-	-	13	9	13	9
	35%	34%	-%	15%	41%	-%	-%	40%	29%	30%	40%	-%	-%	35%	31%	36%	30%
TOTAL EASY	18	12	1	1	6	-	1	*	1	6	11	-	-	18	14	17	14
	47%	47%	85%	24%	53%	-%	68%	40%	29%	45%	49%	-%	-%	47%	46%	48%	5 44%
Don't know	1	*	-	*	-	-	-	-	-	*	*	-	-	1	1	1	1
	2%	1%	-%	10%	-%	-%	-%	-%	-%	1%	2%	-%	-%	2%	2%	2%	2%

QB10C. How easy or difficult did you find this switching process for fixed line broadband?

Base: Those who have switched their fixed line broadband supplier in last 12 months (including those with broadband in a bundle of services)

		ACT	TIONS TAI	KEN	s	SWITCH	HED & CO	OVERED		SER		SWITCHE ERED	D &	co	NSIDEF	RED & C	OVERE	)	SERV	ICES CO COVE		ED &
	Total	SWIT- CHED	CONSI DERED	NEIT- HER	BUN- DLE	TV	BROAD BAND		IXED LINE CALLS		BROAD BAND		FIXED LINE CALLS	BUN- DLE		BROAD BAND		FIXED LINE CALLS		BROAD BAND		FIXED LINE CALLS
Significance Level: 95%		а	~b	~c	d	*e	f	*g	h	i	j	*k	1	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	489	489	29	-	116	34	373	34	118	93	489	42	228	-	8	-	19	13	7	-	14	8
Effective Weighted Sample	300	300	22	-	88	26	222	25	86	73	300	28	167	-	5	-	16	11	5	-	12	7
Total	235	235	18	-	86	20	149	17	66	74	235	25	148	-	4	-	16	5	4	-	11	3
1 - Very difficult	16 7%	16 6 7%	* % 2%	- -%	6 7%	1 4%	10 6%	1 7%	6 9%	2 3%	16 7%	2 8%	11 8%	- -%	* 9%	- -%	- -%	- -%	* 9%	- -%	- -%	- -%
2	15 7%	15 6 7%	1 6 5%	- -%	1 1%	3 16% d	14 10% d	1 5%	4 7%	3 4%	15 7%	1 3%	6 4%	- -%	1 17%	- -%	- -%	* 7%	1 17%	- -%	- -%	* 10%
TOTAL DIFFICULT	31 13%	31 6 13%	1 6 7%	- -%	7 9%	4 19%	24 5 16%	2 11%	10 15%	5 7%	31 13%	3 11%	17 11%	- -%	1 26%	- -%	- -%	* 7%	1 27%	- -%	- -%	* 10%
3 - Neither	32 14%	32 6 14%	3 6 18%	- -%	9 11%	2 9%	23 5 15%	3 17%	10 15%	9 12%	32 14%	4 15%	18 12%	- -%	* 9%	- -%	4 24%	* 6%	* 9%	- -%	3 23%	* 10%
4	55 24%	55 6 24%	6 6 33%	- -%	17 19%	1 6%	39 26% e	3 18%	18 27% e	12 16%	55 24%	4 5 17%	34 23%	- -%	* 11%	- -%	6 38%	2 34%	* 10%	- -%	4 38%	1 40%
5 - Very easy	111 47%	111 6 47%	6 6 36%	- -%	49 57% f	13 66% fh	62 42%	8 44%	28 43%	45 60% j	111 47%	13 5 51%	75 51%	- -%	2 54%	- -%	5 30%	3 52%	2 55%	- -%	3 28%	1 40%
TOTAL EASY	166 71%	166 6 71%	12 68%	- -%	66 76%	14 72%	100 68%	11 62%	46 69%	56 77%	166 71%	17 68%	110 74%	- -%	2 65%	- -%	11 68%	4 86%	2 64%	- -%	7 66%	3 81%
Don't know	6 2%	6 6 2%	1 6 7%	- -%	4 5% fh	- -%	2 5 1%	2 9% fh	- -%	3 4%	6 2%	2 6%	4 3%	- -%	- -%	- -%	1 8%	- -%	- -%	- -%	1 11%	- -%

QB10C. How easy or difficult did you find this switching process for fixed line broadband?

Base: Those who have switched their fixed line broadband supplier in last 12 months (including those with broadband in a bundle of services)

	i	TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PROC	CESS	MO	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
Chaiffean and and OFF	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	489	*a 61	b 125	c 109	d 161	~e 16	~f 5	*g 57	h 125	199	J 264	~k 10	~l 4	m	n 489	o 463	р 462
Unweighted total									135			8	3	323			
Effective Weighted Sample	300	46	53	79	130	13	3	40	109	123	164		•	206	300	287	287
Total	235	46	31	58	118	11	4	34	101	97	130	6	2	173	235	227	228
1 - Very difficult	16 7%	2 4%	3 10%	6 10%	4 4%	2 14%	-%	5 15% h	4 4%	8 8%	8 6%	1 15%	- -%	10 6%	16 7%	15 6 7%	15 % 7%
2	15 7%	1 3%	4 13% d	3 6%	5 4%	- -%	- -%	2 6%	3 3%	8 8%	8 6%	- -%	- -%	10 6%	15 7%	15 6 7%	15 % 7%
TOTAL DIFFICULT	31 13%	3 6%	7 23% d	9 16%	9 8%	2 14%	- -%	7 20% h	8 8%	15 16%	16 12%	1 15%	- -%	19 11%	31 13%	31 6 14%	31 6 13%
3 - Neither	32 14%	9 19%	5 16% d	15 26% d	7 6%	3 27%	- -%	9 26% h	7 7%	10 10%	19 5 15%	1 22%	- -%	22 13%	32 14%	29 6 13%	30 6 13%
4	55 24%	8 17%	10 32%	13 22%	27 23%	1 8%	2 37%	4 12%	26 26%	18 19%	36 27%	1 9%	2 79%	41 23%	55 24%	54 6 24%	54 6 24%
5 - Very easy	111 47%	25 54%	8 27%	20 34%	74 63% bc	6 51%	3 63%	13 39%	59 58% g	50 51%	58 45%	3 54%	* 21%	86 50%	111 47%	108 6 48%	107 47%
TOTAL EASY	166 71%	33 71%	18 58%	33 56%	102 86% bc	7 58%	4 100%	17 51%	85 84% g	68 70%	94 72%	4 63%	2 100%	126 73%	166 71%	162 % 71%	162 % 71%
Don't know	6 2%	2 4%	1 2%	1 2%	- -%	- -%	- -%	1 3%	1 1%	4 4%	1 1%	- -%	- -%	5 3%	6 2%	6 6 2%	5 6 2%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

Prepared by Saville Rossiter-Base: 01727 899 399

## QB11C. Did you face any problems or issues when switching from one provider to another for your fixed line broadband?

Base: Those switched their fixed line broadband provider in last 12 months

		ACT	TIONS TAP	KEN	5	SWITCH	HED & CO	OVERED		SER	VICES SV COVE		D &	cc	ONSIDE	RED & C	OVEREI	)	SERV	ICES COI		:D &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD I	MOB.	FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		IXED LINE CALLS
	Total	CHED		HER	DLE		BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	~b	~c	~d	*e	f	~g	h	*i	j	~k	I	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	373	373	21	-	-	33	373	23	117	33	373	23	117	-	7	-	11	13	6	-	7	8
Effective Weighted Sample	222	222	17	-	-	25	222	17	85	25	222	17	85	-	6	-	9	11	6	-	5	7
Total	149	149	10	-	-	19	149	10	66	19	149	10	66	-	2	-	7	5	2	-	4	3
Yes	35 23%	35 % 23%	2 % 22%	- -%	- -%	3 14%	35 6 23%	3 33%	16 24%	3 14%	35 23%	3 33%	16 24%	- -%	1 28%	- -%	2 28%	* 7%	1 29%	- -%	1 28%	* 10%
No	111 759	111 % 75%	7 % 70%	- -%	- -%	16 84%	111 6 75%	6 67%	49 74%	16 84%	111 75%	6 67%	49 74%	- -%	2 72%	- -%	4 61%	5 93%	2 71%	- -%	2 53%	3 90%
Don't know	2 19	2 % 1%	1 6 8%	- -%	- -%	* 2%	2 6 1%	- -%	* 1%	* 2%	2 1%	- -%	* 1%	- -%	- -%	- -%	1 11%	- -%	- -%	- -%	1 20%	- -%

## QB11C. Did you face any problems or issues when switching from one provider to another for your fixed line broadband?

Base : Those switched their fixed line broadband provider in last 12 months

	I	TV PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		S	ERVICES	S AT HOME	Ē
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	b	*c	d	~e	~†	~g	*h	I	J	~k	~	m	n	0	р
Unweighted total	373	23	117	76	107	6	3	21	79	141	207	5	3	235	373	348	347
Effective Weighted Sample	222	17	49	61	83	5	2	17	60	86	124	4	2	143	222	209	209
Total	149	12	24	36	67	3	2	11	48	54	88	3	2	99	149	142	142
Yes	35 23%	1 6%	7 31% d	14 38% d	9 13%	1 30%	* 21%	5 47%	9 18%	13 24%	21 23%	1 34%	* 21%	20 20%	35 23%	34 5 24%	35 24%
No	111 75%	10 90%	16 67%	21 60%	58 87% bc	2 70%	1 79%	5 46%	38 81%	40 74%	66 75%	2 66%	1 79%	76 77%	111 75%	106 5 74%	106 74%
Don't know	2 1%	* 3%	1 2%	- -%	*	- -%	- -%	- -%	* 1%	1 2%	1 1%	- -%	- -%	2 2%	2 1%	2	1 1%

## QB12CA. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Finding information about other suppliers you could use

Base: Those switched their fixed line broadband provider in last 12 months

		ACT	IONS TAK	ŒN	s	WITCH	IED & CO	VERED		SER	VICES SI COVE		<b>.</b> & C	CC	NSIDE	RED & 0	COVERED	)	SERVI	CES COI		ED &
		SWIT-	CONSI DERED		BUN-			MOB.	FIXED LINE CALLS			-	IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	~b	HER ∼c	DLE ~d	<b>TV</b> *e	BAND f	~g	h	<b>TV</b> *i	BAND i	~k	1	DLE ~m	TV ∼n	BAND ~o	~p	~q	TV I ∼r	BAND ~s	~t	~u
Unweighted total	373	373	21	-	- u	33	373	23	117	33	373	23	117	-	7	-	11	ч 13	6	-	7	8
Effective Weighted Sample	222	222	17	_	_	25	222	23 17		25	222	23 17	85	_	6	_	0	11	6	-	, E	7
				-	-				85					-	-	-	9		-	-	5	7
Total	149	149	10	-	-	19	149	10	66	19	149	10	66	-	2	-	1	5	2	-	4	3
1 - Very difficult	5 3%	5 5 3%	-%	- -%	- -%	1 5%	5 3%	3%	2 3%	1 5%	5 3%	3%	2 3%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%
2	5 3%	5 3%	* 3%	- -%	- -%	1 6%	5 3%	- -%	2 4%	1 6%	5 3%	- -%	2 4%	- -%	* 14%	- -%	-%	- -%	* 14%	- -%	- -%	- -%
TOTAL DIFFICULT	10 7%	10 5 7%	* 3%	- -%	- -%	2 11%	10 7%	* 3%	4 6%	2 11%	10 7%	* 3%	4 6%	- -%	* 14%	- -%	- -%	- -%	* 14%	- -%	- -%	- -%
3 - Neither	27 18%	27 6 18%	1 9%	- -%	- -%	3 14%	27 18%	4 46%	12 19%	3 14%	27 18%	4 46%	12 19%	- -%	- -%	- -%	* 6%	* 9%	- -%	- -%	* 11%	* 12%
4	33 22%	33 6 22%	3 35%	- -%	- -%	4 24%	33 22%	1 15%	13 20%	4 24%	33 22%	1 15%	13 20%	- -%	1 29%	- -%	2 22%	1 28%	1 30%	- -%	1 31%	1 42%
5 - Very easy	75 51%	75 51%	5 49%	- -%	- -%	9 51%	75 51%	3 35%	35 53%	9 51%	75 51%	3 35%	35 53%	- -%	1 57%	- -%	5 67%	3 63%	1 56%	- -%	2 49%	2 45%
TOTAL EASY	109 73%	109 6 73%	8 84%	- -%	- -%	14 74%	109 73%	5 50%	48 73%	14 74%	109 73%	5 50%	48 73%	- -%	2 86%	- -%	6 89%	5 91%	2 86%	- -%	3 80%	3 88%
Don't know	4 2%	4 5 2%	* 3%	- -%	- -%	- -%	4 2%	* 1%	1 2%	- -%	4 2%	* 1%	1 2%	- -%	- -%	- -%	* 5%	- -%	- -%	- -%	* 8%	- -%

# QB12CA. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Finding information about other suppliers you could use

Base: Those switched their fixed line broadband provider in last 12 months

	Р	TV ROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		<b>;</b>	SERVICES	S AT HOME	Ē
	— Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	b	*c	d	~e	~f	~g	*h	i	j	~k	~	m	n	0	р
Unweighted total	373	23	117	76	107	6	3	21	79	141	207	5	3	235	373	348	347
Effective Weighted Sample	222	17	49	61	83	5	2	17	60	86	124	4	2	143	222	209	209
Total	149	12	24	36	67	3	2	11	48	54	88	3	2	99	149	142	142
1 - Very difficult	5 3%	- -%	* 2%	2 6%	3 4%	- -%	* 21%	1 8%	1 2%	1 2%	4 4%	- -%	* 21%	3 3%	5 3%	5 4%	5 4%
2	5 3%	* 3%	1 5%	2 5%	* *%	- -%	- -%	1 10%	1 3%	1 3%	3 4%	- -%	- -%	3 3%	5 3%	5 3%	4 3%
TOTAL DIFFICULT	10 7%	* 3%	2 7%	4 11%	3 4%	- -%	* 21%	2 17%	2 5%	3 5%	7 8%	- -%	* 21%	6 6%	10 7%	10 % 7%	9 7%
3 - Neither	27 18%	1 6%	4 15%	5 15%	12 18%	2 52%	1 79%	2 19%	8 17%	9 17%	16 19%	1 47%	1 79%	20 21%	27 18%	25 6 18%	25 18%
4	33 22%	3 27%	5 20%	8 23%	16 24%	* 11%	- -%	2 14%	10 21%	11 21%	19 22%	* 12%	- -%	20 20%	33 22%	31 6 21%	31 22%
5 - Very easy	75 51%	7 65%	14 58%	18 50%	34 51%	1 37%	- -%	6 49%	26 55%	29 54%	44 50%	1 41%	- -%	51 52%	75 51%	73 51%	73 51%
TOTAL EASY	109 73%	11 91%	19 77%	26 73%	50 75%	1 48%	- -%	7 63%	36 75%	41 76%	63 71%	1 53%	- -%	71 72%	109 73%	104 6 73%	104 73%
Don't know	4 2%	- -%	* *%	1 2%	2 3%	- -%	- -%	- -%	1 3%	1 3%	2 2%	- -%	- -%	2 2%	4 2%	3 6 2%	3 2%

## QB12CB. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Knowing what steps you needed to take to switch from one supplier to another

Base: Those switched their fixed line broadband provider in last 12 months

		ACT	TIONS TAK	ŒN	s	SWITCH	HED & CO	VERED		SER	VICES S		<b>.</b> & C	CC	NSIDEI	RED & (	COVERED	)	SERVI	CES CON		D &
		SWIT-	CONSI		BUN-			MOB.	FIXED LINE CALLS				IXED LINE CALLS			BROAD		IXED LINE CALLS				LINE CALLS
Significance Level: 95%	Total	CHED a	~b	HER ~c	<b>DLE</b> ∼d	<b>TV</b> *e	BAND f	~g	h	<b>TV</b> *i	BAND i	~k	1	DLE ~m	<b>TV</b> ∼n	BAND ~o	~p	~a	TV I ∼r	BAND ~s	~t	~u
Unweighted total	373	373	21	-	-	33	373	23	117	33	373	23	117	-	7	-	11	13	6	-	7	8
Effective Weighted Sample	222	222	17	_	_	25	222	17	85	25	222	17	85	_	6	_	9	11	6	_	5	7
Total	149	149	10	_	_	19	149	10	66	19	149	10	66	_	2	_	7	5	2	_	4	3
1 - Very difficult	4	4	-	- -%	- -%	1 5%	4	-%	2 4%	1 5%	4	-%	2 4%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%
2	9 6%	9 % 6%	* % 3%	- -%	- -%	2 9%	9 6%	* 5%	5 8%	2 9%	9 6%	* 5%	5 8%	- -%	- -%	- -%	1 9%	- -%	- -%	- -%	* 9%	- -%
TOTAL DIFFICULT	13 9%	13 % 9%	* % 3%	- -%	- -%	3 14%	13 6 9%	* 5%	7 11%	3 14%	13 9%	* 5%	7 11%	- -%	- -%	-%	1 9%	- -%	- -%	- -%	* 9%	- -%
3 - Neither	33 22%	33 % 22%	3 6 30%	- -%	- -%	2 13%	33 6 22%	3 33%	15 22%	2 13%	33 22%	3 33%	15 22%	- -%	1 58%	- -%	-%	2 38%	1 59%	- -%	- -%	1 44%
4	44 30%	44 % 30%	5 6 57%	- -%	- -%	5 26%	44 30%	2 22%	19 29%	5 26%	44 30%	2 22%	19 29%	- -%	* 14%	- -%	3 46%	2 43%	* 14%	- -%	3 83%	2 56%
5 - Very easy	55 37%	55 % 37%	1 6%	- -%	- -%	9 47%	55 37%	4 40%	24 36%	9 47%	55 37%	4 40%	24 36%	- -%	1 28%	- -%	3 40%	1 19%	1 27%	- -%	- -%	- -%
TOTAL EASY	99 67%	99 67%	6 6 63%	- -%	- -%	14 73%	99 67%	6 62%	42 65%	14 73%	99 67%	6 62%	42 65%	- -%	1 42%	- -%	6 86%	3 62%	1 41%	- -%	3 83%	2 56%
Don't know	3 2%	3 % 2%	* % 3%	- -%	- -%	- -%	3 6 2%	- -%	1 2%	- -%	3 2%	- -%	1 2%	- -%	- -%	- -%	* 5%	- -%	- -%	- -%	* 8%	- -%

## QB12CB. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Knowing what steps you needed to take to switch from one supplier to another

Base: Those switched their fixed line broadband provider in last 12 months

	F	TV PROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		,	SERVICE!	S AT HOME	Ē
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	b	*c	d	~e	~f	~g	*h	i	j	~k	~	m	n	0	р
Unweighted total	373	23	117	76	107	6	3	21	79	141	207	5	3	235	373	348	347
Effective Weighted Sample	222	17	49	61	83	5	2	17	60	86	124	4	2	143	222	209	209
Total	149	12	24	36	67	3	2	11	48	54	88	3	2	99	149	142	142
1 - Very difficult	4 3%	- -%	* *%	1 4%	2 3%	- -%	- -%	1 5%	1 3%	1 2%	3 3%	- -%	- -%	2 2%	3%	4 3%	4 3%
2	9	1	1	3	3	-	-	*	4	2	7	-	-	6	9	8	9
	6%	6%	4%	7%	5%	-%	-%	3%	8%	3%	8%	-%	-%	6%	6 6%	6%	6%
TOTAL DIFFICULT	13	1	1	4	5	-	-	1	5	3	10	-	-	8	13	12	13
	9%	6%	5%	11%	8%	-%	-%	8%	11%	5%	11%	-%	-%	9%	5 9%	5 9%	9%
3 - Neither	33	*	7	9	12	1	1	3	10	10	20	1	1	21	33	31	31
	22%	3%	30%	24%	18%	42%	79%	30%	21%	19%	23%	47%	79%	21%	22%	22%	22%
4	44	5	7	9	20	1	-	3	14	17	25	*	-	29	44	42	41
	30%	41%	29%	25%	31%	21%	-%	29%	28%	31%	28%	12%	-%	29%	30%	5 29%	29%
5 - Very easy	55	6	9	14	27	1	*	4	18	23	31	1	*	38	55	54	54
	37%	50%	36%	38%	41%	37%	21%	31%	38%	42%	35%	41%	21%	39%	37%	38%	38%
TOTAL EASY	99	11	16	23	48	2	*	7	32	40	56	1	*	67	99	96	95
	67%	91%	66%	63%	72%	58%	21%	60%	66%	74%	64%	53%	21%	68%	67%	67%	67%
Don't know	3	-	-	*	2	-	-	*	1	1	2	-	-	2	3	3	3
	2%	-%	-%	1%	3%	-%	-%	3%	2%	2%	2%	-%	-%	2%	5 2%	5 2%	2%

QB12CC. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Knowing whether you needed to pay a cancellation or early termination charge to your previous supplier

Base: Those switched their fixed line broadband provider in last 12 months

		ACT	IONS TAP	KEN	5	SWITCH	ED & CO	VERED		SER	VICES SI COVE	WITCHEE RED	8 (	CC	NSIDE	RED & C	OVERED	ı	SERVI	CES COI		D &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		IXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS	i	BROAD		IXED LINE CALLS
Cimificance Level: 059/	Total	CHED	h	HER	DLE		BAND	~	h	TV *:	BAND	l,		DLE		BAND	_	~	TV E	BAND		
Significance Level: 95%		а	~b	~C	~d	*e		~g	h		J	~k		~m	~n	~0	~p	~q	~	~S	~ι	~u
Unweighted total	373	373	21	-	-	33	373	23	117	33	373	23	117	-	7	-	11	13	6	-	7	8
Effective Weighted Sample	222	222	17	-	-	25	222	17	85	25	222	17	85	-	6	-	9	11	6	-	5	7
Total	149	149	10	-	-	19	149	10	66	19	149	10	66	-	2	-	7	5	2	-	4	3
1 - Very difficult	10 7%	10 % 7%	-%	- -%	- -%	1 5%	10 7%	- -%	6 9%	1 5%	10 7%	- -%	6 9%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
2	10 7%	10 % 7%	2 21%	- -%	- -%	1 4%	10 7%	- -%	3 4%	1 4%	10 7%	- -%	3 4%	- -%	- -%	- -%	2 23%	1 26%	- -%	- -%	1 17%	1 40%
TOTAL DIFFICULT	20 13%	20 % 13%	2 21%	- -%	- -%	2 9%	20 13%	- -%	9 13%	2 9%	20 13%	- -%	9 13%	- -%	- -%	- -%	2 23%	1 26%	- -%	- -%	1 17%	1 40%
3 - Neither	40 27%	40 % 27%	2 23%	- -%	- -%	6 33%	40 27%	3 29%	16 24%	6 33%	40 27%	3 29%	16 24%	- -%	* 14%	- -%	2 31%	1 19%	* 14%	- -%	1 23%	1 28%
4	36 24%	36 % 24%	2 23%	- -%	- -%	4 20%	36 24%	2 24%	17 26%	4 20%	36 24%	2 24%	17 26%	- -%	1 29%	- -%	1 19%	2 36%	1 30%	- -%	* 11%	1 32%
5 - Very easy	44 30%	44 % 30%	2 26%	- -%	- -%	6 32%	44 30%	4 47%	20 30%	6 32%	44 30%	4 47%	20 30%	- -%	1 57%	- -%	1 17%	1 19%	1 56%	- -%	1 30%	- -%
TOTAL EASY	80 54%	80 6 54%	5 49%	- -%	- -%	10 52%	80 54%	7 71%	37 57%	10 52%	80 54%	7 71%	37 57%	- -%	2 86%	- -%	2 35%	3 54%	2 86%	- -%	2 41%	1 32%
Don't know	9 6%	9 6%	1 8%	- -%	- -%	1 6%	9 6%	- -%	4 6%	1 6%	9 6%	- -%	4 6%	- -%	- -%	- -%	1 10%	- -%	- -%	- -%	1 19%	- -%

QB12CC. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Knowing whether you needed to pay a cancellation or early termination charge to your previous supplier

Base: Those switched their fixed line broadband provider in last 12 months

	ı	TV PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	МОВ	ILE	CONTRA PROC		<b>;</b>	SERVICES	S AT HOM	E
Significance Level: 95%	- Total	C&R ~a	MAC	<b>C&amp;R</b> *c	NoT	PAC ~e	C&R ~f	C&R	NoT *h	PAYG	CON- TRACT	PAC ~k	C&R	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	373	23	117	76	107	6	3	~g 21	79	141	207	5	3	235	373	348	р 347
Effective Weighted Sample	222	17	49	61	83	5	2	17	60	86	124	4	2	143	222	209	209
Total	149	12	24	36	67	3	2	11	48	54	88	3	2	99	149	142	142
1 - Very difficult	10 7%	- -%	1 2%	4 11% b	5 7%	- -%	- -%	2 13%	4 8%	3 6%	6 7%	- -%	- -%	6 6%	10	10	10
2	10 7%	1 6%	2 6%	3 7%	5 7%	- -%	- -%	1 5%	2 4%	2 3%	7 8%	- -%	- -%	6 6%	10 5 7%	9 6%	9 6 7%
TOTAL DIFFICULT	20 13%	1 6%	2 8%	7 18%	9 14%	- -%	- -%	2 19%	6 12%	5 10%	13 15%	- -%	- -%	11 11%	20 5 13%	19 6 13%	19 6 13%
3 - Neither	40 27%	4 36%	7 28%	10 28%	17 26%	2 52%	1 58%	3 25%	12 25%	12 22%	27 30%	2 59%	1 58%	28 28%	40 27%	39 6 27%	39 6 27%
4	36 24%	3 22%	5 22%	10 27%	17 25%	* 10%	* 21%	3 27%	13 27%	13 24%	21 24%	- -%	* 21%	25 26%	36 24%	34 6 24%	34 % 24%
5 - Very easy	44 30%	4 36%	8 34%	9 25%	20 30%	1 37%	* 21%	3 29%	13 28%	21 40% j	21 24%	1 41%	* 21%	29 30%	44 30%	42 30%	42 6 30%
TOTAL EASY	80 54%	7 58%	14 56%	19 52%	37 55%	1 48%	1 42%	6 56%	26 55%	34 64% j	42 48%	1 41%	1 42%	55 56%	80 54%	77 6 54%	76 6 53%
Don't know	9 6%	- -%	2 8%	1 2%	3 5%	- -%	- -%	- -%	4 8%	2 5%	6 6%	- -%	- -%	5 5%	9 6%	8 6 6%	8 6%

## QB12CD. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Keeping your current phone number

Base: Those switched their fixed line broadband provider in last 12 months

		ACTI	IONS TAK	ŒN	S	WITCH	ED & CO	VERED		SER	VICES SI COVE	WITCHED	. &	CO	NSIDEI	RED & C	OVERED		SERVI	CES COI	NSIDERE RED	D &
	•	SWIT-	CONSI DERED	NEIT-	BUN-		BROAD		IXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS	E	BROAD I		IXED LINE CALLS
Significance Level: 95%	Total	CHED	~h	HER	DLE		BAND	~	h	TV *:	BAND	l.	1	DLE		BAND	_	~	TV E	BAND		
		а	~	~C	~d	*e		~g	h		J	~k		~m	~n	~0	~p	~q	~	~S	~(	~u
Unweighted total	373	373	21	-	-	33	373	23	117	33	373	23	117	-	7	-	11	13	6	-	7	8
Effective Weighted Sample	222	222	17	-	-	25	222	17	85	25	222	17	85	-	6	-	9	11	6	-	5	7
Total	149	149	10	-	-	19	149	10	66	19	149	10	66	-	2	-	7	5	2	-	4	3
1 - Very difficult	7	7	-	-	-	1	7	1	5	1	7	1	5	-	-	-	-	-	-	-	-	-
	5%	5%	-%	-%	-%	7%	5%	7%	8%	7%	5%	7%	8%	-%	-%	-%	-%	-%	-%	-%	-%	-%
2	3	3	-	-	-	2	3	-	1	2	3	-	1	-	-	-	-	-	-	-	-	-
	2%	2%	-%	-%	-%	8%	2%	-%	2%	8%	2%	-%	2%	-%	-%	-%	-%	-%	-%	-%	-%	-%
TOTAL DIFFICULT	10	10	-	-	-	3	10	1	6	3	10	1	6	-	-	-	-	-	-	-	-	-
	7%	7%	-%	-%	-%	16%	7%	7%	9%	16%	7%	7%	9%	-%	-%	-%	-%	-%	-%	-%	-%	-%
3 - Neither	21	21	2	-	-	4	21	1	9	4	21	1	9	-	-	-	1	1	-	-	1	1
	14%	14%	17%	-%	-%	21%	14%	13%	14%	21%	14%	13%	14%	-%	-%	-%	16%	18%	-%	-%	20%	25%
4	30	30	2	-	-	4	30	*	11	4	30	*	11	-	1	-	1	2	1	-	-	1
	20%	20%	19%	-%	-%	24%	20%	4%	16%	24%	20%	4%	16%	-%	29%	-%	14%	44%	30%	-%	-%	33%
5 - Very easy	61	61	3	-	-	6	61	4	31	6	61	4	31	-	1	-	2	1	1	-	1	1
	41%	41%	33%	-%	-%	32%	41%	43%	47%	32%	41%	43%	47%	-%	57%	-%	30%	24%	56%	-%	30%	20%
TOTAL EASY	92	92	5	-	-	10	92	4	42	10	92	4	42	-	2	-	3	3	2	-	1	2
	62%	62%	52%	-%	-%	56%	62%	47%	63%	56%	62%	47%	63%	-%	86%	-%	44%	68%	86%	-%	30%	53%
Don't know	26	26	3	-	-	1	26	3	8	1	26	3	8	-	*	-	3	1	*	-	2	1
	17%	17%	31%	-%	-%	7%	17%	34%	13%	7%	17%	34%	13%	-%	14%	-%	40%	14%	14%	-%	50%	22%

## QB12CD. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Keeping your current phone number

Base: Those switched their fixed line broadband provider in last 12 months

	F	TV PROCES S	ВВ	PROCESS	;	MP PRO	CESS	LL PROC	CESS	МО	BILE	CONTRA PROC		;	SERVICES	S AT HOME	Ē
Significance Level: 95%	Total	C&R ~a	MAC b	C&R *c	NoT	PAC ~e	C&R ~f	<b>C&amp;R</b> ~g	NoT *h	PAYG	CON- TRACT	PAC ~k	C&R ~	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	373	23	117	76	107	6	3	9 21	79	141	207	5	3	235	373	348	347
Effective Weighted Sample	222	17	49	61	83	5	2	17	60	86	124	4	2	143	222	209	209
Total	149	12	24	36	67	3	2	11	48	54	88	3	2	99	149	142	142
1 - Very difficult	7 5%	* 4%	- -%	4 11% b	3 5%	- -%	- -%	4 34%	1 2%	4 7%	3	- -%	- -%	4 4%	7	7	7
2	3 2%	* 3%	1 4%	* 1%	1 2%	- -%	- -%	- -%	1 2%	1 1%	2 3%	- -%	- -%	3 3%	3 2%	3 2%	3 2%
TOTAL DIFFICULT	10 7%	1 6%	1 4%	4 11%	4 6%	- -%	- -%	4 34%	2 4%	5 9%	6 6%	- -%	- -%	7 7%	10 7%	10 7%	10 7%
3 - Neither	21 14%	3 25%	3 14%	7 21%	8 12%	1 22%	- -%	1 12%	7 14%	4 8%	16 18% i	1 25%	- -%	16 17%	21 14%	20 5 14%	20 14%
4	30 20%	4 30%	4 17%	5 15%	15 22%	- -%	- -%	1 10%	9 18%	10 19%	18 21%	- -%	- -%	19 19%	30 20%	28 20%	28 20%
5 - Very easy	61 41%	3 30%	14 56% c	11 31%	27 40%	* 12%	1 42%	3 30%	24 50%	28 51% j	31 35%	13%	1 42%	40 40%	61 41%	58 41%	60 42%
TOTAL EASY	92 62%	7 60%	18 73% c	17 46%	42 62%	* 12%	1 42%	5 40%	32 68%	38 70% j	49 56%	* 13%	1 42%	58 59%	92 62%	87 61%	88 62%
Don't know	26 17%	1 8%	2 9%	8 21%	13 19%	2 66%	1 58%	1 13%	6 14%	7 14%	18 20%	2 62%	1 58%	17 17%	26 17%	25 5 18%	25 17%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

Prepared by Saville Rossiter-Base: 01727 899 399

## QB12CE. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Being able to get through to your previous supplier to tell them you wanted to cancel their service

Base: Those switched their fixed line broadband provider in last 12 months

		ACT	IONS TAK	ŒN	s	WITCH	HED & CO	VERED		SER	VICES SI COVE		<b>.</b> & C	cc	NSIDE	RED & C	COVERED	)	SERVI	CES CO COVE		ED &
		SWIT-	CONSI		BUN-			MOB.	FIXED LINE CALLS				IXED LINE CALLS	BUN-		BROAD		FIXED LINE Calls			MOB.	FIXED LINE Calls
Significance Level: 95%	Total	CHED a	~b	HER ~c	<b>DLE</b> ∼d	<b>TV</b> *e	BAND f	~g	h	<b>TV</b> *i	BAND	~k	1	<b>DLE</b> ∼m	TV ∼n	BAND ~o	~p	~q	TV I ∼r	BAND ~s	~t	~u
Unweighted total	373	373	21	-	-	33	373	23	117	33	373	23	117	-	7	-	11	13	6	-	7	8
Effective Weighted Sample	222	222	17	_	_	25	222	17	85	25	222	17	85	_	6	_	9	11	6	_	5	7
Total	149	149	10	_	_	19	149	10	66	19	149	10	66	_	2	_	7	5	2	_	4	3
1 - Very difficult	11 8%	11	1	- -%	- -%	1 5%	11	1 7%	6 9%	1 5%	11	1 7%	6 9%	- -%	* 17%	- -%	1 19%	- -%	* 15%	- -%	* 10%	- -%
2	13 9%	13 6 9%	1 5 7%	- -%	- -%	1 6%	13 5 9%	1 9%	7 11%	1 6%	13 9%	1 9%	7 11%	- -%	- -%	- -%	* 5%	* 6%	- -%	- -%	* 9%	* 9%
TOTAL DIFFICULT	24 16%	24 6 16%	1 5 14%	- -%	- -%	2 11%	24 5 16%	2 16%	13 20%	2 11%	24 16%	2 16%	13 20%	- -%	* 17%	- -%	2 24%	* 6%	* 15%	- -%	1 19%	* 9%
3 - Neither	37 25%	37 6 25%	3 32%	- -%	- -%	6 31%	37 25%	3 31%	14 22%	6 31%	37 25%	3 31%	14 22%	- -%	1 29%	- -%	1 19%	1 22%	1 30%	- -%	1 34%	1 31%
4	31 21%	31 6 21%	2 5 24%	- -%	- -%	3 15%	31 21%	2 20%	12 18%	3 15%	31 21%	2 20%	12 18%	- -%	* 14%	- -%	2 31%	3 58%	* 14%	- -%	- -%	2 60%
5 - Very easy	48 32%	48 6 32%	2 5 26%	- -%	- -%	7 37%	48 32%	2 26%	23 35%	7 37%	48 32%	2 26%	23 35%	- -%	1 40%	- -%	1 22%	1 15%	1 41%	- -%	1 39%	- -%
TOTAL EASY	79 53%	79 6 53%	5 5 50%	- -%	- -%	10 52%	79 53%	4 46%	35 53%	10 52%	79 53%	4 46%	35 53%	- -%	1 54%	- -%	4 53%	4 73%	1 55%	- -%	1 39%	2 60%
Don't know	8 6%	8 6%	* 3%	- -%	- -%	1 6%	8 6%	1 7%	3 5%	1 6%	8 6%	1 7%	3 5%	- -%	- -%	- -%	* 5%	- -%	- -%	- -%	* 8%	- -%

## QB12CE. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Being able to get through to your previous supplier to tell them you wanted to cancel their service

Base: Those switched their fixed line broadband provider in last 12 months

	Pi	TV ROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOME	
T Significance Level: 95%	otal	C&R ~a	MAC b	C&R *c	NoT d	PAC ~e	C&R ~f	C&R ~g	NoT *h	PAYG i	CON- TRACT	PAC ~k	C&R	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
	373	23	117	76	107	6	3	21	79	141	207	5	3	235	373	348	347
	222	17	49	61	83	5	2	17	60	86	124	4	2	143	222	209	209
	149	12	24	36	67	3	2	11	48	54	88	3	2	99	149	142	142
1 - Very difficult	11 8%	- -%	2 8%	6 16% d	2 4%	- -%	- -%	2 22%	2 5%	5 9%	6 7%	- -%	- -%	5 5%	11 8%	11 5 8%	11 8%
2	13 9%	1 9%	3 12%	3 8%	7 10%	- -%	- -%	1 6%	6 12%	2 4%	11 12%	- -%	- -%	8 8%	13 9%	13 5 9%	13 9%
TOTAL DIFFICULT	24 16%	1 9%	5 20%	9 24%	9 14%	- -%	- -%	3 28%	8 17%	7 13%	17 19%	- -%	- -%	13 14%	24 16%	24 5 17%	24 17%
3 - Neither	37 25%	3 26%	5 20%	6 18%	19 28%	2 52%	* 21%	1 9%	12 25%	11 21%	24 27%	2 59%	* 21%	23 23%	37 25%	35 25%	36 25%
4	31 21%	3 22%	6 23%	10 27%	11 17%	* 10%	* 21%	2 20%	8 17%	9 17%	21 23%	- -%	* 21%	24 24%	31 21%	30 21%	28 20%
5 - Very easy	48 32%	5 43%	9 38%	11 31%	21 31%	1 37%	1 58%	5 42%	16 34%	23 43% j	23 27%	1 41%	1 58%	34 35%	48 32%	46 33%	47 33%
TOTAL EASY	79 53%	8 65%	15 60%	21 58%	32 48%	1 48%	1 79%	7 62%	24 51%	32 59%	44 50%	1 41%	1 79%	58 59%	79 53%	76 53%	75 53%
Don't know	8 6%	- -%	- -%	- -%	7 10% bc	- -%	- -%	- -%	3 7%	4 7%	4 4%	- -%	- -%	4 4%	8 6%	7 5 5%	7 5%

## QB12CF. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Having to tell your previous supplier that you wanted to cancel their service

Base: Those switched their fixed line broadband provider in last 12 months

		ACT	TIONS TAK	KEN	s	SWITCH	HED & CO	VERED		SER	VICES SV COVE		<b>.</b> & C	cc	NSIDE	RED & C	OVERED	)	SERVI	CES COI	NSIDERE RED	ED &
		SWIT-	CONSI		BUN-			MOB.	FIXED LINE CALLS			-	IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS	ı	BROAD I		FIXED LINE CALLS
Significance Level: 95%	Total	CHED	~b	HER ∼c	DLE ~d	<b>TV</b> *e	BAND f	~g	h	<b>TV</b> *i	BAND i	~k	ı	<b>DLE</b> ∼m	<b>TV</b> ∣ ~n	BAND ~o	~p	~q	TV I ∼r	BAND ~s	~t	~u
Unweighted total	373	373	21	-	-	33	373	23	117	33	373	23	117		7	-	11	13	6	-	7	8
Effective Weighted Sample	222	222	17			25	222	17	85	25	222	17	85		6		۵	11	6		5	7
Total	149	149	10	_	_	19	149	10	66	19	149	10	66	_	2	_	7	5	2	_	1	3
			*	-	-	19		10		19		10		-	*	-	1	3	*	-	4	J
1 - Very difficult	10 69	10 6 6%	4%	- -%	- -%	1 5%	10 6 6%	1 6%	5 7%	1 5%	10 6%	1 6%	5 7%	- -%	17%	- -%	13%	- -%	15%	- -%	- -%	- -%
2	14 109	14 6 10%	1 6 14%	- -%	- -%	3 15%	14 6 10%	* 3%	9 14%	3 15%	14 10%	* 3%	9 14%	- -%	* 14%	- -%	1 11%	* 6%	* 14%	- -%	1 19%	* 9%
TOTAL DIFFICULT	24 169	24 6 16%	2 6 18%	- -%	- -%	4 20%	24 6 16%	1 9%	14 21%	4 20%	24 16%	1 9%	14 21%	- -%	1 31%	- -%	2 24%	* 6%	1 29%	- -%	1 19%	* 9%
3 - Neither	30 20%	30 % 20%	2 6 16%	- -%	- -%	4 20%	30 6 20%	3 27%	14 22%	4 20%	30 20%	3 27%	14 22%	- -%	* 14%	- -%	1 17%	* 7%	* 14%	- -%	1 23%	* 10%
4	31 219	31 % 21%	3 33%	- -%	- -%	2 10%	31 6 21%	2 22%	10 15%	2 10%	31 21%	2 22%	10 15%	- -%	* 15%	- -%	2 33%	3 65%	* 16%	- -%	* 11%	2 69%
5 - Very easy	52 35%	52 % 35%	3 6 30%	- -%	- -%	8 41%	52 6 35%	4 42%	23 35%	8 41%	52 35%	4 42%	23 35%	- -%	1 40%	- -%	1 22%	1 22%	1 41%	- -%	1 39%	* 12%
TOTAL EASY	84 569	84 % 56%	6 6 63%	- -%	- -%	9 51%	84 6 56%	6 63%	33 50%	9 51%	84 56%	6 63%	33 50%	- -%	1 55%	- -%	4 54%	4 87%	1 57%	- -%	2 50%	3 82%
Don't know	11 79	11 6 7%	* % 3%	- -%	- -%	2 9%	11 6 7%	* 1%	5 8%	2 9%	11 7%	* 1%	5 8%	- -%	- -%	- -%	* 5%	- -%	- -%	- -%	* 8%	- -%

## QB12CF. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Having to tell your previous supplier that you wanted to cancel their service

Base: Those switched their fixed line broadband provider in last 12 months

	F	TV PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	Ξ
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	b	*c	d	~e	~f	~g	*h	i	j	~k	~	m	n	0	p
Unweighted total	373	23	117	76	107	6	3	21	79	141	207	5	3	235	373	348	347
Effective Weighted Sample	222	17	49	61	83	5	2	17	60	86	124	4	2	143	222	209	209
Total	149	12	24	36	67	3	2	11	48	54	88	3	2	99	149	142	142
1 - Very difficult	10 6%	- -%	2 7%	5 15% d	2 4%	- -%	- -%	3 27%	2 3%	4 8%	5 6%	- -%	- -%	5 5%	10 6%	10 5 7%	10 7%
2	14 10%	2 15%	3 11%	3 8%	6 9%	- -%	- -%	1 9%	6 14%	3 6%	11 12%	- -%	- -%	10 11%	14 10%	14 5 10%	14 10%
TOTAL DIFFICULT	24 16%	2 15%	5 19%	8 23%	9 13%	- -%	- -%	4 36%	8 17%	8 14%	16 18%	- -%	- -%	15 16%	24 16%	23 5 17%	24 17%
3 - Neither	30 20%	2 17%	5 19%	4 12%	15 22%	2 63%	* 21%	1 7%	12 25%	9 17%	19 22%	2 59%	* 21%	17 18%	30 20%	29 20%	28 20%
4	31 21%	2 16%	4 19%	11 29%	13 19%	- -%	- -%	1 10%	8 17%	9 17%	20 23%	- -%	- -%	22 22%	31 21%	29 5 21%	29 20%
5 - Very easy	52 35%	6 52%	11 44%	12 33%	24 35%	1 37%	1 79%	4 40%	15 32%	21 39%	30 34%	1 41%	1 79%	36 37%	52 35%	51 36%	51 36%
TOTAL EASY	84 56%	8 68%	15 62%	22 63%	37 55%	1 37%	1 79%	6 49%	23 49%	30 56%	50 57%	1 41%	1 79%	58 59%	84 56%	80 56%	81 56%
Don't know	11 7%	- -%	**%	1 3%	7 10% b	- -%	- -%	1 8%	4 9%	7 13% j	3 4%	- -%	- -%	8 8%	11 7%	10 5 7%	10 7%

QB12CG. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE BROABDAND - Getting your previous supplier to provide you with the information that you needed to be able to switch to another supplier

Base: Those switched their fixed line broadband provider in last 12 months

		ACT	IONS TAP	KEN	5	SWITCH	HED & CC	VERED		SER	VICES S COVE	WITCHEI RED	<b>.</b> & C	CC	NSIDE	RED & C	OVERED	1	SERVI	CES CO	NSIDERE RED	∃D &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		IXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-		BROAD		LINE CALLS	ļ	BROAD		FIXED LINE CALLS
Significance Level: 95%	Total	CHED	~b	HER	DLE ~d	<b>TV</b> *e	BAND	- 0	h	TV *:	BAND	~k	1	DLE ~m		BAND	- n		TV I	BAND	4	-41
· ·	0-0	a		~c	~u		1	~g	11	1	J		1	~111	~n -	~0	~p	~q	~1	~S	~( -	~u
Unweighted total	373	373	21	-	-	33	373	23	117	33	373	23	117	-	7	-	11	13	6	-	7	8
Effective Weighted Sample	222	222	17	-	-	25	222	17	85	25	222	17	85	-	6	-	9	11	6	-	5	7
Total	149	149	10	-	-	19	149	10	66	19	149	10	66	-	2	-	7	5	2	-	4	3
1 - Very difficult	10	10	*	-	-	1	10	*	6	1	10	*	6	-	*	-	1	-	*	-	-	-
	79	% 7%	4%	-%	-%	5%	7%	1%	9%	5%	7%	1%	9%	-%	17%	-%	13%	-%	15%	-%	-%	-%
2	10	10	1	-	-	1	10	*	4	1	10	*	4	-	*	-	1	-	*	-	1	-
	79	% 7%	5 11%	-%	-%	8%	7%	3%	7%	8%	7%	3%	7%	-%	14%	-%	11%	-%	14%	-%	19%	-%
TOTAL DIFFICULT	20	20	1	-	-	2	20	*	10	2	20	*	10	-	1	-	2	-	1	-	1	-
	149	% 14%	3 15%	-%	-%	13%	5 14%	4%	16%	13%	14%	4%	16%	-%	31%	-%	24%	-%	29%	-%	19%	-%
3 - Neither	27	27	2	-	-	2	27	2	13	2	27	2	13	-	1	-	*	1	1	-	-	1
	189	% 18%	3 21%	-%	-%	13%	18%	17%	20%	13%	18%	17%	20%	-%	29%	-%	5%	27%	30%	-%	-%	40%
4	39	39	3	-	-	4	39	3	15	4	39	3	15	-	-	-	2	2	-	-	1	2
	26%	% 26%	35%	-%	-%	22%	26%	27%	23%	22%	26%	27%	23%	-%	-%	-%	31%	46%	-%	-%	34%	60%
5 - Very easy	47	47	2	-	-	7	47	4	19	7	47	4	19	-	1	-	2	1	1	-	1	-
	319	% 31%	3 26%	-%	-%	40%	31%	45%	30%	40%	31%	45%	30%	-%	40%	-%	36%	27%	41%	-%	39%	-%
TOTAL EASY	85	85	6	-	-	11	85	7	35	11	85	7	35	-	1	-	5	4	1	-	3	2
	579	% 57%	60%	-%	-%	61%	57%	72%	53%	61%	57%	72%	53%	-%	40%	-%	67%	73%	41%	-%	73%	60%
Don't know	16	16	*	-	-	2	16	1	7	2	16	1	7	-	-	-	*	-	-	-	*	-
	119	% 11%	3%	-%	-%	13%	11%	7%	11%	13%	11%	7%	11%	-%	-%	-%	5%	-%	-%	-%	8%	-%

QB12CG. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE BROABDAND - Getting your previous supplier to provide you with the information that you needed to be able to switch to another supplier

Base: Those switched their fixed line broadband provider in last 12 months

	F	TV PROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOME	Ē
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	b	*c	d	~e	~f	~g	*h	i	j	~k	~	m	n	0	p
Unweighted total	373	23	117	76	107	6	3	21	79	141	207	5	3	235	373	348	347
Effective Weighted Sample	222	17	49	61	83	5	2	17	60	86	124	4	2	143	222	209	209
Total	149	12	24	36	67	3	2	11	48	54	88	3	2	99	149	142	142
1 - Very difficult	10	-	1	5	4	-	-	2	3	3	7	-	-	5	10	9	10
	7%	-%	4%	13%	5%	-%	-%	16%	5%	5%	8%	-%	-%	5%	7%	5 7%	7%
2	10	1	3	2	3	-	-	1	3	2	8	-	-	6	10	10	10
	7%	6%	12%	7%	5%	-%	-%	7%	7%	5%	9%	-%	-%	6%	7%	5 7%	7%
TOTAL DIFFICULT	20	1	4	7	7	-	-	3	6	5	14	-	-	11	20	20	20
	14%	6%	16%	19%	10%	-%	-%	23%	12%	10%	16%	-%	-%	11%	14%	5 14%	14%
3 - Neither	27	1	6	4	12	1	*	1	11	9	16	1	*	19	27	25	26
	18%	9%	24%	12%	18%	42%	21%	13%	23%	17%	19%	47%	21%	19%	18%	5 18%	18%
4	39	3	6	12	15	1	*	3	11	13	24	*	*	26	39	36	36
	26%	26%	24%	33%	23%	21%	21%	25%	24%	23%	27%	12%	21%	27%	26%	5 26%	25%
5 - Very easy	47	6	9	9	24	1	1	3	14	21	24	1	1	33	47	45	46
	31%	55%	37%	25%	35%	37%	58%	29%	29%	39%	28%	41%	58%	34%	31%	32%	32%
TOTAL EASY	85	9	15	21	39	2	1	6	25	33	48	1	1	60	85	81	82
	57%	82%	60%	57%	58%	58%	79%	54%	53%	62%	55%	53%	79%	61%	57%	57%	58%
Don't know	16 11%	* 3%	- -%	4 11%	9 14% b	- -%	- -%	1 11%	6 12%	6 11%	9 11%	- -%	- -%	9 9%	16 11%	16 5 11%	15 10%

## QB12CH. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Arranging for the old and new services to stop and start at the right time

Base: Those switched their fixed line broadband provider in last 12 months

		ACT	IONS TAK	ŒN	s	WITCH	HED & CO	VERED		SER	VICES SI COVE		<b>.</b> & C	cc	NSIDE	RED & (	OVERED	)	SERVI	CES COI		ED &
		SWIT-	CONSI DERED I		BUN-			MOB.	FIXED LINE CALLS			-	IXED LINE CALLS	BUN-		BROAD	-	FIXED LINE Calls			MOB.	FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	~b	HER ∼c	<b>DLE</b> ∼d	<b>TV</b> *e	BAND f	~g	h	<b>TV</b> *i	BAND	~k	1	<b>DLE</b> ∼m	TV ∼n	BAND ~o	~p	~q	TV I ∼r	BAND ~s	~t	~u
Unweighted total	373	373	21	-	_	33	373	23	117	33	373	23	117	- "	7	-	11	13	6	-	7	8
Effective Weighted Sample	222	222	17	_	_	25	222	17	85	25	222	17	85	_	6	_	q	11	6	_	5	7
Total	149	149	10	_	_	19	149	10	66	19	149	10	66		2	_	7	5	2	_	4	3
1 - Very difficult	10 7%	10	*	- -%	- -%	1 7%	10	1 9%	6 10%	1 7%	10	1 9%	6 10%	- -%	- -%	- -%	- -%	* 6%	- -%	- -%	- -%	* 10%
2	13 9%	13 6 9%	1 14%	- -%	- -%	1 7%	13 5 9%	* 3%	7 10%	1 7%	13 9%	* 3%	7 10%	- -%	* 15%	- -%	* 5%	1 18%	* 15%	- -%	- -%	1 28%
TOTAL DIFFICULT	23 16%	23 6 16%	2 5 17%	- -%	- -%	3 14%	23 5 16%	1 12%	13 20%	3 14%	23 16%	1 12%	13 20%	- -%	* 15%	- -%	* 5%	1 25%	* 15%	- -%	- -%	1 38%
3 - Neither	31 21%	31 6 21%	3 31%	- -%	- -%	3 17%	31 21%	3 27%	12 19%	3 17%	31 21%	3 27%	12 19%	- -%	1 29%	- -%	5 68%	* 7%	1 30%	- -%	2 51%	* 10%
4	34 23%	34 6 23%	2 5 19%	- -%	- -%	5 29%	34 23%	1 7%	12 18%	5 29%	34 23%	1 7%	12 18%	- -%	* 14%	- -%	* 6%	2 46%	* 14%	- -%	* 10%	1 32%
5 - Very easy	54 37%	54 6 37%	3 30%	- -%	- -%	7 40%	54 37%	5 53%	24 37%	7 40%	54 37%	5 53%	24 37%	- -%	1 42%	- -%	1 17%	1 22%	1 41%	- -%	1 30%	1 21%
TOTAL EASY	88 59%	88 6 59%	5 48%	- -%	- -%	13 69%	88 59%	6 60%	36 55%	13 69%	88 59%	6 60%	36 55%	- -%	1 56%	- -%	2 22%	3 68%	1 55%	- -%	2 40%	2 53%
Don't know	7 4%	7 6 4%	3%	- -%	- -%	- -%	7 5 4%	* 1%	4 6%	- -%	7 4%	* 1%	4 6%	- -%	- -%	- -%	* 5%	- -%	- -%	- -%	* 8%	- -%

## QB12CH. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Arranging for the old and new services to stop and start at the right time

Base: Those switched their fixed line broadband provider in last 12 months

		TV PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		<b>;</b>	SERVICE:	S AT HOME	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	b	*c	d	~e	~f	~g	*h	i	j	~k	~	m	n	0	р
Unweighted total	373	23	117	76	107	6	3	21	79	141	207	5	3	235	373	348	347
Effective Weighted Sample	222	17	49	61	83	5	2	17	60	86	124	4	2	143	222	209	209
Total	149	12	24	36	67	3	2	11	48	54	88	3	2	99	149	142	142
1 - Very difficult	10 7%	* 3%	2 9%	4 12%	3 5%	- -%	- -%	2 16%	3 7%	3 5%	7 8%	- -%	- -%	5 6%	10 7%	10 % 7%	10 % 7%
2	13 9%	1 8%	3 12%	5 13%	4 6%	- -%	- -%	4 33%	3 6%	4 7%	9 10%	- -%	- -%	9 9%	13 9%	13 6 9%	13 6 9%
TOTAL DIFFICULT	23 16%	1 11%	5 21%	9 25% d	8 12%	- -%	- -%	5 49%	6 13%	6 12%	16 18%	- -%	- -%	14 14%	23 5 16%	23 6 16%	23 6 16%
3 - Neither	31 21%	* 3%	4 18%	9 26%	11 16%	1 42%	* 21%	1 9%	10 20%	11 20%	19 22%	1 47%	* 21%	21 22%	31 21%	30 6 21%	30 6 21%
4	34 23%	4 35%	5 21%	7 19%	18 27%	* 11%	- -%	- -%	11 24%	11 20%	20 22%	* 12%	- -%	22 23%	34 23%	31 6 22%	31 6 22%
5 - Very easy	54 37%	6 50%	10 40%	10 28%	27 40%	1 48%	1 79%	4 39%	18 37%	23 44%	29 33%	1 41%	1 79%	37 38%	54 37%	53 % 37%	53 % 37%
TOTAL EASY	88 59%	10 86%	15 61%	17 46%	45 67% c	2 58%	1 79%	4 39%	29 61%	34 64%	49 55%	1 53%	1 79%	60 60%	88 5 59%	83 % 59%	84 59%
Don't know	7 4%	- -%	* *%	1 3%	4 5%	- -%	- -%	* 3%	3 6%	2 4%	4 4%	- -%	- -%	4 4%	7	6 6 4%	6 6 4%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

Prepared by Saville Rossiter-Base: 01727 899 399

QB10D. How easy or difficult did you find this switching process for mobile phone network?

Base: Those who have switched their mobile phone network supplier in last 12 months (including those with mobile in a bundle of services)

		AC	TIONS TAI	KEN	8	SWITCI	HED & CO	VERED		SER'	VICES S	WITCHED	<b>.</b> & C	cc	NSIDEF	RED & (	COVERED	)	SERVI	CES CON		∃D &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-	į	BROAD	MOB. PHONE	FIXED LINE CALLS	ı	BROAD I		FIXED LINE CALLS
Significance Level: 95%	Total	CHED	- h	HER	<b>DLE</b> ∼d		BAND ~f	~	- h	TV	BAND *:	l,	*1	DLE		BAND			TV E	BAND	~t	-41
	0.54	a	~b	~c		~e	•	g	~h	~1	J	N	1	~m	~n -	~0	~p	~q	~1	~S	~(	~u
Unweighted total	351	351	23	-	21	5	23	341	21	19	42	351	39	13	7	7	-	4	11	12	-	11
Effective Weighted Sample	125	125	12	-	15	4	17	119	14	13	28	125	25	6	4	6	-	2	6	10	-	6
Total	163	163	18	-	18	2	10	152	11	16	25	163	27	8	3	4	-	5	9	8	-	11
1 - Very difficult	4 2°	4 % 2%	- % -%	- -%	2 10%	- -%	- % -%	3 2%	- -%	1 6%	2 7%	4 2%	1 4%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%
2	4 2°	4 % 2%	* % 2%	- -%	* 1%	* 24%	1 6 11%	4 3%	1 5%	* 3%	1 5%	4 2%	1 3%	- -%	- -%	* 8%	-%	- -%	- -%	* 5%	- -%	- -%
TOTAL DIFFICULT	8 5°	8 % 5%	* % 2%	- -%	2 11%	* 24%	1 6 11%	7 5%	1 5%	1 9%	3 12%	8 5%	2 7%	- -%	- -%	*	-%	- -%	- -%	* 5%	- -%	- -%
3 - Neither	22 149	22 % 14%	2 % 10%	- -%	2 13%	* 17%	1 6 7%	21 14%	2 22%	3 16%	3 11%	22 14%	5 17%	* 5%	2 59%	-%	-%	- -%	2 22%	* 5%	- -%	* 4%
4	37 239	37 % 23%	2 % 13%	- -%	4 21%	- -%	4 6 39%	34 22%	2 17%	4 24%	6 22%	37 23%	6 21%	1 14%	1 41%	- -%	-%	1 17%	2 18%	- -%	- -%	1 11%
5 - Very easy	90 55°	90 % 55%	13 % 71%	- -%	10 54%	1 59%	4 6 37%	85 56%	5 45%	8 50%	13 53%	90 55%	14 51%	6 72%	- -%	4 92%	-%	4 83%	5 60%	7 82%	- -%	9 80%
TOTAL EASY	127 789	127 % 78%	15 % 84%	- -%	13 75%	1 59%	7 % 76%	119 78%	7 62%	12 75%	19 75%	127 78%	20 72%	7 87%	1 41%	4 92%	-%	5 100%	7 78%	7 82%	- -%	10 91%
Don't know	5 3°	5 % 3%	1 6 4%	- -%	- -%	- -%	1 6 6%	5 4%	1 10%	- -%	1 2%	5 3%	1 4%	1 8%	- -%	- -%	-%	- -%	- -%	1 8%	- -%	1 6%

QB10D. How easy or difficult did you find this switching process for mobile phone network?

Base: Those who have switched their mobile phone network supplier in last 12 months (including those with mobile in a bundle of services)

	PI	TV ROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PROC	CESS	MOE	BILE	CONTRA		5	SERVICES	S AT HOME	<u> </u>
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC e	C&R f	<b>C&amp;R</b> ~g	<b>NoT</b> ∼h	PAYG i	CON- TRACT	PAC *k	C&R	<b>TV</b> m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	351	13	11	12	14	106	93	14	22	132	219	70	73	231	273	351	304
Effective Weighted Sample	125	9	7	7	13	39	27	9	15	48	77	26	21	79	114	125	99
Total	163	12	3	8	12	48	40	10	16	63	100	34	29	94	72	163	119
1 - Very difficult	4 2%	- -%	1 20%	- -%	1 8%	2 4%	* *%	- -%	1 6%	* *%	4 4%	1 3%	*	4 4%	2 3%	4 2%	2 2%
2	4 2%	* 4%	- -%	1 7%	1 6%	1 2%	1 3%	* 2%	1 3%	1 1%	3 3%	1 2%	1 4%	2 2%	4 5%	4 2%	4 3%
TOTAL DIFFICULT	8 5%	* 4%	1 20%	1 7%	2 14%	3 6%	1 3%	* 2%	2 10%	1 1%	7 7%	2 5%	1 5%	6 6%	6 8%	8 5%	6 5%
3 - Neither	22 14%	3 22%	1 20%	- -%	2 15%	7 14%	11 27%	3 32%	1 8%	7 11%	16 16%	4 11%	8 27%	19 20%	10 13%	22 14%	20 17%
4	37 23%	3 23%	- -%	1 13%	4 32%	15 31%	12 29%	1 8%	5 30%	6 9%	31 31% i	12 35%	10 36%	20 21%	15 21%	37 23%	32 27%
5 - Very easy	90 55%	6 52%	2 44%	6 79%	5 39%	24 50%	15 38%	6 58%	7 45%	45 72% j	45 45%	16 48%	9 31%	48 51%	39 54%	90 55%	57 48%
TOTAL EASY	127 78%	9 75%	2 44%	7 93%	8 71%	39 80%	27 67%	7 65%	12 75%	51 81%	76 76%	28 83%	19 67%	67 72%	54 74%	127 78%	90 76%
Don't know	5 3%	- -%	1 17%	- -%	- -%	* 1%	1 2%	- -%	1 7%	4 7%	1 1%	* 1%	1 2%	2 2%	3 4%	5 3%	3 3%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

Prepared by Saville Rossiter-Base: 01727 899 399

QB11D. Did you face any problems or issues when switching from one provider to another for your mobile phone network?

Base: Those switched their mobile phone network in last 12 months

		ACT	TIONS TAK	ŒN	5	SWITCHI	ED & CO	VERED		SERV	COVE	WITCHED RED	<b>.</b> & C	CC	NSIDER	RED & CO	OVERED	)	SERV	ICES CO COVE		ED &
	Total	SWIT- CHED	CONSI DERED I	NEIT- HER	BUN- DLE		BROAD BAND		IXED LINE CALLS		BROAD I BAND		IXED LINE CALLS	BUN- DLE		BROAD   F BAND		LINE CALLS		BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	Total	а	~b	~C	~d	~e	~f	g	~h	~i	*j	k	*	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	341	341	23	-	11	5	23	341	20	12	34	341	31	13	7	7	-	4	11	12	-	11
Effective Weighted Sample	119	119	12	-	9	4	17	119	13	9	25	119	22	6	4	6	-	2	6	10	-	6
Total	152	152	18	-	7	2	10	152	10	7	17	152	18	8	3	4	-	5	9	8	-	11
Yes	14 9%	14 6 9%	1 6%	- -%	1 16%	* 24%	2 19%	14 9%	1 9%	1 20%	3 18%	14 9%	2 12%	2 22%	- -%	- -%	- -%	- -%	* 5%	1 13%	- -%	1 9%
No	134 88%	134 6 88%	16 6 90%	- -%	5 70%	1 76%	8 81%	134 88%	8 76%	5 66%	13 76%	134 88%	13 73%	6 78%	2 88%	4 92%	- -%	5 100%	8 91%	7 82%	- -%	10 91%
Don't know	4 2%	4 6 2%	1 6 4%	- -%	1 14%	- -%	- -%	4 2%	2 15%	1 14%	1 6%	4 2%	3 15% k	- -%	* 12%	* 8%	- -%	- -%	* 4%	* 5%	- -%	- -%

## QB11D. Did you face any problems or issues when switching from one provider to another for your mobile phone network?

Base: Those switched their mobile phone network in last 12 months

	F	TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		s	SERVICES	S AT HOME	<u> </u>
	otal	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	е	f	~g	~h	i	j	*k	*1	m	n	0	р
Unweighted total	341	8	10	11	9	101	91	11	17	129	212	70	73	221	265	341	294
Effective Weighted Sample	119	6	7	9	8	35	26	8	12	46	73	26	21	72	119	119	93
Total	152	5	3	6	7	42	38	7	10	58	94	34	29	84	64	152	108
Yes	14 9%	* 9%	- -%	1 20%	2 25%	7 16%	4 10%	- -%	2 19%	2 3%	13 13%	6 19%	3 10%	8 10%	8 12%	14 5 9%	10 10%
No	134 88%	3 70%	3 100%	4 80%	4 61%	35 82%	32 85%	5 76%	7 70%	55 94%	80 85%	28 81%	24 84%	73 88%	55 85%	134 88%	95 87%
Don't know	4 2%	1 21%	- -%	- -%	1 15%	1 2%	2 4%	2 24%	1 10%	2 3%	2 2%	- -%	2 6%	2 3%	2 3%	4 2%	3 3%

## QB12DA. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Finding information about other suppliers you could use

Base: Those switched their mobile phone network in last 12 months

		ACT	IONS TAK	ŒN	s	WITCH	IED & CO	VERED		SER	VICES S	WITCHED	. &	co	ONSIDEF	RED & (	COVERED	)	SERV	ICES COI		ED &
		SWIT-	CONSI		BUN-			MOB.	FIXED LINE CALLS			-	IXED LINE CALLS	BUN-			MOB. PHONE	FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	~b	HER ∼c	<b>DLE</b> ∼d	TV ~e	BAND ~f	g	~h	TV ∼i	BAND *i	k	*	<b>DLE</b> ∼m	TV I ∼n	BAND ~0	~p	~q	TV ∼r	BAND ~S	~t	~u
Unweighted total	341	341	23	-	11	5	23	341	20	12	34	341	31	13	7	7	-	4	11	12		11
Effective Weighted Sample	119	119	12	_	9	4	17	119	13	9	25	119	22	6	4	6	_	2	6	10	_	6
Total	152	152	18	_	7	2	10	152	10	7	17	152	18	8	3	4	_	5	9	8	_	11
1 - Very difficult	3 2%	3	-	- -%	- -%	- -%	-	3 2%	1 12%	- -%	- -%	3 2%	1 7%	- -%	- -%	- -%	-%	- -%	- -%	-	- -%	- -%
2	3 2%	3 5 2%	%	- -%	- -%	* 17%	1 7%	3 2%	- -%	* 4%	1 4%	3 2%	- -%	- -%	- -%	-%	%	- -%	- -%	- -%	- -%	- -%
TOTAL DIFFICULT	6 4%	6 6 4%	-%	- -%	- -%	* 17%	1 7%	6 4%	1 12%	* 4%	1 4%	6 4%	1 7%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%
3 - Neither	12 8%	12 5 8%	* 2%	- -%	- -%	- -%	* 4%	12 8%	1 6%	- -%	* 2%	12 8%	1 3%	- -%	- -%	* 8%	-%	- -%	- -%	* 5%	- -%	- -%
4	32 21%	32 21%	6 31%	- -%	2 27%	- -%	2 20%	32 21%	3 30%	2 28%	4 23%	32 21%	5 29%	1 11%	1 28%	1 20%	-%	3 71%	2 18%	1 16%	- -%	4 36%
5 - Very easy	100 65%	100 65%	12 67%	- -%	4 60%	1 76%	7 69%	100 65%	5 51%	5 66%	11 65%	100 65%	10 55%	7 89%	2 72%	3 72%	-%	1 29%	7 82%	6 79%	- -%	7 64%
TOTAL EASY	131 86%	131 6 86%	18 98%	- -%	6 87%	1 76%	9 88%	131 86%	8 82%	7 94%	15 88%	131 86%	15 84%	8 100%	3 100%	4 92%	-%	5 100%	9 100%	8 95%	- -%	11 100%
Don't know	3 2%	3 5 2%	- %	- -%	1 13%	* 7%	* 1%	3 2%	- -%	* 2%	1 6%	3 2%	1 6%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%

## QB12DA. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Finding information about other suppliers you could use

Base: Those switched their mobile phone network in last 12 months

	F	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		5	SERVICES	S AT HOME	Ē
	_ Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	е	f	~g	~h	i	j	*k	*I	m	n	0	p
Unweighted total	341	8	10	11	9	101	91	11	17	129	212	70	73	221	265	341	294
Effective Weighted Sample	119	6	7	9	8	35	26	8	12	46	73	26	21	72	119	119	93
Total	152	5	3	6	7	42	38	7	10	58	94	34	29	84	64	152	108
1 - Very difficult	3 2%	- -%	- -%	- -%	- -%	2 4%	- -%	- -%	1 13%	3 5%	- -%	- -%	- -%	1 2%	* *%	3 2%	1 1%
2	3 2%	* 6%	- -%	- -%	1 10%	* 1%	* 1%	- -%	- -%	* 1%	3 3%	* 1%	* *%	2 2%	1 2%	3 2%	3 3%
TOTAL DIFFICULT	6 4%	* 6%	- -%	- -%	1 10%	2 5%	* 1%	- -%	1 13%	3 6%	3 3%	* 1%	* *%	3 4%	2 3%	6 4%	4 4%
3 - Neither	12 8%	- -%	* 13%	- -%	- -%	4 10%	3 8%	- -%	1 6%	4 6%	8 9%	3 8%	2 7%	6 7%	4 6%	12 5 8%	8 7%
4	32 21%	1 21%	* 14%	1 16%	2 33%	11 27%	8 21%	2 35%	3 29%	10 17%	22 23%	9 26%	5 16%	19 23%	13 21%	32 21%	30 28%
5 - Very easy	100 65%	3 72%	2 71%	5 84%	4 56%	24 57%	26 70%	4 65%	5 52%	39 67%	60 64%	22 63%	22 77%	53 63%	42 66%	100 65%	63 58%
TOTAL EASY	131 86%	4 94%	2 85%	6 100%	6 90%	35 84%	34 91%	7 100%	8 81%	49 84%	82 87%	30 89%	27 93%	72 86%	56 87%	131 86%	93 86%
Don't know	3 2%	- -%	* 2%	- -%	- -%	1 2%	*	- -%	- -%	2 4%	1 1%	* 1%	* *%	2 3%	3 4%	3 5 2%	3 3%

## QB12DB. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Knowing what steps you needed to take to switch from one supplier to another

Base: Those switched their mobile phone network in last 12 months

		ACT	IONS TAP	KEN	5	SWITCH	ED & CO	VERED		SER	VICES S	WITCHEI RED	<b>.</b> & C	CC	NSIDEF	RED & (	COVERED	)	SERVI	CES CON		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-	1	BROAD		IXED LINE CALLS	ı	BROAD I		IXED LINE CALLS
Significance Level: 95%	Total	CHED	~h	HER	DLE		BAND	•	h		BAND *:	l,	*1	DLE		BAND		0	TV I	BAND	4	-41
, and the second	0.44	a	~	~c	~d	~e	~1	g	~h	~	J	K	0.4	~m	~n -	~0	~p	~q	~1	~S	~(	~u
Unweighted total	341	341	23	-	11	5	23	341	20	12	34	341	31	13	7	7	-	4	11	12	-	11
Effective Weighted Sample	119	119	12	-	9	4	17	119	13	9	25	119	22	6	4	6	-	2	6	10	-	6
Total	152	152	18	-	7	2	10	152	10	7	17	152	18	8	3	4	-	5	9	8	-	11
1 - Very difficult	4 3%	4 % 3%	-%	- -%	- -%	- -%	- -%	4 3%	1 12%	- -%	- -%	4 3%	1 7%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%
2	3 2%	3 % 2%	* 2%	- -%	- -%	* 17%	- -%	3 2%	* 3%	* 4%	- -%	3 2%	* 2%	* 5%	- -%	- -%	-%	- -%	* 5%	* 5%	- -%	* 4%
TOTAL DIFFICULT	8 5%	8 % 5%	* 2%	- -%	- -%	* 17%	- -%	8 5%	2 15%	* 4%	- -%	8 5%	2 9%	* 5%	- -%	- -%	- -%	- -%	* 5%	* 5%	- -%	* 4%
3 - Neither	19 13%	19 % 13%	2 14%	- -%	1 17%	- -%	2 23%	19 13%	2 23%	1 14%	3 20%	19 13%	4 20%	* 6%	* 19%	1 28%	%	* 9%	1 9%	1 16%	- -%	1 8%
4	37 24%	37 % 24%	4 5 24%	- -%	2 26%	- -%	1 7%	37 24%	2 15%	2 27%	3 15%	37 24%	4 20%	1 9%	* 15%	- -%	-%	3 71%	1 14%	1 9%	- -%	4 36%
5 - Very easy	86 56%	86 % 56%	11 60%	- -%	3 44%	1 76%	7 70%	86 56%	5 46%	4 54%	10 59%	86 56%	8 46%	6 80%	2 66%	3 72%	-%	1 20%	6 72%	6 70%	- -%	6 53%
TOTAL EASY	122 80%	122 6 80%	15 84%	- -%	5 70%	1 76%	7 77%	122 80%	6 62%	6 80%	13 74%	122 80%	12 65%	7 89%	2 81%	3 72%	-%	4 91%	7 86%	6 79%	- -%	10 89%
Don't know	3 2%	3 % 2%	-%	- -%	1 13%	* 7%	- -%	3 2%	- -%	* 2%	1 6%	3 2%	1 6%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%

## QB12DB. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Knowing what steps you needed to take to switch from one supplier to another

Base: Those switched their mobile phone network in last 12 months

	ı	TV PROCES S	ВВ	PROCESS	<b>S</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE:	S AT HOME	Ē
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	е	f	~g	~h	i	j	*k	*I	m	n	0	р
Unweighted total	341	8	10	11	9	101	91	11	17	129	212	70	73	221	265	341	294
Effective Weighted Sample	119	6	7	9	8	35	26	8	12	46	73	26	21	72	119	119	93
Total	152	5	3	6	7	42	38	7	10	58	94	34	29	84	64	152	108
1 - Very difficult	4 3%	- -%	- -%	- -%	- -%	1 3%	* *%	- -%	1 13%	2 3%	3 3%	1 3%	*	3 4%	* *%	4 % 3%	2 1%
2	3 2%	* 6%	- -%	- -%	- -%	* 1%	1 2%	- -%	* 3%	1 1%	3 3%	* *%	1 2%	3 3%	3%	3 % 2%	3 3%
TOTAL DIFFICULT	8 5%	* 6%	- -%	- -%	- -%	2 4%	1 2%	- -%	2 16%	2 4%	6 6%	1 4%	1 2%	6 7%	2 3%		5 4%
3 - Neither	19 13%	- -%	1 25%	1 24%	1 21%	7 16%	5 13%	2 27%	2 17%	3 5%	16 18% i	6 17%	4 15%	12 14%	10 5 16%	19 % 13%	17 16%
4	37 24%	2 40%	- -%	1 16%	1 19%	14 34%	15 39%	2 29%	2 16%	12 20%	25 27%	12 35%	10 34%	24 28%	13 20%		33 31%
5 - Very easy	86 56%	3 54%	2 75%	3 59%	4 60%	20 47%	17 46%	3 43%	5 51%	40 68% j	46 49%	15 44%	14 49%	41 49%	37 5 57%	86 % 56%	50 46%
TOTAL EASY	122 80%	4 94%	2 75%	4 76%	6 79%	34 80%	32 84%	5 73%	7 67%	51 88%	71 76%	27 79%	24 82%	64 77%	49 77%	122 % 80%	83 77%
Don't know	3 2%	- -%	- -%	- -%	- -%	- -%	*	- -%	- -%	2 4%	1 1%	- -%	* *%	2 2%	2 4%	3 % 2%	3 3%

## QB12DC. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Knowing whether you needed to pay a cancellation or early termination charge to your previous supplier

Base: Those switched their mobile phone network in last 12 months

		ACT	IONS TAK	ΈN	s	WITCH	IED & CO	VERED		SER	VICES SI	WITCHEE RED	&	CC	NSIDEF	RED & C	OVERED	)	SERVI	CES CON		D &
		SWIT-	CONSI DERED		BUN-				IXED LINE CALLS				IXED LINE Calls	BUN-				FIXED LINE Calls				IXED LINE CALLS
Significance Level: 95%	Total	CHED a	~b	HER ~c	DLE ~d	TV ∼e	BAND ~f	g	~h	<b>TV</b> I ~i	BAND *i	k	*	<b>DLE</b> ∼m	TV E ∼n	BAND ~o	~p	~a	<b>TV</b> ∣ ~r	BAND ~s	~t	~u
Unweighted total	341	341	23	-	11	5	23	341	20	12	34	341	31	13	7	7	-	4	11	12	-	11
Effective Weighted Sample	119	119	12	_	9	4	17	119	13	9	25	119	22	6	4	6	_	2	6	10	_	6
Total	152	152	18	_	7	2	10	152	10	7	17	152	18	8	3	4	_	5	9	8	_	11
1 - Very difficult	8 5%	8	1 3%	- -%	- -%	- -%	1	8 5%	1 12%	- -%	1 5%	8 5%	1 7%	- -%	- -%	1 12%	- -%	- -%	- -%	1 7%	- -%	- -%
2	7 5%	7 5%	* 2%	- -%	1 19%	- -%	1 7%	7 5%	- -%	1 20%	2 12%	7 5%	1 8%	* 5%	- -%	- -%	- -%	- -%	* 5%	* 5%	- -%	* 4%
TOTAL DIFFICULT	16 10%	16 10%	1 5 5%	- -%	1 19%	- -%	2 16%	16 10%	1 12%	1 20%	3 17%	16 10%	3 15%	* 5%	- -%	1 12%	- -%	- -%	* 5%	1 12%	- -%	* 4%
3 - Neither	21 14%	21 14%	1 4%	- -%	- -%	* 17%	1 8%	21 14%	3 31%	* 4%	1 5%	21 14%	3 18%	* 1%	* 15%	* 8%	- -%	- -%	* 4%	* 5%	- -%	- -%
4	32 21%	32 21%	5 28%	- -%	3 37%	* 17%	2 16%	32 21%	1 10%	3 39%	4 25%	32 21%	4 22%	- -%	1 41%	- -%	- -%	4 89%	1 13%	- -%	- -%	4 36%
5 - Very easy	70 46%	70 46%	11 58%	- -%	1 15%	1 59%	6 60%	70 46%	3 31%	1 19%	7 41%	70 46%	4 24%	7 84%	1 40%	4 80%	- -%	1 11%	6 69%	6 74%	- -%	6 54%
TOTAL EASY	102 67%	102 67%	16 87%	- -%	4 52%	1 76%	7 76%	102 67%	4 42%	4 58%	11 65%	102 67%	8 46%	7 84%	2 81%	4 80%	- -%	5 100%	7 82%	6 74%	- -%	10 90%
Don't know	13 8%	13 8%	1 4%	- -%	2 29%	* 7%	- -%	13 8%	2 15%	1 18%	2 13%	13 8%	4 21%	1 9%	* 4%	- -%	- -%	- -%	1 9%	1 9%	- -%	1 7%

QB12DC. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Knowing whether you needed to pay a cancellation or early termination charge to your previous supplier

Base: Those switched their mobile phone network in last 12 months

		TV PROCES S	ВВ	B PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	е	f	~g	~h	i	j	*k	*	m	n	0	р
Unweighted total	341	8	10	11	9	101	91	11	17	129	212	70	73	221	265	341	294
Effective Weighted Sample	119	6	7	9	8	35	26	8	12	46	73	26	21	72	119	119	93
Total	152	5	3	6	7	42	38	7	10	58	94	34	29	84	64	152	108
1 - Very difficult	8 5%	- -%	- -%	1 14%	- -%	3 8%	2 5%	- -%	1 13%	2 4%	6 6%	3 9%	1 2%	5 6%	2 3%	8 5 5%	5 6 5%
2	7 5%	* 8%	- -%	* 7%	2 25%	1 3%	1 3%	* 6%	1 10%	* *%	7 8%	1 4%	1 3%	7 8%	4 6%	7 5 5%	7 % 7%
TOTAL DIFFICULT	16 10%	* 8%	- -%	1 22%	2 25%	5 11%	3 7%	* 6%	2 23%	3 4%	13 14%	5 14%	2 6%	11 13%	5 8%	16 5 10%	13 6 12%
3 - Neither	21 14%	* 6%	* 13%	- -%	* 6%	9 21%	8 21%	2 24%	2 16%	3 5%	18 20% i	8 25%	7 25%	11 13%	9 14%	21 5 14%	21 % 19%
4	32 21%	2 32%	* 12%	1 23%	2 33%	8 20%	12 32%	1 15%	3 27%	13 23%	19 20%	5 16%	7 25%	22 27%	12 19%	32 5 21%	25 6 23%
5 - Very easy	70 46%	1 29%	2 75%	2 33%	2 36%	18 41%	15 39%	2 29%	2 22%	29 50%	41 44%	14 41%	13 45%	31 38%	30 47%	70 46%	40 % 37%
TOTAL EASY	102 67%	3 60%	2 87%	3 56%	5 69%	26 61%	27 72%	3 44%	5 50%	42 73%	60 64%	19 57%	20 70%	54 64%	42 66%	102 67%	65 60%
Don't know	13 8%	1 25%	- -%	1 22%	- -%	3 6%	**%	2 25%	1 11%	10 17% i	3 3%	2 5%	**%	8 9%	8 12%	13 8%	10 6 9%

## QB12DD. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Keeping your current phone number

Base: Those switched their mobile phone network in last 12 months

		ACT	TIONS TAP	KEN	5	SWITCH	IED & CC	VERED		SER	VICES S	WITCHEI RED	D &	CC	NSIDE	RED & (	OVERED	)	SERV	CES COI	NSIDERE RED	ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	~b	HER ∼c	DLE ~d	TV ∼e	BAND ~f	g	~h	TV ∼i	BAND *i	k	*1	DLE ∼m	TV ∼n	BAND ~o	~p	~a	TV ∼r	BAND ~s	~t	~u
, and the second	341	341	23	-	11	5	23	9 341	20	12	34	341	31	13	7	7	Р	4	11	12	-	11
Unweighted total				-	11	3	23							13	,	1	-	4			-	
Effective Weighted Sample	119	119	12	-	9	4	1/	119	13	9	25	119	22	6	4	6	-	2	6	10	-	6
Total	152	152	18	-	7	2	10	152	10	7	17	152	18	8	3	4	-	5	9	8	-	11
1 - Very difficult	14 9%	14 6 9%	1 6 5%	- -%	* 3%	* 17%	1 15%	14 9%	1 5%	* 4%	2 10%	14 9%	1 4%	* 5%	- -%	1 12%	- -%	- -%	* 5%	1 12%	- -%	* 4%
2	7 49	7 6 4%	1 6 4%	- -%	* 5%	- -%	1 7%	7 4%	1 7%	* 6%	1 7%	7 4%	1 6%	1 15%	- -%	-%	- -%	- -%	- -%	1 8%	- -%	1 6%
TOTAL DIFFICULT	21 149	21 6 14%	2 6 9%	- -%	1 9%	* 17%	2 22%	21 14%	1 13%	1 10%	3 16%	21 14%	2 11%	2 20%	- -%	1 12%	- -%	- -%	* 5%	2 20%	- -%	1 9%
3 - Neither	26 179	26 6 17%	1 6 6%	- -%	1 14%	1 41%	1 13%	26 17%	1 7%	2 24%	2 13%	26 17%	2 10%	* 1%	* 17%	* 8%	- -%	* 9%	* 4%	* 5%	- -%	* 4%
4	40 26%	40 6 26%	6 6 35%	- -%	3 34%	- -%	1 15%	40 26%	3 30%	3 35%	4 23%	40 26%	6 31%	1 15%	1 26%	1 27%	- -%	3 71%	2 22%	2 24%	- -%	4 40%
5 - Very easy	54 36%	54 % 36%	9 48%	- -%	2 28%	- -%	5 48%	54 36%	3 31%	2 22%	7 39%	54 36%	5 30%	5 64%	2 57%	2 43%	- -%	1 20%	6 69%	4 46%	- -%	5 47%
TOTAL EASY	94 62%	94 62%	15 6 83%	- -%	5 62%	- -%	6 63%	94 62%	6 61%	4 57%	11 63%	94 62%	11 61%	6 79%	2 83%	3 70%	- -%	4 91%	8 91%	6 70%	- -%	10 87%
Don't know	12 8%	12 6 8%	* % 2%	- -%	1 16%	1 41%	* 2%	12 8%	2 20%	1 10%	1 8%	12 8%	3 18%	- -%	- -%	* 9%	- -%	- -%	- -%	* 5%	- -%	- -%

## QB12DD. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Keeping your current phone number

Base: Those switched their mobile phone network in last 12 months

	ŗ	TV PROCES S	ВВ	PROCESS	<b>;</b>	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		;	SERVICES	S AT HOME	Ξ
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	е	f	~g	~h	i	j	*k	*I	m	n	0	р
Unweighted total	341	8	10	11	9	101	91	11	17	129	212	70	73	221	265	341	294
Effective Weighted Sample	119	6	7	9	8	35	26	8	12	46	73	26	21	72	119	119	93
Total	152	5	3	6	7	42	38	7	10	58	94	34	29	84	64	152	108
1 - Very difficult	14 9%	- -%	* 12%	1 24%	- -%	2 6%	3 8%	* 3%	1 6%	5 8%	9 10%	1 4%	2 6%	5 7%	5 8%	14 6 9%	5 4%
2	7 4%	* 8%	- -%	* 7%	1 10%	1 3%	1 3%	1 17%	- -%	* *%	7 7%	1 3%	1 4%	4 5%	4 6%	7 % 4%	5 5%
TOTAL DIFFICULT	21 14%	* 8%	* 12%	2 31%	1 10%	4 9%	4 11%	1 21%	1 6%	5 8%	16 17%	2 7%	3 11%	9 11%	9 14%	21 6 14%	10 9%
3 - Neither	26 17%	1 15%	1 34%	* 6%	1 14%	9 22%	8 22%	- -%	2 17%	7 12%	18 20%	9 26%	6 21%	12 14%	8 12%	26 6 17%	17 15%
4	40 26%	2 32%	* 14%	* 9%	3 40%	10 25%	15 39%	2 32%	3 35%	13 22%	27 29%	8 22%	11 39%	25 29%	14 22%	40 6 26%	33 31%
5 - Very easy	54 36%	2 33%	1 34%	3 54%	2 36%	19 45%	9 24%	3 41%	2 25%	23 40%	31 33%	15 44%	8 27%	30 36%	27 43%	54 6 36%	38 35%
TOTAL EASY	94 62%	3 64%	1 48%	3 63%	5 75%	29 69%	24 64%	5 72%	6 61%	36 62%	58 62%	23 67%	19 66%	55 66%	42 65%	94 62%	72 66%
Don't know	12 8%	1 12%	* 7%	- -%	- -%	*	1 3%	* 7%	2 16%	10 17% i	2 2%	- -%	1 2%	7 9%	6 9%	12 % 8%	10 9%

## QB12DE. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Being able to get through to your previous supplier to tell them you wanted to cancel their service

Base: Those switched their mobile phone network in last 12 months

		ACT	IONS TAI	KEN	8	SWITCH	IED & CC			SER\	COVE			cc	NSIDE	RED & C	OVERED		SERV	ICES COI	RED	
	Total	SWIT- CHED	CONSI	NEIT- HER	BUN- DLE	TV	BROAD BAND		FIXED LINE Calls	-	BROAD BAND		IXED LINE CALLS	BUN- DLE	ΤV	BROAD BAND		FIXED LINE Calls		BROAD         BAND		FIXED LINE Calls
Significance Level: 95%	TOtal	а	~b	~C	~d	~e	oand ~f	g	~h	-i -i	*j	k	*	~m	~n	~0	~p	~q	r ∼r	~S	~t	~u
Unweighted total	341	341	23	-	11	5	23	341	20	12	34	341	31	13	7	7	-	4	11	12	-	11
Effective Weighted Sample	119	119	12	-	9	4	17	119	13	9	25	119	22	6	4	6	-	2	6	10	-	6
Total	152	152	18	-	7	2	10	152	10	7	17	152	18	8	3	4	-	5	9	8	-	11
1 - Very difficult	8 6%	8 6 6%	-%	- -%	- -%	- -%	1 9%	8 6%	2 18%	- -%	1 5%	8 6%	2 11%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
2	7 5%	7 5 5%	2 5 12%	- -%	1 14%	* 17%	- -%	7 5%	1 12%	1 18%	1 6%	7 5%	2 13%	* 5%	* 1%	2 39%	- -%	- -%	* 5%	2 27%	- -%	* 4%
TOTAL DIFFICULT	15 10%	15 5 10%	2 5 12%	- -%	1 14%	* 17%	1 9%	15 10%	3 31%	1 18%	2 11%	15 10%	4 23%	* 5%	* 1%	2 39%	- -%	- -%	* 5%	2 27%	- -%	* 4%
3 - Neither	19 13%	19 5 13%	1 6%	- -%	1 15%	- -%	1 15%	19 13%	2 18%	1 12%	3 15%	19 13%	3 17%	- -%	* 14%	* 8%	- -%	* 9%	* 4%	* 5%	- -%	* 4%
4	36 23%	36 23%	5 27%	- -%	1 14%	- -%	3 27%	36 23%	* 4%	1 14%	4 21%	36 23%	1 8%	1 16%	1 33%	- -%	- -%	4 79%	1 14%	- -%	- -%	4 36%
5 - Very easy	71 47%	71 5 47%	9 51%	- -%	3 42%	1 76%	5 47%	71 47%	4 39%	4 54%	8 45%	71 47%	7 40%	5 70%	1 52%	2 52%	- -%	1 11%	6 68%	5 59%	- -%	6 50%
TOTAL EASY	107 70%	107 5 70%	14 5 78%	- -%	4 55%	1 76%	7 74%	107 70%	4 43%	5 68%	11 66%	107 70% I	9 48%	7 85%	2 85%	2 52%	- -%	4 91%	7 82%	5 59%	- -%	10 86%
Don't know	11 7%	11 5 7%	1 5 4%	- -%	1 16%	* 7%	* 1%	11 7%	1 8%	* 2%	1 8%	11 7%	2 11%	1 9%	- -%	- -%	- -%	- -%	1 9%	1 9%	- -%	1 7%

# QB12DE. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Being able to get through to your previous supplier to tell them you wanted to cancel their service

Base: Those switched their mobile phone network in last 12 months

		TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		;	SERVICES	S AT HOME	Ē
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	е	f	~g	~h	i	j	*k	*	m	n	0	р
Unweighted total	341	8	10	11	9	101	91	11	17	129	212	70	73	221	265	341	294
Effective Weighted Sample	119	6	7	9	8	35	26	8	12	46	73	26	21	72	119	119	93
Total	152	5	3	6	7	42	38	7	10	58	94	34	29	84	64	152	108
1 - Very difficult	8 6%	-%	- -%	- -%	1 13%	5 13%	1 4%	* 4%	2 16%	3 5%	5 6%	4 11%	1 5%	4 4%	2 4%	8 6%	6 5%
2	7 5%	* 6%	- -%	- -%	1 14%	2 4%	3 9%	- -%	2 23%	* 1%	6 7%	2 5%	3 10%	7 8%	5 7%	7 5 5%	7 6%
TOTAL DIFFICULT	15 10%	* 6%	- -%	- -%	2 27%	7 17%	5 12%	* 4%	4 39%	4 6%	12 12%	5 16%	4 15%	10 12%	7 11%	15 5 10%	13 12%
3 - Neither	19 13%	1 19%	* 13%	1 20%	1 16%	3 7%	7 18%	3 46%	- -%	6 11%	13 14%	3 8%	5 18%	12 14%	9 14%	19 5 13%	15 14%
4	36 23%	1 21%	* 14%	1 16%	2 29%	14 32%	11 30%	- -%	1 14%	10 17%	25 27%	11 31%	7 24%	23 27%	11 18%	36 23%	32 30% n
5 - Very easy	71 47%	3 54%	2 69%	4 64%	2 28%	18 43%	15 39%	3 50%	4 39%	30 51%	41 44%	15 45%	13 44%	32 38%	29 46%	71 5 47%	39 36%
TOTAL EASY	107 70%	4 75%	2 82%	4 80%	4 57%	32 75%	26 70%	3 50%	5 52%	40 68%	67 71%	26 76%	19 67%	55 65%	40 63%	107 5 70%	71 66%
Don't know	11 7%	- -%	* 5%	- -%	- -%	* 1%	- -%	- -%	1 8%	9 15% i	3 3%	*%	- -%	7 8%	7 12%	11 5 7%	9 8%

## QB12DF. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Having to tell your previous supplier that you wanted to cancel their service

Base: Those switched their mobile phone network in last 12 months

		ACT	IONS TAK	KEN	S	WITCH	HED & CO	VERED		SER	VICES S	WITCHEE RED	8 (	cc	ONSIDE	RED & (	COVEREI	)	SERV	ICES COI		ED &
	Total	SWIT-	CONSI DERED		BUN-	T1/		MOB.	FIXED LINE CALLS				IXED LINE CALLS	BUN-			MOB. PHONE	FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	~b	HER ~c	DLE ~d	TV ∼e	BAND ~f	g	~h	<b>TV</b> ∼i	BAND *i	k	*	DLE ~m	<b>TV</b> ∣ ~n	BAND ~0	~p	~q	<b>TV</b> ∼r	BAND ~S	~t	~u
Unweighted total	341	341	23	_	11	5	23	341	20	12	34	341	31	13	7	7		4	11	12	_	11
Effective Weighted Sample	119	119	12	-	9	4	17	119	13	9	25	119	22	6	4	6	-	2	6	10	-	6
Total	152	152	18	-	7	2	10	152	10	7	17	152	18	8	3	4	-	5	9	8	-	11
1 - Very difficult	9 6%	9 6%	- %	- -%	1 14%	- -%	1 % 9%	9 6%	1 12%	1 14%	2 11%	9 6%	2 13%	- -%	* 1%	- -%	-%	- -%	- -%	- -%	- -%	- -%
2	4 3%	4 5 3%	- %	- -%	- -%	* 17%	- % -%	4 3%	* 2%	* 4%	- -%	4 3%	* 1%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%
TOTAL DIFFICULT	13 8%	13 5 8%	- %	- -%	1 14%	* 17%	1 6 9%	13 8%	2 15%	1 18%	2 11%	13 8%	3 14%	- -%	* 1%	-%	-%	- -%	- -%	- -%	- -%	- -%
3 - Neither	21 14%	21 6 14%	2 3 13%	- -%	* 7%	- -%	2 6 16%	21 14%	1 13%	* 7%	2 12%	21 14%	2 10%	2 19%	1 26%	*	-%	* 9%	2 18%	1 10%	- -%	1 11%
4	34 23%	34 6 23%	5 28%	- -%	1 17%	- -%	2 6 19%	34 23%	3 25%	1 14%	3 18%	34 23%	4 22%	- -%	* 17%	1 27%	-%	4 79%	* 4%	1 15%	- -%	4 32%
5 - Very easy	72 47%	72 6 47%	10 55%	- -%	3 47%	1 76%	5 6 55%	72 47%	4 39%	4 59%	9 51%	72 47%	8 42%	6 71%	1 55%	3 65%	-%	1 11%	6 69%	5 66%	- -%	6 50%
TOTAL EASY	107 70%	107 6 70%	15 83%	- -%	5 64%	1 76%	7 % 74%	107 70%	7 64%	5 73%	12 69%	107 70%	11 64%	6 71%	2 73%	4 92%	-%	4 91%	6 73%	6 81%	- -%	9 82%
Don't know	11 8%	11 5 8%	1 4%	- -%	1 16%	* 7%	* 6 1%	11 8%	1 8%	* 2%	1 8%	11 8%	2 11%	1 9%	- -%	-%	-%	- -%	1 9%	1 9%	- -%	1 7%

# QB12DF. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Having to tell your previous supplier that you wanted to cancel their service

Base: Those switched their mobile phone network in last 12 months

	ŗ	TV PROCES S	ВВ	PROCESS	<b>;</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		<b>;</b>	SERVICES	S AT HOME	Ē
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	е	f	~g	~h	i	j	*k	*	m	n	0	р
Unweighted total	341	8	10	11	9	101	91	11	17	129	212	70	73	221	265	341	294
Effective Weighted Sample	119	6	7	9	8	35	26	8	12	46	73	26	21	72	119	119	93
Total	152	5	3	6	7	42	38	7	10	58	94	34	29	84	64	152	108
1 - Very difficult	9	-	-	-	2	6	1	-	2	3	6	4	1	4	3	9	6
	6%	-%	-%	-%	27%	14%	3%	-%	23%	5%	6%	13%	4%	5%	4%	6%	6%
2	4	*	-	-	-	*	2	-	*	1	3	*	*	3	1	4	3
	3%	6%	-%	-%	-%	1%	4%	-%	2%	2%	3%	1%	1%	3%	2%	3%	3%
TOTAL DIFFICULT	13	*	-	-	2	6	3	-	3	5	8	5	1	7	4	13	9
	8%	6%	-%	-%	27%	15%	7%	-%	26%	8%	9%	14%	4%	8%	6%	6 8%	8%
3 - Neither	21	*	*	*	1	7	6	1	1	6	16	6	4	15	10	21	17
	14%	10%	13%	9%	17%	16%	15%	16%	6%	10%	17%	19%	14%	18%	16%	6 14%	16%
4	34	1	*	1	1	11	13	2	2	9	25	8	10	22	12	34	32
	23%	21%	12%	20%	19%	26%	36%	27%	21%	16%	27%	23%	34%	27%	19%	6 23%	30%
5 - Very easy	72	3	2	4	3	18	16	4	4	30	43	15	14	32	31	72	41
	47%	62%	71%	71%	37%	42%	42%	56%	39%	51%	45%	44%	48%	39%	48%	6 47%	37%
TOTAL EASY	107	4	2	5	4	29	29	6	6	39	68	23	23	55	43	107	73
	70%	83%	82%	91%	56%	68%	77%	84%	60%	67%	72%	67%	81%	66%	66%	6 70%	67%
Don't know	11 8%	- -%	* 5%	- -%	- -%	1 1%	- -%	- -%	1 8%	9 15% i	3 3%	*%	- -%	7 8%	8 12%	11 % 8%	9 9%

QB12DG. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Getting your previous supplier to provide you with the information that you needed to be able to switch to another supplier

Base: Those switched their mobile phone network in last 12 months

		ACT	TIONS TA	KEN	8	SWITCH	HED & CO			SERV	ICES SV			co	NSIDEF	RED & C	OVERE		SER	VICES CON	RED	
	Total	SWIT-	CONSI		BUN-				FIXED Line Calls				IXED LINE CALLS	BUN-		BROAD		FIXED Line Calls	T) (			FIXED Line Calls
Significance Level: 95%	Total	CHED a	~b	HER ~c	<b>DLE</b> ∼d	TV ∼e	BAND ∼f	g	~h	TV E ∼i	BAND *j	k	*	<b>DLE</b> ∼m	TV I ∼n	BAND ~0	~p	~q	<b>TV</b> ∼r	BAND ~s	~t	~u
Unweighted total	341	341	23	-	11	5	23	341	20	12	34	341	31	13	7	7	-	4	11	12	-	11
Effective Weighted Sample	119	119	12	-	9	4	17	119	13	9	25	119	22	6	4	6	-	2	6	10	-	6
Total	152	152	18	-	7	2	10	152	10	7	17	152	18	8	3	4	-	5	9	8	-	11
1 - Very difficult	10 79	10 % 7%	- % -%	- -%	1 14%	1 41%	2 5 17%	10 7%	2 16%	2 24%	3 16%	10 7%	3 15%	- -%	- -%	- -%	- -%	- -%	-%	- % -%	- -%	- -%
2	8 5°	8 % 5%	2 % 9%	- -%	1 12%	- -%	1 7%	8 5%	2 18%	1 12%	2 9%	8 5%	3 15%	- -%	- -%	1 27%	- -%	* 9%	- -%	1 6 15%	- -%	* 4%
TOTAL DIFFICULT	19 12 <sup>0</sup>	19 % 12%	2 % 9%	- -%	2 26%	1 41%	2 5 25%	19 12%	3 33%	3 36%	4 25%	19 12%	5 30% k	- -%	- -%	1 27%	- -%	* 9%	- -%	1 6 15%	- -%	* 4%
3 - Neither	26 17 <sup>9</sup>	26 % 17%	2 % 9%	- -%	- -%	* 17%	1 5 12%	26 17%	1 11%	* 4%	1 7%	26 17%	1 6%	* 6%	* 19%	* 8%	- -%	1 11%	1 9%	1 6 10%	- -%	1 8%
4	32 21	32 % 21%	5 % 27%	- -%	2 30%	- -%	1 14%	32 21%	1 14%	2 28%	4 21%	32 21%	4 21%	1 14%	1 29%	- -%	- -%	4 79%	1 14%	- % -%	- -%	4 36%
5 - Very easy	62 40°	62 % 40%	9 % 51%	- -%	2 28%	1 35%	5 48%	62 40%	4 39%	2 30%	7 40%	62 40%	6 34%	6 70%	1 52%	3 65%	- -%	- -%	6 68%	5 66%	- -%	5 45%
TOTAL EASY	94 62°	94 % 62%	14 % 78%	- -%	4 58%	1 35%	6 62%	94 62%	5 53%	4 58%	10 61%	94 62%	10 55%	7 84%	2 81%	3 65%	- -%	4 79%	7 82%	5 66%	- -%	9 81%
Don't know	14 9°	14 % 9%	1 % 4%	- -%	1 16%	* 7%	* 5 1%	14 9%	* 3%	* 2%	1 8%	14 9%	1 8%	1 9%	- -%	- -%	- -%	- -%	1 9%	1 6 9%	- -%	1 7%

QB12DG. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Getting your previous supplier to provide you with the information that you needed to be able to switch to another supplier

Base: Those switched their mobile phone network in last 12 months

	I	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	МОВ	BILE	CONTRA PROC		;	SERVICES	S AT HOME	Ē
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC e	C&R f	C&R ~g	NoT ~h	PAYG i	CON- TRACT	PAC *k	C&R	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	341	8	10	11	9	101	91	11	17	129	212	70	73	221	265	341	294
Effective Weighted Sample	119	6	7	9	8	35	26	8	12	46	73	26	21	72	119	119	93
Total	152	5	3	6	7	42	38	7	10	58	94	34	29	84	64	152	108
1 - Very difficult	10 7%	1 15%	- -%	1 14%	2 27%	7 15%	2 6%	- -%	3 27%	3 5%	7 8%	5 16%	2 7%	6 7%	5 8%	10 5 7%	8 7%
2	8 5%	1 19%	- -%	1 16%	1 10%	1 2%	5 13%	2 38%	* 2%	2 3%	7 7%	1 2%	3 12%	4 5%	4 6%	8 5 5%	7 6%
TOTAL DIFFICULT	19 12%	2 34%	- -%	2 31%	3 37%	7 17%	7 19%	2 38%	3 29%	5 8%	14 15%	6 18%	5 18%	10 12%	8 13%	19 5 12%	15 14%
3 - Neither	26 17%	- -%	13%	* 6%	* 6%	13 32% f	3 7%	* 4%	1 7%	4 6%	22 24% i	11 34% I	3 9%	15 18%	9 14%	26 5 17%	20 18%
4	32 21%	1 21%	* 14%	* 4%	2 33%	6 14%	15 40% e	* 3%	3 35%	13 23%	19 20%	3 7%	10 36% k	24 29%	13 20%	32 21%	28 26%
5 - Very easy	62 40%	2 45%	2 69%	3 59%	2 23%	16 37%	12 33%	4 54%	2 25%	24 42%	37 40%	14 41%	11 37%	27 32%	27 42%	62 40%	35 33%
TOTAL EASY	94 62%	3 66%	2 82%	3 63%	4 56%	22 51%	28 73%	4 58%	6 61%	38 65%	56 60%	16 48%	21 72%	50 60%	40 62%	94 62%	63 59%
Don't know	14 9%	- -%	* 5%	- -%	- -%	* *%	* 1%	- -%	* 3%	12 20% i	2 2%	* *%	*%	8 10%	7 10%	14 5 9%	10 9%

## QB12DH. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Arranging for the old and new services to stop and start at the right time

Base: Those switched their mobile phone network in last 12 months

		ACT	IONS TAK	ŒN	8	SWITCH	ED & CO	VERED		SER'	ICES S	WITCHED	8 (	CO	NSIDEI	RED & C	OVERED	1	SERVI	ICES COI		ED &
		SWIT-	CONSI DERED	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD	-	IXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS		BROAD I		IXED LINE CALLS
Significance Level: 95%	Total	CHED a	~b	HER ~c	DLE		BAND ~f	•	~h	TV ∼i	BAND *:	k	*1	DLE	TV ∼n	BAND	~n	~0	TV I	BAND	a-t	~!!
	244	-	-	0	~d	~e	00	g 244	~h	•	) 24	244	24	~m	7	~0	~p	~q	44	~S	(	~u
Unweighted total	341	341	23	-	11	5	23	341	20	12	34	341	31	13	1	1	-	4	11	12	-	11
Effective Weighted Sample	119	119	12	-	9	4	17	119	13	9	25	119	22	6	4	6	-	2	6	10	-	6
Total	152	152	18	-	7	2	10	152	10	7	17	152	18	8	3	4	-	5	9	8	-	11
1 - Very difficult	7	7	2	-	-	*	*	7	1	*	*	7	1	*	-	1	-	-	*	2	-	*
	4%	5 4%	9%	-%	-%	17%	3%	4%	12%	4%	2%	4%	7%	5%	-%	27%	-%	-%	5%	20%	-%	4%
2	5	5	-	-	1	-	-	5	1	1	1	5	2	-	-	-	-	-	-	-	-	-
	3%	3%	-%	-%	14%	-%	-%	3%	8%	14%	6%	3%	11%	-%	-%	-%	-%	-%	-%	-%	-%	-%
TOTAL DIFFICULT	11	11	2	-	1	*	*	11	2	1	1	11	3	*	-	1	-	-	*	2	-	*
	8%	5 8%	9%	-%	14%	17%	3%	8%	21%	18%	8%	8%	18%	5%	-%	27%	-%	-%	5%	20%	-%	4%
3 - Neither	19	19	1	-	*	-	2	19	3	*	2	19	3	1	*	*	-	1	*	*	-	1
	12%	5 12%	7%	-%	7%	-%	16%	12%	25%	7%	12%	12%	17%	9%	19%	8%	-%	11%	4%	5%	-%	5%
4	35	35	5	-	2	-	1	35	1	2	4	35	3	1	1	-	-	4	1	-	-	4
	23%	23%	29%	-%	30%	-%	14%	23%	10%	28%	21%	23%	18%	7%	29%	-%	-%	89%	14%	-%	-%	40%
5 - Very easy	77	77	9	-	3	1	6	77	4	3	9	77	6	5	1	3	-	-	6	5	-	5
	51%	5 51%	51%	-%	34%	76%	66%	51%	37%	46%	52%	51%	36%	70%	52%	65%	-%	-%	68%	66%	-%	45%
TOTAL EASY	112	112	15	-	5	1	8	112	5	5	12	112	10	6	2	3	-	4	7	5	-	9
	74%	5 74%	80%	-%	64%	76%	80%	74%	46%	73%	73%	74%	54%	77%	81%	65%	-%	89%	82%	66%	-%	85%
Don't know	10	10	1	-	1	*	*	10	1	*	1	10	2	1	-	-	-	-	1	1	-	1
	6%	6 6%	4%	-%	16%	7%	1%	6%	8%	2%	8%	6%	11%	9%	-%	-%	-%	-%	9%	9%	-%	7%

# QB12DH. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Arranging for the old and new services to stop and start at the right time

Base: Those switched their mobile phone network in last 12 months

	ı	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		<b>;</b>	SERVICE!	S AT HOME	Ē
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	е	f	~g	~h	i	j	*k	*I	m	n	0	р
Unweighted total	341	8	10	11	9	101	91	11	17	129	212	70	73	221	265	341	294
Effective Weighted Sample	119	6	7	9	8	35	26	8	12	46	73	26	21	72	119	119	93
Total	152	5	3	6	7	42	38	7	10	58	94	34	29	84	64	152	108
1 - Very difficult	7	*	-	*	-	1	2	-	1	2	4	*	2	6	3	7	4
	4%	6%	-%	6%	-%	2%	6%	-%	13%	4%	5%	1%	6%	7%	5%	6 4%	4%
2	5	-	-	-	1	1	1	-	2	1	4	1	*	4	2	5	4
	3%	-%	-%	-%	14%	3%	4%	-%	19%	2%	4%	3%	2%	4%	3%	6 3%	4%
TOTAL DIFFICULT	11	*	-	*	1	2	4	-	3	3	8	2	2	9	5	11	8
	8%	6%	-%	6%	14%	4%	10%	-%	32%	6%	9%	5%	8%	11%	9%	6 8%	8%
3 - Neither	19	*	*	*	1	11	4	2	1	4	15	9	4	9	8	19	17
	12%	10%	13%	9%	17%	25%	11%	36%	7%	6%	16%	26%	14%	10%	13%	6 12%	16%
4	35	1	*	1	2	9	14	*	3	12	23	7	8	24	11	35	31
	23%	21%	14%	10%	33%	22%	36%	3%	31%	21%	24%	22%	29%	29%	18%	6 23%	28%
5 - Very easy	77	3	2	4	2	20	16	4	2	31	47	16	14	37	33	77	46
	51%	62%	69%	75%	36%	48%	42%	61%	22%	52%	49%	47%	48%	45%	52%	6 51%	43%
TOTAL EASY	112	4	2	5	5	30	30	4	5	43	69	23	22	61	44	112	77
	74%	83%	82%	85%	69%	70%	79%	64%	53%	74%	74%	69%	78%	73%	69%	6 74%	71%
Don't know	10 6%	- -%	* 5%	- -%	- -%	* *%	* *%	- -%	1 8%	8 15% i	1 1%	*%	* *%	4 5%	6 9%	10 6%	6 6%

QB10E. How easy or difficult did you find this switching process for fixed line phone (calls)?

Base: Those who have switched their fixed line phone supplier in last 12 months (including those with fixed line phone in a bundle of services

		ACT	TIONS TAK	KEN	5	SWITCH	IED & CO	VERED		SER	VICES S	WITCHE ERED	D &	cc	NSIDER	ED & C	OVERED	)	SERV	ICES CO COVE		ED &
		SWIT-	CONSI DERED		BUN-				IXED LINE CALLS				FIXED LINE CALLS	BUN-				FIXED LINE CALLS				FIXED LINE Calls
Significance Level: 95%	Total	CHED a	~b	HER ~c	<b>DLE</b>	<b>TV</b> ∼e	BAND f	*g	h	<b>TV</b>	BAND	*k	1	<b>DLE</b> ∼m	TV E ∼n	SAND ~o	~p	~q	TV ∼r	BAND ~s	~t	~u
Unweighted total	335	335	17	-	120	7	117	31	216	72	228	39	335	1	2	4	15	٩ -	2	3	12	_
Effective Weighted Sample	225	225	14	_	85	5	85	22	142	55	167	25	225	1	1	4	13	_	1	3	11	_
Total	243	243	13	_	98	6	66	18	145	73	148	27	243	1	2	1	14	_	2	1	10	_
1 - Very difficult	14 6%	14	-	- -%	4 4%	1 16%	3	- -%	9 7%	3 4%	8 5%	-	14 6%	- -%	- -%	- -%	1 5%	- -%	- -%	- -%	- -%	- -%
2	13 6%	13 6%	- % -%	- -%	1 1%	- -%	2 4%	1 4%	12 8% d	- -%	4 2%	1 2%	13 6%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
TOTAL DIFFICULT	27 11%	27 % 11%	- % -%	- -%	5 5%	1 16%	6 9%	1 4%	22 15% d	3 4%	11 8%	1 2%	27 11%	- -%	- -%	- -%	1 5%	- -%	- -%	- -%	- -%	- -%
3 - Neither	27 119	27 % 11%	1 6 10%	- -%	11 11%	* 4%	10 16%	6 35% dfh	17 12%	8 11%	19 13%	7 27% I	27 11%	- -%	- -%	* 11%	1 9%	- -%	- -%	- -%	1 13%	- -%
4	45 19%	45 % 19%	4 6 28%	- -%	17 17%	3 55%	15 23% g	1 3%	29 20%	16 22%	30 20%	4 14%	45 19%	- -%	- -%	* 32%	3 23%	- -%	- -%	* 35%	3 33%	- -%
5 - Very easy	138 57%	138 % 57%	8 62%	- -%	61 62%	1 25%	34 51%	9 53%	77 53%	44 60%	84 56%	15 53%	138 57%	1 100%	2 100%	1 58%	9 63%	- -%	2 100%	1 65%	6 55%	- -%
TOTAL EASY	183 75%	183 % 75%	12 6 90%	- -%	78 79% g	5 80%	49 74%	10 56%	106 73%	59 81%	113 76%	18 67%	183 75%	1 100%	2 100%	1 89%	12 86%	- -%	2 100%	1 100%	9 87%	- -%
Don't know	5 2%	5 % 2%	- % -%	- -%	5 5% h	- -%	1 1%	1 6% h	1 1%	3 4%	5 4%	1 4%	5 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

QB10E. How easy or difficult did you find this switching process for fixed line phone (calls)?

Base: Those who have switched their fixed line phone supplier in last 12 months (including those with fixed line phone in a bundle of services

	ı	TV PROCES S	ВВ	PROCESS		MP PRO	CESS	LL PROC	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOME	Ē
Significance Level: 95%	Total	C&R *a	MAC *b	C&R *c	NoT d	PAC ~e	C&R ~f	<b>C&amp;R</b> *g	NoT h	PAYG	CON- TRACT	PAC ~k	C&R ~	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	335	48	31	59	102	14	10	9 75	206	161	161	8	7	230	298	322	р 335
Effective Weighted Sample	225	35	23	41	85	10	5	52	150	113	109	6	4	157	211	221	225
Total	243	50	16	34	83	12	7	49	173	118	109	5	4	172	193	227	243
1 - Very difficult	14 6%	2 4%	1 8%	2 7%	3 3%	- -%	- -%	8 15% h	5 3%	5 4%	6 5%	- -%	- -%	7 4%	10 5%	10 5 5%	14 6%
2	13 6%	- -%	1 5%	1 4%	1 2%	- -%	1 10%	3 7%	10 6%	6 5%	8 7%	- -%	1 18%	10 6%	11 5%	13 6%	13 6%
TOTAL DIFFICULT	27 11%	2 4%	2 13%	4 11%	4 5%	- -%	1 10%	11 22% h	15 9%	10 9%	13 12%	- -%	1 18%	17 10%	21 11%	24 5 10%	27 11%
3 - Neither	27 11%	8 15%	3 18%	8 24% d	6 7%	3 30%	2 35%	15 32% h	9 5%	11 10%	16 14%	2 33%	2 53%	19 11%	23 12%	27 5 12%	27 11%
4	45 19%	10 19%	4 23%	6 17%	19 22%	2 18%	- -%	7 14%	37 21%	20 17%	25 23%	- -%	- -%	35 20%	42 22%	44 5 19%	45 19%
5 - Very easy	138 57%	28 57%	6 37%	14 42%	55 66% bc	6 52%	4 55%	15 30%	112 65% g	74 63% j	52 48%	3 67%	1 30%	96 56%	102 53%	127 56%	138 57%
TOTAL EASY	183 75%	38 76%	10 61%	20 58%	74 88% bc	8 70%	4 55%	21 43%	149 86% g	94 79%	77 71%	3 67%	1 30%	131 76%	144 74%	171 5 75%	183 75%
Don't know	5 2%	2 4%	1 8% d	2 6% d	- -%	- -%	- -%	1 3% h	- -%	2 2%	3 3%	- -%	- -%	5 3%	5 3%	5 5 2%	5 2%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

Prepared by Saville Rossiter-Base: 01727 899 399

# QB11E. Did you face any problems or issues when switching from one provider to another for your fixed line phone (calls)?

Base: Those switched their fixed line phone supplier in last 12 months

		AC1	IONS TAP	KEN	5	SWITCH	HED & CO	VERED		SER	VICES SV COVE		D &	CC	ONSIDEI	RED & CO	OVEREI	)	SER\	VICES CO	NSIDERE RED	ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD I		FIXED LINE CALLS	BUN-		BROAD I	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	~b	~c	~d	~e	f	~g	h	~i	j	~k	I	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	216	216	9	-	1	6	117	20	216	7	118	21	216	1	1	4	7	-	1	3	5	-
Effective Weighted Sample	142	142	7	-	1	4	85	13	142	4	86	14	142	1	1	4	5	-	1	3	4	-
Total	145	145	4	-	*	5	66	10	145	5	66	11	145	1	*	1	6	-	*	1	3	-
Yes	26 18%	26 6 18%	* % 8%	- -%	- -%	*	9 6 13%	1 10%	26 18%	* 7%	9 13%	1 10%	26 18%	1 100%	- -%	* 32%	1 13%	- -%	- -%	* 35%	- -%	- -%
No	113 78%	113 6 78%	4 5 92%	- -%	* 100%	4 92%	53 6 81%	7 72%	113 78%	5 93%	53 81%	8 73%	113 78%	- -%	* 100%	1 68%	5 87%	- -%	* 100%	1 65%	3 100%	- -%
Don't know	4 3%	4 6 3%	- %	- -%	- -%	- -%	2 3%	2 18%	4 3%	- -%	2 3%	2 18%	4 3%	- -%	- -%	- -%	- -%	- -%	- -%	- 5 -%	- -%	- -%

# QB11E. Did you face any problems or issues when switching from one provider to another for your fixed line phone (calls)?

Base: Those switched their fixed line phone supplier in last 12 months

		TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	МОВ	ILE	CONTRA PROC		s	ERVICES	S AT HOME	Ē
Significance Level: 95%	Total	<b>C&amp;R</b> ~a	MAC ~b	<b>C&amp;R</b> ~c	<b>NoT</b> *d	PAC ~e	C&R ~f	<b>C&amp;R</b> *g	<b>NoT</b> h	PAYG i	CON- TRACT	PAC ~k	C&R ~l	<b>TV</b> m	BROAD BAND n	MOB. PHONE	FIXED LINE VOICE
Unweighted total	216	5	25	27	49	4	7	37	145	101	107	3	6	139	188	208	216
Effective Weighted Sample	142	4	19	22	37	3	4	27	100	68	68	2	3	91	128	136	142
Total	145	3	11	13	33	2	4	24	109	70	67	2	3	87	111	138	145
Yes	26 18%	* 14%	2 13%	4 27%	3 8%	- -%	* 8%	11 46% h	14 13%	8 12%	13 20%	- -%	* 9%	15 17%	19 17%	22 16%	26 18%
No	113 78%	2 86%	9 83%	8 58%	29 89%	2 100%	1 38%	9 39%	93 86% g	61 87%	49 73%	2 100%	1 31%	70 81%	88 80%	110 80%	113 78%
Don't know	4 3%	- -%	* 3%	1 10%	- -%	- -%	2 54%	3 12%	1 1%	1 2%	3 4%	- -%	2 59%	1 1%	2 2%	4 3%	4 3%

# QB12EA. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Finding information about other suppliers you could use

Base: Those switched their fixed line phone supplier in last 12 months

		ACT	IONS TAK	EN	s	SWITCH	HED & CO	VERED		SER'	VICES SI COVE		D &	CO	ONSIDE	RED & (	COVERE	)	SERVI	CES CO COVE	NSIDERE RED	:D &
	Ŧ.,	SWIT-	CONSI DERED N		BUN-	<b>-</b> 71			FIXED LINE CALLS			MOB.	IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS				LINE CALLS
Significance Level: 95%	Total	CHED a	~b	HER ~c	DLE ~d	TV ∼e	BAND f	~g	h	<b>TV</b> ∼i	BAND i	~k	1	<b>DLE</b> ∼m	<b>TV</b> ∼n	BAND ~o	~p	~a	<b>TV</b> ∣ ~r	BAND ~s	~t	~u
Unweighted total	216	216	9	_	1	6	117	20	216	7	118	21	216	1	1	4	7	-	1	3	5	-
Effective Weighted Sample	142	142	7	_	1	4	85	13	142	4	86	14	142	1	1	4	5	_	1	3	4	_
Total	145	145	4	_	*	5	66	10	145	5	66	11	145	1	*	1	6	_	*	1	3	_
1 - Very difficult	4 3%	4 6 3%	-%	- -%	- -%	- -%	2	1 12%	4 3%	- -%	2 3%	1 12%	4 3%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%
2	3 2%	3 6 2%	-%	- -%	- -%	1 12%	3 4%	- -%	3 2%	1 11%	3 4%	- -%	3 2%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%
TOTAL DIFFICULT	8 5%	8 6 5%	-%	- -%	- -%	1 12%	5 % 7%	1 12%	8 5%	1 11%	5 7%	1 12%	8 5%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%
3 - Neither	28 20%	28 6 20%	2 39%	- -%	- -%	1 25%	12 6 18%	2 22%	28 20%	1 23%	12 18%	2 21%	28 20%	- -%	- -%	* 30%	1 25%	- -%	- -%	* 33%	1 46%	- -%
4	31 22%	31 6 22%	2 45%	- -%	- -%	2 48%	14 6 21%	2 18%	31 22%	2 44%	14 21%	2 18%	31 22%	1 100%	- -%	1 60%	2 36%	- -%	- -%	1 67%	1 43%	- -%
5 - Very easy	71 49%	71 6 49%	* % 8%	- -%	* 100%	1 15%	32 49%	5 46%	71 49%	1 22%	33 49%	5 48%	71 49%	- -%	* 100%	* 11%	2 33%	- -%	* 100%	- -%	- -%	- -%
TOTAL EASY	102 71%	102 6 71%	2 53%	- -%	* 100%	3 63%	46 6 70%	7 64%	102 71%	3 66%	46 70%	7 66%	102 71%	1 100%	* 100%	1 70%	4 70%	- -%	* 100%	1 67%	1 43%	- -%
Don't know	6 4%	6 6 4%	* 5 7%	- -%	- -%	- -%	3 5%	* 1%	6 4%	- -%	3 5%	* 1%	6 4%	- -%	- -%	- -%	* 6%	- -%	- -%	- -%	* 11%	- -%

## QB12EA. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Finding information about other suppliers you could use

Base: Those switched their fixed line phone supplier in last 12 months

	ı	TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		;	SERVICES	S AT HOME	Ε
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	*d	~e	~f	*g	h	i	j	~k	~	m	n	0	р
Unweighted total	216	5	25	27	49	4	7	37	145	101	107	3	6	139	188	208	216
Effective Weighted Sample	142	4	19	22	37	3	4	27	100	68	68	2	3	91	128	136	142
Total	145	3	11	13	33	2	4	24	109	70	67	2	3	87	111	138	145
1 - Very difficult	4 3%	- -%	- -%	1 7%	1 3%	- -%	- -%	1 4%	4 3%	3 5%	1 2%	- -%	- -%	2 2%	3 3%	4 % 3%	4 3%
2	3 2%	1 21%	1 7%	1 6%	1 3%	- -%	- -%	1 5%	2 2%	1 2%	2 3%	- -%	- -%	3 3%	3 3%	3 2%	3 2%
TOTAL DIFFICULT	8 5%	1 21%	1 7%	2 12%	2 6%	- -%	- -%	2 9%	5 5%	4 6%	3 5%	- -%	- -%	4 5%	7 6%	8 6%	8 5 5%
3 - Neither	28 20%	1 45%	3 28%	2 15%	5 15%	* 21%	1 18%	5 19%	22 20%	16 22%	13 19%	* 23%	1 20%	16 18%	21 19%	28 6 21%	28 20%
4	31 22%	* 9%	1 12%	2 15%	8 25%	* 16%	2 45%	6 26%	23 21%	12 17%	17 26%	* 17%	2 50%	20 23%	27 25%	29 6 21%	31 22%
5 - Very easy	71 49%	1 26%	6 51%	6 44%	16 50%	1 56%	1 37%	10 43%	56 51%	36 51%	31 47%	1 61%	1 30%	42 48%	51 46%	67 6 49%	71 49%
TOTAL EASY	102 71%	1 35%	7 63%	8 59%	25 75%	1 72%	3 82%	16 69%	79 73%	48 69%	49 72%	1 77%	3 80%	62 71%	78 71%	97 6 70%	102 5 71%
Don't know	6 4%	- -%	* 3%	2 13%	1 4%	* 7%	- -%	1 3%	2 2%	2 3%	2 4%	- -%	- -%	5 6%	4 4%	4 6 3%	6 4%

## QB12EB. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Knowing what steps you needed to take to switch from one supplier to another

Base: Those switched their fixed line phone supplier in last 12 months

		ACT	IONS TAP	KEN	s	SWITCH	IED & CC	VERED		SER'	VICES S	WITCHEI RED	D &	co	NSIDE	RED & C	OVERED	)	SERVI	ICES COI		.D &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD	-	IXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS	1	BROAD I		IXED LINE CALLS
Significance Level: 95%	Total	CHED a	~b	HER ~c	DLE ~d	<b>TV</b> ∼e	BAND f	~g	h	<b>TV</b> ∼i	BAND	~k	1	DLE ~m	TV ∼n	BAND ~0	~p	~a	TV I ∼r	BAND ~s	~t	~u
	216	216	9	C	u 1	6	117	9 20	216	7	118	21	216	1	1	1	γ 7	Ч	1	3	5	u
Unweighted total			9 -	-	1	4				,				1	1	4	,	-	1	2	3	•
Effective Weighted Sample	142	142	,	-	1	4	85	13	142	4	86	14	142	1	1	4	5	-	1	3	4	-
Total	145	145	4	-	*	5	66	10	145	5	66	11	145	1	*	1	6	-	*	1	3	-
1 - Very difficult	6 4%	6 6 4%	-%	- -%	- -%	- -%	3 5%	1 12%	6 4%	- -%	3 5%	1 12%	6 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
2	6 4%	6 6 4%	-%	- -%	- -%	1 12%	2 3%	* 3%	6 4%	1 11%	2 3%	* 3%	6 4%	- -%	- -%	- -%	1 13%	- -%	- -%	- -%	- -%	- -%
TOTAL DIFFICULT	12 8%	12 6 8%	%	- -%	- -%	1 12%	5 8%	2 16%	12 8%	1 11%	5 8%	2 15%	12 8%	- -%	- -%	- -%	1 13%	- -%	- -%	- -%	- -%	- -%
3 - Neither	28 19%	28 6 19%	1 20%	- -%	- -%	2 43%	14 21%	4 34%	28 19%	2 39%	14 21%	4 33%	28 19%	- -%	- -%	- -%	1 16%	- -%	- -%	- -%	1 29%	- -%
4	36 25%	36 6 25%	3 61%	- -%	- -%	1 30%	15 24%	1 11%	36 25%	1 27%	15 23%	1 10%	36 25%	1 100%	* 100%	1 68%	2 30%	- -%	* 100%	1 65%	2 56%	- -%
5 - Very easy	63 43%	63 6 43%	1 19%	- -%	* 100%	1 15%	28 43%	4 38%	63 43%	1 22%	28 43%	4 41%	63 43%	- -%	- -%	* 32%	2 41%	- -%	- -%	* 35%	* 15%	- -%
TOTAL EASY	99 68%	99 68%	4 80%	- -%	* 100%	2 45%	43 66%	5 49%	99 68%	3 50%	44 66%	5 51%	99 68%	1 100%	* 100%	1 100%	4 71%	- -%	* 100%	1 100%	2 71%	- -%
Don't know	6 4%	6 6 4%	%	- -%	- -%	- -%	3 5%	* 1%	6 4%	- -%	3 5%	* 1%	6 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

# QB12EB. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Knowing what steps you needed to take to switch from one supplier to another

Base: Those switched their fixed line phone supplier in last 12 months

	I	TV PROCES S	ВВ	PROCESS	8	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA		<b>;</b>	SERVICE:	S AT HOMI	Ē
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	10101	~a	~b	~c	*d	~e	~f	*g	h	i	j	~k	~	m	n	0	p
Unweighted total	216	5	25	27	49	4	7	37	145	101	107	3	6	139	188	208	216
Effective Weighted Sample	142	4	19	22	37	3	4	27	100	68	68	2	3	91	128	136	142
Total	145	3	11	13	33	2	4	24	109	70	67	2	3	87	111	138	145
1 - Very difficult	6 4%	- -%	- -%	1 7%	2 5%	- -%	- -%	1 4%	4 4%	4 5%	2 3%	-%	- -%	3 3%	5 4%	6 6 4%	6 4%
2	6 4%	1 21%	* 1%	- -%	2 6%	- -%	* 10%	1 5%	5 4%	1 1%	5 7%	- -%	* 11%	6 6%	6 6%	6 6 4%	6 4%
TOTAL DIFFICULT	12 8%	1 21%	* 1%	1 7%	4 11%	- -%	* 10%	2 9%	9 8%	4 6%	7 11%	- -%	* 11%	8 10%	11 10%	11 6 8%	12 8%
3 - Neither	28 19%	- -%	5 43%	2 15%	6 17%	* 21%	2 62%	8 32%	18 17%	12 17%	16 24%	* 23%	2 69%	15 17%	22 20%	28 6 20%	28 5 19%
4	36 25%	1 53%	3 23%	2 18%	8 25%	* 16%	- -%	5 22%	29 26%	16 23%	18 27%	* 17%	- -%	21 25%	30 27%	35 6 25%	36 25%
5 - Very easy	63 43%	1 26%	3 30%	6 43%	15 45%	1 56%	1 28%	8 32%	50 46%	37 52% j	23 34%	1 61%	1 21%	38 44%	44 40%	59 6 43%	63 43%
TOTAL EASY	99 68%	2 79%	6 54%	8 62%	23 69%	1 72%	1 28%	13 54%	79 73%	53 75%	41 61%	1 77%	1 21%	59 69%	74 67%	94 68%	99 68%
Don't know	6 4%	- -%	* 3%	2 16%	1 3%	* 7%	- -%	1 5%	2 2%	2 2%	3 4%	- -%	- -%	4 5%	4 3%	4 6 3%	6 4%

QB12EC. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Knowing whether you needed to pay a cancellation or early termination charge to your previous supplier

Base: Those switched their fixed line phone supplier in last 12 months

		ACT	IONS TAP	KEN	5	SWITCH	IED & CC	VERED		SER	VICES S COVE	WITCHE RED	D &	CO	ONSIDE	RED & (	COVERED	)	SERV	ICES COI	NSIDERE RED	ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD I		FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	~b	HER ~c	DLE ~d	TV ∼e	BAND f	~0	h	<b>TV</b> ~i	BAND	~k		DLE ~m	TV ∼n	BAND ~0	~p	~a	TV ~r	BAND ~s	~t	~u
Unweighted total	216	216	9	-	u 1	6	117	~g 20	216	7	118	21	216	111	1	4	7 7	Ч	1	2	5	u
· ·			9 -	-	1	4				4				1	1	4	,	-	1	2	3	-
Effective Weighted Sample	142	142	,	-	1	4	85	13	142	4	86	14	142	1	1	4	5	-	1	3	4	-
Total	145	145	4	-	*	5	66	10	145	5	66	11	145	1	*	1	6	-	*	1	3	-
1 - Very difficult	11 8%	11 6 8%	-%	- -%	- -%	- -%	4 6%	1 12%	11 8%	- -%	4 6%	1 12%	11 8%	- -%	- -%	-%	1 13%	- -%	- -%	- -%	- -%	- -%
2	9 6%	9 6%	* 9%	- -%	- -%	- -%	3 4%	1 10%	9 6%	- -%	3 4%	1 10%	9 6%	- -%	- -%	-%	* 7%	- -%	- -%	- -%	* 14%	- -%
TOTAL DIFFICULT	20 14%	20 6 14%	* 9%	- -%	- -%	- -%	7 10%	2 22%	20 14%	- -%	7 10%	2 22%	20 14%	- -%	- -%	- -%	1 21%	- -%	- -%	- -%	* 14%	- -%
3 - Neither	36 25%	36 6 25%	3 59%	- -%	- -%	2 45%	16 25%	1 8%	36 25%	2 41%	16 25%	1 8%	36 25%	1 100%	- -%	* 28%	4 5 74%	- -%	- -%	* 31%	2 75%	- -%
4	27 19%	27 6 19%	1 16%	- -%	- -%	2 43%	15 23%	3 28%	27 19%	2 39%	15 23%	3 27%	27 19%	- -%	- -%	1 72%	-%	- -%	- -%	1 69%	- -%	- -%
5 - Very easy	51 35%	51 6 35%	* 8%	- -%	* 100%	1 12%	22 33%	3 28%	51 35%	1 20%	22 33%	3 31%	51 35%	- -%	* 100%	%	-%	- -%	* 100%	- -%	- -%	- -%
TOTAL EASY	78 54%	78 6 54%	1 24%	- -%	* 100%	3 55%	37 56%	6 56%	78 54%	3 59%	37 57%	6 58%	78 54%	- -%	* 100%	1 72%	-%	- -%	* 100%	1 69%	- -%	- -%
Don't know	11 8%	11 6 8%	* 7%	- -%	- -%	- -%	5 8%	1 14%	11 8%	- -%	5 8%	1 13%	11 8%	- -%	- -%	%	* 6%	- -%	- -%	- -%	* 11%	- -%

QB12EC. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Knowing whether you needed to pay a cancellation or early termination charge to your previous supplier

Base: Those switched their fixed line phone supplier in last 12 months

	F	TV PROCES S	ВВ	PROCESS	<b>;</b>	MP PRO	CESS	LL PROC	CESS	мов	ILE	CONTRA PROC		٤	SERVICES	S AT HOME	Ē
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT		CON- TRACT	PAC	C&R	TV	BROAD	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	*d	~e	~f	*g	h	i	j	~k	~	m	n	0	р
Unweighted total	216	5	25	27	49	4	7	37	145	101	107	3	6	139	188	208	216
Effective Weighted Sample	142	4	19	22	37	3	4	27	100	68	68	2	3	91	128	136	142
Total	145	3	11	13	33	2	4	24	109	70	67	2	3	87	111	138	145
1 - Very difficult	11 8%	- -%	* 1%	1 9%	3 8%	- -%	- -%	5 22% h	5 5%	4 5%	4 6%	- -%	- -%	4 4%	6 6%	8 6%	11 5 8%
2	9 6%	- -%	1 5%	1 5%	1 4%	* 21%	1 18%	1 4%	8 7%	1 2%	8 12% i	* 23%	1 20%	7 8%	9 8%	9 7%	9 6%
TOTAL DIFFICULT	20 14%	- -%	1 6%	2 15%	4 12%	* 21%	1 18%	6 26%	13 12%	5 7%	12 18%	* 23%	1 20%	11 12%	15 14%	17 12%	20 5 14%
3 - Neither	36 25%	2 79%	4 31%	4 27%	8 25%	- -%	* 8%	6 27%	28 26%	19 27%	16 24%	- -%	* 9%	20 23%	27 24%	35 25%	36 25%
4	27 19%	- -%	3 25%	1 5%	9 28%	* 16%	2 45%	5 20%	21 19%	11 15%	17 25%	* 17%	2 50%	16 18%	22 20%	27 20%	27 5 19%
5 - Very easy	51 35%	1 21%	2 20%	5 40%	10 31%	1 56%	1 28%	5 20%	40 37%	33 47% j	17 25%	1 61%	1 21%	34 39%	38 35%	50 36%	51 35%
TOTAL EASY	78 54%	1 21%	5 45%	6 45%	19 58%	1 72%	3 74%	10 40%	61 56%	43 62%	34 50%	1 77%	2 71%	49 57%	60 54%	77 56%	78 54%
Don't know	11 8%	- -%	2 18%	2 13%	2 5%	* 7%	- -%	2 7%	6 6%	3 5%	6 8%	- -%	- -%	7 8%	8 7%	9 6%	11

## QB12ED. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Keeping your current phone number

Base: Those switched their fixed line phone supplier in last 12 months

		ACT	IONS TAK	ŒN	s	SWITCH	HED & CO	VERED		SER'	VICES SI COVE		D &	CO	ONSIDER	RED & (	OVERED	)	SERVI	CES COI	NSIDERE RED	D &
		SWIT-	CONSI DERED		BUN-			MOB.	FIXED LINE CALLS			MOB.	IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS				IXED LINE CALLS
Significance Level: 95%	Total	CHED a	~b	HER ~c	DLE ~d	TV ∼e	BAND f	~g	h	<b>TV</b> ∼i	BAND i	~k	1	DLE ∼m	<b>TV</b> I ~n	BAND ~0	~p	~a	TV I ∼r	BAND ~s	~t	~u
Unweighted total	216	216	9	-	1	6	117	20	216	7	118	21	216	1	1	4	7	-	1	3	5	-
Effective Weighted Sample	142	142	7	_	1	4	85	13	142	4	86	14	142	1	1	4	5	_	1	3	4	_
Total	145	145	4	_	*	5	66	10	145	5	66	11	145	1	*	1	6	_	*	1	3	_
1 - Very difficult	13 9%	13	%	- -%	- -%	- -%	3	2 20%	13 9%	- -%	3 5%	2 19%	13 9%	- -%	- -%	-%	1 13%	- -%	- -%	-%	- -%	- -%
2	6 4%	6 5 4%	%	- -%	- -%	- -%	2 4%	1 7%	6 4%	- -%	2 4%	1 7%	6 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
TOTAL DIFFICULT	20 14%	20 5 14%	- %	- -%	- -%	- -%	6 6 9%	3 27%	20 14%	- -%	6 9%	3 26%	20 14%	- -%	- -%	- -%	1 13%	- -%	- -%	- -%	- -%	- -%
3 - Neither	11 8%	11 5 8%	-%	- -%	- -%	- -%	7 % 11%	1 8%	11 8%	- -%	7 11%	1 8%	11 8%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
4	22 15%	22 5 15%	1 20%	- -%	- -%	4 80%	11 6 17%	2 21%	22 15%	4 73%	11 17%	2 20%	22 15%	- -%	- -%	- -%	1 16%	- -%	- -%	- -%	1 29%	- -%
5 - Very easy	84 58%	84 58%	4 80%	- -%	* 100%	* 7%	35 53%	4 43%	84 58%	1 15%	35 53%	5 45%	84 58%	1 100%	* 100%	1 100%	4 71%	- -%	* 100%	1 100%	2 71%	- -%
TOTAL EASY	106 73%	106 5 73%	4 100%	- -%	* 100%	4 87%	46 6 70%	7 64%	106 73%	5 88%	46 70%	7 66%	106 73%	1 100%	* 100%	1 100%	5 87%	- -%	* 100%	1 100%	3 100%	- -%
Don't know	8 5%	8 5 5%	-%	- -%	- -%	1 13%	7 6 10%	* 1%	8 5%	1 12%	7 10%	* 1%	8 5%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

# QB12ED. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Keeping your current phone number

Base: Those switched their fixed line phone supplier in last 12 months

		TV PROCES S	ВВ	PROCESS	;	MP PRO	CESS	LL PROC	CESS	MO	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	Ē
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	*d	~e	~f	*g	h	į	j	~k	~	m	n	0	р
Unweighted total	216	5	25	27	49	4	7	37	145	101	107	3	6	139	188	208	216
Effective Weighted Sample	142	4	19	22	37	3	4	27	100	68	68	2	3	91	128	136	142
Total	145	3	11	13	33	2	4	24	109	70	67	2	3	87	111	138	145
1 - Very difficult	13 9%	- -%	- -%	2 16%	1 3%	- -%	- -%	7 30% h	5 5%	5 6%	6 8%	- -%	- -%	5 6%	9 8%	10 % 7%	13 9%
2	6 4%	- -%	1 9%	* 2%	1 3%	* 21%	* 10%	* 1%	6 5%	1 1%	5 8%	* 23%	* 11%	6 7%	6 6%	6 % 5%	6 4%
TOTAL DIFFICULT	20 14%	- -%	1 9%	2 18%	2 7%	* 21%	* 10%	7 31% h	11 10%	6 8%	11 16%	* 23%	* 11%	11 13%	15 14%	17 6 12%	20 14%
3 - Neither	11 8%	- -%	2 16%	1 11%	3 9%	- -%	* 8%	1 6%	8 8%	6 9%	5 8%	- -%	* 9%	4 5%	8 7%	11 6 8%	11 8%
4	22 15%	2 65%	2 13%	2 12%	7 23%	* 16%	2 54%	4 19%	17 16%	10 15%	12 5 18%	* 17%	2 59%	14 17%	20 18%	22 6 16%	22 15%
5 - Very easy	84 58%	12%	7 57%	5 38%	17 50%	1 56%	1 28%	8 35%	67 62% g	47 67% j	32 48%	1 61%	1 21%	50 58%	59 54%	80 6 58%	84 58%
TOTAL EASY	106 73%	2 78%	8 71%	7 50%	24 73%	1 72%	3 82%	13 54%	84 78% g	58 82% j	44 66%	1 77%	3 80%	65 75%	80 72%	102 % 74%	106 73%
Don't know	8 5%	1 22%	* 3%	3 21%	4 11%	* 7%	- -%	2 9%	5 4%	1 1%	7 10%	- -%	- -%	6 7%	8 7%	8 6%	8 5%

## QB12EE. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Being able to get through to your previous supplier to tell them you wanted to cancel their service

Base: Those switched their fixed line phone supplier in last 12 months

		ACT	TIONS TAK	ŒN	s	SWITCH	HED & CO	VERED		SER'	VICES SI COVE		<b>.</b> & C	CO	ONSIDER	RED & (	COVERED	)	SERVI	CES COI	NSIDERE RED	ED &
		SWIT-	CONSI		BUN-			MOB.	FIXED LINE CALLS				IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS				IXED LINE CALLS
Significance Level: 95%	Total	CHED a	~b	HER ~c	DLE ~d	TV ~e	BAND f	~g	h	TV ∼i	BAND i	~k	1	DLE ∼m	<b>TV</b> I ∼n	BAND ~0	~p	~a	<b>TV</b> ∣ ~r	BAND ~s	~t	~u
Unweighted total	216	216	9	-	1	6	117	20	216	7	118	21	216	1	1	4	7	٩ -	1	3	5	-
Effective Weighted Sample	142	142	7	_	1	4	85	13	142	4	86	14	142	1	1	4	5	_	1	3	4	_
Total	145	145	1	_	*	5	66	10	145	5	66	11	145	1	*	1	6	_	*	1	3	_
1 - Very difficult	15	15	7	_		3	4	10	15	J	4	11	15	'		'	1	_		ı	J	_
1 - Very difficult	10%		-%	-%	- -%	-%	5%	12%	10%	-%	5%	12%	10%	- -%	-%	-%	13%	-%	-%	-%	-%	-%
2	8 5%	8 6 5%	1 6 21%	- -%	- -%	*	4 6%	1 10%	8 5%	* 7%	4 6%	1 10%	8 5%	- -%	- -%	- -%	1 17%	- -%	- -%	- -%	1 31%	- -%
TOTAL DIFFICULT	23 16%	23 6 16%	1 6 21%	- -%	- -%	*	8 6 12%	2 22%	23 16%	* 7%	8 12%	2 22%	23 16%	- -%	- -%	- -%	2 30%	- -%	- -%	- -%	1 31%	- -%
3 - Neither	28 19%	28 6 19%	1 6 29%	- -%	- -%	1 25%	16 6 24%	2 23%	28 19%	1 23%	16 24%	2 22%	28 19%	- -%	- -%	- -%	1 23%	- -%	- -%	- -%	1 43%	- -%
4	25 17%	25 6 17%	-%	- -%	- -%	2 43%	12 6 19%	1 10%	25 17%	2 39%	12 19%	1 10%	25 17%	- -%	- -%	* 11%	-%	- -%	- -%	- -%	- -%	- -%
5 - Very easy	53 37%	53 6 37%	2 % 35%	- -%	* 100%	1 12%	24 36%	3 32%	53 37%	1 20%	24 37%	4 35%	53 37%	- -%	* 100%	1 61%	2 41%	- -%	* 100%	1 69%	* 15%	- -%
TOTAL EASY	78 54%	78 6 54%	2 % 35%	- -%	* 100%	3 55%	36 55%	4 42%	78 54%	3 59%	37 55%	5 45%	78 54%	- -%	* 100%	1 72%	2 41%	- -%	* 100%	1 69%	* 15%	- -%
Don't know	17 119	17 6 11%	1 6 15%	- -%	- -%	1 12%	6 6 10%	1 12%	17 11%	1 11%	6 9%	1 11%	17 11%	1 100%	- -%	* 28%	* 6%	- -%	- -%	* 31%	* 11%	- -%

## QB12EE. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Being able to get through to your previous supplier to tell them you wanted to cancel their service

Base: Those switched their fixed line phone supplier in last 12 months

	1	TV PROCES S	ВВ	PROCESS	8	MP PRO	CESS	LL PRO	CESS	МОВ	ILE	CONTRA PROC		S	SERVICES	S AT HOME	E
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	*d	~e	~f	*g	h	i	j	~k	~	m	n	0	р
Unweighted total	216	5	25	27	49	4	7	37	145	101	107	3	6	139	188	208	216
Effective Weighted Sample	142	4	19	22	37	3	4	27	100	68	68	2	3	91	128	136	142
Total	145	3	11	13	33	2	4	24	109	70	67	2	3	87	111	138	145
1 - Very difficult	15 10%	- -%	* 3%	3 21%	- -%	- -%	- -%	7 29% h	7 7%	7 10%	5 7%	- -%	- -%	6 7%	9 8%	11 % 8%	15 5 10%
2	8 5%	* 14%	- -%	- -%	4 12%	* 21%	* 10%	1 3%	7 6%	2 2%	6 9%	* 23%	* 11%	5 5%	8 7%	8 6%	8 5 5%
TOTAL DIFFICULT	23 16%	* 14%	* 3%	3 21%	4 12%	* 21%	* 10%	8 32% h	14 13%	8 12%	11 16%	* 23%	* 11%	11 13%	16 15%	19 6 14%	23 5 16%
3 - Neither	28 19%	1 45%	1 11%	2 15%	10 32%	- -%	2 62%	6 27%	20 18%	14 19%	14 21%	- -%	2 69%	18 21%	20 18%	27 6 20%	28 5 19%
4	25 17%	- -%	4 32%	2 16%	5 16%	* 16%	- -%	2 8%	20 19%	10 14%	15 22%	* 17%	- -%	15 18%	23 21%	25 6 18%	25 5 17%
5 - Very easy	53 37%	1 21%	4 38%	5 37%	10 30%	1 56%	1 28%	7 28%	40 37%	29 41%	22 33%	1 61%	1 21%	33 38%	38 34%	51 % 37%	53 37%
TOTAL EASY	78 54%	1 21%	8 71%	7 53%	15 46%	1 72%	1 28%	9 36%	60 56%	39 55%	37 54%	1 77%	1 21%	48 56%	61 55%	76 6 55%	78 54%
Don't know	17 11%	1 21%	2 15%	1 11%	3 9%	* 7%	- -%	1 5%	14 13%	10 14%	6 9%	- -%	- -%	9 11%	14 12%	16 6 11%	17 5 11%

## QB12EF. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Having to tell your previous supplier that you wanted to cancel their service

Base: Those switched their fixed line phone supplier in last 12 months

		ACT	IONS TAP	KEN	5	SWITCH	IED & CC	VERED		SER	VICES SI COVE	WITCHEI RED	<b>.</b> & C	CO	ONSIDE	RED & 0	COVERED	)	SERVI	CES CO	NSIDERE RED	ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		IXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-		BROAD		LINE CALLS	1	BROAD		FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	~b	HER ~c	DLE ~d	TV ∼e	BAND f	~a	h	TV ∼i	BAND	~k	1	DLE ~m	TV ∼n	BAND ~o	~p	~a	TV I ∼r	BAND ~s	~t	~u
Unweighted total	216	216	9		u 1	6	117	~g 20	216	7	118	21	216	111	1	4	ρ 7	Ч	1	2		u
· ·			9	-	1	4				,				1	1	4	,	-	, I	٥	5	-
Effective Weighted Sample	142	142	/	-	1	4	85	13	142	4	86	14	142	1	1	4	5	-	1	3	4	-
Total	145	145	4	-	*	5	66	10	145	5	66	11	145	1	*	1	6	-	*	1	3	-
1 - Very difficult	12 8%	12 5 8%	-%	- -%	- -%	*	3 5%	1 12%	12 8%	* 7%	3 5%	1 12%	12 8%	- -%	- -%	- -%	1 13%	- -%	- -%	- -%	- -%	- -%
2	9 6%	9 6%	1 21%	- -%	- -%	- -%	6 9%	1 7%	9 6%	- -%	6 9%	1 7%	9 6%	- -%	- -%	- -%	1 17%	- -%	- -%	- -%	1 31%	- -%
TOTAL DIFFICULT	21 14%	21 6 14%	1 21%	- -%	- -%	* 8%	9 14%	2 20%	21 14%	* 7%	9 14%	2 19%	21 14%	- -%	- -%	- -%	2 30%	- -%	- -%	- -%	1 31%	- -%
3 - Neither	31 21%	31 6 21%	1 20%	- -%	- -%	2 37%	16 24%	1 11%	31 21%	2 34%	16 24%	1 10%	31 21%	- -%	- -%	- -%	1 16%	- -%	- -%	- -%	1 29%	- -%
4	20 14%	20 6 14%	%	- -%	- -%	2 43%	8 13%	3 25%	20 14%	2 39%	8 13%	3 24%	20 14%	- -%	- -%	* 11%	- -%	- -%	- -%	- -%	- -%	- -%
5 - Very easy	56 38%	56 38%	2 36%	- -%	* 100%	- -%	25 39%	3 26%	56 38%	* 9%	26 39%	3 29%	56 38%	- -%	* 100%	* 30%	3 49%	- -%	* 100%	* 33%	1 29%	- -%
TOTAL EASY	76 52%	76 52%	2 36%	- -%	* 100%	2 43%	34 52%	5 52%	76 52%	2 48%	34 52%	6 54%	76 52%	- -%	* 100%	* 40%	3 49%	- -%	* 100%	* 33%	1 29%	- -%
Don't know	18 12%	18 6 12%	1 23%	- -%	- -%	1 12%	7 10%	2 18%	18 12%	1 11%	7 10%	2 17%	18 12%	1 100%	- -%	1 60%	* 6%	- -%	- -%	1 67%	* 11%	- -%

## QB12EF. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Having to tell your previous supplier that you wanted to cancel their service

Base: Those switched their fixed line phone supplier in last 12 months

	ı	TV PROCES S	ВВ	PROCESS	8	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		\$	SERVICE!	S AT HOME	E
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	*d	~e	~f	*g	h	i	j	~k	~	m	n	0	р
Unweighted total	216	5	25	27	49	4	7	37	145	101	107	3	6	139	188	208	216
Effective Weighted Sample	142	4	19	22	37	3	4	27	100	68	68	2	3	91	128	136	142
Total	145	3	11	13	33	2	4	24	109	70	67	2	3	87	111	138	145
1 - Very difficult	12 8%	* 14%	* 3%	2 19%	1 2%	- -%	- -%	7 30% h	4 4%	5 7%	3 5%	- -%	- -%	4 5%	7 6%	8 6%	12 6 8%
2	9 6%	- -%	- -%	* 2%	5 14%	* 21%	* 10%	1 5%	7 7%	2 3%	7 10%	* 23%	* 11%	6 7%	8 7%	9 6%	9 6%
TOTAL DIFFICULT	21 14%	* 14%	* 3%	3 21%	5 16%	* 21%	* 10%	8 36% h	11 10%	7 10%	10 15%	* 23%	* 11%	11 12%	15 14%		21 % 14%
3 - Neither	31 21%	2 65%	2 21%	1 10%	10 31%	- -%	1 17%	4 16%	25 23%	16 23%	14 21%	- -%	1 19%	18 21%	23 21%		31 6 21%
4	20 14%	- -%	2 13%	1 8%	5 16%	* 16%	2 45%	3 12%	16 15%	7 9%	14 20%	* 17%	2 50%	13 14%	19 17%	20 % 15%	20 6 14%
5 - Very easy	56 38%	- -%	6 51%	6 42%	9 27%	1 56%	1 19%	7 29%	41 38%	30 42%	23 35%	1 61%	* 10%	35 40%	38 34%	53 % 39%	56 6 38%
TOTAL EASY	76 52%	- -%	7 65%	7 50%	14 44%	1 72%	2 64%	10 41%	58 53%	36 52%	37 55%	1 77%	2 60%	47 54%	57 51%	73 % 53%	76 52%
Don't know	18 12%	1 21%	1 11%	2 18%	3 9%	* 7%	* 10%	2 7%	15 14%	11 15%	6 9%	- -%	* 11%	11 12%	16 14%		18 6 12%

QB12EG. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Getting your previous supplier to provide you with the information that you needed to be able to switch to another supplier

Base: Those switched their fixed line phone supplier in last 12 months

										SFR	VICES SI	WITCHED	) &						SERVI	CES COL	NSIDERE	D &
		ACT	IONS TAP	(EN	5	SWITCH	ED & CO	VERED		OLIK	COVE		, u	CC	NSIDE	RED & C	OVERED	)	OLIVI	COVE		<b>- - - - - - - - - -</b>
		SWIT-	CONSI DERED		BUN-				FIXED LINE CALLS				IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS				IXED LINE CALLS
Cimificance Level 059/	Total	CHED	~h	HER	DLE		BAND	~	h		BAND	l,		DLE		BAND	_	~	TV E	BAND		
Significance Level: 95%		а	~0	~C	~d	~e		~g	П	~	J	~k	- 1	~m	~n	~0	~p	~q	~	~S	~[	~u
Unweighted total	216	216	9	-	1	6	117	20	216	7	118	21	216	1	1	4	7	-	1	3	5	-
Effective Weighted Sample	142	142	7	-	1	4	85	13	142	4	86	14	142	1	1	4	5	-	1	3	4	-
Total	145	145	4	-	*	5	66	10	145	5	66	11	145	1	*	1	6	-	*	1	3	-
1 - Very difficult	13 9%	13 6 9%	-%	- -%	- -%	* 8%	4 6%	1 12%	13 9%	* 7%	4 6%	1 12%	13 9%	- -%	- -%	- -%	1 13%	- -%	- -%	- -%	- -%	- -%
2	8 6%	8 6%	1 21%	- -%	- -%	1 12%	3 5%	* 3%	8 6%	1 11%	3 5%	* 3%	8 6%	- -%	- -%	- -%	1 17%	- -%	- -%	- -%	1 31%	- -%
TOTAL DIFFICULT	21 14%	21 6 14%	1 21%	- -%	- -%	1 20%	7 11%	2 16%	21 14%	1 18%	7 10%	2 15%	21 14%	- -%	- -%	- -%	2 30%	- -%	- -%	- -%	1 31%	- -%
3 - Neither	30 21%	30 6 21%	1 20%	- -%	- -%	1 25%	15 22%	3 30%	30 21%	1 23%	15 22%	3 29%	30 21%	- -%	- -%	* 11%	1 16%	- -%	- -%	- -%	1 29%	- -%
4	19 13%	19 6 13%	-%	- -%	- -%	2 43%	13 19%	1 10%	19 13%	2 39%	13 19%	1 10%	19 13%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
5 - Very easy	56 39%	56 % 39%	1 26%	- -%	* 100%	* 5%	22 34%	3 34%	56 39%	1 13%	23 34%	4 37%	56 39%	- -%	* 100%	* 30%	2 41%	- -%	* 100%	* 33%	* 15%	- -%
TOTAL EASY	75 52%	75 6 52%	1 26%	- -%	* 100%	2 48%	35 53%	5 44%	75 52%	3 53%	35 53%	5 46%	75 52%	- -%	* 100%	* 30%	2 41%	- -%	* 100%	* 33%	* 15%	- -%
Don't know	19 13%	19 6 13%	1 32%	- -%	- -%	* 7%	9 14%	1 10%	19 13%	* 6%	9 14%	1 10%	19 13%	1 100%	- -%	1 60%	1 13%	- -%	- -%	1 67%	1 25%	- -%

QB12EG. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Getting your previous supplier to provide you with the information that you needed to be able to switch to another supplier

Base: Those switched their fixed line phone supplier in last 12 months

	F	TV PROCES S	ВВ	PROCESS	<b>;</b>	MP PRO	CESS	LL PROC	CESS	МОВ	LE	CONTRA PROC		5	SERVICES	AT HOME	<u> </u>
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	<b>NoT</b> *d	PAC	C&R	C&R	NoT h		CON- TRACT	PAC ~k	C&R		BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	216	~a 5	25	27	49	~e ⊿	~ <sub>1</sub> 7	*g 37	145	101	J 107	~k 3	6	139	n 188	o 208	р 216
Effective Weighted Sample	142	4	19	22	37	3	4	27	100	68	68	2	3	91	128	136	142
Total	145	3	11	13	33	2	4	24	109	70	67	2	3	87	111	138	145
1 - Very difficult	13 9%	* 14%	* 3%	2 13%	1 3%	- -%	- -%	6 26% h	6 5%	6 9%	3 5%	- -%	- -%	3 4%	7	9	13
2	8 6%	1 21%	- -%	1 8%	2 5%	- -%	* 10%	2 8%	6 5%	2 2%	6 10%	- -%	* 11%	6 7%	8 7%	8 6%	8 6%
TOTAL DIFFICULT	21 14%	1 35%	* 3%	3 21%	3 8%	- -%	10%	8 34% h	11 11%	8 11%	10 14%	- -%	* 11%	10 11%	15 13%	17 13%	21 14%
3 - Neither	30 21%	1 45%	3 25%	1 7%	9 28%	* 21%	2 62%	4 18%	25 23%	15 22%	15 22%	* 23%	2 69%	19 22%	23 21%	30 22%	30 21%
4	19 13%	- -%	3 27%	3 21%	5 16%	* 16%	- -%	4 16%	14 13%	7 10%	12 18%	* 17%	- -%	12 13%	18 16%	19 14%	19 13%
5 - Very easy	56 39%	* 9%	4 34%	4 30%	10 32%	1 56%	1 19%	6 26%	44 41%	34 49% j	21 32%	1 61%	* 10%	36 42%	39 35%	55 40%	56 39%
TOTAL EASY	75 52%	* 9%	7 60%	7 51%	16 48%	1 72%	1 19%	10 43%	58 54%	41 59%	33 50%	1 77%	* 10%	48 55%	57 51%	75 54%	75 52%
Don't know	19 13%	* 12%	1 11%	3 21%	5 16%	* 7%	* 10%	1 6%	14 13%	6 9%	10 15%	- -%	* 11%	10 12%	16 15%	16 12%	19 13%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

Prepared by Saville Rossiter-Base: 01727 899 399

# QB12EH. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Arranging for the old and new services to stop and start at the right time

Base: Those switched their fixed line phone supplier in last 12 months

		ACT	TIONS TAI	KEN	5	SWITCH	IED & CO	VERED		SER	VICES S	WITCHEI RED	D &	CO	ONSIDE	RED & (	COVERED	)	SERVI	CES CO	NSIDERE RED	ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD	-	IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD		IXED LINE CALLS
Significance Level: 95%	Total	CHED a	~b	HER ∼c	DLE ~d	TV ∼e	BAND f	~g	h	TV ∼i	BAND i	~k	1	DLE ~m	TV ∼n	BAND ~0	~p	~q	TV ∣ ~r	BAND ~s	~t	~u
Unweighted total	216	-	9	-	1	6	117	20	216	7	118	21	216	1	1	4	7	٩ -	1	3	5	-
Effective Weighted Sample	142	142	7	_	1	4	85	13	142	4	86	14	142	1	1	4	, 5	_	1	3	4	_
Total	145		4	_	*	5	66	10	145	5	66	11	145	1	*	1	6	_	*	1	3	_
1 - Very difficult	12	12	- 6 -%	- -%	- -%	- -%	4	1	12 8%	- -%	4 5%	1 12%	12 8%	- -%	- -%	* 11%	1 13%	- -%	- -%	- -%	- -%	- -%
2	8 5	8 % 5%	* % 7%	- -%	- -%	1 25%	3 4%	1 10%	8 5%	1 23%	3 4%	1 10%	8 5%	- -%	- -%	-%	* 6%	- -%	- -%	- -%	* 11%	- -%
TOTAL DIFFICULT	19 13		* % 7%	- -%	- -%	1 25%	7 10%	2 23%	19 13%	1 23%	7 10%	2 22%	19 13%	- -%	- -%	* 11%	1 19%	- -%	- -%	- -%	* 11%	- -%
3 - Neither	24 17		1 6 20%	- -%	- -%	1 20%	12 19%	3 27%	24 17%	1 18%	12 19%	3 26%	24 17%	- -%	- -%	-%	1 16%	- -%	- -%	- -%	1 29%	- -%
4	24 16		1 6 31%	- -%	- -%	2 43%	12 19%	1 6%	24 16%	2 39%	12 19%	1 6%	24 16%	- -%	- -%	- -%	1 24%	- -%	- -%	- -%	1 45%	- -%
5 - Very easy	67 46°	67 % 46%	2 6 42%	- -%	* 100%	* 5%	29 44%	4 40%	67 46%	1 13%	29 44%	5 42%	67 46%	- -%	* 100%	1 89%	2 41%	- -%	* 100%	1 100%	* 15%	- -%
TOTAL EASY	91 62'	91 % 62%	3 6 73%	- -%	* 100%	2 48%	41 62%	5 45%	91 62%	3 53%	41 63%	5 48%	91 62%	- -%	* 100%	1 89%	4 65%	- -%	* 100%	1 100%	2 60%	- -%
Don't know	11 7°	11 % 7%	- % -%	- -%	- -%	* 7%	6 9%	* 4%	11 7%	* 6%	6 9%	* 4%	11 7%	1 100%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%

# QB12EH. EASE/ DIFFICULTY WHEN SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Arranging for the old and new services to stop and start at the right time

Base: Those switched their fixed line phone supplier in last 12 months

	F	TV PROCES S	ВВ	PROCESS	<b>S</b>	MP PRO	CESS	LL PROC	CESS	MOE	BILE	CONTRA PROC		<b>;</b>	SERVICE!	S AT HOME	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	*d	~e	~f	<b>*</b> g	h	i	j	~k	~l	m	n	0	р
Unweighted total	216	5	25	27	49	4	7	37	145	101	107	3	6	139	188	208	216
Effective Weighted Sample	142	4	19	22	37	3	4	27	100	68	68	2	3	91	128	136	142
Total	145	3	11	13	33	2	4	24	109	70	67	2	3	87	111	138	145
1 - Very difficult	12 8%	- -%	* 3%	2 14%	1 3%	- -%	- -%	5 20% h	6 6%	4 6%	6 8%	- -%	- -%	6 7%	9 8%	10 6 7%	12 5 8%
2	8 5%	1 45%	1 9%	1 6%	1 2%	- -%	* 10%	2 10%	5 5%	3 5%	5 7%	- -%	* 11%	5 5%	7 6%	8 6%	8 5 5%
TOTAL DIFFICULT	19 13%	1 45%	1 13%	3 20%	2 5%	- -%	* 10%	7 30% h	11 10%	8 11%	10 15%	- -%	* 11%	10 12%	16 14%	18 6 13%	19 5 13%
3 - Neither	24 17%	1 35%	2 17%	2 14%	7 21%	* 21%	2 62%	7 31% h	15 14%	11 16%	11 17%	* 23%	2 69%	13 15%	16 15%	22 % 16%	24 5 17%
4	24 16%	- -%	2 21%	1 6%	8 26%	* 16%	- -%	* 1%	23 21% g	8 11%	15 23%	* 17%	- -%	17 19%	22 20%	23 6 17%	24 5 16%
5 - Very easy	67 46%	* 9%	5 43%	6 45%	13 39%	1 56%	1 19%	8 34%	51 47%	39 56% j	25 36%	1 61%	10%	41 47%	46 42%	64 6 46%	67 46%
TOTAL EASY	91 62%	* 9%	7 64%	7 50%	21 65%	1 72%	1 19%	8 35%	74 68% g	47 67%	40 59%	1 77%	* 10%	57 66%	68 62%	87 63%	91 62%
Don't know  Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p	11 7%	* 12%	1 6%	2 17%	3 9%	* 7%	* 10%	1 5%	8 8%	4 6%	6 9%	- -%	* 11%	6 7%	10 9%	11 6 8%	11 5 7%
Odumina 103000. 0,0,0 - 0,1 - 9,11 - 1,1 - 111,11,0,p																	

Prepared by Saville Rossiter-Base: 01727 899 399

### SUMMARY OF DIFFICULTY SWITCHING PACKAGE OF SERVICES

Base: Those switched their package of services in last 12 months

		ACT	IONS TAK	KEN	5	SWITCI	HED & CO	OVERED		SER	VICES SI COVE		D &	C	ONSIDE	ERED & C	OVERE	D	SER\	ICES CO	nsiderei Red	D &
	Total	SWIT-	CONSI	NEIT- HER	BUN- DLE	ΤV	BROAD BAND		FIXED LINE CALLS		BROAD BAND		IXED LINE CALLS	BUN- DLE	TV	BROAD BAND		FIXED LINE CALLS	TV	BROAD BAND		IXED LINE Calls
Significance Level: 95%	TOTAL	а	~b	<b>⊓EK</b> ~C	d	~e	DAND ∼f	~g	~h	*i	DANU j	~k	I	~m	~n	~0	~p	~q	r ∼r	~S	~t	~u
Unweighted total	125	125	8	-	125	1	-	11	1	69	116	21	120	-	1	-	8	-	1	-	7	-
Effective Weighted Sample	88	88	8	-	88	1	-	9	1	53	88	15	85	-	1	-	8	-	1	-	7	-
Total	101	101	9	-	101	1	-	7	*	71	86	18	98	-	1	-	9	-	1	-	7	-
ANY DIFFICULTIES	33 32%	33 6 32%	3 37%	- -%	33 32%	- -%	- % -%	6 87%	- -%	17 24%	31 36%	9 51%	32 32%	- -%	1 100%	- 5 -%	2 19%	%	1 100%	%	2 24%	- -%
NONE	69 68%	69 68%	5 63%	- -%	69 68%	1 100%	- % -%	1 13%	* 100%	53 76%	55 64%	9 49%	66 68%	- -%	- -%	-%	7 81%	- o -%	- -%	%	5 76%	- -%

# SUMMARY OF DIFFICULTY SWITCHING PACKAGE OF SERVICES

Base: Those switched their package of services in last 12 months

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		S	ERVICES	S AT HOM	Ē
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	~b	*c	*d	~e	~f	*g	*h	*i	*j	~k	~	m	n	0	р
Unweighted total	125	46	8	33	54	11	3	38	62	61	59	5	1	97	116	120	124
Effective Weighted Sample	88	34	7	23	49	9	2	25	51	46	44	4	1	73	88	89	87
Total	101	49	6	22	51	10	3	25	65	49	44	3	*	89	86	93	100
ANY DIFFICULTIES	33 32%	11 22%	3 55%	9 41%	16 31%	7 69%	* 13%	12 49% h	16 24%	17 36%	15 34%	3 100%	* 100%	29 32%	31 36%	33 35%	33 32%
NONE	69 68%	39 78%	3 45%	13 59%	35 69%	3 31%	3 87%	13 51%	49 76% a	31 64%	29 66%	- -%	- -%	60 68%	55 64%	60 65%	68 68%

## SUMMARY OF DIFFICULTY SWITCHING TV SERVICE

Base: Those who have switched their TV service supplier in last 12 months (including those with TV in a bundle of services)

		ACT	TIONS TAP	KEN	S	SWITCH	IED & CO	VERED		SER	VICES SI COVE	WITCHED RED	8 (	CC	NSIDE	RED & CO	OVEREI	D	SERV	ICES COI		ED &
	Total	SWIT-	CONSI		BUN-				FIXED LINE CALLS				IXED LINE CALLS	BUN-			MOB.	FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	~b	HER ~c	<b>DLE</b> *d	TV e	BAND *f	~g	~h	<b>TV</b> i	<b>BAND</b> j	~k	*	<b>DLE</b> ∼m	<b>TV</b> ∼n	BAND ~o	~p	~q	<b>TV</b> ∼r	BAND ~s	~t	~u
Unweighted total	155	155	10	-	69	87	33	12	7	155	93	19	72	1	-	1	10	-	-	2	8	1
Effective Weighted Sample	92	92	8	-	53	45	25	9	4	92	73	13	55	1	-	1	8	-	-	2	7	1
Total	107	107	7	-	71	37	19	7	5	107	74	16	73	*	-	*	8	-	-	1	7	*
ANY DIFFICULTIES	30 28%	30 % 28%	2 6 27%	- -%	17 24%	12 33%	5 29%	5 67%	4 79%	30 28%	21 28%	6 36%	21 29%	- -%	- -%	- -%	2 25%	- -%	- -%	- -%	2 30%	- -%
NONE	77 72%	77 % 72%	5 6 73%	- -%	53 76%	25 67%	13 71%	2 33%	1 21%	77 72%	53 72%	10 64%	52 71%	* 100%	- -%	* 100%	6 75%	- -%	- -%	1 100%	5 70%	* 100%

# SUMMARY OF DIFFICULTY SWITCHING TV SERVICE

Base: Those who have switched their TV service supplier in last 12 months (including those with TV in a bundle of services)

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE	S AT HOM	E
Significance Level: 95%	Total	C&R a	MAC ~b	C&R ~c	NoT *d	PAC ~e	C&R	C&R ~a	NoT *h	PAYG	CON- TRACT	PAC ~k	C&R	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	155	108	7	26	47	7	6	23	40	62	78	3	2	155	128	140	133
Effective Weighted Sample	92	61	6	19	39	6	3	17	33	42	49	3	2	92	87	91	85
Total	107	73	6	20	41	8	4	19	48	47	50	3	1	107	84	97	100
ANY DIFFICULTIES	30 28%	18 24%	2 41%	6 29%	10 25%	4 58%	* 9%	8 42%	11 23%	12 26%	17 34%	3 100%	* 49%	30 28%	27 32%	29 % 30%	28 6 28%
NONE	77 72%	56 76%	3 59%	14 71%	31 75%	3 42%	4 91%	11 58%	37 77%	35 74%	33 66%	- -%	* 51%	77 72%	58 68%	68 670%	72 6 72%

### SUMMARY OF DIFFICULTY SWITCHING FIXED BROADBAND SERVICE

Base: Those who have switched their fixed line broadband supplier in last 12 months (including those with broadband in a bundle of services)

	A	CTIONS	S TAKEN		S	WITCH	IED & CC	OVERED		SER	VICES SV COVE		<b>.</b> & C	CC	NSIDE	RED & CO	OVERED	ı	SERV	ICES COI		D &
	SWI	T- DEI	onsi Red nei	-	BUN-				FIXED LINE CALLS		-		IXED LINE CALLS	BUN-				IXED LINE CALLS				IXED LINE CALLS
Significance Level: 95%	otal CHE		<b>HE</b> ∼b -	<b>K</b> ℃	<b>DLE</b> d	<b>TV</b> *e	<b>BAND</b> f	*g	h	i V	BAND j	*k	I	<b>DLE</b> ∼m	<b>TV</b> ∣ ~n	BAND ~o	~p	~q	TV ∼r	BAND ~s	~t	~u
Unweighted total	489 48	39	29	-	116	34	373	34	118	93	489	42	228	-	8	-	19	13	7	-	14	8
Effective Weighted Sample	300 30	00	22	-	88	26	222	25	86	73	300	28	167	-	5	-	16	11	5	-	12	7
Total	235 23	35	18	-	86	20	149	17	66	74	235	25	148	-	4	-	16	5	4	-	11	3
ANY DIFFICULTIES		38 37% -	7 40%	- -%	31 36%	6 30%	57 38%	10 57%	29 44%	21 29%	88 37%	12 50%	59 40%	- -%	3 66%	- -%	4 26%	2 38%	2 65%	%	3 25%	2 59%
NONE	147 14 63% 6		11 60%	- -%	55 64%	14 70%	92 62%	7 43%	37 56%	53 71%	147 63%	13 50%	89 60%	- -%	1 34%	- -%	12 74%	3 62%	1 35%	-%	8 75%	1 41%

### SUMMARY OF DIFFICULTY SWITCHING FIXED BROADBAND SERVICE

Base: Those who have switched their fixed line broadband supplier in last 12 months (including those with broadband in a bundle of services)

		TV PROCES S	ВВ	PROCESS	<u> </u>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		s	SERVICES	S AT HOMI	<b>E</b>
Chair and April 1979	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	b	С	d	~e	~†	*g	h	I	J	~k	~	m	n	0	р
Unweighted total	489	61	125	109	161	16	5	57	135	199	264	10	4	323	489	463	462
Effective Weighted Sample	300	46	53	79	130	13	3	40	109	123	164	8	3	206	300	287	287
Total	235	46	31	58	118	11	4	34	101	97	130	6	2	173	235	227	228
ANY DIFFICULTIES	88 37%	11 24%	14 47% d	28 48% d	35 30%	7 63%	1 17%	20 58% h	34 33%	36 37%	50 38%	3 55%	1 37%	61 35%	88 37%	86 38%	86 6 38%
NONE	147 63%	35 76%	16 53%	30 52%	83 70% bc	4 37%	3 83%	14 42%	67 67% g	61 63%	80 62%	3 45%	1 63%	112 65%	147 63%	142 6 62%	141 6 62%

### SUMMARY OF DIFFICULTY SWITCHING MOBILE PHONE SERVICE

Base: Those who have switched their mobile phone network supplier in last 12 months (including those with mobile in a bundle of services)

	A	CTIONS TA	AKEN	5	SWITCH	IED & CC	OVERED		SER	ICES SV	WITCHED RED	. &	CC	NSIDEF	RED & CO	OVERED	)	SERV	ICES COI		ED &
	SWIT		NEIT-	BUN-				IXED LINE CALLS				IXED LINE CALLS	BUN-		-	MOB.	FIXED LINE CALLS				LINE CALLS
Significance Level: 95%	otal CHEI	a ~b	HER ~c	<b>DLE</b> ∼d	<b>TV</b> ~e	BAND ~f	g	~h	TV I ∼i	Band *i	k	*1	<b>DLE</b> ~m	<b>TV</b> I ∼n	BAND ~0	~p	~q	<b>TV</b> ∼r	BAND ~s	~t	~u
Unweighted total	351 35	1 23	-	21	5	23	341	21	19	42	351	39	13	7	7	-	4	11	12	-	11
Effective Weighted Sample	125 12	5 12	-	15	4	17	119	14	13	28	125	25	6	4	6	-	2	6	10	-	6
Total	163 16	3 18	-	18	2	10	152	11	16	25	163	27	8	3	4	-	5	9	8	-	11
ANY DIFFICULTIES	43 4 27% 2	3 3 7% 18%	- % -%	5 27%	1 59%	3 35%	41 27%	6 54%	4 23%	8 33%	43 27%	10 36%	2 20%	* 1%	2 39%	- -%	* 9%	* 5%	3 35%	- -%	1 13%
NONE	119 11 73% 7	9 15 3% 82%	- % -%	13 73%	1 41%	6 65%	112 73%	5 46%	12 77%	17 67%	119 73%	17 64%	6 80%	3 99%	3 61%	- -%	4 91%	8 95%	5 65%	- -%	10 87%

### SUMMARY OF DIFFICULTY SWITCHING MOBILE PHONE SERVICE

Base: Those who have switched their mobile phone network supplier in last 12 months (including those with mobile in a bundle of services)

		PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		\$	SERVICES	S AT HOM	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	<b>NoT</b> ∼d	PAC e	C&R	C&R	<b>NoT</b> ∼h	PAYG	CON- TRACT	PAC *k	C&R	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
	251	13	11	12	-	106	03	9 14	22	120	J 240		73	231	072	_	304
Unweighted total	351	13	11	12	14	106	93	14	22	132	219	70	13	231	273	351	304
Effective Weighted Sample	125	9	7	7	13	39	27	9	15	48	77	26	21	79	114	125	99
Total	163	12	3	8	12	48	40	10	16	63	100	34	29	94	72	163	119
ANY DIFFICULTIES	43 27%	2 20%	1 29%	3 33%	5 39%	15 32%	10 25%	4 45%	5 34%	10 17%	33 33% i	10 29%	8 28%	24 25%	21 29%	43 6 27%	30 6 26%
NONE	119 73%	9 80%	2 71%	5 67%	7 61%	33 68%	30 75%	6 55%	11 66%	53 83% i	67 67%	24 71%	21 72%	70 75%	51 71%	119 6 73%	88 74%

### SUMMARY OF DIFFICULTY SWITCHING FIXED LINE VOICE SERVICE

Base: Those who have switched their fixed line phone supplier in last 12 months (including those with fixed line phone in a bundle of services

		ACT	IONS TAI	KEN	5	SWITC	HED & CO	VERED		SER	VICES SI COVE		D &	cc	NSIDEF	RED & CO	OVEREI	D	SERV	ICES COI		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-	I	BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV I	BAND			TV	BAND		
Significance Level: 95%		а	~b	~C	d	~e	f	<b>*</b> g	h	*i	j	*k	I	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	335	335	17	-	120	7	117	31	216	72	228	39	335	1	2	4	15	-	2	3	12	-
Effective Weighted Sample	225	225	14	-	85	5	85	22	142	55	167	25	225	1	1	4	13	-	1	3	11	-
Total	243	243	13	-	98	6	66	18	145	73	148	27	243	1	2	1	14	-	2	1	10	-
ANY DIFFICULTIES	72 30%	72 6 30%	5 37%	- -%	32 32%	2 36%	17 % 26%	10 55% fh	40 28%	19 27%	47 32%	12 43%	72 30%	- -%	1 80%	* 11%	4 29%	- -%	1 80%	-%	3 33%	- -%
NONE	171 70%	171 6 70%	8 63%	- -%	66 68%	4 64%	49 % 74% g	8 45%	105 72% g	54 73%	102 68%	16 57%	171 70%	1 100%	* 20%	1 89%	10 71%	- -%	* 20%	1 100%	7 67%	- -%

### SUMMARY OF DIFFICULTY SWITCHING FIXED LINE VOICE SERVICE

Base: Those who have switched their fixed line phone supplier in last 12 months (including those with fixed line phone in a bundle of services

		PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		s	SERVICES	S AT HOMI	E
Significance Level: 95%	Total	C&R	MAC *b	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
		*a	~	C	u	~e	~†	9	h	I	J	~k	~	m	П	0	р
Unweighted total	335	48	31	59	102	14	10	75	206	161	161	8	7	230	298	322	335
Effective Weighted Sample	225	35	23	41	85	10	5	52	150	113	109	6	4	157	211	221	225
Total	243	50	16	34	83	12	7	49	173	118	109	5	4	172	193	227	243
ANY DIFFICULTIES	72 30%	13 26%	5 31%	15 45%	23 27%	7 59%	1 16%	26 52% h	41 24%	33 28%	35 32%	4 74%	1 29%	49 29%	63 33%	68 30%	72 30%
NONE	171 70%	37 74%	11 69%	19 55%	60 73%	5 41%	6 84%	23 48%	132 76% g	85 72%	74 68%	1 26%	3 71%	123 71%	130 67%	159 5 70%	171 5 70%

QB13A. Was there a period of time in the switching process where you chose to or had to pay more than one company to provide a service, to make sure you didn't lose that service?

Base: Those switched their package of services in last 12 months

		ACT	IONS TAP	KEN	,	SWITCI	HED & CO	VERED		SER	VICES SV COVE		D &	cc	ONSIDE	RED & C	OVERE	D	SER\		Onsideri Ered	ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	~b	~C	d	~e	~f	~g	~h	*i	j	~k	I	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	125	125	8	-	125	1	-	11	1	69	116	21	120	-	1	-	8	-	1	-	7	-
Effective Weighted Sample	88	88	8	-	88	1	-	9	1	53	88	15	85	-	1	-	8	-	1	-	7	-
Total	101	101	9	-	101	1	-	7	*	71	86	18	98	-	1	-	9	-	1	-	7	-
Yes	14 14%	14 6 14%	- %	- -%	14 14%	- -%	- % -%	1 8%	- -%	8 11%	12 14%	5 26%	13 13%	- -%	- -%	- -%	- -%	- -%	- -%	- 5 -%	-%	- -%
No	84 83%	84 6 83%	9 100%	- -%	84 83%	1 100%	- % -%	6 86%	* 100%	61 87%	71 82%	12 66%	82 84%	- -%	1 100%	- -%	9 100%	- -%	1 100%	-%	7 100%	- -%
Don't know	3 3%	3 6 3%	- %	- -%	3 3%	- -9	- % -%	* 7%	- -%	2 2%	3 4%	1 7%	3 3%	- -%	- -%	- -%	- -%	- -%	- -%	- 5 -%	- -%	- -%

QB13A. Was there a period of time in the switching process where you chose to or had to pay more than one company to provide a service, to make sure you didn't lose that service?

Base: Those switched their package of services in last 12 months

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	МОІ	BILE	CONTRA PROC			SERVICE	S AT HOM	E
Cignificance Level: 059/	Total	C&R	MAC	C&R	NoT *d	PAC	C&R	C&R *a	NoT *b	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	~b	C		~e	~†	9	*h	I	J	~k	~	m	П	0	р
Unweighted total	125	46	8	33	54	11	3	38	62	61	59	5	1	97	116	120	124
Effective Weighted Sample	88	34	7	23	49	9	2	25	51	46	44	4	1	73	88	89	87
Total	101	49	6	22	51	10	3	25	65	49	44	3	*	89	86	93	100
Yes	14 14%	8 16%	2 32%	5 25%	4 8%	4 40%	- -%	6 25%	6 10%	7 15%	7 16%	- -%	- -%	12 14%	12 5 149		14 5 14%
No	84 83%	41 83%	4 58%	16 73%	46 91%	5 49%	3 100%	18 73%	58 89%	40 81%	36 81%	3 86%	* 100%	74 83%	71 829	75 % 81%	83 82%
Don't know	3	* 1%	1 11%	* 2%	* 1%	1 11%	- -%	* 2%	* 1%	2 4%	1 3%	* 14%	- -%	3 3%	3	3 % 4%	3 3%

QB14A. How long for?

		AC	TIONS TA	KEN	5	SWITCI	HED & CO	VERED		SER	ICES SV	WITCHED RED	8 (	CO	ONSIDE	RED & (	COVERE	D	SERV	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS	I	BROAD		IXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV I	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	~b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	21	21	-	-	21	-	-	2	-	9	20	5	20	-	-	-	-	-	-	-	-	-
Effective Weighted Sample	14	14	-	-	14	-	-	2	-	7	15	3	13	-	-	-	-	-	-	-	-	-
Total	14	14	-	-	14	-	-	1	-	8	12	5	13	-	-	-	-	-	-	-	-	-
1 day	1 89	1 % 8%	- % -%	- -%	1 8%	- -%	- 6 -%	- -%	- -%	1 15%	1 10%	- -%	1 9%	- -%	- -%	- -%	-%	- -%	- -%	- % -%	- -%	- -%
2-3 days	* 19	* % 1%	- % -%	- -%	* 1%	- -%	- 6 -%	- -%	- -%	- -%	* 1%	- -%	* 1%	- -%	- -%	-%	-%	- -%	- -%	-%	- -%	- -%
4-7 days	2 169	2 % 16%	- % -%	- -%	2 16%	- -%	- % -%	- -%	- -%	1 17%	2 19%	- -%	1 10%	- -%	- -%	-%	-%	- -%	- -%	- % -%	- -%	- -%
8-14 days	2 169	2 % 16%	- % -%	- -%	2 16%	- -%	-%	- -%	- -%	1 9%	2 19%	1 16%	2 17%	- -%	- -%	%	-%	- -%	- -%	-%	- -%	- -%
15-30 days	3 189	3 % 18%	- % -%	- -%	3 18%	- -%	- % -%	* 65%	- -%	1 9%	3 21%	* 8%	3 20%	- -%	- -%	%	-%	- -%	- -%	-%	- -%	- -%
More than 30 days	1 109	1 % 10%	- % -%	- -%	1 10%	- -%	- % -%	* 35%	- -%	1 11%	1 11%	* 4%	1 10%	- -%	- -%	%	-%	- -%	- -%	-%	- -%	- -%
Don't know	4 319	4 % 31%	- % -%	- -%	4 31%	- -%	- 6 -%	- -%	- -%	3 39%	2 19%	3 72%	4 33%	- -%	- -%	%	-%	- -%	- -%	- 6 -%	- -%	- -%

QB14A. How long for?

	ı	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		8	SERVICES	S AT HOME	Ē
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	21	9	2	10	5	3	-	11	6	13	8	-	-	14	20	21	21
Effective Weighted Sample	14	7	2	8	4	3	-	9	5	9	6	-	-	11	15	14	14
Total	14	8	2	5	4	4	-	6	6	7	7	-	-	12	12	14	14
1 day	1	1	-	1	-	-	-	1	-	-	1	-	-	1	1	1	1
	8%	15%	-%	21%	-%	-%	-%	19%	-%	-%	17%	-%	-%	9%	10%	8%	8%
2-3 days	*	-	-	-	-	-	-	-	-	*	-	-	-	-	*	*	*
	1%	-%	-%	-%	-%	-%	-%	-%	-%	2%	-%	-%	-%	-%	1%	5 1%	1%
4-7 days	2	1	1	*	1	-	-	*	1	-	2	-	-	2	2	2	2
	16%	17%	53%	5%	23%	-%	-%	5%	15%	-%	33%	-%	-%	19%	19%	5 16%	16%
8-14 days	2	1	-	*	2	1	-	1	1	1	1	-	-	1	2	2	2
	16%	9%	-%	5%	45%	18%	-%	17%	17%	17%	15%	-%	-%	11%	19%	5 16%	16%
15-30 days	3	1	-	3	-	-	-	3	-	2	*	-	-	2	3	3	3
	18%	9%	-%	47%	-%	-%	-%	41%	-%	31%	5%	-%	-%	18%	21%	18%	18%
More than 30 days	1	1	-	1	-	-	-	1	-	1	-	-	-	1	1	1	1
	10%	11%	-%	21%	-%	-%	-%	19%	-%	19%	-%	-%	-%	7%	11%	5 10%	10%
Don't know	4	3	1	-	1	3	-	-	4	2	2	-	-	4	2	4	4
	31%	39%	47%	-%	32%	82%	-%	-%	68%	31%	30%	-%	-%	35%	19%	31%	31%

## QB15A. How much extra did you spend by paying more than one company?

Base: Those paying more than one company during the switching process to provide a bundle of services

		ACT	TIONS TAP	(EN	5	SWITCH	HED & CC	VERED		SER	ICES SV		<b>.</b> & C	CC	NSIDE	RED & CO	OVEREI	)	SER	VICES CO		ED &
		SWIT-	CONSI DERED		BUN-				IXED LINE CALLS				IXED LINE CALLS	BUN-			MOB.	FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	~b	HER ~c	DLE ~d	TV ∼e	BAND ~f	~g	~h	<b>TV</b> I ~i	BAND ∼i	~k	~	<b>DLE</b> ∼m	TV ∼n	BAND ~0	~p	~q	TV ∼r	BAND ~s	~t	~u
Unweighted total	21	21	-	-	21	-	_	2	-	9	20	5	20	-	-	-	· -	-	-	-	-	-
Effective Weighted Sample	14	14	-	-	14	-	-	2	-	7	15	3	13	-	-	-	-	-	-	-	-	-
Total	14	14	-	-	14	-	-	1	-	8	12	5	13	-	-	-	-	-	-	-	-	-
Up to £19.99	1 5%	1 % 5%	- % -%	- -%	1 5%	- -%	-%	- -%	- -%	* 4%	1 6%	- -%	1 5%	- -%	- -%	- -%	- -%	- -%	- -%	- % -%	- -%	- -%
£20.00-£29.99	4 25%	4 % 25%	- 6 -%	- -%	4 25%	- -%	-%	1 100%	- -%	1 18%	4 30%	1 12%	3 19%	- -%	- -%	- -%	- -%	- -%	- -%	- % -%	- -%	- -%
£30.00-£39.99	3 199	3 % 19%	- % -%	- -%	3 19%	- -%	-%	- -%	- -%	1 14%	3 22%	1 16%	3 20%	- -%	- -%	- -%	- -%	- -%	- -%	- % -%	- -%	- -%
£50.00-£59.99	1 89	1 % 8%	- % -%	- -%	1 8%	- -%	-%	- -%	- -%	1 15%	1 10%	- -%	1 9%	- -%	- -%	- -%	- -%	- -%	- -%	- % -%	- -%	- -%
£60 or more	1 109	1 % 10%	- 6 -%	- -%	1 10%	- -%	-%	- -%	- -%	1 11%	1 11%	- -%	1 10%	- -%	- -%	- -%	- -%	- -%	- -%	- 6 -%	- -%	- -%
Don't know	5 33%	5 % 33%	- % -%	- -%	5 33%	- -%	- %	- -%	- -%	3 39%	3 21%	3 72%	5 35%	- -%	- -%	- -%	- -%	- -%	- -%	- % -%	- -%	- -%

## QB15A. How much extra did you spend by paying more than one company?

Base: Those paying more than one company during the switching process to provide a bundle of services

		PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA		;	SERVICES	S AT HOME	E	
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE	
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	
Unweighted total	21	9	2	10	5	3	-	11	6	13	8	-	-	14	20	21	21	
Effective Weighted Sample	14	7	2	8	4	3	-	9	5	9	6	-	-	11	15	14	14	
Total	14	8	2	5	4	4	-	6	6	7	7	-	-	12	12	14	14	
Up to £19.99	1 5%	* 4%	- -%	1 11%	- -%	- -%	- -%	1 9%	- -%	* 2%	1 9%	- -%	- -%	* 2%	1 6%	1 6 5%	1 5 5%	
£20.00-£29.99	4 25%	1 18%	1 53%	2 40%	- -%	- -%	- -%	2 36%	- -%	3 35%	1 15%	- -%	- -%	3 24%	4 6 30%	4 % 25%	4 25%	
£30.00-£39.99	3 19%	1 14%	- -%	* 6%	2 56%	1 18%	- -%	1 18%	2 24%	1 9%	2 29%	- -%	- -%	3 22%	3 6 22%	3 6 19%	3 5 19%	
£50.00-£59.99	1 8%	1 15%	- -%	1 21%	- -%	- -%	- -%	1 19%	- -%	- -%	1 17%	- -%	- -%	1 9%	1 6 10%	1 6 8%	1 5 8%	
£60 or more	1 10%	1 11%	- -%	1 16%	* 12%	- -%	- -%	1 14%	* 8%	1 19%	- -%	- -%	- -%	1 7%	1 6 11%	1 6 10%	1 5 10%	
Don't know	5 33%	3 39%	1 47%	* 5%	1 32%	3 82%	- -%	* 5%	4 68%	3 35%	2 30%	- -%	- -%	4 35%	3 6 21%	5 % 33%	5 33%	

# QB16A. Was there a period of time in the switching process where there was an unwanted break where you were not receiving a service from either company?

Base: Those switched their package of services in last 12 months

		AC1	TIONS TAP	KEN	,	SWITCI	HED & CO	VERED		SER	VICES SI COVE		D &	CC	ONSIDE	RED & C	OVEREI	)	SER		ONSIDERI ERED	ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	~b	~c	d	~e	~f	~g	~h	*i	j	~k	I	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	125	125	8	-	125	1	-	11	1	69	116	21	120	-	1	-	8	-	1	-	7	-
Effective Weighted Sample	88	88	8	-	88	1	-	9	1	53	88	15	85	-	1	-	8	-	1	-	7	-
Total	101	101	9	-	101	1	-	7	*	71	86	18	98	-	1	-	9	-	1	-	7	-
Yes	17 17%	17 6 17%	1 6 11%	- -%	17 17%	- -9	- % -%	2 22%	* 100%	11 15%	17 20%	3 16%	16 16%	- -%	- -%	- -%	1 11%	- -%	- -%	-%	1 13%	- -%
No	82 81%	82 6 81%	8 6 89%	- -%	82 81%	1 100%	- % -%	6 78%	- -%	58 82%	68 79%	15 84%	80 82%	- -%	1 100%	- -%	8 89%	- -%	1 100%	-%	6 87%	- -%
Don't know	2 2%	2 % 2%	- % -%	- -%	2 2%	- -9	- % -%	- -%	- -%	2 3%	1 2%	* 1%	2 2%	- -%	- -%	- -%	- -%	- -%	- -%	- 5 -%	- -%	- -%

## QB16A. Was there a period of time in the switching process where there was an unwanted break where you were not receiving a service from either company?

Base: Those switched their package of services in last 12 months

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
Significance Level: 95%	Total	C&R *a	MAC ~b	C&R *c	NoT *d	PAC ~e	C&R ~f	<b>C&amp;R</b> *g	NoT *h	PAYG *i	CON- TRACT *i	PAC ~k	C&R ~	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	125	46	8	33	54	11	3	38	62	61	59	5	1	97	116	120	124
Effective Weighted Sample	88	34	7	23	49	9	2	25	51	46	44	4	1	73	88	89	87
Total	101	49	6	22	51	10	3	25	65	49	44	3	*	89	86	93	100
Yes	17 17%	9 18%	3 42%	7 30%	7 15%	2 19%	- -%	8 31% h	7 10%	4 8%	13 29% i	1 36%	- -%	14 16%	17 20%	17 5 18%	17 6 17%
No	82 81%	40 82%	4 58%	15 70%	43 85%	8 81%	3 100%	17 69%	57 89% g	44 90% j	31 70%	2 64%	* 100%	73 82%	68 79%	75 80%	81 6 81%
Don't know	2 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 1%	1 2%	* 1%	- -%	- -%	2 2%	1 2%	1 1%	2 6 2%

QB17A. How long for?

Base: Those who had an unwanted break in service when switching their package of services

		ACTI	ONS TAK	ŒN	s	WITCI	HED & CO	VERED		SER\	ICES SI	WITCHED RED	. &	CC	NSIDE	RED & C	OVERED	)	SERV	ICES CO	NSIDERE RED	D &
	Total	SWIT- CHED	CONSI DERED	NEIT- HER	BUN- DLE	TV	BROAD BAND		FIXED LINE CALLS		BROAD      BAND		IXED LINE CALLS	BUN- DLE		BROAD BAND		IXED LINE CALLS		BROAD BAND		IXED LINE CALLS
Significance Level: 95%	Total	~a	~b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	26	26	1	-	26	-	-	4	1	14	26	6	25	-	-	-	1	-	-	-	1	-
Effective Weighted Sample	21	21	1	-	21	-	-	4	1	12	21	5	20	-	_	-	1	-	_	-	1	-
Total	17	17	1	-	17	-	-	2	*	11	17	3	16	-	-	-	1	-	-	-	1	-
1 day	2 10%	2 10%	- -%	- -%	2 10%	- -9	-%	- -%	* 100%	2 14%	2 10%	* 16%	1 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
2-3 days	2 12%	2 12%	- -%	- -%	2 12%	- -9	-%	1 63%	- -%	1 7%	2 12%	1 36%	2 13%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
4-7 days	3 18%	3 18%	1 100%	- -%	3 18%	- -9	- % -%	* 14%	- -%	3 24%	3 18%	1 34%	3 19%	- -%	- -%	- -%	1 100%	- -%	- -%	- -%	1 100%	- -%
8-14 days	4 21%	4 21%	- -%	- -%	4 21%	- -9	-%	- -%	- -%	2 23%	4 21%	- -%	4 23%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
15-30 days	4 21%	4 21%	- -%	- -%	4 21%	- -9	-%	* 23%	- -%	1 13%	4 21%	* 13%	4 22%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
More than 30 days	2 14%	2 14%	- -%	- -%	2 14%	- -9	-%	- -%	- -%	2 19%	2 14%	- -%	2 15%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Don't know	1 4%	1 4%	- -%	- -%	1 4%	- -9	- % -%	- -%	- -%	- -%	1 4%	- -%	1 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

QB17A. How long for?

Base: Those who had an unwanted break in service when switching their package of services

	P	TV PROCES S	ВВ	PROCESS	;	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICE!	S AT HOME	Ē
	 Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	26	12	3	12	9	4	-	14	8	6	20	3	-	21	26	26	26
Effective Weighted Sample	21	10	3	9	8	4	-	11	7	5	16	3	-	17	21	21	21
Total	17	9	3	7	7	2	-	8	7	4	13	1	-	14	17	17	17
1 day	2 10%	1 12%	1 39%	- -%	* 6%	- -%	- -%	- -%	* 7%	- -%	2 13%	- -%	- -%	2 11%	2 10%	2 5 10%	2 10%
2-3 days	2 12%	1 9%	- -%	1 20%	1 10%	1 51%	- -%	1 17%	1 11%	- -%	2 16%	1 82%	- -%	1 5%	2 12%	2 5 12%	2 12%
4-7 days	3 18%	3 29%	- -%	2 28%	1 17%	1 49%	- -%	3 34%	1 8%	1 23%	2 17%	* 18%	- -%	3 20%	3 18%	3 3 18%	3 18%
8-14 days	4 21%	1 13%	- -%	* 4%	3 46%	- -%	- -%	* 4%	3 51%	- -%	4 28%	- -%	- -%	2 17%	4 21%	4 5 21%	4 21%
15-30 days	4 21%	1 15%	* 15%	2 34%	1 13%	- -%	- -%	3 34%	1 14%	1 31%	2 18%	- -%	- -%	4 25%	4 21%	4 5 21%	4 21%
More than 30 days	2 14%	2 23%	1 46%	1 13%	- -%	- -%	- -%	1 11%	- -%	1 30%	1 9%	- -%	- -%	2 17%	2 14%	2 5 14%	2 14%
Don't know	1 4%	- -%	- -%	- -%	1 8%	- -%	- -%	- -%	1 9%	1 15%	- -%	- -%	- -%	1 4%	1 4%	1 5 4%	1 4%

## QB18A. While you had this unwanted break with no service from your old or new supplier, which of these applied to you?

Base: Those who had an unwanted break in service when switching their package of services

		ACT	IONS TAP	KEN	5	SWITCH	IED & CO	VERED		SER	VICES SV COVER		. &	CC	NSIDE	RED & C	OVERE	)	SER\	ICES CO	NSIDERE RED	ED &
	Total	SWIT- CHED	CONSI	NEIT- HER	BUN- DLE	TV	BROAD BAND		FIXED LINE CALLS		BROAD I F BAND		IXED LINE CALLS	BUN- DLE		BROAD BAND	MOB.	FIXED LINE CALLS	ΤV	BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	Total	~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	26	26	1	-	26	-	-	4	1	14	26	6	25	-	-	-	1	-	-	-	1	-
Effective Weighted Sample	21	21	1	-	21	-	-	4	1	12	21	5	20	-	-	-	1	-	-	-	1	-
Total	17	17	1	-	17	-	-	2	*	11	17	3	16	-	-	-	1	-	-	-	1	-
Just did without this service	10 569		1 100%	- -%	10 56%	- -%	-%	1 86%	* 100%	7 68%	10 56%	2 66%	9 53%	- -%	- -%	- -%	1 100%	- -%	- -%	-%	1 100%	- -%
Borrowed a service from a friend or relative	2 119	2 % 11%	- %	- -%	2 11%	- -%	-%	- -%	- -%	2 18%	2 11%	1 26%	2 12%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%
Used another service instead which you already owned	2 119	2 % 11%	- %	- -%	2 11%	- -%	%	- -%	- -%	1 12%	2 11%	1 26%	2 12%	- -%	- -%	- -%	- -%	- -%	- -%	%	- -%	- -%
Used a service from your workplace	2 109	2 % 10%	- %	- -%	2 10%	- -%	-%	* 14%	- -%	1 11%	2 10%	* 8%	2 11%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%
Something else	3 199	3 % 19%	- %	- -%	3 19%	-%	%	- -%	- -%	1 9%	3 19%	- -%	3 20%	- -%	- -%	- -%	- -%	- -%	-%	%	- -%	- -%
Don't know	1 49	1 % 4%	%	- -%	1 4%	- -%	%	- -%	- -%	- -%	1 4%	- -%	1 4%	- -%	- -%	- -%	- -%	- -%	- -%	- %	- -%	- -%

## QB18A. While you had this unwanted break with no service from your old or new supplier, which of these applied to you?

Base: Those who had an unwanted break in service when switching their package of services

	I	PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	E	
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE	
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~l	~m	~n	~0	~p	
Unweighted total	26	12	3	12	9	4	-	14	8	6	20	3	-	21	26	26	26	
Effective Weighted Sample	21	10	3	9	8	4	-	11	7	5	16	3	-	17	21	21	21	
Total	17	9	3	7	7	2	-	8	7	4	13	1	-	14	17	17	17	
Just did without this service	10 56%	7 75%	2 85%	4 59%	3 45%	1 51%	- -%	4 50%	3 50%	2 53%	7 57%	1 82%	- -%	7 52%	10 56%	10 6 56%	10 56%	
Borrowed a service from a friend or relative	2 11%	1 8%	- -%	- -%	2 27%	1 37%	- -%	1 10%	1 19%	- -%	2 15%	- -%	- -%	2 14%	2 6 11%	2 6 11%	2 5 11%	
Used another service instead which you already owned	2 11%	1 14%	- -%	* 4%	1 17%	1 37%	- -%	1 13%	1 8%	* 9%	2 12%	- -%	- -%	2 13%	2 6 11%	2 6 11%	2 5 11%	
Used a service from your workplace	2 10%	- -%	- -%	1 8%	1 17%	* 11%	- -%	1 7%	1 19%	- -%	2 13%	* 18%	- -%	1 9%	2 5 10%	2 6 10%	2 5 10%	
Something else	3 19%	1 11%	* 15%	2 29%	1 13%	- -%	- -%	2 30%	1 14%	1 23%	2 18%	- -%	- -%	3 22%	3 6 19%	3 6 19%	3 19%	
Don't know	1 4%	- -%	- -%	- -%	1 8%	- -%	- -%	- -%	1 9%	1 15%	- -%	- -%	- -%	1 4%	1 6 4%	1 6 4%	1 4%	

## QB19A. Did this result in any additional costs for you?

Base: Those who had an unwanted break in service when switching their package of services

		AC1	TIONS TAP	KEN	5	SWITC	HED & CC	VERED		SER	VICES SI COVE		) &	CO	NSIDE	RED & C	OVERE	D	SER		ONSIDER ERED	ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	26	26	1	-	26	-	-	4	1	14	26	6	25	-	-	-	1	-	-	-	1	-
Effective Weighted Sample	21	21	1	-	21	-	-	4	1	12	21	5	20	-	-	-	1	-	-	-	1	-
Total	17	17	1	-	17	-	-	2	*	11	17	3	16	-	-	-	1	-	-	-	1	-
Yes	5 29%	5 % 29%	- % -%	- -%	5 29%	- -9	- % -%	* 23%	- -%	2 22%	5 29%	1 39%	5 30%	- -%	- -%	- -%	- -%	- -%	- -%	- % -%	-%	- -%
No	12 68%	12 % 68%	1 6 100%	- -%	12 68%	- -9	- % -%	1 77%	* 100%	8 78%	12 68%	2 61%	11 66%	- -%	- -%	- -%	1 100%	- -%	- -%	- % -%	1 5 100%	- -%
Don't know	1 4%	1 % 4%	- % -%	- -%	1 4%	- -9	- % -%	- -%	- -%	- -%	1 4%	- -%	1 4%	- -%	- -%	- -%	- -%	- -%	- -%	- % -%	- %	- -%

## QB19A. Did this result in any additional costs for you?

Base: Those who had an unwanted break in service when switching their package of services

		TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE	S AT HOM	E
Significance Level: 95%	Total	C&R ∼a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~a	<b>NoT</b> ∼h	PAYG	CON- TRACT	PAC ~k	C&R ~	TV ~m	BROAD BAND ~n	MOB. PHONE ~0	FIXED LINE VOICE ~p
Unweighted total	26	12	3	12	9	4	-	9 14	8	6	20	3	-	21	26	26	26
Effective Weighted Sample	21	10	3	9	8	4	_	11	7	5	16	3	_	17	21	21	21
Total	17	9	3	7	7	2	-	8	7	4	13	1	-	14	17	17	17
Yes	5 29%	2 26%	- -%	3 43%	2 23%	1 37%	- -%	4 47%	1 14%	2 40%	3 25%	- -%	- -%	5 34%	5 29%	5 % 29%	5 6 29%
No	12 68%	7 74%	3 100%	4 57%	5 69%	1 63%	- -%	4 53%	5 77%	2 44%	10 75%	1 100%	- -%	9 62%	12 68%	12 68%	12 68%
Don't know	1 4%	- -%	- -%	- -%	1 8%	- -%	- -%	- -%	1 9%	1 15%	- -%	- -%	- -%	1 4%	1 49	1 4%	1 4%

## QB20A. How much extra did you spend?

Base: Those whose unwanted break resulted in additional costs when switching their package of service

			-	-																		
		ACT	TIONS TAP	KEN	S	WITCH	ED & CO	VERED		SERV	ICES SW		. &	cc	NSIDEF	RED & CO	OVERED	)	SER\	VICES CO COVE		ED &
			CONSI				BROAD	F	IXED LINE	E	BROAD I	F	IXED LINE			BROAD	F	FIXED LINE		BROAD	F	FIXED LINE
	Total	SWIT- CHED	DERED	NEIT- HER	BUN- DLE	TV	BAND	PHONE	CALLS	TV E	F BAND	PHONE	CALLS	BUN- DLE	TV I	I BAND	PHONE	CALLS	TV		PHONE	CALLS
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	8	8	-	-	8	-	-	1	-	4	8	2	8	-	-	-	-	-	-	-	-	-
Effective Weighted Sample	7	7	-	-	7	-	-	1	-	3	7	2	7	-	-	-	-	-	-	-	-	-
Total	5	5	-	-	5	-	-	*	-	2	5	1	5	-	-	-	-	-	-	-	-	-
Up to £19.99	1 12%	1 % 12%	- 6 -%	- -%	1 12%	- -%	- -%	- -%	- -%	* 12%	1 12%	- -%	1 12%	- -%	- -%	- -%	- -%	- -%	- -%	- % -%	- -%	- -%
£30.00-£39.99	1 15%	1 % 15%	- % -%	- -%	1 15%	- -%	- -%	- -%	- -%	1 31%	1 15%	1 67%	1 15%	- -%	- -%	- -%	- -%	- -%	- -%	- % -%	- -%	- -%
£40.00-£49.99	2 45%	2 % 45%	- % -%	- -%	2 45%	- -%	- -%	- -%	- -%	- -%	2 45%	- -%	2 45%	- -%	- -%	- -%	- -%	- -%	- -%	- % -%	- -%	- -%
£50.00-£59.99	* 7%	* % 7%	- % -%	- -%	* 7%	- -%	- -%	* 100%	- -%	* 15%	* 7%	* 33%	* 7%	- -%	- -%	- -%	- -%	- -%	- -%	- % -%	- -%	- -%
£60 or more	1 20%	1 % 20%	- % -%	- -%	1 20%	- -%	- -%	- -%	- -%	1 41%	1 20%	- -%	1 20%	- -%	- -%	- -%	- -%	- -%	- -%	- % -%	- -%	- -%

## QB20A. How much extra did you spend?

Base: Those whose unwanted break resulted in additional costs when switching their package of service

	F	PROCES S	ВВ	PROCESS	<b>S</b>	MP PRO	CESS	LL PRO	CESS	МОІ	BILE	CONTRA		;	SERVICES	S AT HOM	E	
		C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE	
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	
Unweighted total	8	4	-	5	2	1	-	6	1	3	5	-	-	8	8	8	8	
Effective Weighted Sample	7	3	-	4	2	1	-	5	1	2	4	-	-	7	7	7	7	
Total	5	2	-	3	2	1	-	4	1	2	3	-	-	5	5	5	5	
Up to £19.99	1 12%	* 12%	- -%	1 21%	- -%	- -%	- -%	1 16%	- -%	- -%	1 18%	- -%	- -%	1 12%	1 12%	1 6 12%	1 6 12%	
£30.00-£39.99	1 15%	1 31%	- -%	- -%	1 44%	1 100%	- -%	1 21%	- -%	- -%	1 23%	- -%	- -%	1 15%	1 15%	1 6 15%	1 6 15%	
£40.00-£49.99	2 45%	- -%	- -%	1 32%	1 56%	- -%	- -%	1 26%	1 100%	1 78%	1 29%	- -%	- -%	2 45%	2 45%	2 6 45%	2 45%	
£50.00-£59.99	* 7%	* 15%	- -%	* 13%	- -%	- -%	- -%	* 10%	- -%	* 22%	- -%	- -%	- -%	* 7%	* 7%	* % 7%	* % 7%	
£60 or more	1 20%	1 41%	- -%	1 34%	- -%	- -%	- -%	1 27%	- -%	- -%	1 30%	- -%	- -%	1 20%	1 20%	1 6 20%	1 6 20%	

### QB21A. Overall, how easy or difficult did you find the time with an unwanted break with no service from either company?

Base: Those who had an unwanted break in service when switching their package of services

	_		-																			
		ACT	IONS TAK	ŒN	s	WITCI	HED & CO	OVERED		SER	VICES SI COVE	WITCHED	<b>.</b> & C	CC	ONSIDE	RED &	COVEREI	D	SERV	ICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	~b	HER ~c	DLE ~d	TV ~e	BAND ~f	~0	~h	TV ~i	BAND ~i	~k	~	DLE ~m	<b>TV</b> ∼n	BAND ~0	~p	~a	TV ~r	BAND ~s	~t	~u
	200	-	4	C		C	'	~g	- 11	1 4 4	J J			""	- 11	U	4	Ч	'	3	4	u
Unweighted total	26	26	ı	-	26	-	-	4	1	14	26	6	25	-	-	-	1	-	-	-	1	-
Effective Weighted Sample	21	21	1	-	21	-	-	4	1	12	21	5	20	-	-	-	1	-	-	-	1	-
Total	17	17	1	-	17	-	-	2	*	11	17	3	16	-	-	-	1	-	-	-	1	-
1 - Very difficult	2 13%	2 6 13%	-%	- -%	2 13%	- -%	- % -%	- -%	- -%	- -%	2 13%	- -%	2 14%	- -%	- -%	-%	-%	- -%	- -%	- -%	- -%	- -%
2	1 7%	1 6 7%	-%	- -%	1 7%	- -%	-%	1 53%	- -%	1 8%	1 7%	1 31%	1 8%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%
TOTAL DIFFICULT	3 20%	3 6 20%	%	- -%	3 20%	- -%	- % -%	1 53%	- -%	1 8%	3 20%	1 31%	3 22%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%
3 - Neither	9 50%	9 6 50%	1 100%	- -%	9 50%	- -%	- % -%	1 47%	- -%	7 68%	9 50%	1 53%	8 47%	- -%	- -%	-%	1 5 100%	- -%	- -%	- -%	1 100%	- -%
4	2 14%	2 6 14%	%	- -%	2 14%	- -%	- % -%	- -%	- -%	2 15%	2 14%	- -%	2 15%	- -%	- -%	-%	-%	- -%	- -%	- -%	- -%	- -%
5 - Very easy	1 9%	1 6 9%	%	- -%	1 9%	- -%	- % -%	- -%	- -%	1 5%	1 9%	- -%	1 9%	- -%	- -%	-%	-%	- -%	- -%	- -%	- -%	- -%
TOTAL EASY	4 23%	4 6 23%	%	- -%	4 23%	- -%	- % -%	- -%	- -%	2 20%	4 23%	- -%	4 24%	- -%	- -%	-%	-%	- -%	- -%	- -%	- -%	- -%
Don't know	1 6%	1 6 6%	%	- -%	1 6%	- -%	- % -%	- -%	* 100%	* 4%	1 6%	* 16%	1 7%	- -%	- -%	-%	-%	- -%	- -%	- -%	- -%	- -%

QB21A. Overall, how easy or difficult did you find the time with an unwanted break with no service from either company?

Base: Those who had an unwanted break in service when switching their package of services

	PF	TV ROCES S	ВВ	PROCESS	8	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOME	Ē
Circifocas Level 050/	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	00	~a	~b	~C	~d 9	~e	~†	~g	~h 8	~I 6	~J	~k 3	~	~m	~n	~0	~p
Unweighted total  Effective Weighted Sample	26 21	12 10	3	12 9	8	4	-	14 11	8 7	5	20 16	3	-	21 17	26 21	26 21	26 21
Total	17	9	3	7	7	2	-	8	7	4	13	1	-	14	17	17	17
1 - Very difficult	2 13%	- -%	- -%	1 14%	1 13%	- -%	- -%	1 12%	1 14%	1 32%	1 7%	- -%	- -%	2 15%	2 13%	2 13%	2 5 13%
2	1 7%	1 9%	* 15%	1 13%	- -%	* 25%	- -%	1 16%	- -%	* 9%	1 7%	* 40%	- -%	1 9%	1 7%	1 7%	1 5 7%
TOTAL DIFFICULT	3 20%	1 9%	* 15%	2 27%	1 13%	* 25%	- -%	2 28%	1 14%	2 40%	2 14%	* 40%	- -%	3 24%	3 20%	3 20%	3 20%
3 - Neither	9 50%	6 67%	1 39%	4 67%	3 43%	1 75%	- -%	5 67%	2 37%	2 44%	7 52%	1 60%	- -%	8 53%	9 50%	9 50%	9 50%
4	2 14%	2 18%	1 46%	* 6%	1 10%	- -%	- -%	* 5%	1 11%	- -%	2 19%	- -%	- -%	2 12%	2 14%	2 14%	2 5 14%
5 - Very easy	1 9%	1 6%	- -%	- -%	1 20%	- -%	- -%	- -%	1 22%	- -%	1 11%	- -%	- -%	1 4%	1 9%	1 9%	1 9%
TOTAL EASY	4 23%	2 23%	1 46%	* 6%	2 30%	- -%	- -%	* 5%	2 33%	- -%	4 30%	- -%	- -%	2 16%	4 23%	4 23%	4 23%
Don't know	1 6%	- -%	- -%	- -%	1 15%	- -%	- -%	- -%	1 16%	1 15%	* 3%	- -%	- -%	1 7%	1 6%	1 6%	1 6%

QB13B. Was there a period of time in the switching process where you chose to or had to pay more than one company to provide a service, to make sure you didn't lose that service?

Base: Those switched their TV service provider in last 12 months

		ACT	TIONS TAI	KEN	5	SWITCI	HED & CO	VERED		SER	VICES SV COVE		. &	СО	NSIDEI	RED & CO	OVEREI	D	SERV	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD I		IXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	~b	~c	~d	е	*f	~g	~h	i	*j	~k	~	~m	~n	~0	~p	~q	~r	~\$	~t	~u
Unweighted total	87	87	4	-	1	87	33	5	6	87	34	5	7	1	-	1	3	-	-	2	2	1
Effective Weighted Sample	45	45	4	-	1	45	25	4	4	45	26	4	5	1	-	1	3	-	-	2	2	1
Total	37	37	1	-	1	37	19	2	5	37	20	2	6	*	-	*	1	-	-	1	1	*
Yes	3 79	3 % 7%	- % -%	- -%	- -%	3 7%	1 6%	- -%	1 12%	3 7%	1 6%	- -%	1 10%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%
No	30 80%	30 % 80%	1 6 100%	- -%	1 100%	30 80%	16 % 87%	2 93%	1 20%	30 80%	17 87%	2 93%	2 35%	* 100%	- -%	* 100%	1 100%	- -%	- -%	1 100%	1 100%	* 100%
Don't know	5 139	5 % 13%	- % -%	- -%	- -%	5 13%	1 % 7%	* 7%	3 69%	5 13%	1 7%	* 7%	3 55%	- -%	- -%	- -%	- -%	- -%	- -%	%	- -%	- -%

## QB13B. Was there a period of time in the switching process where you chose to or had to pay more than one company to provide a service, to make sure you didn't lose that service?

Base: Those switched their TV service provider in last 12 months

		TV PROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	МОЕ	BILE	CONTRA PROC		;	SERVICE	S AT HOM	E
Significance Level: 95%	Total	C&R *a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R	NoT ~h	PAYG	CON- TRACT	PAC ~k	C&R	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
	87	63	2	7	19		2	~g	11	31	46	K	1	87	69	77	66
Unweighted total	07	03	3	1	19	-	ა	2	4	31	40	-	ı	01	09	11	00
Effective Weighted Sample	45	34	2	6	14	-	3	2	3	18	24	-	1	45	41	42	39
Total	37	25	1	4	11	-	1	1	5	14	22	-	*	37	30	36	31
Yes	3 7%	3 11%	1 37%	- -%	1 6%	- -%	- -%	- -%	* 5%	1 10%	1 4%	- -%	- -%	3 7%	2 89	2 % 6%	2 6 7%
No	30 80%	20 79%	1 63%	3 74%	11 94%	- -%	1 100%	1 100%	1 24%	11 77%	18 83%	- -%	* 100%	30 80%	23 779		24 6 79%
Don't know	5 13%	3 10%	- -%	1 26%	- -%	- -%	- -%	- -%	3 71%	2 13%	3 13%	- -%	- -%	5 13%	5 15 <sup>9</sup>	5 % 13%	5 6 15%

QB14B. How long for?

		ACT	TIONS TAP	KEN	5	SWITCHE	ED & CO	VERED		SERV	ICES SW COVER		8 (	CC	NSIDE	RED & CO	OVERED	)	SERV	ICES CO		ED &
	Total	SWIT- CHED	CONSI	NEIT- HER	BUN- DLE		BROAD I BAND		IXED LINE CALLS		BROAD N P BAND		IXED LINE CALLS	BUN- DLE		BROAD I BAND	MOB.	FIXED LINE CALLS	TV	BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	Total	~a	~b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	14	14	-	-	-	14	4	-	2	14	4	-	2	-	-	-	-	-	-	-	-	-
Effective Weighted Sample	11	11	-	-	-	11	4	-	2	11	4	-	2	-	-	-	-	-	-	-	-	-
Total	3	3	-	-	-	3	1	-	1	3	1	-	1	-	-	-	-	-	-	-	-	-
2-3 days	1 21%	1 % 21%	- % -%	- -%	- -%	1 21%	* 27%	- -%	- -%	1 21%	* 27%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	%	- -%	- -%
4-7 days	1 47%	1 % 47%	- % -%	- -%	- -%	1 47%	1 73%	- -%	- -%	1 47%	1 73%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	%	- -%	- -%
8-14 days	* 49	* % 4%	- % -%	- -%	- -%	* 4%	- -%	- -%	- -%	* 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	%	- -%	- -%
15-30 days	* 79	* % 7%	- % -%	- -%	- -%	* 7%	- -%	- -%	- -%	* 7%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	%	- -%	- -%
More than 30 days	* 12%	* % 12%	- 6 -%	- -%	- -%	* 12%	- -%	- -%	* 59%	* 12%	- -%	- -%	* 59%	- -%	- -%	- -%	- -%	- -%	- -%	%	- -%	- -%
Don't know	* 9%	* % 9%	- % -%	- -%	- -%	* 9%	- -%	- -%	* 41%	* 9%	- -%	- -%	* 41%	- -%	- -%	- -%	- -%	- -%	- -%	%	- -%	- -%

QB14B. How long for?

	ı	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	МОВ	ILE	CONTRA PROC		ŧ	SERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT		CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~J	~k	~	~m	~n	~0	~p
Unweighted total	14	14	2	-	2	-	-	-	1	6	5	-	-	14	11	11	9
Effective Weighted Sample	11	11	2	-	2	-	-	-	1	5	4	-	-	11	9	9	8
Total	3	3	1	-	1	-	-	-	*	1	1	-	-	3	2	2	2
2-3 days	1 21%	1 21%	* 59%	- -%	- -%	- -%	- -%	- -%	- -%	* 32%	- -%	- -%	- -%	1 21%	* 19%	* 5 19%	* % 16%
4-7 days	1 47%	1 47%	* 41%	- -%	1 100%	- -%	- -%	- -%	- -%	* 23%	1 87%	- -%	- -%	1 47%	1 49%	1 5 48%	1 6 48%
8-14 days	*	*	-	-	-	-	-	-	-	-	*	-	-	*	*	*	*
	4%	4%	-%	-%	-%	-%	-%	-%	-%	-%	13%	-%	-%	4%	5%	5%	6%
15-30 days	*	*	-	-	-	-	-	-	-	*	-	-	-	*	*	*	*
	7%	7%	-%	-%	-%	-%	-%	-%	-%	6%	-%	-%	-%	7%	3%	3%	4%
More than 30 days	*	*	-	-	-	-	-	-	-	*	-	-	-	*	*	*	*
	12%	12%	-%	-%	-%	-%	-%	-%	-%	23%	-%	-%	-%	12%	14%	5 14%	6 16%
Don't know	*	*	-	-	-	-	-	-	*	*	-	-	-	*	*	*	*
	9%	9%	-%	-%	-%	-%	-%	-%	100%	16%	-%	-%	-%	9%	10%	5 10%	6 11%

QB15B. How much extra did you spend by paying more than one company?

		AC	TIONS TAK	KEN	;	SWITCH	ED & CO	VERED		SERV	ICES SW		. &	cc	NSIDE	RED & CO	OVERED	)	SERV	ICES CON		ED &
	Total	SWIT-	CONSI DERED	NEIT- HER	BUN- DLE		BROAD I BAND		FIXED LINE CALLS		BROAD N P BAND		IXED LINE CALLS	BUN- DLE		BROAD I BAND	MOB.	FIXED LINE CALLS		BROAD I F BAND		FIXED LINE CALLS
Significance Level: 95%	Total	~a	~b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	14	14	-	-	-	14	4	-	2	14	4	-	2	-	-	-	-	-	-	-	-	-
Effective Weighted Sample	11	11	-	-	-	11	4	-	2	11	4	-	2	-	-	-	-	-	-	-	-	-
Total	3	3	-	-	-	3	1	-	1	3	1	-	1	-	-	-	-	-	-	-	-	-
Up to £19.99	1 39%	1 % 39%	- % -%	- -%	- -%	1 39%	1 81%	- -%	- -%	1 39%	1 81%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%
£20.00-£29.99	* 18%	* % 18%	- % -%	- -%	- -%	* 18%	- -%	- -%	- -%	* 18%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%
£30.00-£39.99	* 14%	* % 14%	- % -%	- -%	- -%	* 14%	- -%	- -%	- -%	* 14%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%
£40.00-£49.99	* 8%	* % 8%	- % -%	- -%	- -%	* 8%	* 19%	- -%	- -%	* 8%	* 19%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%
£60 or more	* 12%	* % 12%	- % -%	- -%	- -%	* 12%	- -%	- -%	* 59%	* 12%	- -%	- -%	* 59%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%
Don't know	* 9%	* % 9%	- % -%	- -%	- -%	* 9%	-	- -%	* 41%	* 9%	- -%	- -%	* 41%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

QB15B. How much extra did you spend by paying more than one company?

	ı	PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	МОВ	ILE	CONTRA PROC		5	SERVICE!	S AT HOME	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	14	14	2	-	2	-	-	-	1	6	5	-	-	14	11	11	9
Effective Weighted Sample	11	11	2	-	2	-	-	-	1	5	4	-	-	11	9	9	8
Total	3	3	1	-	1	-	-	-	*	1	1	-	-	3	2	2	2
Up to £19.99	1	1	*	-	1	-	-	-	-	1	*	-	-	1	1	1	1
	39%	39%	59%	-%	100%	-%	-%	-%	-%	52%	36%	-%	-%	39%	45%	6 46%	6 51%
£20.00-£29.99	*	*	-	-	-	-	-	-	-	*	*	-	-	*	*	*	*
	18%	18%	-%	-%	-%	-%	-%	-%	-%	9%	26%	-%	-%	18%	10%	6 15%	6%
£30.00-£39.99	*	*	-	-	-	-	-	-	-	-	*	-	-	*	*	*	*
	14%	14%	-%	-%	-%	-%	-%	-%	-%	-%	13%	-%	-%	14%	5 11%	% 5%	6%
£40.00-£49.99	*	*	*	-	-	-	-	-	-	-	*	-	-	*	*	*	*
	8%	8%	41%	-%	-%	-%	-%	-%	-%	-%	25%	-%	-%	8%	10%	6 10%	6 11%
£60 or more	*	*	-	-	-	-	-	-	-	*	-	-	-	*	*	*	*
	12%	12%	-%	-%	-%	-%	-%	-%	-%	23%	-%	-%	-%	12%	5 14%	6 14%	6 16%
Don't know	*	*	-	-	-	-	-	-	*	*	-	-	-	*	*	*	*
	9%	9%	-%	-%	-%	-%	-%	-%	100%	16%	-%	-%	-%	9%	10%	6 10%	% 11%

SERVICES SWITCHED &

SERVICES CONSIDERED &

# QB16B. Was there a period of time in the switching process where there was an unwanted break where you were not receiving a service from either company?

Base: Those switched their TV service provider in last 12 months

		ACT	TIONS TAI	KEN	9	SWITCHE	D & CO	VERED		OLIK	COVE			CC	NSIDE	RED & C	OVERED	)	OLIV	COVE		.D W
		SWIT-	CONSI		BUN-				IXED LINE CALLS				IXED LINE CALLS	BUN-			MOB.	FIXED LINE CALLS				FIXED LINE Calls
Significance Level: 95%	Total	CHED a	~b	HER ∼c	<b>DLE</b> ∼d	TV I	BAND *f	~g	~h	TV I	BAND *i	~k	~l	<b>DLE</b> ∼m	TV ∼n	BAND ~o	~p	~a	TV ∼r	BAND ~s	~t	~u
Unweighted total	87	87	4	-	1	87	33	9 5	6	87	34	5	7	1	-	1	3	-	-	2	2	1
Effective Weighted Sample	45	45	4	-	1	45	25	4	4	45	26	4	5	1	-	1	3	-	-	2	2	1
Total	37	37	1	-	1	37	19	2	5	37	20	2	6	*	-	*	1	-	-	1	1	*
Yes	8 23°	8 % 23%	1 6 76%	- -%	- -%	8 23%	1 5%	* 24%	1 17%	8 23%	1 5%	* 24%	1 13%	* 100%	- -%	* 100%	* 40%	- -%	- -%	1 100%	* 46%	* 100%
No	26 709	26 % 70%	* % 24%	- -%	1 100%	26 70%	17 93% e	1 69%	2 40%	26 70%	18 93%	1 69%	3 52%	- -%	- -%	- -%	* 60%	- -%	- -%	- -%	* 54%	- -%
Don't know	3 7º	3 % 7%	- % -%	- -%	- -%	3 7%	* 2%	* 7%	2 43%	3 7%	* 2%	* 7%	2 35%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

## QB16B. Was there a period of time in the switching process where there was an unwanted break where you were not receiving a service from either company?

Base: Those switched their TV service provider in last 12 months

		TV PROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE	S AT HOM	E
Significance Level: 95%	Total	C&R *a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~g	NoT ~h	PAYG	CON- TRACT	PAC ~k	C&R ~l	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	87	63	3	7	19	-	3	9	4	31	46	-	1	87	69	77	66
Effective Weighted Sample	45	34	2	6	14	-	3	2	3	18	24	-	1	45	41	42	39
Total	37	25	1	4	11	-	1	1	5	14	22	-	*	37	30	36	31
Yes	8 23%	6 25%	- -%	- -%	1 8%	- -%	* 32%	1 60%	* 5%	3 25%	4 19%	- -%	* 100%	8 23%	4 5 139	8 % 21%	5 6 18%
No	26 70%	18 73%	1 100%	4 100%	10 92%	- -%	1 68%	* 40%	2 50%	10 72%	16 72%	- -%	- -%	26 70%	24 5 789	26 % 72%	23 74%
Don't know	3 7%	* 2%	- -%	- -%	- -%	- -%	- -%	- -%	2 45%	* 4%	2 9%	- -%	- -%	3 7%	3	2 % 7%	2 6 8%

QB17B. How long for?

Base: Those who had an unwanted break in service when switching their TV service

		AC1	TIONS TAK	(EN	5	SWITCH	ED & CO	VERED		SERV	ICES SI	WITCHEE RED	8 (	cc	ONSIDE	RED & CO	OVERED	)	SERV	ICES CO COVE		ED &
	Total	SWIT-	CONSI	NEIT- HER	BUN- DLE		BROAD BAND		FIXED LINE CALLS		BROAD BAND		IXED LINE CALLS	BUN- DLE		BROAD   BAND	MOB.	FIXED LINE CALLS		BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	1001	~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	28	28	3	-	-	28	3	1	2	28	3	1	2	1	-	1	1	-	-	2	1	1
Effective Weighted Sample	10	10	3	-	-	10	3	1	2	10	3	1	2	1	-	1	1	-	-	2	1	1
Total	8	8	1	-	-	8	1	*	1	8	1	*	1	*	-	*	*	-	-	1	*	*
1 day	1	1	-	-	-	1	-	*	1	1	-	*	1	-	-	-	-	-	-	-	-	-
	159	% 15%	% -%	-%	-%	15%	-%	100%	100%	15%	-%	100%	100%	-%	-%	-%	-%	-%	-%	-%	-%	-%
2-3 days	2	2	-	-	-	2	-	-	-	2	-	-	-	-	-	-	-	-	-	-	-	-
	27°	% 27%	% -%	-%	-%	27%	-%	-%	-%	27%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%
4-7 days	1	1	1	-	-	1	*	-	-	1	*	-	-	*	-	-	*	-	-	*	*	*
	179	% 17%	69%	-%	-%	17%	25%	-%	-%	17%	25%	-%	-%	100%	-%	-%	100%	-%	-%	58%	100%	100%
8-14 days	3	3	*	-	-	3	1	-	-	3	1	-	-	-	-	*	-	-	-	*	-	-
	389	% 38%	% 31%	-%	-%	38%	75%	-%	-%	38%	75%	-%	-%	-%	-%	100%	-%	-%	-%	42%	-%	-%
15-30 days	*	*	-	-	-	*	-	-	-	*	-	-	-	-	-	-	-	-	-	-	-	-
	19	% 1%	% -%	-%	-%	1%	-%	-%	-%	1%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%
More than 30 days	*	*	-	-	-	*	-	-	-	*	-	-	-	-	-	-	-	-	-	-	-	-
	19	% 1%	% -%	-%	-%	1%	-%	-%	-%	1%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%

QB17B. How long for?

Base: Those who had an unwanted break in service when switching their TV service

	ı	PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOM	E
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	28	22	-	-	3	-	1	1	1	8	13	-	1	28	16	21	16
Effective Weighted Sample	10	9	-	-	3	-	1	1	1	4	5	-	1	10	12	8	8
Total	8	6	-	-	1	-	*	1	*	3	4	-	*	8	4	8	5
1 day	1	1	-	-	-	-	*	1	*	1	*	-	*	1	1	1	1
	15%	21%	-%	-%	-%	-%	100%	100%	100%	23%	10%	-%	100%	15%	30%	5 16%	6 22%
2-3 days	2	2	-	-	-	-	-	-	-	2	*	-	-	2	*	2	2
	27%	37%	-%	-%	-%	-%	-%	-%	-%	48%	6%	-%	-%	27%	6%	5 25%	% 32%
4-7 days	1	1	-	-	*	-	-	-	-	*	1	-	-	1	1	1	1
	17%	18%	-%	-%	25%	-%	-%	-%	-%	13%	21%	-%	-%	17%	31%	5 18%	6 22%
8-14 days	3	1	-	-	1	-	-	-	-	*	3	-	-	3	1	3	1
	38%	24%	-%	-%	75%	-%	-%	-%	-%	12%	63%	-%	-%	38%	31%	40%	6 23%
15-30 days	*	-	-	-	-	-	-	-	-	*	-	-	-	*	-	*	-
	1%	-%	-%	-%	-%	-%	-%	-%	-%	2%	-%	-%	-%	1%	-%	5 1%	% -%
More than 30 days	*	-	-	-	-	-	-	-	-	*	-	-	-	*	*	*	*
	1%	-%	-%	-%	-%	-%	-%	-%	-%	2%	-%	-%	-%	1%	2%	5 1%	% 2%

## QB18B. While you had this unwanted break with no service from your old or new supplier, which of these applied to you?

Base : Those who had an unwanted break in service when switching their TV service

		ACT	IONS TA	KEN	;	SWITCI	HED & CO	VERED		SER\	ICES S	WITCHEI RED	<b>.</b> & C	cc	ONSIDE	RED & C	OVERE	)	SERV	ICES CO COVE		ED &
		SWIT-	CONSI		BUN-		BROAD	MOB.	FIXED LINE CALLS	I	BROAD	MOB. PHONE	IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND		00	TV I	BAND		0.1.220	DLE	TV	BAND		00	TV	BAND		07.1220
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	28	28	3	-	-	28	3	1	2	28	3	1	2	1	-	1	1	-	-	2	1	1
Effective Weighted Sample	10	10	3	-	-	10	3	1	2	10	3	1	2	1	-	1	1	-	-	2	1	1
Total	8	8	1	-	-	8	1	*	1	8	1	*	1	*	-	*	*	-	-	1	*	*
Just did without this service	7 839	7 % 83%	1 100%	- -%	- -%	7 83%	* 6 40%	* 100%	1 100%	7 83%	* 40%	* 100%	1 100%	* 100%	- -%	* 100%	* 100%	- -%	- -%	1 100%	* 100%	* 100%
Used another service instead which you already owned	1 79	1 % 7%	-%	- -%	- -%	1 7%	* % 35%	- -%	- -%	1 7%	* 35%	- -%	- -%	- -%	- -%	-%	- -%	- -%	- -%	-%	- -%	- -%
Used a service from your workplace	* 49	* % 4%	- -%	- -%	- -%	* 4%	* % 25%	- -%	- -%	* 4%	* 25%	- -%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%
Went elsewhere to use this service	* 39	* % 3%	- -%	- -%	- -%	* 3%	-%	- -%	- -%	* 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%
Borrowed a service from a friend or relative	* 19	* % 1%	%	- -%	- -%	* 1%	-%	- -%	- -%	* 1%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%	- -%	-%	- -%	- -%
Something else	* 19	* % 1%	- -%	- -%	- -%	* 1%	-	- -%	- -%	* 1%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%	- -%	-%	- -%	- -%
Don't know	* 29	* % 2%	%	- -%	- -%	* 2%	-%	- -%	- -%	* 2%	- -%	- -%	- -%	- -%	- -%	%	- -%	- -%	- -%	-%	- -%	- -%

## QB18B. While you had this unwanted break with no service from your old or new supplier, which of these applied to you?

Base : Those who had an unwanted break in service when switching their TV service

	I	TV PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		s	SERVICES	S AT HOME	<b>=</b>
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	28	22	-	-	3	-	1	1	1	8	13	-	1	28	16	21	16
Effective Weighted Sample	10	9	-	-	3	-	1	1	1	4	5	-	1	10	12	8	8
Total	8	6	-	-	1	-	*	1	*	3	4	-	*	8	4	8	5
Just did without this service	7 83%	5 83%	- -%	- -%	* 40%	- -%	* 100%	1 100%	* 100%	3 86%	4 92%	- -%	* 100%	7 83%	3 79%	7 5 89%	5 87%
Used another service instead which you already owned	1 7%	1 9%	- -%	- -%	* 35%	- -%	- -%	- -%	- -%	* 9%	- -%	- -%	- -%	1 7%	* 12%	* 5 4%	* 6%
Used a service from your workplace	* 4%	* 1%	- -%	- -%	* 25%	- -%	- -%	- -%	- -%	* 2%	* 6%	- -%	- -%	* 4%	* 8%	* 5 4%	* 6%
Went elsewhere to use this service	* 3%	* 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 3%	- -%	- -%	* 3%	- -%	* 5 2%	- -%
Borrowed a service from a friend or relative	* 1%	* 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	-%	-%
Something else	* 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 2%	- -%	- -%	- -%	* 1%	* 2%	* 5 1%	* 2%
Don't know	* 2%	* 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 2%	- -%	-%	%

## QB19B. Did this result in any additional costs for you?

Base: Those who had an unwanted break in service when switching their TV service

		ACT	TIONS TA	KEN	s	WITCH	IED & CO	VERED		SER\	ICES SI	NITCHEI RED	8 (	CO	NSIDE	RED & C	OVEREI	D	SERV	ICES CO COVE		ED &
	Total	SWIT-	CONSI DERED		BUN-				FIXED LINE CALLS				IXED LINE CALLS	BUN-			MOB.	FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	~b	HER ∼c	<b>DLE</b> ∼d	<b>TV</b> ∼e	BAND ~f	~g	~h	TV I ∼i	SAND ~j	~k	~	<b>DLE</b> ~m	<b>TV</b> ∣ ~n	BAND ~o	~p	~q	ıv ~r	BAND ~S	~t	~u
Unweighted total	28	28	3	-	-	28	3	1	2	28	3	1	2	1	-	1	1	-	-	2	1	1
Effective Weighted Sample	10	10	3	-	-	10	3	1	2	10	3	1	2	1	-	1	1	-	-	2	1	1
Total	8	8	1	-	-	8	1	*	1	8	1	*	1	*	-	*	*	-	-	1	*	*
Yes	1 10%	1 6 10%	- % -%	- -%	- -%	1 10%	* 35%	- -%	* 29%	1 10%	* 35%	- -%	* 29%	- -%	- -%	- -%	- -%	-%	- -%	-%	- -%	- -%
No	8 90%	8 % 90%	1 6 100%	- -%	- -%	8 90%	1 65%	* 100%	1 71%	8 90%	1 65%	* 100%	1 71%	* 100%	- -%	* 100%	* 100%	- -%	- -%	1 100%	* 100%	* 100%

## QB19B. Did this result in any additional costs for you?

Base: Those who had an unwanted break in service when switching their TV service

		TV PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC			SERVICE	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND		FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	28	22	-	-	3	-	1	1	1	8	13	-	1	28	16	21	16
Effective Weighted Sample	10	9	-	-	3	-	1	1	1	4	5	-	1	10	12	8	8
Total	8	6	-	-	1	-	*	1	*	3	4	-	*	8	4	8	5
Yes	1 10%	1 13%	- -%	- -%	* 35%	- -%	- -%	- -%	* 100%	1 16%	3%	- -%	- -%	1 10%	1 6 20%	1 % 9%	1 % 12%
No	8 90%	5 87%	- -%	- -%	1 65%	- -%	* 100%	1 100%	- -%	3 84%	4 97%	- -%	* 100%	8 90%	3 80°	7 % 91%	5 % 88%

## QB20B. How much extra did you spend?

Base: Those whose unwanted break resulted in additional costs when switching their TV service

		AC <sup>-</sup>	TIONS TA	KEN	;	SWITC	HED & CO	OVERED		SER		WITCHE ERED	D &	CO	ONSIDI	ERED & (	COVERE	ĒD	SER	VICES CO COVE		ED &
	Total	SWIT-	CONSI	NEIT-	BUN-	TV.			FIXED LINE CALLS				FIXED LINE CALLS		TV	BROAD		FIXED LINE E CALLS	TV			FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	~b	HER ∼c	<b>DLE</b> ~d	<b>TV</b> ~e	<b>BAND</b> ∼f	~g	~h	1 <b>V</b> ~i	BAND ∼j	~k	~	<b>DLE</b> ∼m	<b>TV</b> ∼n		~p	~q	<b>TV</b> ∼r	BAND ~s	~t	~u
Unweighted total	4	4	-	-	-	4	1	-	1	4	1	-	1	-	-	-	-	-	-	-	-	-
Effective Weighted Sample	3	3	-	-	-	3	1	-	1	3	1	-	1	-	-	-	-	-	-	-	-	-
Total	1	1	-	-	-	1	*	-	*	1	*	-	*	-	-	-	-	-	-	-	-	-
Up to £19.99	1 83%	1 % 83%	- % -%	- -%	- -%	1 83%	* % 100%	-%	* 100%	1 83%	* 100%	- -%	* 100%	- -%	- -9	- % -%	-%	- % -%	- -%	- % -%	- -%	- -%
£20.00-£29.99	* 179		- % -%	- -%	- -%	* 179	- % -%	- -%	- -%	* 17%	- -%	- -%	- -%	- -%	- -9	- % -%	- 5 -9	- % -%	- -%	- % -%	- -%	- -%

## QB20B. How much extra did you spend?

Base: Those whose unwanted break resulted in additional costs when switching their TV service

		TV PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTR/ PROC			SERVICE	S AT HOME	E
Circificance Levels 059/	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~C	~d	~e	~1	~g	~h	~	~j	~k	~	~m	~n	~0	~p
Unweighted total	4	4	-	-	1	-	-	-	1	2	1	-	-	4	4	3	3
Effective Weighted Sample	3	3	-	-	1	-	-	-	1	2	1	-	-	3	3	3	3
Total	1	1	-	-	*	-	-	-	*	1	*	-	-	1	1	1	1
Up to £19.99	1 83%	1 83%	- -%	- -%	* 100%	- -%	- -%	- -%	* 100%	1 100%	* 100%	- -%	- -%	1 83%	1 6 83%	1 % 100%	1 5 100%
£20.00-£29.99	* 17%	* 17%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 17%	* 6 17%	- % -%	%

## QB21B. Overall, how easy or difficult did you find the time with an unwanted break with no service from either company?

Base: Those who had an unwanted break in service when switching their TV service

		ACT	TIONS TAK	EN	S	WITCH	HED & CO	VERED		SER	VICES S COVE			CC	ONSIDE	RED & C	OVERED	)	SERVI	ICES COI	RED	
	Tabel	SWIT-	CONSI DERED N		BUN-	<b>T</b> 1/			IXED Line Calls				LINE CALLS	BUN-		BROAD		FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	~b	HER ~c	DLE ~d	TV ~e	BAND ~f	~g	~h	<b>TV</b> ∼i	BAND ~i	~k	~	<b>DLE</b> ∼m	<b>TV</b> ∣ ~n	BAND ~0	~p	~q	TV I ∼r	BAND ~S	~t	~u
Unweighted total	28	28	3	_	_	28	3	1	2	28	3	1	2	1	_	1	1	· -	_	2	1	1
Effective Weighted Sample	10	10	3	_	-	10	3	1	2	10	3	1	2	1	-	1	1	-	-	2	1	1
Total	8	8	1	-	-	8	1	*	1	8	1	*	1	*	-	*	*	-	-	1	*	*
1 - Very difficult	* 29	* 6 2%	- % -%	- -%	- -%	* 2%	-%	- -%	- -%	* 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
2	3 33%	3 6 33%	- % -%	- -%	- -%	3 33%	* 40%	- -%	1 71%	3 33%	* 40%	- -%	1 71%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
TOTAL DIFFICULT	3 36%	3 6 36%	- % -%	- -%	- -%	3 36%	* 40%	- -%	1 71%	3 36%	* 40%	- -%	1 71%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
3 - Neither	3 37%	3 6 37%	1 6 100%	- -%	- -%	3 37%	* 25%	* 100%	* 29%	3 37%	* 25%	* 100%	* 29%	* 100%	- -%	* 100%	* 100%	- -%	- -%	1 100%	* 100%	* 100%
4	* 29	* 6 2%	- % -%	- -%	- -%	* 2%	- %	- -%	- -%	* 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
5 - Very easy	* 5%	* 6 5%	- % -%	- -%	- -%	* 5%	35%	- -%	- -%	* 5%	* 35%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
TOTAL EASY	1 79	1 6 7%	- % -%	- -%	- -%	1 7%	35%	- -%	- -%	1 7%	* 35%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Don't know	2 21%	2 6 21%	- % -%	- -%	- -%	2 21%	-%	- -%	- -%	2 21%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

## QB21B. Overall, how easy or difficult did you find the time with an unwanted break with no service from either company?

Base: Those who had an unwanted break in service when switching their TV service

	P	TV PROCES S	ВВ	PROCESS	8	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	Ē
Significance Level: 95%	_ Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	<b>C&amp;R</b> ~g	NoT ~h	PAYG	CON- TRACT	PAC ~k	C&R	<b>TV</b> ∼m	BROAD BAND ~n	MOB. PHONE	FIXED LINE VOICE ~p
Unweighted total	28	22	-	-	3	-	1	1	1	8	13	-	1	28	16	21	16
Effective Weighted Sample	10	9	-	-	3	-	1	1	1	4	5	-	1	10	12	8	8
Total	8	6	-	-	1	-	*	1	*	3	4	-	*	8	4	8	5
1 - Very difficult	* 2%	* 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 2%	- -%	- -%	- -%	* 2%	* 2%	* 1%	* 5 1%
2	3 33%	1 19%	- -%	- -%	* 40%	- -%	- -%	1 100%	- -%	1 16%	2 52%	- -%	- -%	3 33%	1 23%	3 36%	1 5 17%
TOTAL DIFFICULT	3 36%	1 22%	- -%	- -%	* 40%	- -%	- -%	1 100%	- -%	1 18%	2 52%	- -%	- -%	3 36%	1 25%	3 37%	1 5 18%
3 - Neither	3 37%	2 40%	- -%	- -%	* 25%	- -%	* 100%	- -%	* 100%	1 25%	2 43%	- -%	* 100%	3 37%	2 61%	3 34%	2 42%
4	* 2%	* 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 2%	-%	-%	- -%
5 - Very easy	* 5%	* 7%	- -%	- -%	* 35%	- -%	- -%	- -%	- -%	* 9%	* 3%	- -%	- -%	* 5%	* 11%	* 6%	* 8%
TOTAL EASY	1 7%	1 10%	- -%	- -%	* 35%	- -%	- -%	- -%	- -%	* 9%	* 3%	- -%	- -%	1 7%	* 11%	* 6%	* 8%
Don't know	2 21%	2 28%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 48%	* 3%	- -%	- -%	2 21%	* 3%	2 23%	2 32%

QB13C. Was there a period of time in the switching process where you chose to or had to pay more than one company to provide a service, to make sure you didn't lose that service?

Base: Those switched their fixed line broadband provider in last 12 months

		AC	TIONS TAP	KEN	,	SWITCI	HED & CO	OVERED		SER	VICES SI COVE		D &	co	NSIDEI	RED & CO	OVERED	)	SERV	ICES CO	NSIDERI ERED	ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD	MOB.	FIXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	~b	~c	~d	*e	f	~g	h	*i	j	~k	I	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	373	373	21	-	-	33	373	23	117	33	373	23	117	-	7	-	11	13	6	-	7	8
Effective Weighted Sample	222	222	17	-	-	25	222	17	85	25	222	17	85	-	6	-	9	11	6	-	5	7
Total	149	149	10	-	-	19	149	10	66	19	149	10	66	-	2	-	7	5	2	-	4	3
Yes	20 14%	20 6 14%	1 % 8%	- -%	- -%	1 6%	20 6 14%	3 32%	9 14%	1 6%	20 14%	3 32%	9 14%	- -%	* 15%	- -%	* 6%	2 34%	* 16%	-%	* 10%	- -%
No	116 78%	116 6 78%	8 6 87%	- -%	- -%	17 90%	116 % 78%	5 55%	50 77%	17 90%	116 78%	5 55%	50 77%	- -%	2 85%	- -%	6 88%	3 66%	2 84%	-%	3 79%	3 100%
Don't know	12 8%	12 6 8%	* % 5%	- -%	- -%	1 5%	12 6 8%	1 12%	6 9%	1 5%	12 8%	1 12%	6 9%	- -%	- -%	- -%	* 6%	- -%	- -%	-%	* 11%	- -%

## QB13C. Was there a period of time in the switching process where you chose to or had to pay more than one company to provide a service, to make sure you didn't lose that service?

Base: Those switched their fixed line broadband provider in last 12 months

	1	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		S	ERVICES	AT HOME	<b>.</b>
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	b	*c	d	~e	~†	~g	*h	İ	j	~k	~	m	n	0	р
Unweighted total	373	23	117	76	107	6	3	21	79	141	207	5	3	235	373	348	347
Effective Weighted Sample	222	17	49	61	83	5	2	17	60	86	124	4	2	143	222	209	209
Total	149	12	24	36	67	3	2	11	48	54	88	3	2	99	149	142	142
Yes	20 14%	1 9%	5 21%	5 14%	9 13%	2 56%	* 21%	1 12%	7 14%	8 15%	11 13%	2 62%	* 21%	12 13%	20 14%	19 14%	20 14%
No	116 78%	10 83%	18 74%	29 81%	52 78%	1 44%	1 79%	10 85%	36 76%	43 80%	68 77%	1 38%	1 79%	77 78%	116 78%	111 78%	112 79%
Don't know	12 8%	1 8%	1 5%	2 5%	6 9%	- -%	- -%	* 3%	5 10%	2 5%	9 10%	- -%	- -%	10 10%	12 8%	11 8%	11 8%

QB14C. How long for?

	Α	CTION	NS TAKI	EN	5	SWITCH	HED & CO	VERED		SERV	ICES SV	WITCHED RED	&	CO	ONSIDEI	RED & C	OVERED		SERVI	CES CO COVE	NSIDEREI RED	D &
	SWI	Γ- DE	ONSI ERED N		BUN-				IXED LINE CALLS				IXED LINE CALLS	BUN-				IXED LINE CALLS				IXED LINE CALLS
T Significance Level: 95%	tal CHE	<b>D</b> a	~b	HER ~c	<b>DLE</b> ∼d	TV ~e	BAND *f	~g	~h	TV E ∼i	BAND *i	~k	~l	DLE ~m	<b>TV</b> ∼n	BAND ~o	~p	~a	TV I ∼r	BAND ~s	~t	~u
Unweighted total		'1	2	-	- -	3	71	9 6	21	3	, 71	6	21	-	1	-	р 1	ч 5	1	-	1	u -
Effective Weighted Sample		2	2	_	_	3	42	5	16	3	42	5	16		1	_	1	4	1	_	1	_
Total		20	1			1	20	3	9	1	20	3	9		*	_	*	2	*		*	
1 day	*	*	'			'	*	3	*	'	*	3	*			_		2				_
1 day	2%	2%	-%	-%	-%	-%	2%	-%	3%	-%	2%	-%	3%	-%	-%	-%	-%	-%	-%	-%	-%	-%
2-3 days		2 0%	* 48%	- -%	- -%	* 32%	2 5 10%	- -%	* 5%	* 32%	2 10%	- -%	* 5%	- -%	* 100%	- -%	- -%	* 22%	* 100%	- -%	- -%	- -%
4-7 days	4 19% 1	4 9%	- -%	- -%	- -%	* 33%	4 5 19%	* 2%	2 19%	* 33%	4 19%	* 2%	2 19%	- -%	- -%	- -%	- -%	* 24%	- -%	- -%	- -%	- -%
8-14 days		3 7%	- -%	- -%	- -%	* 36%	3 5 17%	- -%	2 18%	* 36%	3 17%	- -%	2 18%	- -%	- -%	- -%	- -%	1 32%	- -%	- -%	- -%	- -%
15-30 days	4 22% 2	4 2%	* 52%	- -%	- -%	- -%	4 22%	1 25%	2 17%	- -%	4 22%	1 25%	2 17%	- -%	- -%	- -%	* 100%	* 21%	- -%	- -%	* 100%	- -%
More than 30 days	5 24% 2	5 4%	- -%	- -%	- -%	- -%	5 5 24%	2 48%	3 34%	- -%	5 24%	2 48%	3 34%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Don't know	1 6%	1 6%	- -%	- -%	- -%	- -%	1 6%	1 25%	* 4%	- -%	1 6%	1 25%	* 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

QB14C. How long for?

	P	ROCES	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROCI		5	SERVICE!	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	*b	~c	~d	~e	~f	~g	~h	*i	*j	~k	~	*m	*n	*0	*р
Unweighted total	71	3	36	12	16	2	1	3	14	31	35	2	1	40	71	66	67
Effective Weighted Sample	42	3	18	10	13	2	1	3	11	21	20	2	1	26	42	39	39
Total	20	1	5	5	9	2	*	1	7	8	11	2	*	12	20	19	20
1 day	* 2%	- -%	* 1%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	* 3%	- -%	- -%	- -%	* 2%	* 6 2%	* 2%
2-3 days	2 10%	* 32%	1 26%	* 6%	* 4%	- -%	- -%	* 30%	- -%	1 15%	1 4%	- -%	- -%	1 10%	2 5 10%	2 6 9%	2 5 9%
4-7 days	4 19%	* 33%	1 22%	1 23%	2 18%	- -%	- -%	- -%	2 26%	1 17%	2 18%	- -%	- -%	3 21%	4 5 19%	3 6 17%	4 20%
8-14 days	3 17%	* 36%	1 11%	1 12%	2 20%	- -%	- -%	- -%	2 25%	1 14%	2 20%	- -%	- -%	3 24%	3 5 17%	3 6 18%	3 18%
15-30 days	4 22%	- -%	1 15%	2 42%	1 11%	1 46%	- -%	* 27%	* 5%	2 29%	2 18%	1 46%	- -%	3 28%	4 22%	4 6 23%	4 20%
More than 30 days	5 24%	- -%	1 22%	1 11%	3 37%	1 54%	- -%	1 43%	3 39%	1 18%	3 30%	1 54%	- -%	1 12%	5 24%	5 6 25%	5 25%
Don't know	1 6%	- -%	* 2%	* 6%	1 9%	- -%	* 100%	- -%	* 5%	1 7%	1 6%	- -%	* 100%	1 6%	1 6%	1 6 6%	1 6%

QB15C. How much extra did you spend by paying more than one company?

		ACTI	ONS TAP	KEN	;	SWITCH	HED & CO	VERED		SER\	ICES SV	WITCHED RED	. &	CO	ONSIDE	RED & C	OVERED	)	SERV	ICES CO COVE	NSIDERE RED	.D &
		SWIT-	CONSI	NFIT.	BUN-		BROAD		LINE	ı	BROAD		IXED LINE	BUN-		BROAD		IXED LINE CALLS		BROAD		IXED LINE CALLS
	Total	CHED	DLIKLD	HER	DLE	TV	BAND	1110112	OALLO	TV I	BAND		OALLO	DLE	TV	BAND	····	OALLO	TV	BAND	THORE (	JALLO
Significance Level: 95%		*a	~b	~c	~d	~e	*f	~g	~h	~i	*j	~k	~	~m	~n	~0	~p	~q	~r	~\$	~t	~u
Unweighted total	71	71	2	-	-	3	71	6	21	3	71	6	21	-	1	-	1	5	1	-	1	-
Effective Weighted Sample	42	42	2	-	-	3	42	5	16	3	42	5	16	-	1	-	1	4	1	-	1	-
Total	20	20	1	-	-	1	20	3	9	1	20	3	9	-	*	-	*	2	*	-	*	-
Up to £19.99	8 37%	8 37%	1 100%	- -%	- -%	1 100%	8 37%	2 67%	2 17%	1 100%	8 37%	2 67%	2 17%	- -%	* 100%	- -%	* 100%	* 3%	* 100%	- -%	* 100%	- -%
£20.00-£29.99	5 22%	5 5 22%	- -%	- -%	- -%	-%	5 5 22%	- -%	3 36%	- -%	5 22%	- -%	3 36%	- -%	- -%	- -%	- -%	1 40%	- -%	- -%	- -%	- -%
£30.00-£39.99	1 6%	1 6%	- -%	- -%	- -%	-%	1 6%	- -%	1 12%	- -%	1 6%	- -%	1 12%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
£40.00-£49.99	2 8%	2 8%	- -%	- -%	- -%	- -%	2 8%	1 19%	1 6%	- -%	2 8%	1 19%	1 6%	- -%	- -%	- -%	- -%	* 24%	- -%	- -%	- -%	- -%
£50.00-£59.99	1 4%	1 5 4%	- -%	- -%	- -%	- -%	1 4%	- -%	* 4%	- -%	1 4%	- -%	* 4%	- -%	- -%	- -%	- -%	1 32%	- -%	- -%	- -%	- -%
£60 or more	1 7%	1 5 7%	- -%	- -%	- -%	- -%	1 5 7%	- -%	1 14%	- -%	1 7%	- -%	1 14%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Don't know	3 15%	3 5 15%	- -%	- -%	- -%	- -%	3 5 15%	* 14%	1 11%	- -%	3 15%	* 14%	1 11%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

QB15C. How much extra did you spend by paying more than one company?

	F	TV PROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA		s	SERVICES	AT HOME	Ē
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	*b	~c	~d	~e	~f	~g	~h	*i	*j	~k	~	*m	*n	*0	*p
Unweighted total	71	3	36	12	16	2	1	3	14	31	35	2	1	40	71	66	67
Effective Weighted Sample	42	3	18	10	13	2	1	3	11	21	20	2	1	26	42	39	39
Total	20	1	5	5	9	2	*	1	7	8	11	2	*	12	20	19	20
Up to £19.99	8 37%	1 100%	2 45%	2 47%	2 24%	2 100%	* 100%	- -%	1 18%	2 28%	5 47%	2 100%	* 100%	5 41%	8 37%	8 39%	8 39%
£20.00-£29.99	5 22%	- -%	1 23%	1 12%	2 24%	- -%	- -%	1 57%	2 36%	2 23%	3 24%	- -%	- -%	3 26%	5 22%	5 24%	5 24%
£30.00-£39.99	1 6%	- -%	* 2%	- -%	1 13%	- -%	- -%	- -%	1 16%	- -%	1 10%	- -%	- -%	1 9%	1 6%	1 6%	1 6%
£40.00-£49.99	2 8%	- -%	1 11%	1 11%	* 5%	- -%	- -%	1 43%	- -%	2 19% j	- -%	- -%	- -%	* 3%	2 8%	2 8%	2 8%
£50.00-£59.99	1 4%	- -%	* 7%	-%	1 7%	- -%	- -%	- -%	* 5%	1 11%	- -%	- -%	- -%	1 7%	1 4%	1 5%	1 5%
£60 or more	1 7%	- -%	* 6%	- -%	1 12%	- -%	- -%	- -%	1 20%	* 4%	1 9%	- -%	- -%	- -%	1 7%	1 7%	1 7%
Don't know	3 15%	- -%	* 4%	2 30%	1 16%	- -%	- -%	- -%	* 5%	1 15%	1 9%	- -%	- -%	2 13%	3 15%	2 12%	2 11%

## QB16C. Was there a period of time in the switching process where there was an unwanted break where you were not receiving a service from either company?

Base: Those switched their fixed line broadband provider in last 12 months

		AC1	TIONS TAP	KEN	5	SWITCH	HED & CO	VERED		SER	VICES SV COVE		D &	co	NSIDE	RED & C	OVEREI	)	SERV	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		IXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	~b	~c	~d	*e	f	~g	h	*i	j	~k	I	~m	~n	~0	~p	~q	~r	~\$	~t	~u
Unweighted total	373	373	21	-	-	33	373	23	117	33	373	23	117	-	7	-	11	13	6	-	7	8
Effective Weighted Sample	222	222	17	-	-	25	222	17	85	25	222	17	85	-	6	-	9	11	6	-	5	7
Total	149	149	10	-	-	19	149	10	66	19	149	10	66	-	2	-	7	5	2	-	4	3
Yes	39 27%	39 6 27%	2 % 25%	- -%	- -%	3 17%	39 6 27%	3 27%	18 27%	3 17%	39 27%	3 27%	18 27%	- -%	* 15%	- -%	1 21%	3 50%	* 15%	-%	1 30%	1 25%
No	107 72%	107 6 72%	7 6 71%	- -%	- -%	15 81%	107 6 72%	7 68%	48 73%	15 81%	107 72%	7 68%	48 73%	- -%	2 85%	- -%	5 73%	3 50%	2 85%	-%	2 59%	3 75%
Don't know	2 1%	2 5 1%	* % 5%	- -%	- -%	* 2%	2 6 1%	* 5%	- -%	* 2%	2 1%	* 5%	- -%	- -%	- -%	- -%	* 6%	- -%	- -%	%	* 11%	- -%

## QB16C. Was there a period of time in the switching process where there was an unwanted break where you were not receiving a service from either company?

Base: Those switched their fixed line broadband provider in last 12 months

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOME	Ε
Significance Level: 95%	Total	C&R ~a	MAC	C&R	NoT d	PAC ~e	C&R ~f	C&R ~g	NoT *h	PAYG	CON- TRACT	PAC ~k	C&R	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	373	23	117	76	107	6	3	9 21	79	141	207	5	3	235	373	348	347
Effective Weighted Sample	222	17	49	61	83	5	2	17	60	86	124	4	2	143	222	209	209
Total	149	12	24	36	67	3	2	11	48	54	88	3	2	99	149	142	142
Yes	39 27%	3 23%	7 28%	17 48% bd	12 18%	* 10%	- -%	8 70%	8 16%	12 22%	26 29%	- -%	- -%	24 24%	39 27%	37 26%	38 27%
No	107 72%	8 73%	17 72% c	18 52%	55 82% c	3 90%	1 79%	3 30%	40 84%	41 76%	62 70%	3 100%	1 79%	73 74%	107 72%	102 % 72%	103 72%
Don't know	2 1%	* 3%	* 1%	* 1%	- -%	- -%	* 21%	- -%	- -%	1 2%	1 1%	- -%	* 21%	2 2%	2	2 6 2%	2 1%

QB17C. How long for?

Base: Those who had an unwanted break in service when switching their fixed line broadband service

		ACT	IONS TAK	(EN	,	SWITCI	HED & CO	VERED		SER\	ICES SI	WITCHED RED	. &	CC	ONSIDE	RED & (	OVERED		SERVI	ICES CO	NSIDERE ERED	ED &
		SWIT-	CONSI DERED		BUN-				FIXED LINE CALLS				IXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	~b	HER ∼c	DLE ~d	TV ∼e	BAND f	~g	*h	TV E ∼i	BAND	~k	*1	<b>DLE</b> ∼m	TV ∼n	BAND ~o	~p	~a	TV I ∼r	BAND ~s	~t	~u
Unweighted total	112	112	4	-	- -	7	112	9 7	40	7	112	7	40	-	1	-	2	ч 6	1	-	1	2
Effective Weighted Sample	70	70	3	_	_	5	70	6	31	5	70	6	31	_	1	_	2	6	1	_	1	2
Total	39	39	2	_	_	3	39	3	18	3	39	3	18	-	*	_	1	3	*	-	1	1
1 day	5 14%	5 6 14%	1 49%	- -%	- -%	* 10%	5 6 14%	* 12%	2 9%	* 10%	5 14%	* 12%	2 9%	- -%	- -%	- -%	1 78%	- -%	- -%	- -%	1 100%	- -%
2-3 days	8 19%	8 6 19%	%	- -%	- -%	* 12%	8 6 19%	1 35%	4 23%	* 12%	8 19%	1 35%	4 23%	- -%	- -%	- -%	- -%	* 13%	- -%	- -%	- -%	- -%
4-7 days	9 23%	9 % 23%	* 15%	- -%	- -%	2 55%	9 6 23%	1 19%	4 21%	2 55%	9 23%	1 19%	4 21%	- -%	* 100%	- -%	- -%	* 15%	* 100%	- -%	- -%	- -%
8-14 days	8 20%	8 6 20%	1 22%	- -%	- -%	1 23%	8 6 20%	- -%	3 18%	1 23%	8 20%	- -%	3 18%	- -%	- -%	- -%	* 22%	2 60%	- -%	- -%	- -%	1 62%
15-30 days	5 12%	5 6 12%	* 14%	- -%	- -%	- -%	5 6 12%	* 11%	3 19%	- -%	5 12%	* 11%	3 19%	- -%	- -%	- -%	- -%	* 13%	- -%	- -%	- -%	* 38%
More than 30 days	4 9%	4 6 9%	%	- -%	- -%	- -%	4 6 9%	1 22%	2 11%	- -%	4 9%	1 22%	2 11%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Don't know	1 3%	1 6 3%	%	- -%	- -%	- -%	1 6 3%	- -%	- -%	- -%	1 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

QB17C. How long for?

Base: Those who had an unwanted break in service when switching their fixed line broadband service

	F	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		5	SERVICES	S AT HOME	Ē
	_ Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	Total	~a	*b	*c	~d	~e	~f	~g	~h	*i	*j	~k	~	*m	n	0	p
Unweighted total	112	6	35	39	23	1	-	16	17	40	64	-	-	64	112	104	105
Effective Weighted Sample	70	4	14	31	19	1	-	13	14	25	41	-	-	42	70	65	66
Total	39	3	7	17	12	*	-	8	8	12	26	-	-	24	39	37	38
1 day	5 14%	* 12%	2 29% c	1 4%	3 22%	* 100%	- -%	1 10%	1 10%	1 12%	4 16%	- -%	- -%	3 15%	5 14%	5 % 15%	5 14%
2-3 days	8 19%	- -%	2 22%	4 22%	2 16%	- -%	- -%	1 16%	3 35%	2 18%	5 19%	- -%	- -%	5 20%	8 19%	7 % 19%	8 20%
4-7 days	9 23%	2 62%	1 10%	4 23%	3 25%	- -%	- -%	1 17%	2 25%	3 26%	5 18%	- -%	- -%	5 23%	9 23%	8 6 20%	8 21%
8-14 days	8 20%	1 26%	1 15%	2 14%	3 27%	- -%	- -%	1 17%	1 17%	2 17%	6 23%	- -%	- -%	6 24%	8 20%	8 6 21%	8 20%
15-30 days	5 12%	- -%	1 13%	3 18%	* 3%	- -%	- -%	1 16%	1 13%	1 9%	3 13%	- -%	- -%	2 9%	5 12%	5 6 12%	5 12%
More than 30 days	4 9%	- -%	1 9%	3 18%	- -%	- -%	- -%	2 25%	- -%	2 17%	2 7%	- -%	- -%	2 10%	4 9%	4 6 10%	4 10%
Don't know	1 3%	- -%	* 1%	- -%	1 8%	- -%	- -%	- -%	- -%	* 1%	1 4%	- -%	- -%	- -%	1 3%	1 3%	1 3%

### QB18C. While you had this unwanted break with no service from your old or new supplier, which of these applied to you?

Base: Those who had an unwanted break in service when switching their fixed line broadband service

		ACT	TIONS TAP	KEN	,	SWITCH	ED & CO	VERED		SERV	ICES SV		. &	CC	NSIDE	RED & C	OVERED	ı	SERV	ICES CO	NSIDERE RED	ED &
	Total	SWIT- CHED	CONSI	NEIT- HER	BUN- DLE	TV	BROAD BAND		IXED LINE CALLS		BROAD I F BAND		IXED LINE CALLS	BUN- DLE		BROAD BAND		LINE CALLS		BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	Total	а	~b	~C	~d	~e	f	~g	*h	~i	j	~k	*1	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	112	112	4	-	-	7	112	7	40	7	112	7	40	-	1	-	2	6	1	-	1	2
Effective Weighted Sample	70	70	3	-	-	5	70	6	31	5	70	6	31	-	1	-	2	6	1	-	1	2
Total	39	39	2	-	-	3	39	3	18	3	39	3	18	-	*	-	1	3	*	-	1	1
Just did without this service	24	24	2	-	-	*	24	2	11	*	24	2	11	-	*	-	1	1	*	-	1	1
	61%	6 61%	6 86%	-%	-%	11%	61%	66%	60%	11%	61%	66%	60%	-%	100%	-%	100%	21%	100%	-%	100%	62%
Used a service from your workplace	7	7	*	-	-	1	7	1	4	1	7	1	4	-	-	-	-	*	-	-	-	*
	17%	6 17%	6 14%	-%	-%	45%	17%	34%	21%	45%	17%	34%	21%	-%	-%	-%	-%	13%	-%	-%	-%	38%
Borrowed a service from a friend or relative	5	5	-	-	-	*	5	-	2	*	5	-	2	-	-	-	-	1	-	-	-	-
	13%	6 13%	6 -%	-%	-%	12%	13%	-%	9%	12%	13%	-%	9%	-%	-%	-%	-%	39%	-%	-%	-%	-%
Went elsewhere to use this service	2	2	-	-	-	-	2	1	1	-	2	1	1	-	-	-	-	-	-	-	-	-
	6%	6 6%	% -%	-%	-%	-%	6%	22%	8%	-%	6%	22%	8%	-%	-%	-%	-%	-%	-%	-%	-%	-%
Used another service instead which you already owned	2	2	*	-	-	1	2	-	*	1	2	-	*	-	-	-	-	1	-	-	-	*
	5%	6 5%	6 14%	-%	-%	21%	5%	-%	2%	21%	5%	-%	2%	-%	-%	-%	-%	40%	-%	-%	-%	38%
Something else	1	1	-	-	-	*	1	-	1	*	1	-	1	-	-	-	-	-	-	-	-	-
	3%	6 3%	% -%	-%	-%	11%	3%	-%	4%	11%	3%	-%	4%	-%	-%	-%	-%	-%	-%	-%	-%	-%

## QB18C. While you had this unwanted break with no service from your old or new supplier, which of these applied to you?

Base: Those who had an unwanted break in service when switching their fixed line broadband service

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

	i	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		!	SERVICES	S AT HOME	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	*b	*c	~d	~e	~f	~g	~h	*i	*j	~k	~	*m	n	0	р
Unweighted total	112	6	35	39	23	1	-	16	17	40	64	-	-	64	112	104	105
Effective Weighted Sample	70	4	14	31	19	1	-	13	14	25	41	-	-	42	70	65	66
Total	39	3	7	17	12	*	-	8	8	12	26	-	-	24	39	37	38
Just did without this service	24 61%	* 12%	5 70%	10 61%	7 56%	* 100%	- -%	4 47%	6 76%	6 54%	16 64%	- -%	- -%	14 60%	24 61%	23 61%	23 61%
Used a service from your workplace	7 17%	1 51%	1 14%	3 18%	2 14%	- -%	- -%	2 28%	1 7%	3 24%	4 14%	- -%	- -%	4 18%	7 6 17%	7 % 17%	7 5 18%
Borrowed a service from a friend or relative	5 13%	- -%	1 12%	2 9%	2 19%	- -%	- -%	1 7%	1 13%	2 14%	3 12%	- -%	- -%	2 10%	5 6 13%	5 % 12%	5 5 12%
Went elsewhere to use this service	2 6%	- -%	1 12%	1 7%	- -%	- -%	- -%	1 10%	* 4%	1 7%	2 6%	- -%	- -%	1 6%	2 6%	2 6%	2 6%
Used another service instead which you already owned	2 5%	1 24%	* 1%	1 4%	1 11%	- -%	- -%	* 4%	- -%	1 6%	1 5%	- -%	- -%	2 8%	2 5%	2 6 5%	2 5 5%
Something else	1 3%	* 12%	* 1%	1 4%	* 3%	- -%	- -%	* 4%	* 4%	* 4%	1 3%	- -%	- -%	1 3%	1 3%	1 6 3%	1 3%

Prepared by Saville Rossiter-Base: 01727 899 399

## QB19C. Did this result in any additional costs for you?

Base: Those who had an unwanted break in service when switching their fixed line broadband service

		ACT	IONS TAP	KEN	;	SWITCI	HED & CC	VERED		SER	VICES SV COVE		) &	CC	ONSIDE	RED & C	OVERED	)	SERV	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD I		IXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV I	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	~b	~C	~d	~e	f	~g	*h	~i	j	~k	*	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	112	112	4	-	-	7	112	7	40	7	112	7	40	-	1	-	2	6	1	-	1	2
Effective Weighted Sample	70	70	3	-	-	5	70	6	31	5	70	6	31	-	1	-	2	6	1	-	1	2
Total	39	39	2	-	-	3	39	3	18	3	39	3	18	-	*	-	1	3	*	-	1	1
Yes	8 19%	8 6 19%	-%	- -%	- -%	1 23%	8 6 19%	1 40%	3 18%	1 23%	8 19%	1 40%	3 18%	- -%	- -%	- -%	- -%	1 54%	- -%	-%	- -%	- -%
No	32 80%	32 6 80%	2 5 100%	- -%	- -%	2 77%	32 6 80%	2 60%	14 79%	2 77%	32 80%	2 60%	14 79%	- -%	* 100%	- -%	1 100%	1 46%	* 100%	-%	1 100%	1 100%
Don't know	*	*	-	-	-	-	*	-	*	-	*	-	*	-	-	-	-	-	-	-	-	-
	1%	6 1%	-%	-%	-%	-%	6 1%	-%	2%	-%	1%	-%	2%	-%	-%	-%	-%	-%	-%	-%	-%	-%

## QB19C. Did this result in any additional costs for you?

Base: Those who had an unwanted break in service when switching their fixed line broadband service

	P	ROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	МОВ	ILE	CONTRA PROC		;	SERVICES	S AT HOME	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	*b	*c	~d	~e	~f	~g	~h	*i	*j	~k	~	*m	n	0	р
Unweighted total	112	6	35	39	23	1	-	16	17	40	64	-	-	64	112	104	105
Effective Weighted Sample	70	4	14	31	19	1	-	13	14	25	41	-	-	42	70	65	66
Total	39	3	7	17	12	*	-	8	8	12	26	-	-	24	39	37	38
Yes	8 19%	1 26%	2 26%	2 14%	3 26%	- -%	- -%	2 24%	1 17%	5 39% j	3 11%	- -%	- -%	3 13%	8 19%	7 % 20%	7 6 19%
No	32 80%	2 74%	5 74%	15 86%	9 74%	100%	- -%	6 76%	6 77%	7 61%	22 87% i	- -%	- -%	20 85%	32 80%	30 % 79%	30 80%
Don't know	* 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 5%	- -%	* 2%	- -%	- -%	* 2%	* 1%	* 6 1%	* 6 1%

QB20C. How much extra did you spend?

Base: Those whose unwanted break resulted in additional costs when switching their fixed line broadband service

		ACT	IONS TAI	KEN	;	SWITCH	HED & CO	VERED		SER	VICES S	WITCHED	8 (	CC	NSIDE	RED &	COVERED	)	SERV	ICES COVE	ONSIDERE ERED	ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS	!	BROAD		IXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV I	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	25	25	-	-	-	2	25	2	7	2	25	2	7	-	-	-	-	3	-	-	-	-
Effective Weighted Sample	16	16	-	-	-	2	16	2	5	2	16	2	5	-	-	-	-	3	-	-	-	-
Total	8	8	-	-	-	1	8	1	3	1	8	1	3	-	-	-	-	1	-	-	-	-
Up to £19.99	2 25%	2 % 25%	- % -%	- -%	- -%	1 100%	2 5 25%	- -%	* 9%	1 100%	2 25%	- -%	* 9%	- -%	- -%	- -%	- %	* 28%	- -%	-%	- -%	- -%
£20.00-£29.99	1 13%	1 6 13%	- % -%	- -%	- -%	- -%	1 13%	- -%	1 19%	- -%	1 13%	- -%	1 19%	- -%	- -%	- -%	-%	- -%	- -%	-%	- -%	- -%
£30.00-£39.99	* 6%	* % 6%	- 5 -%	- -%	- -%	- -%	* 6%	- -%	* 12%	- -%	* 6%	- -%	* 12%	- -%	- -%	- -%	-%	- -%	- -%	-%	- -%	- -%
£40.00-£49.99	1 16%	1 % 16%	- % -%	- -%	- -%	- -%	1 5 16%	1 56%	1 17%	- -%	1 16%	1 56%	1 17%	- -%	- -%	- -%	- %	- -%	- -%	-%	- -%	- -%
£50.00-£59.99	1 149	1 6 14%	- % -%	- -%	- -%	- -%	1 5 14%	- -%	- -%	- -%	1 14%	- -%	- -%	- -%	- -%	- -%	- %	1 72%	- -%	- -%	- -%	- -%
£60 or more	1 18%	1 % 18%	-%	- -%	- -%	- -%	1 5 18%	- -%	1 42%	- -%	1 18%	- -%	1 42%	- -%	- -%	- -%	- %	- -%	- -%	- -%	- -%	- -%
Don't know	1 89	1 % 8%	- %	- -%	- -%	- -%	1 8%	* 44%	- -%	- -%	1 8%	* 44%	- -%	- -%	- -%	- -%	- %	- -%	- -%	-%	- -%	- -%

## QB20C. How much extra did you spend?

Base: Those whose unwanted break resulted in additional costs when switching their fixed line broadband service

	P	ROCES	ВВ	PROCESS	<b>;</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE!	S AT HOME	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	25	2	10	7	6	-	-	5	2	13	10	-	-	11	25	23	22
Effective Weighted Sample	16	2	5	6	5	-	-	5	2	10	5	-	-	8	16	15	15
Total	8	1	2	2	3	-	-	2	1	5	3	-	-	3	8	7	7
Up to £19.99	2 25%	1 100%	* 15%	1 38%	1 23%	- -%	- -%	* 15%	- -%	1 18%	1 37%	- -%	- -%	2 59%	2 25%	2 % 26%	2 6 26%
£20.00-£29.99	1 13%	- -%	* 4%	1 38%	- -%	- -%	- -%	1 33%	- -%	* 6%	1 24%	- -%	- -%	* 9%	1 13%	1 % 13%	1 6 13%
£30.00-£39.99	* 6%	- -%	* 23%	- -%	- -%	- -%	- -%	* 21%	- -%	* 9%	- -%	- -%	- -%	- -%	* 6%	* % 5%	* % 5%
£40.00-£49.99	1 16%	- -%	1 37%	1 24%	- -%	- -%	- -%	1 30%	- -%	1 25%	* 2%	- -%	- -%	- -%	1 16%	1 6 16%	1 6 17%
£50.00-£59.99	1 14%	- -%	* 3%	- -%	1 31%	- -%	- -%	- -%	- -%	1 22%	- -%	- -%	- -%	1 32%	1 14%	1 % 14%	1 6 14%
£60 or more	1 18%	- -%	* 18%	- -%	1 32%	- -%	- -%	- -%	1 100%	* 7%	1 37%	- -%	- -%	- -%	1 18%	1 6 18%	1 6 19%
Don't know	1 8%	- -%	- -%	- -%	* 14%	- -%	- -%	- -%	- -%	1 12%	-%	- -%	- -%	- -%	1 8%	1 6 8%	* 6%

SERVICES SWITCHED &

SERVICES CONSIDERED &

## QB21C. Overall, how easy or difficult did you find the time with an unwanted break with no service from either company?

Base: Those who had an unwanted break in service when switching their fixed line broadband service

		ACT	TIONS TAK	KEN	;	SWITCI	HED & CO	VERED		JER		ERED	υα	C	ONSIDE	RED & C	OVERE	)	JERV	COVE		±D α
	Total	SWIT- CHED	CONSI DERED	NEIT- HER	BUN- DLE	TV	BROAD BAND	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN- DLE		BROAD BAND	MOB.	FIXED LINE CALLS				FIXED LINE Calls
Significance Level: 95%	Total	а	~b	⊓EK ~C	~d	~e	f f	~g	*h	1 <b>V</b> ∣ ~i	<b>BAND</b> j	~k	*	~m	~n	~0	~p	~q	•r	BAND ~s	~t	~u
Unweighted total	112	112	4	-	-	7	112	7	40	7	112	7	40	-	1	-	2	6	1	-	1	2
Effective Weighted Sample	70	70	3	-	-	5	70	6	31	5	70	6	31	-	1	-	2	6	1	-	1	2
Total	39	39	2	-	-	3	39	3	18	3	39	3	18	-	*	-	1	3	*	-	1	1
1 - Very difficult	9 23%	9 % 23%	1 6 22%	- -%	- -%	* 11%	9 6 23%	1 34%	5 30%	* 11%	9 23%	1 34%	5 30%	- -%	- -%	- -%	- -%	1 21%	- -%	- -%	- -%	1 62%
2	9 24%	9 % 24%	-%	- -%	- -%	1 43%	9 6 24%	1 39%	5 26%	1 43%	9 24%	1 39%	5 26%	- -%	- -%	- -%	* 22%	- -%	- -%	- -%	- -%	- -%
TOTAL DIFFICULT	18 479	18 % 47%	1 6 22%	- -%	- -%	2 54%	18 47%	2 73%	10 56%	2 54%	18 47%	2 73%	10 56%	- -%	- -%	- -%	* 22%	1 21%	- -%	- -%	- -%	1 62%
3 - Neither	12 319	12 % 31%	1 6 29%	- -%	- -%	* 12%	12 31%	* 2%	6 36%	* 12%	12 31%	* 2%	6 36%	- -%	* 100%	- -%	- -%	* 13%	* 100%	- -%	- -%	* 38%
4	6 169	6 % 16%	1 6 49%	- -%	- -%	1 34%	6 6 16%	1 25%	1 5%	1 34%	6 16%	1 25%	1 5%	- -%	- -%	- -%	1 78%	1 28%	- -%	- -%	1 100%	- -%
5 - Very easy	2 69	2 % 6%	- % -%	- -%	- -%	- -%	2 6%	- -%	* 2%	- -%	2 6%	-%	* 2%	- -%	- -%	- -%	- -%	1 39%	- -%	- -%	- -%	- -%
TOTAL EASY	9 22%	9 % 22%	1 6 49%	- -%	- -%	1 34%	9 6 22%	1 25%	1 7%	1 34%	9 22%	1 25%	1 7%	- -%	- -%	- -%	1 78%	2 67%	- -%	- -%	1 100%	- -%

## QB21C. Overall, how easy or difficult did you find the time with an unwanted break with no service from either company?

Base: Those who had an unwanted break in service when switching their fixed line broadband service

	Р	ROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOME	Ī
	— Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	rotai	~a	*b	*c	~d	~e	~f	~g	~h	*i	*j	~k	~	*m	n	0	р
Unweighted total	112	6	35	39	23	1	-	16	17	40	64	-	-	64	112	104	105
Effective Weighted Sample	70	4	14	31	19	1	-	13	14	25	41	-	-	42	70	65	66
Total	39	3	7	17	12	*	-	8	8	12	26	-	-	24	39	37	38
1 - Very difficult	9 23%	* 12%	1 21%	4 26%	3 23%	- -%	- -%	2 29%	2 21%	2 16%	7 27%	- -%	- -%	5 21%	9 23%	9 3 23%	9 23%
2	9 24%	1 49%	3 40%	3 19%	2 20%	- -%	- -%	2 26%	3 32%	3 28%	6 22%	- -%	- -%	4 17%	9 24%	9 5 24%	9 24%
TOTAL DIFFICULT	18 47%	2 61%	4 61%	8 45%	5 44%	- -%	- -%	4 55%	4 53%	5 44%	13 49%	- -%	- -%	9 37%	18 47%	18 47%	18 47%
3 - Neither	12 31%	- -%	1 13%	6 37%	3 26%	- -%	- -%	2 29%	4 47%	3 26%	8 32%	- -%	- -%	7 30%	12 31%	11 30%	12 31%
4	6 16%	1 39%	2 23%	2 10%	3 23%	* 100%	- -%	1 12%	- -%	2 18%	4 15%	- -%	- -%	5 22%	6 16%	6 5 16%	6 16%
5 - Very easy	2 6%	- -%	* 3%	1 8%	1 8%	- -%	- -%	* 4%	- -%	1 12%	1 4%	- -%	- -%	2 10%	2 6%	2 5 7%	2 6%
TOTAL EASY	9 22%	1 39%	2 26%	3 18%	4 31%	* 100%	- -%	1 16%	- -%	4 30%	5 19%	- -%	- -%	8 32%	9 22%	8 5 22%	9 22%

QB13D. Was there a period of time in the switching process where you chose to or had to pay more than one company to provide a service, to make sure you didn't lose that service?

Base: Those switched their mobile phone network in last 12 months

		ACT	TIONS TAI	KEN	,	SWITCI	HED & CO	OVERED		SER	VICES SI COVE		D &	cc	NSIDE	RED & CO	OVERED	)	SER	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	~b	~c	~d	~e	~f	g	~h	~i	*j	k	*	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	341	341	23	-	11	5	23	341	20	12	34	341	31	13	7	7	-	4	11	12	-	11
Effective Weighted Sample	119	119	12	-	9	4	17	119	13	9	25	119	22	6	4	6	-	2	6	10	-	6
Total	152	152	18	-	7	2	10	152	10	7	17	152	18	8	3	4	-	5	9	8	-	11
Yes	20 13%	20 6 13%	4 6 23%	- -%	1 8%	1 69%	2 % 16%	20 13%	3 30%	2 22%	2 12%	20 13%	4 20%	3 34%	* 14%	2 39%	- -%	- -%	2 28%	3 41%	- -%	2 18%
No	129 85%	129 6 85%	14 % 75%	- -%	6 86%	1 31%	8 % 79%	129 85%	6 61%	5 72%	14 82%	129 85%	13 72%	5 66%	2 86%	2 52%	- -%	5 100%	6 72%	4 6 54%	- -%	9 82%
Don't know	4 2%	4 % 2%	* % 2%	- -%	* 7%	- -9	1 6 6%	4 2%	1 9%	* 7%	1 6%	4 2%	1 8%	- -%	- -%	* 8%	- -%	- -%	- -%	* 5%	- -%	- -%

## QB13D. Was there a period of time in the switching process where you chose to or had to pay more than one company to provide a service, to make sure you didn't lose that service?

Base: Those switched their mobile phone network in last 12 months

	1	TV PROCES S	ВВ	PROCESS	<b>S</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		s	ERVICES	AT HOM	Ē
Circiforna Laurh OF9/	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	е	ī	~g	~h	ı	J	"K	ïl	m	n	0	р
Unweighted total	341	8	10	11	9	101	91	11	17	129	212	70	73	221	265	341	294
Effective Weighted Sample	119	6	7	9	8	35	26	8	12	46	73	26	21	72	119	119	93
Total	152	5	3	6	7	42	38	7	10	58	94	34	29	84	64	152	108
Yes	20 13%	1 26%	- -%	1 21%	1 10%	5 12%	7 20%	2 30%	1 15%	3 6%	16 17%	5 15%	5 19%	14 16%	13 20%	20 13%	15 14%
No	129 85%	3 64%	3 100%	3 60%	6 90%	36 86%	30 80%	4 63%	8 77%	53 92%	76 80%	28 83%	23 81%	67 81%	48 75%	129 85%	90 83%
Don't know	4 2%	* 10%	- -%	1 19%	- -%	1 2%	* *%	* 7%	1 8%	1 2%	2 2%	1 2%	* *%	3 3%	3 5%	4 2%	4 3%

QB14D. How long for?

		ACT	IONS TAK	KEN	5	SWITCH	IED & CO	VERED		SERV	ICES S	WITCHED RED	&	C	ONSIDEF	RED & (	OVERE	)	SERVI	CES CON		ED &
		SWIT-	CONSI DERED	NEIT-	BUN-		BROAD I		FIXED LINE CALLS	E	BROAD		IXED LINE CALLS	BUN-	ļ	BROAD		FIXED LINE CALLS	E	BROAD I		FIXED LINE CALLS
	Total	CHED		HER	DLE		BAND			TV E	BAND			DLE	TV I	BAND			TV E	BAND		
Significance Level: 95%		*a	~b	~C	~d	~e	~†	*g	~h	~i	~j	*k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	65	65	7	-	2	3	2	65	3	4	4	65	5	6	1	2	-	-	5	5	-	4
Effective Weighted Sample	23	23	6	-	2	3	2	23	2	4	3	23	3	5	1	2	-	-	5	4	-	4
Total	20	20	4	-	1	1	2	20	3	2	2	20	4	3	*	2	-	-	2	3	-	2
1 day	1 4%	1 5 4%	1 5 18%	- -%	- -%	- -%	-%	1 4%	- -%	- -%	- -%	1 4%	- -%	1 28%	- -%	- -%	- -%	- -%	1 32%	1 23%	- -%	1 37%
2-3 days	3 14%	3 6 14%	* % 9%	- -%	- -%	* 25%	%	3 14%	2 52%	* 19%	- -%	3 14%	2 44%	- -%	* 100%	- -%	- -%	- -%	* 16%	- -%	- -%	- -%
4-7 days	3 18%	3 6 18%	* 6 10%	- -%	- -%	1 50%	%	3 18%	* 13%	1 38%	- -%	3 18%	* 11%	1 20%	- -%	- -%	- -%	- -%	* 17%	* 12%	- -%	* 20%
8-14 days	4 19%	4 6 19%	1 5 21%	- -%	- -%	* 25%	%	4 19%	- -%	* 19%	- -%	4 19%	- -%	1 52%	- -%	- -%	- -%	- -%	1 36%	* 12%	- -%	1 42%
15-30 days	3 18%	3 6 18%	1 3 13%	- -%	- -%	- -%	1 53%	3 18%	1 35%	- -%	1 38%	3 18%	1 29%	- -%	- -%	1 31%	- -%	- -%	- -%	1 16%	- -%	- -%
More than 30 days	4 19%	4 6 19%	- %	- -%	- -%	- -%	1 47%	4 19%	- -%	- -%	1 34%	4 19%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Don't know	1 6%	1 6%	1 5 29%	- -%	- -%	- -%	%	1 6%	- -%	- -%	- -%	1 6%	- -%	- -%	- -%	1 69%	- -%	- -%	- -%	1 37%	- -%	- -%

QB14D. How long for?

	1	TV PROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA		s	SERVICES	S AT HOME	Ē
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	*f	~g	~h	~i	*j	~k	~	*m	*n	*0	*p
Unweighted total	65	3	-	2	1	18	32	2	2	10	55	17	26	46	52	65	56
Effective Weighted Sample	23	3	-	2	1	10	8	1	2	5	18	10	5	18	21	23	21
Total	20	1	-	1	1	5	7	2	1	3	16	5	5	14	13	20	15
1 day	1 4%	- -%	- -%	- -%	- -%	- -%	* *%	- -%	- -%	1 21%	*	- -%	* 1%	1 6%	1 6%	1 % 4%	1 5%
2-3 days	3 14%	* 24%	- -%	- -%	- -%	1 17%	2 26%	2 81%	- -%	* 12%	2 15%	1 15%	2 30%	1 8%	1 8%	3 6 14%	3 19%
4-7 days	3 18%	1 47%	- -%	- -%	- -%	1 13%	2 27%	- -%	* 27%	1 17%	3 18%	1 13%	1 26%	3 20%	3 25%	3 6 18%	3 22%
8-14 days	4 19%	- -%	- -%	- -%	- -%	1 23%	* 3%	- -%	- -%	* 2%	4 22%	1 24%	* 3%	2 16%	2 12%	4 6 19%	2 14%
15-30 days	3 18%	- -%	- -%	1 68%	- -%	3 47%	1 11%	- -%	1 73%	- -%	3 21%	3 49%	1 16%	3 24%	3 28%	3 6 18%	3 23%
More than 30 days	4 19%	- -%	- -%	- -%	1 100%	- -%	1 16%	- -%	- -%	1 32%	3 16%	- -%	* 2%	2 14%	1 6%	4 6 19%	1 6%
Don't know	1 6%	- -%	- -%	- -%	- -%	- -%	1 16%	- -%	- -%	- -%	1 7%	- -%	1 22%	1 9%	1 10%	1 6%	1 8%

QB15D. How much extra did you spend by paying more than one company?

		ACT	IONS TAK	ŒN	5	SWITCH	IED & CO	VERED		SERV	COVE	WITCHED RED	&	cc	ONSIDEI	RED & C	OVERE	)	SERV	ICES COI		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		IXED LINE CALLS	E	BROAD		IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD	F Mob. Phone	FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV E	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		*a	~b	~C	~d	~e	~f	*g	~h	~i	~j	*k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	65	65	7	-	2	3	2	65	3	4	4	65	5	6	1	2	-	-	5	5	-	4
Effective Weighted Sample	23	23	6	-	2	3	2	23	2	4	3	23	3	5	1	2	-	-	5	4	-	4
Total	20	20	4	-	1	1	2	20	3	2	2	20	4	3	*	2	-	-	2	3	-	2
Up to £19.99	9 46%	9 46%	2 47%	- -%	- -%	1 75%	1 53%	9 46%	1 48%	1 57%	1 38%	9 46%	1 40%	2 84%	* 100%	- -%	- -%	- -%	2 81%	2 47%	- -%	2 78%
£20.00-£29.99	* 1%	* 1%	- -%	- -%	- -%	- -%	%	* 1%	- -%	- -%	- -%	* 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
£30.00-£39.99	* 1%	* 1%	- -%	- -%	- -%	- -%	%	* 1%	- -%	- -%	- -%	* 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
£40.00-£49.99	1 3%	1 3%	1 13%	- -%	- -%	- -%	%	1 3%	- -%	- -%	- -%	1 3%	- -%	- -%	- -%	1 31%	- -%	- -%	- -%	1 16%	- -%	- -%
£50.00-£59.99	3 13%	3 13%	* 11%	- -%	- -%	- -%	%	3 13%	- -%	- -%	- -%	3 13%	- -%	* 16%	- -%	- -%	- -%	- -%	* 19%	- -%	- -%	* 22%
£60 or more	2 9%	2 9%	- -%	- -%	- -%	-%	1 47%	2 9%	- -%	- -%	1 34%	2 9%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Don't know	5 23%	5 23%	1 29%	- -%	- -%	* 25%	%	5 23%	2 52%	* 19%	- -%	5 23%	2 44%	- -%	- -%	1 69%	- -%	- -%	- -%	1 37%	- -%	- -%

## QB15D. How much extra did you spend by paying more than one company?

Base: Those paying more than one company during the switching process to provide a mobile phone service

	P	TV PROCES S	ВВ	PROCESS	<b>;</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA		;	SERVICES	S AT HOME	Ē
	 Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	*f	~g	~h	~i	<b>*</b> j	~k	~	*m	*n	*o	*p
Unweighted total	65	3	-	2	1	18	32	2	2	10	55	17	26	46	52	65	56
Effective Weighted Sample	23	3	-	2	1	10	8	1	2	5	18	10	5	18	21	23	21
Total	20	1	-	1	1	5	7	2	1	3	16	5	5	14	13	20	15
Up to £19.99	9 46%	1 71%	- -%	1 68%	- -%	4 82%	3 35%	- -%	1 100%	2 52%	7 44%	4 82%	2 31%	8 59%	8 67%	9 46%	9 58%
£20.00-£29.99	* 1%	- -%	- -%	- -%	- -%	* 4%	* 1%	- -%	- -%	- -%	* 2%	* 4%	* 2%	* 2%	* 2%	* 5 1%	* 2%
£30.00-£39.99	* 1%	- -%	- -%	- -%	- -%	- -%	* 2%	- -%	- -%	- -%	* 2%	- -%	* 3%	* 2%	* 2%	* 5 1%	* 2%
£40.00-£49.99	1 3%	- -%	- -%	- -%	- -%	- -%	1 7%	- -%	- -%	- -%	1 3%	- -%	1 10%	1 4%	1 4%	1 3%	1 4%
£50.00-£59.99	3 13%	- -%	- -%	- -%	- -%	1 14%	* 1%	- -%	- -%	- -%	3 16%	1 15%	* 1%	3 19%	3%	3 5 13%	1 6%
£60 or more	2 9%	- -%	- -%	- -%	1 100%	- -%	1 15%	- -%	- -%	1 31%	1 5%	- -%	* 1%	- -%	1 6%	2 5 9%	1 5%
Don't know	5 23%	- -%	- -%	- -%	- -%	- -%	3 38%	2 81%	- -%	* 1%	5 28%	- -%	3 52%	2 12%	1 11%	5 5 23%	3 20%

# QB16D. Was there a period of time in the switching process where there was an unwanted break where you were not receiving a service from either company?

Base: Those switched their mobile phone network in last 12 months

		AC	TIONS TAI	KEN	,	SWITCI	HED & CC	VERED		SER	VICES SI COVE		D &	cc	NSIDEF	RED & CO	OVERED	)	SERV	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-	l	BROAD I	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV I	BAND			TV	BAND		
Significance Level: 95%		а	~b	~c	~d	~e	~f	g	~h	~i	*j	k	*	~m	~n	~0	~p	~q	~r	~\$	~t	~u
Unweighted total	341	341	23	-	11	5	23	341	20	12	34	341	31	13	7	7	-	4	11	12	-	11
Effective Weighted Sample	119	119	12	-	9	4	17	119	13	9	25	119	22	6	4	6	-	2	6	10	-	6
Total	152	152	18	-	7	2	10	152	10	7	17	152	18	8	3	4	-	5	9	8	-	11
Yes	18 12%	18 6 12%	1 4%	- -%	2 22%	* 17%	1 % 7%	18 12%	1 12%	1 16%	2 13%	18 12%	3 16%	- -%	1 31%	- -%	- -%	- -%	1 8%	-%	- -%	- -%
No	129 85%	129 6 85%	17 % 94%	- -%	6 78%	1 83%	9 % 93%	129 85%	8 81%	6 84%	15 87%	129 85%	14 80%	8 100%	2 69%	4 92%	- -%	5 100%	8 92%	8 5 95%	- -%	11 100%
Don't know	5 4%	5 6 49	* % 2%	- -%	- -%	- -9	- % -%	5 4%	1 8%	- -%	- -%	5 4%	1 4%	- -%	- -%	* 8%	- -%	- -%	- -%	* 5 5%	- -%	- -%

## QB16D. Was there a period of time in the switching process where there was an unwanted break where you were not receiving a service from either company?

Base: Those switched their mobile phone network in last 12 months

		TV PROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	МОІ	BILE	CONTRA PROC		;	SERVICE	S AT HOM	E
Significance Level: 95%	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
· ·		~a	~b	~C	~d	е	ı	~g	~h	ı	J	K	I	m	П	0	ρ
Unweighted total	341	8	10	11	9	101	91	11	17	129	212	70	73	221	265	341	294
Effective Weighted Sample	119	6	7	9	8	35	26	8	12	46	73	26	21	72	119	119	93
Total	152	5	3	6	7	42	38	7	10	58	94	34	29	84	64	152	108
Yes	18 12%	1 24%	- -%	2 35%	* 5%	6 15%	2 5%	2 29%	1 9%	8 14%	10 10%	4 13%	* 2%	7 9%	7 10%	18 % 12%	
No	129 85%	4 76%	3 100%	4 65%	7 95%	36 84%	34 91%	5 71%	8 83%	47 80%	82 88%	29 87%	27 94%	74 89%	55 87%	129 % 85%	98 % 91%
Don't know	5 4%	- -%	- -%	- -%	- -%	* 1%	1 4%	- -%	1 8%	3 6%	2 2%	* *%	1 5%	2 2%	2 39	5 % 4%	3 % 3%

QB17D. How long for?

Base : Those who had an unwanted break in service when switching their mobile phone network

		AC	TIONS TAK	(EN		SWITCH	IED & CO	VERED		SER	ICES SV		8 (	CC	ONSIDE	RED & CO	OVEREI	)	SERV	ICES COI		:D &
		SWIT-	CONSI		BUN-		BROAD		FIXED LINE CALLS				IXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS				IXED LINE CALLS
Significance Level: 95%	Total	CHED *a	~b	HER ~c	DLE ~d	<b>TV</b> ~e	BAND ~f	*g	~h	<b>TV E</b> ~i	BAND ~i	*k	~	DLE ~m	<b>TV</b> ∼n	BAND ~0	~p	~q	<b>TV</b> ∼r	BAND ~s	~t	~u
Unweighted total	43	43	2	-	4	1	2	43	4	3	6	43	8	-	4	-	· -	-	2	-	-	-
Effective Weighted Sample	17	17	2	-	4	1	2	17	4	3	6	17	7	-	3	-	-	-	2	-	-	-
Total	18	18	1	-	2	*	1	18	1	1	2	18	3	-	1	-	-	-	1	-	-	-
1 day	3 18 <sup>0</sup>	3 % 18%	* % 48%	- -%	- -%	- -%	-%	3 18%	1 43%	- -%	- -%	3 18%	1 18%	- -%	* 52%	- -%	- -%	- -%	* 48%	-%	- -%	- -%
2-3 days	5 28°	5 % 28%	* % 52%	- -%	- -%	- -%	* 50%	5 28%	- -%	- -%	* 14%	5 28%	- -%	- -%	* 48%	- -%	- -%	- -%	* 52%	%	- -%	- -%
4-7 days	2 12 <sup>0</sup>	2 % 12%	- % -%	- -%	- -%	* 100%	- -%	2 12%	* 33%	* 26%	- -%	2 12%	* 14%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%
8-14 days	2 9°	2 % 9%	-%	- -%	- -%	- -%	-%	2 9%	- -%	- -%	- -%	2 9%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%
15-30 days	2 14'	2 % 14%	- %	- -%	- -%	- -%	* 50%	2 14%	* 24%	- -%	* 14%	2 14%	* 10%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%
More than 30 days	2 10°	2 % 10%	- % -%	- -%	- -%	- -%	-%	2 10%	- -%	- -%	- -%	2 10%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

QB17D. How long for?

Base : Those who had an unwanted break in service when switching their mobile phone network

	1	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	*n	*0	*p
Unweighted total	43	3	-	5	1	21	8	5	3	14	29	15	5	25	32	43	33
Effective Weighted Sample	17	3	-	5	1	9	2	5	3	6	12	8	2	9	22	17	22
Total	18	1	-	2	*	6	2	2	1	8	10	4	*	7	7	18	7
1 day	3 18%	- -%	- -%	- -%	- -%	1 14%	1 67%	- -%	1 57%	2 24%	1 13%	1 13%	* 26%	3 36%	2 5 26%	3 6 18%	2 6 26%
2-3 days	5 28%	- -%	- -%	* 17%	- -%	2 35%	* 2%	- -%	- -%	4 44%	1 14%	1 14%	- -%	* 7%	2 23%	5 6 28%	2 6 23%
4-7 days	2 12%	* 26%	- -%	- -%	- -%	2 27%	* 16%	- -%	* 43%	* 5%	2 18%	2 38%	* 9%	1 13%	1 5 17%	2 6 12%	1 6 17%
8-14 days	2 9%	- -%	- -%	- -%	- -%	* 5%	- -%	- -%	- -%	- -%	2 17%	* 7%	- -%	- -%	* 5 5%	2 6 9%	- % -%
15-30 days	2 14%	- -%	- -%	- -%	* 100%	- -%	* 14%	* 15%	- -%	2 22%	1 6%	- -%	* 65%	1 8%	* 5 5%	2 6 14%	1 6 10%
More than 30 days	2 10%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 19%	- -%	- -%	2 24%	-%	2 6 10%	- % -%

## QB18D. While you had this unwanted break with no service from your old or new supplier, which of these applied to you?

Base : Those who had an unwanted break in service when switching their mobile phone network

		ACT	TIONS TAP	KEN	;	SWITCH	ED & CO	VERED		SERV	ICES SV		8 (	co	NSIDE	RED & CO	OVEREI	)	SERV	ICES COI		ED &
	Total	SWIT-	CONSI DERED	NEIT- HER	BUN- DLE		BROAD BAND		IXED LINE CALLS		BROAD I F BAND		IXED LINE CALLS	BUN- DLE		BROAD I BAND	MOB.	FIXED LINE CALLS		BROAD I		FIXED LINE CALLS
Significance Level: 95%	Total	*a	~b	~C	~d	~e	~f	*g	~h	~i	~j	*k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	43	43	2	-	4	1	2	43	4	3	6	43	8	-	4	-	-	-	2	-	-	-
Effective Weighted Sample	17	17	2	-	4	1	2	17	4	3	6	17	7	-	3	-	-	-	2	-	-	-
Total	18	18	1	-	2	*	1	18	1	1	2	18	3	-	1	-	-	-	1	-	-	-
Just did without this service	11	11	*	-	-	*	*	11	1	*	*	11	1	-	*	-	-	-	*	-	-	-
	62°	% 62%	48%	-%	-%	100%	50%	62%	51%	26%	14%	62%	22%	-%	52%	-%	-%	-%	48%	-%	-%	-%
Borrowed a service from a friend or relative	3	3	-	-	-	-	-	3	*	-	-	3	*	-	*	-	-	-	-	-	-	-
	19 <sup>9</sup>	% 19%	% -%	-%	-%	-%	-%	19%	24%	-%	-%	19%	10%	-%	4%	-%	-%	-%	-%	-%	-%	-%
Used another service instead which you already owned	1	1	*	-	-	-	*	1	-	-	*	1	-	-	*	-	-	-	*	-	-	-
	49	% 4%	% 52%	-%	-%	-%	50%	4%	-%	-%	14%	4%	-%	-%	44%	-%	-%	-%	52%	-%	-%	-%
Went elsewhere to use this service	*	*	-	-	-	-	-	*	-	-	-	*	-	-	-	-	-	-	-	-	-	-
	20	% 2%	% -%	-%	-%	-%	-%	2%	-%	-%	-%	2%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%
Used a service from your workplace	*	*	-	-	-	-	-	*	-	-	-	*	-	-	-	-	-	-	-	-	-	-
	19	% 1%	% -%	-%	-%	-%	-%	1%	-%	-%	-%	1%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%
Something else	1	1	-	-	-	-	-	1	*	-	-	1	*	-	-	-	-	-	-	-	-	-
	49	% 4%	% -%	-%	-%	-%	-%	4%	24%	-%	-%	4%	10%	-%	-%	-%	-%	-%	-%	-%	-%	-%

## QB18D. While you had this unwanted break with no service from your old or new supplier, which of these applied to you?

Base : Those who had an unwanted break in service when switching their mobile phone network

	I	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC			SERVICES	S AT HOMI	E	
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE	
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	*n	*0	*р	
Unweighted total	43	3	-	5	1	21	8	5	3	14	29	15	5	25	32	43	33	
Effective Weighted Sample	17	3	-	5	1	9	2	5	3	6	12	8	2	9	22	17	22	
Total	18	1	-	2	*	6	2	2	1	8	10	4	*	7	7	18	7	
Just did without this service	11 62%	* 26%	- -%	* 17%	- -%	2 36%	2 81%	- -%	1 68%	6 75%	5 52%	2 45%	* 21%	5 69%	3 43%	11 62%	3 43%	
Borrowed a service from a friend or relative	3 19%	- -%	- -%	- -%	- -%	2 26%	* 2%	- -%	* 32%	2 19%	2 18%	* 2%	- -%	* 2%	1 6 89	3 6 19%	1 % 8%	
Used another service instead which you already owned	1 4%	- -%	- -%	- -%	* 100%	* 6%	* 3%	- -%	- -%	- -%	1 8%	* 8%	* 14%	1 10%	1 6 12%	1 6 4%	1 6 12%	
Went elsewhere to use this service	* 2%	- -%	- -%	- -%	- -%	* 5%	- -%	- -%	- -%	- -%	* 3%	* 7%	- -%	- -%	* 6 5%	* 6 2%	- 6 -%	
Used a service from your workplace	* 1%	- -%	- -%	- -%	- -%	* 2%	- -%	- -%	- -%	- -%	* 1%	* 3%	- -%	* 1%	* 6 2%	* 6 1%	* % 2%	
Something else	1 4%	- -%	- -%	- -%	- -%	* 6%	* 14%	* 15%	- -%	* 2%	1 5%	* 5%	* 65%	1 7%	* 6%	1 6 4%	1 6 10%	

## QB19D. Did this result in any additional costs for you?

Base : Those who had an unwanted break in service when switching their mobile phone network

		ACT	IONS TAI	KEN	5	SWITCH	ED & CO	VERED		SER\	ICES SI	WITCHED RED	. &	CC	NSIDE	ERED & (	COVERE	D	SER'	VICES COVE	ONSIDER ERED	ED &
	Ŧ.,,	SWIT-	CONSI DERED		BUN-				FIXED LINE CALLS				IXED Line Calls	BUN-	<b>-</b> 1.	BROAD		FIXED LINE CALLS	,			FIXED LINE CALLS
Significance Level: 95%	Total	CHED *a	~b	HER ~c	<b>DLE</b> ∼d	<b>TV</b> ~e	<b>BAND</b> ∼f	*g	~h	TV E ∼i	BAND ~j	*k	~	<b>DLE</b> ∼m	<b>TV</b> ∼n	BAND ~0	~p	~q	IV ~r	BAND ~s	~t	~u
Unweighted total	43	43	2	-	4	1	2	43	4	3	6	43	8	-	4	-	-	-	2	-	-	-
Effective Weighted Sample	17	17	2	-	4	1	2	17	4	3	6	17	7	-	3	-	-	-	2	-	-	-
Total	18	18	1	-	2	*	1	18	1	1	2	18	3	-	1	-	-	-	1	-	-	-
Yes	3 18%	3 6 18%	-%	- -%	- -%	- -%	- -%	3 18%	1 81%	- -%	- -%	3 18%	1 35%	- -%	* 4%	- % -%	-%	- %	- -9	- % -%	-%	- -%
No	13 73%	13 6 73%	1 100%	- -%	- -%	* 100%	1 100%	13 73%	* 19%	* 26%	1 28%	13 73%	* 8%	- -%	1 96%	- % -%	-%	%	1 100%	- % -%	- %	- -%

## QB19D. Did this result in any additional costs for you?

Base : Those who had an unwanted break in service when switching their mobile phone network

		TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	МОІ	BILE	CONTRA PROC			SERVICE	S AT HOM	E
	Total	C&R	MAÇ	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~†	~g	~h	~i	~j	~k	~	~m	*n	*0	*р
Unweighted total	43	3	-	5	1	21	8	5	3	14	29	15	5	25	32	43	33
Effective Weighted Sample	17	3	-	5	1	9	2	5	3	6	12	8	2	9	22	17	22
Total	18	1	-	2	*	6	2	2	1	8	10	4	*	7	7	18	7
Yes	3 18%	- -%	- -%	- -%	- -%	1 12%	* 18%	* 15%	1 75%	* 3%	3 30%	* 12%	* 71%	3 35%	1 6 179	3 % 18%	1 % 22%
No	13 73%	* 26%	- -%	* 17%	* 100%	4 69%	2 82%	- -%	* 25%	8 92%	6 57%	3 59%	* 29%	4 53%	4 58%	13 % 73%	3 % 53%

## QB20D. How much extra did you spend?

Base: Those whose unwanted break resulted in additional costs when switching their mobile phone network

		AC <sup>-</sup>	TIONS TAI	KEN	5	SWITC	HED & CO	VERED		SER	VICES S COVE		D &	cc	NSIDE	RED & C	OVERE	D	SER		ONSIDER ERED	ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	9	9	-	-	-	-	-	9	3	-	-	9	3	-	1	-	-	-	-	-	-	-
Effective Weighted Sample	3	3	-	-	-	-	-	3	3	-	-	3	3	-	1	-	-	-	-	-	-	-
Total	3	3	-	-	-	-	-	3	1	-	-	3	1	-	*	-	-	-	-	-	-	-
Up to £19.99	3 95%	3 6 95%	- % -%	- -%	- -%	- -9	- % -%	3 95%	1 100%	- -%	- -%	3 95%	1 100%	- -%	- -%	- -%	- -%	%	- -%	- % -%	- % -%	- -%
£20.00-£29.99	* 19	* 6 19	- % -%	- -%	- -%	- -9	- % -%	* 1%	- -%	- -%	- -%	* 1%	- -%	- -%	* 100%	- -%	- -%	%	- -%	- % -%	- % -%	- -%
Don't know	* 4%	* 6 49	- % -%	- -%	- -%	- -9	- % -%	* 4%	- -%	- -%	- -%	* 4%	- -%	- -%	- -%	- -%	- -%	%	- -%	- % -%	- % -%	- -%

## QB20D. How much extra did you spend?

Base: Those whose unwanted break resulted in additional costs when switching their mobile phone network

		PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	МОВ	ILE	CONTRA PROCI		s	SERVICES	S AT HOMI	E
Significance Level: 95%	Total	<b>C&amp;R</b> ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~q	NoT ~h	PAYG ~i	CON- TRACT ~i	PAC ~k	C&R ~	<b>TV</b> ∼m	BROAD BAND ~n	MOB. PHONE	FIXED LINE VOICE ~p
Unweighted total	9	-	-	-	-	4	3	1	2	3	6	2	2	5	7	9	8
Effective Weighted Sample	3	-	-	-	-	3	1	1	2	2	2	1	1	2	4	3	5
Total	3	-	-	-	-	1	*	*	1	*	3	*	*	3	1	3	1
Up to £19.99	3 95%	- -%	- -%	- -%	- -%	1 81%	* 91%	* 100%	1 100%	* 39%	3 100%	* 100%	* 100%	3 99%	1 84%	3 5 95%	1 % 88%
£20.00-£29.99	* 1%	- -%	- -%	- -%	- -%	- -%	* 9%	- -%	- -%	* 12%	- -%	- -%	- -%	* 1%	* 3%	* 5 1%	* % 2%
Don't know	* 4%	-	- -%	- -%	- -%	* 19%	- -%	- -%	- -%	* 49%	- -%	- -%	- -%	- -%	*	*	*

### QB21D. Overall, how easy or difficult did you find the time with an unwanted break with no service from either company?

Base : Those who had an unwanted break in service when switching their mobile phone network

		ACT	IONS TAP	KEN		SWITCH	IED & CO	VERED		SER\	ICES S	WITCHED	8 (	C	ONSIDE	RED & (	COVERE	D	SERV	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS	E	BROAD		IXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV E	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		*a	~b	~C	~d	~e	~f	*g	~h	~i	~j	*k	~	~m	~n	~0	~p	~q	~r	~\$	~t	~u
Unweighted total	43	43	2	-	4	1	2	43	4	3	6	43	8	-	4	-	-	-	2	-	-	-
Effective Weighted Sample	17	17	2	-	4	1	2	17	4	3	6	17	7	-	3	-	-	-	2	-	-	-
Total	18	18	1	-	2	*	1	18	1	1	2	18	3	-	1	-	-	-	1	-	-	-
1 - Very difficult	7 389	7 % 38%	- -%	- -%	- -%	- -%	- -%	7 38%	- -%	- -%	- -%	7 38%	- -%	- -%	- -%	-%	-%	- -%	- -%	-%	- -%	- -%
2	3 159	3 % 15%	-%	- -%	- -%	- -%	- -%	3 15%	1 51%	- -%	- -%	3 15%	1 22%	- -%	- -%	- -%	-%	- -%	- -%	- %	- -%	- -%
TOTAL DIFFICULT	10 53°		%	- -%	- -%	- -%	- -%	10 53%	1 51%	- -%	- -%	10 53%	1 22%	- -%	- -%	-%	-%	- -%	- -%	- %	- -%	- -%
3 - Neither	4 199	4 % 19%	%	- -%	- -%	* 100%	* 50%	4 19%	1 49%	* 26%	* 14%	4 19%	1 21%	- -%	* 4%	%	-%	- -%	- -%	-%	- -%	- -%
4	3 179	3 % 17%	1 100%	- -%	- -%	- -%	* 50%	3 17%	- -%	- -%	* 14%	3 17%	- -%	- -%	1 84%	%	-%	- -%	1 100%	-%	- -%	- -%
5 - Very easy	* 19	* % 1%	%	- -%	- -%	- -%	-%	* 1%	- -%	- -%	- -%	* 1%	- -%	- -%	* 12%	-%	-%	- -%	- -%	- %	- -%	- -%
TOTAL EASY	3 189	3 % 18%	1 100%	- -%	- -%	- -%	* 50%	3 18%	- -%	- -%	* 14%	3 18%	- -%	- -%	1 96%	-%	- 5 -%	- -%	1 100%	- %	- -%	- -%

### QB21D. Overall, how easy or difficult did you find the time with an unwanted break with no service from either company?

Base : Those who had an unwanted break in service when switching their mobile phone network

	Р	TV ROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICE!	S AT HOMI	Ē
	— Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	*n	*0	*p
Unweighted total	43	3	-	5	1	21	8	5	3	14	29	15	5	25	32	43	33
Effective Weighted Sample	17	3	-	5	1	9	2	5	3	6	12	8	2	9	22	17	22
Total	18	1	-	2	*	6	2	2	1	8	10	4	*	7	7	18	7
1 - Very difficult	7 38%	- -%	- -%	- -%	- -%	3 47%	- -%	- -%	- -%	4 44%	3 33%	1 33%	- -%	2 24%	* 7%	7 % 38% np	* 2%
2	3 15%	- -%	- -%	- -%	- -%	1 13%	1 63%	- -%	1 68%	1 18%	1 13%	1 14%	* 9%	2 29%	1 20%	3	2 23%
TOTAL DIFFICULT	10 53%	- -%	- -%	- -%	- -%	4 60%	1 63%	- -%	1 68%	5 61%	4 46%	2 47%	* 9%	4 53%	2 27%	10 53%	2 25%
3 - Neither	4 19%	* 26%	- -%	- -%	* 100%	1 11%	1 32%	* 15%	* 32%	* 5%	3 32%	1 13%	* 71%	2 23%	2 27%	4 6 19%	2 33%
4	3 17%	- -%	- -%	* 17%	- -%	* 8%	* 4%	- -%	- -%	2 26%	1 9%	* 11%	* 20%	1 10%	1 18%	3 6 17%	1 13%
5 - Very easy	* 1%	- -%	- -%	- -%	- -%	* 2%	- -%	- -%	- -%	* 3%	- -%	- -%	- -%	* 3%	3%	* 6 1%	* 3%
TOTAL EASY	3 18%	- -%	- -%	* 17%	- -%	1 9%	* 4%	- -%	- -%	2 29%	1 9%	* 11%	* 20%	1 13%	1 21%	3 6 18%	1 16%

QB13E. Was there a period of time in the switching process where you chose to or had to pay more than one company to provide a service, to make sure you didn't lose that service?

Base: Those switched their fixed line phone supplier in last 12 months

		ACT	TIONS TAP	KEN	5	SWITCH	HED & CO	VERED		SER	VICES SI COVE		D &	CC	ONSIDER	RED & CO	OVEREI	D	SER\	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-	ļ	BROAD I	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV I	BAND			TV	BAND		
Significance Level: 95%		а	~b	~c	~d	~e	f	~g	h	~i	j	~k	I	~m	~n	~0	~p	~q	~r	~\$	~t	~u
Unweighted total	216	216	9	-	1	6	117	20	216	7	118	21	216	1	1	4	7	-	1	3	5	-
Effective Weighted Sample	142	142	7	-	1	4	85	13	142	4	86	14	142	1	1	4	5	-	1	3	4	-
Total	145	145	4	-	*	5	66	10	145	5	66	11	145	1	*	1	6	-	*	1	3	-
Yes	15 10%	15 6 10%	* % 7%	- -%	- -%	1 13%	5 6 8%	2 19%	15 10%	1 12%	5 8%	2 18%	15 10%	- -%	- -%	- -%	1 19%	- -%	- -%	-%	* 11%	- -%
No	120 83%	120 6 83%	4 6 83%	- -%	* 100%	1 19%	55 6 84%	8 81%	120 83%	1 26%	56 84%	9 82%	120 83%	1 100%	* 100%	1 89%	4 74%	- -%	* 100%	1 6 100%	2 75%	- -%
Don't know	10 7%	10 6 7%	* % 9%	- -%	- -%	3 69%	5 6 8%	- -%	10 7%	3 62%	5 8%	- -%	10 7%	- -%	- -%	* 11%	* 7%	- -%	- -%	- %	* 14%	- -%

### QB13E. Was there a period of time in the switching process where you chose to or had to pay more than one company to provide a service, to make sure you didn't lose that service?

Base: Those switched their fixed line phone supplier in last 12 months

		TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOM	Ε
Circificance Levels 050/	Total	C&R	MAC	C&R	NoT *d	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	*d	~e	~†	*g	h		J	~k	~	m		0	р
Unweighted total	216	5	25	27	49	4	7	37	145	101	107	3	6	139	188	208	216
Effective Weighted Sample	142	4	19	22	37	3	4	27	100	68	68	2	3	91	128	136	142
Total	145	3	11	13	33	2	4	24	109	70	67	2	3	87	111	138	145
Yes	15 10%	1 22%	* 3%	1 9%	3 10%	- -%	2 55%	7 31% h	7 7%	7 9%	7 10%	- -%	2 50%	7 8%	9 8%	13 10%	15 5 10%
No	120 83%	1 33%	10 90%	12 88%	26 78%	2 100%	2 45%	16 68%	92 85% g	61 87%	53 79%	2 100%	2 50%	70 81%	92 84%	114 5 83%	120 83%
Don't know	10 7%	1 45%	1 6%	* 2%	4 13%	- -%	- -%	* 1%	9 8%	3 4%	7 11%	- -%	- -%	9 11%	9 8%	10 5 7%	10 5 7%

QB14E. How long for?

		ACTI	ONS TAK	(EN	ş	SWITCH	HED & CO	VERED		SERV	ICES SI	WITCHED RED	. &	cc	NSIDE	RED & (	COVERED	)	SERV	ICES CO COVE	NSIDEREI RED	D &
			CONSI		BUN-				IXED LINE CALLS				IXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS				IXED LINE CALLS
Significance Level: 95%	Total	CHED	~b	HER ∼c	DLE	TV ~^	BAND	~0	~h	TV E ∼i	BAND	~k	ابہ	DLE ~m		BAND	~n	~0	TV ∼r	BAND	~.t	~!!
, and the second	00	~a	~0	~0	~d	~e	~  44	~g	~h	•	~j	~k 2	~I	~m	~n	~0	~p	~q	~	~S	~l	~u
Unweighted total	26	26		-	-	2	11	2	26	2	11	2	26	-	-	-	2	-	-	-		-
Effective Weighted Sample	16	16	1	-	-	2	9	1	16	2	9	1	16	-	-	-	2	-	-	-	1	-
Total	15	15	*	-	-	1	5	2	15	1	5	2	15	-	-	-	1	-	-	-	*	-
1 day	* 1%	* 5 1%	- -%	- -%	- -%	* 38%	- % -%	- -%	* 1%	* 38%	- -%	- -%	* 1%	- -%	- -%	-%	-%	- -%	- -%	- -%	- -%	- -%
2-3 days	2 11%	2 6 11%	- -%	- -%	- -%	- -%	- % -%	2 83%	2 11%	- -%	- -%	2 83%	2 11%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%
4-7 days	5 35%	5 35%	- -%	- -%	- -%	-%	1 6 29%	* 17%	5 35%	- -%	1 29%	* 17%	5 35%	- -%	- -%	-%	-%	- -%	- -%	- -%	- -%	- -%
8-14 days	1 5%	1 5%	- -%	- -%	- -%	- -%	* 5%	- -%	1 5%	- -%	* 5%	- -%	1 5%	- -%	- -%	-%	-%	- -%	- -%	- -%	- -%	- -%
15-30 days	3 17%	3 6 17%	- -%	- -%	- -%	* 62%	1 6 21%	- -%	3 17%	* 62%	1 21%	- -%	3 17%	- -%	- -%	-%	-%	- -%	- -%	- -%	- -%	- -%
More than 30 days	4 29%	4 6 29%	- -%	- -%	- -%	- -%	2 45%	- -%	4 29%	- -%	2 45%	- -%	4 29%	- -%	- -%	-%	1 70%	- -%	- -%	- -%	- -%	- -%
Don't know	* 2%	* 5 2%	* 100%	- -%	- -%	- -%	- %	- -%	* 2%	- -%	- -%	- -%	* 2%	- -%	- -%	-%	30%	- -%	- -%	- -%	* 100%	- -%

QB14E. How long for?

	Р	ROCES S	ВВ	PROCESS	;	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA		;	SERVICES	S AT HOMI	E
	— Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	26	2	1	3	6	-	2	10	13	14	11	-	1	18	21	25	26
Effective Weighted Sample	16	2	1	3	5	-	1	7	9	9	8	-	1	15	18	17	16
Total	15	1	*	1	3	-	2	7	7	7	7	-	2	7	9	13	15
1 day	* 1%	* 38%	- -%	- -%	- -%	- -%	- -%	- -%	* 3%	* 3%	- -%	- -%	- -%	* 3%	* 5 2%	* 5 2%	* 6 1%
2-3 days	2 11%	- -%	- -%	- -%	- -%	- -%	2 83%	2 22%	- -%	* 2%	2 24%	- -%	2 100%	* 2%	-%	2 5 13%	2 6 11%
4-7 days	5 35%	- -%	* 100%	- -%	1 34%	- -%	* 17%	2 31%	3 43%	3 47%	* 5%	- -%	- -%	1 19%	2 5 20%	3 5 26%	5 6 35%
8-14 days	1 5%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 7%	- -%	1 11%	- -%	- -%	1 10%	1 5 8%	1 5 6%	1 6 5%
15-30 days	3 17%	* 62%	- -%	1 54%	* 13%	- -%	- -%	1 18%	1 13%	1 17%	1 21%	- -%	- -%	2 31%	3 5 28%	3 5 19%	3 6 17%
More than 30 days	4 29%	- -%	- -%	1 46%	2 54%	- -%	- -%	2 30%	2 30%	2 25%	3 40%	- -%	- -%	2 29%	3 38%	4 33%	4 6 29%
Don't know	* 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 5%	* 5%	- -%	- -%	- -%	* 5%	* 5 4%	* 5 2%	* % 2%

QB15E. How much extra did you spend by paying more than one company?

		ACT	IONS TAK	EN	;	SWITCH	ED & CO	VERED		SERV	ICES SV		8 (	cc	NSIDE	RED & C	OVERED	)	SERVI	CES CO COVE	NSIDERE RED	ED &
	Total	SWIT- CHED	CONSI DERED I	NEIT- HER	BUN- DLE		BROAD   BAND		LINE CALLS		BROAD I		IXED LINE CALLS	BUN- DLE		BROAD BAND	MOB.	FIXED LINE CALLS		BROAD BAND		IXED LINE CALLS
Significance Level: 95%	Total	~a	~b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	26	26	1	-	-	2	11	2	26	2	11	2	26	-	-	-	2	-	-	-	1	-
Effective Weighted Sample	16	16	1	-	-	2	9	1	16	2	9	1	16	-	-	-	2	-	-	-	1	-
Total	15	15	*	-	-	1	5	2	15	1	5	2	15	-	-	-	1	-	-	-	*	-
Up to £19.99	3 23%	3 6 23%	%	- -%	- -%	- -%	2 49%	* 17%	3 23%	- -%	2 49%	* 17%	3 23%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%
£20.00-£29.99	3 22%	3 % 22%	%	- -%	- -%	1 100%	* 5%	- -%	3 22%	1 100%	* 5%	- -%	3 22%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%
£30.00-£39.99	* 2%	* % 2%	-%	- -%	- -%	- -%	* 6%	- -%	* 2%	- -%	* 6%	- -%	* 2%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%
£40.00-£49.99	1 6%	1 6 6%	%	- -%	- -%	- -%	1 19%	- -%	1 6%	- -%	1 19%	- -%	1 6%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%
£60 or more	2 15%	2 6 15%	-%	- -%	- -%	- -%	1 20%	- -%	2 15%	- -%	1 20%	- -%	2 15%	- -%	- -%	%	1 70%	- -%	- -%	- -%	- -%	- -%
Don't know	5 32%	5 % 32%	* 100%	- -%	- -%	- -%	- -%	2 83%	5 32%	- -%	- -%	2 83%	5 32%	- -%	- -%	%	* 30%	- -%	- -%	- -%	* 100%	- -%

QB15E. How much extra did you spend by paying more than one company?

	ī	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	26	2	1	3	6	-	2	10	13	14	11	-	1	18	21	25	26
Effective Weighted Sample	16	2	1	3	5	-	1	7	9	9	8	-	1	15	18	17	16
Total	15	1	*	1	3	-	2	7	7	7	7	-	2	7	9	13	15
Up to £19.99	3 23%	- -%	- -%	* 29%	2 67%	- -%	* 17%	* 5%	3 42%	3 41%	1 11%	- -%	- -%	3 39%	3 37%	3 6 26%	3 6 23%
£20.00-£29.99	3 22%	1 100%	- -%	- -%	- -%	- -%	- -%	3 34%	* 3%	1 8%	1 14%	- -%	- -%	1 16%	1 16%	1 6 11%	3 6 22%
£30.00-£39.99	* 2%	- -%	- -%	* 25%	- -%	- -%	- -%	* 4%	- -%	- -%	* 5%	- -%	- -%	* 4%	3%	* 6 2%	* 6 2%
£40.00-£49.99	1 6%	- -%	* 100%	1 46%	- -%	- -%	- -%	1 13%	- -%	1 15%	- -%	- -%	- -%	- -%	1 11%	1 % 7%	1 6
£60 or more	2 15%	- -%	- -%	- -%	1 33%	- -%	-%	1 10%	1 21%	* 7%	2 27%	- -%	- -%	1 17%	2 25%	2 6 17%	2 6 15%
Don't know	5 32%	- -%	- -%	- -%	- -%	- -%	2 83%	3 34%	2 34%	2 30%	3 44%	- -%	2 100%	2 24%	1 9%	5 6 37%	5 6 32%

#### QB16E. Was there a period of time in the switching process where there was an unwanted break where you were not receiving a service from either company?

Base: Those switched their fixed line phone supplier in last 12 months

		ACT	TIONS TAK	ŒN	S	WITC	HED & CC	VERED		SER	VICES SV COVE		D &	CC	ONSIDE	RED & C	OVERE	D	SERV	ICES COI		.D &
		SWIT-	CONSI DERED I		BUN-		BROAD		FIXED LINE CALLS			MOB.	FIXED LINE Calls	BUN-			MOB.	FIXED LINE CALLS				IXED LINE CALLS
Significance Level: 95%	Total	CHED	~b	HER ∼c	DLE ~d	TV ∼e	BAND f	~0	h	TV ~i	BAND	~k		<b>DLE</b> ∼m	TV ∼n	BAND ~0	~p	~a	TV ∼r	BAND ~s	~t	~u
	242			C	u 4		4.4-	~g	0.40		J		040	111	"		P -	Ч	1	3	-	u
Unweighted total	216	216	9	-	1	6	117	20	216	/	118	21	216	1	1	4	1	-	1	3	5	-
Effective Weighted Sample	142	142	7	-	1	4	85	13	142	4	86	14	142	1	1	4	5	-	1	3	4	-
Total	145	145	4	-	*	5	66	10	145	5	66	11	145	1	*	1	6	-	*	1	3	-
Yes	19 13%	19 6 13%	* 6 7%	- -%	* 100%	1 17%	9 6 13%	1 5%	19 13%	1 24%	9 14%	1 9%	19 13%	- -%	- -%	* 11%	* 6%	- -%	- -%	-%	* 11%	- -%
No	125 86%	125 6 86%	4 6 93%	- -%	- -%	4 83%	56 6 86%	10 95%	125 86%	4 76%	56 86%	10 91%	125 86%	1 100%	* 100%	1 89%	5 94%	- -%	* 100%	1 100%	3 89%	- -%
Don't know	1 19	1 6 1%	- % -%	- -%	- -%	- -9	* 6 1%	- -%	1 1%	- -%	* 1%	- -%	1 1%	- -%	- -%	- -%	- -%	- -%	- -%	%	- -%	- -%

## QB16E. Was there a period of time in the switching process where there was an unwanted break where you were not receiving a service from either company?

Base: Those switched their fixed line phone supplier in last 12 months

	F	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		;	SERVICE	S AT HOM	E
Significance Level: 95%	Total	C&R	MAC	C&R	NoT *d	PAC	C&R	<b>C&amp;R</b> *a	NoT	PAYG	CON- TRACT	PAC	C&R	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
		~a	~b	~C	u	~e	~†	9	- 11	'	J	~k		m	- 11	U	þ
Unweighted total	216	5	25	27	49	4	7	37	145	101	107	3	6	139	188	208	216
Effective Weighted Sample	142	4	19	22	37	3	4	27	100	68	68	2	3	91	128	136	142
Total	145	3	11	13	33	2	4	24	109	70	67	2	3	87	111	138	145
Yes	19 13%	1 29%	* 3%	5 39%	3 10%	- -%	- -%	6 24%	12 11%	10 14%	9 13%	- -%	- -%	9 10%	16 15%		
No	125 86%	2 71%	11 97%	8 61%	29 89%	2 100%	4 100%	18 76%	95 88%	60 85%	58 86%	2 100%	3 100%	77 89%	94 85%		125 % 86%
Don't know	1 1%	- -%	- -%	- -%	* 1%	- -%	- -%	- -%	1 1%	1 1%	* 1%	- -%	- -%	1 2%	1 19	1 6 19	1 6 1%

QB17E. How long for?

Base: Those who had an unwanted break in service when switching their fixed line phone service

		ACT	TIONS TAP	KEN	;	SWITCH	ED & CO	VERED		SER\	ICES SV		. &	CO	NSIDE	RED & C	OVERED	)	SERV	ICES CO		∄D &
	Total	SWIT-	CONSI DERED	NEIT- HER	BUN- DLE		BROAD BAND		FIXED LINE CALLS		BROAD        BAND		IXED LINE CALLS	BUN- DLE		BROAD BAND		IXED LINE CALLS	TV	BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	TOTAL	*а	~b	~C	~d	~e	oand ~f	~g	*h	-i -i	oand ~j	~k	*	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	33	33	1	-	1	2	19	1	33	3	20	2	33	-	-	1	1	-	-	-	1	-
Effective Weighted Sample	21	21	1	-	1	2	14	1	21	3	15	2	21	-	-	1	1	-	-	-	1	-
Total	19	19	*	-	*	1	9	1	19	1	9	1	19	-	-	*	*	-	-	-	*	-
1 day	5 24%	5 % 24%	* 6 100%	- -%	- -%	- -%	2 25%	1 100%	5 24%	- -%	2 24%	1 52%	5 24%	- -%	- -%	- -%	* 100%	- -%	- -%	- %	* 100%	- -%
2-3 days	1 69	1 % 6%	- % -%	- -%	- -%	1 71%	1 7%	- -%	1 6%	1 44%	1 7%	- -%	1 6%	- -%	- -%	- -%	- -%	- -%	- -%	%	- -%	- -%
4-7 days	3 189	3 % 18%	- % -%	- -%	- -%	* 29%	1 14%	- -%	3 18%	* 18%	1 13%	- -%	3 18%	- -%	- -%	* 100%	- -%	- -%	- -%	%	- -%	- -%
8-14 days	2 99	2 % 9%	- % -%	- -%	- -%	- -%	1 15%	- -%	2 9%	- -%	1 14%	- -%	2 9%	- -%	- -%	- -%	- -%	- -%	- -%	- %	- -%	- -%
15-30 days	6 30%	6 % 30%	- % -%	- -%	- -%	- -%	1 16%	- -%	6 30%	- -%	1 15%	- -%	6 30%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%
More than 30 days	2 109	2 % 10%	- % -%	- -%	- -%	- -%	2 22%	- -%	2 10%	- -%	2 21%	- -%	2 10%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%

QB17E. How long for?

Base: Those who had an unwanted break in service when switching their fixed line phone service

	Р	ROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA		;	SERVICES	S AT HOMI	E
	— Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	*n	*0	*p
Unweighted total	33	2	1	11	6	-	-	12	16	15	17	-	-	18	31	32	33
Effective Weighted Sample	21	2	1	9	5	-	-	10	11	10	11	-	-	11	20	21	21
Total	19	1	*	5	3	-	-	6	12	10	9	-	-	9	16	19	19
1 day	5	-	*	1	1	-	-	1	4	2	2	-	-	3	5	5	5
	24%	-%	100%	15%	33%	-%	-%	13%	30%	22%	28%	-%	-%	32%	5 29%	6 25%	24%
2-3 days	1	1	-	*	*	-	-	1	*	1	1	-	-	1	1	1	1
	6%	71%	-%	6%	11%	-%	-%	15%	3%	6%	7%	-%	-%	14%	5 7%	6%	6%
4-7 days	3	*	-	1	*	-	-	1	2	1	2	-	-	2	3	3	3
	18%	29%	-%	11%	10%	-%	-%	10%	20%	7%	27%	-%	-%	29%	5 21%	6 17%	18%
8-14 days	2	-	-	*	1	-	-	*	1	-	2	-	-	*	2	2	2
	9%	-%	-%	6%	32%	-%	-%	5%	8%	-%	18%	-%	-%	4%	5 10%	6 9%	9%
15-30 days	6	-	-	1	-	-	-	1	4	5	*	-	-	-	3	6	6
	30%	-%	-%	25%	-%	-%	-%	22%	35%	54%	5%	-%	-%	-%	5 17%	6 30%	30%
More than 30 days	2	-	-	2	-	-	-	2	-	1	1	-	-	1	2	2	2
	10%	-%	-%	38%	-%	-%	-%	35%	-%	12%	9%	-%	-%	16%	5 12%	6 11%	5 10%

**SERVICES SWITCHED &** 

**SERVICES CONSIDERED &** 

### QB18E. While you had this unwanted break with no service from your old or new supplier, which of these applied to you?

Base: Those who had an unwanted break in service when switching their fixed line phone service

		AC <sup>-</sup>	TIONS TAI	KEN	5	WITCH	ED & CO	VERED		<b>-</b>	COVE	RED	- <del>-</del>	CC	ONSIDE	RED & C	OVERED	)	0	COVE	RED	
			CONSI						IXED				IXED					FIXED				IXED
		SWIT-	DERED		BUN-			MOB. PHONE	LINE CALLS			MOB. PHONE	LINE CALLS	BUN-			MOB. PHONE	LINE Calls			MOB. PHONE	LINE CALLS
Significance Level: 95%	Total	CHED *a	~b	HER ∼c	<b>DLE</b> ∼d	<b>TV</b> ∼e	BAND ~f	~g	*h	TV E ∼i	BAND ~i	~k	*1	DLE ∼m	TV ∼n	BAND ~0	~p	~a	TV ∼r	BAND ~S	~t	~u
Unweighted total	33	-	1	-	1	2	19	1	33	3	20	2	33	-	-	1	1	-	-	-	1	-
Effective Weighted Sample	21	21	1	-	1	2	14	1	21	3	15	2	21	-	-	1	1	-	-	-	1	-
Total	19	19	*	-	*	1	9	1	19	1	9	1	19	-	-	*	*	-	-	-	*	-
Just did without this service	9 48'	9 % 48%	- % -%	- -%	- -%	* 29%	6 72%	1 100%	9 48%	* 18%	6 68%	1 52%	9 48%	- -%	- -%	* 100%	- -%	- -%	- -%	-%	- -%	- -%
Used another service instead which you already owned	9 46'	9 % 46%	* % 100%	- -%	- -%	1 71%	2 21%	- -%	9 46%	1 44%	2 20%	- -%	9 46%	- -%	- -%	-%	* 100%	- -%	- -%	%	* 100%	- -%
Used a service from your workplace	* 2º	* % 2%	- % -%	- -%	- -%	- -%	* 4%	- -%	* 2%	- -%	* 4%	- -%	* 2%	- -%	- -%	-%	- -%	- -%	- -%	%	- -%	- -%
Borrowed a service from a friend or relative	* 2º	* % 2%	- % -%	- -%	- -%	- -%	* 3%	- -%	* 2%	- -%	* 3%	- -%	* 2%	- -%	- -%	-%	- -%	- -%	- -%	-%	- -%	- -%

### QB18E. While you had this unwanted break with no service from your old or new supplier, which of these applied to you?

Base: Those who had an unwanted break in service when switching their fixed line phone service

	ı	PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~g	NoT ~h	PAYG ~i	CON- TRACT ~j	PAC ~k	C&R ~	TV ~m	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE *p
Unweighted total	33	2	1	11	6	-	-	12	16	15	17	-	-	18	31	32	33
Effective Weighted Sample	21	2	1	9	5	-	-	10	11	10	11	-	-	11	20	21	21
Total	19	1	*	5	3	-	-	6	12	10	9	-	-	9	16	19	19
Just did without this service	9 48%	* 29%	* 100%	3 59%	3 86%	- -%	- -%	3 53%	6 47%	2 19%	7 82%	- -%	- -%	6 68%	9 57%	9 6 49%	9 6 48%
Used another service instead which you already owned	9 46%	1 71%	- -%	2 35%	- -%	- -%	- -%	2 42%	6 49%	8 78%	1 13%	- -%	- -%	2 23%	6 36%	9 6 47%	9 6 46%
Used a service from your workplace	* 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 2%	- % -%	* 6 2%
Borrowed a service from a friend or relative	* 2%	- -%	- -%	* 6%	- -%	- -%	- -%	* 5%	- -%	* 3%	- -%	- -%	- -%	* 3%	* 2%	* 6 2%	* % 2%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

Prepared by Saville Rossiter-Base: 01727 899 399

### QB19E. Did this result in any additional costs for you?

Base: Those who had an unwanted break in service when switching their fixed line phone service

		ACT	IONS TAP	KEN	5	SWITCH	ED & CO	VERED		SER\	ICES SV		&	CO	NSIDE	RED & CO	OVERE	)	SER	VICES CO COVE		ED &
		SWIT-	CONSI DERED		BUN-				IXED LINE CALLS				IXED Line Calls	BUN-			MOB.	FIXED LINE CALLS				IXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV I	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		*a	~b	~c	~d	~e	~f	~g	*h	~i	~j	~k	*	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	33	33	1	-	1	2	19	1	33	3	20	2	33	-	-	1	1	-	-	-	1	-
Effective Weighted Sample	21	21	1	-	1	2	14	1	21	3	15	2	21	-	-	1	1	-	-	-	1	-
Total	19	19	*	-	*	1	9	1	19	1	9	1	19	-	-	*	*	-	-	-	*	-
Yes	6	6	-	-	-	-	4	-	6	-	4	-	6	-	-	-	-	-	-	-	-	-
	32%	6 32%	-%	-%	-%	-%	48%	-%	32%	-%	45%	-%	32%	-%	-%	-%	-%	-%	-%	<b>6</b> -%	-%	-%
No	12	12	*	-	-	1	5	1	12	1	5	1	12	-	-	*	*	-	-	-	*	-
	65%	65%	100%	-%	-%	100%	52%	100%	65%	63%	50%	52%	65%	-%	-%	100%	100%	-%	-%	<b>6</b> -%	100%	-%

### QB19E. Did this result in any additional costs for you?

Base: Those who had an unwanted break in service when switching their fixed line phone service

		TV PROCES S	ВВ	PROCESS	<b>;</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTR/ PROC		;	SERVICE	S AT HOM	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~a	<b>NoT</b> ∼h	PAYG ~i	CON- TRACT	PAC ~k	C&R ~	TV ~m	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE
Unweighted total	33	2	1	11	6	-	-	12	16	15	17	-	-	18	31	32	33
Effective Weighted Sample	21	2	1	9	5	-	-	10	11	10	11	-	-	11	20	21	21
Total	19	1	*	5	3	-	-	6	12	10	9	-	-	9	16	19	19
Yes	6 32%	- -%	- -%	3 55%	1 42%	- -%	- -%	3 50%	3 24%	3 29%	3 38%	- -%	- -%	2 27%	4 28%	6 % 33%	6 6 32%
No	12 65%	1 100%	* 100%	2 45%	1 44%	- -%	- -%	3 50%	9 72%	7 71%	5 57%	- -%	- -%	6 68%	11 69%	12 65%	12 65%

### QB20E. How much extra did you spend?

Base: Those whose unwanted break resulted in additional costs when switching their fixed line phone service

		AC	TIONS TAP	KEN	;	SWITCH	IED & CO	VERED		SER	ICES SW		<b>.</b> & C	co	NSIDE	RED & CO	VERE	)	SER		ONSIDER ERED	ED &
		SWIT-	CONSI DERED		BUN-				IXED LINE CALLS				IXED LINE CALLS	BUN-			MOB.	FIXED LINE CALLS		BROAD	MOB.	FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	~b	HER ~c	DLE ~d	TV ∼e	BAND ~f	~g	~h	<b>TV</b> I ~i	BAND ∼i	~k	~	<b>DLE</b> ∼m	TV ∼n	BAND ~0	~p	~q	<b>TV</b> ∼r	BAND ~S	~t	~u
Unweighted total	11	11	-	-	-	-	9	-	11	-	9	-	11	-	-	-	· -	-	_	-	-	-
Effective Weighted Sample	7	7	-	-	-	-	7	-	7	-	7	-	7	-	-	-	-	-	-	-	-	-
Total	6	6	-	-	-	-	4	-	6	-	4	-	6	-	-	-	-	-	-	-	-	-
Up to £19.99	1 10%	1 % 10%	- % -%	- -%	- -%	- -%	1 14%	- -%	1 10%	- -%	1 14%	- -%	1 10%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%
£20.00-£29.99	3 49%	3 % 49%	- % -%	- -%	- -%	- -%	1 33%	- -%	3 49%	- -%	1 33%	- -%	3 49%	- -%	- -%	- -%	- -%	- -%	- -%	- 5 -%	- -%	%
£30.00-£39.99	* 5%	* % 5%	- % -%	- -%	- -%	- -%	- -%	- -%	* 5%	- -%	- -%	- -%	* 5%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	-%
£40.00-£49.99	1 149	1 % 14%	- % -%	- -%	- -%	- -%	1 21%	- -%	1 14%	- -%	1 21%	- -%	1 14%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	%
£60 or more	1 179	1 % 17%	- % -%	- -%	- -%	- -%	1 25%	- -%	1 17%	- -%	1 25%	- -%	1 17%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	%
Don't know	* 5%	* % 5%	- % -%	- -%	- -%	- -%	* 7%	- -%	* 5%	- -%	* 7%	- -%	* 5%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%

### QB20E. How much extra did you spend?

Base: Those whose unwanted break resulted in additional costs when switching their fixed line phone service

	I	PROCES S	ВВ	PROCESS	<b>S</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOMI	E
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	11	-	-	7	2	-	-	7	3	4	7	-	-	6	10	11	11
Effective Weighted Sample	7	-	-	6	2	-	-	6	2	2	5	-	-	5	8	7	7
Total	6	-	-	3	1	-	-	3	3	3	3	-	-	2	4	6	6
Up to £19.99	1	-	-	*	*	-	-	*	*	-	1	-	-	1	1	1	1
	10%	-%	-%	9%	24%	-%	-%	9%	11%	-%	17%	-%	-%	25%	13%	5 10%	6 10%
£20.00-£29.99	3	-	-	1	-	-	-	1	2	2	1	-	-	1	1	3	3
	49%	-%	-%	49%	-%	-%	-%	49%	54%	80%	24%	-%	-%	61%	31%	49%	49%
£30.00-£39.99	*	-	-	-	-	-	-	-	-	-	*	-	-	*	*	*	*
	5%	-%	-%	-%	-%	-%	-%	-%	-%	-%	10%	-%	-%	14%	7%	5 5%	% 5%
£40.00-£49.99	1	-	-	1	-	-	-	1	-	1	*	-	-	-	1	1	1
	14%	-%	-%	31%	-%	-%	-%	31%	-%	20%	10%	-%	-%	-%	20%	5 14%	6 14%
£60 or more	1	-	-	-	1	-	-	-	1	-	1	-	-	-	1	1	1
	17%	-%	-%	-%	76%	-%	-%	-%	35%	-%	31%	-%	-%	-%	23%	5 17%	6 17%
Don't know	*	-	-	*	-	-	-	*	-	-	*	-	-	-	*	*	*
	5%	-%	-%	10%	-%	-%	-%	10%	-%	-%	8%	-%	-%	-%	6%	5 5%	% 5%

SERVICES SWITCHED &

SERVICES CONSIDERED &

### QB21E. Overall, how easy or difficult did you find the time with an unwanted break with no service from either company?

Base: Those who had an unwanted break in service when switching their fixed line phone service

		ACT	IONS TAP	KEN	;	SWITCH	IED & CO	VERED		SERV	COVE	RED	J &	CC	ONSIDE	RED & C	COVERE	D	SERV	COVE		⊒D α
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS	E	BROAD		FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV E	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		*a	~b	~C	~d	~e	~f	~g	*h	~i	~j	~k	*	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	33	33	1	-	1	2	19	1	33	3	20	2	33	-	-	1	1	-	-	-	1	-
Effective Weighted Sample	21	21	1	-	1	2	14	1	21	3	15	2	21	-	-	1	1	-	-	-	1	-
Total	19	19	*	-	*	1	9	1	19	1	9	1	19	-	-	*	*	-	-	-	*	-
1 - Very difficult	7 369	7 % 36%	-%	- -%	- -%	* 29%	5 53%	- -%	7 36%	* 18%	5 50%	- -%	7 36%	- -%	- -%	- -%	-%	-%	- -%	-%	- -%	- -%
2	2 139	2 % 13%	-%	- -%	- -%	- -%	2 21%	1 100%	2 13%	- -%	2 20%	1 52%	2 13%	- -%	- -%	* 100%	-%	-%	- -%	-%	- -%	- -%
TOTAL DIFFICULT	9 49%	9 % 49%	%	- -%	- -%	* 29%	6 73%	1 100%	9 49%	* 18%	6 70%	1 52%	9 49%	- -%	- -%	* 100%	-%	-%	- -%	-%	- -%	- -%
3 - Neither	5 26%	5 % 26%	-%	- -%	- -%	1 71%	1 12%	- -%	5 26%	1 44%	1 12%	- -%	5 26%	- -%	- -%	- -%	-%	-%	- -%	-%	- -%	- -%
4	4 199	4 % 19%	-%	- -%	- -%	- -%	1 10%	- -%	4 19%	- -%	1 9%	- -%	4 19%	- -%	- -%	- -%	-%	-%	- -%	-%	- -%	- -%
5 - Very easy	1 49	1 % 4%	* 100%	- -%	- -%	- -%	* 4%	- -%	1 4%	- -%	* 4%	- -%	1 4%	- -%	- -%	- -%	* 100%	-%	- -%	-%	* 100%	- -%
TOTAL EASY	4 23%	4 % 23%	* 100%	- -%	- -%	- -%	1 14%	- -%	4 23%	- -%	1 13%	- -%	4 23%	- -%	- -%	- -%	* 100%	%	- -%	- -%	* 100%	- -%

### QB21E. Overall, how easy or difficult did you find the time with an unwanted break with no service from either company?

Base: Those who had an unwanted break in service when switching their fixed line phone service

	Р	ROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOME	Ē
	— Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	. • • • • • • • • • • • • • • • • • • •	~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	*n	*0	*p
Unweighted total	33	2	1	11	6	-	-	12	16	15	17	-	-	18	31	32	33
Effective Weighted Sample	21	2	1	9	5	-	-	10	11	10	11	-	-	11	20	21	21
Total	19	1	*	5	3	-	-	6	12	10	9	-	-	9	16	19	19
1 - Very difficult	7 36%	* 29%	- -%	3 63%	1 32%	- -%	- -%	3 57%	3 24%	4 41%	2 28%	- -%	- -%	2 22%	5 32%	6 34%	7 36%
2	2 13%	- -%	- -%	1 21%	1 23%	- -%	- -%	1 19%	1 10%	* 4%	2 23%	- -%	- -%	1 16%	2 15%	2 13%	2 13%
TOTAL DIFFICULT	9 49%	* 29%	- -%	4 84%	2 55%	- -%	- -%	4 76%	4 34%	4 45%	5 51%	- -%	- -%	3 39%	8 47%	9 48%	9 49%
3 - Neither	5 26%	1 71%	- -%	* 6%	1 21%	- -%	- -%	1 15%	4 32%	2 20%	3 33%	- -%	- -%	3 36%	5 30%	5 26%	5 26%
4	4 19%	- -%	- -%	1 11%	* 10%	- -%	- -%	1 10%	3 25%	3 28%	1 10%	- -%	- -%	1 12%	2 14%	4 5 19%	4 19%
5 - Very easy	1 4%	- -%	* 100%	- -%	- -%	- -%	- -%	- -%	1 6%	1 7%	* 2%	- -%	- -%	1 8%	1 5%	1 5%	1 4%
TOTAL EASY	4 23%	- -%	* 100%	1 11%	* 10%	- -%	- -%	1 10%	4 30%	3 35%	1 11%	- -%	- -%	2 20%	3 20%	4 24%	4 23%

#### QB22. Did you use an email address from your previous broadband provider - so the company name would be part of the email address?

Base: Those who have switched their fixed line broadband supplier in last 12 months (including those with broadband in a bundle of services)

		ACT	IONS TAI	KEN	s	WITCH	IED & CO	VERED		SER	VICES SI COVE		) &	CC	NSIDEF	RED & C	OVERED	ı	SERVIO	COVE	NSIDERE RED	ED &
		SWIT-	CONSI DERED		BUN-				IXED LINE CALLS				IXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS				FIXED LINE CALLS
Cignificance Levels 059/	Total	CHED	h	HER	<b>DLE</b>	<b>TV</b> *e	BAND	*~	h	TV I	BAND	*k		DLE		BAND	_	~	TV E	AND		
Significance Level: 95%	400	a	~b	~c	•		1	*g	110	1	J		1	~m	~n	~0	~p	~q	~	~S	~[	~u
Unweighted total	489	489	29	-	116	34	373	34	118	93	489	42	228	-	8	-	19	13	7	-	14	8
Effective Weighted Sample	300	300	22	-	88	26	222	25	86	73	300	28	167	-	5	-	16	11	5	-	12	7
Total	235	235	18	-	86	20	149	17	66	74	235	25	148	-	4	-	16	5	4	-	11	3
No, did not use this at all	150 64%	150 % 64%	12 67%	- -%	60 70% g	15 75% g	90 61%	8 45%	42 64%	60 82% jkl	150 64%	14 56%	101 68%	- -%	1 36%	- -%	12 74%	2 45%	1 37%	- -%	9 80%	2 58%
Main email address	52 22%	52 % 22%	3 5 14%	- -%	16 18%	3 14%	36 24%	7 40% de	18 27%	7 10%	52 22% i	8 33% i	32 21% i	- -%	* 9%	- -%	2 11%	1 28%	* 9%	- -%	2 16%	* 12%
Only used for certain tasks - such as buying online or																						
registering on websites	6 29	6 % 2%	-%	- -%	1 1%	1 3%	5 3%	- -%	3 4%	1 1%	6 2%	- -%	4 3%	- -%	- -%	- -%	- -%	* 8%	- -%	- -%	- -%	- -%
Only used as a back-up to your main email address	10 4%	10 % 4%	1 5%	- -%	4 5%	1 3%	6 4%	1 6%	1 2%	2 3%	10 4%	1 4%	5 3%	- -%	- -%	- -%	2 12%	1 19%	- -%	- -%	- -%	1 29%
Something else	* * * 9	* % *%	-%	- -%	- -%	- -%	* *%	- -%	- -%	- -%	* *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Don't know	17 7%	17 % 7%	2 5 14%	- -%	5 6%	1 5%	12 8%	2 10%	2 3%	3 4%	17 7%	2 7%	7 5%	- -%	2 55%	- -%	* 3%	- -%	2 55%	- -%	* 4%	- -%

#### QB22. Did you use an email address from your previous broadband provider - so the company name would be part of the email address?

Base: Those who have switched their fixed line broadband supplier in last 12 months (including those with broadband in a bundle of services)

	ı	TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	Ē
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	b	С	d	~e	~f	*g	h	i	j	~k	~	m	n	0	р
Unweighted total	489	61	125	109	161	16	5	57	135	199	264	10	4	323	489	463	462
Effective Weighted Sample	300	46	53	79	130	13	3	40	109	123	164	8	3	206	300	287	287
Total	235	46	31	58	118	11	4	34	101	97	130	6	2	173	235	227	228
No, did not use this at all	150 64%	37 80%	19 64%	36 63%	75 64%	8 68%	3 71%	23 67%	67 67%	63 65%	81 62%	4 68%	1 37%	114 66%	150 64%	144 6 63%	145 64%
Main email address	52 22%	6 13%	8 26%	11 18%	30 25%	4 32%	1 29%	6 18%	24 24%	19 20%	32 25%	2 32%	1 63%	35 20%	52 5 22%	51 6 23%	51 22%
Only used for certain tasks - such as buying online or registering on websites	6 2%	1 1%	* 1%	2 3%	3 2%	- -%	- -%	1 3%	3 3%	2 2%	4 3%	- -%	- -%	5 3%	6	5 % 2%	5 2%
Only used as a back-up to your main email address	10 4%	2 5%	2 6%	6 10% d	2 2%	- -%	- -%	4 11% h	1 1%	4 4%	6 4%	- -%	- -%	7 4%	10 4%	10 6 4%	10 4%
Something else	* *%	- -%	* *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* *%	- -%	- -%	* *%	* *%	* % *%	* *%
Don't know	17 7%	* 1%	1 3%	3 5%	8 7%	- -%	- -%	1 2%	6 6%	9 9%	8 6%	- -%	- -%	12 7%	17 5 7%	17 6 7%	16 7%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

Prepared by Saville Rossiter-Base: 01727 899 399

#### QB23. Did you want to continue to use the email address from your previous broadband provider when you changed to your new broadband provider?

Base: Those who used the email address from their previous broadband supplier

		AC.	TIONS TAI	KEN	5	SWITCH	HED & CC	VERED		SER	VICES SV COVE		) &	CC	ONSIDEI	RED & C	OVERED	)	SER\	ICES CO	NSIDERI RED	ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD I		IXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	~b	~c	*d	~e	f	~g	*h	~i	j	~k	*	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	154	154	7	-	32	8	122	15	38	17	154	17	68	-	1	-	5	7	1	-	3	3
Effective Weighted Sample	98	98	6	-	26	6	73	12	28	12	98	14	52	-	1	-	4	6	1	-	2	3
Total	68	68	4	-	21	4	47	8	21	10	68	9	41	-	*	-	4	3	*	-	2	1
Yes	35 52%	35 % 52%	1 6 21%	- -%	8 40%	1 30%	27 6 57%	5 63%	13 59%	5 46%	35 52%	6 62%	20 49%	- -%	- -%	- -%	* 9%	2 65%	- -%	-%	* 19%	* 30%
No	29 44%	29 % 44%	3 % 79%	- -%	11 53%	2 51%	18 6 40%	3 37%	8 38%	5 46%	29 44%	4 38%	18 45%	- -%	* 100%	- -%	3 91%	1 35%	* 100%	-%	1 81%	1 70%
Don't know	3 5%	3 % 5%	- % -%	- -%	1 7%	1 19%	2 6 4%	- -%	1 4%	1 8%	3 5%	- -%	2 5%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%

# QB23. Did you want to continue to use the email address from your previous broadband provider when you changed to your new broadband provider?

Base: Those who used the email address from their previous broadband supplier

		TV PROCES S	ВВ	PROCESS	8	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		s	SERVICES	S AT HOM	E
Significance Level: 95%	Total	C&R	MAC *b	C&R	NoT *d	PAC	C&R	C&R	NoT *h	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
	454	~a	~	C		~e	~†	~g		00	J	~k	~1	m	454	0	p 440
Unweighted total	154	14	45	36	52	5	2	20	40	63	84	2	2	99	154	147	148
Effective Weighted Sample	98	11	18	28	43	4	2	16	33	43	55	2	2	63	98	96	96
Total	68	9	10	18	34	4	1	11	28	25	42	2	1	46	68	67	67
Yes	35 52%	5 53%	5 48%	7 39%	20 57%	2 50%	1 74%	4 35%	15 52%	17 67% j	18 43%	1 40%	1 74%	23 49%	35 52%	35 52%	34 52%
No	29 44%	4 41%	5 46%	10 54%	14 39%	2 50%	* 26%	6 53%	12 44%	7 29%	22 52% i	1 60%	* 26%	22 49%	29 44%	29 43%	29 43%
Don't know	3 5%	1 6%	1 7%	1 7%	1 3%	- -%	- -%	1 12%	1 3%	1 4%	2 6%	- -%	- -%	1 2%	3 5%	3 5 5%	3 5 5%

#### QB24. What did you do in order to continue using this email address?

Base: Those who wanted to continue using the email address from their previous broadband supplier

		ACT	IONS TA	KEN	;	SWITCH	ED & CO	VERED		SERV	ICES SI	WITCHED RED	. &	CO	NSIDE	ERED & C	OVERED		SERVI	CES CO	NSIDERI RED	ED &
		SWIT-	CONSI DERED	NEIT-	BUN-		BROAD		IXED LINE CALLS	E	BROAD		IXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS	1	BROAD		FIXED LINE CALLS
Circiforana Laval, 050/	Total	CHED		HER	DLE		BAND *f				BAND	1.	*1	DLE		BAND	_		TV I	BAND		
Significance Level: 95%		а	~b	~C	~d	~e	'	~g	~h	~i	J	~k	-1	~m	~n	~0	~p	~q	~ŗ	~\$	~₹	~u
Unweighted total	81	81	2	-	15	3	66	9	23	8	81	10	37	-	-	-	1	5	-	-	1	1
Effective Weighted Sample	55	55	2	-	12	3	44	8	17	6	55	9	28	-	-	-	1	4	-	-	1	1
Total	35	35	1	-	8	1	27	5	13	5	35	6	20	-	-	-	*	2	-	-	*	*
Gave my new supplier the log-in details to the old account and I'm now drawing emails from that account into the new	d																					
account	10 27%	10 6 27%	- 5 -%	- -%	3 37%	- -%	6 24%	1 25%	3 26%	2 38%	10 27%	2 35%	5 27%	- -%	- -%	- 5 -%	- -%	1 57%	- -%	- -%	- -%	- -%
Tried to move it, but gave up	9 25%	9 6 25%	* 45%	- -%	2 21%	1 71%	7 26%	1 12%	2 18%	2 34%	9 25%	1 23%	4 20%	- -%	- -%	-%	* 100%	1 75%	- -%	- -%	* 100%	- -%
Just carried on	6 18%	6 6 18%	-%	- -%	- -%	- -%	6 24%	2 40%	4 35%	- -%	6 18%	2 34%	4 22%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%
Agreed with my old supplier that they would forward the account	3 10%	3 6 10%	- %	- -%	1 8%	- -%	3 10%	1 18%	1 5%	- -%	3 10%	1 15%	1 7%	- -%	- -%	- %	- -%	* 3%	- -%	- -%	- -%	- -%
Used software to help manage my accounts	3 8%	3 6 8%	-%	- -%	2 19%	- -%	1 5%	* 7%	* 3%	* 6%	3 8%	* 6%	2 10%	- -%	- -%	-%	- -%	1 31%	- -%	- -%	- -%	- -%
Something else	3 9%	3 6 9%	-%	- -%	* 6%	* 29%	3 11%	- -%	1 10%	* 7%	3 9%	- -%	2 9%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%
Don't know	4 10%	4 6 10%	* 55%	- -%	1 17%	- -%	2 8%	- -%	1 6%	1 31%	4 10%	- -%	2 11%	- -%	- -%	- 5 -%	- -%	* 22%	- -%	- -%	- -%	* 100%

QB24. What did you do in order to continue using this email address?

Base: Those who wanted to continue using the email address from their previous broadband supplier

		TV PROCES S	ВЕ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA		;	SERVICES	S AT HOME	E	
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE	
Significance Level: 95%	Total	~a	~b	~c	*d	~e	~f	~g	~h	*i	*j	~k	~	*m	n	*0	*p	
Unweighted total	81	8	19	17	33	3	1	9	22	42	36	1	1	50	81	78	79	
Effective Weighted Sample	55	6	7	15	28	3	1	8	18	31	25	1	1	34	55	55	54	
Total	35	5	5	7	20	2	1	4	15	17	18	1	1	23	35	35	34	
Gave my new supplier the log-in details to the old account and I'm now drawing emails from that account into the new account	10 27%	2 38%	3 57%	1 8%	6 31%	1 57%	1 100%	1 28%	4 30%	3 20%	6 34%	- -%	1 100%	6 27%	10 5 27%	9 % 27%	9 6 26%	
Tried to move it, but gave up	9 25%	2 34%	1 15%	2 32%	5 25%	1 40%	- -%	1 30%	3 18%	5 32%	3 19%	- -%	- -%	8 36%	9 5 25%	9 % 25%	9 % 25%	
Just carried on	6 18%	- -%	- -%	1 11%	5 23%	1 43%	- -%	- -%	4 28%	2 12%	4 24%	1 100%	- -%	4 16%	6 5 18%	6 6 18%	6 6 19%	
Agreed with my old supplier that they would forward the account	3 10%	- -%	* 6%	1 17%	1 6%	- -%	- -%	- -%	1 8%	1 7%	2 13%	- -%	- -%	1 5%	3 5 10%	3 6 10%	3 6 10%	
Used software to help manage my accounts	3 8%	* 6%	* 1%	1 17%	1 6%	- -%	- -%	1 33%	* 2%	2 11%	1 5%	- -%	- -%	3 11%	3 8%	3 % 8%	3 % 8%	
Something else	3 9%	* 7%	1 13%	1 8%	2 9%	- -%	- -%	1 18%	1 4%	2 13%	1 6%	- -%	- -%	1 5%	3 5 9%	3 % 9%	3 10%	
Don't know	4 10%	1 31%	* 10%	1 10%	2 12%	- -%	- -%	* 11%	2 12%	2 14%	1 7%	- -%	- -%	3 12%	4 5 10%	4 6 10%	4 6 10%	

QB25. How easy or difficult did you find this?

Base: Those who wanted to continue using the email address from their previous broadband supplier

		ACT	IONS TAK	EN	s	WITCH	HED & CO	VERED		SER	ICES SI	WITCHED	&	CC	NSIDE	RED & C	OVERED	)	SERV	ICES CO COVE	NSIDERE RED	ED &
		SWIT-	CONSI DERED N		BUN-				FIXED LINE CALLS				IXED LINE CALLS	BUN-				FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	~b	HER ~c	DLE ~d	TV ∼e	BAND *f	~g	~h	TV I ∼i	BAND i	~k	*1	<b>DLE</b> ∼m	TV ∼n	BAND ~o	~p	~a	TV ∼r	BAND ~s	~t	~u
Unweighted total	81	81	2	-	15	3	66	9	23	8	81	10	37			-	1	ч 5		_	1	1
Effective Weighted Sample	55	55	2	-	12	3	44	8	23 17	6	55	0	28	-	_	_	1	1	_	_	1	1
			1	-	8	1	27	5		•		6		-	-	-	*	2	-	-	*	*
Total	35	35	ı	-	8	1	21	5	13	5	35	0	20	-	-	-		2	-	-		
1 - Very difficult	5 15%	5 6 15%	- % -%	- -%	19%	1 71%	4 6 14%	1 26%	1 8%	1 18%	5 15%	1 23%	3 13%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
2	3 7%	3 5 7%	* 45%	- -%	- -%	- -%	3 6 9%	- -%	2 16%	- -%	3 7%	- -%	2 10%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	* 100%	- -%
TOTAL DIFFICULT	8 23%	8 6 23%	* 45%	- -%	2 19%	1 71%	6 6 24%	1 26%	3 24%	1 18%	8 23%	1 23%	5 23%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	* 100%	- -%
3 - Neither	6 18%	6 6 18%	* 55%	- -%	2 26%	- -%	4 6 15%	1 18%	2 15%	2 38%	6 18%	2 28%	3 15%	- -%	- -%	- -%	- -%	* 22%	- -%	- -%	- -%	* 100%
4	6 16%	6 6 16%	-%	- -%	2 23%	- -%	4 6 13%	* 7%	2 15%	* 6%	6 16%	* 6%	4 19%	- -%	- -%	- -%	- -%	1 54%	- -%	- -%	- -%	- -%
5 - Very easy	15 43%	15 43%	-%	- -%	3 32%	* 29%	12 46%	2 50%	6 44%	2 38%	15 43%	2 43%	8 41%	- -%	- -%	- -%	- -%	* 23%	- -%	- -%	- -%	- -%
TOTAL EASY	20 59%	20 59%	- % -%	- -%	5 55%	* 29%	16 60%	3 56%	7 58%	2 44%	20 59%	3 49%	12 60%	- -%	- -%	- -%	- -%	1 78%	- -%	- -%	- -%	- -%
Don't know	* 19	* 5 1%	- %	- -%	- -%	- -%	* 6 1%	- -%	* 3%	- -%	* 1%	- -%	* 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

QB25. How easy or difficult did you find this?

Base: Those who wanted to continue using the email address from their previous broadband supplier

	P	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROCI		5	SERVICE!	S AT HOME	E
Circuifecture Levels 050/	 Total	C&R	MAC	C&R	NoT *d	PAC	C&R ~f	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	0.4	~a	~b	~C		~e	~1	~g	~h	10	J	~k	~  4	*m	04	-	*p
Unweighted total	81	8	19	17	33	3	1	9	22	42	36	1	1	50	81	78	79
Effective Weighted Sample	55	6	7	15	28	3	1	8	18	31	25	1	1	34	55	55	54
Total	35	5	5	7	20	2	1	4	15	17	18	1	1	23	35	35	34
1 - Very difficult	5 15%	1 18%	1 12%	2 34%	2 12%	- -%	- -%	1 34%	1 9%	3 15%	3 16%	- -%	- -%	4 17%	5 5 15%	5 6 15%	5 6 16%
2	3 7%	- -%	* 3%	- -%	1 4%	- -%	- -%	- -%	2 14%	3 15% j	- -%	- -%	- -%	2 7%	3 5 7%	3 6 7%	3 7%
TOTAL DIFFICULT	8 23%	1 18%	1 15%	2 34%	3 16%	- -%	- -%	1 34%	3 23%	5 30%	3 16%	- -%	- -%	5 24%	8 23%	8 % 23%	8 6 23%
3 - Neither	6 18%	2 38%	2 43%	1 16%	2 12%	1 57%	- -%	1 28%	1 8%	1 8%	5 27%	- -%	- -%	6 25%	6 5 18%	6 % 17%	6 6 18%
4	6 16%	* 6%	1 26%	1 13%	3 15%	- -%	- -%	1 17%	3 22%	2 11%	4 20%	- -%	- -%	3 13%	6 5 16%	6 6 16%	6 6 16%
5 - Very easy	15 43%	2 38%	1 16%	2 32%	11 57%	1 43%	1 100%	1 21%	6 44%	8 49%	7 38%	1 100%	1 100%	9 38%	15 43%	15 6 43%	15 42%
TOTAL EASY	20 59%	2 44%	2 42%	3 45%	14 72%	1 43%	1 100%	1 37%	10 66%	10 60%	10 58%	1 100%	1 100%	12 51%	20 59%	20 6 59%	20 58%
Don't know	* 1%	- -%	- -%	* 5%	- -%	- -%	- -%	- -%	* 2%	* 2%	- -%	- -%	- -%	- -%	* 5 1%	* 6 1%	* % 1%

QB26A. Once you had decided to switch, did you contact...

Base: Those switched their package of services in last 12 months

		ACT	TIONS TA	KEN	;	SWITCH	IED & CO	VERED		SER	VICES SV COVEI		8 (	CC	ONSIDE	RED & C	OVEREI	D	SER\	VICES CO COVE		:D &
	Tatal	SWIT-	CONSI DERED	NEIT- HER	BUN-				FIXED LINE CALLS				IXED LINE CALLS	BUN-	T\/		MOB.	FIXED LINE CALLS				IXED LINE CALLS
Significance Level: 95%	Total	CHED a	~b	HEK ~C	<b>DLE</b> d	TV ∼e	BAND ~f	~g	~h	1 <b>V</b> *i	BAND i	~k	1	DLE ~m	<b>TV</b> ∼n	BAND ~0	~p	~q	TV ∼r	BAND ~s	~t	~u
Unweighted total	125	125	8	-	125	1	_	11	1	69	116	21	120	-	1	-	8	-	1	-	7	-
Effective Weighted Sample	88	88	8	-	88	1	-	9	1	53	88	15	85	-	1	-	8	-	1	-	7	-
Total	101	101	9	-	101	1	-	7	*	71	86	18	98	-	1	-	9	-	1	-	7	-
Both your previous supplier and your new supplier	68 67%	68 67%	4 % 48%	- -%	68 67%	1 100%	- -%	4 60%	- -%	49 70%	53 62%	13 74%	65 66%	- -%	- -%	%	6 65%	- -%	- -%	- 6 -%	4 57%	- -%
Only your previous supplier	* * * * * * * * * * * * * * * * * * * *	* % *%	- % -%	- -%	*%	- -%	- -%	- -%	- -%	- -%	*	- -%	* *%	- -%	- -%	-%	- -%	- -%	- -%	- % -%	- -%	- -%
Only your new supplier	29 29%	29 % 29%	4 % 52%	- -%	29 29%	- -%	- -%	3 40%	* 100%	19 26%	28 33%	5 26%	29 30%	- -%	1 100%	- -%	3 35%	- -%	1 100%	- % -%	3 43%	- -%
Can't remember	4 49	4 6 4%	- % -%	- -%	4 4%	- -%	- -%	- -%	- -%	3 4%	4 5%	* 1%	4 4%	- -%	- -%	%	- -%	- -%	- -%	- % -%	- -%	- -%

QB26A. Once you had decided to switch, did you contact...

Base: Those switched their package of services in last 12 months

	I	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	МОВ	BILE	CONTRA PROC		5	SERVICES	S AT HOME	Ε
Significance Level: 95%	Total	C&R *a	MAC ~b	<b>C&amp;R</b> *c	NoT *d	PAC ~e	C&R ~f	<b>C&amp;R</b> *g	NoT *h	PAYG	CON- TRACT	PAC ~k	C&R	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	125	46	8	33	54	11	3	38	62	61	59	5	1	97	116	120	124
Effective Weighted Sample	88	34	7	23	49	9	2	25	51	46	44	4	1	73	88	89	87
Total	101	49	6	22	51	10	3	25	65	49	44	3	*	89	86	93	100
Both your previous supplier and your new supplier	68 67%	49 100%	6 100%	22 99% d	23 46%	9 90%	3 100%	25 99% h	36 56%	33 68%	27 62%	2 71%	* 100%	58 65%	53 62%	60 65%	67 67%
Only your previous supplier	* *%	- -%	- -%	* 1%	- -%	- -%	- -%	* 1%	- -%	* 1%	- -%	- -%	- -%	- -%	* *0/	* % *%	* *%
Only your new supplier	29 29%	- -%	- -%	- -%	26 50% c	1 10%	- -%	- -%	26 41% a	13 26%	16 35%	1 29%	- -%	27 30%	28	28	29
Can't remember	4 4%	- -%	- -%	- -%	2 4%	- -%	- -%	- -%	2 3%	3 6%	1 3%	- -%	- -%	4 4%	4 5%	4 6 5%	4 4%

### QB27A. Did you contact your previous supplier or your new supplier first?

Base: Those who contacted both their previous and new supplier for their package of services

		ACT	TIONS TAP	KEN	;	SWITCI	HED & CO	VERED		SER	VICES SV COVE		) &	co	NSIDE	RED & C	OVERE	D	SER		Onsider Ered	ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD I		IXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		*a	~b	~c	*d	~e	~f	~g	~h	*i	*j	~k	*	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	79	79	4	-	79	1	-	8	-	46	71	15	75	-	-	-	5	-	-	-	4	-
Effective Weighted Sample	55	55	4	-	55	1	-	6	-	34	55	10	52	-	-	-	5	-	-	-	4	-
Total	68	68	4	-	68	1	-	4	-	49	53	13	65	-	-	-	6	-	-	-	4	-
Previous supplier	31 46%	31 6 46%	1 6 31%	- -%	31 46%	- -%	- % -%	2 47%	- -%	26 53%	24 45%	8 58%	30 47%	- -%	- -%	- -%	3 51%	- -%	- -%	- % -%	1 31%	- -%
New supplier	31 46%	31 6 46%	3 69%	- -%	31 46%	1 100%	- % -%	2 48%	- -%	21 42%	24 44%	4 30%	29 45%	- -%	- -%	- -%	3 49%	- -%	- -%	- % -%	3 69%	- -%
Can't remember	6 8%	6 6 8%	- % -%	- -%	6 8%	- -%	- % -%	* 4%	- -%	3 5%	6 10%	2 11%	5 8%	- -%	- -%	- -%	- -%	- -%	- -%	- % -%	%	- -%

### QB27A. Did you contact your previous supplier or your new supplier first?

Base: Those who contacted both their previous and new supplier for their package of services

	ı	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	МОВ	ILE	CONTRA PROC		s	SERVICES	S AT HOME	E
Significance Level: 95%	- Total	C&R *a	MAC ~b	<b>C&amp;R</b> *c	NoT	PAC	C&R	C&R	NoT *h	PAYG	CON- TRACT	PAC ~k	C&R	TV *m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	79	46	~b 8	32	~d 26	~e 10	~f 3	*g 37	33	40	35	~K 1	~ı 1	60	71	75	78
Effective Weighted Sample	55	34	7	22	23	8	2	25	25	30	27	3	1	44	55	56	54
Total	68	49	6	22	23	9	3	25	36	33	27	2	*	58	53	60	67
Previous supplier	31 46%	26 53%	2 38%	13 61%	9 37%	5 48%	3 100%	17 69% h	12 33%	15 47%	14 52%	2 69%	* 100%	28 49%	24 45%	30 49%	31 47%
New supplier	31 46%	21 42%	4 62%	7 33%	12 52%	4 38%	- -%	6 25%	22 60% g	15 47%	10 36%	1 31%	- -%	26 45%	24 44%	25 42%	30 45%
Can't remember	6 8%	3 5%	- -%	2 7%	3 12%	1 14%	- -%	2 6%	3 7%	2 6%	3 13%	- -%	- -%	4 7%	6 10%	6 5 9%	6 8%

QB28A. Why did you contact this supplier first?

Base: Those aware who they contacted first once they decided to switch their package of services

		AC	TIONS TAI	KEN	;	SWITCH	HED & CO	VERED		SER	ICES S	WITCHED	. &	cc	NSIDE	RED & C	OVERED	)	SERV	ICES COI	nsidere Red	.D &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS	ļ	BROAD		IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD		IXED LINE CALLS
0	Total	CHED		HER	DLE		BAND			TV I	BAND			DLE		BAND			TV	BAND		
Significance Level: 95%		*a	~b	~C	*d	~e	~†	~g	~h	*1	*J	~k	*	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	70	70	4	-	70	1	-	7	-	42	62	13	67	-	-	-	5	-	-	-	4	-
Effective Weighted Sample	49	49	4	-	49	1	-	5	-	32	49	9	47	-	-	-	5	-	-	-	4	-
Total	62	62	4	-	62	1	-	4	-	47	48	12	60	-	-	-	6	-	-	-	4	-
Base for %	62	62	4	-	62	1	-	4	-	47	48	12	60	-	-	-	6	-	-	-	4	-
To find out what I needed to do to make the switch	27 439	27 % 43%	1 % 27%	- -%	27 43%	1 100%	-%	2 38%	- -%	21 45%	22 46%	5 39%	26 43%	- -%	- -%	- -%	3 48%	- -%	- -%	- -%	1 27%	- -%
To see what they could offer me	25 409	25 % 40%	2 6 50%	- -%	25 40%	- -%	-%	3 62%	- -%	18 39%	17 36%	5 42%	23 39%	- -%	- -%	- -%	2 36%	- -%	- -%	- -%	2 50%	- -%
To get the code I needed to make the switch	8 129	8 % 12%	-%	- -%	8 12%	- -%	-%	- -%	- -%	5 11%	5 11%	3 28%	7 11%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Having problems	3 59	3 % 5%	- % -%	- -%	3 5%	- -%	-%	- -%	- -%	2 4%	1 2%	- -%	3 5%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
To cancel	2 49	2 % 4%	- % -%	- -%	2 4%	- -%	-%	- -%	- -%	2 3%	2 5%	- -%	2 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Query/ for information	1 2°	1 % 2%	- % -%	- -%	1 2%	- -%	-%	- -%	- -%	- -%	1 3%	- -%	1 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Don't know	3 59	3 % 5%	1 6 23%	- -%	3 5%	- -%	- %	- -%	- -%	3 5%	3 7%	- -%	3 5%	- -%	- -%	- -%	1 17%	- -%	- -%	- -%	1 23%	- -%

QB28A. Why did you contact this supplier first?

Base: Those aware who they contacted first once they decided to switch their package of services

	1	TV PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		!	SERVICES	S AT HOME	E
0''5	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV		MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	~b	~c	~d	~e	~f	*g	~h	"	~j	~k	~	*m	*n	*0	*p
Unweighted total	70	42	8	30	23	9	3	35	30	36	30	4	1	55	62	66	69
Effective Weighted Sample	49	32	7	21	20	7	2	23	23	27	23	3	1	40	49	50	48
Total	62	47	6	20	20	8	3	23	34	31	24	2	*	54	48	55	61
Base for %	62	47	6	20	20	8	3	23	34	31	24	2	*	54	48	55	61
To find out what I needed to do to make the switch	27 43%	21 45%	3 53%	10 47%	9 45%	2 24%	2 73%	10 44%	14 43%	18 58%	7 31%	* 9%	- -%	24 45%	22 46%	25 46%	27 43%
To see what they could offer me	25 40%	18 39%	1 11%	8 38%	8 39%	4 50%	1 27%	7 31%	16 47%	11 35%	9 36%	2 91%	* 100%	22 41%	17 36%	19 6 35%	24 39%
To get the code I needed to make the switch	8 12%	5 11%	1 23%	1 3%	3 16%	3 35%	* 14%	3 11%	4 12%	1 3%	7 28%	- -%	- -%	6 12%	5 5 11%	8 6 14%	8 5 13%
Having problems	3 5%	2 4%	- -%	- -%	1 5%	- -%	- -%	2 8%	1 3%	2 6%	1 4%	- -%	- -%	3 5%	1 5 2%	3 5%	3 5 5%
To cancel	2 4%	2 3%	- -%	2 8%	1 4%	- -%	- -%	2 7%	1 2%	1 3%	1 4%	- -%	- -%	2 3%	2 5 5%	2 3%	2 5 4%
Query/ for information	1 2%	- -%	- -%	- -%	1 6%	- -%	- -%	- -%	1 4%	1 2%	1 3%	- -%	- -%	- -%	1 5 3%	1 6 2%	1 5 2%
Don't know	3 5%	3 5%	2 30%	1 7%	- -%	- -%	- -%	1 6%	1 2%	2 5%	2 7%	- -%	- -%	3 6%	3 5 7%	3 6 6%	3 5 5%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

Prepared by Saville Rossiter-Base: 01727 899 399

### QB29A. How easy or difficult did you find the process of making contact with suppliers in order to make the switch?

Base: Those switched their package of services in last 12 months

		AC1	IONS TAI	KEN	;	SWITCH	HED & CO	OVERED		SER	VICES SI COVE	WITCHEI RED	<b>.</b> & C	co	ONSIDE	ERED & (	COVERED	)	SERV	CES CO COVE	nsidere Red	D &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD	-	IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD		IXED LINE CALLS
Significance Level: 95%	Total	CHED	- h	HER	<b>DLE</b>		BAND ~f		b	TV *:	BAND	ماد		DLE		BAND	<b>n</b>		TV	BAND	4	-41
	40-	a 	~b	~c	-	~e	~1	~g	~h	1	J	~k	100	~m	~n	~0	~p	~q	~1	~S	~( -	~u
Unweighted total	125	125	8	-	125	1	-	11	1	69	116	21	120	-	1	-	8	-	1	-	7	-
Effective Weighted Sample	88	88	8	-	88	1	-	9	1	53	88	15	85	-	1	-	8	-	1	-	7	-
Total	101	101	9	-	101	1	-	7	*	71	86	18	98	-	1	-	9	-	1	-	7	-
1 - Very difficult	2 29	2 % 2%	-%	- -%	2 2%	- -%	- % -%	- -%	- -%	- -%	2 2%	- -%	2 2%	- -%	- -%	- 5 -%	- -%	- -%	- -%	- -%	- -%	- -%
2	5 49	5 % 4%	-%	- -%	5 4%	- -%	- % -%	1 14%	- -%	3 4%	5 5%	1 6%	4 5%	- -%	- -%	- %	-%	- -%	- -%	- -%	- -%	- -%
TOTAL DIFFICULT	6 6%	6 6 6%	-%	- -%	6 6%	- -%	- % -%	1 14%	- -%	3 4%	6 7%	1 6%	6 6%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%
3 - Neither	11 119	11 6 11%	2 5 26%	- -%	11 11%	- -%	- % -%	1 20%	- -%	6 9%	11 13%	2 12%	11 11%	- -%	- -%	-%	2 25%	- -%	- -%	- -%	2 31%	- -%
4	21 21%	21 6 21%	1 5 12%	- -%	21 21%	- -%	- % -%	2 22%	- -%	13 19%	19 22%	7 36%	20 21%	- -%	- -%	- 5 -%	1 12%	- -%	- -%	- -%	1 15%	- -%
5 - Very easy	61 60%	61 60%	5 62%	- -%	61 60%	1 100%	- % -%	3 45%	* 100%	47 66%	48 56%	8 45%	59 60%	- -%	1 100%	-%	5 62%	- -%	1 100%	- -%	4 54%	- -%
TOTAL EASY	82 819	82 6 81%	6 5 74%	- -%	82 81%	1 100%	- % -%	5 66%	* 100%	60 85%	67 78%	15 81%	79 81%	- -%	1 100%	-%	7 75%	- -%	1 100%	- -%	5 69%	- -%
Don't know	2 2%	2 6 2%	- 5 -%	- -%	2 2%	- -%	- % -%	- -%	- -%	1 1%	2 3%	- -%	2 2%	- -%	- -%	- 5 -%	-%	- -%	- -%	- -%	- -%	- -%

### QB29A. How easy or difficult did you find the process of making contact with suppliers in order to make the switch?

Base: Those switched their package of services in last 12 months

	ı	TV PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		S	SERVICES	S AT HOME	E
Significance Level: 95%	- Total	C&R *a	MAC ~b	<b>C&amp;R</b> *c	NoT *d	PAC ~e	C&R ~f	<b>C&amp;R</b> *g	NoT *h	PAYG	CON- TRACT	PAC ~k	C&R	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	125	46	8	33	54	11	3	9 38	62	61	59	5	1	97	116	120	124
Effective Weighted Sample	88	34	7	23	49	9	2	25	51	46	44	4	1	73	88	89	87
Total	101	49	6	22	51	10	3	25	65	49	44	3	*	89	86	93	100
1 - Very difficult	2 2%	- -%	- -%	* 1%	1 2%	- -%	- -%	* 1%	1 1%	1 1%	1 2%	- -%	- -%	1 1%	2 2%	2 2%	2 2%
2	5 4%	3 6%	* 6%	1 4%	3 6%	1 10%	- -%	1 6%	3 4%	2 4%	2 5%	- -%	- -%	3 4%	5 5%	5 5%	5 5 5%
TOTAL DIFFICULT	6 6%	3 6%	* 6%	1 6%	4 8%	1 10%	- -%	2 7%	4 6%	3 6%	3 8%	- -%	- -%	5 5%	6 7%	6 7%	6 6 6%
3 - Neither	11 11%	5 10%	2 29%	5 24% d	3 5%	1 12%	- -%	6 25% h	3 5%	8 16%	3 7%	* 14%	- -%	10 11%	11 13%	11 12%	11 5 11%
4	21 21%	7 15%	2 36%	1 7%	15 29% c	5 43%	* 14%	2 9%	17 26%	6 12%	16 36% i	1 36%	- -%	18 20%	19 22%	21 23%	21 21%
5 - Very easy	61 60%	34 69%	2 28%	14 63%	29 56%	4 35%	3 86%	15 59%	40 62%	31 65%	21 47%	2 50%	* 100%	55 61%	48 56%	52 56%	60 60%
TOTAL EASY	82 81%	41 84%	4 64%	16 70%	43 85%	8 78%	3 100%	17 68%	57 87%	37 76%	37 83%	3 86%	* 100%	72 81%	67 78%	74 79%	81 81%
Don't know	2 2%	- -%	- -%	- -%	1 2%	- -%	- -%	- -%	1 1%	1 2%	1 3%	- -%	- -%	2 2%	2 3%	2 2%	2 2%

QB30A. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those switched their package of services in last 12 months

		ACT	IONS TAP	KEN	;	SWITCI	HED & CC	VERED		SER	VICES SI COVE		D &	CC	ONSIDE	RED & C	OVERE	D	SERV	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	~b	~c	d	~e	~f	~g	~h	*i	j	~k	ı	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	125	125	8	-	125	1	-	11	1	69	116	21	120	-	1	-	8	-	1	-	7	-
Effective Weighted Sample	88	88	8	-	88	1	-	9	1	53	88	15	85	-	1	-	8	-	1	-	7	-
Total	101	101	9	-	101	1	-	7	*	71	86	18	98	-	1	-	9	-	1	-	7	-
Yes	11 10%	11 6 10%	-%	- -%	11 10%	- -%	- % -%	1 13%	- -%	5 7%	11 12%	2 10%	10 10%	- -%	- -%	- -%	- -%	- -%	- -%	- % -%	- -%	- -%
No	89 88%	89 6 88%	9 5 100%	- -%	89 88%	1 100%	- % -%	6 87%	* 100%	64 90%	74 85%	16 90%	87 88%	- -%	1 100%	- -%	9 100%	- -%	1 100%	- % -%	7 100%	- -%
Don't know	2 2%	2 6 2%	- %	- -%	2 2%	- -9	- % -%	- -%	- -%	2 2%	2 2%	* 1%	2 2%	- -%	- -%	- -%	- -%	- -%	- -%	- % -%	- -%	- -%

QB30A. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those switched their package of services in last 12 months

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC			SERVICE	S AT HOM	E
Cimifeenee Level: 050/	Total	C&R	MAC	C&R	NoT *d	PAC	C&R	C&R *a	NoT *b	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	~b	C		~e	~†	9	*h	I	J	~k	~	m	П	0	р
Unweighted total	125	46	8	33	54	11	3	38	62	61	59	5	1	97	116	120	124
Effective Weighted Sample	88	34	7	23	49	9	2	25	51	46	44	4	1	73	88	89	87
Total	101	49	6	22	51	10	3	25	65	49	44	3	*	89	86	93	100
Yes	11 10%	5 9%	1 17%	3 13%	5 10%	1 7%	- -%	4 14%	4 6%	5 11%	5 12%	- -%	- -%	10 11%	11 6 129	11 % 11%	11 5 11%
No	89 88%	44 90%	5 83%	19 87%	46 90%	10 93%	3 100%	22 86%	61 94%	42 87%	38 86%	3 100%	* 100%	78 87%	74 6 859		88 87%
Don't know	2 2%	1 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 2%	1 2%	- -%	- -%	2 2%	2	2 % 2%	2 2%

#### QB30B. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those who have switched their TV service supplier in last 12 months (including those with TV in a bundle of services)

		ACT	IONS TAP	KEN	,	SWITCH	HED & CO	VERED		SER	VICES SV COVE		<b>.</b> & C	co	NSIDE	RED & CO	OVERED	)	SERV	ICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		IXED LINE CALLS		BROAD I		IXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	~b	~C	*d	е	*f	~g	~h	i	j	~k	*1	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	155	155	10	-	69	87	33	12	7	155	93	19	72	1	-	1	10	-	-	2	8	1
Effective Weighted Sample	92	92	8	-	53	45	25	9	4	92	73	13	55	1	-	1	8	-	-	2	7	1
Total	107	107	7	-	71	37	19	7	5	107	74	16	73	*	-	*	8	-	-	1	7	*
Yes	9 8%	9 % 8%	%	- -%	5 7%	3 9%	1 6 8%	- -%	1 27%	9 8%	7 9%	1 5%	6 8%	- -%	- -%	- -%	- -%	- -%	- -%	%	- -%	- -%
No	96 90%	96 % 90%	7 5 100%	- -%	64 90%	33 89%	17 6 90%	7 98%	4 73%	96 90%	65 88%	15 94%	66 90%	* 100%	- -%	* 100%	8 100%	- -%	- -%	1 100%	7 100%	* 100%
Don't know	2 2%	2 % 2%	- %	- -%	2 2%	1 2%	* 6 2%	* 2%	- -%	2 2%	2 3%	* 1%	2 2%	- -%	- -%	- -%	- -%	- -%	- -%	%	- -%	- -%

# QB30B. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those who have switched their TV service supplier in last 12 months (including those with TV in a bundle of services)

	ı	PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA		;	SERVICES	S AT HOM	E
Significance Level: 95%	Total	<b>C&amp;R</b> a	MAC ~b	C&R ~c	NoT *d	PAC ~e	C&R ~f	C&R ~g	NoT *h	PAYG *i	CON- TRACT *j	PAC ~k	C&R ~	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	155	108	7	26	47	7	6	23	40	62	78	3	2	155	128	140	133
Effective Weighted Sample	92	61	6	19	39	6	3	17	33	42	49	3	2	92	87	91	85
Total	107	73	6	20	41	8	4	19	48	47	50	3	1	107	84	97	100
Yes	9 8%	8 11%	1 18%	2 10%	3 7%	1 10%	- -%	2 12%	3 5%	3 7%	5 10%	- -%	- -%	9 8%	9 10%	8 6 9%	8 6 8%
No	96 90%	64 88%	5 82%	18 90%	38 93%	7 90%	4 100%	17 88%	45 95%	42 89%	45 89%	3 100%	1 100%	96 90%	74 87%	86 89%	89 6 89%
Don't know	2 2%	1 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 3%	1 2%	- -%	- -%	2 2%	2	2 6 2%	2 6 2%

QB30C. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those who have switched their fixed line broadband supplier in last 12 months (including those with broadband in a bundle of services)

		ACT	TIONS TAP	KEN	s	SWITCH	HED & CO	VERED		SER	VICES SI COVE		D &	co	NSIDEI	RED & C	OVERED	)	SERV	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		IXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	~b	~c	d	*е	f	*g	h	i	j	*k	I	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	489	489	29	-	116	34	373	34	118	93	489	42	228	-	8	-	19	13	7	-	14	8
Effective Weighted Sample	300	300	22	-	88	26	222	25	86	73	300	28	167	-	5	-	16	11	5	-	12	7
Total	235	235	18	-	86	20	149	17	66	74	235	25	148	-	4	-	16	5	4	-	11	3
Yes	25 11%	25 6 11%	1 6 5%	- -%	11 12%	1 3%	15 6 10%	3 20%	6 9%	6 8%	25 11%	4 16%	16 11%	- -%	* 8%	- -%	- -%	2 35%	* 9%	-%	- -%	1 16%
No	198 84%	198 6 84%	16 6 89%	- -%	74 85%	18 94%	125 6 84%	14 80%	55 83%	66 89%	198 84%	21 83%	126 85%	- -%	3 83%	- -%	15 95%	3 65%	3 83%	- % -%	10 93%	3 84%
Don't know	11 5%	11 6 5%	1 6%	- -%	2 2%	1 3%	9 6 6%	- -%	5 7%	2 3%	11 5%	*	7 4%	- -%	* 9%	- -%	1 5%	- -%	* 9%	- % -%	1 7%	- -%

## QB30C. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those who have switched their fixed line broadband supplier in last 12 months (including those with broadband in a bundle of services)

		PROCES S	ВВ	PROCESS	<b>S</b>	MP PRO	CESS	LL PRO	CESS	МОВ	BILE	CONTRA PROC		5	SERVICES	S AT HOMI	E
Significance Level: 95%	Total	C&R *a	MAC	C&R	NoT d	PAC ~e	C&R ~f	C&R *a	NoT h	PAYG	CON- TRACT	PAC ~k	C&R	<b>TV</b> m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	489	61	125	109	161	16	5	9 57	135	199	264	10	4	323	489	463	462
Effective Weighted Sample	300	46	53	79	130	13	3	40	109	123	164	8	3	206	300	287	287
Total	235	46	31	58	118	11	4	34	101	97	130	6	2	173	235	227	228
Yes	25 11%	5 11%	3 9%	9 15%	11 9%	3 24%	- -%	6 17%	7 7%	8 9%	16 13%	2 33%	- -%	20 12%	25 11%	25 5 11%	25 6 11%
No	198 84%	40 87%	28 90%	48 82%	103 87%	9 76%	4 100%	27 80%	91 90%	85 87%	106 82%	4 67%	2 100%	144 84%	198 84%	191 5 84%	193 6 85%
Don't know	11 5%	1 2%	* 1%	2 3%	4 3%	- -%	- -%	1 3%	3 3%	4 4%	7 6%	- -%	- -%	8 5%	11 5%	11 5 5%	10 6 5%

#### QB30D. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those who have switched their mobile phone network supplier in last 12 months (including those with mobile in a bundle of services)

		ACT	TIONS TAI	KEN	,	SWITC	HED & CO	OVERED		SER	VICES S' COVE		D &	cc	NSIDE	RED & CO	OVERED	)	SER\	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD I	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	~b	~c	~d	~e	~f	g	~h	~i	*j	k	*	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	351	351	23	-	21	5	23	341	21	19	42	351	39	13	7	7	-	4	11	12	-	11
Effective Weighted Sample	125	125	12	-	15	4	17	119	14	13	28	125	25	6	4	6	-	2	6	10	-	6
Total	163	163	18	-	18	2	10	152	11	16	25	163	27	8	3	4	-	5	9	8	-	11
Yes	11 79	11 6 7%	1 6 5%	- -%	2 10%	1 41%	2 % 25%	11 7%	1 10%	1 9%	4 16%	11 7%	3 10%	* 6%	- -%	1 12%	- -%	- -%	* 5%	1 6 7%	- -%	* 4%
No	149 92%		16 % 91%	- -%	16 90%	1 52%	7 % 75%	140 92%	10 89%	14 90%	21 83%	149 92%	25 90%	7 94%	2 88%	4 80%	- -%	5 100%	8 91%	7 % 89%	- -%	11 96%
Don't know	2 19	2 6 19	1 6 4%	- -%	* 1%	* 79	- % -%	2 1%	* 1%	* 1%	*	2 1%	*	- -%	* 12%	* 8%	- -%	- -%	* 4%	* 5%	- -%	- -%

## QB30D. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those who have switched their mobile phone network supplier in last 12 months (including those with mobile in a bundle of services)

	F	PROCES	ВВ	PROCESS	<b>S</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		(	SERVICES	S AT HOME	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	<b>NoT</b> ∼d	PAC e	C&R f	<b>C&amp;R</b> ~g	NoT ~h	<b>PAYG</b> i	CON- TRACT j	PAC *k	C&R *	<b>TV</b> m	BROAD BAND n	MOB. PHONE	FIXED LINE VOICE
Unweighted total	351	13	11	12	14	106	93	14	22	132	219	70	73	231	273	351	304
Effective Weighted Sample	125	9	7	7	13	39	27	9	15	48	77	26	21	79	114	125	99
Total	163	12	3	8	12	48	40	10	16	63	100	34	29	94	72	163	119
Yes	11 7%	1 13%	- -%	1 10%	2 20%	4 8%	4 9%	1 7%	1 6%	3 4%	9 9%	3 9%	2 7%	8 9%	7 5 9%	11 % 7%	7 6 6%
No	149 92%	10 87%	3 100%	7 90%	10 80%	44 92%	36 91%	9 93%	15 94%	59 94%	90 90%	31 91%	27 93%	84 89%	63 6 88%	149 % 92%	110 5 92%
Don't know	2 1%	- -%	- -%	- -%	- -%	* *%	*	- -%	- -%	1 2%	1 1%	- -%	*	2 2%	2 3%	2 6 1%	2 5 1%

#### QB30E. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those who have switched their fixed line phone supplier in last 12 months (including those with fixed line phone in a bundle of services

		ACT	TIONS TAK	KEN	5	SWITCH	IED & CO	VERED		SER	VICES SV COVE		D &	CC	ONSIDEI	RED & CO	OVERED	)	SERV	ICES CO COVE	NSIDERE RED	ED &
	Total	SWIT- CHED	CONSI DERED	NEIT- HER	BUN- DLE		BROAD BAND		IXED LINE CALLS		BROAD I BAND		IXED LINE CALLS	BUN- DLE		BROAD   BAND	MOB.	FIXED LINE CALLS		BROAD BAND		IXED LINE CALLS
Significance Level: 95%	Total	а	~b	~C	d	~e	f	*g	h	*i	j	*k	1	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	335	335	17	-	120	7	117	31	216	72	228	39	335	1	2	4	15	-	2	3	12	-
Effective Weighted Sample	225	225	14	-	85	5	85	22	142	55	167	25	225	1	1	4	13	-	1	3	11	-
Total	243	243	13	-	98	6	66	18	145	73	148	27	243	1	2	1	14	-	2	1	10	-
Yes	21 9%	21 6 9%	- % -%	- -%	10 10%	1 20%	5 7%	3 15%	12 8%	5 7%	14 10%	3 12%	21 9%	- -%	- -%	- -%	1 5%	- -%	- -%	- -%	- -%	- -%
No	209 86%	209 6 86%	13 6 97%	- -%	87 88%	5 80%	54 83%	15 84%	122 84%	66 90%	126 85%	24 87%	209 86%	1 100%	2 100%	1 100%	13 92%	- -%	2 100%	1 100%	10 96%	- -%
Don't know	13 5%	13 6 5%	* % 3%	- -%	2 2%	- -%	7 10%	* 1%	11 8%	2 2%	8 6%	* 1%	13 5%	- -%	- -%	- -%	* 3%	- -%	- -%	- -%	* 4%	- -%

## QB30E. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those who have switched their fixed line phone supplier in last 12 months (including those with fixed line phone in a bundle of services

	ı	TV PROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		s	ERVICES	S AT HOME	Ē
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	*b	*c	d	~e	~f	*g	h	i	j	~k	~	m	n	0	р
Unweighted total	335	48	31	59	102	14	10	75	206	161	161	8	7	230	298	322	335
Effective Weighted Sample	225	35	23	41	85	10	5	52	150	113	109	6	4	157	211	221	225
Total	243	50	16	34	83	12	7	49	173	118	109	5	4	172	193	227	243
Yes	21 9%	5 9%	- -%	5 15%	7 9%	1 6%	2 24%	9 19% h	10 6%	9 8%	11 10%	- -%	2 45%	14 8%	17 9%	20 9%	21 9%
No	209 86%	44 89%	16 100% c	28 80%	72 87%	11 94%	5 76%	38 77%	155 90% g	106 90%	88 81%	5 100%	2 55%	147 85%	165 86%	194 85%	209 86%
Don't know	13 5%	1 1%	- -%	2 5%	4 5%	- -%	- -%	2 4%	8 4%	3 3%	10 9%	- -%	- -%	11 7%	11 6%	13 6%	13 5 5%

QB31A. How much did you have to pay to leave your contract?

Base: Those who had to pay a charge to leave the contract for their package of services

		AC1	TIONS TAK	EN	s	WITCH	HED & CC	OVERED		SER	ICES SV		<b>.</b> & C	co	NSIDE	ERED & CO	OVEREI	)	SERV	ICES COI		ED &
	Total	SWIT-	CONSI	NEIT- HER	BUN- DLE	TV		MOB.	FIXED LINE CALLS		BROAD        BAND		IXED LINE CALLS	BUN- DLE		BROAD BAND	MOB.	FIXED LINE CALLS		BROAD I BAND		FIXED LINE CALLS
Significance Level: 95%	Total	~a	~b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	16	16	-	-	16	-	-	1	-	7	16	2	15	-	-	-	-	-	-	-	-	-
Effective Weighted Sample	13	13	-	-	13	-	-	1	-	6	13	2	12	-	-	-	-	-	-	-	-	-
Total	11	11	-	-	11	-	-	1	-	5	11	2	10	-	-	-	-	-	-	-	-	-
Up to £19.99	3 26%	3 6 26%	- % -%	- -%	3 26%	- -%	- % -%	1 100%	- -%	1 26%	3 26%	1 57%	2 18%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%
£20.00-£29.99	1 12%	1 6 12%	- % -%	- -%	1 12%	- -%	- % -%	- -%	- -%	* 6%	1 12%	- -%	1 13%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%
£30.00-£39.99	1 7%	1 6 7%	- % -%	- -%	1 7%	- -%	- % -%	- -%	- -%	1 14%	1 7%	1 43%	1 8%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%
£40.00-£49.99	1 6%	1 6 6%	- % -%	- -%	1 6%	- -%	- % -%	- -%	- -%	- -%	1 6%	- -%	1 6%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%
£60 or more	4 34%	4 6 34%	-%	- -%	4 34%	- -%	- % -%	- -%	- -%	2 30%	4 34%	- -%	4 38%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%
Don't know	2 14%	2 6 14%	- % -%	- -%	2 14%	- -%	- % -%	- -%	- -%	1 23%	2 14%	- -%	2 16%	- -%	- -%	- %	- -%	- -%	- -%	- -%	- -%	- -%

QB31A. How much did you have to pay to leave your contract?

Base: Those who had to pay a charge to leave the contract for their package of services

	P	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	ILE	CONTRA		;	SERVICES	S AT HOMI	E
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	16	6	1	6	6	1	-	7	5	9	7	-	-	14	16	16	16
Effective Weighted Sample	13	5	1	5	6	1	-	6	5	8	6	-	-	12	13	13	13
Total	11	5	1	3	5	1	-	4	4	5	5	-	-	10	11	11	11
Up to £19.99	3	1	1	1	-	-	-	1	-	1	1	-	-	3	3	3	3
	26%	30%	100%	27%	-%	-%	-%	21%	-%	27%	26%	-%	-%	29%	26%	26%	26%
£20.00-£29.99	1	*	-	*	1	-	-	*	1	*	1	-	-	1	1	1	1
	12%	7%	-%	12%	20%	-%	-%	9%	23%	6%	18%	-%	-%	13%	5 12%	5 12%	5 12%
£30.00-£39.99	1	1	-	-	1	1	-	1	-	-	1	-	-	1	1	1	1
	7%	16%	-%	-%	15%	100%	-%	20%	-%	-%	14%	-%	-%	8%	5 7%	5 7%	5 7%
£40.00-£49.99	1	-	-	-	1	-	-	-	1	1	-	-	-	1	1	1	1
	6%	-%	-%	-%	13%	-%	-%	-%	15%	11%	-%	-%	-%	6%	5 6%	6%	6%
£60 or more	4	1	-	1	1	-	-	1	1	3	1	-	-	3	4	4	4
	34%	19%	-%	51%	27%	-%	-%	41%	32%	50%	18%	-%	-%	32%	34%	34%	34%
Don't know	2	1	-	*	1	-	-	*	1	*	1	-	-	1	2	2	2
	14%	27%	-%	10%	25%	-%	-%	8%	30%	5%	23%	-%	-%	12%	5 14%	5 14%	5 14%

#### QB32A. Which of these best describes when you were told about the cancellation charge?

Base: Those who had to pay a charge to leave the contract for their package of services

		AC <sup>-</sup>	TIONS TA	KEN	5	SWITCH	HED & CC	VERED		SER\	ICES SV		8 (	CC	ONSIDEI	RED & C	OVERE	)	SER	VICES CO COVE	NSIDERE ERED	ED &
	<b>.</b>	SWIT-	CONSI DERED	NEIT-	BUN-				FIXED LINE CALLS				IXED LINE CALLS	BUN-			MOB.	FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	~b	HER ~c	<b>DLE</b> ∼d	TV ∼e	BAND ~f	~g	~h	<b>TV I</b> ~i	BAND ∼j	~k	~	DLE ~m	<b>TV</b> ∼n	BAND ~0	~p	~q	TV ∼r	BAND ~S	~t	~u
Unweighted total	16	16	-	-	16	-	-	1	-	7	16	2	15	-	-	-	-	-	-	-	-	-
Effective Weighted Sample	13	13	-	-	13	-	-	1	-	6	13	2	12	-	-	-	-	-	-	-	-	-
Total	11	11	-	-	11	-	-	1	-	5	11	2	10	-	-	-	-	-	-	-	-	-
When I first contacted my previous supplier about cancelling their service	4 349	4 % 34%	- % -%	- -%	4 34%	- -%	%	1 100%	- -%	1 23%	4 34%	1 57%	4 38%	- -%	- -%	- -%	- -%	- -%	- -%	%	- -%	- -%
I already knew from the information I was given when I first took the service	3 289	3 % 28%	- % -%	- -%	3 28%	- -%	- 5 -%	- -%	- -%	3 57%	3 28%	- -%	2 20%	- -%	- -%	- -%	- -%	- -%	- -%	- %	- -%	- -%
Only after I had agreed to switch the service over	2 199	2 % 19%	- % -%	- -%	2 19%	-%	- 5 -%	- -%	- -%	- -%	2 19%	- -%	2 21%	- -%	- -%	- -%	- -%	- -%	-%	- %	- -%	- -%
When I first contacted the new supplier about using the service	2 199	2 % 19%	- % -%	- -%	2 19%	- -%	- 5 -%	- -%	- -%	1 20%	2 19%	1 43%	2 21%	- -%	- -%	- -%	- -%	- -%	- -%	- 5 -%	- -%	- -%

# QB32A. Which of these best describes when you were told about the cancellation charge?

Base: Those who had to pay a charge to leave the contract for their package of services

	I	PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOME	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~a	<b>NoT</b> ∼h	PAYG ~i	CON- TRACT	PAC ~k	C&R	<b>TV</b> ∼m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
	10	-	0		6	4	1	y 		•	7	·-K	1		40	10	۲
Unweighted total	16	6	1	6	Ь	1	-	1	5	9	1	-	-	14	16	16	16
Effective Weighted Sample	13	5	1	5	6	1	-	6	5	8	6	-	-	12	13	13	13
Total	11	5	1	3	5	1	-	4	4	5	5	-	-	10	11	11	11
When I first contacted my previous supplier about cancelling their service	4 34%	1 27%	- -%	1 52%	1 23%	- -%	- -%	1 41%	1 27%	4 67%	- -%	- -%	- -%	3 29%	4 34%	4 % 34%	4 % 34%
I already knew from the information I was given when I first took the service	3 28%	2 50%	1 100%	- -%	1 25%	- -%	- -%	- -%	1 30%	1 13%	2 43%	- -%	- -%	3 30%	3 5 28%	3 % 28%	3 6 28%
Only after I had agreed to switch the service over	2 19%	- -%	- -%	1 38%	1 17%	- -%	- -%	1 30%	1 20%	1 20%	1 18%	- -%	- -%	2 21%	2 19%	2 % 19%	2 6 19%
When I first contacted the new supplier about using the service	2 19%	1 23%	- -%	* 10%	2 35%	1 100%	- -%	1 29%	1 23%	- -%	2 38%	- -%	- -%	2 20%	2 5 19%	2 6 19%	2 6 19%

#### QB33A. Would you have still decided to switch if you had known that you would have to pay a cancellation charge to your previous supplier?

Base: Those who were told about the cancellation charge at a later point or after they agreed to switch their package of services

	AC	TIONS TA	KEN	S	WITCH	HED & CO	OVERED		SER	VICES SI COVE		D &	CC	NSIDE	RED & C	COVERE	:D	SER	VICES CO COVE		ED &
	SWIT-	CONSI DERED	NEIT-	BUN-		BROAD	MOB.	FIXED LINE CALLS			MOB.	FIXED LINE CALLS			BROAD		FIXED LINE CALLS				FIXED LINE CALLS
Total Significance Level: 95%	CHED ~a	~h	HER ∼c	<b>DLE</b> ∼d	TV ~e	BAND ~f	~a	~h	<b>TV</b> ! ~i	BAND ∼i	~k	~l	DLE ∼m	TV ∼n	BAND ~o	~p	~a	TV ~r	BAND ~s	~t	~u
	a	D	C	u 4	C	·	9	11	ļ	J	K	'	111	"	U	Р	Ч	1	3	,	u
Unweighted total 4	4	-	-	4	-	-	-	-	-	4	-	4	-	-	-	-	-	-	-	-	-
Effective Weighted Sample 3	3	-	-	3	-	-	-	-	-	3	-	3	-	-	-	-	-	-	-	-	-
Total 2	2	-	-	2	-	-	-	-	-	2	-	2	-	-	-	-	-	-	-	-	-
Yes 1	1	-	-	1	-	_	-	-	-	1	_	1	-	-	-	-	-	-	-	-	-
63%	% 63%	% -%	-%	63%	-%	6 -%	-%	-%	-%	63%	-%	63%	-%	-%	-%	-%	-%	-%	6 -%	-%	-%
No 1	1	-	-	1	-	-	-	-	-	1	-	1	-	-	-	-	-	-	-	-	-
379	% 37%	% -%	-%	37%	-%	6 -%	-%	-%	-%	37%	-%	37%	-%	-%	-%	-%	-%	-%	6 -%	-%	-%

## QB33A. Would you have still decided to switch if you had known that you would have to pay a cancellation charge to your previous supplier?

Base: Those who were told about the cancellation charge at a later point or after they agreed to switch their package of services

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE:	S AT HOM	E
O'ar''S are and only OFO/	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~C	~d	~e	~†	~g	~h	~	~]	~K	~	~m	~n	~0	~p
Unweighted total	4	-	-	2	1	-	-	2	1	2	2	-	-	4	4	4	4
Effective Weighted Sample	3	-	-	2	1	-	-	2	1	2	1	-	-	3	3	3	3
Total	2	-	-	1	1	-	-	1	1	1	1	-	-	2	2	2	2
Yes	1 63%	%	- -%	* 44%	1 100%	- -%	- -%	* 44%	1 100%	* 44%	1 85%	- -%	- -%	1 63%	1 63%	1 % 63%	1 63%
No	1 37%	- -%	- -%	1 56%	- -%	- -%	- -%	1 56%	- -%	1 56%	* 15%	- -%	- -%	1 37%	1 37%	1 % 37%	1 6 37%

SERVICES SWITCHED &

SERVICES CONSIDERED &

## QB34A. When you were in contact with your previous supplier, did they make you any kind of offer to stay with them?

Base: Those who had contact with their previous supplier once they decided to switch their package of services

		ACT	TIONS TA	KEN		SWITC	HED & CO	VERED		OLIK	COVE		Ju	CC	ONSIDE	RED & C	OVERE	D	OLIK	COVE		LDQ
			CONSI				DDOAD	MOD	FIXED		DDO4D		FIXED			DD04D	мор	FIXED		BBOAB		FIXED
	Total	SWIT-	DERED		BUN-	T\/			LINE				LINE CALLS					LINE	TV	BROAD	PHONE	LINE CALLS
Significance Level: 95%	Total	CHED *a	~b	HER ~c	<b>DLE</b> *d	<b>TV</b> ∼e	<b>BAND</b> ∼f	~g	~h	*i	<b>BAND</b> *j	~k	*	DLE ~m	<b>TV</b> ∼n	BAND ~0	~p	~q	<b>TV</b> ∼r	BAND ~s	~t	~u
Unweighted total	80	80	4	-	80	1	-	8	-	46	72	15	76	-	-	-	5	-	-	-	4	-
Effective Weighted Sample	55	55	4	-	55	1	-	6	-	34	56	10	52	-	-	-	5	-	-	-	4	-
Total	68	68	4	-	68	1	-	4	-	49	54	13	65	-	-	-	6	-	-	-	4	-
Yes they made me an offer which I listened to	16 23%		2 6 50%	- -%	16 23%	- -9	- % -%	2 50%	-%	11 22%	13 25%	8 61%	14 21%	- -%	- -%	- -%	2 36%	-%	- -%	- % -%	2 50%	- -%
They wanted to make me an offer, but I wasn't interested in listening to it	24 35%		2 6 50%	- -%	24 35%	1 100%	- % -%	1 17%	- -%	19 39%	15 29%	1 6%	24 37%	- -%	- -%	- -%	2 36%	%	- -%	- % -%	2 50%	- -%
No, they didn't make me an offer	25 37%		- % -%	- -%	25 37%	- -9	- % -%	1 33%	- -%	17 34%	22 42%	4 33%	24 38%	- -%	- -%	- -%	2 28%	%	- -%	- % -%	- -%	- -%
Can't remember	3 49	3 % 4%	- % -%	- -%	3 4%	- -9	- % -%	- -%	- -%	2 5%	3 5%	- -%	3 4%	- -%	- -%	- -%	- -%	- -%	- -%	- % -%	%	- -%

## QB34A. When you were in contact with your previous supplier, did they make you any kind of offer to stay with them?

Base : Those who had contact with their previous supplier once they decided to switch their package of services

		PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE!	S AT HOMI	E
Significance Level: 95%	Total	<b>C&amp;R</b> *a	MAC ~b	<b>C&amp;R</b> *c	NoT ~d	PAC ~e	C&R ~f	<b>C&amp;R</b> *g	NoT *h	PAYG *i	CON- TRACT *j	PAC ~k	C&R ~	TV *m	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE *p
Unweighted total	80	46	8	33	26	10	3	38	33	41	35	4	1	60	72	76	79
Effective Weighted Sample	55	34	7	23	23	8	2	25	25	30	27	3	1	44	56	57	54
Total	68	49	6	22	23	9	3	25	36	33	27	2	*	58	54	61	67
Yes they made me an offer which I listened to	16 23%	11 22%	1 20%	5 23%	6 25%	8 80%	* 14%	6 24%	8 21%	8 25%	7 27%	1 49%	- -%	14 24%	13 6 25%	16 % 26%	15 6 22%
They wanted to make me an offer, but I wasn't interested in listening to it	24 35%	19 39%	2 32%	5 21%	9 38%	1 8%	- -%	5 18%	19 54% g	12 36%	7 24%	1 31%	- -%	20 35%	15 6 29%	18 % 30%	24 % 36%
No, they didn't make me an offer	25 37%	17 34%	3 41%	11 51%	7 32%	1 12%	3 86%	13 52% h	8 22%	13 39%	11 39%	* 20%	* 100%	21 37%	22 42%		25 % 38%
Can't remember	3 4%	2 5%	* 6%	1 5%	1 5%	- -%	- -%	2 6%	1 3%	- -%	3 10%	- -%	- -%	3 5%	3 5%	3 % 5%	3 6 4%

## QB35A. How did this offer compare to the package or plan you already had with them and the price you paid?

Base: Those who listened to an offer from their previous package of services supplier

		ACT	TIONS TAI	KEN	;	SWITCH	HED & CC	VERED		SER	VICES SV COVE		8 (	CC	ONSIDE	ERED & C	OVERE	D	SER\	VICES CO COVE		.D &
	Total	SWIT-	CONSI DERED	NEIT- HER	BUN- DLE	ΤV	BROAD BAND		FIXED LINE CALLS		BROAD I BAND		IXED LINE CALLS	BUN- DLE	TV	BROAD BAND	MOB.	FIXED LINE CALLS	ΤV	BROAD BAND		IXED LINE CALLS
Significance Level: 95%	Total	~a	~b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	20	20	2	-	20	-	-	2	-	10	18	7	18	-	-	-	2	-	-	-	2	-
Effective Weighted Sample	15	15	2	-	15	-	-	2	-	9	14	6	13	-	-	-	2	-	-	-	2	-
Total	16	16	2	-	16	-	-	2	-	11	13	8	14	-	-	-	2	-	-	-	2	-
The same package or plan at a lower price	6 37°	6 % 37%	- % -%	- -%	6 37%	- -%	- 5 -%	- -%	- -%	4 33%	3 25%	4 48%	5 35%	- -%	- -%	- % -%	- -%	- -%	- -%	- % -%	- -%	- -%
A more basic package or plan at a lower price	1 4°	1 % 4%	- % -%	- -%	1 4%	- -%	-%	- -%	- -%	- -%	1 5%	- -%	1 4%	- -%	- -%	- % -%	- -%	- -%	- -%	- % -%	- -%	- -%
An improved package or plan at the same price	5 29	5 % 29%	1 6 37%	- -%	5 29%	- -%	-%	1 54%	- -%	4 36%	5 34%	3 39%	5 33%	- -%	- -%	- % -%	1 37%	- -%	- -%	- % -%	1 37%	- -%
An improved package or plan at a higher price	1 49	1 % 4%	- % -%	- -%	1 4%	- -%	-%	- -%	- -%	- -%	1 5%	- -%	1 5%	- -%	- -%	- % -%	- -%	- -%	- -%	-%	- -%	- -%
Can't remember the details	4 27°	4 % 27%	1 63%	- -%	4 27%	- -%	- 5 -%	1 46%	- -%	3 31%	4 32%	1 13%	3 23%	- -%	- -%	- % -%	1 63%	- -%	- -%	- % -%	1 63%	- -%

## QB35A. How did this offer compare to the package or plan you already had with them and the price you paid?

Base: Those who listened to an offer from their previous package of services supplier

	I	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE	S AT HOMI	Ē
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~C	~d	~e	~†	~g	~h	~	~j	~k	~	~m	~n	~0	~p
Unweighted total	20	10	2	7	7	6	1	10	7	13	7	1	-	15	18	20	19
Effective Weighted Sample	15	9	1	6	6	5	1	7	6	10	6	1	-	12	14	15	14
Total	16	11	1	5	6	8	*	6	8	8	7	1	-	14	13	16	15
The same package or plan at a lower price	6 37%	4 33%	- -%	2 35%	1 22%	3 45%	* 100%	1 21%	3 45%	3 38%	3 35%	- -%	- -%	5 37%	3 25%	6 % 37%	5 32%
A more basic package or plan at a lower price	1 4%	- -%	- -%	1 12%	- -%	- -%	- -%	1 10%	- -%	1 7%	- -%	- -%	- -%	1 4%	1 5%	1 6 4%	1 4%
An improved package or plan at the same price	5 29%	4 36%	- -%	1 29%	2 39%	3 41%	- -%	3 44%	2 25%	1 17%	3 43%	1 100%	- -%	4 28%	5 34%	5 6 29%	5 31%
An improved package or plan at a higher price	1 4%	- -%	- -%	- -%	1 11%	- -%	- -%	- -%	1 8%	1 7%	- -%	- -%	- -%	1 4%	1 5%	1 6 4%	1 4%
Can't remember the details	4 27%	3 31%	1 100%	1 25%	2 28%	1 14%	- -%	1 25%	2 22%	3 30%	2 23%	- -%	- -%	4 26%	4 32%	4 % 27%	4 28%

#### QB36A. What was covered in the improved package or plan your previous supplier offered?

Base: Those offered an improved package or plan from their previous package of services supplier

		ACT	TIONS TAK	ŒN	s	WITCH	IED & CC	VERED		SER	VICES SV COVE		<b>.</b> & C	CC	ONSIDE	RED & C	OVERED	)	SERV	ICES CO	NSIDERE RED	ED &
	Total	SWIT- CHED	CONSI DERED	NEIT- HER	BUN- DLE		BROAD BAND		FIXED LINE CALLS		BROAD        BAND		IXED LINE CALLS	BUN- DLE	TV	BROAD BAND		FIXED LINE CALLS		BROAD BAND		LINE CALLS
Significance Level: 95%	rotar	~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	7	7	1	-	7	-	-	1	-	4	7	3	7	-	-	-	1	-	-	-	1	-
Effective Weighted Sample	6	6	1	-	6	-	-	1	-	4	6	3	6	-	-	-	1	-	-	-	1	-
Total	5	5	1	-	5	-	-	1	-	4	5	3	5	-	-	-	1	-	-	-	1	-
Free additional channels	3 529	3 % 52%	1 6 100%	- -%	3 52%	- -%	-%	1 100%	- -%	3 70%	3 52%	2 62%	3 52%	- -%	- -%	-%	1 100%	- -%	- -%	- -%	1 100%	- -%
Higher/ faster broadband speed	2 40%	2 % 40%	- % -%	- -%	2 40%	- -%	-%	- -%	- -%	1 30%	2 40%	1 38%	2 40%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%
Free broadband	1 15%	1 % 15%	1 6 100%	- -%	1 15%	- -%	-%	- -%	- -%	1 20%	1 15%	- -%	1 15%	- -%	- -%	-%	1 100%	- -%	- -%	- -%	1 100%	- -%
More texts	1 149	1 % 14%	-%	- -%	1 14%	- -%	-%	- -%	- -%	1 19%	1 14%	1 24%	1 14%	- -%	- -%	- %	- -%	- -%	- -%	- -%	- -%	- -%
Something else	1 129	1 % 12%	- % -%	- -%	1 12%	- -%	-%	- -%	- -%	- -%	1 12%	- -%	1 12%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%
Can't remember	* 7%	* % 7%	- 6 -%	- -%	* 7%	- -%	-%	- -%	- -%	- -%	* 7%	- -%	* 7%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%

## QB36A. What was covered in the improved package or plan your previous supplier offered?

Base: Those offered an improved package or plan from their previous package of services supplier

	ı	PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	МОВ	ILE	CONTRA		5	SERVICE:	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	7	4	-	2	4	3	-	4	3	4	3	1	-	5	7	7	7
Effective Weighted Sample	6	4	-	1	3	3	-	3	3	4	3	1	-	5	6	6	6
Total	5	4	-	1	3	3	-	3	3	2	3	1	-	4	5	5	5
Free additional channels	3	3	-	1	1	2	-	2	1	1	2	1	-	3	3	3	3
	52%	70%	-%	80%	26%	62%	-%	75%	30%	37%	62%	100%	-%	60%	52%	6 52%	52%
Higher/ faster broadband speed	2	1	-	*	2	1	-	*	2	1	1	-	-	2	2	2	2
	40%	30%	-%	20%	62%	38%	-%	11%	70%	45%	38%	-%	-%	40%	40%	6 40%	40%
Free broadband	1	1	-	-	-	-	-	-	1	1	-	-	-	1	1	1	1
	15%	20%	-%	-%	-%	-%	-%	-%	30%	37%	-%	-%	-%	17%	15%	6 15%	6 15%
More texts	1	1	-	-	1	1	-	1	-	-	1	-	-	1	1	1	1
	14%	19%	-%	-%	26%	24%	-%	29%	-%	-%	24%	-%	-%	17%	14%	6 14%	6 14%
Something else	1	-	-	-	1	-	-	-	1	1	-	-	-	1	1	1	1
	12%	-%	-%	-%	21%	-%	-%	-%	24%	30%	-%	-%	-%	14%	12%	6 12%	6 12%
Can't remember	*	-	-	-	*	-	-	*	-	*	-	-	-	-	*	*	*
	7%	-%	-%	-%	13%	-%	-%	14%	-%	18%	-%	-%	-%	-%	7%	% 7%	% 7%

#### QB37A. Did you talk to your previous supplier about the best offer you had found from another supplier?

Base: Those who listened to an offer from their previous package of services supplier

		ACT	IONS TAP	KEN	S	WITCH	IED & CO	VERED		SER	ICES SV		8 (	CC	NSIDE	RED & C	OVEREI	D	SERV	VICES CO COVE		:D &
	Tabel	SWIT-	CONSI DERED		BUN-				IXED LINE CALLS				IXED LINE CALLS	BUN-			MOB.	FIXED LINE CALLS				IXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	~b	HER ~c	DLE ~d	TV ∼e	BAND ~f	~q	~h	<b>TV</b> I ~i	BAND ∼i	~k	~	<b>DLE</b> ∼m	TV ∼n	BAND ~0	~p	~a	TV ∼r	BAND ~S	~t	~u
Unweighted total	20	20	2	_	20	_	_	2	_	10	18	7	18	_	_	_	2	-	_	_	2	_
Effective Weighted Sample	15	15	2	-	15	_	-	2	-	9	14	6	13	_	-	_	2	-	_	-	2	-
Total	16	16	2	-	16	_	-	2	-	11	13	8	14	_	-	_	2	-	_	-	2	-
No, I did not	8 51%	8 % 51%	- %	- -%	8 51%	- -%	- -%	1 54%	- -%	6 55%	6 42%	5 62%	7 51%	- -%	- -%	- -%	- -%	- -%	- -%	- %	- -%	- -%
Their offer was better than the best offer I had found	1 6%	1 % 6%	%	- -%	1 6%	- -%	- -%	- -%	- -%	1 7%	1 7%	1 9%	1 6%	- -%	- -%	- -%	- -%	- -%	- -%	- %	- -%	- -%
Their offer was worse than the best offer I had found	4 27%	4 % 27%	2 100%	- -%	4 27%	- -%	- -%	- -%	- -%	2 19%	4 32%	1 16%	4 31%	- -%	- -%	- -%	2 100%	- -%	- -%	- %	2 100%	- -%
Can't remember	3 16%	3 % 16%	- %	- -%	3 16%	- -%	- -%	1 46%	- -%	2 19%	3 19%	1 13%	2 11%	- -%	- -%	- -%	- -%	- -%	- -%	- %	- -%	- -%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

Prepared by Saville Rossiter-Base: 01727 899 399

## QB37A. Did you talk to your previous supplier about the best offer you had found from another supplier?

Base: Those who listened to an offer from their previous package of services supplier

	ı	PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE:	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	ΤV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	20	10	2	7	7	6	1	10	7	13	7	1	-	15	18	20	19
Effective Weighted Sample	15	9	1	6	6	5	1	7	6	10	6	1	-	12	14	15	14
Total	16	11	1	5	6	8	*	6	8	8	7	1	-	14	13	16	15
No, I did not	8 51%	6 55%	1 83%	2 45%	2 37%	4 59%	* 100%	3 52%	4 51%	1 18%	7 90%	1 100%	- -%	7 48%	6 6 42%	8 % 51%	8 % 55%
Their offer was better than the best offer I had found	1 6%	1 7%	- -%	- -%	1 13%	1 10%	- -%	1 12%	- -%	* 2%	1 10%	- -%	- -%	1 5%	1 5 7%	1 % 6%	1 6%
Their offer was worse than the best offer I had found	4 27%	2 19%	- -%	2 30%	2 33%	1 17%	- -%	2 26%	3 35%	4 51%	- -%	- -%	- -%	4 29%	4 6 32%	4 % 27%	4 6 29%
Can't remember	3 16%	2 19%	* 17%	1 25%	1 17%	1 14%	- -%	1 9%	1 13%	3 30%	- -%	- -%	- -%	3 18%	3 6 19%	3 % 16%	2 % 10%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

Prepared by Saville Rossiter-Base: 01727 899 399

#### QB38A. How happy or unhappy were you with how this offer was made to you?

Base: Those who listened to an offer from their previous package of services supplier

	ACT	IONS TAI	KEN	s	WITCI	HED & CO	VERED		SERV			&	CO	NSIDE	RED & C	OVERED	)	SERV			:D &
	SWIT-	CONSI	NEIT-	BUN-			MOB.	LINE	E		MOB.	LINE	BUN-		BROAD	MOB.	LINE			MOB.	IXED LINE CALLS
Total	CHED		HER	DLE	TV	BAND			TV E				DLE	TV	BAND			TV			
	~a	~b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
20	20	2	-	20	-	-	2	-	10	18	7	18	-	-	-	2	-	-	-	2	-
15	15	2	-	15	-	-	2	-	9	14	6	13	-	-	-	2	-	-	-	2	-
16	16	2	-	16	-	-	2	-	11	13	8	14	-	-	-	2	-	-	-	2	-
1 8%	1 5 8%	- -%	- -%	1 8%	- -%	- % -%	1 54%	- -%	1 11%	1 9%	1 15%	1 9%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
3 18%	3 6 18%	1 37%	- -%	3 18%	- -%	- 6 -%	- -%	- -%	2 16%	3 22%	- -%	2 14%	- -%	- -%	- -%	1 37%	- -%	- -%	- -%	1 37%	- -%
4 26%	4 % 26%	1 37%	- -%	4 26%	- -%	- % -%	1 54%	- -%	3 28%	4 31%	1 15%	3 22%	- -%	- -%	- -%	1 37%	- -%	- -%	- -%	1 37%	- -%
10 64%	10 64%	1 63%	- -%	10 64%	- -%	- % -%	1 46%	- -%	8 72%	8 57%	5 69%	9 66%	- -%	- -%	- -%	1 63%	- -%	- -%	- -%	1 63%	- -%
* 2%	* 5 2%	- -%	- -%	* 2%	- -%	- % -%	- -%	- -%	- -%	* 2%	- -%	* 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
1 8%	1 5 8%	- -%	- -%	1 8%	- -%	-%	- -%	- -%	- -%	1 10%	1 16%	1 10%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
2 10%	2 6 10%	- -%	- -%	2 10%	- -%	- % -%	- -%	- -%	- -%	2 12%	1 16%	2 12%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
	20 15 16 1 8% 3 18% 4 26% 10 64% * 2% 1 8%	SWIT- Total CHED ~a 20 20 15 15 16 16 1 8% 8% 3 3 18% 18% 4 4 26% 26% 10 10 64% 64% * 2% 2% 1 1 8% 8% 2 2	Total Representation of the composition of the comp	SWIT- CHED         DERED HER         NEIT-HER           ~a         ~b         ~c           20         20         2         -           15         15         2         -           16         16         2         -           1         1         -         -           8%         8%         -%         -%           3         3         1         -           4         4         1         -           4         4         1         -           26%         26%         37%         -%           10         10         1         -           64%         64%         63%         -%           *         *         -         -           2%         2%         -         -           1         1         -         -           8%         8%         -         -           2         2         -         -	CONSI           SWIT-CHED CHED (CHED)         DERED HER HER (CHED)         BUN-DLE (CHED)           20         20         2         -         -d           20         20         2         -         20           15         15         2         -         15           16         16         2         -         16           1         1         -         -         16           3         3         1         -         3         8%           3         3         1         -         3         18%           4         4         4         1         -         4         4         26%         26%         37%         -%         26%         26%         10         10         1         -         10         64%         64%         63%         -%         64%<	CONSI           SWIT- CHED         DERED NEIT- DLE         TV           70 a         7b         7c         7d         7e           20         20         2         -         20         -           15         15         2         -         15         -           16         16         2         -         16         -           1         1         -         -         16         -           3         3         1         -         3         -           3         3         1         -         3         -           4         4         1         -         4         -           4         4         1         -         4         -           26%         26%         37%         -%         26%         -           10         10         1         -         10         -           64%         64%         63%         -%         64%         -           *         *         -         -         -         -           1         1         -         -         -	SWIT- CHED	SWIT-   DERED NEIT-   HER   DLE   TV   BAND   PHONE	SWIT-Total   CHED   NEIT-Total   CHED   HER   HER   DLE   TV   BAND   FIXED   CALLS	No.   Consider   Con	COVERD   CONSI	ACTIONS TAKEN   CONSI	Total   CHED   HER   DLE   TV   BAND   FIXED   BROAD   MOB.   LINE   PHONE   CALLS   TV   BAND   CALLS   TV   TV   TV   TV   TV   TV   TV   T	Name	ACTIONS TAKEN   SWITCHED & COVERED   FIXED   BROAD   MOB.   LINE   BROAD   MOB.   LINE   BROAD   MOB.   LINE   PHONE CALLS   PHONE CALLS   BUN-   PHONE CALLS   PHONE CALLS   BUN-   PHONE CALLS   PHONE CALLS   BUN-   PHONE CALLS   PHONE CALLS   BUN-   PHONE CALLS   P	Name	CONSIDERED & COVERED   COVERED   COVERED   CONSIDERED & CONSIDER DE ACTOR   CONSIDER DE ACTOR   CONSIDER DE ACTOR   CONSIDER DE ACTOR   CONSIDER DE ACTOR   CONSIDER DE ACTOR   CONSIDERED & CONSIDER DE ACTOR   CONSIDER DE ACTOR	CONSIDER   CONSIDER	Name	COVERED   COVERD   COVERED   COVERED   COVERED   COVERED   COVERED   COVERED   COVERED   COVERED   COVERED   COVERED   COVERED   COVERED   COVERD	Name

## QB38A. How happy or unhappy were you with how this offer was made to you?

Base: Those who listened to an offer from their previous package of services supplier

	I	TV PROCES S	ВВ	PROCESS	;	MP PRO	CESS	LL PRO	CESS	MOE	ILE	CONTRA PROCI		s	SERVICES	S AT HOME	Ē
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	ΤV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	20	10	2	7	7	6	1	10	7	13	7	1	-	15	18	20	19
Effective Weighted Sample	15	9	1	6	6	5	1	7	6	10	6	1	-	12	14	15	14
Total	16	11	1	5	6	8	*	6	8	8	7	1	-	14	13	16	15
1 - Very unhappy	1 8%	1 11%	- -%	1 23%	- -%	1 16%	- -%	1 20%	- -%	- -%	1 16%	1 100%	- -%	1 9%	1 9%	1 5 8%	1 8%
2	3 18%	2 16%	- -%	1 19%	1 17%	- -%	- -%	* 6%	1 18%	3 34%	- -%	- -%	- -%	2 17%	3 22%	3 3 18%	2 13%
TOTAL UNHAPPY	4 26%	3 28%	- -%	2 43%	1 17%	1 16%	- -%	2 26%	1 18%	3 34%	1 16%	1 100%	- -%	4 26%	4 31%	4 5 26%	3 21%
3 - Neither	10 64%	8 72%	1 100%	3 52%	4 61%	5 67%	* 100%	4 69%	5 65%	4 47%	6 84%	- -%	- -%	9 65%	8 57%	10 64%	10 68%
4	* 2%	- -%	- -%	* 6%	- -%	- -%	- -%	* 5%	- -%	* 3%	- -%	- -%	- -%	- -%	* 2%	* 5 2%	* 2%
5 - Very happy	1 8%	- -%	- -%	- -%	1 22%	1 17%	- -%	- -%	1 17%	1 16%	- -%	- -%	- -%	1 9%	1 10%	1 5 8%	1 9%
TOTAL HAPPY	2 10%	- -%	- -%	* 6%	1 22%	1 17%	- -%	* 5%	1 17%	2 19%	- -%	- -%	- -%	1 9%	2 12%	2 5 10%	2 11%

SERVICES SWITCHED &

SERVICES CONSIDERED &

#### QB39A. Which one of these statements best describes how you felt about the contact you had with your previous supplier?

Base: Those who had contact with their previous supplier once they decided to switch their package of services

		ACT	TIONS TA	KEN		SWITC	HED & CO	VERED		OLIV	COVE		Ju	CC	ONSIDE	RED & C	OVERE	D	OLIK	COVE	ERED	LDQ
			CONSI						FIXED				IXED					FIXED				FIXED
	T. (-1	SWIT-	DERED		BUN-	T./			LINE CALLS				LINE CALLS	BUN-				LINE	<b>T</b> 1/	BROAD	PHONE	LINE CALLS
Significance Level: 95%	Total	CHED *a	~b	HER ~c	<b>DLE</b> *d	<b>TV</b> ∼e	<b>BAND</b> ∼f	~g	~h	<b>TV I</b> *i	B <b>and</b> *j	~k	*1	DLE ~m	<b>TV</b> ∣ ~n	BAND ~0	~p	~q	<b>TV</b> ∼r	BAND ~S	~t	~u
Unweighted total	80	80	4	-	80	1	-	8	-	46	72	15	76	-	-	-	5	-	-	-	4	-
Effective Weighted Sample	55	55	4	-	55	1	-	6	-	34	56	10	52	-	-	-	5	-	-	-	4	-
Total	68	68	4	-	68	1	-	4	-	49	54	13	65	-	-	-	6	-	-	-	4	-
They did not try to persuade me to stay with them	22 329	22 % 32%	- % -%	- -%	22 32%	- -9	- % -%	3 72%	%	14 28%	19 35%	8 62%	21 32%	- -%	- -%	- -%	2 28%	-%	- -%	- % -%	-%	- -%
They talked about me staying, but did not put me under any pressure to stay	37 559	37 % 55%	4 6 100%	- -%	37 55%	1 100%	- % -%	1 28%	- %	29 58%	28 52%	5 38%	35 54%	- -%	- -%	- -%	4 72%	- -%	- -%	- % -%	4 100%	- -%
They put me under pressure to stay with them	6 99	6	-	-	6	-9	-	-%	-	4 9%	5 9%	- -%	6 10%	- -%	- -%	- -%	-	-	- -%	-	-	-
Can't remember	3 49	3 % 4%	- 6 -%	- -%	3 4%	- -9	- % -%	- -%	%	3 5%	3 5%	- -%	3 4%	- -%	- -%	- -%	- -%	- -%	- -%	- % -%	%	- -%

#### QB39A. Which one of these statements best describes how you felt about the contact you had with your previous supplier?

Base: Those who had contact with their previous supplier once they decided to switch their package of services

	ı	PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE!	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	~b	*c	~d	~e	~f	*g	*h	*i	*j	~k	~	*m	*n	*0	*р
Unweighted total	80	46	8	33	26	10	3	38	33	41	35	4	1	60	72	76	79
Effective Weighted Sample	55	34	7	23	23	8	2	25	25	30	27	3	1	44	56	57	54
Total	68	49	6	22	23	9	3	25	36	33	27	2	*	58	54	61	67
They did not try to persuade me to stay with them	22 32%	14 28%	1 11%	10 45%	7 32%	5 52%	3 86%	13 50% h	7 18%	13 39%	7 25%	1 49%	* 100%	19 32%	19 % 35%	20 33%	22 33%
They talked about me staying, but did not put me under any pressure to																	
stay	37 55%	29 58%	5 86%	8 37%	13 57%	5 48%	* 14%	8 33%	26 71% g	15 45%	17 62%	1 51%	- -%	31 52%	28 52%	32 52%	36 54%
They put me under pressure to stay with them	6 9%	4 9%	* 4%	2 9%	2 10%	- -%	- -%	2 9%	4 11%	5 16%	1 4%	- -%	- -%	6 11%	5 6 9%	6 5 10%	6 9%
Can't remember	3 4%	3 5%	- -%	2 9%	- -%	- -%	- -%	2 8%	- -%	- -%	3 9%	- -%	- -%	3 4%	3 5%	3 4%	3 4%

## QB40A. Can you tell me how you felt put under pressure to stay?

Base: Those who felt under pressure to stay with their previous package of services supplier

		AC	TIONS TA	KEN	5	SWITC	HED & CO	OVERED		SER\	ICES S	WITCHEI ERED	O &	CO	ONSIDE	RED & (	COVEREI	D	SER\		ONSIDER VERED	₹ED &
	Total	SWIT-	CONS		BUN- DLE	TV	BROAD BAND	MOB.	FIXED LINE CALLS		BROAD BAND		IXED LINE CALLS	BUN- DLE		BROAD BAND	MOB.	FIXED LINE CALLS	TV	BROA BAND		FIXED LINE CALLS
Significance Level: 95%	Total	C⊓ED ~a	~b	<b>⊓⊑K</b> ~C	~d	~e	DAND ∼f	~g	~h	1 <b>V</b> € ~i	⊃AND ~j	~k	~	~m	~n	~0	~p	~q	~r	~S		~u
Unweighted total	8	8	-	-	8	-	-	-	-	4	7	-	8	-	-	-	-	-	-	-	-	-
Effective Weighted Sample	6	6	-	-	6	-	-	-	-	4	6	-	6	-	-	-	-	-	-	-	-	-
Total	6	6	-	-	6	-	-	-	-	4	5	-	6	-	-	-	-	-	-	-	-	-
I was told that their service was better than other suppliers/ I wouldn't do better anywhere else	4 65%	4 % 65%	- % -%	- -%	4 65%	- -9	- % -%	- -%	- -%	4 83%	3 53%	- -%	4 65%	- -%	- -%	- -%	- % -%	- -%	- -%	- , -	- % -%	- % -%
I had to push them to give me the information/ code I need to make the switch	2 25%	2 % 25%	- % -%	%	2 25%	- -9	- % -%	- -%	- -%	2 36%	- -%	- -%	2 25%	- -%	- -%	- -%	- % -%	- -%	- -%	- , - <sup>(</sup>	- % -%	- 6 -%
I waited in a queue on the telephone for a long time to tell them I wanted to cancel	1 23%	1 % 23%	- % -%	%	1 23%	- -9	- % -%	- -%	- -%	1 23%	1 31%	- -%	1 23%	- -%	- -%	- -%	- % -%	- -%	- -%	- , - <sup>(</sup>	- % -%	- 6 -%
I was told I would have to pay a cancellation/ early termination charge to leave the contract with them	1 20%	1 % 20%	- % -%	%	1 20%	- -9	- % -%	- -%	- -%	- -%	1 26%	- -%	1 20%	- -%	- -%	- -%	- % -%	- -%	- -%	- , - <sup>(</sup>	- % -%	- 6 -%
Something else	2 37%	2 % 37%	- % -%	%	2 37%	- -0	- % -%	-%	- -%	2 40%	2 50%	- -%	2 37%	- -%	- -%	- -%	- 6 -%	- -%	- -%	- -	- % -%	- % -%
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u	0.,	017		. 70	0170	,	,	, , ,	70	7070	3070	70	3170	70	,,	,	, ,,	,,	,	•	,	, ,,,

Prepared by Saville Rossiter-Base: 01727 899 399

## QB40A. Can you tell me how you felt put under pressure to stay?

Base: Those who felt under pressure to stay with their previous package of services supplier

		TV PROCES S	ВЕ	B PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		<b>:</b>	SERVICES	S AT HOME	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	8	4	1	3	3	-	-	4	4	7	1	-	-	8	7	8	8
Effective Weighted Sample	6	4	1	3	3	-	-	3	4	5	1	-	-	6	6	6	6
Total	6	4	*	2	2	-	-	2	4	5	1	-	-	6	5	6	6
I was told that their service was better than other suppliers/ I wouldn't do better anywhere else	4 65%	4 83%	- -%	1 71%	1 44%	- -%	- -%	1 64%	3 66%	3 58%	1 100%	- -%	- -%	4 65%	3 53%	4 % 65%	4 65%
I had to push them to give me the information/ code I need to make the switch	2 25%	2 36%	- -%	- -%	- -%	- -%	- -%	- -%	2 39%	2 29%	- -%	- -%	- -%	2 25%	%	2 % 25%	2 % 25%
I waited in a queue on the telephone for a long time to tell them I wanted to cancel	1 23%	1 23%	- -%	1 71%	- -%	- -%	- -%	1 64%	- -%	* 9%	1 100%	- -%	- -%	1 23%	1 31%	1 6 23%	1 6 23%
I was told I would have to pay a cancellation/ early termination charge to leave the contract with them	1 20%	- -%	- -%	1 29%	1 26%	- -%	- -%	1 27%	1 16%	1 23%	- -%	- -%	- -%	1 20%	1 26%	1 % 20%	1 6 20%
Something else	2 37%	2 40%	- -%	1 48%	1 56%	- -%	- -%	1 43%	1 34%	1 26%	1 100%	- -%	- -%	2 37%	2 50%	2 % 37%	2 6 37%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p			,,,		,,,,	, ,			3			,,,	,,				

Prepared by Saville Rossiter-Base: 01727 899 399

QB41A. Having switched to a new supplier for your package of services, do you think you are now paying less than before?

Base: Those switched their package of services in last 12 months

		ACT	IONS TAP	KEN	,	SWITCI	HED & CO	VERED		SER	VICES SI COVE		D &	C	ONSIDE	RED & C	OVERE	D	SER		ONSIDER ERED	ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	~b	~C	d	~e	~f	~g	~h	*i	j	~k	I	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	125	125	8	-	125	1	-	11	1	69	116	21	120	-	1	-	8	-	1	-	7	-
Effective Weighted Sample	88	88	8	-	88	1	-	9	1	53	88	15	85	-	1	-	8	-	1	-	7	-
Total	101	101	9	-	101	1	-	7	*	71	86	18	98	-	1	-	9	-	1	-	7	-
Yes	82 81%	82 6 81%	9 5 100%	- -%	82 81%	1 100%	- % -%	5 61%	* 100%	56 80%	69 80%	13 73%	80 81%	- -%	1 100%	- -%	9 100%	-%	1 100%	-%	7 100%	- -%
No	13 12%		- %	- -%	13 12%	- -%	- % -%	3 34%	- -%	8 12%	11 13%	3 18%	12 12%	- -%	- -%	- -%	- -%	-%	- -%	-%	-%	- -%
Don't know	7 7%	7 % 7%	- %	- -%	7 7%	- -9	- % -%	* 5%	- -%	6 9%	6 7%	2 9%	7 7%	- -%	- -%	- -%	- -%	%	- -%	- 5 -%	%	- -%

QB41A. Having switched to a new supplier for your package of services, do you think you are now paying less than before?

Base: Those switched their package of services in last 12 months

		TV PROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC			SERVICE	S AT HOM	E
Significance Level: 95%	Total	C&R *a	MAC ~b	C&R	NoT *d	PAC ~e	C&R	C&R *a	NoT *h	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
· ·			-	C	u			9		1	J	~k	~	m	11	U	Р
Unweighted total	125	46	8	33	54	11	3	38	62	61	59	5	1	97	116	120	124
Effective Weighted Sample	88	34	7	23	49	9	2	25	51	46	44	4	1	73	88	89	87
Total	101	49	6	22	51	10	3	25	65	49	44	3	*	89	86	93	100
Yes	82 81%	42 85%	4 66%	18 83%	41 80%	7 70%	3 100%	21 84%	54 83%	42 85%	35 78%	2 57%	* 100%	71 80%	69 6 809	76 % 82%	81 81%
No	13 12%	6 12%	2 34%	3 14%	6 11%	3 30%	- -%	3 13%	6 9%	3 6%	8 17%	1 43%	- -%	12 13%	11 6 139	11 % 12%	13 5 13%
Don't know	7 7%	1 3%	- -%	1 3%	4 9%	- -%	- -%	1 3%	5 8%	4 8%	2 4%	- -%	- -%	6 7%	6 6 79	6 % 6%	7 5 7%

## QB42A. How much less do you think you are paying each month?

Base: Those who think they are now paying less for their package of services

		AC1	TIONS TAK	(EN	5	SWITCH	HED & CO	VERED		SER\	ICES SV		. &	CC	ONSIDER	RED & CO	OVEREI	)	SER\	ICES CO		ED &
	Total	SWIT-	CONSI	NEIT- HER	BUN- DLE	TV	BROAD BAND		IXED LINE CALLS		BROAD I F BAND		IXED LINE CALLS	BUN- DLE		BROAD I BAND	MOB.	FIXED LINE CALLS	TV	BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	Total	а	~b	~C	d	~e	~f	~g	~h	*i	j	~k	1	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	96	96	8	-	96	1	-	7	1	54	89	14	93	-	1	-	8	-	1	-	7	-
Effective Weighted Sample	68	68	8	-	68	1	-	5	1	41	70	10	66	-	1	-	8	-	1	-	7	-
Total	82	82	9	-	82	1	-	5	*	56	69	13	80	-	1	-	9	-	1	-	7	-
Under £5	2 2%	2 6 2%	- % -%	- -%	2 2%	- -%	-%	- -%	- -%	1 2%	2 3%	- -%	1 1%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%
£5.00-£9.99	27 33%	27 6 33%	4 6 51%	- -%	27 33%	- -%	- %	1 12%	* 100%	13 23%	24 34%	5 41%	27 34%	- -%	1 100%	- -%	3 33%	- -%	1 100%	-%	3 41%	- -%
£10.00-£14.99	27 33%	27 6 33%	3 40%	- -%	27 33%	- -%	-%	- -%	- -%	26 46%	20 29%	1 6%	26 33%	- -%	- -%	- -%	5 58%	- -%	- -%	-%	3 48%	- -%
£15.00-£19.99	10 12%	10 6 12%	1 6 9%	- -%	10 12%	-%	- %	1 31%	- -%	6 11%	7 11%	2 14%	10 12%	- -%	- -%	- -%	1 9%	- -%	- -%	-%	1 11%	- -%
£20 or more	7 8%	7 6 8%	-%	- -%	7 8%	-%	- %	3 57%	- -%	4 7%	7 10%	3 20%	7 8%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%
Don't know	9 11%	9 6 11%	- % -%	- -%	9 11%	1 100%	- %	- -%	- -%	6 11%	9 13%	2 19%	9 11%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%

QB42A. How much less do you think you are paying each month?

Base: Those who think they are now paying less for their package of services

	ı	TV PROCES S	ВВ	PROCESS	8	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	~b	~c	*d	~e	~f	~g	*h	*i	*j	~k	~	*m	n	0	р
Unweighted total	96	37	5	25	45	7	3	29	52	51	43	3	1	74	89	94	95
Effective Weighted Sample	68	28	5	17	40	5	2	19	42	38	34	2	1	56	70	72	68
Total	82	42	4	18	41	7	3	21	54	42	35	2	*	71	69	76	81
Under £5	2 2%	1 2%	1 25%	- -%	1 2%	- -%	- -%	- -%	1 1%	*%	2 5%	- -%	- -%	1 1%	2 3%	2 6 2%	2 2%
£5.00-£9.99	27 33%	9 21%	1 36%	4 24%	17 42%	3 36%	2 73%	5 24%	21 40%	12 30%	15 43%	1 27%	- -%	21 30%	24 34%	27 6 36%	27 34%
£10.00-£14.99	27 33%	20 47%	- -%	8 42%	11 26%	1 10%	- -%	7 35%	17 32%	13 30%	9 26%	- -%	- -%	27 37%	20 29%	22 6 28%	26 33%
£15.00-£19.99	10 12%	4 10%	2 39%	1 7%	3 8%	* 3%	* 14%	4 17%	6 11%	8 19%	2 5%	* 12%	- -%	8 12%	7 11%	10 6 13%	10 5 12%
£20 or more	7 8%	3 7%	- -%	3 17%	3 6%	1 17%	* 13%	3 14%	3 5%	3 6%	4 12%	1 61%	* 100%	6 9%	7 10%	7 % 9%	7 8%
Don't know	9 11%	5 12%	- -%	2 10%	6 15%	2 34%	- -%	2 9%	6 12%	6 14%	3 9%	- -%	- -%	8 11%	9	9 6 12%	9 5 11%

SERVICES SWITCHED &

SERVICES CONSIDERED &

QB43A. If you were thinking about changing supplier for your package of services in the future, has your overall experience of the process made you more likely or less likely to make this change, or has it made no difference?

Base: Those switched their package of services in last 12 months

		AC1	TIONS TAK	KEN	;	SWITCH	HED & CC	VERED		OLIK	COVE		Ju	C	ONSIDE	ERED & C	OVERE	D	OLIN	COVE		_D G
			CONSI				22242		FIXED				FIXED			55645		FIXED		22242		FIXED
	Tatal	SWIT-	DERED		BUN-			MOB.	LINE CALLS			MOB. PHONE	LINE CALLS		T./			LINE CALLS	T1/		MOB. PHONE	LINE CALLS
Significance Level: 95%	Total	CHED a	~b	HER ~c	<b>DLE</b> d	<b>TV</b> ∼e	BAND ~f	~g	~h	<b>TV I</b> *i	BAND j	~k	ı	<b>DLE</b> ∼m	<b>TV</b> ∼n	BAND ~0	~p	~q	<b>TV</b> ~r	BAND ~s	~t	~u
Unweighted total	125	125	8	-	125	1	-	11	1	69	116	21	120	-	1	-	8	-	1	-	7	-
Effective Weighted Sample	88	88	8	-	88	1	-	9	1	53	88	15	85	-	1	-	8	-	1	-	7	-
Total	101	101	9	-	101	1	-	7	*	71	86	18	98	-	1	-	9	-	1	-	7	-
More likely	27 279	27 % 27%	3 6 38%	- -%	27 27%	1 100%	- % -%	3 39%	* 100%	20 28%	23 27%	8 48%	26 27%	- -%	1 100%	-%	2 21%	-%	1 100%	- % -%	2 26%	- -%
Made no difference	62 62%		5 62%	- -%	62 62%	- -%	- % -%	3 39%	- -%	43 60%	52 60%	6 36%	60 62%	- -%	- -%	-%	7 79%	%	- -%	- % -%	5 74%	- -%
Less likely	8 79	8 % 7%	-%	- -%	8 7%	- -%	- % -%	2 21%	- -%	5 7%	8 9%	2 9%	8 8%	- -%	- -%	-%	- -%	%	- -%	- % -%	- -%	- -%
Don't know	49	4 % 4%	- % -%	- -%	4 4%	- -%	- 6 -%	- -%	- -%	3 5%	3 4%	1 7%	4 4%	- -%	- -%	- 6 -%	- -%	%	- -9	- % -%	- -%	- -%

QB43A. If you were thinking about changing supplier for your package of services in the future, has your overall experience of the process made you more likely or less likely to make this change, or has it made no difference?

Base: Those switched their package of services in last 12 months

	ı	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	мов	ILE	CONTRA PROC		S	SERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	~b	*c	*d	~e	~†	*g	*h	*i	*j	~k	~	m	n	0	р
Unweighted total	125	46	8	33	54	11	3	38	62	61	59	5	1	97	116	120	124
Effective Weighted Sample	88	34	7	23	49	9	2	25	51	46	44	4	1	73	88	89	87
Total	101	49	6	22	51	10	3	25	65	49	44	3	*	89	86	93	100
More likely	27 27%	12 25%	2 28%	3 14%	17 33%	7 63%	* 14%	4 17%	21 32%	11 22%	16 37%	2 56%	- -%	24 27%	23 27%	27 5 29%	27 5 27%
Made no difference	62 62%	33 67%	4 65%	18 79% d	27 53%	3 27%	3 86%	19 76%	36 55%	31 63%	24 55%	2 44%	* 100%	53 60%	52 60%	55 59%	61 61%
Less likely	8 7%	4 7%	* 6%	1 7%	5 10%	1 10%	- -%	2 7%	5 8%	5 10%	3 6%	- -%	- -%	7 8%	8 9%	8 8%	8 5 7%
Don't know	4 4%	* 1%	- -%	- -%	2 4%	- -%	- -%	- -%	3 4%	2 4%	1 3%	- -%	- -%	4 5%	3 4%	3 4%	4 4%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

Prepared by Saville Rossiter-Base: 01727 899 399

QB26B. Once you had decided to switch, did you contact...

Base: Those switched their TV service provider in last 12 months

		AC1	TIONS TAP	(EN	5	SWITCH	ED & CO	VERED		SER	VICES SV COVE		. &	cc	ONSIDE	RED & C	OVEREI	D	SER\	ICES CO		ED &
	Total	SWIT-	CONSI DERED	NEIT- HER	BUN- DLE		BROAD I BAND		IXED LINE CALLS		BROAD I F BAND		IXED LINE CALLS	BUN- DLE		BROAD BAND	MOB.	FIXED LINE CALLS	ΤV	BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	TOTAL	а	~b	⊓EK ~C	~d	e	*f	~g	~h	i V 1	DAND *j	~k	~	~m	rv ∼n	~0	~p	~q	-r	~S	~t	~u
Unweighted total	87	87	4	-	1	87	33	5	6	87	34	5	7	1	-	1	3	-	-	2	2	1
Effective Weighted Sample	45	45	4	-	1	45	25	4	4	45	26	4	5	1	-	1	3	-	-	2	2	1
Total	37	37	1	-	1	37	19	2	5	37	20	2	6	*	-	*	1	-	-	1	1	*
Both your previous supplier and your new supplier	23 62°		1 6 100%	- -%	1 100%	23 62%	11 58%	1 59%	2 40%	23 62%	12 61%	1 59%	3 52%	* 100%	- -%	* 100%	1 100%	- -%	- -%	1 5 100%	1 100%	* 100%
Only your previous supplier	2 69	2 % 6%	- % -%	- -%	- -%	2 6%	1 4%	* 17%	1 17%	2 6%	1 4%	* 17%	1 13%	- -%	- -%	- -%	- -%	- -%	-%	%	- -%	- -%
Only your new supplier	11 30 <sup>9</sup>	11 % 30%	- % -%	- -%	- -%	11 30%	6 34%	* 17%	2 43%	11 30%	6 32%	* 17%	2 35%	- -%	- -%	- -%	- -%	- -%	-%	%	- -%	- -%
Can't remember	1	1 % 3%	%	- -%	- -%	1 3%	1 3%	* 7%	- -%	1 3%	1 3%	* 7%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	%	- -%	- -%

QB26B. Once you had decided to switch, did you contact...

Base: Those switched their TV service provider in last 12 months

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	мов	ILE	CONTRA PROC		s	SERVICES	S AT HOM	E
Significance Level: 95%	Total	<b>C&amp;R</b> *a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	<b>C&amp;R</b> ~g	<b>NoT</b> ∼h	PAYG *i	CON- TRACT *i	PAC ~k	C&R ~	TV m	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE *p
Unweighted total	87	63	3	7	19	-	3	2	4	31	46	-	1	87	69	77	66
Effective Weighted Sample	45	34	2	6	14	-	3	2	3	18	24	-	1	45	41	42	39
Total	37	25	1	4	11	-	1	1	5	14	22	-	*	37	30	36	31
Both your previous supplier and your new supplier	23 62%	23 92%	1 100%	3 90%	6 57%	- -%	1 77%	* 40%	2 50%	9 67%	13 57%	- -%	* 100%	23 62%	19 61%	22 61%	19 62%
Only your previous supplier	2 6%	2 8%	- -%	- -%	1 6%	- -%	* 23%	1 60%	* 5%	2 13%	- -%	- -%	- -%	2 6%	2 6%	2 5 5%	2 6%
Only your new supplier	11 30%	- -%	- -%	- -%	4 35%	- -%	- -%	- -%	2 45%	2 18%	9 39%	- -%	- -%	11 30%	9 29%	11 31%	9 6 29%
Can't remember	1 3%	- -%	- -%	* 10%	* 2%	- -%	- -%	- -%	- -%	* 2%	1 4%	- -%	- -%	1 3%	1 3%	1 5 3%	1 6 3%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

## QB27B. Did you contact your previous supplier or your new supplier first?

Base: Those who contacted both their previous and new TV service supplier

		ACT	TIONS TAP	KEN	8	SWITCH	HED & CO	VERED		SER	VICES SV COVE		) &	co	NSIDE	RED & CO	OVEREI	)	SERV	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD I		IXED LINE CALLS	BUN-		BROAD I	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		*a	~b	~c	~d	*е	~f	~g	~h	*i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	56	56	4	-	1	56	21	2	3	56	22	2	4	1	-	1	3	-	-	2	2	1
Effective Weighted Sample	30	30	4	-	1	30	16	2	2	30	16	2	3	1	-	1	3	-	-	2	2	1
Total	23	23	1	-	1	23	11	1	2	23	12	1	3	*	-	*	1	-	-	1	1	*
Previous supplier	6 27%	6 6 27%	* % 21%	- -%	- -%	6 27%	3 6 26%	* 41%	2 100%	6 27%	3 24%	* 41%	2 63%	- -%	- -%	- -%	* 40%	- -%	- -%	-%	* 46%	- -%
New supplier	15 65%	15 65%	1 % 79%	- -%	1 100%	15 65%	6 60%	1 59%	- -%	15 65%	8 64%	1 59%	1 37%	* 100%	- -%	* 100%	* 60%	- -%	- -%	1 5 100%	* 54%	* 100%
Can't remember	2 7%	2 6 7%	- % -%	- -%	- -%	2 7%	2 6 14%	- -%	- -%	2 7%	2 13%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- %	- -%	- -%

## QB27B. Did you contact your previous supplier or your new supplier first?

Base: Those who contacted both their previous and new TV service supplier

		TV PROCES S	ВВ	PROCESS	<b>S</b>	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC			SERVICE	S AT HOM	ΙE
Significance Level: 95%	Total	C&R *a	MAC	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV *m	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE
· ·			~b		-	~6	•	~g	~h	•	J	~k	~1			U	P
Unweighted total	56	56	3	6	11	-	2	1	2	18	31	-	1	56	46	49	43
Effective Weighted Sample	30	30	2	5	8	-	2	1	2	11	17	-	1	30	29	28	26
Total	23	23	1	3	6	-	1	*	2	9	13	-	*	23	19	22	19
Previous supplier	6 27%	6 27%	* 22%	1 35%	1 16%	- -%	* 41%	* 100%	1 52%	3 34%	3 23%	- -%	* 100%	6 27%	6 6 349	6 % 28%	6 % 31%
New supplier	15 65%	15 65%	1 63%	1 37%	5 84%	- -%	1 59%	- -%	1 48%	5 55%	9 71%	- -%	- -%	15 65%	11 6 589	14 % 65%	12 % 61%
Can't remember	2 7%	2	* 15%	1 29%	- -%	- -%	- -%	- -%	- -%	1 10%	1 5%	- -%	- -%	2 7%	2 6 90	2 % 7%	2 8%

## QB28B. Why did you contact this supplier first?

Base : Those aware who they contacted first once they decided to switch their TV service

		AC	TIONS TA	KEN	S	WITCH	IED & CO	VERED		SER	ICES SV		. &	CC	NSIDE	RED & C	OVERED	)	SERV	ICES CO		ED &
		SWIT-	CONSI		BUN-		BROAD		IXED LINE CALLS	ı	BROAD		IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV I	BAND			DLE	TV	BAND		07.1220	TV	BAND		00
Significance Level: 95%		*a	~b	~c	~d	*e	~f	~g	~h	*i	~j	~k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	52	52	4	-	1	52	18	2	3	52	19	2	4	1	-	1	3	-	-	2	2	1
Effective Weighted Sample	28	28	4	-	1	28	13	2	2	28	14	2	3	1	-	1	3	-	-	2	2	1
Total	21	21	1	-	1	21	9	1	2	21	10	1	3	*	-	*	1	-	-	1	1	*
Base for %	21	21	1	-	1	21	9	1	2	21	10	1	3	*	-	*	1	-	-	1	1	*
To see what they could offer me	11 51%	11 6 51%	1 6 100%	- -%	- -%	11 51%	5 57%	* 41%	2 83%	11 51%	5 51%	* 41%	2 52%	* 100%	- -%	* 5 100%	1 100%	- -%	- -%	1 100%	1 100%	* 100%
To find out what I needed to do to make the switch	9 429	9 % 42%	* % 32%	- -%	1 100%	9 42%	3 32%	- -%	* 17%	9 42%	4 39%	- -%	1 48%	* 100%	- -%	-%	- -%	- -%	- -%	58%	- -%	* 100%
To get the code I needed to make the switch	2 10%	2 6 10%	* % 21%	- -%	- -%	2 10%	1 14%	- -%	- -%	2 10%	1 13%	- -%	- -%	- -%	- -%	-%	* 40%	- -%	- -%	-%	* 46%	- -%
To cancel	1 3%	1 % 3%	- % -%	- -%	- -%	1 3%	%	1 59%	- -%	1 3%	- -%	1 59%	- -%	- -%	- -%	-%	- -%	- -%	- -%	-%	- -%	- -%
Something else	1 3%	1 % 3%	- % -%	- -%	- -%	1 3%	%	* 41%	- -%	1 3%	- -%	* 41%	- -%	- -%	- -%	-%	- -%	- -%	- -%	-%	- -%	- -%
Don't know	1 49	1 6 4%	- % -%	- -%	- -%	1 4%	1 8%	- -%	- -%	1 4%	1 7%	- -%	- -%	- -%	- -%	-%	- -%	- -%	- -%	-%	- -%	- -%

## QB28B. Why did you contact this supplier first?

Base : Those aware who they contacted first once they decided to switch their TV service

	ī	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		,	SERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	~b	~c	~d	~e	~†	~g	~h	~	~]	~k	~	*m	*n	*0	*p
Unweighted total	52	52	2	5	11	-	2	1	2	17	28	-	1	52	42	45	39
Effective Weighted Sample	28	28	2	4	8	-	2	1	2	10	16	-	1	28	26	25	24
Total	21	21	1	2	6	-	1	*	2	8	12	-	*	21	17	20	18
Base for %	21	21	1	2	6	-	1	*	2	8	12	-	*	21	17	20	18
To see what they could offer me	11 51%	11 51%	- -%	1 54%	4 62%	- -%	* 41%	* 100%	1 52%	2 27%	8 65%	- -%	* 100%	11 51%	10 60%	10 50%	10 % 53%
To find out what I needed to do to make the switch	9 42%	9 42%	1 74%	1 31%	2 37%	- -%	- -%	- -%	1 48%	4 51%	4 37%	- -%	- -%	9 42%	5 31%	9 43%	7 % 38%
To get the code I needed to make the switch	2 10%	2 10%	* 26%	- -%	1 10%	- -%	- -%	- -%	- -%	1 11%	1 10%	- -%	- -%	2 10%	2 12%	2 5 10%	2 % 11%
To cancel	1 3%	1 3%	- -%	- -%	- -%	- -%	1 59%	- -%	- -%	1 7%	- -%	- -%	- -%	1 3%	1 3%	1 5 3%	1 3%
Something else	1 3%	1 3%	- -%	- -%	- -%	- -%	* 41%	- -%	- -%	- -%	1 6%	- -%	* 100%	1 3%	1 4%	1 5 3%	1 6 4%
Don't know	1 4%	1 4%	- -%	1 32%	- -%	- -%	- -%	- -%	- -%	1 9%	- -%	- -%	- -%	1 4%	1 4%	1 5 4%	1 6 4%

## QB29B. How easy or difficult did you find the process of making contact with suppliers in order to make the switch?

Base: Those switched their TV service provider in last 12 months

		ACT	IONS TAP	KEN	s	WITCH	IED & CO	VERED		SER	COVE	WITCHED	. &	CC	NSIDE	RED & 0	OVERED	)	SERVI	CES CO COVE	NSIDERI RED	ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		IXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	~b	HER ~c	DLE ~d	TV e	BAND *f	~g	~h	TV I	BAND *i	~k	~l	DLE ~m	TV ∼n	BAND ~o	~p	~a	<b>TV</b> ∣	BAND ~s	~t	~u
Unweighted total	87	87	4	·	1	87	33	9 5	6	87	34	5	7	1	"	1	3	Ч	'	2	2	1
· ·			4	-	1			4	4			J	,	1	-	1	2	-	-	2	2	1
Effective Weighted Sample	45	45	4	-	1	45	25	4	4	45	26	4	5	1	-	1	3	-	-	2	2	1
Total	37	37	1	-	1	37	19	2	5	37	20	2	6	*	-	*	1	-	-	1	1	*
1 - Very difficult	1 39	1 % 3%	* 21%	- -%	- -%	1 3%	2%	- -%	* 7%	1 3%	* 2%	- -%	* 6%	- -%	- -%	- -%	* 40%	- -%	- -%	- -%	* 46%	- -%
2	3 99	3 % 9%	- % -%	- -%	- -%	3 9%	3 16%	- -%	- -%	3 9%	3 15%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
TOTAL DIFFICULT	4 12%	4 % 12%	* 6 21%	- -%	- -%	4 12%	3 17%	- -%	* 7%	4 12%	3 16%	- -%	* 6%	- -%	- -%	- -%	* 40%	- -%	- -%	- -%	* 46%	- -%
3 - Neither	5 13%	5 % 13%	1 56%	- -%	- -%	5 13%	2 9%	1 35%	* 5%	5 13%	2 8%	1 35%	* 4%	* 100%	- -%	- -%	* 60%	- -%	- -%	* 58%	* 54%	* 100%
4	13 36%	13 % 36%	* 24%	- -%	- -%	13 36%	5 29%	1 35%	4 88%	13 36%	5 28%	1 35%	4 71%	- -%	- -%	* 100%	- -%	- -%	- -%	* 42%	- -%	- -%
5 - Very easy	13 36%	13 % 36%	- %	- -%	1 100%	13 36%	7 39%	* 24%	- -%	13 36%	8 43%	* 24%	1 19%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
TOTAL EASY	27 72%	27 % 72%	* % 24%	- -%	1 100%	27 72%	13 69%	1 59%	4 88%	27 72%	14 70%	1 59%	5 90%	- -%	- -%	* 100%	- -%	- -%	- -%	* 42%	- -%	- -%
Don't know	1	1 % 3%	%	- -%	- -%	1 3%	1 5%	* 7%	- -%	1 3%	1 5%	* 7%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

## QB29B. How easy or difficult did you find the process of making contact with suppliers in order to make the switch?

Base: Those switched their TV service provider in last 12 months

	P	TV PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		S	SERVICES	S AT HOME	Ē
	 Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	~b	~c	~d	~e	~f	~g	~h	*i	*j	~k	~	m	*n	*0	*p
Unweighted total	87	63	3	7	19	-	3	2	4	31	46	-	1	87	69	77	66
Effective Weighted Sample	45	34	2	6	14	-	3	2	3	18	24	-	1	45	41	42	39
Total	37	25	1	4	11	-	1	1	5	14	22	-	*	37	30	36	31
1 - Very difficult	1 3%	1 4%	- -%	- -%	* 3%	- -%	- -%	- -%	- -%	1 5%	* 1%	- -%	- -%	1 3%	1 4%	1 3%	1 3%
2	3 9%	1 6%	- -%	* 11%	1 6%	- -%	- -%	- -%	- -%	* 1%	3 13%	- -%	- -%	3 9%	3 10%	3 8%	3 9%
TOTAL DIFFICULT	4 12%	3 10%	- -%	* 11%	1 9%	- -%	- -%	- -%	- -%	1 5%	3 14%	- -%	- -%	4 12%	4 13%	4 11%	4 13%
3 - Neither	5 13%	4 17%	- -%	* 9%	1 12%	- -%	* 23%	- -%	* 5%	1 9%	3 14%	- -%	- -%	5 13%	4 13%	4 12%	3 10%
4	13 36%	11 45%	1 100%	2 50%	2 16%	- -%	1 46%	1 100%	3 71%	7 53%	6 26%	- -%	- -%	13 36%	12 38%	13 36%	13 42%
5 - Very easy	13 36%	7 28%	- -%	1 20%	7 64%	- -%	* 32%	- -%	1 24%	4 26%	10 44%	- -%	* 100%	13 36%	10 32%	13 37%	10 32%
TOTAL EASY	27 72%	18 73%	1 100%	3 70%	9 79%	- -%	1 77%	1 100%	4 95%	11 79%	15 70%	- -%	* 100%	27 72%	21 70%	26 74%	23 73%
Don't know	1 3%	- -%	- -%	* 10%	- -%	- -%	- -%	- -%	- -%	1 7%	* 2%	- -%	- -%	1 3%	1 4%	1 4%	1 4%

QB30B. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those switched their TV service provider in last 12 months

		AC1	TIONS TAI	KEN	5	SWITCI	HED & CO	VERED		SER	VICES SV COVE		<b>.</b> & C	CO	NSIDE	RED & C	OVEREI	D	SERV	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD I		IXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	~b	~c	~d	е	*f	~g	~h	i	*j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	87	87	4	-	1	87	33	5	6	87	34	5	7	1	-	1	3	-	-	2	2	1
Effective Weighted Sample	45	45	4	-	1	45	25	4	4	45	26	4	5	1	-	1	3	-	-	2	2	1
Total	37	37	1	-	1	37	19	2	5	37	20	2	6	*	-	*	1	-	-	1	1	*
Yes	3 9%	3 % 9%	- % -%	- -%	- -%	3 9%	1 6 8%	- -%	1 30%	3 9%	1 7%	- -%	1 24%	- -%	- -%	- -%	- -%	- -%	- -%	- % -%	- -%	- -%
No	33 89%	33 % 89%	1 6 100%	- -%	1 100%	33 89%	17 6 90%	2 93%	3 70%	33 89%	18 91%	2 93%	4 76%	* 100%	- -%	* 100%	1 100%	- -%	- -%	1 6 100%	1 100%	* 100%
Don't know	1 2%	1 % 2%	- % -%	- -%	- -%	1 2%	* % 2%	* 7%	- -%	1 2%	* 2%	* 7%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- % -%	- -%	- -%

## QB30B. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those switched their TV service provider in last 12 months

		TV PROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC			SERVICE	S AT HOM	E
Significance Level: 95%	Total	C&R *a	MAC	C&R	NoT ~d	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE
· ·	0=		~b	~c	~d	~e	~1	~g	~h	1	J	~k	~1	m a=	• • • • • • • • • • • • • • • • • • • •		P
Unweighted total	87	63	3	1	19	-	3	2	4	31	46	-	1	87	69	77	66
Effective Weighted Sample	45	34	2	6	14	-	3	2	3	18	24	-	1	45	41	42	39
Total	37	25	1	4	11	-	1	1	5	14	22	-	*	37	30	36	31
Yes	3 9%	3 13%	- -%	1 15%	1 8%	- -%	- -%	- -%	1 31%	2 11%	2 8%	- -%	- -%	3 9%	3 3 119	3 % 9%	3 6 10%
No	33 89%	21 86%	1 100%	3 85%	10 92%	- -%	1 100%	1 100%	3 69%	12 85%	20 92%	- -%	* 100%	33 89%	26 879		27 6 88%
Don't know	1	* 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 4%	%	- -%	- -%	1 2%	* 5 20	1 % 2%	* 6 2%

### QB30B. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those who have switched their TV service supplier in last 12 months (including those with TV in a bundle of services)

		ACT	IONS TAP	KEN	,	SWITCH	HED & CO	VERED		SER	VICES SV COVE		) &	co	NSIDE	RED & CO	OVEREI	)	SERV	ICES CO		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		IXED LINE CALLS		BROAD I		IXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	~b	~C	*d	е	*f	~g	~h	i	j	~k	*	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	155	155	10	-	69	87	33	12	7	155	93	19	72	1	-	1	10	-	-	2	8	1
Effective Weighted Sample	92	92	8	-	53	45	25	9	4	92	73	13	55	1	-	1	8	-	-	2	7	1
Total	107	107	7	-	71	37	19	7	5	107	74	16	73	*	-	*	8	-	-	1	7	*
Yes	9 8%	9 % 8%	%	- -%	5 7%	3 9%	1 6 8%	- -%	1 27%	9 8%	7 9%	1 5%	6 8%	- -%	- -%	- -%	- -%	- -%	- -%	%	- -%	- -%
No	96 90%	96 % 90%	7 5 100%	- -%	64 90%	33 89%	17 6 90%	7 98%	4 73%	96 90%	65 88%	15 94%	66 90%	* 100%	- -%	* 100%	8 100%	- -%	- -%	1 100%	7 100%	* 100%
Don't know	2 2%	2 % 2%	- %	- -%	2 2%	1 2%	* 6 2%	* 2%	- -%	2 2%	2 3%	* 1%	2 2%	- -%	- -%	- -%	- -%	- -%	- -%	- %	- -%	- -%

## QB30B. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those who have switched their TV service supplier in last 12 months (including those with TV in a bundle of services)

		PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOM	E
Significance Level: 95%	Total	C&R a	MAC ~b	C&R ~c	NoT *d	PAC ~e	C&R ~f	<b>C&amp;R</b> ~g	<b>NoT</b> *h	PAYG	CON- TRACT *j	PAC ~k	C&R ~	TV m	BROAD BAND n	MOB. PHONE	FIXED LINE VOICE
Unweighted total	155	108	7	26	47	7	6	23	40	62	78	3	2	155	128	140	133
Effective Weighted Sample	92	61	6	19	39	6	3	17	33	42	49	3	2	92	87	91	85
Total	107	73	6	20	41	8	4	19	48	47	50	3	1	107	84	97	100
Yes	9 8%	8 11%	1 18%	2 10%	3 7%	1 10%	- -%	2 12%	3 5%	3 7%	5 10%	- -%	- -%	9 8%	9 5 10%	8 % 9%	8 % 8%
No	96 90%	64 88%	5 82%	18 90%	38 93%	7 90%	4 100%	17 88%	45 95%	42 89%	45 89%	3 100%	1 100%	96 90%	74 5 87%	86 6 89%	89 89%
Don't know	2 2%	1 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 3%	1 2%	- -%	- -%	2 2%	2 3%	2 6 2%	2 % 2%

### QB30C. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those who have switched their fixed line broadband supplier in last 12 months (including those with broadband in a bundle of services)

		ACT	TIONS TAP	KEN	s	SWITCH	HED & CO	VERED		SER	VICES SI COVE		D &	co	NSIDEI	RED & C	OVERED	)	SERV	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		IXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	~b	~c	d	*e	f	*g	h	i	j	*k	I	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	489	489	29	-	116	34	373	34	118	93	489	42	228	-	8	-	19	13	7	-	14	8
Effective Weighted Sample	300	300	22	-	88	26	222	25	86	73	300	28	167	-	5	-	16	11	5	-	12	7
Total	235	235	18	-	86	20	149	17	66	74	235	25	148	-	4	-	16	5	4	-	11	3
Yes	25 11%	25 6 11%	1 6 5%	- -%	11 12%	1 3%	15 6 10%	3 20%	6 9%	6 8%	25 11%	4 16%	16 11%	- -%	* 8%	- -%	- -%	2 35%	* 9%	-%	- -%	1 16%
No	198 84%	198 6 84%	16 6 89%	- -%	74 85%	18 94%	125 6 84%	14 80%	55 83%	66 89%	198 84%	21 83%	126 85%	- -%	3 83%	- -%	15 95%	3 65%	3 83%	- % -%	10 93%	3 84%
Don't know	11 5%	11 6 5%	1 6%	- -%	2 2%	1 3%	9 6 6%	- -%	5 7%	2 3%	11 5%	*	7 4%	- -%	* 9%	- -%	1 5%	- -%	* 9%	- % -%	1 7%	- -%

## QB30C. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those who have switched their fixed line broadband supplier in last 12 months (including those with broadband in a bundle of services)

	,	PROCES S	ВВ	PROCESS	6	MP PRO	CESS	LL PRO	CESS	MOB	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
Significance Level: 95%	Total	<b>C&amp;R</b> *a	MAC b	C&R c	<b>NoT</b>	PAC ~e	C&R ~f	<b>C&amp;R</b> *g	<b>NoT</b> h	PAYG i	CON- TRACT	PAC ~k	C&R ~l	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	489	61	125	109	161	16	5	57	135	199	264	10	4	323	489	463	462
Effective Weighted Sample	300	46	53	79	130	13	3	40	109	123	164	8	3	206	300	287	287
Total	235	46	31	58	118	11	4	34	101	97	130	6	2	173	235	227	228
Yes	25 11%	5 11%	3 9%	9 15%	11 9%	3 24%	- -%	6 17%	7 7%	8 9%	16 13%	2 33%	- -%	20 12%	25 11%	25 5 11%	25 6 11%
No	198 84%	40 87%	28 90%	48 82%	103 87%	9 76%	4 100%	27 80%	91 90%	85 87%	106 82%	4 67%	2 100%	144 84%	198 84%	191 5 84%	193 6 85%
Don't know	11 5%	1 2%	* 1%	2 3%	4 3%	- -%	- -%	1 3%	3 3%	4 4%	7 6%	- -%	- -%	8 5%	11 5%	11 5 5%	10 6 5%

### QB30D. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those who have switched their mobile phone network supplier in last 12 months (including those with mobile in a bundle of services)

		ACT	TIONS TAI	KEN	,	SWITC	HED & CO	OVERED		SER	VICES S' COVE		D &	cc	NSIDE	RED & CO	OVERED	)	SER\	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD I	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	~b	~c	~d	~e	~f	g	~h	~i	*j	k	*	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	351	351	23	-	21	5	23	341	21	19	42	351	39	13	7	7	-	4	11	12	-	11
Effective Weighted Sample	125	125	12	-	15	4	17	119	14	13	28	125	25	6	4	6	-	2	6	10	-	6
Total	163	163	18	-	18	2	10	152	11	16	25	163	27	8	3	4	-	5	9	8	-	11
Yes	11 79	11 6 7%	1 6 5%	- -%	2 10%	1 41%	2 % 25%	11 7%	1 10%	1 9%	4 16%	11 7%	3 10%	* 6%	- -%	1 12%	- -%	- -%	* 5%	1 6 7%	- -%	* 4%
No	149 92%		16 % 91%	- -%	16 90%	1 52%	7 % 75%	140 92%	10 89%	14 90%	21 83%	149 92%	25 90%	7 94%	2 88%	4 80%	- -%	5 100%	8 91%	7 % 89%	- -%	11 96%
Don't know	2 19	2 6 19	1 6 4%	- -%	* 1%	* 79	- % -%	2 1%	* 1%	* 1%	*	2 1%	*	- -%	* 12%	* 8%	- -%	- -%	* 4%	* 5%	- -%	- -%

## QB30D. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those who have switched their mobile phone network supplier in last 12 months (including those with mobile in a bundle of services)

		PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
Significance Level: 95%	Total	<b>C&amp;R</b> ~a	MAC ~b	C&R ~c	NoT ~d	PAC e	C&R f	C&R ~g	NoT ~h	PAYG i	CON- TRACT	PAC *k	C&R *	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	351	13	11	12	14	106	93	14	22	132	219	70	73	231	273	351	304
Effective Weighted Sample	125	9	7	7	13	39	27	9	15	48	77	26	21	79	114	125	99
Total	163	12	3	8	12	48	40	10	16	63	100	34	29	94	72	163	119
Yes	11 7%	1 13%	- -%	1 10%	2 20%	4 8%	4 9%	1 7%	1 6%	3 4%	9 9%	3 9%	2 7%	8 9%	7 9%	11 6 7%	7 6%
No	149 92%	10 87%	3 100%	7 90%	10 80%	44 92%	36 91%	9 93%	15 94%	59 94%	90 90%	31 91%	27 93%	84 89%	63 88%	149 6 92%	110 6 92%
Don't know	2 1%	- -%	- -%	- -%	- -%	* *%	*	- -%	- -%	1 2%	1 1%	- -%	* *%	2 2%	2	2 6 1%	2 6 1%

### QB30E. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those who have switched their fixed line phone supplier in last 12 months (including those with fixed line phone in a bundle of services

		ACT	IONS TAKI	EN	5	SWITCH	IED & CO	VERED		SER	ICES SV		D &	CC	ONSIDEI	RED & CO	OVERED	)	SERV	ICES CO	NSIDERI RED	ED &
		SWIT- CHED	CONSI DERED N	NEIT- HER	BUN- DLE		BROAD I BAND		LINE CALLS		BROAD I F BAND		IXED LINE CALLS	BUN- DLE		BROAD I BAND	MOB.	FIXED LINE CALLS		BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	rotai	а	~b	~C	d	~e	f	*g	h	*i	j	*k	1	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	335	335	17	-	120	7	117	31	216	72	228	39	335	1	2	4	15	-	2	3	12	-
Effective Weighted Sample	225	225	14	-	85	5	85	22	142	55	167	25	225	1	1	4	13	-	1	3	11	-
Total	243	243	13	-	98	6	66	18	145	73	148	27	243	1	2	1	14	-	2	1	10	-
Yes	21 9%	21 9%	%	- -%	10 10%	1 20%	5 7%	3 15%	12 8%	5 7%	14 10%	3 12%	21 9%	- -%	- -%	- -%	1 5%	- -%	- -%	- -%	- -%	- -%
No	209 86%	209 86%	13 97%	- -%	87 88%	5 80%	54 83%	15 84%	122 84%	66 90%	126 85%	24 87%	209 86%	1 100%	2 100%	1 100%	13 92%	- -%	2 100%	1 100%	10 96%	- -%
Don't know	13 5%	13 5%	3%	- -%	2 2%	- -%	7 10%	* 1%	11 8%	2 2%	8 6%	* 1%	13 5%	- -%	- -%	- -%	* 3%	- -%	- -%	- -%	* 4%	- -%

## QB30E. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those who have switched their fixed line phone supplier in last 12 months (including those with fixed line phone in a bundle of services

	P	ROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		,	SERVICES	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	*b	*c	d	~e	~†	*g	h	İ	j	~k	~	m	n	0	р
Unweighted total	335	48	31	59	102	14	10	75	206	161	161	8	7	230	298	322	335
Effective Weighted Sample	225	35	23	41	85	10	5	52	150	113	109	6	4	157	211	221	225
Total	243	50	16	34	83	12	7	49	173	118	109	5	4	172	193	227	243
Yes	21 9%	5 9%	- -%	5 15%	7 9%	1 6%	2 24%	9 19% h	10 6%	9 8%	11 10%	- -%	2 45%	14 8%	17 9%	20 % 9%	21 % 9%
No	209 86%	44 89%	16 100% c	28 80%	72 87%	11 94%	5 76%	38 77%	155 90% g	106 90%	88 81%	5 100%	2 55%	147 85%	165 86%	194 % 85%	209 % 86%
Don't know	13 5%	1 1%	- -%	2 5%	4 5%	- -%	- -%	2 4%	8 4%	3 3%	10 9%	- -%	- -%	11 7%	11 6%	13 6%	13 6 5%

## QB31B. How much did you have to pay to leave your contract?

Base : Those who had to pay a charge to leave the contract for their TV service

		AC	TIONS TA	KEN	5	SWITCH	ED & CO	VERED		SER	VICES SV		<b>.</b> & C	CC	ONSIDE	RED & C	OVERE	D	SER	VICES COVE	ONSIDER ERED	ED &
	Total	SWIT-	CONSI DERED	NEIT- HER	BUN- DLE		BROAD I BAND		IXED LINE CALLS		BROAD   BAND		IXED LINE CALLS	BUN- DLE	TV	BROAD BAND		FIXED LINE CALLS	TV	BROAD BAND	MOB.	FIXED LINE CALLS
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	28	28	-	-	16	12	4	1	2	19	20	2	17	-	-	-	-	-	-	-	-	-
Effective Weighted Sample	19	19	-	-	13	6	4	1	1	11	16	2	14	-	-	-	-	-	-	-	-	-
Total	14	14	-	-	11	3	1	1	1	9	12	2	11	-	-	-	-	-	-	-	-	-
Up to £19.99	* 19	* % 19	- % -%	- -%	- -%	* 6%	- -%	- -%	- -%	* 2%	- -%	- -%	- -%	- -%	- -%	-%	- -%	%	- -%	- % -%	-%	- -%
£20.00-£29.99	1 69	1 % 69	- % -%	- -%	- -%	1 25%	* 25%	- -%	* 16%	1 10%	* 3%	- -%	* 2%	- -%	- -%	-%	- -%	%	- -%	- % -%	-%	- -%
£30.00-£39.99	1 49	1 % 49	- % -%	- -%	- -%	1 18%	1 38%	- -%	- -%	1 7%	1 5%	- -%	- -%	- -%	- -%	-%	- -%	%	- -%	- % -%	%	- -%
Don't know	2 13°	2 % 139	- % -%	- -%	- -%	2 52%	1 37%	- -%	1 84%	2 21%	1 5%	- -%	1 11%	- -%	- -%	%	- -%	- -%	- -%	- % -%	%	- -%

## QB31B. How much did you have to pay to leave your contract?

Base : Those who had to pay a charge to leave the contract for their TV service

		TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	МОЕ	BILE	CONTR/ PROC		S	SERVICES	S AT HOME	Ē
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~g	<b>NoT</b> ∼h	PAYG ~i	CON- TRACT ~i	PAC ~k	C&R ~l	<b>TV</b> ∼m	BROAD BAND ~n	MOB. PHONE ~0	FIXED LINE VOICE ~p
Unweighted total	28	16	1	7	9	1	-	7	7	13	13	-	-	26	27	26	26
Effective Weighted Sample	19	10	1	6	7	1	-	6	6	10	9	-	-	17	19	18	18
Total	14	8	1	3	6	1	-	4	5	7	7	-	-	13	14	14	14
Up to £19.99	* 1%	* 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	* 2%	- -%	- -%	* 1%	* 1%	* 1%	* 1%
£20.00-£29.99	1 6%	1 11%	- -%	- -%	* 6%	- -%	- -%	- -%	* 4%	* 3%	* 5%	- -%	- -%	1 6%	1 5%	1 4%	1 4%
£30.00-£39.99	1 4%	* 5%	- -%	- -%	1 10%	- -%	- -%	- -%	- -%	- -%	1 9%	- -%	- -%	1 5%	1 5%	1 5%	1 5%
Don't know	2 13%	2 22%	- -%	1 16%	- -%	- -%	- -%	- -%	1 21%	1 18%	1 8%	- -%	- -%	2 14%	2 13%	2	2 13%

### QB32B. Which of these best describes when you were told about the cancellation charge?

Base : Those who had to pay a charge to leave the contract for their TV service

		AC1	TIONS TA	KEN	8	SWITCH	IED & CO	OVERED		SER	ICES S	WITCHED	<b>.</b> & C	cc	ONSIDE	RED &	COVEREI	D	SERV	ICES CO COVE	NSIDERE RED	∄D &
		SWIT-	CONSI		BUN-		BROAD		IXED LINE CALLS	ı	BROAD		IXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
0. 15	Total	CHED		HER	DLE		BAND				BAND			DLE		BAND				BAND		
Significance Level: 95%		~a	~b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	28	28	-	-	16	12	4	1	2	19	20	2	17	-	-	-	-	-	-	-	-	-
Effective Weighted Sample	19	19	-	-	13	6	4	1	1	11	16	2	14	-	-	-	-	-	-	-	-	-
Total	14	14	-	-	11	3	1	1	1	9	12	2	11	-	-	-	-	-	-	-	-	-
When I first contacted my previous supplier about cancelling their service	3 24%	3 6 24%	- % -%	- -%	3 28%	* 11%	* 16%	1 100%	- -%	1 14%	3 26%	1 57%	3 27%	- -%	- -%	- -%	- 6 -%	- -%	- -%	- -%	- -%	- -%
I already knew from the information I was given when I first took the service	3 23%	3 % 23%	- % -%	- -%	3 28%	* 7%	- -%	- -%	- -%	3 37%	3 25%	- -%	2 18%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%
Only after I had agreed to switch the service over	2 13%	2 6 13%	- % -%	- -%	2 18%	- -%	- -%	- -%	- -%	- -%	2 16%	-%	2 17%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	-%
When I first contacted the new supplier about using the service	2 12%	2 6 12%	- % -%	- -%	1 9%	1 20%	* 22%	- -%	* 16%	1 8%	1 11%	- -%	1 11%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%
At a later point, but before I agreed to switch over	* 3%	* 6 3%	- % -%	- -%	- -%	* 10%	* 25%	- -%	- -%	* 4%	* 3%	- -%	- -%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%
Can't remember	* 19	*	- % -%	- -%	- -%	* 2%	-	-	- -%	* 1%	- -%	- -%	- -%	- -%	- -%	-	- 6 -%	- -%	- -%	- -%	- -%	- -%
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u	.,	- ''	- /0	70	70	_/0	70	70	,,	. , 0	70	70	70	,0	70	,	- /0	,0	70	70	,0	70

# QB32B. Which of these best describes when you were told about the cancellation charge?

Base : Those who had to pay a charge to leave the contract for their TV service

	ı	TV PROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	MOB	SILE	CONTRA PROC		5	SERVICES	S AT HOMI	≣
Circificance Levels 059/	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT		CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	20	~a 16	~b	~C	~d	~e	~f	~g	~h 7	~i 12	~j 13	~k	~	~m 26	~n	~0	~p
Unweighted total  Effective Weighted Sample	28 19	10	1	6	9 7	1	-	6	6	13 10	13 9	-	-	17	27 19	26 18	26 18
Total	14	8	1	3	6	1	-	4	5	7	7	-	-	13	14	14	14
When I first contacted my previous supplier about cancelling their service	3 24%	1 13%	- -%	1 25%	1 23%	- -%	- -%	1 24%	1 20%	3 44%	* 4%	- -%	- -%	3 21%	3 24%	3 6 24%	3 24%
I already knew from the information I was given when I first took the service	3 23%	3 33%	1 100%	- -%	1 21%	- -%	- -%	- -%	1 22%	1 10%	2 35%	- -%	- -%	3 24%	3 22%	3 % 22%	3 22%
Only after I had agreed to switch the service over	2 13%	- -%	- -%	1 32%	1 14%	- -%	-%	1 30%	1 15%	1 16%	1 12%	- -%	- -%	2 14%	2 14%	2 6 14%	2 14%
When I first contacted the new supplier about using the service	2 12%	1 9%	- -%	- -%	1 22%	- -%	- -%	- -%	1 21%	* 3%	1 19%	- -%	- -%	2 12%	2 12%	2 6 11%	2 11%
At a later point, but before I agreed to switch over	* 3%	* 5%	- -%	- -%	* 6%	- -%	- -%	- -%	- -%	- -%	* 5%	- -%	- -%	* 3%	* 3%	* % 3%	* 3%
Can't remember	* 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	- -%	* 1%	* 1%	* 6 1%	* 1%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

Prepared by Saville Rossiter-Base: 01727 899 399

### QB33B. Would you have still decided to switch if you had known that you would have to pay a cancellation charge to your previous supplier?

Base: Those who were told about the cancellation charge at a later point or after they agreed to switch their TV service

		ACT	TIONS TA	KEN	5	SWITCH	IED & CO	VERED		SER	VICES SV COVE		&	C	ONSIDE	RED & C	OVERE	)	SER		ONSIDERI ERED	ED &
		CMIT	CONSI		DUN		BROAD	MOB.	LINE		BROAD	MOB.	IXED LINE	DUN		BROAD	MOB.	FIXED		BROAD	MOB.	FIXED LINE
	Total	SWIT- CHED	DERED	HER	BUN- DLE	TV	BAND	PHONE	CALLS	TV	BAND	PHONE (	CALLS	BUN- DLE	TV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	4	4	-	-	3	1	1	-	-	1	4	-	3	-	-	-	-	-	-	-	-	-
Effective Weighted Sample	4	4	-	-	3	1	1	-	-	1	4	-	3	-	-	-	-	-	-	-	-	-
Total	2	2	-	-	2	*	*	-	-	*	2	-	2	-	-	-	-	-	-	-	-	-
Yes	* 16%	* 6 16%	- % -%	- -%	- -%	* 100%	* 100%	- -%	- -%	* 100%	* 16%	- -%	- -%	- -%	- -%	%	- -%	- -%	- -%	- % -%	- % -%	- -%

## QB33B. Would you have still decided to switch if you had known that you would have to pay a cancellation charge to your previous supplier?

Base: Those who were told about the cancellation charge at a later point or after they agreed to switch their TV service

		PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MO	BILE	CONTRA PROC		8	SERVICE!	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	4	1	-	2	2	-	-	2	1	2	2	-	-	4	4	4	4
Effective Weighted Sample	4	1	-	2	2	-	-	2	1	2	2	-	-	4	4	4	4
Total	2	*	-	1	1	-	-	1	1	1	1	-	-	2	2	2	2
Yes	* 16%	* 100%	- -%	- -%	* 31%	- -%	- -%	- -%	- -%	- -%	* 31%	- -%	- -%	* 16%	* 16%	* % 16%	* % 16%

SERVICES SWITCHED &

SERVICES CONSIDERED &

## QB34B. When you were in contact with your previous supplier, did they make you any kind of offer to stay with them?

Base: Those who had contact with their previous supplier once they decided to switch their TV service

		ACT	TIONS TA	KEN		SWITCH	HED & CO	VERED		OLIV	COVE		, u	CC	NSIDE	RED & C	OVERE	D	OLIN	COVE		LDQ
			CONSI						FIXED				IXED					FIXED				FIXED
		SWIT-	DERED		BUN-				LINE Calls			MOB. PHONE	LINE Calls	BUN-				LINE Calls			MOB. PHONE	LINE CALLS
Significance Level: 95%	Total	CHED *a	~b	HER ~c	DLE ~d	<b>TV</b> *e	BAND ~f	~g	~h	<b>TV E</b> *i	BAND ~i	~k	~	DLE ~m	<b>TV</b> ∣ ~n	BAND ~0	~p	~q	TV ∼r	BAND ~S	~t	~u
Unweighted total	63	63	4	-	1	63	23	3	5	63	24	3	6	1	-	1	3	-	-	2	2	1
Effective Weighted Sample	34	34	4	-	1	34	17	3	4	34	18	3	4	1	-	1	3	-	-	2	2	1
Total	25	25	1	-	1	25	12	1	3	25	13	1	4	*	-	*	1	-	-	1	1	*
Yes they made me an offer which I listened to	12 47°		1 6 100%	- -%	1 100%	12 47%	4 6 38%	1 77%	2 91%	12 47%	6 43%	1 77%	4 94%	* 100%	- -%	* 100%	1 100%	- -%	- -%	1 100%	1 100%	* 100%
They wanted to make me an offer, but I wasn't interested in listening to it	6	6	_	_	_	6	2	_	*	6	2	_	*	_	_	_	_	_	_	_	_	_
	259	% 25%	6 -%	-%	-%	25%	6 19%	-%	9%	25%	17%	-%	6%	-%	-%	-%	-%	-%	-%	-%	-%	-%
No, they didn't make me an offer	5 20°	5 % 20%	- % -%	- -%	- -%	5 20%	3 6 27%	* 23%	- -%	5 20%	3 25%	* 23%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%
Can't remember	2 89	2 % 8%	- % -%	- -%	- -%	2 8%	2 6 16%	- -%	- -%	2 8%	2 15%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	%	- -%	- -%

## QB34B. When you were in contact with your previous supplier, did they make you any kind of offer to stay with them?

Base: Those who had contact with their previous supplier once they decided to switch their TV service

		PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MO	BILE	CONTRA PROC		;	SERVICE	S AT HOM	ΙE
Significance Level: 95%	Total	<b>C&amp;R</b> *a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~q	NoT ~h	PAYG ~i	CON- TRACT *j	PAC ~k	C&R ~	TV *m	BROAD BAND *n		FIXED LINE VOICE *p
Unweighted total	63	63	3	6	13	-	3	2	3	23	31	_	1	63	52	54	48
Effective Weighted Sample	34	34	2	5	9	-	3	2	2	14	17	-	1	34	33	31	30
Total	25	25	1	3	7	-	1	1	2	11	13	-	*	25	21	24	21
Yes they made me an offer which I listened to	12 47%	12 47%	1 37%	1 35%	3 48%	- -%	1 77%	1 100%	2 91%	6 55%	5 42%	- -%	* 100%	12 47%	11 6 55%	11 % 48%	11 % 52%
They wanted to make me an offer, but I wasn't interested in listening to it	6 25%	6 25%	1 63%	* 10%	1 13%	- -%	- -%	- -%	* 9%	3 23%	3 5 27%	- -%	- -%	6 25%	3 6 14%	6 % 25%	4 % 18%
No, they didn't make me an offer	5 20%	5 20%	- -%	- -%	3 39%	- -%	* 23%	- -%	- -%	1 10%	3 5 27%	- -%	- -%	5 20%	5 6 23%	4 % 19%	4 % 21%
Can't remember	2 8%	2 8%	- -%	2 55%	- -%	- -%	- -%	- -%	- -%	1 12%	1 4%	- -%	- -%	2 8%	2 6 9%	2 % 8%	2 % 9%

## QB35B. How did this offer compare to the package or plan you already had with them and the price you paid?

Base: Those who listened to an offer from their previous TV service supplier

		AC1	TIONS TAK	KEN	5	SWITCH	ED & CC	VERED		SERV	COVE	WITCHED RED	. &	CC	NSIDE	RED & C	OVEREI	)	SERV	VICES CO		ED &
		SWIT-	CONSI DERED		BUN-				IXED LINE CALLS				IXED LINE CALLS	BUN-			MOB.	FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED *a	~b	HER ~c	<b>DLE</b> ∼d	<b>TV</b> *e	BAND ~f	~g	~h	TV E	BAND ∼i	~k	~l	DLE ∼m	TV ∼n	BAND ~0	~p	~a	TV ∼r	BAND ~s	~t	~U
Unweighted total	32	32	4	-	1	32	9	2	4	32	10	2	5	1	-	1	3	-	-	2	2	1
Effective Weighted Sample	18	18	4	-	1	18	6	2	3	18	7	2	4	1	-	1	3	-	-	2	2	1
Total	12	12	1	-	1	12	4	1	2	12	6	1	4	*	-	*	1	-	-	1	1	*
The same package or plan at a lower price	3 27%	3 % 27%	* % 32%	- -%	- -%	3 27%	1 13%	1 100%	1 23%	3 27%	1 10%	1 100%	1 16%	* 100%	- -%	- -%	* 14%	- -%	- -%	* 58%	- -%	* 100%
A more basic package or plan at a lower price	5 39%	5 % 39%	* 6 21%	- -%	- -%	5 39%	2 54%	- -%	2 64%	5 39%	2 43%	- -%	2 44%	- -%	- -%	- -%	* 40%	- -%	- -%	-%	* 46%	- -%
An improved package or plan at the same price	2 189	2 % 18%	1 6 47%	- -%	- -%	2 18%	1 24%	- -%	- -%	2 18%	1 19%	- -%	- -%	- -%	- -%	* 100%	* 46%	- -%	- -%	* 5 42%	* 54%	- -%
An improved package or plan at a higher price	1 139	1 % 13%	- % -%	- -%	1 100%	1 13%	* 9%	- -%	- -%	1 13%	1 27%	- -%	1 31%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%
Can't remember the details	* 39	* % 3%	- % -%	- -%	- -%	* 3%	- -%	- -%	* 13%	* 3%	- -%	- -%	* 9%	- -%	- -%	- -%	- -%	- -%	- -%	- %	- -%	- -%

## QB35B. How did this offer compare to the package or plan you already had with them and the price you paid?

Base: Those who listened to an offer from their previous TV service supplier

		TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	ΤV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	~b	~c	~d	~e	~†	~g	~h	~	~J	~k	~	*m	~n	~0	~p
Unweighted total	32	32	2	2	5	-	2	2	2	13	16	-	1	32	28	29	27
Effective Weighted Sample	18	18	2	2	3	-	2	2	2	8	9	-	1	18	17	17	16
Total	12	12	1	1	3	-	1	1	2	6	5	-	*	12	11	11	11
The same package or plan at a lower price	3 27%	3 27%	* 41%	- -%	* 10%	- -%	1 100%	1 60%	- -%	2 30%	1 22%	- -%	* 100%	3 27%	3 6 26%	3 % 26%	3 6 26%
A more basic package or plan at a lower price	5 39%	5 39%	- -%	- -%	2 59%	- -%	- -%	* 40%	1 52%	2 27%	3 55%	- -%	- -%	5 39%	4 6 40%	5 40%	4 6 40%
An improved package or plan at the same price	2 18%	2 18%	* 59%	1 65%	- -%	- -%	- -%	- -%	- -%	1 18%	1 15%	- -%	- -%	2 18%	2 6 18%	2 6 16%	2 % 17%
An improved package or plan at a higher price	1 13%	1 13%	- -%	* 35%	1 32%	- -%	- -%	- -%	1 48%	1 18%	* 8%	- -%	- -%	1 13%	1 6 13%	1 6 13%	1 6 13%
Can't remember the details	* 3%	* 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 7%	- -%	- -%	- -%	* 3%	* 6 4%	* 6 4%	* 4%

## QB36B. What was covered in the improved package or plan your previous supplier offered?

Base: Those offered an improved package or plan from their previous TV service supplier

		ACT	IONS TAP	KEN		SWITCH	ED & CO	VERED		SERV	COVE	WITCHE RED	D &	CO	NSIDEI	RED & C	OVERE	)	SERV	ICES CO COVE	NSIDERE RED	ED &
	Total	SWIT- CHED	CONSI	NEIT- HER	BUN- DLE	TV	BROAD BAND		LINE CALLS		BROAD BAND		FIXED LINE CALLS	BUN- DLE		BROAD BAND		FIXED LINE CALLS		BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	. • • •	~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	9	9	2	-	1	9	3	-	-	9	4	-	1	-	-	1	1	-	-	1	1	-
Effective Weighted Sample	6	6	2	-	1	6	3	-	-	6	3	-	1	-	-	1	1	-	-	1	1	-
Total	4	4	1	-	1	4	1	-	-	4	3	-	1	-	-	*	*	-	-	*	*	-
Higher/ faster broadband speed	1 24	1 % 24%	- %	- -%	- -%	1 24%	1 51%	- -%	- -%	1 24%	1 29%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Free additional channels	1 16	1 % 16%	50%	- -%	- -%	1 16%	- -%	- -%	- -%	1 16%	- -%	- -%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	* 100%	- -%	- -%
Discounted movie package	* 12'	* % 12%	-%	- -%	- -%	* 12%	* 22%	- -%	- -%	* 12%	* 13%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
More minutes for calls	* 3'	* % 3%	- %	- -%	- -%	* 3%	- -%	- -%	- -%	* 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
More texts	* 3'	* % 3%	- %	- -%	- -%	* 3%	- -%	- -%	- -%	* 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Free broadband	*	* % 3%	%	- -%	- -%	* 3%	- -%	- -%	- -%	* 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Discounted sports package	* 3 <sup>0</sup>	* % 3%	- %	- -%	- -%	* 3%	- -%	- -%	- -%	* 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Something else	* 11 <sup>1</sup>	* % 11%	- %	- -%	- -%	* 11%	* 27%	- -%	- -%	* 11%	* 16%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Can't remember	2 44'	2 % 44%	* 50%	- -%	1 100%	2 44%	- -%	- -%	- -%	2 44%	1 43%	- -%	1 100%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	* 100%	- -%

## QB36B. What was covered in the improved package or plan your previous supplier offered?

Base: Those offered an improved package or plan from their previous TV service supplier

	F	TV PROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~J	~k	~	~m	~n	~0	~p
Unweighted total	9	9	1	2	1	-	-	-	1	3	4	-	-	9	8	7	7
Effective Weighted Sample	6	6	1	2	1	-	-	-	1	3	4	-	-	6	5	5	5
Total	4	4	*	1	1	-	-	-	1	2	1	-	-	4	3	3	3
Higher/ faster broadband speed	1 24%	1 24%	- -%	1 65%	- -%	- -%	- -%	- -%	- -%	1 34%	- -%	- -%	- -%	1 24%	1 21%	1 6 22%	1 5 22%
Free additional channels	1 16%	1 16%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 38%	- -%	- -%	1 16%	13%	* 6 13%	* 5 13%
Discounted movie package	* 12%	* 12%	* 100%	- -%	- -%	- -%	- -%	- -%	- -%	* 15%	* 10%	- -%	- -%	* 12%	13%	* 6 13%	* 5 13%
More minutes for calls	* 3%	* 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 3%	-%	- 6 -%	- 5 -%
More texts	* 3%	* 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 3%	-%	- % -%	- 5 -%
Free broadband	* 3%	* 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 3%	-%	- 6 -%	- 5 -%
Discounted sports package	* 3%	* 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 10%	- -%	- -%	* 3%	3%	* % 3%	3%
Something else	* 11%	* 11%	- -%	* 35%	- -%	- -%	- -%	- -%	- -%	- -%	* 34%	- -%	- -%	* 11%	* 11%	* % 12%	* 5 12%
Can't remember	2 44%	2 44%	- -%	- -%	1 100%	- -%	- -%	- -%	1 100%	1 51%	* 29%	- -%	- -%	2 44%	2 45%	1 6 43%	1 43%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

Prepared by Saville Rossiter-Base: 01727 899 399

### QB37B. Did you talk to your previous supplier about the best offer you had found from another supplier?

Base: Those who listened to an offer from their previous TV service supplier

		ACT	TIONS TA	KEN	5	SWITCHI	ED & CO	VERED		SER	VICES SV COVE		8 (	CC	NSIDE	RED & C	OVEREI	)	SERV	VICES CO COVE	NSIDERE ERED	ED &
	Total	SWIT-	CONS		BUN- DLE		BROAD BAND		FIXED LINE CALLS		BROAD I BAND		IXED LINE CALLS	BUN- DLE		BROAD BAND	MOB.	FIXED LINE CALLS		BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	TOtal	*a	~b	~C	~d	*e	~f	~g	~h	*i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	32	32	4	-	1	32	9	2	4	32	10	2	5	1	-	1	3	-	-	2	2	1
Effective Weighted Sample	18	18	4	-	1	18	6	2	3	18	7	2	4	1	-	1	3	-	-	2	2	1
Total	12	12	1	-	1	12	4	1	2	12	6	1	4	*	-	*	1	-	-	1	1	*
No, I did not	4 32°	4 % 32%	- % -%	- -%	1 100%	4 32%	1 16%	1 59%	1 29%	4 32%	2 32%	1 59%	2 51%	- -%	- -%	%	* 14%	- -%	- -%	-%	- -%	- -%
Their offer matched the best offer I had found	1 109	1 % 10%	- % -%	- -%	- -%	1 10%	1 15%	- -%	1 23%	1 10%	1 12%	- -%	1 16%	- -%	- -%	%	- -%	- -%	- -%	-%	- -%	- -%
Their offer was better than the best offer I had found	* 2°	* % 2%	- % -%	- -%	- -%	* 2%	* 5%	- -%	- -%	* 2%	* 4%	- -%	- -%	- -%	- -%	%	- -%	- -%	- -%	- %	- -%	- -%
Their offer was worse than the best offer I had found	6 499	6 % 49%	1 6 100%	- -%	- -%	6 49%	2 48%	* 41%	1 49%	6 49%	2 38%	* 41%	1 33%	* 100%	- -%	* 100%	1 86%	- -%	- -%	1 5 100%	1 100%	* 100%
Can't remember	1 89	1 % 8%	- % -%	- -%	- -%	1 8%	1 17%	- -%	- -%	1 8%	1 14%	- -%	- -%	- -%	- -%	%	- -%	- -%	- -%	- %	- -%	- -%

## QB37B. Did you talk to your previous supplier about the best offer you had found from another supplier?

Base: Those who listened to an offer from their previous TV service supplier

	ı	TV PROCES S	ВВ	PROCESS	3	MP PRO	OCESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE:	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT		CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	~b	~c	~d	~e	~†	~g	~h	~i	~J	~k	~	*m	~n	~0	~p
Unweighted total	32	32	2	2	5	-	2	2	2	13	16	-	1	32	28	29	27
Effective Weighted Sample	18	18	2	2	3	-	2	2	2	8	9	-	1	18	17	17	16
Total	12	12	1	1	3	-	1	1	2	6	5	-	*	12	11	11	11
No, I did not	4 32%	4 32%	* 59%	- -%	1 32%	- -%	1 59%	* 40%	1 48%	3 50%	* 9%	- -%	- -%	4 32%	3 30%	3 % 31%	3 30%
Their offer matched the best offer I had found	1 10%	1 10%	- -%	- -%	1 19%	- -%	- -%	1 60%	- -%	1 9%	1 12%	- -%	- -%	1 10%	1 5 11%	1 % 11%	1 6 11%
Their offer was better than the best offer I had found	*	*	*	-	-	-	-	-	-	-	*	-	-	*	*	*	*
	2%	2%	41%	-%	-%	-%	-%	-%	-%	-%	4%	-%	-%	2%	2%	6 2%	2%
Their offer was worse than the best offer I had found	6 49%	6 49%	- -%	* 35%	2 49%	- -%	* 41%	- -%	1 52%	2 29%	4 74%	- -%	* 100%	6 49%	6 49%	6 % 50%	6 6 50%
Can't remember	1 8%	1 8%	- -%	1 65%	- -%	- -%	- -%	- -%	- -%	1 12%	- -%	- -%	- -%	1 8%	1 8%	1 % 7%	1 6 7%

## QB38B. How happy or unhappy were you with how this offer was made to you?

Base: Those who listened to an offer from their previous TV service supplier

		ACT	IONS TA	KEN	S	SWITCH	HED & CO	VERED		SER	ICES S	WITCHED RED	. &	CC	ONSIDE	RED & C	OVERED	)	SERV	ICES COI		ED &
		SWIT-	CONSI DERED		BUN-				FIXED LINE CALLS				IXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS				IXED LINE CALLS
Significance Level: 95%	Total	CHED *a	~b	HER ∼c	DLE ~d	<b>TV</b> *e	BAND ~f	~g	~h	<b>TV</b> 1	BAND ∼i	~k	~	<b>DLE</b> ∼m	<b>TV</b> ∼n	BAND ~o	~p	~a	TV ∼r	BAND ~s	~t	~u
Unweighted total	32	32	4	-	1	32	9	2	4	32	10	2	5	1	-	1	3	-		2	2	1
Effective Weighted Sample	18	18	4	_	1	18	6	2	3	18	7	2	4	1	_	1	3	_	_	2	2	1
Total	12	12	1	_	1	12	4	1	2	12	6	1	4	*	_	*	1	_	_	1	1	*
1 - Very unhappy	2 18%	2 6 18%	* 21%	- -%	- -%	2 18%	1 6 31%	- -%	* 13%	2 18%	1 25%	- -%	* 9%	- -%	- -%	- -%	* 40%	- -%	- -%	- -%	* 46%	- -%
2	1 5%	1 6 5%	-%	- -%	- -%	1 5%	* % 9%	- -%	- -%	1 5%	* 7%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
TOTAL UNHAPPY	3 23%	3 6 23%	* 21%	- -%	- -%	3 23%	2 6 40%	- -%	* 13%	3 23%	2 32%	- -%	* 9%	- -%	- -%	- -%	* 40%	- -%	- -%	- -%	* 46%	- -%
3 - Neither	7 62%	7 62%	1 79%	- -%	- -%	7 62%	2 % 55%	1 100%	2 87%	7 62%	2 44%	1 100%	2 60%	* 100%	- -%	* 100%	* 46%	- -%	- -%	1 100%	* 54%	* 100%
4	2 13%	2 6 13%	- -%	- -%	1 100%	2 13%	* % 5%	- -%	- -%	2 13%	1 24%	- -%	1 31%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
TOTAL HAPPY	2 13%	2 6 13%	- -%	- -%	1 100%	2 13%	* % 5%	- -%	- -%	2 13%	1 24%	- -%	1 31%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Don't know	* 2%	* 6 2%	-%	- -%	- -%	* 2%	-%	- -%	- -%	* 2%	- -%	- -%	- -%	- -%	- -%	- -%	* 14%	- -%	- -%	- -%	- -%	- -%

## QB38B. How happy or unhappy were you with how this offer was made to you?

Base: Those who listened to an offer from their previous TV service supplier

	ı	TV PROCES S	ВВ	PROCESS	8	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		<b>.</b>	SERVICES	S AT HOME	Ē
Significance Level: 95%	Total	C&R *a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R	<b>NoT</b> ∼h	PAYG	CON- TRACT	PAC ~k	C&R	TV *m	BROAD BAND ~n	MOB. PHONE	FIXED LINE VOICE
Unweighted total	32	32	2	2	u 5	C	2	~g 2	2	13	~J 16	K	1	32	28	29	27
Effective Weighted Sample	18	18	2	2	3	-	2	2	2	8	9	-	1	18	17	17	16
Total	12	12	1	1	3	-	1	1	2	6	5	-	*	12	11	11	11
1 - Very unhappy	2	2	-	-	1	-	-	-	-	*	2	-	-	2	2	2	2
	18%	18%	-%	-%	40%	-%	-%	-%	-%	5%	34%	-%	-%	18%	19%	19%	5 19%
2	1	1	-	*	-	-	-	-	-	-	1	-	-	1	1	1	1
	5%	5%	-%	35%	-%	-%	-%	-%	-%	-%	10%	-%	-%	5%	5%	5%	5 5%
TOTAL UNHAPPY	3	3	-	*	1	-	-	-	-	*	2	-	-	3	3	3	3
	23%	23%	-%	35%	40%	-%	-%	-%	-%	5%	44%	-%	-%	23%	23%	23%	24%
3 - Neither	7	7	*	1	1	-	1	1	1	4	3	-	*	7	7	7	7
	62%	62%	59%	65%	28%	-%	100%	100%	52%	73%	51%	-%	100%	62%	62%	63%	63%
4	2	2	*	-	1	-	-	-	1	1	*	-	-	2	2	2	2
	13%	13%	41%	-%	32%	-%	-%	-%	48%	20%	6%	-%	-%	13%	13%	13%	5 14%
TOTAL HAPPY	2	2	*	-	1	-	-	-	1	1	*	-	-	2	2	2	2
	13%	13%	41%	-%	32%	-%	-%	-%	48%	20%	6%	-%	-%	13%	13%	13%	14%
Don't know	* 2%	* 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 2%	- -%	- -%	- -%	* 2%	* 1%	* 1%	%

SERVICES SWITCHED &

SERVICES CONSIDERED &

### QB39B. Which one of these statements best describes how you felt about the contact you had with your previous supplier?

Base: Those who had contact with their previous supplier once they decided to switch their TV service

		AC1	TIONS TAR	KEN	5	SWITC	HED & CO	VERED		OLIV	COVE		, u	CC	NSIDE	RED & CO	OVERE	D	OLIN	COVE		.D G
			CONSI						FIXED			F	IXED					FIXED			F	IXED
		SWIT-	DERED	NFIT-	BUN-		BROAD		LINE CALLS	I	BROAD I	MOB. PHONE	LINE	BUN-		BROAD		LINE CALLS		BROAD I	MOB. PHONE	LINE
	Total	CHED	DERED	HER	DLE	ΤV	BAND		0,1220	TV I	BAND .		071220	DLE	TV	BAND		071220	TV	BAND .		0,1220
Significance Level: 95%		*a	~b	~c	~d	*e	~f	~g	~h	*i	~j	~k	~	~m	~n	~0	~p	~q	~r	~8	~t	~u
Unweighted total	63	63	4	-	1	63	23	3	5	63	24	3	6	1	-	1	3	-	-	2	2	1
Effective Weighted Sample	34	34	4	-	1	34	17	3	4	34	18	3	4	1	-	1	3	-	-	2	2	1
Total	25	25	1	-	1	25	12	1	3	25	13	1	4	*	-	*	1	-	-	1	1	*
They did not try to persuade me to stay with them	6 269	6 % 26%	* % 24%	- -%	- -%	6 26%	3 % 27%	- -%	- -%	6 26%	3 25%	- -%	- -%	- -%	- -%	* 100%	* 14%	- -%	- -%	* 42%	- -%	- -%
They talked about me staying, but did not put me under any pressure to stay	11	11	*	-	1	11	5	1	1	11	6	1	2	_	-	_	*	_	_	-	*	-
	449	% 44%	6 24%	-%	100%	44%	44%	46%	43%	44%	48%	46%	60%	-%	-%	-%	46%	-%	-%	-%	54%	-%
They put me under pressure to stay with them	4 179	4 % 17%	1 6 53%	- -%	- -%	4 17%	1 % 9%	1 54%	1 57%	4 17%	1 8%	1 54%	1 40%	* 100%	- -%	- -%	* 40%	- -%	- -%	* 58%	* 46%	* 100%
Can't remember	3 139	3 % 13%	- % -%	- -%	- -%	3 13%	2 % 21%	- -%	- -%	3 13%	2 19%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

### QB39B. Which one of these statements best describes how you felt about the contact you had with your previous supplier?

Base: Those who had contact with their previous supplier once they decided to switch their TV service

	ı	PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		;	SERVICE!	S AT HOME	E
Significance Level: 95%	Total	<b>C&amp;R</b> *a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	<b>C&amp;R</b> ~g	NoT ~h	PAYG ~i	CON- TRACT *j	PAC ~k	C&R ~	<b>TV</b> *m	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE *p
Unweighted total	63	63	3	6	13	-	3	2	3	23	31	-	1	63	52	54	48
Effective Weighted Sample	34	34	2	5	9	-	3	2	2	14	17	-	1	34	33	31	30
Total	25	25	1	3	7	-	1	1	2	11	13	-	*	25	21	24	21
They did not try to persuade me to stay with them	6 26%	6 26%	- -%	* 12%	2 33%	- -%	- -%	- -%	- -%	3 23%	3 27%	- -%	- -%	6 26%	5 5 23%	6 % 25%	6 6 28%
They talked about me staying, but did not put me under any pressure to stay	11 44%	11 44%	1 100%	1 16%	4 57%	- -%	1 46%	1 100%	1 53%	4 35%	7 53%	- -%	- -%	11 44%	9 43%	11 % 45%	9 6 41%
They put me under pressure to stay with them	4 17%	4 17%	- -%	* 10%	1 9%	- -%	1 54%	- -%	1 47%	2 20%	2 16%	- -%	* 100%	4 17%	4 5 20%	4 % 18%	4 6 18%
Can't remember	3 13%	3 13%	- -%	2 61%	- -%	- -%	- -%	- -%	- -%	2 22%	* 4%	- -%	- -%	3 13%	3 5 14%	3 6 12%	3 6 13%

## QB40B. Can you tell me how you felt put under pressure to stay?

Base: Those who felt under pressure to stay with their previous TV service supplier

		ACT	TIONS TA	KEN	;	SWITCHI	ED & CO	VERED		SERV	ICES SW COVER		&	cc	NSIDE	RED & C	OVERE	D	SERV	ICES CO	NSIDERE RED	ED &
			CONSI				BROAD	MOB.	LINE	В	ROAD I	MOB.	IXED LINE			BROAD	MOB.	FIXED LINE		BROAD	MOB.	FIXED LINE
	Total	SWIT- CHED	DERED	HER	BUN- DLE	TV	BAND	PHONE	CALLS	TV B		HONE	CALLS	BUN- DLE	TV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	12	12	2	-	-	12	3	2	2	12	3	2	2	1	-	-	1	-	-	1	1	1
Effective Weighted Sample	8	8	2	-	-	8	3	2	2	8	3	2	2	1	-	-	1	-	-	1	1	1
Total	4	4	1	-	-	4	1	1	1	4	1	1	1	*	-	-	*	-	-	*	*	*
I waited in a queue on the telephone for a long time to tell them I wanted to cancel	1 27%	1 % 27%	- % -%	-	- -%	1 27%	- -%	- -%	1 78%	1 27%	- -%	- -%	1 78%	- -%	- -%	- -%	-	- 0/	- -%	- -%	- -%	- -%

# QB40B. Can you tell me how you felt put under pressure to stay?

Base: Those who felt under pressure to stay with their previous TV service supplier

		TV PROCES S	ВЕ	PROCES	S	MP PRO	CESS	LL PRO	CESS	МО	BILE	CONTRA PRO			SERVICE	S AT HOM	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~g	NoT ~h	PAYG ~i	CON- TRACT ~j	PAC ~k	C&R ~	TV ~m	BROAD BAND ~n	MOB. PHONE ~0	FIXED LINE VOICE ~p
Unweighted total	12	12	-	1	2	-	2	-	1	4	8	-	1	12	11	12	10
Effective Weighted Sample	8	8	-	1	2	-	2	-	1	3	7	-	1	8	7	8	6
Total	4	4	-	*	1	-	1	-	1	2	2	-	*	4	4	4	4
I waited in a queue on the telephone for a long time to tell them I wanted to cancel	1 27%	1 27%	- -%	- -%	- -%	- -%	- -%	- -%	1 100%	1 52%	- % -%	- -%	- -%	1 27%	1 % 289	1 % 27%	1 6 31%

QB41B. Having switched to a new supplier for your TV service with monthly subscription, do you think you are now paying less than before?

Base: Those switched their TV service provider in last 12 months

		AC1	TIONS TAI	KEN	S	SWITCH	HED & CO	VERED		SER	VICES SV COVE		<b>.</b> & C	co	NSIDE	RED & CO	OVEREI	)	SERV	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-		BROAD I	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	~b	~c	~d	е	*f	~g	~h	i	*j	~k	~l	~m	~n	~0	~p	~q	~r	~\$	~t	~u
Unweighted total	87	87	4	-	1	87	33	5	6	87	34	5	7	1	-	1	3	-	-	2	2	1
Effective Weighted Sample	45	45	4	-	1	45	25	4	4	45	26	4	5	1	-	1	3	-	-	2	2	1
Total	37	37	1	-	1	37	19	2	5	37	20	2	6	*	-	*	1	-	-	1	1	*
Yes	27 73%	27 % 73%	1 6 100%	- -%	1 100%	27 73%	13 69%	1 41%	5 100%	27 73%	14 71%	1 41%	6 100%	* 100%	- -%	* 100%	1 100%	- -%	- -%	1 100%	1 100%	* 100%
No	7 20%	7 % 20%	- % -%	- -%	- -%	7 20%	4 6 19%	1 52%	- -%	7 20%	4 18%	1 52%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- %	- -%	- -%
Don't know	3 7%	3 % 7%	- % -%	- -%	- -%	3 7%	2 6 11%	* 7%	- -%	3 7%	2 11%	* 7%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	%	- -%	- -%

## QB41B. Having switched to a new supplier for your TV service with monthly subscription, do you think you are now paying less than before?

Base: Those switched their TV service provider in last 12 months

		TV PROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE!	S AT HOMI	E
Significance Level: 95%	Total	<b>C&amp;R</b> *a	MAC ~b	C&R ~c	<b>NoT</b> ∼d	PAC ~e	C&R ~f	C&R ~a	<b>NoT</b> ∼h	PAYG	CON- TRACT *i	PAC ~k	C&R ~	TV m	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE
Unweighted total	87	63	3	7	19	-	3	2	4	31	46	-	1	87	69	77	66
Effective Weighted Sample	45	34	2	6	14	_	3	2	3	18	24	-	1	45	41	42	39
Total	37	25	1	4	11	-	1	1	5	14	22	-	*	37	30	36	31
Yes	27 73%	17 68%	1 78%	1 36%	10 85%	- -%	1 54%	1 100%	5 100%	9 63%	17 79%	- -%	* 100%	27 73%	23 75%		24 6 77%
No	7 20%	5 21%	* 22%	1 18%	2 15%	- -%	1 46%	- -%	- -%	2 17%	5 20%	- -%	- -%	7 20%	5 5 16%	7 % 19%	4 6 14%
Don't know	3 7%	3 10%	- -%	2 46%	- -%	- -%	- -%	- -%	- -%	3 20% i	* *%	- -%	- -%	3 7%	3 9%	3 % 8%	3 9%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

Prepared by Saville Rossiter-Base: 01727 899 399

## QB42B. How much less do you think you are paying each month?

Base: Those who think they are now paying less for their TV service

		AC1	IONS TAK	EN	8	SWITCH	ED & CO	VERED		SER\	ICES SV		&	cc	NSIDEI	RED & C	OVERED	)	SERVI	CES CO	NSIDERI RED	ED &
	Total	SWIT- CHED	CONSI DERED I	NEIT- HER	BUN- DLE				IXED LINE CALLS		BROAD I F BAND		IXED LINE CALLS	BUN- DLE		BROAD BAND		FIXED LINE CALLS		BROAD BAND		FIXED LINE Calls
Significance Level: 95%	Total	<b>спе</b> в *а	~b	πEK ~C	~d	*e	BAND ∼f	~g	~h	*i	oanu ~j	~k	~	~m	rv ∼n	~0	~p	~q	~r	DAND ∼S	~t	~u
Unweighted total	56	56	4	-	1	56	20	2	6	56	21	2	7	1	-	1	3	-	-	2	2	1
Effective Weighted Sample	30	30	4	-	1	30	16	2	4	30	17	2	5	1	-	1	3	-	-	2	2	1
Total	27	27	1	-	1	27	13	1	5	27	14	1	6	*	-	*	1	-	-	1	1	*
Under £5	4	4	-	-	-	4	3	-	*	4	3	-	*	-	-	-	-	-	-	-	-	-
	159	% 15%	% -%	-%	-%	15%	26%	-%	5%	15%	24%	-%	4%	-%	-%	-%	-%	-%	-%	-%	-%	-%
£5.00-£9.99	7	7	-	-	-	7	4	*	1	7	4	*	1	-	-	-	-	-	-	-	-	-
	27%	% 27%	% -%	-%	-%	27%	31%	42%	12%	27%	28%	42%	10%	-%	-%	-%	-%	-%	-%	-%	-%	-%
£10.00-£14.99	4	4	1	-	-	4	2	-	*	4	2	-	*	*	-	-	1	-	-	*	1	*
	169	% 16%	6 76%	-%	-%	16%	15%	-%	8%	16%	14%	-%	6%	100%	-%	-%	100%	-%	-%	58%	100%	100%
£15.00-£19.99	6	6	*	-	-	6	3	*	-	6	3	*	-	-	-	*	-	-	-	*	-	-
	23%	% 23%	% 24%	-%	-%	23%	24%	58%	-%	23%	22%	58%	-%	-%	-%	100%	-%	-%	-%	42%	-%	-%
£20 or more	*	*	-	-	-	*	-	-	*	*	-	-	*	-	-	-	-	-	-	-	-	-
	2%	% 2%	% -%	-%	-%	2%	-%	-%	7%	2%	-%	-%	6%	-%	-%	-%	-%	-%	-%	-%	-%	-%
Don't know	5	5	-	-	1	5	1	-	3	5	2	-	4	-	-	-	-	-	-	-	-	-
	189	% 18%	% -%	-%	100%	18%	4%	-%	69%	18%	12%	-%	75%	-%	-%	-%	-%	-%	-%	-%	-%	-%

## QB42B. How much less do you think you are paying each month?

Base: Those who think they are now paying less for their TV service

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
Significance Level: 95%	Total	<b>C&amp;R</b> *a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	<b>C&amp;R</b> ~g	<b>NoT</b> ∼h	PAYG ~i	CON- TRACT	PAC ~k	C&R ~	TV *m	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE
Unweighted total	56	43	2	3	14	-	2	2	4	18	32	-	1	56	47	50	45
Effective Weighted Sample	30	23	1	3	11	-	2	2	3	10	18	-	1	30	28	28	27
Total	27	17	1	1	10	-	1	1	5	9	17	-	*	27	23	26	24
Under £5	4 15%	2 10%	1 80%	* 28%	1 13%	- -%	- -%	- -%	* 5%	* 4%	4 21%	- -%	- -%	4 15%	4 5 17%	4 6 15%	4 6 16%
£5.00-£9.99	7 27%	5 29%	* 20%	- -%	3 28%	- -%	* 42%	1 60%	- -%	3 33%	4 23%	- -%	- -%	7 27%	5 5 23%	7 6 27%	7 6 28%
£10.00-£14.99	4 16%	3 15%	- -%	- -%	2 20%	- -%	- -%	* 40%	- -%	2 27%	2 9%	- -%	- -%	4 16%	4 5 17%	4 6 15%	4 6 16%
£15.00-£19.99	6 23%	4 26%	- -%	* 30%	3 28%	- -%	* 58%	- -%	- -%	* 6%	6 32%	- -%	* 100%	6 23%	5 5 20%	6 6 23%	4 6 18%
£20 or more	* 2%	* 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 4%	- -%	- -%	- -%	* 2%	* 5 2%	* 6 1%	* 6 1%
Don't know	5 18%	3 17%	- -%	1 42%	1 11%	- -%	- -%	- -%	4 95%	2 26%	3 15%	- -%	- -%	5 18%	5 5 21%	5 6 18%	5 6 20%

SERVICES SWITCHED &

Table 305

SERVICES CONSIDERED &

QB43B. If you were thinking about changing supplier for your TV service with monthly subscription in the future, has your overall experience of the process made you more likely or less likely to make this change, or has it made no difference?

Base: Those switched their TV service provider in last 12 months

		ACT	TIONS TAK	(EN	5	SWITCH	IED & CO	VERED		OLIV	COVE		, u	CC	ONSIDE	RED & C	OVERE	D	OLIN	COVE		LDQ
			CONSI				22242		FIXED		22042		IXED			22242		FIXED		22242		FIXED
	Total	SWIT- CHED	DERED	NEIT- HER	BUN- DLE		BROAD BAND	MOB. PHONE	LINE CALLS		BROAD I F BAND	MOB. PHONE	LINE CALLS	BUN- DLE		BROAD BAND		LINE CALLS	TV		MOB. PHONE	LINE CALLS
Significance Level: 95%	Total	a	~b	~C	~d	e	*f	~g	~h	i	*j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	87	87	4	-	1	87	33	5	6	87	34	5	7	1	-	1	3	-	-	2	2	1
Effective Weighted Sample	45	45	4	-	1	45	25	4	4	45	26	4	5	1	-	1	3	-	-	2	2	1
Total	37	37	1	-	1	37	19	2	5	37	20	2	6	*	-	*	1	-	-	1	1	*
More likely	8 23	8 % 23%	* % 24%	- -%	1 100%	8 23%	1 8%	- -%	1 12%	8 23%	3 13%	- -%	2 29%	- -%	- -%	* 100%	* 14%	%	- -%	* 42%	- -%	- -%
Made no difference	22 60°		1 % 56%	- -%	- -%	22 60%	13 69%	1 76%	3 63%	22 60%	13 65%	1 76%	3 51%	* 100%	- -%	-%	* 46%	-%	- -%	* % 58%	* 54%	* 100%
Less likely	3 9	3 % 9%	* % 21%	- -%	- -%	3 9%	3 14%	* 17%	- -%	3 9%	3 13%	* 17%	- -%	- -%	- -%	-%	* 40%	%	- -9	- % -%	* 46%	- -%
Don't know	3	3 % 9%	- % -%	- -%	- -%	3 9%	2 9%	* 7%	1 25%	3 9%	2 9%	* 7%	1 20%	- -%	- -%	%	- -%	%	- -9	- % -%	- -%	- -%

QB43B. If you were thinking about changing supplier for your TV service with monthly subscription in the future, has your overall experience of the process made you more likely or less likely to make this change, or has it made no difference?

Base: Those switched their TV service provider in last 12 months

		TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		s	ERVICES	AT HOME	<u>:                                    </u>
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	~b	~c	~d	~e	~f	~g	~h	*i	*j	~k	~	m	*n	*0	*р
Unweighted total	87	63	3	7	19	-	3	2	4	31	46	-	1	87	69	77	66
Effective Weighted Sample	45	34	2	6	14	-	3	2	3	18	24	-	1	45	41	42	39
Total	37	25	1	4	11	-	1	1	5	14	22	-	*	37	30	36	31
More likely	8 23%	8 32%	1 63%	- -%	2 14%	- -%	- -%	- -%	1 29%	4 33%	4 17%	- -%	- -%	8 23%	5 16%	8 23%	6 21%
Made no difference	22 60%	13 52%	1 37%	2 43%	9 83%	- -%	1 100%	1 100%	2 45%	6 44%	15 68%	- -%	* 100%	22 60%	19 64%	21 59%	19 60%
Less likely	3 9%	1 4%	- -%	* 11%	* 3%	- -%	- -%	- -%	- -%	* 1%	3 14%	- -%	- -%	3 9%	3 10%	3 9%	3 9%
Don't know	3 9%	3 12%	- -%	2 46%	- -%	- -%	- -%	- -%	1 26%	3 22% i	* 1%	- -%	- -%	3 9%	3 11%	3 9%	3 10%

SERVICES SWITCHED &

SERVICES CONSIDERED &

QB26C. Once you had decided to switch, did you contact...

Base: Those switched their fixed line broadband provider in last 12 months

		AC	TIONS TAP	(EN		SWITCH	ED & CO	VERED		OLIK	COVE		Ju	CC	ONSIDE	ERED & C	OVERE	D	OLIK	COVE		.D u
			CONSI						FIXED				IXED					FIXED				IXED
	T-1-1	SWIT-	DERED		BUN-			MOB. PHONE	LINE CALLS			MOB. PHONE	LINE CALLS	BUN-	T) /			LINE	<b>T</b> ) (		MOB. PHONE	LINE CALLS
Significance Level: 95%	Total	CHED a	~b	HER ~c	<b>DLE</b> ∼d	*e	BAND f	~g	h	<b>TV</b>   *i	BAND j	~k	ı	DLE ~m	<b>TV</b> ∼n	BAND ~0	~p	~q	<b>TV</b> ∼r	BAND ~s	~t	~u
Unweighted total	373	373	21	-	-	33	373	23	117	33	373	23	117	-	7	-	11	13	6	-	7	8
Effective Weighted Sample	222	222	17	-	-	25	222	17	85	25	222	17	85	-	6	-	9	11	6	-	5	7
Total	149	149	10	-	-	19	149	10	66	19	149	10	66	-	2	-	7	5	2	-	4	3
Both your previous supplier and your new supplier	89 60'		7 % 70%	- -%	- -%	11 60%	89 60%	7 71%	35 53%	11 60%	89 60%	7 71%	35 53%	- -%	2 72%	- % -%	5 79%	4 80%	2 71%	- % -%	2 61%	3 79%
Only your previous supplier	7 4'	7 % 4%	1 % 8%	- -%	- -%	* 2%	7 4%	* 4%	2 4%	* 2%	7 4%	* 4%	2 4%	- -%	* 14%	- % -%	- -%	1 15%	* 14%	- % -%	- -%	* 12%
Only your new supplier	43 29		1 % 11%	- -%	- -%	7 36%	43 29%	2 19%	23 36%	7 36%	43 29%	2 19%	23 36%	- -%	- -%	-%	1 11%	* 6%	- -%	- % -%	1 19%	* 9%
Can't remember	10 7'	10 % 7%	1 % 11%	- -%	- -%	* 2%	10 7%	1 7%	5 7%	* 2%	10 7%	1 7%	5 7%	- -%	* 14%	- 6 -%	1 11%	-	* 14%	- % -%	1 20%	- -%

QB26C. Once you had decided to switch, did you contact...

Base: Those switched their fixed line broadband provider in last 12 months

	_	TV PROCES S	ВВ	PROCESS	<b>S</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		!	SERVICES	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	b	*c	d	~e	~f	~g	*h	İ	j	~k	~l	m	n	0	р
Unweighted total	373	23	117	76	107	6	3	21	79	141	207	5	3	235	373	348	347
Effective Weighted Sample	222	17	49	61	83	5	2	17	60	86	124	4	2	143	222	209	209
Total	149	12	24	36	67	3	2	11	48	54	88	3	2	99	149	142	142
Both your previous supplier and your new supplier	89 60%	11 91%	22 90% d	34 94% d	29 43%	2 78%	2 100%	11 100%	18 39%	31 57%	56 63%	2 75%	2 100%	59 60%	89 60%	86 61%	87 6 61%
Only your previous supplier	7 4%	- -%	2 10%	2 6%	2 3%	* 12%	- -%	- -%	2 5%	* 1%	5 6%	* 13%	- -%	6 6%	7 4%	6 5 4%	6 6 4%
Only your new supplier	43 29%	1 6%	- -%	- -%	30 45% bc	- -%	- -%	- -%	22 46%	21 38% j	20 22%	- -%	- -%	27 27%	43 29%	40 28%	41 6 29%
Can't remember	10 7%	* 3%	- -%	- -%	6 9% bc	* 11%	- -%	- -%	5 10%	2 4%	8 9%	* 12%	- -%	7 7%	10 7%	10 5 7%	9 6%

## QB27C. Did you contact your previous supplier or your new supplier first?

Base: Those who contacted both their previous and new fixed line broadband supplier

		AC1	TIONS TAP	KEN	5	SWITC	HED & CO	VERED		SER	VICES SI COVE		<b>.</b> & C	cc	NSIDE	RED & C	OVEREI	)	SER\	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		IXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	~b	~c	~d	~e	f	~g	*h	~i	j	~k	*	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	246	246	13	-	-	22	246	17	71	22	246	17	71	-	5	-	7	10	4	-	3	6
Effective Weighted Sample	141	141	11	-	-	16	141	12	50	16	141	12	50	-	4	-	6	9	4	-	3	6
Total	89	89	7	-	-	11	89	7	35	11	89	7	35	-	2	-	5	4	2	-	2	3
Previous supplier	35 39%	35 39%	2 % 35%	- -%	- -%	2 21%	35 6 39%	2 32%	15 42%	2 21%	35 39%	2 32%	15 42%	- -%	1 36%	- -%	4 73%	1 31%	1 37%	- % -%	1 37%	1 32%
New supplier	44 50%	44 50%	4 65%	- -%	- -%	6 58%	44 6 50%	4 54%	18 52%	6 58%	44 50%	4 54%	18 52%	- -%	1 64%	- -%	1 27%	3 69%	1 63%	- % -%	1 63%	2 68%
Can't remember	10 11%	10 5 11%	- % -%	- -%	- -%	2 21%	10 6 11%	1 14%	2 7%	2 21%	10 11%	1 14%	2 7%	- -%	- -%	- -%	- -%	- -%	- -%	- 6 -%	- -%	- -%

## QB27C. Did you contact your previous supplier or your new supplier first?

Base: Those who contacted both their previous and new fixed line broadband supplier

		PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOM	E
Significance Level: 95%	Total	<b>C&amp;R</b> ~a	MAC b	C&R *c	<b>NoT</b> *d	PAC ~e	C&R ~f	<b>C&amp;R</b> ~a	NoT *h	PAYG i	CON- TRACT	PAC ~k	C&R ~l	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	246	20	111	71	48	4	3	9 21	37	94	139	3	3	155	246	233	235
Effective Weighted Sample	141	15	46	57	38	3	2	17	28	51	84	3	2	92	141	135	136
Total	89	11	22	34	29	2	2	11	18	31	56	2	2	59	89	86	87
Previous supplier	35 39%	2 18%	9 40%	15 44%	9 30%	1 39%	- -%	6 57%	6 34%	13 41%	20 37%	1 45%	- -%	19 33%	35 39%	33 6 38%	33 6 38%
New supplier	44 50%	6 59%	11 52%	16 48%	16 54%	1 33%	2 100%	5 43%	11 57%	13 43%	30 54%	1 38%	2 100%	33 55%	44 50%	43 6 50%	44 6 51%
Can't remember	10 11%	2 22%	2 8%	3 9%	4 15%	1 28%	- -%	- -%	2 8%	5 16%	5 9%	* 17%	- -%	7 12%	10 11%	10 6 11%	10 6 11%

QB28C. Why did you contact this supplier first?

Base: Those aware who they contacted first once they decided to switch their fixed line broadband service

		ACT	IONS TAI	KEN		SWITCH	HED & CO	VERED		SER	ICES SV			cc	NSIDEF	RED & C	OVERED		SERVI	ICES CON	RED	
		SWIT-	CONSI		BUN-				IXED Line Calls	-			IXED LINE CALLS	BUN-				IXED Line Calls				IXED Line Calls
Significance Level: 95%	Total	CHED a	~b	HER ~c	DLE ~d	TV ∼e	BAND f	~g	*h	<b>TV E</b> ~i	BAND i	~k	*1	DLE ~m	TV E ∼n	BAND ~o	~p	~a	TV I ∼r	BAND ~s	~t	~u
Unweighted total	215	215	13	_	-	17	215	14	64	17	215	14	64	_	5	_	7	10	4	_	3	6
Effective Weighted Sample	122	122	11	_	_	12	122	9	46	12	122	9	46	_	4	_	6	9	4	_	3	6
Total	79	79	7	_	_	9	79	6	33	9	79	6	33	_	2	_	5	4	2	_	2	3
Base for %	79	79	7	-	-	9	79	6	33	9	79	6	33	-	2	_	5	4	2	-	2	3
To find out what I needed to do to make the switch	37 47%	37 6 47%	4 55%	- -%	- -%	3 37%	37 47%	3 52%	17 53%	3 37%	37 47%	3 52%	17 53%	- -%	* 22%	- -%	5 94%	1 34%	* 19%	- -%	2 86%	1 50%
To see what they could offer me	33 41%	33 6 41%	3 45%	- -%	- -%	4 51%	33 41%	2 34%	14 43%	4 51%	33 41%	2 34%	14 43%	- -%	1 64%	- -%	1 12%	2 55%	1 63%	- -%	* 14%	2 62%
To get the code I needed to make the switch	10 13%	10 6 13%	1 5 9%	- -%	- -%	1 13%	10 3 13%	1 11%	4 12%	1 13%	10 13%	1 11%	4 12%	- -%	1 36%	- -%	- -%	1 34%	1 37%	- -%	- -%	- -%
Query/ for information	2 3%	2 % 3%	-%	- -%	- -%	- -%	2 3%	1 10%	- -%	- -%	2 3%	1 10%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
To cancel	2 2%	2 6 2%	-%	- -%	- -%	- -%	2 2%	- -%	1 3%	- -%	2 2%	- -%	1 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Having problems	1 1%	1 6 1%	-%	- -%	- -%	- -%	1 5 1%	- -%	- -%	- -%	1 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Something else	3 3%	3 % 3%	-%	- -%	- -%	- -%	3 3%	- -%	1 2%	- -%	3 3%	- -%	1 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Don't know	6 7%	6 6 7%	- %	- -%	- -%	1 8%	6 5 7%	- -%	5 15%	1 8%	6 7%	- -%	5 15%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

QB28C. Why did you contact this supplier first?

Base: Those aware who they contacted first once they decided to switch their fixed line broadband service

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	b	*c	*d	~e	~f	~g	*h	*i	j	~k	~	m	n	0	р
Unweighted total	215	15	101	64	40	2	3	21	33	77	126	2	3	137	215	203	206
Effective Weighted Sample	122	11	41	52	31	2	2	17	25	42	75	2	2	80	122	116	118
Total	79	8	20	31	25	2	2	11	17	26	51	2	2	52	79	76	77
Base for %	79	8	20	31	25	2	2	11	17	26	51	2	2	52	79	76	77
To find out what I needed to do to make the switch	37 47%	3 35%	10 48%	18 60% d	9 36%	2 100%	* 21%	7 59%	10 56%	11 44%	25 50%	2 100%	* 21%	24 46%	37 47%	36 48%	37 6 48%
To see what they could offer me	33 41%	4 55%	8 37%	12 40%	11 46%	- -%	2 100%	6 52%	6 33%	12 48%	19 38%	- -%	2 100%	26 49%	33 41%	31 6 41%	31 6 41%
To get the code I needed to make the switch	10 13%	1 11%	7 36% cd	1 4%	2 8%	- -%	- -%	2 14%	2 13%	7 26% j	3 7%	- -%	- -%	7 14%	10 13%	10 6 13%	10 % 14%
Query/ for information	2 3%	- -%	1 4%	1 2%	1 4%	- -%	- -%	- -%	- -%	* 1%	2 5%	- -%	- -%	1 1%	2 3%	2 6 3%	2 % 3%
To cancel	2 2%	- -%	- -%	1 2%	1 4%	- -%	- -%	- -%	1 6%	- -%	2 3%	- -%	- -%	1 1%	2 2%	2 6 2%	2 6 2%
Having problems	1 1%	- -%	1 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 1%	- -%	- -%	1 1%	1 19	1 6 1%	1 6 1%
Something else	3 3%	- -%	- -%	1 3%	2 6% b	- -%	- -%	* 3%	* 2%	- -%	3 5%	- -%	- -%	1 1%	3 3%	3 % 3%	3 6 3%
Don't know	6 7%	1 9%	* 2%	2 7%	2 7%	- -%	- -%	1 9%	2 12%	3 11%	3 6%	- -%	- -%	5 9%	6 7%	6 6 8%	6 6 7%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

Prepared by Saville Rossiter-Base: 01727 899 399

## QB29C. How easy or difficult did you find the process of making contact with suppliers in order to make the switch?

Base: Those switched their fixed line broadband provider in last 12 months

		ACT	IONS TAI	KEN	5	SWITCH	IED & CO	VERED		SER	VICES S	WITCHEI RED	<b>.</b> & C	cc	NSIDE	RED & (	COVERED	1	SERVI	ICES CO COVE	NSIDERE RED	ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		IXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS		BROAD		FIXED LINE CALLS
Significance Level: 95%	Total	CHED	- h	HER	DLE ~d	<b>TV</b> *e	BAND		h	TV *:	BAND	~k		DLE		BAND	<b>n</b>		TV I	BAND	4	-41
· ·	0-0	a	~b	~C	~u	-	0=0	~g	11	1	J		1	~m	~n -	~0	~p	~q	~1	~S	~( -	~u
Unweighted total	373	373	21	-	-	33	373	23	117	33	373	23	117	-	7	-	11	13	6	-	7	8
Effective Weighted Sample	222	222	17	-	-	25	222	17	85	25	222	17	85	-	6	-	9	11	6	-	5	7
Total	149	149	10	-	-	19	149	10	66	19	149	10	66	-	2	-	7	5	2	-	4	3
1 - Very difficult	7 59	7 % 5%	-%	- -%	- -%	- -%	7 5%	1 10%	2 3%	- -%	7 5%	1 10%	2 3%	- -%	- -%	-%	1 13%	* 8%	- -%	- -%	- -%	- -%
2	8 5%	8 % 5%	1 5 7%	- -%	- -%	2 13%	8 5%	1 14%	3 4%	2 13%	8 5%	1 14%	3 4%	- -%	- -%	%	* 5%	* 6%	- -%	- -%	* 9%	* 10%
TOTAL DIFFICULT	15 10%	15 % 10%	1 5 7%	- -%	- -%	2 13%	15 10%	2 24%	5 7%	2 13%	15 10%	2 24%	5 7%	- -%	- -%	- -%	1 18%	1 15%	- -%	- -%	* 9%	* 10%
3 - Neither	38 25%	38 % 25%	3 28%	- -%	- -%	2 12%	38 25%	1 7%	20 31%	2 12%	38 25%	1 7%	20 31%	- -%	1 46%	-%	3 44%	1 15%	1 45%	- -%	1 23%	1 22%
4	35 24%	35 % 24%	4 44%	- -%	- -%	5 28%	35 24%	1 9%	13 21%	5 28%	35 24%	1 9%	13 21%	- -%	* 14%	-%	2 22%	3 63%	* 14%	- -%	2 40%	2 69%
5 - Very easy	58 39%	58 % 39%	1 3 10%	- -%	- -%	8 43%	58 39%	5 56%	27 41%	8 43%	58 39%	5 56%	27 41%	- -%	1 26%	-%	* 5%	* 7%	1 27%	- -%	* 9%	- -%
TOTAL EASY	93 63%	93 % 63%	5 54%	- -%	- -%	13 71%	93 63%	6 65%	40 62%	13 71%	93 63%	6 65%	40 62%	- -%	1 40%	- %	2 27%	4 70%	1 41%	- -%	2 49%	2 69%
Don't know	3 29	3 % 2%	1 5 11%	- -%	- -%	1 3%	3 2%	* 3%	*	1 3%	3 2%	* 3%	*	- -%	* 14%	%	1 11%	- -%	* 14%	- -%	1 20%	- -%

## QB29C. How easy or difficult did you find the process of making contact with suppliers in order to make the switch?

Base: Those switched their fixed line broadband provider in last 12 months

	ı	TV PROCES S	ВВ	PROCESS	;	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE!	S AT HOMI	E
Significance Level: 95%	- Total	C&R ~a	MAC b	C&R *c	NoT	PAC	C&R ~f	C&R	NoT *h	PAYG	CON- TRACT	PAC ~k	C&R ~l	ΤV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	373	~a 23	117	76	u 107	~e 6	3	~g 21	79	141	207	~k 5	3	m 235	n 373	o 348	р 347
Effective Weighted Sample	222	23 17	49	61	83	5	2	17	60	86	124	4	2	143	222	209	209
Total	149	12	24	36	67	3	2	11	48	54	88	3	2	99	149	142	142
1 - Very difficult	7 5%	- -%	* 2%	4 12% bd	1 2%	1 30%	- -%	1 8%	1 2%	3 6%	4	1 34%	- -%	3 3%	7	7	7
2	8 5%	1 6%	2 8%	2 6%	1 2%	- -%	- -%	1 9%	1 2%	3 5%	5 5%	- -%	- -%	4 4%	8 5 5%	7 % 5%	8 6 5%
TOTAL DIFFICULT	15 10%	1 6%	2 10%	6 18% d	2 4%	1 30%	- -%	2 17%	2 4%	6 11%	9 10%	1 34%	- -%	7 7%	15 10%	14 6 10%	15 6 10%
3 - Neither	38 25%	2 15%	6 26%	14 39% d	12 18%	* 12%	* 21%	5 45%	12 24%	12 23%	23 26%	13%	* 21%	27 28%	38 5 25%	36 % 25%	36 6 25%
4	35 24%	5 44%	7 29%	8 23%	15 22%	* 11%	- -%	2 19%	11 24%	11 21%	22 25%	* 12%	- -%	24 25%	35 5 24%	33 6 23%	33 6 23%
5 - Very easy	58 39%	4 35%	8 35%	8 21%	37 56% bc	1 48%	1 79%	2 19%	23 47%	23 43%	33 37%	1 41%	1 79%	37 38%	58 39%	56 % 39%	57 6 40%
TOTAL EASY	93 63%	9 80%	16 64% c	16 44%	52 77% c	2 58%	1 79%	4 37%	34 71%	34 64%	55 62%	1 53%	1 79%	62 63%	93 63%	89 63%	90 63%
Don't know	3 2%	- -%	- -%	- -%	1 1%	- -%	- -%	- -%	- -%	1 3%	2 2%	- -%	- -%	3 3%	3 2%	3 6 2%	2 6 1%

#### QB30C. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those switched their fixed line broadband provider in last 12 months

		ACT	IONS TAK	KEN	5	SWITCH	HED & CC	VERED		SER	VICES SI COVE		D &	co	NSIDE	RED & C	OVERED	)	SERV	VICES COI		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	~b	~C	~d	*e	f	~g	h	*i	j	~k	I	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	373	373	21	-	-	33	373	23	117	33	373	23	117	-	7	-	11	13	6	-	7	8
Effective Weighted Sample	222	222	17	-	-	25	222	17	85	25	222	17	85	-	6	-	9	11	6	-	5	7
Total	149	149	10	-	-	19	149	10	66	19	149	10	66	-	2	-	7	5	2	-	4	3
Yes	15 10%	15 5 10%	1 5 9%	- -%	- -%	1 3%	15 6 10%	2 25%	6 9%	1 3%	15 10%	2 25%	6 9%	- -%	* 14%	- -%	- -%	2 35%	* 14%	-%	- -%	1 16%
No	125 84%	125 84%	8 80%	- -%	- -%	17 94%	125 6 84%	7 75%	55 83%	17 94%	125 84%	7 75%	55 83%	- -%	2 72%	- -%	6 89%	3 65%	2 72%	-%	3 80%	3 84%
Don't know	9 6%	9 6%	1 5 11%	- -%	- -%	1 3%	9 6 6%	- -%	5 7%	1 3%	9 6%	- -%	5 7%	- -%	* 14%	- -%	1 11%	- -%	* 14%	%	1 20%	- -%

## QB30C. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those switched their fixed line broadband provider in last 12 months

	I	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		S	ERVICES	AT HOMI	Ε
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	b	*c	d	~e	~f	~g	*h	i	j	~k	~	m	n	0	р
Unweighted total	373	23	117	76	107	6	3	21	79	141	207	5	3	235	373	348	347
Effective Weighted Sample	222	17	49	61	83	5	2	17	60	86	124	4	2	143	222	209	209
Total	149	12	24	36	67	3	2	11	48	54	88	3	2	99	149	142	142
Yes	15 10%	1 5%	2 6%	6 16%	6 9%	2 66%	- -%	2 20%	3 6%	3 6%	11 13%	2 74%	- -%	10 10%	15 10%	14 10%	14 5 10%
No	125 84%	11 92%	22 92%	28 79%	57 85%	1 34%	2 100%	8 72%	42 88%	48 89%	71 80%	1 26%	2 100%	82 83%	125 84%	119 83%	120 84%
Don't know	9 6%	* 3%	* 2%	2 4%	4 6%	- -%	- -%	1 8%	3 6%	3 5%	6 7%	- -%	- -%	7 7%	9 6%	9 7%	8

#### QB30B. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those who have switched their TV service supplier in last 12 months (including those with TV in a bundle of services)

		ACT	IONS TAP	KEN	,	SWITCH	HED & CO	VERED		SER	VICES SV COVE		) &	co	NSIDE	RED & CO	OVERED	)	SERV	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		IXED LINE CALLS		BROAD I		IXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	~b	~C	*d	е	*f	~g	~h	i	j	~k	*	~m	~n	~0	~p	~q	~r	~\$	~t	~u
Unweighted total	155	155	10	-	69	87	33	12	7	155	93	19	72	1	-	1	10	-	-	2	8	1
Effective Weighted Sample	92	92	8	-	53	45	25	9	4	92	73	13	55	1	-	1	8	-	-	2	7	1
Total	107	107	7	-	71	37	19	7	5	107	74	16	73	*	-	*	8	-	-	1	7	*
Yes	9 8%	9 % 8%	%	- -%	5 7%	3 9%	1 8%	- -%	1 27%	9 8%	7 9%	1 5%	6 8%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%
No	96 90%	96 % 90%	7 5 100%	- -%	64 90%	33 89%	17 6 90%	7 98%	4 73%	96 90%	65 88%	15 94%	66 90%	* 100%	- -%	* 100%	8 100%	- -%	- -%	1 5 100%	7 100%	* 100%
Don't know	2 2%	2 % 2%	- %	- -%	2 2%	1 2%	* 6 2%	* 2%	- -%	2 2%	2 3%	* 1%	2 2%	- -%	- -%	- -%	- -%	- -%	- -%	- %	- -%	- -%

## QB30B. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those who have switched their TV service supplier in last 12 months (including those with TV in a bundle of services)

		PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOM	E
Significance Level: 95%	Total	C&R a	MAC ~b	C&R ~c	NoT *d	PAC ~e	C&R ~f	<b>C&amp;R</b> ~g	<b>NoT</b> *h	PAYG	CON- TRACT *j	PAC ~k	C&R ~	TV m	BROAD BAND n	MOB. PHONE	FIXED LINE VOICE
Unweighted total	155	108	7	26	47	7	6	23	40	62	78	3	2	155	128	140	133
Effective Weighted Sample	92	61	6	19	39	6	3	17	33	42	49	3	2	92	87	91	85
Total	107	73	6	20	41	8	4	19	48	47	50	3	1	107	84	97	100
Yes	9 8%	8 11%	1 18%	2 10%	3 7%	1 10%	- -%	2 12%	3 5%	3 7%	5 10%	- -%	- -%	9 8%	9 5 10%	8 % 9%	8 % 8%
No	96 90%	64 88%	5 82%	18 90%	38 93%	7 90%	4 100%	17 88%	45 95%	42 89%	45 89%	3 100%	1 100%	96 90%	74 5 87%	86 6 89%	89 89%
Don't know	2 2%	1 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 3%	1 2%	- -%	- -%	2 2%	2 3%	2 6 2%	2 % 2%

#### QB30C. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those who have switched their fixed line broadband supplier in last 12 months (including those with broadband in a bundle of services)

		AC1	TIONS TAI	KEN	s	SWITCI	HED & CO	VERED		SER	VICES SV COVE		D &	co	NSIDEI	RED & C	OVERED	)	SERV	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		IXED LINE CALLS		BROAD I		FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	~b	~c	d	*e	f	*g	h	i	j	*k	I	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	489	489	29	-	116	34	373	34	118	93	489	42	228	-	8	-	19	13	7	-	14	8
Effective Weighted Sample	300	300	22	-	88	26	222	25	86	73	300	28	167	-	5	-	16	11	5	-	12	7
Total	235	235	18	-	86	20	149	17	66	74	235	25	148	-	4	-	16	5	4	-	11	3
Yes	25 11%	25 6 11%	1 6 5%	- -%	11 12%	1 3%	15 6 10%	3 20%	6 9%	6 8%	25 11%	4 16%	16 11%	- -%	* 8%	- -%	- -%	2 35%	* 9%	- % -%	- -%	1 16%
No	198 84%	198 6 84%	16 6 89%	- -%	74 85%	18 94%	125 6 84%	14 80%	55 83%	66 89%	198 84%	21 83%	126 85%	- -%	3 83%	- -%	15 95%	3 65%	3 83%	- % -%	10 93%	3 84%
Don't know	11 5%	11 5%	1 6 6%	- -%	2 2%	1 3%	9 6 6%	- -%	5 7%	2 3%	11 5%	*	7 4%	- -%	* 9%	- -%	1 5%	- -%	* 9%	- 6 -%	1 7%	- -%

## QB30C. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those who have switched their fixed line broadband supplier in last 12 months (including those with broadband in a bundle of services)

	P	PROCES	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		s	ERVICES	AT HOME	
0: '5	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	b	С	d	~e	~†	*g	h	ı	J	~k	~	m	n	0	р
Unweighted total	489	61	125	109	161	16	5	57	135	199	264	10	4	323	489	463	462
Effective Weighted Sample	300	46	53	79	130	13	3	40	109	123	164	8	3	206	300	287	287
Total	235	46	31	58	118	11	4	34	101	97	130	6	2	173	235	227	228
Yes	25 11%	5 11%	3 9%	9 15%	11 9%	3 24%	- -%	6 17%	7 7%	8 9%	16 13%	2 33%	- -%	20 12%	25 11%	25 11%	25 11%
No	198 84%	40 87%	28 90%	48 82%	103 87%	9 76%	4 100%	27 80%	91 90%	85 87%	106 82%	4 67%	2 100%	144 84%	198 84%	191 84%	193 85%
Don't know	11 5%	1 2%	* 1%	2 3%	4 3%	- -%	- -%	1 3%	3 3%	4 4%	7 6%	- -%	- -%	8 5%	11 5%	11 5%	10 5%

#### QB30D. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those who have switched their mobile phone network supplier in last 12 months (including those with mobile in a bundle of services)

		ACT	TIONS TAI	KEN	,	SWITC	HED & CO	OVERED		SER	VICES S' COVE		D &	cc	NSIDE	RED & CO	OVERED	)	SER\	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD I	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	~b	~c	~d	~e	~f	g	~h	~i	*j	k	*	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	351	351	23	-	21	5	23	341	21	19	42	351	39	13	7	7	-	4	11	12	-	11
Effective Weighted Sample	125	125	12	-	15	4	17	119	14	13	28	125	25	6	4	6	-	2	6	10	-	6
Total	163	163	18	-	18	2	10	152	11	16	25	163	27	8	3	4	-	5	9	8	-	11
Yes	11 79	11 6 7%	1 6 5%	- -%	2 10%	1 41%	2 % 25%	11 7%	1 10%	1 9%	4 16%	11 7%	3 10%	* 6%	- -%	1 12%	- -%	- -%	* 5%	1 6 7%	- -%	* 4%
No	149 92%		16 % 91%	- -%	16 90%	1 52%	7 % 75%	140 92%	10 89%	14 90%	21 83%	149 92%	25 90%	7 94%	2 88%	4 80%	- -%	5 100%	8 91%	7 % 89%	- -%	11 96%
Don't know	2 19	2 6 19	1 6 4%	- -%	* 1%	* 79	- % -%	2 1%	* 1%	* 1%	*	2 1%	*	- -%	* 12%	* 8%	- -%	- -%	* 4%	* 5%	- -%	- -%

## QB30D. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those who have switched their mobile phone network supplier in last 12 months (including those with mobile in a bundle of services)

	F	PROCES S	ВВ	PROCESS	;	MP PRO	CESS	LL PRO	CESS	MOB	ILE	CONTRA PROC		:	SERVICES	S AT HOMI	E
Significance Level: 95%	Total	<b>C&amp;R</b> ~a	MAC ~b	C&R ~c	<b>NoT</b> ∼d	PAC e	C&R f	<b>C&amp;R</b> ~g	NoT ~h	PAYG i	CON- TRACT	PAC *k	C&R *	TV m	BROAD BAND n	MOB. PHONE	FIXED LINE VOICE
Unweighted total	351	13	11	12	14	106	93	14	22	132	219	70	73	231	273	351	304
Effective Weighted Sample	125	9	7	7	13	39	27	9	15	48	77	26	21	79	114	125	99
Total	163	12	3	8	12	48	40	10	16	63	100	34	29	94	72	163	119
Yes	11 7%	1 13%	- -%	1 10%	2 20%	4 8%	4 9%	1 7%	1 6%	3 4%	9 9%	3 9%	2 7%	8 9%	7 5 9%	11 5 7%	7 6%
No	149 92%	10 87%	3 100%	7 90%	10 80%	44 92%	36 91%	9 93%	15 94%	59 94%	90 90%	31 91%	27 93%	84 89%	63 6 88%	149 5 92%	110 6 92%
Don't know	2 1%	- -%	- -%	- -%	- -%	* *%	* *%	- -%	- -%	1 2%	1 1%	- -%	* *%	2 2%	2 3%	2	2 6 1%

#### QB30E. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those who have switched their fixed line phone supplier in last 12 months (including those with fixed line phone in a bundle of services

		ACT	IONS TAK	EN	5	SWITCH	IED & CO	VERED		SER	VICES SV COVE		D &	CC	ONSIDEI	RED & CO	OVERED	)	SERV	ICES CO	NSIDERI RED	ED &
	Total	SWIT- CHED	CONSI DERED N	NEIT- HER	BUN- DLE		BROAD BAND		LINE CALLS		BROAD I F BAND	MOB.	IXED LINE CALLS	BUN- DLE		BROAD I BAND	MOB.	FIXED LINE CALLS		BROAD BAND		IXED LINE CALLS
Significance Level: 95%	rotai	а	~b	~c	d	~e	f	*g	h	*i	j	*k	1	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	335	335	17	-	120	7	117	31	216	72	228	39	335	1	2	4	15	-	2	3	12	-
Effective Weighted Sample	225	225	14	-	85	5	85	22	142	55	167	25	225	1	1	4	13	-	1	3	11	-
Total	243	243	13	-	98	6	66	18	145	73	148	27	243	1	2	1	14	-	2	1	10	-
Yes	21 9%	21 9%	%	- -%	10 10%	1 20%	5 7%	3 15%	12 8%	5 7%	14 10%	3 12%	21 9%	- -%	- -%	- -%	1 5%	- -%	- -%	- -%	- -%	- -%
No	209 86%	209 86%	13 97%	- -%	87 88%	5 80%	54 83%	15 84%	122 84%	66 90%	126 85%	24 87%	209 86%	1 100%	2 100%	1 100%	13 92%	- -%	2 100%	1 100%	10 96%	- -%
Don't know	13 5%	13 5%	3%	- -%	2 2%	- -%	7 10%	* 1%	11 8%	2 2%	8 6%	* 1%	13 5%	- -%	- -%	- -%	* 3%	- -%	- -%	- -%	* 4%	- -%

## QB30E. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those who have switched their fixed line phone supplier in last 12 months (including those with fixed line phone in a bundle of services

	P	PROCES	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		,	SERVICES	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	*b	*c	d	~e	~†	*g	h	İ	j	~k	~	m	n	0	р
Unweighted total	335	48	31	59	102	14	10	75	206	161	161	8	7	230	298	322	335
Effective Weighted Sample	225	35	23	41	85	10	5	52	150	113	109	6	4	157	211	221	225
Total	243	50	16	34	83	12	7	49	173	118	109	5	4	172	193	227	243
Yes	21 9%	5 9%	- -%	5 15%	7 9%	1 6%	2 24%	9 19% h	10 6%	9 8%	11 10%	- -%	2 45%	14 8%	17 9%	20 % 9%	21 % 9%
No	209 86%	44 89%	16 100% c	28 80%	72 87%	11 94%	5 76%	38 77%	155 90% g	106 90%	88 81%	5 100%	2 55%	147 85%	165 86%	194 % 85%	209 % 86%
Don't know	13 5%	1 1%	- -%	2 5%	4 5%	- -%	- -%	2 4%	8 4%	3 3%	10 9%	- -%	- -%	11 7%	11 6%	13 6 6%	13 6 5%

QB31C. How much did you have to pay to leave your contract?

Base : Those who had to pay a charge to leave the contract for their fixed line broadband service

		ACT	IONS TAI	KEN	;	SWITCH	HED & CO	VERED		SERV	ICES S	WITCHED RED	&	CC	ONSIDE	RED & (	OVERED	)	SERV	ICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS	E	BROAD		IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD	MOB.	FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV E	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		*a	~b	~C	~d	~e	*f	~g	~h	~i	<b>*</b> j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	49	49	2	-	16	1	33	5	11	8	49	6	26	-	1	-	-	4	1	-	-	1
Effective Weighted Sample	36	36	2	-	13	1	23	4	9	7	36	5	22	-	1	-	-	4	1	-	-	1
Total	25	25	1	-	11	1	15	3	6	6	25	4	16	-	*	-	-	2	*	-	-	1
Up to £19.99	2 9%	2 6 9%	- -%	- -%	- -%	- -%	2 16%	2 52%	- -%	- -%	2 9%	2 42%	- -%	- -%	- -%	- -%	- -%	* 21%	- -%	- -%	- -%	- -%
£20.00-£29.99	4 15%	4 6 15%	- -%	- -%	- -%	- -%	4 26%	* 10%	2 32%	- -%	4 15%	* 8%	2 12%	- -%	- -%	- -%	- -%	* 18%	- -%	- -%	- -%	- -%
£30.00-£39.99	2 9%	2 % 9%	- -%	- -%	- -%	- -%	2 16%	- -%	1 21%	- -%	2 9%	- -%	1 8%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
£40.00-£49.99	1 6%	1 6 6%	1 100%	- -%	- -%	- -%	1 10%	* 10%	- -%	- -%	1 6%	* 8%	- -%	- -%	* 100%	- -%	- -%	1 29%	* 100%	- -%	- -%	1 100%
£50.00-£59.99	1 4%	1 6 4%	- -%	- -%	- -%	- -%	1 6%	- -%	* 5%	- -%	1 4%	- -%	* 2%	- -%	- -%	- -%	- -%	1 31%	- -%	- -%	- -%	- -%
£60 or more	2 7%	2 % 7%	- -%	- -%	- -%	- -%	2 13%	- -%	2 30%	- -%	2 7%	- -%	2 12%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Don't know	2 8%	2 % 8%	- -%	- -%	- -%	1 100%	2 13%	- -%	1 12%	1 9%	2 8%	- -%	1 5%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

QB31C. How much did you have to pay to leave your contract?

Base : Those who had to pay a charge to leave the contract for their fixed line broadband service

	P	TV ROCES S	ВВ	PROCESS	;	MP PRO	CESS	LL PROC	CESS	MOE	BILE	CONTRA PROCI		5	SERVICES	S AT HOME	<b>.</b>	
	— Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	ΤV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE	
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	*m	*n	*0	*p	
Unweighted total	49	7	9	17	16	4	-	11	10	16	29	3	-	39	49	45	45	
Effective Weighted Sample	36	6	4	14	14	4	-	9	9	13	22	3	-	29	36	35	35	
Total	25	5	3	9	11	3	-	6	7	8	16	2	-	20	25	25	25	
Up to £19.99	2 9%	- -%	* 8%	1 9%	1 12%	2 62%	- -%	- -%	- -%	* 5%	2 11%	2 84%	- -%	1 7%	2 9%	2 5 9%	2 9%	
£20.00-£29.99	4 15%	- -%	* 5%	2 19%	1 10%	* 12%	- -%	* 6%	1 19%	* 4%	3 21%	* 16%	- -%	4 19%	4 15%	4 5 15%	4 15%	
£30.00-£39.99	2 9%	- -%	- -%	1 11%	1 12%	- -%	- -%	* 5%	* 5%	1 11%	1 8%	- -%	- -%	1 5%	2 9%	2 5 9%	2 9%	
£40.00-£49.99	1 6%	- -%	* 12%	* 4%	1 8%	- -%	- -%	- -%	- -%	* 4%	1 5%	- -%	- -%	1 6%	1 6%	1 5 5%	1 5%	
£50.00-£59.99	1 4%	- -%	* 13%	- -%	1 5%	- -%	- -%	- -%	* 5%	1 11%	- -%	- -%	- -%	1 5%	1 4%	1 5 4%	1 4%	
£60 or more	2 7%	- -%	- -%	1 9%	1 9%	- -%	- -%	1 14%	1 15%	- -%	2 11%	- -%	- -%	1 4%	2 7%	2 5 7%	2 7%	
Don't know	2 8%	1 11%	1 23%	1 15%	- -%	- -%	- -%	1 13%	- -%	- -%	2 12%	- -%	- -%	1 6%	2 8%	2 8 8%	2 8%	

#### QB32C. Which of these best describes when you were told about the cancellation charge?

Base : Those who had to pay a charge to leave the contract for their fixed line broadband service

		ACT	IONS TA	KEN	;	SWITCI	HED & CO	VERED		SER	VICES S COVE	WITCHEI	D &	C	ONSIDE	RED &	COVEREI	)	SERV	ICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD	-	LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD	MOB.	FIXED LINE CALLS
0	Total	CHED		HER	DLE	TV	BAND				BAND			DLE		BAND			TV	BAND		
Significance Level: 95%		*a	~b	~C	~d	~e	ît.	~g	~h	~i	^J	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	49	49	2	-	16	1	33	5	11	8	49	6	26	-	1	-	-	4	1	-	-	1
Effective Weighted Sample	36	36	2	-	13	1	23	4	9	7	36	5	22	-	1	-	-	4	1	-	-	1
Total	25	25	1	-	11	1	15	3	6	6	25	4	16	-	*	-	-	2	*	-	-	1
Only after I had agreed to switch the service over	5 19%	5 6 19%	-%	- -%	- -%	1 100%	5 33%	- -%	3 47%	1 9%	5 19%	- -%	3 18%	- -%	- -%	-%	- % -%	- -%	- -%	- -%	- -%	- -%
When I first contacted my previous supplier about cancelling their service	4 16%	4 6 16%	1 100%	- -%	- -%	- -%	4 5 28%	1 28%	1 24%	- -%	4 16%	1 23%	1 9%	- -%	* 100%	- -%	- % -%	1 29%	* 100%	- -%	- -%	1 100%
When I first contacted the new supplier about using the service	3 12%	3 6 12%	%	- -%	- -%	- -%	3 5 21%	- -%	2 29%	- -%	3 12%	- -%	2 12%	- -%	- -%	%	- % -%	* 18%	- -%	- -%	- -%	- -%
I already knew from the information I was given when I first took the service	2 7%	2 6 7%	%	- -%	- -%	- -%	2 5 13%	1 24%	- -%	- -%	2 7%	1 19%	- -%	- -%	- -%	-%	- % -%	1 52%	- -%	- -%	- -%	- -%
At a later point, but before I agreed to switch over	*	*		-	-	-	*	*	-	-	*	*	-	-	-			-	-	-		-
	19	6 1%	-%	-%	-%	-%	2%	10%	-%	-%	1%	8%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%
Can't remember  Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u	* 2%	* 6 2%	-%	- -%	- -%	- -%	3%	* 10%	- -%	- -%	* 2%	* 8%	- -%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%

# QB32C. Which of these best describes when you were told about the cancellation charge?

Base : Those who had to pay a charge to leave the contract for their fixed line broadband service

	I	TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		<b>;</b>	SERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	*m	*n	*0	*p
Unweighted total	49	7	9	17	16	4	-	11	10	16	29	3	-	39	49	45	45
Effective Weighted Sample	36	6	4	14	14	4	-	9	9	13	22	3	-	29	36	35	35
Total	25	5	3	9	11	3	-	6	7	8	16	2	-	20	25	25	25
Only after I had agreed to switch the service over	5 19%	1 11%	* 16%	3 33%	1 9%	- -%	- -%	1 18%	1 12%	1 15%	3 21%	- -%	- -%	3 14%	5 19%	5 % 19%	5 6 19%
When I first contacted my previous supplier about cancelling their service	4 16%	- -%	* 15%	2 22%	2 16%	1 34%	- -%	1 20%	* 5%	1 8%	3 21%	1 46%	- -%	3 16%	4 16%	4 % 17%	4 6 17%
When I first contacted the new supplier about using the service	3 12%	- -%	1 25%	* 4%	2 20%	- -%	- -%	- -%	2 26%	- -%	3 17%	- -%	- -%	2 9%	3 12%	3 % 11%	3 6 11%
I already knew from the information I was given when I first took the service	2 7%	- -%	* 2%	1 9%	1 9%	1 28%	- -%	- -%	- -%	1 11%	1 5%	1 38%	- -%	2 9%	2 7%	2 % 7%	2 % 7%
At a later point, but before I agreed to switch over	*	- 0/	- 0/	- 0/	- 0/	*	- 0/	- 0/	- 0/	- 0/	*	* 4C0/	- 0/	*	*	*	*
Can't remember	1% *	-% -	-% *	-% -	-% *	12% -	-% -	-% -	-% -	-% *	*	16% -	-% -	2% *	*	*	*
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p	2%	-%	2%	-%	3%	-%	-%	-%	-%	1%	2%	-%	-%	2%	2%	% 2%	% 2%

Prepared by Saville Rossiter-Base: 01727 899 399

#### QB33C. Would you have still decided to switch if you had known that you would have to pay a cancellation charge to your previous supplier?

Base: Those who were told about the cancellation charge at a later point or after they agreed to switch their fixed line broadband service

	AC <sup>-</sup>	TIONS TA	KEN	5	SWITCH	IED & CC	VERED		SER\	ICES SI	WITCHEI RED	8 (	CO	NSIDE	RED & C	OVERE	D	SER	VICES CO COVE		ED &
	SWIT-	CONSI DERED	NEIT-	BUN-				FIXED LINE CALLS				IXED LINE CALLS	BUN-			MOB.	FIXED LINE CALLS				FIXED LINE CALLS
Total Significance Level: 95%	CHED ~a	~h	HER ∼c	<b>DLE</b> ∼d	<b>TV</b> ~e	BAND ~f	~a	~h	TV I ∼i	BAND ∼i	~k	~	<b>DLE</b> ∼m	TV ∼n	BAND ~0	~p	~a	TV ∼r	BAND ~s	~t	~u
		D	C	u	1	11	9	6	1	J 11	1	6	""	"	O	Р	Ч		3		u
Unweighted total 11	11	-	-	-	ı	11	ı	О	I	11	I	О	-	-	-	-	-	-	-	-	-
Effective Weighted Sample 9	9	-	-	-	1	9	1	5	1	9	1	5	-	-	-	-	-	-	-	-	-
Total 5	5	-	-	-	1	5	*	3	1	5	*	3	-	-	-	-	-	-	-	-	-
Yes 5	5	-	-	-	-	5	*	3	-	5	*	3	-	-	-	-	-	-	-	-	-
89	% 89%	<b>6</b> -%	-%	-%	-%	89%	100%	100%	-%	89%	100%	100%	-%	-%	-%	-%	-%	-%	6 -%	-%	-%
Don't know 1	1	-	-	-	1	1	-	-	1	1	-	-	-	-	-	-	-	-	-	-	-
111	% 119	<b>6</b> -%	-%	-%	100%	11%	-%	-%	100%	11%	-%	-%	-%	-%	-%	-%	-%	-%	<b>6</b> -%	-%	-%

# QB33C. Would you have still decided to switch if you had known that you would have to pay a cancellation charge to your previous supplier?

Base: Those who were told about the cancellation charge at a later point or after they agreed to switch their fixed line broadband service

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	МОІ	BILE	CONTR/ PROC			SERVICE	S AT HOM	E
Cignificance Level: QE9/	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND		FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~	~g	~h	~	~j	~k	~	~m	~n	~0	~p
Unweighted total	11	1	2	6	1	1	-	2	2	2	9	1	-	8	11	11	11
Effective Weighted Sample	9	1	1	5	1	1	-	2	2	2	7	1	-	7	9	9	9
Total	5	1	*	3	1	*	-	1	1	1	4	*	-	3	5	5	5
Yes	5 89%	-%	* 100%	2 81%	1 100%	* 100%	- -%	1 100%	1 100%	1 100%	3 86%	* 100%	- -%	3 82%	5 899	5 % 89%	5 % 89%
Don't know	1 11%	1 100%	- -%	1 19%	- -%	- -%	- -%	- -%	- -%	- -%	1 14%	- -%	- -%	1 18%	1 6 119	1 % 11%	1 % 11%

SERVICES SWITCHED &

SERVICES CONSIDERED &

## QB34C. When you were in contact with your previous supplier, did they make you any kind of offer to stay with them?

Base: Those who had contact with their previous supplier once they decided to switch their fixed line broadband service

		ACT	IONS TAP	KEN	5	SWITCH	ED & CO	VERED		OLIN	COVE		Ju	CC	ONSIDER	RED & C	OVERED	)	OLIV	COVE		.D Q
			CONSI				BROAD	MOB.	FIXED LINE	ı	BROAD I	MOB.	LINE		!	BROAD	MOB.	FIXED LINE		BROAD	MOB.	FIXED LINE
	Total	SWIT- CHED	DERED	NEIT- Her	BUN- DLE	TV	BAND	PHONE	CALLS	TV I	F Band	PHONE	CALLS	BUN- DLE	TV I	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS
Significance Level: 95%		а	~b	~C	~d	~e	f	~g	*h	~i	j	~k	*	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	262	262	15	-	-	23	262	18	75	23	262	18	75	-	6	-	7	12	5	-	3	7
Effective Weighted Sample	153	153	12	-	-	17	153	12	54	17	153	12	54	-	5	-	6	11	5	-	3	6
Total	96	96	7	-	-	12	96	7	37	12	96	7	37	-	2	-	5	5	2	-	2	3
Yes they made me an offer which I listened to	19 20%	19 % 20%	2 3 23%	- -%	- -%	2 17%	19 20%	2 26%	8 22%	2 17%	19 20%	2 26%	8 22%	- -%	1 33%	- -%	* 6%	2 50%	1 31%	-%	- -%	1 34%
They wanted to make me an offer, but I wasn't interested in listening to it	24 25%	24 % 25%	1 5 17%	- -%	- -%	3 29%	24 25%	2 25%	8 22%	3 29%	24 25%	2 25%	8 22%	- -%	* 18%	- -%	3 50%	*	* 18%	%	1 37%	- -%
No, they didn't make me an offer	47 49%	47 6 49%	5 61%	- -%	- -%	5 41%	47 49%	3 48%	19 52%	5 41%	47 49%	3 48%	19 52%	- -%	1 49%	- -%	2 44%	2 42%	1 51%	-%	1 63%	2 66%
Can't remember	5 5%	5 % 5%	- %	- -%	- -%	2 13%	5 5%	* 1%	1 4%	2 13%	5 5%	* 1%	1 4%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%

## QB34C. When you were in contact with your previous supplier, did they make you any kind of offer to stay with them?

Base: Those who had contact with their previous supplier once they decided to switch their fixed line broadband service

		PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC			SERVICE:	S AT HOM	E
Significance Level: 95%	Total	C&R ~a	MAC b	<b>C&amp;R</b> *c	NoT *d	PAC ~e	C&R ~f	C&R ~g	NoT *h	PAYG i	CON- TRACT	PAC ~k	C&R ~	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	262	20	117	76	53	5	3	21	41	96	150	4	3	168	262	246	248
Effective Weighted Sample	153	15	49	61	41	4	2	17	31	52	93	3	2	102	153	145	146
Total	96	11	24	36	31	3	2	11	21	31	61	2	2	65	96	92	93
Yes they made me an offer which I listened to	19 20%	2 16%	8 31% c	5 15%	6 18%	* 13%	* 21%	2 14%	6 29%	6 20%	13 21%	* 15%	* 21%	16 25%	19 6 20%		19 % 20%
They wanted to make me an offer, but I wasn't interested in listening to it	24 25%	3 24%	5 21%	11 31%	7 23%	1 34%	- -%	2 21%	5 24%	7 21%	16 26%	1 38%	- -%	12 19%	24 6 25%	22 % 24%	23 % 25%
No, they didn't make me an offer	47 49%	5 45%	11 44%	17 47%	17 55%	1 53%	1 79%	7 65%	9 41%	15 48%	31 51%	1 47%	1 79%	33 51%	47 49%	46 6 50%	46 6 50%
Can't remember	5 5%	2 14%	1 4%	2 7%	1 3%	- -%	- -%	- -%	1 6%	3 11%	2 3%	- -%	- -%	3 5%	5 5%	5 % 6%	5 6 5%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

Prepared by Saville Rossiter-Base: 01727 899 399

## QB35C. How did this offer compare to the package or plan you already had with them and the price you paid?

Base: Those who listened to an offer from their previous fixed line broadband supplier

		ACT	TIONS TAK	KEN	5	SWITCH	ED & CO	VERED		SER	ICES SV		) &	CC	NSIDE	RED & C	OVERED	)	SER	VICES CO COVE		ED &
		SWIT-	CONSI DERED		BUN-				IXED LINE CALLS				IXED LINE CALLS	BUN-				FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED *a	~b	HER ∼c	<b>DLE</b> ∼d	TV ∼e	BAND *f	~g	~h	<b>TV E</b> ~i	BAND *i	~k	~	DLE ∼m	TV ∼n	BAND ~o	~p	~a	TV ∼r	BAND ~s	~t	~u
Unweighted total	61	61	4	-	-	5	61	5	17	5	61	5	17	-	2	-	1	6	1	-	-	3
Effective Weighted Sample	38	38	4	-	-	4	38	4	14	4	38	4	14	-	1	-	1	6	1	-	-	3
Total	19	19	2	-	-	2	19	2	8	2	19	2	8	-	1	-	*	2	1	-	-	1
The same package or plan at a lower price	8 40°	8 % 40%	1 6 44%	- -%	- -%	- -%	8 40%	1 47%	3 31%	- -%	8 40%	1 47%	3 31%	- -%	- -%	%	* 100%	2 63%	- -%	- % -%	- -%	1 70%
A more basic package or plan at a lower price	3 17°	3 % 17%	-%	- -%	- -%	1 33%	3 17%	* 3%	2 22%	1 33%	3 17%	* 3%	2 22%	- -%	- -%	%	- -%	1 23%	- -%	- % -%	- -%	- -%
An improved package or plan at the same price	3 169	3 % 16%	* 6 19%	- -%	- -%	1 50%	3 16%	- -%	1 14%	1 50%	3 16%	- -%	1 14%	- -%	* 9%	-%	- -%	* 13%	- -%	-%	- -%	* 30%
An improved package or plan at a higher price	2 99	2 % 9%	- % -%	- -%	- -%	- -%	2 9%	1 31%	1 7%	- -%	2 9%	1 31%	1 7%	- -%	- -%	%	- -%	- -%	- -%	- % -%	- -%	- -%
Can't remember the details	4	4 % 19%	1 37%	- -%	- -%	* 17%	4 19%	* 19%	2 26%	* 17%	4 19%	* 19%	2 26%	- -%	1 91%	%	- -%	- -%	1 100%	- % -%	-	- -%

## QB35C. How did this offer compare to the package or plan you already had with them and the price you paid?

Base: Those who listened to an offer from their previous fixed line broadband supplier

	P	PROCES	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
Circificance Levels OF 0/	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV *	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	D	~c	~d	~e	~†	~g	~h	~	- ]	~k	~	*m	'n	*0	Р
Unweighted total	61	4	34	12	13	1	1	3	12	21	37	1	1	49	61	58	59
Effective Weighted Sample	38	3	17	10	11	1	1	2	10	12	25	1	1	32	38	38	38
Total	19	2	8	5	6	*	*	2	6	6	13	*	*	16	19	19	19
The same package or plan at a lower price	8 40%	- -%	3 36%	2 38%	3 48%	- -%	* 100%	- -%	3 42%	2 33%	5 43%	- -%	* 100%	6 39%	8 40%	8 40%	8 40%
A more basic package or plan at a lower price	3 17%	1 37%	1 8%	* 5%	2 42%	- -%	- -%	* 19%	1 19%	1 16%	2 18%	- -%	- -%	3 20%	3 17%	3 5 17%	3 5 17%
An improved package or plan at the same price	3 16%	1 43%	2 20%	1 20%	* 4%	- -%	- -%	- -%	1 18%	1 16%	2 15%	- -%	- -%	3 18%	3 16%	3 5 15%	3 5 15%
An improved package or plan at a higher price	2 9%	- -%	1 10%	1 13%	- -%	- -%	- -%	- -%	* 7%	1 18%	* 4%	- -%	- -%	1 3%	2 9%	2 5 9%	2 9%
Can't remember the details	4 19%	* 20%	2 25%	1 23%	* 6%	* 100%	- -%	1 81%	1 15%	1 16%	3 20%	* 100%	- -%	3 20%	4 19%	4 5 19%	4 5 19%

## QB36C. What was covered in the improved package or plan your previous supplier offered?

Base: Those offered an improved package or plan from their previous fixed line broadband supplier

		ACT	IONS TAP	KEN	5	SWITCHE	ED & CO	VERED		SERV	COVE	WITCHED RED	8 (	co	ONSIDEI	RED & CO	OVERED	)	SERV	ICES CO COVE		ED &
	Total	SWIT-	CONSI DERED	NEIT- HER	BUN- DLE				IXED LINE CALLS				IXED LINE CALLS	BUN-				IXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	~b	⊓EK ~C	~d	~e	BAND ~f	~g	~h	1V E ~i	BAND ∼j	~k	~	<b>DLE</b> ∼m	rv ∼n	BAND ~o	~p	~q	r ∼r	BAND ~S	~t	~u
Unweighted total	19	19	1	-	-	2	19	1	4	2	19	1	4	-	1	-	-	1	-	-	-	1
Effective Weighted Sample	10	10	1	-	-	2	10	1	3	2	10	1	3	-	1	-	-	1	-	-	-	1
Total	5	5	*	-	-	1	5	1	2	1	5	1	2	-	*	-	-	*	-	-	-	*
Higher/ faster broadband speed	3	3	*	-	-	1	3	1	1	1	3	1	1	-	*	-	-	*	-	-	-	*
	73%	% 73%	100%	-%	-%	77%	73%	100%	51%	77%	73%	100%	51%	-%	100%	-%	-%	100%	-%	-%	-%	100%
Free broadband	*	*	-	-	-	-	*	-	*	-	*	-	*	-	-	-	-	-	-	-	-	-
	9%	% 9%	-%	-%	-%	-%	9%	-%	25%	-%	9%	-%	25%	-%	-%	-%	-%	-%	-%	-%	-%	-%
More minutes for calls	*	*	-	-	-	*	*	-	-	*	*	-	-	-	-	-	-	-	-	-	-	-
	5%	% 5%	-%	-%	-%	23%	5%	-%	-%	23%	5%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%
More texts	*	*	-	-	-	-	*	-	-	-	*	-	-	-	-	-	-	-	-	-	-	-
	19	6 1%	-%	-%	-%	-%	1%	-%	-%	-%	1%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%
Something else	*	*	-	-	-	-	*	-	-	-	*	-	-	-	-	-	-	-	-	-	-	-
	19	% 1%	-%	-%	-%	-%	1%	-%	-%	-%	1%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%
Can't remember	1	1	-	-	-	-	1	-	*	-	1	-	*	-	-	-	-	-	-	-	-	-
	119	% 11%	-%	-%	-%	-%	11%	-%	24%	-%	11%	-%	24%	-%	-%	-%	-%	-%	-%	-%	-%	-%

## QB36C. What was covered in the improved package or plan your previous supplier offered?

Base: Those offered an improved package or plan from their previous fixed line broadband supplier

		TV PROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	19	1	12	4	1	-	-	-	3	8	9	-	-	14	19	17	17
Effective Weighted Sample	10	1	5	3	1	-	-	-	3	4	5	-	-	7	10	10	10
Total	5	1	2	2	*	-	-	-	2	2	2	-	-	3	5	4	4
Higher/ faster broadband speed	3 73%	1 100%	2 73%	1 78%	- -%	- -%	- -%	- -%	1 47%	2 92%	1 55%	- -%	- -%	3 80%	3 5 73%	3 5 73%	3 % 73%
Free broadband	* 9%	- -%	* 18%	- -%	- -%	- -%	- -%	- -%	* 27%	- -%	* 17%	- -%	- -%	* 12%	* 5 9%	* 5 9%	* % 9%
More minutes for calls	* 5%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	- -%	- -%	* 10%	- -%	- -%	* 7%	* 5 5%	* 5 5%	* % 5%
More texts	* 1%	- -%	* 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 5 1%	-%	- % -%
Something else	* 1%	- -%	* 2%	- -%	- -%	- -%	- -%	- -%	- -%	* 2%	- -%	- -%	- -%	* 2%	* 5 1%	* 5 1%	* 6 1%
Can't remember	1 11%	- -%	* 5%	* 22%	- -%	- -%	- -%	- -%	* 27%	* 5%	* 17%	- -%	- -%	- -%	1 5 11%	1 5 11%	1 6 11%

## QB37C. Did you talk to your previous supplier about the best offer you had found from another supplier?

Base: Those who listened to an offer from their previous fixed line broadband supplier

		AC	TIONS TA	KEN	,	SWITCH	ED & CO	VERED		SER\	ICES SV		<b>.</b> & C	CO	ONSIDE	ERED & C	OVERED	)	SER	VICES CO COVE		ED &
		SWIT-	CONSI DERED		BUN-				FIXED LINE CALLS				IXED LINE CALLS	BUN-				FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED *a	~b	HER ∼c	<b>DLE</b> ∼d	TV ∼e	BAND *f	~g	~h	<b>TV I</b> ~i	BAND *i	~k	~	DLE ∼m	TV ∼n	BAND ~o	~p	~a	TV ∼r	BAND ~s	~t	~u
Unweighted total	61	61	4	-	-	5	61	5	17	5	61	5	17	-	2	-	1	6	1	-	-	3
Effective Weighted Sample	38	38	4	-	-	4	38	4	14	4	38	4	14	-	1	_	1	6	1	-	-	3
Total	19	19	2	-	-	2	19	2	8	2	19	2	8	-	1	-	*	2	1	-	-	1
No, I did not	6 29 <sup>0</sup>	6 % 29%	* % 25%	- -%	- -%	1 62%	6 29%	* 3%	2 28%	1 62%	6 29%	* 3%	2 28%	- -%	* 9%	- % -%	- -%	1 35%	- -9	- % -%	- -%	* 39%
Their offer matched the best offer I had found	1 89	1 % 8%	- % -%	- -%	- -%	- -%	1 8%	- -%	1 8%	- -%	1 8%	- -%	1 8%	- -%	- -%	- % -%	- -%	* 16%	- -9	- % -%	- -%	- -%
Their offer was better than the best offer I had found	1 79	1 % 7%	- % -%	- -%	- -%	- -%	1 7%	- -%	* 4%	- -%	1 7%	- -%	* 4%	- -%	- -%	- % -%	- -%	1 23%	- -9	- % -%	- -%	- -%
Their offer was worse than the best offer I had found	9 48°	9 % 48%	1 6 75%	- -%	- -%	- -%	9 48%	1 78%	5 55%	- -%	9 48%	1 78%	5 55%	- -%	1 91%	- % -%	* 100%	1 26%	1 100%	- % -%	- -%	1 61%
Can't remember	1 8°	1 % 8%	- % -%	- -%	- -%	1 38%	1 8%	* 19%	* 4%	1 38%	1 8%	* 19%	* 4%	- -%	- -%	- % -%	- -%	- -%	- -9	- % -%	- -%	- -%

## QB37C. Did you talk to your previous supplier about the best offer you had found from another supplier?

Base: Those who listened to an offer from their previous fixed line broadband supplier

	F	PROCES S	ВВ	PROCESS	<b>S</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	^D	~c	~d	~e	~†	~g	~h	~i	^J	~k	~	*m	*n	*0	*р
Unweighted total	61	4	34	12	13	1	1	3	12	21	37	1	1	49	61	58	59
Effective Weighted Sample	38	3	17	10	11	1	1	2	10	12	25	1	1	32	38	38	38
Total	19	2	8	5	6	*	*	2	6	6	13	*	*	16	19	19	19
No, I did not	6 29%	1 57%	2 26%	1 14%	3 50%	- -%	- -%	- -%	2 32%	2 30%	4 28%	- -%	- -%	4 27%	6 6 29%	5 29%	5 29%
Their offer matched the best offer I had found	1 8%	- -%	1 7%	1 11%	* 7%	- -%	- -%	* 19%	* 7%	1 13%	1 5%	- -%	- -%	1 9%	1 % 8%	1 5 8%	1 8%
Their offer was better than the best offer I had found	1 7%	- -%	* 1%	- -%	1 22%	- -%	- -%	- -%	* 5%	1 15%	* 3%	- -%	- -%	1 8%	1 5 7%	1 5 7%	1 5 7%
Their offer was worse than the best offer I had found	9 48%	- -%	5 61%	3 55%	1 22%	- -%	* 100%	1 61%	3 57%	2 30%	7 58%	- -%	* 100%	8 49%	9 6 48%	9 5 49%	9 49%
Can't remember	1 8%	1 43%	* 5%	1 20%	- -%	* 100%	- -%	* 21%	- -%	1 12%	1 5%	* 100%	- -%	1 7%	1 5 8%	1 5 8%	1 8%

QB38C. How happy or unhappy were you with how this offer was made to you?

Base: Those who listened to an offer from their previous fixed line broadband supplier

		ACTI	ONS TAP	KEN	8	SWITCH	ED & CO	VERED		SERV	ICES SV	WITCHED RED	&	cc	NSIDEF	RED & C	OVERED		SERVI	CES CON		ED &
		SWIT-	CONSI	NEIT.	BUN-		BROAD		IXED LINE	E	BROAD		IXED LINE	BUN-	J	BROAD		LINE		BROAD I		LINE
	Total	CHED	DLIKLD	HER	DLE	TV	BAND	HONL	OALLO	TV E	BAND '	I IIONE	OALLO	DLE	TV I	BAND	IIIONL	OALLO	TV	BAND	HONL	OALLO
Significance Level: 95%		*a	~b	~c	~d	~e	*f	~g	~h	~i	*j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	61	61	4	-	-	5	61	5	17	5	61	5	17	-	2	-	1	6	1	-	-	3
Effective Weighted Sample	38	38	4	-	-	4	38	4	14	4	38	4	14	-	1	-	1	6	1	-	-	3
Total	19	19	2	-	-	2	19	2	8	2	19	2	8	-	1	-	*	2	1	-	-	1
1 - Very unhappy	2	2	*	-	-	-	2	-	1	-	2	-	1	-	-	-	-	*	-	-	-	*
	8%	8%	25%	-%	-%	-%	8%	-%	12%	-%	8%	-%	12%	-%	-%	-%	-%	17%	-%	-%	-%	39%
2	3	3	1	-	-	-	3	1	2	-	3	1	2	-	1	-	-	-	1	-	-	-
	15%	15%	37%	-%	-%	-%	15%	31%	20%	-%	15%	31%	20%	-%	91%	-%	-%	-%	100%	-%	-%	-%
TOTAL UNHAPPY	4	4	1	-	-	-	4	1	3	-	4	1	3	-	1	-	-	*	1	-	-	*
	24%	24%	62%	-%	-%	-%	24%	31%	31%	-%	24%	31%	31%	-%	91%	-%	-%	17%	100%	-%	-%	39%
3 - Neither	9	9	*	-	-	1	9	1	3	1	9	1	3	-	*	-	*	1	-	-	-	*
	48%	48%	19%	-%	-%	71%	48%	39%	41%	71%	48%	39%	41%	-%	9%	-%	100%	31%	-%	-%	-%	30%
4	3	3	*	-	-	-	3	-	1	-	3	-	1	-	-	-	-	1	-	-	-	*
	14%	14%	19%	-%	-%	-%	14%	-%	14%	-%	14%	-%	14%	-%	-%	-%	-%	37%	-%	-%	-%	30%
5 - Very happy	2	2	-	-	-	*	2	1	*	*	2	1	*	-	-	-	-	*	-	-	-	-
	9%	9%	-%	-%	-%	12%	9%	30%	5%	12%	9%	30%	5%	-%	-%	-%	-%	16%	-%	-%	-%	-%
TOTAL HAPPY	4	4	*	-	-	*	4	1	2	*	4	1	2	-	-	-	-	1	-	-	-	*
	22%	22%	19%	-%	-%	12%	22%	30%	19%	12%	22%	30%	19%	-%	-%	-%	-%	52%	-%	-%	-%	30%
Don't know	1	1	-	-	-	*	1	-	1	*	1	-	1	-	-	-	-	-	-	-	-	-
	6%	6%	-%	-%	-%	17%	6%	-%	9%	17%	6%	-%	9%	-%	-%	-%	-%	-%	-%	-%	-%	-%

## QB38C. How happy or unhappy were you with how this offer was made to you?

Base: Those who listened to an offer from their previous fixed line broadband supplier

	Pl	TV ROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		!	SERVICES	S AT HOME	E
Significance Level: 95%	Total	C&R ~a	MAC *b	C&R ~c	NoT ~d	PAC ~e	C&R	C&R	NoT ~h	PAYG ~i	CON- TRACT	PAC ~k	C&R ~	<b>TV</b> *m	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE *p
Unweighted total	61	-a Л	34	12	13	1	1	~g 3	12	21	37	1	1	49	61	58	р 59
Effective Weighted Sample	38	3	17	10	11	1	1	2	10	12	25	1	1	32	38	38	38
Total	19	2	8	5	6	*	*	2	6	6	13	*	*	16	19	19	19
1 - Very unhappy	2 8%	- -%	* 1%	- -%	1 22%	- -%	- -%	- -%	1 14%	* 4%	1 10%	- -%	- -%	2 10%	2	2	2
2	3	-	3	*	-	-	-	*	1	1	2	-	-	2	3	3	3
	15%	-%	34%	6%	-%	-%	-%	21%	21%	11%	18%	-%	-%	12%	6 15%	% 16%	% 15%
TOTAL UNHAPPY	4	-	3	*	1	-	-	*	2	1	4	-	-	3	4	4	4
	24%	-%	35%	6%	22%	-%	-%	21%	35%	15%	28%	-%	-%	22%	6 24%	% 24%	6 24%
3 - Neither	9	1	3	4	2	*	*	1	2	4	5	*	*	9	9	9	9
	48%	80%	43%	75%	32%	100%	100%	79%	34%	63%	41%	100%	100%	53%	6 48%	% 48%	% 48%
4	3	-	1	1	1	-	-	-	1	1	2	-	-	2	3	3	3
	14%	-%	8%	19%	16%	-%	-%	-%	18%	9%	16%	-%	-%	12%	6 14%	6 13%	6 13%
5 - Very happy	2	-	1	-	1	-	-	-	-	1	1	-	-	1	2	2	2
	9%	-%	13%	-%	11%	-%	-%	-%	-%	12%	7%	-%	-%	6%	5 9%	% 9%	% 9%
TOTAL HAPPY	4	-	2	1	1	-	-	-	1	1	3	-	-	3	4	4	4
	22%	-%	22%	19%	26%	-%	-%	-%	18%	22%	22%	-%	-%	19%	6 22%	% 22%	6 22%
Don't know	1	*	-	-	1	-	-	-	1	-	1	-	-	1	1	1	1
	6%	20%	-%	-%	19%	-%	-%	-%	12%	-%	9%	-%	-%	7%	6 6%	6%	6%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

Prepared by Saville Rossiter-Base: 01727 899 399

SERVICES SWITCHED &

SERVICES CONSIDERED &

### QB39C. Which one of these statements best describes how you felt about the contact you had with your previous supplier?

Base: Those who had contact with their previous supplier once they decided to switch their fixed line broadband service

		AC1	TIONS TAR	KEN	;	SWITC	HED & CC	VERED		OLIN	COVE		, u	CO	ONSIDE	RED & C	OVERED	)	OLINA	COVE		.D Q
			CONSI						FIXED			F	IXED					FIXED			F	FIXED
							BROAD		LINE		BROAD		LINE			BROAD		LINE		BROAD		LINE
	T-1-1	SWIT-	DERED		BUN-	<b>T</b> 1/		PHONE	CALLS	T./		PHONE	CALLS	BUN-	T1/		PHONE	CALLS	T1/		PHONE	CALLS
Significance Level: 95%	Total	CHED a	~b	HER ~c	DLE ~d	TV ∼e	<b>BAND</b> f	~g	*h	<b>TV</b> ∣ ~i	BAND i	~k	*	DLE ~m	<b>TV</b> ∼n	BAND ~0	~p	~q	<b>TV</b> ∼r	BAND ~s	~t	~u
Unweighted total	262	262	15	-	-	23	262	18	75	23	262	18	75	-	6	-	7	12	5	-	3	7
Effective Weighted Sample	153	153	12	-	-	17	153	12	54	17	153	12	54	-	5	-	6	11	5	-	3	6
Total	96	96	7	-	-	12	96	7	37	12	96	7	37	-	2	-	5	5	2	-	2	3
They did not try to persuade me to stay with them	40 429	40 % 42%	2 % 31%	- -%	- -%	5 39%	40 42%	5 66%	15 40%	5 39%	40 42%	5 66%	15 40%	- -%	1 33%	- -%	3 51%	2 34%	1 34%	%	- -%	2 53%
They talked about me staying, but did not put me under any pressure to stay	38 409	38 % 40%	4 60%	- -%	- -%	5 41%	38 % 40%	1 14%	14 37%	5 41%	38 40%	1 14%	14 37%	- -%	1 51%	- -%	2 43%	2 49%	1 49%	- -%	2 86%	1 47%
They put me under pressure to stay with them	10 10	10 % 10%	1 6 9%	- -%	- -%	* 3%	10 6 10%	1 20%	5 15%	* 3%	10 10%	1 20%	5 15%	- -%	* 16%	- -%	* 6%	1 17%	* 16%	%	* 14%	- -%
Can't remember	8	8 % 8%	- % -%	- -%	- -%	2 18%	8 6 8%	- -%	3 8%	2 18%	8 8%	- -%	3 8%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

### QB39C. Which one of these statements best describes how you felt about the contact you had with your previous supplier?

Base: Those who had contact with their previous supplier once they decided to switch their fixed line broadband service

		PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		:	SERVICES	S AT HOMI	E
Significance Level: 95%	Total	<b>C&amp;R</b> ~a	MAC b	<b>C&amp;R</b> *c	NoT *d	PAC ~e	C&R ~f	C&R ~g	NoT *h	PAYG i	CON- TRACT	PAC ~k	C&R ~	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	262	20	117	76	53	5	3	21	41	96	150	4	3	168	262	246	248
Effective Weighted Sample	153	15	49	61	41	4	2	17	31	52	93	3	2	102	153	145	146
Total	96	11	24	36	31	3	2	11	21	31	61	2	2	65	96	92	93
They did not try to persuade me to stay with them	40 42%	5 43%	9 39%	14 40%	14 47%	2 87%	2 100%	4 37%	9 41%	12 39%	27 45%	2 85%	2 100%	28 44%	40 42%	39 43%	39 43%
They talked about me staying, but did not put me under any pressure to stay	38 40%	4 35%	11 47%	13 37%	12 39%	* 13%	- -%	4 34%	8 40%	9 29%	27 44%	* 15%	- -%	27 42%	38 40%	36 % 39%	36 6 39%
They put me under pressure to stay with them	10 10%	* 3%	3 13%	3 9%	3 9%	- -%	- -%	2 18%	3 12%	4 14%	5 8%	- -%	- -%	5 8%	10 10%		10 6 11%
Can't remember	8 8%	2 19%	* 2%	5 14% h	1 4%	- -%	- -%	1 11%	1 7%	6 18% i	2 3%	- -%	- -%	4 6%	8 8%	8 6 8%	7 % 8%

QB40C. Can you tell me how you felt put under pressure to stay?

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

Base: Those who felt under pressure to stay with their previous fixed line broadband supplier

			• • • • • • • • • • • • • • • • • • • •							SERV	ICES S	WITCHED	. &						SERV	ICES CON	NSIDERF	ED &
		AC1	ACTIONS TAKEN CONSI			SWITCH	HED & CO	VERED		J-A	COVE		. <b></b>	CC	ONSIDER	RED & C	OVERED	)	<b>J</b>	COVE		•
		SWIT-	CONSI		BUN-				LINE CALLS				IXED LINE CALLS	BUN-				FIXED LINE CALLS			-	FIXED LINE CALL
Significance Level: 95%	Total	CHED *a	~b	HER ~c	<b>DLE</b> ∼d	TV ∼e	BAND *f	~0	~h	TV E ∼i	BAND *;	~k	~	DLE ~m	TV I ∼n	BAND ~0	~p	~0	TV ∼r	BAND ~s	a-t	~u
Unweighted total	32	32	0		·-u	1	32	~g	11	4	32	3	11	111	1	0	p	~q	4	5	٠-ر	u
			2	-	-	1		2		1				-	1	-	1	2	1	-	1	-
Effective Weighted Sample	20	20	2	-	-	1	20	3	9	1	20	3	9	-	1	-	1	2	1	-	1	-
Total	10	10	1	-	-	*	10	1	5	*	10	1	5	-	*	-	*	1	*	-	*	-
I waited in a queue on the telephone for a long time to tell them I wanted to cancel	3 35%	3 6 35%	- % -%	- -%	- -%	- -%	3 35%	* 22%	3 56%	- -%	3 35%	* 22%	3 56%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
I had to push them to give me the information/ code I need to make the switch	2 19%	2 6 19%	- % -%	- -%	- -%	- -%	2 5 19%	1 40%	1 24%	- -%	2 19%	1 40%	1 24%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
I was told I would have to pay a cancellation/ early termination charge to leave the contract with them	2 16%	2 6 16%	- % -%	- -%	- -%	- -%	2 5 16%	- -%	1 26%	- -%	2 16%	- -%	1 26%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -9
I was told it would take a long time to make a switch to a new supplier	1 15%	1 6 15%	- % -%	- -%	- -%	- -%	1 5 15%	- -%	1 26%	- -%	1 15%	- -%	1 26%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -9
I was told it wasn't possible to leave my contract with them	1 15%	1 6 15%	- % -%	- -%	- -%	- -%	1 5 15%	- -%	1 26%	- -%	1 15%	- -%	1 26%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -9
They told me the amount I would have to pay as a cancellation/ early termination charge to leave the contract with them	1 7%	1 5 7%	- % -%	- -%	- -%	- -%	1 5 7%	- -%	1 13%	- -%	1 7%	- -%	1 13%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
I was told that their service was better than other suppliers/ I wouldn't do better anywhere else	1 6%	1 6 6%	- % -%	- -%	- -%	- -%	1 6%	- -%	1 10%	- -%	1 6%	- -%	1 10%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -9
Something else	1 10%	1 6 10%	- % -%	- -%	- -%	- -%	1 10%	* 22%	1 13%	- -%	1 10%	* 22%	1 13%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -9
l																						

QB40C. Can you tell me how you felt put under pressure to stay?

Base: Those who felt under pressure to stay with their previous fixed line broadband supplier

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	МО	BILE	CONTRA			SERVICES	S AT HOME	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	*n	~0	~p
Unweighted total	32	1	17	6	6	-	-	4	5	15	13	-	-	18	32	28	30
Effective Weighted Sample	20	1	9	5	5	-	-	4	4	11	8	-	-	14	20	18	20
Total	10	*	3	3	3	-	-	2	3	4	5	-	-	5	10	9	10
I waited in a queue on the telephone for a long time to tell them I wanted to cancel	3 35%	- -%	* 3%	2 63%	1 36%	- -%	- -%	1 66%	1 40%	1 16%	3 55%	- -%	- -%	1 20%	3 6 35%	3 % 37%	3 % 36%
I had to push them to give me the information/ code I need to make the switch	2 19%	- -%	1 18%	1 42%	- -%	- -%	- -%	1 66%	- -%	1 27%	1 5 15%	- -%	- -%	- -%	2 5 19%	2 % 20%	2 6 20%
I was told I would have to pay a cancellation/ early termination charge to leave the contract with them	2 16%	- -%	* 3%	1 46%	- -%	- -%	- -%	1 38%	- -%	* 2%	1 29%	- -%	- -%	1 14%	2 6 16%	2 % 17%	2 6 16%
I was told it would take a long time to make a switch to a new supplier	1 15%	- -%	- -%	1 46%	- -%	- -%	- -%	1 38%	- -%	- -%	1 29%	- -%	- -%	1 14%	1 6 15%	1 % 16%	1 6 15%
I was told it wasn't possible to leave my contract with them	1 15%	- -%	- -%	1 46%	- -%	- -%	- -%	1 38%	- -%	- -%	1 29%	- -%	- -%	1 14%	1 6 15%	1 % 16%	1 6 15%
They told me the amount I would have to pay as a cancellation/ early termination charge to leave the contract with them	1 7%	- -%	- -%	1 22%	- -%	- -%	- -%	- -%	- -%	- -%	1 14%	- -%	- -%	1 14%	1 6 7%	1 % 7%	1 6 7%
I was told that their service was better than other suppliers/ I wouldn't do better anywhere else	1 6%	- -%	- -%	1 18%	- -%	- -%	- -%	1 28%	- -%	1 13%	- 5 -%	- -%	- -%	- -%	1 6 6%	1 % 6%	1 6 6%
Something else	1 10%	- -%	- -%	1 22%	- -%	- -%	- -%	- -%	- -%	- -%	1 20%	- -%	- -%	1 20%	1 6 10%	1 % 11%	1 6 10%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

Prepared by Saville Rossiter-Base: 01727 899 399

## QB41C. Having switched to a new supplier for your fixed line broadband, do you think you are now paying less than before?

Base: Those switched their fixed line broadband provider in last 12 months

		ACT	TIONS TAK	ŒN	5	SWITCH	ED & CO	VERED		SER	VICES SV COVER		<b>.</b> & C	CC	NSIDEF	RED & CO	OVERED	)	SERV	ICES CO COVE		ED &
	Total	SWIT- CHED	CONSI DERED	NEIT- HER	BUN- DLE		BROAD I BAND		IXED LINE CALLS		BROAD I F BAND	MOB.	IXED LINE CALLS	BUN- DLE		BROAD BAND	MOB.	FIXED LINE CALLS		BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	Total	а	~b	~c	~d	*e	f	~g	h	*i	j	~k	1	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	373	373	21	-	-	33	373	23	117	33	373	23	117	-	7	-	11	13	6	-	7	8
Effective Weighted Sample	222	222	17	-	-	25	222	17	85	25	222	17	85	-	6	-	9	11	6	-	5	7
Total	149	149	10	-	-	19	149	10	66	19	149	10	66	-	2	-	7	5	2	-	4	3
Yes	113 76%	113 6 76%	6 6 67%	- -%	- -%	12 65%	113 76%	8 78%	51 78%	12 65%	113 76%	8 78%	51 78%	- -%	1 42%	- -%	4 61%	5 100%	1 41%	-%	2 53%	3 100%
No	22 15%	22 6 15%	2 6 22%	- -%	- -%	3 14%	22 15%	2 22%	10 16%	3 14%	22 15%	2 22%	10 16%	- -%	1 44%	- -%	1 15%	- -%	1 45%	%	1 28%	- -%
Don't know	13 8%		1 6 11%	- -%	- -%	4 21% fh	13 8%	- -%	4 7%	4 21% il	13 8%	- -%	4 7%	- -%	* 14%	- -%	2 24%	- -%	* 14%	- -%	1 20%	- -%

## QB41C. Having switched to a new supplier for your fixed line broadband, do you think you are now paying less than before?

Base: Those switched their fixed line broadband provider in last 12 months

		TV PROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	МОВ	BILE	CONTRA PROC		;	SERVICES	S AT HOM	E
Significance Level: 95%	Total	C&R ~a	MAC b	<b>C&amp;R</b> *c	<b>NoT</b>	PAC ~e	C&R ~f	<b>C&amp;R</b> ~g	NoT *h	PAYG i	CON- TRACT	PAC ~k	C&R ~	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	373	23	117	76	107	6	3	21	79	141	207	5	3	235	373	348	347
Effective Weighted Sample	222	17	49	61	83	5	2	17	60	86	124	4	2	143	222	209	209
Total	149	12	24	36	67	3	2	11	48	54	88	3	2	99	149	142	142
Yes	113 76%	6 55%	19 80%	24 68%	56 84% c	2 75%	1 42%	8 69%	39 82%	37 68%	72 81% i	2 72%	1 42%	76 77%	113 76%	109 % 77%	110 % 77%
No	22 15%	1 12%	4 17%	7 20% d	5 8%	1 25%	1 58%	2 22%	5 11%	11 20%	11 12%	1 28%	1 58%	14 14%	22 15%	22 6 15%	22 6 15%
Don't know	13 8%	4 33%	1 3%	4 12%	6 9%	- -%	- -%	1 9%	3 7%	6 12%	5 6%	- -%	- -%	9 9%	13 8%	12 6 8%	11 6 8%

## QB42C. How much less do you think you are paying each month?

Base : Those who think they are now paying less for their fixed line broadband

		AC	TIONS TAK	ŒN	5	SWITCH	IED & CO	VERED		SER	VICES SV COVER		. &	CC	NSIDE	RED & C	OVERED	)	SERV	COVE	NSIDERE RED	ED &
	Total	SWIT-	CONSI DERED	NEIT- HER	BUN- DLE		BROAD BAND		FIXED LINE CALLS		BROAD I F BAND		IXED LINE CALLS	BUN- DLE		BROAD BAND		FIXED LINE CALLS		BROAD   BAND		FIXED LINE CALLS
Significance Level: 95%	Total	а	~b	~C	~d	~e	f	~g	h	~i	j	~k	I	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	282	282	12	-	-	21	282	19	89	21	282	19	89	-	3	-	5	13	2	-	2	8
Effective Weighted Sample	168	168	10	-	-	17	168	14	66	17	168	14	66	-	2	-	5	11	2	-	2	7
Total	113	113	6	-	-	12	113	8	51	12	113	8	51	-	1	-	4	5	1	-	2	3
Under £5	19 16%	19 % 16%	- % -%	- -%	- -%	4 30%	19 16%	3 36%	7 14%	4 30%	19 16%	3 36%	7 14%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%
£5.00-£9.99	43 389	43 % 38%	2 % 32%	- -%	- -%	6 46%	43 38%	2 30%	20 39%	6 46%	43 38%	2 30%	20 39%	- -%	* 39%	-%	- -%	2 49%	* 35%	- -%	- -%	2 51%
£10.00-£14.99	29 26%	29 % 26%	4 % 58%	- -%	- -%	2 19%	29 26%	1 13%	10 20%	2 19%	29 26%	1 13%	10 20%	- -%	- -%	%	4 100%	2 32%	- -%	- -%	2 100%	2 49%
£15.00-£19.99	10 99	10 % 9%	1 % 10%	- -%	- -%	- -%	10 9%	1 17%	4 8%	- -%	10 9%	1 17%	4 8%	- -%	1 61%	-%	- -%	1 19%	1 65%	- -%	- -%	- -%
£20 or more	3	3 % 3%	-%	- -%	- -%	- -%	3 3%	* 4%	3 5%	- -%	3 3%	* 4%	3 5%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%
Don't know	9	9 % 8%	- % -%	- -%	- -%	1 5%	9 8%	- -%	7 14%	1 5%	9 8%	- -%	7 14%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%

QB42C. How much less do you think you are paying each month?

Base : Those who think they are now paying less for their fixed line broadband

	!	TV PROCES S	ВВ	PROCESS	<u> </u>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOMI	
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	b	*c	d	~e	~f	~g	*h	i	j	~k	~	m	n	0	р
Unweighted total	282	14	96	51	87	5	2	14	63	100	164	4	2	177	282	264	265
Effective Weighted Sample	168	11	37	42	70	4	2	11	48	61	98	3	2	110	168	158	159
Total	113	6	19	24	56	2	1	8	39	37	72	2	1	76	113	109	110
Under £5	19	2	3	4	8	2	-	-	7	7	12	2	-	10	19	19	19
	16%	30%	17%	16%	14%	72%	-%	-%	17%	18%	17%	84%	-%	14%	16%	6 17%	6 17%
£5.00-£9.99	43	4	8	8	22	1	*	3	14	16	25	*	*	31	43	41	40
	38%	56%	39%	31%	38%	28%	50%	43%	37%	44%	35%	16%	50%	41%	38%	6 38%	% 37%
£10.00-£14.99	29	*	3	8	16	-	-	1	8	7	20	-	-	20	29	27	29
	26%	5%	17%	33%	28%	-%	-%	10%	21%	20%	27%	-%	-%	27%	26%	6 25%	6 26%
£15.00-£19.99	10	-	3	2	5	-	-	2	2	3	7	-	-	4	10	9	10
	9%	-%	14%	10%	8%	-%	-%	22%	5%	7%	9%	-%	-%	6%	9%	6 9%	6 9%
£20 or more	3	-	*	-	2	-	*	-	2	*	3	-	*	3	3	3	3
	3%	-%	2%	-%	4%	-%	50%	-%	6%	1%	4%	-%	50%	4%	3%	3%	3%
Don't know	9	1	2	2	4	-	-	2	5	3	6	-	-	7	9	9	9
	8%	9%	12%	10%	6%	-%	-%	26%	13%	10%	8%	-%	-%	9%	8%	% 9%	% 8%

QB43C. If you were thinking about changing supplier for your fixed line broadband in the future, has your overall experience of the process made you more likely or less likely to make this change, or has it made no difference?

Base: Those switched their fixed line broadband provider in last 12 months

		ACT	TIONS TAI	KEN	s	SWITCH	ED & CO	VERED		SER	VICES SV COVER		) &	CO	ONSIDE	RED & C	OVERED	)	SERV	VICES CO COVE		ED &
	Total	SWIT- CHED	CONSI DERED	NEIT- HER	BUN- DLE		BROAD BAND		LINE CALLS		BROAD I F BAND		IXED LINE CALLS	BUN- DLE		BROAD BAND		FIXED LINE CALLS		BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	. 010.	а	~b	~c	~d	*e	f	~g	h	*i	j	~k	I	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	373	373	21	-	-	33	373	23	117	33	373	23	117	-	7	-	11	13	6	-	7	8
Effective Weighted Sample	222	222	17	-	-	25	222	17	85	25	222	17	85	-	6	-	9	11	6	-	5	7
Total	149	149	10	-	-	19	149	10	66	19	149	10	66	-	2	-	7	5	2	-	4	3
More likely	32 21%	32 6 21%	2 % 18%	- -%	- -%	1 6%	32 21%	3 27%	16 25%	1 6%	32 21%	3 27%	16 25%	- -%	1 26%	- -%	1 10%	2 42%	1 27%	- 5 -%	1 17%	* 12%
Made no difference	97 65%	97 65%	6 6 67%	- -%	- -%	13 72%	97 65%	5 50%	e 41 62%	13 72%	97 65%	5 50%	41 62%	- -%	1 45%	- -%	6 79%	3 58%	1 44%	- 5 -%	2 63%	3 88%
Less likely	14 9%	14 5 9%	1 6 7%	- -%	- -%	2 13%	14 9%	2 23%	8 12%	2 13%	14 9%	2 23%	8 12%	- -%	* 15%	- -%	* 5%	- -%	* 15%	-%	* 8%	- -%
Don't know	6	6	1 8%	- -%	- -%	2 9%	6 4%	- -%	1 2%	2 9%	6 4%	- -%	1 2%	- -%	* 14%	- -%	* 6%	- -%	* 14%	%	* 11%	- -%

QB43C. If you were thinking about changing supplier for your fixed line broadband in the future, has your overall experience of the process made you more likely or less likely to make this change, or has it made no difference?

Base: Those switched their fixed line broadband provider in last 12 months

	F	TV PROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		S	SERVICES	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	b	*c	d	~e	~f	~g	*h	i	j	~k	~	m	n	0	р
Unweighted total	373	23	117	76	107	6	3	21	79	141	207	5	3	235	373	348	347
Effective Weighted Sample	222	17	49	61	83	5	2	17	60	86	124	4	2	143	222	209	209
Total	149	12	24	36	67	3	2	11	48	54	88	3	2	99	149	142	142
More likely	32 21%	1 10%	6 25%	5 13%	18 26%	1 36%	* 21%	2 16%	13 28%	12 22%	19 21%	1 28%	* 21%	20 20%	32 21%	30 21%	32 22%
Made no difference	97 65%	8 73%	15 62%	25 69%	45 67%	1 34%	1 79%	5 45%	31 64%	31 59%	61 69%	1 38%	1 79%	68 69%	97 65%	93 65%	92 65%
Less likely	14 9%	* 3%	3 12%	3 9%	4 6%	1 30%	- -%	3 29%	4 8%	7 13%	7 7%	1 34%	- -%	8 8%	14 9%	14 5 10%	14 5 10%
Don't know	6 4%	2 15%	* 1%	3 9%	1 1%	- -%	- -%	1 10%	- -%	4 7%	2 2%	- -%	- -%	3 3%	6 4%	5 5 4%	5 3%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

Prepared by Saville Rossiter-Base: 01727 899 399

QB26D. Once you had decided to switch, did you contact...

Base: Those switched their mobile phone network in last 12 months

		AC <sup>-</sup>	TIONS TAP	(EN	5	SWITCH	ED & CO	VERED		SER\	ICES SI	WITCHEI RED	D &	CC	ONSIDE	RED & CO	OVEREI	)	SERV	ICES COI		ED &
		SWIT-	CONSI DERED		BUN-				FIXED LINE CALLS				IXED LINE CALLS	BUN-			MOB.	FIXED LINE Calls				FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	~b	HER ~c	DLE ~d	IV ~e	BAND ~f	g	~h	<b>TV I</b> ~i	BAND *j	k	*	DLE ~m	<b>TV</b> ∼n	BAND ~0	~p	~q	<b>TV</b> ∼r	BAND ~s	~t	~u
Unweighted total	341	341	23	-	11	5	23	341	20	12	34	341	31	13	7	7	-	4	11	12	-	11
Effective Weighted Sample	119	119	12	-	9	4	17	119	13	9	25	119	22	6	4	6	-	2	6	10	-	6
Total	152	152	18	-	7	2	10	152	10	7	17	152	18	8	3	4	-	5	9	8	-	11
Both your previous supplier and your new supplier	75 499	75 % 49%	13 6 74%	- -%	3 39%	1 59%	5 52%	75 49%	5 53%	3 43%	8 46%	75 49%	8 47%	6 78%	* 19%	3 60%	- -%	5 100%	6 66%	5 68%	- -%	10 93%
Only your previous supplier	8 5%	8 % 5%	2 6 10%	- -%	1 14%	* 17%	1 7%	8 5%	1 12%	1 18%	2 10%	8 5%	2 13%	* 2%	1 54%	* 9%	- -%	- -%	1 17%	* 5%	- -%	- -%
Only your new supplier	61 40%	61 % 40%	3 % 14%	- -%	3 45%	* 17%	4 37%	61 40%	3 32%	3 37%	7 40%	61 40%	7 38%	1 9%	1 28%	1 23%	- -%	- -%	1 17%	2 22%	- -%	1 7%
Can't remember	9 69	9 % 6%	* % 2%	- -%	* 3%	* 7%	* 4%	9 6%	* 3%	* 2%	1 3%	9 6%	* 3%	1 11%	- -%	* 8%	- -%	- -%	- -%	* 5%	- -%	- -%

## QB26D. Once you had decided to switch, did you contact...

Base: Those switched their mobile phone network in last 12 months

	I	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		Ş	SERVICES	S AT HOME	Ē
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~C	~d	е	f	~g	~h	i	j	*k	*	m	n	0	р
Unweighted total	341	8	10	11	9	101	91	11	17	129	212	70	73	221	265	341	294
Effective Weighted Sample	119	6	7	9	8	35	26	8	12	46	73	26	21	72	119	119	93
Total	152	5	3	6	7	42	38	7	10	58	94	34	29	84	64	152	108
Both your previous supplier and your new supplier	75 49%	3 65%	1 27%	4 72%	3 36%	37 87%	35 93%	6 83%	3 28%	15 26%	60 63% i	30 89%	28 96%	45 54%	32 50%	75 49%	60 55%
Only your previous supplier	8 5%	* 6%	1 25%	- -%	1 14%	4 10%	3 7%	- -%	2 22%	3 6%	5 5%	4 11%	1 4%	6 7%	7 10%	8 5 5%	8 7%
Only your new supplier	61 40%	1 29%	1 46%	2 28%	3 45%	1 2%	- -%	1 17%	5 47%	37 63% j	24 25%	- -%	- -%	29 34%	21 33%	61 40%	36 33%
Can't remember	9 6%	- -%	* 2%	- -%	* 5%	- -%	- -%	- -%	* 3%	3 6%	6 6%	- -%	- -%	4 5%	5 7%	9 6%	5 5%

## QB27D. Did you contact your previous supplier or your new supplier first?

Base: Those who contacted both their previous and new mobile phone network supplier

		ACT	TIONS TAP	KEN	5	SWITCI	HED & CC	VERED		SER	VICES SI COVE		D &	CC	ONSIDE	RED & C	OVEREI	)	SERV	ICES CON		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS	ļ	BROAD		FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD N		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV I	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	~b	~c	~d	~e	~f	g	~h	~i	~j	k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	171	171	14	-	5	2	10	171	10	5	15	171	15	9	3	3	-	4	6	7	-	10
Effective Weighted Sample	55	55	8	-	4	2	8	55	6	4	11	55	10	4	2	3	-	2	3	6	-	5
Total	75	75	13	-	3	1	5	75	5	3	8	75	8	6	*	3	-	5	6	5	-	10
Previous supplier	31 419	31 6 41%	10 % 71%	- -%	2 78%	* 41%	1 % 25%	31 41%	2 31%	2 68%	3 44%	31 41%	4 47%	4 70%	* 20%	1 46%	- -%	4 92%	4 63%	2 42%	- -%	8 80%
New supplier	36 48%	36 48%	4 6 29%	- -%	1 22%	1 59%	3 % 54%	36 48%	4 69%	1 32%	3 42%	36 48%	4 53%	2 30%	* 80%	1 54%	- -%	* 8%	2 37%	3 58%	- -%	2 20%
Can't remember	8 119	8 6 119	- % -%	- -%	- -%	- -%	1 6 21%	8 11%	- -%	- -%	1 14%	8 11%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

## QB27D. Did you contact your previous supplier or your new supplier first?

Base: Those who contacted both their previous and new mobile phone network supplier

	F	PROCES	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		!	SERVICES	S AT HOMI	E
T Significance Level: 95%	- Fotal	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC e	C&R *f	<b>C&amp;R</b> ~g	<b>NoT</b> ∼h	PAYG *i	CON- TRACT	PAC *k	C&R *	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
•	171	5	3	7	3	86	75	9	6	44	127	60	62	114	134	171	150
Effective Weighted Sample	55	4	2	5	3	29	23	6	4	12	43	22	19	35	55	55	44
Total	75	3	1	4	3	37	35	6	3	15	60	30	28	45	32	75	60
Previous supplier	31 41%	2 68%	- -%	3 64%	1 37%	19 51%	11 32%	3 51%	1 39%	7 46%	24 40%	16 54%	7 26%	20 44%	14 5 45%	31 6 41%	25 41%
New supplier	36 48%	1 32%	* 51%	1 36%	1 35%	17 46%	18 50%	3 49%	2 61%	6 43%	30 49%	13 44%	16 57%	22 48%	16 49%	36 48%	32 53%
Can't remember	8 11%	- -%	* 49%	- -%	1 28%	1 3%	6 17%	- -%	- -%	2 12%	6 10%	1 2%	5 17%	4 8%	2 6%	8 6 11%	4 6%

## QB28D. Why did you contact this supplier first?

Base: Those aware who they contacted first once they decided to switch their mobile phone network

		ACT	IONS TAI	KEN	;	SWITCH	HED & CO	VERED		SERV	ICES SI	WITCHED	. &	cc	NSIDEF	RED & C	OVERED	)	SERV	ICES CON		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS	E	BROAD		IXED LINE CALLS	BUN-	I	BROAD	-	FIXED LINE CALLS		BROAD I		IXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND				BAND			DLE		BAND			TV	BAND		
Significance Level: 95%		а	~b	~c	~d	~e	~f	g	~h	~i	~j	k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	157	157	14	-	5	2	8	157	10	5	13	157	15	9	3	3	-	4	6	7	-	10
Effective Weighted Sample	49	49	8	-	4	2	6	49	6	4	9	49	10	4	2	3	-	2	3	6	-	5
Total	67	67	13	-	3	1	4	67	5	3	7	67	8	6	*	3	-	5	6	5	-	10
Base for %	67	67	13	-	3	1	4	67	5	3	7	67	8	6	*	3	-	5	6	5	-	10
To see what they could offer me	28 41°		8 57%	- -%	* 14%	* 41%	2 6 47%	28 41%	3 53%	1 26%	2 33%	28 41%	3 40%	3 46%	* 73%	1 34%	- -%	4 80%	3 45%	3 60%	- -%	6 62%
To find out what I needed to do to make the switch	24 36	24 % 36%	5 37%	- -%	* 8%	- -%	1 6 21%	24 36%	3 47%	- -%	1 16%	24 36%	3 33%	4 61%	* 80%	1 21%	- -%	1 11%	4 69%	1 17%	- -%	4 39%
To get the code I needed to make the switch	13 19		1 5 9%	- -%	2 59%	* 41%	1 % 32%	13 19%	1 19%	2 68%	3 43%	13 19%	3 33%	1 14%	* 20%	- -%	- -%	* 8%	1 15%	* 7%	- -%	1 12%
Query/ for information	3 5°	3 % 5%	-%	- -%	- -%	- -%	-%	3 5%	- -%	- -%	- -%	3 5%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
To cancel	2	2 % 3%	1 5 9%	- -%	- -%	1 59%	-%	2 3%	- -%	1 19%	- -%	2 3%	- -%	- -%	- -%	1 46%	- -%	- -%	- -%	1 22%	- -%	- -%
Something else	2 2°		* 3%	- -%	1 19%	- -%	-%	2 2%	* 5%	- -%	1 8%	2 2%	1 10%	* 7%	- -%	- -%	- -%	- -%	* 7%	* 7%	- -%	* 4%
Don't know	3 4	3 % 4%	-%	- -%	- -%	- -%	- 6 -%	3 4%	- -%	- -%	- -%	3 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

## QB28D. Why did you contact this supplier first?

Base: Those aware who they contacted first once they decided to switch their mobile phone network

		TV PROCES S	ВВ	PROCESS	8	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC			SERVICES	S AT HOME	Ē
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	ΤV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	*e	*f	~g	~h	*i	j	*k	*	m	n	0	р
Unweighted total	157	5	2	7	2	79	69	9	6	39	118	57	57	109	124	157	140
Effective Weighted Sample	49	4	1	5	2	28	19	6	4	10	39	21	16	32	51	49	41
Total	67	3	*	4	2	36	29	6	3	13	54	30	23	42	30	67	56
Base for %	67	3	*	4	2	36	29	6	3	13	54	30	23	42	30	67	56
To see what they could offer me	28 41%	1 26%	* 85%	* 10%	1 49%	15 42%	12 40%	1 16%	2 88%	6 49%	21 39%	13 45%	7 33%	17 42%	14 5 46%	28 41%	26 46%
To find out what I needed to do to make the switch	24 36%	- -%	* 15%	1 26%	- -%	8 21%	16 54% e	2 38%	1 24%	1 7%	23 43% i	7 24%	16 68% k	16 38%	8 26%	24 36%	20 36%
To get the code I needed to make the switch	13 19%	2 68%	- -%	2 51%	1 51%	11 32% f	1 5%	2 36%	1 27%	3 25%	9 18%	8 28%	1 6%	8 19%	9 32%	13 5 19%	10 18%
Query/ for information	3 5%	- -%	- -%	- -%	- -%	2 7%	1 4%	- -%	- -%	1 8%	2 5%	2 8%	- -%	2 6%	-%	3 5 5%	2 4%
To cancel	2 3%	1 19%	- -%	- -%	- -%	- -%	2 7%	- -%	- -%	1 5%	1 3%	- -%	1 5%	2 5%	2 5 7%	3%	2 4%
Something else	2 2%	- -%	- -%	1 13%	- -%	1 3%	* 1%	1 15%	- -%	* 3%	1 2%	1 3%	* 1%	1 3%	1 4%	2 2%	1 2%
Don't know	3 4%	- -%	- -%	- -%	- -%	3 7%	- -%	- -%	- -%	1 8%	2 3%	2 6%	- -%	* * %	1 2%	3 4%	* *%

## QB29D. How easy or difficult did you find the process of making contact with suppliers in order to make the switch?

Base: Those switched their mobile phone network in last 12 months

		AC1	TIONS TAI	KEN	5	SWITCH	IED & CO	VERED		SER	VICES S	WITCHE ERED	D &	cc	NSIDE	RED & (	COVERE	D	SERV	ICES COI		ED &
	Total	SWIT-	CONSI DERED	NEIT- HER	BUN- DLE	TV	BROAD BAND		IXED LINE CALLS		BROAD BAND		FIXED LINE CALLS	BUN- DLE		BROAD BAND	MOB.	FIXED LINE CALLS	TV	BROAD I BAND		FIXED LINE CALLS
Significance Level: 95%	. • • • • • • • • • • • • • • • • • • •	а	~b	~c	~d	~e	~f	g	~h	~i	*j	k	*	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	341	341	23	-	11	5	23	341	20	12	34	341	31	13	7	7	-	4	11	12	-	11
Effective Weighted Sample	119	119	12	-	9	4	17	119	13	9	25	119	22	6	4	6	-	2	6	10	-	6
Total	152	152	18	-	7	2	10	152	10	7	17	152	18	8	3	4	-	5	9	8	-	11
1 - Very difficult	4 2°	4 % 2%	- % -%	- -%	- -%	- -%	- -%	4 2%	* 3%	- -%	- -%	4 2%	* 2%	- -%	- -%	- -%	-%	- -%	- -%	-%	- -%	- -%
2	2 19	2 % 1%	* % 2%	- -%	- -%	- -%	- -%	2 1%	1 5%	- -%	- -%	2 1%	1 3%	- -%	- -%	- -%	- 5 -%	* 9%	- -%	-%	- -%	* 4%
TOTAL DIFFICULT	6 49	6 % 4%	* 6 2%	- -%	- -%	- -%	- -%	6 4%	1 8%	- -%	- -%	6 4%	1 5%	- -%	- -%	- -%	-%	* 9%	- -%	- -%	- -%	* 4%
3 - Neither	20 139	20 % 13%	1 6 4%	- -%	2 29%	* 17%	1 10%	20 13%	5 51%	1 18%	3 19%	20 13%	7 42% k	* 5%	* 17%	- -%	-%	- -%	1 9%	* 5%	- -%	* 4%
4	44 299	44 % 29%	4 6 20%	- -%	3 37%	1 52%	2 17%	44 29%	1 6%	3 47%	4 26%	44 29%	3 19%	1 18%	1 29%	1 27%	- 5 -%	1 20%	2 19%	2 20%	- -%	2 15%
5 - Very easy	81 539	81 % 53%	13 6 71%	- -%	3 34%	* 24%	7 69%	81 53%	3 27%	2 33%	9 54%	81 53% I	5 30%	6 77%	1 54%	3 65%	-%	3 71%	6 72%	6 70%	- -%	9 77%
TOTAL EASY	124 829	124 % 82%	17 % 92%	- -%	5 71%	1 76%	8 86%	124 82%	3 33%	6 81%	14 80% I	124 82% I	9 49%	7 95%	2 83%	4 92%	- %	4 91%	8 91%	7 90%	- -%	10 93%
Don't know	3 2°	3 % 2%	* % 2%	- -%	- -%	* 7%	* 3%	3 2%	1 8%	* 2%	* 2%	3 2%	1 4%	- -%	- -%	*	- 5 -%	- -%	- -%	* 5%	- -%	- -%

## QB29D. How easy or difficult did you find the process of making contact with suppliers in order to make the switch?

Base: Those switched their mobile phone network in last 12 months

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOME	Ē
Significance Level: 95%	Total	<b>C&amp;R</b> ~a	MAC ~b	C&R ~c	NoT ~d	PAC e	C&R	C&R	NoT ~h	PAYG	CON- TRACT	PAC *k	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	341	8	10	11	9	101	91	~g 11	17	129	212	70	73	m 221	n 265	o 341	р 294
Effective Weighted Sample	119	6	7	9	8	35	26	8	12	46	73	26	21	72	119	119	93
Total	152	5	3	6	7	42	38	7	10	58	94	34	29	84	64	152	108
1 - Very difficult	4 2%	- -%	- -%	- -%	- -%	2 4%	* *%	* 4%	- -%	* *%	3 3%	1 4%	* *%	2 3%	1 1%	4	1 1%
2	2 1%	- -%	- -%	- -%	- -%	1 1%	1 3%	- -%	1 6%	* 1%	1 2%	1 2%	* 2%	1 1%	2 3%	2 1%	2 2%
TOTAL DIFFICULT	6 4%	- -%	- -%	- -%	- -%	2 5%	1 3%	* 4%	1 6%	1 1%	5 5%	2 6%	1 2%	3 4%	2 4%	6 4%	2 2%
3 - Neither	20 13%	* 6%	1 25%	* 6%	1 14%	7 17%	7 18%	2 36%	4 38%	12 21% j	8 8%	3 10%	4 13%	12 15%	12 18%	20 13%	14 13%
4	44 29%	2 44%	* 12%	1 23%	2 36%	15 36%	15 41%	1 11%	3 27%	11 18%	33 35% i	13 39%	15 51%	25 30%	14 22%	44 29%	36 34%
5 - Very easy	81 53%	2 50%	2 64%	4 71%	3 46%	18 42%	14 38%	3 49%	2 21%	33 56%	48 51%	16 46%	10 34%	41 49%	33 52%	81 53%	53 49%
TOTAL EASY	124 82%	4 94%	2 75%	5 94%	6 81%	33 78%	30 79%	4 60%	5 48%	43 74%	81 86%	29 85%	25 85%	65 78%	48 74%	124 82%	89 82%
Don't know	3 2%	- -%	- -%	- -%	* 5%	- -%	- -%	- -%	1 8%	2 4%	1 1%	- -%	- -%	2 3%	2 4%	3 2%	3 2%

SERVICES SWITCHED &

SERVICES CONSIDERED &

QB30D. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those switched their mobile phone network in last 12 months

		AC1	TIONS TAP	KEN		SWITCHE	ED & CO	VERED		OLIV.	COVE	RED	, u	CC	NSIDE	RED & CO	OVERED	)	OLIV	COVE		.D u
		SWIT-	CONSI	NFIT-	BUN-	ı	BROAD		IXED LINE CALLS	E	BROAD		IXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total		22.122	HER	DLE	TV I	BAND		·	TV E	BAND		·	DLE	TV	BAND		07.1220	TV	BAND		07.1220
Significance Level: 95%		а	~b	~c	~d	~e	~f	g	~h	~i	*j	k	*	~m	~n	~0	~p	~q	~r	~8	~t	~u
Unweighted total	341	341	23	-	11	5	23	341	20	12	34	341	31	13	7	7	-	4	11	12	-	11
Effective Weighted Sample	119	119	12	-	9	4	17	119	13	9	25	119	22	6	4	6	-	2	6	10	-	6
Total	152	152	18	-	7	2	10	152	10	7	17	152	18	8	3	4	-	5	9	8	-	11
Yes	11 7'	11 % 7%	1 6 5%	- -%	1 13%	1 41%	2 25%	11 7%	1 10%	1 10%	3 20% k	11 7%	2 11%	* 6%	- -%	1 12%	- -%	- -%	* 5%	1 5 7%	- -%	* 4%
No	140 92		16 6 91%	- -%	6 87%	1 52%	7 75%	140 92%	9 89%	6 88%	14 80%	140 92%	16 88%	7 94%	2 88%	4 80%	- -%	5 100%	8 91%	7 89%	- -%	11 96%
Don't know	2	2 % 1%	1 6 4%	- -%	- -%	* 7%	- -%	2 1%	* 1%	* 2%	- -%	2 1%	* 1%	- -%	* 12%	* 8%	- -%	- -%	* 4%	* 5 5%	- -%	- -%

## QB30D. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those switched their mobile phone network in last 12 months

	ı	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		S	ERVICES	S AT HOMI	E
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	е	f	~g	~h	İ	j	*k	*	m	n	0	р
Unweighted total	341	8	10	11	9	101	91	11	17	129	212	70	73	221	265	341	294
Effective Weighted Sample	119	6	7	9	8	35	26	8	12	46	73	26	21	72	119	119	93
Total	152	5	3	6	7	42	38	7	10	58	94	34	29	84	64	152	108
Yes	11 7%	1 15%	- -%	1 14%	2 23%	3 7%	4 10%	- -%	1 11%	3 5%	8 9%	3 9%	2 7%	7 9%	6 10%	11 6 7%	7 6%
No	140 92%	4 85%	3 100%	5 86%	5 77%	39 92%	34 90%	7 100%	9 89%	55 94%	85 91%	31 91%	27 93%	74 89%	56 88%	140 6 92%	100 5 92%
Don't know	2 1%	- -%	- -%	- -%	- -%	* *%	* *%	- -%	- -%	1 2%	1 1%	- -%	*	2 2%	2 3%	2 6 1%	2 1%

### QB30B. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those who have switched their TV service supplier in last 12 months (including those with TV in a bundle of services)

		ACT	IONS TAP	KEN	,	SWITCH	HED & CO	VERED		SER	VICES SV COVE		<b>.</b> & C	co	NSIDE	RED & CO	OVERED	)	SERV	ICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		IXED LINE CALLS		BROAD I		IXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	~b	~C	*d	е	*f	~g	~h	i	j	~k	*1	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	155	155	10	-	69	87	33	12	7	155	93	19	72	1	-	1	10	-	-	2	8	1
Effective Weighted Sample	92	92	8	-	53	45	25	9	4	92	73	13	55	1	-	1	8	-	-	2	7	1
Total	107	107	7	-	71	37	19	7	5	107	74	16	73	*	-	*	8	-	-	1	7	*
Yes	9 8%	9 % 8%	%	- -%	5 7%	3 9%	1 6 8%	- -%	1 27%	9 8%	7 9%	1 5%	6 8%	- -%	- -%	- -%	- -%	- -%	- -%	%	- -%	- -%
No	96 90%	96 % 90%	7 5 100%	- -%	64 90%	33 89%	17 6 90%	7 98%	4 73%	96 90%	65 88%	15 94%	66 90%	* 100%	- -%	* 100%	8 100%	- -%	- -%	1 100%	7 100%	* 100%
Don't know	2 2%	2 % 2%	- %	- -%	2 2%	1 2%	* 6 2%	* 2%	- -%	2 2%	2 3%	* 1%	2 2%	- -%	- -%	- -%	- -%	- -%	- -%	%	- -%	- -%

## QB30B. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those who have switched their TV service supplier in last 12 months (including those with TV in a bundle of services)

		PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOM	E
Significance Level: 95%	Total	C&R a	MAC ~b	C&R ~c	NoT *d	PAC ~e	C&R ~f	<b>C&amp;R</b> ~g	<b>NoT</b> *h	PAYG	CON- TRACT *j	PAC ~k	C&R ~	TV m	BROAD BAND n	MOB. PHONE	FIXED LINE VOICE
Unweighted total	155	108	7	26	47	7	6	23	40	62	78	3	2	155	128	140	133
Effective Weighted Sample	92	61	6	19	39	6	3	17	33	42	49	3	2	92	87	91	85
Total	107	73	6	20	41	8	4	19	48	47	50	3	1	107	84	97	100
Yes	9 8%	8 11%	1 18%	2 10%	3 7%	1 10%	- -%	2 12%	3 5%	3 7%	5 10%	- -%	- -%	9 8%	9 5 10%	8 % 9%	8 % 8%
No	96 90%	64 88%	5 82%	18 90%	38 93%	7 90%	4 100%	17 88%	45 95%	42 89%	45 89%	3 100%	1 100%	96 90%	74 5 87%	86 6 89%	89 89%
Don't know	2 2%	1 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 3%	1 2%	- -%	- -%	2 2%	2 3%	2 6 2%	2 % 2%

QB30C. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those who have switched their fixed line broadband supplier in last 12 months (including those with broadband in a bundle of services)

		ACT	TIONS TAP	KEN	s	SWITCH	HED & CO	VERED		SER	VICES SI COVE		D &	co	NSIDEI	RED & C	OVERED	)	SERV	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		IXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	~b	~c	d	*e	f	*g	h	i	j	*k	I	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	489	489	29	-	116	34	373	34	118	93	489	42	228	-	8	-	19	13	7	-	14	8
Effective Weighted Sample	300	300	22	-	88	26	222	25	86	73	300	28	167	-	5	-	16	11	5	-	12	7
Total	235	235	18	-	86	20	149	17	66	74	235	25	148	-	4	-	16	5	4	-	11	3
Yes	25 11%	25 6 11%	1 6 5%	- -%	11 12%	1 3%	15 6 10%	3 20%	6 9%	6 8%	25 11%	4 16%	16 11%	- -%	* 8%	- -%	- -%	2 35%	* 9%	-%	- -%	1 16%
No	198 84%	198 6 84%	16 6 89%	- -%	74 85%	18 94%	125 6 84%	14 80%	55 83%	66 89%	198 84%	21 83%	126 85%	- -%	3 83%	- -%	15 95%	3 65%	3 83%	- % -%	10 93%	3 84%
Don't know	11 5%	11 6 5%	1 6%	- -%	2 2%	1 3%	9 6 6%	- -%	5 7%	2 3%	11 5%	*	7 4%	- -%	* 9%	- -%	1 5%	- -%	* 9%	- % -%	1 7%	- -%

## QB30C. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those who have switched their fixed line broadband supplier in last 12 months (including those with broadband in a bundle of services)

	P	PROCES	ВВ	PROCESS	6	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	AT HOME	Ē
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	b	С	d	~e	~†	*g	h	İ	j	~k	~	m	n	0	р
Unweighted total	489	61	125	109	161	16	5	57	135	199	264	10	4	323	489	463	462
Effective Weighted Sample	300	46	53	79	130	13	3	40	109	123	164	8	3	206	300	287	287
Total	235	46	31	58	118	11	4	34	101	97	130	6	2	173	235	227	228
Yes	25 11%	5 11%	3 9%	9 15%	11 9%	3 24%	- -%	6 17%	7 7%	8 9%	16 13%	2 33%	- -%	20 12%	25 11%	25 11%	25 11%
No	198 84%	40 87%	28 90%	48 82%	103 87%	9 76%	4 100%	27 80%	91 90%	85 87%	106 82%	4 67%	2 100%	144 84%	198 84%	191 84%	193 85%
Don't know	11 5%	1 2%	* 1%	2 3%	4 3%	- -%	- -%	1 3%	3 3%	4 4%	7 6%	- -%	- -%	8 5%	11 5%	11 5%	10 5%

### QB30D. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those who have switched their mobile phone network supplier in last 12 months (including those with mobile in a bundle of services)

		ACT	IONS TAP	KEN	5	SWITCI	HED & CC	VERED		SER	VICES SI COVE	WITCHEI RED	D &	cc	NSIDEF	RED & CO	OVERED	)	SER\	VICES CO COVE		ED &
		SWIT-	CONSI DERED	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-	ļ	BROAD I	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV I	BAND			TV	BAND		
Significance Level: 95%		а	~b	~c	~d	~e	~f	g	~h	~i	*j	k	*	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	351	351	23	-	21	5	23	341	21	19	42	351	39	13	7	7	-	4	11	12	-	11
Effective Weighted Sample	125	125	12	-	15	4	17	119	14	13	28	125	25	6	4	6	-	2	6	10	-	6
Total	163	163	18	-	18	2	10	152	11	16	25	163	27	8	3	4	-	5	9	8	-	11
Yes	11 7%	11 5 7%	1 5 5%	- -%	2 10%	1 41%	2 6 25%	11 7%	1 10%	1 9%	4 16%	11 7%	3 10%	* 6%	- -%	1 12%	- -%	- -%	* 5%	1 6 7%	- -%	* 4%
No	149 92%	149 5 92%	16 91%	- -%	16 90%	1 52%	7 % 75%	140 92%	10 89%	14 90%	21 83%	149 92%	25 90%	7 94%	2 88%	4 80%	- -%	5 100%	8 91%	7 % 89%	- -%	11 96%
Don't know	2 1%	2	1 4%	- -%	* 1%	* 7%	- % -%	2 1%	* 1%	* 1%	*	2 1%	*	- -%	* 12%	* 8%	- -%	- -%	* 4%	* % 5%	- -%	- -%

### QB30D. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those who have switched their mobile phone network supplier in last 12 months (including those with mobile in a bundle of services)

	P	ROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		s	SERVICES	AT HOME	
Chairman Lond OFW	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~C	~a	е	Ť	~g	~h	I	J	^K	î	m	n	0	р
Unweighted total	351	13	11	12	14	106	93	14	22	132	219	70	73	231	273	351	304
Effective Weighted Sample	125	9	7	7	13	39	27	9	15	48	77	26	21	79	114	125	99
Total	163	12	3	8	12	48	40	10	16	63	100	34	29	94	72	163	119
Yes	11 7%	1 13%	- -%	1 10%	2 20%	4 8%	4 9%	1 7%	1 6%	3 4%	9 9%	3 9%	2 7%	8 9%	7 9%	11 7%	7 6%
No	149 92%	10 87%	3 100%	7 90%	10 80%	44 92%	36 91%	9 93%	15 94%	59 94%	90 90%	31 91%	27 93%	84 89%	63 88%	149 92%	110 92%
Don't know	2 1%	- -%	- -%	- -%	- -%	* *%	*	- -%	- -%	1 2%	1 1%	- -%	* *%	2 2%	2 3%	2 1%	2 1%

### QB30E. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those who have switched their fixed line phone supplier in last 12 months (including those with fixed line phone in a bundle of services

		ACT	IONS TAK	KEN	5	SWITCH	IED & CO	VERED		SER	VICES SV COVER		<b>.</b> & C	CC	ONSIDER	RED & CO	OVERED	)	SERV	ICES CO COVE		ED &
	Total	SWIT- CHED	CONSI DERED	NEIT- HER	BUN- DLE		BROAD I BAND		IXED LINE CALLS		BROAD I F BAND		IXED LINE CALLS	BUN- DLE		BROAD I BAND	MOB.	FIXED LINE CALLS		BROAD BAND		IXED LINE CALLS
Significance Level: 95%	Total	а	~b	~C	d	~e	f	*g	h	*i	j	*k	1	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	335	335	17	-	120	7	117	31	216	72	228	39	335	1	2	4	15	-	2	3	12	-
Effective Weighted Sample	225	225	14	-	85	5	85	22	142	55	167	25	225	1	1	4	13	-	1	3	11	-
Total	243	243	13	-	98	6	66	18	145	73	148	27	243	1	2	1	14	-	2	1	10	-
Yes	21 9%	21 5 9%	- %	- -%	10 10%	1 20%	5 7%	3 15%	12 8%	5 7%	14 10%	3 12%	21 9%	- -%	- -%	- -%	1 5%	- -%	- -%	-%	- -%	- -%
No	209 86%	209 6 86%	13 6 97%	- -%	87 88%	5 80%	54 83%	15 84%	122 84%	66 90%	126 85%	24 87%	209 86%	1 100%	2 100%	1 100%	13 92%	- -%	2 100%	1 100%	10 96%	- -%
Don't know	13 5%	13 5%	* 3%	- -%	2 2%	- -%	7 10%	* 1%	11 8%	2 2%	8 6%	* 1%	13 5%	- -%	- -%	- -%	* 3%	- -%	- -%	-%	* 4%	- -%

# QB30E. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those who have switched their fixed line phone supplier in last 12 months (including those with fixed line phone in a bundle of services

	P	ROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	*b	*c	d	~e	~†	*g	h	İ	j	~k	~	m	n	0	р
Unweighted total	335	48	31	59	102	14	10	75	206	161	161	8	7	230	298	322	335
Effective Weighted Sample	225	35	23	41	85	10	5	52	150	113	109	6	4	157	211	221	225
Total	243	50	16	34	83	12	7	49	173	118	109	5	4	172	193	227	243
Yes	21 9%	5 9%	- -%	5 15%	7 9%	1 6%	2 24%	9 19% h	10 6%	9 8%	11 10%	- -%	2 45%	14 8%	17 9%	20 % 9%	21 % 9%
No	209 86%	44 89%	16 100% c	28 80%	72 87%	11 94%	5 76%	38 77%	155 90% g	106 90%	88 81%	5 100%	2 55%	147 85%	165 86%	194 % 85%	209 % 86%
Don't know	13 5%	1 1%	- -%	2 5%	4 5%	- -%	- -%	2 4%	8 4%	3 3%	10 9%	- -%	- -%	11 7%	11 6%	13 6%	13 6 5%

## QB31D. How much did you have to pay to leave your contract?

Base: Those who had to pay a charge to leave the contract for their mobile phone service

		ACTI	ONS TAP	KEN	;	SWITCH	IED & CO	VERED		SERV	ICES S	WITCHED RED	. &	CC	NSIDE	RED & C	OVERE	)	SERV	ICES COI		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD	MOB.	FIXED LINE CALLS	E	BROAD		IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD		IXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND		07.220	TV E	BAND		07.10	DLE	TV	BAND		07.1220	TV	BAND		00
Significance Level: 95%		*a	~b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	38	38	2	-	16	2	3	23	3	9	19	24	18	1	-	1	-	-	1	1	-	1
Effective Weighted Sample	24	24	2	-	13	2	3	12	3	7	16	13	15	1	-	1	-	-	1	1	-	1
Total	20	20	1	-	11	1	2	11	1	6	13	11	11	*	-	1	-	-	*	1	-	*
Up to £19.99	3 13%	3 13%	- -%	- -%	- -%	1 100%	1 33%	3 25%	1 100%	1 12%	1 6%	3 23%	1 10%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
£20.00-£29.99	2 9%	2 9%	- -%	- -%	- -%	- -%	%	2 17%	- -%	- -%	- -%	2 16%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
£30.00-£39.99	* 1%	* 1%	- -%	- -%	- -%	- -%	%	* 2%	- -%	- -%	- -%	* 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
£40.00-£49.99	* * * 0/0	* *%	- -%	- -%	- -%	- -%	%	*	- -%	- -%	- -%	*	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
£50.00-£59.99	* * 0/0	* *%	- -%	- -%	- -%	- -%	%	* *%	- -%	- -%	- -%	*	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
£60 or more	5 24%	5 24%	1 100%	- -%	- -%	- -%	2 67%	5 46%	- -%	- -%	2 12%	5 43%	- -%	* 100%	- -%	1 100%	- -%	- -%	* 100%	1 100%	- -%	* 100%
Don't know	* * 0/0	* *%	- -%	- -%	- -%	- -%	%	* 1%	- -%	- -%	- -%	* 1%	- -%	- -%	- -%	- -%	-	- -%	- -%	- -%	- -%	- -%

QB31D. How much did you have to pay to leave your contract?

Base: Those who had to pay a charge to leave the contract for their mobile phone service

	ı	TV PROCES S	ВВ	PROCESS	<b>;</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOME	Ē
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	*n	*0	*p
Unweighted total	38	8	1	7	8	7	12	7	8	12	26	6	9	29	32	38	34
Effective Weighted Sample	24	6	1	6	8	5	5	6	7	10	14	4	3	19	22	24	23
Total	20	5	1	4	6	4	4	4	5	7	13	3	2	16	16	20	16
Up to £19.99	3 13%	1 14%	- -%	1 21%	- -%	1 35%	1 28%	- -%	1 20%	1 9%	2 15%	1 43%	* 20%	2 14%	3 17%	3 6 13%	3 16%
£20.00-£29.99	2 9%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	- -%	2 14%	- -%	* 2%	2 11%	* *%	2 % 9%	* *%
£30.00-£39.99	* 1%	- -%	- -%	- -%	- -%	* 4%	* 1%	- -%	- -%	- -%	* 1%	* 5%	* 2%	* 1%	* 1%	* 6 1%	* 1%
£40.00-£49.99	* *%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	- -%	* *%	- -%	* 2%	*	* *%	* % *%	* *%
£50.00-£59.99	* *%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	- -%	* *%	- -%	* 1%	*%	* *%	* % *%	* *%
£60 or more	5 24%	- -%	- -%	- -%	2 25%	2 42%	3 69%	- -%	- -%	1 15%	4 29%	2 52%	2 73%	2 12%	2 14%	5 6 24%	3 16%
Don't know	* *0/0	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	* 1%	- -%	* % *%	* 1%

### QB32D. Which of these best describes when you were told about the cancellation charge?

Base: Those who had to pay a charge to leave the contract for their mobile phone service

		ACT	TIONS TAP	KEN		WITCHI	ED & CO	VERED		SER	ICES SV			cc	NSIDEF	RED & CO	OVEREI	)	SERV	ICES CON		ED &
	<b>.</b>	SWIT-	CONSI		BUN-				IXED Line Calls				IXED LINE CALLS	BUN-			MOB.	FIXED LINE CALLS			MOB.	FIXED LINE CALLS
Significance Level: 95%	Total	CHED *a	~b	HER ~c	DLE ~d	<b>TV</b> ∣ ~e	BAND ∼f	~g	~h	<b>TV I</b> ∼i	BAND ∼j	~k	~	DLE ~m	IV I ∼n	BAND ~o	~p	~q	<b>TV</b> ∼r	BAND ~s	~t	~u
Unweighted total	38	38	2	-	16	2	3	23	3	9	19	24	18	1	-	1	-	-	1	1	-	1
Effective Weighted Sample	24	24	2	-	13	2	3	12	3	7	16	13	15	1	-	1	-	-	1	1	-	1
Total	20	20	1	-	11	1	2	11	1	6	13	11	11	*	-	1	-	-	*	1	-	*
I already knew from the information I was given when I first took the service	4 219	4 % 21%	- % -%	- -%	- -%	* 42%	2 70%	4 40%	* 33%	* 5%	2 13%	4 37%	* 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
When I first contacted my previous supplier about cancelling their service	4 189	4 % 18%	- % -%	- -%	- -%	- -%	1 30%	4 35%	1 67%	- -%	1 5%	4 33%	1 7%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
At a later point, but before I agreed to switch over	1 5%	1 % 5%	* % 45%	- -%	- -%	* 58%	- -%	1 9%	- -%	* 7%	- -%	1 9%	- -%	* 100%	- -%	- -%	- -%	- -%	* 100%	- -%	- -%	* 100%
Only after I had agreed to switch the service over  Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u	1 3%	1 % 3%	1 6 55%	- -%	- -%	- -%	- -%	1 7%	- -%	- -%	- -%	1 6%	- -%	- -%	- -%	1 100%	- -%	- -%	- -%	1 100%	- -%	- -%

# QB32D. Which of these best describes when you were told about the cancellation charge?

Base: Those who had to pay a charge to leave the contract for their mobile phone service

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

		TV PROCES S	ВЕ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		:	SERVICE!	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	*n	*0	*р
Unweighted total	38	8	1	7	8	7	12	7	8	12	26	6	9	29	32	38	34
Effective Weighted Sample	24	6	1	6	8	5	5	6	7	10	14	4	3	19	22	24	23
Total	20	5	1	4	6	4	4	4	5	7	13	3	2	16	16	20	16
I already knew from the information I was given when I first took the service	4 21%	* 6%	- -%	1 21%	1 14%	1 21%	2 42%	- -%	* 7%	1 9%	4 27%	1 26%	1 45%	4 26%	2 % 15%	4 % 21%	2 6 15%
When I first contacted my previous supplier about cancelling their service	4 18%	- -%	- -%	- -%	1 11%	2 41%	1 31%	- -%	1 14%	1 15%	3 20%	2 51%	* 5%	* 3%	1 5 9%	4 6 18%	1 6 9%
At a later point, but before I agreed to switch over	1 5%	* 8%	- -%	- -%	- -%	1 15%	* 12%	- -%	- -%	-%	1 8%	1 19%	* 21%	1 6%	1 6 4%	1 6 5%	1 6%
Only after I had agreed to switch the service over	1 3%	- -%	- -%	- -%	- -%	* 3%	1 16%	- -%	- -%	- -%	1 5%	* 4%	1 28%	1 4%	1 5%	1 6 3%	1 6 4%

Prepared by Saville Rossiter-Base: 01727 899 399

## QB33D. Would you have still decided to switch if you had known that you would have to pay a cancellation charge to your previous supplier?

Base: Those who were told about the cancellation charge at a later point or after they agreed to switch their mobile phone service

		AC <sup>-</sup>	TIONS TAI	KEN	;	SWITCI	HED & CO	VERED		SER	VICES S	WITCHE RED	D &	cc	NSIDE	RED & CO	OVEREI	D	SER\	VICES CO		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS	ļ	BROAD		FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD	MOB.	FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV I	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	7	7	2	-	-	1	-	7	-	1	-	7	-	1	-	1	-	-	1	1	-	1
Effective Weighted Sample	4	4	2	-	-	1	-	4	-	1	-	4	-	1	-	1	-	-	1	1	-	1
Total	2	2	1	-	-	*	-	2	-	*	-	2	-	*	-	1	-	-	*	1	-	*
Yes	1 66%	1 % 66%	1 % 55%	- -%	- -%	* 100%	- % -%	1 66%	- -%	* 100%	- -%	1 66%	- -%	- -%	- -%	1 100%	- -%	- -%	- -%	1 5 100%	- -%	- -%
No	*	*	*	-	-	-	-	*	-	-	-	*	-	*	-	-	-	-	*	-	-	*
	25%	% 25%	45%	-%	-%	-9	<b>6</b> -%	25%	-%	-%	-%	25%	-%	100%	-%	-%	-%	-%	100%	-%	-%	100%
Don't know	*	*	-	-	-	-	-	*	-	-	-	*	-	-	-	-	-	-	-	-	-	-
	89	6 89	6 -%	-%	-%	-%	6 -%	8%	-%	-%	-%	8%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%

# QB33D. Would you have still decided to switch if you had known that you would have to pay a cancellation charge to your previous supplier?

Base: Those who were told about the cancellation charge at a later point or after they agreed to switch their mobile phone service

	Р	ROCES	ВВ	PROCESS	6	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~g	NoT ~h	PAYG ~i	CON- TRACT ~j	PAC ~k	C&R ~	TV ~m	BROAD BAND ~n	MOB. PHONE ~0	FIXED LINE VOICE ~p
Unweighted total	7	1	-	-	-	3	4	-	-	-	7	3	4	6	6	7	7
Effective Weighted Sample	4	1	-	-	-	2	2	-	-	-	4	2	2	4	3	4	4
Total	2	*	-	-	-	1	1	-	-	-	2	1	1	2	1	2	2
Yes	1 66%	* 100%	- -%	- -%	- -%	* 18%	1 100%	- -%	- -%	- -%	1 66%	* 18%	1 100%	1 64%	1 89%	1 66%	1 66%
No	* 25%	- -%	- -%	- -%	- -%	* 62%	- -%	- -%	- -%	- -%	* 25%	* 62%	- -%	* 27%	-%	* % 25%	* % 25%
Don't know	* 8%	- -%	- -%	- -%	- -%	* 20%	- -%	- -%	- -%	- -%	* 8%	* 20%	- -%	* 9%	* 5 11%	* % 8%	* % 8%

### QB34D. When you were in contact with your previous supplier, did they make you any kind of offer to stay with them?

Base: Those who had contact with their previous supplier once they decided to switch their mobile phone service

		AC	TIONS TA	KEN	5	SWITCH	ED & CC	VERED		SER\	ICES SI	WITCHEI RED	8 (	CC	ONSIDE	RED & CO	OVERED	)	SERV	VICES COVE		ED &
	Total	SWIT-	CONSI	NEIT- HER	BUN- DLE		BROAD BAND		IXED LINE CALLS		BROAD   BAND		IXED LINE CALLS	BUN- DLE		BROAD BAND	MOB.	FIXED LINE CALLS	ΤV	BROAD BAND	MOB.	FIXED LINE CALLS
Significance Level: 95%	Total	а	~b	~c	~d	~e	~f	g	~h	~i	~j	k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	204	204	17	-	6	3	12	204	13	7	18	204	19	10	5	4	-	4	8	8	-	10
Effective Weighted Sample	64	64	9	-	5	3	9	64	8	6	14	64	13	4	3	3	-	2	5	7	-	5
Total	83	83	15	-	4	1	6	83	7	4	10	83	11	6	2	3	-	5	7	6	-	10
Yes they made me an offer which I listened to	23 289	23 % 28%	10 63%	- -%	1 19%	1 54%	1 21%	23 28%	2 27%	1 27%	2 20%	23 28%	3 24%	4 65%	* 5%	2 69%	- -%	4 83%	3 44%	3 6 54%	-%	7 72%
They wanted to make me an offer, but I wasn't interested in listening to it	31 37%	31 % 37%	2 % 15%	- -%	2 40%	- -%	2 30%	31 37%	3 47%	1 23%	3 34%	31 37%	5 45%	* 6%	1 55%	* 14%	- -%	* 9%	1 21%	1 6 14%	%	1 8%
No, they didn't make me an offer	25 30%	25 % 30%	3 6 20%	- -%	2 42%	1 46%	3 49%	25 30%	1 14%	2 50%	4 46%	25 30%	3 24%	2 28%	1 39%	1 18%	- -%	- -%	2 35%	2 % 32%	-%	2 17%
Can't remember	4 5%	4 % 5%	* % 2%	- -%	- -%	- -%	- -%	4 5%	1 12%	- -%	- -%	4 5%	1 7%	- -%	- -%	- -%	- -%	* 8%	- -%	- % -%	-%	* 4%

## QB34D. When you were in contact with your previous supplier, did they make you any kind of offer to stay with them?

Base: Those who had contact with their previous supplier once they decided to switch their mobile phone service

		PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC			SERVICE	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	е	f	~g	~h	*i	j	*k	*	m	n	0	р
Unweighted total	204	6	5	7	4	100	91	9	9	55	149	70	73	135	162	204	179
Effective Weighted Sample	64	5	4	5	4	34	26	6	7	16	49	26	21	41	67	64	53
Total	83	3	1	4	4	41	38	6	5	18	65	34	29	51	38	83	68
Yes they made me an offer which I listened to	23 28%	1 35%	* 22%	1 18%	1 25%	10 23%	13 35%	1 13%	2 37%	5 25%	18 28%	9 27%	9 32%	17 34%	12 6 32%		18 6 27%
They wanted to make me an offer, but I wasn't interested in listening to it	31 37%	- -%	- -%	1 33%	2 55%	16 38%	15 39%	3 52%	2 34%	7 36%	24 37%	11 33%	13 45%	16 32%	10 6 25%	31 % 37%	27 6 39%
No, they didn't make me an offer	25 30%	2 65%	1 78%	2 49%	1 20%	14 35%	8 22%	2 34%	1 13%	4 23%	21 32%	12 37%	7 23%	15 30%	15 6 39%		20 6 29%
Can't remember	4 5%	- -%	- -%	- -%	- -%	2 5%	1 4%	- -%	1 16%	3 16%	1 2%	1 4%	**%	2 5%	2 6 49	4 % 5%	3 4%

## QB35D. How did this offer compare to the package or plan you already had with them and the price you paid?

Base: Those who listened to an offer from their previous mobile phone supplier

		AC	TIONS TAP	KEN	,	SWITCH	ED & CO	VERED		SERV	ICES SV		. &	C	ONSIDE	RED & CO	OVERED	)	SERV	VICES CO COVE		ED &
		SWIT-	CONSI		BUN-				IXED LINE CALLS				IXED LINE CALLS	BUN-			MOB.	FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED *a	~b	HER ∼c	<b>DLE</b> ∼d	TV ~e	BAND ~f	*g	~h	TV E	BAND ~i	*k	~	<b>DLE</b> ∼m		BAND ~o	~n	~a	TV ∼r	BAND ~s	a.t	~u
	CO	-	7		u		·-1	ŭ	3	I	- J		_	7	~n	0	~p	<b>q</b>		4	(	-
Unweighted total	68	68	1	-	2	2	2	68	3	3	4	68	5	1	ı	2	-	2	2	4	-	5
Effective Weighted Sample	17	17	4	-	2	2	2	17	2	3	3	17	4	2	1	2	-	1	1	4	-	3
Total	23	23	10	-	1	1	1	23	2	1	2	23	3	4	*	2	-	4	3	3	-	7
The same package or plan at a lower price	3 159	3 % 15%	* 4%	- -%	- -%	* 42%	1 74%	3 15%	* 19%	* 25%	1 46%	3 15%	* 13%	* 10%	- -%	- -%	- -%	- -%	* 13%	* 6 13%	- -%	* 5%
A more basic package or plan at a lower price	5 239	5 % 23%	4 % 39%	- -%	* 31%	* 58%	- -%	5 23%	- -%	* 34%	* 12%	5 23%	* 9%	* 3%	* 100%	- -%	- -%	4 100%	- -%	- % -%	- -%	4 50%
An improved package or plan at the same price	9 39	9 % 39%	3 6 29%	- -%	- -%	- -%	* 26%	9 39%	- -%	- -%	* 17%	9 39%	- -%	1 19%	- -%	2 100%	- -%	- -%	- -%	3 6 87%	- -%	1 9%
An improved package or plan at a higher price	4 169	4 % 16%	3 % 28%	- -%	- -%	- -%	- -%	4 16%	* 22%	- -%	- -%	4 16%	* 16%	3 66%	- -%	- -%	- -%	- -%	3 87%	-%	- -%	3 36%
Can't remember the details	2 79	2 % 7%	- % -%	- -%	* 69%	- -%	- -%	2 7%	1 59%	* 41%	* 26%	2 7%	2 62%	* 2%	- -%	- -%	- -%	- -%	- -%	- % -%	- -%	- -%

## QB35D. How did this offer compare to the package or plan you already had with them and the price you paid?

Base: Those who listened to an offer from their previous mobile phone supplier

	I	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	Ē
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R *f	C&R ~g	NoT ~h	PAYG	CON- TRACT	PAC ~k	C&R	TV *m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	68	3	1	2	1	30	38	2	3	11	57	25	32	51	59	68	60
Effective Weighted Sample	17	3	1	2	1	9	8	2	2	2	16	8	8	12	23	17	13
Total	23	1	*	1	1	10	13	1	2	5	18	9	9	17	12	23	18
The same package or plan at a lower price	3 15%	* 25%	- -%	- -%	1 100%	1 12%	2 17%	- -%	* 19%	1 17%	3 14%	1 12%	2 16%	3 19%	3 27%	3 6 15%	3 18%
A more basic package or plan at a lower price	5 23%	* 34%	- -%	* 31%	- -%	1 15%	4 29%	* 31%	- -%	4 79%	2 10%	1 13%	1 7%	5 27%	2 5 17%	5 6 23%	5 29%
An improved package or plan at the same price	9 39%	- -%	* 100%	- -%	- -%	2 20%	7 53%	- -%	- -%	* 1%	9 49%	2 21%	7 76%	4 25%	4 36%	9 % 39%	4 24%
An improved package or plan at a higher price	4 16%	- -%	- -%	- -%	- -%	4 37%	* *%	- -%	* 22%	* 3%	3 19%	3 38%	* *%	3 19%	1 5 7%	4 6 16%	3 19%
Can't remember the details	2 7%	* 41%	- -%	* 69%	- -%	2 16%	* 1%	* 69%	1 59%	- -%	2 9%	2 17%	* 1%	2 10%	2 5 13%	2 % 7%	2 9%

## QB36D. What was covered in the improved package or plan your previous supplier offered?

Base: Those offered an improved package or plan from their previous mobile phone supplier

		ACT	TIONS TAP	KEN	5	WITCH	ED & CO	VERED		SER	VICES SV COVE		<b>.</b> & C	CC	NSIDE	RED & C	OVERE	D	SERV	VICES COI		ED &
	Total	SWIT-	CONSI DERED		BUN-			MOB.	FIXED LINE CALLS				IXED LINE CALLS	BUN-			MOB.	FIXED LINE CALLS			MOB.	FIXED LINE CALLS
Significance Level: 95%	Total	CHED *a	~b	HER ~c	DLE ~d	1 <b>v</b> ~e	BAND ~f	*g	~h	<b>TV</b> ∼i	BAND ∼i	*k	~	DLE ~m	<b>TV</b> ∼n	BAND ~0	~p	~q	<b>TV</b> ∼r	BAND ~s	~t	~u
Unweighted total	31	31	4	-	-	-	1	31	1	-	1	31	1	4	-	2	-	-	1	3	-	2
Effective Weighted Sample	9	9	3	-	-	-	1	9	1	-	1	9	1	2	-	2	-	-	1	3	-	1
Total	13	13	5	-	-	-	*	13	*	-	*	13	*	3	-	2	-	-	3	3	-	3
More texts	10 769		3 61%	- -%	- -%	- -%	- -%	10 76%	* 100%	- -%	- -%	10 76%	* 100%	3 100%	- -%	- -%	- -%	- -%	3 100%	1 6 24%	- -%	3 100%
More minutes for calls	7 549	7 % 54%	- % -%	- -%	- -%	- -%	* 100%	7 54%	* 100%	- -%	* 100%	7 54%	* 100%	* 4%	- -%	- -%	- -%	- -%	- -%	- %	- -%	- -%
New handset	4 32°	4 % 32%	3 6 51%	- -%	- -%	- -%	* 100%	4 32%	- -%	- -%	* 100%	4 32%	- -%	1 19%	- -%	2 100%	- -%	- -%	- -%	3 6 100%	- -%	1 20%
Free broadband	1 69	1 % 6%	- 6 -%	- -%	- -%	- -%	- -%	1 6%	* 100%	- -%	- -%	1 6%	* 100%	- -%	- -%	- -%	- -%	- -%	- -%	- 6 -%	- -%	- -%
Something else	* 19	* % 1%	- % -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	- -%	* 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- % -%	- -%	- -%

# QB36D. What was covered in the improved package or plan your previous supplier offered?

Base: Those offered an improved package or plan from their previous mobile phone supplier

	P	TV ROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE!	S AT HOME	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~g	NoT ~h	PAYG	CON- TRACT	PAC ~k	C&R	TV ~m	BROAD BAND ~n	MOB. PHONE	FIXED LINE VOICE ~p
Unweighted total	31	-	1	-	-	13	18	9 -	1	3	28	12	16	22	25	31	26
Effective Weighted Sample	9	-	1	-	-	4	6	-	1	2	9	3	6	6	8	9	6
Total	13	-	*	-	-	5	7	-	*	*	12	5	7	8	5	13	8
More texts	10 76%	- -%	- -%	- -%	- -%	4 77%	5 76%	- -%	* 100%	* 17%	10 77%	4 79%	5 76%	5 63%	2 5 45%	10 % 76%	5 64%
More minutes for calls	7 54%	- -%	* 100%	- -%	- -%	2 30%	5 73%	- -%	* 100%	* 36%	7 55%	2 31%	5 73%	2 26%	2 5 44%	7 % 54%	2 6 29%
New handset	4 32%	- -%	* 100%	- -%	- -%	2 31%	2 33%	- -%	- -%	- -%	4 33%	2 31%	2 33%	4 50%	4 5 75%	4 % 32%	4 6 51%
Free broadband	1 6%	- -%	- -%	- -%	- -%	1 13%	- -%	- -%	* 100%	- -%	1 6%	1 14%	- -%	1 10%	1 5 14%	1 6%	1 6 9%
Something else	* 1%	- -%	- -%	- -%	- -%	* 2%	- -%	- -%	- -%	* 64%	- -%	- -%	- -%	- -%	* 2%	* 6 1%	%

### QB37D. Did you talk to your previous supplier about the best offer you had found from another supplier?

Base: Those who listened to an offer from their previous mobile phone supplier

		ACT	TIONS TAK	KEN	9	SWITCH	ED & CO	VERED		SERV	ICES SV COVE	VITCHED RED	. &	CO	ONSIDE	RED & CO	OVERED	)	SERV	ICES CO COVE		ED &
		SWIT-	CONSI DERED		BUN-				IXED LINE CALLS				IXED LINE CALLS	BUN-				FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED *a	~h	HER	DLE		BAND ~f	*~	- h	TV E	BAND ∼i	*k	~l	DLE	TV	BAND			TV	BAND	-4	
		-	~D _	~C	~d	~e	'	*g	~h	~1	~j		~	~m _	~11	~0	~p	~q	~1	~S	~[	~u -
Unweighted total	68	68	7	-	2	2	2	68	3	3	4	68	5	7	1	2	-	2	2	4	-	5
Effective Weighted Sample	17	17	4	-	2	2	2	17	2	3	3	17	4	2	1	2	-	1	1	4	-	3
Total	23	23	10	-	1	1	1	23	2	1	2	23	3	4	*	2	-	4	3	3	-	7
No, I did not	14 629	14 % 62%	7 % 76%	- -%	* 69%	* 42%	- -%	14 62%	1 59%	1 66%	* 26%	14 62%	2 62%	3 74%	* 100%	1 43%	- -%	4 100%	3 87%	1 28%	- -%	6 86%
Their offer matched the best offer I had found	1 39	1 % 3%	-%	- -%	- -%	- -%	- -%	1 3%	* 19%	- -%	- -%	1 3%	* 13%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Their offer was better than the best offer I had found	*	* % *%	- % -%	- -%	- -%	- -%	- -%	* *%	- -%	- -%	- -%	*	- -%	- -%	- -%	- -%	- -%	- -%	- -%	-	- -%	- -%
Their offer was worse than the best offer I had found	7 299	7	1	- -%	* 31%	* 58%	1 100%	7 29%	* 22%	* 34%	1 74%	7 29%	1 25%	1 26%	- -%	-	- -%	- -%	* 13%	1	- -%	1 14%
Can't remember	1 69	1 % 6%	1 6 13%	- -%	- -%	- -%	- -%	1 6%	- -%	- -%	- -%	1 6%	- -%	- -%	- -%	1 57%	- -%	- -%	- -%	1 38%	- -%	- -%

## QB37D. Did you talk to your previous supplier about the best offer you had found from another supplier?

Base: Those who listened to an offer from their previous mobile phone supplier

	F	TV PROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	<b>E</b>
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	<b>NoT</b> ∼d	PAC ~e	C&R *f	<b>C&amp;R</b> ~g	<b>NoT</b> ∼h	PAYG ~i	CON- TRACT *j	PAC ~k	C&R *I	<b>TV</b> *m	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE *p
Unweighted total	68	3	1	2	1	30	38	2	3	11	57	25	32	51	59	68	60
Effective Weighted Sample	17	3	1	2	1	9	8	2	2	2	16	8	8	12	23	17	13
Total	23	1	*	1	1	10	13	1	2	5	18	9	9	17	12	23	18
No, I did not	14 62%	1 66%	- -%	* 69%	- -%	7 77%	7 52%	* 69%	1 59%	4 82%	11 57%	7 80%	3 35%	11 64%	5 44%	14 62%	11 62%
Their offer matched the best offer I had found	1 3%	- -%	- -%	- -%	- -%	* 2%	* 3%	- -%	* 19%	* 10%	* 1%	* 1%	* 1%	1 3%	1 5%	1 6 3%	1 3%
Their offer was better than the best offer I had found	* *%	- -%	- -%	- -%	- -%	- -%	* *%	- -%	- -%	- -%	* *%	- -%	* *%	* *%	* *%	* % *%	* *%
Their offer was worse than the best offer I had found	7 29%	* 34%	* 100%	* 31%	1 100%	2 20%	5 35%	* 31%	* 22%	* 8%	6 34%	2 17%	5 50%	4 25%	5 40%	7 6 29%	5 5 27%
Can't remember  Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p	1 6%	- -%	- -%	- -%	- -%	* 1%	1 9%	- -%	- -%	- -%	1 7%	* 1%	1 13%	1 8%	1 11%	1 6 6%	1 5 7%

## QB38D. How happy or unhappy were you with how this offer was made to you?

Base: Those who listened to an offer from their previous mobile phone supplier

		ACT	TIONS TAK	EN		SWITCH	HED & CO			SER\	/ICES S COVE			C	ONSIDEF	RED & C	OVERE		SERVI	COVE	RED	
	Total	SWIT-	CONSI DERED I		BUN-	<b>T</b> 1/			FIXED Line Calls				IXED LINE CALLS	BUN-				FIXED LINE Calls				FIXED LINE CALLS
Significance Level: 95%	Total	CHED *a	~b	HER ~c	<b>DLE</b> ∼d	TV ~e	BAND ~f	*g	~h	<b>TV I</b> ~i	BAND ∼i	*k	~	<b>DLE</b> ∼m	<b>TV</b> I ∼n	BAND ~0	~p	~q	TV I ∼r	BAND ~s	~t	~u
Unweighted total	68	68	7	-	2	2	2	68	3	3	4	68	5	7	1	2		2	2	4	_	5
Effective Weighted Sample	17	17	4	-	2	2	2	17	2	3	3	17	4	2	1	2	-	1	1	4	-	3
Total	23	23	10	-	1	1	1	23	2	1	2	23	3	4	*	2	-	4	3	3	-	7
1 - Very unhappy	1 49	1 6 4%	* 6 4%	- -%	- -%	-%	- % -%	1 4%	* 22%	- -%	- -%	1 4%	* 16%	* 10%	- -%	- -%	- -%	- -%	* 13%	* 13%	- -%	* 5%
2	3 12%	3 6 12%	2 6 22%	- -%	* 31%	- -%	- % -%	3 12%	- -%	- -%	* 12%	3 12%	* 9%	- -%	- -%	2 100%	- -%	- -%	- -%	2 67%	- -%	- -%
TOTAL UNHAPPY	4 16%	4 6 16%	3 6 26%	- -%	* 31%	- -%	- % -%	4 16%	* 22%	- -%	* 12%	4 16%	1 25%	* 10%	- -%	2 100%	- -%	- -%	* 13%	3 79%	- -%	* 5%
3 - Neither	10 44%	10 6 44%	1 6 5%	- -%	* 69%	1 100%	1 6 100%	10 44%	- -%	1 100%	2 88%	10 44%	* 20%	* 9%	* 100%	- -%	- -%	1 14%	- -%	- -%	- -%	1 7%
4	3 14%	3 6 14%	3 6 28%	- -%	- -%	-%	-%	3 14%	* 19%	- -%	- -%	3 14%	* 13%	3 65%	- -%	- -%	- -%	- -%	3 87%	- -%	- -%	3 36%
5 - Very happy	5 23%	5 6 23%	4 6 40%	- -%	- -%	- -%	-%	5 23%	1 59%	- -%	- -%	5 23%	1 42%	1 16%	- -%	- -%	- -%	3 86%	- -%	1 21%	- -%	4 52%
TOTAL HAPPY	9 37%	9 6 37%	7 68%	- -%	- -%	- -%	- % -%	9 37%	1 78%	- -%	- -%	9 37%	1 56%	3 81%	- -%	- -%	- -%	3 86%	3 87%	1 21%	- -%	7 88%
Don't know	* 2%	* 6 2%	- % -%	- -%	- -%	- -%	- % -%	* 2%	- -%	- -%	- -%	* 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

## QB38D. How happy or unhappy were you with how this offer was made to you?

Base: Those who listened to an offer from their previous mobile phone supplier

	ı	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	<b>=</b>
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	*f	~g	~h	~i	*j	~k	*1	*m	*n	*0	*р
Unweighted total	68	3	1	2	1	30	38	2	3	11	57	25	32	51	59	68	60
Effective Weighted Sample	17	3	1	2	1	9	8	2	2	2	16	8	8	12	23	17	13
Total	23	1	*	1	1	10	13	1	2	5	18	9	9	17	12	23	18
1 - Very unhappy	1 4%	- -%	- -%	- -%	- -%	1 5%	* 3%	- -%	* 22%	- -%	1 5%	1 6%	* 5%	1 6%	1 % 8%	1 4%	1 5%
2	3 12%	- -%	- -%	* 31%	- -%	1 14%	1 10%	* 31%	- -%	* 3%	3 14%	1 13%	1 15%	2 13%	3 6 21%	3 6 12%	3 15%
TOTAL UNHAPPY	4 16%	- -%	- -%	* 31%	- -%	2 19%	2 14%	* 31%	* 22%	* 3%	4 19%	2 19%	2 20%	3 19%	4 30%	4 6 16%	4 20%
3 - Neither	10 44%	1 100%	* 100%	* 69%	1 100%	3 33%	7 53%	* 69%	- -%	1 16%	9 51%	3 31%	7 71%	5 29%	5 45%	10 6 44%	5 30%
4	3 14%	- -%	- -%	- -%	- -%	3 29%	* 4%	- -%	* 19%	* 10%	3 15%	3 29%	* 1%	3 19%	1 6 5%	3 4 14%	3 18%
5 - Very happy	5 23%	- -%	- -%	- -%	- -%	1 14%	4 30%	- -%	1 59%	3 72%	2 11%	1 15%	1 7%	5 31%	2 6 17%	5 6 23%	5 29%
TOTAL HAPPY	9 37%	- -%	- -%	- -%	- -%	4 43%	4 33%	- -%	1 78%	4 81%	5 27%	4 45%	1 9%	8 49%	3 6 22%	9 % 37%	9 47%
Don't know	* 2%	- -%	- -%	- -%	- -%	* 5%	- -%	- -%	- -%	- -%	* 3%	* 5%	- -%	* 3%	* 4%	* % 2%	* 3%

SERVICES SWITCHED &

SERVICES CONSIDERED &

### QB39D. Which one of these statements best describes how you felt about the contact you had with your previous supplier?

Base: Those who had contact with their previous supplier once they decided to switch their mobile phone service

		AC1	TIONS TAP	KEN	;	SWITCH	HED & CC	VERED		OLIN	COVE		Ju	CC	ONSIDER	RED & CO	OVERED	)	OLIV	COVER		.D Q
			CONSI						FIXED			F	IXED					FIXED			F	FIXED
		SWIT-	DERED	NEIT-	BUN-		BROAD		LINE Calls	E	Broad I	MOB. Phone	LINE Calls	BUN-	ļ	BROAD I	Mob. Phone	LINE CALLS		BROAD I	MOB. PHONE	LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV E	BAND			DLE	TV I	BAND			TV	BAND		
Significance Level: 95%		а	~b	~c	~d	~e	~f	g	~h	~i	~j	k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	204	204	17	-	6	3	12	204	13	7	18	204	19	10	5	4	-	4	8	8	-	10
Effective Weighted Sample	64	64	9	-	5	3	9	64	8	6	14	64	13	4	3	3	-	2	5	7	-	5
Total	83	83	15	-	4	1	6	83	7	4	10	83	11	6	2	3	-	5	7	6	-	10
They did not try to persuade me to stay with them	34 419	34 % 41%	3 6 23%	- -%	2 42%	1 46%	3 47%	34 41%	3 48%	2 50%	4 45%	34 41%	5 45%	3 50%	* 26%	- -%	- -%	- -%	3 49%	- -%	- -%	3 30%
They talked about me staying, but did not put me under any pressure to stay	31 37%	31 % 37%	5 6 33%	- -%	1 14%	1 54%	2 5 41%	31 37%	3 52%	1 16%	3 30%	31 37%	4 38%	3 44%	* 19%	1 43%	- -%	1 21%	2 30%	4 63%	- -%	3 32%
They put me under pressure to stay with them	8 99	8 % 9%	3 6 21%	- -%	2 45%	- -%	- 5 -%	8 9%	- -%	1 34%	2 18%	8 9%	2 16%	* 6%	1 55%	2 57%	- -%	- -%	1 21%	2 37%	- -%	* 4%
Can't remember	11 139	11 % 13%	4 6 24%	- -%	- -%	- -%	1 5 12%	11 13%	- -%	- -%	1 7%	11 13%	- -%	- -%	- -%	- -%	- -%	4 79%	- -%	- -%	- -%	4 35%

### QB39D. Which one of these statements best describes how you felt about the contact you had with your previous supplier?

Base: Those who had contact with their previous supplier once they decided to switch their mobile phone service

		PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE	S AT HOM	E
Significance Level: 95%	Total	<b>C&amp;R</b> ~a	MAC ~b	C&R ~c	NoT ~d	PAC e	C&R f	C&R ~g	<b>NoT</b> ∼h	PAYG *i	CON- TRACT	PAC *k	C&R *I	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	204	6	5	7	4	100	91	9	9	55	149	70	73	135	162	204	179
Effective Weighted Sample	64	5	4	5	4	34	26	6	7	16	49	26	21	41	67	64	53
Total	83	3	1	4	4	41	38	6	5	18	65	34	29	51	38	83	68
They did not try to persuade me to stay with them	34 41%	2 65%	1 78%	2 49%	1 26%	19 46%	13 34%	2 34%	3 59%	4 23%	30 46%	17 51%	12 42%	24 47%	15 6 39%		29 6 42%
They talked about me staying, but did not put me under any pressure to stay	31 37%	1 21%	* 22%	1 33%	1 25%	17 40%	13 35%	3 52%	1 20%	7 38%	24 37%	11 34%	12 42%	14 27%			24 % 36%
They put me under pressure to stay with them	8 9%	* 15%	- -%	1 18%	1 28%	4 9%	4 10%	1 13%	1 21%	1 7%	6 10%	4 11%	2 9%	6 11%	6 6 16%	8 % 9%	6 6 9%
Can't remember	11 13%	- -%	- -%	- -%	1 20%	2 5%	8 21%	- -%	- -%	6 33% i	5 8%	2 4%	2 8%	7 14%	2 6 49	11 % 13%	9 6 13%

## QB40D. Can you tell me how you felt put under pressure to stay?

Base: Those who felt under pressure to stay with their previous mobile phone supplier

		ACT	IONS TA	KEN	5	SWITCI	HED & C	OVERED		SER		SWITCHE ERED	D &	CO	ONSIDE	RED &	COVERE	D	SERV	ICES CO COVE		≀ED &
	Total	SWIT- CHED	CONSI		BUN- DLE	TV	BROAD BAND	MOB.	FIXED LINE CALLS		BROAD BAND	MOB.	FIXED LINE CALLS	BUN- DLE		BROAD BAND		FIXED LINE CALLS	TV	BROAD BAND	MOB.	FIXED LINE CALLS
Significance Level: 95%	Total	~a	~b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	28	28	4	-	3	-	-	28	-	2	3	28	3	1	1	2	-	-	2	3	-	1
Effective Weighted Sample	10	10	3	-	2	-	-	10	-	2	2	10	2	1	1	2	-	-	2	2	-	1
Total	8	8	3	-	2	-	-	8	-	1	2	8	2	*	1	2	-	-	1	2	-	*
I was told that their service was better than other suppliers/ I wouldn't do better anywhere else	2 28%	2 6 28%	- %	- -%	1 58%	- -%	- %	2 28%	- -%	1 67%	1 58%	2 5 28%	1 58%	- -%	- -%	%	- %	-%	- -%	- -%	- -%	- %
I waited in a queue on the telephone for a long time to tell them I wanted to cancel	1 16%	1 6 16%	1 5 37%	- -%	- -%	- -%	- 5 -%	1 16%	- -%	- -%	- -%	1 16%	- -%	- -%	- -%	1 69%	- 5 -%	%	- -%	1 56%	- -%	- %
I had to push them to give me the information/ code I need to make the switch	1 16%	1 6 16%	1 5 37%	- -%	- -%	- -%	- %	1 16%	- -%	- -%	- -%	1 16%	- -%	- -%	- -%	1 69%	- 5 -%	%	- -%	1 56%	- -%	- %
I was told it wasn't possible to leave my contract with them	1 15%	1 6 15%	-%	- -%	- -%	- -%	-%	1 15%	- -%	- -%	- -%	1 15%	- -%	- -%	- -%	- -%	-%	%	- -%	- -%	- -%	- 5 -%
I was told I would have to pay a cancellation/ early termination charge to leave the contract with them	1 15%	1 6 15%	- %	- -%	- -%	- -%	- 5 -%	1 15%	- -%	- -%	- -%	1 5 15%	- -%	- -%	- -%	-%	- %	- %	- -%	- -%	- -%	- %
They told me the amount I would have to pay as a cancellation/ early termination charge to leave the contract with them	1 15%	1 % 15%	%	- -%	- -%	- -%	%	1 15%	- -%	- -%	- -%	1 5 15%	- -%	- -%	- -%	-%	- 5 -%	%	- -%	- -%	- -%	%
Something else  Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u	1 14%	1 6 14%	1 33%	- -%	- -%	- -%	- %	1 14%	- -%	- -%	- -%	1 14%	- -%	- -%	1 100%	- -%	- 5 -%	-%	1 73%	- -%	- -%	- % -%

## QB40D. Can you tell me how you felt put under pressure to stay?

Base: Those who felt under pressure to stay with their previous mobile phone supplier

		TV PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		!	SERVICES	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	28	1	-	2	1	12	15	2	1	3	25	11	13	20	23	28	24
Effective Weighted Sample	10	1	-	2	1	6	4	2	1	1	9	5	3	7	9	10	9
Total	8	*	-	1	1	4	4	1	1	1	6	4	2	6	6	8	6
I was told that their service was better than other suppliers/ I wouldn't do better anywhere else	2 28%	- -%	- -%	- -%	1 100%	2 55%	- -%	- -%	1 100%	- -%	2 33%	2 57%	- -%	1 18%	1 16%	2 6 28%	1 5 16%
I waited in a queue on the telephone for a long time to tell them I wanted to cancel	1 16%	- -%	- -%	- -%	- -%	- -%	1 33%	- -%	- -%	- -%	1 19%	- -%	1 49%	1 21%	1 19%	1 % 16%	1 5 19%
I had to push them to give me the information/ code I need to make the switch	1 16%	- -%	- -%	- -%	- -%	- -%	1 33%	- -%	- -%	- -%	1 19%	- -%	1 49%	1 21%	1 19%	1 % 16%	1 5 19%
I was told it wasn't possible to leave my contract with them	1 15%	- -%	- -%	- -%	- -%	1 29%	- -%	- -%	- -%	-%	1 17%	1 30%	- -%	-%	-%	1 6 15%	-%
I was told I would have to pay a cancellation/ early termination charge to leave the contract with them	1 15%	- -%	- -%	- -%	- -%	1 29%	- -%	- -%	- -%	- -%	1 17%	1 30%	- -%	- -%	%	1 % 15%	- 5 -%
They told me the amount I would have to pay as a cancellation/ early termination charge to leave the contract with them	1 15%	- -%	- -%	- -%	- -%	1 29%	- -%	- -%	- -%	- -%	1 17%	1 30%	- -%	- -%	%	1 6 15%	- 5 -%
Something else	1 14%	- -%	- -%	- -%	- -%	- -%	1 30%	- -%	- -%	1 86%	-%	- -%	- -%	1 19%	1 17%	1 6 14%	1 5 17%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

QB41D. Having switched to a new supplier for your mobile phone network, do you think you are now paying less than before?

Base: Those switched their mobile phone network in last 12 months

		AC	TIONS TA	KEN	5	SWITCH	HED & CC	VERED		SER	ICES SI	WITCHEI RED	D &	C	ONSIDER	RED & CO	OVEREI	)	SER	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV I	BAND			TV	BAND		
Significance Level: 95%		а	~b	~C	~d	~e	~f	g	~h	~i	*j	k	*	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	341	341	23	-	11	5	23	341	20	12	34	341	31	13	7	7	-	4	11	12	-	11
Effective Weighted Sample	119	119	12	-	9	4	17	119	13	9	25	119	22	6	4	6	-	2	6	10	-	6
Total	152	152	18	-	7	2	10	152	10	7	17	152	18	8	3	4	-	5	9	8	-	11
Yes	101 66%	101 66%	16 % 86%	- -%	7 88%	1 35%	7 6 70%	101 66%	6 54%	6 79%	13 78%	101 66%	12 68%	6 71%	3 100%	3 77%	- -%	5 100%	8 90%	6 6 74%	- -%	10 87%
No	33 22%	33 6 22%	2 6 12%	- -%	1 12%	1 59%	3 6 30%	33 22%	4 38%	1 19%	4 22%	33 22%	5 27%	2 28%	- -%	1 15%	- -%	- -%	1 10%	2 6 22%	- -%	1 13%
Don't know	18 12%	18 6 12%	* % 2%	- -%	- -%	* 7%	- % -%	18 12%	1 8%	* 2%	- -%	18 12%	1 4%	* 1%	- -%	* 8%	- -%	- -%	- -%	* % 5%	- -%	- -%

## QB41D. Having switched to a new supplier for your mobile phone network, do you think you are now paying less than before?

Base: Those switched their mobile phone network in last 12 months

		TV PROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	МОЕ	BILE	CONTRA PROC		;	SERVICE	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	е	t	~g	~h	İ	j	*k	*	m	n	0	р
Unweighted total	341	8	10	11	9	101	91	11	17	129	212	70	73	221	265	341	294
Effective Weighted Sample	119	6	7	9	8	35	26	8	12	46	73	26	21	72	119	119	93
Total	152	5	3	6	7	42	38	7	10	58	94	34	29	84	64	152	108
Yes	101 66%	3 71%	2 84%	3 62%	6 83%	26 61%	22 58%	4 58%	7 71%	43 73%	58 62%	20 60%	14 49%	55 65%	46 719	101 % 66%	68 63%
No	33 22%	1 29%	* 16%	2 38%	1 17%	10 23%	10 27%	3 42%	2 21%	8 14%	25 27%	9 27%	9 32%	18 22%	15 24%		27 % 25%
Don't know	18 12%	- -%	- -%	- -%	- -%	7 16%	5 15%	- -%	1 8%	7 13%	11 12%	5 14%	5 19%	11 13%	3 5 5%	18 % 12%	14 6 13%

## QB42D. How much less do you think you are paying each month?

Base: Those who think they are now paying less for their mobile phone

		AC	TIONS TAP	KEN	5	SWITCH	ED & CC	VERED		SER	ICES SV		. &	cc	NSIDE	RED & CO	OVERED	)	SERV	ICES COI		ED &
	Takal	SWIT-	CONSI DERED		BUN-				FIXED LINE CALLS				IXED LINE CALLS	BUN-			MOB.	FIXED LINE CALLS				FIXED LINE Calls
Significance Level: 95%	Total	CHED a	~b	HER ~c	<b>DLE</b> ~d	TV ∼e	<b>BAND</b> ∼f	g	~h	TV E ∼i	BAND ∼j	k	~	<b>DLE</b> ∼m	<b>TV</b> ∼n	BAND ~0	~p	~q	<b>TV</b> ∼r	BAND ~s	~t	~u
Unweighted total	226	226	18	-	9	2	15	226	13	8	24	226	22	7	7	5	-	4	9	8	-	8
Effective Weighted Sample	82	82	10	-	7	2	12	82	9	6	18	82	16	3	4	4	-	2	5	7	-	5
Total	101	101	16	-	7	1	7	101	6	6	13	101	12	6	3	3	-	5	8	6	-	10
Under £5	20 20%	20 % 20%	3 % 22%	- -%	2 23%	* 50%	1 13%	20 20%	2 41%	2 32%	2 18%	20 20%	4 32%	3 53%	* 17%	- -%	- -%	* 9%	3 40%	-%	- -%	3 32%
£5.00-£9.99	34 33%	34 % 33%	6 % 37%	- -%	2 37%	* 50%	3 46%	34 33%	2 30%	2 40%	6 41%	34 33%	4 34%	2 37%	* 12%	3 74%	- -%	1 20%	2 31%	5 78%	- -%	3 30%
£10.00-£14.99	18 189	18 % 18%	2 6 10%	- -%	1 15%	- -%	1 10%	18 18%	1 11%	- -%	2 12%	18 18%	2 13%	- -%	1 41%	1 16%	- -%	- -%	1 14%	1 9%	- -%	- -%
£15.00-£19.99	23 23%	23 % 23%	5 % 30%	- -%	1 18%	- -%	1 18%	23 23%	1 18%	1 21%	2 18%	23 23%	2 18%	1 9%	1 29%	* 10%	- -%	3 71%	1 15%	1 13%	- -%	4 38%
£20 or more	3	3 % 3%	- % -%	- -%	* 6%	- -%	* 5%	3 3%	- -%	* 7%	1 5%	3 3%	* 3%	- -%	- -%	- -%	- -%	- -%	- -%	%	- -%	- -%
Don't know	2 2°	2 % 2%	- % -%	- -%	- -%	- -%	1 8%	2 2%	- -%	- -%	1 4%	2 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	%	- -%	- -%

## QB42D. How much less do you think you are paying each month?

Base: Those who think they are now paying less for their mobile phone

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	<b>.</b>
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~C	~d	*e	*f	~g	~h	i	j	*k	*1	m	n	0	р
Unweighted total	226	5	7	6	7	74	55	7	12	87	139	51	43	151	178	226	191
Effective Weighted Sample	82	4	5	4	7	29	15	5	9	32	51	21	12	49	78	82	63
Total	101	3	2	3	6	26	22	4	7	43	58	20	14	55	46	101	68
Under £5	20 20%	2 53%	* 18%	* 15%	1 26%	8 31%	3 14%	* 13%	3 48%	9 22%	11 19%	6 31%	2 14%	14 25%	11 23%	20 20%	16 23%
£5.00-£9.99	34 33%	- -%	1 41%	1 30%	3 58%	8 32%	8 36%	1 14%	3 48%	10 23%	24 41%	5 24%	8 55%	20 37%	20 45%	34 33%	27 39%
£10.00-£14.99	18 18%	- -%	* 16%	* 9%	- -%	3 12%	2 10%	* 13%	- -%	11 25%	8 13%	3 14%	1 8%	8 16%	6 14%	18 5 18%	10 15%
£15.00-£19.99	23 23%	1 35%	- -%	1 35%	1 16%	5 18%	8 38%	2 50%	* 4%	12 29%	10 18%	5 23%	3 20%	9 16%	6 13%	23 23%	13 19%
£20 or more	3 3%	* 12%	- -%	* 12%	- -%	1 2%	* 2%	* 11%	- -%	- -%	3 6%	1 3%	* 3%	3 6%	1 3%	3	1 2%
Don't know	2 2%	- -%	1 25%	- -%	- -%	1 4%	- -%	- -%	- -%	* 1%	2 3%	1 5%	- -%	* 1%	1 2%	2 2%	1 1%

SERVICES SWITCHED &

SERVICES CONSIDERED &

QB43D. If you were thinking about changing supplier for your mobile phone network in the future, has your overall experience of the process made you more likely or less likely to make this change, or has it made no difference?

Base: Those switched their mobile phone network in last 12 months

		ACT	IONS TAK	ŒN	;	SWITCH	HED & CC	VERED		OLIV	COVE	RED	Ju	CC	ONSIDE	RED & CO	OVERED	)	OLIV	COVER		.D Q
			CONSI						FIXED				IXED					FIXED				FIXED
		SWIT-	DERED		BUN-				LINE CALLS			MOB. PHONE	LINE Calls	BUN-				LINE Calls			MOB. PHONE	LINE Calls
Significance Level: 95%	Total	CHED a	~b	HER ~c	<b>DLE</b> ∼d	<b>TV</b> ∼e	BAND ~f	g	~h	<b>TV I</b> ~i	BAND *j	k	*	DLE ~m	<b>TV</b> ∣ ~n	BAND ~o	~p	~q	<b>TV</b> ∼r	BAND ~S	~t	~u
Unweighted total	341	341	23	-	11	5	23	341	20	12	34	341	31	13	7	7	-	4	11	12	-	11
Effective Weighted Sample	119	119	12	-	9	4	17	119	13	9	25	119	22	6	4	6	-	2	6	10	-	6
Total	152	152	18	-	7	2	10	152	10	7	17	152	18	8	3	4	-	5	9	8	-	11
More likely	35 23%	35 % 23%	5 6 29%	- -%	3 35%	* 17%	4 6 45%	35 23%	3 26%	1 21%	7 41%	35 23%	5 30%	1 17%	- -%	1 15%	- -%	3 71%	1 15%	2 25%	- -%	5 41%
Made no difference	103 68%	103 % 68%	11 63%	- -%	4 51%	1 76%	4 6 41%	103 68%	6 61%	5 64%	8 46%	103 68% j	10 57%	6 78%	2 88%	3 77%	- -%	1 20%	6 76%	5 65%	- -%	6 52%
Less likely	8 5%	8 % 5%	1 6 5%	- -%	1 14%	- -%	1 6 14%	8 5%	1 13%	1 14%	2 14%	8 5%	2 13%	* 5%	- -%	- -%	- -%	* 9%	* 5%	* 5%	- -%	1 7%
Don't know	6 4º	6 % 4%	1 6 4%	- -%	- -%	* 7%	- % -%	6 4%	%	* 2%	- -%	6 4%	- -%	- -%	* 12%	* 8%	- -%	- -%	* 4%	* 5%	- -%	- -%

QB43D. If you were thinking about changing supplier for your mobile phone network in the future, has your overall experience of the process made you more likely or less likely to make this change, or has it made no difference?

Base: Those switched their mobile phone network in last 12 months

	F	TV PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	МОВ	ILE	CONTRA PROC		\$	SERVICES	S AT HOM	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC e	C&R f	C&R ~g	NoT ~h	PAYG i	CON- TRACT	PAC *k	C&R *	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	341	8	10	11	9	101	91	11	17	129	212	70	73	221	265	341	294
Effective Weighted Sample	119	6	7	9	8	35	26	8	12	46	73	26	21	72	119	119	93
Total	152	5	3	6	7	42	38	7	10	58	94	34	29	84	64	152	108
More likely	35 23%	1 31%	1 25%	3 56%	2 24%	9 21%	9 25%	2 26%	2 24%	15 26%	20 21%	7 19%	6 20%	23 28%	16 25%	35 5 23%	28 26%
Made no difference	103 68%	3 69%	1 54%	2 44%	4 51%	32 76%	24 63%	5 74%	5 52%	37 63%	66 70%	26 77%	20 69%	51 62%	41 64%	103 68%	72 66%
Less likely	8 5%	- -%	1 21%	- -%	2 25%	1 3%	2 6%	- -%	2 24%	5 9%	3 3%	1 3%	1 3%	3 4%	5 8%	8 5 5%	5 5 5%
Don't know	6 4%	- -%	- -%	- -%	- -%	* 1%	2 6%	- -%	- -%	1 2%	5 5%	* 1%	2 8%	6 7%	2 3%	6 4%	4 4%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

Prepared by Saville Rossiter-Base: 01727 899 399

QB26E. Once you had decided to switch, did you contact...

Base: Those switched their fixed line phone supplier in last 12 months

		ACT	TIONS TAP	KEN	,	SWITCH	ED & CO	VERED		SER\	ICES SV		D &	cc	ONSIDE	RED & CO	OVEREI	D	SER	VICES COI		:D &
	Total	SWIT-	CONSI DERED	NEIT- HER	BUN- DLE		BROAD I BAND		FIXED LINE CALLS		BROAD I F BAND		IXED LINE CALLS	BUN- DLE		BROAD I	MOB.	FIXED LINE CALLS	TV			IXED LINE CALLS
Significance Level: 95%	TOLAI	а	~b	~C	~d	~e	f	~g	h	-i	j	~k	1	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	216	216	9	-	1	6	117	20	216	7	118	21	216	1	1	4	7	-	1	3	5	-
Effective Weighted Sample	142	142	7	_	1	4	85	13	142	4	86	14	142	1	1	4	5	-	1	3	4	-
Total	145	145	4	_	*	5	66	10	145	5	66	11	145	1	*	1	6	-	*	1	3	-
Both your previous supplier and your new supplier	60 41%	60 % 41%	2 6 50%	- -%	- -%	4 76%	31 47%	4 37%	60 41%	4 70%	31 47%	4 35%	60 41%	- -%	- -%	* 42%	3 46%	-%	- -%	* % 35%	2 60%	- -%
Only your previous supplier	5 4%	5 % 4%	- % -%	- -%	- -%	1 12%	3 4%	* 3%	5 4%	1 11%	3 4%	* 3%	5 4%	- -%	- -%	- -%	- -%	-%	- -%	- % -%	- -%	- -%
Only your new supplier	72 49%	72 % 49%	2 6 41%	- -%	* 100%	1 12%	26 40%	6 55%	72 49%	1 20%	26 40%	6 57%	72 49%	1 100%	* 100%	1 58%	3 47%	-%	* 100%	1 65%	1 26%	- -%
Can't remember	9 69	9 % 6%	* % 9%	- -%	- -%	- -%	6 9%	1 5%	9 6%	- -%	6 9%	1 5%	9 6%	- -%	- -%	- -%	* 7%	- -%	- -%	- % -%	* 14%	- -%

## QB26E. Once you had decided to switch, did you contact...

Base: Those switched their fixed line phone supplier in last 12 months

	I	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICE:	S AT HOMI	E
Significance Level: 95%	Total	<b>C&amp;R</b> ~a	MAC ~b	C&R ~c	NoT *d	PAC ~e	C&R ~f	<b>C&amp;R</b> *g	NoT h	PAYG i	CON- TRACT	PAC ~k	C&R	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	216	5	25	27	49	4	7	37	145	101	107	3	6	139	188	208	216
Effective Weighted Sample	142	4	19	22	37	3	4	27	100	68	68	2	3	91	128	136	142
Total	145	3	11	13	33	2	4	24	109	70	67	2	3	87	111	138	145
Both your previous supplier and your new supplier	60 41%	2 58%	6 52%	12 89%	10 30%	1 37%	2 54%	23 98% h	32 29%	23 33%	33 49%	1 39%	2 59%	38 44%	50 45%		60 41%
Only your previous supplier	5 4%	1 21%	2 14%	1 5%	* 1%	- -%	* 10%	1 2%	4 4%	2 3%	3 5%	- -%	* 11%	5 6%	5 5 5%	5 % 4%	5 % 4%
Only your new supplier	72 49%	1 21%	3 25%	1 5%	18 55%	1 63%	1 37%	- -%	64 59% g	43 61% j	25 37%	1 61%	1 30%	37 43%	48 43%		72 49%
Can't remember	9 6%	- -%	1 9%	- -%	5 15%	- -%	- -%	- -%	8 7%	3 4%	6 9%	- -%	- -%	6 7%	7	9 % 6%	9 % 6%

## QB27E. Did you contact your previous supplier or your new supplier first?

Base: Those who contacted both their previous and new fixed line phone supplier

		AC1	TIONS TAP	KEN	ş	SWITCH	IED & CO	VERED		SER	VICES SV COVE		<b>.</b> & C	CO	NSIDE	RED & C	OVEREI	D	SER\	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		IXED LINE CALLS		BROAD I		IXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	~b	~C	~d	~e	*f	~g	h	~i	*j	~k	- 1	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	91	91	3	-	-	3	57	6	91	3	57	6	91	-	-	2	3	-	-	1	2	-
Effective Weighted Sample	60	60	3	-	-	2	42	4	60	2	42	4	60	-	-	2	3	-	-	1	2	-
Total	60	60	2	-	-	4	31	4	60	4	31	4	60	-	-	*	3	-	-	*	2	-
Previous supplier	21 35%	21 % 35%	-%	- -%	- -%	2 43%	13 41%	* 10%	21 35%	2 43%	13 41%	* 10%	21 35%	- -%	- -%	* 25%	- -%	- -%	- -%	-%	- -%	- -%
New supplier	34 579	34 % 57%	2 6 100%	- -%	- -%	2 57%	16 51%	3 90%	34 57%	2 57%	16 51%	3 90%	34 57%	- -%	- -%	* 75%	3 100%	- -%	- -%	* 6 100%	2 100%	- -%
Can't remember	5 99	5 % 9%	- 6 -%	- -%	- -%	- -%	2 7%	- -%	5 9%	- -%	2 7%	- -%	5 9%	- -%	- -%	- -%	- -%	- -%	- -%	- 6 -%	- -%	- -%

## QB27E. Did you contact your previous supplier or your new supplier first?

Base: Those who contacted both their previous and new fixed line phone supplier

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		S	ERVICE	S AT HOMI	E
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	*g	*h	*i	*j	~k	~	*m	n	0	р
Unweighted total	91	2	12	24	15	2	2	36	43	39	49	2	2	60	82	88	91
Effective Weighted Sample	60	2	9	19	12	2	1	26	30	27	32	2	1	38	55	58	60
Total	60	2	6	12	10	1	2	23	32	23	33	1	2	38	50	56	60
Previous supplier	21 35%	2 100%	3 55%	6 47%	2 23%	* 57%	- -%	10 43%	9 27%	9 39%	10 31%	* 57%	- -%	14 37%	19 39%	19 % 34%	21 % 35%
New supplier	34 57%	- -%	3 45%	6 51%	7 67%	* 43%	2 100%	13 56%	20 61%	13 57%	19 57%	* 43%	2 100%	21 55%	26 51%	32 6 57%	34 6 57%
Can't remember	5 9%	- -%	- -%	* 2%	1 9%	- -%	- -%	* 1%	4 12%	1 4%	4 12%	- -%	- -%	3 8%	5 10%	5 % 9%	5 6 9%

QB28E. Why did you contact this supplier first?

Base: Those aware who they contacted first once they decided to switch their fixed line phone service

		AC	TIONS TA	KEN	;	SWITCI	HED & CO	VERED		SERV	ICES SI	WITCHED	8 (	co	NSIDEI	RED & C	COVERED	)	SERV	ICES CO	NSIDERE RED	ED &
		SWIT-	CONSI	NEIT-	BUN-				FIXED LINE CALLS				IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	~b	HER ∼c	<b>DLE</b> ∼d	<b>TV</b> ~e	BAND *f	~g	h	TV E ∼i	BAND *i	~k	ı	<b>DLE</b> ∼m	TV ∼n	BAND ~o	~p	~a	TV ∼r	BAND ~s	~t	~u
Unweighted total	81	81	3	-	-	3	51	6	81	3	51	6	81	-	-	2	3	-	-	1	2	-
Effective Weighted Sample	54	54	3	_	_	2	37	4	54	2	37	4	54	_	_	2	3	_	_	1	2	_
Total	55	55	2	_	_	4	29	4	55	4	29	4	55	_	_	*	3	-	_	*	2	_
Base for %	53	53	2	_	_	4	28	4	53	4	28	4	53	_	_	*	3	_	_	*	2	_
To find out what I needed to do to make the switch	26 49%		2 6 100%	- -%	- -%	- -%	15 6 53%	2 50%	26 49%	- -%	15 53%	2 50%	26 49%	- -%	- -%	* 75%	2 71%	- -%	- -%	* 100%	2 100%	- -%
To see what they could offer me	20 37%	20 % 37%	* 6 17%	- -%	- -%	2 43%	11 6 40%	2 50%	20 37%	2 43%	11 40%	2 50%	20 37%	- -%	- -%	* 75%	1 29%	- -%	- -%	* 100%	- -%	- -%
To get the code I needed to make the switch	1	1 % 3%	- % -%	- -%	- -%	- -%	1 6 4%	- -%	1 3%	- -%	1 4%	- -%	1 3%	- -%	- -%	* 25%	%	- -%	- -%	- -%	- -%	- -%
To cancel	3 69	3 % 6%	- % -%	- -%	- -%	- -%	- % -%	- -%	3 6%	- -%	- -%	- -%	3 6%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%
Something else	* *0	*	-	- -%	- -%	- -%	- % -%	- -%	* *%	- -%	- -%	- -%	*	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%
Don't know	7 149	7	-	- -%	-	2 57%	5	- -%	7 14%	2 57%	5 19%	- -%	7 14%	- -%	- -%	- -%	-	- -%	- -%	-	- -%	- -%
No answer	1	1	-	-	-	-	1	-	1	-	1	-	1	-	-	-	-	-	-	-	-	-

QB28E. Why did you contact this supplier first?

Base: Those aware who they contacted first once they decided to switch their fixed line phone service

	I	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		!	SERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	<b>*</b> g	*h	*i	*j	~k	~	*m	*n	*0	р
Unweighted total	81	2	12	23	13	2	2	35	38	37	42	2	2	55	72	79	81
Effective Weighted Sample	54	2	9	19	10	2	1	26	26	26	27	2	1	35	48	53	54
Total	55	2	6	12	9	1	2	23	28	22	29	1	2	35	45	51	55
Base for %	53	2	6	12	8	1	2	23	27	22	28	1	2	35	44	50	53
To find out what I needed to do to make the switch	26 49%	- -%	3 55%	7 59%	4 55%	- -%	2 100%	15 63%	11 41%	8 37%	15 52%	- -%	2 100%	14 41%	20 46%	23 46%	26 6 49%
To see what they could offer me	20 37%	2 100%	2 29%	6 52%	3 32%	1 100%	- -%	9 38%	10 38%	12 52%	8 30%	1 100%	- -%	13 38%	17 38%	20 40%	20 37%
To get the code I needed to make the switch	1 3%	- -%	1 21%	- -%	- -%	- -%	- -%	* 2%	1 3%	1 6%	- -%	- -%	- -%	1 3%	1 3%	1 6 3%	1 3%
To cancel	3 6%	- -%	- -%	- -%	- -%	- -%	- -%	1 3%	2 9%	1 3%	2 9%	- -%	- -%	3 9%	3 7%	3 6%	3 6%
Something else	* *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	- -%	- -%	* *%	* % *%	* % *%
Don't know	7 14%	- -%	* 5%	1 9%	2 27%	- -%	- -%	1 5%	4 16%	3 13%	4 16%	- -%	- -%	6 18%	7 5 16%	7 6 14%	7 % 14%
No answer Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p	1	-	-	-	1	-	-	-	1	-	1	-	-	-	1	1	1

Prepared by Saville Rossiter-Base: 01727 899 399

## QB29E. How easy or difficult did you find the process of making contact with suppliers in order to make the switch?

Base: Those switched their fixed line phone supplier in last 12 months

		ACT	TIONS TAK	ŒN	8	SWITCH	HED & CO		FIXED	SER	VICES SV COVE	RED	D &	C(	ONSIDE	RED & C	OVERED	) FIXED	SERV	COVE	RED	D &
	Total	SWIT- CHED	DERED	NEIT- HER	BUN- DLE	ΤV	BROAD BAND	MOB.	LINE CALLS		BROAD I BAND		LINE	BUN- DLE		BROAD BAND		LINE		BROAD I BAND		LINE
Significance Level: 95%	Total	а	~b	~C	~d	~e	f	~g	h	~i	j	~k	1	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	216	216	9	-	1	6	117	20	216	7	118	21	216	1	1	4	7	-	1	3	5	-
Effective Weighted Sample	142	142	7	-	1	4	85	13	142	4	86	14	142	1	1	4	5	-	1	3	4	-
Total	145	145	4	-	*	5	66	10	145	5	66	11	145	1	*	1	6	-	*	1	3	-
1 - Very difficult	6 4%	6 4%	- % -%	- -%	- -%	* 8%	2 4%	- -%	6 4%	* 7%	2 4%	- -%	6 4%	- -%	- -%	- -%	1 13%	- -%	- -%	- -%	- -%	- -%
2	5 4%	5 5 4%	* % 8%	- -%	- -%	1 17%	1 2%	* 3%	5 4%	1 15%	1 2%	* 3%	5 4%	- -%	- -%	* 30%	- -%	- -%	- -%	* 33%	- -%	- -%
TOTAL DIFFICULT	11 8%	11	* % 8%	- -%	- -%	1 25%	4 6%	* 3%	11 8%	1 22%	4 6%	* 3%	11 8%	- -%	- -%	* 30%	1 13%	- -%	- -%	* 33%	- -%	- -%
3 - Neither	29 20%	29 20%	* % 9%	- -%	- -%	- -%	21 32% h	4 35%	29 20%	- -%	21 32% I	4 34%	29 20%	1 100%	- -%	* 11%	* 7%	- -%	- -%	- -%	* 14%	- -%
4	29 20%	29 20%	2 6 50%	- -%	- -%	3 69%	11 5 16%	2 16%	29 20%	3 62%	11 16%	2 15%	29 20%	- -%	- -%	* 32%	2 32%	- -%	- -%	* 35%	2 60%	- -%
5 - Very easy	72 50%	72 5 50%	1 6 33%	- -%	* 100%	* 7%	30 45%	4 43%	72 50%	1 15%	30 46%	5 46%	72 50%	- -%	* 100%	* 28%	3 47%	- -%	* 100%	* 31%	1 26%	- -%
TOTAL EASY	102 70%	102 5 70%	4 6 83%	- -%	* 100%	4 75%	40 62%	6 59%	102 70%	4 78%	41 62%	7 61%	102 70%	- -%	* 100%	1 60%	4 79%	- -%	* 100%	1 67%	3 86%	- -%
Don't know	3 2%	3 2%	- % -%	- -%	- -%	- -%	* *%	* 2%	3 2%	- -%	*	* 2%	3 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

## QB29E. How easy or difficult did you find the process of making contact with suppliers in order to make the switch?

Base: Those switched their fixed line phone supplier in last 12 months

	J	TV PROCES S	ВВ	PROCESS	8	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT *d	PAC ~e	C&R ~f	<b>C&amp;R</b> *g	NoT h	PAYG	CON- TRACT	PAC ~k	C&R ~l	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	216	5 5	25	27	49	4	7	9 37	145	101	107	3	6	139	188	208	216
Effective Weighted Sample	142	4	19	22	37	3	4	27	100	68	68	2	3	91	128	136	142
Total	145	3	11	13	33	2	4	24	109	70	67	2	3	87	111	138	145
1 - Very difficult	6 4%	* 14%	*	1 9%	- -%	- -%	- -%	5 19% h	1 1%	3 4%	2	- -%	- -%	3 3%	5	5	6
2	5 4%	1 29%	- -%	* 2%	* 1%	- -%	* 10%	1 4%	4 3%	1 2%	4 5%	- -%	* 11%	4 5%	5 5%	5 6 4%	5 4%
TOTAL DIFFICULT	11 8%	1 43%	* 3%	2 12%	* 1%	- -%	* 10%	5 23% h	5 4%	4 6%	5 8%	- -%	* 11%	7 8%	10 9%	10 % 7%	11 8%
3 - Neither	29 20%	- -%	3 28%	6 46%	9 27%	1 78%	2 54%	9 38% h	15 14%	9 13%	17 26%	1 83%	2 59%	19 22%	25 23%	27 % 19%	29 20%
4	29 20%	1 45%	2 14%	2 18%	6 19%	* 16%	* 8%	5 19%	25 23%	12 16%	18 27%	* 17%	* 9%	17 20%	25 22%	29 6 21%	29 20%
5 - Very easy	72 50%	* 12%	6 54%	3 25%	17 53%	* 7%	1 28%	5 19%	62 58% g	44 63% j	25 37%	- -%	1 21%	40 46%	50 46%	69 6 50%	72 50%
TOTAL EASY	102 70%	1 57%	8 68%	6 42%	24 72%	* 22%	1 37%	9 39%	87 80% g	55 79% j	43 63%	* 17%	1 30%	58 67%	75 68%	98 6 71%	102 % 70%
Don't know	3 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 1%	1 2%	2 3%	- -%	- -%	3 3%	1 19	3 6 2%	3 2%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

Prepared by Saville Rossiter-Base: 01727 899 399

QB30E. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those switched their fixed line phone supplier in last 12 months

		AC	TIONS TAK	(EN	5	SWITC	HED & CO	OVERED		SER	VICES SV COVE		D &	co	ONSIDEI	RED & C	OVERE	D	SERV	ICES COI		:D &
		SWIT-	CONSI		BUN-				FIXED LINE CALLS			MOB.	FIXED LINE CALLS	BUN-			MOB.	FIXED LINE CALLS				IXED LINE CALLS
Significance Level: 95%	Total	CHED	~h	HER ∼c	<b>DLE</b> ∼d	TV ∼e	BAND	~a	h	TV ∼i	BAND	~k		<b>DLE</b> ∼m		BAND	~p	~a	TV ∼r	BAND ~s	~t	~u
		а	~b	~0	~u	~6	į.	~g	П	~	J	~ĸ	I	~	~n	~0	~p	~q	~1	~5	~(	~u
Unweighted total	216	216	9	-	1	6	117	20	216	7	118	21	216	1	1	4	7	-	1	3	5	-
Effective Weighted Sample	142	142	7	-	1	4	85	13	142	4	86	14	142	1	1	4	5	-	1	3	4	-
Total	145	145	4	-	*	5	66	10	145	5	66	11	145	1	*	1	6	-	*	1	3	-
Yes	12 89		-%	- -%	- -%	1 25%	5 % 7%	2 15%	12 8%	1 23%	5 7%	2 15%	12 8%	- -%	- -%	- -%	1 13%	- -%	- -%	-%	- -%	- -%
No	122 849	122 % 84%	4 % 91%	- -%	* 100%	3 75%	54 % 83%	8 82%	122 84%	4 77%	55 83%	9 83%	122 84%	1 100%	* 100%	1 100%	4 79%	- -%	* 100%	1 100%	3 86%	- -%
Don't know	11 89	11 % 8%	* % 9%	- -%	- -%	- -9	7 % 10%	* 2%	11 8%	- -%	7 10%	* 2%	11 8%	- -%	- -%	- -%	* 7%	- -%	- -%	%	* 14%	- -%

## QB30E. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those switched their fixed line phone supplier in last 12 months

		TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOB	ILE	CONTRA PROC		s	ERVICES	S AT HOME	Ē
Significance Level: 95%	Total	C&R ∼a	MAC ~b	C&R ~c	<b>NoT</b> *d	PAC ~e	C&R ~f	<b>C&amp;R</b> *g	<b>NoT</b> h	PAYG i	CON- TRACT	PAC ~k	C&R ~l	TV m	BROAD BAND n	MOB. PHONE	FIXED LINE VOICE
Unweighted total	216	5	25	27	49	4	7	37	145	101	107	3	6	139	188	208	216
Effective Weighted Sample	142	4	19	22	37	3	4	27	100	68	68	2	3	91	128	136	142
Total	145	3	11	13	33	2	4	24	109	70	67	2	3	87	111	138	145
Yes	12 8%	1 45%	- -%	2 17%	3 8%	- -%	2 45%	6 24% h	6 5%	4 5%	7 10%	- -%	2 50%	5 6%	8 7%	10 8%	12 5 8%
No	122 84%	1 55%	11 100%	9 70%	27 81%	2 100%	2 55%	16 69%	95 88% g	64 92% j	52 77%	2 100%	2 50%	72 83%	94 85%	116 84%	122 84%
Don't know	11 8%	- -%	- -%	2 12%	4 11%	- -%	- -%	2 8%	8 7%	2 3%	9 13%	- -%	- -%	10 11%	9 8%	11 8%	11 8%

### QB30B. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those who have switched their TV service supplier in last 12 months (including those with TV in a bundle of services)

		ACT	IONS TAP	KEN	,	SWITCH	HED & CO	VERED		SER	VICES SV COVE		<b>.</b> & C	co	NSIDE	RED & CO	OVERED	)	SERV	ICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		IXED LINE CALLS		BROAD I		IXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	~b	~C	*d	е	*f	~g	~h	i	j	~k	*1	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	155	155	10	-	69	87	33	12	7	155	93	19	72	1	-	1	10	-	-	2	8	1
Effective Weighted Sample	92	92	8	-	53	45	25	9	4	92	73	13	55	1	-	1	8	-	-	2	7	1
Total	107	107	7	-	71	37	19	7	5	107	74	16	73	*	-	*	8	-	-	1	7	*
Yes	9 8%	9 % 8%	%	- -%	5 7%	3 9%	1 6 8%	- -%	1 27%	9 8%	7 9%	1 5%	6 8%	- -%	- -%	- -%	- -%	- -%	- -%	%	- -%	- -%
No	96 90%	96 % 90%	7 5 100%	- -%	64 90%	33 89%	17 6 90%	7 98%	4 73%	96 90%	65 88%	15 94%	66 90%	* 100%	- -%	* 100%	8 100%	- -%	- -%	1 100%	7 100%	* 100%
Don't know	2 2%	2 % 2%	- %	- -%	2 2%	1 2%	* 6 2%	* 2%	- -%	2 2%	2 3%	* 1%	2 2%	- -%	- -%	- -%	- -%	- -%	- -%	%	- -%	- -%

## QB30B. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those who have switched their TV service supplier in last 12 months (including those with TV in a bundle of services)

	ı	PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA		;	SERVICES	S AT HOM	E
Significance Level: 95%	Total	<b>C&amp;R</b> a	MAC ~b	C&R ~c	NoT *d	PAC ~e	C&R ~f	C&R ~g	NoT *h	PAYG *i	CON- TRACT *j	PAC ~k	C&R ~	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	155	108	7	26	47	7	6	23	40	62	78	3	2	155	128	140	133
Effective Weighted Sample	92	61	6	19	39	6	3	17	33	42	49	3	2	92	87	91	85
Total	107	73	6	20	41	8	4	19	48	47	50	3	1	107	84	97	100
Yes	9 8%	8 11%	1 18%	2 10%	3 7%	1 10%	- -%	2 12%	3 5%	3 7%	5 10%	- -%	- -%	9 8%	9 10%	8 6 9%	8 6 8%
No	96 90%	64 88%	5 82%	18 90%	38 93%	7 90%	4 100%	17 88%	45 95%	42 89%	45 89%	3 100%	1 100%	96 90%	74 87%	86 6 89%	89 6 89%
Don't know	2 2%	1 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 3%	1 2%	- -%	- -%	2 2%	2	2 6 2%	2 6 2%

QB30C. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those who have switched their fixed line broadband supplier in last 12 months (including those with broadband in a bundle of services)

		AC1	TIONS TAI	KEN	s	SWITCH	HED & CO	VERED		SER	VICES SV COVE		D &	co	NSIDEI	RED & C	OVERED	)	SERV	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	~b	~c	d	*e	f	*g	h	i	j	*k	I	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	489	489	29	-	116	34	373	34	118	93	489	42	228	-	8	-	19	13	7	-	14	8
Effective Weighted Sample	300	300	22	-	88	26	222	25	86	73	300	28	167	-	5	-	16	11	5	-	12	7
Total	235	235	18	-	86	20	149	17	66	74	235	25	148	-	4	-	16	5	4	-	11	3
Yes	25 11%	25 6 11%	1 6 5%	- -%	11 12%	1 3%	15 6 10%	3 20%	6 9%	6 8%	25 11%	4 16%	16 11%	- -%	* 8%	- -%	- -%	2 35%	* 9%	- % -%	- -%	1 16%
No	198 84%	198 6 84%	16 6 89%	- -%	74 85%	18 94%	125 6 84%	14 80%	55 83%	66 89%	198 84%	21 83%	126 85%	- -%	3 83%	- -%	15 95%	3 65%	3 83%	- % -%	10 93%	3 84%
Don't know	11 5%	11 5%	1 6 6%	- -%	2 2%	1 3%	9 6 6%	- -%	5 7%	2 3%	11 5%	*	7 4%	- -%	* 9%	- -%	1 5%	- -%	* 9%	- 6 -%	1 7%	- -%

# QB30C. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those who have switched their fixed line broadband supplier in last 12 months (including those with broadband in a bundle of services)

	PRO S	CES	ВВ	PROCESS	;	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
To Significance Level: 95%	tal C	<b>&amp;R</b> *a	MAC	C&R	NoT	PAC ~e	C&R ~f	C&R *a	NoT h	PAYG	CON- TRACT	PAC ~k	C&R	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
•	39	61	125	109	161	16	5	9 57	135	199	264	10	4	323	489	463	462
	00	46	53	79	130	13	3	40	109	123	164	8	3	206	300	287	287
Total 23	35	46	31	58	118	11	4	34	101	97	130	6	2	173	235	227	228
	25 11%	5 11%	3 9%	9 15%	11 9%	3 24%	- -%	6 17%	7 7%	8 9%	16 13%	2 33%	- -%	20 12%	25 11%	25 5 11%	25 % 11%
		40 87%	28 90%	48 82%	103 87%	9 76%	4 100%	27 80%	91 90%	85 87%	106 82%	4 67%	2 100%	144 84%	198 84%	191 5 84%	193 % 85%
Don't know	11 5%	1 2%	* 1%	2 3%	4 3%	- -%	- -%	1 3%	3 3%	4 4%	7 6%	- -%	- -%	8 5%	11 5%	11 5 5%	10 5%

#### QB30D. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those who have switched their mobile phone network supplier in last 12 months (including those with mobile in a bundle of services)

		ACT	TIONS TAI	KEN	,	SWITC	HED & CO	OVERED		SER	VICES S		D &	cc	NSIDE	RED & CO	OVERED	)	SER\	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD I	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	~b	~c	~d	~e	~f	g	~h	~i	*j	k	*	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	351	351	23	-	21	5	23	341	21	19	42	351	39	13	7	7	-	4	11	12	-	11
Effective Weighted Sample	125	125	12	-	15	4	17	119	14	13	28	125	25	6	4	6	-	2	6	10	-	6
Total	163	163	18	-	18	2	10	152	11	16	25	163	27	8	3	4	-	5	9	8	-	11
Yes	11 79	11 6 7%	1 6 5%	- -%	2 10%	1 41%	2 % 25%	11 7%	1 10%	1 9%	4 16%	11 7%	3 10%	* 6%	- -%	1 12%	- -%	- -%	* 5%	1 6 7%	- -%	* 4%
No	149 92%		16 % 91%	- -%	16 90%	1 52%	7 % 75%	140 92%	10 89%	14 90%	21 83%	149 92%	25 90%	7 94%	2 88%	4 80%	- -%	5 100%	8 91%	7 % 89%	- -%	11 96%
Don't know	2 19	2 6 19	1 6 4%	- -%	* 1%	* 79	- % -%	2 1%	* 1%	* 1%	*	2 1%	* *%	- -%	* 12%	* 8%	- -%	- -%	* 4%	* 5%	- -%	- -%

## QB30D. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those who have switched their mobile phone network supplier in last 12 months (including those with mobile in a bundle of services)

		PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
Significance Level: 95%	Total	C&R ∼a	MAC ~b	C&R ~c	<b>NoT</b> ~d	PAC e	C&R f	C&R ~g	<b>NoT</b> ∼h	<b>PAYG</b>	CON- TRACT	PAC *k	C&R *	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	351	13	11	12	14	106	93	14	22	132	219	70	73	231	273	351	304
Effective Weighted Sample	125	9	7	7	13	39	27	9	15	48	77	26	21	79	114	125	99
Total	163	12	3	8	12	48	40	10	16	63	100	34	29	94	72	163	119
Yes	11 7%	1 13%	- -%	1 10%	2 20%	4 8%	4 9%	1 7%	1 6%	3 4%	9 9%	3 9%	2 7%	8 9%	7 9%	11 6 7%	7 6 6%
No	149 92%	10 87%	3 100%	7 90%	10 80%	44 92%	36 91%	9 93%	15 94%	59 94%	90 90%	31 91%	27 93%	84 89%	63 88%	149 6 92%	110 5 92%
Don't know	2 1%	- -%	- -%	- -%	- -%	* *%	* *%	- -%	- -%	1 2%	1 1%	- -%	* *%	2 2%	2 3%	2 6 1%	2 1%

#### QB30E. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those who have switched their fixed line phone supplier in last 12 months (including those with fixed line phone in a bundle of services

		ACT	IONS TAK	KEN	5	SWITCH	IED & CO	VERED		SER	VICES SV COVER		<b>.</b> & C	CC	ONSIDER	RED & CO	OVERED	)	SERV	ICES CO COVE		ED &
	Total	SWIT- CHED	CONSI DERED	NEIT- HER	BUN- DLE		BROAD I BAND		IXED LINE CALLS		BROAD I F BAND		IXED LINE CALLS	BUN- DLE		BROAD I BAND	MOB.	FIXED LINE CALLS		BROAD BAND		IXED LINE CALLS
Significance Level: 95%	Total	а	~b	~C	d	~e	f	*g	h	*i	j	*k	1	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	335	335	17	-	120	7	117	31	216	72	228	39	335	1	2	4	15	-	2	3	12	-
Effective Weighted Sample	225	225	14	-	85	5	85	22	142	55	167	25	225	1	1	4	13	-	1	3	11	-
Total	243	243	13	-	98	6	66	18	145	73	148	27	243	1	2	1	14	-	2	1	10	-
Yes	21 9%	21 5 9%	- %	- -%	10 10%	1 20%	5 7%	3 15%	12 8%	5 7%	14 10%	3 12%	21 9%	- -%	- -%	- -%	1 5%	- -%	- -%	-%	- -%	- -%
No	209 86%	209 6 86%	13 6 97%	- -%	87 88%	5 80%	54 83%	15 84%	122 84%	66 90%	126 85%	24 87%	209 86%	1 100%	2 100%	1 100%	13 92%	- -%	2 100%	1 100%	10 96%	- -%
Don't know	13 5%	13 5%	* 3%	- -%	2 2%	- -%	7 10%	* 1%	11 8%	2 2%	8 6%	* 1%	13 5%	- -%	- -%	- -%	* 3%	- -%	- -%	-%	* 4%	- -%

## QB30E. When you decided to switch to your new supplier, did you need to pay your previous supplier an early termination charge or cancellation charge in order to leave your contract with them?

Base: Those who have switched their fixed line phone supplier in last 12 months (including those with fixed line phone in a bundle of services

	P	ROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		5	SERVICES	S AT HOMI	E
	 Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	*b	*c	d	~e	~f	*g	h	i	j	~k	~	m	n	0	р
Unweighted total	335	48	31	59	102	14	10	75	206	161	161	8	7	230	298	322	335
Effective Weighted Sample	225	35	23	41	85	10	5	52	150	113	109	6	4	157	211	221	225
Total	243	50	16	34	83	12	7	49	173	118	109	5	4	172	193	227	243
Yes	21 9%	5 9%	- -%	5 15%	7 9%	1 6%	2 24%	9 19% h	10 6%	9 8%	11 10%	- -%	2 45%	14 8%	17 9%	20 % 9%	21 % 9%
No	209 86%	44 89%	16 100% c	28 80%	72 87%	11 94%	5 76%	38 77%	155 90% 9	106 90%	88 81%	5 100%	2 55%	147 85%	165 86%	194 % 85%	209 % 86%
Don't know	13 5%	1 1%	- -%	2 5%	4 5%	- -%	- -%	2 4%	8 4%	3 3%	10 9%	- -%	- -%	11 7%	11 6%	13 6 6%	13 6 5%

SERVICES SWITCHED &

SERVICES CONSIDERED &

## QB31E. How much did you have to pay to leave your contract?

Base : Those who had to pay a charge to leave the contract for their fixed line phone service

		AC.	TIONS TA	KEN		SWITCH	ED & CO	VERED		OLIV	COVE		, u	CC	ONSIDE	RED & C	OVERE	D	OLIK	COVE		Du
			CONSI				BROAD		FIXED LINE		BROAD		IXED			BROAD		FIXED LINE		BROAD		IXED
	Total	SWIT- CHED	DERED	NEIT- HER	BUN- DLE			PHONE				PHONE		BUN- DLE				CALLS	ΤV	1	PHONE (	
Significance Level: 95%	rotar	*a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	*1	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	32	32	-	-	16	1	8	2	16	8	24	3	31	-	-	-	1	-	-	-	-	-
Effective Weighted Sample	25	25	-	-	13	1	7	2	12	7	20	3	24	-	-	-	1	-	-	-	-	-
Total	22	22	-	-	11	1	5	3	12	6	15	3	21	-	-	-	1	-	-	-	-	-
Up to £19.99	* 2°	* % 29	- % -%	- -%	- -%	- -%	* 8%	- -%	* 3%	- -%	* 3%	- -%	* 2%	- -%	- -%	-%	- -%	- -%	- -%	- % -%	- -%	- -%
£20.00-£29.99	3 12	3 % 12%	-%	- -%	- -%	- -%	1 22%	2 62%	3 22%	- -%	1 7%	2 48%	3 12%	- -%	- -%	-%	- -%	- -%	- -%	- % -%	- -%	- -%
£60 or more	5 22	5 % 22%	-%	- -%	- -%	- -%	1 21%	- -%	5 41%	- -%	1 7%	- -%	5 23%	- -%	- -%	-%	1 100%	- -%	- -%	-%	- -%	- -%
Don't know	4 17°	4 % 179	- % -%	- -%	- -%	1 100%	2 49%	- -%	4 33%	1 18%	2 15%	- -%	4 18%	- -%	- -%	%	- -%	- -%	- -%	- % -%	- -%	- -%

## QB31E. How much did you have to pay to leave your contract?

Base : Those who had to pay a charge to leave the contract for their fixed line phone service

	F	PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	МОЕ	BILE	CONTRA PROC		;	SERVICES	S AT HOM	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~g	NoT ~h	PAYG	CON- TRACT	PAC ~k	C&R	<b>TV</b> ∼m	BROAD BAND ~n	MOB. PHONE	FIXED LINE VOICE
Unweighted total	32	7	1	10	10	1	1	13	13	15	16	-	1	23	29	31	32
Effective Weighted Sample	25	6	1	9	9	1	1	10	11	12	13	-	1	19	23	24	25
Total	22	6	1	5	7	1	2	9	10	9	12	-	2	15	18	21	22
Up to £19.99	* 2%	- -%	- -%	- -%	* 5%	- -%	- -%	- -%	* 4%	- -%	* 3%	- -%	- -%	* 3%	* 2%	* 6 2%	* % 2%
£20.00-£29.99	3 12%	- -%	- -%	1 14%	* 5%	- -%	2 100%	2 20%	1 8%	* 5%	2 19%	- -%	2 100%	1 7%	1 6%	3 6 13%	3 6 12%
£60 or more	5 22%	- -%	- -%	- -%	1 14%	- -%	- -%	2 24%	3 27%	2 19%	2 15%	- -%	- -%	1 8%	2 12%	3 6 17%	5 % 22%
Don't know	4 17%	1 21%	- -%	2 30%	1 11%	- -%	- -%	2 17%	2 20%	2 17%	2 20%	- -%	- -%	3 18%	4 21%	4 6 19%	4 6 17%

#### QB32E. Which of these best describes when you were told about the cancellation charge?

Base : Those who had to pay a charge to leave the contract for their fixed line phone service

		ACT	TIONS TA	KEN	;	SWITCH	IED & CO	VERED		SERV	ICES SI	WITCHED RED	) &	cc	NSIDE	RED & C	OVERE	D	SER		ONSIDER ERED	RED &
		SWIT-	CONS		BUN-		BROAD		FIXED LINE	E	BROAD		LINE	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROA	D MOB.	FIXED LINE CALLS
	Total	CHED	DEKEL	HER	DLE	TV	BAND	PHONE	CALLS	TV E	BAND	PHONE	CALLS	DLE	TV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS
Significance Level: 95%		*a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	*	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	32	32	-	-	16	1	8	2	16	8	24	3	31	-	-	-	1	-	-	-	-	-
Effective Weighted Sample	25	25	-	-	13	1	7	2	12	7	20	3	24	-	-	-	1	-	-	-	-	-
Total	22	22	-	-	11	1	5	3	12	6	15	3	21	-	-	-	1	-	-	-	-	-
When I first contacted the new supplier about using the service	4 179	4 % 17%	- % -%	- o -%	- -%	1 100%	2 44%	- -%	4 32%	1 18%	2 14%	- -%	4 17%	- -%	- -%	- o -%	- -%	- -%	- -%	- % -%	- % -%	- 6 -%
I already knew from the information I was given when I first took the service	3 169	3	-	_	-	- -%	*	2 62%	3 29%	- -%	* 3%	2 48%	3 16%	- -%	- -%	_	_	-	- -%	-	-	-
Only after I had agreed to switch the service over	2 99	2 % 9%	- % -%	-%	- -%	- -%	1 24%	- -%	2 16%	- -%	1 8%	- -%	2 9%	- -%	- -%	-%	1 100%	- -%	- -%	- % -%	- % -%	- % -%
When I first contacted my previous supplier about cancelling their service	2 9%	2 % 9%	- % -%	%	- -%	- -%	* 7%	- -%	2 16%	- -%	* 2%	- -%	2 9%	- -%	- -%	%	- -%	- -%	- -%	- % -%	- % -%	- 6 -%
Can't remember  Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u	1 49	1 % 4%	- % -%	- -%	- -%	- -%	1 17%	- -%	1 7%	- -%	1 5%	- -%	1 4%	- -%	- -%	- -%	- -%	- -%	- -%	- % -%	- % -%	- % -%

Prepared by Saville Rossiter-Base: 01727 899 399

#### QB32E. Which of these best describes when you were told about the cancellation charge?

Base : Those who had to pay a charge to leave the contract for their fixed line phone service

		PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
Significance Level: 95%	Total	C&R	MAC ~b	C&R	NoT	PAC	C&R ~f	C&R	<b>NoT</b> ∼h	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
	20	~a	~0	~C	~d	~e	~1	~g		~l	~J	~k	~I	~m	20	ŭ	P
Unweighted total	32	1	ı	10	10	ı	ı	13	13	15	16	-	ı	23	29	31	32
Effective Weighted Sample	25	6	1	9	9	1	1	10	11	12	13	-	1	19	23	24	25
Total	22	6	1	5	7	1	2	9	10	9	12	-	2	15	18	21	22
When I first contacted the new supplier about using the service	4 17%	1 21%	- -%	* 6%	2 25%	- -%	- -%	* 3%	3 35%	2 18%	2 18%	- -%	- -%	3 18%	4 21%	4 6 18%	4 6 17%
I already knew from the information I was given when I first took the service	3 16%	- -%	- -%	* 8%	- -%	- -%	2 100%	2 17%	2 17%	2 21%	2 13%	- -%	2 100%	*	1 4%	3 6 17%	3 6 16%
Only after I had agreed to switch the service over	2 9%	- -%	- -%	1 15%	* 5%	- -%	- -%	2 16%	* 4%	- -%	2 16%	- -%	- -%	1 8%	2 11%	2 6 9%	2 6 9%
When I first contacted my previous supplier about cancelling their service	2 9%	- -%	- -%	- -%	* 5%	- -%	- -%	1 16%	* 3%	* 1%	* 3%	- -%	- -%	* 2%	* 3%	* 6 2%	2 % 9%
Can't remember	1 4%	- -%	- -%	1 16%	- -%	- -%	- -%	1 9%	- -%	- -%	1 7%	- -%	- -%	1 5%	1 4%	1 6 4%	1 6 4%

## QB33E. Would you have still decided to switch if you had known that you would have to pay a cancellation charge to your previous supplier?

Base: Those who were told about the cancellation charge at a later point or after they agreed to switch their fixed line phone service

		ACT	IONS TA	KEN	5	SWITCH	IED & CO	VERED		SER	VICES SV COVER		8 (	C	ONSIDE	ERED & C	OVERE	D	SER		ONSIDERI ERED	ED &
			CONSI				BROAD	MOB.	FIXED LINE		BROAD I	MOB.	LINE			BROAD	MOB.	FIXED LINE		BROAD	MOB.	FIXED LINE
		SWIT- CHED	DERED	HER	BUN- DLE	TV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS	BUN- DLE	TV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	3	3	-	-	-	-	2	-	3	-	2	-	3	-	-	-	1	-	-	-	-	-
Effective Weighted Sample	3	3	-	-	-	-	2	-	3	-	2	-	3	-	-	-	1	-	-	-	-	-
Total	2	2	-	-	-	-	1	-	2	-	1	-	2	-	-	-	1	-	-	-	-	-
Yes	2 100%	2 100%	- -%	- -%	- -%	- -%	1 100%	- -%	2 100%	- -%	1 100%	- -%	2 100%	- -%	- -%	- 5 -%	1 100%	- -%	- -9	- % -%	-%	- -%

## QB33E. Would you have still decided to switch if you had known that you would have to pay a cancellation charge to your previous supplier?

Base: Those who were told about the cancellation charge at a later point or after they agreed to switch their fixed line phone service

	1	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		5	SERVICES	S AT HOME	E
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	3	-	-	1	1	-	-	2	1	-	3	-	-	2	3	3	3
Effective Weighted Sample	3	-	-	1	1	-	-	2	1	-	3	-	-	2	3	3	3
Total	2	-	-	1	*	-	-	2	*	-	2	-	-	1	2	2	2
Yes	2 100%	- -%	- -%	1 100%	* 100%	- -%	- -%	2 100%	* 100%	- -%	2 100%	- -%	- -%	1 100%	2 100%	2 6 100%	2 5 100%

SERVICES SWITCHED &

SERVICES CONSIDERED &

## QB34E. When you were in contact with your previous supplier, did they make you any kind of offer to stay with them?

Base: Those who had contact with their previous supplier once they decided to switch their fixed line phone service

		ACT	IONS TAP	KEN	:	SWITCH	HED & CO	VERED		OLIN	COVER		, u	CC	ONSIDER	RED & C	OVEREI	D	OLIV	COVE		Du
			CONSI						FIXED				IXED					FIXED				IXED
		SWIT-	DERED	NEIT-	BUN-		BROAD		LINE Calls	E	Broad i F	MOB. PHONE	LINE Calls	BUN-	I	BROAD		LINE Calls	ا	BROAD I	MOB. PHONE (	LINE Calls
	Total	CHED		HER	DLE	TV	BAND			TV E	BAND			DLE	TV I	BAND			TV	BAND		
Significance Level: 95%		а	~b	~c	~d	~e	*f	~g	h	~i	*j	~k	I	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	100	100	3	-	-	4	62	7	100	4	62	7	100	-	-	2	3	-	-	1	2	-
Effective Weighted Sample	67	67	3	-	-	3	46	5	67	3	46	5	67	-	-	2	3	-	-	1	2	-
Total	65	65	2	-	-	4	34	4	65	4	34	4	65	-	-	*	3	-	-	*	2	-
Yes they made me an offer which I listened to	8 129	8 % 12%	%	- -%	- -%	1 29%	5 6 15%	1 17%	8 12%	1 29%	5 15%	1 17%	8 12%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
They wanted to make me an offer, but I wasn't interested in	4.4	4.4				4	7	0	4.4	4	7	0				*						
listening to it	14 219	14 % 21%	-%	- -%	- -%	13%	6 22%	57%	14 21%	13%	22%	57%	14 21%	- -%	- -%	25%	- -%	- -%	- -%	- -%	-%	-%
No, they didn't make me an offer	39 609	39 % 60%	2 100%	- -%	- -%	2 58%	18 6 54%	1 26%	39 60%	2 58%	18 54%	1 26%	39 60%	- -%	- -%	* 75%	3 100%	- -%	- -%	* 100%	2 100%	- -%
Can't remember	4 79	4 % 7%	%	- -%	- -%	- -%	3 6 9%	- -%	4 7%	- -%	3 9%	- -%	4 7%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

Prepared by Saville Rossiter-Base: 01727 899 399

## QB34E. When you were in contact with your previous supplier, did they make you any kind of offer to stay with them?

Base: Those who had contact with their previous supplier once they decided to switch their fixed line phone service

	I	PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		;	SERVICE	S AT HOM	E
Circifogo e Lovel, 059/	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R *a	NoT *h	PAYG	CON- TRACT	PAC	C&R	TV ****	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	400	~a	~b	~c	~d	~e	~1	9		1	J 50	~k	~	*m	04	0	p 400
Unweighted total	100	3	14	26	16	2	3	37	50	41	56	2	3	69	91	97	100
Effective Weighted Sample	67	2	11	21	12	2	2	27	35	29	36	2	2	45	61	65	67
Total	65	2	8	13	10	1	2	24	36	25	36	1	2	43	55	61	65
Yes they made me an offer which I listened to	8 12%	1 56%	2 29%	1 7%	2 20%	1 100%	- -%	1 5%	6 17%	3 13%	4 12%	1 100%	- -%	8 18%	8 6 14%	8 % 13%	8 % 12%
They wanted to make me an offer, but I wasn't interested in listening to it	14 21%	1 26%	2 21%	3 28%	2 19%	- -%	2 85%	8 34%	5 14%	5 18%	7 19%	- -%	2 85%	5 11%	9 6 17%	11 % 19%	14 % 21%
No, they didn't make me an offer	39 60%	* 18%	3 39%	7 56%	5 54%	- -%	* 15%	13 56%	23 62%	15 60%	23 63%	- -%	* 15%	27 62%	34 6 61%	38 % 62%	39 60%
Can't remember	4 7%	- -%	1 11%	1 9%	1 7%	- -%	- -%	1 5%	3 7%	2 9%	2 6%	- -%	- -%	4 9%	4 6 8%	4 % 7%	4 % 7%

## QB35E. How did this offer compare to the package or plan you already had with them and the price you paid?

Base: Those who listened to an offer from their previous fixed line phone supplier

		AC <sup>-</sup>	TIONS TAI	KEN	;	SWITCH	ED & CO	VERED		SER\	ICES SV		. &	cc	NSIDE	ERED & C	OVERE	)	SER	VICES CO COVE		ED &
	Total	SWIT-	CONSI DERED	NEIT- HER	BUN- DLE				FIXED LINE CALLS				IXED LINE CALLS	BUN- DLE	TV		MOB.	FIXED LINE CALLS	TV			LINE CALLS
Significance Level: 95%	Total	CHED ~a	~b	<b>⊓EK</b> ~C	~d	<b>TV</b> ∼e	BAND ~f	~g	~h	. IV I ~j	BAND ∼j	~k	~	~m	rv ∼n	BAND ~0	~p	~q	<b>TV</b> ∼r	BAND ~s	~t	~u
Unweighted total	14	14	-	-	-	1	8	2	14	1	8	2	14	-	-	-	-	-	-	-	-	-
Effective Weighted Sample	11	11	-	-	-	1	7	2	11	1	7	2	11	-	-	-	-	-	-	-	-	-
Total	8	8	-	-	-	1	5	1	8	1	5	1	8	-	-	-	-	-	-	-	-	-
The same package or plan at a lower price	1 19 <sup>0</sup>	1 % 19%	- % -%	- -%	- -%	- -%	1 26%	- -%	1 19%	- -%	1 26%	- -%	1 19%	- -%	- -%	%	- -%	- -%	- -%	- % -%	- -%	- -%
A more basic package or plan at a lower price	2 28 <sup>0</sup>	2 % 28%	- % -%	- -%	- -%	1 100%	1 16%	- -%	2 28%	1 100%	1 16%	- -%	2 28%	- -%	- -%	%	- -%	- -%	- -%	- % -%	- -%	- -%
An improved package or plan at the same price	1 13°	1 % 13%	- % -%	- -%	- -%	- -%	1 14%	* 43%	1 13%	- -%	1 14%	* 43%	1 13%	- -%	- -%	-%	- -%	- -%	- -%	- % -%	- -%	- -%
An improved package or plan at a higher price	1 169	1 % 16%	- % -%	- -%	- -%	- -%	* 8%	* 57%	1 16%	- -%	* 8%	* 57%	1 16%	- -%	- -%	-%	- -%	- -%	- -%	- % -%	- -%	- -%
Can't remember the details	2 24°	2 % 24%	- % -%	- -%	- -%	- -%	2 36%	- -%	2 24%	- -%	2 36%	- -%	2 24%	- -%	- -%	-%	- -%	- -%	- -%	- % -%	- -%	- -%

## QB35E. How did this offer compare to the package or plan you already had with them and the price you paid?

Base: Those who listened to an offer from their previous fixed line phone supplier

		TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT		CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~†	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	14	1	4	1	3	2	-	2	10	6	8	2	-	13	13	14	14
Effective Weighted Sample	11	1	3	1	3	2	-	2	8	4	7	2	-	10	10	11	11
Total	8	1	2	1	2	1	-	1	6	3	4	1	-	8	8	8	8
The same package or plan at a lower price	1 19%	- -%	1 27%	- -%	1 38%	- -%	- -%	- -%	1 22%	* 16%	1 22%	- -%	- -%	1 20%	1 6 18%	1 6 19%	1 6 19%
A more basic package or plan at a lower price	2 28%	1 100%	- -%	- -%	1 41%	- -%	- -%	- -%	2 32%	1 41%	1 18%	- -%	- -%	2 26%	2 6 28%	2 6 28%	2 6 28%
An improved package or plan at the same price	1 13%	- -%	1 32%	- -%	- -%	* 43%	- -%	* 24%	1 11%	- -%	1 22%	* 43%	- -%	1 13%	1 6 13%	1 % 13%	1 6 13%
An improved package or plan at a higher price	1 16%	- -%	- -%	- -%	* 21%	* 57%	- -%	- -%	1 20%	* 14%	1 18%	* 57%	- -%	1 17%	1 6 17%	1 6 16%	1 6 16%
Can't remember the details	2 24%	- -%	1 41%	1 100%	- -%	- -%	- -%	1 76%	1 14%	1 29%	1 20%	- -%	- -%	2 24%	2 6 24%	2 % 24%	2 6 24%

#### QB36E. What was covered in the improved package or plan your previous supplier offered?

Base: Those offered an improved package or plan from their previous fixed line phone supplier

		AC1	TIONS TAP	KEN	5	SWITCH	IED & CC	VERED		SER	ICES SI	WITCHEE RED	8 (	co	NSIDE	RED & CO	OVEREI	)	SERV	ICES COI		∄D &
	Total	SWIT-	CONSI	NEIT- HER	BUN- DLE		BROAD BAND		FIXED LINE CALLS		BROAD BAND		IXED LINE CALLS	BUN- DLE		BROAD I BAND	MOB.	FIXED LINE CALLS	TV	BROAD BAND		FIXED LINE CALLS
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	5	5	-	-	-	-	2	2	5	-	2	2	5	-	-	-	-	-	-	-	-	-
Effective Weighted Sample	5	5	-	-	-	-	2	2	5	-	2	2	5	-	-	-	-	-	-	-	-	-
Total	2	2	-	-	-	-	1	1	2	-	1	1	2	-	-	-	-	-	-	-	-	-
More minutes for calls	1 49%	1 6 49%	- % -%	- -%	- -%	- -%	* 37%	1 100%	1 49%	- -%	* 37%	1 100%	1 49%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Free broadband	* 20%	* 6 20%	- % -%	- -%	- -%	- -%	- -%	- -%	* 20%	- -%	- -%	- -%	* 20%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
New handset	* 189	* 6 18%	- % -%	- -%	- -%	- -%	* 37%	- -%	* 18%	- -%	* 37%	- -%	* 18%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Higher/ faster broadband speed	* 189	* 6 18%	-%	- -%	- -%	- -%	* 37%	- -%	* 18%	- -%	* 37%	- -%	* 18%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Something else	* 20%	* 6 20%	-%	- -%	- -%	- -%	- -%	- -%	* 20%	- -%	- -%	- -%	* 20%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Can't remember	1 319	1 6 31%	-%	- -%	- -%	- -%	1 63%	- -%	1 31%	- -%	1 63%	- -%	1 31%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

## QB36E. What was covered in the improved package or plan your previous supplier offered?

Base: Those offered an improved package or plan from their previous fixed line phone supplier

	F	PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	МОВ	ILE	CONTRA PROC		\$	SERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	5	-	1	-	1	2	-	1	4	1	4	2	-	5	5	5	5
Effective Weighted Sample	5	-	1	-	1	2	-	1	4	1	4	2	-	5	5	5	5
Total	2	-	1	-	*	1	-	*	2	*	2	1	-	2	2	2	2
More minutes for calls	1 49%	- -%	- -%	- -%	* 100%	1 100%	- -%	* 100%	1 42%	- -%	1 61%	1 100%	- -%	1 49%	1 49%	1 49%	1 6 49%
Free broadband	* 20%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 23%	* 100%	- -%	- -%	- -%	* 20%	* 20%	* 5 20%	* % 20%
New handset	* 18%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	* 21%	- -%	* 23%	- -%	- -%	* 18%	* 18%	* 5 18%	* % 18%
Higher/ faster broadband speed	* 18%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	* 21%	- -%	* 23%	- -%	- -%	* 18%	* 18%	* 5 18%	* % 18%
Something else	* 20%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 23%	* 100%	- -%	- -%	- -%	* 20%	20%	20%	* % 20%
Can't remember	1 31%	- -%	1 100%	- -%	- -%	- -%	- -%	- -%	1 36%	- -%	1 39%	- -%	- -%	1 31%	1 31%	1 31%	1 6 31%

#### QB37E. Did you talk to your previous supplier about the best offer you had found from another supplier?

Base: Those who listened to an offer from their previous fixed line phone supplier

		AC1	TIONS TAI	KEN	;	SWITCI	HED & CO	VERED		SER\	ICES SI	NITCHEI RED	<b>.</b> & C	co	NSIDE	RED & C	OVERE	D	SER		ONSIDERI ERED	ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS	E	BROAD		IXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV E	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	14	14	-	-	-	1	8	2	14	1	8	2	14	-	-	-	-	-	-	-	-	-
Effective Weighted Sample	11	11	-	-	-	1	7	2	11	1	7	2	11	-	-	-	-	-	-	-	-	-
Total	8	8	-	-	-	1	5	1	8	1	5	1	8	-	-	-	-	-	-	-	-	-
No, I did not	1 16%	1 6 16%	-%	- -%	- -%	- -%	1 6 22%	- -%	1 16%	- -%	1 22%	- -%	1 16%	- -%	- -%	- -%	- -%	-%	- -%	- % -%	-%	- -%
Their offer matched the best offer I had found	* 2%	* 6 29	- % -%	- -%	- -%	- -%	- % -%	- -%	* 2%	- -%	- -%	- -%	* 2%	- -%	- -%	- -%	- -%	%	- -%	- % -%	-%	- -%
Their offer was worse than the best offer I had found	6 82%	6 6 82%	- % -%	- -%	- -%	1 100%	4 6 78%	1 100%	6 82%	1 100%	4 78%	1 100%	6 82%	- -%	- -%	- -%	- -%	%	- -%	- % -%	- %	- -%

## QB37E. Did you talk to your previous supplier about the best offer you had found from another supplier?

Base: Those who listened to an offer from their previous fixed line phone supplier

	1	TV PROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		S	ERVICES	AT HOMI	Ē.
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	14	1	4	1	3	2	-	2	10	6	8	2	-	13	13	14	14
Effective Weighted Sample	11	1	3	1	3	2	-	2	8	4	7	2	-	10	10	11	11
Total	8	1	2	1	2	1	-	1	6	3	4	1	-	8	8	8	8
No, I did not	1 16%	- -%	* 17%	- -%	1 38%	- -%	- -%	- -%	1 18%	* 16%	1 17%	- -%	- -%	1 17%	1 15%	1 16%	1 16%
Their offer matched the best offer I had found	* 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 4%	- -%	- -%	- -%	- -%	* 2%	* 2%	* 2%
Their offer was worse than the best offer I had found	6 82%	1 100%	2 83%	1 100%	1 62%	1 100%	- -%	1 100%	5 82%	3 80%	4 83%	1 100%	- -%	6 83%	6 83%	6 82%	6 82%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

Prepared by Saville Rossiter-Base: 01727 899 399

## QB38E. How happy or unhappy were you with how this offer was made to you?

Base: Those who listened to an offer from their previous fixed line phone supplier

		AC	TIONS TA	KEN	;	SWITCH	ED & CO	VERED		SER\	ICES SV		8 (	CC	NSIDE	ERED & C	OVEREI	D	SER\	VICES CO COVE		ED &
	Total	SWIT-	CONSI DERED	NEIT- HER	BUN- DLE		BROAD BAND		FIXED LINE CALLS		BROAD I F BAND		IXED LINE CALLS	BUN- DLE	TV	BROAD BAND	MOB.	FIXED LINE CALLS	TV	BROAD BAND		LINE CALLS
Significance Level: 95%	TOtal	~a	~b	~C	~d	~e	oand ~f	~g	~h	1 <b>V</b> 1 ~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	14	14	-	-	-	1	8	2	14	1	8	2	14	-	-	-	-	-	-	-	-	-
Effective Weighted Sample	11	11	-	-	-	1	7	2	11	1	7	2	11	-	-	-	-	-	-	-	-	-
Total	8	8	-	-	-	1	5	1	8	1	5	1	8	-	-	-	-	-	-	-	-	-
1 - Very unhappy	1 169	1 % 16%	-%	- -%	- -%	- -%	1 16%	* 57%	1 16%	- -%	1 16%	* 57%	1 16%	- -%	- -%	%	- -%	- -%	- -%	-%	- -%	- -%
2	1 129	1 % 12%	- % -%	- -%	- -%	- -%	1 17%	- -%	1 12%	- -%	1 17%	- -%	1 12%	- -%	- -%	- %	- -%	- -%	- -%	- % -%	- -%	- -%
TOTAL UNHAPPY	2 289	2 % 28%	-%	- -%	- -%	- -%	2 34%	* 57%	2 28%	- -%	2 34%	* 57%	2 28%	- -%	- -%	- %	- -%	- -%	- -%	-%	- -%	- -%
3 - Neither	5 63°	5 % 63%	-%	- -%	- -%	1 100%	3 52%	* 43%	5 63%	1 100%	3 52%	* 43%	5 63%	- -%	- -%	- %	- -%	- -%	- -%	-%	- -%	- -%
Don't know	1 109	1 % 10%	- % -%	- -%	- -%	- -%	1 15%	- -%	1 10%	- -%	1 15%	- -%	1 10%	- -%	- -%	-%	- -%	- -%	- -%	- % -%	- -%	- -%

## QB38E. How happy or unhappy were you with how this offer was made to you?

Base: Those who listened to an offer from their previous fixed line phone supplier

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICE!	S AT HOME	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	14	1	4	1	3	2	-	2	10	6	8	2	-	13	13	14	14
Effective Weighted Sample	11	1	3	1	3	2	-	2	8	4	7	2	-	10	10	11	11
Total	8	1	2	1	2	1	-	1	6	3	4	1	-	8	8	8	8
1 - Very unhappy	1 16%	- -%	- -%	- -%	1 41%	* 57%	- -%	- -%	1 20%	- -%	1 27%	* 57%	- -%	1 16%	1 16%	1 % 16%	1 6 16%
2	1 12%	- -%	1 41%	- -%	- -%	- -%	- -%	- -%	1 14%	- -%	1 20%	- -%	- -%	1 12%	1 12%	1 % 12%	1 6 12%
TOTAL UNHAPPY	2 28%	- -%	1 41%	- -%	1 41%	* 57%	- -%	- -%	2 34%	- -%	2 47%	* 57%	- -%	2 28%	2 28%	2 % 28%	2 6 28%
3 - Neither	5 63%	1 100%	1 59%	1 100%	* 21%	* 43%	- -%	1 100%	3 54%	3 100%	2 36%	* 43%	- -%	5 62%	5 62%	5 % 63%	5 63%
Don't know	1 10%	- -%	- -%	- -%	1 38%	- -%	- -%	- -%	1 12%	- -%	1 17%	- -%	- -%	1 10%	1 10%	1 % 10%	1 6 10%

#### QB39E. Which one of these statements best describes how you felt about the contact you had with your previous supplier?

Base: Those who had contact with their previous supplier once they decided to switch their fixed line phone service

		AC <sup>-</sup>	TIONS TA	KEN		SWITCH	ED & CO	VERED		SER	ICES SV		<b>.</b> & C	cc	NSIDE	RED & C	OVEREI	D	SER\		ONSIDER ERED	ED &
	Total	SWIT-	CONSI		BUN- DLE		BROAD BAND		LINE CALLS		BROAD             	MOB.	IXED LINE CALLS	BUN- DLE		BROAD BAND	MOB.	FIXED LINE CALLS	TV	BROAD BAND	MOB.	FIXED LINE CALLS
Significance Level: 95%		а	~b	~c	~d	~e	*f	~g	h	~i	*j	~k	1	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	100	100	3	-	-	4	62	7	100	4	62	7	100	-	-	2	3	-	-	1	2	-
Effective Weighted Sample	67	67	3	-	-	3	46	5	67	3	46	5	67	-	-	2	3	-	-	1	2	-
Total	65	65	2	-	-	4	34	4	65	4	34	4	65	-	-	*	3	-	-	*	2	-
They did not try to persuade me to stay with them	28 439			-%	- -%	* 9%	14 40%	1 18%	28 43%	* 9%	14 40%	1 18%	28 43%	- -%	- -%	- -%	2 71%	- -%	- -%	-%	2 100%	- -%
They talked about me staying, but did not put me under any pressure to stay	18 289		* % 17%	- -%	- -%	1 13%	12 37%	3 65%	18 28%	1 13%	12 37%	3 65%	18 28%	- -%	- -%	* 100%	- -%	- -%	- -%	* 5 100%	%	- -%
They put me under pressure to stay with them	8 129	8 % 12%	- % -%	- -%	- -%	1 29%	4 11%	1 18%	8 12%	1 29%	4 11%	1 18%	8 12%	- -%	- -%	- -%	1 29%	- -%	- -%	-%	-%	- -%
Can't remember	10 16 <sup>0</sup>		- % -%	-%	- -%	2 49%	4 12%	- -%	10 16%	2 49%	4 12%	- -%	10 16%	- -%	- -%	- -%	- -%	- -%	- -%	%	%	- -%

## QB39E. Which one of these statements best describes how you felt about the contact you had with your previous supplier?

Base : Those who had contact with their previous supplier once they decided to switch their fixed line phone service

		PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	МОІ	BILE	CONTRA PROC		;	SERVICE:	S AT HOMI	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R	C&R *a	NoT *h	PAYG	CON- TRACT	PAC ~k	C&R	TV *m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	100	3	14	26	16	2	3	9 37	50	41	56	2	3	69	91	97	100
Effective Weighted Sample	67	2	11	21	12	2	2	27	35	29	36	2	2	45	61	65	67
Total	65	2	8	13	10	1	2	24	36	25	36	1	2	43	55	61	65
They did not try to persuade me to stay with them	28 43%	* 18%	5 65%	3 27%	4 36%	* 57%	* 15%	7 28%	19 52%	13 51%	15 43%	* 57%	* 15%	19 45%	25 46%	28 % 46%	28 43%
They talked about me staying, but did not put me under any pressure to stay	18 28%	1 26%	2 29%	5 38%	4 39%	* 43%	2 85%	8 32%	10 26%	6 22%	13 35%	* 43%	2 85%	14 31%	15 6 27%		18 % 28%
They put me under pressure to stay with them	8 12%	1 56%	* 5%	1 11%	2 18%	- -%	- -%	5 21%	3 8%	3 12%	4 10%	- -%	- -%	3 6%	7 5 12%	7 % 11%	8 6 12%
Can't remember	10 16%	- -%	* 1%	3 25%	1 7%	- -%	- -%	5 19%	5 13%	4 15%	5 13%	- -%	- -%	8 17%	8 6 15%	8 % 14%	10 6 16%

## QB40E. Can you tell me how you felt put under pressure to stay?

Base: Those who felt under pressure to stay with their previous fixed line phone supplier

		ACT	TIONS TA	KEN	;	SWITCH	IED & CO	VERED		SER\	ICES S	WITCHEI RED		CO	ONSIDE	RED & C	COVERE	D	SERV	ICES CO COVE		ED &
	<b>.</b>	SWIT-	CONSI DERED	NEIT-	BUN-	<b>T</b> 1/			FIXED LINE CALLS				IXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS			MOB.	FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	~b	HER ~c	DLE ~d	TV ∼e	BAND ~f	~g	~h	<b>TV E</b> ~i	BAND ~i	~k	~	<b>DLE</b> ∼m	<b>TV</b> ∼n	BAND ~0	~p	~q	<b>TV</b> ∼r	BAND ~S	~t	~u
Unweighted total	11	11	-	-	_	1	6	1	11	1	6	1	11	-	-	_	1	-	-	-	-	-
Effective Weighted Sample	9	9	-	-	-	1	5	1	9	1	5	1	9	-	-	_	1	-	-	-	-	-
Total	8	8	-	-	-	1	4	1	8	1	4	1	8	-	-	_	1	-	-	-	-	-
I waited in a queue on the telephone for a long time to tell them I wanted to cancel	4 44%	4 6 44%	- % -%	- -%	- -%	1 100%	2 66%	- -%	4 44%	1 100%	2 66%	- -%	4 44%	- -%	- -%	%	- -%	- -%	- -%	%	- -%	- -%
I was told I would have to pay a cancellation/ early termination charge to leave the contract with them	3 37%	3 % 37%	- % -%	- -%	- -%	- -%	1 21%	- -%	3 37%	- -%	1 21%	- -%	3 37%	- -%	- -%	%	1 100%	- -%	- -%	%	- -%	- -%
I was told it would take a long time to make a switch to a new supplier	1 19%	1 6 19%	- % -%	- -%	- -%	- -%	1 21%	1 100%	1 19%	- -%	1 21%	1 100%	1 19%	- -%	- -%	%	-%	- -%	- -%	%	- -%	- -%
I had to push them to give me the information/ code I need to make the switch	1 17%	1 6 17%	- % -%	- -%	- -%	- -%	1 37%	- -%	1 17%	- -%	1 37%	- -%	1 17%	- -%	- -%	%	-	- -%	- -%	%	- -%	- -%
I was told that their service was better than other suppliers/ I wouldn't do better anywhere else	1 17%	1 6 17%	- % -%	- -%	- -%	- -%	1 16%	- -%	1 17%	- -%	1 16%	- -%	1 17%	- -%	- -%	%	1 100%	- -%	- -%	%	- -%	- -%
I was told it wasn't possible to leave my contract with them	1 10%	1 6 10%	- % -%	- -%	- -%	- -%	1 21%	- -%	1 10%	- -%	1 21%	- -%	1 10%	- -%	- -%	-%	-%	- -%	- -%	%	- -%	- -%
They told me the amount I would have to pay as a cancellation/ early termination charge to leave the contract with them  Columns Tested: a,b,c - d,e,f,g,h - i,j,k,I - m,n,o,p,q - r,s,t,u	1 10%	1 6 10%	- % -%	- -%	- -%	- -%	- -%	- -%	1 10%	- -%	- -%	- -%	1 10%	- -%	- -%	%	1 100%	- -%	- -%	%	- -%	- -%

## QB40E. Can you tell me how you felt put under pressure to stay?

Base: Those who felt under pressure to stay with their previous fixed line phone supplier

	F	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PROC	CESS	MOI	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	Ξ
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	11	1	1	2	3	-	-	7	4	5	5	-	-	4	10	10	11
Effective Weighted Sample	9	1	1	2	2	-	-	6	3	4	5	-	-	3	8	8	9
Total	8	1	*	1	2	-	-	5	3	3	4	-	-	3	7	7	8
I waited in a queue on the telephone for a long time to tell them I wanted to cancel	4 44%	1 100%	- -%	1 100%	1 56%	- -%	- -%	1 27%	2 73%	2 60%	2 50%	- -%	- -%	1 43%	4 54%	4 5 54%	4 44%
I was told I would have to pay a cancellation/ early termination charge to leave the contract with them	3 37%	- -%	- -%	1 58%	- -%	- -%	- -%	3 60%	- -%	- -%	2 42%	- -%	- -%	1 28%	2 23%	2 23%	3 37%
I was told it would take a long time to make a switch to a new supplier	1 19%	- -%	- -%	1 58%	- -%	- -%	- -%	1 30%	- -%	- -%	1 41%	- -%	- -%	-%	1 23%	1 5 23%	1 5 19%
I had to push them to give me the information/ code I need to make the switch	1 17%	- -%	- -%	1 100%	- -%	- -%	- -%	1 27%	- -%	1 19%	1 21%	- -%	- -%	- -%	1 20%	1 20%	1 5 17%
I was told that their service was better than other suppliers/ I wouldn't do better anywhere else	1 17%	- -%	- -%	1 42%	- -%	- -%	- -%	1 27%	- -%	1 19%	1 21%	- -%	- -%	1 28%	1 20%	1 20%	1 17%
I was told it wasn't possible to leave my contract with them	1 10%	- -%	- -%	1 58%	- -%	- -%	- -%	1 15%	- -%	- -%	1 21%	- -%	- -%	- -%	1 12%	1 5 12%	1 5 10%
They told me the amount I would have to pay as a cancellation/ early termination charge to leave the contract with them  Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p	1 10%	- -%	- -%	- -%	- -%	- -%	- -%	1 15%	- -%	- -%	1 21%	- -%	- -%	1 28%	1 12%	1 5 12%	1 5 10%

## QB41E. Having switched to a new supplier for your fixed line phone (calls), do you think you are now paying less than before?

Base: Those switched their fixed line phone supplier in last 12 months

		AC <sup>-</sup>	TIONS TAK	KEN	8	SWITC	HED & CO	OVERED		SER	VICES SV COVE		D &	C	ONSIDEI	RED & C	OVERE	D	SERV	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD I	MOB.	FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
0: :5	Total	CHED		HER	DLE		BAND				BAND			DLE		BAND				BAND		
Significance Level: 95%		а	~b	~c	~d	~e	Ť	~g	h	~	J	~k	I	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	216	216	9	-	1	6	117	20	216	7	118	21	216	1	1	4	7	-	1	3	5	-
Effective Weighted Sample	142	142	7	-	1	4	85	13	142	4	86	14	142	1	1	4	5	-	1	3	4	-
Total	145	145	4	-	*	5	66	10	145	5	66	11	145	1	*	1	6	-	*	1	3	-
Yes	107 739	107 % 73%	3 63%	- -%	* 100%	4 88%	48 % 73%	7 66%	107 73%	5 89%	48 73%	7 67%	107 73%	- -%	* 100%	1 61%	4 77%	- -%	* 100%	1 69%	2 57%	- -%
No	26 189		1 % 20%	- -%	- -%	1 12%	12 % 18%	3 29%	26 18%	1 11%	12 18%	3 28%	26 18%	1 100%	- -%	- -%	1 16%	- -%	- -%	-%	1 29%	- -%
Don't know	13 99		1 % 17%	- -%	- -%	- -9	6 % 9%	1 5%	13 9%	- -%	6 9%	1 5%	13 9%	- -%	- -%	* 39%	* 7%	- -%	- -%	* % 31%	* 14%	- -%

## QB41E. Having switched to a new supplier for your fixed line phone (calls), do you think you are now paying less than before?

Base: Those switched their fixed line phone supplier in last 12 months

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE!	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	*d	~e	~f	*g	h	İ	j	~k	~	m	n	0	р
Unweighted total	216	5	25	27	49	4	7	37	145	101	107	3	6	139	188	208	216
Effective Weighted Sample	142	4	19	22	37	3	4	27	100	68	68	2	3	91	128	136	142
Total	145	3	11	13	33	2	4	24	109	70	67	2	3	87	111	138	145
Yes	107 73%	2 79%	8 71%	7 55%	28 85%	1 44%	1 36%	15 62%	84 77%	48 68%	54 80%	1 39%	1 29%	65 75%	81 73%	101 6 74%	107 5 73%
No	26 18%	1 21%	3 26%	3 23%	2 7%	1 56%	2 55%	7 30% h	15 14%	17 23%	8 11%	1 61%	2 60%	14 16%	19 5 17%	24 6 18%	26 5 18%
Don't know	13 9%	- -%	* 3%	3 23%	3 8%	- -%	* 10%	2 8%	10 9%	6 9%	6 9%	- -%	* 11%	7 8%	10 9%	12 6 9%	13 5 9%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

Prepared by Saville Rossiter-Base: 01727 899 399

## QB42E. How much less do you think you are paying each month?

Base: Those who think they are now paying less for their fixed line phone

		AC1	TIONS TAK	(EN	s	WITCHE	D & CO	VERED		SERV	ICES SV		D &	cc	NSIDEF	RED & C	OVEREI	)	SERV	ICES CO COVE		ED &
	Total	SWIT-	CONSI	NEIT- HER	BUN- DLE		BROAD BAND		FIXED LINE CALLS		BROAD I F BAND	MOB.	IXED LINE CALLS	BUN- DLE		BROAD BAND	MOB.	FIXED LINE CALLS	ΤV	BROAD BAND		FIXED LINE CALLS
Significance Level: 95%		а	~b	~c	~d	~e	*f	~g	h	~i	j	~k	- 1	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	151	151	6	-	1	5	80	15	151	6	81	16	151	-	1	2	5	-	1	2	3	-
Effective Weighted Sample	101	101	5	-	1	3	60	11	101	4	61	12	101	-	1	2	4	-	1	2	2	-
Total	107	107	3	-	*	4	48	7	107	5	48	7	107	-	*	1	4	-	*	1	2	-
Under £5	12 12%	12 % 12%	1 6 25%	- -%	- -%	* 6%	7 15%	* 4%	12 12%	* 5%	7 15%	* 4%	12 12%	- -%	- -%	1 100%	- -%	- -%	- -%	1 100%	- -%	- -%
£5.00-£9.99	39 37%	39 % 37%	1 6 29%	- -%	* 100%	2 45%	17 35%	2 36%	39 37%	2 51%	17 36%	3 40%	39 37%	- -%	* 100%	- -%	* 10%	- -%	* 100%	- -%	* 26%	- -%
£10.00-£14.99	20 18%	20 % 18%	1 6 34%	- -%	- -%	- -%	7 14%	1 21%	20 18%	- -%	7 14%	1 19%	20 18%	- -%	- -%	- -%	4 82%	- -%	- -%	- -%	1 55%	- -%
£15.00-£19.99	14 13%	14 % 13%	-%	- -%	- -%	2 49%	6 13%	2 28%	14 13%	2 44%	6 13%	2 26%	14 13%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
£20 or more	7 6%	7 6 6%	* 6 12%	- -%	- -%	- -%	3 6%	- -%	7 6%	- -%	3 6%	- -%	7 6%	- -%	- -%	- -%	* 8%	- -%	- -%	- -%	* 19%	- -%
Don't know	15 149	15 % 14%	- % -%	- -%	- -%	- -%	8 16%	1 11%	15 14%	- -%	8 16%	1 10%	15 14%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

## QB42E. How much less do you think you are paying each month?

Base: Those who think they are now paying less for their fixed line phone

		TV PROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	<u>:                                    </u>
Significance Level: 95%	Total	<b>C&amp;R</b> ~a	MAC ~b	C&R ~c	<b>NoT</b> *d	PAC ~e	C&R ~f	<b>C&amp;R</b> ~g	<b>NoT</b> h	PAYG *i	CON- TRACT *j	PAC ~k	C&R ~	TV m	BROAD BAND n	MOB. PHONE	FIXED LINE VOICE
Unweighted total	151	4	17	13	41	3	4	23	109	68	78	2	3	100	131	146	151
Effective Weighted Sample	101	3	12	11	32	3	4	17	75	46	51	2	3	67	91	97	101
Total	107	2	8	7	28	1	1	15	84	48	54	1	1	65	81	101	107
Under £5	12 12%	* 11%	2 30%	1 11%	3 9%	- -%	- -%	- -%	12 15%	7 16%	5 9%	- -%	- -%	5 8%	9 12%	12 12%	12 12%
£5.00-£9.99	39 37%	2 89%	3 32%	2 25%	11 40%	1 100%	* 27%	7 45%	30 36%	19 40%	18 33%	1 100%	- -%	22 34%	30 37%	37 37%	39 37%
£10.00-£14.99	20 18%	- -%	1 10%	1 15%	5 16%	- -%	* 23%	2 15%	17 20%	9 18%	10 18%	- -%	* 32%	13 20%	14 5 17%	18 18%	20 18%
£15.00-£19.99	14 13%	- -%	1 18%	2 23%	2 7%	- -%	1 50%	3 19%	10 12%	8 16%	6 11%	- -%	1 68%	9 14%	11 5 14%	14 13%	14 13%
£20 or more	7 6%	- -%	- -%	- -%	3 11%	- -%	- -%	- -%	5 6%	2 3%	3 6%	- -%	- -%	4 7%	4 5%	5 5%	7 6%
Don't know	15 14%	- -%	1 11%	2 25%	5 16%	- -%	- -%	3 21%	10 12%	3 7%	12 22%	- -%	- -%	11 17%	13 5 16%	15 15%	15 14%

QB43E. If you were thinking about changing supplier for your fixed line phone (calls) in the future, has your overall experience of the process made you more likely or less likely to make this change, or has it made no difference?

Base: Those switched their fixed line phone supplier in last 12 months

		ACT	IONS TAK	ŒN	s	WITCH	ED & CO	VERED		SER	ICES SV		<b>.</b> & C	CO	ONSIDE	RED & CO	OVEREI	D	SER	VICES CO COVE		ED &
	Total	SWIT- CHED	CONSI DERED	NEIT- HER	BUN- DLE		BROAD I BAND		LINE CALLS		BROAD        BAND		IXED LINE CALLS	BUN- DLE	TV	BROAD I BAND	MOB.	FIXED LINE CALLS	TV	BROAD BAND		IXED LINE CALLS
Significance Level: 95%	10101	а	~b	~c	~d	~e	f	~g	h	~i	jj	~k	1	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	216	216	9	-	1	6	117	20	216	7	118	21	216	1	1	4	7	-	1	3	5	-
Effective Weighted Sample	142	142	7	-	1	4	85	13	142	4	86	14	142	1	1	4	5	-	1	3	4	-
Total	145	145	4	-	*	5	66	10	145	5	66	11	145	1	*	1	6	-	*	1	3	-
More likely	37 26%	37 26%	2 39%	- -%	* 100%	* 5%	15 23%	3 32%	37 26%	1 13%	16 24%	4 35%	37 26%	1 100%	- -%	* 30%	3 58%	-%	- -%	* % 33%	1 46%	- -%
Made no difference	88 61%	88 61%	2 52%	- -%	- -%	3 70%	42 64%	7 65%	88 61%	3 64%	42 63%	7 63%	88 61%	- -%	* 100%	* 28%	2 29%	-%	* 100%	* % 31%	2 54%	- -%
Less likely	16 11%	16 11%	* % 8%	- -%	- -%	1 25%	6 10%	- -%	16 11%	1 23%	6 10%	- -%	16 11%	- -%	- -%	* 32%	1 13%	-%	- -%	* % 35%	- -%	- -%
Don't know	4 2%	4 2%	%	- -%	- -%	- -%	2 3%	* 2%	4 2%	- -%	2 3%	* 2%	4 2%	- -%	- -%	* 11%	- -%	- -%	- -%	- % -%	- -%	- -%

QB43E. If you were thinking about changing supplier for your fixed line phone (calls) in the future, has your overall experience of the process made you more likely or less likely to make this change, or has it made no difference?

Base: Those switched their fixed line phone supplier in last 12 months

		TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	*d	~e	~†	*g	h	İ	j	~k	~	m	n	0	р
Unweighted total	216	5	25	27	49	4	7	37	145	101	107	3	6	139	188	208	216
Effective Weighted Sample	142	4	19	22	37	3	4	27	100	68	68	2	3	91	128	136	142
Total	145	3	11	13	33	2	4	24	109	70	67	2	3	87	111	138	145
More likely	37 26%	* 9%	3 23%	2 16%	9 28%	* 16%	1 19%	2 9%	33 30% g	23 32%	13 20%	* 17%	* 11%	19 21%	25 5 22%	36 6 26%	37 6 26%
Made no difference	88 61%	1 47%	7 64%	7 53%	22 67%	2 84%	3 81%	13 56%	65 60%	38 54%	46 69%	1 83%	3 89%	57 65%	69 63%	84 61%	88 61%
Less likely	16 11%	1 45%	2 14%	3 19%	1 2%	- -%	- -%	6 25% h	10 9%	8 12%	6 9%	- -%	- -%	9 10%	13 5 12%		16 6 11%
Don't know	4 2%	- -%	- -%	2 12%	1 2%	- -%	- -%	2 10% h	1 1%	2 2%	2 3%	- -%	- -%	3 3%	3 3 %	4 3%	4 6 2%

#### SERVICES COVERED IN SECTION QC0

Base : All respondents

		ACT	TIONS TA	KEN	S	SWITCI	HED & CO	VERED		SER	RVICES S COVE		D &	C	ONSIDE	RED & C	OVERED	)	SERV	CES CO	NSIDERE RED	ED &
		SWIT-	CONSI		BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD		IXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		а	b	С	d	е	f	g	h	i	j	k	- 1	m	n	0	р	q	r	S	t	u
Unweighted total	2871	925	460	1551	125	87	373	341	216	155	489	351	335	155	88	174	194	142	124	242	149	214
Effective Weighted Sample	2005	434	302	1405	88	45	222	119	142	92	300	125	225	112	48	119	126	92	77	189	95	146
Total	3268	465	322	2523	101	37	149	152	145	107	235	163	243	119	59	122	162	110	86	156	108	156
A Whole package of services	119 49	9 % 2%	83 6 26% ac	34 1%	- -%	* 1%	- % -%	8 5% fh	1 *%	* *%	- -%	8 5% il	1 *%	119 100% nopg	6 10% oq	* *%	20 12% og	2 1%	50 58% t	75 48% t	17 15%	80 51% t
B TV service	59 2%	7 % 1%	40 6 13% ac	19 1%	1 1%	- -%	2 % 2%	3 2%	**%	- -%	4 2%	3 2%	2 1%	6 5% p	59 100% mopq	7 6% p	1 1%	9 8% p	39 45% stu	10 6% t	1 1%	10 6% t
C Broadband service	122 4%	6 % 1%	84 6 26% ac	38 2%	- -%	* 19	- % -%	4 3% f	1 1%	* *%	- -%	4 3% j	1 *%	* *%	7 12% m	122 100% mnpq	11 7% m	34 31% mnp	8 9%	82 52% rtu	9 9%	20 13%
D Mobile phone network	162 5%	22 % 5% c	105 % 33% ac	50 2%	9 9% g	1 2%	7 6 5% g	- -%	6 4% g	8 8% k	16 7% k	- -%	14 6% k	20 17% n	1 2%	11 9%	162 100% mnoq	9 8%	9 11%	22 14%	104 96% rsu	18 12%
E Fixed line service	110 3%	10 % 2%	77 6 24% ac	31 1%	- -%	- -%	5 3% h	5 3%	- -%	- -%	5 2% I	5 3% I	- -%	2 1%	9 14% m	34 28% mp	9 6%	110 100% mnop	7 9%	19 12% t	5 5%	77 49% rst

#### SERVICES COVERED IN SECTION QC0

Base : All respondents

	F	TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		;	SERVICES	S AT HOME	Ē
Significance Level: 95%	Total	C&R a	MAC b	C&R c	<b>NoT</b>	PAC e	C&R f	<b>C&amp;R</b> *g	NoT h	PAYG i	CON- TRACT	PAC *k	C&R *	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	2871	108	125	109	161	106	93	75	206	1342	1288	70	73	1721	2052	2630	2508
Effective Weighted Sample	2005	61	53	79	130	39	27	52	150	988	829	26	21	1151	1309	1816	1734
Total	3268	73	31	58	118	48	40	49	173	1599	1386	34	29	1853	2027	2985	2764
A Whole package of services	119 4%	* 1%	- -%	- -%	- -%	4 8%	2 6%	- -%	1 *%	54 3%	63 5%	4 11%	2 8%	95 5%	111 5% o	117 4%	117 4%
B TV service	59 2%	- -%	2 6%	* 1%	1 1%	1 2%	1 3%	- -%	1 1%	29 2%	26 2%	1 2%	- -%	59 3% nop	39 2%	55 2%	48 2%
C Broadband service	122 4%	* *%	- -%	- -%	- -%	1 2%	2 5%	- -%	1 1%	53 3%	64 5%	1 3%	2 7%	71 4%	122 6% mop	117 4%	113 4%
D Mobile phone network	162 5%	6 9%	2 7%	7 13% d	4 4%	- -%	- -%	5 11%	8 5%	62 4%	100 7% i	- -%	- -%	92 5%	111 5%	162 5%	123 4%
E Fixed line service	110 3%	- -%	* 1%	1 2%	3 3%	1 2%	4 9%	- -%	- -%	59 4%	43 3%	1 2%	- -%	66 4%	65 3%	101 3%	110 4%

#### **CONSIDERED SWITCHING PACKAGE - BEHAVIOUR**

Base: Those who have considered switching their package of services supplier in last 12 months

		AC <sup>-</sup>	TIONS TAP	KEN	:	SWITCH	IED & CO	VERED		SER	VICES S'	WITCHEI RED	D &	CO	ONSIDE	RED & C	OVERED	)	SER	VICES CO COVE		ED &
	Total	SWIT-	CONSI	NEIT- HER	BUN- DLE		BROAD BAND		FIXED LINE CALLS		BROAD BAND		IXED LINE CALLS	BUN- DLE		BROAD BAND	MOB.	FIXED LINE CALLS	TV	BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	Total	~a	b	*C	~d	~e	~f	~g	~h	~i	~j	~k	~	m	~n	~0	~p	~q	*r	S	~t	u
Unweighted total	155	15	117	31	-	1	-	13	1	1	-	13	1	155	9	1	30	3	65	109	26	110
Effective Weighted Sample	112	7	86	25	-	1	-	6	1	1	-	6	1	112	7	1	20	3	47	86	20	82
Total	119	9	83	34	-	*	-	8	1	*	-	8	1	119	6	*	20	2	50	75	17	80
ANY CONTACT	58 49 <sup>9</sup>	6 % 65%	58 70% c	- -%	- -%	* 100%	- -%	5 68%	- -%	* 100%	- -%	5 68%	- -%	58 49%	3 47%	* 100%	9 46%	* 31%	36 72%	53 6 71%	10 63%	56 70%
NO CONTACT	24 20°		24 % 29% c	- -%	- -%	- -%	- -%	1 17%	- -%	- -%	- -%	1 17%	- -%	24 20%	- -%	- -%	4 20%	* 27%	14 28%	21 6 29%	5 33%	24 30%
WILL SWITCH NEXT 3 MONTHS	37 31 <sup>9</sup>	2 % 20%	1 % 1%	34 100% b	- -%	- -%	- -%	1 16%	1 100%	- -%	- -%	1 16%	1 100%	37 31%	3 53%	- -%	7 34%	1 42%	***	- % -%	1 4%	- -%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

Prepared by Saville Rossiter-Base: 01727 899 399

#### **CONSIDERED SWITCHING PACKAGE - BEHAVIOUR**

Base: Those who have considered switching their package of services supplier in last 12 months

		TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		\$	SERVICES	S AT HOM	E
Cignificance Level: 0E9/	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~C	~d	~e	~†	~g	~h	-1	J	~k	~	m	n	0	р
Unweighted total	155	1	-	-	-	5	5	-	1	70	81	5	4	123	150	151	152
Effective Weighted Sample	112	1	-	-	-	2	3	-	1	53	56	2	3	88	111	109	109
Total	119	*	-	-	-	4	2	-	1	54	63	4	2	95	111	117	117
ANY CONTACT	58 49%	* 100%	- -%	- -%	- -%	4 93%	1 43%	- -%	- -%	24 44%	33 53%	4 93%	1 43%	44 46%	53 48%	57 6 49%	58 6 50%
NO CONTACT	24 20%	- -%	- -%	- -%	- -%	- -%	1 53%	- -%	- -%	14 26%	10 16%	- -%	1 54%	20 21%	21 19%	24 6 21%	24 6 21%
WILL SWITCH NEXT 3 MONTHS	37 31%	- -%	- -%	- -%	- -%	* 7%	* 4%	- -%	1 100%	17 31%	19 31%	* 7%	* 3%	31 32%	37 33%	36 6 31%	35 30%

### **CONSIDERED SWITCHING TV - BEHAVIOUR**

Base : Those who have considered switching their TV service supplier in last 12 months

		ACT	IONS TA	KEN	s	WITCH	HED & CO	VERED		SER	VICES SI COVE		D &	cc	ONSIDE	RED & CO	OVERED	)	SER\	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD I		IXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	*b	~c	~d	~e	~†	~g	~h	~i	~j	~k	~	~m	n	~0	~p	~q	*r	~S	~t	~u
Unweighted total	88	16	68	17	1	-	7	7	1	-	8	7	2	9	88	10	3	15	63	13	2	16
Effective Weighted Sample	48	10	35	13	1	-	6	4	1	-	5	4	1	7	48	7	3	10	32	10	2	10
Total	59	7	40	19	1	-	2	3	*	-	4	3	2	6	59	7	1	9	39	10	1	10
ANY CONTACT	28 48%	5 6 77%	28 70%	- -%	1 100%	- -%	2 6 84%	1 55%	* 100%	- -%	3 90%	1 55%	2 100%	2 40%	28 48%	5 65%	1 42%	6 68%	28 73%	7 6 70%	1 68%	8 78%
NO CONTACT	11 18%	1 6 20%	11 26%	- -%	- -%	- -%	* 6 14%	1 40%	- -%	- -%	* 9%	1 40%	- -%	* 5%	11 18%	2 32%	- -%	1 9%	11 27%	2 % 24%	- -%	1 11%
WILL SWITCH NEXT 3 MONTHS	21 35%	* % 3%	2 4%	19 100%	- -%	- -%	* % 2%	* 5%	- -%	- -%	* 2%	* 5%	- -%	3 55%	21 35%	* 3%	1 58%	2 24%	- -%	1 6%	* 32%	1 11%

### **CONSIDERED SWITCHING TV - BEHAVIOUR**

Base : Those who have considered switching their TV service supplier in last 12 months

		PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	МОВ	BILE	CONTRA PROC		\$	SERVICES	S AT HOM	E
Significance Level: 95%	Total	C&R ∼a	MAC ~b	C&R ~c	<b>NoT</b> ∼d	PAC ~e	C&R ~f	<b>C&amp;R</b> ~g	<b>NoT</b> ∼h	PAYG *i	CON- TRACT *j	PAC ~k	C&R ~l	<b>TV</b> m	BROAD BAND *n	MOB. PHONE *0	FIXED LINE VOICE *p
Unweighted total	88	-	5	1	1	3	2	-	1	32	47	2	-	88	71	79	74
Effective Weighted Sample	48	-	4	1	1	2	1	-	1	17	31	2	-	48	44	43	45
Total	59	-	2	*	1	1	1	-	1	29	26	1	-	59	39	55	48
ANY CONTACT	28 48%	- -%	2 97%	* 100%	1 100%	1 88%	- -%	- -%	1 100%	11 38%	16 60%	1 100%	- -%	28 48%	21 52%	27 48%	23 48%
NO CONTACT	11 18%	- -%	- -%	- -%	- -%	- -%	1 97%	- -%	- -%	6 21%	4 16%	- -%	- -%	11 18%	6 15%	11 5 19%	10 6 21%
WILL SWITCH NEXT 3 MONTHS	21 35%	- -%	* 3%	- -%	- -%	* 12%	* 3%	- -%	- -%	12 41%	6 24%	- -%	- -%	21 35%	13 32%	18 32%	14 6 30%

### **CONSIDERED SWITCHING BROADBAND - BEHAVIOUR**

Base: Those who have considered switching their fixed line broadband supplier in last 12 months

		AC <sup>-</sup>	TIONS TAP	KEN		SWITCH	ED & CO	VERED		SERV	ICES SI	WITCHEI RED	<b>.</b> & C	CO	ONSIDE	RED & CO	OVERED	)	SERV	ICES COI	NSIDERE RED	:D &
	Ŧ.,,	SWIT-	CONSI		BUN-				IXED LINE CALLS				IXED LINE CALLS	BUN-				FIXED LINE CALLS				LINE CALLS
Significance Level: 95%	Total	CHED ~a	b	HER *c	<b>DLE</b> ~d	≀v ~e	BAND ~f	~g	~h	TV E ∼i	BAND ∼j	~k	~	DLE ~m	<b>TV</b> ∼n	BAND 0	~p	*q	<b>TV</b> ∼r	BAND s	~t	*u
Unweighted total	174	12	140	33	-	1	-	7	4	1	-	7	4	1	10	174	19	56	10	134	17	41
Effective Weighted Sample	119	9	109	24	-	1	-	6	4	1	-	6	4	1	7	119	15	42	8	105	13	33
Total	122	6	84	38	-	*	-	4	1	*	-	4	1	*	7	122	11	34	8	82	9	20
ANY CONTACT	54 44'	4 % 60%	54 % 64% c	- -%	- -%	* 100%	- -%	2 50%	1 89%	* 100%	- -%	2 50%	1 89%	* 100%	5 68%	54 44%	7 64%	10 30%	5 69%	54 66%	7 74%	10 51%
NO CONTACT	28 23		28 % 33% c	- -%	- -%	- -%	- -%	2 50%	- -%	- -%	- -%	2 50%	- -%	- -%	2 29%	28 23%	2 17%	8 24%	2 28%	28 34%	2 20%	8 42%
WILL SWITCH NEXT 3 MONTHS	41 33	* % 2%	2 % 3%	38 100% b	- -%	- -%	- -%	- -%	* 11%	- -%	- -%	- -%	* 11%	- -%	* 3%	41 33%	2 19%	16 46%	* 3%	- -%	1 6%	1 7% s

### **CONSIDERED SWITCHING BROADBAND - BEHAVIOUR**

Base: Those who have considered switching their fixed line broadband supplier in last 12 months

		TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOMI	E
Circificance Levels 059/	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~C	~d	~e	~1	~g	~h	-1	J	~k	~	m	n	0	р
Unweighted total	174	1	-	-	-	1	3	-	3	79	87	1	3	97	174	166	166
Effective Weighted Sample	119	1	-	-	-	1	2	-	3	54	59	1	2	63	119	113	119
Total	122	*	-	-	-	1	2	-	1	53	64	1	2	71	122	117	113
ANY CONTACT	54 44%	* 100%	- -%	- -%	- -%	1 100%	1 44%	- -%	1 100%	27 51%	26 40%	1 100%	1 44%	33 47%	54 44%	53 45%	52 45%
NO CONTACT	28 23%	- -%	- -%	- -%	- -%	- -%	1 56%	- -%	- -%	10 19%	16 25%	- -%	1 56%	14 20%	28 23%	26 6 22%	27 24%
WILL SWITCH NEXT 3 MONTHS	41 33%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	16 30%	22 35%	- -%	- -%	24 33%	41 33%	38 6 33%	35 31%

### CONSIDERED SWITCHING MOBILE - BEHAVIOUR

Base : Those who have considered switching their mobile phone network in last 12 months

		AC	TIONS TAP	KEN	S	WITCH	IED & CO	VERED		SER\	VICES SV COVE		<b>.</b> & C	CC	ONSIDE	RED & C	OVERED	)	SERV	ICES CO COVE	NSIDERE RED	:D &
	Tatal	SWIT-	CONSI		BUN-				FIXED LINE CALLS				IXED LINE CALLS	BUN-				FIXED LINE CALLS				IXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	b	HER *c	<b>DLE</b> ~d	TV ∼e	BAND ~f	~g	~h	<b>TV I</b> ~i	<b>BAND</b> ∼j	~k	~	DLE ~m	<b>TV</b> ∣ ~n	BAND ∼o	р	~q	<b>TV</b> ∼r	BAND *s	t	~u
Unweighted total	194	29	148	38	8	3	11	-	7	10	19	-	15	30	3	19	194	7	15	38	145	27
Effective Weighted Sample	126	22	94	31	8	3	9	-	5	8	16	-	13	20	3	15	126	4	12	30	92	17
Total	162	22	105	50	9	1	7	-	6	8	16	-	14	20	1	11	162	9	9	22	104	18
ANY CONTACT	76 47 <sup>9</sup>		76 72% c	- -%	5 58%	1 86%	3 45%	- -%	2 38%	5 55%	8 52%	- -%	7 50%	8 39%	1 62%	9 79%	76 47%	5 55%	5 55%	15 70%	76 73%	12 66%
NO CONTACT	28 17 <sup>9</sup>		28 % 27% c	- -%	2 23%	- -%	1 11%	- -%	1 15%	2 24%	3 18%	- -%	3 20%	5 25%	- -%	1 7%	28 17%	* 2%	3 37%	6 25%	28 27%	5 28%
WILL SWITCH NEXT 3 MONTHS	59 36	7 % 34%	1 6 1%	50 100% b	2 18%	* 14%	3 44%	- -%	3 47%	2 20%	5 30%	- -%	4 30%	7 36%	* 38%	2 14%	59 36%	4 43%	1 8%	1 5% t	- -%	1 6%

### **CONSIDERED SWITCHING MOBILE - BEHAVIOUR**

Base : Those who have considered switching their mobile phone network in last 12 months

	PI	ROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOM	E
	tal	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	j	~k	~	m	n	0	р
Unweighted total 1	94	8	2	8	5	-	-	5	9	67	127	-	-	125	158	194	163
Effective Weighted Sample 1	26	6	2	7	4	-	-	5	7	45	82	-	-	85	108	126	105
Total 1	62	6	2	7	4	-	-	5	8	62	100	-	-	92	111	162	123
	76 47%	3 42%	2 100%	1 18%	4 92%	- -%	- -%	2 33%	5 64%	25 40%	51 51%	- -%	- -%	44 47%	54 48%	76 47%	59 48%
	28 17%	2 32%	- -%	1 18%	* 8%	- -%	- -%	1 23%	1 14%	16 26%	12 12%	- -%	- -%	11 12%	16 14%	28 5 17%	16 3 13%
										J							
	59 36%	2 27%	- -%	5 65%	- -%	- -%	- -%	2 43%	2 22%	21 34%	37 37%	- -%	- -%	37 41%	42 38%	59 36%	48 39%

SERVICES SWITCHED &

SERVICES CONSIDERED &

### **CONSIDERED SWITCHING LANDLINE - BEHAVIOUR**

Base: Thosewho have considered switching their fixed line phone supplier in last 12 months

		AC <sup>-</sup>	TIONS TAP	KEN		SWITC	HED & CO	VERED		OLIK	COVE		. <b>u</b>	CC	ONSIDE	RED & C	OVERE	)	OLIV.	COVE		LDQ
			CONSI				BROAD		FIXED LINE		BROAD		IXED LINE			BROAD		FIXED LINE		BROAD		FIXED LINE
	Total	SWIT- CHED	DERED	NEIT- HER	BUN- DLE	ΤV			CALLS			PHONE		BUN- DLE				CALLS	TV		PHONE	
Significance Level: 95%		~a	b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	*0	~p	q	~r	*s	~t	u
Unweighted total	142	17	108	29	-	-	13	4	-	-	13	4	-	3	15	56	7	142	13	40	5	106
Effective Weighted Sample	92	7	67	23	-	-	11	2	-	-	11	2	-	3	10	42	4	92	8	32	3	66
Total	110	10	77	31	-	-	5	5	-	-	5	5	-	2	9	34	9	110	7	19	5	77
ANY CONTACT	49 45°		49 64%	- -%	- -%	- -%	3 6 57%	1 29%	- -%	- -%	3 57%	1 29%	- -%	1 58%	6 67%	10 30%	5 57%	49 45%	6 80%	10 6 51%	5 100%	49 64%
NO CONTACT	27 25°		27 % 35%	- -%	- -%	- -9	* % 8%	3 71%	- -%	- -%	* 8%	3 71%	- -%	- -%	1 13%	9 27%	- -%	27 25%	1 15%	9 6 47%	- -%	27 36%
WILL SWITCH NEXT 3 MONTHS	33 30°		1 % 1%	31 100%	- -%	- -9/	2 6 34%	- -%	- -%	- -%	2 34%	- -%	- -%	1 42%	2 20%	14 43%	4 43%	33 30%	* 5%	* 6 2%	- -%	- -%

## **CONSIDERED SWITCHING LANDLINE - BEHAVIOUR**

Base : Thosewho have considered switching their fixed line phone supplier in last 12 months

		PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	МОВ	BILE	CONTRA PROC		\$	SERVICES	S AT HOM	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	<b>NoT</b> ~d	PAC ~e	C&R ~f	<b>C&amp;R</b> ~g	<b>NoT</b> ∼h	PAYG *i	CON- TRACT *i	PAC ~k	C&R ~	<b>TV</b> m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	142	-	2	3	7	2	2	-	_	71	63	1	-	91	111	134	142
Effective Weighted Sample	92	-	1	3	7	2	1	-	-	45	42	1	-	57	85	86	92
Total	110	-	*	1	3	1	4	-	-	59	43	1	-	66	65	101	110
ANY CONTACT	49 45%	- -%	* 88%	1 100%	1 31%	1 100%	* 11%	- -%	- -%	23 39%	23 55%	1 100%	- -%	32 49%	31 48%	46 6 46%	49 6 45%
NO CONTACT	27 25%	- -%	- -%	- -%	* 13%	- -%	3 89%	- -%	- -%	18 31%	7 17%	- -%	- -%	16 24%	13 20%	26 6 25%	27 6 25%
WILL SWITCH NEXT 3 MONTHS	33 30%	- -%	* 12%	- -%	2 56%	- -%	- -%	- -%	- -%	18 30%	12 28%	- -%	- -%	18 27%	21 32%	29 6 29%	33 30%

# QC1A. Are you in the process of actively looking for another provider for your package of services at the moment?

Base: Those who have considered switching their package of services supplier in last 12 months

		ACT	TIONS TAI	KEN	;	SWITCH	IED & CO	VERED		SER	VICES S	WITCHEI RED	D &	CC	ONSIDE	RED & C	OVEREI	D	SERV	VICES CO COVE		ED &
	<del>-</del>	SWIT-	CONSI DERED		BUN-				FIXED LINE CALLS				IXED LINE CALLS	BUN-			MOB.	FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	b	HER *c	DLE ~d	TV ∼e	BAND ~f	~a	~h	<b>TV</b> ∣ ~i	BAND ∼i	~k	~l	DLE m	<b>TV</b> ∣ ∼n	BAND ~o	~p	~a	<b>TV</b> *r	BAND s	~t	u
Unweighted total	155	15	117	31	-	1	-	13	1	1	-	13	1	155	9	1	30	3	65	109	26	110
Effective Weighted Sample	112	7	86	25	-	1	-	6	1	1	-	6	1	112	7	1	20	3	47	86	20	82
Total	119	9	83	34	-	*	-	8	1	*	-	8	1	119	6	*	20	2	50	75	17	80
Yes	57 47°	4 % 44%	21 6 25%	34 100% b	- -%	- -%	-%	3 42%	1 100%	- -%	- -%	3 42%	1 100%	57 47%	3 53%	- -%	13 66%	1 73%	14 27%	19 5 25%	7 42%	20 24%
No	58 49	4 % 47%	58 70% c	- -%	- -%	* 100%	- -%	4 47%	- -%	* 100%	- -%	4 47%	- -%	58 49%	3 42%	- -%	6 30%	* 27%	33 66%	52 69%	9 55%	56 70%
Don't know	5 4°	1 % 9%	5 6%	- -%	- -%	- -%	%	1 11%	- -%	- -%	- -%	1 11%	- -%	5 4%	* 5%	* 100%	1 4%	- -%	3 7%	4 6%	* 3%	4 5%

# QC1A. Are you in the process of actively looking for another provider for your package of services at the moment?

Base: Those who have considered switching their package of services supplier in last 12 months

		PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOM	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~a	<b>NoT</b> ∼h	PAYG *i	CON- TRACT	PAC ~k	C&R	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	155	1	-	-	-	5	5	9	1	70	81	5	4	123	150	151	152
Effective Weighted Sample	112	1	-	-	-	2	3	-	1	53	56	2	3	88	111	109	109
Total	119	*	-	-	-	4	2	-	1	54	63	4	2	95	111	117	117
Yes	57 47%	- -%	- -%	- -%	- -%	* 7%	1 57%	- -%	1 100%	29 54%	26 41%	* 7%	1 57%	45 48%	55 50%	55 6 47%	54 6 46%
No	58 49%	* 100%	- -%	- -%	- -%	3 82%	1 26%	- -%	- -%	23 43%	34 54%	3 82%	1 27%	46 48%	52 46%	57 6 49%	58 6 50%
Don't know	5 4%	- -%	- -%	- -%	- -%	* 12%	* 16%	- -%	- -%	2 3%	3 5%	* 12%	* 16%	4 4%	4 4%	5 6 4%	5 4 4%

# QC2A. When do you expect to switch to another provider for the package of services?

Base: Those actively looking for another supplier for their package of services

		ACT	IONS TA	KEN	8	SWITC	HED & CO	VERED		SERV	ICES S	WITCHEI RED	8 (	CO	ONSIDE	RED &	COVEREI	)	SER\	ICES CO		∄D &
		SWIT-	CONSI		BUN-		BROAD		IXED LINE CALLS	E	BROAD		IXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED	DERED	HER	DLE	TV	BAND		071220	TV E	BAND		071220	DLE	TV	BAND		071220	TV	BAND		071220
Significance Level: 95%		~a	*b	*c	~d	~e	~f	~g	~h	~i	~j	~k	~	*m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	71	9	33	31	-	-	-	8	1	-	-	8	1	71	5	-	17	2	19	29	12	29
Effective Weighted Sample	50	5	25	25	-	-	-	4	1	-	-	4	1	50	4	-	12	2	15	23	10	23
Total	57	4	21	34	-	-	-	3	1	-	-	3	1	57	3	-	13	1	14	19	7	20
In the next month	10 18%	* 5 3%	- -%	10 29% b	- -%	- -9	- % -%	* 4%	- -%	- -%	- -%	* 4%	- -%	10 18%	- -%	-%	2 5 17%	- -%	- -%	- -%	- -%	- -%
In the next 2-3 months	27 47%	2 5 44%	1 4%	24 71% b	- -%	- -%	- % -%	1 34%	1 100%	- -%	- -%	1 34%	1 100%	27 47%	3 100%	- -%	5 34%	1 58%	* 2%	- -%	1 9%	- -%
In the next six months	12 22%	2 5 53%	12 60% c	- -%	- -%	- -%	- % -%	2 63%	- -%	- -%	- -%	2 63%	- -%	12 22%	- -%	- -%	4 32%	* 42%	11 79%	11 60%	4 60%	12 64%
In the next year	2 4%	-%	2 10%	- -%	- -%	- -9	-%	- -%	- -%	- -%	- -%	- -%	- -%	2 4%	- -%	-%	1 5 9%	- -%	1 10%	2 11%	1 17%	2 11%
Don't know	5 9%	- 5 -%	5 26% c	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	5 9%	- -%	-%	1 5 8%	- -%	1 10%	5 29%	1 15%	5 26%

# QC2A. When do you expect to switch to another provider for the package of services?

Base: Those actively looking for another supplier for their package of services

	1	TV PROCES S	ВВ	PROCESS	8	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		<b>.</b>	SERVICE!	S AT HOMI	E
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	*j	~k	~	*m	*n	*0	*p
Unweighted total	71	-	-	-	-	2	3	-	1	37	31	2	2	55	70	68	68
Effective Weighted Sample	50	-	-	-	-	2	1	-	1	27	21	2	1	40	49	49	48
Total	57	-	-	-	-	*	1	-	1	29	26	*	1	45	55	55	54
In the next month	10 18%	- -%	- -%	- -%	- -%	* 48%	- -%	- -%	- -%	9 29% j	1 6%	* 48%	- -%	9 21%	10 5 18%	10 % 18%	9 5 16%
In the next 2-3 months	27 47%	- -%	- -%	- -%	- -%	* 52%	* 7%	- -%	1 100%	8 28%	18 69% i	* 52%	* 5%	22 47%	27 48%	26 % 47%	26 48%
In the next six months	12 22%	- -%	- -%	- -%	- -%	- -%	1 93%	- -%	- -%	8 27%	5 18%	- -%	1 95%	11 24%	11 20%	12 6 22%	12 23%
In the next year	2 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 6%	* 2%	- -%	- -%	2 4%	2 4%	2 6 4%	2 5 4%
Don't know	5 9%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 11%	2 6%	- -%	- -%	2 3%	5 10%	5 6 9%	5 5 9%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

QC3A. Why haven't you switched to another provider yet?

Base: Those who expect to switch supplier for their package of services over 3 months from now

		ACT	IONS TA	KEN	;	SWITC	HED & CO	OVERED		SER		SWITCHE ERED	D &	CC	ONSIDE	ERED &	COVERE	D	SER	VICES CO		ED &
		SWIT-	CONSI		BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD	MOB.	FIXED LINE CALLS	BUN-		BROAL	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED	DEIXED	HER	DLE	TV	BAND	1110112	OALLO	TV	BAND	1110112	OALLO	DLE	TV	BAND	1110112	OALLO	TV	BAND		OALLO
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	30	2	30	-	-	-	-	2	-	-	-	2	-	30	-	-	10	1	18	29	10	29
Effective Weighted Sample	24	2	24	-	-	-	-	2	-	-	-	2	-	24	-	-	9	1	15	23	9	23
Total	20	2	20	-	_	-	-	2	-	-	_	2	-	20	_	_	6	*	13	19	6	20
Just haven't had time/ haven't got around to it yet	10 49%	1 6 64%	10 49%	-%	- -%	- -9	- % -%	1 64%	%	- -%	- -%	1 64%	- -%	10 49%	- -%	- 6 -9	2 6 34%	%	9 64%	8 46%	2 34%	10 50%
Will see if my current provider offers me a better deal to stay with them	9 48%	1 6 64%	9 48%	- %	- -%	- -9	- % -%	1 64%	- -%	- -%	- -%	1 64%	- -%	9 48%	- -%	- % -%	2 % 34%	* o 100%	6 44%	9 5 51%	2 34%	9 47%
Haven't found out what's available from other suppliers	7 38%	2 6 100%	7 5 38%	-%	- -%	- -9	- % -%	2 100%	- -%	- -%	- -%	2 100%	- -%	7 38%	- -%	- 6 -9	2 6 34%	-%	7 49%	6 33%	2 34%	7 38%
Concerned about losing my email address/ having problems moving my email address	5 27%	- % -%	5 5 27%	- %	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	-	- -%	5 27%	- -%	- % -%	2 % 32%	- o -%	2 15%	5 5 29%	2 32%	5 28%
Need to wait until the end of my contract/ until I can switch without paying a penalty	5 24%	- % -%	5 5 24%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- o -%	- -%	5 24%	- -%	- % -%	3 % 47%	- o -%	3 23%	5 5 25%	3 47%	5 24%
Concerned about having no service while switching to another supplier	4 19%	- % -%	4 5 19%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	-	- -%	4 19%	- -%	- % -%	1 6 21%	- o -%	1 10%	4 5 20%	1 21%	4 19%
Concerned about losing my phone number	3 17%	- % -%	3 5 17%	-%	- -%	- -9	- % -%	- -%	%	- -%	- -%	-%	- -%	3 17%	- -%	- 6 -9	2 6 32%	* 100%	2 15%	3 5 19%	2 32%	3 18%
Not sure what steps I need to take to switch to another supplier	2 12%	- % -%	2 5 12%	%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- o -%	- -%	2 12%	- -%	- % -%	2 6 26%	- o -%	2 12%	2 5 13%	2 26%	2 12%
Don't want to have to tell my supplier I want to cancel their service	1 4%	- % -%	1 4%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- o -%	- -%	1 4%	- -%	- % -%	1 6 12%	- -%	1 6%	1 5 4%	1 12%	1 4%
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u																						

# QC3A. Why haven't you switched to another provider yet?

Base: Those who expect to switch supplier for their package of services over 3 months from now

		AC	TIONS TA	KEN	s	WITC	HED & C	OVERED		SEI	RVICES S COVE	WITCHE ERED	D &	С	ONSIDI	ERED & C	OVERE	)	SER		ONSIDERE ERED	ED &
		CMIT	CONSI		DUN		BROAD	MOB.	FIXED LINE		BROAD	MOB.	FIXED	DUN		BROAD	MOB.	FIXED		BROAD	MOB.	LINE
	Total	SWIT- CHED	DERED	HER	BUN- DLE	ΤV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS	BUN- DLE	ΤV		PHONE	CALLS	TV	BAND	PHONE	CALLS
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	30	2	30	-	-	-	-	2	-	-	-	2	-	30	-	-	10	1	18	29	10	29
Effective Weighted Sample	24	2	24	-	-	-	-	2	-	-	-	2	-	24	-	-	9	1	15	23	9	23
Total	20	2	20	-	-	-	-	2	-	-	-	2	-	20	-	-	6	*	13	19	6	20
Other reasons	2	- % -9	2 % 8%	- -%	- -%	- -9	- % -%	- % -%	- -%	- -%	- % -%	-%	- -%	2 8%	- -9	- % -%	1 16%	- -%	1 4%	2 6 8%	1 16%	2 8%

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Base: Those who expect to switch supplier for their package of services over 3 months from now

		TV PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA		;	SERVICES	S AT HOME	Ē
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	30	-	-	-	-	-	1	-	-	19	9	-	1	21	29	28	29
Effective Weighted Sample	24	-	-	-	-	-	1	-	-	16	7	-	1	17	23	23	23
Total	20	-	-	-	-	-	1	-	-	13	7	-	1	14	19	19	20
Just haven't had time/ haven't got around to it yet	10 49%	-%	- -%	- -%	- -%	- -%	1 100%	- -%	- -%	5 41%	4 66%	- -%	1 100%	9 59%	8 46%	10 49%	10 50%
Will see if my current provider offers me a better deal to stay with them	9 48%	-%	- -%	- -%	- -%	- -%	1 100%	- -%	- -%	6 47%	3 48%	- -%	1 100%	6 43%	9 51%	9 47%	9 47%
Haven't found out what's available from other suppliers	7 38%	-%	- -%	- -%	- -%	- -%	1 100%	- -%	- -%	5 43%	2 5 28%	- -%	1 100%	7 47%	6 33%	7 38%	7 38%
Concerned about losing my email address/ having problems moving my email address	5 27%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	4 32%	1 5 18%	- -%	- -%	2 17%	5 29%	5 5 27%	5 28%
Need to wait until the end of my contract/ until I can switch without paying a penalty	5 24%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 27%	1 5 19%	- -%	- -%	4 24%	5 25%	5 5 24%	5 24%
Concerned about having no service while switching to another supplier	4 19%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 21%	1 3 13%	- -%	- -%	2 11%	4 20%	4 5 18%	4 19%
Concerned about losing my phone number	3 17%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 21%	1 5 13%	- -%	- -%	2 14%	3 19%	3 5 18%	3 18%
Not sure what steps I need to take to switch to another supplier	2 12%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 15%	* 6%	- -%	- -%	2 13%	2 13%	2 5 12%	2 12%
Don't want to have to tell my supplier I want to cancel their service	1 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 6%	- -%	- -%	- -%	1 5%	1 4%	1 5 4%	1 4%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

# QC3A. Why haven't you switched to another provider yet?

Base: Those who expect to switch supplier for their package of services over 3 months from now

		TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC			SERVICES	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	30	-	-	-	-	-	1	-	-	19	9	-	1	21	29	28	29
Effective Weighted Sample	24	-	-	-	-	-	1	-	-	16	7	-	1	17	23	23	23
Total	20	-	-	-	-	-	1	-	-	13	7	-	1	14	19	19	20
Other reasons	2 8%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 24%	- -%	- -%	1 4%	2 89	2 6 8%	2 6 8%

Base: Those who have considered switching their package of services supplier and will not switch soon

		ACT	TIONS TA	KEN	5	SWITC	HED & CO	OVERED		SER		SWITCHE ERED	D &	CO	ONSIDEI	RED & C	OVERE	D	SER\	ICES CO		ED &
		SWIT-	CONSI		BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD	MOB.	FIXED LINE CALLS			BROAD	MOB.	FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	b	HER ~c	DLE ~d	TV ∼e	BAND ~f	~g	~h	<b>TV</b> ∼i	BAND ~j	~k	~	<b>DLE</b> m	<b>TV</b> ∼n	BAND ~0	~p	~q	<b>TV</b> *r	BAND s	~t	u
Unweighted total	114	8	114	-	-	1	-	7	-	1	-	7	-	114	4	1	23	2	64	109	24	110
Effective Weighted Sample	85	5	85	-	-	1	-	4	-	1	-	4	-	85	3	1	18	2	47	86	19	82
Total	83	7	83	-	-	*	-	7	-	*	-	7	-	83	3	*	13	1	50	75	16	80
Base for %	70	5	70	-	-	-	-	5	-	-	-	5	-	70	3	*	9	1	43	62	11	67
Current supplier cheaper/ most competitive/ no better/ cheaper deals available	9 13%	- % -%	9 % 13%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	%	- -%	9 13%	1 36%	* 100%	1 15%	- -%	6 13%	9 5 14%	3 24%	8 12%
Current supplier offered a better/ improved/ enhanced deal/ package	7 11%	- % -%	7 % 11%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	%	- -%	7 11%	- -%	- -%	2 17%	- -%	6 14%	6 10%	1 12%	7 11%
Would need a BT line/ reconnect BT line/ a new phone line	6 9%	3 5 72%	6 6 9%	- -%	- -%	- -9	- % -%	3 72%	- -%	- -%	- -%	3 72%	- -%	6 9%	* 11%	- -%	- -%	- -%	5 11%	3 6 6%	- -%	6 9%
Still making a decision/ need time to assess options available	5 7%	1 5 28%	5 % 7%	- -%	- -%	- -9	- % -%	1 28%	- -%	- -%	- -%	1 28%	- -%	5 7%	- -%	- -%	* 5%	-%	4 10%	5 8%	* 5%	5 7%
Haven't got around to it	4 6%	- 6 -%	4 6 6%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	-%	- -%	4 6%	- -%	- -%	- -%	- -%	2 4%	3 4%	- -%	4 6%
Too busy/ not had time to look/ research	4 6%	- 6 -%	4 6 6%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	-%	- -%	4 6%	- -%	- -%	- -%	- -%	2 5%	4 6%	- -%	4 6%
Hassle/ too much hassle - unspecified	4 5%	- 6 -%	4 6 5%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	-%	- -%	4 5%	- -%	- -%	* 5%	- -%	2 6%	4 6%	* 4%	2 3%
Would need to pay to leave contract	3 4%	- 6 -%	3 6 4%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	-%	- -%	3 4%	- -%	- -%	1 8%	- -%	3 6%	3 5 5%	* 4%	3 5%
Still within contract period/ waiting for contract to end	3 4%	- % -%	3 6 4%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	-%	- -%	3 4%	- -%	- -%	2 17%	- -%	1 1%	3 4%	2 15%	3 4%
Happy/ satisfied with current supplier	2 3%	- 6 -%	2 6 3%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	-%	- -%	2 3%	- -%	- -%	* 5%	- -%	2 4%	2 4%	* 4%	2 3%
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u																						

Base: Those who have considered switching their package of services supplier and will not switch soon

		ACT	TIONS TA	KEN	S	WITCI	HED & CO	VERED		SER	VICES SI COVE	WITCHEI RED	D &	CC	ONSIDE	ERED & C	OVERE	D	SERV	ICES CO COVE		ED &
	<b>.</b>	SWIT-	CONSI DERED		BUN-	<b></b>			FIXED LINE CALLS				IXED LINE CALLS		<b>T</b> 1	BROAD	MOB.	FIXED LINE CALLS			MOB.	FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	b	HER ~c	DLE ~d	<b>TV</b> ∼e	BAND ~f	~g	~h	<b>TV</b> ∼i	BAND ~j	~k	~	<b>DLE</b> m	<b>TV</b> ∼n	BAND ~0	~p	~q	1 <b>V</b> *r	BAND s	~t	u
Unweighted total	114	8	114	-	-	1	-	7	-	1	-	7	-	114	4	1	23	2	64	109	24	110
Effective Weighted Sample	85	5	85	-	-	1	-	4	-	1	-	4	-	85	3	1	18	2	47	86	19	82
Total	83	7	83	-	-	*	-	7	-	*	-	7	-	83	3	*	13	1	50	75	16	80
Process seems daunting/ messy/ complicated	2 3%	- % -%	2 % 3%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	2 3%	- -%	%	- -%	-%	2 4%	2 3%	- -%	2 3%
Current supplier offered a cheaper deal/ reduced price/ discounted price	2 3%	- % -%	2 6 3%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	2 3%	- -%	%	- -%	%	- -%	2 3%	- -%	2 3%
Poor customer service from new supplier (e.g. failed appointments)	2 3%	- % -%	2 % 3%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	2 3%	1 41%	%	- -%	- -%	1 3%	2 3%	1 6%	2 3%
Cost to connect/ reconnect BT line	2 3%	1 6 14%	2 % 3%	- -%	- -%	- -%	- % -%	1 14%	- -%	- -%	- -%	1 14%	- -%	2 3%	- -%	-%	- -%	-%	1 3%	2 3%	- -%	2 3%
Concerned about losing email address/ did not want to give up email address	2 3%	- % -%	2 % 3%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	2 3%	- -%	- %	* 5%	%	1 3%	2 3%	* 4%	2 3%
Concerned about service disruption/ continuity of service/ problems	2 2%	- % -%	2 6 2%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	2 2%	- -%	%	2 17%	- - %	2 4%	2 3%	2 15%	2 2%
Hassle - too much trouble for the saving/ return involved	1 2%	- % -%	1 6 2%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	1 2%	- -%	-%	* 5%	-%	- -%	1 2%	* 4%	1 2%
Current supplier offered a new package	1 2%	- % -%	1 6 2%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	1 2%	- -%	-%	- -%	-%	1 3%	1 2%	- -%	1 2%
Not enough difference between suppliers/ no benefit to move supplier  Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u	1 2%	- % -%	1 % 2%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	1 2%	- -%	%	- -%	- -%	1 1%	1 2%	- -%	1 2%

Base: Those who have considered switching their package of services supplier and will not switch soon

		AC1	TIONS TAI	KEN	S	SWITCI	HED & CO	VERED		SER\		SWITCHE ERED	D &	co	ONSIDE	RED & 0	COVERE	D	SERV	ICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS	i	BROAD	MOB.	FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED	DENED	HER	DLE	TV	BAND		071220	TV E	BAND		0,1220	DLE	TV	BAND		071220	TV	BAND		071220
Significance Level: 95%		~a	b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	m	~n	~0	~p	~q	*r	s	~t	u
Unweighted total	114	8	114	-	-	1	-	7	-	1	-	7	-	114	4	1	23	2	64	109	24	110
Effective Weighted Sample	85	5	85	-	-	1	-	4	-	1	-	4	-	85	3	1	18	2	47	86	19	82
Total	83	7	83	-	-	*	-	7	-	*	_	7	-	83	3	*	13	1	50	75	16	80
New supplier can't provide what I want - faster broadband/ TV																						
channel choice/ bundle options	1 2%	- 6 -9	1 6 2%	- -%	- -%	- -%	- 6 -%	- -%	- -%	- -%	- -%	- -%	- -%	1 2%	- -%	- -%	-%	-%	- -%	1 2%	- -%	1 2%
Want to keep my phone number/ would need to change																						
phone number	1 2%	- 6 -9	1 6 2%	- -%	- -%	- -%	- 6 -%	- -%	- -%	- -%	- -%	- -%	- -%	1 2%	- -%	- -%	-%	- -%	* 1%	1 2%	- -%	1 2%
Cost - unspecified	1	_	1	_	_	_	_	_	_	_	_	_	_	1	_	_	_	_	1	1	_	_
	2%	6 -9	6 2%	-%	-%	-%	· -%	-%	-%	-%	-%	-%	-%	2%	-%	-%	-%	-%	3%	2%	-%	-%
Choice of new supplier - only one/ no others in our area	1 2%	- 6 -9	1 6 2%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	%	- -%	1 2%	- -%	- -%	1 5 8%	%	1 2%	1 2%	1 7%	1 2%
D :: 14 % %	27	0 -7	0 270	-70	-70	-7	0 -70	-70	-70	-70	-70	-70	-70	2%		-70	070		270	270		270
Decided to wait until we move house	1 19	- 6 -9	1 6 1%	- -%	- -%	- -%	- 6 -%	- -%	- -%	- -%	- -%	-%	- -%	1 1%	- -%	- -%	3%	-%	1 2%	1 2%	- -%	1 1%
Current supplier is reliable/ trustworthy/ other suppliers not as																						
reliable	1	-	1	-	-	-	-	- 0/	-	-	-	-	-	1	-	-	-	*	*	1	-	1
	19	6 -9	6 1%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	1%	-%	-%	-%	53%	1%	1%	-%	1%
Difficult to compare packages/ prices	1 19	- 6 -9	1 6 1%	- -%	- -%	- -%	- 6 -%	- -%	- -%	- -%	- -%	-%	- -%	1 1%	- -%	- -%	1 5 8%	-%	1 2%	1 1%	1 7%	1 1%
Ctill leaking haven't found a better deal vet	1 /	0 -/	0 170	- 70	-70	- /	0 -70	-70	-70	- 70	- /0	) -/0	- 70	1 /0	- 70	- /0	*	- 70	∠ /0 *	1 /0	*	1 /0
Still looking - haven't found a better deal yet	1 19	- 6 -9	1 6 1%	- -%	- -%	- -%	- 6 -%	- -%	- -%	- -%	-%	-%	- -%	1 1%	- -%	- -%	5%	-%	1%	1 1%	4%	
Take too long to install/ connect a BT line/ phone line	1	_	1	_	_	_	_	_	_	_	_	_	_	1	_	_	_	_	_	1	_	1
Take de long to motum connect a DT mile, profile mile	19	6 -9	6 1%	-%	-%	-%	· -%	-%	-%	-%	-%	-%	-%	1%	-%	-%	-%	-%	-%	1%	-%	1%
Lazy/ can't be bothered to switch	*	_	*	-	-	-	-	-	-	_	-	_	-	*	-	-	-	_	*	*	-	*
•	1%	% -%	6 1%	-%	-%	-%	, -%	-%	-%	-%	-%	-%	-%	1%	-%	-%	-%	-%	1%	1%	-%	1%
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u																						

Base: Those who have considered switching their package of services supplier and will not switch soon

		ACT	IONS TA	KEN	5	SWITCH	HED & CO	VERED		SERV	ICES SI COVE	WITCHE	D &	C	ONSIDE	RED & C	COVERE	D	SERV	ICES COI		ED &
	Total	SWIT-	CONSI		BUN- DLE	TV	BROAD I BAND		FIXED LINE CALLS		BROAD		FIXED LINE CALLS			BROAD BAND	MOB.	FIXED LINE CALLS		BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	Total	~a	b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	m	~n	~0	~p	~q	*r	S	~t	u
Unweighted total	114	8	114	-	-	1	-	7	-	1	-	7	-	114	4	1	23	2	64	109	24	110
Effective Weighted Sample	85	5	85	-	-	1	-	4	-	1	-	4	-	85	3	1	18	2	47	86	19	82
Total	83	7	83	-	-	*	-	7	-	*	-	7	-	83	3	*	13	1	50	75	16	80
Too much information to make a decision	* 1%	- % -%	* 6 1%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	* 5%	- -%	- -%	* 1%	* 4%	* 1%
Hassle - finding the best deal	* 1%	- % -%	* 6 1%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	- -%	* 47%	* 1%	* 1%	- -%	* 1%
Current supplier matched offer from other supplier	* 1%	- % -%	* 6 1%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	* 4%	- -%	- -%	* 1%	* 4%	* 1%
Waiting to see what offers/ deals become available/ if current supplier will offer a deal	* *0/	- % -%	* % *%	- -%	- -%	- -%	- 5 -%	- -%	- -%	- -%	- -%	- -%	- -%	* *%	* 12%	- -%	-%	- -%	- -%	* 1%	- -%	* *%
Current supplier offered a good deal/ price	***	- % -%	* % *%	- -%	- -%	- -%	- %	- -%	- -%	- -%	- -%	- -%	- -%	*	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	* %
Other	4 6%	- % -%	4 6 6%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	4 6%	- -%	- -%	-%	- -%	3 6%	2 4%	- -%	4 7%
INFORMATION	2 2%	- % -%	2 6 2%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	2 2%	- -%	- -%	1 13%	* 47%	1 3%	2 3%	1 11%	2 2%
ANY PROCESS MENTIONS	10 14%	- % -%	10 6 14%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	10 14%	- -%	- -%	2 21%	- -%	7 15%	10 16%	2 19%	8 13%
INERTIA	10 14%	- % -%	10 6 14%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	10 14%	- -%	- -%	* 3%	- -%	5 12%	8 13%	- -%	10 14%
STILL LOOKING	6 9%	1 6 28%	6 6 9%	- -%	- -%	- -%	- %	1 28%	- -%	- -%	- -%	1 28%	- -%	6 9%	* 12%	- -%	1 10%	- -%	5 11%	6 10%	1 9%	6 8%
CONTRACT ISSUES	12 17%	3 % 72%	12 6 17%	- -%	- -%	- -%	- %	3 72%	- -%	- -%	- -%	3 72%	- -%	12 17%	* 11%	- -%	2 25%	- -%	8 19%	9 15%	2 19%	12 18%
RETENTION OFFER	12 17%	- % -%	12 6 17%	- -%	- -%	- -%	- %	- -%	- -%	- -%	- -%	- -%	- -%	12 17%	- -%	- -%	2 21%	- -%	7 17%	10 17%	2 16%	11 17%
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u																						

Base: Those who have considered switching their package of services supplier and will not switch soon

		ACT	TIONS TAP	(EN	5	SWITCI	HED & CC	VERED		SEF		WITCHE ERED	D &	C	ONSIDE	RED & C	OVERE	D	SERV	VICES CO	Onsideri Ered	ED &
	Total	SWIT- CHED	CONSI DERED	NEIT- HER	BUN- DLE	TV			LINE CALLS	TV	BROAD BAND		FIXED LINE CALLS	BUN- DLE		BROAD BAND	MOB.	FIXED LINE CALLS		BROAD BAND		FIXED LINE CALLS
Significance Level: 95%		~a	b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	m	~n	~0	~p	~q	*r	s	~t	u
Unweighted total	114	8	114	-	-	1	-	7	-	1	-	7	-	114	4	1	23	2	64	109	24	110
Effective Weighted Sample	85	5	85	-	-	1	-	4	-	1	-	4	-	85	3	1	18	2	47	86	19	82
Total	83	7	83	-	-	*	-	7	-	*	-	7	-	83	3	*	13	1	50	75	16	80
SATISFACTION	5 79	- % -%	5 6 7%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	-%	- -%	- -%	5 7%	1 41%	- -%	* 5%	* 53%	4 8%	5 8%	1 10%	5 7%
AVAILABILITY	2 3%	- % -%	2 % 3%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	-%	- -%	- -%	2 3%	- -%	- -%	1 8%	-%	1 2%	2 4%	1 7%	2 4%
NO BENEFIT	15 219	1 % 14%	15 6 21%	- -%	- -%	- -%	- % -%	1 14%	- -%	- -%	-%	1 14%	- -%	15 21%	1 36%	* 100%	2 20%	- -%	9 20%	15 24%	3 28%	13 19%
Did not specify	13	2	13	-	-	*	-	2	-	*	-	2	-	13	-	_	4	-	7	12	5	13

Did not specify

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

Base: Those who have considered switching their package of services supplier and will not switch soon

		TV PROCES S	ВЕ	PROCES	s	MP PRO	CESS	LL PROC	ESS	MOI	BILE	CONTRA PROCI		5	SERVICES	S AT HOMI	
Significance Level: 95%	Total	<b>C&amp;R</b> ~a	MAC ~b	C&R ~c	<b>NoT</b> ∼d	PAC ~e	C&R ~f	<b>C&amp;R</b> ~g	<b>NoT</b> ∼h	PAYG	CON- TRACT	PAC ~k	C&R ~l	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	114	1	-	-	-	3	3	9		52	59	3	3	89	109	111	113
Effective Weighted Sample	85	1	_	_	_	2	2	_	_	41	42	2	2	65	86	83	84
Total	83	*	_	_	_	4	2	_	_	38	43	4	2	64	75	81	82
Base for %	70	-	-	-	_	3	2	-	_	33	35	3	2	56	62	68	69
Current supplier cheaper/ most competitive/ no better/ cheaper deals available	9 13%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	5 14%	3 9%	- -%	- -%	7 12%	9 14%	8 5 11%	9 6 13%
Current supplier offered a better/ improved/ enhanced deal/ package	7 11%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 11%	4 11%	- -%	- -%	7 12%	6 10%	7 5 11%	7 6 11%
Would need a BT line/ reconnect BT line/ a new phone line	6 9%	- -%	- -%	- -%	- -%	3 100%	1 33%	- -%	- -%	* 1%	6 16% i	3 100%	1 33%	6 11%	3 6%	6 5 9%	6 6 9%
Still making a decision/ need time to assess options available	5 7%	- -%	- -%	- -%	- -%	- -%	1 67%	- -%	- -%	1 4%	3 10%	- -%	1 67%	5 8%	5 8%	5 5 7%	5 6 7%
Haven't got around to it	4 6%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	4 13% j	- -%	- -%	- -%	3 5%	3 4%	4 6%	4 6%
Too busy/ not had time to look/ research	4 6%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 2%	3 9%	- -%	- -%	2 4%	4 6%	4 6 6%	4 6%
Hassle/ too much hassle - unspecified	4 5%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 6%	2 5%	- -%	- -%	2 4%	4 6%	4 5 5%	4 5%
Would need to pay to leave contract	3 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 4%	2 5%	- -%	- -%	3 6%	3 5%	3 5 5%	3 4%
Still within contract period/ waiting for contract to end	3 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 3%	2 5%	- -%	- -%	2 4%	3 4%	3 4%	3 4%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

Base: Those who have considered switching their package of services supplier and will not switch soon

		TV PROCES S	ВЕ	B PROCES	S	MP PRO	CESS	LL PRO	CESS	МО	BILE	CONTRA PROC			SERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	<b>*</b> j	~k	~	m	n	0	р
Unweighted total	114	1	-	-	-	3	3	-	-	52	59	3	3	89	109	111	113
Effective Weighted Sample	85	1	-	-	-	2	2	-	-	41	42	2	2	65	86	83	84
Total	83	*	-	-	-	4	2	-	-	38	43	4	2	64	75	81	82
Happy/ satisfied with current supplier	2 3%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 4%	1 3%	- -%	- -%	2 3%	2 49	2 % 3%	2 3%
Process seems daunting/ messy/ complicated	2 3%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 4%	* 5 1%	- -%	- -%	2 3%	3%	2 6 3%	2 3%
Current supplier offered a cheaper deal/ reduced price/ discounted price	2 3%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 5 5%	- -%	- -%	1 1%	2 3 3 9	2 6 3%	2 3%
Poor customer service from new supplier (e.g. failed appointments)	2 3%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 5 5%	- -%	- -%	2 3%	2 3 3 9	2 6 3%	2 3%
Cost to connect/ reconnect BT line	2 3%	-%	- -%	- -%	- -%	- -%	1 33%	- -%	- -%	- -%	2 5 5%	- -%	1 33%	2 3%	3%	2 6 3%	2 3%
Concerned about losing email address/ did not want to give up email address	2 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 2%	1 3%	- -%	- -%	2 3%	2 3%	2 % 3%	2 3%
Concerned about service disruption/ continuity of service/ problems	2 2%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 2%	1 5 2%	- -%	- -%	2 3%	3%	2 6 2%	2 5 2%
Hassle - too much trouble for the saving/ return involved	1 2%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 3%	* 5 1%	- -%	- -%	1 2%	1 5 2%	1 6 2%	1 5 2%
Current supplier offered a new package	1 2%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	1 3%	- -%	- -%	1 3%	1 5 2%	1 6 2%	1 5 2%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

Base: Those who have considered switching their package of services supplier and will not switch soon

		TV PROCES S	ВІ	B PROCES	SS	MP PRO	CESS	LL PRO	CESS	МО	BILE	CONTRA PROC			SERVICE	S AT HOME	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	*j	~k	~	m	n	0	р
Unweighted total	114	1	-	-	-	3	3	-	-	52	59	3	3	89	109	111	113
Effective Weighted Sample	85	1	-	-	-	2	2	-	-	41	42	2	2	65	86	83	84
Total	83	*	-	-	-	4	2	-	-	38	43	4	2	64	75	81	82
Not enough difference between suppliers/ no benefit to move supplier	1 2%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 4%	-%	- -%	- -%	1 3%	1 5 2%	1 % 2%	1 6 2%
New supplier can't provide what I want - faster broadband/ TV channel choice/ bundle options	1 2%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	1 3%	- -%	- -%	1 2%	1 2%	1 % 2%	1 6 2%
Want to keep my phone number/ would need to change phone number	1 2%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 2%	* 6 1%	- -%	- -%	* 1%	1 5 2%	1 % 2%	1 6 2%
Cost - unspecified	1 2%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 3%	- -%	- -%	1 2%	1 5 2%	1 % 2%	1 6 2%
Choice of new supplier - only one/ no others in our area	1 2%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 3%	- %	- -%	- -%	1 2%	1 5 2%	1 % 2%	1 6 2%
Decided to wait until we move house	1 1%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 3%	- -%	- -%	1 2%	1 5 2%	1 % 1%	1 6 1%
Current supplier is reliable/ trustworthy/ other suppliers not as reliable	1 1%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 2%	-%	- -%	- -%	1 1%	1 5 19	1 % 1%	1 6 1%
Difficult to compare packages/ prices	1 1%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 2%	-%	- -%	- -%	1 1%	1 5 19	1 % 1%	1 6 1%
Still looking - haven't found a better deal yet	1 1%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* % 1%	- -%	- -%	* 1%	1 5 19	* % 1%	1 6 1%
Take too long to install/ connect a BT line/ phone line	1 1%	- %	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 2%	- %	- -%	- -%	- -%	1 5 19	1 % 1%	1 6 1%

Base: Those who have considered switching their package of services supplier and will not switch soon

		TV PROCES S	ВЕ	3 PROCES	s	MP PRO	CESS	LL PRO	CESS	MO	BILE	CONTRA PROC		;	SERVICES	S AT HOME	Ē
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	<b>*</b> j	~k	~	m	n	0	р
Unweighted total	114	1	-	-	-	3	3	-	-	52	59	3	3	89	109	111	113
Effective Weighted Sample	85	1	-	-	-	2	2	-	-	41	42	2	2	65	86	83	84
Total	83	*	-	-	-	4	2	-	-	38	43	4	2	64	75	81	82
Lazy/ can't be bothered to switch	* 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	%	- -%	- -%	* 1%	* 1%	* 5 1%	* 1%
Too much information to make a decision	* 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	- -%	* 1%	* 5 1%	* 1%
Hassle - finding the best deal	* 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	- -%	* 1%	1%	* 5 1%	* 1%
Current supplier matched offer from other supplier	* 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	- -%	- -%	1%	* 5 1%	* 1%
Waiting to see what offers/ deals become available/ if current supplier will offer a deal	* *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	* 1%	* 1%	* *%	* *%
Current supplier offered a good deal/ price	* *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	* 1%	* 1%	* *%	* *%
Other	4 6%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 10%	1 3%	- -%	- -%	3 6%	2 4%	4 6 6%	4 6%
INFORMATION	2 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 4%	* 1%	- -%	- -%	1 2%	2 3%	2 5 2%	2 2%
ANY PROCESS MENTIONS	10 14%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	6 19%	3 10%	- -%	- -%	7 13%	10 16%	10 5 14%	10 5 14%
INERTIA	10 14%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	5 16%	4 12%	- -%	- -%	6 12%	8 13%	10 5 14%	10 14%
STILL LOOKING	6 9%	- -%	- -%	- -%	- -%	- -%	1 67%	- -%	- -%	1 4%	4 12%	- -%	1 67%	5 10%	6 10%	5 8%	6 8%
CONTRACT ISSUES	12 17%	- -%	- -%	- -%	- -%	3 100%	1 33%	- -%	- -%	3 8%	9 26% i	3 100%	1 33%	11 20%	9 15%	12 5 18%	12 5 17%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

Base: Those who have considered switching their package of services supplier and will not switch soon

	ī	TV PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	*j	~k	~	m	n	0	р
Unweighted total	114	1	-	-	-	3	3	-	-	52	59	3	3	89	109	111	113
Effective Weighted Sample	85	1	-	-	-	2	2	-	-	41	42	2	2	65	86	83	84
Total	83	*	-	-	-	4	2	-	-	38	43	4	2	64	75	81	82
RETENTION OFFER	12 17%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	4 13%	7 21%	- -%	- -%	9 16%	10 17%	12 5 17%	12 5 17%
SATISFACTION	5 7%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 7%	3 8%	- -%	- -%	5 8%	5 8%	5 5 7%	5 5 7%
AVAILABILITY	2 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 4%	1 3%	- -%	- -%	2 4%	2 4%	3%	2 3%
NO BENEFIT	15 21%	- -%	- -%	- -%	- -%	- -%	1 33%	- -%	- -%	7 21%	7 19%	- -%	1 33%	12 22%	15 24%	14 5 20%	15 5 21%
Did not specify Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p	13	*	-	-	-	1	*	-	-	4	8	1	*	9	12	13	13

## QC6AA. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Difficulty finding information about other suppliers you could use

Base: Those who have considered switching their package of services supplier and will not switch soon

		ACT	TIONS TAK	EN	;	SWITCI	HED & CO	OVERED		SER		SWITCHEI ERED	. A C	CC	ONSIDEI	RED & (	COVERED	)	SERV	ICES CO COVE	NSIDERE RED	ED &
		SWIT-	CONSI DERED N	NEIT-	BUN-		BROAD		IXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-		BROAD	MOB. PHONE	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	b	HER ~c	DLE ~d	<b>TV</b> ∼e	BAND ~f	~0	~h	TV ~i	BAND ~i	~k	~	DLE m	TV ∼n	BAND ~0	~n	~a	TV *r	BAND s	~t	u
	444	·-a	~		u	4		~g			)	7	1			4	~p	7	04	-		-
Unweighted total	114	8	114	-	-	1	-	/	-	1	-	1	-	114	4	1	23	2	64	109	24	110
Effective Weighted Sample	85	5	85	-	-	1	-	4	-	1	-	4	-	85	3	1	18	2	47	86	19	82
Total	83	7	83	-	-	*	-	7	-	*	-	7	-	83	3	*	13	1	50	75	16	80
1 - Not at all important	27 32%	3 47%	27 % 32%	- -%	- -%	- -%	- % -%	3 50%	- -%	- -%	- -%	3 50%	- -%	27 32%	1 36%	- -%	2 19%	* 53%	13 25%	24 32%	4 25%	26 32%
2	9 11%	-%	9 6 11%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	%	- -%	9 11%	2 53%	- -%	1 7%	- -%	5 9%	9 13%	* 3%	9 12%
TOTAL NOT IMPORTANT	36 44%	3 47%	36 6 44%	- -%	- -%	- -%	- % -%	3 50%	- -%	- -%	- -%	3 50%	- -%	36 44%	3 89%	- -%	3 26%	* 53%	17 35%	33 45%	5 28%	35 43%
3 - Neither	17 20%	1 5 13%	17 6 20%	- -%	- -%	* 100%	- % -%	* 7%	- -%	* 100%	- -%	* 7%	- -%	17 20%	- -%	- -%	2 16%	- -%	12 23%	15 20%	4 23%	16 20%
4	12 14%	1 5 19%	12 6 14%	- -%	- -%	- -%	- % -%	1 20%	- -%	- -%	- -%	1 20%	- -%	12 14%	- -%	- -%	3 25%	* 47%	8 17%	12 15%	3 21%	12 14%
5 - Very important	15 18%	2 5 22%	15 6 18%	- -%	- -%	- -%	- % -%	2 23%	- -%	- -%	- -%	2 23%	- -%	15 18%	* 11%	* 100%	3 22%	- -%	12 23%	12 16%	3 19%	15 18%
TOTAL IMPORTANT	27 32%	3 40%	27 6 32%	- -%	- -%	- -%	- % -%	3 43%	- -%	- -%	- -%	3 43%	- -%	27 32%	* 11%	* 100%	6 47%	* 47%	20 40%	23 31%	6 39%	26 33%
Don't know	3 4%	-%	3 6 4%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	3 4%	- -%	- -%	1 11%	- -%	1 2%	3 4%	1 9%	3 4%

## QC6AA. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Difficulty finding information about other suppliers you could use

Base: Those who have considered switching their package of services supplier and will not switch soon

	P	TV ROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	Ē
	 Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	*j	~k	~	m	n	0	р
Unweighted total	114	1	-	-	-	3	3	-	-	52	59	3	3	89	109	111	113
Effective Weighted Sample	85	1	-	-	-	2	2	-	-	41	42	2	2	65	86	83	84
Total	83	*	-	-	-	4	2	-	-	38	43	4	2	64	75	81	82
1 - Not at all important	27	-	-	-	-	3	1	-	-	10	16	3	1	20	24	26	27
	32%	-%	-%	-%	-%	76%	27%	-%	-%	27%	36%	76%	27%	31%	32%	32%	33%
2	9	-	-	-	-	-	-	-	-	2	7	-	-	6	9	9	9
	11%	-%	-%	-%	-%	-%	-%	-%	-%	7%	16%	-%	-%	9%	13%	11%	11%
TOTAL NOT IMPORTANT	36	-	-	-	-	3	1	-	-	13	23	3	1	25	33	35	36
	44%	-%	-%	-%	-%	76%	27%	-%	-%	33%	52%	76%	27%	39%	45%	43%	44%
3 - Neither	17	*	-	-	-	*	-	-	-	8	8	*	-	15	15	17	17
	20%	100%	-%	-%	-%	12%	-%	-%	-%	22%	19%	12%	-%	24%	20%	20%	20%
4	12	-	-	-	-	-	1	-	-	5	6	-	1	10	12	11	12
	14%	-%	-%	-%	-%	-%	56%	-%	-%	13%	15%	-%	56%	16%	5 15%	14%	14%
5 - Very important	15	-	-	-	-	*	*	-	-	10	5	*	*	12	12	15	15
	18%	-%	-%	-%	-%	11%	17%	-%	-%	27%	12%	11%	17%	19%	16%	19%	18%
TOTAL IMPORTANT	27	-	-	-	-	*	2	-	-	15	11	*	2	22	23	26	27
	32%	-%	-%	-%	-%	11%	73%	-%	-%	40%	26%	11%	73%	35%	31%	33%	32%
Don't know	3	-	-	-	-	-	-	-	-	2	1	-	-	1	3	3	3
	4%	-%	-%	-%	-%	-%	-%	-%	-%	4%	3%	-%	-%	2%	4%	4%	4%

## QC6AB. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Difficulty knowing what steps you needed to take to switch from one supplier to another

Base: Those who have considered switching their package of services supplier and will not switch soon

		ACT	IONS TAK	ΈN	5	SWITCH	HED & CO	VERED		SER	VICES S	WITCHEI	<b>.</b> & C	CC	NSIDEF	RED & C	OVERED	)	SERVI	CES CON		D &
	5	SWIT-	CONSI DERED I	NEIT-	BUN-		BROAD		IXED LINE CALLS	I	BROAD		IXED LINE CALLS	BUN-	1	BROAD		IXED LINE CALLS	l	BROAD I		IXED LINE CALLS
	Total (	CHED		HER	DLE		BAND			TV I	BAND			DLE		BAND			TV I	BAND		
Significance Level: 95%		~a	b	~C	~d	~e	~†	~g	~h	~	~J	~k	~	m	~n	~0	~p	~q	*r	S	~t	u
Unweighted total	114	8	114	-	-	1	-	7	-	1	-	7	-	114	4	1	23	2	64	109	24	110
Effective Weighted Sample	85	5	85	-	-	1	-	4	-	1	-	4	-	85	3	1	18	2	47	86	19	82
Total	83	7	83	-	-	*	-	7	-	*	-	7	-	83	3	*	13	1	50	75	16	80
1 - Not at all important	24 29%	3 47%	24 29%	- -%	- -%	- -%	-%	3 50%	- -%	- -%	- -%	3 50%	- -%	24 29%	1 36%	- -%	1 4%	* 53%	11 22%	21 29%	2 11%	24 30%
2	8 10%	1 10%	8 10%	- -%	- -%	- -%	-%	1 11%	- -%	- -%	- -%	1 11%	- -%	8 10%	1 41%	- -%	* 4%	- -%	6 13%	8 11%	* 3%	7 9%
TOTAL NOT IMPORTANT	32 39%	4 57%	32 39%	- -%	- -%	- -%	-%	4 61%	- -%	- -%	- -%	4 61%	- -%	32 39%	2 78%	- -%	1 8%	* 53%	17 34%	30 40%	2 14%	31 39%
3 - Neither	18 22%	1 18%	18 22%	- -%	- -%	* 100%	-%	1 13%	- -%	* 100%	- -%	1 13%	- -%	18 22%	- -%	- -%	3 26%	- -%	10 21%	18 24%	6 36%	17 22%
4	18 22%	1 19%	18 22%	- -%	- -%	- -%	-%	1 20%	- -%	- -%	- -%	1 20%	- -%	18 22%	* 12%	- -%	2 18%	* 47%	13 26%	13 17%	2 10%	18 22%
5 - Very important	13 15%	* 6%	13 15%	- -%	- -%	- -%	-%	* 6%	- -%	- -%	- -%	* 6%	- -%	13 15%	* 11%	* 100%	5 37%	- -%	9 18%	13 17%	5 30%	12 15%
TOTAL IMPORTANT	30 37%	2 24%	30 37%	- -%	- -%	- -%	-%	2 26%	- -%	- -%	- -%	2 26%	- -%	30 37%	1 22%	* 100%	7 55%	* 47%	22 44%	25 34%	7 41%	30 37%
Don't know	2 2%	- -%	2 2%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	2 2%	- -%	- -%	1 11%	- -%	1 1%	2 2%	1 9%	2 2%

## QC6AB. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Difficulty knowing what steps you needed to take to switch from one supplier to another

Base: Those who have considered switching their package of services supplier and will not switch soon

	P	TV ROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	E
	— Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	. • • • • • • • • • • • • • • • • • • •	~a	~b	~c	~d	~e	~f	~g	~h	*i	*j	~k	~	m	n	0	р
Unweighted total	114	1	-	-	-	3	3	-	-	52	59	3	3	89	109	111	113
Effective Weighted Sample	85	1	-	-	-	2	2	-	-	41	42	2	2	65	86	83	84
Total	83	*	-	-	-	4	2	-	-	38	43	4	2	64	75	81	82
1 - Not at all important	24	-	-	-	-	3	1	-	-	10	13	3	1	17	21	23	24
	29%	-%	-%	-%	-%	76%	27%	-%	-%	27%	29%	76%	27%	26%	5 29%	6 28%	29%
2	8	-	-	-	-	-	-	-	-	3	5	-	-	8	8	8	8
	10%	-%	-%	-%	-%	-%	-%	-%	-%	8%	12%	-%	-%	12%	5 11%	6 10%	5 10%
TOTAL NOT IMPORTANT	32	-	-	-	-	3	1	-	-	13	18	3	1	24	30	31	32
	39%	-%	-%	-%	-%	76%	27%	-%	-%	35%	41%	76%	27%	38%	40%	6 39%	39%
3 - Neither	18	*	-	-	-	1	-	-	-	8	10	1	-	15	18	18	18
	22%	100%	-%	-%	-%	24%	-%	-%	-%	22%	22%	24%	-%	23%	5 24%	6 22%	22%
4	18	-	-	-	-	-	1	-	-	8	9	-	1	15	13	18	18
	22%	-%	-%	-%	-%	-%	56%	-%	-%	22%	21%	-%	56%	23%	5 17%	% 22%	22%
5 - Very important	13	-	-	-	-	-	*	-	-	7	6	-	*	10	13	13	13
	15%	-%	-%	-%	-%	-%	17%	-%	-%	18%	14%	-%	17%	15%	5 17%	% 15%	5 15%
TOTAL IMPORTANT	30	-	-	-	-	-	2	-	-	15	15	-	2	24	25	30	30
	37%	-%	-%	-%	-%	-%	73%	-%	-%	40%	35%	-%	73%	38%	34%	6 37%	37%
Don't know	2 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 2%	1 2%	- -%	- -%	1 2%	2 2%	2 6 2%	2 5 2%

## QC6AC. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Not knowing whether you needed to pay a cancellation or early termination charge to your existing supplier

Base: Those who have considered switching their package of services supplier and will not switch soon

		ACT	TIONS TAK	EN	;	SWITCI	HED & CO	OVERED		SER		SWITCHEI ERED	. A C	cc	ONSIDEI	RED & (	COVERED	)	SERV	ICES COI		∃D &
		SWIT-	CONSI DERED N	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD		IXED LINE CALLS
Significance Level: 95%	Total	CHED	b	HER	DLE ~d		BAND ~f		~h	TV	BAND	~k	~	DLE		BAND			TV *r	BAND	~t	
ľ		~a	~	~C	~u	~e	~1	~g -	~11	~1	~]	~K	~	m	~n	~0	~p	~q	1	\$		u
Unweighted total	114	8	114	-	-	1	-	7	-	1	-	7	-	114	4	1	23	2	64	109	24	110
Effective Weighted Sample	85	5	85	-	-	1	-	4	-	1	-	4	-	85	3	1	18	2	47	86	19	82
Total	83	7	83	-	-	*	-	7	-	*	-	7	-	83	3	*	13	1	50	75	16	80
1 - Not at all important	28 34%	4 6 53%	28 % 34%	- -%	- -%	- -%	- % -%	4 56%	- -%	- -%	- -%	4 56%	- -%	28 34%	1 36%	- -%	3 23%	* 53%	13 27%	24 32%	5 31%	28 36%
2	7 9%	- % -%	7 6 9%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	-%	- -%	7 9%	1 41%	- -%	* 2%	- -%	5 10%	7 10%	- -%	7 8%
TOTAL NOT IMPORTANT	36 43%	4 6 53%	36 6 43%	- -%	- -%	- -%	- % -%	4 56%	- -%	- -%	- -%	4 56%	- -%	36 43%	2 78%	- -%	3 26%	* 53%	18 37%	31 42%	5 31%	35 44%
3 - Neither	15 18%	* 6%	15 6 18%	- -%	- -%	* 100%	- % -%	- -%	- -%	* 100%	- -%	%	- -%	15 18%	* 12%	- -%	2 12%	- -%	8 16%	15 20%	2 13%	15 19%
4	14 16%	2 6 29%	14 6 16%	- -%	- -%	- -%	- % -%	2 31%	- -%	- -%	- -%	2 31%	- -%	14 16%	- -%	- -%	3 19%	* 47%	12 23%	10 14%	3 16%	12 15%
5 - Very important	14 17%	1 6 12%	14 6 17%	- -%	- -%	- -%	- % -%	1 13%	- -%	- -%	- -%	1 13%	- -%	14 17%	* 11%	* 100%	4 33%	- -%	10 21%	14 18%	5 31%	13 17%
TOTAL IMPORTANT	28 33%	3 6 41%	28 6 33%	- -%	- -%	- -%	- % -%	3 44%	- -%	- -%	- -%	3 44%	- -%	28 33%	* 11%	* 100%	7 52%	* 47%	22 44%	24 32%	8 47%	26 32%
Don't know	4 5%	- % -%	4 % 5%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	%	- -%	4 5%	- -%	- -%	1 11%	- -%	2 3%	4 6%	1 9%	4 5%

## QC6AC. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Not knowing whether you needed to pay a cancellation or early termination charge to your existing supplier

Base: Those who have considered switching their package of services supplier and will not switch soon

	Р	TV ROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		:	SERVICES	S AT HOME	<u> </u>
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	^I	ĵj -o	~k	~	m	n	0	p
Unweighted total	114	1	-	-	-	3	3	-	-	52	59	3	3	89	109	111	113
Effective Weighted Sample	85	1	-	-	-	2	2	-	-	41	42	2	2	65	86	83	84
Total	83	*	-	-	-	4	2	-	-	38	43	4	2	64	75	81	82
1 - Not at all important	28	-	-	-	-	3	1	-	-	12	15	3	1	20	24	28	28
	34%	-%	-%	-%	-%	88%	27%	-%	-%	33%	35%	88%	27%	31%	32%	34%	35%
2	7	-	-	-	-	-	-	-	-	3	4	-	-	5	7	7	7
	9%	-%	-%	-%	-%	-%	-%	-%	-%	9%	9%	-%	-%	8%	5 10%	5 9%	9%
TOTAL NOT IMPORTANT	36	-	-	-	-	3	1	-	-	16	19	3	1	25	31	35	36
	43%	-%	-%	-%	-%	88%	27%	-%	-%	41%	44%	88%	27%	40%	42%	43%	43%
3 - Neither	15	*	-	-	-	-	-	-	-	6	9	-	-	10	15	15	15
	18%	100%	-%	-%	-%	-%	-%	-%	-%	16%	21%	-%	-%	16%	5 20%	5 19%	18%
4	14	-	-	-	-	-	1	-	-	7	6	-	1	13	10	13	14
	16%	-%	-%	-%	-%	-%	56%	-%	-%	18%	15%	-%	56%	21%	5 14%	5 16%	16%
5 - Very important	14	-	-	-	-	*	*	-	-	6	8	*	*	14	14	14	14
	17%	-%	-%	-%	-%	12%	17%	-%	-%	16%	18%	12%	17%	21%	5 18%	5 17%	17%
TOTAL IMPORTANT	28	-	-	-	-	*	2	-	-	13	14	*	2	27	24	27	27
	33%	-%	-%	-%	-%	12%	73%	-%	-%	35%	32%	12%	73%	42%	32%	33%	33%
Don't know	4	-	-	-	-	-	-	-	-	3	1	-	-	2	4	4	4
	5%	-%	-%	-%	-%	-%	-%	-%	-%	8%	3%	-%	-%	3%	6 6%	5 5%	5%

## QC6AD. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Having to tell your supplier that you want to cancel their service

Base: Those who have considered switching their package of services supplier and will not switch soon

		ACT	IONS TAK	(EN	;	SWITCH	IED & CO	OVERED		SER	ICES S	WITCHED	&	cc	NSIDE	RED & C	OVERED	)	SERV	ICES COI		ED &
		SWIT-	CONSI		BUN-		BROAD	F	IXED LINE CALLS		BROAD	F	IXED LINE CALLS	BUN-		BROAD	F	IXED LINE		BROAD	F	FIXED LINE CALLS
0''5	Total	CHED		HER	DLE		BAND			TV I	BAND	1.		DLE		BAND				BAND		
Significance Level: 95%		~a	D	~C	~d	~e	~1	~g	~h	~	~]	~k	~	m	~n	~0	~p	~q	*r	S	~t	u
Unweighted total	114	8	114	-	-	1	-	7	-	1	-	7	-	114	4	1	23	2	64	109	24	110
Effective Weighted Sample	85	5	85	-	-	1	-	4	-	1	-	4	-	85	3	1	18	2	47	86	19	82
Total	83	7	83	-	-	*	-	7	-	*	-	7	-	83	3	*	13	1	50	75	16	80
1 - Not at all important	36 43%	4 63%	36 43%	- -%	- -%	- -%	- -%	4 67%	- -%	- -%	- -%	4 67%	- -%	36 43%	1 36%	- -%	4 32%	* 53%	18 36%	32 43%	6 39%	36 44%
2	8 10%	- % -%	8 10%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	8 10%	1 41%	- -%	1 9%	- -%	7 13%	6 9%	1 5%	8 10%
TOTAL NOT IMPORTANT	44 53%	4 63%	44 53%	- -%	- -%	- -%	- -%	4 67%	- -%	- -%	- -%	4 67%	- -%	44 53%	2 78%	- -%	5 41%	* 53%	25 49%	38 51%	7 45%	44 54%
3 - Neither	15 18%	* 6%	15 18%	- -%	- -%	* 100%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	15 18%	- -%	- -%	3 22%	- -%	10 19%	15 20%	4 27%	15 18%
4	12 14%	2 6 30%	12 5 14%	- -%	- -%	- -%	- -%	2 33%	- -%	- -%	- -%	2 33%	- -%	12 14%	* 12%	- -%	3 22%	* 47%	9 18%	9 12%	3 19%	10 13%
5 - Very important	9 10%	- % -%	9 10%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	9 10%	* 11%	* 100%	1 7%	- -%	5 11%	9 12%	* 3%	8 10%
TOTAL IMPORTANT	20 25%	2 % 30%	20 25%	- -%	- -%	- -%	- -%	2 33%	- -%	- -%	- -%	2 33%	- -%	20 25%	1 22%	* 100%	4 30%	* 47%	14 28%	18 24%	3 22%	18 23%
Don't know	4 4%	- % -%	4 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	4 4%	- -%	- -%	1 7%	- -%	2 3%	4 5%	1 6%	4 4%

## QC6AD. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Having to tell your supplier that you want to cancel their service

Base: Those who have considered switching their package of services supplier and will not switch soon

	Р	TV ROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	Ī
	 Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~C	~d	~e	~f	~g	~h	*I	*J	~k	~	m	n	0	p
Unweighted total	114	1	-	-	-	3	3	-	-	52	59	3	3	89	109	111	113
Effective Weighted Sample	85	1	-	-	-	2	2	-	-	41	42	2	2	65	86	83	84
Total	83	*	-	-	-	4	2	-	-	38	43	4	2	64	75	81	82
1 - Not at all important	36	-	-	-	-	3	1	-	-	13	22	3	1	26	32	35	36
	43%	-%	-%	-%	-%	88%	27%	-%	-%	33%	51%	88%	27%	41%	43%	43%	43%
2	8	-	-	-	-	-	-	-	-	4	4	-	-	7	6	8	8
	10%	-%	-%	-%	-%	-%	-%	-%	-%	12%	8%	-%	-%	11%	9%	10%	10%
TOTAL NOT IMPORTANT	44	-	-	-	-	3	1	-	-	17	26	3	1	33	38	43	44
	53%	-%	-%	-%	-%	88%	27%	-%	-%	45%	59%	88%	27%	52%	51%	53%	53%
3 - Neither	15	*	-	-	-	-	-	-	-	8	7	-	-	13	15	15	15
	18%	100%	-%	-%	-%	-%	-%	-%	-%	21%	16%	-%	-%	20%	20%	19%	18%
4	12	-	-	-	-	*	2	-	-	5	7	*	2	9	9	12	12
	14%	-%	-%	-%	-%	12%	73%	-%	-%	13%	16%	12%	73%	14%	12%	5 14%	14%
5 - Very important	9	-	-	-	-	-	-	-	-	5	3	-	-	7	9	8	8
	10%	-%	-%	-%	-%	-%	-%	-%	-%	13%	8%	-%	-%	11%	12%	10%	10%
TOTAL IMPORTANT	20	-	-	-	-	*	2	-	-	10	10	*	2	16	18	20	20
	25%	-%	-%	-%	-%	12%	73%	-%	-%	25%	23%	12%	73%	25%	24%	24%	24%
Don't know	4 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 8%	* 1%	- -%	- -%	2 3%	4 5%	4 4%	4 4%

## QC6AE. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Having to contact more than one supplier to organise the switch

Base: Those who have considered switching their package of services supplier and will not switch soon

		ACT	IONS TAK	ŒN	;	SWITCI	HED & CO	OVERED		SER\		SWITCHEI ERED	<b>.</b> & C	cc	NSIDEF	RED & C	OVERED	)	SERV	ICES CO COVE	NSIDERE RED	∃D &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		LINE CALLS	I	BROAD		IXED LINE CALLS	BUN-	ı	BROAD		LINE CALLS		BROAD		FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	b	HER ~c	DLE ~d	TV ∼e	BAND ~f	~0	~h	TV I ∼i	BAND ~i	~k	~	DLE m	TV I ∼n	BAND ~0	~p	~0	TV *r	BAND s	~t	u
Unweighted total	114	0	114	C	u	1	ı	~g 7	11	1	J	7	'	114	11	1	23	~q	64	109	24	110
·		0		-	-	1	-	,	•	 	-	,	-		4	· · ·		2				
Effective Weighted Sample	85	5	85	-	-	1	-	4	-	1	-	4	-	85	3	1	18	2	47	86	19	82
Total	83	7	83	-	-	*	-	7	-	*	-	7	-	83	3	*	13	1	50	75	16	80
1 - Not at all important	28 33%	5 6 73%	28 33%	- -%	- -%	- -%	- % -%	5 78%	- -%	- -%	- -%	5 78%	- -%	28 33%	1 36%	- -%	2 15%	53%	14 28%	23 31%	4 25%	28 34%
2	8 9%	- % -%	8 9%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	-%	- -%	8 9%	- -%	- -%	1 6%	- -%	5 9%	8 10%	* 3%	8 10%
TOTAL NOT IMPORTANT	35 43%	5 6 73%	35 43%	- -%	- -%	- -%	- % -%	5 78%	- -%	- -%	- -%	5 78%	- -%	35 43%	1 36%	- -%	3 21%	* 53%	18 37%	31 42%	4 27%	35 44%
3 - Neither	14 17%	1 6 16%	14 5 17%	- -%	- -%	* 100%	- % -%	1 10%	- -%	* 100%	- -%	1 10%	- -%	14 17%	- -%	- -%	2 17%	- -%	7 14%	13 17%	4 24%	13 17%
4	13 15%	* 6%	13 5 15%	- -%	- -%	- -%	- % -%	* 7%	- -%	- -%	- -%	* 7%	- -%	13 15%	1 22%	- -%	3 23%	* 47%	8 16%	12 16%	3 19%	11 14%
5 - Very important	18 22%	* 6%	18 22%	- -%	- -%	- -%	- % -%	* 6%	- -%	- -%	- -%	* 6%	- -%	18 22%	1 41%	* 100%	5 35%	- -%	15 31%	16 22%	4 26%	18 22%
TOTAL IMPORTANT	31 37%	1 6 12%	31 37%	- -%	- -%	- -%	- % -%	1 13%	- -%	- -%	- -%	1 13%	- -%	31 37%	2 64%	* 100%	8 58%	* 47%	24 47%	28 38%	7 45%	29 36%
Don't know	3 3%	- % -%	3 3%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	%	- -%	3 3%	- -%	- -%	1 4%	- -%	1 2%	3 3%	1 3%	3 3%

### QC6AE. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Having to contact more than one supplier to organise the switch

Base: Those who have considered switching their package of services supplier and will not switch soon

		TV PROCES S	ВЕ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA		5	SERVICE!	S AT HOME	E
Chairman Land Office	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~1	~g	~h	-n	-"J 0	~k	~	m	n	0	p
Unweighted total	114	1	-	-	-	3	3	-	-	52	59	3	3	89	109	111	113
Effective Weighted Sample	85	1	-	-	-	2	2	-	-	41	42	2	2	65	86	83	84
Total	83	*	-	-	-	4	2	-	-	38	43	4	2	64	75	81	82
1 - Not at all important	28	-	-	-	-	3	1	-	-	13	15	3	1	20	23	28	28
	33%	-%	-%	-%	-%	88%	56%	-%	-%	33%	35%	88%	56%	31%	31%	% 34%	33%
2	8	-	-	-	-	-	-	-	-	3	4	-	-	7	8	7	8
	9%	-%	-%	-%	-%	-%	-%	-%	-%	7%	10%	-%	-%	10%	10%	% 8%	% 9%
TOTAL NOT IMPORTANT	35	-	-	-	-	3	1	-	-	15	19	3	1	26	31	34	35
	43%	-%	-%	-%	-%	88%	56%	-%	-%	40%	44%	88%	56%	41%	42%	% 42%	43%
3 - Neither	14	*	-	-	-	-	1	-	-	6	8	-	1	11	13	14	14
	17%	100%	-%	-%	-%	-%	27%	-%	-%	15%	18%	-%	27%	17%	17%	6 17%	% 17%
4	13	-	-	-	-	*	-	-	-	4	9	*	-	8	12	12	13
	15%	-%	-%	-%	-%	12%	-%	-%	-%	10%	20%	12%	-%	13%	5 16%	% 15%	% 15%
5 - Very important	18	-	-	-	-	-	*	-	-	10	8	-	*	17	16	18	18
	22%	-%	-%	-%	-%	-%	17%	-%	-%	28%	18%	-%	17%	27%	22%	% 22%	6 22%
TOTAL IMPORTANT	31	-	-	-	-	*	*	-	-	14	16	*	*	26	28	30	31
	37%	-%	-%	-%	-%	12%	17%	-%	-%	38%	38%	12%	17%	40%	38%	% 38%	37%
Don't know	3 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 7%	- -%	- -%	- -%	1 2%	3	3 6 3%	3 % 3%

## QC6AF. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Needing to change, return or pay for any equipment you have from your supplier

Base: Those who have considered switching their package of services supplier and will not switch soon

-		ACT	TIONS TAP	KEN	;	SWITCI	HED & CO			SERV	COVE			co	NSIDER	RED & C			SERV	ICES CON	RED	
		SWIT-	CONSI		BUN-				IXED Line Calls				IXED Line Calls	BUN-				FIXED LINE Calls				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	b	HER ~c	DLE ~d	<b>TV</b> ~e	BAND ~f	~g	~h	TV B ∼i	SAND ~i	~k	~	DLE m	TV E ∼n	BAND ~o	~p	~q	<b>TV</b> *r	BAND s	~t	u
Unweighted total	114	8	114	_	-	1	-	7	-	1	-	7	-	114	4	1	23	2	64	109	24	110
Effective Weighted Sample	85	5	85	-	-	1	-	4	-	1	-	4	-	85	3	1	18	2	47	86	19	82
Total	83	7	83	-	-	*	-	7	-	*	-	7	-	83	3	*	13	1	50	75	16	80
1 - Not at all important	27 33°	2 % 33%	27 % 33%	- -%	- -%	- -%	-%	2 36%	- -%	- -%	- -%	2 36%	- -%	27 33%	1 36%	- -%	3 22%	- -%	11 23%	27 37%	5 30%	27 34%
2	9 11°	- % -%	9 % 11%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	9 11%	* 12%	- -%	2 13%	- -%	4 9%	9 12%	1 9%	9 11%
TOTAL NOT IMPORTANT	37 44°	2 % 33%	37 % 44%	- -%	- -%	- -%	- % -%	2 36%	- -%	- -%	- -%	2 36%	- -%	37 44%	1 48%	- -%	5 35%	- -%	16 31%	37 49% r	6 39%	36 45%
3 - Neither	16 20°	1 % 17%	16 % 20%	- -%	- -%	* 100%	-%	1 11%	- -%	* 100%	- -%	1 11%	- -%	16 20%	1 41%	- -%	2 18%	- -%	11 22%	13 18%	2 12%	16 20%
4	11 13°	* % 6%	11 % 13%	- -%	- -%	- -%	-%	* 6%	- -%	- -%	- -%	* 6%	- -%	11 13%	- -%	- -%	2 15%	1 100%	9 18%	11 14%	3 16%	9 12%
5 - Very important	14 18 <sup>9</sup>	3 % 44%	14 % 18%	- -%	- -%	- -%	- % -%	3 47%	- -%	- -%	- -%	3 47%	- -%	14 18%	* 11%	- -%	3 25%	- -%	11 23%	9 12%	4 28%	14 18%
TOTAL IMPORTANT	25 30 <sup>4</sup>	4 % 50%	25 % 30%	- -%	- -%	- -%	- % -%	4 53%	- -%	- -%	- -%	4 53%	- -%	25 30%	* 11%	- -%	5 40%	1 100%	20 41%	20 27%	7 43%	23 29%
Don't know	5 6°	- % -%	5 6%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	5 6%	- -%	* 100%	1 7%	- -%	3 6%	5 6%	1 6%	5 6%

## QC6AF. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Needing to change, return or pay for any equipment you have from your supplier

Base: Those who have considered switching their package of services supplier and will not switch soon

	Р	TV ROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	<b>≣</b>
	 Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*I	*J	~k	~	m	n	0	р
Unweighted total	114	1	-	-	-	3	3	-	-	52	59	3	3	89	109	111	113
Effective Weighted Sample	85	1	-	-	-	2	2	-	-	41	42	2	2	65	86	83	84
Total	83	*	-	-	-	4	2	-	-	38	43	4	2	64	75	81	82
1 - Not at all important	27	-	-	-	-	*	2	-	-	12	14	*	2	19	27	26	27
	33%	-%	-%	-%	-%	11%	83%	-%	-%	32%	33%	11%	83%	29%	37%	32%	33%
2	9	-	-	-	-	-	-	-	-	4	5	-	-	5	9	9	9
	11%	-%	-%	-%	-%	-%	-%	-%	-%	11%	11%	-%	-%	8%	12%	11%	11%
TOTAL NOT IMPORTANT	37	-	-	-	-	*	2	-	-	16	19	*	2	24	37	35	36
	44%	-%	-%	-%	-%	11%	83%	-%	-%	43%	43%	11%	83%	37%	49%	43%	44%
3 - Neither	16	*	-	-	-	-	-	-	-	8	8	-	-	13	13	16	16
	20%	100%	-%	-%	-%	-%	-%	-%	-%	21%	19%	-%	-%	20%	18%	20%	20%
4	11	-	-	-	-	-	*	-	-	4	6	-	*	11	11	11	11
	13%	-%	-%	-%	-%	-%	17%	-%	-%	11%	15%	-%	17%	16%	5 14%	13%	13%
5 - Very important	14	-	-	-	-	3	-	-	-	6	9	3	-	14	9	14	14
	18%	-%	-%	-%	-%	89%	-%	-%	-%	15%	20%	89%	-%	22%	12%	18%	18%
TOTAL IMPORTANT	25	-	-	-	-	3	*	-	-	10	15	3	*	25	20	25	25
	30%	-%	-%	-%	-%	89%	17%	-%	-%	26%	35%	89%	17%	38%	27%	31%	30%
Don't know	5	-	-	-	-	-	-	-	-	4	1	-	-	3	5	5	5
	6%	-%	-%	-%	-%	-%	-%	-%	-%	10%	2%	-%	-%	5%	6%	6%	6%

## QC6AG. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Difficulty keeping your current phone number

Base: Those who have considered switching their package of services supplier and will not switch soon

	A	CTIO	NS TAKE	ΞN	5	SWITCI	HED & CO	OVERED		SER		SWITCHE ERED	D &	CO	ONSIDE	RED & C	OVERED	)	SERV	CES CON		ED &
	SWI	Г- D	CONSI DERED N		BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS					FIXED LINE CALLS				LINE CALLS
Ti Significance Level: 95%	otal CHE	D ∙a	b I	HER ~c	DLE ~d	<b>TV</b> ∼e	BAND ~f	~g	~h	TV ~i	BAND ~i	~k	~	DLE m	<b>TV</b> ∣ ∼n	BAND ~o	~p	~a	TV *r	BAND s	~t	u
	14	Q Q	114	-	u	1		9 7	"	1	J -	7		114	1	1	23	2	64	109	24	110
Effective Weighted Sample	85	5	85	-	_	1	_	1	-	1	_	1	_	85	3	1	18	2	47	86	19	82
		J		-	-		-	4	-		-	4	-		-			4				
Total	83		83	-	-	-	-	,	-	-	-	,	-	83	3	-	13	ı	50	75	16	80
1 - Not at all important	22 27% 6	4 2%	22 27%	- -%	- -%	- -%	- 6 -%	66%	- -%	- -%	- -%	66%	- -%	22 27%	1 47%	- -%	2 14%	- -%	14 27%	18 24%	2 12%	21 26%
2	3 3%	* 6%	3 3%	- -%	- -%	- -%	- 6 -%	* 7%	- -%	- -%	- -%	* 7%	- -%	3 3%	- -%	- -%	- -%	- -%	2 5%	2 3%	- -%	3 3%
TOTAL NOT IMPORTANT		5 8%	25 30%	- -%	- -%	- -%	- % -%	5 73%	- -%	- -%	- -%	5 73%	- -%	25 30%	1 47%	- -%	2 14%	- -%	16 32%	20 27%	2 12%	23 29%
3 - Neither	12 14%	* 6%	12 14%	- -%	- -%	* 100%	- % -%	-%	- -%	* 100%	- -%	-%	- -%	12 14%	1 41%	- -%	1 6%	- -%	8 16%	12 16%	1 6%	12 15%
4	12 14% 1	1 0%	12 14%	- -%	- -%	- -%	- % -%	1 11%	- -%	- -%	- -%	1 11%	- -%	12 14%	- -%	- -%	4 27%	- -%	8 17%	10 13%	4 22%	12 14%
5 - Very important	28 34% 1	1 5%	28 34%	- -%	- -%	- -%	- % -%	1 16%	- -%	- -%	- -%	1 16%	- -%	28 34%	* 12%	* 100%	6 46%	1 100%	14 29%	28 37%	7 47%	27 34%
TOTAL IMPORTANT	40 48% 2	2 !5%	40 48%	- -%	- -%	- -%	- % -%	2 27%	- -%	- -%	- -%	2 27%	- -%	40 48%	* 12%	* 100%	10 73%	1 100%	23 45%	38 51%	11 69%	39 48%
Don't know	7 8%	- -%	7 8%	- -%	- -%	- -%	- % -%	-%	- -%	- -%	- -%	%	- -%	7 8%	- -%	- -%	1 7%	- -%	3 7%	5 7%	2 14%	7 8%

## QC6AG. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Difficulty keeping your current phone number

Base: Those who have considered switching their package of services supplier and will not switch soon

		TV PROCES S	ВЕ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA		;	SERVICE!	S AT HOME	E
Circificance Levels 059/	Total	C&R	MAC ~h	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	ΤV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	444	~a	~0	~C	~d	~e	~	~g	~h	- 1	J	~k	~	m	100	0	p 442
Unweighted total  Effective Weighted Sample	114 85	1	-	-	-	3 2	3 2	-	-	52 41	59 42	3 2	3 2	89 65	109 86	111 83	113 84
Total	83	*	-	-	-	4	2	-	-	38	43	4	2	64	75	81	82
1 - Not at all important	22	-	-	-	-	3	1	-	-	9	13	3	1	16	18	22	22
	27%	-%	-%	-%	-%	88%	56%	-%	-%	25%	29%	88%	56%	25%	6 24%	% 27%	% 27%
2	3	-	-	-	-	*	-	-	-	1	1	*	-	2	2	3	3
	3%	-%	-%	-%	-%	12%	-%	-%	-%	4%	3%	12%	-%	4%	3%	% 3%	% 3%
TOTAL NOT IMPORTANT	25	-	-	-	-	4	1	-	-	11	14	4	1	18	20	25	25
	30%	-%	-%	-%	-%	100%	56%	-%	-%	28%	32%	100%	56%	28%	6 27%	% 30%	6 30%
3 - Neither	12	*	-	-	-	-	-	-	-	4	8	-	-	10	12	12	12
	14%	100%	-%	-%	-%	-%	-%	-%	-%	10%	19%	-%	-%	15%	6 16%	% 15%	6 14%
4	12	-	-	-	-	-	-	-	-	8	3	-	-	10	10	12	12
	14%	-%	-%	-%	-%	-%	-%	-%	-%	22%	8%	-%	-%	16%	6 13%	6 14%	6 14%
5 - Very important	28	-	-	-	-	-	1	-	-	11	16	-	1	23	28	27	28
	34%	-%	-%	-%	-%	-%	44%	-%	-%	28%	37%	-%	44%	36%	37%	% 33%	% 34%
TOTAL IMPORTANT	40	-	-	-	-	-	1	-	-	19	19	-	1	33	38	38	39
	48%	-%	-%	-%	-%	-%	44%	-%	-%	50%	45%	-%	44%	51%	51%	47%	6 48%
Don't know	7	-	-	-	-	-	-	-	-	4	2	-	-	3	5	7	7
	8%	-%	-%	-%	-%	-%	-%	-%	-%	12%	5%	-%	-%	5%	5 7%	% 8%	% 8%

## QC6AH. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Difficulty getting through to your supplier to tell them you wanted to cancel their service

Base: Those who have considered switching their package of services supplier and will not switch soon

		ACT	IONS TAP	KEN	5	SWITCH	HED & CO	VERED		SER	ICES S	WITCHEI	D &	CC	ONSIDER	RED & C	OVERED	)	SERV	ICES CON		ED &
	•	SWIT-	CONSI	NEIT-	BUN-		BROAD		IXED LINE CALLS	ı	BROAD		IXED LINE CALLS	BUN-	1	BROAD		FIXED LINE CALLS		BROAD I		IXED LINE CALLS
Significance Level: 95%	Total	CHED	h	HER	<b>DLE</b> ∼d		BAND ~f	~0	~h	TV I	BAND	~k	~	DLE m		BAND	~n	~a	TV *r	BAND s	~t	u
, and the second	444	~a	D	~C	u	~e	1	~g	11	1	]	K	1	***	~n	~0	~p	q	04	-		-
Unweighted total	114	ð	114	-	-	1	-	1	-	1	-	/	-	114	4	1	23	2	64	109	24	110
Effective Weighted Sample	85	5	85	-	-	1	-	4	-	1	-	4	-	85	3	1	18	2	47	86	19	82
Total	83	7	83	-	-	*	-	7	-	*	-	7	-	83	3	*	13	1	50	75	16	80
1 - Not at all important	27 33%	5 71%	27 33%	- -%	- -%	- -%	-%	5 76%	- -%	- -%	- -%	5 76%	- -%	27 33%	1 48%	- -%	1 7%	* 53%	13 27%	23 31%	3 18%	27 34%
2	6 8%	- -%	6 8%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	6 8%	1 41%	- -%	1 6%	- -%	5 9%	6 8%	* 3%	6 8%
TOTAL NOT IMPORTANT	33 40%	5 71%	33 40%	- -%	- -%	- -%	-%	5 76%	- -%	- -%	- -%	5 76%	- -%	33 40%	3 89%	- -%	2 14%	* 53%	18 36%	29 39%	3 21%	33 42%
3 - Neither	16 20%	1 17%	16 20%	- -%	- -%	* 100%	-%	1 11%	- -%	* 100%	- -%	1 11%	- -%	16 20%	- -%	- -%	3 23%	- -%	9 18%	16 22%	3 20%	16 20%
4	15 18%	* 6%	15 18%	- -%	- -%	- -%	-%	* 7%	- -%	- -%	- -%	* 7%	- -%	15 18%	* 11%	- -%	6 44%	* 47%	10 19%	12 16%	5 34%	14 18%
5 - Very important	13 16%	* 6%	13 16%	- -%	- -%	- -%	-%	* 6%	- -%	- -%	- -%	* 6%	- -%	13 16%	- -%	* 100%	2 12%	- -%	11 21%	12 16%	3 19%	12 15%
TOTAL IMPORTANT	28 34%	1 12%	28 34%	- -%	- -%	- -%	-%	1 13%	- -%	- -%	- -%	1 13%	- -%	28 34%	* 11%	* 100%	7 56%	* 47%	20 41%	24 33%	8 53%	26 33%
Don't know	5 6%	- -%	5 6 6%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	5 6%	- -%	- -%	1 7%	- -%	3 5%	5 6%	1 6%	5 6%

## QC6AH. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Difficulty getting through to your supplier to tell them you wanted to cancel their service

Base: Those who have considered switching their package of services supplier and will not switch soon

		TV PROCES S	В	B PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA		:	SERVICE!	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	*j	~k	~	m	n	0	р
Unweighted total	114	1	-	-	-	3	3	-	-	52	59	3	3	89	109	111	113
Effective Weighted Sample	85	1	-	-	-	2	2	-	-	41	42	2	2	65	86	83	84
Total	83	*	-	-	-	4	2	-	-	38	43	4	2	64	75	81	82
1 - Not at all important	27 33%	- -%	- -%	- -%	- -%	3 88%	2 83%	- -%	- -%	12 33%	15 34%	3 88%	2 83%	19 30%	23 31%	27 33%	27 33%
2	6 8%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	4 10%	2 6%	- -%	- -%	6 9%	6 6 8%	6 8%	6 6 8%
TOTAL NOT IMPORTANT	33 40%	- -%	- -%	- -%	- -%	3 88%	2 83%	- -%	- -%	16 43%	17 40%	3 88%	2 83%	25 39%	29 39%	33 41%	33 41%
3 - Neither	16 20%	* 100%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	6 16%	9 20%	- -%	- -%	13 19%	16 6 22%	15 5 18%	16 6 19%
4	15 18%	- -%	- -%	- -%	- -%	* 12%	- -%	- -%	- -%	7 17%	8 19%	* 12%	- -%	11 17%	12 6 16%	15 5 18%	15 6 18%
5 - Very important	13 16%	- -%	- -%	- -%	- -%	- -%	* 17%	- -%	- -%	6 17%	7 16%	- -%	* 17%	13 20%	12 6 16%	13 5 17%	13 6 16%
TOTAL IMPORTANT	28 34%	- -%	- -%	-%	- -%	* 12%	* 17%	- -%	- -%	13 34%	15 35%	* 12%	* 17%	24 37%	24 33%	28 35%	28 34%
Don't know	5 6%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 7%	2 5%	- -%	- -%	3 5%	5 6%	5 6 6%	5 6%

## QC6AI. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Difficulty getting your supplier to provide you with the information that you needed to be able to switch to another supplier

Base: Those who have considered switching their package of services supplier and will not switch soon

		ACT	TIONS TAK	EN	;	SWITCI	HED & CO	OVERED		SER		SWITCHEI ERED	. A C	co	ONSIDE	RED & (	COVERED	)	SERV	ICES COI		ED &
		SWIT-	CONSI DERED I		BUN-		BROAD		FIXED LINE CALLS		BROAD		IXED LINE CALLS			BROAD		FIXED LINE CALLS				IXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	b	HER ~c	<b>DLE</b> ∼d	TV ∼e	BAND ~f	~g	~h	TV ∼i	BAND ~i	~k	~	DLE m	<b>TV</b> ∣ ~n	BAND ~o	~p	~a	<b>TV</b> *r	BAND s	~t	и
Unweighted total	114	8	114	-	-	1		9 7		1	-	7		114	4	1	23	2	64	109	24	110
Effective Weighted Sample	85	5	85	_	_	1	_	4	_	1	_	4	_	85	3	1	18	2	47	86	19	82
Total	83	7	83	_	_	*	_	7	_	*	_	7	_	83	3	*	13	1	50	75	16	80
1 - Not at all important	23 27%	5 6 71%	23	- -%	- -%	- -%	- % -%	5 76%	- -%	- -%	- -%	5 5 76%	- -%	23 27%	1 36%	- -%	1	* 53%	10 20%	20	2 11%	23 28%
2	8 10%	- % -%	8 6 10%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	%	- -%	8 10%	2 53%	- -%	1 6%	- -%	5 10%	8 11%	* 3%	8 10%
TOTAL NOT IMPORTANT	31 37%	5 6 71%	31 6 37%	- -%	- -%	- -%	- % -%	5 76%	- -%	- -%	- -%	5 5 76%	- -%	31 37%	3 89%	- -%	1 5 10%	* 53%	15 30%	28 38%	2 14%	31 38%
3 - Neither	18 21%	1 6 17%	18 6 21%	- -%	- -%	* 100%	- % -%	1 11%	- -%	* 100%	- -%	1 5 11%	- -%	18 21%	- -%	- -%	1 5 7%	- -%	10 21%	16 22%	1 5%	18 22%
4	14 17%	- % -%	14 6 17%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	-%	- -%	14 17%	- -%	- -%	5 36%	* 47%	10 20%	11 15%	5 28%	13 16%
5 - Very important	17 20%	1 6 12%	17 6 20%	- -%	- -%	- -%	- % -%	1 13%	- -%	- -%	- -%	1 13%	- -%	17 20%	* 11%	* 100%	5 39%	- -%	13 25%	16 22%	7 46%	16 20%
TOTAL IMPORTANT	31 37%	1 6 12%	31 6 37%	- -%	- -%	- -%	- % -%	1 13%	- -%	- -%	- -%	1 13%	- -%	31 37%	* 11%	* 100%	10 76%	* 47%	23 46%	27 36%	12 74%	28 35%
Don't know	3 4%	- % -%	3 6 4%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- %	- -%	3 4%	- -%	- -%	1 5 7%	- -%	2 4%	3 4%	1 6%	3 4%

## QC6AI. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Difficulty getting your supplier to provide you with the information that you needed to be able to switch to another supplier

Base: Those who have considered switching their package of services supplier and will not switch soon

	Р	TV ROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	Ī
	 Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*I	*J	~k	~	m	n	0	p
Unweighted total	114	1	-	-	-	3	3	-	-	52	59	3	3	89	109	111	113
Effective Weighted Sample	85	1	-	-	-	2	2	-	-	41	42	2	2	65	86	83	84
Total	83	*	-	-	-	4	2	-	-	38	43	4	2	64	75	81	82
1 - Not at all important	23	-	-	-	-	3	2	-	-	9	13	3	2	15	20	23	23
	27%	-%	-%	-%	-%	88%	83%	-%	-%	25%	30%	88%	83%	24%	27%	28%	27%
2	8	-	-	-	-	-	-	-	-	3	5	-	-	6	8	8	8
	10%	-%	-%	-%	-%	-%	-%	-%	-%	8%	12%	-%	-%	9%	11%	10%	10%
TOTAL NOT IMPORTANT	31	-	-	-	-	3	2	-	-	12	19	3	2	21	28	31	31
	37%	-%	-%	-%	-%	88%	83%	-%	-%	33%	43%	88%	83%	33%	38%	38%	38%
3 - Neither	18	*	-	-	-	-	-	-	-	8	8	-	-	14	16	16	18
	21%	100%	-%	-%	-%	-%	-%	-%	-%	22%	19%	-%	-%	21%	22%	20%	21%
4	14	-	-	-	-	-	-	-	-	9	6	-	-	12	11	14	14
	17%	-%	-%	-%	-%	-%	-%	-%	-%	23%	13%	-%	-%	19%	15%	18%	17%
5 - Very important	17	-	-	-	-	*	*	-	-	6	10	*	*	15	16	16	16
	20%	-%	-%	-%	-%	12%	17%	-%	-%	16%	23%	12%	17%	23%	22%	20%	20%
TOTAL IMPORTANT	31	-	-	-	-	*	*	-	-	15	16	*	*	27	27	30	30
	37%	-%	-%	-%	-%	12%	17%	-%	-%	39%	36%	12%	17%	42%	36%	38%	37%
Don't know	3	-	-	-	-	-	-	-	-	2	1	-	-	2	3	3	3
	4%	-%	-%	-%	-%	-%	-%	-%	-%	6%	2%	-%	-%	4%	4%	4%	4%

## QC6AJ. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Difficulty arranging for the old and new services to stop and start at the right time

Base: Those who have considered switching their package of services supplier and will not switch soon

		ACT	TIONS TAK	EN	;	SWITCI	HED & CO	OVERED		SER		SWITCHEI ERED	. A C	co	NSIDE	RED & (	COVERED	)	SERV	ICES COI		ED &
		SWIT-	CONSI DERED I	NEIT-	BUN-		BROAD		IXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-		BROAD	MOB. PHONE	FIXED LINE CALLS		BROAD I		FIXED LINE CALLS
Significance Level: 95%	Total	CHED		HER	DLE ~d		BAND ~f	~	h	TV	BAND	l,		DLE		BAND	_	~	TV *~	BAND		
		~a	b	~c	~u	~e	~	~g	~h	~	~j	~k	~	m	~n	~0	~p	~q		\$	~t	u
Unweighted total	114	8	114	-	-	1	-	7	-	1	-	7	-	114	4	1	23	2	64	109	24	110
Effective Weighted Sample	85	5	85	-	-	1	-	4	-	1	-	4	-	85	3	1	18	2	47	86	19	82
Total	83	7	83	-	-	*	-	7	-	*	-	7	-	83	3	*	13	1	50	75	16	80
1 - Not at all important	23 28%	4 62%	23 6 28%	- -%	- -%	- -9	- % -%	4 66%	- -%	- -%	- -%	4 66%	- -%	23 28%	1 36%	- -%	1 4%	- -%	11 22%	21 28%	2 15%	23 29%
2	1 19	- % -%	1 6 1%	- -%	- -%	- -9	- % -%	-%	- -%	- -%	- -%	- %	- -%	1 1%	- -%	- -%	* 4%	* 53%	* 1%	1 1%	* 3%	1 1%
TOTAL NOT IMPORTANT	24 29%	4 62%	24 6 29%	- -%	- -%	- -9	- % -%	4 66%	- -%	- -%	- -%	4 66%	- -%	24 29%	1 36%	- -%	1 8%	* 53%	12 23%	22 29%	3 19%	24 30%
3 - Neither	16 19%	* 6%	16 6 19%	- -%	- -%	* 100%	- % -%	- -%	- -%	* 100%	- -%	- %	- -%	16 19%	- -%	- -%	3%	- -%	8 16%	16 21%	- -%	16 20%
4	12 14%	- % -%	12 6 14%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- %	- -%	12 14%	- -%	-%	3 22%	* 47%	9 18%	7 9%	3 18%	12 14%
5 - Very important	26 32%	2 6 32%	26 % 32%	- -%	- -%	- -9	- % -%	2 34%	- -%	- -%	- -%	2 34%	- -%	26 32%	1 52%	* 100%	8 63%	- -%	19 38%	26 35%	10 60%	24 30%
TOTAL IMPORTANT	38 46%	2 % 32%	38 6 46%	- -%	- -%	- -%	- % -%	2 34%	- -%	- -%	- -%	2 34%	- -%	38 46%	1 52%	* 100%	11 85%	* 47%	28 56%	33 44%	12 78%	36 45%
Don't know	4 5%	- % -%	4 6 5%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- %	- -%	4 5%	* 12%	- -%	1 4%	- -%	2 4%	4 6%	1 3%	4 5%

## QC6AJ. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR PACKAGE OF SERVICES - Difficulty arranging for the old and new services to stop and start at the right time

Base: Those who have considered switching their package of services supplier and will not switch soon

		TV PROCES S	ВЕ	PROCES	s	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA		<b>:</b>	SERVICE!	S AT HOME	E
	Total	C&R	MAÇ	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~C	~d	~e	~†	~g	~h	*i	*J	~k	~	m	n	0	р
Unweighted total	114	1	-	-	-	3	3	-	-	52	59	3	3	89	109	111	113
Effective Weighted Sample	85	1	-	-	-	2	2	-	-	41	42	2	2	65	86	83	84
Total	83	*	-	-	-	4	2	-	-	38	43	4	2	64	75	81	82
1 - Not at all important	23	-	-	-	-	3	1	-	-	9	15	3	1	17	21	23	23
	28%	-%	-%	-%	-%	88%	56%	-%	-%	23%	34%	88%	56%	27%	28%	6 29%	28%
2	1	-	-	-	-	-	-	-	-	*	*	-	-	*	1	1	1
	1%	-%	-%	-%	-%	-%	-%	-%	-%	1%	1%	-%	-%	1%	5 1%	6 1%	6 1%
TOTAL NOT IMPORTANT	24	-	-	-	-	3	1	-	-	9	15	3	1	18	22	24	24
	29%	-%	-%	-%	-%	88%	56%	-%	-%	24%	35%	88%	56%	27%	5 29%	% 30%	6 29%
3 - Neither	16	*	-	-	-	-	-	-	-	7	9	-	-	10	16	16	16
	19%	100%	-%	-%	-%	-%	-%	-%	-%	17%	22%	-%	-%	16%	5 21%	% 20%	6 19%
4	12 14%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%	8 21%	4 8%	- -%	- -%	10 15%	7 5 9%	11 6 14%	12 6 14%
5 - Very important	26	-	-	-	-	*	1	-	-	11	14	*	1	24	26	25	26
	32%	-%	-%	-%	-%	12%	44%	-%	-%	30%	32%	12%	44%	37%	35%	% 31%	% 32%
TOTAL IMPORTANT	38	-	-	-	-	*	1	-	-	19	17	*	1	33	33	36	38
	46%	-%	-%	-%	-%	12%	44%	-%	-%	51%	40%	12%	44%	52%	44%	45%	46%
Don't know	4	-	-	-	-	-	-	-	-	3	2	-	-	3	4	4	4
	5%	-%	-%	-%	-%	-%	-%	-%	-%	7%	4%	-%	-%	5%	6 6%	% 5%	5%

#### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH PACKAGE OF SERVICES

Base: Those who have considered switching their package of services supplier and will not switch soon

	A	CTIONS	TAKEN	5	SWITCI	HED & CO	OVERED		SERV	ICES SV	WITCHED RED	8 (	CC	NSIDE	RED & CO	OVERED	)	SERV	ICES COI		:D &
	SWIT		ED NEIT-	BUN-				IXED LINE CALLS				IXED LINE CALLS	BUN-				IXED LINE CALLS				IXED LINE CALLS
	otal CHE		HER	DLE	TV	BAND ~f		- h	TV E ∼i	BAND	14	~l	DLE		BAND			TV *r	BAND	~t	
Significance Level: 95%	~	a i	b ~c	~a	~e	~	~g	~h	~	~j	~k	~	m	~n	~0	~p	~q	ı	8	~(	u
Unweighted total	114	8 114	4 -	-	1	-	7	-	1	-	7	-	114	4	1	23	2	64	109	24	110
Effective Weighted Sample	85	5 8	5 -	-	1	-	4	-	1	-	4	-	85	3	1	18	2	47	86	19	82
Total	83	7 8	-	-	*	-	7	-	*	-	7	-	83	3	*	13	1	50	75	16	80
ANY IMPORTANT	59 71% 5	4 59 0% 7	i9 - 1% -%	- -%	- -%	- % -%	4 54%	- -%	- -%	- -%	4 54%	- -%	59 71%	2 64%	* 100%	12 88%	1 100%	37 74%	53 71%	13 82%	56 70%
NONE	24 29% 5	4 24 0% 29	.4 - .9% -%	- -%	* 100%	- % -%	3 46%	- -%	* 100%	- -%	3 46%	- -%	24 29%	1 36%	- -%	2 12%	- -%	13 26%	21 29%	3 18%	24 30%

#### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH PACKAGE OF SERVICES

Base: Those who have considered switching their package of services supplier and will not switch soon

	F	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC			SERVICE	S AT HOM	E
Cignificance Level: 059/	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~	~g	~h	ı	J	~k	~	m	n	0	р
Unweighted total	114	1	-	-	-	3	3	-	-	52	59	3	3	89	109	111	113
Effective Weighted Sample	85	1	-	-	-	2	2	-	-	41	42	2	2	65	86	83	84
Total	83	*	-	-	-	4	2	-	-	38	43	4	2	64	75	81	82
ANY IMPORTANT	59 71%	- -%	- -%	- -%	- -%	* 12%	2 100%	- -%	- -%	26 69%	31 71%	* 12%	2 100%	48 74%	53 719	57 % 70%	58 % 71%
NONE	24 29%	* 100%	- -%	- -%	- -%	3 88%	- -%	- -%	- -%	11 31%	13 29%	3 88%	- -%	17 26%	21 299	24 % 30%	24 6 29%

#### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH PAY TV SERVICE

Base: Those who have considered switching their TV service supplier and will not switch soon

		ACT	IONS TAK	KEN	s	SWITCH	IED & CO	VERED		SER	VICES SI COVE	WITCHEI RED	<b>.</b> & C	CC	NSIDE	RED & C	OVERED	)	SERV	ICES CO COVE	NSIDERE RED	∃D &
		SWIT-	CONSI		BUN-				FIXED LINE CALLS				IXED LINE CALLS	BUN-				FIXED LINE Calls				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	*b	HER ~c	<b>DLE</b> ∼d	<b>TV</b> ∼e	<b>BAND</b> ∼f	~g	~h	<b>TV</b> I ~i	BAND ∼j	~k	~	<b>DLE</b> ∼m	<b>TV</b> *n	BAND ~0	~p	~q	<b>TV</b> *r	BAND ~s	~t	~u
Unweighted total	63	13	63	-	1	-	6	5	1	-	7	5	2	4	63	9	1	11	63	11	1	13
Effective Weighted Sample	32	9	32	-	1	-	6	4	1	-	5	4	1	3	32	7	1	7	32	9	1	8
Total	39	7	39	-	1	-	2	3	*	-	4	3	2	3	39	7	1	7	39	9	1	9
ANY DIFFICULTIES	28 72%	5 6 73%	28 72%	- -%	1 100%	- -%	2 86%	1 42%	* 100%	- -%	3 91%	1 42%	2 100%	1 51%	28 72%	7 94%	1 100%	4 62%	28 72%	8 82%	1 100%	5 60%
NONE	11 28%	2 6 27%	11 28%	- -%	- -%	- -%	* 14%	1 58%	- -%	- -%	* 9%	1 58%	- -%	1 49%	11 28%	* 6%	- -%	2 38%	11 28%	2 18%	- -%	3 40%

#### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH PAY TV SERVICE

Base: Those who have considered switching their TV service supplier and will not switch soon

		TV PROCES S	ВВ	PROCESS	<b>;</b>	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC			SERVICE!	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	<b>*</b> j	~k	~	*m	*n	*0	*р
Unweighted total	63	-	4	1	1	2	1	-	1	22	35	2	-	63	53	57	55
Effective Weighted Sample	32	-	4	1	1	2	1	-	1	10	23	2	-	32	37	30	34
Total	39	-	2	*	1	1	1	-	1	17	20	1	-	39	27	37	33
ANY DIFFICULTIES	28 72%	-%	2 100%	* 100%	1 100%	1 100%	- -%	- -%	1 100%	9 51%	18 89%	1 100%	- -%	28 72%	21 5 79%	27 6 72%	27 % 80%
NONE	11 28%	%	- -%	- -%	- -%	- -%	1 100%	- -%	- -%	8 49%	2 11%	- -%	- -%	11 28%	6 6 21%	11 6 28%	7 6 20%

#### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH FIXED BROADBAND SERVICE

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

		ACT	TIONS TAP	KEN	:	SWITCH	HED & CO	OVERED		SER\	ICES SI	WITCHEI RED	8 (	CO	ONSIDE	RED & CO	OVERED	)	SERV	ICES CO COVE	nsidere Red	.D &
	Total	SWIT-	CONSI		BUN-	TV			FIXED LINE CALLS				IXED LINE CALLS	BUN-				FIXED LINE CALLS				IXED LINE Calls
Significance Level: 95%	Total	CHED ~a	b	HER ~c	<b>DLE</b> ~d	TV ~e	BAND ~f	~g	~h	<b>TV I</b> ~i	BAND ∼j	~k	~	DLE ~m	<b>TV</b> ∼n	BAND 0	~p	*q	<b>TV</b> ∼r	BAND s	~t	*u
Unweighted total	134	11	134	-	-	1	-	7	3	1	-	7	3	1	9	134	15	38	9	134	15	38
Effective Weighted Sample	105	9	105	-	-	1	-	6	3	1	-	6	3	1	7	105	12	30	7	105	12	30
Total	82	6	82	-	-	*	-	4	1	*	-	4	1	*	7	82	9	18	7	82	9	18
ANY DIFFICULTIES	57 709	2 % 40%	57 6 70%	- -%	- -%	* 100%	- % -%	1 30%	1 65%	* 100%	- -%	1 30%	1 65%	* 100%	7 94%	57 70%	6 63%	14 78%	7 94%	57 70%	6 63%	14 78%
NONE	24 30%		24 % 30%	- -%	- -%	- -%	- % -%	3 70%	* 35%	- -%	- -%	3 70%	* 35%	- -%	* 6%	24 30%	3 37%	4 22%	* 6%	24 30%	3 37%	4 22%

#### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH FIXED BROADBAND SERVICE

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

		TV PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE	S AT HOM	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~a	NoT ~h	PAYG *i	CON- TRACT *j	PAC ~k	C&R ~	TV *m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	134	1	-	-	-	1	3	-	3	64	65	1	3	76	134	129	130
Effective Weighted Sample	105	1	-	-	-	1	2	-	3	51	51	1	2	59	105	101	101
Total	82	*	-	-	-	1	2	-	1	37	42	1	2	47	82	79	79
ANY DIFFICULTIES	57 70%	* 100%	- -%	- -%	- -%	- -%	1 44%	- -%	1 65%	25 67%	32 76%	- -%	1 44%	35 75%	57 70%	57 % 72%	55 69%
NONE	24 30%	- -%	- -%	- -%	- -%	1 100%	1 56%	- -%	* 35%	12 33%	10 24%	1 100%	1 56%	12 25%	24 30%	22 % 28%	24 % 31%

#### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH MOBILE PHONE NETWORK

Base: Those who have considered switching their mobile phone supplier and will not switch soon

		ACT	IONS TAK	KEN	5	SWITCH	HED & CO	OVERED		SER	ICES SV	WITCHED RED	. &	CO	ONSIDEI	RED & C	OVERED	)	SERV	ICES CO	NSIDERE RED	ED &
		SWIT-	CONSI		BUN-				FIXED LINE CALLS				IXED LINE Calls	BUN-				FIXED LINE CALLS				IXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	h	HER ∼c	<b>DLE</b> ∼d	<b>TV</b> ~e	BAND ~f	~a	~h	TV I ∼i	BAND ∼i	~k	~	DLE ∼m	<b>TV</b> ∼n	BAND ~o	n	~a	TV ∼r	BAND *s	ŧ	~u
	115	21	145	-	u 7	2	7	9	- "	0	J 4.4	IX.	•		2		115	4		35	115	
Unweighted total	145	21	140	-	1	2	1	-	Э	0	14	-	12	22	2	17	145	Э	13	35	145	24
Effective Weighted Sample	92	17	92	-	7	2	5	-	4	7	12	-	11	17	2	13	92	3	10	28	92	15
Total	104	15	104	-	7	1	4	-	3	7	11	-	10	13	1	9	104	5	8	21	104	17
ANY DIFFICULTIES	77 74%	11 5 78%	77 5 74%	- -%	5 67%	* 54%	3 83%	- -%	3 100%	4 61%	8 73%	- -%	8 77%	10 78%	1 100%	6 68%	77 74%	5 94%	7 78%	15 73%	77 74%	14 82%
NONE	27 26%	3 5 22%	27 5 26%	- -%	2 33%	* 46%	1 5 17%	- -%	- -%	3 39%	3 27%	- -%	2 23%	3 22%	- -%	3 32%	27 26%	*	2 22%	6 27%	27 26%	3 18%

#### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH MOBILE PHONE NETWORK

Base: Those who have considered switching their mobile phone supplier and will not switch soon

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOM	E
Circificance Levels 059/	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~C	~d	~e	~†	~g	~h	"	J	~K	~	m	n	0	р
Unweighted total	145	6	2	3	5	-	-	3	8	52	93	-	-	89	121	145	124
Effective Weighted Sample	92	5	2	2	4	-	-	3	7	37	55	-	-	59	88	92	82
Total	104	5	2	3	4	-	-	3	7	41	63	-	-	55	69	104	75
ANY DIFFICULTIES	77 74%	3 71%	1 51%	2 87%	3 71%	- -%	- -%	3 100%	4 65%	27 67%	50 79%	- -%	- -%	41 76%	50 73%	77 6 74%	55 6 72%
NONE	27 26%	1 29%	1 49%	* 13%	1 29%	- -%	- -%	- -%	2 35%	13 33%	13 21%	- -%	- -%	13 24%	19 27%	27 6 26%	21 6 28%

#### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH FIXED LINE VOICE SERVICE

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

		ACT	TIONS TAP	KEN	S	SWITCI	HED & CC	OVERED		SER	VICES SV	WITCHED RED	. &	CC	NSIDE	RED & CO	OVERED	)	SERV	ICES CO COVE		ED &
		SWIT-	CONSI DERED		BUN-				FIXED LINE CALLS				IXED Line Calls	BUN-				IXED LINE CALLS				IXED LINE CALLS
0''5	Total			HER	DLE	TV	BAND				BAND			DLE		BAND				BAND		
Significance Level: 95%		~a	b	~c	~d	~e	~†	~g	~h	~	~j	~K	~	~m	~n	^0	~p	q	~r	^S	~t	u
Unweighted total	106	12	106	-	-	-	8	4	-	-	8	4	-	2	12	40	5	106	12	39	5	106
Effective Weighted Sample	66	5	66	-	-	-	7	2	-	-	7	2	-	2	7	32	3	66	7	31	3	66
Total	77	8	77	-	-	-	3	5	-	-	3	5	-	1	7	19	5	77	7	19	5	77
ANY DIFFICULTIES	54 71%	6 % 73%	54 6 71%	- -%	- -%	- -%	2 6 46%	4 92%	- -%	- -%	2 46%	4 92%	- -%	1 100%	4 59%	13 68%	5 100%	54 71%	4 60%	13 69%	5 100%	54 71%
NONE	22 29%	2 % 27%	22 6 29%	- -%	- -%	- -%	2 6 54%	* 8%	- -%	- -%	2 54%	* 8%	- -%	- -%	3 41%	6 32%	- -%	22 29%	3 40%	6 31%	- -%	22 29%

#### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH FIXED LINE VOICE SERVICE

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

		TV PROCES S	ВВ	PROCESS	<b>S</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC			SERVICE	S AT HOM	E
Significance Level: 95%	Total	C&R	MAC ~b	C&R	NoT ~d	PAC ~e	C&R	C&R ~a	NoT	PAYG	CON- TRACT	PAC	C&R	TV *m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
		~a	~0	~c	~u	~6	'	~9	~h	'	J	~k	~		n	0	þ
Unweighted total	106	-	1	3	3	2	2	-	-	55	47	1	-	68	83	102	106
Effective Weighted Sample	66	-	1	3	3	2	1	-	-	34	30	1	-	39	64	64	66
Total	77	-	*	1	1	1	4	-	-	41	31	1	-	48	44	72	77
ANY DIFFICULTIES	54 71%	- -%	- -%	* 24%	1 70%	1 59%	4 100%	- -%	- -%	29 71%	23 74%	1 100%	- -%	37 77%	31 69%	52 6 73%	54 % 71%
NONE	22 29%	- -%	* 100%	1 76%	* 30%	* 41%	- -%	- -%	- -%	12 29%	8 26%	- -%	- -%	11 23%	14 319	20 6 27%	22 6 29%

## QC7A. Was there going to be a period of time in the switching process where you would have chosen to or had to pay more than one company to provide a service, to make sure you didn't lose that service?

Base: Those who have considered switching their package of services supplier and will not switch soon

		ACT	IONS TAK	KEN	;	SWITCI	HED & CO	VERED		SER	ICES SI		D &	CC	ONSIDE	RED & CO	OVERED	)	SER	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	m	~n	~0	~p	~q	*r	S	~t	u
Unweighted total	114	8	114	-	-	1	-	7	-	1	-	7	-	114	4	1	23	2	64	109	24	110
Effective Weighted Sample	85	5	85	-	-	1	-	4	-	1	-	4	-	85	3	1	18	2	47	86	19	82
Total	83	7	83	-	-	*	-	7	-	*	-	7	-	83	3	*	13	1	50	75	16	80
Yes	7 9%	1 6 10%	7 6 9%	- -%	- -%	- -%	- % -%	1 11%	- -%	- -%	- -%	1 11%	- -%	7 9%	* 12%	- -%	3 24%	- -%	4 9%	7 6 10%	3 16%	7 9%
No	34 41%	4 6 56%	34 41%	- -%	- -%	* 100%	- % -%	4 53%	- -%	* 100%	- -%	4 53%	- -%	34 41%	1 41%	- -%	2 15%	* 53%	19 38%	29 % 39%	4 26%	33 41%
Don't know	41 50%	2 6 33%	41 50%	- -%	- -%	- -%	- % -%	2 36%	- -%	- -%	- -%	2 36%	- -%	41 50%	1 47%	* 100%	8 61%	* 47%	27 53%	39 6 52%	9 58%	40 50%

# QC7A. Was there going to be a period of time in the switching process where you would have chosen to or had to pay more than one company to provide a service, to make sure you didn't lose that service?

Base: Those who have considered switching their package of services supplier and will not switch soon

	F	PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	МОВ	ILE	CONTRA PROCI		5	SERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	τv	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	*j	~k	~	m	n	0	р
Unweighted total	114	1	-	-	-	3	3	-	-	52	59	3	3	89	109	111	113
Effective Weighted Sample	85	1	-	-	-	2	2	-	-	41	42	2	2	65	86	83	84
Total	83	*	-	-	-	4	2	-	-	38	43	4	2	64	75	81	82
Yes	7 9%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 2%	7 15% i	- -%	- -%	5 8%	7 10%	7 5 9%	7 9%
No	34 41%	* 100%	- -%	- -%	- -%	4 100%	- -%	- -%	- -%	13 35%	21 47%	4 100%	- -%	25 39%	29 39%	34 41%	34 41%
Don't know	41 50%	- -%	- -%	- -%	- -%	- -%	2 100%	- -%	- -%	24 63% i	16 38%	- -%	2 100%	34 52%	39 52%	40 50%	41 50%

QC8A. How long for?

Base: Those who would have had to pay more than one company during the switching process to provide a bundle of services

		ACT	IONS TAK	ŒN	;	SWITCH	HED & CC	VERED		SERV	ICES SI	WITCHED	. &	CC	ONSIDE	RED & C	OVEREI	D	SERV	ICES CO COVE		ED &
		SWIT-	CONSI		BUN-				FIXED LINE CALLS				IXED LINE CALLS	BUN-			MOB.	FIXED LINE CALLS			MOB.	FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	~b	HER ~c	DLE ~d	TV ∼e	BAND ~f	~a	~h	TV E ∼i	BAND ∼i	~k	~	DLE ∼m	TV ∼n	BAND ~o	~p	~q	TV ∼r	BAND ~s	~t	~u
Unweighted total	14	1	14	-	-	-	_	1	-	_	-	1	_	14	1	-	8	-	8	14	6	14
Effective Weighted Sample	11	1	11	-	-	-	_	1	-	_	-	1	-	11	1	-	8	-	6	11	6	11
Total	7	1	7	-	-	-	-	1	-	-	-	1	-	7	*	-	3	-	4	7	3	7
1 day	1 10%	1 % 100%	1 5 10%	- -%	- -%	- -%	- % -%	1 100%	- -%	- -%	- -%	1 100%	- -%	1 10%	- -%	- -%	- -%	- -%	1 17%	1 10%	- -%	1 10%
4-7 days	1 179	- % -%	1 5 17%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	1 17%	- -%	- -%	1 24%	- -%	* 10%	1 17%	* 17%	1 17%
8-14 days	3 35%	- % -%	3 35%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	3 35%	* 100%	- -%	1 24%	- -%	1 28%	3 35%	* 19%	3 35%
15-30 days	1 10%	- % -%	1 3 10%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	1 10%	- -%	- -%	1 24%	- -%	1 17%	1 10%	1 29%	1 10%
More than 30 days	2 22%	- % -%	2 5 22%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	2 22%	- -%	- -%	* 14%	- -%	1 27%	2 22%	* 17%	2 22%
Don't know	* 6%	- % -%	* 6%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	* 6%	- -%	- -%	* 14%	- -%	- -%	* 6%	* 17%	* 6%

QC8A. How long for?

Base: Those who would have had to pay more than one company during the switching process to provide a bundle of services

	Р	ROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA		;	SERVICES	S AT HOME	E
	 Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	14	-	-	-	-	-	-	-	-	1	13	-	-	11	14	14	14
Effective Weighted Sample	11	-	-	-	-	-	-	-	-	1	10	-	-	9	11	11	11
Total	7	-	-	-	-	-	-	-	-	1	7	-	-	5	7	7	7
1 day	1	-	-	-	-	-	-	-	-	1	-	-	-	1	1	1	1
	10%	-%	-%	-%	-%	-%	-%	-%	-%	100%	-%	-%	-%	14%	5 10%	% 10%	6 10%
4-7 days	1	-	-	-	-	-	-	-	-	-	1	-	-	1	1	1	1
	17%	-%	-%	-%	-%	-%	-%	-%	-%	-%	19%	-%	-%	14%	5 17%	6 17%	6 17%
8-14 days	3	-	-	-	-	-	-	-	-	-	3	-	-	2	3	3	3
	35%	-%	-%	-%	-%	-%	-%	-%	-%	-%	39%	-%	-%	29%	5 35%	% 35%	% 35%
15-30 days	1	-	-	-	-	-	-	-	-	-	1	-	-	1	1	1	1
	10%	-%	-%	-%	-%	-%	-%	-%	-%	-%	11%	-%	-%	14%	5 10%	6 10%	6 10%
More than 30 days	2	-	-	-	-	-	-	-	-	-	2	-	-	2	2	2	2
	22%	-%	-%	-%	-%	-%	-%	-%	-%	-%	25%	-%	-%	30%	5 22%	% 22%	% 22%
Don't know	*	-	-	-	-	-	-	-	-	-	*	-	-	-	*	*	*
	6%	-%	-%	-%	-%	-%	-%	-%	-%	-%	7%	-%	-%	-%	6%	6%	6%

## QC9A. Was there going to be a period of time in the switching process where there was an unwanted break where you were not receiving a service from either company?

Base: Those who have considered switching their package of services supplier and will not switch soon

		ACT	IONS TAK	ŒN	;	SWITCI	HED & CO	VERED		SER\	ICES SV	NITCHEI RED	<b>.</b> & C	cc	NSIDE	RED & CO	OVERED	)	SER\	VICES CO COVE		ED &
		SWIT-	CONSI DERED	NEIT-	BUN-		BROAD		IXED LINE CALLS	ļ	BROAD I		IXED LINE CALLS	BUN-		BROAD I	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV I	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	m	~n	~0	~p	~q	*r	S	~t	u
Unweighted total	114	8	114	-	-	1	-	7	-	1	-	7	-	114	4	1	23	2	64	109	24	110
Effective Weighted Sample	85	5	85	-	-	1	-	4	-	1	-	4	-	85	3	1	18	2	47	86	19	82
Total	83	7	83	-	-	*	-	7	-	*	-	7	-	83	3	*	13	1	50	75	16	80
Yes	10 13%	- -%	10 13%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	10 13%	- -%	- -%	6 46%	- -%	6 13%	10 6 14%	5 31%	10 12%
No	33 40%	2 29%	33 40%	- -%	- -%	* 100%	- % -%	2 24%	- -%	* 100%	- -%	2 24%	- -%	33 40%	2 53%	- -%	1 6%	1 100%	19 37%	30 40%	4 26%	33 41%
Don't know	39 47%	5 71%	39 47%	- -%	- -%	- -%	- % -%	5 76%	- -%	- -%	- -%	5 76%	- -%	39 47%	1 47%	* 100%	6 48%	- -%	25 50%	35 46%	7 43%	38 47%

# QC9A. Was there going to be a period of time in the switching process where there was an unwanted break where you were not receiving a service from either company?

Base: Those who have considered switching their package of services supplier and will not switch soon

	ı	PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOMI	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~q	<b>NoT</b> ∼h	PAYG *i	CON- TRACT *j	PAC ~k	C&R ~	<b>TV</b> m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	114	1	-	-	-	3	3	-	-	52	59	3	3	89	109	111	113
Effective Weighted Sample	85	1	-	-	-	2	2	-	-	41	42	2	2	65	86	83	84
Total	83	*	-	-	-	4	2	-	-	38	43	4	2	64	75	81	82
Yes	10 13%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 9%	7 16%	- -%	- -%	7 11%	10 14%	10 5 13%	10 6 13%
No	33 40%	* 100%	- -%	- -%	- -%	1 24%	- -%	- -%	- -%	15 41%	18 40%	1 24%	- -%	25 39%	30 40%	33 41%	33 40%
Don't know	39 47%	- -%	- -%	- -%	- -%	3 76%	2 100%	- -%	- -%	19 50%	19 43%	3 76%	2 100%	32 50%	35 46%	38 46%	39 6 47%

QC10A. How long for?

Base: Those who would have had unwanted break in service when switching their package of services

		ACT	TIONS TAP	KEN	5	SWITCI	HED & CO	OVERED		SER	VICES SI COVE		D &	CC	ONSIDE	ERED & C	OVEREI	)	SERV	ICES CO COVE	NSIDERE RED	ED &
	<b>T</b>	SWIT-	CONSI		BUN-		BROAD	MOB.	FIXED LINE CALLS			MOB.	FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS	-1.			FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	~b	HER ~c	DLE ~d	<b>TV</b> ∼e	BAND ~f	~g	~h	<b>TV</b> ∣ ~i	BAND ∼i	~k	~	DLE ~m	<b>TV</b> ∼n	BAND ~0	~p	~q	TV ∼r	BAND ~S	~t	~u
Unweighted total	20	-	20	-	-	_	-	-	-	-	-	-	-	20	-	-	12	-	12	20	9	18
Effective Weighted Sample	17	-	17	-	-	-	-	-	-	-	-	-	-	17	-	-	10	-	10	17	8	15
Total	10	-	10	-	-	-	-	-	-	-	-	-	-	10	-	-	6	-	6	10	5	10
1 day	2 17	- % -%	2 6 17%	- -%	- -%	- -9	- % -%	-%	- -%	- -%	- -%	- -%	- -%	2 17%	- -%	- %	2 30%	- -%	1 12%	2 17%	2 36%	2 18%
2-3 days	1 9°	- % -%	1 6 9%	- -%	- -%	- -9	- % -%	-%	-%	- -%	- -%	- -%	- -%	1 9%	- -%	- %	* 7%	- -%	* 6%	1 9%	* 8%	1 10%
4-7 days	4 34°	- % -%	4 6 34%	- -%	- -%	- -9	- % -%	-%	-%	- -%	- -%	- -%	- -%	4 34%	- -%	- %	2 29%	- -%	3 44%	4 34%	1 27%	3 32%
8-14 days	1 11	- % -%	1 6 11%	- -%	- -%	- -9	- % -%	-%	-%	- -%	- -%	- -%	- -%	1 11%	- -%	- %	* 5%	- -%	* 5%	1 11%	- -%	1 9%
15-30 days	* 3°	- % -%	* % 3%	- -%	- -%	- -9	- % -%	-%	- -%	- -%	- -%	- -%	- -%	* 3%	- -%	-%	* 5%	- -%	* 5%	* 3%	- -%	* 3%
Don't know	3 25°	- % -%	3 6 25%	- -%	- -%	- -9	- % -%	-%	-	- -%	- -%	- -%	- -%	3 25%	- -%	- %	1 24%	- -%	2 28%	3 25%	1 29%	3 27%

QC10A. How long for?

Base: Those who would have had unwanted break in service when switching their package of services

		TV PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~l	~m	~n	~0	~p
Unweighted total	20	-	-	-	-	-	-	-	-	6	14	-	-	15	20	20	20
Effective Weighted Sample	17	-	-	-	-	-	-	-	-	5	11	-	-	12	17	17	17
Total	10	-	-	-	-	-	-	-	-	3	7	-	-	7	10	10	10
1 day	2 17%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 23%	1 14%	- -%	- -%	1 10%	2 5 17%	2 6 17%	2 6 17%
2-3 days	1 9%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 10%	1 9%	- -%	- -%	1 9%	1 5 9%	1 % 9%	1 % 9%
4-7 days	4 34%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 40%	2 31%	- -%	- -%	3 38%	4 5 34%	4 % 34%	4 % 34%
8-14 days	1 11%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 27%	* 5%	- -%	- -%	1 9%	1 5 11%	1 6 11%	1 6 11%
15-30 days	* 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 4%	- -%	- -%	* 4%	3%	* 6 3%	* % 3%
Don't know	3 25%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 37%	- -%	- -%	2 30%	3 25%	3 6 25%	3 6 25%

# QC11A. While you had this unwanted break with no service from your old or new supplier, which of these would have applied to you?

Base: Those who would have had unwanted break in service when switching their package of services

		AC <sup>-</sup>	TIONS TAP	KEN	5	SWITCH	HED & CO	VERED		SERV	COVE	WITCHEI RED	) &	CC	ONSIDE	RED & C	OVEREI	D	SERV	ICES COI		ED &
	Tatal	SWIT-	CONSI DERED		BUN-	T1/			FIXED LINE CALLS				IXED LINE CALLS	BUN-			MOB.	FIXED LINE CALLS	T\/			IXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	~b	HER ~c	<b>DLE</b> ∼d	<b>TV</b> ∼e	BAND ∼f	~g	~h	1 <b>V</b> E ~i	BAND ∼j	~k	~	<b>DLE</b> ∼m	<b>TV</b> ∼n	BAND ~0	~p	~q	TV ∼r	BAND ~s	~t	~u
Unweighted total	20	-	20	-	-	-	-	-	-	-	-	-	-	20	-	-	12	-	12	20	9	18
Effective Weighted Sample	17	-	17	-	-	-	-	-	-	-	-	-	-	17	-	-	10	-	10	17	8	15
Total	10	-	10	-	-	-	-	-	-	-	-	-	-	10	-	-	6	-	6	10	5	10
Just done without this service	3 33°	- % -%	3 6 33%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	3 33%	- -%	- -%	3 44%	- -%	2 30%	3 33%	2 44%	3 33%
Used another service instead which you already own	2 159	- % -%	2 % 15%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	2 15%	- -%	- -%	1 12%	- -%	* 5%	2 5 15%	* 9%	2 16%
Borrowed a service from a friend or relative	2 189	- % -%	2 6 18%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	2 18%	- -%	- -%	1 18%	- -%	1 12%	2 18%	* 9%	2 19%
Used a service from your workplace	1 13°	- % -%	1 6 13%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	1 13%	- -%	- -%	1 22%	- -%	1 16%	1 13%	1 20%	1 9%
Gone elsewhere to use this service	3 29 <sup>0</sup>	- % -%	3 6 29%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	3 29%	- -%	- -%	1 24%	- -%	2 32%	3 29%	1 29%	3 31%
Don't know	1 119	- % -%	1 6 11%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	1 11%	- -%	- -%	- -%	- -%	1 19%	1 11%	- -%	1 12%

# QC11A. While you had this unwanted break with no service from your old or new supplier, which of these would have applied to you?

Base: Those who would have had unwanted break in service when switching their package of services

	i	TV PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA		;	SERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	20	-	-	-	-	-	-	-	-	6	14	-	-	15	20	20	20
Effective Weighted Sample	17	-	-	-	-	-	-	-	-	5	11	-	-	12	17	17	17
Total	10	-	-	-	-	-	-	-	-	3	7	-	-	7	10	10	10
Just done without this service	3	-	-	-	-	-	-	-	-	1	2	-	-	2	3	3	3
	33%	-%	-%	-%	-%	-%	-%	-%	-%	43%	29%	-%	-%	29%	33%	33%	33%
Used another service instead which you already own	2	-	-	-	-	-	-	-	-	1	1	-	-	*	2	2	2
	15%	-%	-%	-%	-%	-%	-%	-%	-%	24%	10%	-%	-%	4%	5 15%	6 15%	5 15%
Borrowed a service from a friend or relative	2	-	-	-	-	-	-	-	-	1	1	-	-	1	2	2	2
	18%	-%	-%	-%	-%	-%	-%	-%	-%	24%	15%	-%	-%	15%	6 18%	6 18%	5 18%
Used a service from your workplace	1	-	-	-	-	-	-	-	-	-	1	-	-	1	1	1	1
	13%	-%	-%	-%	-%	-%	-%	-%	-%	-%	18%	-%	-%	18%	6 13%	6 13%	5 13%
Gone elsewhere to use this service	3	-	-	-	-	-	-	-	-	1	2	-	-	2	3	3	3
	29%	-%	-%	-%	-%	-%	-%	-%	-%	33%	27%	-%	-%	34%	6 29%	6 29%	29%
Don't know	1	-	-	-	-	-	-	-	-	-	1	-	-	1	1	1	1
	11%	-%	-%	-%	-%	-%	-%	-%	-%	-%	16%	-%	-%	16%	6 11%	6 11%	5 11%

# QC12A. Would this have resulted in any additional costs for you?

Base: Those who would have had unwanted break in service when switching their package of services

		AC <sup>-</sup>	TIONS TAI	KEN	s	SWITC	HED & C	OVERED	)	SER		SWITCHI ERED	ED &	CC	ONSIDE	RED & C	OVERE	:D	SERV	ICES CO		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD		FIXED LINE E CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	20	-	20	-	-	-	-	-	-	-	-	-	-	20	-	-	12	-	12	20	9	18
Effective Weighted Sample	17	-	17	-	-	-	-	-	-	-	-	-	-	17	-	-	10	-	10	17	8	15
Total	10	-	10	-	-	-	-	-	-	-	-	-	-	10	-	-	6	-	6	10	5	10
Yes	4 35%	- % -%	4 % 35%	- -%	- -%	- -9	- % -%	-%	%	- -%	- -%	-%	- 5 -%	4 35%	- -%	-%	2 39%	- % -%	2 32%	4 35%	2 41%	4 38%
No	4 42%	- % -%	4 % 42%	- -%	- -%	- -9	- % -%	-%	%	- -%	- -%	-%	- 5 -%	4 42%	- -%	-%	2 41%	- % -%	2 36%	4 42%	2 50%	4 38%
Don't know	2 239	- % -9	2 % 23%	- -%	- -%	- -9	- % -%	- % -%	%	- -%	- -%	%	-%	2 23%	- -%	-%	1 20%	- % -%	2 33%	2 23%	* 9%	2 25%

# QC12A. Would this have resulted in any additional costs for you?

Base : Those who would have had unwanted break in service when switching their package of services

		PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		\$	SERVICE	S AT HOM	<u> </u>
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	<b>NoT</b> ∼d	PAC ~e	C&R ~f	C&R ~a	<b>NoT</b> ∼h	PAYG ~i	CON- TRACT ~i	PAC ~k	C&R ~	<b>TV</b> ∼m	BROAD BAND ~n	MOB. PHONE	FIXED LINE VOICE
Unweighted total	20	-	-	-	-	-	-	-	-	6	14	-	-	15	20	20	20
Effective Weighted Sample	17	-	-	-	-	-	-	-	-	5	11	-	-	12	17	17	17
Total	10	-	-	-	-	-	-	-	-	3	7	-	-	7	10	10	10
Yes	4 35%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 63%	2 22%	- -%	- -%	2 33%	4 35%	4 % 35%	4 % 35%
No	4 42%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 37%	3 45%	- -%	- -%	2 34%	4 42%	4 6 42%	4 6 42%
Don't know	2	-	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 33%	- -%	- -%	2 33%	2 23%	2 6 23%	2 23%

SERVICES SWITCHED &

SERVICES CONSIDERED &

QC13A. How much extra would you have spent?

Base: Those whose unwanted break would have resulted in additional costs when switching their package of service

		ACT	TIONS TAK	KEN	;	SWITC	HED & C	OVERED		OLIK	COVE		Du	C	ONSIDI	ERED & C	OVERE	D	OLIN	COVE		LDQ
			CONSI				DD045		FIXED		2222		FIXED			22242		FIXED		55045		FIXED
	Total	SWIT- CHED	DERED	NEIT- HER	BUN- DLE	ΤV	BROAD BAND		LINE		BROAD   BAND		LINE CALLS	BUN- DLE	ΤV			LINE	TV	BROAD BAND	PHONE	LINE Calls
Significance Level: 95%	Total	~a	~b	~C	~d	~e	oand ~f	~g	~h	1 <b>V</b> 1 ~i	oand ~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	7	-	7	-	-	-	-	-	-	-	-	-	-	7	-	-	5	-	4	7	4	7
Effective Weighted Sample	6	-	6	-	-	-	-	-	-	-	-	-	-	6	-	-	5	-	4	6	4	6
Total	4	-	4	-	-	-	-	-	-	-	-	-	-	4	-	-	2	-	2	4	2	4
Up to £19.99	2 59	- % -%	2 6 59%	- -%	- -%	- -9	- % -%	-%	- -%	- -%	- -%	- -%	- -%	2 59%	- -%	- % -%	2 70%	-%	1 64%	2 59%	2 80%	2 59%
£20.00-£29.99	* 89	- % -%	* 8%	- -%	- -%	- -9	- % -%	-%	- -%	- -%	- -%	- -%	- -%	* 8%	- -%	- % -%	* 13%	%	* 15%	* % 8%	- -%	* 8%
£50.00-£59.99	* 11'	- % -%	* 6 11%	- -%	- -%	- -9	- % -%	-%	- -%	- -%	- -%	- -%	- -%	* 11%	- -%	- % -%	* 17%	%	* 20%	* 6 11%	* 20%	* 11%
Don't know	1 21'	- % -%	1 6 21%	- -%	- -%	- -9	- % -%	%	%	- -%	- -%	- -%	- -%	1 21%	- -%	- % -%	- -%	%	- -%	1 6 21%	- -%	1 21%

# QC13A. How much extra would you have spent?

Base: Those whose unwanted break would have resulted in additional costs when switching their package of service

	F	PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	МОВ	ILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	7	-	-	-	-	-	-	-	-	3	4	-	-	5	7	7	7
Effective Weighted Sample	6	-	-	-	-	-	-	-	-	3	4	-	-	5	6	6	6
Total	4	-	-	-	-	-	-	-	-	2	2	-	-	2	4	4	4
Up to £19.99	2 59%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 62%	1 55%	- -%	- -%	2 71%	2 59%	2 6 59%	2 % 59%
£20.00-£29.99	* 8%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 19%	- -%	- -%	* 13%	* 8%	* % 8%	* % 8%
£50.00-£59.99	* 11%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 25%	- -%	- -%	* 17%	* 11%	* 6 11%	* % 11%
Don't know	1 21%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 38%	- -%	- -%	- -%	- -%	1 21%	1 6 21%	1 6 21%

SERVICES SWITCHED &

SERVICES CONSIDERED &

## QC1B. Are you in the process of actively looking for another provider for your TV service with a monthly subscription at the moment?

Base : Those who have considered switching their TV service supplier in last 12 months

		AC <sup>-</sup>	TIONS TA	KEN	5	SWITCH	HED & CO	<b>VERED</b>		OLIN	COVE		. u	CC	ONSIDE	RED & C	OVERED	)	OLIV.	COVE		LDQ
			CONSI				BROAD		FIXED LINE		BROAD		IXED			BROAD		-IXED LINE		BROAD		FIXED LINE
	Total	SWIT- CHED	DERED	NEIT- HER	BUN- DLE				CALLS			PHONE		BUN- DLE			PHONE				PHONE	
Significance Level: 95%		~a	*b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	n	~0	~p	~q	*r	~8	~t	~u
Unweighted total	88	16	68	17	1	-	7	7	1	-	8	7	2	9	88	10	3	15	63	13	2	16
Effective Weighted Sample	48	10	35	13	1	-	6	4	1	-	5	4	1	7	48	7	3	10	32	10	2	10
Total	59	7	40	19	1	-	2	3	*	-	4	3	2	6	59	7	1	9	39	10	1	10
Yes	33 55		14 % 34%	19 100%	1 100%	- -%	* 5 16%	1 20%	- -%	- -%	2 48%	1 20%	1 80%	3 55%	33 55%	2 33%	1 100%	5 63%	12 31%	3 6 25%	1 100%	4 41%
No	24 41		24 60%	- -%	- -%	- -%	2 5 70%	2 67%	* 100%	- -%	2 43%	2 67%	* 20%	3 45%	24 41%	4 55%	- -%	3 34%	24 62%	7 66%	- -%	5 55%
Don't know	2	1 % 10%	2 % 6%	- -%	- -%	- -%	* 5 14%	* 12%	- -%	- -%	* 9%	* 12%	- -%	- -%	2 4%	1 12%	- -%	* 4%	2 6%	1 6 9%	- -%	* 3%

# QC1B. Are you in the process of actively looking for another provider for your TV service with a monthly subscription at the moment?

Base : Those who have considered switching their TV service supplier in last 12 months

		PROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	МОВ	BILE	CONTRA PROC		5	SERVICES	S AT HOMI	E
Significance Level: 95%	Total	C&R ∼a	MAC ~b	C&R ~c	<b>NoT</b> ∼d	PAC ~e	C&R ~f	<b>C&amp;R</b> ~g	NoT ~h	PAYG *i	CON- TRACT *j	PAC ~k	C&R ~	<b>TV</b> m	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE *p
Unweighted total	88	-	5	1	1	3	2	-	1	32	47	2	-	88	71	79	74
Effective Weighted Sample	48	-	4	1	1	2	1	-	1	17	31	2	-	48	44	43	45
Total	59	-	2	*	1	1	1	-	1	29	26	1	-	59	39	55	48
Yes	33 55%	- -%	* 23%	- -%	1 100%	* 12%	* 3%	- -%	1 100%	14 49%	15 57%	- -%	- -%	33 55%	22 57%	29 53%	25 6 54%
No	24 41%	- -%	1 77%	* 100%	- -%	1 88%	1 97%	- -%	- -%	14 48%	10 37%	1 100%	- -%	24 41%	15 37%	24 43%	20 43%
Don't know	2 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 3%	1 6%	- -%	- -%	2 4%	2 6%	2 4%	2 6 4%

## QC2B. When do you expect to switch to another provider for the TV service with monthly subscription?

Base: Those actively looking for another supplier for their TV service

		AC1	TIONS TAK	ŒN	s	WITCH	ED & CO	VERED		SER	ICES SV		. &	CC	NSIDE	RED & CO	OVERED	)	SERV	ICES COI		ED &
	Total	SWIT- CHED	CONSI DERED	NEIT- HER	BUN- DLE				IXED LINE CALLS		BROAD I F BAND		IXED LINE CALLS	BUN- DLE		BROAD I BAND		FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	TOTAL	C⊓ED ~a	~b	<b>⊓EK</b> ~C	~d	~e	BAND ~f	~g	~h		oanu ~j	~k	~	~m	*n	~0	~p	~q	r ∼r	BAND ~s	~t	~u
Unweighted total	50	6	30	17	1	-	2	3	-	-	3	3	1	5	50	5	3	9	25	5	2	7
Effective Weighted Sample	28	2	18	13	1	-	1	2	-	-	2	2	1	5	28	3	3	6	15	4	2	4
Total	33	2	14	19	1	-	*	1	-	-	2	1	1	3	33	2	1	5	12	3	1	4
In the next month	4 129	* % 2%	- % -%	4 20%	- -%	- -%	* 15%	- -%	- -%	- -%	* 3%	- -%	- -%	- -%	4 12%	- -%	* 38%	1 12%	- -%	- -%	- -%	- -%
In the next 2-3 months	17 51%	* % 6%	2 6 11%	15 80%	- -%	- -%	- -%	* 24%	- -%	- -%	- -%	* 24%	- -%	3 100%	17 51%	* 10%	* 20%	1 26%	- -%	1 23%	* 32%	1 26%
In the next six months	5 16%	* % 14%	5 6 39%	- -%	- -%	- -%	* 85%	- -%	- -%	- -%	* 18%	- -%	- -%	- -%	5 16%	2 73%	1 42%	1 21%	5 44%	2 62%	1 68%	1 19%
In the next year	2 7%	2 % 78%	2 6 16%	- -%	1 100%	- -%	- -%	* 76%	- -%	- -%	1 79%	* 76%	1 100%	- -%	2 7%	* 16%	- -%	- -%	2 18%	* 16%	- -%	- -%
Over a year from now	* 19	- %	* 6 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	* 6%	* 3%	- -%	- -%	* 8%
Don't know	4 13%	- % -%	4 6 31%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	4 13%	- -%	- -%	2 34%	4 35%	- -%	- -%	2 46%

## QC2B. When do you expect to switch to another provider for the TV service with monthly subscription?

Base: Those actively looking for another supplier for their TV service

		TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	
Significance Level: 95%	Total	<b>C&amp;R</b> ~a	MAC ~b	C&R ~c	<b>NoT</b> ∼d	PAC ~e	C&R ~f	C&R	<b>NoT</b> ∼h	PAYG ~i	CON- TRACT	PAC ~k	C&R ~l	<b>TV</b> *m	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE *n
Unweighted total	50	a	2		1 · · · · ·	1	1	~g	1	16	~J 27	·-K		50	39	43	р 40
Effective Weighted Sample	28	-	1	-	1	1	1	-	1	9	17	-	-	28	22	24	23
Total	33	-	*	-	1	*	*	-	1	14	15	-	-	33	22	29	25
In the next month	4 12%	- -%	* 15%	- -%	- -%	- -%	- -%	- -%	- -%	3 19%	1 8%	- -%	- -%	4 12%	1 3%	4 5 13%	1 6%
In the next 2-3 months	17 51%	- -%	- -%	- -%	- -%	* 100%	* 100%	- -%	- -%	9 65%	5 33%	- -%	- -%	17 51%	12 53%	14 48%	13 51%
In the next six months	5 16%	- -%	* 85%	- -%	- -%	- -%	- -%	- -%	- -%	1 6%	4 24%	- -%	- -%	5 16%	5 5 22%	5 5 15%	5 18%
In the next year	2 7%	- -%	- -%	- -%	1 100%	- -%	- -%	- -%	1 100%	* 3%	2 12%	- -%	- -%	2 7%	2 10%	2 8%	2 9%
Over a year from now	* 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 2%	- -%	- -%	- -%	* 1%	* 1%	* 5 1%	* 1%
Don't know	4 13%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 5%	3 22%	- -%	- -%	4 13%	2 5 10%	4 5 14%	4 16%

QC3B. Why haven't you switched to another provider yet?

Base: Those who expect to switch supplier for their TV service over 3 months from now

		ACT	IONS TAI	KEN	S	WITCH	HED & CO	VERED		SER	VICES S	WITCHE ERED	D &	CO	ONSIDE	RED & C	OVERED	)	SERV	ICES CO COVE		ED &
			CONSI DERED		BUN-			MOB.	FIXED LINE CALLS				FIXED LINE CALLS	BUN-				FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	~b	HER ~c	DLE ~d	TV ~e	BAND ~f	~g	~h	<b>TV</b> ∣ ~i	BAND ~i	~k	~	DLE ~m	<b>TV</b> ∣ ~n	BAND ~0	~p	~q	TV ∼r	BAND ~s	~t	~u
Unweighted total	25	3	25	-	1	_	1	1	-	-	2	1	1	-	25	4	1	5	25	3	1	4
Effective Weighted Sample	15	2	15	-	1	-	1	1	-	-	1	1	1	-	15	3	1	3	15	2	1	2
Total	12	2	12	-	1	_	*	*	-	-	2	*	1	-	12	2	1	3	12	2	1	3
Just haven't had time/ haven't got around to it yet	5 38%	* 6 15%	5 38%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	* 19%	- -%	- -%	- -%	5 38%	1 29%	- -%	2 56%	5 38%	* 21%	- -%	2 63%
Haven't found out what's available from other suppliers	3 27%	1 66%	3 27%	- -%	1 100%	- -%	-%	- -%	-%	- -%	1 81%	-%	1 100%	- -%	3 27%	1 29%	- -%	- -%	3 27%	* 21%	- -%	- -%
Will see if my current provider offers me a better deal to stay with them	3 21%	1 6 34%	3 21%	- -%	- -%	- -%	* 5 100%	* 100%	- -%	- -%	* 19%	* 100%	- -%	- -%	3 21%	1 47%	- -%	* 10%	3 21%	1 41%	- -%	* 11%
Concerned about having no service while switching to another supplier	2 13%	* % 15%	2	- -%	- -%	- -%	* 5 100%	- -%	- -%	- -%	* 19%	- -%	- -%	- -%	2 13%	* 10%	- -%	1 23%	2 13%	- -%	- -%	* 14%
Need to wait until the end of my contract/ until I can switch without paying a penalty	1 11%	* % 15%	1 1 11%	- -%	- -%	- -%	* 5 100%	- -%	- -%	- -%	* 19%	- -%	- -%	- -%	1 11%	- -%	- -%	1 22%	1 11%	- -%	- -%	* 13%
Not sure what steps I need to take to switch to another supplier	1 6%	- 5 -%	1 6%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	-%	- -%	- -%	1 6%	* 10%	1 100%	- -%	1 6%	- -%	1 100%	- -%
Concerned about losing my phone number	*	- %	*	- -%	- -%	-%	-%	- -%	-%	- -%	-%	- -%	- -%	- -%	* 3%	- -%	- -%	* 11%	*	- -%	- -%	-%
Concerned about losing my email address/ having problems moving my email address	* 2%	- % -%	* 2%	- -%	- -%	- -%	- 5 -%	- -%	-	- -%	- -%	- -%	- -%	- -%	* 2%	- -%	- -%	- -%	* 2%	- -%	- -%	- -%
Other reasons	1	_	1	- -%	- -%	-%	-%	-%	-%	- -%	-%	- -%	- -%	- -%	1 11%	1 53%	- -%	- -%	1 11%	1 59%	- -%	-%
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u																						

QC3B. Why haven't you switched to another provider yet?

Base: Those who expect to switch supplier for their TV service over 3 months from now

		TV PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	МО	BILE	CONTRA		;	SERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	25	-	1	-	1	-	-	-	1	6	15	-	-	25	21	21	21
Effective Weighted Sample	15	-	1	-	1	-	-	-	1	5	9	-	-	15	14	13	13
Total	12	-	*	-	1	-	-	-	1	2	9	-	-	12	10	11	11
Just haven't had time/ haven't got around to it yet	5 38%	- -%	* 100%	- -%	- -%	- -%	- -%	- -%	- -%	1 30%	3 38%	- -%	- -%	5 38%	3 27%	4 6 37%	4 % 37%
Haven't found out what's available from other suppliers	3 27%	- -%	- -%	- -%	1 100%	- -%	- -%	- -%	1 100%	* 19%	3 33%	- -%	- -%	3 27%	3 35%	3 6 30%	3 % 30%
Will see if my current provider offers me a better deal to stay with them	3 21%	- -%	* 100%	- -%	- -%	- -%	- -%	- -%	- -%	1 33%	1 6 17%	- -%	- -%	3 21%	3 27%	2 6 20%	2 % 20%
Concerned about having no service while switching to another supplier	2 13%	- -%	* 100%	- -%	- -%	- -%	- -%	- -%	- -%	* 17%	1 % 7%	- -%	- -%	2 13%	1 14%	1 6 9%	1 6 9%
Need to wait until the end of my contract/ until I can switch without paying a penalty	1 11%	- -%	* 100%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 8%	- -%	- -%	1 11%	1 11%	1 % 7%	1 6 7%
Not sure what steps I need to take to switch to another supplier	1 6%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 5 9%	- -%	- -%	1 6%	1 8%	1 % 7%	1 % 7%
Concerned about losing my phone number	* 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 4%	- -%	- -%	* 3%	* 4%	* 6 3%	* % 3%
Concerned about losing my email address/ having problems moving my email address	*	-	-	-	-	-	-	-	-	-	*	-	-	*	*	*	*
Other reasons	2% 1 11%	-	-% - -%	-% - -%	-% - -%	-% - -%	-% - -%	-% - -%	-% - -%	-% - -%	1	-% - -%	-	2% 1 11%	1	1	1
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p	1170	, ,,	70	70	70	70	70	70	70	7.	1070	70	70	1170	, 107	12/0	, 1270

## QC4B. Which one of these best describes the process you would need to go through to switch your TV service with monthly subscription to another supplier, as far as you know?

Base: Those who have considered switching their TV service supplier and will not switch soon (including those with TV in a bundle of services)

		ACT	IONS TA	KEN	:	SWITCI	HED & CO	VERED		SER\	ICES S'	WITCHED RED		CC	NSIDE	RED & C	OVERED		SERV	CES CO	NSIDERE RED	D &
		SWIT-	CONS		BUN-		BROAD	MOB.	FIXED LINE CALLS	ı	BROAD		IXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS		BROAD		IXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND				BAND			DLE		BAND			TV	BAND		
Significance Level: 95%		~a	b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	*m	*n	~0	~p	~q	r	*s	~t	*u
Unweighted total	124	19	124	-	1	-	6	11	1	-	7	11	2	65	63	10	15	13	124	67	14	70
Effective Weighted Sample	77	11	77	-	1	-	6	6	1	-	5	6	1	47	32	8	12	8	77	54	11	50
Total	86	13	86	-	1	-	2	9	*	-	4	9	2	50	39	8	9	7	86	49	9	54
I contact my new supplier to start the switch. My new supplier then arranges the switch for me.	25 29%	4 % 29%	25 5 29%	- -%	1 100%	- -%	1 % 29%	2 18%	- -%	- -%	2 56%	2 18%	1 80%	17 33%	10 25%	2 21%	2 17%	3 38%	25 29%	16 33%	2 18%	17 32%
I need to get a code from my old supplier to start the switch. I get the code and contact my new supplier to give it to them. My new supplier then arranges the switch for me	9 109	1 % 6%	9 5 10%	-	- -%	- -%	- % -%	1 9%	- -%	- -%	- -%	1 9%	- -%	6 12%	3 7%	1 11%	3 28%	1 10%	9 10%	7 14%	3 29%	7 12%
I have to arrange when the old service stops and the new service starts. I contact my old supplier to tell them I want to cancel.I contact my new supplier to tell them I want to start using them for the service	22 25%	3 % 23%	22 5 25%	- -%	- -%	- -%	1 % 30%	2 22%	* 100%	- -%	1 19%	2 22%	* 20%	12 25%	11 28%	1 15%	2 25%	* 7%	22 25%	12 25%	3 31%	12 23%
Don't know	29 34%	5 % 42%	29 34%	-%	- -%	- -9	1 6 41%	4 52%	- -%	- -%	1 25%	4 52%	- -%	14 28%	15 39%	4 50%	2 22%	3 40%	29 34%	13 27%	2 23%	17 32%
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u																						

## QC4B. Which one of these best describes the process you would need to go through to switch your TV service with monthly subscription to another supplier, as far as you know?

Base: Those who have considered switching their TV service supplier and will not switch soon (including those with TV in a bundle of services)

		PROCES S	ВВ	PROCESS	6	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	*j	~k	~	m	n	0	р
Unweighted total	124	-	4	1	1	5	3	-	1	52	65	5	2	124	109	117	115
Effective Weighted Sample	77	-	4	1	1	2	3	-	1	32	43	2	2	77	81	74	78
Total	86	-	2	*	1	4	3	-	1	41	44	4	2	86	66	85	80
I contact my new supplier to start the switch. My new supplier then arranges the switch for me.	25 29%	- -%	* 20%	* 100%	1 100%	1 19%	- -%	- -%	1 100%	13 32%	12 27%	1 19%	- -%	25 29%	22	25 5 29%	24 5 30%
I need to get a code from my old supplier to start the switch. I get the code and contact my new supplier to give it to them. My new supplier then arranges the switch for me	9 10%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 8%	5 12%	- -%	- -%	9 10%	9 13%	9 5 10%	9 5 11%
I have to arrange when the old service stops and the new service starts. I contact my old supplier to tell them I want to cancel.I contact my new supplier to tell them I want to start using them for the service	22 25%	- -%	1 43%	- -%	- -%	* 9%	1 53%	- -%	- -%	11 27%	10 22%	* 9%	* 23%	22 25%	16 25%	21 5 25%	17 5 22%
Don't know	29 34%	- -%	1 38%	- -%	- -%	3 72%	1 47%	- -%	- -%	14 33%	16 35%	3 72%	1 77%	29 34%	18 27%	29 34%	29 36%

# QC4B. Which one of these best describes the process you would need to go through to switch your TV service with monthly subscription to another supplier, as far as you know? by CONSIDERED SWITCHING TV - BEHAVIOUR

Base: Those who have considered switching their TV service supplier and will not switch soon (including those with TV in a bundle of services)

		ANY CONTACT CO	NO	WILL SWITCH NEXT 3 MONTHS
Significance Level: 95%	Total	*a	~b	~c
Unweighted total	124	50	13	-
Effective Weighted Sample	77	24	8	-
Total	86	28	11	-
I contact my new supplier to start the switch. My new supplier then arranges the switch for me.	25 29%	8 28%	2 16%	- -%
I need to get a code from my old supplier to start the switch. I get the code and contact my new supplier to give it to them. My new supplier then arranges the switch for me	9 10%	3 9%	- -%	- -%
I have to arrange when the old service stops and the new service starts. I contact my old supplier to tell them I want to cancel. I contact my new supplier to tell them I want to start using them for the service	22 25%	10 34%	1 10%	- -%
Don't know	29	8	8	-
Columns Tested: None	34%	27%	72%	-%

QC5B. Why did you decide not to switch to a different provider for your TV service

Base: Those who have considered switching their TV service supplier and will not switch soon

		ACT	IONS TA	KEN	;	SWITCI	HED & CO	VERED		SER		SWITCHE ERED	D &	CC	ONSIDER	RED & (	COVERED	)	SER\	VICES COVE		ED &
	Total	SWIT- CHED	CONSI		BUN- DLE	TV	BROAD BAND	MOB.	FIXED LINE CALLS		BROAD	MOB.	FIXED LINE CALLS	BUN- DLE	TV I		MOB. PHONE	FIXED LINE CALLS	TV	BROAD BAND	MOB.	FIXED LINE CALLS
Significance Level: 95%	. • • • •	~a	*b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	*n	~0	~p	~q	*r	~s	~t	~u
Unweighted total	63	13	63	-	1	-	6	5	1	-	7	5	2	4	63	9	1	11	63	11	1	13
Effective Weighted Sample	32	9	32	-	1	-	6	4	1	-	5	4	1	3	32	7	1	7	32	9	1	8
Total	39	7	39	-	1	-	2	3	*	-	4	3	2	3	39	7	1	7	39	9	1	9
Base for %	29	2	29	-	-	-	1	1	-	-	1	1	-	3	29	6	1	7	29	8	1	9
Too busy/ not had time to look/ research	3 11%	- 6 -%	3 5 11%	- -%	- -%	- -%	- % -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	3 11%	* 4%	-%	- -%	3 11%	- 5 -%	- -%	-%
Current supplier cheaper/ most competitive/ no better/ cheaper deals available	3 10%	- % -%	3 5 10%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	%	- -%	1 38%	3 10%	1 20%	%	* 6%	3 10%	2 5 27%	- -%	1 16%
Still within contract period/ waiting for contract to end	2 7%	- 6 -%	2 5 7%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	-%	- -%	- -%	2 7%	1 22%	-%	1 11%	2 7%	1 5 16%	- -%	* 4%
Choice of new supplier - only one/ no others in our area	2 6%	- 6 -%	2 6%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 6%	* 7%	- -%	1 11%	2 6%	* 5 5%	- -%	1 8%
Haven't got around to it	2 6%	- %	2 6%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 6%	* 7%	-%	1 21%	2 6%	* 5 5%	- -%	1 16%
Poor customer service from new supplier (e.g. failed appointments)	1 5%	- % -%	1 5%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	%	- -%	1 43%	1 5%	- -%	- -%	- -%	1 5%	1 5 14%	- -%	1 14%
New supplier can't provide what I want - faster broadband/ TV channel choice/ bundle options	1 5%	- % -%	1 5 5%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	%	- -%	- -%	1 5%	* 6%	- -%	- -%	1 5%	* 5 4%	- -%	%
Still making a decision/ need time to assess options available	1 4%	- % -%	1 5 4%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	-%	- -%	- -%	1 4%	1 15%	_	- -%	1 4%	1 5 11%	- -%	-%
Personal circumstances - just had baby/ ill health	1 4%	1 63%	1 4%	- -%	- -%	- -%	- % -%	1 100%	- -%	- -%	- -%	1 100%	- -%	- -%	1 4%	- -%	-%	- -%	1 4%	- 5 -%	- -%	-%
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u																						

## QC5B. Why did you decide not to switch to a different provider for your TV service

Base: Those who have considered switching their TV service supplier and will not switch soon

		AC	TIONS TA	KEN	;	SWITCI	HED & CO	OVERED		SERV	ICES S	WITCHEI RED	D &	cc	NSIDEF	RED & C	OVERE	)	SERV	ICES CO COVE		ED &
	Total	SWIT- CHED	CONSI DERED	NEIT- HER	BUN- DLE	TV	BROAD BAND		FIXED LINE CALLS		BROAD BAND		IXED LINE CALLS	BUN- DLE	TV E			FIXED LINE CALLS		BROAD BAND		FIXED LINE CALLS
Significance Level: 95%		~a	*b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	*n	~0	~p	~q	*r	~s	~t	~u
Unweighted total	63	13	63	-	1	-	6	5	1	-	7	5	2	4	63	9	1	11	63	11	1	13
Effective Weighted Sample	32	9	32	-	1	-	6	4	1	-	5	4	1	3	32	7	1	7	32	9	1	8
Total	39	7	39	-	1	-	2	3	*	-	4	3	2	3	39	7	1	7	39	9	1	9
Current supplier offered a better/ improved/ enhanced deal/ package	1 3%	- % -%	1 6 3%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 3%	- -%	- -%	* 6%	1 3%	- -%	- -%	* 5%
Process seems daunting/ messy/ complicated	1 2%	- % -%	1 6 2%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 2%	- -%	- -%	- -%	1 2%	- -%	- -%	- -%
Current supplier is reliable/ trustworthy/ other suppliers not as reliable	1 2%	- 6 -9	1 6 2%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	* 11%	1 2%	- -%	- -%	- -%	1 2%	* 4%	- -%	* 3%
Don't know process would need to go through	1 2%	- % -%	1 % 2%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 2%	- -%	1 100%	- -%	1 2%	- -%	1 100%	- -%
Happy/ satisfied with current supplier	* 19	- 6 -9	* 6 1%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	* 6%	* 1%	-%	- -%	* 5%
Lazy/ can't be bothered to switch	* 1%	- % -%	* 6 1%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	- -%	* 1%	-%	- -%	- -%
Hassle - too much trouble for the saving/ return involved	* 19	- 6 -9	* 6 1%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	* 6%	* 1%	-%	- -%	* 5%
Concerned about losing email address/ did not want to give up email address	* 1%	- 6 -9	* 6 1%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	* 6%	* 1%	- -%	- -%	* 4%
Waiting to see what offers/ deals become available/ if current supplier will offer a deal	* 19	- % -%	* 6 1%	- _0/ <sub>2</sub>	- _0/ <sub>2</sub>	- _0,	%	- _0/ <sub>2</sub>	- -%	- -%	- -%	- _%	- _0/,	- -%	* 1%	- _0%	- _0/ <sub>2</sub>	* 5%	* 1%	%	- -%	* 4%
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u	17	· -/	0 1/0	- 70	- 70	- /	- 70	- 70	- 70	- 70	- 70	- 70	- 70	- 70	1 /0	- 70	- 70	J /0	1 /0	- 70	- 70	7/0

QC5B. Why did you decide not to switch to a different provider for your TV service

Base : Those who have considered switching their TV service supplier and will not switch soon

		AC1	TIONS TA	KEN	;	SWITCI	HED & CO	VERED		SER	VICES S' COVE		D &	C	ONSIDE	RED & C	OVEREI	)	SERV	ICES COI		ED &
	Total	SWIT-	CONSI	NEIT- HER	BUN- DLE	TV	BROAD BAND		FIXED LINE CALLS		BROAD BAND		FIXED LINE CALLS	BUN- DLE		BROAD BAND	MOB.	FIXED LINE CALLS		BROAD I		FIXED LINE CALLS
Significance Level: 95%	Total	C⊓ED ~a	*b	Π <b>ΕΚ</b> ~C	~d	~e	DAND ∼f	~g	~h	ıv ~i	DANU ∼j	~k	~	~m	*n	~0	~p	~q	*r	~S	~t	~u
Unweighted total	63	13	63	-	1	-	6	5	1	-	7	5	2	4	63	9	1	11	63	11	1	13
Effective Weighted Sample	32	9	32	-	1	-	6	4	1	-	5	4	1	3	32	7	1	7	32	9	1	8
Total	39	7	39	-	1	-	2	3	*	_	4	3	2	3	39	7	1	7	39	9	1	9
Want to keep my phone number/ would need to change phone number	* 1%	- % -%	* 6 1%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	* 5%	* 1%	%	- -%	* 4%
Current supplier offered a cheaper deal/ reduced price/ discounted price	* 19	- % -9	* 6 1%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	* 11%	* 1%	- -%	- -%	- -%	* 1%	* 4%	- -%	* 3%
Cost - unspecified	* 19	- 6 -9	* 6 1%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	- -%	* 1%	-	- -%	- -%
Still looking - haven't found a better deal yet	* 1%	- % -%	* 6 1%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	* 4%	- -%	- -%	* 1%	%	- -%	- -%
Current supplier offered a good deal/ price	* 1%	- % -%	* 6 1%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	- -%	* 1%	%	- -%	- -%
Other	8 28%	1 6 37%	8 6 28%	- -%	- -%	- -%	1 6 100%	- -%	- -%	- -%	1 100%	- -%	- -%	* 8%	8 28%	1 19%	- -%	2 28%	8 28%	1 14%	- -%	2 21%
ANY PROCESS MENTIONS	2 7%	- % -%	2 % 7%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 7%	- -%	1 100%	1 11%	2 7%	%	1 100%	1 8%
INERTIA	6 22%	1 63%	6 6 22%	- -%	- -%	- -%	- % -%	1 100%	- -%	- -%	- -%	1 100%	- -%	- -%	6 22%	1 11%	- -%	1 21%	6 22%	5%	- -%	1 16%
STILL LOOKING	2 6%	- 6 -9	2 6%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 6%	1 19%	- -%	* 5%	2 6%	1 11%	- -%	* 4%
CONTRACT ISSUES	2 7%	- % -%	2 % 7%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 7%	1 22%	- -%	1 11%	2 7%	1 16%	- -%	* 4%
RETENTION OFFER	1 4%	- % -%	1 6 4%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	* 11%	1 4%	- -%	- -%	* 6%	1 4%	* 4%	- -%	1 8%
SATISFACTION	2 9%	- 6 -9	2 6 9%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	1 54%	2 9%	- -%	- -%	* 6%	2 9%	1 18%	- -%	2 22%
Columns Tested: a b c - d e f a h - i i k l - m n o p a - r s t u																						

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

## QC5B. Why did you decide not to switch to a different provider for your TV service

Base : Those who have considered switching their TV service supplier and will not switch soon

	AC	TIONS TA	KEN	5	SWITCI	HED & CO	VERED		SER\	ICES SI		<b>.</b> &	cc	ONSIDEI	RED & CO	OVEREI	D	SERV	ICES COI		ED &
	SWIT-	CONSI DERED	NEIT-	BUN-				FIXED LINE CALLS				IXED LINE CALLS				MOB.	FIXED LINE CALLS				FIXED LINE CALLS
Total Significance Level: 95%	CHED ∼a	*h	HER ∼c	<b>DLE</b> ∼d	TV ∼e	BAND ~f	~a	~h	TV E ∼i	BAND ∼i	~k	~l	DLE ∼m	<b>TV</b> *n	BAND ~o	~p	~a	TV *r	BAND ~s	~t	~u
Unweighted total 63		63	-	1	-	6	9 5	1	-	7	5	2	4	63	9	1	11	63	11	1	13
Effective Weighted Sample 32	9	32	-	1	-	6	4	1	-	5	4	1	3	32	7	1	7	32	9	1	8
Total 39	7	39	-	1	-	2	3	*	-	4	3	2	3	39	7	1	7	39	9	1	9
AVAILABILITY 3	} - % -9	3 % 11%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 11%	1 13%	- -%	1 11%	3 11%	1 9%	- -%	1 8%
NO BENEFIT 3	!% -9	3 % 12%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	1 38%	3 12%	1 20%	- -%	1 12%	3 12%	2 27%	- -%	2 21%
Did not specify	5	10	-	1	-	2	1	*	-	3	1	2	-	10	1	-	-	10	1	-	-

QC5B. Why did you decide not to switch to a different provider for your TV service

Base : Those who have considered switching their TV service supplier and will not switch soon

	ı	TV PROCES S	ВЕ	PROCES	s	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		5	SERVICES	S AT HOME	E
Circificance Levels OFB/	Total	C&R	MAC ~b	C&R	NoT ~d	PAC	C&R ~f	C&R	NoT	PAYG ~i	CON- TRACT	PAC ~k	C&R	<b>TV</b> *m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	CO	~a	~0	~C	~u	~e	~	~g	~h	•	J		~		*n		*p
Unweighted total	63	-	4			2		-		22	35	2	-	63	53	57	55
Effective Weighted Sample	32	-	4	1	1	2	1	-	1	10	23	2	-	32	37	30	34
Total	39	-	2	*	1	1	1	-	1	17	20	1	-	39	27	37	33
Base for %	29	-	1	-	-	-	1	-	-	13	15	-	-	29	19	28	24
Too busy/ not had time to look/ research	3 11%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 21%	* 3%	- -%	- -%	3 11%	1 5%	3 6 11%	3 5 13%
Current supplier cheaper/ most competitive/ no better/ cheaper deals available	3 10%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 8%	2 12%	- -%	- -%	3 10%	3 15%	3 % 10%	3 5 12%
Still within contract period/ waiting for contract to end	2 7%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 14%	- -%	- -%	2 7%	2 11%	2 % 7%	2 8%
Choice of new supplier - only one/ no others in our area	2 6%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 5%	1 7%	- -%	- -%	2 6%	2 9%	2 6%	2 5 7%
Haven't got around to it	2 6%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 10%	* 3%	- -%	- -%	2 6%	* 2%	2 6%	2 5 7%
Poor customer service from new supplier (e.g. failed appointments)	1 5%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 2%	1 8%	- -%	- -%	1 5%	1 7%	1 % 5%	1 6%
New supplier can't provide what I want - faster broadband/ TV channel choice/ bundle options	1 5%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 6%	1 4%	- -%	- -%	1 5%	1 7%	1 % 5%	1 5 5%
Still making a decision/ need time to assess options available	1 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 7%	- -%	- -%	1 4%	1 6%	1 6 4%	1 5 5%
Personal circumstances - just had baby/ ill health	1 4%	- -%	- -%	- -%	- -%	- -%	1 100%	- -%	- -%	1 8%	- -%	- -%	- -%	1 4%	1 6%	1 % 4%	1 5 4%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

## QC5B. Why did you decide not to switch to a different provider for your TV service

Base: Those who have considered switching their TV service supplier and will not switch soon

		TV PROCES S	ВЕ	B PROCES	s	MP PRO	CESS	LL PRO	CESS	МО	BILE	CONTRA PROC			SERVICE	S AT HOME	
Circificance Levels 050	Total	C&R	MAC	C&R	NoT	PAC	C&R ~f	C&R	NoT	PAYG	CON- TRACT	PAC	C&R ~l	TV *	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	00	~a	~b	~c	~d	~e	~1	~g	~h	~i	J	~k	~	*m	*n	_	*p
Unweighted total	63	-	4	1	1	2	1	-	1	22	35	2	-	63	53	57	55
Effective Weighted Sample	32	-	4	1	1	2	1	-	1	10	23	2	-	32	37	30	34
Total	39	-	2	*	1	1	1	-	1	17	20	1	-	39	27	37	33
Current supplier offered a better/ improved/ enhanced deal/ package	1 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 5 5%	- -%	- -%	1 3%	1 6 4%	1 % 3%	1 % 3%
Process seems daunting/ messy/ complicated	1 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 5%	-%	- -%	- -%	1 2%	1 6 4%	1 6 2%	1 6 3%
Current supplier is reliable/ trustworthy/ other suppliers not as reliable	1 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 5 5%	- -%	- -%	1 2%	1 6 4%	1 % 2%	1 % 3%
Don't know process would need to go through	1 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 4%	- -%	- -%	1 2%	1 6 3%	1 6 2%	1 6 2%
Happy/ satisfied with current supplier	* 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 3%	- -%	- -%	* 1%	* 6 2%	* % 1%	* % 2%
Lazy/ can't be bothered to switch	* 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 5 3%	- -%	- -%	* 1%	* % 2%	* 6 1%	* % 2%
Hassle - too much trouble for the saving/ return involved	* 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 3%	- -%	- -%	* 1%	- 6 -%	* % 1%	* % 2%
Concerned about losing email address/ did not want to give up email address	*	_	-	-	-	-	-	-	-	-	*	-	-	*	*	*	*
	1%	-%	-%	-%	-%	-%	-%	-%	-%	-%	2%	-%	-%	1%	6 2%	6 1%	6 1%
Waiting to see what offers/ deals become available/ if current supplier will offer a deal	* 1%	- -%	- -%	- 0/.	- -%	- 0/	- -%	- -%	- -%	*	%	- -%	- -%	* 1%	* % 2%	* 6 1%	* 6 1%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p	1 /0	- 70	- 70	- 70	- 70	- /0	- /0	- 70	- /0	370	- /0	- /0	- 70	1 /0	, 2/	, 1/0	, 1/0

QC5B. Why did you decide not to switch to a different provider for your TV service

Base : Those who have considered switching their TV service supplier and will not switch soon

		TV PROCES S	ВВ	PROCES	s	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC	ACT MP CESS	;	SERVICES	S AT HOME	
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	*j	~k	~	*m	*n	*0	*p
Unweighted total	63	-	4	1	1	2	1	-	1	22	35	2	-	63	53	57	55
Effective Weighted Sample	32	-	4	1	1	2	1	-	1	10	23	2	-	32	37	30	34
Total	39	-	2	*	1	1	1	-	1	17	20	1	-	39	27	37	33
Want to keep my phone number/ would need to change phone number	*	-	-	-	-	-	-	-	-	*	-	-	-	*	*	*	*
	1%	-%	-%	-%	-%	-%	-%	-%	-%	3%	-%	-%	-%	1%	2%	6 1%	6 1%
Current supplier offered a cheaper deal/ reduced price/ discounted price	*	-	-	-	-	-	-	-	-	-	*	-	-	*	*	*	*
	1%	-%	-%	-%	-%	-%	-%	-%	-%	-%	2%	-%	-%	1%	2%	6 1%	6 1%
Cost - unspecified	*	-	-	-	-	-	-	-	-	-	-	-	-	*	*	-	*
	1%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	1%	1%	% -%	6 1%
Still looking - haven't found a better deal yet	*	-	-	-	-	-	-	-	-	-	*	-	-	*	*	*	*
	1%	-%	-%	-%	-%	-%	-%	-%	-%	-%	2%	-%	-%	1%	1%	6 1%	6 1%
Current supplier offered a good deal/ price	* 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	-%	- % -%	- % -%
Other	8	-	1	-	-	-	-	-	-	4	4	-	-	8	2	8	4
	28%	-%	100%	-%	-%	-%	-%	-%	-%	30%	24%	-%	-%	28%	5 11%	% 27%	6 16%
ANY PROCESS MENTIONS	2	-	-	-	-	-	-	-	-	1	1	-	-	2	2	2	2
	7%	-%	-%	-%	-%	-%	-%	-%	-%	8%	6%	-%	-%	7%	10%	% 7%	% 8%
INERTIA	6	-	-	-	-	-	1	-	-	5	1	-	-	6	3	6	6
	22%	-%	-%	-%	-%	-%	100%	-%	-%	39%	9%	-%	-%	22%	5 15%	% 23%	6 26%
STILL LOOKING	2 6%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 3%	1 9%	- -%	- -%	2 6%	2 9%		2 % 7%
CONTRACT ISSUES	2	-	-	-	-	-	-	-	-	-	2	-	-	2	2	2	2
	7%	-%	-%	-%	-%	-%	-%	-%	-%	-%	14%	-%	-%	7%	11%	% 7%	6 8%
RETENTION OFFER	1	-	-	-	-	-	-	-	-	-	1	-	-	1	1	1	1
	4%	-%	-%	-%	-%	-%	-%	-%	-%	-%	7%	-%	-%	4%	6%	% 4%	6 4%
SATISFACTION	2	-	-	-	-	-	-	-	-	*	2	-	-	2	2	2	2
	9%	-%	-%	-%	-%	-%	-%	-%	-%	2%	15%	-%	-%	9%	13%	% 9%	6 10%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

## QC5B. Why did you decide not to switch to a different provider for your TV service

Base: Those who have considered switching their TV service supplier and will not switch soon

		TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~q	NoT ~h	PAYG ~i	CON- TRACT *j	PAC ~k	C&R ~	TV *m	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE *p
Unweighted total	63	-	4	1	1	2	1	-	1	22	35	2	_	63	53	57	55
Effective Weighted Sample	32	-	4	1	1	2	1	-	1	10	23	2	-	32	37	30	34
Total	39	-	2	*	1	1	1	-	1	17	20	1	-	39	27	37	33
AVAILABILITY	3 11%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 11%	2 11%	- -%	- -%	3 11%	3 16%	3 6 11%	3 6 12%
NO BENEFIT	3 12%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 8%	2 15%	- -%	- -%	3 12%	3 16%	3 6 12%	3 6 14%
Did not specify	10	-	1	*	1	1	-	-	1	4	5	1	-	10	8	10	9

## QC6BA. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR TV SERVICE - Difficulty finding information about other suppliers you could use

Base: Those who have considered switching their TV service supplier and will not switch soon

		AC1	TIONS TAI	KEN	S	WITCH	IED & CO	VERED		SER	VICES S COVE	WITCHEI RED	. A C	CC	NSIDE	RED & C	OVERED		SERVI	CES CO	NSIDERE RED	ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS	ı	BROAD		FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	*b	HER ~c	<b>DLE</b> ∼d	TV ~e	BAND ~f	~g	~h	TV ∼i	BAND ~i	~k	~l	DLE ~m	<b>TV</b> *n	BAND ~o	~p	~a	TV E *r	BAND ~s	~t	~u
Unweighted total	63	13	63	-	1	-	6	9 5	1		, 7	5	2	4	63	9	1	11	63	11	1	13
Effective Weighted Sample	32	9	32	_	1	_	6	4	1	_	5	4	1	3	32	7	1	7	32	9	1	8
Total	39	7	39	_	1	_	2	3	*	_	4	3	2	3	39	7	1	7	39	9	1	9
1 - Not at all important	13 33%	2 6 28%	13	- -%	- -%	- -%	-	2 73%	- -%	- -%	- -%	2 73%	- -%	1 49%	13 33%	4 51%	- -%	2 27%	13 33%	5 53%	- -%	3 36%
2	4	*	4	-	-	-	*	-	-	-	*	-	-	1	4	*	-	1	4	2	-	2
	11%	% 5%	6 11%	-%	-%	-%	16%	-%	-%	-%	10%	-%	-%	43%	11%	5%	-%	17%	11%	16%	-%	26%
TOTAL NOT IMPORTANT	17	2	17	-	-	-	*	2	-	-	*	2	-	2	17	4	-	3	17	6	-	5
	44%	% 33%	6 44%	-%	-%	-%	16%	73%	-%	-%	10%	73%	-%	92%	44%	56%	-%	44%	44%	69%	-%	62%
3 - Neither	4	1	4	-	-	-	1	-	-	-	1	-	-	*	4	2	-	*	4	2	-	*
	12%	6 10%	6 12%	-%	-%	-%	30%	-%	-%	-%	18%	-%	-%	8%	12%	24%	-%	5%	12%	18%	-%	4%
4	6	1	6	-	-	-	1	*	-	-	1	*	-	-	6	*	1	1	6	-	1	*
	169	6 20%	6 16%	-%	-%	-%	40%	14%	-%	-%	25%	14%	-%	-%	16%	3%	100%	11%	16%	-%	100%	4%
5 - Very important	8	2	8	-	1	-	-	*	*	-	1	*	2	-	8	1	-	1	8	1	-	1
	21%	6 32%	6 21%	-%	100%	-%	-%	13%	100%	-%	38%	13%	100%	-%	21%	17%	-%	12%	21%	13%	-%	9%
TOTAL IMPORTANT	14	3	14	-	1	-	1	1	*	-	2	1	2	-	14	1	1	1	14	1	1	1
	37%	6 52%	6 37%	-%	100%	-%	40%	27%	100%	-%	63%	27%	100%	-%	37%	21%	100%	23%	37%	13%	100%	13%
Don't know	3	*	3	-	-	-	*	-	-	-	*	-	-	-	3	-	-	2	3	-	-	2
	79	6 5%	6 7%	-%	-%	-%	14%	-%	-%	-%	9%	-%	-%	-%	7%	-%	-%	28%	7%	-%	-%	21%

## QC6BA. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR TV SERVICE - Difficulty finding information about other suppliers you could use

Base: Those who have considered switching their TV service supplier and will not switch soon

	F	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	МОВ	ILE	CONTRA PROC		;	SERVICES	S AT HOME	Ē
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	<b>*</b> j	~k	~	*m	*n	*0	*p
Unweighted total	63	-	4	1	1	2	1	-	1	22	35	2	-	63	53	57	55
Effective Weighted Sample	32	-	4	1	1	2	1	-	1	10	23	2	-	32	37	30	34
Total	39	-	2	*	1	1	1	-	1	17	20	1	-	39	27	37	33
1 - Not at all important	13	-	-	-	-	*	1	-	-	8	5	*	-	13	8	13	9
	33%	-%	-%	-%	-%	50%	100%	-%	-%	47%	23%	50%	-%	33%	29%	34%	27%
2	4	-	*	-	-	-	-	-	-	1	3	-	-	4	3	4	4
	11%	-%	22%	-%	-%	-%	-%	-%	-%	4%	16%	-%	-%	11%	13%	10%	12%
TOTAL NOT IMPORTANT	17	-	*	-	-	*	1	-	-	9	8	*	-	17	11	17	13
	44%	-%	22%	-%	-%	50%	100%	-%	-%	51%	39%	50%	-%	44%	42%	44%	39%
3 - Neither	4	-	*	*	-	-	-	-	-	1	3	-	-	4	4	4	4
	12%	-%	20%	100%	-%	-%	-%	-%	-%	6%	14%	-%	-%	12%	16%	11%	12%
4	6	-	1	-	-	*	-	-	-	3	3	*	-	6	4	6	6
	16%	-%	57%	-%	-%	50%	-%	-%	-%	16%	17%	50%	-%	16%	15%	17%	19%
5 - Very important	8	-	-	-	1	-	-	-	1	4	4	-	-	8	6	8	8
	21%	-%	-%	-%	100%	-%	-%	-%	100%	23%	20%	-%	-%	21%	23%	21%	23%
TOTAL IMPORTANT	14	-	1	-	1	*	-	-	1	7	7	*	-	14	10	14	14
	37%	-%	57%	-%	100%	50%	-%	-%	100%	39%	37%	50%	-%	37%	38%	38%	42%
Don't know	3	-	-	-	-	-	-	-	-	1	2	-	-	3	1	3	3
	7%	-%	-%	-%	-%	-%	-%	-%	-%	3%	10%	-%	-%	7%	4%	7%	8%

## QC6BB. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR TV SERVICE - Difficulty knowing what steps you needed to take to switch from one supplier to another

Base: Those who have considered switching their TV service supplier and will not switch soon

		ACT	TIONS TAI	KEN	s	WITCH	HED & CO	VERED		SER	VICES S COVE	WITCHEE RED	) &	cc	NSIDE	RED & C	OVERED	)	SERVI	CES CO COVE	NSIDERI RED	ED &
		SWIT-	CONSI		BUN-				FIXED LINE CALLS				IXED LINE CALLS	BUN-				IXED LINE CALLS	I	BROAD		FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	*b	HER ∼c	<b>DLE</b> ∼d	TV ∼e	BAND ~f	~g	~h	TV ∼i	BAND ~i	~k	~l	DLE ~m	<b>TV</b> !	BAND ∼o	~p	~q	TV I	BAND ~s	~t	~u
Unweighted total	63	13	63	-	1	-	6	9 5	1		, 7	5	2	4	63	9	1	ч 11	63	11	1	13
Effective Weighted Sample	32	9	32	_	1	_	6	4	1	_	5	4	1	3	32	7	1	7	32	9	1	8
Total	39	7	39	_	1	_	2	3	*	_	4	3	2	3	39	7	1	7	39	9	1	9
1 - Not at all important	15 40%	3 % 49%	15	- -%	1 100%	- -%	- - %	2 73%	- -%	- -%	1 38%	2 73%	1 80%	1 49%	15 40%	4 57%	- -%	2 27%	15 40%	5 57%	- -%	3 31%
2	3 79	- % -%	3 % 7%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%	1 43%	3 7%	* 5%	- -%	1 11%	3 7%	2 16%	- -%	2 22%
TOTAL NOT IMPORTANT	18 479	3 % 49%	18 47%	- -%	1 100%	- -%	%	2 73%	- -%	- -%	1 38%	2 73%	1 80%	2 92%	18 47%	4 62%	- -%	2 37%	18 47%	7 73%	- -%	5 53%
3 - Neither	4 109	1 % 10%	4 6 10%	- -%	- -%	- -%	1 30%	- -%	- -%	- -%	1 18%	- -%	- -%	- -%	4 10%	1 18%	- -%	* 6%	4 10%	1 14%	- -%	* 5%
4	8 22%	1 % 16%	8 6 22%	- -%	- -%	- -%	* 15%	* 13%	* 100%	- -%	* 9%	* 13%	* 20%	* 8%	8 22%	1 17%	1 100%	1 11%	8 22%	1 13%	1 100%	1 8%
5 - Very important	6 149	1 % 20%	6 6 14%	- -%	- -%	- -%	1 41%	* 14%	- -%	- -%	1 25%	* 14%	- -%	- -%	6 14%	* 3%	- -%	1 17%	6 14%	- -%	- -%	1 13%
TOTAL IMPORTANT	14 36%	2 % 35%	14 6 36%	- -%	- -%	- -%	1 56%	1 27%	* 100%	- -%	1 35%	1 27%	* 20%	* 8%	14 36%	1 21%	1 100%	2 28%	14 36%	1 13%	1 100%	2 21%
Don't know	3 79	* % 5%	3 6 7%	- -%	- -%	- -%	* 5 14%	- -%	- -%	- -%	* 9%	- -%	- -%	- -%	3 7%	- -%	- -%	2 28%	3 7%	- -%	- -%	2 21%

## QC6BB. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR TV SERVICE - Difficulty knowing what steps you needed to take to switch from one supplier to another

Base: Those who have considered switching their TV service supplier and will not switch soon

	Р	TV ROCES S	ВВ	PROCESS	<b>S</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		!	SERVICES	S AT HOME	Ē
	— Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	rotai	~a	~b	~C	~d	~e	~f	~g	~h	~i	*j	~k	~	*m	*n	*0	*p
Unweighted total	63	-	4	1	1	2	1	-	1	22	35	2	-	63	53	57	55
Effective Weighted Sample	32	-	4	1	1	2	1	-	1	10	23	2	-	32	37	30	34
Total	39	-	2	*	1	1	1	-	1	17	20	1	-	39	27	37	33
1 - Not at all important	15	-	-	-	1	*	1	-	1	9	7	*	-	15	10	15	11
	40%	-%	-%	-%	100%	50%	100%	-%	100%	49%	33%	50%	-%	40%	38%	41%	34%
2	3	-	-	-	-	-	-	-	-	*	2	-	-	3	2	2	2
	7%	-%	-%	-%	-%	-%	-%	-%	-%	2%	10%	-%	-%	7%	9%	6%	7%
TOTAL NOT IMPORTANT	18	-	-	-	1	*	1	-	1	9	9	*	-	18	13	18	14
	47%	-%	-%	-%	100%	50%	100%	-%	100%	51%	43%	50%	-%	47%	47%	47%	42%
3 - Neither	4	-	1	-	-	-	-	-	-	1	3	-	-	4	4	4	4
	10%	-%	42%	-%	-%	-%	-%	-%	-%	5%	15%	-%	-%	10%	5 15%	5 10%	12%
4	8	-	-	*	-	-	-	-	-	4	4	-	-	8	6	8	8
	22%	-%	-%	100%	-%	-%	-%	-%	-%	23%	22%	-%	-%	22%	22%	23%	25%
5 - Very important	6	-	1	-	-	*	-	-	-	3	2	*	-	6	3	5	5
	14%	-%	58%	-%	-%	50%	-%	-%	-%	18%	10%	50%	-%	14%	13%	13%	15%
TOTAL IMPORTANT	14	-	1	*	-	*	-	-	-	7	6	*	-	14	9	13	13
	36%	-%	58%	100%	-%	50%	-%	-%	-%	41%	32%	50%	-%	36%	35%	36%	40%
Don't know	3 7%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 2%	2 10%	- -%	- -%	3 7%	1 3%	2 6%	2 7%

## QC6BC. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR TV SERVICE - Not knowing whether you needed to pay a cancellation or early termination charge to your existing supplier

Base: Those who have considered switching their TV service supplier and will not switch soon

		ACT	IONS TAP	KEN	s	WITCH	HED & CO	VERED		SER	VICES S COVE	WITCHEI RED	<b>.</b> & C	cc	NSIDEF	RED & C	OVERED	)	SERVI	CES CO COVE		ED &
		SWIT-	CONSI		BUN-				FIXED LINE CALLS				IXED LINE CALLS	BUN-				IXED LINE CALLS	I	BROAD	MOB.	FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	*b	HER ∼c	<b>DLE</b> ∼d	TV ∼e	BAND ~f	~g	~h	TV ~i	BAND ~i	~k	~l	DLE ∼m	<b>TV</b> I *n	BAND ~o	~p	~q	TV I	BAND ~s	~t	~u
Unweighted total	63	13	63	-	1	-	6	9 5	1		J 7	5	2	4	63	9	1	ч 11	63	11	1	13
Effective Weighted Sample	32	9	32		1		6	4	1		5	4	1	3	32	7	1	7	32	9	1	8
Total	39	7	39	_	1	_	2	3	*		4	3	2	3	39	7	1	7	39	9	1	9
1 - Not at all important	13 34%	1 6 12%	13	- -%	- -%	- -%	-	1 31%	- -%	- -%	- -%	1	- -%	2 92%	13 34%	3 39%	- -%	2 27%	13 34%	5 56%	- -%	4 45%
2	1 49	1 % 16%	1 4%	- -%	- -%	- -%	- %	1 42%	- -%	- -%	- -%	1 42%	- -%	- -%	1 4%	- -%	- -%	* 6%	1 4%	- -%	- -%	* 5%
TOTAL NOT IMPORTANT	15 37%	2 % 28%	15 37%	- -%	- -%	- -%	-%	2 73%	- -%	- -%	- -%	2 73%	- -%	2 92%	15 37%	3 39%	- -%	2 33%	15 37%	5 56%	- -%	4 49%
3 - Neither	5 13%	* % 5%	5 3 13%	- -%	- -%	- -%	* 5 16%	- -%	- -%	- -%	* 10%	- -%	- -%	- -%	5 13%	1 10%	- -%	3 39%	5 13%	1 8%	- -%	3 29%
4	6 15%	2 % 25%	6 5 15%	- -%	- -%	- -%	1 42%	* 13%	* 100%	- -%	1 26%	* 13%	* 20%	- -%	6 15%	1 12%	1 100%	* 5%	6 15%	1 9%	1 100%	* 4%
5 - Very important	11 28%	2 % 37%	11 28%	- -%	1 100%	- -%	1 5 28%	* 14%	- -%	- -%	2 56%	* 14%	1 80%	* 8%	11 28%	3 39%	- -%	1 23%	11 28%	3 27%	- -%	1 17%
TOTAL IMPORTANT	17 43%	4 62%	17 43%	- -%	1 100%	- -%	2 5 70%	1 27%	* 100%	- -%	3 81%	1 27%	2 100%	* 8%	17 43%	4 51%	1 100%	2 28%	17 43%	3 36%	1 100%	2 21%
Don't know	3 79	* % 5%	3 5 7%	- -%	- -%	- -%	* 5 14%	- -%	- -%	- -%	* 9%	- -%	- -%	- -%	3 7%	- -%	- -%	- -%	3 7%	- -%	- -%	- -%

## QC6BC. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR TV SERVICE - Not knowing whether you needed to pay a cancellation or early termination charge to your existing supplier

Base: Those who have considered switching their TV service supplier and will not switch soon

	PF	TV ROCES S	ВВ	PROCESS	i	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	<b>≣</b>
0: '5	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~1	"J	~k	~	*m	*n	*0	*p
Unweighted total	63	-	4	1	1	2	1	-	1	22	35	2	-	63	53	57	55
Effective Weighted Sample	32	-	4	1	1	2	1	-	1	10	23	2	-	32	37	30	34
Total	39	-	2	*	1	1	1	-	1	17	20	1	-	39	27	37	33
1 - Not at all important	13	-	-	-	-	*	-	-	-	8	5	*	-	13	8	13	9
	34%	-%	-%	-%	-%	50%	-%	-%	-%	45%	26%	50%	-%	34%	29%	34%	27%
2	1	-	-	-	-	-	1	-	-	1	*	-	-	1	1	1	1
	4%	-%	-%	-%	-%	-%	100%	-%	-%	6%	2%	-%	-%	4%	6%	4%	4%
TOTAL NOT IMPORTANT	15	-	-	-	-	*	1	-	-	9	6	*	-	15	9	14	11
	37%	-%	-%	-%	-%	50%	100%	-%	-%	51%	28%	50%	-%	37%	35%	38%	32%
3 - Neither	5	-	*	-	-	-	-	-	-	1	3	-	-	5	3	5	5
	13%	-%	22%	-%	-%	-%	-%	-%	-%	7%	17%	-%	-%	13%	11%	13%	14%
4	6	-	1	*	-	-	-	-	-	1	5	-	-	6	6	6	6
	15%	-%	38%	100%	-%	-%	-%	-%	-%	4%	26%	-%	-%	15%	22%	16%	17%
5 - Very important	11	-	1	-	1	*	-	-	1	4	6	*	-	11	8	10	10
	28%	-%	40%	-%	100%	50%	-%	-%	100%	24%	28%	50%	-%	28%	30%	26%	30%
TOTAL IMPORTANT	17	-	1	*	1	*	-	-	1	5	11	*	-	17	14	16	16
	43%	-%	78%	100%	100%	50%	-%	-%	100%	28%	54%	50%	-%	43%	52%	42%	47%
Don't know	3	-	-	-	-	-	-	-	-	2	*	-	-	3	1	3	2
	7%	-%	-%	-%	-%	-%	-%	-%	-%	14%	1%	-%	-%	7%	2%	7%	7%

## QC6BD. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR TV SERVICE - Having to tell your supplier that you want to cancel their service

Base: Those who have considered switching their TV service supplier and will not switch soon

		ACT	TIONS TAP	KEN	s	WITCH	IED & CO	VERED		SER	VICES SI		D &	CC	NSIDE	RED & C	OVERED	)	SERVI	CES CO	NSIDERE RED	ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS	l	BROAD		FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	*b	HER ∼c	DLE ~d	TV ∼e	BAND	~0	~h	TV ~i	BAND	~k	اہم	DLE ~m	<b>TV</b> *n	BAND ~0	~n	~0	TV I *r	BAND	a.t	~u
	62				u		1	~g	4	1	7		1	4			~p	~q	•	~S	4	
Unweighted total	63	13	63	-	!	-	6	5		-	1	5	2	4	63	9		11	63	11		13
Effective Weighted Sample	32	9	32	-	1	-	6	4	1	-	5	4	1	3	32	7	1	7	32	9	1	8
Total	39	7	39	-	1	-	2	3	*	-	4	3	2	3	39	7	1	7	39	9	1	9
1 - Not at all important	18	1	18	-	-	-	*	*	-	-	*	*	-	2	18	4	-	4	18	7	-	6
	45%	% 11%	45%	-%	-%	-%	14%	16%	-%	-%	9%	16%	-%	92%	45%	57%	-%	65%	45%	70%	-%	74%
2	7	1	7	-	-	-	*	1	-	-	*	1	-	-	7	1	1	*	7	1	1	*
	189	% 22%	6 18%	-%	-%	-%	16%	42%	-%	-%	10%	42%	-%	-%	18%	18%	100%	6%	18%	14%	100%	5%
TOTAL NOT IMPORTANT	25	2	25	-	-	-	1	1	-	-	1	1	-	2	25	5	1	5	25	8	1	7
	63%	% 33%	6 63%	-%	-%	-%	30%	58%	-%	-%	18%	58%	-%	92%	63%	75%	100%	71%	63%	83%	100%	78%
3 - Neither	2	*	2	-	-	-	*	-	-	-	*	-	-	-	2	*	-	*	2	*	-	*
	69	% 5%	6%	-%	-%	-%	14%	-%	-%	-%	9%	-%	-%	-%	6%	5%	-%	6%	6%	4%	-%	5%
4	5	1	5	-	-	-	1	*	-	-	1	*	-	*	5	1	-	1	5	1	-	1
	13%	% 20%	6 13%	-%	-%	-%	42%	14%	-%	-%	26%	14%	-%	8%	13%	21%	-%	11%	13%	13%	-%	8%
5 - Very important	6	2	6	-	1	-	-	1	*	-	1	1	2	-	6	-	-	1	6	-	-	1
	169	% 37%	6 16%	-%	100%	-%	-%	27%	100%	-%	38%	27%	100%	-%	16%	-%	-%	12%	16%	-%	-%	9%
TOTAL IMPORTANT	12	4	12	-	1	-	1	1	*	-	2	1	2	*	12	1	-	1	12	1	-	1
	30%	% 57%	30%	-%	100%	-%	42%	42%	100%	-%	64%	42%	100%	8%	30%	21%	-%	22%	30%	13%	-%	17%
Don't know	1	*	1	-	-	-	*	-	-	-	*	-	-	-	1	-	-	-	1	-	-	-
	19	% 5%	6 1%	-%	-%	-%	14%	-%	-%	-%	9%	-%	-%	-%	1%	-%	-%	-%	1%	-%	-%	-%

## QC6BD. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR TV SERVICE - Having to tell your supplier that you want to cancel their service

Base: Those who have considered switching their TV service supplier and will not switch soon

	P	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	МОВ	ILE	CONTRA		;	SERVICES	AT HOME	Ē
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	*j	~k	~	*m	*n	*0	*p
Unweighted total	63	-	4	1	1	2	1	-	1	22	35	2	-	63	53	57	55
Effective Weighted Sample	32	-	4	1	1	2	1	-	1	10	23	2	-	32	37	30	34
Total	39	-	2	*	1	1	1	-	1	17	20	1	-	39	27	37	33
1 - Not at all important	18	-	*	-	-	-	-	-	-	9	8	-	-	18	11	17	14
	45%	-%	20%	-%	-%	-%	-%	-%	-%	52%	42%	-%	-%	45%	40%	46%	42%
2	7	-	*	-	-	-	1	-	-	4	3	-	-	7	5	7	7
	18%	-%	22%	-%	-%	-%	100%	-%	-%	23%	14%	-%	-%	18%	17%	18%	20%
TOTAL NOT IMPORTANT	25	-	1	-	-	-	1	-	-	13	11	-	-	25	15	24	21
	63%	-%	42%	-%	-%	-%	100%	-%	-%	75%	55%	-%	-%	63%	57%	64%	62%
3 - Neither	2	-	*	-	-	-	-	-	-	1	1	-	-	2	1	1	1
	6%	-%	20%	-%	-%	-%	-%	-%	-%	5%	3%	-%	-%	6%	5%	4%	4%
4	5	-	1	*	-	*	-	-	-	1	5	*	-	5	5	5	5
	13%	-%	38%	100%	-%	50%	-%	-%	-%	3%	23%	50%	-%	13%	20%	14%	16%
5 - Very important	6	-	-	-	1	*	-	-	1	3	4	*	-	6	4	6	6
	16%	-%	-%	-%	100%	50%	-%	-%	100%	15%	18%	50%	-%	16%	16%	17%	18%
TOTAL IMPORTANT	12	-	1	*	1	1	-	-	1	3	8	1	-	12	9	11	11
	30%	-%	38%	100%	100%	100%	-%	-%	100%	19%	40%	100%	-%	30%	36%	30%	33%
Don't know	1	-	-	-	-	-	-	-	-	*	*	-	-	1	1	1	*
	1%	-%	-%	-%	-%	-%	-%	-%	-%	2%	1%	-%	-%	1%	2%	2%	1%

## QC6BE. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR TV SERVICE - Having to contact more than one supplier to organise the switch

Base: Those who have considered switching their TV service supplier and will not switch soon

		AC1	TIONS TAP	KEN	S	WITCH	HED & CO	VERED		SER	ICES S	WITCHEI RED	<b>.</b> & C	CC	NSIDE	RED & C	OVERED	)	SERVI	CES CO COVE	NSIDERI RED	ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		IXED LINE CALLS	I	BROAD		IXED LINE CALLS	BUN-		BROAD		LINE CALLS	I	BROAD		FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	*b	HER ~c	DLE ~d	TV ∼e	BAND ~f	~g	~h	TV I ∼i	BAND ~i	~k	~l	DLE ~m	<b>TV</b> 1	BAND ~0	~n	~q	TV   *r	BAND ~s	~t	~u
Unweighted total	63	13	63	-	1	-	6	9 5	1		J 7	5	2	4	63	9	р 1	ч 11	63	11	1	13
Effective Weighted Sample	32	9	32	_	1	_	6	4	1	_	, 5	4	1	3	32	7	1	7	32	9	1	8
Total	39	7	39	_	1	_	2	3	*	_	4	3	2	3	39	7	1	7	39	9	1	9
1 - Not at all important	12 31%	1 6 17%	12	- -%	- -%	- -%	*	1 31%	- -%	- -%	* 9%	1 31%	- -%	1 49%	12 31%	, 4 51%	- -%	2 27%	12 31%	5 53%	- -%	3 31%
2	3 8%	1 % 16%	3 % 8%	- -%	- -%	- -%	- % -%	1 42%	- -%	- -%	- -%	1 42%	- -%	- -%	3 8%	* 6%	- -%	1 11%	3 8%	* 4%	- -%	1 9%
TOTAL NOT IMPORTANT	15 39%	2 % 33%	15 6 39%	- -%	- -%	- -%	* 6 14%	2 73%	- -%	- -%	* 9%	2 73%	- -%	1 49%	15 39%	4 57%	- -%	2 38%	15 39%	5 57%	- -%	3 40%
3 - Neither	2 5%	1 6 10%	2 % 5%	- -%	- -%	- -%	* % 16%	* 13%	- -%	- -%	* 10%	* 13%	- -%	- -%	2 5%	* 6%	- -%	- -%	2 5%	* 4%	- -%	- -%
4	10 26%	2 % 25%	10 6 26%	- -%	- -%	- -%	1 56%	- -%	* 100%	- -%	1 35%	- -%	* 20%	* 8%	10 26%	1 17%	1 100%	3 40%	10 26%	1 13%	1 100%	3 30%
5 - Very important	10 27%	2 % 27%	10 6 27%	- -%	1 100%	- -%	- % -%	* 14%	- -%	- -%	1 38%	* 14%	1 80%	1 43%	10 27%	1 20%	- -%	1 22%	10 27%	2 25%	- -%	3 30%
TOTAL IMPORTANT	20 53%	3 % 52%	20 53%	- -%	1 100%	- -%	1 6 56%	* 14%	* 100%	- -%	3 73%	* 14%	2 100%	1 51%	20 53%	3 38%	1 100%	4 62%	20 53%	4 39%	1 100%	5 60%
Don't know	1 3%	* % 5%	1 6 3%	- -%	- -%	- -%	* 6 14%	- -%	- -%	- -%	* 9%	- -%	- -%	- -%	1 3%	- -%	- -%	- -%	1 3%	- -%	- -%	- -%

## QC6BE. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR TV SERVICE - Having to contact more than one supplier to organise the switch

Base: Those who have considered switching their TV service supplier and will not switch soon

	PRO	TV OCES S	ВВ	PROCESS	<b>S</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		•	SERVICES	AT HOME	E
Circificance Levels 059/	Total (	C&R	MAC ~b	C&R	NoT	PAC	C&R	C&R	NoT ~h	PAYG	CON- TRACT	PAC	C&R	TV		MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	63	~a	~b	~C	~d 1	~e 2	~† 1	~g	~[] 1	~ı 22	J 35	~k 2	~	*m 63	*n 53	*o 57	*p 55
Unweighted total  Effective Weighted Sample	32	-	4	1	1	2	1	-	1	10	23	2	-	32	37	30	34
Total	39	-	2	*	1	1	1	-	1	17	20	1	-	39	27	37	33
1 - Not at all important	12	-	*	-	-	*	-	-	-	7	5	*	-	12	7	12	8
	31%	-%	20%	-%	-%	50%	-%	-%	-%	41%	24%	50%	-%	31%	26%	32%	6 25%
2	3	-	-	-	-	-	1	-	-	2	1	-	-	3	3	3	3
	8%	-%	-%	-%	-%	-%	100%	-%	-%	9%	7%	-%	-%	8%	12%	8%	9%
TOTAL NOT IMPORTANT	15	-	*	-	-	*	1	-	-	9	6	*	-	15	10	15	11
	39%	-%	20%	-%	-%	50%	100%	-%	-%	51%	31%	50%	-%	39%	37%	40%	6 34%
3 - Neither	2	-	*	-	-	-	-	-	-	1	1	-	-	2	2	2	2
	5%	-%	22%	-%	-%	-%	-%	-%	-%	4%	6%	-%	-%	5%	7%	5%	5%
4	10	-	1	*	-	-	-	-	-	3	6	-	-	10	5	10	10
	26%	-%	58%	100%	-%	-%	-%	-%	-%	18%	32%	-%	-%	26%	21%	25%	6 29%
5 - Very important	10	-	-	-	1	*	-	-	1	4	6	*	-	10	8	10	10
	27%	-%	-%	-%	100%	50%	-%	-%	100%	24%	30%	50%	-%	27%	31%	27%	6 31%
TOTAL IMPORTANT	20	-	1	*	1	*	-	-	1	7	12	*	-	20	14	20	20
	53%	-%	58%	100%	100%	50%	-%	-%	100%	42%	62%	50%	-%	53%	52%	53%	% 59%
Don't know	1	-	-	-	-	-	-	-	-	1	*	-	-	1	1	1	1
	3%	-%	-%	-%	-%	-%	-%	-%	-%	3%	1%	-%	-%	3%	4%	2%	6 2%

## QC6BF. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR TV SERVICE - Needing to change, return or pay for any equipment you have from your supplier

Base: Those who have considered switching their TV service supplier and will not switch soon

		ACT	IONS TAP	KEN	s	WITCH	HED & CO	VERED		SER	VICES S COVE	WITCHEI	D &	co	NSIDEF	RED & C	OVERED	)	SERVI	CES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-	1	BROAD		IXED LINE CALLS	1	BROAD	MOB.	FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	*b	HER ∼c	<b>DLE</b> ∼d	TV ∼e	BAND ~f	~g	~h	TV ~i	BAND ~i	~k	~	DLE ~m	<b>TV</b> I *n	BAND ~o	~p	~q	TV I	BAND ~s	~t	~u
Unweighted total	63	13	63	-	1	-	6	9 5	1		J 7	5	2	4	63	9	1	ч 11	63	11	1	13
Effective Weighted Sample	32	9	32	_	1	_	6	4	1	_	5	4	1	3	32	7	1	7	32	9	1	8
Total	39	7	39	_	1	_	2	3	*		4	3	2	3	39	7	1	7	39	9	1	9
1 - Not at all important	17 43%	2 6 28%	17	- -%	- -%	- -%	-	2 73%	- -%	- -%	- -%	2 73%	- -%	1 49%	17 43%	5 69%	- -%	2 38%	17 43%	6 67%	- -%	3 40%
2	2 5%	- % -%	2 5%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	1 51%	2 5%	- -%	- -%	* 6%	2 5%	1 12%	- -%	2 18%
TOTAL NOT IMPORTANT	19 48%	2 % 28%	19 48%	- -%	- -%	- -%	-%	2 73%	- -%	- -%	- -%	2 73%	- -%	3 100%	19 48%	5 69%	- -%	3 44%	19 48%	7 79%	- -%	5 58%
3 - Neither	3 7%	1 % 20%	3 7%	- -%	- -%	- -%	1 5 56%	- -%	- -%	- -%	1 35%	- -%	- -%	- -%	3 7%	- -%	- -%	- -%	3 7%	- -%	- -%	- -%
4	5 12%	1 % 21%	5 3 12%	- -%	1 100%	- -%	- 5 -%	- -%	- -%	- -%	1 38%	- -%	1 80%	- -%	5 12%	- -%	1 100%	1 11%	5 12%	- -%	1 100%	1 8%
5 - Very important	7 19%	1 % 21%	7 5 19%	- -%	- -%	- -%	1 30%	* 14%	* 100%	- -%	1 18%	* 14%	* 20%	- -%	7 19%	2 25%	- -%	1 17%	7 19%	2 17%	- -%	1 13%
TOTAL IMPORTANT	12 31%	3 % 43%	12 31%	- -%	1 100%	- -%	1 30%	* 14%	* 100%	- -%	2 56%	* 14%	2 100%	- -%	12 31%	2 25%	1 100%	2 28%	12 31%	2 17%	1 100%	2 21%
Don't know	6 149	1 % 10%	6 5 14%	- -%	- -%	- -%	* 5 14%	* 13%	- -%	- -%	* 9%	* 13%	- -%	- -%	6 14%	* 6%	- -%	2 28%	6 14%	* 4%	- -%	2 21%

## QC6BF. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR TV SERVICE - Needing to change, return or pay for any equipment you have from your supplier

Base: Those who have considered switching their TV service supplier and will not switch soon

		TV OCES S	ВВ	PROCESS	i	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROCI		;	SERVICES	S AT HOME	<b>≣</b>
0''5'	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	ΤV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	20	~a	~b	~C	~d	~e	~f	~g	~h	~1	"J	~k	~	*m	*n	*0	*p
Unweighted total	63	-	4	1	1	2	1	-	1	22	35	2	-	63	53	57	55
Effective Weighted Sample	32	-	4	1	1	2	1	-	1	10	23	2	-	32	37	30	34
Total	39	-	2	*	1	1	1	-	1	17	20	1	-	39	27	37	33
1 - Not at all important	17	-	-	-	-	*	1	-	-	9	7	*	-	17	12	17	13
	43%	-%	-%	-%	-%	50%	100%	-%	-%	54%	36%	50%	-%	43%	43%	44%	39%
2	2	-	-	-	-	-	-	-	-	*	2	-	-	2	1	2	2
	5%	-%	-%	-%	-%	-%	-%	-%	-%	1%	8%	-%	-%	5%	5 5%	5%	5%
TOTAL NOT IMPORTANT	19	-	-	-	-	*	1	-	-	9	9	*	-	19	13	18	15
	48%	-%	-%	-%	-%	50%	100%	-%	-%	55%	44%	50%	-%	48%	49%	49%	44%
3 - Neither	3	-	1	-	-	-	-	-	-	1	1	-	-	3	2	2	2
	7%	-%	80%	-%	-%	-%	-%	-%	-%	6%	5%	-%	-%	7%	8%	6%	6%
4	5	-	-	-	1	-	-	-	1	*	4	-	-	5	5	5	5
	12%	-%	-%	-%	100%	-%	-%	-%	100%	2%	22%	-%	-%	12%	18%	13%	14%
5 - Very important	7	-	*	*	-	*	-	-	-	3	4	*	-	7	5	7	7
	19%	-%	20%	100%	-%	50%	-%	-%	-%	20%	17%	50%	-%	19%	20%	19%	21%
TOTAL IMPORTANT	12	-	*	*	1	*	-	-	1	4	8	*	-	12	10	12	12
	31%	-%	20%	100%	100%	50%	-%	-%	100%	22%	39%	50%	-%	31%	38%	31%	35%
Don't know	6	-	-	-	-	-	-	-	-	3	2	-	-	6	2	5	5
	14%	-%	-%	-%	-%	-%	-%	-%	-%	16%	12%	-%	-%	14%	6 6%	14%	15%

## QC6BG. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR TV SERVICE - Difficulty keeping your current phone number

Base: Those who have considered switching their TV service supplier and will not switch soon

		ACT	IONS TAP	KEN	s	WITCH	HED & CC	VERED		SER	VICES S COVE	WITCHEI	<b>.</b> & C	cc	NSIDE	RED & C	OVERED	)	SERVI	CES CO COVE	NSIDERI RED	ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-		BROAD		LINE CALLS	I	BROAD		FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	*b	HER ∼c	<b>DLE</b> ∼d	TV ∼e	BAND ~f	~g	~h	TV ~i	BAND ~i	~k	~l	DLE ~m	<b>TV</b> 1	BAND ~o	~p	~q	TV I	BAND ~s	~t	~u
Unweighted total	63	13	63	-	1	-	6	9 5	1		, 7	5	2	4	63	9	1	۹ 11	63	11	1	13
Effective Weighted Sample	32	9	32	_	1	_	6	4	1	_	5	4	1	3	32	7	1	7	32	9	1	.0
Total	39	7	39	_	1	_	2	3	*	_	4	3	2	3	39	7	1	7	39	9	1	9
1 - Not at all important	12 32%	2 6 28%	12	- -%	- -%	- -%	- - 5 -%	2 73%	- -%	- -%	- -%	2 73%	- -%	1 49%	12 32%	3 41%	- -%	2 38%	12 32%	4 45%	- -%	3 40%
2	5 13%	- % -%	5 5 13%	- -%	- -%	- -%	- 5 -%	- -%	- -%	- -%	- -%	- -%	- -%	1 43%	5 13%	* 5%	- -%	* 5%	5 13%	2 16%	- -%	2 17%
TOTAL NOT IMPORTANT	17 45%	2 % 28%	17 45%	- -%	- -%	- -%	- 5 -%	2 73%	- -%	- -%	- -%	2 73%	- -%	2 92%	17 45%	3 45%	- -%	3 43%	17 45%	6 61%	- -%	5 57%
3 - Neither	3 7%	1 6 10%	3 7%	- -%	- -%	- -%	1 30%	- -%	- -%	- -%	1 19%	- -%	- -%	* 8%	3 7%	- -%	- -%	- -%	3 7%	- -%	- -%	- -%
4	2 4%	* 6 5%	2 4%	- -%	- -%	- -%	- 5 -%	- -%	* 100%	- -%	- -%	- -%	* 20%	- -%	2 4%	* 3%	1 100%	* 6%	2 4%	- -%	1 100%	* 5%
5 - Very important	11 29%	3 6 47%	11 29%	- -%	1 100%	- -%	1 42%	1 27%	- -%	- -%	2 64%	1 27%	1 80%	- -%	11 29%	2 33%	- -%	1 22%	11 29%	2 25%	- -%	1 17%
TOTAL IMPORTANT	13 33%	3 6 52%	13 33%	- -%	1 100%	- -%	1 42%	1 27%	* 100%	- -%	2 64%	1 27%	2 100%	- -%	13 33%	3 37%	1 100%	2 29%	13 33%	2 25%	1 100%	2 22%
Don't know	6 16%	1 6 10%	6 5 16%	- -%	- -%	- -%	1 5 28%	- -%	- -%	- -%	1 17%	- -%	- -%	- -%	6 16%	1 18%	- -%	2 28%	6 16%	1 14%	- -%	2 21%

## QC6BG. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR TV SERVICE - Difficulty keeping your current phone number

Base: Those who have considered switching their TV service supplier and will not switch soon

	Р	TV ROCES S	ВВ	PROCESS	8	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	E
	— Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	*j	~k	~	*m	*n	*0	*p
Unweighted total	63	-	4	1	1	2	1	-	1	22	35	2	-	63	53	57	55
Effective Weighted Sample	32	-	4	1	1	2	1	-	1	10	23	2	-	32	37	30	34
Total	39	-	2	*	1	1	1	-	1	17	20	1	-	39	27	37	33
1 - Not at all important	12	-	-	-	-	*	1	-	-	8	5	*	-	12	7	12	9
	32%	-%	-%	-%	-%	50%	100%	-%	-%	44%	23%	50%	-%	32%	27%	33%	26%
2	5	-	-	-	-	-	-	-	-	3	2	-	-	5	3	5	5
	13%	-%	-%	-%	-%	-%	-%	-%	-%	18%	10%	-%	-%	13%	12%	14%	16%
TOTAL NOT IMPORTANT	17	-	-	-	-	*	1	-	-	11	7	*	-	17	10	17	14
	45%	-%	-%	-%	-%	50%	100%	-%	-%	62%	33%	50%	-%	45%	39%	47%	41%
3 - Neither	3	-	1	-	-	-	-	-	-	1	1	-	-	3	2	2	2
	7%	-%	43%	-%	-%	-%	-%	-%	-%	6%	5%	-%	-%	7%	9%	5%	6%
4	2	-	-	-	-	-	-	-	-	-	2	-	-	2	1	2	2
	4%	-%	-%	-%	-%	-%	-%	-%	-%	-%	8%	-%	-%	4%	4%	4%	5 5%
5 - Very important	11	-	1	*	1	*	-	-	1	4	7	*	-	11	9	11	10
	29%	-%	38%	100%	100%	50%	-%	-%	100%	21%	34%	50%	-%	29%	32%	28%	31%
TOTAL IMPORTANT	13	-	1	*	1	*	-	-	1	4	8	*	-	13	10	12	12
	33%	-%	38%	100%	100%	50%	-%	-%	100%	21%	42%	50%	-%	33%	37%	32%	36%
Don't know	6	-	*	-	-	-	-	-	-	2	4	-	-	6	4	6	6
	16%	-%	20%	-%	-%	-%	-%	-%	-%	10%	20%	-%	-%	16%	15%	16%	17%

## QC6BH. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR TV SERVICE - Difficulty getting through to your supplier to tell them you wanted to cancel their service

Base: Those who have considered switching their TV service supplier and will not switch soon

		ACT	IONS TAP	KEN	S	WITCH	HED & CO	VERED		SER	ICES S	WITCHEI RED	<b>.</b> & C	CC	NSIDEF	RED & C	OVERED	)	SERVI	CES CO COVE	NSIDERE RED	ED &
		SWIT-	CONSI		BUN-				LINE CALLS				IXED LINE CALLS	BUN-				IXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	*b	HER ∼c	<b>DLE</b> ∼d	TV ∼e	BAND ~f	~g	~h	<b>TV</b> ∣ ~i	BAND ∼i	~k	~	DLE ∼m	<b>TV</b> I *n	BAND ~o	~p	~q	TV I *r	BAND ~s	~t	~u
Unweighted total	63	13	63	-	1	-	6	9 5	1	· -	, 7	5	2	4	63	9	1	11	63	11	1	13
Effective Weighted Sample	32	9	32	_	1	_	6	4	1	_	5	4	1	3	32	7	1	7	32	9	1	8
Total	39	7	39	_	1	_	2	3	*	_	4	3	2	3	39	7	1	7	39	9	1	9
1 - Not at all important	14	2	14	-	-	-	*	1	-	-	*	1	-	1	14	4	-	2	14	5	-	3
	37%	6 27%	37%	-%	-%	-%	5 14%	58%	-%	-%	9%	58%	-%	49%	37%	57%	-%	33%	37%	57%	-%	36%
2	2	*	2	-	-	-	*	-	-	-	*	-	-	-	2	-	1	-	2	-	1	-
	5%	% 5%	5 5%	-%	-%	-%	5 16%	-%	-%	-%	10%	-%	-%	-%	5%	-%	100%	-%	5%	-%	100%	-%
TOTAL NOT IMPORTANT	16	2	16	-	-	-	1	1	-	-	1	1	-	1	16	4	1	2	16	5	1	3
	419	% 33%	41%	-%	-%	-%	30%	58%	-%	-%	18%	58%	-%	49%	41%	57%	100%	33%	41%	57%	100%	36%
3 - Neither	8	1	8	-	-	-	*	*	-	-	*	*	-	1	8	2	-	2	8	3	-	3
	20%	6 10%	20%	-%	-%	-%	5 14%	13%	-%	-%	9%	13%	-%	43%	20%	26%	-%	34%	20%	30%	-%	39%
4	6	1	6	-	-	-	*	*	-	-	*	*	-	-	6	1	-	1	6	1	-	1
	15%	6 11%	5 15%	-%	-%	-%	5 15%	14%	-%	-%	9%	14%	-%	-%	15%	12%	-%	16%	15%	9%	-%	12%
5 - Very important	8	3	8	-	1	-	1	*	*	-	2	*	2	*	8	*	-	1	8	*	-	1
	21%	42%	21%	-%	100%	-%	5 27%	14%	100%	-%	55%	14%	100%	8%	21%	5%	-%	17%	21%	4%	-%	13%
TOTAL IMPORTANT	14	3	14	-	1	-	1	1	*	-	2	1	2	*	14	1	-	2	14	1	-	2
	36%	% 52%	36%	-%	100%	-%	5 42%	29%	100%	-%	64%	29%	100%	8%	36%	17%	-%	33%	36%	13%	-%	25%
Don't know	1	* % 5%	1 3%	- -%	- -%	- -%	* 5 14%	- -%	- -%	- -%	* 9%	- -%	- -%	- -%	1 3%	- -%	- -%	- -%	1 3%	- -%	- -%	- -%

## QC6BH. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR TV SERVICE - Difficulty getting through to your supplier to tell them you wanted to cancel their service

Base: Those who have considered switching their TV service supplier and will not switch soon

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

	1	TV PROCES S	ВВ	PROCESS	8	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA		,	SERVICES	S AT HOME	E
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	iotai	~a	~b	~C	~d	~e	~f	~g	~h	~i	*j	~k	~	*m	*n	*0	*p
Unweighted total	63	-	4	1	1	2	1	-	1	22	35	2	-	63	53	57	55
Effective Weighted Sample	32	-	4	1	1	2	1	-	1	10	23	2	-	32	37	30	34
Total	39	-	2	*	1	1	1	-	1	17	20	1	-	39	27	37	33
1 - Not at all important	14	-	*	-	-	-	1	-	-	9	5	-	-	14	9	14	10
	37%	-%	20%	-%	-%	-%	100%	-%	-%	52%	25%	-%	-%	37%	34%	38%	31%
2	2	-	*	-	-	-	-	-	-	*	1	-	-	2	2	2	2
	5%	-%	22%	-%	-%	-%	-%	-%	-%	2%	7%	-%	-%	5%	7%	5 5%	5 5%
TOTAL NOT IMPORTANT	16	-	1	-	-	-	1	-	-	9	7	-	-	16	11	16	12
	41%	-%	42%	-%	-%	-%	100%	-%	-%	54%	33%	-%	-%	41%	41%	42%	37%
3 - Neither	8	-	*	-	-	-	-	-	-	1	6	-	-	8	6	7	7
	20%	-%	20%	-%	-%	-%	-%	-%	-%	6%	31%	-%	-%	20%	21%	5 19%	5 21%
4	6	-	-	*	-	*	-	-	-	2	3	*	-	6	3	6	6
	15%	-%	-%	100%	-%	50%	-%	-%	-%	14%	15%	50%	-%	15%	5 11%	15%	5 17%
5 - Very important	8	-	1	-	1	*	-	-	1	4	4	*	-	8	6	8	8
	21%	-%	38%	-%	100%	50%	-%	-%	100%	23%	19%	50%	-%	21%	23%	20%	24%
TOTAL IMPORTANT	14	-	1	*	1	1	-	-	1	6	7	1	-	14	9	13	13
	36%	-%	38%	100%	100%	100%	-%	-%	100%	37%	34%	100%	-%	36%	34%	35%	40%
Don't know	1 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 3%	1 3%	- -%	- -%	1 3%	1 4%	1 3%	1 5 2%

## QC6BI. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR TV SERVICE - Difficulty getting your supplier to provide you with the information that you needed to be able to switch to another supplier

Base: Those who have considered switching their TV service supplier and will not switch soon

		AC1	TIONS TAP	KEN	s	SWITCI	HED & CC	VERED		SER	VICES S	WITCHEI	. A C	co	NSIDE	RED & C	OVERED	)	SERVI	CES COI	NSIDERE RED	ED &
		SWIT-	CONSI		BUN-				FIXED LINE CALLS				IXED LINE CALLS					FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	*b	HER ∼c	DLE ~d	TV ~e	BAND ~f	~g	~h	TV ~i	BAND ~i	~k	~	DLE ~m	<b>TV</b> *n	BAND ~o	~p	~a	TV I *r	BAND ~s	~t	~u
Unweighted total	63	13	63	-	1	-	6	9 5	1		, 7	5	2	4	63	9	1	۹ 11	63	11	1	13
Effective Weighted Sample	32	9	32		1	_	6	4	1		5	4	1	3	32	7	1	7	32	9	1	8
Total	39	7	39		1	_	2	3	*		4	3	2	3	39	7	1	7	39	9	1	9
1 - Not at all important	12 32%	, 2 6 33%	12	- -%	- -%	- -%	*	2 73%	- -%	- -%	* 9%	2 73%	- -%	1 49%	12 32%	3 40%	- -%	2 27%	12 32%	4 44%	- -%	3 31%
2	1 3%	-	1	- -%	- -%	- -%	-	- -%	- -%	- -%	- -%	-	- -%	- -%	1 3%	-	-	1 11%	1 3%	- -%	- -%	1 9%
TOTAL NOT IMPORTANT	13 35%	2 % 33%	13 % 35%	- -%	- -%	- -%	* % 14%	2 73%	- -%	- -%	* 9%	2 73%	- -%	1 49%	13 35%	3 40%	- -%	2 38%	13 35%	4 44%	- -%	3 40%
3 - Neither	6 15%	1 6 10%	6 6 15%	- -%	- -%	- -%	1 6 30%	- -%	- -%	- -%	1 19%	- -%	- -%	1 43%	6 15%	- -%	1 100%	* 6%	6 15%	1 12%	1 100%	2 18%
4	7 17%	1 6 20%	7 6 17%	- -%	- -%	- -%	1 6 42%	* 13%	- -%	- -%	1 26%	* 13%	- -%	- -%	7 17%	2 26%	- -%	3 40%	7 17%	2 17%	- -%	3 30%
5 - Very important	8 22%	2 6 32%	8 6 22%	- -%	1 100%	- -%	- % -%	* 14%	* 100%	- -%	1 38%	* 14%	2 100%	* 8%	8 22%	2 22%	- -%	1 17%	8 22%	2 17%	- -%	1 13%
TOTAL IMPORTANT	15 39%	3 6 52%	15 6 39%	- -%	1 100%	- -%	1 6 42%	1 27%	* 100%	- -%	2 64%	1 27%	2 100%	* 8%	15 39%	3 48%	- -%	4 56%	15 39%	3 34%	- -%	4 42%
Don't know	5 12%	* % 5%	5 6 12%	- -%	- -%	- -%	* 6 14%	- -%	- -%	- -%	* 9%	- -%	- -%	- -%	5 12%	1 12%	- -%	- -%	5 12%	1 9%	- -%	- -%

## QC6BI. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR TV SERVICE - Difficulty getting your supplier to provide you with the information that you needed to be able to switch to another supplier

Base: Those who have considered switching their TV service supplier and will not switch soon

	Р	TV ROCES S	ВВ	PROCESS	<b>;</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		•	SERVICE!	S AT HOME	E
	— Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	*j	~k	~	*m	*n	*0	*p
Unweighted total	63	-	4	1	1	2	1	-	1	22	35	2	-	63	53	57	55
Effective Weighted Sample	32	-	4	1	1	2	1	-	1	10	23	2	-	32	37	30	34
Total	39	-	2	*	1	1	1	-	1	17	20	1	-	39	27	37	33
1 - Not at all important	12	-	*	-	-	*	1	-	-	8	4	*	-	12	7	12	9
	32%	-%	20%	-%	-%	50%	100%	-%	-%	49%	19%	50%	-%	32%	27%	6 33%	26%
2	1	-	-	-	-	-	-	-	-	-	1	-	-	1	1	1	1
	3%	-%	-%	-%	-%	-%	-%	-%	-%	-%	5%	-%	-%	3%	4%	6 3%	3%
TOTAL NOT IMPORTANT	13	-	*	-	-	*	1	-	-	8	5	*	-	13	8	13	10
	35%	-%	20%	-%	-%	50%	100%	-%	-%	49%	25%	50%	-%	35%	31%	% 36%	29%
3 - Neither	6	-	1	-	-	-	-	-	-	1	4	-	-	6	6	5	5
	15%	-%	43%	-%	-%	-%	-%	-%	-%	7%	21%	-%	-%	15%	22%	6 14%	5 16%
4	7	-	1	*	-	-	-	-	-	1	5	-	-	7	4	6	6
	17%	-%	38%	100%	-%	-%	-%	-%	-%	4%	27%	-%	-%	17%	5 15%	6 16%	5 17%
5 - Very important	8	-	-	-	1	*	-	-	1	4	4	*	-	8	6	8	8
	22%	-%	-%	-%	100%	50%	-%	-%	100%	23%	20%	50%	-%	22%	24%	6 21%	25%
TOTAL IMPORTANT	15	-	1	*	1	*	-	-	1	5	10	*	-	15	10	14	14
	39%	-%	38%	100%	100%	50%	-%	-%	100%	27%	47%	50%	-%	39%	38%	% 38%	42%
Don't know	5	-	-	-	-	-	-	-	-	3	1	-	-	5	2	4	4
	12%	-%	-%	-%	-%	-%	-%	-%	-%	17%	7%	-%	-%	12%	5 9%	6 12%	5 12%

## QC6BJ. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR TV SERVICE - Difficulty arranging for the old and new services to stop and start at the right time

Base: Those who have considered switching their TV service supplier and will not switch soon

		ACT	IONS TAP	KEN	s	SWITCH	HED & CO	VERED		SER	VICES SI	WITCHEI RED	<b>.</b> & C	CC	NSIDEF	RED & C	OVERED	)	SERVI	CES COI		ED &
	<b>.</b>	SWIT-	CONSI DERED		BUN-	<b>T</b> 1/		MOB.	FIXED LINE CALLS				IXED LINE CALLS	BUN-				IXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	*b	HER ∼c	DLE ~d	TV ∼e	BAND ~f	~g	~h	<b>TV</b> ∣ ~i	BAND ∼i	~k	~	<b>DLE</b> ∼m	<b>TV</b> I *n	BAND ~0	~p	~q	<b>TV</b> I *r	BAND ~s	~t	~u
Unweighted total	63	13	63	_	1	_	6	5	1	_	7	5	2	4	63	9	1	11	63	11	1	13
Effective Weighted Sample	32	9	32	-	1	_	6	4	1	_	5	4	1	3	32	7	1	7	32	9	1	8
Total	39	7	39	-	1	_	2	3	*	-	4	3	2	3	39	7	1	7	39	9	1	9
1 - Not at all important	13 33%	2 6 28%	13 33%	- -%	- -%	- -%	- % -%	2 73%	- -%	- -%	- -%	2 73%	- -%	1 49%	13 33%	4 57%	- -%	2 27%	13 33%	5 57%	- -%	3 31%
2	1 3%	- % -%	1 3%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 3%	- -%	- -%	1 11%	1 3%	- -%	- -%	1 9%
TOTAL NOT IMPORTANT	14 36%	2 6 28%	14 36%	- -%	- -%	- -%	- 6 -%	2 73%	- -%	- -%	- -%	2 73%	- -%	1 49%	14 36%	4 57%	- -%	2 38%	14 36%	5 57%	- -%	3 40%
3 - Neither	5 13%	- % -%	5 5 13%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	5 13%	- -%	1 100%	2 28%	5 13%	- -%	1 100%	2 21%
4	4 11%	1 6 20%	4 11%	- -%	- -%	- -%	1 57%	- -%	- -%	- -%	1 36%	- -%	- -%	* 8%	4 11%	1 13%	- -%	1 11%	4 11%	1 8%	- -%	1 8%
5 - Very important	12 32%	3 6 47%	12 32%	- -%	1 100%	- -%	1 6 28%	1 27%	* 100%	- -%	2 56%	1 27%	2 100%	1 43%	12 32%	2 30%	- -%	1 22%	12 32%	3 35%	- -%	3 30%
TOTAL IMPORTANT	16 42%	4 67%	16 42%	- -%	1 100%	- -%	2 % 86%	1 27%	* 100%	- -%	3 91%	1 27%	2 100%	1 51%	16 42%	3 43%	- -%	2 34%	16 42%	4 43%	- -%	3 39%
Don't know	3 8%	* 6 5%	3 8%	- -%	- -%	- -%	* % 14%	- -%	- -%	- -%	* 9%	- -%	- -%	- -%	3 8%	- -%	- -%	- -%	3 8%	- -%	- -%	- -%

## QC6BJ. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR TV SERVICE - Difficulty arranging for the old and new services to stop and start at the right time

Base: Those who have considered switching their TV service supplier and will not switch soon

	PF	TV ROCES S	ВВ	PROCESS	<b>S</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	AT HOME	Ē
	 Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	*j	~k	~l	*m	*n	*0	*p
Unweighted total	63	-	4	1	1	2	1	-	1	22	35	2	-	63	53	57	55
Effective Weighted Sample	32	-	4	1	1	2	1	-	1	10	23	2	-	32	37	30	34
Total	39	-	2	*	1	1	1	-	1	17	20	1	-	39	27	37	33
1 - Not at all important	13	-	-	-	-	*	1	-	-	8	5	*	-	13	8	13	9
	33%	-%	-%	-%	-%	50%	100%	-%	-%	44%	26%	50%	-%	33%	29%	35%	28%
2	1	-	-	-	-	-	-	-	-	-	1	-	-	1	1	1	1
	3%	-%	-%	-%	-%	-%	-%	-%	-%	-%	5%	-%	-%	3%	4%	3%	3%
TOTAL NOT IMPORTANT	14	-	-	-	-	*	1	-	-	8	6	*	-	14	9	14	10
	36%	-%	-%	-%	-%	50%	100%	-%	-%	44%	32%	50%	-%	36%	34%	37%	31%
3 - Neither	5	-	-	-	-	-	-	-	-	1	4	-	-	5	3	5	5
	13%	-%	-%	-%	-%	-%	-%	-%	-%	7%	19%	-%	-%	13%	12%	14%	15%
4	4	-	1	*	-	-	-	-	-	1	3	-	-	4	3	4	4
	11%	-%	60%	100%	-%	-%	-%	-%	-%	7%	13%	-%	-%	11%	13%	10%	12%
5 - Very important	12	-	1	-	1	*	-	-	1	4	7	*	-	12	10	11	11
	32%	-%	40%	-%	100%	50%	-%	-%	100%	26%	34%	50%	-%	32%	38%	30%	34%
TOTAL IMPORTANT	16	-	2	*	1	*	-	-	1	6	10	*	-	16	14	15	15
	42%	-%	100%	100%	100%	50%	-%	-%	100%	33%	47%	50%	-%	42%	51%	41%	46%
Don't know	3	-	-	-	-	-	-	-	-	3	*	-	-	3	1	3	3
	8%	-%	-%	-%	-%	-%	-%	-%	-%	16%	2%	-%	-%	8%	4%	8%	8%

#### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH PACKAGE OF SERVICES

Base: Those who have considered switching their package of services supplier and will not switch soon

	A	CTION	NS TAKE	N	5	SWITCI	HED & CO	OVERED		SER\	ICES SI	WITCHEI RED	D &	CC	NSIDE	RED & C	OVERED	)	SER\	ICES COI		:D &
	swi	T- DI	CONSI DERED NE		BUN-		BROAD		FIXED LINE CALLS				IXED LINE CALLS	BUN-				FIXED LINE CALLS				IXED LINE CALLS
	otal CHE		Ь	IER	DLE	TV	BAND ~f	~	h	TV E ∼i	BAND	l.	~l	DLE		BAND	_	~	TV *-	BAND	~t	
Significance Level: 95%	-	-a	D	~C	~a	~e	~	~g	~h	~	~j	~k	~	m	~n	~0	~p	~q	ı	8	~(	u
Unweighted total	114	8	114	-	-	1	-	7	-	1	-	7	-	114	4	1	23	2	64	109	24	110
Effective Weighted Sample	85	5	85	-	-	1	-	4	-	1	-	4	-	85	3	1	18	2	47	86	19	82
Total	83	7	83	-	-	*	-	7	-	*	-	7	-	83	3	*	13	1	50	75	16	80
ANY IMPORTANT	59 71% 5	4 50%	59 71%	- -%	- -%	- -9	- % -%	4 54%	- -%	- -%	- -%	4 54%	- -%	59 71%	2 64%	* 100%	12 88%	1 100%	37 74%	53 71%	13 82%	56 70%
NONE	24 29% 5	4 50%	24 29%	- -%	- -%	* 100%	- % -%	3 46%	- -%	* 100%	- -%	3 46%	- -%	24 29%	1 36%	- -%	2 12%	- -%	13 26%	21 29%	3 18%	24 30%

#### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH PACKAGE OF SERVICES

Base: Those who have considered switching their package of services supplier and will not switch soon

		TV PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC			SERVICE	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	*j	~k	~	m	n	0	р
Unweighted total	114	1	-	-	-	3	3	-	-	52	59	3	3	89	109	111	113
Effective Weighted Sample	85	1	-	-	-	2	2	-	-	41	42	2	2	65	86	83	84
Total	83	*	-	-	-	4	2	-	-	38	43	4	2	64	75	81	82
ANY IMPORTANT	59 71%	- -%	- -%	- -%	- -%	* 12%	2 100%	- -%	- -%	26 69%	31 71%	* 12%	2 100%	48 74%	53 6 71%		58 71%
NONE	24 29%	* 100%	- -%	- -%	- -%	3 88%	- -%	- -%	- -%	11 31%	13 29%	3 88%	- -%	17 26%	21 6 29%	24 % 30%	24 % 29%

#### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH PAY TV SERVICE

Base: Those who have considered switching their TV service supplier and will not switch soon

	AC	CTIONS TA	AKEN	s	WITCH	IED & CO	VERED		SER	ICES SI	WITCHEI RED	<b>.</b> & C	CC	NSIDE	RED & C	OVERED	)	SERV	ICES COVE	NSIDERE ERED	ED &
_	SWIT		NEIT-	BUN-				FIXED LINE CALLS				IXED LINE CALLS	BUN-	<b>-</b> /			FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	tal <b>CHE</b> D ~a	4.0	HER ∼c	<b>DLE</b> ∼d	<b>TV</b> ∼e	<b>BAND</b> ∼f	~g	~h	1 <b>V</b> 1 ~i	BAND ∼j	~k	~	<b>DLE</b> ∼m	<b>TV</b> *n	BAND ~0	~p	~q	1 <b>V</b> *r	BAND ~S	~t	~u
Unweighted total	63 13	63	-	1	-	6	5	1	-	7	5	2	4	63	9	1	11	63	11	1	13
Effective Weighted Sample	32 9	32	-	1	-	6	4	1	-	5	4	1	3	32	7	1	7	32	9	1	8
Total	39 7	39	-	1	-	2	3	*	-	4	3	2	3	39	7	1	7	39	9	1	9
ANY DIFFICULTIES	28 5 72% 73	5 28 8% 72%	-%	1 100%	- -%	2 86%	1 42%	* 100%	- -%	3 91%	1 42%	2 100%	1 51%	28 72%	7 94%	1 100%	4 62%	28 72%	8 82%	1 100%	5 60%
NONE	11 2 28% 27	2 11 7% 28%	- %	- -%	- -%	* 14%	1 58%	- -%	- -%	* 9%	1 58%	- -%	1 49%	11 28%	* 6%	- -%	2 38%	11 28%	2 18%	- -%	3 40%

#### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH PAY TV SERVICE

Base: Those who have considered switching their TV service supplier and will not switch soon

		TV PROCES S	ВВ	PROCESS	<b>S</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC			SERVICE	S AT HOM	E
Olarifacca Land OF9/	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	ΤV	BROAD BAND		FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~a	~e	~†	~g	~h	~	"J	~k	~	*m	*n	"0	*р
Unweighted total	63	-	4	1	1	2	1	-	1	22	35	2	-	63	53	57	55
Effective Weighted Sample	32	-	4	1	1	2	1	-	1	10	23	2	-	32	37	30	34
Total	39	-	2	*	1	1	1	-	1	17	20	1	-	39	27	37	33
ANY DIFFICULTIES	28 72%	- -%	2 100%	* 100%	1 100%	1 100%	- -%	- -%	1 100%	9 51%	18 89%	1 100%	- -%	28 72%	21 % 79%	27 % 72%	27 % 80%
NONE	11 28%	-%	- -%	- -%	- -%	- -%	1 100%	- -%	- -%	8 49%	2 11%	- -%	- -%	11 28%	6 6 21%	11 % 28%	7 % 20%

#### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH FIXED BROADBAND SERVICE

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

	ACT	TIONS TAP	KEN	;	SWITCI	HED & CO	OVERED		SERV	ICES SV	WITCHED RED	. &	CC	NSIDE	RED & CO	OVERED	ı	SER\	VICES CO COVE		D &
	SWIT-	CONSI DERED		BUN-		BROAD		IXED LINE CALLS				IXED Line Calls	BUN-				IXED LINE CALLS				IXED LINE CALLS
Total Significance Level: 95%	CHED ~a	h	HER ∼c	<b>DLE</b> ∼d	TV ∼e	BAND ~f	~a	~h	TV E ∼i	BAND ~i	~k	~l	<b>DLE</b> ∼m	TV ∼n	BAND	~p	*a	TV ∼r	BAND	~t	*u
	4.4	404	C	u	4		9		,	J	-	'	- '''	- 11	404		٦		404	45	-
Unweighted total 134	11	134	-	-	1	-	1	3	1	-	1	3	1	9	134	15	38	9	134	15	38
Effective Weighted Sample 105	9	105	-	-	1	-	6	3	1	-	6	3	1	7	105	12	30	7	105	12	30
Total 82	6	82	-	-	*	-	4	1	*	-	4	1	*	7	82	9	18	7	82	9	18
ANY DIFFICULTIES 57	2	57	-	-	*	-	1	1	*	-	1	1	*	7	57	6	14	7	57	6	14
70'	% 40%	6 70%	-%	-%	100%	6 -%	30%	65%	100%	-%	30%	65%	100%	94%	70%	63%	78%	94%	6 70%	63%	78%
NONE 24	3	24	-	-	-	-	3	*	-	-	3	*	-	*	24	3	4	*	24	3	4
30'	% 60%	6 30%	-%	-%	-%	6 -%	70%	35%	-%	-%	70%	35%	-%	6%	30%	37%	22%	6%	30%	37%	22%

#### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH FIXED BROADBAND SERVICE

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

		TV PROCES S	ВЕ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE:	S AT HOM	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~a	NoT ~h	PAYG	CON- TRACT *j	PAC ~k	C&R ~	TV *m	BROAD BAND		FIXED LINE VOICE
Unweighted total	134	1	-	-	-	1	3	-	3	64	65	1	3	76	134	129	130
Effective Weighted Sample	105	1	-	-	-	1	2	-	3	51	51	1	2	59	105	101	101
Total	82	*	-	-	-	1	2	-	1	37	42	1	2	47	82	79	79
ANY DIFFICULTIES	57 70%	* 100%	- -%	- -%	- -%	- -%	1 44%	- -%	1 65%	25 67%	32 76%	- -%	1 44%	35 75%	57 5 70%	57 % 72%	55 69%
NONE	24 30%	- -%	- -%	- -%	- -%	1 100%	1 56%	- -%	* 35%	12 33%	10 24%	1 100%	1 56%	12 25%	24 30%	22 % 28%	24 % 31%

#### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH MOBILE PHONE NETWORK

Base: Those who have considered switching their mobile phone supplier and will not switch soon

	AC	TIONS TAI	KEN	5	SWITCH	HED & CO	OVERED		SER\	ICES SV		. &	CO	ONSIDEI	RED & C	OVERED	)	SER	ICES CO		ED &
	SWIT-	CONSI		BUN-				FIXED LINE CALLS				IXED LINE Calls	BUN-				FIXED LINE CALLS				IXED LINE CALLS
Total Significance Level: 95%	CHED ~a	h	HER ∼c	<b>DLE</b> ∼d	TV ∼e	BAND ~f	~a	~h	TV I ∼i	BAND ∼i	~k	~	DLE ∼m	<b>TV</b> ∼n	BAND ~o	n	~a	TV ∼r	BAND *s	ŧ	~u
, and the second			C	u	-	1	9	"	'	J	ĸ	•		- "		P	Ч		3		
Unweighted total 14	5 21	145	-	7	2	7	-	5	8	14	-	12	22	2	17	145	5	13	35	145	24
Effective Weighted Sample 9	2 17	92	-	7	2	5	-	4	7	12	-	11	17	2	13	92	3	10	28	92	15
Total 10	1 15	104	-	7	1	4	-	3	7	11	-	10	13	1	9	104	5	8	21	104	17
ANY DIFFICULTIES 7	7 11	77	-	5	*	3	-	3	4	8	-	8	10	1	6	77	5	7	15	77	14
7.	1% 789	% 74%	-%	67%	54%	83%	-%	100%	61%	73%	-%	77%	78%	100%	68%	74%	94%	78%	73%	74%	82%
NONE 2	7 3	27	-	2	*	1	-	-	3	3	-	2	3	-	3	27	*	2	6	27	3
2	5% 22°	% 26%	-%	33%	46%	17%	-%	-%	39%	27%	-%	23%	22%	-%	32%	26%	6%	22%	27%	26%	18%

#### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH MOBILE PHONE NETWORK

Base: Those who have considered switching their mobile phone supplier and will not switch soon

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTR/ PROC		;	SERVICE	S AT HOM	E
Circificance Levels 059/	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND		FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~†	~g	~h	1	J	~k	~	m	T1	0	р
Unweighted total	145	6	2	3	5	-	-	3	8	52	93	-	-	89	121	145	124
Effective Weighted Sample	92	5	2	2	4	-	-	3	7	37	55	-	-	59	88	92	82
Total	104	5	2	3	4	-	-	3	7	41	63	-	-	55	69	104	75
ANY DIFFICULTIES	77 74%	3 71%	1 51%	2 87%	3 71%	- -%	- -%	3 100%	4 65%	27 67%	50 79%	- -%	- -%	41 76%	50 73%	77 % 74%	55 % 72%
NONE	27 26%	1 5 29%	1 49%	* 13%	1 29%	- -%	- -%	- -%	2 35%	13 33%	13 21%	- -%	- -%	13 24%	19 27%	27 % 26%	21 6 28%

#### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH FIXED LINE VOICE SERVICE

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

		ACT	IONS TAP	KEN	;	SWITCI	HED & CO	OVERED		SER	VICES SI COVE		) &	CO	ONSIDEI	RED & C	OVERED	)	SERV	ICES COI		.D &
	Tatal	SWIT-	CONSI DERED		BUN-	T\/			FIXED LINE CALLS				IXED LINE CALLS	BUN-				IXED LINE CALLS				IXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	b	HER ~c	<b>DLE</b> ∼d	<b>TV</b> ∼e	<b>BAND</b> ∼f	~g	~h	IV ∼i	BAND ~j	~k	~	DLE ~m	<b>TV</b> ∼n	BAND *0	~p	q	<b>TV</b> ∼r	BAND *s	~t	u
Unweighted total	106	12	106	-	-	-	8	4	-	-	8	4	-	2	12	40	5	106	12	39	5	106
Effective Weighted Sample	66	5	66	-	-	-	7	2	-	-	7	2	-	2	7	32	3	66	7	31	3	66
Total	77	8	77	-	-	-	3	5	-	-	3	5	-	1	7	19	5	77	7	19	5	77
ANY DIFFICULTIES	54 71%	6 6 73%	54 5 71%	- -%	- -%	- -9	2 % 46%	4 92%	- -%	- -%	2 46%	4 92%	- -%	1 100%	4 59%	13 68%	5 100%	54 71%	4 60%	13 69%	5 100%	54 71%
NONE	22 29%	2 6 27%	22 29%	- -%	- -%	- -9	2 % 54%	* 8%	- -%	- -%	2 54%	* 8%	- -%	- -%	3 41%	6 32%	- -%	22 29%	3 40%	6 31%	- -%	22 29%

#### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH FIXED LINE VOICE SERVICE

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	МОЕ	BILE	CONTRA PROC		:	SERVICE	S AT HOM	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R	C&R ~a	NoT ~h	PAYG	CON- TRACT	PAC ~k	C&R	TV *m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	106	- -	1	3	3	2	2	9		55	47	1		68	83	102	106
		-	ı	3	3	2	2	-	-			'	-		03	102	100
Effective Weighted Sample	66	-	1	3	3	2	1	-	-	34	30	1	-	39	64	64	66
Total	77	-	*	1	1	1	4	-	-	41	31	1	-	48	44	72	77
ANY DIFFICULTIES	54 71%	-%	- -%	* 24%	1 70%	1 59%	4 100%	- -%	- -%	29 71%	23 74%	1 100%	- -%	37 77%	31 69%	52 6 73%	54 6 71%
NONE	22 29%	- -%	* 100%	1 76%	* 30%	* 41%	- -%	- -%	- -%	12 29%	8 26%	- -%	- -%	11 23%	14 31%	20 6 27%	22 6 29%

## QC7B. Was there going to be a period of time in the switching process where you would have chosen to or had to pay more than one company to provide a service, to make sure you didn't lose that service?

Base: Those who have considered switching their TV service supplier and will not switch soon

		АСТ	TIONS TAP	KEN	s	WITCH	HED & CO	VERED		SER	ICES SV		D &	cc	ONSIDE	RED & C	OVERED	)	SER\	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD I		FIXED LINE CALLS		BROAD I	MOB.	FIXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	*b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	*n	~0	~p	~q	*r	~S	~t	~u
Unweighted total	63	13	63	-	1	-	6	5	1	-	7	5	2	4	63	9	1	11	63	11	1	13
Effective Weighted Sample	32	9	32	-	1	-	6	4	1	-	5	4	1	3	32	7	1	7	32	9	1	8
Total	39	7	39	-	1	-	2	3	*	-	4	3	2	3	39	7	1	7	39	9	1	9
Yes	5 13%	* 6 5%	5 6 13%	- -%	- -%	- -%	-%	* 14%	- -%	- -%	- -%	* 14%	- -%	- -%	5 13%	2 28%	- -%	1 11%	5 13%	2 6 22%	- -%	1 8%
No	18 45%	5 6 79%	18 45%	- -%	1 100%	- -%	1 55%	2 86%	* 100%	- -%	3 72%	2 86%	2 100%	1 43%	18 45%	2 23%	- -%	2 32%	18 45%	3 30%	- -%	3 33%
Don't know	16 42%	1 6 16%	16 6 42%	- -%	- -%	- -%	1 45%	- -%	- -%	- -%	1 28%	- -%	- -%	2 57%	16 42%	3 48%	1 100%	4 58%	16 42%	5 6 48%	1 100%	5 59%

## QC7B. Was there going to be a period of time in the switching process where you would have chosen to or had to pay more than one company to provide a service, to make sure you didn't lose that service?

Base: Those who have considered switching their TV service supplier and will not switch soon

		PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOMI	E
Significance Level: 95%	Total	<b>C&amp;R</b> ~a	MAC ~b	C&R ~c	<b>NoT</b> ∼d	PAC ~e	C&R ~f	<b>C&amp;R</b> ~g	<b>NoT</b> ∼h	PAYG ~i	CON- TRACT *j	PAC ~k	C&R ~l	<b>TV</b> *m	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE *p
Unweighted total	63	-	4	1	1	2	1	-	1	22	35	2	-	63	53	57	55
Effective Weighted Sample	32	-	4	1	1	2	1	-	1	10	23	2	-	32	37	30	34
Total	39	-	2	*	1	1	1	-	1	17	20	1	-	39	27	37	33
Yes	5 13%	- -%	- -%	- -%	- -%	* 50%	- -%	- -%	- -%	2 9%	3 16%	* 50%	- -%	5 13%	5 18%	5 5 13%	5 6 14%
No	18 45%	- -%	1 78%	- -%	1 100%	* 50%	1 100%	- -%	1 100%	10 57%	7 37%	* 50%	- -%	18 45%	11 40%	17 5 46%	13 40%
Don't know	16 42%	- -%	* 22%	* 100%	- -%	- -%	- -%	- -%	- -%	6 34%	10 47%	- -%	- -%	16 42%	11 42%	15 41%	15 6 46%

QC8B. How long for?

Base: Those who would have had to pay more than one company during the switching process to provide a TV service

		ACT	IONS TAK	ŒΝ	5	SWITCH	IED & CC	VERED		SERV	ICES S	WITCHED RED	&	CO	ONSIDE	RED & CO	OVERED	ı	SERV	ICES CON		ED &
	Total	SWIT- CHED	CONSI DERED I	NEIT- HER	BUN- DLE		BROAD BAND		IXED LINE CALLS		BROAD BAND		IXED LINE CALLS	BUN- DLE		BROAD I BAND		LINE CALLS		BROAD I F BAND		IXED LINE CALLS
Significance Level: 95%	rotar	~a	~b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	13	1	13	-	-	-	-	1	-	-	-	1	-	-	13	3	-	2	13	3	-	2
Effective Weighted Sample	8	1	8	-	-	-	-	1	-	-	-	1	-	-	8	2	-	2	8	2	-	2
Total	5	*	5	-	-	-	-	*	-	-	-	*	-	-	5	2	-	1	5	2	-	1
2-3 days	1 219	* % 100%	1 21%	- -%	- -%	-%	- -%	* 100%	- -%	- -%	- -%	* 100%	- -%	- -%	1 21%	- -%	- -%	* 48%	1 21%	- -%	- -%	* 48%
4-7 days	1 21%	- % -%	1 21%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 21%	1 36%	- -%	* 52%	1 21%	1 36%	- -%	* 52%
8-14 days	* 39	- % -%	3%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 3%	- -%	- -%	- -%	* 3%	- -%	- -%	- -%
15-30 days	1 22%	- % -%	1 22%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 22%	- -%	- -%	- -%	1 22%	- -%	- -%	- -%
Don't know	2 33%	- % -%	2 33%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 33%	1 64%	- -%	- -%	2 33%	1 64%	- -%	- -%

QC8B. How long for?

Base: Those who would have had to pay more than one company during the switching process to provide a TV service

	Р	TV PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		!	SERVICES	S AT HOMI	E
	 Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	13	-	-	-	-	1	-	-	-	4	7	1	-	13	11	11	11
Effective Weighted Sample	8	-	-	-	-	1	-	-	-	3	4	1	-	8	7	7	7
Total	5	-	-	-	-	*	-	-	-	2	3	*	-	5	5	5	5
2-3 days	1 21%	- -%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	* 21%	1 23%	* 100%	- -%	1 21%	1 6 22%	1 6 22%	1 6 22%
4-7 days	1 21%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 21%	1 24%	- -%	- -%	1 21%	1 6 23%	1 6 23%	1 6 23%
8-14 days	* 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 5%	- -%	- -%	* 3%	* 3%	* % 3%	* % 3%
15-30 days	1 22%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 44%	* 7%	- -%	- -%	1 22%	1 6 19%	1 6 19%	1 6 19%
Don't know	2 33%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 14%	1 41%	- -%	- -%	2 33%	2 32%	2 6 32%	2 % 32%

## QC9B. Was there going to be a period of time in the switching process where there was an unwanted break where you were not receiving a service from either company?

Base: Those who have considered switching their TV service supplier and will not switch soon

		ACT	IONS TAK	KEN	s	WITCH	HED & CO	VERED		SER	ICES SV		D &	CC	ONSIDEI	RED & CO	OVERED	)	SER\	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		IXED LINE CALLS	ļ	BROAD I	MOB.	FIXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV I	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	*b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	*n	~0	~p	~q	*r	~S	~t	~u
Unweighted total	63	13	63	-	1	-	6	5	1	-	7	5	2	4	63	9	1	11	63	11	1	13
Effective Weighted Sample	32	9	32	-	1	-	6	4	1	-	5	4	1	3	32	7	1	7	32	9	1	8
Total	39	7	39	-	1	-	2	3	*	-	4	3	2	3	39	7	1	7	39	9	1	9
Yes	8 22%	1 6 10%	8 22%	- -%	- -%	- -%	- % -%	1 27%	- -%	- -%	- -%	1 27%	- -%	* 8%	8 22%	2 26%	- -%	1 22%	8 22%	2 6 17%	- -%	1 12%
No	14 35%	5 69%	14 35%	- -%	1 100%	- -%	1 6 41%	2 73%	* 100%	- -%	2 63%	2 73%	2 100%	1 43%	14 35%	3 45%	- -%	2 28%	14 35%	4 6 46%	- -%	3 35%
Don't know	17 43%	1 6 21%	17 43%	- -%	- -%	- -%	1 6 59%	- -%	- -%	- -%	1 37%	- -%	- -%	1 49%	17 43%	2 29%	1 100%	3 50%	17 43%	3 6 36%	1 100%	5 53%

# QC9B. Was there going to be a period of time in the switching process where there was an unwanted break where you were not receiving a service from either company?

Base: Those who have considered switching their TV service supplier and will not switch soon

	ı	PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOM	E
Significance Level: 95%	Total	<b>C&amp;R</b> ~a	MAC ~b	C&R ~c	<b>NoT</b> ∼d	PAC ~e	C&R ~f	<b>C&amp;R</b> ~g	<b>NoT</b> ∼h	PAYG ~i	CON- TRACT *j	PAC ~k	C&R ~l	TV *m	BROAD BAND *n	MOB. PHONE *o	FIXED LINE VOICE *p
Unweighted total	63	-	4	1	1	2	1	-	1	22	35	2	-	63	53	57	55
Effective Weighted Sample	32	-	4	1	1	2	1	-	1	10	23	2	-	32	37	30	34
Total	39	-	2	*	1	1	1	-	1	17	20	1	-	39	27	37	33
Yes	8 22%	- -%	- -%	- -%	- -%	* 50%	- -%	- -%	- -%	5 29%	3 16%	* 50%	- -%	8 22%	5 5 17%	8 6 22%	4 6 13%
No	14 35%	- -%	1 58%	- -%	1 100%	* 50%	1 100%	- -%	1 100%	3 16%	11 52%	* 50%	- -%	14 35%	12 45%	13 6 36%	13 40%
Don't know	17 43%	- -%	1 42%	* 100%	- -%	- -%	- -%	- -%	- -%	9 55%	6 31%	- -%	- -%	17 43%	10 38%	16 6 42%	16 47%

QC10B. How long for?

Base : Those who would have had an unanted break in service when switching their TV service

		ACT	IONS TAK	KEN	5	SWITCH	HED & CC	VERED		SERV	ICES SV COVE	WITCHED RED	&	C	ONSIDE	RED & CO	OVERED	)	SERV	ICES COI		ED &
	Total	SWIT- CHED	CONSI	NEIT- HER	BUN- DLE		BROAD BAND		FIXED LINE CALLS		BROAD I		IXED LINE Calls	BUN- DLE	TV	BROAD I BAND		IXED LINE CALLS		BROAD I BAND		FIXED LINE CALLS
Significance Level: 95%	TOtal	~a	~b	~C	~d	~e	oand ~f	~g	~h	-i -i	~j	~k	~	~m	~n	~0	~p	~q	r~r	~S	~t	~u
Unweighted total	13	2	13	-	-	_	-	2	-	-	-	2	-	1	13	3	-	4	13	2	_	3
Effective Weighted Sample	4	2	4	-	-	_	-	2	-	-	-	2	-	1	4	2	-	4	4	1	_	3
Total	8	1	8	-	-	_	-	1	-	-	-	1	-	*	8	2	-	1	8	2	_	1
2-3 days	1 15%	* % 48%	1 15%	- -%	- -%	- -%	-%	* 48%	- -%	- -%	- -%	* 48%	- -%	* 100%	1 15%	- -%	- -%	* 24%	1 15%	- -%	- -%	* 32%
4-7 days	1 89	- % -%	1 8%	- -%	- -%	-%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 8%	* 18%	- -%	* 26%	1 8%	* 20%	- -%	* 36%
8-14 days	4 48%	- % -%	4 48%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	4 48%	- -%	- -%	* 26%	4 48%	- -%	- -%	- -%
15-30 days	1 79	* % 52%	1 5 7%	- -%	- -%	- -%	-%	* 52%	- -%	- -%	- -%	* 52%	- -%	- -%	1 7%	* 12%	- -%	- -%	1 7%	- -%	- -%	- -%
Don't know	2 22%	- % -%	2 22%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 22%	1 70%	- -%	* 24%	2 22%	1 80%	- -%	* 32%

QC10B. How long for?

Base : Those who would have had an unanted break in service when switching their TV service

	P	PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		:	SERVICES	S AT HOMI	E
	 Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	13	-	-	-	-	1	-	-	-	5	7	1	-	13	11	12	10
Effective Weighted Sample	4	-	-	-	-	1	-	-	-	2	5	1	-	4	7	4	7
Total	8	-	-	-	-	*	-	-	-	5	3	*	-	8	5	8	4
2-3 days	1 15%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 18%	* 11%	- -%	- -%	1 15%	1 5 28%	1 5 15%	1 6 22%
4-7 days	1 8%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 7%	* 11%	- -%	- -%	1 8%	1 5 15%	1 5 8%	1 6 17%
8-14 days	4 48%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	4 75%	* 11%	- -%	- -%	4 48%	* 8%	4 49%	* % 9%
15-30 days	1 7%	- -%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	- -%	1 18%	* 100%	- -%	1 7%	1 13%	1 5 7%	1 6 14%
Don't know	2 22%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 49%	- -%	- -%	2 22%	2 36%	2 5 20%	2 % 39%

SERVICES SWITCHED &

SERVICES CONSIDERED &

# QC11B. While you had this unwanted break with no service from your old or new supplier, which of these would have applied to you?

Base : Those who would have had an unanted break in service when switching their TV service

		AC <sup>-</sup>	TIONS TA	KEN		SWITC	HED & CO	OVERED	)	OLIN	COVE		Du	C	ONSIDE	ERED & CO	OVEREI	)	OLIV	COVE		-D Q
			CONSI				DDOAD	мор	FIXED		DD04D		FIXED			DDOAD		FIXED		DDOAD		FIXED
	Total	SWIT- CHED	DERED	NEIT- HER	BUN- DLE	ΤV			LINE CALLS		BROAD BAND		LINE CALLS	BUN- DLE	ΤV			LINE CALLS		BROAD BAND	PHONE	LINE CALLS
Significance Level: 95%	TOLAI	~a	~b	~C	~d	~e		~g	~h	~i	DAND ∼j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	13	2	13	-	-	-	-	2	-	-	-	2	-	1	13	3	-	4	13	2	-	3
Effective Weighted Sample	4	2	4	-	-	-	-	2	-	-	-	2	-	1	4	2	-	4	4	1	-	3
Total	8	1	8	-	-	-	-	1	-	-	-	1	-	*	8	2	-	1	8	2	-	1
Just done without this service	6 72	1 % 100%	6 % 72%	- -%	-%	-	- % -%	1 100%	%	- -%	- -%	1 100%	- -%	* 100%	6 72%	18%	- -%	1 52%	6 72%	* 20%	- -%	* 36%
Used another service instead which you already own	1 10	- % -9	1 % 10%	- -%	-%	-	- % -%	-%	%	- -%	- -%	- -%	- -%	- -%	1 10%	%	- -%	1 48%	1 10%	- %	- -%	1 64%
Gone elsewhere to use this service	* 3'	- % -%	* % 3%	- -%	-%	-	- % -%	-%	%	- -%	- -%	- -%	- -%	- -%	* 3%	* 12%	- -%	- -%	* 3%	- %	- -%	- -%
Don't know	1 15'	- % -9	1 % 15%	-%	-%	-	- % -%	-%	%	- -%	- -%	- -%	- -%	- -%	1 15%	1 5 70%	- -%	- -%	1 15%	1 80%	- -%	- -%

# QC11B. While you had this unwanted break with no service from your old or new supplier, which of these would have applied to you?

Base : Those who would have had an unanted break in service when switching their TV service

	F	PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		:	SERVICES	S AT HOME	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~g	NoT ~h	PAYG	CON- TRACT	PAC ~k	C&R	TV ~m	BROAD BAND ~n	MOB. PHONE	FIXED LINE VOICE ~p
Unweighted total	13	- -	-	-	- -	1	_	9		5	, 7	1	-	13	11	12	10
Effective Weighted Sample	4	_	_	_	-	1	_	_	_	2	5	1	-	4	7	4	7
Total	8	-	-	-	-	*	-	-	-	5	3	*	-	8	5	8	4
Just done without this service	6 72%	- -%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	5 93%	1 44%	* 100%	- -%	6 72%	2 52%	6 % 74%	2 6 48%
Used another service instead which you already own	1 10%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 7%	* 10%	- -%	- -%	1 10%	1 6 15%	1 % 8%	1 6 16%
Gone elsewhere to use this service	* 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 7%	- -%	- -%	* 3%	* 5%	* % 3%	* % 5%
Don't know	1 15%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 39%	- -%	- -%	1 15%	1 6 28%	1 6 16%	1 6 31%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p	1070	70	,,	70	,,	70	,,	70	,,	70	0070	70	70	1070	207	, 1070	, 3170

# QC12B. Would this have resulted in any additional costs for you?

Base : Those who would have had an unanted break in service when switching their TV service

		ACT	TIONS TAP	KEN	,	SWITC	HED & CO	OVERED		SER	VICES S COVE		D &	cc	ONSIDE	RED & CO	OVERED	)	SERV	ICES CO		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD	MOB.	FIXED LINE CALLS	BUN-		BROAD I	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	13	2	13	-	-	-	-	2	-	-	-	2	-	1	13	3	-	4	13	2	-	3
Effective Weighted Sample	4	2	4	-	-	-	-	2	-	-	-	2	-	1	4	2	-	4	4	1	-	3
Total	8	1	8	-	-	-	-	1	-	-	-	1	-	*	8	2	-	1	8	2	-	1
Yes	1 13%	* % 52%	1 6 13%	- -%	- -%	- -9	- % -%	* 52%	- -%	- -%	- -%	* 52%	- -%	- -%	1 13%	- -%	- -%	1 50%	1 13%	%	- -%	1 68%
No	6 70%	* % 48%	6 % 70%	- -%	- -%	- -9	- % -%	* 48%	- -%	- -%	- -%	* 48%	- -%	* 100%	6 70%	* 18%	- -%	1 50%	6 70%	* 20%	- -%	* 32%
Don't know	2 189	- % -%	2 6 18%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 18%	2 82%	- -%	- -%	2 18%	1 80%	- -%	- -%

# QC12B. Would this have resulted in any additional costs for you?

Base : Those who would have had an unanted break in service when switching their TV service

		PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	МОВ	ILE	CONTRA PROC		\$	SERVICES	S AT HOME	<u> </u>
Significance Level: 95%	Total	C&R ~a	MAC ~b	<b>C&amp;R</b> ~c	<b>NoT</b> ∼d	PAC ~e	C&R ~f	<b>C&amp;R</b> ~a	<b>NoT</b> ∼h	PAYG ~i	CON- TRACT ~i	PAC ~k	C&R ~	<b>TV</b> ∼m	BROAD BAND ~n	MOB. PHONE	FIXED LINE VOICE ~p
Unweighted total	13	-	-	-	-	1	-	-	-	5	7	1	-	13	11	12	10
Effective Weighted Sample	4	-	-	-	-	1	-	-	-	2	5	1	-	4	7	4	7
Total	8	-	-	-	-	*	-	-	-	5	3	*	-	8	5	8	4
Yes	1 13%	- -%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	* 7%	1 22%	* 100%	- -%	1 13%	1 23%	1 5 13%	1 25%
No	6 70%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	5 93%	1 32%	- -%	- -%	6 70%	2 43%	6 69%	2 39%
Don't know	2 18%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 46%	- -%	- -%	2 18%	2 33%	2	2 36%

# QC13B. How much extra would you have spent?

Base: Those whose unwanted break would have resulted in additional costs when switching their TV service

		۸CT	IONS TAK	EN		WITCI	HED & CO	WEDEN		SERV	ICES S' COVE	WITCHEL	8 (	C	Meine	RED & C	OVEDER	,	SERV	ICES CO COVE		ED &
		SWIT-	CONSI DERED	NEIT-	BUN-		BROAD		FIXED LINE		BROAD	F	IXED Line Calls	BUN-		BROAD		FIXED LINE		BROAD	I	FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV E	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	3	1	3	-	-	-	-	1	-	-	-	1	-	-	3	-	-	2	3	-	-	2
Effective Weighted Sample	3	1	3	-	-	-	-	1	-	-	-	1	-	-	3	-	-	2	3	-	-	2
Total	1	*	1	-	-	-	-	*	-	-	-	*	-	-	1	-	-	1	1	-	-	1
Up to £19.99	1 69%	* 6 100%	1 69%	- -%	- -%	- -9	- % -%	* 100%	- -%	- -%	- -%	* 100%	- -%	- -%	1 69%	- -%	- -%	* 52%	1 69%	- -%	- -%	* 52%
Don't know	* 31%	- % -%	* 31%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 31%	- -%	- -%	* 48%	* 31%	- -%	- -%	* 48%

# QC13B. How much extra would you have spent?

Base : Those whose unwanted break would have resulted in additional costs when switching their TV service

		TV PROCES S	ВЕ	B PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTR/ PROC		;	SERVICE	S AT HOM	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~a	NoT ~h	PAYG	CON- TRACT	PAC ~k	C&R ~l	TV ~m	BROAD BAND ~n	MOB. PHONE	FIXED LINE VOICE
Unweighted total	3	-	-	-	-	1	-	-	-	1	2	1	-	3	3	3	3
Effective Weighted Sample	3	-	-	-	-	1	-	-	-	1	2	1	-	3	3	3	3
Total	1	-	-	-	-	*	-	-	-	*	1	*	-	1	1	1	1
Up to £19.99	1 69%	%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	- -%	1 100%	* 100%	- -%	1 69%	1 69%	1 % 69%	1 % 69%
Don't know	* 31%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	* 31%	* 319	* 6 31%	* % 31%

# QC1C. Are you in the process of actively looking for another provider for your fixed line broadband at the moment?

Base: Those who have considered switching their fixed line broadband supplier in last 12 months

		ACT	TIONS TAP	KEN	;	SWITCH	IED & CO	VERED		SER\	ICES S'	WITCHED	. &	CC	ONSIDE	RED & CO	OVEREI	)	SERV	ICES CO COVE		ED &
	Tatal	SWIT-	CONSI DERED		BUN-				FIXED LINE CALLS				IXED Line Calls	BUN-			MOB.	FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	b	HER *c	DLE ~d	TV ∼e	BAND ~f	~q	~h	<b>TV I</b> ~i	BAND ~i	~k	~	<b>DLE</b> ∼m	TV ∼n	BAND 0	~p	*a	<b>TV</b> ∼r	BAND s	~t	*u
Unweighted total	174	12	140	33	-	1	-	7	4	1	-	7	4	1	10	174	19	56	10	134	17	41
Effective Weighted Sample	119	9	109	24	-	1	-	6	4	1	-	6	4	1	7	119	15	42	8	105	13	33
Total	122	6	84	38	-	*	-	4	1	*	-	4	1	*	7	122	11	34	8	82	9	20
Yes	62 50°		23 % 28%	38 100% b	- -%	- -%	- -%	2 36%	* 11%	- -%	- -%	2 36%	* 11%	- -%	2 24%	62 50%	5 45%	20 58%	2 23%	21 26%	3 36%	5 27%
No	54 44		54 65% c	- -%	- -%	* 100%	- -%	2 55%	1 89%	* 100%	- -%	2 55%	1 89%	* 100%	4 61%	54 44%	6 52%	13 38%	5 65%	54 66%	6 60%	13 67%
Don't know	6 5°	* % 6%	6 6 7%	- -%	- -%	- -%	%	* 8%	- -%	- -%	- -%	* 8%	- -%	- -%	1 15%	6 5%	* 3%	1 4%	1 12%	6 8%	* 3%	1 6%

# QC1C. Are you in the process of actively looking for another provider for your fixed line broadband at the moment?

Base: Those who have considered switching their fixed line broadband supplier in last 12 months

		TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		s	SERVICES	S AT HOMI	<u> </u>
Significance Level: 95%	Total	C&R ~a	MAC ~b	<b>C&amp;R</b> ~c	<b>NoT</b> ∼d	PAC ~e	C&R ~f	<b>C&amp;R</b> ~a	<b>NoT</b> ∼h	PAYG *i	CON- TRACT	PAC ~k	C&R ~	<b>TV</b> m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	174	1	-	-	-	1	3	-	3	79	87	1	3	97	174	166	166
Effective Weighted Sample	119	1	-	-	-	1	2	-	3	54	59	1	2	63	119	113	119
Total	122	*	-	-	-	1	2	-	1	53	64	1	2	71	122	117	113
Yes	62 50%	- -%	- -%	- -%	- -%	- -%	1 44%	- -%	- -%	25 48%	34 53%	- -%	1 44%	35 49%	62 50%	59 50%	55 48%
No	54 44%	* 100%	- -%	- -%	- -%	1 100%	1 56%	- -%	1 100%	24 45%	28 44%	1 100%	1 56%	33 47%	54 44%	52 5 44%	53 46%
Don't know	6 5%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	4 7%	2 4%	- -%	- -%	3 4%	6 5%	6 5%	6 5%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

# QC2C. When do you expect to switch to another provider for the fixed line broadband?

Base: Those actively looking for another supplier for their fixed line broadband

		ACT	TIONS TAI	KEN	s	WITCH	HED & CO	VERED		SERV	ICES S	WITCHEI RED	8 (	CC	NSIDE	RED & C	OVERED		SERV	ICES CON		ED &
		SWIT-	CONSI		BUN-		BROAD		IXED LINE CALLS	E	BROAD		IXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS		BROAD I		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND				BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	*b	*c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	*0	~p	~q	~r	*s	~t	~u
Unweighted total	73	4	39	33	-	-	-	3	1	-	-	3	1	-	3	73	10	27	3	33	8	11
Effective Weighted Sample	48	3	30	24	-	-	-	3	1	-	-	3	1	-	2	48	8	21	2	26	6	10
Total	62	2	23	38	-	-	-	2	*	-	-	2	*	-	2	62	5	20	2	21	3	5
In the next month	11 189	- % -%	- % -%	11 29% b	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	11 18%	1 16%	2 11%	- -%	- -%	- -%	- -%
In the next 2-3 months	29 48%	* % 7%	2 % 9%	27 71% b	- -%	- -%	-%	- -%	* 100%	- -%	- -%	- -%	* 100%	- -%	* 13%	29 48%	1 27%	13 67%	* 13%	- -%	1 17%	1 26%
In the next six months	12 199	* % 24%	12 6 51% c	- -%	- -%	- -%	-%	* 26%	- -%	- -%	- -%	* 26%	- -%	- -%	1 65%	12 19%	* 6%	3 13%	1 65%	12 56%	* 9%	2 44%
In the next year	4 79	1 % 31%	4 6 19% c	- -%	- -%	- -%	- -%	1 34%	- -%	- -%	- -%	1 34%	- -%	- -%	* 22%	4 7%	* 6%	1 4%	* 22%	4 21%	* 9%	1 16%
Don't know	5 8%	1 % 38%	5 6 21%	- -%	- -%	- -%	-%	1 41%	- -%	- -%	- -%	1 41%	- -%	- -%	- -%	5 8%	2 46%	1 4%	- -%	5 23%	2 66%	1 14%

# QC2C. When do you expect to switch to another provider for the fixed line broadband?

Base: Those actively looking for another supplier for their fixed line broadband

	1	TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE!	S AT HOME	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	<b>C&amp;R</b> ~g	NoT ~h	PAYG *i	CON- TRACT *j	PAC ~k	C&R ~	TV *m	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE *p
Unweighted total	73	-	-	-	-	-	2	-	-	32	37	-	2	39	73	69	68
Effective Weighted Sample	48	-	-	-	-	-	2	-	-	21	25	-	2	24	48	45	48
Total	62	-	-	-	-	-	1	-	-	25	34	-	1	35	62	59	55
In the next month	11 18%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 3%	11 31% i	- -%	- -%	8 21%	11 6 18%	11 6 19%	7 5 12%
In the next 2-3 months	29 48%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	15 60%	12 35%	- -%	- -%	16 46%	29 48%	27 % 46%	28 51%
In the next six months	12 19%	- -%	- -%	- -%	- -%	- -%	* 43%	- -%	- -%	6 24%	5 15%	- -%	* 43%	8 22%	12 6 19%		11 20%
In the next year	4 7%	- -%	- -%	- -%	- -%	- -%	1 57%	- -%	- -%	1 4%	4 10%	- -%	1 57%	1 3%	4 5 7%	4 6 8%	4 5 8%
Don't know	5 8%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 9%	3 8%	- -%	- -%	3 7%	5 8%	5 6 8%	5 5 9%

QC3C. Why haven't you switched to another provider yet?

Base: Those who expect to switch supplier for their fixed line broadband over 3 months from now

		ACT	IONS TAI	KEN	S	SWITCH	HED & CO	VERED		SER	VICES S	WITCHE RED	D &	C	ONSIDE	RED & C	OVERED		SERV	ICES CO		ED &
	Total	SWIT- CHED	CONSI	NEIT- HER	BUN- DLE	TV	BROAD BAND		FIXED LINE CALLS		BROAD BAND	MOB.	FIXED LINE CALLS	BUN- DLE		BROAD BAND		IXED LINE CALLS	ΤV	BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	rotai	~a	*b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	*0	~p	~q	~r	*s	~t	~u
Unweighted total	33	3	33	-	-	-	-	3	-	-	-	3	-	-	2	33	6	9	2	33	6	8
Effective Weighted Sample	26	3	26	-	-	-	-	3	-	-	-	3	-	-	2	26	5	8	2	26	5	7
Total	21	2	21	-	-	-	-	2	-	-	-	2	-	-	2	21	3	4	2	21	3	4
Haven't found out what's available from other suppliers	8 39%	1 6 34%	8 39%	- -%	- -%	- -%	-%	1 34%	- -%	- -%	- -%	1 34%	- -%	- -%	- -%	8 39%	1 44%	2 43%	- -%	8 39%	1 44%	2 47%
Need to wait until the end of my contract/ until I can switch without paying a penalty	5 22%	* 6 26%	5 22%	- -%	- -%	- -%	%	* 26%	- -%	- -%	- -%	* 26%	- -%	- -%	- -%	5 22%	- -%	1 13%	- -%	5 22%	- -%	* 6%
Just haven't had time/ haven't got around to it yet	5 22%	- % -%	5 22%	- -%	- -%	- -%	- 5 -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	5 22%	- -%	1 34%	- -%	5 22%	- -%	1 28%
Concerned about losing my email address/ having problems moving my email address	5 22%	- % -%	5 22%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	5 22%	* 10%	1 26%	- -%	5 22%	* 10%	1 28%
Will see if my current provider offers me a better deal to stay with them	2 10%	- % -%	2 10%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 10%	1 34%	* 6%	- -%	2 10%	1 34%	* 6%
Not sure what steps I need to take to switch to another supplier	1 6%	- % -%	1 6%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 26%	1 6%	* 10%	1 13%	* 26%	1 6%	* 10%	1 14%
Concerned about losing my phone number	1 3%	- % -%	1 3%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 3%	- -%	1 14%	- -%	1 3%	- -%	1 169
Concerned about having no service while switching to another supplier	1	- % -%	1 3%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 3%	* 10%	- -%	- -%	1 3%	* 10%	- -9
Other reasons	4 21%	- % -%	4 21%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 74%	4 21%	1 22%	2 42%	1 74%	4 21%	1 22%	2 45%
Don't know	1 3%	1 6 41%	1 3%	- -%	- -%	- -%	%	1 41%	- -%	- -%	- -%	1 41%	- -%	- -%	- -%	1 3%	- -%	- -%	- -%	1 3%	- -%	- -9
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u		.,,	- / -			,		,,,		,,,	, ,			, ,						- / •		

QC3C. Why haven't you switched to another provider yet?

Base: Those who expect to switch supplier for their fixed line broadband over 3 months from now

		TV PROCES S	ВЕ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MO	BILE	CONTRA PROC			SERVICES	S AT HOMI	
Significance Level: 95%	Total	C&R ∼a	MAC ~b	C&R ~c	<b>NoT</b> ∼d	PAC ~e	C&R ~f	<b>C&amp;R</b> ~g	<b>NoT</b> ∼h	PAYG ~i	CON- TRACT ~j	PAC ~k	C&R ~l	<b>TV</b> ∼m	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE *p
Unweighted total	33	- -	-	-	- -	-	2	9	-	17	15	-	2	18	33	32	р 32
Effective Weighted Sample	26	_	_	_	_	_	2	_	_	14	12	_	2	14	26	25	25
Total	21	-	_	-	-	-	1	_	-	9	11	-	1	11	21	21	20
Haven't found out what's available from other suppliers	8 39%	- -%	- -%	- -%	- -%	- -%	1 57%	- -%	- -%	3 29%	5 45%	- -%	1 57%	4 38%	8 39%	8 5 38%	8 6 41%
Need to wait until the end of my contract/ until I can switch without paying a penalty	5 22%	- -%	- -%	- -%	- -%	- -%	* 43%	- -%	- -%	1 16%	3 5 27%	- -%	* 43%	2 22%	5 5 22%	5 5 22%	4 6 18%
Just haven't had time/ haven't got around to it yet	5 22%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 17%	3 27%	- -%	- -%	3 22%	5 5 22%	5 5 22%	5 6 23%
Concerned about losing my email address/ having problems moving my email address	5 22%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 31%	1 5 12%	- -%	- -%	2 17%	5 5 22%	4 5 20%	5 % 23%
Will see if my current provider offers me a better deal to stay with them	2 10%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 13%	1 8%	- -%	- -%	1 11%	2 5 10%	2 5 10%	2 6 11%
Not sure what steps I need to take to switch to another supplier	1 6%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 6%	1 6%	- -%	- -%	1 8%	1 6%	1 5 6%	1 6%
Concerned about losing my phone number	1 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 4%	* 2%	- -%	- -%	1 5%	1 3%	1 5 3%	1 6 3%
Concerned about having no service while switching to another supplier	1 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 6%	%	- -%	- -%	- -%	1 3%	1 5 3%	1 % 3%
Other reasons	4 21%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 35%	1 5 10%	- -%	- -%	3 25%	4 5 21%	4 5 21%	4 6 22%
Don't know	1 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 7%	- -%	- -%	- -%	1 6%	1 3%	1 5 3%	1 % 3%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

## QC4C. Which one of these best describes the process you would need to go through to switch your fixed line broadband to another supplier, as far as you know?

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon (including those with broadband in a bundle of services)

		ACT	IONS TA	KEN	;	SWITCH	HED & CO	OVERED		SERV	ICES S	WITCHED ERED	&	CO	NSIDE	RED & C	OVERED		SERV	CES COI		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		IXED LINE CALLS	E	BROAD	-	IXED LINE CALLS	BUN-		BROAD	-	IXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV E	BAND			DLE		BAND				BAND		
Significance Level: 95%		~a	b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	m	~n	0	*р	*q	*r	S	*t	u
Unweighted total	242	17	242	-	-	2	-	12	3	2	-	12	3	109	13	134	38	40	67	242	39	142
Effective Weighted Sample	189	13	189	-	-	2	-	10	3	2	-	10	3	86	10	105	30	32	54	189	31	110
Total	156	10	156	-	-	1	-	8	1	1	-	8	1	75	10	82	22	19	49	156	25	90
I contact my new supplier to start the switch. My new supplier then arranges the switch for me.	42 27%	2 6 21%	42 27%	- -%	- -%	1 100%	- %	1 11%	* 35%	1 100%	- -%	1 11%	* 35%	20 27%	3 26%	22 27%	3 14%	7 36% p	16 32%	42 27%	5 20%	25 28%
I need to get a code from my old supplier to start the switch. I get the code and contact my new supplier to give it to them. My new supplier then arranges the switch for me	32 20%	2 % 18%	32 20%	- -%	- -%	- -%	%	1 14%	1 65%	- -%	- -%	1 14%	1 65%	15 21% q	2 16%	17 21% q	3 13%	1 5%	7 15%	32 20%	3 12%	16 18%
I have to arrange when the old service stops and the new service starts. I contact my old supplier to tell them I want to cancel.I contact my new supplier to tell them I want to start using them for the service	31 20%	2 6 21%	31 20%	- -%	- -%	- -%	- 5 -%	2 25%	- -%	- -%	- -%	2 25%	- -%	19 25%	1 12%	13	8 37%	3 17%	11 22%	31 20%	9 35%	22 24%
Don't know  Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u	49 31%	4 6 40%	49 31%	- -%	- -%	- -%	%	4 50%	- -%	- -%	- -%	4 50%	- -%	19 25%	4 43%	30 37%	7	8 40%	14 30%	49 31%	8 34%	27 30%

## QC4C. Which one of these best describes the process you would need to go through to switch your fixed line broadband to another supplier, as far as you know?

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon (including those with broadband in a bundle of services)

		PROCES S	ВЕ	B PROCES	S	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	Total	~a	~b	~c	~d	~e	~f	~g	~h	i	j	~k	~l	m	n	0	p
Unweighted total	242	2	-	-	-	2	6	-	3	112	122	2	6	159	242	234	237
Effective Weighted Sample	189	2	-	-	-	2	5	-	3	92	93	2	5	125	189	183	185
Total	156	1	-	-	-	1	5	-	1	69	82	1	5	103	156	151	152
I contact my new supplier to start the switch. My new supplier then arranges the switch for me.	42 27%	1 100%	- -%	- -%	- -%	1 69%	- -%	- -%	* 35%	20 29%	22 26%	1 69%	- -%	29 29%	42 5 27%	42 6 27%	42 6 27%
I need to get a code from my old supplier to start the switch. I get the code and contact my new supplier to give it to them. My new supplier then arranges the switch for me	32 20%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 65%	17 25%	13 16%	- -%	- -%	16 16%	32 5 20%	31 6 20%	31 6 20%
I have to arrange when the old service stops and the new service starts. I contact my old supplier to tell them I want to cancel.I contact my new supplier to tell them I want to start using them for the service	31 20%	- -%	- -%	- -%	- -%	- -%	2 44%	- -%	- -%	9 13%	20 25% i	- -%	2 44%	21 20%	31 5 20%	30 6 19%	30 6 19%
Don't know  Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p	49 31%	- -%	- -%	- -%	- -%	* 31%	3 56%	- -%	- -%	23 33%	25 30%	* 31%	3 56%	34 33%	49 31%	48 % 32%	49 32%

# QC4C. Which one of these best describes the process you would need to go through to switch your fixed line broadband to another supplier, as far as you know? by CONSIDERED SWITCHING BROADBAND - BEHAVIOUR

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon (including those with broadband in a bundle of services)

	-	ANY CONTACT CO	NO	WILL SWITCH NEXT 3 MONTHS
Significance Level: 95%	Total	а	*b	~c
Unweighted total	242	94	40	-
Effective Weighted Sample	189	74	32	-
Total	156	54	28	-
I contact my new supplier to start the switch. My new supplier then arranges the switch for me.	42 27%	14 27%	7 27%	- -%
I need to get a code from my old supplier to start the switch. I get the code and contact my new supplier to give it to them. My new supplier then arranges the switch for me	32 20%	14 27%	2 9%	- -%
I have to arrange when the old service stops and the new service starts. I contact my old supplier to tell them I want to cancel.I contact my new supplier to tell them I want to start using them for the service	31 20%	9 16%	4 14%	- -%
Don't know	49 31%	16 30%	14 50%	- -%
Columns Tested: None	3170	3070	3070	-70

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

		ACT	IONS TA	KEN	5	SWITCI	HED & CO	VERED		SERV	ICES S	WITCHE RED	D &	cc	NSIDER	RED & C	OVERED	)	SERV	ICES CO COVE		ED &
			CONSI DERED		BUN-				IXED LINE CALLS			MOB.	FIXED LINE CALLS	BUN-				FIXED LINE CALLS			MOB.	FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	b	HER ∼c	<b>DLE</b> ∼d	TV ~e	BAND ~f	~g	~h	TV E ∼i	SAND ~i	~k	~	DLE ~m	TV E ∼n	BAND 0	~p	*q	TV ∼r	BAND s	~t	*u
Unweighted total	134	11	134	-	-	1	_	7	3	1	-	7	3	1	9	134	15	38	9	134	15	38
Effective Weighted Sample	105	9	105	_	-	1	_	6	3	1	_	6	3	1	7	105	12	30	7	105	12	30
Total	82	6	82	_	-	*	_	4	1	*	_	4	1	*	7	82	9	18	7	82	9	18
Base for %	66	2	66	_	_	_	_	2	_	_	_	2	_	*	5	66	9	15	5	66	9	15
Still within contract period/ waiting for contract to end	10 15%	- %	10 15%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 52%	10 15%	2 17%	2 12%	2 50%	10 15%	2 17%	2 12%
Current supplier cheaper/ most competitive/ no better/ cheaper deals available	10 14%	1 43%	10 14%	- -%	- -%	- -9	- 6 -%	1 43%	- -%	- -%	- -%	1 43%	- -%	* 100%	- -%	10 14%	1 15%	2 14%	*	10 14%	1 15%	2 17%
Haven't got around to it	6 8%	-	6	- -%	- -%	- -9	-	-%	- -%	- -%	- -%	-%	- -%	-%	- -%	6 8%	1 11%	1 8%	- -%	6	1 11%	1 8%
Concerned about losing email address/ did not want to give up email address	5 7%	%	5 7%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	5 7%	1 13%	2 14%	- -%	5 7%	1 13%	2 14%
Current supplier offered a cheaper deal/ reduced price/ discounted price	4 5%	- · -%	4 5%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	4 5%	* 4%	1 5%	- -%	4 5%	* 4%	* 3%
Still making a decision/ need time to assess options available	3 4%	- %	3 4%	- -%	- -%	- -9	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 19%	3 4%	* 3%	1 4%	1 18%	3 4%	* 3%	1 4%
Current supplier offered a better/ improved/ enhanced deal/ package	3 4%	%	3 4%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 4%	- -%	1 5%	- -%	3 4%	- -%	1 5%
Happy/ satisfied with current supplier	3 4%	-%	3 4%	- -%	- -%	- -9	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 4%	1 15%	- -%	- -%	3 4%	1 15%	- -%
Current supplier is reliable/ trustworthy/ other suppliers not as reliable  Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u	2 4%	%	2 4%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 4%	- -%	* 2%	- -%	2 4%	- -%	* 2%

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

		AC1	TIONS TAI	KEN	5	SWITCH	IED & CC	VERED		SERV	ICES S	WITCHEI ERED	<b>.</b> & C	cc	NSIDER	RED & C	OVEREI	)	SERV	ICES CO COVE		ED &
	Total	SWIT- CHED	CONSI	NEIT- HER	BUN- DLE	TV	BROAD BAND	-	FIXED LINE CALLS				IXED LINE CALLS	BUN- DLE		BROAD BAND		FIXED LINE CALLS		BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	Total	~a	b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	0	~p	*q	~r	S	~t	*u
Unweighted total	134	11	134	-	-	1	-	7	3	1	-	7	3	1	9	134	15	38	9	134	15	38
Effective Weighted Sample	105	9	105	-	-	1	-	6	3	1	-	6	3	1	7	105	12	30	7	105	12	30
Total	82	6	82	-	-	*	-	4	1	*	-	4	1	*	7	82	9	18	7	82	9	18
Too busy/ not had time to look/ research	2 4%	- 6 -%	2 4%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 4%	* 4%	- -%	- -%	2 4%	* 4%	- -%
Current supplier offered a good deal/ price	2 3%	- 6 -%	2 % 3%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 9%	2 3%	- -%	* 2%	* 8%	2 3%	- -%	* 2%
Poor customer service from new supplier (e.g. failed appointments)	2 3%	- % -%	2 6 3%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 3%	- -%	1 5%	- -%	2 3%	- -%	1 5%
Lazy/ can't be bothered to switch	2 2%	- % -%	2 6 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 5%	2 2%	- -%	1 7%	- -%	2 2%	- -%	1 7%
Concerned about service disruption/ continuity of service/ problems	1 2%	- 6 -%	1 6 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 2%	1 13%	* 2%	- -%	1 2%	1 13%	* 2%
Waiting to see what offers/ deals become available/ if current supplier will offer a deal	1 2%	- % -%	1 % 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 2%	- -%	- -%	- -%	1 2%	- -%	- -%
Choice of new supplier - only one/ no others in our area	1 2%	- % -%	1 6 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 2%	- -%	1 5%	- -%	1 2%	- -%	1 5%
Cost to connect/ reconnect BT line	1 2%	- 6 -%	1 6 2%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 2%	- -%	- -%	- -%	1 2%	- -%	- -%
New supplier can't provide what I want - faster broadband/ TV channel choice/ bundle options	1 2%	- 6 -%	1 6 2%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%	* 100%	* 7%	1 2%	* 4%	- -%	1 15%	1 2%	* 4%	* 3%
Would need to pay to leave contract	1 1%	- 6 -%	1 6 1%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 1%	- -%	- -%	- -%	1 1%	- -%	- -%
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u																						

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

	AC1	IONS TA	KEN	5	SWITC	HED & CO	OVERED		SER			D &	C	ONSIDE	RED & C	OVERE	D	SER\			ED &
T	SWIT-		NEIT-	BUN-	<b>-</b> 7.4		MOB.	LINE			MOB.	LINE	BUN-			MOB.	LINE	<b>-</b> 1.		MOB.	FIXED LINE CALLS
lotal	CHED ~a	b	HER ~C	DLE ∼d	1 <b>∨</b> ~e	~f	~q	~h	IV ∼i	~i	~k	~	DLE ∼m	IV ∼n	BAND	~p	*a	IV ∼r	BAND	~t	*u
134	11	134	_	_	1	_	7	3	1	-	7	3	1	9	134	15	38	9	134	15	38
105	9		_	-	1	_	6	3	1	_	6	3	1	7	105		30	7	105	12	30
	6		_	_	*	_	4	1	*	_	4	1	*	7	82	9	18	7		9	18
1	- %	1	-%	- -%	- -9	- % -%	-%	-%	- -%	- -%	-%	- -%	- -%	- -%	1 1%	- -%	1 6%	- -%	1	- -%	1 6%
1 19	- % -%	1 5 1%	- -%	- -%	- -9	- % -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 1%	- -%	- -%	- -%	1 5 1%	- -%	- -%
1 19	- % -%	1 5 1%	-%	- -%	- -9	- % -%	-%	-%	- -%	- -%	-%	- -%	- -%	- -%	1 1%	* 4%	- -%	- -%	1 5 1%	* 4%	- -%
* 19	- % -%	* 5 1%	-%	- -%	- -9	- % -%	-%	-%	- -%	- -%	-%	- -%	- -%	* 8%	* 1%	- -%	- -%	*	* 5 1%	- -%	- -%
* 19	- % -%	* 5 1%	-%	- -%	- -9	- % -%	-%	-%	- -%	- -%	-%	- -%	- -%	- -%	* 1%	- -%	* 2%	- -%	* 5 1%	- -%	* 2%
* *9	- % -%	* *%	-%	- -%	- -9	-%	-%	-%	- -%	- -%	-%	- -%	- -%	- -%	*%	- -%	* 2%	- -%	* *%	- -%	* 2%
* *9	- % -%	* *%	-%	- -%	- -9	- % -%	-%	-%	- -%	- -%	-%	- -%	- -%	- -%	*%	* 3%	- -%	- -%	* *%	* 3%	- -%
* * 9	- % -%	* *%	-%	- -%	- -9	- % -%	-%	-%	- -%	- -%	-%	- -%	- -%	- -%	*%	- -%	* 2%	- -%	* *%	- -%	* 2%
6 9%	1 % 57%	6 5 9%	- -%	- -%	- -9	- % -%	1 57%	-%	- -%	- -%	1 57%	- -%	- -%	- -%	6 9%	1 7%	1 4%	- -%	6 5 9%	1 7%	1 4%
* * 9	- % -%	* *%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	*%	- -%	* 2%	- -%	* *%	- -%	* 2%
7 10%	- %	7 5 10%	-%	- -%	- -9	- % -%	-%	- -%	- -%	- -%	-%	- -%	- -%	* 8%	7 10%	1 16%	3 21%	*	7 5 10%	1 16%	3 20%
	134 105 82 1 19 1 19 1 19 * * 19 * * * * * * * * *	SWIT- Total CHED  -a  134	Total CHED ~a b  134 11 134  105 9 105  82 6 82  1 - 1  1% -% 1%  1 - 1  1% -% 1%  1 - 1  1% -% 1%  * - *  1% *  1%	Total CHED	Total   SWIT- CHED	SWIT-   DERED   NEIT-   DLE   TV	CONSI   BROAD   SWIT-   CHED   HER   DLE   TV   BAND   CHED   HER   DLE   TV   BAND   CHED   HER   DLE   TV   BAND   CHED   TV   BAND   CHED   TV   BAND   CHED   TV   CHED   CHED   CHED   TV   CHED   CHE	SWIT-   DERED   NEIT-   BUN-   TV   BAND   PHONE	CONSI	Name	COVIDING TAKEN   CONSIDER   COVERED   COVIDINE   CONSIDER   CONS	Note   Section	Note   Const   SWIT-   DERED NEIT-   HER   PHONE   CALLS   TV   BAND   TV   TV   BAND   TV   TV   BAND   TV   TV   BAND   TV   TV   BAND   TV   TV   TV   TV   TV   TV   TV   T	COVERED   COVE	ACTIONS TAKEN   SWITCHED & COVERED   FIXED   BROAD MOB. LINE   PHONE CALLS   SWITCHED & COVERED   FIXED   BROAD MOB. LINE   PHONE CALLS   PH	ACTIONS TAKEN   SWITCHED & COVERED   COVERED   COVERED   CONSI   CON	CONSIDERED   CON	COVERED   COVERD   COVERED   COVERED   COVERED   COVERED   COVERED   COVERED   COVERED   COVERED   COVERED   COVERED   COVERED   COVERED   COVERD   COVERED   COVERD   COVERED   COVERED   COVERED   COVERED   COVERED   COVERED   COVERED   COVERED   COVERED   COVERED   COVERED   COVERED   COVERD   COVERD   COVERD   COVERD   COVERD   COVERD   COVERD   COVE	ACTIONS TAKEN   SWITCHED & COVERED   SROAD MOB.   LINE   SWITCHED & COVERED   SWITCHED & CALLS   SWITCHED & FIXED   BROAD MOB.   LINE   PHONE CALLS   TV BAND   FIXED   BROAD MOB.   LINE   PHONE CALLS   TV BAND   TV	ACTIONS TAKEN   SWITCHED & COVERED   COVERED	COVERED   COVE

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

		ACT	IONS TA	KEN	5	SWITC	HED & CO	OVERED		SEF	VICES S	WITCHED	<b>.</b> &	cc	NSIDE	RED & C	COVERED		SERV	CES CO	NSIDERE RED	ED &
		SWIT-	CONSI DERED	NEIT-	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD	-	IXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS		BROAD		FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	b	HER ∼c	<b>DLE</b> ∼d	TV ∼e	BAND ~f	~n	~h	TV ∼i	BAND ~i	~k	~l	<b>DLE</b> ∼m	TV ∼n	BAND	~p	*a	<b>TV</b> ∼r	BAND	~t	*u
	134	11	134	C	u	1	1	~g 7	3	1	J	7	2	111	9	134	15	ч 38	9	134	15	38
Unweighted total				-	-	!	-	1		1	-	1	ى	1	9				9			
Effective Weighted Sample	105	9	105	-	-	1	-	6	3	1	-	6	3	1	1	105	12	30	1	105	12	30
Total	82	6	82	-	-	*	-	4	1	*	-	4	1	*	7	82	9	18	7	82	9	18
INERTIA	10 15%	-%	10 5 15%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 5%	10 15%	2 19%	2 15%	- -%	10 15%	2 19%	2 15%
STILL LOOKING	4 6%	-%	4 6%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 19%	4 6%	* 3%	1 4%	1 18%	4 6%	* 3%	1 4%
CONTRACT ISSUES	11 16%	-%	11 5 16%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 52%	11 16%	2 17%	2 12%	2 50%	11 16%	2 17%	2 12%
RETENTION OFFER	9 13%	-%	9 5 13%	- -%	- -%	- -9	- % -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	* 9%	9 13%	* 4%	2 12%	* 8%	9 13%	* 4%	1 10%
SATISFACTION	7 10%	- %	7 5 10%	- -%	- -%	- -9	- % -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	7 10%	1 15%	1 7%	- -%	7 10%	1 15%	1 7%
AVAILABILITY	2 3%	-%	2 3%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	* 100%	* 7%	2 3%	* 4%	1 5%	1 15%	2 3%	* 4%	1 8%
NO BENEFIT	11 17%	1 5 43%	11 5 17%	- -%	- -%	- -9	- % -%	1 43%	%	- -%	- -%	1 43%	- -%	* 100%	- -%	11 17%	1 15%	3 19%	* 8%	11 17%	1 15%	3 21%
Did not specify Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u	15	4	15	-	-	*	-	2	1	*	-	2	1	-	2	15	-	4	2	15	-	4

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

		TV PROCES S	ВЕ	B PROCES	s	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		1	SERVICES	S AT HOME	
Significance Level: 95%	Total	<b>C&amp;R</b> ~a	MAC ~b	C&R ~c	<b>NoT</b> ∼d	PAC ~e	C&R ~f	<b>C&amp;R</b> ~g	<b>NoT</b> ∼h	PAYG *i	CON- TRACT	PAC ~k	C&R ~l	<b>TV</b> *m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	134	1	-	-	-	1	3	9 -	3	64	65	1	3	76	134	129	130
Effective Weighted Sample	105	1	_	_	-	1	2	-	3	51	51	1	2	59	105	101	101
Total	82	*	-	-	-	1	2	-	1	37	42	1	2	47	82	79	79
Base for %	66	-	-	-	-	1	1	-	-	31	33	1	1	36	66	64	64
Still within contract period/ waiting for contract to end	10 15%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	3 9%	7 21%	- -%	- -%	3 8%	10 5 15%	10 6 15%	8 6 13%
Current supplier cheaper/ most competitive/ no better/ cheaper deals available	10 14%	- -%	- -%	- -%	- -%	1 100%	- -%	- -%	- -%	5 17%	4 12%	1 100%	- -%	5 13%	10 6 14%	9 % 14%	10 6 15%
Haven't got around to it	6 8%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	4 11%	2 6%	- -%	- -%	5 13%	6 6 8%	6 6 9%	6 6 9%
Concerned about losing email address/ did not want to give up email address	5 7%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 2%	4 12%	- -%	- -%	4 10%	5 % 7%	5 % 7%	5 % 7%
Current supplier offered a cheaper deal/ reduced price/ discounted price	4 5%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 6%	2 5%	- -%	- -%	1 4%	4 5%	4 6%	4 6%
Still making a decision/ need time to assess options available	3 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 6%	1 3%	- -%	- -%	2 5%	3 4%	3 4%	3 4%
Current supplier offered a better/ improved/ enhanced deal/ package	3 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 4%	2 5%	- -%	- -%	1 4%	3 4%	3 4%	3 4%
Happy/ satisfied with current supplier	3 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 3%	2 5%	- -%	- -%	* 1%	3 4%	3 6 4%	3 6 4%
Current supplier is reliable/ trustworthy/ other suppliers not as reliable	2 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	2 7%	- -%	- -%	1 4%	2 4%	2 6 4%	2 6 4%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

	_	TV PROCES S	ВЕ	B PROCES	S	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA		;	SERVICES	S AT HOMI	
Significance Level: 95%	Total	C&R	MAC	C&R	NoT	PAC	C&R ~f	C&R	<b>NoT</b> ∼h	PAYG *i	CON- TRACT	PAC ~k	C&R ~l	TV *m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
	134	~a 1	~b	~C	~d	~e	3	~g	3	64	J 65	~K	3	76	n 134	0 129	р 130
Unweighted total  Effective Weighted Sample	105	1	-	-	-	1	2	-	3	51	51	1	2	76 59	105	101	101
Total	82	*				1	2	-	ა 1	37	42	1	2	59 47	82	79	79
Too busy/ not had time to look/ research	2 4%	- -%	-%	- -%	-%	- -%	- -%	- -%	- -%	1 4%	1	- -%	- -%	2 5%	2	2	2
Current supplier offered a good deal/ price	2 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	2 5%	- -%	- -%	1 4%	2 3%	2 % 3%	2 3%
Poor customer service from new supplier (e.g. failed appointments)	2 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 2%	-%	- -%	- -%	1 4%	2 3%	1 6 1%	2 3%
Lazy/ can't be bothered to switch	2 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	1 4%	- -%	- -%	1 2%	2 2%	2 3%	1 6 2%
Concerned about service disruption/ continuity of service/ problems	1 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 4%	- -%	- -%	1 4%	1 2%	1 6 2%	1 6 2%
Waiting to see what offers/ deals become available/ if current supplier will offer a deal	1 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 2%	1 2%	- -%	- -%	1 4%	1 2%	1 6 2%	1 6 2%
Choice of new supplier - only one/ no others in our area	1 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 4%	-%	- -%	- -%	1 2%	1 2%	1 6 2%	1 6 2%
Cost to connect/ reconnect BT line	1 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 4%	-%	- -%	- -%	1 3%	1 2%	1 6 2%	1 6 2%
New supplier can't provide what I want - faster broadband/ TV channel choice/ bundle options	1 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 2%	* 1%	- -%	- -%	1 2%	1 2%	1 % 2%	1 6 2%
Would need to pay to leave contract	1 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 3%	- -%	- -%	- -%	1 1%	1 6 1%	- %
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

Prepared by Saville Rossiter-Base: 01727 899 399

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

		TV PROCES S	ВЕ	3 PROCES	s	MP PRO	CESS	LL PRO	CESS	MO	BILE	CONTRA PROC			SERVICES	S AT HOME	
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	*j	~k	~	*m	n	0	р
Unweighted total	134	1	-	-	-	1	3	-	3	64	65	1	3	76	134	129	130
Effective Weighted Sample	105	1	-	-	-	1	2	-	3	51	51	1	2	59	105	101	101
Total	82	*	-	-	-	1	2	-	1	37	42	1	2	47	82	79	79
Hassle/ too much hassle - unspecified	1 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	1 5 2%	- -%	- -%	1 2%	1 5 1%	1 6 1%	1 6 1%
Current supplier matched offer from other supplier	1 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 3%	-%	- -%	- -%	- -%	1 5 1%	1 % 1%	1 6 1%
Process seems daunting/ messy/ complicated	1 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	-%	- -%	- -%	1 2%	1 5 1%	* 6 1%	1 6 1%
Don't know process would need to go through	* 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 5 1%	- -%	- -%	* 1%	* 5 1%	* 6 1%	* 6 1%
Cost - unspecified	* 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	-%	- -%	- -%	* 1%	* 5 1%	* 6 1%	* 6 1%
Hassle - too much trouble for the saving/ return involved	*	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	-%	- -%	- -%	- -%	* *%	* %	* %
Inconvenient / easier to stay with current supplier	*	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	-%	- -%	- -%	- -%	* *%	* *%	* %
Difficult to compare packages/ prices	*	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	-%	- -%	- -%	* 1%	* *%	* %	* %
Other	6 9%	- -%	- -%	- -%	- -%	- -%	1 100%	- -%	- -%	4 11%	2 6 6%	- -%	1 100%	3 8%	6 6 9%	5 % 9%	6 6 9%
INFORMATION	* *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	-%	- -%	- -%	* 1%	* *%	* *%	* %
ANY PROCESS MENTIONS	7 10%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 4%	5 5 15%	- -%	- -%	5 15%	7 6 10%	6 % 10%	7 6 11%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

Prepared by Saville Rossiter-Base: 01727 899 399

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

	1	TV PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	ILE	CONTRA		;	SERVICE	S AT HOME	Ē
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	<b>*</b> j	~k	~	*m	n	0	р
Unweighted total	134	1	-	-	-	1	3	-	3	64	65	1	3	76	134	129	130
Effective Weighted Sample	105	1	-	-	-	1	2	-	3	51	51	1	2	59	105	101	101
Total	82	*	-	-	-	1	2	-	1	37	42	1	2	47	82	79	79
INERTIA	10	-	-	-	-	-	-	-	-	6	4	-	-	7	10	10	10
	15%	-%	-%	-%	-%	-%	-%	-%	-%	18%	13%	-%	-%	21%	5 15%	6 15%	15%
STILL LOOKING	4	-	-	-	-	-	-	-	-	2	2	-	-	3	4	4	4
	6%	-%	-%	-%	-%	-%	-%	-%	-%	7%	5%	-%	-%	8%	6%	6 6%	6%
CONTRACT ISSUES	11	-	-	-	-	-	-	-	-	3	8	-	-	3	11	11	8
	16%	-%	-%	-%	-%	-%	-%	-%	-%	9%	24%	-%	-%	8%	16%	6 17%	13%
RETENTION OFFER	9	-	-	-	-	-	-	-	-	4	5	-	-	4	9	9	9
	13%	-%	-%	-%	-%	-%	-%	-%	-%	14%	14%	-%	-%	11%	5 13%	% 14%	14%
SATISFACTION	7	-	-	-	-	-	-	-	-	2	3	-	-	3	7	5	7
	10%	-%	-%	-%	-%	-%	-%	-%	-%	6%	11%	-%	-%	8%	10%	% 9%	10%
AVAILABILITY	2	-	-	-	-	-	-	-	-	2	*	-	-	2	2	2	2
	3%	-%	-%	-%	-%	-%	-%	-%	-%	6%	1%	-%	-%	4%	3%	4%	4%
NO BENEFIT	11	-	-	-	-	1	-	-	-	7	4	1	-	6	11	11	11
	17%	-%	-%	-%	-%	100%	-%	-%	-%	23%	12%	100%	-%	17%	5 17%	6 17%	18%
Did not specify Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p	15	*	-	-	-	-	1	-	1	6	9	-	1	11	15	15	15

## QC6CA. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Difficulty finding information about other suppliers you could use

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

		ACT	TIONS TAK	KEN	;	SWITC	HED & CO	OVERED		SERV	ICES S	WITCHED	. &	co	ONSIDEI	RED & C	OVERED	)	SERV	CES CO	NSIDERE RED	ED &
		SWIT-	CONSI		BUN-		BROAD		FIXED LINE CALLS				IXED LINE CALLS					IXED LINE CALLS				IXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	b	HER ∼c	DLE ~d	TV ~e	BAND ~f	~g	~h	TV E ∼i	BAND ~i	~k	~l	DLE ~m	<b>TV</b> ∼n	BAND	~p	*a	<b>TV</b> ∼r	BAND s	~t	*u
Unweighted total	134	11	134	-	_	1		9 7	3	1	, -	7	3	1	9	134	15	38	9	134	15	38
Effective Weighted Sample	105	۵	105			1		6	3	1		6	3	1	7	105	12	30	7	105	12	30
Total	82	6	82	_	_	*	_	1	1	*	_	4	1	*	7	82	9	18	7	82	9	18
		*		-	-		-	*	'		-	*	'		1		4	10	1		4	10
1 - Not at all important	22 27%	6%	22 6 27%	- -%	- -%	- -9	- % -%	8%	- -%	- -%	- -%	8%	- -%	- -%	4 57%	22 27%	4 41%	20%	4 55%	22 27%	4 41%	20%
2	9 11%	- % -%	9 6 11%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	9 11%	* 4%	3 16%	- -%	9 11%	* 4%	3 16%
TOTAL NOT IMPORTANT	31 38%	* 6 6%	31 6 38%	- -%	- -%	- -%	- % -%	* 8%	- -%	- -%	- -%	* 8%	- -%	- -%	4 57%	31 38%	4 44%	7 36%	4 55%	31 38%	4 44%	7 36%
3 - Neither	18 22%	3 6 48%	18 6 22%	- -%	- -%	* 100%	- % -%	2 47%	* 35%	* 100%	- -%	2 47%	* 35%	- -%	2 23%	18 22%	2 23%	3 14%	2 22%	18 22%	2 23%	3 14%
4	10 13%	1 6 21%	10 6 13%	- -%	- -%	- -9	- % -%	1 12%	1 65%	- -%	- -%	1 12%	1 65%	- -%	1 21%	10 13%	1 14%	4 22%	1 17%	10 13%	1 14%	4 22%
5 - Very important	12 14%	1 6 13%	12 6 14%	- -%	- -%	- -9	- % -%	1 18%	- -%	- -%	- -%	1 18%	- -%	* 100%	- -%	12 14%	1 7%	3 15%	* 6%	12 14%	1 7%	3 15%
TOTAL IMPORTANT	22 27%	2 6 34%	22 6 27%	- -%	- -%	- -9	- % -%	1 30%	1 65%	- -%	- -%	1 30%	1 65%	* 100%	1 21%	22 27%	2 21%	7 36%	2 22%	22 27%	2 21%	7 37%
Don't know	11 13%	1 6 11%	11 6 13%	- -%	- -%	- -%	- % -%	1 15%	- -%	- -%	- -%	1 15%	- -%	- -%	- -%	11 13%	1 11%	3 14%	- -%	11 13%	1 11%	3 14%

## QC6CA. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Difficulty finding information about other suppliers you could use

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

	ı	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA		5	SERVICES	S AT HOME	E
Circificance Level 059/	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	404	~a	~b	~C	~d	~e	~f	~g	~h	71	"J	~k	~	*m	n 404	0	p 400
Unweighted total	134	1	-	-	-	1	3	-	3	64	65	1	3	76	134	129	130
Effective Weighted Sample	105	1	-	-	-	1	2	-	3	51	51	1	2	59	105	101	101
Total	82	*	-	-	-	1	2	-	1	37	42	1	2	47	82	79	79
1 - Not at all important	22	-	-	-	-	-	-	-	-	7	14	-	-	13	22	21	21
	27%	-%	-%	-%	-%	-%	-%	-%	-%	20%	33%	-%	-%	27%	27%	27%	27%
2	9 11%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	6 17% j	2 4%	- -%	- -%	6 13%	9 11%	8 5 10%	9 5 11%
TOTAL NOT IMPORTANT	31	-	-	-	-	-	-	-	-	14	15	-	-	19	31	29	30
	38%	-%	-%	-%	-%	-%	-%	-%	-%	37%	37%	-%	-%	41%	38%	37%	38%
3 - Neither	18	*	-	-	-	1	1	-	*	6	12	1	1	9	18	18	17
	22%	100%	-%	-%	-%	100%	56%	-%	35%	17%	28%	100%	56%	19%	22%	23%	21%
4	10	-	-	-	-	-	1	-	1	6	4	-	1	7	10	10	10
	13%	-%	-%	-%	-%	-%	25%	-%	65%	16%	10%	-%	25%	14%	13%	13%	5 13%
5 - Very important	12	-	-	-	-	-	*	-	-	6	6	-	*	7	12	12	12
	14%	-%	-%	-%	-%	-%	19%	-%	-%	16%	13%	-%	19%	14%	14%	5 15%	5 15%
TOTAL IMPORTANT	22	-	-	-	-	-	1	-	1	12	10	-	1	13	22	22	22
	27%	-%	-%	-%	-%	-%	44%	-%	65%	33%	24%	-%	44%	28%	27%	28%	28%
Don't know	11	-	-	-	-	-	-	-	-	5	5	-	-	6	11	10	11
	13%	-%	-%	-%	-%	-%	-%	-%	-%	13%	11%	-%	-%	12%	13%	12%	5 13%

## QC6CB. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Difficulty knowing what steps you needed to take to switch from one supplier to another

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

		ACT	TIONS TAK	KEN	;	SWITCI	HED & CC	VERED		SER\	ICES S	SWITCHEI ERED	8 (	cc	NSIDEI	RED & C	OVERED	ı	SERV	ICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD	-	FIXED LINE CALLS	I	BROAD	-	IXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS		BROAD		FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	h	HER ∼c	DLE ~d	TV ∼e	BAND ~f	~g	~h	TV I ∼i	BAND ~i	~k	~	DLE ∼m	<b>TV</b> ∼n	BAND o	~p	*q	<b>TV</b> ∼r	BAND s	~t	*u
Unweighted total	134	11	134	-	u	1		9 7	3	1	J	r 7	3	1	9	134	15	ч 38	9	134	15	38
ŭ	105	0		-	-	1	-	6	2	1	-	,	2	1	7	105	12	30	7		12	
Effective Weighted Sample		9	105	-	-		-	0	3		-	0	3		7				7	105		30
Total	82	б	82	-	-		-	4	1	-	-	4	1		1	82	9	18	1	82	9	18
1 - Not at all important	19 23%	* 6%	19 6 23%	- -%	- -%	- -%	- 6 -%	* 8%	- -%	- -%	- -%	8%	- -%	- -%	4 57%	19 23%	4 40%	3 17%	4 55%	19 23%	4 40%	3 17%
2	7 9%	- % -%	7 6 9%	- -%	- -%	- -%	- 6 -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	7 9%	2 19%	1 8%	- -%	7 9%	2 19%	1 7%
TOTAL NOT IMPORTANT	26 32%	* 6%	26 32%	- -%	- -%	- -%	- % -%	* 8%	- -%	- -%	- -%	* 8%	- -%	- -%	4 57%	26 32%	5 59%	5 25%	4 55%	26 32%	5 59%	5 24%
3 - Neither	20 24%	3 % 48%	20 6 24%	- -%	- -%	- -%	- % -%	2 47%	1 67%	- -%	- -%	2 47%	1 67%	- -%	2 30%	20 24%	- -%	4 21%	2 29%	20 24%	- -%	4 21%
4	14 17%	1 6 21%	14 6 17%	- -%	- -%	* 100%	- % -%	1 12%	* 33%	* 100%	- -%	1 12%	* 33%	- -%	1 10%	14 17%	1 16%	4 22%	1 10%	14 17%	1 16%	4 22%
5 - Very important	12 14%	1 6 13%	12 6 14%	- -%	- -%	- -%	- % -%	1 18%	- -%	- -%	- -%	1 18%	- -%	* 100%	* 3%	12 14%	1 15%	3 18%	* 6%	12 14%	1 15%	3 18%
TOTAL IMPORTANT	25 31%	2 % 34%	25 6 31%	- -%	- -%	* 100%	- % -%	1 30%	* 33%	* 100%	- -%	1 30%	* 33%	* 100%	1 14%	25 31%	3 30%	7 40%	1 16%	25 31%	3 30%	7 41%
Don't know	10 12%	1 6 11%	10 6 12%	- -%	- -%	- -%	- % -%	1 15%	- -%	- -%	- -%	1 15%	- -%	- -%	- -%	10 12%	1 11%	3 14%	- -%	10 12%	1 11%	3 14%

## QC6CB. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Difficulty knowing what steps you needed to take to switch from one supplier to another

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

	P	TV ROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOME	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	*j	~k	~	*m	n	0	р
Unweighted total	134	1	-	-	-	1	3	-	3	64	65	1	3	76	134	129	130
Effective Weighted Sample	105	1	-	-	-	1	2	-	3	51	51	1	2	59	105	101	101
Total	82	*	-	-	-	1	2	-	1	37	42	1	2	47	82	79	79
1 - Not at all important	19 23%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	6 17%	12 29%	- -%	- -%	11 22%	19 23%	19 6 24%	18 6 23%
2	7 9%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	6 16% j	1 2%	- -%	- -%	4 8%	7 9%	7 % 9%	7 % 9%
TOTAL NOT IMPORTANT	26 32%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	12 33%	13 31%	- -%	- -%	14 30%	26 32%	25 % 32%	25 % 32%
3 - Neither	20 24%	- -%	- -%	- -%	- -%	1 100%	1 56%	- -%	1 67%	7 20%	12 29%	1 100%	1 56%	12 26%	20 24%	19 % 25%	19 6 24%
4	14 17%	* 100%	- -%	- -%	- -%	- -%	1 25%	- -%	* 33%	7 19%	7 16%	- -%	1 25%	8 18%	14 17%	13 6 17%	13 6 17%
5 - Very important	12 14%	- -%	- -%	- -%	- -%	- -%	* 19%	- -%	- -%	5 14%	6 15%	- -%	* 19%	7 15%	12 14%	12 % 15%	11 6 14%
TOTAL IMPORTANT	25 31%	* 100%	- -%	- -%	- -%	- -%	1 44%	- -%	* 33%	12 33%	13 30%	- -%	1 44%	15 33%	25 31%	25 6 32%	24 % 31%
Don't know	10 12%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	5 14%	4 9%	- -%	- -%	5 11%	10 12%	9 6 11%	10 6 13%

## QC6CC. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Not knowing whether you needed to pay a cancellation or early termination charge to your existing supplier

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

		ACT	IONS TAP	KEN	;	SWITCI	HED & CC	VERED		SERV	ICES S	WITCHED	. &	CC	NSIDEI	RED & C	OVERED	ı	SERV	ICES COI		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD	-	LINE CALLS	E	BROAD	-	IXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS		BROAD		FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	h	HER ~c	DLE ~d	TV ∼e	BAND ~f	~g	~h	TV E	BAND ~i	~k	~	<b>DLE</b> ∼m	<b>TV</b> ∼n	BAND o	~p	*q	<b>TV</b> ∼r	BAND s	~t	*u
Unweighted total	134	a 11	134	C	u	1	1	9 7	3	1	J	7	3	1	9	134	15	ч 38	9	134	15	38
ŭ	105	11		-	-	1	-	r G	2	1	-	6	2	1	7	105	12	30	7		12	
Effective Weighted Sample		9	105	-	-		-	0	3		-	0	3		7				7	105		30
Total	82	Ь	82	-	-	-	-	4	1		-	4	1		1	82	9	18	1	82	9	18
1 - Not at all important	19 23%	* 6%	19 5 23%	- -%	- -%	- -%	- 6 -%	* 8%	- -%	- -%	- -%	* 8%	- -%	- -%	3 39%	19 23%	4 43%	4 24%	3 38%	19 23%	4 43%	4 24%
2	8 10%	- % -%	8 5 10%	- -%	- -%	- -%	- 6 -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	8 10%	1 11%	2 11%	- -%	8 10%	1 11%	2 11%
TOTAL NOT IMPORTANT	27 33%	* % 6%	27 33%	- -%	- -%	- -%	- % -%	* 8%	- -%	- -%	- -%	* 8%	- -%	- -%	3 39%	27 33%	5 54%	6 35%	3 38%	27 33%	5 54%	6 35%
3 - Neither	14 18%	3 % 48%	14 3 18%	- -%	- -%	* 100%	- % -%	2 47%	* 35%	* 100%	- -%	2 47%	* 35%	- -%	2 23%	14 18%	- -%	2 12%	2 22%	14 18%	- -%	2 12%
4	8 10%	- % -%	8 5 10%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	-%	- -%	- -%	1 17%	8 10%	1 13%	3 17%	1 17%	8 10%	1 13%	3 17%
5 - Very important	21 25%	2 % 29%	21 25%	- -%	- -%	- -%	- % -%	1 30%	* 33%	- -%	- -%	1 30%	* 33%	* 100%	2 22%	21 25%	2 23%	4 22%	2 23%	21 25%	2 23%	4 23%
TOTAL IMPORTANT	29 35%	2 % 29%	29 35%	- -%	- -%	- -%	- % -%	1 30%	* 33%	- -%	- -%	1 30%	* 33%	* 100%	3 39%	29 35%	3 35%	7 39%	3 40%	29 35%	3 35%	7 39%
Don't know	12 14%	1 6 17%	12 5 14%	- -%	- -%	- -%	- % -%	1 15%	* 31%	- -%	- -%	1 15%	* 31%	- -%	- -%	12 14%	1 11%	3 14%	- -%	12 14%	1 11%	3 14%

# QC6CC. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Not knowing whether you needed to pay a cancellation or early termination charge to your existing supplier

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

	F	TV PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	Ī
Circiforno Lovel 050/	_ Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV *	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	404	~a	~b	~C	~d	~e	~f	~g	~h	~1 C4	J	~k	~	*m	n 404	400	p 420
Unweighted total	134	1	-	-	-	1	3	-	3	64	65	1	3	76	134	129	130
Effective Weighted Sample	105	1	-	-	-	1	2	-	3	51	51	1	2	59	105	101	101
Total	82	*	-	-	-	1	2	-	1	37	42	1	2	47	82	79	79
1 - Not at all important	19	-	-	-	-	-	-	-	-	9	9	-	-	8	19	18	18
	23%	-%	-%	-%	-%	-%	-%	-%	-%	25%	22%	-%	-%	18%	23%	3 23%	23%
2	8	-	-	-	-	-	-	-	-	5	3	-	-	7	8	8	8
	10%	-%	-%	-%	-%	-%	-%	-%	-%	14%	6%	-%	-%	14%	10%	5 10%	10%
TOTAL NOT IMPORTANT	27	-	-	-	-	-	-	-	-	15	12	-	-	15	27	26	26
	33%	-%	-%	-%	-%	-%	-%	-%	-%	39%	28%	-%	-%	32%	33%	33%	33%
3 - Neither	14	*	-	-	-	1	1	-	*	4	10	1	1	9	14	14	14
	18%	100%	-%	-%	-%	100%	56%	-%	35%	11%	24%	100%	56%	18%	5 18%	5 18%	18%
4	8	-	-	-	-	-	-	-	-	3	5	-	-	6	8	8	8
	10%	-%	-%	-%	-%	-%	-%	-%	-%	8%	11%	-%	-%	14%	10%	5 10%	10%
5 - Very important	21	-	-	-	-	-	1	-	*	10	10	-	1	11	21	20	19
	25%	-%	-%	-%	-%	-%	44%	-%	33%	27%	24%	-%	44%	24%	25%	26%	24%
TOTAL IMPORTANT	29	-	-	-	-	-	1	-	*	13	15	-	1	18	29	28	27
	35%	-%	-%	-%	-%	-%	44%	-%	33%	35%	35%	-%	44%	37%	35%	35%	34%
Don't know	12	-	-	-	-	-	-	-	*	5	5	-	-	6	12	10	12
	14%	-%	-%	-%	-%	-%	-%	-%	31%	14%	13%	-%	-%	13%	5 14%	5 13%	15%

## QC6CD. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Having to tell your supplier that you want to cancel their service

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

		ACT	IONS TAK	ŒN	;	SWITCI	HED & CO	OVERED		SER\	VICES S	WITCHEI ERED	<b>.</b> & C	co	NSIDE	RED & C	OVERED	)	SERV	ICES CO COVE		ED &
		SWIT-	CONSI		BUN-		BROAD		FIXED LINE CALLS			-	IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	h	HER ∼c	<b>DLE</b> ∼d	TV ∼e	BAND ~f	~q	~h	TV I ∼i	BAND ~i	~k	~l	DLE ∼m	TV ∼n	BAND o	~p	*q	TV ∼r	BAND s	~t	*u
Unweighted total	134	11	134	-	-	1		9 7	3	1	,	7	3	1	9	134	15	38	9	134	15	38
Effective Weighted Sample	105	9	105	_		1	_	, 6	3	1	_	6	3	1	7	105	12	30	7	105	12	30
Total	82	6	82	_		*	_	4	1	*	_	4	1	*	, 7	82	9	18	7	82	9	18
1 - Not at all important	31 37%	1 6 12%	31	- -%	- -%	- -9	- % -%	* 8%	* 35%	- -%	- -%	* 8%	* 35%	- -%	4 60%	31 37%	4	8 41%	4 55%	31	4 40%	7 39%
2	9 11%	* 6%	9 11%	- -%	- -%	- -9	- % -%	- -%	* 31%	- -%	- -%	- -%	* 31%	- -%	* 6%	9 11%	2 27%	2 11%	* 5%	9 11%	2 27%	2 11%
TOTAL NOT IMPORTANT	39 48%	1 6 18%	39 48%	- -%	- -%	- -%	- % -%	* 8%	1 67%	- -%	- -%	* 8%	1 67%	- -%	5 66%	39 48%	6 67%	10 52%	4 61%	39 48%	6 67%	9 50%
3 - Neither	17 21%	2 6 36%	17 5 21%	- -%	- -%	- -9	- % -%	2 47%	- -%	- -%	- -%	2 47%	- -%	- -%	2 30%	17 21%	1 15%	3 16%	2 29%	17 21%	1 15%	3 16%
4	7 9%	* 6%	7 9%	- -%	- -%	* 100%	- % -%	- -%	- -%	* 100%	- -%	- -%	- -%	- -%	* 5%	7 9%	* 4%	2 10%	* 5%	7 9%	* 4%	2 10%
5 - Very important	9 12%	2 6 29%	9 5 12%	- -%	- -%	- -9	- % -%	1 30%	* 33%	- -%	- -%	1 30%	* 33%	* 100%	- -%	9 12%	* 3%	2 13%	* 6%	9 12%	* 3%	3 15%
TOTAL IMPORTANT	17 21%	2 6 34%	17 5 21%	- -%	- -%	* 100%	- % -%	1 30%	* 33%	* 100%	- -%	1 30%	* 33%	* 100%	* 5%	17 21%	1 7%	4 23%	1 10%	17 21%	1 7%	5 25%
Don't know	8 10%	1 6 11%	8 5 10%	- -%	- -%	- -9	- % -%	1 15%	- -%	- -%	- -%	1 15%	- -%	- -%	- -%	8 10%	1 11%	2 9%	- -%	8 10%	1 11%	2 9%

## QC6CD. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Having to tell your supplier that you want to cancel their service

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

		TV PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA		;	SERVICE!	S AT HOME	Ē
Circificance Levels 059/	Total	C&R	MAC ~h	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV *m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	424	~a	~⊔	~C	~d	~e	3	~g	~h 3	C4	) CE	~k	~	*m	124	100	p 430
Unweighted total  Effective Weighted Sample	134 105	1	-	-	-	1	2	-	3	64 51	65 51	1	3 2	76 59	134 105	129 101	130 101
Total	82	*	-	-	-	1	2	-	1	37	42	1	2	47	82	79	79
1 - Not at all important	31 37%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 35%	13 34%	18 42%	- -%	- -%	17 35%	31 37%	30 38%	28 36%
2	9 11%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 31%	4 12%	4 10%	- -%	- -%	7 14%	9 6 11%	8 5 11%	8 5 10%
TOTAL NOT IMPORTANT	39 48%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 67%	17 45%	22 52%	- -%	- -%	24 50%	39 48%	38 49%	36 46%
3 - Neither	17 21%	- -%	- -%	- -%	- -%	1 100%	1 56%	- -%	- -%	6 17%	11 26%	1 100%	1 56%	10 21%	17 6 21%	17 5 22%	17 5 22%
4	7 9%	* 100%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	6 15%	2 4%	- -%	- -%	5 10%	7 6 9%	7 5 9%	7 9%
5 - Very important	9 12%	- -%	- -%	- -%	- -%	- -%	1 44%	- -%	* 33%	4 11%	5 11%	- -%	1 44%	6 12%	9 6 12%	9 5 11%	9 5 12%
TOTAL IMPORTANT	17 21%	* 100%	- -%	- -%	- -%	- -%	1 44%	- -%	* 33%	10 26%	6 15%	- -%	1 44%	11 22%	17 6 21%	16 5 20%	17 5 21%
Don't know	8 10%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	4 12%	3 7%	- -%	- -%	3 7%	8 5 10%	7 5 9%	8 11%

## QC6CE. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Having to contact more than one supplier to organise the switch

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

		ACT	TIONS TAK	KEN	;	SWITC	HED & CO	VERED		SERV	ICES S	WITCHEI	<b>.</b> &	cc	ONSIDE	RED & C	OVERED	)	SERV	ICES COI		∃D &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS	E	BROAD		IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD I		FIXED LINE CALLS
Significance Level: 95%	Total	CHED	b	HER	DLE ~d	TV	BAND ~f	- 0	~h	TV E	BAND	~k	~l	DLE ~m		BAND		*a		BAND	~t	*u
	404	~a	~	~C	~u	~e	~1	~g		~1	~j	~k		~	~n	404	~p	'	~r	\$		
Unweighted total	134	11	134	-	-	1	-	7	3	1	-	1	3	1	9	134	15	38	9	134	15	38
Effective Weighted Sample	105	9	105	-	-	1	-	6	3	1	-	6	3	1	7	105	12	30	7	105	12	30
Total	82	6	82	-	-	*	-	4	1	*	-	4	1	*	7	82	9	18	7	82	9	18
1 - Not at all important	23 289	* 6%	23 28%	- -%	- -%	- -%	- % -%	* 8%	- -%	- -%	- -%	* 8%	- -%	- -%	4 57%	23 28%	3 32%	5 28%	4 55%	23 28%	3 32%	5 28%
2	10 139	* 6%	10 6 13%	- -%	- -%	- -9	- % -%	- -%	* 31%	- -%	- -%	- -%	* 31%	- -%	- -%	10 13%	2 18%	3 16%	- -%	10 13%	2 18%	3 16%
TOTAL NOT IMPORTANT	34 419	1 % 12%	34 6 41%	- -%	- -%	- -9	- % -%	* 8%	* 31%	- -%	- -%	* 8%	* 31%	- -%	4 57%	34 41%	4 50%	8 44%	4 55%	34 41%	4 50%	8 44%
3 - Neither	14 179	2 % 42%	14 6 17%	- -%	- -%	- -9	- % -%	2 47%	* 35%	- -%	- -%	2 47%	* 35%	- -%	- -%	14 17%	1 12%	3 17%	- -%	14 17%	1 12%	3 17%
4	13 169	1 6 21%	13 6 16%	- -%	- -%	* 100%	- % -%	1 12%	* 33%	* 100%	- -%	1 12%	* 33%	- -%	2 28%	13 16%	2 24%	4 23%	2 27%	13 16%	2 24%	4 21%
5 - Very important	12 149	1 6 13%	12 6 14%	- -%	- -%	- -9	- % -%	1 18%	- -%	- -%	- -%	1 18%	- -%	* 100%	1 16%	12 14%	- -%	1 8%	1 18%	12 14%	- -%	2 10%
TOTAL IMPORTANT	25 30%	2 % 34%	25 6 30%	- -%	- -%	* 100%	- % -%	1 30%	* 33%	* 100%	- -%	1 30%	* 33%	* 100%	3 43%	25 30%	2 24%	6 31%	3 45%	25 30%	2 24%	6 31%
Don't know	9 119	1 6 11%	9 6 11%	- -%	- -%	- -9	- % -%	1 15%	- -%	- -%	- -%	1 15%	- -%	- -%	- -%	9 11%	1 14%	2 9%	- -%	9 11%	1 14%	2 9%

## QC6CE. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Having to contact more than one supplier to organise the switch

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

	Р	TV ROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	Ē
Cimiference Levels 050/	 Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV		MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	101	~a	~b	~C	~d	~e	~f	~g	~h	~1 C4	J	~k	~	*m	n 424	100	p 420
Unweighted total	134	1	-	-	-	1	3	-	3	64	65	1	3	76	134	129	130
Effective Weighted Sample	105	1	-	-	-	1	2	-	3	51	51	1	2	59	105	101	101
Total	82	*	-	-	-	1	2	-	1	37	42	1	2	47	82	79	79
1 - Not at all important	23	-	-	-	-	-	-	-	-	8	14	-	-	15	23	22	22
	28%	-%	-%	-%	-%	-%	-%	-%	-%	23%	33%	-%	-%	32%	28%	28%	28%
2	10	-	-	-	-	-	-	-	*	6	5	-	-	6	10	10	9
	13%	-%	-%	-%	-%	-%	-%	-%	31%	15%	11%	-%	-%	12%	13%	13%	12%
TOTAL NOT IMPORTANT	34	-	-	-	-	-	-	-	*	14	18	-	-	21	34	32	32
	41%	-%	-%	-%	-%	-%	-%	-%	31%	38%	44%	-%	-%	44%	41%	41%	40%
3 - Neither	14	-	-	-	-	1	1	-	*	5	9	1	1	7	14	14	13
	17%	-%	-%	-%	-%	100%	56%	-%	35%	13%	22%	100%	56%	14%	17%	18%	17%
4	13	*	-	-	-	-	1	-	*	7	6	-	1	8	13	13	13
	16%	100%	-%	-%	-%	-%	25%	-%	33%	20%	14%	-%	25%	16%	16%	17%	17%
5 - Very important	12	-	-	-	-	-	*	-	-	5	6	-	*	8	12	11	11
	14%	-%	-%	-%	-%	-%	19%	-%	-%	15%	14%	-%	19%	17%	14%	5 14%	15%
TOTAL IMPORTANT	25	*	-	-	-	-	1	-	*	13	12	-	1	16	25	24	25
	30%	100%	-%	-%	-%	-%	44%	-%	33%	35%	28%	-%	44%	33%	30%	31%	31%
Don't know	9	-	-	-	-	-	-	-	-	5	3	-	-	4	9	8	9
	11%	-%	-%	-%	-%	-%	-%	-%	-%	15%	7%	-%	-%	9%	11%	10%	12%

## QC6CF. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Needing to change, return or pay for any equipment you have from your supplier

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

		ACT	IONS TAK	ŒN	;	SWITCH	HED & CO	OVERED		SER	VICES S	WITCHEI ERED	. A C	co	ONSIDE	RED & 0	COVERED	)	SERV	ICES CO COVE		ED &
		SWIT-	CONSI DERED		BUN-		BROAD		FIXED LINE CALLS				IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	h	HER ∼c	<b>DLE</b> ∼d	<b>TV</b> ∼e	BAND ~f	~q	~h	<b>TV</b> ∣ ~i	BAND ∼i	~k	~	<b>DLE</b> ∼m	<b>TV</b> ∼n	BAND 0	~p	*a	TV ∼r	BAND s	~t	*u
Unweighted total	134	11	134	-	-	1		9 7	3	1	, -	7	3	1	9	134	15	38	9	134	15	38
Effective Weighted Sample	105	9	105	_	_	1	_	6	3	1	_	6	3	1	7	105	12	30	7	105	12	30
Total	82	6	82	_	_	*	_	4	1	*	_	4	1	*	7	82	9	18	7	82	9	18
1 - Not at all important	30 37%	1 6 13%	30	- -%	- -%	- -%	- 5 -%	1 17%	- -%	- -%	- -%	1 17%	- -%	- -%	4 57%	30 37%	6 71%	7 37%	4 55%	30	6 71%	7 37%
2	4 5%	* 6 6%	4 5 5%	- -%	- -%	- -%	- %	- -%	* 33%	- -%	- -%	- -%	* 33%	- -%	* 6%	4 5%	- -%	* 2%	* 5%	4 5%	- -%	* 2%
TOTAL NOT IMPORTANT	34 41%	1 6 19%	34 41%	- -%	- -%	- -%	- %	1 17%	* 33%	- -%	- -%	1 17%	* 33%	- -%	4 62%	34 41%	6 71%	7 39%	4 61%	34 41%	6 71%	7 38%
3 - Neither	13 17%	3 48%	13 17%	- -%	- -%	- -%	-%	2 47%	1 67%	- -%	- -%	2 47%	1 67%	- -%	- -%	13 17%	-%	5 27%	- -%	13 17%	- -%	5 27%
4	12 14%	1 6 15%	12 5 14%	- -%	- -%	* 100%	-%	1 12%	- -%	* 100%	- -%	1 12%	- -%	- -%	2 34%	12 14%	1 15%	2 11%	2 34%	12 14%	1 15%	2 11%
5 - Very important	12 15%	* 6%	12 5 15%	- -%	- -%	- -%	-%	* 8%	- -%	- -%	- -%	* 8%	- -%	* 100%	* 3%	12 15%	* 3%	2 13%	* 6%	12 15%	* 3%	2 13%
TOTAL IMPORTANT	24 29%	1 6 21%	24 29%	- -%	- -%	* 100%	- %	1 20%	- -%	* 100%	- -%	1 20%	- -%	* 100%	3 38%	24 29%	2 18%	4 24%	3 39%	24 29%	2 18%	5 25%
Don't know	10 13%	1 6 11%	10 5 13%	- -%	- -%	- -%	- %	1 15%	- -%	- -%	- -%	1 15%	- -%	- -%	- -%	10 13%	1 11%	2 10%	- -%	10 13%	1 11%	2 10%

## QC6CF. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Needing to change, return or pay for any equipment you have from your supplier

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

	F	TV PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA		<b>.</b>	SERVICES	S AT HOME	Ē
Significance Level: 95%	_ Total	C&R	MAC ~b	C&R	NoT	PAC	C&R ~f	C&R	NoT ~h	PAYG	CON- TRACT	PAC ~k	C&R ~l	<b>TV</b> *m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	134	~a 1	~0	~C	~d	~e 1	3	~g	3	64	) 65	~K 1	3	76	n 134	129	р 130
Effective Weighted Sample	105	1	-	-	-	1	2	-	3	51	51	1	2	59	105	101	101
Total	82	*	-	-	-	1	2	-	1	37	42	1	2	47	82	79	79
1 - Not at all important	30 37%	- -%	- -%	- -%	- -%	- -%	* 19%	- -%	- -%	15 39%	15 36%	- -%	* 19%	15 32%	30 37%	30 37%	28 36%
2	4 5%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 33%	3 7%	1 2%	- -%	- -%	2 5%	4 5 5%	3 4%	4 5%
TOTAL NOT IMPORTANT	34 41%	- -%	- -%	- -%	- -%	- -%	* 19%	- -%	* 33%	17 47%	16 38%	- -%	* 19%	18 37%	34 41%	33 42%	32 41%
3 - Neither	13 17%	- -%	- -%	- -%	- -%	1 100%	1 56%	- -%	1 67%	4 10%	10 23%	1 100%	1 56%	8 18%	13 5 17%	13 5 17%	13 17%
4	12 14%	* 100%	- -%	- -%	- -%	- -%	1 25%	- -%	- -%	5 14%	6 15%	- -%	1 25%	9 19%	12 5 14%	11 5 14%	12 15%
5 - Very important	12 15%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	5 14%	7 16%	- -%	- -%	8 17%	12 5 15%	12 5 15%	11 14%
TOTAL IMPORTANT	24 29%	* 100%	- -%	- -%	- -%	- -%	1 25%	- -%	- -%	10 28%	13 31%	- -%	1 25%	17 36%	24 5 29%	23 30%	23 29%
Don't know	10 13%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	6 15%	3 8%	- -%	- -%	4 9%	10 5 13%	9 5 11%	10 13%

## QC6CG. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Difficulty keeping your current phone number

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

		ACT	IONS TAP	KEN	;	SWITCH	HED & CO	OVERED		SER\	ICES SI	WITCHED	. &	CC	NSIDE	RED & C	OVERED	)	SERV	ICES CO COVE		∃D &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS	I	BROAD	-	IXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS		BROAD		FIXED LINE CALLS
Circifornos Loval, OCO/	Total	CHED	L	HER	DLE		BAND			TV I	BAND	1.		DLE		BAND		*		BAND		*
Significance Level: 95%		~a	D	~c	~d	~e	~†	~g	~h	~	~]	~k	~	~m	~n	0	~p	*q	~r	S	~[	*u
Unweighted total	134	11	134	-	-	1	-	7	3	1	-	7	3	1	9	134	15	38	9	134	15	38
Effective Weighted Sample	105	9	105	-	-	1	-	6	3	1	-	6	3	1	7	105	12	30	7	105	12	30
Total	82	6	82	-	-	*	-	4	1	*	-	4	1	*	7	82	9	18	7	82	9	18
1 - Not at all important	21 26%	1 5 19%	21 26%	- -%	- -%	- -%	-%	1 17%	* 31%	- -%	- -%	1 17%	* 31%	- -%	3 41%	21 26%	4 39%	5 25%	3 40%	21 26%	4 39%	5 25%
2	3 4%	* 6%	3 4%	- -%	- -%	- -%	-%	- -%	* 35%	- -%	- -%	- -%	* 35%	- -%	- -%	3 4%	- -%	- -%	- -%	3 4%	- -%	- -%
TOTAL NOT IMPORTANT	24 30%	1 25%	24 30%	- -%	- -%	- -%	-%	1 17%	1 67%	- -%	- -%	1 17%	1 67%	- -%	3 41%	24 30%	4 39%	5 25%	3 40%	24 30%	4 39%	5 25%
3 - Neither	12 15%	2 36%	12 5 15%	- -%	- -%	- -%	-%	2 47%	- -%	- -%	- -%	2 47%	- -%	- -%	- -%	12 15%	1 14%	2 12%	- -%	12 15%	1 14%	2 12%
4	8 10%	1 5 15%	8 10%	- -%	- -%	* 100%	-%	1 12%	- -%	* 100%	- -%	1 12%	- -%	- -%	- -%	8 10%	1 12%	2 10%	- -%	8 10%	1 12%	1 8%
5 - Very important	20 25%	1 5 12%	20 25%	- -%	- -%	- -%	-%	* 8%	* 33%	- -%	- -%	* 8%	* 33%	- -%	3 37%	20 25%	1 17%	6 35%	2 33%	20 25%	1 17%	6 35%
TOTAL IMPORTANT	28 35%	2 5 27%	28 35%	- -%	- -%	* 100%	-%	1 20%	* 33%	* 100%	- -%	1 20%	* 33%	- -%	3 37%	28 35%	3 29%	8 45%	2 33%	28 35%	3 29%	8 43%
Don't know	17 20%	1 5 11%	17 20%	- -%	- -%	- -%	-%	1 15%	- -%	- -%	- -%	1 15%	- -%	* 100%	2 23%	17 20%	2 17%	3 19%	2 28%	17 20%	2 17%	4 21%

## QC6CG. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Difficulty keeping your current phone number

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

	Р	TV ROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA		5	SERVICES	S AT HOME	Ē
0: '5	 Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	404	~a	~b	~C	~d	~e	~f	~g	~h	"1	"J	~k	~	*m	n	0	p
Unweighted total	134	1	-	-	-	1	3	-	3	64	65	1	3	76	134	129	130
Effective Weighted Sample	105	1	-	-	-	1	2	-	3	51	51	1	2	59	105	101	101
Total	82	*	-	-	-	1	2	-	1	37	42	1	2	47	82	79	79
1 - Not at all important	21	-	-	-	-	-	*	-	*	11	9	-	*	12	21	20	20
	26%	-%	-%	-%	-%	-%	19%	-%	31%	29%	22%	-%	19%	25%	26%	25%	25%
2	3	-	-	-	-	-	-	-	*	1	2	-	-	3	3	3	3
	4%	-%	-%	-%	-%	-%	-%	-%	35%	3%	6%	-%	-%	7%	4%	4%	4%
TOTAL NOT IMPORTANT	24	-	-	-	-	-	*	-	1	12	11	-	*	15	24	23	23
	30%	-%	-%	-%	-%	-%	19%	-%	67%	32%	27%	-%	19%	33%	30%	29%	30%
3 - Neither	12	-	-	-	-	1	1	-	-	5	7	1	1	4	12	12	11
	15%	-%	-%	-%	-%	100%	56%	-%	-%	14%	17%	100%	56%	9%	15%	15%	14%
4	8	*	-	-	-	-	1	-	-	3	5	-	1	6	8	8	7
	10%	100%	-%	-%	-%	-%	25%	-%	-%	9%	11%	-%	25%	13%	10%	10%	9%
5 - Very important	20	-	-	-	-	-	-	-	*	9	11	-	-	14	20	20	20
	25%	-%	-%	-%	-%	-%	-%	-%	33%	25%	27%	-%	-%	30%	25%	26%	26%
TOTAL IMPORTANT	28	*	-	-	-	-	1	-	*	13	16	-	1	20	28	28	27
	35%	100%	-%	-%	-%	-%	25%	-%	33%	34%	38%	-%	25%	43%	35%	36%	35%
Don't know	17	-	-	-	-	-	-	-	-	7	8	-	-	7	17	15	17
	20%	-%	-%	-%	-%	-%	-%	-%	-%	20%	19%	-%	-%	15%	5 20%	19%	21%

## QC6CH. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Difficulty getting through to your supplier to tell them you wanted to cancel their service

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

		ACT	TIONS TAP	KEN	;	SWITCI	HED & CO	VERED		SER\	ICES S	WITCHED	. &	CC	NSIDE	RED & C	OVERED	)	SERV	ICES COI		ED &
		SWIT-	CONSI		BUN-		BROAD		FIXED LINE CALLS			-	IXED LINE CALLS	BUN-		BROAD	-	FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	h	HER ∼c	<b>DLE</b> ∼d	TV ~e	BAND ~f	~q	~h	TV I ∼i	BAND ~i	~k	~	<b>DLE</b> ∼m	TV ∼n	BAND o	~p	*q	<b>TV</b> ∼r	BAND s	~t	*u
Unweighted total	134	11	134	-	u -	1		9 7	3	1	,	7	3	1	9	134	15	38	9	134	15	38
Effective Weighted Sample	105	9	105		_	1		6	3	1		6	3	1	7	105	12	30	7	105	12	30
Total	82	6	82		_	*	_	4	1	*	_	4	1	*	7	82	9	18	7	82	9	18
1 - Not at all important	19 23%	1 6 13%	19	- -%	- -%	- -%	- % -%	1 17%	- -%	- -%	- -%	1 17%	- -%	- -%	5 69%	19 23%	2	4 21%	5 68%	19 23%	2 23%	4 21%
2	8	-	8	-	-	-	-	-	-	-	-	-	-	-	-	8	2	2	-	8	2	2
	9%	% -%	6 9%	-%	-%	-%	% -%	-%	-%	-%	-%	-%	-%	-%	-%	9%	19%	10%	-%	9%	19%	10%
TOTAL NOT IMPORTANT	27	1	27	-	-	-	-	1	-	-	-	1	-	-	5	27	4	6	5	27	4	6
	33%	6 13%	33%	-%	-%	-%	% -%	17%	-%	-%	-%	17%	-%	-%	69%	33%	42%	30%	68%	33%	42%	30%
3 - Neither	13	3	13	-	-	-	-	2	1	-	-	2	1	-	-	13	2	4	-	13	2	4
	16%	48%	6 16%	-%	-%	-%	% -%	47%	65%	-%	-%	47%	65%	-%	-%	16%	17%	21%	-%	16%	17%	21%
4	17	1	17	-	-	*	-	1	-	*	-	1	-	-	2	17	2	5	2	17	2	5
	21%	6 15%	6 21%	-%	-%	100%	% -%	12%	-%	100%	-%	12%	-%	-%	28%	21%	23%	29%	27%	21%	23%	29%
5 - Very important	13	*	13	-	-	-	-	*	-	-	-	*	-	*	*	13	1	1	*	13	1	1
	16%	6%	6 16%	-%	-%	-%	% -%	8%	-%	-%	-%	8%	-%	100%	3%	16%	7%	7%	6%	16%	7%	7%
TOTAL IMPORTANT	30	1	30	-	-	*	-	1	-	*	-	1	-	*	2	30	3	7	2	30	3	7
	37%	6 21%	37%	-%	-%	100%	% -%	20%	-%	100%	-%	20%	-%	100%	31%	37%	31%	36%	32%	37%	31%	36%
Don't know	12	1	12	-	-	-	-	1	*	-	-	1	*	-	-	12	1	2	-	12	1	2
	15%	6 18%	6 15%	-%	-%	-%	% -%	15%	35%	-%	-%	15%	35%	-%	-%	15%	11%	12%	-%	15%	11%	12%

## QC6CH. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Difficulty getting through to your supplier to tell them you wanted to cancel their service

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

	P	TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA		Ş	SERVICES	AT HOME	Ē
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R	NoT ~d	PAC ~e	C&R ~f	C&R	NoT ~h	PAYG	CON- TRACT	PAC ~k	C&R ~l	TV *m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	134	1 1	0	~c	-u	1	3	~g -	3	64	65	1	3	76	n 134	129	р 130
Effective Weighted Sample	105	1	-	-	-	1	2	-	3	51	51	1	2	59	105	101	101
Total	82	*	-	-	-	1	2	-	1	37	42	1	2	47	82	79	79
1 - Not at all important	19	-	-	-	-	-	*	-	-	7	11	-	*	10	19	18	17
	23%	-%	-%	-%	-%	-%	19%	-%	-%	19%	27%	-%	19%	21%	23%	23%	22%
2	8	-	-	-	-	-	-	-	-	6	2	-	-	7	8	8	8
	9%	-%	-%	-%	-%	-%	-%	-%	-%	15%	5%	-%	-%	15%	9%	10%	10%
TOTAL NOT IMPORTANT	27	-	-	-	-	-	*	-	-	12	13	-	*	17	27	26	25
	33%	-%	-%	-%	-%	-%	19%	-%	-%	34%	32%	-%	19%	37%	33%	33%	32%
3 - Neither	13	-	-	-	-	1	1	-	1	7	6	1	1	8	13	13	13
	16%	-%	-%	-%	-%	100%	56%	-%	65%	18%	15%	100%	56%	17%	16%	17%	17%
4	17	*	-	-	-	-	1	-	-	6	10	-	1	11	17	17	17
	21%	100%	-%	-%	-%	-%	25%	-%	-%	17%	25%	-%	25%	22%	21%	21%	21%
5 - Very important	13	-	-	-	-	-	-	-	-	5	8	-	-	6	13	13	12
	16%	-%	-%	-%	-%	-%	-%	-%	-%	14%	19%	-%	-%	13%	16%	16%	15%
TOTAL IMPORTANT	30	*	-	-	-	-	1	-	-	12	18	-	1	17	30	30	29
	37%	100%	-%	-%	-%	-%	25%	-%	-%	31%	44%	-%	25%	36%	37%	38%	36%
Don't know	12	-	-	-	-	-	-	-	*	6	4	-	-	5	12	10	12
	15%	-%	-%	-%	-%	-%	-%	-%	35%	17%	9%	-%	-%	11%	15%	13%	15%

## QC6CI. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Difficulty getting your supplier to provide you with the information that you needed to be able to switch to another supplier

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

		ACT	IONS TAK	ŒN	5	SWITCI	HED & CO	OVERED		SERV	ICES S	WITCHED	. &	CC	NSIDE	RED & 0	COVERED	)	SERV	ICES CO COVE		ED &
		SWIT-	CONSI DERED		BUN-		BROAD		FIXED LINE CALLS				IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	h	HER ∼c	<b>DLE</b> ∼d	<b>TV</b> ∼e	BAND ~f	~q	~h	TV E ∼i	BAND ~i	~k	~	<b>DLE</b> ∼m	TV ∼n	BAND 0	~p	*a	TV ∼r	BAND s	~t	*u
Unweighted total	134	11	134	-	-	1		9 7	3	1	-	7	3	1	9	134	15	38	9	134	15	38
Effective Weighted Sample	105	9	105	_	_	1	_	6	3	1	_	6	3	1	7	105	12	30	7	105	12	30
Total	82	6	82	_	_	*	_	4	1	*	_	4	1	*	7	82	9	18	7	82	9	18
1 - Not at all important	14 17%	* 6%	14	- -%	- -%	- -%	- % -%	* 8%	- -%	- -%	- -%	* 8%	- -%	- -%	3 40%	14 17%	1 11%	4 21%	3 39%	14	1 11%	4 21%
2	5	*	5	-	-	-	-	*	-	-	-	*	-	-	-	5	1	1	-	5	1	1
	6%	5 7%	6 6%	-%	-%	-%	% -%	9%	-%	-%	-%	9%	-%	-%	-%	6%	7%	6%	-%	6%	7%	6%
TOTAL NOT IMPORTANT	19	1	19	-	-	-	-	1	-	-	-	1	-	-	3	19	2	5	3	19	2	5
	24%	6 13%	5 24%	-%	-%	-%	% -%	17%	-%	-%	-%	17%	-%	-%	40%	24%	18%	26%	39%	24%	18%	26%
3 - Neither	20	2	20	-	-	*	-	2	-	*	-	2	-	-	*	20	4	4	-	20	4	4
	25%	6 42%	25%	-%	-%	100%	% -%	47%	-%	100%	-%	47%	-%	-%	3%	25%	41%	20%	-%	25%	41%	20%
4	12	1	12	-	-	-	-	1	1	-	-	1	1	-	3	12	2	3	3	12	2	3
	15%	6 21%	5 15%	-%	-%	-%	% -%	12%	65%	-%	-%	12%	65%	-%	44%	15%	18%	14%	43%	15%	18%	14%
5 - Very important	17	*	17	-	-	-	-	*	-	-	-	*	-	*	-	17	1	5	*	17	1	5
	21%	6%	21%	-%	-%	-%	% -%	8%	-%	-%	-%	8%	-%	100%	-%	21%	12%	27%	6%	21%	12%	27%
TOTAL IMPORTANT	29	2	29	-	-	-	-	1	1	-	-	1	1	*	3	29	3	8	4	29	3	8
	36%	6 27%	36%	-%	-%	-%	% -%	20%	65%	-%	-%	20%	65%	100%	44%	36%	30%	41%	49%	36%	30%	41%
Don't know	13	1	13	-	-	-	-	1	*	-	-	1	*	-	1	13	1	2	1	13	1	2
	16%	6 18%	5 16%	-%	-%	-%	% -%	15%	35%	-%	-%	15%	35%	-%	12%	16%	11%	12%	12%	16%	11%	12%

## QC6CI. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Difficulty getting your supplier to provide you with the information that you needed to be able to switch to another supplier

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

	F	TV PROCES S	ВВ	PROCESS	8	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		(	SERVICES	S AT HOME	E
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	*j	~k	~	*m	n	0	р
Unweighted total	134	1	-	-	-	1	3	-	3	64	65	1	3	76	134	129	130
Effective Weighted Sample	105	1	-	-	-	1	2	-	3	51	51	1	2	59	105	101	101
Total	82	*	-	-	-	1	2	-	1	37	42	1	2	47	82	79	79
1 - Not at all important	14	-	-	-	-	-	-	-	-	7	7	-	-	7	14	13	14
	17%	-%	-%	-%	-%	-%	-%	-%	-%	18%	16%	-%	-%	15%	5 17%	% 17%	5 18%
2	5	-	-	-	-	-	*	-	-	2	3	-	*	4	5	5	5
	6%	-%	-%	-%	-%	-%	19%	-%	-%	6%	7%	-%	19%	8%	6%	6 7%	5 7%
TOTAL NOT IMPORTANT	19	-	-	-	-	-	*	-	-	9	9	-	*	11	19	18	19
	24%	-%	-%	-%	-%	-%	19%	-%	-%	24%	23%	-%	19%	23%	5 24%	% 23%	24%
3 - Neither	20	*	-	-	-	1	1	-	-	9	11	1	1	12	20	20	19
	25%	100%	-%	-%	-%	100%	56%	-%	-%	23%	27%	100%	56%	26%	25%	% 25%	24%
4	12	-	-	-	-	-	1	-	1	6	7	-	1	10	12	12	12
	15%	-%	-%	-%	-%	-%	25%	-%	65%	15%	16%	-%	25%	21%	5 15%	% 16%	5 16%
5 - Very important	17	-	-	-	-	-	-	-	-	7	10	-	-	8	17	17	15
	21%	-%	-%	-%	-%	-%	-%	-%	-%	18%	24%	-%	-%	17%	21%	6 21%	5 19%
TOTAL IMPORTANT	29	-	-	-	-	-	1	-	1	12	17	-	1	18	29	29	27
	36%	-%	-%	-%	-%	-%	25%	-%	65%	34%	40%	-%	25%	38%	36%	% 37%	35%
Don't know	13	-	-	-	-	-	-	-	*	7	4	-	-	6	13	11	13
	16%	-%	-%	-%	-%	-%	-%	-%	35%	19%	10%	-%	-%	13%	16%	6 14%	16%

## QC6CJ. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Difficulty arranging for the old and new services to stop and start at the right time

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

		ACT	TIONS TAK	KEN	;	SWITCI	HED & CC	VERED		SERV	ICES S	WITCHED	. &	CC	NSIDEF	RED & C	COVERED	ı	SERVI	CES CO	NSIDERE RED	ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		IXED LINE CALLS	Е	ROAD		IXED LINE CALLS	BUN-	1	BROAD		IXED LINE CALLS	ı	BROAD		FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	h	HER ~c	<b>DLE</b> ∼d	TV ∼e	BAND		~h	TV B	AND	~k	~	DLE ~m		BAND o	~p	*q	<b>TV</b> ∣ ~r	BAND	~t	*u
•	424		424		u	4	1	~g -7		4	J	7	•	4	~n	·			=	S 424	•	
Unweighted total	134	11	134	-	-	1	-	1	3	1	-	7	3	1	9	134	15	38	9	134	15	38
Effective Weighted Sample	105	9	105	-	-	1	-	6	3	1	-	6	3	1	7	105	12	30	7	105	12	30
Total	82	6	82	-	-	*	-	4	1	*	-	4	1	*	7	82	9	18	7	82	9	18
1 - Not at all important	16 199	* % 6%	16 6 19%	- -%	- -%	- -%	- 6 -%	* 8%	- -%	- -%	- -%	*	- -%	- -%	4 57%	16 19%	3 34%	3 14%	4 55%	16 19%	3 34%	3 14%
2	5 6%	- % -%	5 6 6%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	5 6%	-%	2 12%	- -%	5 6%	- -%	2 12%
TOTAL NOT IMPORTANT	21 26%	* % 6%	21 6 26%	- -%	- -%	- -9	- % -%	* 8%	- -%	- -%	- -%	* 8%	- -%	- -%	4 57%	21 26%	3 34%	5 27%	4 55%	21 26%	3 34%	5 27%
3 - Neither	16 20%	2 % 42%	16 6 20%	- -%	- -%	* 100%	- % -%	2 47%	- -%	* 100%	- -%	2 47%	- -%	- -%	- -%	16 20%	2 19%	4 20%	- -%	16 20%	2 19%	4 20%
4	10 12%	1 % 15%	10 6 12%	- -%	- -%	- -9	- % -%	1 12%	* 31%	- -%	- -%	1 12%	* 31%	- -%	1 10%	10 12%	1 8%	2 12%	1 10%	10 12%	1 8%	2 12%
5 - Very important	23 28%	1 % 19%	23 6 28%	- -%	- -%	- -%	- % -%	1 18%	* 33%	- -%	- -%	1 18%	* 33%	* 100%	2 33%	23 28%	2 28%	5 28%	3 35%	23 28%	2 28%	5 28%
TOTAL IMPORTANT	32 40%	2 % 34%	32 40%	- -%	- -%	- -9	- % -%	1 30%	1 65%	- -%	- -%	1 30%	1 65%	* 100%	3 43%	32 40%	3 35%	7 40%	3 45%	32 40%	3 35%	7 40%
Don't know	12 159	1 % 18%	12 6 15%	- -%	- -%	- -9	- % -%	1 15%	* 35%	- -%	- -%	1 15%	* 35%	- -%	- -%	12 15%	1 11%	2 13%	- -%	12 15%	1 11%	2 13%

## QC6CJ. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE BROADBAND - Difficulty arranging for the old and new services to stop and start at the right time

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

	P	TV ROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOME	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*I	*J	~k	~	*m	n	0	р
Unweighted total	134	1	-	-	-	1	3	-	3	64	65	1	3	76	134	129	130
Effective Weighted Sample	105	1	-	-	-	1	2	-	3	51	51	1	2	59	105	101	101
Total	82	*	-	-	-	1	2	-	1	37	42	1	2	47	82	79	79
1 - Not at all important	16 19%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	7 19%	8 19%	- -%	- -%	9 18%	16 19%	15 5 19%	15 5 19%
2	5 6%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 9%	2 4%	- -%	- -%	4 8%	5 6%	5 6 6%	4 5 5%
TOTAL NOT IMPORTANT	21 26%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	10 28%	10 23%	- -%	- -%	12 26%	21 26%	20 5 25%	19 24%
3 - Neither	16 20%	* 100%	- -%	- -%	- -%	1 100%	1 56%	- -%	- -%	4 11%	12 28% i	1 100%	1 56%	8 16%	16 20%	16 20%	16 21%
4	10 12%	- -%	- -%	- -%	- -%	- -%	1 25%	- -%	* 31%	6 17%	4 9%	- -%	1 25%	7 15%	10 12%	10 5 12%	10 5 12%
5 - Very important	23 28%	- -%	- -%	- -%	- -%	- -%	* 19%	- -%	* 33%	10 26%	13 31%	- -%	* 19%	14 30%	23 28%	23 29%	21 27%
TOTAL IMPORTANT	32 40%	- -%	- -%	- -%	- -%	- -%	1 44%	- -%	1 65%	16 43%	17 40%	- -%	1 44%	21 45%	32 40%	32 41%	31 40%
Don't know	12 15%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 35%	7 18%	4 9%	- -%	- -%	6 13%	12 15%	11 5 13%	12 5 15%

### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH PACKAGE OF SERVICES

Base: Those who have considered switching their package of services supplier and will not switch soon

		ACT	TIONS TAI	KEN	;	SWITCI	HED & CO	OVERED		SER\	ICES SI	WITCHEI RED	<b>.</b> & C	CO	ONSIDE	RED & C	OVERED	)	SERV	ICES CO COVE		ED &
	T-1-1	SWIT-	CONSI DERED		BUN-	T1/	BROAD		FIXED LINE CALLS				IXED LINE CALLS	BUN-				FIXED LINE CALLS				IXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	b	HER ~c	<b>DLE</b> ∼d	TV ∼e	BAND ~f	~g	~h	<b>TV I</b> ~i	BAND ~j	~k	~	DLE m	<b>TV</b> ∼n	BAND ~0	~p	~q	<b>TV</b> *r	BAND s	~t	u
Unweighted total	114	8	114	-	-	1	-	7	-	1	-	7	-	114	4	1	23	2	64	109	24	110
Effective Weighted Sample	85	5	85	-	-	1	-	4	-	1	-	4	-	85	3	1	18	2	47	86	19	82
Total	83	7	83	-	-	*	-	7	-	*	-	7	-	83	3	*	13	1	50	75	16	80
ANY IMPORTANT	59 71%	4 % 50%	59 6 71%	- -%	- -%	- -9	- % -%	4 54%	- -%	- -%	- -%	4 54%	- -%	59 71%	2 64%	* 100%	12 88%	1 100%	37 74%	53 71%	13 82%	56 70%
NONE	24 29%	4 % 50%	24 6 29%	- -%	- -%	* 100%	- % -%	3 46%	- -%	* 100%	- -%	3 46%	- -%	24 29%	1 36%	- -%	2 12%	- -%	13 26%	21 29%	3 18%	24 30%

### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH PACKAGE OF SERVICES

Base: Those who have considered switching their package of services supplier and will not switch soon

		TV PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC			SERVICE	S AT HOM	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R	C&R ~a	NoT ~h	PAYG	CON- TRACT	PAC ~k	C&R	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
	114	1	Б	· ·	-	3	3	9		52	59	3	3	89	109	111	113
Unweighted total	114	,	-	-	-	3	3	-	-	32	39	3	3	09	109	111	113
Effective Weighted Sample	85	1	-	-	-	2	2	-	-	41	42	2	2	65	86	83	84
Total	83	*	-	-	-	4	2	-	-	38	43	4	2	64	75	81	82
ANY IMPORTANT	59 71%	- -%	- -%	- -%	- -%	* 12%	2 100%	- -%	- -%	26 69%	31 71%	* 12%	2 100%	48 74%	53 5 71%	57 6 70%	58 71%
NONE	24 29%	* 100%	- -%	- -%	- -%	3 88%	- -%	- -%	- -%	11 31%	13 29%	3 88%	- -%	17 26%	21 29%	24 6 30%	24 % 29%

### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH PAY TV SERVICE

Base: Those who have considered switching their TV service supplier and will not switch soon

		ACT	TIONS TAP	KEN	5	SWITCH	IED & CC	VERED		SER	VICES S	WITCHEI RED	D &	CC	NSIDE	RED & C	OVERED	)	SERV	VICES CO COVE		:D &
	Total	SWIT-	CONSI		BUN-	<b>T</b> 1/			FIXED LINE CALLS				FIXED LINE CALLS	BUN-				FIXED LINE CALLS				LINE CALLS
Significance Level: 95%	Total	CHED ~a	*b	HER ~c	<b>DLE</b> ~d	TV ∼e	<b>BAND</b> ∼f	~g	~h	<b>TV</b> □ ~i	<b>BAND</b> ∼j	~k	~	DLE ~m	<b>TV</b> *n	BAND ~0	~p	~q	<b>TV</b> *r	BAND ~S	~t	~u
Unweighted total	63	13	63	-	1	-	6	5	1	-	7	5	2	4	63	9	1	11	63	11	1	13
Effective Weighted Sample	32	9	32	-	1	-	6	4	1	-	5	4	1	3	32	7	1	7	32	9	1	8
Total	39	7	39	-	1	-	2	3	*	-	4	3	2	3	39	7	1	7	39	9	1	9
ANY DIFFICULTIES	28 72		28 % 72%	- -%	1 100%	- -%	2 86%	1 42%	* 100%	- -%	3 91%	1 42%	2 100%	1 51%	28 72%	7 94%	1 100%	4 62%	28 72%	8 82%	1 100%	5 60%
NONE	11 28'	2 % 27%	11 6 28%	- -%	- -%	- -%	* 14%	1 58%	- -%	- -%	* 9%	1 58%	- -%	1 49%	11 28%	* 6%	- -%	2 38%	11 28%	2 3 18%	- -%	3 40%

### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH PAY TV SERVICE

Base: Those who have considered switching their TV service supplier and will not switch soon

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		s	ERVICES	AT HOM	Ē
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT	PAC ~e	C&R	C&R	NoT ~h	PAYG	CON- TRACT	PAC ~k	C&R	TV *m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
		a			~a			9	11	· ·	J	·-K			"		P
Unweighted total	63	-	4	1	1	2	1	-	1	22	35	2	-	63	53	57	55
Effective Weighted Sample	32	-	4	1	1	2	1	-	1	10	23	2	-	32	37	30	34
Total	39	-	2	*	1	1	1	-	1	17	20	1	-	39	27	37	33
ANY DIFFICULTIES	28 72%	- -%	2 100%	* 100%	1 100%	1 100%	- -%	- -%	1 100%	9 51%	18 89%	1 100%	- -%	28 72%	21 79%	27 72%	27 80%
NONE	11 28%	- -%	- -%	- -%	- -%	- -%	1 100%	- -%	- -%	8 49%	2 11%	- -%	- -%	11 28%	6 21%	11 28%	7 20%

### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH FIXED BROADBAND SERVICE

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

		ACT	TIONS TAP	KEN	:	SWITCI	HED & CO	OVERED		SER	ICES SI	WITCHEI RED	. &	CO	ONSIDE	RED & CO	OVERED	)	SERV	ICES CO COVE	NSIDERE RED	.D &
	Tatal	SWIT-	CONSI		BUN-	TV.			FIXED LINE CALLS				IXED LINE CALLS	BUN-				FIXED LINE CALLS				IXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	b	HER ~c	<b>DLE</b> ~d	TV ~e	<b>BAND</b> ∼f	~g	~h	<b>TV I</b> ∼i	<b>BAND</b> ∼j	~k	~	DLE ~m	<b>TV</b> ∼n	BAND 0	~p	*q	<b>TV</b> ∼r	BAND s	~t	*u
Unweighted total	134	11	134	-	-	1	-	7	3	1	-	7	3	1	9	134	15	38	9	134	15	38
Effective Weighted Sample	105	9	105	-	-	1	-	6	3	1	-	6	3	1	7	105	12	30	7	105	12	30
Total	82	6	82	-	-	*	-	4	1	*	-	4	1	*	7	82	9	18	7	82	9	18
ANY DIFFICULTIES	57 70°	2 % 40%	57 6 70%	- -%	- -%	100%	- % -%	1 30%	1 65%	* 100%	- -%	1 30%	1 65%	* 100%	7 94%	57 70%	6 63%	14 78%	7 94%	57 70%	6 63%	14 78%
NONE	24 30°		24 6 30%	- -%	- -%	- -%	- % -%	3 70%	* 35%	- -%	- -%	3 70%	* 35%	- -%	* 6%	24 30%	3 37%	4 22%	* 6%	24 30%	3 37%	4 22%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

Prepared by Saville Rossiter-Base: 01727 899 399

### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH FIXED BROADBAND SERVICE

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		;	SERVICE	S AT HOM	E
Significance Level: 95%	Total	<b>C&amp;R</b> ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~a	NoT ~h	PAYG	CON- TRACT *j	PAC ~k	C&R ~	TV *m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	134	1	-	-	-	1	3	-	3	64	65	1	3	76	134	129	130
Effective Weighted Sample	105	1	-	-	-	1	2	-	3	51	51	1	2	59	105	101	101
Total	82	*	-	-	-	1	2	-	1	37	42	1	2	47	82	79	79
ANY DIFFICULTIES	57 70%	* 100%	- -%	- -%	- -%	- -%	1 44%	- -%	1 65%	25 67%	32 76%	- -%	1 44%	35 75%	57 70%	57 % 72%	55 69%
NONE	24 30%	- -%	- -%	- -%	- -%	1 100%	1 56%	- -%	* 35%	12 33%	10 24%	1 100%	1 56%	12 25%	24 30%	22 % 28%	24 6 31%

### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH MOBILE PHONE NETWORK

Base: Those who have considered switching their mobile phone supplier and will not switch soon

		ACT	TIONS TAP	KEN	5	SWITCI	HED & CO	OVERED		SER	VICES S'	WITCHEI RED	D &	C	ONSIDE	RED & C	OVERE	D	SER\	VICES CO COVE	NSIDERE RED	ED &
	Total		CONSI		BUN-	TV	BROAD		FIXED LINE CALLS				IXED LINE CALLS	BUN-			MOB.	FIXED LINE CALLS	TV			LINE CALLS
Significance Level: 95%	Total	CHED ~a	b	HER ~c	<b>DLE</b> ∼d	<b>TV</b> ∼e	<b>BAND</b> ∼f	~g	~h	1 <b>V</b> ∣ ~i	<b>BAND</b> ∼j	~k	~	<b>DLE</b> ∼m	<b>TV</b> ∼n	BAND ~0	р	~q	<b>TV</b> ~r	BAND *s	t	~u
Unweighted total	145	21	145	-	7	2	7	-	5	8	14	-	12	22	2	17	145	5	13	35	145	24
Effective Weighted Sample	92	17	92	-	7	2	5	-	4	7	12	-	11	17	2	13	92	3	10	28	92	15
Total	104	15	104	-	7	1	4	-	3	7	11	-	10	13	1	9	104	5	8	21	104	17
ANY DIFFICULTIES	77 749	11 % 78%	77 6 74%	- -%	5 67%	* 54%	3 % 83%	- -%	3 100%	4 61%	8 73%	- -%	8 77%	10 78%	1 100%	6 68%	77 74%	5 94%	7 78%	15 5 73%	77 74%	14 82%
NONE	27 26%	3 % 22%	27 6 26%	- -%	2 33%	* 46%	1 6 17%	- -%	- -%	3 39%	3 27%	- -%	2 23%	3 22%	- -%	3 32%	27 26%	* 6%	2 22%	6 27%	27 26%	3 18%

### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH MOBILE PHONE NETWORK

Base: Those who have considered switching their mobile phone supplier and will not switch soon

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTR/ PROC		;	SERVICE	S AT HOM	E
Circificance Levels 059/	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND		FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~	~g	~h	ı	J	~k	~	m	П	0	р
Unweighted total	145	6	2	3	5	-	-	3	8	52	93	-	-	89	121	145	124
Effective Weighted Sample	92	5	2	2	4	-	-	3	7	37	55	-	-	59	88	92	82
Total	104	5	2	3	4	-	-	3	7	41	63	-	-	55	69	104	75
ANY DIFFICULTIES	77 74%	3 71%	1 51%	2 87%	3 71%	- -%	- -%	3 100%	4 65%	27 67%	50 79%	- -%	- -%	41 76%	50 73%	77 % 74%	55 % 72%
NONE	27 26%	1 29%	1 49%	* 13%	1 29%	- -%	- -%	- -%	2 35%	13 33%	13 21%	- -%	- -%	13 24%	19 27%		21 % 28%

### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH FIXED LINE VOICE SERVICE

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

		ACT	IONS TAP	KEN	5	SWITCH	HED & CC	VERED		SER	ICES SV	VITCHED RED	. &	CC	NSIDEF	RED & CO	OVERED	)	SER\	VICES CO COVE		ED &
		SWIT-	CONSI DERED		BUN-				FIXED LINE CALLS				IXED Line Calls	BUN-				IXED LINE CALLS				IXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	h	HER ∼c	<b>DLE</b> ∼d	TV ~e	BAND ~f	~n	~h	TV I ∼i	BAND ∼i	~k	~l	<b>DLE</b> ∼m	TV I ∼n	BAND *∩	~p	ď	TV ∼r	BAND *s	~t	ш
Unweighted total	106	12	106	-	-	_	8	9 4		Ċ	, 8	4	Ċ	2	12	40	5	106	12	39	5	106
Effective Weighted Sample	66	5	66	-	-	-	7	2	-	-	7	2	-	2	7	32	3	66	7	31	3	66
Total	77	8	77	-	-	-	3	5	-	-	3	5	-	1	7	19	5	77	7	19	5	77
ANY DIFFICULTIES	54 71%	6 % 73%	54 5 71%	- -%	- -%	- -%	2 46%	4 92%	- -%	- -%	2 46%	4 92%	- -%	1 100%	4 59%	13 68%	5 100%	54 71%	4 60%	13 69%	5 100%	54 71%
NONE	22 29%	2 % 27%	22 5 29%	- -%	- -%	- -%	2 % 54%	* 8%	- -%	- -%	2 54%	* 8%	- -%	- -%	3 41%	6 32%	- -%	22 29%	3 40%	6 6 31%	- -%	22 29%

### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH FIXED LINE VOICE SERVICE

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC			SERVICE	S AT HOM	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R	C&R ~a	NoT ~h	PAYG	CON- TRACT	PAC ~k	C&R	TV *m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	106	- -	1	3	u ع	2	2	9		55	47	1		68	83	_	106
		_	!	3	5	_		_	_			'	_				
Effective Weighted Sample	66	-	1	3	3	2	1	-	-	34	30	1	-	39	64	64	66
Total	77	-	*	1	1	1	4	-	-	41	31	1	-	48	44	72	77
ANY DIFFICULTIES	54 71%	%	- -%	* 24%	1 70%	1 59%	4 100%	- -%	- -%	29 71%	23 74%	1 100%	- -%	37 77%	31 69%	52 % 73%	54 % 71%
NONE	22 29%	%	* 100%	1 76%	* 30%	* 41%	- -%	- -%	- -%	12 29%	8 26%	- -%	- -%	11 23%	14 6 31%		22 % 29%

## QC7C. Was there going to be a period of time in the switching process where you would have chosen to or had to pay more than one company to provide a service, to make sure you didn't lose that service?

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

		ACT	TIONS TAK	KEN	;	SWITCI	HED & CO	OVERED		SER	VICES S	WITCHE RED	D &	CC	ONSIDE	RED & CO	OVEREI	)	SERV	ICES COI		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	0	~p	*q	~r	S	~t	*u
Unweighted total	134	11	134	-	-	1	-	7	3	1	-	7	3	1	9	134	15	38	9	134	15	38
Effective Weighted Sample	105	9	105	-	-	1	-	6	3	1	-	6	3	1	7	105	12	30	7	105	12	30
Total	82	6	82	-	-	*	-	4	1	*	-	4	1	*	7	82	9	18	7	82	9	18
Yes	6 89	1 % 9%	6 % 8%	- -%	- -%	- -%	- % -%	1 12%	- -%	- -%	- -%	1 12%	- -%	- -%	2 28%	6 8%	1 8%	1 8%	2 28%	6 8%	1 8%	1 8%
No	34 42%	3 % 45%	34 % 42%	- -%	- -%	* 100%	- % -%	1 28%	1 100%	* 100%	- -%	1 28%	1 100%	- -%	2 23%	34 42%	5 53%	7 40%	2 23%	34 42%	5 53%	7 38%
Don't know	41 509	3 % 46%	41 % 50%	- -%	- -%	- -%	- % -%	3 60%	- -%	- -%	- -%	3 60%	- -%	* 100%	3 49%	41 50%	3 39%	10 53%	4 50%	41 5 50%	3 39%	10 55%

# QC7C. Was there going to be a period of time in the switching process where you would have chosen to or had to pay more than one company to provide a service, to make sure you didn't lose that service?

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

		PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
Significance Level: 95%	Total	<b>C&amp;R</b> ~a	MAC ~b	<b>C&amp;R</b> ~c	<b>NoT</b> ∼d	PAC ~e	C&R ~f	<b>C&amp;R</b> ~g	<b>NoT</b> ∼h	PAYG *i	CON- TRACT *j	PAC ~k	C&R ~	<b>TV</b> *m	BROAD BAND n	MOB. PHONE	FIXED LINE VOICE
Unweighted total	134	1	-	-	-	1	3	-	3	64	65	1	3	76	134	129	130
Effective Weighted Sample	105	1	-	-	-	1	2	-	3	51	51	1	2	59	105	101	101
Total	82	*	-	-	-	1	2	-	1	37	42	1	2	47	82	79	79
Yes	6 8%	- -%	- -%	- -%	- -%	- -%	1 25%	- -%	- -%	2 6%	4 9%	- -%	1 25%	6 12%	6 8%	6 8%	6 8%
No	34 42%	* 100%	- -%	- -%	- -%	1 100%	- -%	- -%	1 100%	17 46%	17 40%	1 100%	- -%	18 38%	34 42%	34 43%	32 41%
Don't know	41 50%	- -%	- -%	- -%	- -%	- -%	2 75%	- -%	- -%	18 48%	21 51%	- -%	2 75%	23 49%	41 50%	39 50%	40 51%

QC8C. How long for?

Base: Those who would have had to pay more than one company during the switching process to provide a fixed line broadband service

		ACT	TIONS TAK	(EN	5	SWITCH	HED & CC	VERED		SER\	ICES SI	WITCHED RED	&	CC	NSIDE	RED & CO	OVERED	)	SERV	ICES COI		ED &
	Total	SWIT- CHED	CONSI DERED	NEIT- HER	BUN- DLE	ΤV	BROAD BAND		FIXED LINE CALLS		BROAD BAND		IXED LINE CALLS	BUN- DLE		BROAD I BAND	MOB.	FIXED LINE CALLS		BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	TOTAL	~a	~b	~C	~d	~e	oand ~f	~g	~h		oand ~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	13	1	13	-	-	-	-	1	-	-	-	1	-	-	3	13	2	4	3	13	2	4
Effective Weighted Sample	10	1	10	-	-	-	-	1	-	-	-	1	-	-	2	10	2	4	2	10	2	4
Total	6	1	6	-	-	-	-	1	-	-	-	1	-	-	2	6	1	1	2	6	1	1
2-3 days	1 16%	- % -%	1 6 16%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 16%	* 47%	1 49%	- -%	1 16%	* 47%	1 49%
4-7 days	* 69	- % -%	* 6	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 6%	* 53%	- -%	- -%	* 6%	* 53%	- -%
8-14 days	1 119	- % -%	1 6 11%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 36%	1 11%	- -%	- -%	1 36%	1 11%	- -%	- -%
15-30 days	* 5%	-	* 6 5%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 5%	- -%	* 21%	- -%	* 5%	- -%	* 21%
More than 30 days	1 15%	1 % 100%	1 6 15%	- -%	- -%	- -%	-%	1 100%	- -%	- -%	- -%	1 100%	- -%	- -%	- -%	1 15%	- -%	- -%	- -%	1 15%	- -%	- -%
Don't know	3 489	- % -%	3 48%	- -%	- -%	- -%	- 5 -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 64%	3 48%	- -%	* 30%	1 64%	3 48%	- -%	* 30%

QC8C. How long for?

Base: Those who would have had to pay more than one company during the switching process to provide a fixed line broadband service

	Р	TV ROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	МОВ	ILE	CONTRA		;	SERVICES	S AT HOME	E
	 Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	13	-	-	-	-	-	1	-	-	5	7	-	1	11	13	12	13
Effective Weighted Sample	10	-	-	-	-	-	1	-	-	4	5	-	1	9	10	9	10
Total	6	-	-	-	-	-	1	-	-	2	4	-	1	6	6	6	6
2-3 days	1	-	-	-	-	-	-	-	-	*	1	-	-	1	1	1	1
	16%	-%	-%	-%	-%	-%	-%	-%	-%	16%	17%	-%	-%	18%	5 16%	6 17%	6 16%
4-7 days	*	-	-	-	-	-	-	-	-	-	*	-	-	-	*	*	*
	6%	-%	-%	-%	-%	-%	-%	-%	-%	-%	9%	-%	-%	-%	6%	6%	6%
8-14 days	1	-	-	-	-	-	-	-	-	*	*	-	-	1	1	1	1
	11%	-%	-%	-%	-%	-%	-%	-%	-%	16%	10%	-%	-%	13%	5 11%	6 12%	6 11%
15-30 days	*	-	-	-	-	-	-	-	-	*	-	-	-	-	*	*	*
	5%	-%	-%	-%	-%	-%	-%	-%	-%	14%	-%	-%	-%	-%	5 5%	5%	5%
More than 30 days	1	-	-	-	-	-	1	-	-	-	1	-	1	1	1	1	1
	15%	-%	-%	-%	-%	-%	100%	-%	-%	-%	14%	-%	100%	16%	5 15%	6 9%	6 15%
Don't know	3	-	-	-	-	-	-	-	-	1	2	-	-	3	3	3	3
	48%	-%	-%	-%	-%	-%	-%	-%	-%	54%	50%	-%	-%	53%	48%	6 51%	48%

## QC9C. Was there going to be a period of time in the switching process where there was an unwanted break where you were not receiving a service from either company?

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

		АСТ	IONS TAK	KEN	;	SWITCI	HED & CO	VERED		SERV	ICES SI	WITCHED RED	&	CC	NSIDEI	RED & CO	OVERED	)	SER\	VICES CO COVE		ED &
		SWIT-	CONSI DERED	NEIT-	BUN-		BROAD		IXED LINE CALLS	E	BROAD		IXED LINE CALLS	BUN-		BROAD I		IXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV E	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	0	~p	*q	~r	S	~t	*u
Unweighted total	134	11	134	-	-	1	-	7	3	1	-	7	3	1	9	134	15	38	9	134	15	38
Effective Weighted Sample	105	9	105	-	-	1	-	6	3	1	-	6	3	1	7	105	12	30	7	105	12	30
Total	82	6	82	-	-	*	-	4	1	*	-	4	1	*	7	82	9	18	7	82	9	18
Yes	9 11%	2 5 27%	9 3 11%	- -%	- -%	* 100%	-%	1 27%	- -%	* 100%	- -%	1 27%	- -%	* 100%	2 26%	9 11%	2 17%	2 10%	2 28%	9 6 11%	2 17%	2 11%
No	35 43%	2 43%	35 43%	- -%	- -%	- -%	- % -%	2 40%	1 67%	- -%	- -%	2 40%	1 67%	- -%	2 33%	35 43%	5 52%	6 33%	2 33%	35 43%	5 52%	6 33%
Don't know	37 46%	2 5 31%	37 46%	- -%	- -%	- -9	- % -%	1 32%	* 33%	- -%	- -%	1 32%	* 33%	- -%	3 40%	37 46%	3 31%	11 57%	3 40%	37 6 46%	3 31%	11 57%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

## QC9C. Was there going to be a period of time in the switching process where there was an unwanted break where you were not receiving a service from either company?

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

		PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		\$	SERVICES	S AT HOMI	E
Significance Level: 95%	Total	<b>C&amp;R</b> ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~a	<b>NoT</b> ∼h	PAYG	CON- TRACT *i	PAC ~k	C&R ~l	<b>TV</b> *m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	134	1	-	-	-	1	3	-	3	64	65	1	3	76	134	129	130
Effective Weighted Sample	105	1	-	-	-	1	2	-	3	51	51	1	2	59	105	101	101
Total	82	*	-	-	-	1	2	-	1	37	42	1	2	47	82	79	79
Yes	9 11%	* 100%	- -%	- -%	- -%	- -%	1 56%	- -%	- -%	2 5%	6 13%	- -%	1 56%	7 14%	9 11%	8 5 10%	9 6 11%
No	35 43%	- -%	- -%	- -%	- -%	1 100%	1 25%	- -%	1 67%	17 46%	18 43%	1 100%	1 25%	21 45%	35 43%	35 45%	33 41%
Don't know	37 46%	- -%	- -%	- -%	- -%	- -%	* 19%	- -%	* 33%	18 48%	18 43%	- -%	* 19%	19 41%	37 46%	36 46%	37 6 47%

QC10C. How long for?

Base: Those who would have had an unwanted break in service when switching their fixed line broadband service

		ACT	IONS TAK	ŒN	;	SWITCH	IED & CC	OVERED		SERV	ICES SV	WITCHED RED	&	co	NSIDE	RED & CO	OVERED	)	SERV	ICES COI		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		LINE CALLS	В	ROAD		IXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD	MOB.	FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND		071220	TV B	AND .		J, (LLO	DLE	TV	BAND .		071220	TV	BAND		O/ LLC
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	18	2	18	-	-	1	-	1	-	1	-	1	-	1	3	18	3	6	3	18	3	6
Effective Weighted Sample	13	2	13	-	-	1	-	1	-	1	-	1	-	1	2	13	3	6	2	13	3	6
Total	9	2	9	-	-	*	-	1	-	*	-	1	-	*	2	9	2	2	2	9	2	2
1 day	* 49	- % -%	* 4%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 4%	- -%	- -%	- -%	* 4%	- -%	- -%
2-3 days	* 3%	- % -%	* 3%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 3%	- -%	* 13%	- -%	* 3%	- -%	* 12%
4-7 days	2 26%	- % -%	2 5 26%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 31%	2 26%	1 76%	1 33%	* 16%	2 26%	1 76%	* 15%
8-14 days	1 16%	* % 22%	1 3 16%	- -%	- -%	* 100%	-%	- -%	- -%	* 100%	- -%	- -%	- -%	* 100%	- -%	1 16%	* 24%	* 19%	* 20%	1 16%	* 24%	1 39%
15-30 days	* 49	- % -%	* 5 4%	- -%	- -%	-%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 4%	- -%	- -%	- -%	* 4%	- -%	- -%
Don't know	4 47%	1 6 78%	4 47%	- -%	- -%	- -%	-%	1 100%	- -%	- -%	- -%	1 100%	- -%	- -%	1 69%	4 47%	- -%	1 35%	1 64%	4 47%	- -%	1 34%

QC10C. How long for?

Base: Those who would have had an unwanted break in service when switching their fixed line broadband service

		PROCES S	ВЕ	B PROCES	S	MP PRO	CESS	LL PRO	CESS	МОВ	ILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	18	1	-	-	-	-	1	-	-	6	10	-	1	12	18	16	17
Effective Weighted Sample	13	1	-	-	-	-	1	-	-	6	7	-	1	8	13	11	12
Total	9	*	-	-	-	-	1	-	-	2	6	-	1	7	9	8	9
1 day	* 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 19%	- -%	- -%	- -%	- -%	* 4%	* 5 5%	* 4%
2-3 days	* 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 12%	- -%	- -%	- -%	- -%	* 3%	* 5 3%	3%
4-7 days	2 26%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 32%	2 31%	- -%	- -%	1 18%	2 5 26%	2 5 31%	2 24%
8-14 days	1 16%	* 100%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 20%	1 19%	- -%	- -%	1 17%	1 5 16%	1 5 19%	1 5 17%
15-30 days	* 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 6%	* 5 4%	- %	* 5%
Don't know	4 47%	- -%	- -%	- -%	- -%	- -%	1 100%	- -%	- -%	* 16%	3 50%	- -%	1 100%	4 59%	4 5 47%	3 42%	4 48%

## QC11C. While you had this unwanted break with no service from your old or new supplier, which of these would have applied to you?

Base: Those who would have had an unwanted break in service when switching their fixed line broadband service

		AC1	TIONS TAP	KEN	;	SWITCH	IED & CC	VERED		SERV	ICES SV	WITCHED RED	&	cc	NSIDE	RED & CO	OVERED	)	SERV	VICES COI		ED &
		SWIT-	CONSI	NEIT	BUN-		BROAD		LINE	Е	ROAD		IXED LINE	BUN-		BROAD I	MOB.	FIXED LINE CALLS		BROAD	MOB.	FIXED LINE CALLS
	Total	CHED	DEKED	HER	DLE	TV	BAND	FHONE	CALLS	TV B	SAND	PHONE (	CALLS	DLE	TV	BAND	HONE	CALLS	TV	BAND	FHONE	CALLS
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	18	2	18	-	-	1	-	1	-	1	-	1	-	1	3	18	3	6	3	18	3	6
Effective Weighted Sample	13	2	13	-	-	1	-	1	-	1	-	1	-	1	2	13	3	6	2	13	3	6
Total	9	2	9	-	-	*	-	1	-	*	-	1	-	*	2	9	2	2	2	9	2	2
Just done without this service	2 26%	* % 22%	2 % 26%	- -%	- -%	* 100%	-%	- -%	- -%	* 100%	- -%	- -%	- -%	- -%	* 13%	2 26%	1 76%	* 13%	- -%	2 5 26%	1 76%	* 12%
Used another service instead which you already own	1 8%	- % -%	1 6 8%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 8%	* 24%	* 18%	- -%	1 8%	* 24%	* 17%
Borrowed a service from a friend or relative	1 8%	- % -%	1 6 8%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	* 100%	* 18%	1 8%	- -%	- -%	1 36%	1 8%	- -%	* 21%
Used a service from your workplace	2 23%	- % -%	2 6 23%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 23%	- -%	1 52%	- -%	2 23%	- -%	1 34%
Gone elsewhere to use this service	1 9%	- % -%	1 6 9%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	* 100%	- -%	1 9%	- -%	- -%	* 20%	1 9%	- -%	* 21%
Don't know	3 31%	1 % 78%	3 6 31%	- -%	- -%	- -%	- -%	1 100%	- -%	- -%	- -%	1 100%	- -%	- -%	1 69%	3 31%	- -%	* 17%	1 64%	3 3 31%	- -%	* 16%

## QC11C. While you had this unwanted break with no service from your old or new supplier, which of these would have applied to you?

Base: Those who would have had an unwanted break in service when switching their fixed line broadband service

	į	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	E	
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE	
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	
Unweighted total	18	1	-	-	-	-	1	-	-	6	10	-	1	12	18	16	17	
Effective Weighted Sample	13	1	-	-	-	-	1	-	-	6	7	-	1	8	13	11	12	
Total	9	*	-	-	-	-	1	-	-	2	6	-	1	7	9	8	9	
Just done without this service	2 26%	* 100%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 31%	2 31%	- -%	- -%	1 9%	2 26%	2 % 31%	2 % 24%	
Used another service instead which you already own	1 8%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 12%	- -%	- -%	* 5%	1 8%	1 % 9%	1 % 8%	
Borrowed a service from a friend or relative	1 8%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 37%	- -%	- -%	- -%	1 11%	1 5 8%	1 6 10%	1 % 8%	
Used a service from your workplace	2 23%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 15%	1 12%	- -%	- -%	2 31%	2 23%	1 6 13%	2 % 23%	
Gone elsewhere to use this service	1 9%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 20%	- -%	- -%	- -%	1 12%	1 5 9%	* 6 5%	1 6 9%	
Don't know	3 31%	- -%	- -%	- -%	- -%	- -%	1 100%	- -%	- -%	* 16%	2 44%	- -%	1 100%	2 38%	3 31%	3 % 37%	3 32%	

## QC12C. Would this have resulted in any additional costs for you?

Base: Those who would have had an unwanted break in service when switching their fixed line broadband service

		ACT	IONS TAK	KEN	;	SWITCI	HED & CC	VERED		SER\	ICES SI	WITCHEI RED	D &	CC	NSIDE	RED & CO	OVERED	)	SERV	ICES COI		ED &
		SWIT-	CONSI DERED	NEIT-	BUN-		BROAD		FIXED LINE CALLS	ļ	BROAD		IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD		IXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV I	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	18	2	18	-	-	1	-	1	-	1	-	1	-	1	3	18	3	6	3	18	3	6
Effective Weighted Sample	13	2	13	-	-	1	-	1	-	1	-	1	-	1	2	13	3	6	2	13	3	6
Total	9	2	9	-	-	*	-	1	-	*	-	1	-	*	2	9	2	2	2	9	2	2
Yes	1 15%	-%	1 5 15%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 15%	- -%	1 50%	- -%	1 15%	- -%	1 32%
No	5 58%	* 5 22%	5 58%	- -%	- -%	* 100%	- % -%	- -%	- -%	* 100%	- -%	- -%	- -%	* 100%	1 31%	5 58%	2 100%	1 50%	1 36%	5 58%	2 100%	1 68%
Don't know	2 28%	1 5 78%	2 5 28%	- -%	- -%	- -%	- % -%	1 100%	- -%	- -%	- -%	1 100%	- -%	- -%	1 69%	2 28%	- -%	- -%	1 64%	2 28%	- -%	- -%

## QC12C. Would this have resulted in any additional costs for you?

Base: Those who would have had an unwanted break in service when switching their fixed line broadband service

	1	TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		S	SERVICES	S AT HOMI	E	
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	<b>NoT</b> ∼d	PAC ~e	C&R ~f	C&R ~a	<b>NoT</b> ∼h	PAYG ~i	CON- TRACT	PAC ~k	C&R ~	<b>TV</b> ∼m	BROAD BAND ~n	MOB. PHONE	FIXED LINE VOICE	
Unweighted total	18	1	-	-	-	-	1	-	-	6	10	-	1	12	18	16	17	
Effective Weighted Sample	13	1	-	-	-	-	1	-	-	6	7	-	1	8	13	11	12	
Total	9	*	-	-	-	-	1	-	-	2	6	-	1	7	9	8	9	
Yes	1 15%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 31%	* 6%	- -%	- -%	1 15%	1 15%	1 % 12%	1 6 15%	
No	5 58%	* 100%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 69%	3 50%	- -%	- -%	3 47%	5 58%	4 % 55%	5 6 56%	
Don't know	2 28%	- -%	- -%	- -%	- -%	- -%	1 100%	- -%	- -%	- -%	2 44%	- -%	1 100%	2 38%	2 28%	2 % 33%	2 6 28%	

## QC13C. How much extra would you have spent?

Base: Those whose unwanted break would have resulted in additional costs when switching their fixed line broadband service

		ACT	IONS TA	KEN		SWITC	HED & C	OVERED	1	SER		WITCHE ERED	D &	CC	ONSIDE	RED & C	OVEREI	)	SER	VICES CO COVE		ED &
	Total	SWIT-	CONSI	NEIT-	BUN-	TV.	BROAL	MOB.	FIXED LINE CALLS		BROAD	MOB.	FIXED LINE CALLS			BROAD		FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	~b	HER ~c	DLE ~d	TV ~e	BAND ~f	~g	~h	ıv ~i	BAND ~i	~k	~	<b>DLE</b> ~m	≀v ~n	BAND ~0	~p	~q	<b>TV</b> ∼r	BAND ~S	~t	~u
Unweighted total	4	_	4	-	-	_	-	-	-	_	-	-	-	-	_	4	-	3	_	4	-	2
Effective Weighted Sample	4	-	4	-	-	-	-	-	-	-	-	-	-	-	-	4	-	3	-	4	-	2
Total	1	-	1	-	-	-	-	-	-	-	-	-	-	-	-	1	-	1	-	1	-	1
Up to £19.99	1 46%	%	1 46%	- -%	- -%	- -9	- % -%	- % -%	%	- -%	- -%	-%	- -%	- -%	- -%	1 46%	- -%	1 66%	- -%	1 6 46%	- -%	* 48%
£60 or more	1 54%	-%	1 54%	- -%	- -%	- -9	- % -%	- % -%	-%	- -%	- -%	-%	- -%	- -%	- -%	1 54%	- -%	* 34%	- -%	1 6 54%	- -%	* 52%

## QC13C. How much extra would you have spent?

Base : Those whose unwanted break would have resulted in additional costs when switching their fixed line broadband service

		TV PROCES S	ВВ	B PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTR/ PROC		;	SERVICE	S AT HOM	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~a	NoT ~h	PAYG	CON- TRACT	PAC ~k	C&R	TV ~m	BROAD BAND ~n		FIXED LINE VOICE
Unweighted total	4	-	b	Ü	ŭ	Ü		9		2	1	K		3	1	3	1
	4	-	-	-	-	-	-	-	-	2	Į.	-	-	3	4	3	4
Effective Weighted Sample	4	-	-	-	-	-	-	-	-	2	1	-	-	3	4	3	4
Total	1	-	-	-	-	-	-	-	-	1	*	-	-	1	1	1	1
Up to £19.99	1	-	-	-	-	-	-	-	-	*	*	-	-	1	1	1	1
	46%	-%	-%	-%	-%	-%	-%	-%	-%	48%	100%	-%	-%	61%	6 46%	% 66%	46%
£60 or more	1	- 0/	-	- 0/	- 0/	-	- 0/	-	-	*	- 0/	- 0/	-	*	1	*	1
	54%	· -%	-%	-%	-%	-%	-%	-%	-%	52%	-%	-%	-%	39%	6 54%	% 34%	6 54%

#### QC1D. Are you in the process of actively looking for another provider for your mobile phone network at the moment?

Base : Those who have considered switching their mobile phone network in last 12 months

		ACT	TIONS TAP	KEN	s	WITCH	IED & CO	VERED		SER	VICES SV COVE	WITCHED RED	. &	CC	NSIDE	RED & C	OVERE	)	SERV	ICES CO COVE	NSIDERI RED	ED &
	<del>-</del>	SWIT-	CONSI DERED		BUN-			MOB.	FIXED LINE CALLS				IXED LINE CALLS	BUN-			MOB.	FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	b	HER *c	DLE ~d	TV ~e	BAND ~f	~a	~h	<b>TV</b> I ~i	BAND ∼i	~k	~	<b>DLE</b> ∼m	<b>TV</b> ∣ ~n	BAND ~o	р	~a	<b>TV</b> ∼r	BAND *s	t	~u
Unweighted total	194	29	148	38	8	3	11	-	7	10	19	-	15	30	3	19	194	7	15	38	145	27
Effective Weighted Sample	126	22	94	31	8	3	9	-	5	8	16	-	13	20	3	15	126	4	12	30	92	17
Total	162	22	105	50	9	1	7	-	6	8	16	-	14	20	1	11	162	9	9	22	104	18
Yes	88 549	10 % 46%	31 6 29%	50 100% b	2 27%	* 54%	4 54%	- -%	4 63%	3 33%	6 39%	- -%	6 41%	11 57%	* 38%	6 50%	88 54%	7 73%	4 43%	9 39%	30 28%	8 45%
No	71 449	11 % 51%	71 68% c	- -%	6 73%	* 46%	2 35%	- -%	2 37%	6 67%	9 56%	- -%	8 59%	8 41%	1 62%	5 47%	71 44%	2 27%	5 57%	13 58%	71 69%	10 53%
Don't know	3	1 % 3%	3 6 3%	- -%	- -%	- -%	1 11%	- -%	- -%	- -%	1 5%	- -%	- -%	* 2%	- -%	* 3%	3 2%	- -%	- -%	1 3%	3 3%	* 2%

## QC1D. Are you in the process of actively looking for another provider for your mobile phone network at the moment?

Base : Those who have considered switching their mobile phone network in last 12 months

		PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOM	E	
Significance Level: 95%	Total	<b>C&amp;R</b> ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~a	<b>NoT</b> ∼h	PAYG	CON- TRACT	PAC ~k	C&R	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE	
Unweighted total	194	8	2	8	5	-	-	5	9	67	127	-	-	125	158	194	163	
Effective Weighted Sample	126	6	2	7	4	-	-	5	7	45	82	-	-	85	108	126	105	
Total	162	6	2	7	4	-	-	5	8	62	100	-	-	92	111	162	123	
Yes	88 54%	2 31%	- -%	5 69%	1 18%	- -%	- -%	2 43%	4 42%	35 56%	53 53%	- -%	- -%	51 56%	60 54%	88 6 54%	72 58%	
No	71 44%	4 69%	2 100%	2 31%	3 75%	- -%	- -%	3 57%	5 58%	26 42%	45 45%	- -%	- -%	39 42%	48 44%	71 6 44%	49 40%	
Don't know	3 2%	- -%	- -%	- -%	*	- -%	- -%	- -%	- -%	1 2%	2 2%	- -%	- -%	2 2%	3 3%	3 6 2%	3 2%	

QC2D. When do you expect to switch to another provider for the mobile phone network?

Base: Those actively looking for another supplier for their mobile phone network

		ACT	TIONS TA	KEN	s	WITCI	HED & CO	OVERED		SER	VICES S COVE	WITCHE ERED	D &	CO	ONSIDE	RED & (	COVERE	D	SERV	ICES CO COVE		ED &
		SWIT-	CONSI DERED	NEIT-	BUN-		BROAD		FIXED LINE CALLS				FIXED Line Calls			BROAD	MOB.	FIXED LINE CALLS			MOB.	FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	*b	HER *c	DLE ~d	TV ~e	BAND ~f	~g	~h	<b>TV</b> ∣ ~i	BAND ∼i	~k	~	<b>DLE</b> ∼m	TV ∼n	BAND ~0	р	~a	TV ∼r	BAND ~s	*t	~u
Unweighted total	88	13	42	38	2	2	6	-	3	4	8	-	5	15	1	10	88	4	7	16	39	12
Effective Weighted Sample	61	9	27	31	2	2	5	_	3	2	6	_	4	10	1	8	61	3	6	14	25	7
Total	88	10	31	50	2	*	4	_	4	3	6	_	6	11	*	6	88	7	4	9	30	8
In the next month	21 23%	2	*	18	- -%	- -%	* % 9%	- -%	2 53%	- -%	* 5%	- -%	2 32%	3 22%	- -%	1 14%	21	3 47%	- -%	* 4%	- -%	* 4%
In the next 2-3 months	38 43%	5 % 52%	1 6 2%	32 64% b	2 68%	* 26%	3 % 74%	- -%	1 21%	2 62%	4 71%	- -%	2 40%	5 41%	* 100%	1 14%	38 43%	1 12%	1 19%	1 9%	- -%	1 9%
In the next six months	17 20%	2 % 15%	17 % 56% c	- -%	- -%	* 74%	* % 9%	- -%	1 26%	* 11%	* 5%	- -%	1 16%	2 16%	- -%	1 25%	17 5 20%	3 37%	1 36%	3 35%	17 58%	4 54%
In the next year	6 7%	- % -%	6 6 19% c	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	2 14%	- -%	* 5%	6 5 7%	* 4%	1 29%	2 22%	6 20%	2 24%
Over a year from now	* *0	- % -%	* 6 1%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* *%	- -%	- -%	- -%	* 1%	- -%
Don't know	6 7%	1 6 11%	6 6 20% c	- -%	1 32%	- -%	* % 9%	- -%	- -%	1 27%	1 18%	- -%	1 13%	1 6%	- -%	2 41%	6 5 7%	- -%	1 16%	3 30%	6 21%	1 8%

## QC2D. When do you expect to switch to another provider for the mobile phone network?

Base: Those actively looking for another supplier for their mobile phone network

		TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOM	.E
Significance Level: 95%	Total	<b>C&amp;R</b> ~a	MAC ~b	C&R ~c	NoT ~d	<b>PAC</b> ~e	C&R ~f	<b>C&amp;R</b> ~g	<b>NoT</b> ∼h	PAYG *i	CON- TRACT *j	PAC ~k	C&R ~	<b>TV</b> *m	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE *p
Unweighted total	88	3	-	6	1	-	-	2	3	32	56	-	-	58	68	88	74
Effective Weighted Sample	61	1	-	5	1	-	-	2	3	21	41	-	-	41	49	61	51
Total	88	2	-	5	1	-	-	2	4	35	53	-	-	51	60	88	72
In the next month	21 23%	- -%	- -%	* 6%	- -%	- -%	- -%	- -%	2 53%	7 20%	14 25%	- -%	- -%	7 14%	13 6 22%	21 6 23%	18 % 25%
In the next 2-3 months	38 43%	2 85%	- -%	4 87%	- -%	- -%	- -%	2 100%	- -%	14 40%	24 45%	- -%	- -%	30 58%	29 48%	38 43%	30 42%
In the next six months	17 20%	* 15%	- -%	* 7%	- -%	- -%	- -%	- -%	1 26%	4 13%	13 24%	- -%	- -%	9 18%	10 6 18%		14 % 20%
In the next year	6 7%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 10%	3 5%	- -%	- -%	3 5%	2 4%	6 6 7%	5 % 7%
Over a year from now	* *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	- -%	- -%	* *9/	* % *%	* % *%
Don't know	6 7%	- -%	- -%	- -%	1 100%	- -%	- -%	- -%	1 21%	5 16% j	1 1%	- -%	- -%	2 4%	4 5 7%	6 6 7%	4 6%

QC3D. Why haven't you switched to another provider yet?

Base: Those who expect to switch supplier for their mobile phone over 3 months from now

		ACT	IONS TA	KEN	8	WITC	HED & CO	OVERED		SERV	ICES S	WITCHE ERED	D &	cc	NSIDE	RED & C	OVERE	D	SER\	VICES CO		ED &
		SWIT-	CONSI		BUN-		BROAD		FIXED	E	BROAD		FIXED	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED
	Total	CHED	DEKED	HER	DLE	ΤV	BAND	PHONE	CALLS	TV E	BAND	PHONE	CALLS	DLE	TV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS
Significance Level: 95%		~a	*b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	*p	~q	~r	~s	*t	~u
Unweighted total	39	5	39	-	1	1	2	-	1	2	3	-	2	7	-	8	39	2	5	13	39	9
Effective Weighted Sample	25	4	25	-	1	1	2	-	1	2	3	-	2	6	-	6	25	1	5	11	25	5
Total	30	3	30	-	1	*	1	-	1	1	1	-	2	4	-	4	30	3	3	8	30	7
Haven't found out what's available from other suppliers	10 33%	- % -%	10 33%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	3 69%	- -%	2 39%	10 33%	- -%	2 74%	4 55%	10 33%	3 41%
Concerned about losing my phone number	9 30%	2 64%	9 30%	- -%	1 100%	- -9	- % -%	- -%	1 100%	1 72%	1 53%	- -%	2 100%	2 43%	- -%	1 17%	9 30%	3 89%	2 56%	2 32%	9 30%	4 62%
Just haven't had time/ haven't got around to it yet	7 25%	2 64%	7 5 25%	- -%	1 100%	- -9	- % -%	- -%	1 100%	1 72%	1 53%	- -%	2 100%	2 38%	- -%	1 22%	7 25%	* 11%	1 20%	2 5 25%	7 25%	2 27%
Need to wait until the end of my contract/ until I can switch without paying a penalty	6 20%	- % -%	6 5 20%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	* 11%	- -%	2 46%	6 20%	- -%	* 14%	2 5 26%	6 20%	* 6%
Will see if my current provider offers me a better deal to stay with them	3 11%	- % -%	3 5 11%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	2 38%	- -%	1 17%	3 11%	- -%	2 50%	2 5 26%	3 11%	2 23%
Not sure what steps I need to take to switch to another supplier	2 6%	- % -%	2 6%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	1 28%	- -%	* 7%	2 6%	- -%	1 36%	1 5 19%	2 6%	1 16%
Concerned about having no service while switching to another supplier	1 5%	- % -%	1 5%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	-	- -%	- -%	1 29%	- -%	* 7%	1 5%	- -%	1 37%	1 5 20%	1 5%	1 17%
Concerned about losing my email address/ having problems moving my email address	1 3%	-	1	-	-% - -%	- - -9	_	-% - -%	- /u - -%	- - -%	- - -%	- /v - -%	- % - -%	1 18%	- /v - -%	- -%	1 3%	-	1 23%	1	1 3%	1
Don't want to have to tell my supplier I want to cancel their service	* 1%	_	*	- -%	- -%	- -9	- 6 -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	* 11%	- -%	_	* 1%	*
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u																						

## QC3D. Why haven't you switched to another provider yet?

Base: Those who expect to switch supplier for their mobile phone over 3 months from now

		ACT	TIONS TAI	KEN	;	SWITCH	IED & CO	OVERED		SER\	ICES SI	WITCHEI RED	<b>.</b> & C	CC	ONSIDE	RED & C	OVERE	D	SER	VICES CO COVE		ED &
		SWIT-	CONSI		BUN-				FIXED LINE CALLS				IXED LINE CALLS	BUN-			MOB.	FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	*h	HER ∼c	<b>DLE</b> ∼d	<b>TV</b> ∼e	BAND ~f	~a	~h	TV E ∼i	BAND ∼i	~k	~l	DLE ∼m	TV ∼n	BAND ~0	*n	~a	TV ~r	BAND ~s	*†	~u
Unweighted total	39		39	-	1	1	2	-	1	2	3	-	2	7	-	8	39	2	5	13	39	9
Effective Weighted Sample	25	4	25	-	1	1	2	-	1	2	3	-	2	6	-	6	25	1	5	11	25	5
Total	30	3	30	-	1	*	1	-	1	1	1	-	2	4	-	4	30	3	3	8	30	7
Other reasons	6 19%	1 % 36%	6 6 19%	- -%	- -%	* 100%	1 100%	- -%	- -%	* 28%	1 47%	- -%	- -%	2 39%	- -%	1 16%	6 19%	-%	2 50%	2 30%	6 19%	2 23%
Don't know	1 3%	- % -%	1 6 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 3%	-%	- -%	-%	1 3%	- -%

## QC3D. Why haven't you switched to another provider yet?

Base: Those who expect to switch supplier for their mobile phone over 3 months from now

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	*n	*0	*p
Unweighted total	39	1	-	1	1	-	-	-	2	17	22	-	-	22	31	39	35
Effective Weighted Sample	25	1	-	1	1	-	-	-	2	11	14	-	-	13	24	25	22
Total	30	*	-	*	1	-	-	-	2	14	16	-	-	14	18	30	24
Haven't found out what's available from other suppliers	10 33%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	8 62%	2 10%	- -%	- -%	3 22%	6 33%	10 6 33%	8 % 34%
Concerned about losing my phone number	9 30%	- -%	- -%	- -%	1 100%	- -%	- -%	- -%	2 100%	4 31%	5 28%	- -%	- -%	7 49%	5 26%	9 6 30%	7 % 30%
Just haven't had time/ haven't got around to it yet	7 25%	- -%	- -%	- -%	1 100%	- -%	- -%	- -%	2 100%	3 22%	4 27%	- -%	- -%	4 27%	6 32%	7 6 25%	7 % 30%
Need to wait until the end of my contract/ until I can switch without paying a penalty	6 20%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	6 38%	- -%	- -%	3 21%	4 25%	6 6 20%	4 6 18%
Will see if my current provider offers me a better deal to stay with them	3 11%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 7%	2 15%	- -%	- -%	2 13%	3 19%	3 6 11%	3 6 14%
Not sure what steps I need to take to switch to another supplier	2 6%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 10%	* 3%	- -%	- -%	1 8%	2 10%	2 6%	2 6 7%
Concerned about having no service while switching to another supplier	1 5%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 8%	* 3%	- -%	- -%	1 8%	1 8%	1 5%	1 6%
Concerned about losing my email address/ having problems moving my email address	1 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 5%	- -%	- -%	- -%	1 5%	1 4%	1 % 3%	1 6 3%
Don't want to have to tell my supplier I want to cancel their service	* 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 2%	- -%	- -%	* 2%	-%	* 6 1%	* 6 1%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

## QC3D. Why haven't you switched to another provider yet?

Base: Those who expect to switch supplier for their mobile phone over 3 months from now

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	МОЕ	BILE	CONTR/ PROC		;	SERVICE:	S AT HOMI	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~g	NoT ~h	PAYG ~i	CON- TRACT ~j	PAC ~k	C&R ~	<b>TV</b> ∼m	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE *p
Unweighted total	39	1	-	1	1	-	-	-	2	17	22	-	-	22	31	39	35
Effective Weighted Sample	25	1	-	1	1	-	-	-	2	11	14	-	-	13	24	25	22
Total	30	*	-	*	1	-	-	-	2	14	16	-	-	14	18	30	24
Other reasons	6 19%	* 100%	- -%	* 100%	- -%	- -%	- -%	- -%	- -%	5 37%	1 4%	- -%	- -%	3 23%	4 5 24%	6 % 19%	4 6 18%
Don't know	1 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 6%	- -%	- -%	1 6%	-%	1 % 3%	- % -%

#### QC4D. Which one of these best describes the process you would need to go through to switch your mobile phone network to another supplier, as far as you know?

Base: Those who have considered switching their mobile phone supplier and will not switch soon (including those with mobile in a bundle of services)

		ACT	TIONS TA	KEN		SWITCI	HED & CO	VERED		SERV	ICES S	WITCHED		CO	NSIDE	RED & C	OVERED	)	SERV	ICES CO COVE	NSIDERE RED	ED &
		SWIT-	CONSI		BUN-		BROAD		FIXED LINE CALLS	E	BROAD		IXED LINE CALLS	BUN-		BROAD		LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV E	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	р	~q	~r	*s	t	~u
Unweighted total	149	21	149	-	7	2	7	-	5	8	14	-	12	26	2	17	145	5	14	39	149	28
Effective Weighted Sample	95	17	95	-	7	2	5	-	4	7	12	-	11	20	2	13	92	3	11	31	95	19
Total	~a     b     ~c     ~d     ~e     ~f     ~g     ~h     ~i     ~j     ~k     ~l     ~m     ~n     ~o     p     ~q       149     21     149     -     7     2     7     -     5     8     14     -     12     26     2     17     145     5       95     17     95     -     7     2     5     -     4     7     12     -     11     20     2     13     92     3       108     15     108     -     7     1     4     -     3     7     11     -     10     17     1     9     104     5		5	9	25	108	21															
I contact my new supplier to start the switch. My new supplier then arranges the switch for me.		3 % 20%		%		* 54%	* % 9%	- -%	- -%	2 24%		- -%			* 32%	3 29%		1 15%	3 30%	7 30%	21 19%	6 28%
I need to get a code from my old supplier to start the switch. I get the code and contact my new supplier to give it to them. My new supplier then arranges the switch for me	16 14%	5 % 35%	16 % 14%	%	2 26%	* 46%	1 6 30%	- -%	2 60%	2 32%	3 27%	- -%	4 36%	4 22%	1 68%	- -%	16 15%	- -%	3 36%	4 14%	16 14%	3 15%
I have to arrange when the old service stops and the new service starts. I contact my old supplier to tell them I want to cancel.I contact my new supplier to tell them I want to start using them for the service	28 26%	2 6 15%	28 % 26%	- • -%	1 13%	- -%	* % 9%	- -%	1 29%	1 14%	1 12%	- -%	2 18%	2 14%	- -%	4 47%	28 27%	2 32%	1 12%	6 25%	28 26%	4 18%
Don't know  Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u	43 40%	4 % 30%	43 6 40%	- -%	2 28%	- -%	2 6 53%	- -%	* 11%	2 30%	4 37%	- -%	2 23%	5 33%	- -%	2 24%	42 40%	3 54%	2 23%	8 31%	43 40%	8 39%

#### QC4D. Which one of these best describes the process you would need to go through to switch your mobile phone network to another supplier, as far as you know?

Base: Those who have considered switching their mobile phone supplier and will not switch soon (including those with mobile in a bundle of services)

		PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PROC	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOM	E	
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE	
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	j	~k	~	m	n	0	р	
Unweighted total	149	6	2	3	5	-	-	3	8	52	97	-	-	92	125	149	128	
Effective Weighted Sample	95	5	2	2	4	-	-	3	7	37	58	-	-	62	91	95	85	
Total	108	5	2	3	4	-	-	3	7	41	67	-	-	57	73	108	79	
I contact my new supplier to start the switch. My new supplier then arranges the switch for me.	21 19%	* 7%	- -%	* 13%	2 54%	- -%	- -%	- -%	2 35%	6 15%	14 22%	- -%	- -%	14 24%	18 5 24%	21 5 19%	19 6 24%	
I need to get a code from my old supplier to start the switch. I get the code and contact my new supplier to give it to them. My new supplier then arranges the switch for me	16 14%	1 29%	2 100%	- -%	1 18%	- -%	- -%	- -%	3 49%	2 4%	14 21% i	- -%	- -%	12 20%	16 5 21%	16 5 14%	16 6 20%	
I have to arrange when the old service stops and the new service starts. I contact my old supplier to tell them I want to cancel.I contact my new supplier to tell them I want to start using them for the service	28 26%	1 20%	- -%	1 37%	- -%	- -%	- -%	2 59%	- -%	8 20%	20 30%	- -%	- -%	16 27%	19 5 26%	28 5 26%	18 6 23%	
Don't know	43 40%	2 43%	- -%	1 50%	1 28%	- -%	- -%	1 41%	1 17%	25 60% j	19 28%	- -%	- -%	16 28%	20 28%	43 40%	26 33%	

WILL

# QC4D. Which one of these best describes the process you would need to go through to switch your mobile phone network to another supplier, as far as you know? by CONSIDERED SWITCHING MOBILE - BEHAVIOUR

Base: Those who have considered switching their mobile phone supplier and will not switch soon (including those with mobile in a bundle of services)

	Total	ANY CONTACT CO	NO NTACT	SWITCH NEXT 3 MONTHS
Significance Level: 95%	Total	а	*b	~c
Unweighted total	149	113	32	-
Effective Weighted Sample	95	70	22	-
Total	108	76	28	-
I contact my new supplier to start the switch. My new supplier then arranges the switch for me.	21 19%	15 20%	4 13%	- -%
I need to get a code from my old supplier to start the switch. I get the code and contact my new supplier to give it to them. My new supplier then arranges the switch for me	16 14%	14 18%	1 5%	- -%
I have to arrange when the old service stops and the new service starts. I contact my old supplier to tell them I want to cancel. I contact my new supplier to tell them I want to start using them for the service	28 26%	21 28%	7 24%	- -%
Don't know	43	26	16	-
Columns Tested: None	40%	34%	59%	-%

QC5D. Why did you decide not to switch to a different provider for your mobile phone service

Base: Those who have considered switching their mobile phone supplier and will not switch soon

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

		ACT	IONS TAK	KEN	S	WITCH	HED & CO	OVERED		SER	ICES S	WITCHE RED	D &	CC	NSIDER	RED & C	OVERED	ı	SERV	ICES CO		ED &
			CONSI DERED		BUN-		BROAD		IXED LINE CALLS				FIXED LINE CALLS	BUN-				IXED LINE CALLS				FIXED LINE Calls
Significance Level: 95%	Total	CHED ~a	b	HER ~c	DLE ~d	TV ~e	BAND ~f	~g	~h	TV E ∼i	BAND ~i	~k	~	DLE ~m	TV E ∼n	BAND ~o	р	~q	<b>TV</b> ∼r	BAND *s	t	~u
Unweighted total	145	21	145	-	7	2	7	-	5	8	14	-	12	22	2	17	145	5	13	35	145	24
Effective Weighted Sample	92	17	92	_	7	2	5	_	4	7	12	_	11	17	2	13	92	3	10	28	92	15
Total	104	15	104	_	7	1	4	_	3	7	11	_	10	13	1	9	104	5	8	21	104	17
Base for %	50	1	50	_	1	_	_	_	-	1	1	_	1	9	1	6	50	5	6	14	50	13
Haven't got around to it	6 12%	1 100%	6 12%	- -%	1 100%	- -%	-%	- -%	- -%	1 100%	1 100%	- -%	1 100%	-%	- -%	-%	6 12%	2 32%	-%	- -%	6 12%	2 13%
Still within contract period/ waiting for contract to end	6 11%	- -%	6 11%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	1 15%	- -%	1 18%	6 11%	- -%	* 7%	2 15%	6 11%	1 10%
Current supplier offered a better/ improved/ enhanced deal/ package	6 11%	- -%	6 11%	- -%	- -%	- -%	- 5 -%	- -%	- -%	- -%	- -%	- -%	- -%	1 15%	- -%	1 10%	6 11%	1 16%	1 15%	2 14%	6 11%	2 17%
Current supplier cheaper/ most competitive/ no better/ cheaper deals available	5 11%	- -%	5 11%	- -%	- -%	- -%	- 5 -%	- -%	- -%	- -%	- -%	- -%	- -%	* 5%	* 32%	1 24%	5 11%	- -%	* 8%	2 14%	5 11%	- -%
Choice of new supplier - only one/ no others in our area	5 9%	- -%	5 9%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	1 7%	- -%	- -%	5 9%	- -%	1 11%	1 5%	5 9%	1 5%
Still making a decision/ need time to assess options available	4 7%	- -%	4 7%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 5%	4 7%	- -%	- -%	* 2%	4 7%	- -%
Process seems daunting/ messy/ complicated	3 6%	- -%	3 6%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 6%	3 48%	- -%	- -%	3 6%	3 20%
New supplier can't provide what I want - faster broadband/ TV channel choice/ bundle options	2 5%	- -%	2 5%	- -%	- -%	- -%	- %	- -%	- -%	- -%	- -%	- -%	- -%	1 6%	- -%	- -%	2 5%	- -%	1 9%	1 4%	2 5%	1 4%
Too busy/ not had time to look/ research	2 5%	- -%	2 5%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	* 5%	1 68%	1 17%	2 5%	- -%	1 9%	1 11%	2 5%	* 3%

Base: Those who have considered switching their mobile phone supplier and will not switch soon

		AC	TIONS TA	KEN	;	SWITCI	HED & CO	OVERED		SERV	ICES S	WITCHE ERED	D &	cc	NSIDEF	RED & C	OVEREI	D	SERV	ICES CO COVE		ED &
	Total	SWIT-	CONSI DERED		BUN- DLE	TV	BROAD BAND		FIXED LINE CALLS		BROAD BAND		FIXED LINE CALLS	BUN- DLE	TV I			FIXED LINE CALLS	TV	BROAD BAND	MOB.	FIXED LINE CALLS
Significance Level: 95%	. • • • •	~a	b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	р	~q	~r	*s	t	~u
Unweighted total	145	21	145	-	7	2	7	-	5	8	14	-	12	22	2	17	145	5	13	35	145	24
Effective Weighted Sample	92	17	92	-	7	2	5	-	4	7	12	-	11	17	2	13	92	3	10	28	92	15
Total	104	15	104	-	7	1	4	-	3	7	11	-	10	13	1	9	104	5	8	21	104	17
Current supplier offered a cheaper deal/ reduced price/ discounted price	2 4%	- 6 -%	2 % 4%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 6%	2 4%	- -%	- -%	* 3%	2 4%	- -%
Happy/ satisfied with current supplier	2 3%	- 6 -9	2 6 3%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	1 14%	- -%	* 5%	2 3%	- -%	1 13%	2 11%	2 3%	1 10%
Concerned about losing email address/ did not want to give up email address	2 3%	- 6 -%	2 6 3%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 3%	- -%	- -%	-%	2 3%	- -%
Want to keep my phone number/ would need to change phone number	1 3%	- 6 -%	1 6 3%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	1 11%	- -%	* 4%	1 3%	- -%	- -%	1 7%	1 3%	1 7%
Hassle/ too much hassle - unspecified	1 3%	- 6 -9	1 6 3%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	1 8%	- -%	- -%	1 3%	- -%	* 8%	* 3%	1 3%	* 3%
Current supplier is reliable/ trustworthy/ other suppliers not as reliable	1 2%	- 6 -%	1 6 2%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 19%	1 2%	- -%	- -%	1 8%	1 2%	- -%
Current supplier offered a good deal/ price	1 2%	- 6 -9	1 6 2%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	* 4%	- -%	- -%	1 2%	- -%	- -%	- -%	1 2%	- -%
Waiting for SIM credit to run out/ still have credit	1 2%	- 6 -9	1 6 2%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	1 6%	- -%	- -%	1 2%	- -%	1 9%	1 4%	1 2%	1 4%
Would need to pay to leave contract	1 2%	- 6 -9	1 6 2%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 12%	1 2%	- -%	- -%	1 5%	1 2%	- -%
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u																						

Base: Those who have considered switching their mobile phone supplier and will not switch soon

		AC1	TIONS TAI	KEN	;	SWITCH	HED & CC	VERED		SERV	ICES S'	WITCHEE RED	. &	CO	NSIDEF	RED & C	OVERED	)	SERV	ICES CO COVE	NSIDERE RED	ED &
		SWIT-	CONSI DERED		BUN-				IXED LINE CALLS				IXED LINE CALLS					IXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	b	HER ~c	DLE ~d	TV ∼e	BAND ~f	~g	~h	TV B ∼i	AND ∼i	~k	~	DLE ~m	TV I ∼n	BAND ~0	р	~q	TV ∼r	BAND *s	t	~u
Unweighted total	145	21	145	_	7	2	7	-	5	8	14	_	12	22	2	17	145	5	13	35	145	24
Effective Weighted Sample	92	17	92	_	7	2	5	_	4	7	12	_	11	17	2	13	92	3	10	28	92	15
Total	104	15	104	_	7	1	4	_	3	7	11	_	10	13	1	9	104	5	8	21	104	17
Difficult to compare packages/ prices	1 19	_	1	- -%	, - -%	- -%	- %	- -%	- -%	, - -%	- -%	- -%	- -%	1 9%	- -%	- -%	1	- -%	1 13%	1 5%	1 1 1%	1 6%
Don't know process would need to go through	1 19	- 6 -9	1 6 1%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	1 9%	- -%	- -%	1 1%	- -%	1 13%	1 5%	1 1%	1 6%
Inconvenient / easier to stay with current supplier	1 19	- 6 -9	1 6 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 1%	- -%	- -%	- -%	1 1%	- -%
Waiting to see what offers/ deals become available/ if current supplier will offer a deal	* 19	- 6 -%	* 6 1%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%	* 5%	- -%	- -%	* 1%	- -%	* 8%	* 3%	* 1%	* 3%
Hassle - too much trouble for the saving/ return involved	* 19	- % -%	* 6 1%	- -%	- -%	- -%	- 5 -%	- -%	- -%	- -%	- -%	- -%	- -%	* 5%	- -%	- -%	* 1%	- -%	- -%	* 3%	* 1%	* 3%
Not enough difference between suppliers/ no benefit to move supplier	* 1%	- % -%	* 6 1%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	- -%	* 1%	- -%
Cost - unspecified	* 19	- % -%	* 6 1%	- -%	- -%	- -%	- 5 -%	- -%	- -%	- -%	- -%	- -%	- -%	* 3%	- -%	- -%	* 1%	- -%	- -%	- -%	* 1%	- -%
Current supplier offered a new package	* 19	- % -%	* 6 1%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	- -%	* 1%	- -%
Other	2 4%	- % -%	2 4%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 4%	* 4%	- -%	- -%	2 4%	* 2%
INFORMATION	1 19	- 6 -9	1 6 1%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	1 9%	- -%	- -%	1 1%	- -%	1 13%	1 5%	1 1%	1 6%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

Base: Those who have considered switching their mobile phone supplier and will not switch soon

		ACT	IONS TA	KEN	s	WITCH	HED & CO	VERED		SER\	ICES S	WITCHE ERED	D &	CC	NSIDER	RED & C	OVERED	)	SERVI	CES CO	NSIDERE RED	ED &
	Total	SWIT- CHED	CONSI	NEIT- HER	BUN- DLE	τv	BROAD BAND		FIXED LINE CALLS		BROAD BAND		FIXED LINE CALLS	BUN- DLE		BROAD		LINE CALLS		BROAD BAND		FIXED LINE CALLS
Significance Level: 95%		~a	b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	р	~q	~r	*s	t	~u
Unweighted total	145	21	145	-	7	2	7	-	5	8	14	-	12	22	2	17	145	5	13	35	145	24
Effective Weighted Sample	92	17	92	-	7	2	5	-	4	7	12	-	11	17	2	13	92	3	10	28	92	15
Total	104	15	104	-	7	1	4	-	3	7	11	-	10	13	1	9	104	5	8	21	104	17
ANY PROCESS MENTIONS	8 16%	- % -%	8 16%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	2 28%	- -%	* 4%	8 16%	3 48%	1 20%	2 16%	8 16%	5 36%
INERTIA	9 18%	1 6 100%	9 18%	- -%	1 100%	- -%	-%	- -%	- -%	1 100%	1 100%	- -%	1 100%	* 5%	1 68%	1 17%	9 18%	2 32%	1 9%	1 11%	9 18%	2 17%
STILL LOOKING	4 8%	- % -%	4 8%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	* 5%	- -%	* 5%	4 8%	- -%	* 8%	1 5%	4 8%	* 3%
CONTRACT ISSUES	8 15%	- % -%	8 15%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	2 21%	- -%	2 29%	8 15%	- -%	1 16%	3 25%	8 15%	2 14%
RETENTION OFFER	8 17%	- % -%	8 17%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	2 19%	- -%	1 16%	8 17%	1 16%	1 15%	2 17%	8 17%	2 17%
SATISFACTION	3 5%	- % -%	3 5%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	1 14%	- -%	1 24%	3 5%	- -%	1 13%	3 20%	3 5%	1 10%
AVAILABILITY	7 14%	- % -%	7 14%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	1 14%	- -%	- -%	7 14%	- -%	1 20%	1 9%	7 14%	1 9%
NO BENEFIT	6 13%	- % -%	6 13%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	1 14%	* 32%	1 24%	6 13%	- -%	* 8%	2 17%	6 13%	* 3%
Did not specify Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u	8	5	8	-	-	1	2	-	2	1	2	-	2	2	-	-	8	-	1	2	8	2

Base: Those who have considered switching their mobile phone supplier and will not switch soon

	_	TV PROCES S	ВЕ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	МО	BILE	CONTRA PROC			SERVICES	S AT HOME	
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND		FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	J	~k	~l	m	n	0	р
Unweighted total	145	6	2	3	5	-	-	3	8	52	93	-	-	89	121	145	124
Effective Weighted Sample	92	5	2	2	4	-	-	3	7	37	55	-	-	59	88	92	82
Total	104	5	2	3	4	-	-	3	7	41	63	-	-	55	69	104	75
Base for %	50	1	-	-	-	-	-	-	1	14	36	-	-	31	35	50	40
Haven't got around to it	6 12%	1 100%	- -%	- -%	- -%	- -%	- -%	- -%	1 100%	2 11%	4 6 13%	- -%	- -%	3 10%	3 99	6 % 12%	3 6 8%
Still within contract period/ waiting for contract to end	6 11%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	6 6 16%	- -%	- -%	4 12%	5 6 14%	6 % 11%	5 % 12%
Current supplier offered a better/ improved/ enhanced deal/ package	6 11%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 2%	5 5 15%	- -%	- -%	4 14%	5 6 14%	6 % 11%	6 6 14%
Current supplier cheaper/ most competitive/ no better/ cheaper deals available	5 11%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	5 5 15%	- -%	- -%	3 9%	3 5 10%	5 % 11%	3 6 8%
Choice of new supplier - only one/ no others in our area	5 9%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 20%	2 5%	- -%	- -%	2 7%	3 99		5 6 12%
Still making a decision/ need time to assess options available	4 7%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 17%	1 3%	- -%	- -%	1 2%	2 69	4 % 7%	2 6 5%
Process seems daunting/ messy/ complicated	3 6%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 2%	3 7%	- -%	- -%	3 9% n	* 6 19	3 6%	3 7% n
New supplier can't provide what I want - faster broadband/ TV channel choice/ bundle options	2 5%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 4%	2 5%	- -%	- -%	2 8%	1 6 2%	2 % 5%	1 6 2%
Too busy/ not had time to look/ research	2 5%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 9%	1 3%	- -%	- -%	2 8%	2 5 7%		2 6
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

Base: Those who have considered switching their mobile phone supplier and will not switch soon

		TV PROCES S	ВЕ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	ΤV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	j	~k	~	m	n	0	р
Unweighted total	145	6	2	3	5	-	-	3	8	52	93	-	-	89	121	145	124
Effective Weighted Sample	92	5	2	2	4	-	-	3	7	37	55	-	-	59	88	92	82
Total	104	5	2	3	4	-	-	3	7	41	63	-	-	55	69	104	75
Current supplier offered a cheaper deal/ reduced price/ discounted price	2 4%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 6%	- -%	- -%	2 5%	2 6%	2 6 4%	2 5%
Happy/ satisfied with current supplier	2 3%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 8%	* 1%	- -%	- -%	1 3%	2 4%	2 3%	2 4%
Concerned about losing email address/ did not want to give up email address	2 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 4%	- -%	- -%	2 5% np	- %	2 6 3%	- 6 -%
Want to keep my phone number/ would need to change phone number	1 3%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 5%	1 2%	- -%	- -%	1 2%	1 49	1 6 3%	1 6 4%
Hassle/ too much hassle - unspecified	1 3%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 3%	1 3%	- -%	- -%	1 3%	1 3%	1 % 3%	1 6 2%
Current supplier is reliable/ trustworthy/ other suppliers not as reliable	1 2%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 3%	- -%	- -%	1 4%	1 3%	1 6 2%	1 3%
Current supplier offered a good deal/ price	1 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 2%	1 2%	- -%	- -%	1 2%	1 3%	1 6 2%	1 6 3%
Waiting for SIM credit to run out/ still have credit	1 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 7%	%	- -%	- -%	1 2%	1 3%	1 6 2%	1 6 2%
Would need to pay to leave contract	1 2%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 3%	- -%	- -%	1 2%	1 29	1 6 2%	1 6 2%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

Base: Those who have considered switching their mobile phone supplier and will not switch soon

		TV PROCES S	ВЕ	3 PROCES	3	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		,	SERVICES	S AT HOME	Ē
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	ΤV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	j	~k	~l	m	n	0	р
Unweighted total	145	6	2	3	5	-	-	3	8	52	93	-	-	89	121	145	124
Effective Weighted Sample	92	5	2	2	4	-	-	3	7	37	55	-	-	59	88	92	82
Total	104	5	2	3	4	-	-	3	7	41	63	-	-	55	69	104	75
Difficult to compare packages/ prices	1 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 5%	%	- -%	- -%	1 2%	1 2%	1 5 1%	1 2%
Don't know process would need to go through	1 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 5%	-%	- -%	- -%	1 2%	1 2%	1 5 1%	1 2%
Inconvenient / easier to stay with current supplier	1 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 2%	- -%	- -%	1 2%	1 2%	1 5 1%	1 2%
Waiting to see what offers/ deals become available/ if current supplier will offer a deal	* 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	* 1%	* o 1%	* 5 1%	* 5 1%
Hassle - too much trouble for the saving/ return involved	* 1%	-	- -%	_	-%	- -%	-%	- -%	-%	-%	*	- -%	_	-%	*	*	*
Not enough difference between suppliers/ no benefit to move supplier	* 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	* 1%	* 1%	* 5 1%	* 1%
Cost - unspecified	* 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	* 1%	* 1%	* 5 1%	* 1%
Current supplier offered a new package	* 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	- -%	* 1%	* 5 1%	* 1%
Other	2 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 12%	* 1%	- -%	- -%	* 1%	2 4%	2 5 4%	2 4%
INFORMATION	1 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 5%	-%	- -%	- -%	1 2%	1 2%	1 5 1%	1 2%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

Base: Those who have considered switching their mobile phone supplier and will not switch soon

	ſ	TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		<b>;</b>	SERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	j	~k	~l	m	n	0	р
Unweighted total	145	6	2	3	5	-	-	3	8	52	93	-	-	89	121	145	124
Effective Weighted Sample	92	5	2	2	4	-	-	3	7	37	55	-	-	59	88	92	82
Total	104	5	2	3	4	-	-	3	7	41	63	-	-	55	69	104	75
ANY PROCESS MENTIONS	8	-	-	-	-	-	-	-	-	2	6	-	-	7	4	8	6
	16%	-%	-%	-%	-%	-%	-%	-%	-%	16%	16%	-%	-%	22%	10%	16%	5 15%
INERTIA	9	1	-	-	-	-	-	-	1	3	6	-	-	6	6	9	6
	18%	100%	-%	-%	-%	-%	-%	-%	100%	20%	17%	-%	-%	20%	17%	5 18%	5 15%
STILL LOOKING	4	-	-	-	-	-	-	-	-	2	2	-	-	1	2	4	2
	8%	-%	-%	-%	-%	-%	-%	-%	-%	17%	5%	-%	-%	4%	7%	8%	6%
CONTRACT ISSUES	8	-	-	-	-	-	-	-	-	1	7	-	-	5	6	8	6
	15%	-%	-%	-%	-%	-%	-%	-%	-%	7%	19%	-%	-%	16%	19%	5 15%	5 16%
RETENTION OFFER	8	-	-	-	-	-	-	-	-	1	8	-	-	6	8	8	8
	17%	-%	-%	-%	-%	-%	-%	-%	-%	4%	22%	-%	-%	20%	23%	5 17%	21%
SATISFACTION	3	-	-	-	-	-	-	-	-	1	2	-	-	2	3	3	3
	5%	-%	-%	-%	-%	-%	-%	-%	-%	8%	5%	-%	-%	7%	8%	5 5%	7%
AVAILABILITY	7	-	-	-	-	-	-	-	-	3	4	-	-	4	4	7	6
	14%	-%	-%	-%	-%	-%	-%	-%	-%	24%	11%	-%	-%	14%	11%	5 14%	5 14%
NO BENEFIT	6	-	-	-	-	-	-	-	-	-	6	-	-	3	4	6	4
	13%	-%	-%	-%	-%	-%	-%	-%	-%	-%	18%	-%	-%	11%	13%	5 13%	5 11%
Did not specify Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p	8	1	-	*	*	-	-	1	1	4	4	-	-	5	8	8	7

#### QC6DA. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Difficulty finding information about other suppliers you could use

Base: Those who have considered switching their mobile phone supplier and will not switch soon

		ACT	IONS TAK	KEN	s	WITCH	IED & CO	VERED		SERV	ICES SV		&	CC	NSIDEF	RED & C	OVERED	)	SERVI	CES COI	NSIDERE RED	ED &
		SWIT-	CONSI DERED	NEIT-	BUN-		BROAD		IXED LINE CALLS	E	BROAD I		IXED LINE CALLS	BUN-	ŀ	BROAD		FIXED LINE CALLS	1	BROAD I		FIXED LINE CALLS
Significance Level: 95%	Total	CHED	h	HER	DLE		BAND ~f	- 0	- h	TV E	BAND	~k	~	DLE		BAND	<b>n</b>			BAND *s	4	-11
, and the second		~a	b	~C	~d _	~e	~  _	~g	~h -	~1	~j	~ĸ		~m	~n	~0	p	~q	~r	-		~u
Unweighted total	145	21	145	-	7	2	7	-	5	8	14	-	12	22	2	17	145	5	13	35	145	24
Effective Weighted Sample	92	17	92	-	7	2	5	-	4	7	12	-	11	17	2	13	92	3	10	28	92	15
Total	104	15	104	-	7	1	4	-	3	7	11	-	10	13	1	9	104	5	8	21	104	17
1 - Not at all important	28	3	28	-	1	*	2	-	-	1	3	-	1	3	1	4	28	-	3	7	28	3
	27%	20%	27%	-%	11%	46%	47%	-%	-%	16%	24%	-%	7%	20%	68%	45%	27%	-%	32%	33%	27%	15%
2	16	3	16	-	3	-	-	-	-	2	3	-	3	1	-	1	16	-	*	2	16	1
	15%	23%	15%	-%	48%	-%	-%	-%	-%	35%	31%	-%	33%	7%	-%	11%	15%	-%	5%	9%	15%	6%
TOTAL NOT IMPORTANT	43	6	43	-	4	*	2	-	-	3	6	-	4	4	1	5	43	-	3	9	43	4
	42%	43%	42%	-%	58%	46%	47%	-%	-%	50%	54%	-%	41%	28%	68%	56%	42%	-%	37%	42%	42%	21%
3 - Neither	13	2	13	-	1	*	-	-	*	2	1	-	2	2	*	1	13	1	-	2	13	2
	13%	13%	13%	-%	18%	54%	-%	-%	11%	24%	12%	-%	16%	12%	32%	10%	13%	15%	-%	8%	13%	10%
4	26	5	26	-	1	-	1	-	3	1	2	-	4	3	-	2	26	3	3	5	26	6
	25%	34%	25%	-%	13%	-%	34%	-%	89%	14%	21%	-%	36%	26%	-%	20%	25%	48%	34%	23%	25%	34%
5 - Very important	11	1	11	-	1	-	-	-	-	1	1	-	1	3	-	*	11	2	1	3	11	4
	11%	5%	11%	-%	11%	-%	-%	-%	-%	11%	7%	-%	8%	21%	-%	3%	11%	32%	14%	14%	11%	23%
TOTAL IMPORTANT	37	6	37	-	2	-	1	-	3	2	3	-	4	6	-	2	37	4	4	8	37	10
	36%	39%	36%	-%	24%	-%	34%	-%	89%	26%	28%	-%	43%	47%	-%	23%	36%	80%	48%	37%	36%	57%
Don't know	10	1	10	-	-	-	1	-	-	-	1	-	-	2	-	1	10	*	1	3	10	2
	10%	5%	10%	-%	-%	-%	19%	-%	-%	-%	7%	-%	-%	14%	-%	10%	10%	6%	15%	13%	10%	12%

#### QC6DA. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Difficulty finding information about other suppliers you could use

Base: Those who have considered switching their mobile phone supplier and will not switch soon

	P	TV ROCES S	ВВ	PROCESS	<b>;</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		<b>!</b>	SERVICES	S AT HOME	<b>=</b>
Significance Level: 95%	 Total	C&R	MAC ~b	C&R ~c	NoT ~d	PAC	C&R ~f	C&R	NoT ~h	PAYG	CON- TRACT	PAC ~k	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	145	~a 6	~b 2	3	~u 5	~e	~1	~g 3	~II 8	52	93	~ <b>K</b>	~  -	m 89	121	o 145	р 124
Effective Weighted Sample	92	5	2	2	4	-	-	3	7	37	55	-	-	59	88	92	82
Total	104	5	2	3	4	_	_	3	7	41	63	_		55	69	104	75
1 - Not at all important	28 27%	* 6%	1 51%	* 13%	1 18%	- -%	- -%	- -%	, 1 11%	10 25%	18 28%	- -%	- -%	16 29%	20	28	20
2	16 15%	1 23%	1 49%	- -%	2 54%	- -%	- -%	- -%	3 51%	8 21%	7 11%	- -%	- -%	7 13%	9 5 14%	16 6 15%	12 16%
TOTAL NOT IMPORTANT	43 42%	1 29%	2 100%	* 13%	3 72%	- -%	- -%	- -%	4 63%	19 46%	25 39%	- -%	- -%	23 42%	29 42%	43 42%	32 42%
3 - Neither	13 13%	2 34%	- -%	1 50%	- -%	- -%	- -%	1 41%	* 5%	6 15%	7 11%	- -%	- -%	9 16%	12 5 18%	13 % 13%	11 15%
4	26 25%	1 20%	- -%	1 37%	1 21%	- -%	- -%	2 59%	1 21%	5 13%	20 33% i	- -%	- -%	12 23%	14 5 20%	26 6 25%	17 23%
5 - Very important	11 11%	1 16%	- -%	- -%	- -%	- -%	- -%	- -%	1 12%	4 10%	7 11%	- -%	- -%	6 11%	7 5 11%	11 6 11%	7 9%
TOTAL IMPORTANT	37 36%	2 36%	- -%	1 37%	1 21%	- -%	- -%	2 59%	2 32%	10 24%	28 44% i	- -%	- -%	18 34%	21 31%	37 % 36%	24 32%
Don't know	10 10%	- -%	- -%	- -%	* 8%	- -%	- -%	- -%	- -%	6 15%	4 6%	- -%	- -%	4 8%	6 9%	10 6 10%	8 11%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

#### QC6DB. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Difficulty knowing what steps you needed to take to switch from one supplier to another

Base: Those who have considered switching their mobile phone supplier and will not switch soon

		AC1	TIONS TAK	ŒN	s	WITCH	HED & CO	VERED		SER	ICES SV		<b>.</b> & C	cc	ONSIDE	RED & C	COVERED	)	SERVI	CES CO	NSIDERE RED	ED &
		SWIT-	CONSI		BUN-				FIXED LINE CALLS				IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	h	HER ~c	DLE ~d	TV ~e	BAND ~f	~g	~h	TV I ∼i	BAND ~i	~k	~	DLE ∼m	TV ∼n	BAND ~o	р	~a	<b>TV</b> ∣ ~r	BAND *s	+	~u
Unweighted total	145	21	145	C	u 7	2	7	9	5	8	14	ĸ	12	22	2	17	145	ч 5	13	35	145	24
•				-	7	2	,	-	3	7		-		47		17		3				
Effective Weighted Sample	92	17	92	-	-	2	5	-	4	-	12	-	11	17	2	13	92	3	10	28	92	15
Total	104	15	104	-	7	1	4	-	3	7	11	-	10	13	1	9	104	5	8	21	104	17
1 - Not at all important	23 22°	2 % 12%	23 6 22%	- -%	- -%	* 46%	1 39%	- -%	- -%	* 4%	1 14%	- -%	- -%	2 15%	- -%	4 38%	23 22%	- -%	2 18%	6 27%	23 22%	2 11%
2	16 159	3 % 23%	16 6 15%	- -%	3 43%	- -%	* 5 9%	- -%	- -%	3 46%	3 31%	- -%	3 30%	1 11%	- -%	2 18%	16 15%	- -%	1 10%	3 15%	16 15%	1 6%
TOTAL NOT IMPORTANT	39 37°	5 % 36%	39 6 37%	- -%	3 43%	* 46%	2 47%	- -%	- -%	3 50%	5 45%	- -%	3 30%	3 26%	- -%	5 56%	39 37%	- -%	2 28%	9 41%	39 37%	3 17%
3 - Neither	23 22°	5 % 36%	23 6 22%	- -%	3 46%	* 54%	-%	- -%	2 56%	3 38%	3 30%	- -%	5 49%	2 17%	- -%	1 7%	23 22%	* 4%	1 13%	2 10%	23 22%	2 10%
4	21 209	3 % 21%	21 6 20%	- -%	- -%	- -%	2 44%	- -%	1 44%	- -%	2 16%	- -%	1 13%	2 15%	1 68%	2 21%	21 20%	5 90%	1 11%	4 17%	21 20%	7 39%
5 - Very important	14 139	1 % 7%	14 6 13%	- -%	1 11%	- -%	* 5 8%	- -%	- -%	1 11%	1 10%	- -%	1 8%	4 29%	* 32%	1 6%	14 13%	- -%	3 33%	4 19%	14 13%	4 22%
TOTAL IMPORTANT	34 33°	4 % 28%	34 6 33%	- -%	1 11%	- -%	2 5 53%	- -%	1 44%	1 11%	3 25%	- -%	2 21%	6 44%	1 100%	3 27%	34 33%	5 90%	4 44%	8 36%	34 33%	10 61%
Don't know	8 7°	- % -%	8 6 7%	- -%	- -%	- -%	- 5 -%	- -%	- -%	- -%	- -%	- -%	- -%	2 14%	- -%	1 10%	8 7%	* 6%	1 15%	3 13%	8 7%	2 12%

#### QC6DB. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Difficulty knowing what steps you needed to take to switch from one supplier to another

Base: Those who have considered switching their mobile phone supplier and will not switch soon

	Р	TV ROCES S	ВВ	PROCESS	<b>S</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA		5	SERVICES	S AT HOME	Ī
	— Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	j	~k	~	m	n	0	р
Unweighted total	145	6	2	3	5	-	-	3	8	52	93	-	-	89	121	145	124
Effective Weighted Sample	92	5	2	2	4	-	-	3	7	37	55	-	-	59	88	92	82
Total	104	5	2	3	4	-	-	3	7	41	63	-	-	55	69	104	75
1 - Not at all important	23	*	1	*	-	-	-	-	-	8	15	-	-	14	16	23	16
	22%	6%	51%	13%	-%	-%	-%	-%	-%	20%	24%	-%	-%	26%	24%	22%	21%
2	16	1	1	-	2	-	-	-	3	8	8	-	-	8	10	16	12
	15%	23%	49%	-%	47%	-%	-%	-%	47%	20%	12%	-%	-%	14%	15%	15%	17%
TOTAL NOT IMPORTANT	39	1	2	*	2	-	-	-	3	16	23	-	-	22	27	39	28
	37%	29%	100%	13%	47%	-%	-%	-%	47%	39%	36%	-%	-%	41%	38%	37%	38%
3 - Neither	23	3	-	2	1	-	-	2	3	11	12	-	-	12	16	23	16
	22%	54%	-%	87%	25%	-%	-%	72%	42%	27%	19%	-%	-%	23%	23%	22%	21%
4	21 20%	- -%	- -%	- -%	1 21%	- -%	- -%	1 28%	- -%	4 9%	17 27% i	- -%	- -%	10 19%	14 20%	21 20%	17 22%
5 - Very important	14	1	-	-	*	-	-	-	1	6	8	-	-	6	7	14	7
	13%	16%	-%	-%	8%	-%	-%	-%	12%	14%	13%	-%	-%	11%	10%	5 13%	9%
TOTAL IMPORTANT	34	1	-	-	1	-	-	1	1	9	25	-	-	16	21	34	24
	33%	16%	-%	-%	28%	-%	-%	28%	12%	23%	40%	-%	-%	29%	30%	33%	31%
Don't know	8	-	-	-	-	-	-	-	-	5	3	-	-	4	6	8	8
	7%	-%	-%	-%	-%	-%	-%	-%	-%	11%	5%	-%	-%	7%	8%	5 7%	10%

#### QC6DC. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Not knowing whether you needed to pay a cancellation or early termination charge to your existing supplier

Base: Those who have considered switching their mobile phone supplier and will not switch soon

		ACT	IONS TAK	ΈN	s	WITCH	HED & CO	VERED		SER	ICES SI	WITCHED RED	. &	CC	NSIDEF	RED & C	OVERED	)	SERV	ICES CO COVE		ED &
	<b></b>	SWIT-	CONSI DERED		BUN-	<b>T</b> 1/			IXED LINE CALLS				IXED LINE CALLS	BUN-				FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	b	HER ~c	DLE ~d	TV ~e	BAND ~f	~g	~h	<b>TV E</b> ~i	BAND ∼i	~k	~	DLE ~m	<b>TV</b> I ∼n	BAND ~0	р	~q	<b>TV</b> ∼r	BAND *s	t	~u
Unweighted total	145	21	145	-	7	2	7	-	5	8	14	-	12	22	2	17	145	5	13	35	145	24
Effective Weighted Sample	92	17	92	-	7	2	5	_	4	7	12	-	11	17	2	13	92	3	10	28	92	15
Total	104	15	104	-	7	1	4	-	3	7	11	-	10	13	1	9	104	5	8	21	104	17
1 - Not at all important	33 32%	4 5 27%	33 32%	- -%	2 26%	* 46%	2 47%	- -%	- -%	2 32%	4 33%	- -%	2 18%	3 24%	1 68%	5 52%	33 32%	- -%	3 32%	8 38%	33 32%	3 18%
2	5 4%	-%	5 4%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%	* 4%	- -%	1 7%	5 4%	- -%	- -%	1 5%	5 4%	* 3%
TOTAL NOT IMPORTANT	37 36%	4 5 27%	37 36%	- -%	2 26%	* 46%	2 47%	- -%	- -%	2 32%	4 33%	- -%	2 18%	4 28%	1 68%	6 59%	37 36%	- -%	3 32%	9 43%	37 36%	4 21%
3 - Neither	27 26%	5 34%	27 26%	- -%	3 35%	* 54%	* 5 11%	- -%	2 55%	3 42%	3 27%	- -%	4 41%	3 20%	- -%	1 7%	27 26%	3 52%	1 10%	3 13%	27 26%	5 30%
4	14 13%	3 5 20%	14 13%	- -%	1 15%	- -%	1 23%	- -%	1 31%	- -%	2 18%	- -%	2 20%	3 22%	* 32%	* 3%	14 13%	2 32%	2 24%	2 12%	14 13%	4 24%
5 - Very important	15 15%	3 5 17%	15 15%	- -%	2 24%	- -%	10%	- -%	* 14%	2 26%	2 19%	- -%	2 21%	2 16%	- -%	2 18%	15 15%	1 10%	2 19%	4 18%	15 15%	2 13%
TOTAL IMPORTANT	29 28%	5 5 37%	29 28%	- -%	3 39%	- -%	1 33%	- -%	1 45%	2 26%	4 37%	- -%	4 41%	5 38%	* 32%	2 21%	29 28%	2 42%	4 43%	6 30%	29 28%	6 37%
Don't know	10 10%	* 5 2%	10 10%	- -%	- -%	-%	* 8%	- -%	- -%	- -%	* 3%	- -%	- -%	2 14%	- -%	1 14%	10 10%	* 6%	1 15%	3 14%	10 10%	2 12%

### QC6DC. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Not knowing whether you needed to pay a cancellation or early termination charge to your existing supplier

Base: Those who have considered switching their mobile phone supplier and will not switch soon

	PI	TV ROCES S	ВВ	PROCESS	;	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		ļ	SERVICES	S AT HOME	<b>≣</b>
	— Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	j	~k	~	m	n	0	р
Unweighted total	145	6	2	3	5	-	-	3	8	52	93	-	-	89	121	145	124
Effective Weighted Sample	92	5	2	2	4	-	-	3	7	37	55	-	-	59	88	92	82
Total	104	5	2	3	4	-	-	3	7	41	63	-	-	55	69	104	75
1 - Not at all important	33	1	2	*	1	-	-	-	2	15	18	-	-	18	24	33	23
	32%	29%	100%	13%	18%	-%	-%	-%	28%	36%	29%	-%	-%	33%	35%	6 32%	31%
2	5	-	-	-	-	-	-	-	-	1	4	-	-	2	4	5	4
	4%	-%	-%	-%	-%	-%	-%	-%	-%	2%	6%	-%	-%	3%	5 5%	6 4%	5%
TOTAL NOT IMPORTANT	37	1	2	*	1	-	-	-	2	15	22	-	-	20	28	37	27
	36%	29%	100%	13%	18%	-%	-%	-%	28%	38%	35%	-%	-%	36%	41%	6 36%	36%
3 - Neither	27	2	-	1	1	-	-	2	2	11	16	-	-	12	12	27	17
	26%	34%	-%	50%	29%	-%	-%	69%	24%	26%	26%	-%	-%	22%	5 18%	6 26%	23%
4	14	-	-	-	2	-	-	-	2	3	11	-	-	11	13	14	14
	13%	-%	-%	-%	46%	-%	-%	-%	30%	6%	18%	-%	-%	20%	5 18%	6 13%	18%
5 - Very important	15	2	-	1	-	-	-	1	1	5	10	-	-	7	9	15	9
	15%	36%	-%	37%	-%	-%	-%	31%	18%	13%	16%	-%	-%	13%	5 13%	6 15%	11%
TOTAL IMPORTANT	29	2	-	1	2	-	-	1	3	8	21	-	-	18	22	29	22
	28%	36%	-%	37%	46%	-%	-%	31%	48%	19%	34%	-%	-%	33%	31%	6 28%	30%
Don't know	10 10%	- -%	- -%	- -%	* 8%	- -%	- -%	- -%	- -%	7 17%	3 5%	- -%	- -%	5 9%	7 5 10%	10 6 10%	9 12%

### QC6DD. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Having to tell your supplier that you want to cancel their service

Base: Those who have considered switching their mobile phone supplier and will not switch soon

		ACTIO	ONS TAK	EN	S	WITCH	ED & CO\	/ERED		SERV	ICES SV		&	СО	NSIDEF	RED & C	OVERED		SERVI	CES COI	NSIDERE RED	ED &
	91		CONSI	NEIT.	BUN-		BROAD I		IXED LINE	E	BROAD I	-	IXED LINE	BUN-	i	BROAD		LINE	i	BROAD		LINE
		HED		HER	DLE	TV	BAND	HONL	CALLO	TV E	BAND	TIONE	OALLO	DLE	TV E	BAND	FIIONL	CALLS	TV E	BAND '	TIONE	CALLO
Significance Level: 95%		~a	b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	р	~q	~r	*s	t	~u
Unweighted total	145	21	145	-	7	2	7	-	5	8	14	-	12	22	2	17	145	5	13	35	145	24
Effective Weighted Sample	92	17	92	-	7	2	5	-	4	7	12	-	11	17	2	13	92	3	10	28	92	15
Total	104	15	104	-	7	1	4	-	3	7	11	-	10	13	1	9	104	5	8	21	104	17
1 - Not at all important	33	2	33	-	-	*	2	-	-	*	2	-	-	4	-	4	33	-	4	8	33	4
	32%	13%	32%	-%	-%	46%	40%	-%	-%	4%	14%	-%	-%	34%	-%	38%	32%	-%	46%	37%	32%	25%
2	16	3	16	-	2	-	*	-	-	2	3	-	2	1	1	2	16	1	1	4	16	2
	16%	19%	16%	-%	33%	-%	11%	-%	-%	35%	25%	-%	23%	11%	68%	26%	16%	10%	6%	18%	16%	11%
TOTAL NOT IMPORTANT	50	5	50	-	2	*	2	-	-	3	4	-	2	6	1	6	50	1	4	12	50	6
	48%	31%	48%	-%	33%	46%	51%	-%	-%	39%	39%	-%	23%	44%	68%	64%	48%	10%	52%	56%	48%	37%
3 - Neither	17	4	17	-	2	-	*	-	2	2	2	-	4	3	-	2	17	*	2	4	17	2
	16%	30%	16%	-%	24%	-%	10%	-%	75%	25%	19%	-%	39%	21%	-%	17%	16%	4%	19%	18%	16%	11%
4	15	4	15	-	2	*	1	-	-	2	3	-	2	2	*	*	15	2	1	2	15	4
	14%	26%	14%	-%	33%	54%	30%	-%	-%	24%	32%	-%	23%	18%	32%	3%	14%	32%	10%	11%	14%	24%
5 - Very important	13	1	13	-	1	-	-	-	*	1	1	-	1	*	-	1	13	3	*	1	13	3
	12%	8%	12%	-%	11%	-%	-%	-%	14%	11%	7%	-%	12%	2%	-%	6%	12%	48%	4%	3%	12%	17%
TOTAL IMPORTANT	28	5	28	-	3	*	1	-	*	2	4	-	4	3	*	1	28	4	1	3	28	7
	26%	34%	26%	-%	43%	54%	30%	-%	14%	35%	39%	-%	35%	21%	32%	9%	26%	80%	14%	14%	26%	40%
Don't know	10	1	10	-	-	-	*	-	*	-	*	-	*	2	-	1	10	*	1	3	10	2
	9%	4%	9%	-%	-%	-%	8%	-%	11%	-%	3%	-%	3%	14%	-%	10%	9%	6%	15%	13%	9%	12%

### QC6DD. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Having to tell your supplier that you want to cancel their service

Base: Those who have considered switching their mobile phone supplier and will not switch soon

	F	TV PROCES S	ВВ	PROCESS	;	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOME	Ē
0: '5	 Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d -	~e	~f	~g	~h	^I	J	~k	~	m	n	0	р
Unweighted total	145	6	2	3	5	-	-	3	8	52	93	-	-	89	121	145	124
Effective Weighted Sample	92	5	2	2	4	-	-	3	7	37	55	-	-	59	88	92	82
Total	104	5	2	3	4	-	-	3	7	41	63	-	-	55	69	104	75
1 - Not at all important	33 32%	* 6%	- -%	* 13%	1 21%	- -%	- -%	- -%	- -%	15 37%	18 29%	- -%	- -%	16 30%	23 33%	33 32%	21 28%
2	16 16%	1 23%	1 49%	- -%	1 29%	- -%	- -%	- -%	2 35%	7 17%	9 15%	- -%	- -%	6 11%	10 14%	16 16%	11 15%
TOTAL NOT IMPORTANT	50 48%	1 29%	1 49%	* 13%	2 50%	- -%	- -%	- -%	2 35%	22 54%	28 44%	- -%	- -%	22 40%	32 47%	50 48%	32 43%
3 - Neither	17 16%	1 20%	- -%	1 37%	1 18%	- -%	- -%	2 59%	2 26%	8 20%	9 14%	- -%	- -%	11 20%	15 22%	17 5 16%	15 21%
4	15 14%	2 34%	1 51%	1 50%	1 25%	- -%	- -%	1 41%	1 16%	2 5%	13 20% i	- -%	- -%	10 19%	12 17%	15 5 14%	12 16%
5 - Very important	13 12%	1 16%	- -%	- -%	- -%	- -%	- -%	- -%	1 18%	2 5%	11 17%	- -%	- -%	6 12%	3 5%	13 5 12%	7 10%
TOTAL IMPORTANT	28 26%	2 50%	1 51%	1 50%	1 25%	- -%	- -%	1 41%	2 34%	4 10%	23 37%	- -%	- -%	17 31%	15 22%	28 26%	19 26%
Don't know	10 9%	- -%	- -%	- -%	* 8%	- -%	- -%	- -%	* 5%	7 16%	3 5%	- -%	- -%	5 9%	6 9%	10	8 11%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

Prepared by Saville Rossiter-Base: 01727 899 399

### QC6DE. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Having to contact more than one supplier to organise the switch

Base: Those who have considered switching their mobile phone supplier and will not switch soon

	AC	TIONS TA	KEN	s	SWITCH	IED & CO	VERED		SER	ICES SV		. &	CC	NSIDE	RED & C	OVERED	)	SERVI	CES COI		ED &
	014/17	CONSI				BROAD	MOB.	FIXED LINE	i	BROAD	MOB.	LINE	B.III.		BROAD	MOB.	FIXED	ı	BROAD	MOB.	LINE
Tot	SWIT- I CHED		HER	BUN- DLE	TV	BAND	PHONE	CALLS	TV E	I Band	PHONE	CALLS	BUN- DLE	TV	BAND	PHONE	CALLS	TV I	BAND	PHONE	CALLS
Significance Level: 95%	~a	b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	р	~q	~r	*s	t	~u
Unweighted total 14	5 21	145	-	7	2	7	-	5	8	14	-	12	22	2	17	145	5	13	35	145	24
Effective Weighted Sample	2 17	92	-	7	2	5	-	4	7	12	-	11	17	2	13	92	3	10	28	92	15
Total 10	4 15	104	-	7	1	4	-	3	7	11	-	10	13	1	9	104	5	8	21	104	17
1 - Not at all important	1 4 0% 25	31 % 30%	- -%	2 28%	* 46%	1 33%	- -%	- -%	2 35%	3 30%	- -%	2 20%	3 24%	- -%	5 49%	31 30%	- -%	2 26%	8 36%	31 30%	3 18%
2	9 2 8% 13	9 % 8%	- -%	- -%	- -%	2 50%	- -%	- -%	- -%	2 17%	- -%	- -%	* 4%	1 68%	1 11%	9 8%	- -%	1 6%	1 6%	9 8%	* 3%
	0 6 8% 38		- -%	2 28%	* 46%	3 83%	- -%	- -%	2 35%	5 48%	- -%	2 20%	4 28%	1 68%	6 59%	40 38%	- -%	3 32%	9 42%	40 38%	4 21%
	4 6 3% 41		- -%	4 61%	- -%	* 9%	- -%	1 46%	3 49%	5 43%	- -%	6 57%	3 27%	- -%	1 15%	24 23%	1 15%	1 10%	4 20%	24 23%	3 19%
	7 2 7% 16	17 % 17%	- -%	1 11%	* 54%	-%	- -%	1 43%	1 16%	1 7%	- -%	2 20%	2 13%	* 32%	1 13%	17 17%	- -%	1 9%	3 12%	17 17%	2 10%
	3 - 3% -	13 % 13%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 22%	- -%	* 3%	13 13%	4 80%	3 34%	3 15%	13 13%	7 42%
	1 2 0% 16	31 % 30%	- -%	1 11%	* 54%	-%	- -%	1 43%	1 16%	1 7%	- -%	2 20%	4 35%	* 32%	2 16%	31 30%	4 80%	4 42%	6 27%	31 30%	9 51%
Don't know	9 1 9% 4	9 % 9%	- -%	- -%	- -%	* 8%	- -%	* 11%	- -%	* 3%	- -%	* 3%	1 10%	- -%	1 10%	9 9%	* 6%	1 15%	2 11%	9 9%	2 9%

# QC6DE. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Having to contact more than one supplier to organise the switch

Base: Those who have considered switching their mobile phone supplier and will not switch soon

	F	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	j	~k	~l	m	n	0	р
Unweighted total	145	6	2	3	5	-	-	3	8	52	93	-	-	89	121	145	124
Effective Weighted Sample	92	5	2	2	4	-	-	3	7	37	55	-	-	59	88	92	82
Total	104	5	2	3	4	-	-	3	7	41	63	-	-	55	69	104	75
1 - Not at all important	31 30%	2 49%	- -%	1 50%	1 21%	- -%	- -%	1 41%	1 12%	17 41%	14 23%	- -%	- -%	16 30%	21 31%	31 % 30%	20 27%
2	9 8%	- -%	1 51%	* 13%	- -%	- -%	- -%	- -%	- -%	2 6%	6 10%	- -%	- -%	4 8%	6 6 8%		5 5 7%
TOTAL NOT IMPORTANT	40 38%	2 49%	1 51%	2 63%	1 21%	- -%	- -%	1 41%	1 12%	19 47%	20 32%	- -%	- -%	20 38%	27 39%	40 % 38%	26 34%
3 - Neither	24 23%	2 43%	1 49%	1 37%	2 54%	- -%	- -%	1 31%	4 66%	6 15%	18 29%	- -%	- -%	15 27%	22 31%	24 % 23%	21 28%
4	17 17%	* 7%	- -%	- -%	1 18%	- -%	- -%	1 28%	1 18%	8 18%	10 16%	- -%	- -%	7 13%	9 6 14%	17 6 17%	12 5 16%
5 - Very important	13 13%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 4%	12 19% i	- -%	- -%	8 14%	5 % 8%	13 6 13%	9 5 12%
TOTAL IMPORTANT	31 30%	* 7%	- -%	- -%	1 18%	- -%	- -%	1 28%	1 18%	9 22%	22 35%	- -%	- -%	15 27%	15 6 21%	31 % 30%	21 28%
Don't know	9 9%	- -%	- -%	- -%	* 8%	- -%	- -%	- -%	* 5%	6 16%	3 4%	- -%	- -%	4 8%	6 8%	9 % 9%	7 5 10%
Ochonya Testada hasal a fi a ha 12 dd anna a										j							

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

Prepared by Saville Rossiter-Base: 01727 899 399

### QC6DF. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Needing to change, return or pay for any equipment you have from your supplier

Base: Those who have considered switching their mobile phone supplier and will not switch soon

		ACT	IONS TAK	ŒN	S	SWITCH	HED & CO	VERED		SER\	ICES SI	WITCHED	8 (	cc	NSIDEF	RED & C	OVERED	)	SERVI	CES CO COVE	NSIDERI RED	ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS	ı	BROAD		IXED LINE CALLS	BUN-	ı	BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	h	HER ~c	DLE ~d	TV ∼e	BAND ~f	~g	~h	TV I	BAND ~i	~k	~	DLE ∼m	TV I ∼n	BAND ~o	n	~q	<b>TV</b> ∣ ~r	BAND *s	+	~u
Unweighted total	145	21	145	-	a 7	2	7	9	5	8	14		12	22	2	17	145	ч 5	13	35	145	24
Effective Weighted Sample	92	17	92	-	7	2	5	-	1	7	12	_	11	17	2	13	92	3	10	28	92	15
Total	104	15	104	-	7	1	J	-	3	7	11	-	10	13	1	9	104	5	8	21	104	17
				-	,	- 1	4	-	3	,		-				·		5	-			
1 - Not at all important	37 36%	5 % 37%	37 36%	- -%	3 43%	46%	2 5 53%	- -%	- -%	3 50%	5 47%	- -%	3 30%	3 24%	- -%	6 66%	37 36%	- -%	2 26%	9 45%	37 36%	3 18%
2	8 8%	- % -%	8 8 8%	- -%	- -%	- -%	- %	- -%	- -%	- -%	- -%	- -%	- -%	2 14%	1 68%	1 7%	8 8%	- -%	1 11%	2 12%	8 8%	2 11%
TOTAL NOT IMPORTANT	45 44%	5 % 37%	45 44%	- -%	3 43%	* 46%	2 5 53%	- -%	- -%	3 50%	5 47%	- -%	3 30%	5 38%	1 68%	7 74%	45 44%	- -%	3 37%	12 56%	45 44%	5 29%
3 - Neither	20 19%	6 % 38%	20 3 19%	- -%	3 43%	* 54%	1 20%	- -%	1 44%	2 35%	4 35%	- -%	4 44%	3 20%	- -%	1 6%	20 19%	2 36%	1 10%	2 9%	20 19%	3 20%
4	9 9%	2 % 13%	9 6 9%	- -%	1 13%	- -%	%	- -%	1 31%	1 14%	1 9%	- -%	2 19%	1 9%	* 32%	* 3%	9 9%	1 10%	1 9%	1 7%	9 9%	2 10%
5 - Very important	16 15%	* % 2%	16 5 15%	- -%	- -%	- -%	* 8%	- -%	- -%	- -%	* 3%	- -%	- -%	2 19%	- -%	1 7%	16 15%	3 48%	2 29%	3 15%	16 15%	5 29%
TOTAL IMPORTANT	25 24%	2 % 15%	25 24%	- -%	1 13%	- -%	* 8%	- -%	1 31%	1 14%	1 12%	- -%	2 19%	4 29%	* 32%	1 10%	25 24%	3 58%	3 38%	5 22%	25 24%	7 40%
Don't know	14 13%	1 % 10%	14 5 13%	- -%	- -%	- -%	1 5 19%	- -%	1 25%	- -%	1 7%	- -%	1 7%	2 14%	- -%	1 10%	14 13%	* 6%	1 15%	3 13%	14 13%	2 12%

# QC6DF. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Needing to change, return or pay for any equipment you have from your supplier

Base: Those who have considered switching their mobile phone supplier and will not switch soon

	F	TV PROCES S	ВВ	PROCESS	<b>;</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	Ī
Cimiferent Level, 050/	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	145	~a 6	~b 2	~c 3	~d	~e	~f	~g 3	~h 8	T	J	~k	~	m oo	n 101	145	р 124
Unweighted total  Effective Weighted Sample	92	5	2	2	5 4	-	-	3	7	52 37	93 55	-	-	89 59	121 88	145 92	82
Total	104	5	2	3	4	-	-	3	7	41	63	-	-	55	69	104	75
1 - Not at all important	37	1	2	-	3	-	-	-	3	18	19	-	-	18	29	37	27
	36%	29%	100%	-%	67%	-%	-%	-%	47%	43%	31%	-%	-%	34%	42%	36%	36%
2	8	-	-	-	-	-	-	-	-	3	5	-	-	4	6	8	8
	8%	-%	-%	-%	-%	-%	-%	-%	-%	8%	8%	-%	-%	8%	8%	8%	11%
TOTAL NOT IMPORTANT	45	1	2	-	3	-	-	-	3	21	24	-	-	23	35	45	35
	44%	29%	100%	-%	67%	-%	-%	-%	47%	52%	38%	-%	-%	42%	51%	44%	47%
3 - Neither	20	2	-	2	1	-	-	2	2	5	15	-	-	14	16	20	16
	19%	50%	-%	63%	25%	-%	-%	69%	28%	12%	24%	-%	-%	25%	23%	19%	21%
4	9	1	-	1	-	-	-	1	1	2	7	-	-	5	6	9	6
	9%	20%	-%	37%	-%	-%	-%	31%	14%	4%	12%	-%	-%	10%	8%	9%	7%
5 - Very important	16	-	-	-	*	-	-	-	-	5	11	-	-	8	5	16	9
	15%	-%	-%	-%	8%	-%	-%	-%	-%	12%	18%	-%	-%	15%	7%	15%	12%
TOTAL IMPORTANT	25	1	-	1	*	-	-	1	1	6	19	-	-	13	10	25	14
	24%	20%	-%	37%	8%	-%	-%	31%	14%	15%	29%	-%	-%	25%	5 15%	24%	19%
Don't know	14	-	-	-	-	-	-	-	1	8	5	-	-	5	8	14	10
	13%	-%	-%	-%	-%	-%	-%	-%	11%	20%	9%	-%	-%	8%	11%	13%	13%

SERVICES SWITCHED &

SERVICES CONSIDERED &

### QC6DG. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Difficulty keeping your current phone number

Base: Those who have considered switching their mobile phone supplier and will not switch soon

		ACT	IONS TA	KEN	8	WITCH	IED & CO	VERED		JER	COVE	RED	σα	CC	ONSIDEI	RED & C	OVERED	)	SERV	COVE		בט מ
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS	l	BROAD		IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV I	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	р	~q	~r	*s	t	~u
Unweighted total	145	21	145	-	7	2	7	-	5	8	14	-	12	22	2	17	145	5	13	35	145	24
Effective Weighted Sample	92	17	92	-	7	2	5	-	4	7	12	-	11	17	2	13	92	3	10	28	92	15
Total	104	15	104	-	7	1	4	-	3	7	11	-	10	13	1	9	104	5	8	21	104	17
1 - Not at all important	23 22°	3 % 24%	23 22%	- -%	2 33%	- -%	1 30%	- -%	- -%	2 35%	3 32%	- -%	2 23%	1 8%	- -%	3 32%	23 22%	- -%	1 7%	4 18%	23 22%	1 6%
2	7 7%	* % 2%	7 5 7%	- -%	- -%	* 46%	- -%	- -%	- -%	* 4%	- -%	- -%	- -%	1 7%	- -%	1 7%	7 7%	- -%	* 5%	2 7%	7 7%	1 6%
TOTAL NOT IMPORTANT	30 299	4 % 26%	30 29%	- -%	2 33%	* 46%	1 30%	- -%	- -%	3 39%	3 32%	- -%	2 23%	2 15%	- -%	4 39%	30 29%	- -%	1 12%	5 25%	30 29%	2 11%
3 - Neither	15 149	5 % 33%	15 14%	- -%	3 46%	* 54%	1 20%	- -%	* 14%	3 38%	4 37%	- -%	4 36%	1 6%	- -%	1 10%	15 14%	1 10%	* 5%	1 6%	15 14%	1 6%
4	16 159	1 % 6%	16 15%	- -%	- -%	- -%	- -%	- -%	1 29%	- -%	- -%	- -%	1 9%	3 25%	- -%	2 19%	16 15%	2 32%	1 15%	5 24%	16 15%	5 29%
5 - Very important	35 34°	4 % 28%	35 34%	- -%	2 21%	- -%	1 23%	- -%	2 57%	2 23%	2 22%	- -%	3 32%	5 41%	1 100%	2 22%	35 34%	3 52%	5 53%	7 32%	35 34%	7 42%
TOTAL IMPORTANT	51 499	5 % 34%	51 49%	- -%	2 21%	- -%	1 23%	- -%	3 86%	2 23%	2 22%	- -%	4 41%	8 66%	1 100%	4 41%	51 49%	4 84%	6 68%	12 56%	51 49%	12 71%
Don't know	8 89	1 % 7%	8 8%	- -%	- -%	- -%	1 27%	- -%	- -%	- -%	1 10%	- -%	- -%	2 14%	- -%	1 10%	8 8%	* 6%	1 15%	3 13%	8 8%	2 12%

### QC6DG. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Difficulty keeping your current phone number

Base: Those who have considered switching their mobile phone supplier and will not switch soon

		PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC			SERVICES	S AT HOME	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	j	~k	~	m	n	0	р
Unweighted total	145	6	2	3	5	-	-	3	8	52	93	-	-	89	121	145	124
Effective Weighted Sample	92	5	2	2	4	-	-	3	7	37	55	-	-	59	88	92	82
Total	104	5	2	3	4	-	-	3	7	41	63	-	-	55	69	104	75
1 - Not at all important	23	1	2	-	1	-	-	-	2	7	16	-	-	10	15	23	15
	22%	23%	100%	-%	29%	-%	-%	-%	35%	16%	25%	-%	-%	18%	22%	% 22%	6 20%
2	7	*	-	-	-	-	-	-	-	4	3	-	-	3	3	7	6
	7%	6%	-%	-%	-%	-%	-%	-%	-%	10%	5%	-%	-%	5%	5%	6 7%	8%
TOTAL NOT IMPORTANT	30	1	2	-	1	-	-	-	2	11	19	-	-	12	19	30	21
	29%	29%	100%	-%	29%	-%	-%	-%	35%	26%	30%	-%	-%	22%	27%	6 29%	6 28%
3 - Neither	15	3	-	3	1	-	-	2	1	9	6	-	-	8	11	15	10
	14%	54%	-%	100%	25%	-%	-%	72%	22%	21%	10%	-%	-%	15%	5 15%	6 14%	6 14%
4	16	-	-	-	-	-	-	1	-	4	12	-	-	8	12	16	13
	15%	-%	-%	-%	-%	-%	-%	28%	-%	10%	19%	-%	-%	15%	18%	% 15%	6 17%
5 - Very important	35	1	-	-	2	-	-	-	3	13	22	-	-	22	21	35	23
	34%	16%	-%	-%	38%	-%	-%	-%	42%	31%	36%	-%	-%	40%	30%	% 34%	31%
TOTAL IMPORTANT	51	1	-	-	2	-	-	1	3	17	34	-	-	30	33	51	36
	49%	16%	-%	-%	38%	-%	-%	28%	42%	41%	54%	-%	-%	55%	48%	% 49%	47%
Don't know	8 8%	- -%	- -%	- -%	* 8%	- -%	- -%	- -%	- -%	5 12%	3 5%	- -%	- -%	4 8%	7 9%	8 % 8%	8 6 11%

### QC6DH. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Difficulty getting through to your supplier to tell them you wanted to cancel their service

Base: Those who have considered switching their mobile phone supplier and will not switch soon

		ACT	IONS TAK	KEN	s	WITCH	ED & CO	VERED		SERV	ICES SV COVE		&	CC	NSIDEF	RED & C	OVERED	)	SERVI	CES COI	NSIDERE RED	ED &
		SWIT-	CONSI DERED	NEIT-	BUN-		BROAD		IXED LINE CALLS	E	BROAD I		IXED LINE CALLS	BUN-	1	BROAD		FIXED LINE CALLS		BROAD		IXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	b	HER ~c	DLE ~d	TV ∼e	BAND ~f	~0	~h	TV E	BAND	~k	~	<b>DLE</b> ∼m	<b>TV</b> I ~n	BAND ~o	р	~a	<b>TV</b> ∣ ~r	BAND *s	4	~u
· ·	445		-	C	u 7	٥	7	~g	- "	0	J 4.4	ĸ		***			F	4	-	-	145	
Unweighted total	145	21	145	-	1	2	/	-	5	8	14	-	12	22	2	17	145	5	13	35	145	24
Effective Weighted Sample	92	17	92	-	7	2	5	-	4	7	12	-	11	17	2	13	92	3	10	28	92	15
Total	104	15	104	-	7	1	4	-	3	7	11	-	10	13	1	9	104	5	8	21	104	17
1 - Not at all important	25 24%	3 23%	25 24%	- -%	1 15%	* 46%	2 53%	- -%	- -%	1 21%	3 29%	- -%	1 11%	1 8%	- -%	4 44%	25 24%	- -%	1 7%	5 25%	25 24%	1 6%
2	15 15%	2 5 16%	15 15%	- -%	2 28%	- -%	* 9%	- -%	- -%	2 30%	2 21%	- -%	2 20%	1 11%	1 68%	2 18%	15 15%	- -%	1 6%	3 13%	15 15%	1 8%
TOTAL NOT IMPORTANT	40 39%	6 39%	40 39%	- -%	3 43%	* 46%	2 61%	- -%	- -%	3 50%	5 50%	- -%	3 30%	2 18%	1 68%	6 62%	40 39%	- -%	1 13%	8 38%	40 39%	2 14%
3 - Neither	23 22%	3 5 18%	23 22%	- -%	1 15%	* 54%	* 11%	- -%	1 29%	* 5%	2 14%	- -%	2 19%	3 23%	- -%	2 18%	23 22%	* 4%	1 17%	4 18%	23 22%	3 15%
4	20 19%	4 30%	20 19%	- -%	2 31%	- -%	* 8%	- -%	2 60%	2 33%	3 23%	- -%	4 40%	5 41%	* 32%	1 7%	20 19%	2 42%	4 50%	6 28%	20 19%	7 42%
5 - Very important	11 10%	1 5 5%	11 10%	- -%	1 11%	- -%	- -%	- -%	- -%	1 11%	1 7%	- -%	1 7%	* 3%	- -%	* 3%	11 10%	3 48%	* 5%	1 3%	11 10%	3 17%
TOTAL IMPORTANT	31 30%	5 35%	31 30%	- -%	3 42%	- -%	* 8%	- -%	2 60%	3 44%	3 30%	- -%	5 47%	6 45%	* 32%	1 10%	31 30%	5 90%	5 55%	7 32%	31 30%	10 59%
Don't know	10 10%	1 5 7%	10 10%	- -%	- -%	- -%	1 19%	- -%	* 11%	- -%	1 7%	- -%	* 3%	2 14%	- -%	1 10%	10 10%	* 6%	1 15%	3 13%	10 10%	2 12%

### QC6DH. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Difficulty getting through to your supplier to tell them you wanted to cancel their service

Base: Those who have considered switching their mobile phone supplier and will not switch soon

	PI	TV ROCES S	ВВ	PROCESS	;	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		<b>;</b>	SERVICE!	S AT HOMI	Ē
	— Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	j	~k	~	m	n	0	p
Unweighted total	145	6	2	3	5	-	-	3	8	52	93	-	-	89	121	145	124
Effective Weighted Sample	92	5	2	2	4	-	-	3	7	37	55	-	-	59	88	92	82
Total	104	5	2	3	4	-	-	3	7	41	63	-	-	55	69	104	75
1 - Not at all important	25	1	2	-	1	-	-	-	1	11	14	-	-	11	15	25	15
	24%	29%	100%	-%	21%	-%	-%	-%	17%	27%	22%	-%	-%	21%	22%	5 24%	19%
2	15	1	-	*	1	-	-	-	2	5	10	-	-	8	11	15	10
	15%	16%	-%	13%	29%	-%	-%	-%	30%	13%	16%	-%	-%	15%	5 16%	5 15%	13%
TOTAL NOT IMPORTANT	40	2	2	*	2	-	-	-	3	17	24	-	-	19	27	40	25
	39%	46%	100%	13%	50%	-%	-%	-%	47%	40%	38%	-%	-%	35%	38%	39%	33%
3 - Neither	23	*	-	-	1	-	-	-	1	8	15	-	-	10	17	23	19
	22%	7%	-%	-%	25%	-%	-%	-%	22%	20%	23%	-%	-%	19%	5 24%	22%	25%
4	20 19%	2 47%	- -%	2 87%	* 8%	- -%	- -%	3 100%	1 14%	6 14%	14 23%	- -%	- -%	15 27%	16 24%	20 5 19%	18 24%
5 - Very important	11	-	-	-	1	-	-	-	1	3	8	-	-	6	3	11	6
	10%	-%	-%	-%	18%	-%	-%	-%	11%	8%	12%	-%	-%	10%	5 5%	5 10%	8%
TOTAL IMPORTANT	31	2	-	2	1	-	-	3	2	9	22	-	-	20	20	31	24
	30%	47%	-%	87%	25%	-%	-%	100%	26%	22%	35%	-%	-%	37%	29%	30%	32%
Don't know	10	-	-	-	-	-	-	-	*	7	3	-	-	4	6	10	8
	10%	-%	-%	-%	-%	-%	-%	-%	5%	18%	4%	-%	-%	8%	9%	5 10%	11%

# QC6DI. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Difficulty getting your supplier to provide you with the information that you needed to be able to switch to another supplier

Base: Those who have considered switching their mobile phone supplier and will not switch soon

		ACT	IONS TAK	ŒN	s	WITCH	IED & CO	VERED		SER	ICES SV		. &	CC	NSIDEF	RED & C	OVERED	)	SERV	ICES CO COVE		ED &
	<b>T.</b> (	SWIT-	CONSI DERED		BUN-				IXED LINE CALLS				IXED LINE CALLS	BUN-				IXED LINE CALLS				IXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	b	HER ~c	DLE ~d	TV ~e	BAND ~f	~g	~h	<b>TV E</b> ~i	BAND ~i	~k	~	DLE ~m	<b>TV</b> I ∼n	BAND ~0	р	~q	<b>TV</b> ∼r	BAND *s	t	~u
Unweighted total	145	21	145	-	7	2	7	-	5	8	14	_	12	22	2	17	145	5	13	35	145	24
Effective Weighted Sample	92	17	92	-	7	2	5	_	4	7	12	_	11	17	2	13	92	3	10	28	92	15
Total	104	15	104	-	7	1	4	-	3	7	11	-	10	13	1	9	104	5	8	21	104	17
1 - Not at all important	20 19%	2 6 16%	20 5 19%	- -%	- -%	* 46%	2 53%	- -%	- -%	* 4%	2 19%	- -%	- -%	1 8%	- -%	2 26%	20 19%	- -%	1 7%	3 16%	20 19%	1 6%
2	10 10%	1 6 7%	10 5 10%	- -%	1 15%	- -%	-%	- -%	- -%	1 16%	1 10%	- -%	1 11%	1 11%	1 68%	1 7%	10 10%	- -%	1 6%	2 10%	10 10%	1 8%
TOTAL NOT IMPORTANT	30 29%	3 6 23%	30 29%	- -%	1 15%	* 46%	2 53%	- -%	- -%	1 21%	3 29%	- -%	1 11%	2 18%	1 68%	3 32%	30 29%	- -%	1 13%	5 26%	30 29%	2 14%
3 - Neither	29 28%	5 33%	29 28%	- -%	3 46%	- -%	1 20%	- -%	1 29%	2 33%	4 36%	- -%	4 41%	3 27%	- -%	4 40%	29 28%	2 36%	1 10%	6 29%	29 28%	5 28%
4	20 19%	3 6 22%	20 19%	- -%	2 28%	* 54%	%	- -%	1 29%	2 35%	2 18%	- -%	3 29%	3 23%	* 32%	1 14%	20 19%	1 10%	3 34%	4 20%	20 19%	3 18%
5 - Very important	13 13%	2 6 12%	13 13%	- -%	1 11%	- -%	%	- -%	1 31%	1 11%	1 7%	- -%	2 17%	2 18%	- -%	* 3%	13 13%	3 48%	2 28%	3 13%	13 13%	5 29%
TOTAL IMPORTANT	33 32%	5 6 34%	33 32%	- -%	3 39%	* 54%	%	- -%	2 60%	3 47%	3 25%	- -%	5 45%	5 41%	* 32%	2 17%	33 32%	3 58%	5 62%	7 33%	33 32%	8 46%
Don't know	12 11%	1 6 9%	12 5 11%	- -%	- -%	- -%	1 27%	- -%	* 11%	- -%	1 10%	- -%	* 3%	2 14%	- -%	1 10%	12 11%	* 6%	1 15%	3 13%	12 11%	2 12%

## QC6DI. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Difficulty getting your supplier to provide you with the information that you needed to be able to switch to another supplier

Base: Those who have considered switching their mobile phone supplier and will not switch soon

	Р	TV ROCES S	ВВ	PROCESS		MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA		!	SERVICES	S AT HOME	Ī
	— Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	j	~k	~	m	n	0	р
Unweighted total	145	6	2	3	5	-	-	3	8	52	93	-	-	89	121	145	124
Effective Weighted Sample	92	5	2	2	4	-	-	3	7	37	55	-	-	59	88	92	82
Total	104	5	2	3	4	-	-	3	7	41	63	-	-	55	69	104	75
1 - Not at all important	20	*	1	-	1	-	-	-	-	9	11	-	-	9	14	20	13
	19%	6%	51%	-%	21%	-%	-%	-%	-%	22%	18%	-%	-%	16%	5 20%	6 19%	18%
2	10	1	1	-	-	-	-	-	1	3	8	-	-	4	7	10	6
	10%	23%	49%	-%	-%	-%	-%	-%	17%	7%	12%	-%	-%	7%	5 9%	6 10%	8%
TOTAL NOT IMPORTANT	30	1	2	-	1	-	-	-	1	12	19	-	-	13	20	30	19
	29%	29%	100%	-%	21%	-%	-%	-%	17%	29%	30%	-%	-%	23%	30%	6 29%	26%
3 - Neither	29	1	-	1	2	-	-	2	2	13	15	-	-	16	23	29	25
	28%	20%	-%	50%	54%	-%	-%	59%	35%	32%	25%	-%	-%	29%	34%	6 28%	33%
4	20	2	-	1	-	-	-	1	1	7	13	-	-	11	12	20	12
	19%	50%	-%	50%	-%	-%	-%	41%	18%	16%	21%	-%	-%	20%	5 18%	6 19%	16%
5 - Very important	13	-	-	-	1	-	-	-	2	2	11	-	-	9	6	13	10
	13%	-%	-%	-%	18%	-%	-%	-%	26%	5%	18%	-%	-%	16%	5 9%	6 13%	14%
TOTAL IMPORTANT	33	2	-	1	1	-	-	1	3	9	24	-	-	20	19	33	23
	32%	50%	-%	50%	18%	-%	-%	41%	44%	21%	39%	-%	-%	36%	5 27%	6 32%	30%
Don't know	12 11%	- -%	- -%	- -%	* 8%	- -%	- -%	- -%	* 5%	7 18%	4 7%	- -%	- -%	6 12%	7 5 10%	12 6 11%	9 11%

SERVICES SWITCHED &

SERVICES CONSIDERED &

### QC6DJ. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Difficulty arranging for the old and new services to stop and start at the right time

Base: Those who have considered switching their mobile phone supplier and will not switch soon

		ACT	IONS TAP	KEN	8	WITCH	IED & CO	VERED		JER	COVE	RED	σα	CC	NSIDEF	RED & C	OVERED	)	SERVI	COVE		±D α
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS	ı	BROAD		IXED LINE CALLS	BUN-	!	BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV I	BAND			DLE	TV I	BAND			TV	BAND		
Significance Level: 95%		~a	b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	р	~q	~r	*s	t	~u
Unweighted total	145	21	145	-	7	2	7	-	5	8	14	-	12	22	2	17	145	5	13	35	145	24
Effective Weighted Sample	92	17	92	-	7	2	5	-	4	7	12	-	11	17	2	13	92	3	10	28	92	15
Total	104	15	104	-	7	1	4	-	3	7	11	-	10	13	1	9	104	5	8	21	104	17
1 - Not at all important	26 25%	3 % 23%	26 25%	- -%	1 15%	* 46%	2 53%	- -%	- -%	1 21%	3 29%	- -%	1 11%	1 8%	- -%	5 52%	26 25%	- -%	1 7%	6 28%	26 25%	1 6%
2	6 69	- % -%	6 6 6%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 4%	1 68%	- -%	6 6%	- -%	1 6%	* 2%	6 6%	* 3%
TOTAL NOT IMPORTANT	32 319	3 % 23%	32 31%	- -%	1 15%	* 46%	2 53%	- -%	- -%	1 21%	3 29%	- -%	1 11%	1 11%	1 68%	5 52%	32 31%	- -%	1 13%	6 30%	32 31%	1 9%
3 - Neither	21 209	3 % 21%	21 20%	- -%	2 28%	* 54%	1 20%	- -%	- -%	2 35%	3 25%	- -%	2 20%	2 16%	* 32%	2 25%	21 20%	* 4%	* 5%	3 16%	21 20%	2 9%
4	21 209	5 % 34%	21 20%	- -%	3 46%	- -%	- -%	- -%	2 58%	2 33%	3 30%	- -%	5 50%	4 35%	- -%	1 7%	21 20%	2 32%	3 30%	5 25%	21 20%	6 34%
5 - Very important	19 189	2 % 12%	19 3 18%	- -%	1 11%	- -%	- -%	- -%	1 31%	1 11%	1 7%	- -%	2 17%	3 24%	- -%	1 6%	19 18%	3 58%	3 36%	3 16%	19 18%	6 36%
TOTAL IMPORTANT	40 399	7 % 46%	40 39%	- -%	4 57%	- -%	-%	- -%	3 89%	3 44%	4 37%	- -%	7 66%	8 59%	- -%	1 14%	40 39%	5 90%	6 67%	9 41%	40 39%	12 70%
Don't know	10 10%	1 % 9%	10 5 10%	- -%	- -%	- -%	1 27%	- -%	* 11%	- -%	1 10%	- -%	* 3%	2 14%	- -%	1 10%	10 10%	* 6%	1 15%	3 13%	10 10%	2 12%

# QC6DJ. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR MOBILE PHONE NETWORK - Difficulty arranging for the old and new services to stop and start at the right time

Base: Those who have considered switching their mobile phone supplier and will not switch soon

		TV PROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOME	E
0: '5	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	445	~a	~b	~c	~d	~e	~f	~g	~h	"I	J	~k	~	m	n	0	p
Unweighted total	145	6	2	3	5	-	-	3	8	52	93	-	-	89	121	145	124
Effective Weighted Sample	92	5	2	2	4	-	-	3	7	37	55	-	-	59	88	92	82
Total	104	5	2	3	4	-	-	3	7	41	63	-	-	55	69	104	75
1 - Not at all important	26 25%	1 29%	2 100%	- -%	1 21%	- -%	- -%	- -%	1 17%	10 25%	16 25%	- -%	- -%	13 24%	17 24%	26 % 25%	16 21%
2	6 6%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 8%	3 4%	- -%	- -%	2 4%	3 5%	6 6 6%	5 6%
TOTAL NOT IMPORTANT	32 31%	1 29%	2 100%	- -%	1 21%	- -%	- -%	- -%	1 17%	13 32%	19 30%	- -%	- -%	15 27%	20 29%	32 6 31%	21 27%
3 - Neither	21 20%	* 7%	- -%	* 13%	2 47%	- -%	- -%	- -%	2 30%	11 27%	10 16%	- -%	- -%	10 18%	15 21%	21 % 20%	14 5 19%
4	21 20%	2 47%	- -%	2 87%	1 25%	- -%	- -%	3 100%	1 22%	6 15%	15 24%	- -%	- -%	16 28%	20 28%	21 6 20%	20 26%
5 - Very important	19 18%	1 16%	- -%	- -%	- -%	- -%	- -%	- -%	2 26%	3 8%	16 25% i	- -%	- -%	10 18%	8 11%	19 % 18%	12 5 16%
TOTAL IMPORTANT	40 39%	3 63%	- -%	2 87%	1 25%	- -%	- -%	3 100%	3 48%	9 23%	31 49% i	- -%	- -%	25 46%	27 40%	40 6 39%	32 42%
Don't know	10 10%	- -%	- -%	- -%	* 8%	- -%	- -%	- -%	* 5%	7 18% i	3 5%	- -%	- -%	5 9%	7 10%	10 % 10%	9 5 12%

#### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH PACKAGE OF SERVICES

Base: Those who have considered switching their package of services supplier and will not switch soon

	A	CTION	NS TAKE	N	5	SWITCI	HED & CO	OVERED		SER\	ICES SI	WITCHEI RED	D &	CC	NSIDE	RED & C	OVERED	)	SER\	ICES COI		:D &
	swi	T- DI	CONSI DERED NE		BUN-		BROAD		FIXED LINE CALLS				IXED LINE CALLS	BUN-				FIXED LINE CALLS				IXED LINE CALLS
	otal CHE		Ь	IER	DLE	TV	BAND ~f	~	h	TV E ∼i	BAND	l.	~l	DLE		BAND	_	~	TV *-	BAND	~t	
Significance Level: 95%	-	-a	D	~C	~a	~e	~	~g	~h	~	~j	~k	~	m	~n	~0	~p	~q	ı	8	~(	u
Unweighted total	114	8	114	-	-	1	-	7	-	1	-	7	-	114	4	1	23	2	64	109	24	110
Effective Weighted Sample	85	5	85	-	-	1	-	4	-	1	-	4	-	85	3	1	18	2	47	86	19	82
Total	83	7	83	-	-	*	-	7	-	*	-	7	-	83	3	*	13	1	50	75	16	80
ANY IMPORTANT	59 71% 5	4 50%	59 71%	- -%	- -%	- -9	- % -%	4 54%	- -%	- -%	- -%	4 54%	- -%	59 71%	2 64%	* 100%	12 88%	1 100%	37 74%	53 71%	13 82%	56 70%
NONE	24 29% 5	4 50%	24 29%	- -%	- -%	* 100%	- % -%	3 46%	- -%	* 100%	- -%	3 46%	- -%	24 29%	1 36%	- -%	2 12%	- -%	13 26%	21 29%	3 18%	24 30%

#### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH PACKAGE OF SERVICES

Base: Those who have considered switching their package of services supplier and will not switch soon

		TV PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC			SERVICE	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	*j	~k	~	m	n	0	р
Unweighted total	114	1	-	-	-	3	3	-	-	52	59	3	3	89	109	111	113
Effective Weighted Sample	85	1	-	-	-	2	2	-	-	41	42	2	2	65	86	83	84
Total	83	*	-	-	-	4	2	-	-	38	43	4	2	64	75	81	82
ANY IMPORTANT	59 71%	- -%	- -%	- -%	- -%	* 12%	2 100%	- -%	- -%	26 69%	31 71%	* 12%	2 100%	48 74%	53 6 71%	57 % 70%	58 71%
NONE	24 29%	* 100%	- -%	- -%	- -%	3 88%	- -%	- -%	- -%	11 31%	13 29%	3 88%	- -%	17 26%	21 6 29%	24 % 30%	24 % 29%

#### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH PAY TV SERVICE

Base: Those who have considered switching their TV service supplier and will not switch soon

		ACTI	ONS TAK	EN	s	WITCH	IED & CO	VERED		SER	ICES SI		D &	CO	NSIDE	RED & C	OVERED	)	SERV	ICES CO COVE	NSIDERE RED	ED &
			CONSI DERED I		BUN-				FIXED LINE CALLS				IXED LINE CALLS	BUN-				IXED Line Calls				LINE CALLS
Significance Level: 95%	Total <b>C</b> H	HED ∼a	*b	HER ~c	<b>DLE</b> ~d	<b>TV</b> ~e	BAND ~f	~g	~h	1 <b>V</b> 1 ~i	BAND ∼j	~k	~	<b>DLE</b> ∼m	<b>TV</b> *n	BAND ~0	~p	~q	1 <b>V</b> *r	BAND ~s	~t	~u
Unweighted total	63	13	63	-	1	-	6	5	1	-	7	5	2	4	63	9	1	11	63	11	1	13
Effective Weighted Sample	32	9	32	-	1	-	6	4	1	-	5	4	1	3	32	7	1	7	32	9	1	8
Total	39	7	39	-	1	-	2	3	*	-	4	3	2	3	39	7	1	7	39	9	1	9
ANY DIFFICULTIES	28 72%	5 73%	28 72%	- -%	1 100%	- -%	2 86%	1 42%	* 100%	- -%	3 91%	1 42%	2 100%	1 51%	28 72%	7 94%	1 100%	4 62%	28 72%	8 82%	1 100%	5 60%
NONE	11 28%	2 27%	11 28%	- -%	- -%	- -%	* 14%	1 58%	- -%	- -%	* 9%	1 58%	- -%	1 49%	11 28%	* 6%	- -%	2 38%	11 28%	2 18%	- -%	3 40%

#### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH PAY TV SERVICE

Base: Those who have considered switching their TV service supplier and will not switch soon

		TV PROCES S	ВВ	PROCESS	;	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	*j	~k	~	*m	*n	*0	*p
Unweighted total	63	-	4	1	1	2	1	-	1	22	35	2	-	63	53	57	55
Effective Weighted Sample	32	-	4	1	1	2	1	-	1	10	23	2	-	32	37	30	34
Total	39	-	2	*	1	1	1	-	1	17	20	1	-	39	27	37	33
ANY DIFFICULTIES	28 72%	-%	2 100%	* 100%	1 100%	1 100%	- -%	- -%	1 100%	9 51%	18 89%	1 100%	- -%	28 72%	21 79%	27 6 72%	27 6 80%
NONE	11 28%	%	- -%	- -%	- -%	- -%	1 100%	- -%	- -%	8 49%	2 11%	- -%	- -%	11 28%	6 21%	11 6 28%	7 6 20%

#### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH FIXED BROADBAND SERVICE

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

		ACT	TIONS TAI	KEN	;	SWITCH	HED & CC	OVERED		SER	VICES SV COVE		8 (	cc	ONSIDE	RED & CO	OVERED		SERV	ICES CO COVE	NSIDERE RED	.D &
		SWIT-	CONSI DERED		BUN-				FIXED LINE CALLS				IXED LINE CALLS	BUN-				IXED LINE CALLS				IXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	b	HER ∼c	<b>DLE</b> ∼d	TV ∼e	BAND ~f	~a	~h	<b>TV</b> ∣ ~i	BAND ∼i	~k	~	<b>DLE</b> ∼m	TV ∼n	BAND 0	~p	*a	TV ∼r	BAND s	~t	*u
Unweighted total	134		134	-	-	1	_	7	3	1	-	7	3	1	9	134	15	38	9	134	15	38
Effective Weighted Sample	105	9	105	-	-	1	-	6	3	1	-	6	3	1	7	105	12	30	7	105	12	30
Total	82	6	82	-	-	*	-	4	1	*	-	4	1	*	7	82	9	18	7	82	9	18
ANY DIFFICULTIES	57 70'		57 % 70%	- -%	- -%	* 100%	-%	1 30%	1 65%	* 100%	- -%	1 30%	1 65%	* 100%	7 94%	57 70%	6 63%	14 78%	7 94%	57 70%	6 63%	14 78%
NONE	24 30		24 % 30%	- -%	- -%	- -%	- %	3 70%	* 35%	- -%	- -%	3 70%	* 35%	- -%	* 6%	24 30%	3 37%	4 22%	* 6%	24 30%	3 37%	4 22%

#### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH FIXED BROADBAND SERVICE

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

		TV PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE	S AT HOM	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~a	NoT ~h	PAYG	CON- TRACT *j	PAC ~k	C&R ~	TV *m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	134	1	-	-	-	1	3	-	3	64	65	1	3	76	134	129	130
Effective Weighted Sample	105	1	-	-	-	1	2	-	3	51	51	1	2	59	105	101	101
Total	82	*	-	-	-	1	2	-	1	37	42	1	2	47	82	79	79
ANY DIFFICULTIES	57 70%	* 100%	- -%	- -%	- -%	- -%	1 44%	- -%	1 65%	25 67%	32 76%	- -%	1 44%	35 75%	57 70%	57 % 72%	55 69%
NONE	24 30%	- -%	- -%	- -%	- -%	1 100%	1 56%	- -%	* 35%	12 33%	10 24%	1 100%	1 56%	12 25%	24 30%	22 % 28%	24 % 31%

# SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH MOBILE PHONE NETWORK

Base: Those who have considered switching their mobile phone supplier and will not switch soon

		ACT	IONS TAK	ŒN	5	SWITCH	IED & CO	VERED		SER\	VICES SV COVE		8 (	C	ONSIDE	RED & C	OVERED	)	SERV	ICES CO	NSIDERE RED	ED &
		SWIT-	CONSI		BUN-				FIXED LINE CALLS				IXED LINE CALLS	BUN-				IXED LINE CALLS				LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV I	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	р	~q	~r	*s	t	~u
Unweighted total	145	21	145	-	7	2	7	-	5	8	14	-	12	22	2	17	145	5	13	35	145	24
Effective Weighted Sample	92	17	92	-	7	2	5	-	4	7	12	-	11	17	2	13	92	3	10	28	92	15
Total	104	15	104	-	7	1	4	-	3	7	11	-	10	13	1	9	104	5	8	21	104	17
ANY DIFFICULTIES	77 74%	11 % 78%	77 5 74%	- -%	5 67%	* 54%	3 83%	- -%	3 100%	4 61%	8 73%	- -%	8 77%	10 78%	1 100%	6 68%	77 74%	5 94%	7 78%	15 73%	77 74%	14 82%
NONE	27 26%	3 % 22%	27 26%	- -%	2 33%	* 46%	1 17%	- -%	- -%	3 39%	3 27%	- -%	2 23%	3 22%	- -%	3 32%	27 26%	* 6%	2 22%	6 27%	27 26%	3 18%

#### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH MOBILE PHONE NETWORK

Base: Those who have considered switching their mobile phone supplier and will not switch soon

		TV PROCES S	ВВ	PROCESS	3	MP PRO	OCESS	LL PRO	CESS	MOI	BILE	CONTR/ PROC			SERVICE	S AT HOM	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
		~a	~0	~0	~u	~e	~1	~9	~h	'	J	~k	~1	m	- 11	0	р
Unweighted total	145	6	2	3	5	-	-	3	8	52	93	-	-	89	121	145	124
Effective Weighted Sample	92	5	2	2	4	-	-	3	7	37	55	-	-	59	88	92	82
Total	104	5	2	3	4	-	-	3	7	41	63	-	-	55	69	104	75
ANY DIFFICULTIES	77 74%	3 71%	1 51%	2 87%	3 71%	- -%	- -%	3 100%	4 65%	27 67%	50 79%	- -%	- -%	41 76%	50 73%	77 % 74%	55 % 72%
NONE	27 26%	1 5 29%	1 49%	* 13%	1 29%	- -%	- -%	- -%	2 35%	13 33%	13 21%	- -%	- -%	13 24%	19 6 27%		21 6 28%

#### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH FIXED LINE VOICE SERVICE

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

		ACT	IONS TAK	KEN	S	WITCH	HED & CC	VERED		SER	VICES SV	WITCHED RED	. &	CC	NSIDE	RED & CO	OVERED	)	SERV	ICES CO COVE	NSIDERE RED	ED &
		SWIT-	CONSI DERED		BUN-				FIXED LINE CALLS				IXED LINE Calls	BUN-				IXED LINE CALLS				IXED LINE CALLS
0''5	Total			HER	DLE	TV	BAND				BAND			DLE		BAND				BAND		
Significance Level: 95%		~a	b	~C	~a	~e	~†	~g	~h	~	~j	~k	~	~m	~n	^0	~p	q	~r	^S	~t	u
Unweighted total	106	12	106	-	-	-	8	4	-	-	8	4	-	2	12	40	5	106	12	39	5	106
Effective Weighted Sample	66	5	66	-	-	-	7	2	-	-	7	2	-	2	7	32	3	66	7	31	3	66
Total	77	8	77	-	-	-	3	5	-	-	3	5	-	1	7	19	5	77	7	19	5	77
ANY DIFFICULTIES	54 71%	6 % 73%	54 71%	- -%	- -%	- -%	2 46%	4 92%	- -%	- -%	2 46%	4 92%	- -%	1 100%	4 59%	13 68%	5 100%	54 71%	4 60%	13 69%	5 100%	54 71%
NONE	22 29%	2 % 27%	22 29%	- -%	- -%	- -%	2 6 54%	* 8%	- -%	- -%	2 54%	* 8%	- -%	- -%	3 41%	6 32%	- -%	22 29%	3 40%	6 31%	- -%	22 29%

#### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH FIXED LINE VOICE SERVICE

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

		TV PROCES S	ВВ	PROCESS	<b>S</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC			SERVICE	S AT HOM	E
Cignificance Levels 050/	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV ****	BROAD BAND		FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~	~g	~h	ı	J	~k	~	*m	n	0	р
Unweighted total	106	-	1	3	3	2	2	-	-	55	47	1	-	68	83	102	106
Effective Weighted Sample	66	-	1	3	3	2	1	-	-	34	30	1	-	39	64	64	66
Total	77	-	*	1	1	1	4	-	-	41	31	1	-	48	44	72	77
ANY DIFFICULTIES	54 71%	- -%	- -%	* 24%	1 70%	1 59%	4 100%	- -%	- -%	29 71%	23 74%	1 100%	- -%	37 77%	31 69%	52 % 73%	54 % 71%
NONE	22 29%	- -%	* 100%	1 76%	* 30%	* 41%	- -%	- -%	- -%	12 29%	8 26%	- -%	- -%	11 23%	14 319	20 % 27%	22 6 29%

### QC7D. Was there going to be a period of time in the switching process where you would have chosen to or had to pay more than one company to provide a service, to make sure you didn't lose that service?

Base: Those who have considered switching their mobile phone supplier and will not switch soon

		ACT	IONS TAP	KEN	8	WITCH	HED & CO	VERED		SER\	ICES SV		) &	cc	NSIDEF	RED & CO	OVERED	)	SER\	ICES CO		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD I		IXED LINE CALLS	I	BROAD I		IXED LINE CALLS	BUN-	I	BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV I	BAND			DLE	TV I	BAND			TV	BAND		
Significance Level: 95%		~a	b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	р	~q	~r	*s	t	~u
Unweighted total	145	21	145	-	7	2	7	-	5	8	14	-	12	22	2	17	145	5	13	35	145	24
Effective Weighted Sample	92	17	92	-	7	2	5	-	4	7	12	-	11	17	2	13	92	3	10	28	92	15
Total	104	15	104	-	7	1	4	-	3	7	11	-	10	13	1	9	104	5	8	21	104	17
Yes	11 11%	1 5 4%	11 11%	- -%	- -%	* 46%	- % -%	- -%	* 11%	* 4%	- -%	- -%	* 3%	3 22%	* 32%	* 4%	11 11%	1 10%	1 18%	3 14%	11 11%	3 16%
No	51 49%	9 5 61%	51 49%	- -%	4 50%	- -%	3 79%	- -%	2 75%	4 53%	7 60%	- -%	6 57%	4 28%	1 68%	6 60%	51 49%	* 4%	2 23%	8 39%	51 49%	3 20%
Don't know	42 40%	5 35%	42 40%	- -%	4 50%	* 54%	1 6 21%	- -%	* 14%	3 42%	4 40%	- -%	4 39%	6 50%	- -%	3 36%	42 40%	4 85%	5 59%	10 47%	42 40%	11 64%

# QC7D. Was there going to be a period of time in the switching process where you would have chosen to or had to pay more than one company to provide a service, to make sure you didn't lose that service?

Base: Those who have considered switching their mobile phone supplier and will not switch soon

	F	PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	МОВ	ILE	CONTRA PROC		s	SERVICES	AT HOMI	E
0.012.000   0.010	 Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~†	~g	~h	"	J	~k	~	m	n	0	р
Unweighted total	145	6	2	3	5	-	-	3	8	52	93	-	-	89	121	145	124
Effective Weighted Sample	92	5	2	2	4	-	-	3	7	37	55	-	-	59	88	92	82
Total	104	5	2	3	4	-	-	3	7	41	63	-	-	55	69	104	75
Yes	11 11%	* 6%	- -%	- -%	- -%	- -%	- -%	- -%	* 5%	2 4%	10 15%	- -%	- -%	9 16%	10 15%	11 11%	10 6 14%
No	51 49%	3 60%	2 100%	1 50%	2 46%	- -%	- -%	2 59%	4 54%	26 63% i	25 40%	- -%	- -%	24 44%	34 49%	51 49%	33 44%
Don't know	42 40%	2 34%	- -%	1 50%	2 54%	- -%	- -%	1 41%	3 41%	14 33%	28 45%	- -%	- -%	22 40%	25 36%	42 40%	32 6 42%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

Prepared by Saville Rossiter-Base: 01727 899 399

QC8D. How long for?

Base: Those who would have had to pay more than one company during the switching process to provide a mobile phone service

		AC1	TIONS TAK	ŒN	;	SWITCH	HED & CO	VERED		SERV	ICES SW COVER		<b>.</b> & C	CC	NSIDE	RED & CO	VERED	)	SER	VICES COI COVE		ED &
		SWIT-	CONSI		BUN-		BROAD		FIXED LINE CALLS	В	ROAD N	ИOВ.	IXED LINE CALLS	BUN-		BROAD I	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
Significance Level: 95%	Total	CHED	~b	HER	DLE		BAND		- h	TV B	AND	~k	1	DLE	TV	BAND			TV	BAND	4	-41
		~a	-	~C	~d	~e	~	~g	~h	~1	~j	~ĸ	~1	~m	~	~0	~p	~q	~	~5	~[	~u
Unweighted total	23	2	23	-	-	1	-	-	1	1	-	-	1	5	1	1	23	1	3	5	23	4
Effective Weighted Sample	16	2	16	-	-	1	-	-	1	1	-	-	1	4	1	1	16	1	3	4	16	3
Total	11	1	11	-	-	*	-	-	*	*	-	-	*	3	*	*	11	1	1	3	11	3
1 day	2 16%	- % -%	2 6 16%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	2 63%	- -%	- -%	2 16%	- -%	1 50%	2 61%	2 16%	2 67%
4-7 days	3 30%	* % 47%	3 6 30%	- -%	- -%	* 100%	- %	- -%	- -%	* 100%	- -%	- -%	- -%	1 27%	* 100%	- -%	3 30%	1 100%	1 50%	1 6 26%	3 30%	1 33%
8-14 days	2 17%	- % -%	2 6 17%	- -%	- -%	- -%	- %	- -%	- -%	- -%	- -%	- -%	- -%	* 10%	- -%	- -%	2 17%	- -%	- -%	- %	2 17%	- -%
15-30 days	1 8%	- % -%	1 6 8%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 8%	- -%	- -%	-%	1 8%	- -%
More than 30 days	2 22%	- % -%	2 6 22%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 100%	2 22%	- -%	- -%	* 6 13%	2 22%	- -%
Don't know	1 6%	* % 53%	1 6%	- -%	- -%	- -%	- %	- -%	* 100%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	1 6%	- -%	- -%	- % -%	1 6%	- -%

QC8D. How long for?

Base: Those who would have had to pay more than one company during the switching process to provide a mobile phone service

	1	TV PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	МОВ	ILE	CONTRA PROC		5	SERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	23	1	-	-	-	-	-	-	1	3	20	-	-	19	21	23	21
Effective Weighted Sample	16	1	-	-	-	-	-	-	1	3	14	-	-	13	15	16	15
Total	11	*	-	-	-	-	-	-	*	2	10	-	-	9	10	11	10
1 day	2 16%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 49%	1 11%	- -%	- -%	1 8%	2 17%	2 6 16%	2 6 17%
4-7 days	3 30%	* 100%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 35%	- -%	- -%	3 37%	3 32%	3 30%	3 6 32%
8-14 days	2 17%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 29%	1 16%	- -%	- -%	1 14%	1 5 14%	2 6 17%	1 6 14%
15-30 days	1 8%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 9%	- -%	- -%	1 10%	1 9%	1 6 8%	1 6 9%
More than 30 days	2 22%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 26%	- -%	- -%	2 24%	2 22%	2 6 22%	2 6 22%
Don't know	1 6%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 100%	* 22%	* 3%	- -%	- -%	1 7%	1 6%	1 6%	1 6

## QC9D. Was there going to be a period of time in the switching process where there was an unwanted break where you were not receiving a service from either company?

Base: Those who have considered switching their mobile phone supplier and will not switch soon

		ACT	IONS TAP	KEN	,	SWITCH	HED & CO	VERED		SER	ICES SV		8 (	CO	ONSIDEF	RED & CO	OVEREI	)	SERV	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD	MOB.	FIXED LINE CALLS	1	BROAD I		IXED LINE CALLS	BUN-	I	BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV I	BAND			DLE	TV I	BAND			TV	BAND		
Significance Level: 95%		~a	b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	р	~q	~r	*s	t	~u
Unweighted total	145	21	145	-	7	2	7	-	5	8	14	-	12	22	2	17	145	5	13	35	145	24
Effective Weighted Sample	92	17	92	-	7	2	5	-	4	7	12	-	11	17	2	13	92	3	10	28	92	15
Total	104	15	104	-	7	1	4	-	3	7	11	-	10	13	1	9	104	5	8	21	104	17
Yes	8 7%	1 5 8%	8 7%	- -%	- -%	- -%	1 30%	- -%	- -%	- -%	1 11%	- -%	- -%	3 20%	- -%	* 3%	8 7%	3 48%	1 12%	3 6 12%	8 7%	5 30%
No	57 55%	8 5 57%	57 55%	- -%	3 39%	1 100%	2 49%	- -%	3 100%	3 51%	5 43%	- -%	6 57%	4 33%	1 100%	6 68%	57 55%	2 46%	3 33%	10 6 48%	57 55%	6 33%
Don't know	39 38%	5 35%	39 38%	- -%	4 61%	- -%	1 6 21%	- -%	- -%	3 49%	5 47%	- -%	4 43%	6 47%	- -%	3 29%	39 38%	* 6%	5 54%	8 6 40%	39 38%	6 37%

# QC9D. Was there going to be a period of time in the switching process where there was an unwanted break where you were not receiving a service from either company?

Base: Those who have considered switching their mobile phone supplier and will not switch soon

		PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		\$	SERVICES	S AT HOM	E	
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~g	<b>NoT</b> ∼h	PAYG	CON- TRACT	PAC ~k	C&R ~	<b>TV</b> m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE	
Unweighted total	145	6	2	3	5	-	-	3	8	52	93	-	-	89	121	145	124	
Effective Weighted Sample	92	5	2	2	4	-	-	3	7	37	55	-	-	59	88	92	82	
Total	104	5	2	3	4	-	-	3	7	41	63	-	-	55	69	104	75	
Yes	8 7%	- -%	1 51%	- -%	- -%	- -%	- -%	- -%	- -%	1 2%	7 10%	- -%	- -%	6 11%	5 7%	8 5 7%	8 10%	
No	57 55%	3 73%	1 49%	1 50%	1 28%	- -%	- -%	2 59%	4 54%	24 58%	34 54%	- -%	- -%	31 57%	42 61%	57 55%	42 55%	
Don't know	39 38%	1 27%	- -%	1 50%	3 72%	- -%	- -%	1 41%	3 46%	16 40%	23 36%	- -%	- -%	18 33%	22 32%	39 38%	26 35%	

SERVICES SWITCHED &

SERVICES CONSIDERED &

QC10D. How long for?

Base: Those who would have had an unwanted break in service when switching their mobile phone network

		ACT	TIONS TAP	KEN	;	SWITCH	HED & CC	VERED		OLIN	COVE		Du	C	ONSIDE	ERED & CO	OVEREI	)	OLIN	COVE		LDQ
			CONSI				BROAD		FIXED		DDOAD		FIXED			DDOAD		FIXED		DDOAD		FIXED
	Total	SWIT- CHED	DERED	NEIT- HER	BUN- DLE	ΤV			LINE		BROAD BAND		LINE CALLS	BUN- DLE	ΤV			LINE CALLS	TV	BROAD BAND	PHONE	LINE CALLS
Significance Level: 95%	. • • • • • • • • • • • • • • • • • • •	~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	10	1	10	-	-	-	1	-	-	-	1	-	-	4	-	1	10	1	2	4	10	5
Effective Weighted Sample	6	1	6	-	-	-	1	-	-	-	1	-	-	3	-	1	6	1	2	3	6	3
Total	8	1	8	-	-	-	1	-	-	-	1	-	-	3	-	*	8	3	1	3	8	5
1 day	4 48°	1 % 100%	4 4 48%	- -%	- -%	- -%	1 5 100%	- -%	- -%	- -%	1 100%	- -%	- -%	2 88%	- -%	- %	4 48%	- -%	1 71%	2 6 88%	4 48%	2 44%
2-3 days	3 37	- % -%	3 % 37%	- -%	- -%	- -%	- 5 -%	- -%	-%	- -%	- -%	- -%	- -%	* 12%	- -%	%	3 37%	3 100%	* 29%	* 6 12%	3 37%	3 56%
4-7 days	1 79	- % -%	1 % 7%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 5 100%	1 7%	- -%	- -%	- % -%	1 7%	- -%
Don't know	1	- % -%	1 6 8%	- -%	- -%	- -%	- %	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	%	1 8%	- -%	- -%	- % -%	1 8%	- -%

# QC10D. How long for?

Base: Those who would have had an unwanted break in service when switching their mobile phone network

	ı	PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	МОЕ	BILE	CONTRA		;	SERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~†	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	10	-	1	-	-	-	-	-	-	2	8	-	-	7	9	10	10
Effective Weighted Sample	6	-	1	-	-	-	-	-	-	2	4	-	-	4	7	6	6
Total	8	-	1	-	-	-	-	-	-	1	7	-	-	6	5	8	8
1 day	4 48%	- -%	1 100%	- -%	- -%	- -%	- -%	- -%	- -%	1 74%	3 44%	- -%	- -%	2 37%	4 6 72%	4 6 48%	4 6 48%
2-3 days	3 37%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 43%	- -%	- -%	3 49%	* 6%	3 37%	3 6 37%
4-7 days	1 7%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 26%	* 4%	- -%	- -%	* 5%	1 5 10%	1 6 7%	1 6 7%
Don't know	1 8%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 9%	- -%	- -%	1 10%	1 6 12%	1 6 8%	1 6 8%

# QC11D. While you had this unwanted break with no service from your old or new supplier, which of these would have applied to you?

Base: Those who would have had an unwanted break in service when switching their mobile phone network

		АСТ	TIONS TAP	KEN	;	SWITC	HED & CC	VERED		SER	VICES SV COVE		D &	CO	NSIDE	RED & CO	OVERED	)	SER\	VICES CO		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD I	MOB.	FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	10	1	10	-	-	-	1	-	-	-	1	-	-	4	-	1	10	1	2	4	10	5
Effective Weighted Sample	6	1	6	-	-	-	1	-	-	-	1	-	-	3	-	1	6	1	2	3	6	3
Total	8	1	8	-	-	-	1	-	-	-	1	-	-	3	-	*	8	3	1	3	8	5
Just done without this service	6 83%	1 5 100%	6 6 83%	- -%	- -%	- -%	1 6 100%	- -%	- -%	- -%	1 100%	- -%	- -%	1 58%	- -%	* 100%	6 83%	3 100%	- -%	1 58%	6 83%	4 79%
Borrowed a service from a friend or relative	1 13%	-%	1 6 13%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	1 29%	- -%	- -%	1 13%	- -%	1 71%	1 29%	1 13%	1 15%
Used a service from your workplace	* 4%	- -%	* 6 4%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	* 12%	- -%	- -%	* 4%	- -%	* 29%	* 5 12%	* 4%	* 6%

# QC11D. While you had this unwanted break with no service from your old or new supplier, which of these would have applied to you?

Base: Those who would have had an unwanted break in service when switching their mobile phone network

	_	PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOM	E	
Significance Level: 95%	Total	<b>C&amp;R</b> ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~g	NoT ~h	PAYG ~i	CON- TRACT	PAC ~k	C&R ~	<b>TV</b> ∼m	BROAD BAND ~n	MOB. PHONE	FIXED LINE VOICE	
Unweighted total	10	-	1	-	-	-	-	-	-	2	8	-	-	7	9	10	10	
Effective Weighted Sample	6	-	1	-	-	-	-	-	-	2	4	-	-	4	7	6	6	
Total	8	-	1	-	-	-	-	-	-	1	7	-	-	6	5	8	8	
Just done without this service	6 83%	- -%	1 100%	- -%	- -%	- -%	- -%	- -%	- -%	* 26%	6 92%	- -%	- -%	5 78%	4 74%	6 6 83%	6 6 83%	
Borrowed a service from a friend or relative	1 13%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 74%	* 4%	- -%	- -%	1 17%	1 19%	1 6 13%	1 6 13%	
Used a service from your workplace	* 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 5%	- -%	- -%	* 5%	* 6%	* 6 4%	* 6 4%	

# QC12D. Would this have resulted in any additional costs for you?

Base: Those who would have had an unwanted break in service when switching their mobile phone network

		AC <sup>-</sup>	TIONS TAI	KEN	;	SWITC	HED & CO	OVERED		SER	VICES SI COVE		D &	CO	NSIDE	RED & CO	OVERED	)	SER\	ICES CO		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD	MOB.	FIXED LINE CALLS	BUN-		BROAD I	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~l	~m	~n	~0	~p	~q	~r	~\$	~t	~u
Unweighted total	10	1	10	-	-	-	1	-	-	-	1	-	-	4	-	1	10	1	2	4	10	5
Effective Weighted Sample	6	1	6	-	-	-	1	-	-	-	1	-	-	3	-	1	6	1	2	3	6	3
Total	8	1	8	-	-	-	1	-	-	-	1	-	-	3	-	*	8	3	1	3	8	5
Yes	5 63%	1 6 100%	5 63%	- -%	- -%	- -9	1 % 100%	- -%	- -%	- -%	1 100%	- -%	- -%	1 42%	- -%	- -%	5 63%	3 100%	1 100%	1 42%	5 63%	4 71%
No	2 24%	- % -9	2 % 24%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	* 17%	- -%	* 100%	2 24%	- -%	- -%	* 17%	2 24%	* 9%
Don't know	1 14%	- % -9	1 6 14%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	1 41%	- -%	- -%	1 14%	- -%	- -%	1 41%	1 14%	1 20%

## QC12D. Would this have resulted in any additional costs for you?

Base: Those who would have had an unwanted break in service when switching their mobile phone network

		PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		\$	SERVICES	S AT HOM	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	<b>NoT</b> ∼d	PAC ~e	C&R ~f	C&R ~g	<b>NoT</b> ∼h	PAYG ~i	CON- TRACT ~j	PAC ~k	C&R ~l	TV ~m	BROAD BAND ~n	MOB. PHONE ~0	FIXED LINE VOICE ~p
Unweighted total	10	-	1	-	-	-	-	-	-	2	8	-	-	7	9	10	10
Effective Weighted Sample	6	-	1	-	-	-	-	-	-	2	4	-	-	4	7	6	6
Total	8	-	1	-	-	-	-	-	-	1	7	-	-	6	5	8	8
Yes	5 63%	- -%	1 100%	- -%	- -%	- -%	- -%	- -%	- -%	1 74%	4 61%	- -%	- -%	5 81%	2 44%	5 63%	5 63%
No	2 24%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 26%	2 23%	- -%	- -%	1 19%	2 35%	2 5 24%	2 6 24%
Don't know	1 14%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 16%	- -%	- -%	- -%	1 21%	1 5 14%	1 6 14%

## QC13D. How much extra would you have spent?

Base: Those whose unwanted break would resulted in additional costs when switching their mobile phone network

		ACTI	ONS TAK	ŒN	5	SWITCI	HED & CO	OVERED		SER	VICES S COVE	WITCHE RED	D &	CC	ONSIDE	RED & C	OVERED	)	SERV	ICES CON		.D &
			CONSI		BUN-	<b>T</b> 1/			FIXED LINE CALLS			MOB.	FIXED LINE CALLS	BUN-				FIXED LINE CALLS				IXED LINE CALLS
Significance Level: 95%	Total (	CHED ~a	~b	HER ∼c	<b>DLE</b> ∼d	<b>TV</b> ~e	BAND ~f	~a	~h	. IV ∣ ~i	BAND ∼i	~k	~	DLE ∼m	ıv ∼n	BAND ~0	~p	~a	IV ∼r	BAND ~S	~t	~u
Unweighted total	4	1	4	_	-	-	1	-	-	_	1	-	-	2	-	-	4	1	2	2	4	3
Effective Weighted Sample	3	1	3	-	-	-	1	-	-	-	1	-	-	2	-	-	3	1	2	2	3	2
Total	5	1	5	-	-	-	1	-	-	-	1	-	-	1	-	-	5	3	1	1	5	4
Up to £19.99	4 75%	- -%	4 75%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	1 100%	- -%	- -%	4 75%	3 100%	1 100%	1 100%	4 75%	4 100%
Don't know	1 25%	1 100%	1 25%	- -%	- -%	- -%	1 6 100%	- -%	- -%	- -%	1 100%	- -%	- -%	- -%	- -%	- -%	1 25%	- -%	- -%	- -%	1 25%	- -%

## QC13D. How much extra would you have spent?

Base: Those whose unwanted break would resulted in additional costs when switching their mobile phone network

		TV PROCES S	ВВ	PROCES	S	MP PRO	OCESS	LL PRO	CESS	MOI	BILE	CONTRA PRO			SERVICE	S AT HOM	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R	C&R	NoT ~h	PAYG	CON- TRACT	PAC ~k	C&R	TV ~m	BROAD BAND ~n	MOB. PHONE	FIXED LINE VOICE
		u		C	u	C	'	9	"		J	K			"		ρ.
Unweighted total	4	-	1	-	-	-	-	-	-	1	3	-	-	4	3	4	4
Effective Weighted Sample	3	-	1	-	-	-	-	-	-	1	2	-	-	3	2	3	3
Total	5	-	1	-	-	-	-	-	-	1	4	-	-	5	2	5	5
Up to £19.99	4	-	-	-	-	-	-	-	-	1	3	-	-	4	1	4	4
	75%	-%	-%	-%	-%	-%	-%	-%	-%	100%	71%	-%	-%	75%	489	% 75%	% 75%
Don't know	1 25%	-%	1 100%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 29%	- -%	- -%	1 25%	1 5 529	1 % 25%	1 % 25%

## QC1E. Are you in the process of actively looking for another provider for your fixed line phone (calls) at the moment?

Base: Thosewho have considered switching their fixed line phone supplier in last 12 months

		AC	TIONS TAK	(EN	s	SWITC	HED & CO	VERED		SER	VICES S' COVE		ED &	C	ONSIDE	RED & CO	OVEREI	)	SERV	ICES COI		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD	MOB.	FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE		BAND			TV	BAND			DLE	TV	BAND				BAND		
Significance Level: 95%		~a	b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	*0	~p	q	~r	*s	~t	u
Unweighted total	142	17	108	29	-	-	13	4	-	-	13	4	-	3	15	56	7	142	13	40	5	106
Effective Weighted Sample	92	7	67	23	-	-	11	2	-	-	11	2	-	3	10	42	4	92	8	32	3	66
Total	110	10	77	31	-	-	5	5	-	-	5	5	-	2	9	34	9	110	7	19	5	77
Yes	46 42°	2 % 18%	14 % 18%	31 100%	- -%	- -9	2 % 34%	- -%	- -%	- -%	2 34%	- -%	-%	1 73%	2 29%	19 56%	7 73%	46 42%	1 17%	4 23%	3 52%	13 17%
No	61 55%	8 % 82%	61 % 78%	- -%	- -%	- -9	3 % 66%	5 100%	- -%	- -%	3 66%	5 100%	- -%	- -%	5 63%	15 44%	3 27%	61 55%	5 73%	14 75%	3 48%	61 79%
Don't know	3	- % -%	3 % 4%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	-%	* 27%	1 8%	- -%	- -%	3 3%	1 10%	* 2%	- -%	3 4%

## QC1E. Are you in the process of actively looking for another provider for your fixed line phone (calls) at the moment?

Base: Thosewho have considered switching their fixed line phone supplier in last 12 months

		PROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOME	Ē
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~g	<b>NoT</b> ∼h	PAYG *i	CON- TRACT *i	PAC ~k	C&R ~	<b>TV</b> m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	142	-	2	3	7	2	2	-	-	71	63	1	-	91	111	134	142
Effective Weighted Sample	92	-	1	3	7	2	1	-	-	45	42	1	-	57	85	86	92
Total	110	-	*	1	3	1	4	-	-	59	43	1	-	66	65	101	110
Yes	46 42%	- -%	* 12%	- -%	2 56%	- -%	- -%	- -%	- -%	24 40%	18 41%	- -%	- -%	24 37%	29 44%	41 41%	46 42%
No	61 55%	- -%	* 88%	1 100%	1 44%	1 100%	4 100%	- -%	- -%	33 55%	25 58%	1 100%	- -%	40 61%	34 52%	57 5 56%	61 55%
Don't know	3 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 4%	* 1%	- -%	- -%	1 2%	2 4%	3	3 3%

## QC2E. When do you expect to switch to another provider for the fixed line phone (calls)?

Base: Those actively looking for another supplier for their fixed line phone

		AC1	TIONS TAI	KEN	5	SWITCH	HED & CO	OVERED		SER	ICES SV	VITCHED RED	&	CO	ONSIDE	RED & C	OVERED		SERV	VICES CO	NSIDERE RED	ED &
		SWIT-	CONSI DERED		BUN-		BROAD		FIXED LINE CALLS				IXED LINE Calls					IXED LINE CALLS				FIXED LINE Calls
Significance Level: 95%	Total	CHED ~a	~b	HER ~c	<b>DLE</b> ∼d	<b>TV</b> ~e	BAND ~f	~a	~h	TV I ∼i	BAND ∼i	~k	~l	<b>DLE</b> ∼m	TV ∼n	BAND ~o	~p	*a	TV ∼r	BAND ~s	~t	~u
Unweighted total	55	5	21	29	-	-	5	-	-	-	5	-	-	2	5	25	4	55	3	9	2	19
Effective Weighted Sample	38	4	13	23	-	-	4	-	-	-	4	-	-	2	5	20	3	38	3	8	1	12
Total	46	2	14	31	-	-	2	-	-	-	2	-	-	1	2	19	7	46	1	4	3	13
In the next month	8 189	* % 21%	* % 3%	8 24%	- -%	- -%	* 6 21%	- -%	- -%	- -%	* 21%	- -%	- -%	- -%	1 41%	2 8%	3 47%	8 18%	* 29%	-%	- -%	- -%
In the next 2-3 months	25 549	1 % 79%	* % 2%	23 76%	- -%	- -%	1 6 79%	- -%	- -%	- -%	1 79%	- -%	- -%	1 58%	1 28%	13 68%	1 12%	25 54%	- -%	* 5 7%	- -%	- -%
In the next six months	9 199	- % -%	9 62%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	* 42%	1 31%	3 17%	3 41%	9 19%	1 71%	3 62%	3 100%	9 66%
In the next year	1 19	- %	1 6 4%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 3%	- -%	1 1%	- -%	1 5 14%	- -%	1 5%
Don't know	4 89	- % -%	4 6 28%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 4%	- -%	4 8%	- -%	1 16%	- -%	4 30%

## QC2E. When do you expect to switch to another provider for the fixed line phone (calls)?

Base: Those actively looking for another supplier for their fixed line phone

		TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		S	ERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~C	~d	~e	~†	~g	~h	~i	~J	~k	~	*m	*n	*0	*р
Unweighted total	55	-	1	-	4	-	-	-	-	27	23	-	-	33	43	50	55
Effective Weighted Sample	38	-	1	-	4	-	-	-	-	18	15	-	-	23	34	34	38
Total	46	-	*	-	2	-	-	-	-	24	18	-	-	24	29	41	46
In the next month	8 18%	- -%	- -%	- -%	* 22%	- -%	- -%	- -%	- -%	4 18%	2 11%	- -%	- -%	3 12%	3 10%	6 6 15%	8 6 18%
In the next 2-3 months	25 54%	- -%	* 100%	- -%	1 78%	- -%	- -%	- -%	- -%	13 57%	10 57%	- -%	- -%	15 61%	18 62%	23 6 57%	25 6 54%
In the next six months	9 19%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	4 15%	5 29%	- -%	- -%	6 24%	6 21%	9 6 21%	9 6 19%
In the next year	1 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 3%	- -%	- -%	- -%	- -%	1 2%	1 6 1%	1 6 1%
Don't know	4 8%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 8%	1 4%	- -%	- -%	1 3%	1 5%	3 6%	4 6 8%

Base: Those who expect to switch supplier for their fixed line phone over 3 months from now

		ACT	IONS TAP	KEN	5	SWITC	HED & CO	VERED		SERV	ICES S	SWITCHE ERED	D &	C	ONSIDE	RED & C	COVERED	)	SERV	ICES COI		ED &
	Tatal	SWIT-	CONSI		BUN-	T) (		MOB.	FIXED LINE CALLS			MOB. PHONE	FIXED LINE CALLS			BROAD		FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	~b	HER ~c	<b>DLE</b> ~d	<b>TV</b> ∼e	BAND ∼f	~g	~h	TV E ∼i	AND ~j	~k	~	<b>DLE</b> ∼m	<b>TV</b> ∣ ~n	BAND ~0	~p	~q	<b>TV</b> ∼r	BAND ~s	~t	~u
Unweighted total	19	-	19	-	-	-	-	-	-	-	-	-	-	1	2	9	2	19	2	8	2	19
Effective Weighted Sample	12	-	12	-	-	-	-	-	-	-	-	-	-	1	2	8	1	12	2	7	1	12
Total	13	-	13	-	-	-	-	-	-	-	-	-	-	*	1	5	3	13	1	4	3	13
Need to wait until the end of my contract/ until I can switch without paying a penalty	6 42%	- % -%	6 42%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 30%	3 92%	6 42%	- -%	* 10%	3 92%	6 42%
Just haven't had time/ haven't got around to it yet	4 28%	- % -%	4 28%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	-%	- -%	- -%	- -%	2 40%	* 8%	4 28%	- -%	1 30%	* 8%	4 28%
Haven't found out what's available from other suppliers	2 17%	- % -%	2 5 17%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	-%	- -%	- -%	- -%	2 35%	-%	2 17%	- -%	2 39%	- -%	2 17%
Will see if my current provider offers me a better deal to stay with them	2 16%	- % -%	2 5 16%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	%	- -%	* 100%	* 48%	1 13%	-%	2 16%	* 55%	* 12%	- -%	2 16%
Concerned about losing my email address/ having problems moving my email address	2 12%	- % -%	2 12%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	-%	- -%	- -%	* 48%	1 27%	-%	2 12%	- -%	1 15%	- -%	2 12%
Concerned about having no service while switching to another supplier	1 10%	- % -%	1 10%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 100%	- -%	- -%	1 10%	* 45%	- -%	- -%	1 10%
Concerned about losing my phone number	1 8%	- % -%	1 8%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	* 100%	* 48%	- -%	* 8%	1 8%	* 55%	* 12%	* 8%	1 8%
Don't want to have to tell my supplier I want to cancel their service	1 4%	- % -%	1 4%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 13%	- -%	1 4%	- -%	- -%	- -%	1 4%
Other reasons	1 7%	- 6 -%	1 7%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	-%	- -%	- -%	- -%	1 22%	-%	1 7%	- -%	1 24%	- -%	1 7%
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u																						

Base: Those who expect to switch supplier for their fixed line phone over 3 months from now

		AC <sup>-</sup>	TIONS TA	KEN	s	WITCH	IED & CO	OVERED		SER\	ICES SW		&	cc	NSIDE	RED & C	OVEREI	)	SER		onsideri Ered	ED &
		CWIT	CONSI		BUN-		BROAD		FIXED LINE	ı	BROAD I	IOB. I	XED LINE	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE
	Total	SWIT- CHED	DEKED	HER	DLE	TV	BAND	PHONE	CALLS	TV I	BAND P	HONE C	ALLS	DLE	TV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS
Significance Level: 95%		~a	~b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~l	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	19	-	19	-	-	-	-	-	-	-	-	-	-	1	2	9	2	19	2	8	2	19
Effective Weighted Sample	12	-	12	-	-	-	-	-	-	-	-	-	-	1	2	8	1	12	2	7	1	12
Total	13	-	13	-	-	-	-	-	-	-	-	-	-	*	1	5	3	13	1	4	3	13
Don't know	1 109	- % -%	1 % 10%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	-%	- -%	1 10%	- -%	- % -%	%	1 10%

Base: Those who expect to switch supplier for their fixed line phone over 3 months from now

	i	TV PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	Ē
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC	C&R ~f	C&R	NoT ~h	PAYG ~i	CON- TRACT	PAC ~k	C&R ~l	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
-	10	~a	~⊔	~c	~u	~e	~	~g	~11	~	~j -7	~K	~	~m	~n	~0	~p
Unweighted total	19	-	-	-	-	-	-	-	-	11	,	-	-	10	15	18	19
Effective Weighted Sample	12	-	-	-	-	-	-	-	-	9	4	-	-	5	13	11	12
Total	13	-	-	-	-	-	-	-	-	6	6	-	-	7	8	12	13
Need to wait until the end of my contract/ until I can switch without paying a penalty	6 42%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 26%	4 69%	- -%	- -%	4 54%	3 39%	6 6 47%	6 42%
Just haven't had time/ haven't got around to it yet	4 28%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 33%	* 6%	- -%	- -%	1 15%	2 28%	2 6 20%	4 28%
Haven't found out what's available from other suppliers	2 17%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 24%	1 13%	- -%	- -%	1 11%	2 28%	2 6 19%	2 17%
Will see if my current provider offers me a better deal to stay with them	2 16%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 27%	* 6%	- -%	- -%	1 22%	2 26%	2 6 17%	2 16%
Concerned about losing my email address/ having problems moving my email address	2 12%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 14%	1 12%	- -%	- -%	2 24%	2 20%	2 6 13%	2 12%
Concerned about having no service while switching to another supplier	1 10%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 16%	* 6%	- -%	- -%	1 12%	1 17%	1 6 12%	1 5 10%
Concerned about losing my phone number	1 8%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 12%	* 6%	- -%	- -%	1 13%	1 11%	1 6 9%	1 8%
Don't want to have to tell my supplier I want to cancel their service	1 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 10%	- -%	- -%	- -%	1 9%	1 7%	1 6 5%	1 4%
Other reasons	1 7%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 16%	- -%	- -%	- -%	- -%	1 12%	1 6 8%	1 5 7%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

Base: Those who expect to switch supplier for their fixed line phone over 3 months from now

		PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC			SERVICE	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	19	-	-	-	-	-	-	-	-	11	7	-	-	10	15	18	19
Effective Weighted Sample	12	-	-	-	-	-	-	-	-	9	4	-	-	5	13	11	12
Total	13	-	-	-	-	-	-	-	-	6	6	-	-	7	8	12	13
Don't know	1 10%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 21%	- -%	- -%	- -%	- -9	- ' -%	1 6 119	1 % 10%

#### QC4E. Which one of these best describes the process you would need to go through to switch your fixed line phone (calls) to another supplier, as far as you know?

Base: Those who have considered switching their fixed line phone supplier and will not switch soon (including those with fixed line phone in a bundle of services)

		ACT	IONS TA	KEN		SWITCH	HED & CO			SERV	ICES SI COVE			cc	NSIDEF	RED & C	OVERED		SERV	ICES CO COVE		
	Total	SWIT- CHED	CONSI	NEIT- HER	BUN- DLE	TV	BROAD BAND	-	FIXED LINE CALLS		BROAD BAND		IXED LINE CALLS	BUN- DLE		BROAD BAND	-	FIXED LINE CALLS		BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	Total	~a	b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	m	~n	*0	~p	q	*r	S	~t	u
Unweighted total	214	20	214	-	-	1	8	11	-	1	8	11	-	110	16	41	27	106	70	142	28	214
Effective Weighted Sample	146	10	146	-	-	1	7	6	-	1	7	6	-	82	10	33	17	66	50	110	19	146
Total	156	15	156	-	-	*	3	11	-	*	3	11	-	80	10	20	18	77	54	90	21	156
I contact my new supplier to start the switch. My new supplier then arranges the switch for me.	49 31%	4 6 24%	49 31%	- -%	- -%	* 100%	2 68%	1 7%	- -%	* 100%	2 68%	1 7%	- -%	22 28%	3 36%	8 42%	2 12%	27 35%	17 31%	28 31%	4 19%	49 31%
I need to get a code from my old supplier to start the switch. I get the code and contact my new supplier to give it to them. My new supplier then arranges the switch for me	15 10%	2 6 10%	15 5 10%	- -%	- -%	- -%	, 5 11%	1 10%	- -%	- -%	* 11%	1 10%	- -%	12 15% a	1 11%	* 2%	3 14%	3 4%	6 11%	12 13%	3 12%	15 10%
I have to arrange when the old service stops and the new service starts. I contact my old supplier to tell them I want to cancel.I contact my new supplier to tell them I want to start using them for the service	31 20%	2 % 15%	31 5 20%	- -%	- -%	- -%	1 5 21%	2 14%	- -%	- -%	1 21%	2 14%	- -%	20 25%	1 12%	3 14%	5 27%	12 15%	12 23%	22 24%	5 26%	31 20%
Don't know  Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u	60 38%	8 6 51%	60 38%	- -%	- -%	- -%	-%	8 68%	- -%	- -%	- -%	8 68%	- -%	24 31%	4 38%	8 42%	7 41%	35 46%	18 34%	27 30%	9 43%	60 38%

#### QC4E. Which one of these best describes the process you would need to go through to switch your fixed line phone (calls) to another supplier, as far as you know?

Base: Those who have considered switching their fixed line phone supplier and will not switch soon (including those with fixed line phone in a bundle of services)

		PROCES S	ВЕ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		;	SERVICE!	S AT HOME	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	Total	~a	~b	~c	~d	~e	~f	~g	~h	i	j	~k	~	m	n	0	р
Unweighted total	214	1	1	3	3	5	5	-	-	104	104	4	3	151	186	208	214
Effective Weighted Sample	146	1	1	3	3	2	3	-	-	72	70	2	2	99	144	142	146
Total	156	*	*	1	1	4	6	-	-	77	72	4	2	109	115	150	156
I contact my new supplier to start the switch. My new supplier then arranges the switch for me.	49 31%	* 100%	- -%	1 48%	1 100%	1 18%	- -%	- -%	- -%	30 39%	19 26%	* 11%	- -%	33 31%	40 34%	49 % 33%	49 6 31%
I need to get a code from my old supplier to start the switch. I get the code and contact my new supplier to give it to them. My new supplier then arranges the switch for me	15 10%	- -%	* 100%	- -%	- -%	- -%	* 7%	- -%	- -%	6 8%	9 12%	- -%	- -%	10 9%	15 5 13%	15 6 10%	15 6 10%
I have to arrange when the old service stops and the new service starts. I contact my old supplier to tell them I want to cancel.I contact my new supplier to tell them I want to start using them for the service	31 20%	- -%	- -%	1 52%	- -%	1 12%	1 18%	- -%	- -%	8 11%	19 27% i	1 13%	1 44%	22 20%	28 5 24%	28 % 18%	31 6 20%
Don't know  Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p	60 38%	- -%	- -%	- -%	- -%	3 70%	5 76%	- -%	- -%	33 42%	24 34%	3 76%	1 56%	43 39%	32 5 27%	57 % 38%	60 6 38%

# QC4E. Which one of these best describes the process you would need to go through to switch your fixed line phone (calls) to another supplier, as far as you know? by CONSIDERED SWITCHING LANDLINE - BEHAVIOUR

Base: Those who have considered switching their fixed line phone supplier and will not switch soon (including those with fixed line phone in a bundle of services)

		ANY CONTACT CO	NO	WILL SWITCH NEXT 3 MONTHS
Significance Level: 95%	Total	*a	*b	~c
Unweighted total	214	71	35	-
Effective Weighted Sample	146	47	20	-
Total	156	49	27	-
I contact my new supplier to start the switch. My new supplier then arranges the switch for me.	49 31%	22 45%	5 19%	- -%
I need to get a code from my old supplier to start the switch. I get the code and contact my new supplier to give it to them. My new supplier then arranges the switch for me	15 10%	3 5%	* 1%	- -%
I have to arrange when the old service stops and the new service starts. I contact my old supplier to tell them I want to cancel.I contact my new supplier to tell them I want to start using them for the service	31 20%	10 19%	2 8%	- -%
Don't know	60 38%	15 31%	20 72%	- -%
Columns Tested: None	30 /0	3170	12/0	-70

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

		ACT	IONS TA	KEN	;	SWITCI	HED & CO	OVERED		SER		WITCHE ERED	D &	CO	ONSIDER	RED & CO	OVERED	)	SERV	ICES COI		∃D &
		SWIT-	CONSI DERED		BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD	MOB.	FIXED LINE CALLS	BUN-				IXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	b	HER ∼c	DLE ~d	TV ∼e	BAND ~f	~g	~h	<b>TV</b> ∣ ~i	BAND ∼i	~k	~	<b>DLE</b> ∼m	TV I ∼n	BAND *o	~p	q	TV ∼r	BAND *s	~t	u
Unweighted total	106	12	106	-	-	-	8	4	-	-	8	4	-	2	12	40	5	106	12	39	5	106
Effective Weighted Sample	66	5	66	_	_	_	7	2	_	_	7	2	_	2	7	32	3	66	7	31	3	66
Total	77	8	77	_	_	_	3	5	_	_	3	5	_	1	7	19	5	77	7	19	5	77
Base for %	60	4	60	_	_	_	1	4	_	_	1	4	_	1	7	15	5	60	7	14	5	60
Still within contract period/ waiting for contract to end	10 17%	- % -%	10	- -%	- -%	- -9	- % -%	-%	- -%	- -%	-%	-%	- -%	- -%	-%	4 25%	3 48%	10 17%	-%	3	3 48%	10 17%
Current supplier cheaper/ most competitive/ no better/ cheaper deals available	8 14%	- % -%	8 5 14%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	-	- -%	- -%	3 37%	2 14%	- -%	8 14%	3 36%	2 12%	- -%	8 14%
Too busy/ not had time to look/ research	5 8%	3 6 73%	5 5 8%	- -%	- -%	- -9	- % -%	3 86%	- -%	- -%	- -%	3 86%	- -%	- -%	- -%	- -%	* 6%	5 8%	- -%	- -%	* 6%	5 8%
Lazy/ can't be bothered to switch	5 8%	1 6 12%	5 8%	- -%	- -%	- -9	- % -%	1 14%	- -%	- -%	- -%	1 14%	- -%	- -%	2 26%	1 7%	- -%	5 8%	2 25%	1 7%	- -%	5 8%
Haven't got around to it	4 7%	- % -%	4 5 7%	- -%	- -%	- -9	- % -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 32%	4 7%	- -%	- -%	2 32%	4 7%
Want to keep my phone number/ would need to change phone number	3 6%	- % -%	3 6 6%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	* 53%	1 11%	- -%	- -%	3 6%	1 18%	* 3%	- -%	3 6%
Don't know process would need to go through	3 5%	- % -%	3 5 5%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 4%	- -%	3 5%	- -%	1 4%	- -%	3 5%
Hassle/ too much hassle - unspecified	3 5%	- % -%	3 5 5%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 8%	- -%	3 5%	- -%	1 8%	- -%	3 5%
Not enough difference between suppliers/ no benefit to move supplier  Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u	3 5%	- % -%	3 5 5%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 5%	1 5%	- -%	3 5%	* 5%	1 5%	- -%	3 5%

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

		ACT	ACTIONS TAKEN			SWITCI	HED & CO	OVERED	)	SER	VICES S	WITCHE ERED	ED &	CC	NSIDE	RED & C	OVERE	D	SER	VICES COVE		ED &
	Total	SWIT- CHED	CONSI	NEIT- HER	BUN- DLE	TV	BROAD BAND		FIXED LINE CALLS		BROAD BAND	MOB.	FIXED LINE CALLS	BUN- DLE		BROAD BAND		FIXED LINE CALLS	TV	BROAD BAND	MOB.	FIXED LINE CALLS
Significance Level: 95%		~a	b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	*0	~p	q	~r	*s	~t	u
Unweighted total	106	12	106	-	-	-	8	4	-	-	8	4	-	2	12	40	5	106	12	39	5	106
Effective Weighted Sample	66	5	66	-	-	-	7	2	-	-	7	2	-	2	7	32	3	66	7	31	3	66
Total	77	8	77	-	-	-	3	5	-	-	3	5	-	1	7	19	5	77	7	19	5	77
Current supplier offered a better/ improved/ enhanced deal/ package	3 4%	- % -%	3 5 4%	- -%	- -%	- -%	- % -%	- %	%	- -%	- -%	-%	- -%	- -%	- -%	1 8%	- -%	3 4%	- -%	1 5 8%	- -%	3 4%
Current supplier is reliable/ trustworthy/ other suppliers not as reliable	2 4%	- % -%	2 5 4%	- -%	- -%	- -%	- % -%	-%	- 5 -%	- -%	- -%	-%	- -%	* 53%	- -%	* 2%	- -%	2 4%	* 7%	1 5 6%	- -%	2 4%
Inconvenient / easier to stay with current supplier	2 4%	- %	2 4%	- -%	- -%	- -%	- % -%	-%	-%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	2 4%	- -%	- 5 -%	- -%	2 4%
Happy/ satisfied with current supplier	1 2%	1 5 16%	1 5 2%	- -%	- -%	- -%	1 6 100%	-%	-%	- -%	1 100%	-%	- -%	- -%	- -%	- -%	1 10%	1 2%	- -%	- 5 -%	1 10%	1 2%
Decided to wait until we move house	1 2%	- %	1 2%	- -%	- -%	- -%	-%	-%	-%	- -%	- -%	-%	- -%	- -%	- -%	1 8%	- -%	1 2%	- -%	1 5 8%	- -%	1 2%
Process seems daunting/ messy/ complicated	1 2%	- %	1 2%	- -%	- -%	- -%	- % -%	-%	%	- -%	- -%	- -%	- -%	* 47%	- -%	1 4%	- -%	1 2%	* 6%	1 5 7%	- -%	1 2%
Still making a decision/ need time to assess options available	1 2%	- %	1 2%	- -%	- -%	- -%	- % -%	-%	%	- -%	- -%	- -%	- -%	- -%	* 6%	1 4%	- -%	1 2%	* 6%	1 5 4%	- -%	1 2%
Would need to pay to leave contract	1 1%	- %	1 5 1%	- -%	- -%	- -%	-%	-%	%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	1 1%	- -%	- 5 -%	- -%	1 1%
Waiting to see what offers/ deals become available/ if current supplier will offer a deal	1 1%	- % -%	1 1%	- -%	- -%	- -%	- % -%	-	%	- -%	- -%	- -%	- -%	- -%	* 5%	- -%	* 4%	1 1%	* 5%	- %	* 4%	1 1%
Current supplier offered a cheaper deal/ reduced price/ discounted price	* 1%	- % -%	* 5 1%	- -%	- -%	- -%	- 6 -%	%	%	- -%	- -%	-	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- %	- -%	* 1%
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u																						

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

		ACT	IONS TA	KEN	5	SWITCI	HED & CO	OVERED	)	SER	VICES S		D &	CC	ONSIDER	RED & C	OVEREI	D	SER\	ICES CO		ED &
	Total	SWIT- CHED	CONSI	NEIT- HER	BUN- DLE	TV	BROAD BAND		FIXED LINE CALLS		BROAD BAND	MOB.	FIXED LINE CALLS	BUN- DLE		BROAD BAND	MOB.	FIXED LINE CALLS	TV	BROAD BAND		FIXED LINE CALLS
Significance Level: 95%		~a	b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	*0	~p	q	~r	*s	~t	u
Unweighted total	106	12	106	-	-	-	8	4	-	-	8	4	-	2	12	40	5	106	12	39	5	106
Effective Weighted Sample	66	5	66	-	-	-	7	2	-	-	7	2	-	2	7	32	3	66	7	31	3	66
Total	77	8	77	-	-	-	3	5	-	-	3	5	-	1	7	19	5	77	7	19	5	77
Choice of new supplier - only one/ no others in our area	* 1%	-%	* 5 1%	- -%	- -%	- -%	- % -%	-%	-%	- -%	- -%	- -%	- -%	- -%	- -%	* 3%	- -%	* 1%	- -%	3%	- -%	* 1%
New supplier can't provide what I want - faster broadband/ TV channel choice/ bundle options	* 1%	%	* 5 1%	- -%	- -%	- -%	- % -%	-%	%	- -%	- -%	- -%	- -%	- -%	- -%	* 3%	- -%	* 1%	- -%	* 3%	- -%	* 1%
Still looking - haven't found a better deal yet	* 1%	-%	* 5 1%	- -%	- -%	- -9	- % -%	-%	%	- -%	- -%	- -%	- -%	- -%	- -%	* 2%	- -%	* 1%	- -%	* 2%	- -%	* 1%
Current supplier matched offer from other supplier	* 1%	-%	* 5 1%	- -%	- -%	- -9	- % -%	-%	-%	- -%	- -%	- -%	- -%	- -%	- -%	* 2%	- -%	* 1%	- -%	* 2%	- -%	* 1%
Poor customer service from new supplier (e.g. failed appointments)	* 1%	- %	* 5 1%	- -%	- -%	- -%	- % -%	%	%	- -%	- -%	- -%	- -%	- -%	- -%	* 2%	- -%	* 1%	- -%	* 5 2%	- -%	* 1%
Current supplier offered a good deal/ price	* 1%	-%	* 5 1%	- -%	- -%	- -9	- % -%	-%	-%	- -%	- -%	- -%	- -%	- -%	* 5%	- -%	- -%	* 1%	* 5%	-%	- -%	* 1%
Other	2 4%	-%	2 4%	- -%	- -%	- -%	- % -%	-%	-%	- -%	- -%	- -%	- -%	- -%	1 16%	- -%	- -%	2 4%	* 5%	-%	- -%	2 4%
ANY PROCESS MENTIONS	11 18%	-%	11 5 18%	- -%	- -%	- -%	- % -%	-%	-%	- -%	- -%	- -%	- -%	1 100%	1 11%	2 16%	- -%	11 18%	2 24%	3 23%	- -%	11 18%
INERTIA	17 29%	4 5 84%	17 29%	- -%	- -%	- -9	- % -%	4 100%	-%	- -%	- -%	4 100%	- -%	- -%	2 26%	2 14%	2 38%	17 29%	2 25%	2 5 15%	2 38%	17 29%
STILL LOOKING	2 3%	- %	2 3%	- -%	- -%	- -9	- % -%	-%	%	- -%	- -%	- -%	- -%	- -%	1 11%	1 6%	* 4%	2 3%	1 10%	1 5 7%	* 4%	2 3%
CONTRACT ISSUES	11 19%	-%	11 5 19%	- -%	- -%	- -9	- % -%	-%	%	- -%	- -%	- -%	- -%	- -%	- -%	4 25%	3 48%	11 19%	- -%	3 18%	3 48%	11 19%
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u																						

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

		ACT	IONS TA	KEN		SWITCH	ED & CO	VERED		SER	VICES SV COVE		&	CC	ONSIDE	RED & CO	OVERED	)	SERV	ICES COI		ED &
	Total	SWIT- CHED	CONSI	NEIT- HER	BUN- DLE	TV	BROAD BAND		IXED LINE CALLS		BROAD I BAND		IXED LINE CALLS	BUN- DLE		BROAD        BAND	MOB.	FIXED LINE CALLS		BROAD BAND	MOB.	FIXED LINE CALLS
Significance Level: 95%	TOtal	~a	b	~C	~d	~e	oand ~f	~g	~h	~i	DAND ∼j	~k	~	~m	~n	*0	~p	q	~r	*S	~t	u
Unweighted total	106	12	106	-	-	-	8	4	-	-	8	4	-	2	12	40	5	106	12	39	5	106
Effective Weighted Sample	66	5	66	-	-	-	7	2	-	-	7	2	-	2	7	32	3	66	7	31	3	66
Total	77	8	77	-	-	-	3	5	-	-	3	5	-	1	7	19	5	77	7	19	5	77
RETENTION OFFER	4 6%	- % -%	4 6 6%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 5%	1 10%	- -%	4 6%	* 5%	1 10%	- -%	4 6%
SATISFACTION	4 79	1 % 16%	4 5 7%	- -%	- -%	- -%	1 100%	- -%	- -%	- -%	1 100%	- -%	- -%	* 53%	- -%	1 4%	1 10%	4 7%	* 7%	1 8%	1 10%	4 7%
AVAILABILITY	1 19	- % -%	1 5 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 5%	- -%	1 1%	- -%	1 5%	- -%	1 1%
NO BENEFIT	11 19%	- % -%	11 5 19%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 43%	3 19%	- -%	11 19%	3 41%	2 17%	- -%	11 19%
Did not specify Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u	17	3	17	-	-	-	3	1	-	-	3	1	-	-	-	5	-	17	-	5	-	17

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

		TV PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		5	SERVICES	S AT HOME	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	*j	~k	~	*m	n	0	р
Unweighted total	106	-	1	3	3	2	2	-	-	55	47	1	-	68	83	102	106
Effective Weighted Sample	66	-	1	3	3	2	1	-	-	34	30	1	-	39	64	64	66
Total	77	-	*	1	1	1	4	-	-	41	31	1	-	48	44	72	77
Base for %	60	-	-	1	-	1	3	-	-	30	26	1	-	37	36	56	60
Still within contract period/ waiting for contract to end	10	-	-	-	-	-	-	-	-	5	5	-	-	5	6	10	10
	17%	-%	-%	-%	-%	-%	-%	-%	-%	18%	19%	-%	-%	14%	18%	% 19%	5 17%
Current supplier cheaper/ most competitive/ no better/ cheaper deals available	8	-	-	-	-	-	-	-	-	4	4	-	-	4	3	8	8
	14%	-%	-%	-%	-%	-%	-%	-%	-%	14%	16%	-%	-%	11%	8%	% 15%	5 14%
Too busy/ not had time to look/ research	5	-	-	-	-	-	3	-	-	3	2	-	-	5	1	5	5
	8%	-%	-%	-%	-%	-%	100%	-%	-%	11%	7%	-%	-%	13%	4%	% 9%	8%
Lazy/ can't be bothered to switch	5	-	-	-	-	1	-	-	-	1	2	1	-	3	2	3	5
	8%	-%	-%	-%	-%	100%	-%	-%	-%	5%	7%	100%	-%	7%	5%	6%	8 8%
Haven't got around to it	4	-	-	-	-	-	-	-	-	*	2	-	-	2	2	2	4
	7%	-%	-%	-%	-%	-%	-%	-%	-%	1%	6%	-%	-%	6%	6%	4%	5 7%
Want to keep my phone number/ would need to change phone number	3	-	-	-	-	-	-	-	-	1	2	-	-	3	2	3	3
	6%	-%	-%	-%	-%	-%	-%	-%	-%	4%	9%	-%	-%	9%	4%	6%	6%
Don't know process would need to go through	3	-	-	-	-	-	-	-	-	3	-	-	-	-	1	3	3
	5%	-%	-%	-%	-%	-%	-%	-%	-%	11%	-%	-%	-%	-%	2%	6%	5 5%
Hassle/ too much hassle - unspecified	3	-	-	-	-	-	-	-	-	1	2	-	-	2	3	3	3
	5%	-%	-%	-%	-%	-%	-%	-%	-%	3%	8%	-%	-%	5%	8%	% 5%	5 5%
Not enough difference between suppliers/ no benefit to move supplier	3	-	-	-	-	-	-	-	-	1	2	-	-	1	3	3	3
	5%	-%	-%	-%	-%	-%	-%	-%	-%	4%	7%	-%	-%	4%	8%	% 5%	5 5%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

		TV PROCES S	ВЕ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MO	BILE	CONTRA		,	SERVICES	S AT HOME	Ξ
Circle and Lord CTV	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	ΤV		MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	400	~a	~b	~c	~d	~e	~f	~g	~h	l	*j	~k	~	*m	n	0	p 400
Unweighted total	106	-		3	3	2	2	-	-	55	47		-	68	83	102	106
Effective Weighted Sample	66	-	1	3	3	2	1	-	-	34	30	1	-	39	64	64	66
Total	77	-	*	1	1	1	4	-	-	41	31	1	-	48	44	72	77
Current supplier offered a better/ improved/ enhanced deal/ package	3 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 3%	2 6%	- -%	- -%	1 2%	1 3%	3 4%	3 4%
Current supplier is reliable/ trustworthy/ other suppliers not as reliable	2 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 8%	-%	- -%	- -%	* 1%	1 5 2%	2 % 4%	2 4%
Inconvenient / easier to stay with current supplier	2 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 5%	- -%	- -%	2 6%	1 3%	1 6 2%	2 4%
Happy/ satisfied with current supplier	1 2%	- -%	- -%	1 100%	- -%	- -%	- -%	- -%	- -%	- -%	1 5%	- -%	- -%	1 3%	1 3%	1 6 2%	1 2%
Decided to wait until we move house	1 2%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 4%	%	- -%	- -%	1 3%	1 3%	1 % 2%	1 2%
Process seems daunting/ messy/ complicated	1 2%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 4%	-%	- -%	- -%	1 2%	1 3%	1 6 2%	1 2%
Still making a decision/ need time to assess options available	1 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 3%	* 1%	- -%	- -%	* 1%	1 3%	1 6 2%	1 2%
Would need to pay to leave contract	1 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 3%	%	- -%	- -%	1 2%	1 5 2%	1 6 1%	1 5 1%
Waiting to see what offers/ deals become available/ if current supplier will offer a deal	1 1%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 2%	%	- -%	- -%	* 1%	* 5 1%	1 6 1%	1 1%
Current supplier offered a cheaper deal/ reduced price/ discounted price	* 1%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 2%	%	- -%	- -%	* 1%	* 5 1%	* 6 1%	* 1%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

		TV PROCES S	ВЕ	3 PROCES	s	MP PRO	CESS	LL PRO	CESS	МО	BILE	CONTRA PROC		,	SERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	<b>*</b> j	~k	~	*m	n	0	p
Unweighted total	106	-	1	3	3	2	2	-	-	55	47	1	-	68	83	102	106
Effective Weighted Sample	66	-	1	3	3	2	1	-	-	34	30	1	-	39	64	64	66
Total	77	-	*	1	1	1	4	-	-	41	31	1	-	48	44	72	77
Choice of new supplier - only one/ no others in our area	*	-	-	-	-	-	-	-	-	*	-	-	-	*	*	*	*
	1%	-%	-%	-%	-%	-%	-%	-%	-%	1%	% -%	-%	-%	1%	5 1%	5 1%	% 1%
New supplier can't provide what I want - faster broadband/ TV channel choice/ bundle options	*	-	-	-	-	-	-	-	-	*	-	-	-	*	*	*	*
	1%	-%	-%	-%	-%	-%	-%	-%	-%	1%	% -%	-%	-%	1%	5 1%	5 1%	6 1%
Still looking - haven't found a better deal yet	*	-	-	-	-	-	-	-	-	-	*	-	-	-	*	*	*
	1%	-%	-%	-%	-%	-%	-%	-%	-%	-%	6 1%	-%	-%	-%	5 1%	5 1%	% 1%
Current supplier matched offer from other supplier	*	-	-	-	-	-	-	-	-	-	*	-	-	*	*	*	*
	1%	-%	-%	-%	-%	-%	-%	-%	-%	-%	6 1%	-%	-%	1%	5 1%	5 1%	6 1%
Poor customer service from new supplier (e.g. failed appointments)	*	-	-	-	-	-	-	-	-	*	-	-	-	-	*	*	*
	1%	-%	-%	-%	-%	-%	-%	-%	-%	1%	% -%	-%	-%	-%	5 1%	5 1%	6 1%
Current supplier offered a good deal/ price	*	-	-	-	-	-	-	-	-	*	-	-	-	*	*	*	*
	1%	-%	-%	-%	-%	-%	-%	-%	-%	1%	% -%	-%	-%	1%	5 1%	5 1%	6 1%
Other	2	-	-	-	-	-	-	-	-	1	1	-	-	2	2	2	2
	4%	-%	-%	-%	-%	-%	-%	-%	-%	4%	6 4%	-%	-%	6%	6 6%	5 4%	4%
ANY PROCESS MENTIONS	11	-	-	-	-	-	-	-	-	6	4	-	-	6	6	11	11
	18%	-%	-%	-%	-%	-%	-%	-%	-%	22%	6 16%	-%	-%	17%	5 18%	5 19%	6 18%
INERTIA	17	-	-	-	-	1	3	-	-	6	7	1	-	13	8	13	17
	29%	-%	-%	-%	-%	100%	100%	-%	-%	21%	% 25%	100%	-%	35%	5 22%	23%	6 29%
STILL LOOKING	2	-	-	-	-	-	-	-	-	1	1	-	-	1	2	2	2
	3%	-%	-%	-%	-%	-%	-%	-%	-%	4%	6 2%	-%	-%	2%	5 5%	5 3%	3%
CONTRACT ISSUES	11	-	-	-	-	-	-	-	-	6	5	-	-	6	7	11	11
	19%	-%	-%	-%	-%	-%	-%	-%	-%	21%	6 19%	-%	-%	16%	5 20%	5 20%	6 19%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

	F	PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC			SERVICES	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	<b>*</b> j	~k	~	*m	n	0	р
Unweighted total	106	-	1	3	3	2	2	-	-	55	47	1	-	68	83	102	106
Effective Weighted Sample	66	-	1	3	3	2	1	-	-	34	30	1	-	39	64	64	66
Total	77	-	*	1	1	1	4	-	-	41	31	1	-	48	44	72	77
RETENTION OFFER	4 6%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 6%	2 8%	- -%	- -%	2 5%	2 6 6%	4 6 7%	4 6%
SATISFACTION	4 7%	- -%	- -%	1 100%	- -%	- -%	- -%	- -%	- -%	3 9%	1 5%	- -%	- -%	2 5%	2 5 7%	4 6 7%	4 % 7%
AVAILABILITY	1 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 3%	- -%	- -%	- -%	1 2%	1 5 2%	1 6 1%	1 6 1%
NO BENEFIT	11 19%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	5 18%	6 23%	- -%	- -%	6 15%	6 5 17%	11 6 20%	11 6 19%
Did not specify Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p	17	-	*	1	1	*	*	-	-	11	5	-	-	11	9	16	17

#### QC6EA. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Difficulty finding information about other suppliers you could use

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

-		ACT	TIONS TAI	KEN	S	WITCH	HED & CC	VERED		SER	VICES S COVE	WITCHEI	<b>.</b> & C	CC	NSIDE	RED & C	OVERED	)	SERV	ICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		IXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS
Significance Level: 95%	Total	CHED	h	HER	<b>DLE</b> ∼d	TV ~e	BAND	- 0	- h	TV	BAND	~k	1	DLE ~m	<b>TV</b> ∼n	BAND *o		~	TV I	BAND *s	4	
· ·	400	~a	b 400	~c	~u	~6	~1	~g	~h	~1	~]	~K	~	~		-	~p	4	~1	-	~(	u 400
Unweighted total	106	12	106	-	-	-	8	4	-	-	8	4	-	2	12	40	5	106	12	39	5	106
Effective Weighted Sample	66	5	66	-	-	-	7	2	-	-	7	2	-	2	7	32	3	66	7	31	3	66
Total	77	8	77	-	-	-	3	5	-	-	3	5	-	1	7	19	5	77	7	19	5	77
1 - Not at all important	22 29%	1 6 11%	22 6 29%	- -%	- -%	- -%	-%	1 20%	- -%	- -%	- -%	1 20%	- -%	- -%	2 36%	5 25%	- -%	22 29%	2 30%	4 23%	- -%	22 29%
2	6 7%	1 6 9%	6 6 7%	- -%	- -%	- -%	* 5 10%	* 9%	- -%	- -%	* 10%	* 9%	- -%	- -%	* 6%	2 12%	- -%	6 7%	* 6%	2 12%	- -%	6 7%
TOTAL NOT IMPORTANT	28 36%	2 6 21%	28 6 36%	- -%	- -%	- -%	* 5 10%	1 29%	- -%	- -%	* 10%	1 29%	- -%	- -%	3 42%	7 37%	- -%	28 36%	3 35%	7 35%	- -%	28 36%
3 - Neither	16 21%	2 % 25%	16 6 21%	- -%	- -%	- -%	2 60%	- -%	- -%	- -%	2 60%	- -%	- -%	- -%	1 16%	4 20%	* 4%	16 21%	1 15%	4 19%	* 4%	16 21%
4	12 16%	* 4%	12 6 16%	- -%	- -%	- -%	* 5 10%	- -%	- -%	- -%	* 10%	- -%	- -%	* 53%	* 5%	3 13%	2 42%	12 16%	* 7%	2 13%	2 42%	12 16%
5 - Very important	16 20%	4 % 45%	16 6 20%	- -%	- -%	- -%	* 9%	3 71%	- -%	- -%	* 9%	3 71%	- -%	* 47%	1 11%	3 17%	3 54%	16 20%	1 17%	4 20%	3 54%	16 20%
TOTAL IMPORTANT	28 36%	4 % 49%	28 36%	- -%	- -%	- -%	1 5 18%	3 71%	- -%	- -%	1 18%	3 71%	- -%	1 100%	1 16%	6 30%	5 96%	28 36%	2 24%	6 32%	5 96%	28 36%
Don't know	5 6%	* 6 5%	5 6	- -%	- -%	- -%	* 12%	- -%	- -%	- -%	* 12%	- -%	- -%	- -%	2 27%	3 13%	- -%	5 6%	2 26%	3 13%	- -%	5 6%

#### QC6EA. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Difficulty finding information about other suppliers you could use

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA		!	SERVICES	S AT HOME	Ē
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	ŢV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~C	~d	~e	~†	~g	~h	*i	*J	~k	~l	*m	n	0	р
Unweighted total	106	-	1	3	3	2	2	-	-	55	47	1	-	68	83	102	106
Effective Weighted Sample	66	-	1	3	3	2	1	-	-	34	30	1	-	39	64	64	66
Total	77	-	*	1	1	1	4	-	-	41	31	1	-	48	44	72	77
1 - Not at all important	22	-	-	-	-	1	-	-	-	11	8	1	-	10	13	19	22
	29%	-%	-%	-%	-%	100%	-%	-%	-%	27%	27%	100%	-%	22%	29%	5 27%	29%
2	6	-	-	*	-	-	*	-	-	3	2	-	-	4	4	5	6
	7%	-%	-%	24%	-%	-%	11%	-%	-%	7%	5%	-%	-%	8%	9%	6%	7%
TOTAL NOT IMPORTANT	28	-	-	*	-	1	*	-	-	14	10	1	-	14	17	24	28
	36%	-%	-%	24%	-%	100%	11%	-%	-%	34%	32%	100%	-%	30%	38%	33%	36%
3 - Neither	16	-	*	1	1	-	-	-	-	10	7	-	-	13	11	16	16
	21%	-%	100%	52%	70%	-%	-%	-%	-%	23%	22%	-%	-%	27%	5 24%	5 23%	21%
4	12	-	-	*	-	-	-	-	-	7	6	-	-	8	8	12	12
	16%	-%	-%	24%	-%	-%	-%	-%	-%	16%	19%	-%	-%	17%	19%	5 17%	16%
5 - Very important	16	-	-	-	-	-	3	-	-	10	5	-	-	9	5	14	16
	20%	-%	-%	-%	-%	-%	89%	-%	-%	23%	16%	-%	-%	19%	12%	5 20%	20%
TOTAL IMPORTANT	28	-	-	*	-	-	3	-	-	16	10	-	-	17	14	27	28
	36%	-%	-%	24%	-%	-%	89%	-%	-%	39%	34%	-%	-%	36%	31%	37%	36%
Don't know	5 6%	- -%	- -%	- -%	* 30%	- -%	- -%	- -%	- -%	1 3%	4 12%	- -%	- -%	4 7%	3 7%	5 5 7%	5 6%

#### QC6EB. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Difficulty knowing what steps you needed to take to switch from one supplier to another

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

		ACT	IONS TAK	ΈN	s	WITCH	HED & CO	VERED		SER	VICES S COVE	WITCHEI	<b>.</b> & C	CC	NSIDE	RED & C	OVERED	)	SERVI	CES CON	NSIDERE RED	ED &
		SWIT-	CONSI DERED	NEIT-	BUN-		BROAD		IXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS	ı	BROAD I		IXED LINE CALLS
Significance Level: 95%	Total	CHED	h	HER	DLE		BAND	- 0	h	TV	BAND	~k	1	DLE		BAND *o		~		BAND *s	4	
· ·		~a	D	~c	~d	~e	~†	~g	~h	~	~j	~K	~	~m	~n		~p	4	~r	-	~t -	u
Unweighted total	106	12	106	-	-	-	8	4	-	-	8	4	-	2	12	40	5	106	12	39	5	106
Effective Weighted Sample	66	5	66	-	-	-	7	2	-	-	7	2	-	2	7	32	3	66	7	31	3	66
Total	77	8	77	-	-	-	3	5	-	-	3	5	-	1	7	19	5	77	7	19	5	77
1 - Not at all important	16 21%	* 5%	16 21%	- -%	- -%	- -%	%	* 8%	- -%	- -%	- -%	* 8%	- -%	- -%	2 30%	5 25%	- -%	16 21%	2 24%	4 24%	- -%	16 21%
2	9 11%	1 10%	9 11%	- -%	- -%	- -%	12%	* 9%	- -%	- -%	* 12%	* 9%	- -%	- -%	- -%	2 8%	- -%	9 11%	- -%	2 9%	- -%	9 11%
TOTAL NOT IMPORTANT	25 32%	1 15%	25 32%	- -%	- -%	- -%	* 12%	1 17%	- -%	- -%	* 12%	1 17%	- -%	- -%	2 30%	7 34%	- -%	25 32%	2 24%	6 32%	- -%	25 32%
3 - Neither	17 22%	2 22%	17 22%	- -%	- -%	- -%	2 51%	- -%	- -%	- -%	2 51%	- -%	- -%	* 53%	1 16%	4 22%	2 36%	17 22%	2 23%	4 23%	2 36%	17 22%
4	16 21%	1 17%	16 21%	- -%	- -%	- -%	1 25%	1 11%	- -%	- -%	1 25%	1 11%	- -%	- -%	1 16%	3 16%	3 58%	16 21%	1 11%	3 13%	3 58%	16 21%
5 - Very important	14 18%	3 41%	14 18%	- -%	- -%	- -%	-%	3 71%	- -%	- -%	- -%	3 71%	- -%	* 47%	1 11%	3 15%	* 6%	14 18%	1 17%	3 18%	* 6%	14 18%
TOTAL IMPORTANT	30 39%	5 58%	30 39%	- -%	- -%	- -%	1 25%	4 83%	- -%	- -%	1 25%	4 83%	- -%	* 47%	2 27%	6 31%	3 64%	30 39%	2 27%	6 31%	3 64%	30 39%
Don't know	5 6%	* 5%	5 6%	- -%	- -%	- -%	* 12%	- -%	- -%	- -%	* 12%	- -%	- -%	- -%	2 27%	3 13%	- -%	5 6%	2 26%	3 13%	- -%	5 6%

#### QC6EB. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Difficulty knowing what steps you needed to take to switch from one supplier to another

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		8	SERVICES	S AT HOMI	E
Circificance Levels 059/	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	400	~a	~b	~C	~d	~e	~f	~g	~h		J 47	~k	•	*m	n	0	р 400
Unweighted total	106	-	1	3	3	2	2	-	-	55	47	1	-	68	83	102	106
Effective Weighted Sample	66	-	1	3	3	2	1	-	-	34	30	1	-	39	64	64	66
Total	77	-	*	1	1	1	4	-	-	41	31	1	-	48	44	72	77
1 - Not at all important	16 21%	-%	- -%	- -%	- -%	* 41%	- -%	- -%	- -%	10 24%	6 19%	- -%	- -%	7 15%	11 24%	16 22%	16 6 21%
2	9 11%	- -%	- -%	- -%	* 30%	- -%	* 11%	- -%	- -%	6 14%	2 7%	- -%	- -%	7 15%	4 8%	8 11%	9 6 11%
TOTAL NOT IMPORTANT	25 32%	-%	- -%	- -%	* 30%	* 41%	* 11%	- -%	- -%	15 38%	8 26%	- -%	- -%	14 30%	14 32%	23 33%	25 32%
3 - Neither	17 22%	-%	* 100%	1 100%	- -%	- -%	- -%	- -%	- -%	8 19%	7 23%	- -%	- -%	13 28%	14 31%	15 21%	17 6 22%
4	16 21%	-%	- -%	- -%	1 39%	1 59%	- -%	- -%	- -%	6 15%	10 33%	1 100%	- -%	9 18%	9 21%	16 23%	16 6 21%
5 - Very important	14 18%	-%	- -%	- -%	- -%	- -%	3 89%	- -%	- -%	10 25% j	2 6%	- -%	- -%	8 16%	4 10%	12 5 17%	14 % 18%
TOTAL IMPORTANT	30 39%	-%	- -%	- -%	1 39%	1 59%	3 89%	- -%	- -%	17 40%	12 39%	1 100%	- -%	16 34%	14 31%	29 40%	30 39%
Don't know	5 6%	- -%	- -%	- -%	* 30%	- -%	- -%	- -%	- -%	1 3%	4 12%	- -%	- -%	4 7%	3 7%	5 5 7%	5 6

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

#### QC6EC. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Not knowing whether you needed to pay a cancellation or early termination charge to your existing supplier

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

		ACT	TIONS TAK	EN	s	WITC	HED & CO	OVERED		SER	RVICES S	WITCHEI ERED	<b>.</b> & C	cc	NSIDEI	RED & C	OVERE	)	SERVI	CES COI	NSIDERE RED	∄D &
		SWIT-	CONSI DERED N		BUN-		BROAD		FIXED LINE CALLS				IXED LINE CALLS	BUN-				FIXED LINE Calls				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	b	HER ~c	DLE ~d	TV ∼e	BAND ~f	~g	~h	TV ∼i	BAND ~i	~k	~	DLE ∼m	TV ∼n	BAND *o	~p	а	<b>TV</b> I ~r	BAND *s	~t	и
Unweighted total	106	12	106	-	-	-	8	4	-		8	4		2	12	40	5	106	12	39	5	106
Effective Weighted Sample	66	5	66	_	_	_	7	2	_	_	7	2	_	2	7	32	3	66	7	31	3	66
Total	77	8	77	_	_	_	3	5	_	_		5	_	1	7	19	5	77	7	19	5	77
1 - Not at all important	21 27%	4 6 51%	21	- -%	- -%	- -9	* 6 12%	4	- -%	- -%	* 12%	4 79%	- -%	* 53%	2 30%	5	- -%	21 27%	3 36%	6 31%	- -%	21 27%
2	5 6%	* 6 4%	5 6%	- -%	- -%	- -9	* 6 10%	- -%	- -%	- -%	* 10%	%	- -%	- -%	* 6%	1 3%	- -%	5 6%	* 6%	1 3%	- -%	5 6%
TOTAL NOT IMPORTANT	25 33%	4 6 55%	25 6 33%	- -%	- -%	- -%	1 6 22%	4 79%	- -%	- -%	1 22%	4 79%	- -%	* 53%	2 36%	6 30%	- -%	25 33%	3 42%	6 34%	- -%	25 33%
3 - Neither	20 27%	1 6 18%	20 6 27%	- -%	- -%	- -9	1 6 41%	- -%	- -%	- -%	1 41%	- -%	- -%	- -%	3 37%	4 20%	2 36%	20 27%	3 36%	4 19%	2 36%	20 27%
4	10 13%	1 6 7%	10 6 13%	- -%	- -%	- -9	1 6 16%	- -%	- -%	- -%	1 16%	- -%	- -%	- -%	1 11%	2 11%	- -%	10 13%	- -%	2 12%	- -%	10 13%
5 - Very important	17 22%	1 6 16%	17 6 22%	- -%	- -%	- -9	* % 9%	1 21%	- -%	- -%	* 9%	1 21%	- -%	* 47%	1 16%	4 23%	3 64%	17 22%	2 22%	4 20%	3 64%	17 22%
TOTAL IMPORTANT	26 34%	2 6 22%	26 6 34%	- -%	- -%	- -%	1 6 25%	1 21%	- -%	- -%	1 25%	1 21%	- -%	* 47%	2 27%	7 34%	3 64%	26 34%	2 22%	6 32%	3 64%	26 34%
Don't know	5 6%	* 6 5%	5 6%	- -%	- -%	- -9	* 6 12%	- -%	- -%	- -%	* 12%	- -%	- -%	- -%	- -%	3 15%	- -%	5 6%	- -%	3 15%	- -%	5 6%

#### QC6EC. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Not knowing whether you needed to pay a cancellation or early termination charge to your existing supplier

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

	PRO	TV OCES S	ВВ	PROCESS		MP PRO	CESS	LL PROC	CESS	MOE	BILE	CONTRA		5	SERVICES	S AT HOME	Ī
	Total (	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	*j	~k	~	*m	n	0	р
Unweighted total	106	-	1	3	3	2	2	-	-	55	47	1	-	68	83	102	106
Effective Weighted Sample	66	-	1	3	3	2	1	-	-	34	30	1	-	39	64	64	66
Total	77	-	*	1	1	1	4	-	-	41	31	1	-	48	44	72	77
1 - Not at all important	21 27%	- -%	- -%	- -%	* 30%	* 41%	3 89%	- -%	- -%	15 37%	5 16%	-%	- -%	10 22%	11 25%	20 6 28%	21 27%
2	5 6%	- -%	- -%	* 24%	- -%	- -%	- -%	- -%	- -%	1 3%	2 8%	- -%	- -%	5 10%	3 8%	3 5%	5 6%
TOTAL NOT IMPORTANT	25 33%	- -%	- -%	* 24%	* 30%	* 41%	3 89%	- -%	- -%	16 40%	7 24%	- -%	- -%	15 31%	14 33%	24 % 33%	25 33%
3 - Neither	20 27%	- -%	100%	1 76%	- -%	- -%	- -%	- -%	- -%	6 14%	11 36% i	- -%	- -%	13 28%	12 27%	17 % 24%	20 27%
4	10 13%	- -%	- -%	- -%	1 39%	- -%	- -%	- -%	- -%	7 16%	3 9%	- -%	- -%	6 13%	4 9%	10 6 13%	10 13%
5 - Very important	17 22%	- -%	- -%	- -%	- -%	1 59%	* 11%	- -%	- -%	10 25%	6 21%	1 100%	- -%	10 22%	9 21%	17 6 23%	17 22%
TOTAL IMPORTANT	26 34%	- -%	- -%	- -%	1 39%	1 59%	* 11%	- -%	- -%	17 42%	9 30%	1 100%	- -%	16 34%	13 30%	26 % 37%	26 34%
Don't know	5 6%	- -%	- -%	- -%	* 30%	- -%	- -%	- -%	- -%	2 4%	3 10%	- -%	- -%	3 7%	5 10%	5 6%	5 6%

#### QC6ED. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Having to tell your supplier that you want to cancel their service

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

		ACT	IONS TAK	KEN	s	WITCH	IED & CO	VERED		SER	VICES SI COVE	WITCHED RED	&	CO	NSIDEF	RED & C	OVERED	)	SERV	ICES COI		ED &
	Total	SWIT-	CONSI DERED		BUN-				IXED LINE CALLS				XED LINE CALLS	BUN-				FIXED LINE CALLS				LINE CALLS
Significance Level: 95%	Total	CHED ~a	b	HER ∼c	DLE ~d	TV ∼e	BAND ~f	~g	~h	<b>TV</b> ∼i	BAND ∼i	~k	~	<b>DLE</b> ∼m	TV I ∼n	BAND *0	~p	a	TV ∼r	BAND *s	~t	u
Unweighted total	106	12	106	_	-	_	8	4	_	_	8	4	_	2	12	40	5	106	12	39	5	106
Effective Weighted Sample	66	5	66	-	-	_	7	2	-	_	7	2	-	2	7	32	3	66	7	31	3	66
Total	77	8	77	-	-	-	3	5	-	-	3	5	-	1	7	19	5	77	7	19	5	77
1 - Not at all important	30	1	30	-	-	-	1	1	-	-	1	1	-	*	4	7	-	30	4	7	-	30
	39%	5 18%	39%	-%	-%	-%	16%	20%	-%	-%	16%	20%	-%	53%	56%	37%	-%	39%	62%	38%	-%	39%
2	5	1	5	-	-	-	1	-	-	-	1	-	-	-	1	3	-	5	1	3	-	5
	6%	8%	6%	-%	-%	-%	19%	-%	-%	-%	19%	-%	-%	-%	11%	15%	-%	6%	11%	14%	-%	6%
TOTAL NOT IMPORTANT	35	2	35	-	-	-	1	1	-	-	1	1	-	*	5	10	-	35	5	10	-	35
	45%	5 26%	45%	-%	-%	-%	35%	20%	-%	-%	35%	20%	-%	53%	67%	52%	-%	45%	72%	52%	-%	45%
3 - Neither	16	1	16	-	-	-	1	*	-	-	1	*	-	-	1	3	2	16	1	3	2	16
	20%	5 19%	20%	-%	-%	-%	32%	9%	-%	-%	32%	9%	-%	-%	11%	17%	36%	20%	10%	17%	36%	20%
4	11	1	11	-	-	-	1	-	-	-	1	-	-	*	1	1	1	11	*	2	1	11
	15%	5 9%	15%	-%	-%	-%	21%	-%	-%	-%	21%	-%	-%	47%	11%	6%	10%	15%	6%	9%	10%	15%
5 - Very important	13 17%	3 41%	13 17%	- -%	- -%	- -%	-%	3 71%	- -%	- -%	- -%	3 71%	- -%	- -%	1 12%	3 16%	3 54%	13 17%	1 11%	3 13%	3 54%	13 17%
TOTAL IMPORTANT	24	4	24	-	-	-	1	3	-	-	1	3	-	*	2	4	3	24	1	4	3	24
	32%	50%	32%	-%	-%	-%	21%	71%	-%	-%	21%	71%	-%	47%	22%	22%	64%	32%	17%	22%	64%	32%
Don't know	2	*	2	-	-	-	*	-	-	-	*	-	-	-	-	2	-	2	-	2	-	2
	3%	5%	3%	-%	-%	-%	12%	-%	-%	-%	12%	-%	-%	-%	-%	8%	-%	3%	-%	8%	-%	3%

#### QC6ED. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Having to tell your supplier that you want to cancel their service

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		:	SERVICES	S AT HOME	Ē.
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	<b>*</b> j	~k	~	*m	n	0	р
Unweighted total	106	-	1	3	3	2	2	-	-	55	47	1	-	68	83	102	106
Effective Weighted Sample	66	-	1	3	3	2	1	-	-	34	30	1	-	39	64	64	66
Total	77	-	*	1	1	1	4	-	-	41	31	1	-	48	44	72	77
1 - Not at all important	30 39%	- -%	- -%	- -%	1 39%	1 100%	- -%	- -%	- -%	19 47%	8 26%	1 100%	- -%	16 34%	17 39%	27 38%	30 39%
2	5 6%	- -%	- -%	1 48%	- -%	- -%	- -%	- -%	- -%	1 3%	4 12%	- -%	- -%	3 7%	5 5 11%	5 5 7%	5 6%
TOTAL NOT IMPORTANT	35 45%	- -%	- -%	1 48%	1 39%	1 100%	- -%	- -%	- -%	20 50%	12 38%	1 100%	- -%	20 41%	22 50%	32 45%	35 45%
3 - Neither	16 20%	- -%	* 100%	1 52%	- -%	- -%	* 11%	- -%	- -%	8 19%	8 25%	- -%	- -%	8 18%	10 23%	16 5 22%	16 20%
4	11 15%	- -%	- -%	- -%	* 30%	- -%	- -%	- -%	- -%	4 10%	5 16%	- -%	- -%	10 21%	6 6 14%	9 5 13%	11 15%
5 - Very important	13 17%	- -%	- -%	- -%	- -%	- -%	3 89%	- -%	- -%	7 18%	6 19%	- -%	- -%	9 19%	4 6 9%	13 18%	13 17%
TOTAL IMPORTANT	24 32%	- -%	- -%	- -%	* 30%	- -%	3 89%	- -%	- -%	11 28%	11 34%	- -%	- -%	19 40%	10 6 23%	22 31%	24 32%
Don't know	2 3%	- -%	- -%	- -%	* 30%	- -%	- -%	- -%	- -%	1 3%	1 2%	- -%	- -%	1 2%	2 5%	2 3%	2 3%

#### QC6EE. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Having to contact more than one supplier to organise the switch

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

		ACT	TIONS TAK	EN	s	WITCI	HED & CC	VERED		SER	VICES S	WITCHEI ERED	D &	CC	NSIDE	RED & C	OVERE	)	SERV	CES COI		D &
		SWIT-	CONSI DERED I		BUN-				FIXED LINE CALLS				IXED LINE CALLS					FIXED LINE Calls				IXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	h	HER ~c	<b>DLE</b> ∼d	TV ~e	BAND ~f	~g	~h	TV ∼i	BAND ~i	~k	~	DLE ∼m	TV ∼n	BAND *o	~p	а	<b>TV</b> ∼r	BAND *s	~t	и
Unweighted total	106	12	106	-	-	-	8	4	-	_	8	4	-	2	12	40	5	106	12	39	5	106
Effective Weighted Sample	66	5	66	_	_	_	7	2	_	_	7	2	_	2	7	32	3	66	7	31	3	66
Total	77	8	77	_	_	_	3	5	_	_	3	5	_	1	7	19	5	77	7	19	5	77
1 - Not at all important	16 21%	1 6 18%	16 6 21%	- -%	- -%	- -%	1 5 16%	1 20%	- -%	- -%	1 16%	1 20%	- -%	* 53%	2 30%	6 29%	- -%	16 21%	3 36%	6 30%	- -%	16 21%
2	9 12%	1 6 8%	9 6 12%	- -%	- -%	- -%	1 5 19%	- -%	- -%	- -%	1 19%	- -%	- -%	- -%	* 6%	3 13%	2 32%	9 12%	* 6%	2 10%	2 32%	9 12%
TOTAL NOT IMPORTANT	25 33%	2 % 26%	25 6 33%	- -%	- -%	- -%	1 35%	1 20%	- -%	- -%	1 35%	1 20%	- -%	* 53%	2 36%	8 42%	2 32%	25 33%	3 42%	8 40%	2 32%	25 33%
3 - Neither	21 27%	2 6 28%	21 6 27%	- -%	- -%	- -%	2 53%	* 9%	- -%	- -%	2 53%	* 9%	- -%	- -%	* 5%	5 26%	1 15%	21 27%	* 5%	5 25%	1 15%	21 27%
4	9 11%	- % -%	9 6 11%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 37%	2 13%	- -%	9 11%	2 26%	2 13%	- -%	9 11%
5 - Very important	18 23%	3 6 41%	18 6 23%	- -%	- -%	- -%	- 5 -%	3 71%	- -%	- -%	- -%	3 71%	- -%	* 47%	1 22%	2 8%	3 54%	18 23%	2 27%	2 10%	3 54%	18 23%
TOTAL IMPORTANT	26 34%	3 6 41%	26 6 34%	- -%	- -%	- -%	-%	3 71%	- -%	- -%	- -%	3 71%	- -%	* 47%	4 59%	4 21%	3 54%	26 34%	4 53%	4 23%	3 54%	26 34%
Don't know	4 6%	* 6 5%	4 6 6%	- -%	- -%	- -%	* 12%	- -%	- -%	- -%	* 12%	- -%	- -%	- -%	- -%	2 11%	- -%	4 6%	- -%	2 11%	- -%	4 6%

#### QC6EE. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Having to contact more than one supplier to organise the switch

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

	PI	TV ROCES S	ВВ	PROCESS	i	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		:	SERVICES	S AT HOME	Ī
	 Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	*j	~k	~	*m	n	0	р
Unweighted total	106	-	1	3	3	2	2	-	-	55	47	1	-	68	83	102	106
Effective Weighted Sample	66	-	1	3	3	2	1	-	-	34	30	1	-	39	64	64	66
Total	77	-	*	1	1	1	4	-	-	41	31	1	-	48	44	72	77
1 - Not at all important	16	-	-	-	1	1	-	-	-	11	5	1	-	9	12	16	16
	21%	-%	-%	-%	39%	100%	-%	-%	-%	26%	18%	100%	-%	18%	5 28%	6 22%	21%
2	9	-	-	1	-	-	-	-	-	2	7	-	-	7	9	9	9
	12%	-%	-%	48%	-%	-%	-%	-%	-%	6%	21%	-%	-%	15%	5 20%	6 12%	12%
TOTAL NOT IMPORTANT	25	-	-	1	1	1	-	-	-	13	12	1	-	16	21	25	25
	33%	-%	-%	48%	39%	100%	-%	-%	-%	32%	39%	100%	-%	33%	48%	% 35%	33%
3 - Neither	21	-	*	1	*	-	*	-	-	11	7	-	-	13	9	18	21
	27%	-%	100%	52%	30%	-%	11%	-%	-%	26%	23%	-%	-%	26%	5 19%	6 25%	27%
4	9	-	-	-	-	-	-	-	-	6	3	-	-	5	6	9	9
	11%	-%	-%	-%	-%	-%	-%	-%	-%	14%	9%	-%	-%	11%	5 13%	6 12%	11%
5 - Very important	18	-	-	-	-	-	3	-	-	10	7	-	-	12	5	16	18
	23%	-%	-%	-%	-%	-%	89%	-%	-%	24%	21%	-%	-%	24%	5 10%	% 23%	23%
TOTAL IMPORTANT	26	-	-	-	-	-	3	-	-	15	9	-	-	17	10	25	26
	34%	-%	-%	-%	-%	-%	89%	-%	-%	38%	31%	-%	-%	35%	5 23%	% 35%	34%
Don't know	4 6%	- -%	- -%	- -%	* 30%	- -%	- -%	- -%	- -%	2 5%	2 7%	- -%	- -%	3 5%	4 5 10%	4 6%	4 6%

#### QC6EF. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Needing to change, return or pay for any equipment you have from your supplier

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

		ACT	TIONS TAK	EN	5	SWITC	HED & CO	OVERED		SEF	RVICES S	WITCHEI ERED	D &	cc	ONSIDE	RED & C	OVERED	)	SERV	CES COI	NSIDERE RED	ED &
		SWIT-	CONSI DERED I		BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS					FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	b	HER ~c	<b>DLE</b> ∼d	TV ∼e	BAND	~0	~h	TV ~i	BAND	~k	~	DLE ~m		BAND *o	~n	•	<b>TV</b> ∼r	BAND *s	~t	
	400		~		u	6	1	~g	11	1	]	K		111	~n		~p	400				u
Unweighted total	106	12	106	-	-	-	8	4	-	-	8	4	-	2	12	40	5	106	12	39	5	106
Effective Weighted Sample	66	5	66	-	-	-	7	2	-	-	7	2	-	2	7	32	3	66	7	31	3	66
Total	77	8	77	-	-	-	3	5	-	-	3	5	-	1	7	19	5	77	7	19	5	77
1 - Not at all important	29 38%	4 % 52%	29 6 38%	- -%	- -%	- -9	- % -%	4 91%	- -%	- -%	-%	4 91%	- -%	* 53%	2 30%	8 41%	- -%	29 38%	2 31%	8 40%	- -%	29 38%
2	8 109	1 % 8%	8 6 10%	- -%	- -%	- -9	1 % 18%	-%	- -%	- -%	1 18%	-%	- -%	- -%	1 17%	1 5%	- -%	8 10%	1 17%	* 2%	- -%	8 10%
TOTAL NOT IMPORTANT	37 489	5 % 60%	37 6 48%	- -%	- -%	- -9	1 % 18%	4 91%	- -%	- -%	1 18%	4 91%	- -%	* 53%	3 47%	9 46%	- -%	37 48%	3 48%	8 42%	- -%	37 48%
3 - Neither	15 199	2 % 25%	15 6 19%	- -%	- -%	- -9	2 60%	-%	- -%	- -%	2 60%	-%	- -%	- -%	1 16%	4 21%	* 4%	15 19%	1 10%	4 21%	* 4%	15 19%
4	8 10%	* % 4%	8 6 10%	- -%	- -%	- -9	* % 10%	- -%	- -%	- -%	* 10%	- -%	- -%	* 47%	- -%	2 8%	3 58%	8 10%	* 6%	2 11%	3 58%	8 10%
5 - Very important	8 119	- % -%	8 6 11%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	-%	- -%	- -%	- -%	1 11%	2 12%	2 38%	8 11%	1 10%	2 13%	2 38%	8 11%
TOTAL IMPORTANT	16 21%	* % 4%	16 6 21%	- -%	- -%	- -9	* % 10%	-%	- -%	- -%	* 10%	-%	- -%	* 47%	1 11%	4 21%	5 96%	16 21%	1 17%	4 24%	5 96%	16 21%
Don't know	9 12%	1 6 10%	9 6 12%	- -%	- -%	- -9	* % 12%	* 9%	- -%	- -%	* 12%	* 9%	- -%	- -%	2 27%	3 13%	- -%	9 12%	2 26%	3 13%	- -%	9 12%

#### QC6EF. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Needing to change, return or pay for any equipment you have from your supplier

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC			SERVICE!	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	ΤV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~†	~g	~h	*i	*j	~k	~	*m	n	0	р
Unweighted total	106	-	1	3	3	2	2	-	-	55	47	1	-	68	83	102	106
Effective Weighted Sample	66	-	1	3	3	2	1	-	-	34	30	1	-	39	64	64	66
Total	77	-	*	1	1	1	4	-	-	41	31	1	-	48	44	72	77
1 - Not at all important	29 38%	- -%	- -%	- -%	- -%	1 100%	3 89%	- -%	- -%	19 47% j	6 21%	1 100%	- -%	16 33%	15 % 33%	25 % 35%	29 38%
2	8 10%	- -%	- -%	* 24%	- -%	- -%	- -%	- -%	- -%	4 10%	4 12%	- -%	- -%	7 14%	4 % 10%	8 % 11%	8 6 10%
TOTAL NOT IMPORTANT	37 48%	- -%	- -%	* 24%	- -%	1 100%	3 89%	- -%	- -%	23 57%	10 32%	1 100%	- -%	22 47%	19 % 43%	33 % 46%	37 48%
3 - Neither	15 19%	- -%	* 100%	1 52%	1 70%	- -%	- -%	- -%	- -%	6 14%	9 30%	- -%	- -%	9 19%	10 % 24%	15 % 20%	15 % 19%
4	8 10%	- -%	- -%	* 24%	- -%	- -%	- -%	- -%	- -%	3 6%	5 17%	- -%	- -%	6 13%	4 % 9%	8 % 11%	8 6 10%
5 - Very important	8 11%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	4 10%	3 8%	- -%	- -%	5 11%	5 % 12%	7 % 9%	8 6 11%
TOTAL IMPORTANT	16 21%	- -%	- -%	* 24%	- -%	- -%	- -%	- -%	- -%	7 17%	8 25%	- -%	- -%	12 24%		15 % 20%	16 6 21%
Don't know	9 12%	- -%	- -%	- -%	* 30%	- -%	* 11%	- -%	- -%	5 13%	4 13%	- -%	- -%	5 10%	6 % 13%	9 % 13%	9 6 12%

#### QC6EG. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Difficulty keeping your current phone number

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

		ACT	TIONS TAK	KEN		WITCI	HED & CO			SER\	ICES SI			cc	NSIDE	RED & C	OVERE	)	SERV	ICES CON	RED	
	<b>-</b>	SWIT-	CONSI		BUN-	<b>-</b> 7.			IXED Line Calls				IXED LINE Calls	BUN-			MOB.	FIXED LINE CALLS				LINE CALLS
Significance Level: 95%	Total	CHED ~a	b	HER ~c	DLE ~d	<b>TV</b> ∼e	BAND ∼f	~g	~h	<b>TV I</b> ~i	BAND ~j	~k	~	<b>DLE</b> ∼m	TV ∼n	BAND *o	~p	q	<b>TV</b> ∣ ~r	BAND *s	~t	u
Unweighted total	106	12	106	-	-	-	8	4	-	-	8	4	-	2	12	40	5	106	12	39	5	106
Effective Weighted Sample	66	5	66	-	-	-	7	2	-	-	7	2	-	2	7	32	3	66	7	31	3	66
Total	77	8	77	-	-	-	3	5	-	-	3	5	-	1	7	19	5	77	7	19	5	77
1 - Not at all important	20	4	20	-	-	-	-	4	-	-	-	4	-	-	4	4	-	20	4	3	-	20
	26%	% 52%	6 26%	-%	-%	-%	% -%	91%	-%	-%	-%	91%	-%	-%	57%	18%	-%	26%	56%	15%	-%	26%
2	2	-	2	-	-	-	-	-	-	-	-	-	-	-	*	1	-	2	*	1	-	2
	2%	% -%	6 2%	-%	-%	-%	% -%	-%	-%	-%	-%	-%	-%	-%	5%	6%	-%	2%	5%	6%	-%	2%
TOTAL NOT IMPORTANT	22	4	22	-	-	-	-	4	-	-	-	4	-	-	4	5	-	22	4	4	-	22
	29%	% 52%	6 29%	-%	-%	-%	% -%	91%	-%	-%	-%	91%	-%	-%	62%	24%	-%	29%	61%	20%	-%	29%
3 - Neither	13	1	13	-	-	-	1	-	-	-	1	-	-	-	1	2	2	13	*	2	2	13
	17%	6 18%	6 17%	-%	-%	-%	6 41%	-%	-%	-%	41%	-%	-%	-%	11%	12%	32%	17%	5%	13%	32%	17%
4	14	*	14	-	-	-	*	-	-	-	*	-	-	-	*	1	3	14	-	1	3	14
	18%	% 5%	6 18%	-%	-%	-%	6 12%	-%	-%	-%	12%	-%	-%	-%	5%	4%	58%	18%	-%	4%	58%	18%
5 - Very important	20 27%	1 6 15%	20 6 27%	- -%	- -%	- -%	1 % 34%	- -%	- -%	- -%	1 34%	- -%	- -%	1 100%	1 22%	8 42%	1 10%	20 27%	2 34%	9 48% u	1 10%	20 27%
TOTAL IMPORTANT	34	2	34	-	-	-	2	-	-	-	2	-	-	1	2	9	4	34	2	10	4	34
	45%	6 20%	6 45%	-%	-%	-%	46%	-%	-%	-%	46%	-%	-%	100%	27%	46%	68%	45%	34%	52%	68%	45%
Don't know	8	1	8	-	-	-	*	*	-	-	*	*	-	-	-	3	-	8	-	3	-	8
	10%	6 10%	6 10%	-%	-%	-%	6 12%	9%	-%	-%	12%	9%	-%	-%	-%	17%	-%	10%	-%	15%	-%	10%

#### QC6EG. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Difficulty keeping your current phone number

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

	ı	TV PROCES S	ВВ	PROCESS	<b>;</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		!	SERVICE!	S AT HOME	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	*j	~k	~	*m	n	0	р
Unweighted total	106	-	1	3	3	2	2	-	-	55	47	1	-	68	83	102	106
Effective Weighted Sample	66	-	1	3	3	2	1	-	-	34	30	1	-	39	64	64	66
Total	77	-	*	1	1	1	4	-	-	41	31	1	-	48	44	72	77
1 - Not at all important	20 26%	- -%	- -%	- -%	- -%	1 100%	3 89%	- -%	- -%	13 31%	7 23%	1 100%	- -%	13 28%	9 6 21%	20 6 27%	20 26%
2	2 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 4%	* 1%	- -%	- -%	1 2%	2 4%	2 6 3%	2 6 2%
TOTAL NOT IMPORTANT	22 29%	- -%	- -%	- -%	- -%	1 100%	3 89%	- -%	- -%	14 34%	7 24%	1 100%	- -%	14 30%	11 6 25%	21 % 30%	22 6 29%
3 - Neither	13 17%	- -%	* 100%	1 76%	- -%	- -%	- -%	- -%	- -%	5 13%	6 18%	- -%	- -%	8 17%	8 6 19%	11 6 15%	13 6 17%
4	14 18%	- -%	- -%	- -%	* 30%	- -%	- -%	- -%	- -%	6 14%	7 22%	- -%	- -%	11 23%	5 6 10%	13 6 18%	14 6 18%
5 - Very important	20 27%	- -%	- -%	* 24%	1 39%	- -%	- -%	- -%	- -%	11 26%	9 28%	- -%	- -%	10 22%	14 32%	19 6 27%	20 6 27%
TOTAL IMPORTANT	34 45%	- -%	- -%	* 24%	1 70%	- -%	- -%	- -%	- -%	16 40%	15 50%	- -%	- -%	21 44%	19 43%	32 44%	34 45%
Don't know	8 10%	- -%	- -%	- -%	* 30%	- -%	* 11%	- -%	- -%	5 13%	2 8%	- -%	- -%	4 8%	6 5 13%	8 % 11%	8 6 10%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

### QC6EH. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Difficulty getting through to your supplier to tell them you wanted to cancel their service

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

		ACT	TIONS TAK	KEN	s	WITCI	HED & CO	VERED		SER	VICES S	WITCHED	. &	cc	NSIDE	RED & C	OVERED	)	SERV	ICES COI		∄D &
		SWIT-	CONSI		BUN-			-	IXED LINE CALLS			-	IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	h	HER ∼c	<b>DLE</b> ∼d	TV ~e	BAND ~f	~q	~h	TV ∼i	BAND ~i	~k	~l	<b>DLE</b> ∼m	<b>TV</b> ∣ ~n	BAND *o	~p	a	TV ∼r	BAND *s	~t	и
Unweighted total	106	12	106	-	-	-	8	4			ر 8	4		2	12	40	5 5	106	12	39	5	106
Effective Weighted Sample	66	5	66	_	_	_	7	2	_	_	7	2	_	2	7	32	3	66	7	31	3	66
Total	77	8	77	_	_	_	3	5	_	_	3	5	_	1	7	19	5	77	7	19	5	77
1 - Not at all important	20 26%	* % 5%	20	- -%	- -%	- -%	- % -%	* 8%	- -%	- -%	- -%	* 8%	- -%	- -%	2 31%	5 24%	- -%	20 26%	2 30%	4 22%	- -%	20 26%
2	4 6%	* % 4%	4 6 6%	- -%	- -%	- -%	* 6 10%	- -%	- -%	- -%	* 10%	- -%	- -%	* 53%	* 5%	2 8%	- -%	4 6%	1 12%	2 11%	- -%	4 6%
TOTAL NOT IMPORTANT	24 31%	1 % 9%	24 6 31%	- -%	- -%	- -%	* % 10%	* 8%	- -%	- -%	* 10%	* 8%	- -%	* 53%	2 36%	6 32%	- -%	24 31%	3 42%	6 33%	- -%	24 31%
3 - Neither	18 23%	1 6 18%	18 6 23%	- -%	- -%	- -%	1 41%	- -%	- -%	- -%	1 41%	- -%	- -%	- -%	3 42%	6 30%	2 36%	18 23%	3 41%	6 30%	2 36%	18 23%
4	17 22%	1 % 9%	17 6 22%	- -%	- -%	- -%	* % 9%	* 9%	- -%	- -%	* 9%	* 9%	- -%	* 47%	1 16%	5 26%	3 48%	17 22%	1 12%	4 24%	3 48%	17 22%
5 - Very important	15 20%	5 % 59%	15 6 20%	- -%	- -%	- -%	1 6 28%	4 83%	- -%	- -%	1 28%	4 83%	- -%	- -%	* 6%	1 5%	1 16%	15 20%	* 6%	1 5%	1 16%	15 20%
TOTAL IMPORTANT	32 429	5 68%	32 6 42%	- -%	- -%	- -%	1 37%	4 92%	- -%	- -%	1 37%	4 92%	- -%	* 47%	2 22%	6 30%	3 64%	32 42%	1 17%	5 28%	3 64%	32 42%
Don't know	3 49	* % 5%	3 6 4%	- -%	- -%	- -%	* 6 12%	- -%	- -%	- -%	* 12%	- -%	- -%	- -%	- -%	2 8%	- -%	3 4%	- -%	2 8%	- -%	3 4%

### QC6EH. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Difficulty getting through to your supplier to tell them you wanted to cancel their service

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		:	SERVICES	S AT HOME	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	ŢV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~†	~g	~h	*i	*j	~k	~	*m	n	0	р
Unweighted total	106	-	1	3	3	2	2	-	-	55	47	1	-	68	83	102	106
Effective Weighted Sample	66	-	1	3	3	2	1	-	-	34	30	1	-	39	64	64	66
Total	77	-	*	1	1	1	4	-	-	41	31	1	-	48	44	72	77
1 - Not at all important	20 26%	- -%	- -%	- -%	- -%	* 41%	-%	- -%	- -%	13 31%	4 13%	- -%	- -%	9 18%	11 6 24%	17 6 24%	20 6 26%
2	4 6%	- -%	- -%	* 24%	- -%	- -%	- -%	- -%	- -%	1 3%	3 10%	- -%	- -%	4 8%	3 6%	4 6%	4 6%
TOTAL NOT IMPORTANT	24 31%	- -%	- -%	* 24%	- -%	* 41%	- -%	- -%	- -%	14 34%	7 24%	- -%	- -%	12 26%	13 30%	21 % 30%	24 % 31%
3 - Neither	18 23%	- -%	* 100%	1 76%	- -%	- -%	- -%	- -%	- -%	10 24%	8 26%	- -%	- -%	13 28%	12 6 28%	18 % 25%	18 6 23%
4	17 22%	- -%	- -%	- -%	- -%	- -%	* 11%	- -%	- -%	6 14%	11 35%	- -%	- -%	11 23%	12 6 28%	17 % 23%	17 6 22%
5 - Very important	15 20%	- -%	- -%	- -%	1 70%	1 59%	3 89%	- -%	- -%	9 21%	4 13%	1 100%	- -%	10 22% n	3 % 7%	13 6 18%	15 6 20% n
TOTAL IMPORTANT	32 42%	- -%	- -%	- -%	1 70%	1 59%	4 100%	- -%	- -%	15 36%	15 48%	1 100%	- -%	21 45%	16 35%	29 % 41%	32 42%
Don't know	3 4%	- -%	- -%	- -%	* 30%	- -%	- -%	- -%	- -%	2 6%	1 2%	- -%	- -%	1 2%	3 5 7%	3 6 4%	3 6 4%

### QC6EI. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Difficulty getting your supplier to provide you with the information that you needed to be able to switch to another supplier

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

		ACT	IONS TAK	EN	s	WITCI	HED & CO	VERED		SER		SWITCHEI ERED	. A C	CC	ONSIDE	RED & C	OVERE	)	SERVI	CES COI	NSIDERE RED	D &
		SWIT-	CONSI DERED N		BUN-				LINE CALLS		BROAD		IXED LINE CALLS					FIXED LINE Calls				IXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	b	HER ~c	<b>DLE</b> ∼d	TV ~e	BAND ~f	~g	~h	TV ∼i	BAND ~i	~k	~	<b>DLE</b> ∼m	TV ∼n	BAND *o	~p	a	<b>TV</b> I ~r	BAND *s	~t	и
Unweighted total	106	12	106	-	-	-	8	4			8	4		2	12	40	5	106	12	39	5	106
Effective Weighted Sample	66	5	66	_	_	_	7	2	_	_	7	2	_	2	7	32	3	66	7	31	3	66
Total	77	8	77	_	_	_	3	5	_	_		5	_	1	7	19	5	77	7	19	5	77
1 - Not at all important	15 20%	* 6 5%	15	- -%	- -%	- -%	-	* 8%	- -%	- -%	- -%	* 8%	- -%	- -%	2 25%	4	-	15 20%	2 24%	4 20%	- -%	15 20%
2	10 13%	* % 5%	10 5 13%	- -%	- -%	- -%	* 5 12%	- -%	- -%	- -%	* 12%	%	- -%	* 53%	* 6%	2 10%	- -%	10 13%	1 13%	3 13%	- -%	10 13%
TOTAL NOT IMPORTANT	25 33%	1 6 10%	25 33%	- -%	- -%	- -%	* 5 12%	* 8%	- -%	- -%	* 12%	* 8%	- -%	* 53%	2 31%	6 30%	- -%	25 33%	3 37%	6 34%	- -%	25 33%
3 - Neither	17 23%	2 6 22%	17 23%	- -%	- -%	- -%	2 5 51%	- -%	- -%	- -%	2 51%	-%	- -%	- -%	1 16%	4 22%	* 4%	17 23%	1 15%	4 19%	* 4%	17 23%
4	9 12%	1 6 9%	9 5 12%	- -%	- -%	- -%	* 9%	* 9%	- -%	- -%	* 9%	* 9%	- -%	* 47%	3 48%	3 13%	- -%	9 12%	3 43%	3 16%	- -%	9 12%
5 - Very important	22 28%	4 6 54%	22 28%	- -%	- -%	- -%	1 5 16%	4 83%	- -%	- -%	1 16%	4 83%	- -%	- -%	* 6%	5 24%	5 96%	22 28%	* 6%	4 22%	5 96%	22 28%
TOTAL IMPORTANT	31 41%	5 63%	31 41%	- -%	- -%	- -%	1 5 25%	4 92%	- -%	- -%	1 25%	4 92%	- -%	* 47%	4 54%	7 37%	5 96%	31 41%	3 48%	7 37%	5 96%	31 41%
Don't know	3 4%	* 6 5%	3 4%	- -%	- -%	- -%	* 5 12%	- -%	- -%	- -%	* 12%	%	- -%	- -%	- -%	2 10%	- -%	3 4%	- -%	2 10%	- -%	3 4%

### QC6EI. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Difficulty getting your supplier to provide you with the information that you needed to be able to switch to another supplier

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

	Р	TV ROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	AT HOME	Ē.
	 Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	*j	~k	~	*m	n	0	р
Unweighted total	106	-	1	3	3	2	2	-	-	55	47	1	-	68	83	102	106
Effective Weighted Sample	66	-	1	3	3	2	1	-	-	34	30	1	-	39	64	64	66
Total	77	-	*	1	1	1	4	-	-	41	31	1	-	48	44	72	77
1 - Not at all important	15 20%	- -%	- -%	- -%	- -%	* 41%	- -%	- -%	- -%	9 22%	4 12%	- -%	- -%	6 12%	9 21%	13 18%	15 20%
2	10 13%	- -%	- -%	- -%	* 30%	- -%	- -%	- -%	- -%	5 13%	4 12%	- -%	- -%	8 18%	3 8%	9 13%	10 13%
TOTAL NOT IMPORTANT	25 33%	- -%	- -%	- -%	* 30%	* 41%	- -%	- -%	- -%	14 35%	7 24%	- -%	- -%	14 30%	12 28%	22 30%	25 33%
3 - Neither	17 23%	- -%	* 100%	1 100%	- -%	- -%	- -%	- -%	- -%	12 30%	5 17%	- -%	- -%	12 25%	12 27%	17 24%	17 23%
4	9 12%	- -%	- -%	- -%	- -%	- -%	* 11%	- -%	- -%	3 8%	6 21%	- -%	- -%	8 16%	7 16%	9 13%	9 12%
5 - Very important	22 28%	- -%	- -%	- -%	1 39%	1 59%	3 89%	- -%	- -%	9 23%	11 36%	1 100%	- -%	13 27%	10 22%	21 29%	22 28%
TOTAL IMPORTANT	31 41%	- -%	- -%	- -%	1 39%	1 59%	4 100%	- -%	- -%	13 30%	18 57% i	1 100%	- -%	21 43%	17 39%	30 42%	31 41%
Don't know	3 4%	- -%	- -%	- -%	* 30%	- -%	- -%	- -%	- -%	2 5%	1 2%	- -%	- -%	1 2%	3 6%	3 4%	3 4%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

Prepared by Saville Rossiter-Base: 01727 899 399

### QC6EJ. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Difficulty arranging for the old and new services to stop and start at the right time

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

		ACT	TIONS TAK	KEN	S	WITCI	HED & CO	VERED		SER	VICES S	SWITCHEI ERED	<b>.</b> & C	CC	ONSIDE	RED & C	OVERED	)	SERVI	ICES COI		ED &
		SWIT-	CONSI		BUN-			-	FIXED LINE CALLS		BROAD	-	IXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS		BROAD I		FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	h	HER ∼c	DLE ∼d	TV ~e	BAND ~f	~q	~h	TV ∼i	BAND ~i	~k	~l	DLE ∼m	<b>TV</b> ∣ ~n	BAND *o	~p	a	<b>TV</b> ∣ ~r	BAND *s	~t	и
Unweighted total	106	12	106	-	-	-	8	4			, 8	4		2	12	40	5	106	12	39	5	106
Effective Weighted Sample	66	5	66	_	_	_	7	2	_	_	7	2	_	2	7	32	3	66	7	31	3	66
Total	77	8	77	_	_	_	3	5	_	_	3	5	_	1	7	19	5	77	7	19	5	77
1 - Not at all important	14 189	* % 5%	14	- -%	- -%	- -%	- % -%	* 8%	- -%	- -%	- -%	* 8%	- -%	- -%	2 25%	3 16%	- -%	14 18%	2 24%	3 16%	- -%	14 18%
2	3 3%	- % -%	3 3%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 6%	1 5%	- -%	3 3%	* 6%	1 6%	- -%	3 3%
TOTAL NOT IMPORTANT	17 22%	* % 5%	17 6 22%	- -%	- -%	- -%	- % -%	* 8%	- -%	- -%	- -%	* 8%	- -%	- -%	2 31%	4 21%	- -%	17 22%	2 30%	4 22%	- -%	17 22%
3 - Neither	22 29%	2 % 27%	22 6 29%	- -%	- -%	- -%	2 63%	- -%	- -%	- -%	2 63%	-%	- -%	- -%	3 37%	5 28%	* 4%	22 29%	3 36%	5 26%	* 4%	22 29%
4	12 169	1 % 10%	12 6 16%	- -%	- -%	- -%	1 6 25%	- -%	- -%	- -%	1 25%	-%	- -%	* 53%	1 11%	2 9%	2 42%	12 16%	1 13%	2 12%	2 42%	12 16%
5 - Very important	20 26%	4 % 47%	20 6 26%	- -%	- -%	- -%	- % -%	4 83%	- -%	- -%	- -%	4 83%	- -%	* 47%	1 21%	5 25%	3 54%	20 26%	2 22%	4 22%	3 54%	20 26%
TOTAL IMPORTANT	32 429	5 % 58%	32 6 42%	- -%	- -%	- -%	1 6 25%	4 83%	- -%	- -%	1 25%	4 83%	- -%	1 100%	2 32%	7 34%	5 96%	32 42%	2 34%	7 35%	5 96%	32 42%
Don't know	6 79	1 6 10%	6 6 7%	- -%	- -%	- -%	* 6 12%	* 9%	- -%	- -%	* 12%	* 9%	- -%	- -%	- -%	3 17%	- -%	6 7%	- -%	3 17%	- -%	6 7%

### QC6EJ. IMPORTANT FACTORS FOR NOT SWITCHING SUPPLIER FOR FIXED LINE PHONE (CALLS) - Difficulty arranging for the old and new services to stop and start at the right time

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

		TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA		<b>;</b>	SERVICES	S AT HOME	Ē
	Total	C&R	MAÇ	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	400	~a	~b	~c	~d	~e	~1	~g	~h	*i	"] 	~k	~	*m	n	0	р
Unweighted total	106	-	1	3	3	2	2	-	-	55	47	1	-	68	83	102	106
Effective Weighted Sample	66	-	1	3	3	2	1	-	-	34	30	1	-	39	64	64	66
Total	77	-	*	1	1	1	4	-	-	41	31	1	-	48	44	72	77
1 - Not at all important	14	-	-	-	-	*	-	-	-	8	3	-	-	5	8	12	14
	18%	-%	-%	-%	-%	41%	-%	-%	-%	20%	11%	-%	-%	11%	18%	6 16%	5 18%
2	3 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 5%	- -%	- -%	3 5%	1 3%	1 6 2%	3 3%
TOTAL NOT IMPORTANT	17	-	-	-	-	*	-	-	-	8	5	-	-	8	9	13	17
	22%	-%	-%	-%	-%	41%	-%	-%	-%	20%	16%	-%	-%	16%	21%	6 18%	22%
3 - Neither	22	-	*	1	*	-	-	-	-	13	9	-	-	16	10	22	22
	29%	-%	100%	100%	30%	-%	-%	-%	-%	31%	31%	-%	-%	34%	24%	6 31%	29%
4	12	-	-	-	1	-	-	-	-	7	5	-	-	9	9	12	12
	16%	-%	-%	-%	39%	-%	-%	-%	-%	17%	18%	-%	-%	18%	20%	6 17%	5 16%
5 - Very important	20	-	-	-	-	1	3	-	-	11	8	1	-	12	10	19	20
	26%	-%	-%	-%	-%	59%	89%	-%	-%	26%	26%	100%	-%	25%	22%	6 26%	26%
TOTAL IMPORTANT	32	-	-	-	1	1	3	-	-	18	14	1	-	21	19	31	32
	42%	-%	-%	-%	39%	59%	89%	-%	-%	43%	44%	100%	-%	43%	42%	6 43%	42%
Don't know	6	-	-	-	*	-	*	-	-	3	3	-	-	3	6	6	6
	7%	-%	-%	-%	30%	-%	11%	-%	-%	7%	10%	-%	-%	7%	13%	% 8%	7%

#### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH PACKAGE OF SERVICES

Base: Those who have considered switching their package of services supplier and will not switch soon

	A	CTION	NS TAKE	N	5	SWITCI	HED & CO	OVERED		SER\	ICES SI	WITCHEI RED	D &	CC	NSIDE	RED & C	OVERED	)	SER\	ICES COI		:D &
	swi	T- DI	CONSI DERED NE		BUN-		BROAD		FIXED LINE CALLS				IXED LINE CALLS	BUN-				FIXED LINE CALLS				IXED LINE CALLS
	otal CHE		Ь	IER	DLE	TV	BAND ~f	~	h	TV E ∼i	BAND	l.	~I	DLE		BAND	_	~	TV *-	BAND	~t	
Significance Level: 95%	-	-a	D	~C	~a	~e	~	~g	~h	~	~j	~k	~	m	~n	~0	~p	~q	ı	8	~(	u
Unweighted total	114	8	114	-	-	1	-	7	-	1	-	7	-	114	4	1	23	2	64	109	24	110
Effective Weighted Sample	85	5	85	-	-	1	-	4	-	1	-	4	-	85	3	1	18	2	47	86	19	82
Total	83	7	83	-	-	*	-	7	-	*	-	7	-	83	3	*	13	1	50	75	16	80
ANY IMPORTANT	59 71% 5	4 50%	59 71%	- -%	- -%	- -9	- % -%	4 54%	- -%	- -%	- -%	4 54%	- -%	59 71%	2 64%	* 100%	12 88%	1 100%	37 74%	53 71%	13 82%	56 70%
NONE	24 29% 5	4 50%	24 29%	- -%	- -%	* 100%	- % -%	3 46%	- -%	* 100%	- -%	3 46%	- -%	24 29%	1 36%	- -%	2 12%	- -%	13 26%	21 29%	3 18%	24 30%

#### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH PACKAGE OF SERVICES

Base: Those who have considered switching their package of services supplier and will not switch soon

		TV PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC			SERVICE	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	<b>*</b> j	~k	~	m	n	0	р
Unweighted total	114	1	-	-	-	3	3	-	-	52	59	3	3	89	109	111	113
Effective Weighted Sample	85	1	-	-	-	2	2	-	-	41	42	2	2	65	86	83	84
Total	83	*	-	-	-	4	2	-	-	38	43	4	2	64	75	81	82
ANY IMPORTANT	59 71%	- -%	- -%	- -%	- -%	* 12%	2 100%	- -%	- -%	26 69%	31 71%	* 12%	2 100%	48 74%	53 6 71%	57 % 70%	58 71%
NONE	24 29%	* 100%	- -%	- -%	- -%	3 88%	- -%	- -%	- -%	11 31%	13 29%	3 88%	- -%	17 26%	21 6 29%	24 % 30%	24 % 29%

#### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH PAY TV SERVICE

Base: Those who have considered switching their TV service supplier and will not switch soon

		ACT	IONS TAK	KEN	s	WITCH	IED & CO	VERED		SER	ICES SV		D &	CC	ONSIDE	RED & C	OVERED	)	SERV	ICES CO COVE	NSIDERE RED	:D &
	Total	SWIT-	CONSI DERED		BUN-				FIXED LINE CALLS				IXED LINE CALLS	BUN-				FIXED LINE CALLS	TV			IXED Line Calls
Significance Level: 95%	Total	CHED ~a	*b	HER ~c	<b>DLE</b> ∼d	<b>TV</b> ∼e	<b>BAND</b> ∼f	~g	~h	1 <b>V</b> 1 ~i	BAND ∼j	~k	~	<b>DLE</b> ∼m	<b>TV</b> *n	BAND ~0	~p	~q	<b>TV</b> *r	BAND ~S	~t	~u
Unweighted total	63	13	63	-	1	-	6	5	1	-	7	5	2	4	63	9	1	11	63	11	1	13
Effective Weighted Sample	32	9	32	-	1	-	6	4	1	-	5	4	1	3	32	7	1	7	32	9	1	8
Total	39	7	39	-	1	-	2	3	*	-	4	3	2	3	39	7	1	7	39	9	1	9
ANY DIFFICULTIES	28 729		28 72%	- -%	1 100%	- -%	2 86%	1 42%	* 100%	- -%	3 91%	1 42%	2 100%	1 51%	28 72%	7 94%	1 100%	4 62%	28 72%	8 82%	1 100%	5 60%
NONE	11 289	2 % 27%	11 28%	- -%	- -%	- -%	* 14%	1 58%	- -%	- -%	* 9%	1 58%	- -%	1 49%	11 28%	* 6%	- -%	2 38%	11 28%	2 18%	- -%	3 40%

#### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH PAY TV SERVICE

Base: Those who have considered switching their TV service supplier and will not switch soon

		TV PROCES S	ВВ	PROCESS	<b>S</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC			SERVICE	S AT HOM	E
Olarifacca Land Offic	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	ΤV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~a	~e	~†	~g	~h	~	"J	~k	~	*m	*n	"0	*р
Unweighted total	63	-	4	1	1	2	1	-	1	22	35	2	-	63	53	57	55
Effective Weighted Sample	32	-	4	1	1	2	1	-	1	10	23	2	-	32	37	30	34
Total	39	-	2	*	1	1	1	-	1	17	20	1	-	39	27	37	33
ANY DIFFICULTIES	28 72%	- -%	2 100%	* 100%	1 100%	1 100%	- -%	- -%	1 100%	9 51%	18 89%	1 100%	- -%	28 72%	21 % 79%	27 % 72%	27 % 80%
NONE	11 28%	-%	- -%	- -%	- -%	- -%	1 100%	- -%	- -%	8 49%	2 11%	- -%	- -%	11 28%	6 6 21%	11 % 28%	7 % 20%

#### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH FIXED BROADBAND SERVICE

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

		ACT	TIONS TAK	KEN	:	SWITCH	HED & CO	OVERED		SER\	ICES SV		. &	CC	NSIDE	RED & CO	OVERED	ı	SERV	ICES CO COVE	NSIDERE RED	.D &
	Total	SWIT-	CONSI	NEIT- HER	BUN- DLE	TV	BROAD BAND		FIXED LINE CALLS		BROAD I BAND		IXED LINE CALLS	BUN- DLE		BROAD I BAND		IXED LINE CALLS		BROAD BAND		IXED LINE Calls
Significance Level: 95%	TOTAL	C⊓ED ~a	b	Π <b>ΕΚ</b> ~C	~d	~e	<b>ban</b> b ∼f	~g	~h	1 <b>V</b> 1 ~i	oanu ~j	~k	~	~m	rv ∼n	0	~p	*q	~r	S	~t	*u
Unweighted total	134	11	134	-	-	1	-	7	3	1	-	7	3	1	9	134	15	38	9	134	15	38
Effective Weighted Sample	105	9	105	-	-	1	-	6	3	1	-	6	3	1	7	105	12	30	7	105	12	30
Total	82	6	82	-	-	*	-	4	1	*	-	4	1	*	7	82	9	18	7	82	9	18
ANY DIFFICULTIES	57 70%	2 6 40%	57 6 70%	- -%	- -%	* 100%	- % -%	1 30%	1 65%	* 100%	- -%	1 30%	1 65%	* 100%	7 94%	57 70%	6 63%	14 78%	7 94%	57 70%	6 63%	14 78%
NONE	24 30%	3 60%	24 6 30%	- -%	- -%	- -%	- % -%	3 70%	* 35%	- -%	- -%	3 70%	* 35%	- -%	* 6%	24 30%	3 37%	4 22%	* 6%	24 30%	3 37%	4 22%

#### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH FIXED BROADBAND SERVICE

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

		TV PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE	S AT HOM	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~a	NoT ~h	PAYG	CON- TRACT *j	PAC ~k	C&R ~	TV *m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	134	1	-	-	-	1	3	-	3	64	65	1	3	76	134	129	130
Effective Weighted Sample	105	1	-	-	-	1	2	-	3	51	51	1	2	59	105	101	101
Total	82	*	-	-	-	1	2	-	1	37	42	1	2	47	82	79	79
ANY DIFFICULTIES	57 70%	* 100%	- -%	- -%	- -%	- -%	1 44%	- -%	1 65%	25 67%	32 76%	- -%	1 44%	35 75%	57 70%	57 % 72%	55 69%
NONE	24 30%	- -%	- -%	- -%	- -%	1 100%	1 56%	- -%	* 35%	12 33%	10 24%	1 100%	1 56%	12 25%	24 30%	22 % 28%	24 % 31%

### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH MOBILE PHONE NETWORK

Base: Those who have considered switching their mobile phone supplier and will not switch soon

		ACT	IONS TAK	ŒN	5	SWITCH	IED & CC	VERED		SER	VICES SV COVEI		8 (	C	ONSIDE	RED & C	OVERED	)	SERV	ICES CO COVE	NSIDERE RED	D &
		SWIT-	CONSI DERED I		BUN-				FIXED LINE CALLS				IXED LINE Calls	BUN-				FIXED LINE CALLS				IXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV I	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	р	~q	~r	*s	t	~u
Unweighted total	145	21	145	-	7	2	7	-	5	8	14	-	12	22	2	17	145	5	13	35	145	24
Effective Weighted Sample	92	17	92	-	7	2	5	-	4	7	12	-	11	17	2	13	92	3	10	28	92	15
Total	104	15	104	-	7	1	4	-	3	7	11	-	10	13	1	9	104	5	8	21	104	17
ANY DIFFICULTIES	77 74%	11 78%	77 5 74%	- -%	5 67%	* 54%	3 83%	- -%	3 100%	4 61%	8 73%	- -%	8 77%	10 78%	1 100%	6 68%	77 74%	5 94%	7 78%	15 73%	77 74%	14 82%
NONE	27 26%	3 22%	27 6 26%	- -%	2 33%	* 46%	1 17%	- -%	- -%	3 39%	3 27%	- -%	2 23%	3 22%	- -%	3 32%	27 26%	* 6%	2 22%	6 27%	27 26%	3 18%

#### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH MOBILE PHONE NETWORK

Base: Those who have considered switching their mobile phone supplier and will not switch soon

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTR/ PROC		;	SERVICE	S AT HOM	E
Circificance Levels 059/	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND		FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~†	~g	~h	1	J	~k	~	m	T1	0	р
Unweighted total	145	6	2	3	5	-	-	3	8	52	93	-	-	89	121	145	124
Effective Weighted Sample	92	5	2	2	4	-	-	3	7	37	55	-	-	59	88	92	82
Total	104	5	2	3	4	-	-	3	7	41	63	-	-	55	69	104	75
ANY DIFFICULTIES	77 74%	3 71%	1 51%	2 87%	3 71%	- -%	- -%	3 100%	4 65%	27 67%	50 79%	- -%	- -%	41 76%	50 73%	77 % 74%	55 % 72%
NONE	27 26%	1 5 29%	1 49%	* 13%	1 29%	- -%	- -%	- -%	2 35%	13 33%	13 21%	- -%	- -%	13 24%	19 27%	27 % 26%	21 6 28%

#### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH FIXED LINE VOICE SERVICE

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

		ACT	TIONS TAP	KEN	S	SWITCI	HED & CC	OVERED		SER	VICES SV	WITCHED RED	. &	CC	NSIDE	RED & CO	OVERED	)	SERV	ICES CO COVE		ED &
		SWIT-	CONSI DERED		BUN-				FIXED LINE CALLS				IXED Line Calls	BUN-				IXED LINE CALLS				IXED LINE CALLS
0''5	Total			HER	DLE	TV	BAND				BAND			DLE		BAND				BAND		
Significance Level: 95%		~a	b	~c	~d	~e	~†	~g	~h	~	~j	~K	~	~m	~n	^0	~p	q	~r	^S	~t	u
Unweighted total	106	12	106	-	-	-	8	4	-	-	8	4	-	2	12	40	5	106	12	39	5	106
Effective Weighted Sample	66	5	66	-	-	-	7	2	-	-	7	2	-	2	7	32	3	66	7	31	3	66
Total	77	8	77	-	-	-	3	5	-	-	3	5	-	1	7	19	5	77	7	19	5	77
ANY DIFFICULTIES	54 71%	6 % 73%	54 6 71%	- -%	- -%	- -%	2 6 46%	4 92%	- -%	- -%	2 46%	4 92%	- -%	1 100%	4 59%	13 68%	5 100%	54 71%	4 60%	13 69%	5 100%	54 71%
NONE	22 29%	2 % 27%	22 6 29%	- -%	- -%	- -%	2 6 54%	* 8%	- -%	- -%	2 54%	* 8%	- -%	- -%	3 41%	6 32%	- -%	22 29%	3 40%	6 31%	- -%	22 29%

#### SUMMARY OF IMPORTANT FACTORS IN DECISION NOT TO SWITCH FIXED LINE VOICE SERVICE

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC			SERVICE	S AT HOM	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R	C&R ~a	NoT ~h	PAYG	CON- TRACT	PAC ~k	C&R	<b>TV</b> *m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	106	- -	1	3	u ع	2	2	9		55	47	1		68	83		106
		_	'	3	3	2	2	_	_			'	_				
Effective Weighted Sample	66	-	1	3	3	2	1	-	-	34	30	1	-	39	64	64	66
Total	77	-	*	1	1	1	4	-	-	41	31	1	-	48	44	72	77
ANY DIFFICULTIES	54 71%	-%	- -%	* 24%	1 70%	1 59%	4 100%	- -%	- -%	29 71%	23 74%	1 100%	- -%	37 77%	31 69%	52 % 73%	54 % 71%
NONE	22 29%	%	* 100%	1 76%	* 30%	* 41%	- -%	- -%	- -%	12 29%	8 26%	- -%	- -%	11 23%	14 319		22 6 29%

### QC7E. Was there going to be a period of time in the switching process where you would have chosen to or had to pay more than one company to provide a service, to make sure you didn't lose that service?

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

		ACT	IONS TAP	KEN	5	SWITCH	HED & CO	VERED		SER	VICES SV COVE		D &	CC	ONSIDEI	RED & CO	OVERED	)	SER\	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD I		FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	*o	~p	q	~r	*s	~t	u
Unweighted total	106	12	106	-	-	-	8	4	-	-	8	4	-	2	12	40	5	106	12	39	5	106
Effective Weighted Sample	66	5	66	-	-	-	7	2	-	-	7	2	-	2	7	32	3	66	7	31	3	66
Total	77	8	77	-	-	-	3	5	-	-	3	5	-	1	7	19	5	77	7	19	5	77
Yes	3 3%	1 9%	3 3%	- -%	- -%	- -%	1 6 21%	- -%	- -%	- -%	1 21%	- -%	- -%	- -%	1 11%	* 1%	- -%	3 3%	* 6%	* 6 1%	- -%	3 3%
No	27 35%	6 77%	27 35%	- -%	- -%	- -%	2 6 58%	4 92%	- -%	- -%	2 58%	4 92%	- -%	- -%	2 35%	8 42%	1 15%	27 35%	2 34%	8 43%	1 15%	27 35%
Don't know	47 61%	1 5 14%	47 6 61%	- -%	- -%	- -%	1 6 22%	* 8%	- -%	- -%	1 22%	* 8%	- -%	1 100%	4 54%	11 57%	4 85%	47 61%	4 60%	11 6 56%	4 85%	47 61%

# QC7E. Was there going to be a period of time in the switching process where you would have chosen to or had to pay more than one company to provide a service, to make sure you didn't lose that service?

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

		PROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		\$	SERVICES	S AT HOMI	E
Significance Level: 95%	Total	<b>C&amp;R</b> ~a	MAC ~b	C&R ~c	<b>NoT</b> ∼d	PAC ~e	C&R	C&R ~a	<b>NoT</b> ∼h	PAYG	CON- TRACT	PAC ~k	C&R ~l	<b>TV</b> *m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	106	-	1	3	3	2	2	-		55	47	1	-	68	83	102	106
Effective Weighted Sample	66	-	1	3	3	2	1	-	-	34	30	1	-	39	64	64	66
Total	77	-	*	1	1	1	4	-	-	41	31	1	-	48	44	72	77
Yes	3 3%	- -%	- -%	1 52%	- -%	- -%	- -%	- -%	- -%	1 2%	2 6%	- -%	- -%	2 5%	3 6%	3 5 4%	3 6 3%
No	27 35%	- -%	* 100%	* 24%	1 70%	1 59%	4 100%	- -%	- -%	14 33%	11 36%	1 100%	- -%	17 36%	18 40%	25 34%	27 % 35%
Don't know	47 61%	- -%	- -%	* 24%	* 30%	* 41%	- -%	- -%	- -%	27 65%	18 58%	- -%	- -%	28 59%	24 54%	45 62%	47 61%

QC8E. How long for?

Base: Those who would have had to pay more than one company during the switching process to provide a fixed line phone service

		ACT	TIONS TAP	KEN	,	SWITCH	ED & CO	VERED		SER	ICES SV	VITCHED RED	&	CO	ONSIDEI	RED & CO	OVERED	)	SERV	VICES CO		ED &
	Total	SWIT- CHED	CONSI DERED	NEIT- HER	BUN- DLE		BROAD BAND		FIXED LINE CALLS		BROAD I F BAND		XED LINE CALLS	BUN- DLE		BROAD I BAND		IXED LINE CALLS		BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	TOtal	C⊓ED ~a	~b	Π <b>ΕΚ</b> ~C	~d	~e	DAND ∼f	~g	~h	1 <b>V</b> 1 ~i	DAND ~j	~k	~	~m	rv ∼n	~0	~p	~q	ıv ~r	~S	~t	~u
Unweighted total	6	1	6	-	-	-	1	-	-	-	1	-	-	-	2	1	-	6	1	1	-	6
Effective Weighted Sample	5	1	5	-	-	-	1	-	-	-	1	-	-	-	2	1	-	5	1	1	-	5
Total	3	1	3	-	-	-	1	-	-	-	1	-	-	-	1	*	-	3	*	*	-	3
2-3 days	* 16	- % -%	* 6 16%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 53%	- -%	- -%	* 16%	* 100%	-%	- -%	* 16%
4-7 days	1 27	1 % 100%	1 6 27%	- -%	- -%	- -%	1 100%	- -%	- -%	- -%	1 100%	- -%	- -%	- -%	- -%	- -%	- -%	1 27%	- -%	-%	- -%	1 27%
8-14 days	* 14	-	* 6 14%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 47%	- -%	- -%	* 14%	- -%	- %	- -%	* 14%
More than 30 days	1 35	- % -%	1 6 35%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 35%	- -%	-%	- -%	1 35%
Don't know	* 9'	- % -%	* % 9%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 100%	- -%	* 9%	- -%	* 5 100%	- -%	* 9%

QC8E. How long for?

Base: Those who would have had to pay more than one company during the switching process to provide a fixed line phone service

	P	TV ROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOM	E
Circiforno Lovel OF9/	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	•	~a	~b	~C	~d	~e	~f	~g	~h	~i	~]	~k	~l	~m	~n	~0	~p
Unweighted total	6	-	-	1	-	-	-	-	-	2	4	-	-	5	6	6	6
Effective Weighted Sample	5	-	-	1	-	-	-	-	-	2	3	-	-	4	5	5	5
Total	3	-	-	1	-	-	-	-	-	1	2	-	-	2	3	3	3
2-3 days	* 16%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 24%	- -%	- -%	* 19%	* 16%	* 6 16%	* % 16%
4-7 days	1 27%	- -%	- -%	1 100%	- -%	- -%	- -%	- -%	- -%	- -%	1 41%	- -%	- -%	1 31%	1 27%	1 6 27%	1 % 27%
8-14 days	* 14%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 22%	- -%	- -%	* 17%	* 14%	* % 14%	* 6 14%
More than 30 days	1 35%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 100%	- -%	- -%	- -%	* 22%	1 35%	1 % 35%	1 % 35%
Don't know	* 9%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 13%	- -%	- -%	* 10%	* 9%	* % 9%	* % 9%

### QC9E. Was there going to be a period of time in the switching process where there was an unwanted break where you were not receiving a service from either company?

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

		ACT	IONS TAK	KEN	8	SWITCH	HED & CO	VERED		SER	ICES SV		D &	cc	ONSIDER	RED & CO	OVERED	)	SERV	VICES COI		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		IXED LINE CALLS		BROAD I		IXED LINE CALLS	BUN-	ļ	BROAD I		FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV I	BAND			DLE	TV I	BAND			TV	BAND		
Significance Level: 95%		~a	b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	*0	~p	q	~r	*s	~t	u
Unweighted total	106	12	106	-	-	-	8	4	-	-	8	4	-	2	12	40	5	106	12	39	5	106
Effective Weighted Sample	66	5	66	-	-	-	7	2	-	-	7	2	-	2	7	32	3	66	7	31	3	66
Total	77	8	77	-	-	-	3	5	-	-	3	5	-	1	7	19	5	77	7	19	5	77
Yes	*	*	*	-	-	-	*	-	-	-	*	-	-	-	-	-	-	*	-	-	-	*
	*%	4%	*%	-%	-%	-%	10%	-%	-%	-%	10%	-%	-%	-%	-%	-%	-%	*%	-%	-%	-%	*%
No	28 37%	6 82%	28 37%	- -%	- -%	- -%	2 69%	4 92%	- -%	- -%	2 69%	4 92%	- -%	* 53%	3 42%	7 35%	2 42%	28 37%	3 48%	7 36%	2 42%	28 37%
Don't know	48 63%	1 14%	48 63%	- -%	- -%	- -%	1 22%	* 8%	- -%	- -%	1 22%	* 8%	- -%	* 47%	4 58%	13 65%	3 58%	48 63%	4 52%	12 64%	3 58%	48 63%

# QC9E. Was there going to be a period of time in the switching process where there was an unwanted break where you were not receiving a service from either company?

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

		PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	МОВ	ILE	CONTRA PROC		s	SERVICES	S AT HOMI	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	<b>NoT</b> ∼d	PAC ~e	C&R ~f	<b>C&amp;R</b> ~a	<b>NoT</b> ∼h	PAYG *i	CON- TRACT *i	PAC ~k	C&R ~l	<b>TV</b> *m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	106	-	1	3	3	2	2	-	-	55	47	1	-	68	83	102	106
Effective Weighted Sample	66	-	1	3	3	2	1	-	-	34	30	1	-	39	64	64	66
Total	77	-	*	1	1	1	4	-	-	41	31	1	-	48	44	72	77
Yes	* *%	- -%	- -%	* 24%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	* 1%	* 1%	* *%	* *%
No	28 37%	- -%	* 100%	1 52%	1 70%	1 59%	4 100%	- -%	- -%	12 30%	14 44%	1 100%	- -%	21 43%	18 41%	26 36%	28 % 37%
Don't know	48 63%	- -%	- -%	* 24%	* 30%	* 41%	- -%	- -%	- -%	29 70%	17 55%	- -%	- -%	27 56%	26 58%	45 63%	48 63%

# QC10E. How long for?

Base: Those who would have had an unwanted break in service when switching their fixed line phone service

		ACTI	IONS TAI	KEN	S	SWITCH	IED & CO	VERED		SER	VICES SW COVER		&	CC	NSIDE	ERED & C	OVERE	)	SER		ONSIDE VERED	:RED 8	<u>&amp;</u>
	-	SWIT-	CONSI	NEIT	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD I		IXED LINE	DUN		BROAD	MOB.	FIXED LINE CALLS		BROA	D MOB.		NE
To		CHED	DEKED	HER	DLE	TV	BAND	PHONE	CALLS	TV	BAND	HONE (	ALLS	BUN- DLE	TV	BAND	PHONE	CALLS	TV	BAND		E CAI	LLS
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~8	~t		~u
Unweighted total	1	1	1	-	-	-	1	-	-	-	1	-	-	-	-	-	-	1	-	-	-		1
Effective Weighted Sample	1	1	1	-	-	-	1	-	-	-	1	-	-	-	-	-	-	1	-	-	-		1
Total	*	*	*	-	-	-	*	-	-	-	*	-	-	-	-	-	-	*	-	-	-		*
8-14 days	* 100%	* 100%	* 100%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	- -%	- 5 -%	- -%	* 100%	- -%	- % -9	- %		* 00%

# QC10E. How long for?

Base: Those who would have had an unwanted break in service when switching their fixed line phone service

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		s	SERVICES	S AT HOMI	E
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	1	-	-	1	-	-	-	-	-	-	1	-	-	1	1	1	1
Effective Weighted Sample	1	-	-	1	-	-	-	-	-	-	1	-	-	1	1	1	1
Total	*	-	-	*	-	-	-	-	-	-	*	-	-	*	*	*	*
8-14 days	* 100%	- -%	- -%	* 100%	- -%	- -%	- -%	- -%	- -%	- -%	* 100%	- -%	- -%	* 100%	* 100%	* 6 100%	* 6 100%

# QC11E. While you had this unwanted break with no service from your old or new supplier, which of these would have applied to you?

Base: Those who would have had an unwanted break in service when switching their fixed line phone service

		ACT	IONS TA	KEN	:	SWITC	HED & CO	OVERED		SER	VICES S COVE		D &	C	ONSIDE	ERED &	COVERE	D	SER	VICES COVE	ONSIDER ERED	₹ED &
	Total	SWIT-	CONSI DERED	NEIT-	BUN-	TV.			FIXED LINE CALLS			MOB.	FIXED LINE CALLS		TV	BROAL	MOB.	FIXED LINE CALLS	TV		MOB.	FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	~b	HER ~c	DLE ~d	<b>TV</b> ~e	BAND ~f	~g	~h	1 <b>V</b> ~j	BAND ~i	~k	~	DLE ~m	ıv ~n	BAND ~0	~p	~q	<b>TV</b> ∼r	BAND ~S	~t	~u
Unweighted total	1	1	1	-	-	-	1	-	-	-	1	-	-	-	-	-	-	1	-	-	-	1
Effective Weighted Sample	1	1	1	-	-	-	1	-	-	-	1	-	-	-	-	-	-	1	-	-	-	1
Total	*	*	*	-	-	-	*	-	-	-	*	-	-	-	-	-	-	*	-	-	-	*
Used another service instead which you already own	* 100%	* % 100%	* 5 100%	- -%	- -%	- -9	* 6 100%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	- -%	- 5 -9	- % -%	* 5 100%	- -%	- % -%	-%	* 100%
Used a service from your workplace	* 100%	* % 100%	* 5 100%	- -%	- -%	- -%	* % 100%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	- -%	- 5 -9	- % -%	* 5 100%	- -%	- % -%	-%	* 100%

# QC11E. While you had this unwanted break with no service from your old or new supplier, which of these would have applied to you?

Base: Those who would have had an unwanted break in service when switching their fixed line phone service

		TV PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		5	SERVICES	S AT HOME	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	1	-	-	1	-	-	-	-	-	-	1	-	-	1	1	1	1
Effective Weighted Sample	1	-	-	1	-	-	-	-	-	-	1	-	-	1	1	1	1
Total	*	-	-	*	-	-	-	-	-	-	*	-	-	*	*	*	*
Used another service instead which you already own	*	-	-	*	-	-	-	-	-	-	*	-	-	*	*	*	*
	100%	-%	-%	100%	-%	-%	-%	-%	-%	-%	100%	-%	-%	100%	100%	6 100%	100%
Used a service from your workplace	* 100%	- -%	- -%	* 100%	- -%	- -%	- -%	- -%	- -%	- -%	* 100%	- -%	- -%	* 100%	* 100%	* 6 100%	* 5 100%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

Prepared by Saville Rossiter-Base: 01727 899 399

# QC12E. Would this have resulted in any additional costs for you?

Base: Those who would have had an unwanted break in service when switching their fixed line phone service

		ACT	IONS TA	KEN	s	SWITCH	IED & CO	VERED		SER	VICES SW COVER		&	CC	ONSIDE	ERED & C	OVEREI	)	SER		ONSIDEF 'ERED	RED &
		SWIT-	CONSI		BUN-		BROAD		FIXED		BROAD I		XED LINE	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE E CALLS
	Total		DEKED	HER	DLE	TV	BAND	PHONE	CALLS	TV	BAND	HONE (	ALLS	DLE	TV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	1	1	1	-	-	-	1	-	-	-	1	-	-	-	-	-	-	1	-	-	-	1
Effective Weighted Sample	1	1	1	-	-	-	1	-	-	-	1	-	-	-	-	-	-	1	-	-	-	1
Total	*	*	*	-	-	-	*	-	-	-	*	-	-	-	-	-	-	*	-	-	-	*
Yes	* 100%	* 6 100%	* 5 100%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	- -%	%	- -%	* 100%	- -%	- % -%	- % -%	* % 100%

# QC12E. Would this have resulted in any additional costs for you?

Base: Those who would have had an unwanted break in service when switching their fixed line phone service

		PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		s	ERVICES	S AT HOME	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	1	-	-	1	-	-	-	-	-	-	1	-	-	1	1	1	1
Effective Weighted Sample	1	-	-	1	-	-	-	-	-	-	1	-	-	1	1	1	1
Total	*	-	-	*	-	-	-	-	-	-	*	-	-	*	*	*	*
Yes	* 100%	- -%	- -%	* 100%	- -%	- -%	- -%	- -%	- -%	- -%	* 100%	- -%	- -%	* 100%	* 100%	* 100%	* 5 100%

# QC13E. How much extra would you have spent?

Base: Those whose unwanted break would have resulted in additional costs when switching their fixed line phone service

		ACT	IONS TAI	KEN	5	SWITCH	HED & CO	VERED		SER	VICES SW COVER		&	CC	NSIDE	ERED & C	OVEREI	)	SER		ONSIDEF 'ERED	≀ED &
							BROAD	MOB.	FIXED LINE		BROAD I	MOB. I	XED LINE			BROAD	MOB.	FIXED LINE		BROAD	MOB.	FIXED LINE
	Total	SWIT- CHED	DERED		BUN- DLE	TV	BAND	PHONE	CALLS	TV	BAND F	HONE C	CALLS	BUN- DLE	TV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS
Significance Level: 95%		~a	~b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	1	1	1	-	-	-	1	-	-	-	1	-	-	-	-	-	-	1	-	-	-	1
Effective Weighted Sample	1	1	1	-	-	-	1	-	-	-	1	-	-	-	-	-	-	1	-	-	-	1
Total	*	*	*	-	-	-	*	-	-	-	*	-	-	-	-	-	-	*	-	-	-	*
Up to £19.99	* 100%	* 100%	* 5 100%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	- -%	-%	- -%	* 100%	- -%	- % -%	- % -%	* 5 100%

# QC13E. How much extra would you have spent?

Base : Those whose unwanted break would have resulted in additional costs when switching their fixed line phone service

		PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC			SERVICE	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	1	-	-	1	-	-	-	-	-	-	1	-	-	1	1	1	1
Effective Weighted Sample	1	-	-	1	-	-	-	-	-	-	1	-	-	1	1	1	1
Total	*	-	-	*	-	-	-	-	-	-	*	-	-	*	*	*	*
Up to £19.99	* 100%	- -%	- -%	* 100%	- -%	- -%	- -%	- -%	- -%	- -%	* 100%	- -%	- -%	* 100%	* 6 100%	* 6 100%	* 6 100%

QC14. Do you use an email address form your broadband provider - so the company aname would be part of the email address?

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon (including those with broadband in a bundle of services)

		ACT	IONS TA	KEN	5	SWITCH	HED & CO	VERED		SERV	ICES SI	WITCHED RED	8	CC	NSIDE	RED & C	OVERED		SERV	COVE		ED &
		SWIT-	CONSI		BUN-		BROAD		IXED LINE CALLS	Е	ROAD		IXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV B	AND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	m	~n	0	*p	*q	*r	S	*t	u
Unweighted total	242	17	242	-	-	2	-	12	3	2	-	12	3	109	13	134	38	40	67	242	39	142
Effective Weighted Sample	189	13	189	-	-	2	-	10	3	2	-	10	3	86	10	105	30	32	54	189	31	110
Total	156	10	156	-	-	1	-	8	1	1	-	8	1	75	10	82	22	19	49	156	25	90
No, do not use this at all	69 44%	* 3%	69 44%	- -%	- -%	* 42%	- % -%	- -%	- -%	* 42%	- -%	- -%	- -%	35 47%	4 40%	34 42%	10 44%	8 39%	20 40%	69 44%	13 53%	39 44%
Main email address	58 37%	5 % 49%	58 37%	- -%	- -%	- -%	-%	4 56%	* 33%	- -%	- -%	4 56%	* 33%	30 40%	4 35%	28 35%	8 38%	10 51%	22 45%	58 37%	9 36%	39 44%
Only used for certain tasks - such as buying online or registering on websites	3 2%	- % -%	3 5 2%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	2 3%	- -%	1 1%	* 2%	* 1%	1 2%	3 2%	* 1%	2 2%
Only used as a back-up to your main email address	8 5%	2 6 18%	8 5%	- -%	- -%	* 58%	- % -%	1 12%	* 31%	* 58%	- -%	1 12%	* 31%	4 6%	- -%	3 4%	3 13%	1 5%	3 7%	8 5%	2 8%	5 5%
Something else	2 1%	1 6 10%	2 5 1%	- -%	- -%	- -%	- % -%	1 8%	* 35%	- -%	- -%	1 8%	* 35%	2 2%	- -%	1 1%	1 2%	- -%	1 1%	2 1%	1 2%	2 2%
Don't know	18 12%	2 % 20%	18 5 12%	- -%	- -%	- -%	- % -%	2 24%	- -%	- -%	- -%	2 24%	- -%	3 4%	2 25%	15 18% mq	1 5%	1 3%	3 7%	18 12% u	1 4%	4 4%

# QC14. Do you use an email address form your broadband provider - so the company aname would be part of the email address?

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon (including those with broadband in a bundle of services)

		TV PROCES S	ВЕ	PROCES	S	MP PRO	CESS	LL PRO	CESS	МОЕ	BILE	CONTRA PROC		5	SERVICES	S AT HOME	<b>.</b>
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	i	j	~k	~	m	n	0	р
Unweighted total	242	2	-	-	-	2	6	-	3	112	122	2	6	159	242	234	237
Effective Weighted Sample	189	2	-	-	-	2	5	-	3	92	93	2	5	125	189	183	185
Total	156	1	-	-	-	1	5	-	1	69	82	1	5	103	156	151	152
No, do not use this at all	69	*	-	-	-	-	-	-	-	29	39	-	-	43	69	67	66
	44%	42%	-%	-%	-%	-%	-%	-%	-%	41%	47%	-%	-%	42%	44%	5 44%	44%
Main email address	58	-	-	-	-	*	3	-	*	27	28	*	3	41	58	55	57
	37%	-%	-%	-%	-%	31%	65%	-%	33%	40%	34%	31%	65%	39%	37%	37%	37%
Only used for certain tasks - such as buying online or registering on websites	3	-	-	-	-	-	-	-	-	1	1	-	-	1	3	3	3
	2%	-%	-%	-%	-%	-%	-%	-%	-%	2%	2%	-%	-%	1%	2%	5 2%	2%
Only used as a back-up to your main email address	8	*	-	-	-	-	1	-	*	4	4	-	1	6	8	8	8
	5%	58%	-%	-%	-%	-%	21%	-%	31%	6%	5%	-%	21%	6%	5%	5 5%	5%
Something else	2	-	-	-	-	-	1	-	*	1	2	-	1	2	2	2	2
	1%	-%	-%	-%	-%	-%	14%	-%	35%	1%	2%	-%	14%	2%	1%	5 1%	1%
Don't know	18	-	-	-	-	1	-	-	-	9	9	1	-	11	18	18	18
	12%	-%	-%	-%	-%	69%	-%	-%	-%	12%	11%	69%	-%	11%	12%	5 12%	12%

Columns Tested: b,c,d-e,f-g,h-i,j-k,l-m,n,o,p

### QC15. Did you want to continue to use the email address from your previous broadband provider when you changed to your new broadband provider?

Base: Those who used the email address from their previous broadband supplier

		ACT	TIONS TAK	ŒN	;	SWITC	HED & CC	VERED		SER	VICES S' COVE		D &	C	ONSIDEI	RED & CO	OVERED	)	SERV	ICES CO		ED &
	Total	SWIT- CHED	CONSI DERED	NEIT- HER	BUN- DLE	TV	BROAD BAND		FIXED LINE CALLS		BROAD BAND	MOB.	FIXED LINE CALLS	BUN- DLE		BROAD   BAND	MOB.	FIXED LINE CALLS		BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	Total	~a	b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	*m	~n	0	~p	*q	*r	S	~t	u
Unweighted total	159	18	131	23	-	1	-	12	5	1	-	12	5	73	7	87	28	35	38	124	23	84
Effective Weighted Sample	123	12	99	22	-	1	-	8	4	1	-	8	4	56	6	69	24	28	30	94	19	63
Total	90	9	71	18	-	*	-	6	2	*	-	6	2	45	5	46	14	18	26	69	12	48
Yes	16 17%	1 6 14%	16 6 22%	- -%	- -%	- -9	- % -%	1 19%	- -%	- -%	- -%	1 19%	- -%	8 18%	1 22%	7 16%	1 8%	2 10%	6 21%	16 23%	1 10%	10 20%
No	10 11%	2 6 23%	10 6 14%	- -%	- -%	- -%	- % -%	2 31%	- -%	- -%	- -%	2 31%	- -%	8 18%	1 23%	2 4%	- -%	1 6%	5 20%	10 5 15%	- -%	9 19%
Don't know	6 6%	- % -%	6 8%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	o 2 4%	1 17%	4 8%	2 16%	2 9%	3 11%	6 8%	2 20%	4 7%

# QC15. Did you want to continue to use the email address from your previous broadband provider when you changed to your new broadband provider?

Base: Those who used the email address from their previous broadband supplier

		TV PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		;	SERVICE	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	j	~k	~	m	n	0	р
Unweighted total	159	1	-	-	-	3	7	-	4	69	83	3	6	101	159	152	156
Effective Weighted Sample	123	1	-	-	-	2	5	-	4	54	63	2	5	78	123	117	120
Total	90	*	-	-	-	1	5	-	2	38	49	1	5	60	90	87	88
Yes	16 17%	-%	- -%	- -%	- -%	- -%	1 26%	- -%	- -%	6 17%	8 17%	- -%	1 27%	12 20%	16 179		16 5 18%
No	10 11%	-%	- -%	- -%	- -%	- -%	2 43%	- -%	- -%	4 10%	6 13%	- -%	2 43%	9 14%	10 119		10 5 11%
Don't know	6 6%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 4%	4 8%	- -%	- -%	3 5%	6	5 % 6%	5 6 6%

Base: Those who used the email address from their previous broadband supplier

		AC1	IONS TAK	ŒN		SWITCI	HED & CC	VERED		SER	VICES S		D &	CC	ONSIDE	RED & C	OVEREI	)	SERV	ICES CO	NSIDERI ERED	ED &
		SWIT-	CONSI		BUN-				FIXED LINE CALLS			MOB.	FIXED LINE CALLS				MOB.	FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	h	HER ∼c	<b>DLE</b> ∼d	TV ~e	BAND ~f	~a	~h	TV ∼i	BAND ~i	~k	~	DLE *m	TV ∼n	BAND	~p	*a	<b>TV</b> *r	BAND s	~t	и
Unweighted total	159	18	131	23	-	1	-	12	5	1	-	12	5	73	7	87	28	35	38	124	23	84
Effective Weighted Sample	123	12	99	22	-	1	-	8	4	1	-	8	4	56	6	69	24	28	30	94	19	63
Total	90	9	71	18	-	*	-	6	2	*	-	6	2	45	5	46	14	18	26	69	12	48
Yes	28 31%	- % -%	17 6 24%	10 58%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	9 19%	1 14%	19 42% m	5 35%	9 51% m	4 15%	15 22%	5 41%	10 21%
No	15 17%	- 6 -%	12 6 17%	3 18%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	9 19%	* 6%	7 15%	4 28%	3 18%	4 15%	12 17%	2 16%	9 18%
Don't know	10 11%	- 6 -%	6 6 8%	4 24%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	6 14%	1 14%	4 8%	2 13%	1 7%	3 10%	6 8%	2 14%	4 8%

Base: Those who used the email address from their previous broadband supplier

		PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		\$	SERVICES	S AT HOM	E
Significance Level: 95%	Total	<b>C&amp;R</b> ~a	MAC ~b	C&R ~c	<b>NoT</b> ∼d	PAC ~e	C&R ~f	<b>C&amp;R</b> ~g	<b>NoT</b> ∼h	PAYG *i	CON- TRACT	PAC ~k	C&R ~l	<b>TV</b> m	BROAD BAND n	MOB. PHONE	FIXED LINE VOICE
Unweighted total	159	1	-	-	-	3	7	-	4	69	83	3	6	101	159	152	156
Effective Weighted Sample	123	1	-	-	-	2	5	-	4	54	63	2	5	78	123	117	120
Total	90	*	-	-	-	1	5	-	2	38	49	1	5	60	90	87	88
Yes	28 31%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	11 28%	15 32%	- -%	- -%	15 24%	28 31%	26 6 30%	27 % 31%
No	15 17%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	9 23%	6 13%	- -%	- -%	9 16%	15 17%	15 6 18%	14 6 16%
Don't know	10 11%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	4 10%	5 11%	- -%	- -%	7 12%	10 11%	9 6 11%	10 6 11%

Base: Those who used the email address from their previous broadband supplier

		AC	TIONS TAI	KEN	5	SWITCH	HED & CO	VERED		SER\	ICES SI	NITCHEI RED	<b>.</b> & C	CO	NSIDE	RED & CO	OVERE	D	SER	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS	i	BROAD		IXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV E	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	*m	~n	0	~p	*q	*r	S	~t	u
Unweighted total	159	18	131	23	-	1	-	12	5	1	-	12	5	73	7	87	28	35	38	124	23	84
Effective Weighted Sample	123	12	99	22	-	1	-	8	4	1	-	8	4	56	6	69	24	28	30	94	19	63
Total	90	9	71	18	-	*	-	6	2	*	-	6	2	45	5	46	14	18	26	69	12	48
Yes	2	2	1	-	-	-	-	1	1	-	-	1	1	*	-	1	-	-	-	1	-	-
	2%	6 18 <sup>9</sup>	6 2%	-%	-%	-%	-%	11%	47%	-%	-%	11%	47%	1%	-%	3%	-%	-%	-%	6 2%	-%	-%
No	4	3	4	-	-	*	-	2	*	*	-	2	*	2	*	2	-	-	2	4	-	2
	4%	% 38 <sup>9</sup>	6 5%	-%	-%	100%	-%	39%	18%	100%	-%	39%	18%	5%	4%	4%	-%	-%	8%	6 5%	-%	5%
Don't know	1	1	-	-	-	-	-	-	1	-	-	-	1	1	-	-	-	-	-	-	-	-
	19	6 79	6 -%	-%	-%	-%	· -%	-%	34%	-%	-%	-%	34%	1%	-%	-%	-%	-%	-%	6 -%	-%	-%

Base: Those who used the email address from their previous broadband supplier

	F	PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		\$	SERVICES	S AT HOMI	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	<b>NoT</b> ∼d	PAC ~e	C&R ~f	<b>C&amp;R</b> ~g	<b>NoT</b> ∼h	PAYG *i	CON- TRACT j	PAC ~k	C&R ~l	<b>TV</b> m	BROAD BAND n	MOB. PHONE	FIXED LINE VOICE
Unweighted total	159	1	-	-	-	3	7	-	4	69	83	3	6	101	159	152	156
Effective Weighted Sample	123	1	-	-	-	2	5	-	4	54	63	2	5	78	123	117	120
Total	90	*	-	-	-	1	5	-	2	38	49	1	5	60	90	87	88
Yes	2 2%	- -%	- -%	- -%	- -%	* 39%	* 9%	- -%	1 43%	* 1%	1 2%	* 39%	* 9%	1 2%	2 2%	2 6 2%	2 5 2%
No	4 4%	* 100%	- -%	- -%	- -%	* 61%	1 21%	- -%	* 20%	2 5%	2 4%	* 61%	1 21%	4 7%	4 4%	4 6 4%	4 5 4%
Don't know	1 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 37%	- -%	1 1%	- -%	- -%	1 1%	1 1%	1 6 1%	1 5 1%

### QC16. What did you do in order to continue using this email address?

Base: Those who wanted to continue using the email address from their previous broadband supplier

		AC	TIONS TAP	KEN	SWITCHED & COVERED						ICES SI		D &	cc	NSIDEI	RED & CO	OVERED		SERV	ICES COI		ED &
	Total	SWIT-	CONSI DERED	NEIT- HER	### FIXED    BROAD MOB. LINE   BF    BUN-								FIXED LINE CALLS	BUN- DLE		BROAD I BAND		IXED LINE CALLS		BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	TOLAI	~a	*b	~C			oand ~f	~g	~h		⊃AND ~j	~k	~	~m	~n	*0	~p	~q	~r	*S	~t	*u
Unweighted total	77	7	61	13	-	-	-	4	3	-	-	4	3	26	2	51	13	21	12	56	13	34
Effective Weighted Sample	58	4	44	13	-	-	-	2	3	-	-	2	3	19	2	39	10	17	10	41	10	25
Total	45	3	34	10	-	-	-	2	1	-	-	2	1	17	2	28	6	11	9	32	6	20
Tried to move it, but gave up	6 149	* % 5%	5 6 15%	1 8%	- -%	- -%	-%	* 7%	- -%	- -%	- -%	* 7%	- -%	4 25%	- -%	2 7%	2 28%	2 14%	1 12%	4 13%	2 30%	4 22%
Used software to help manage my accounts	2 49	- % -%	1 6 3%	1 7%	- -%	- -%	- %	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 6%	- -%	* 3%	- -%	1 3%	- -%	* 1%
Agreed with my old supplier that they would forward the account	1 29	- % -%	1 3%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%	* 2%	- -%	1 2%	1 16%	- -%	- -%	* 1%	1 17%	- -%
Something else	13 29%	1 % 31%	11 6 33%	2 16%	- -%	- -%	-%	- -%	1 100%	- -%	- -%	- -%	1 100%	5 30%	1 62%	8 28%	- -%	3 30%	5 57%	11 33%	- -%	7 34%
Don't know	23 52%	2 % 64%	16 6 47%	7 68%	- -%	- -%	-%	2 93%	- -%	- -%	- -%	2 93%	- -%	7 43%	1 38%	16 57%	3 55%	6 53%	3 31%	16 49%	3 53%	9 42%

### QC16. What did you do in order to continue using this email address?

Base: Those who wanted to continue using the email address from their previous broadband supplier

		PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	E	
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	ΤV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE	
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	*j	~k	~	*m	*n	*0	*р	
Unweighted total	77	-	-	-	-	2	2	-	2	31	42	2	2	46	77	73	76	
Effective Weighted Sample	58	-	-	-	-	2	2	-	2	24	31	2	2	35	58	54	57	
Total	45	-	-	-	-	*	2	-	1	18	25	*	2	27	45	42	44	
Tried to move it, but gave up	6 14%	- -%	- -%	- -%	- -%	* 52%	- -%	- -%	- -%	2 14%	4 15%	* 52%	- -%	3 11%	6 5 14%	6 6 14%	6 6 14%	
Used software to help manage my accounts	2 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 5%	1 3%	- -%	- -%	1 3%	2 5 4%	2 6 4%	2 4%	
Agreed with my old supplier that they would forward the account	1 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 2%	1 3%	- -%	- -%	- -%	1 5 2%	1 % 2%	1 6 2%	
Something else	13 29%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 100%	7 42%	6 22%	- -%	- -%	11 39%	13 5 29%	13 % 30%	13 6 29%	
Don't know	23 52%	- -%	- -%	- -%	- -%	* 48%	2 100%	- -%	- -%	7 37%	14 57%	* 48%	2 100%	13 47%	23 52%	21 6 49%	22 51%	

### QC17. How easy or difficult did you find this?

Base: Those who wanted to continue using the email address from their previous broadband supplier

		ACT	IONS TAK	KEN	s	WITCH	HED & CO	VERED		SERV	ICES SI	WITCHED RED	&	CC	ONSIDER	RED & CO	OVERED		SERV	ICES COI		:D &
		SWIT-	CONSI		BUN-				IXED LINE CALLS				IXED LINE CALLS	BUN-				IXED Line Calls				IXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV E	BAND			DLE	TV I	BAND			TV	BAND		
Significance Level: 95%		~a	*b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	*0	~p	~q	~r	*s	~t	*u
Unweighted total	77	7	61	13	-	-	-	4	3	-	-	4	3	26	2	51	13	21	12	56	13	34
Effective Weighted Sample	58	4	44	13	-	-	-	2	3	-	-	2	3	19	2	39	10	17	10	41	10	25
Total	45	3	34	10	-	-	-	2	1	-	-	2	1	17	2	28	6	11	9	32	6	20
3 - Neither	3 7%	-%	3 9%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	2 11%	1 62%	1 4%	- -%	- -%	1 12%	3 9%	- -%	2 9%
Don't know	13 28%	1 44%	13 37%	- -%	- -%	- -%	-%	1 64%	- -%	- -%	- -%	1 64%	- -%	6 37%	- -%	6 23%	1 18%	2 16%	4 47%	13 39%	1 19%	8 40%

### QC17. How easy or difficult did you find this?

Base: Those who wanted to continue using the email address from their previous broadband supplier

		TV PROCES S	ВЕ	PROCES	S	MP PRO	CESS	LL PRO	CESS	МО	BILE	CONTR/ PROC			SERVICE	S AT HOM	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R	<b>NoT</b> ∼h	PAYG	CON- TRACT	PAC ~k	C&R ~l	TV *m	BROAD BAND *n		FIXED LINE VOICE
Unweighted total	77	-	-	-	-	2	2	-	2	31	42	2	2	46	77	73	76
Effective Weighted Sample	58	-	_	_	_	2	2	_	2	24	31	2	2	35	58	54	57
Total	45	-	-	-	-	*	2	-	1	18	25	*	2	27	45	42	44
3 - Neither	3 7%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 12%	- -%	- -%	1 49	3 6 79	3 % 7%	3 % 7%
Don't know	13 28%	%	- -%	- -%	- -%	- -%	1 74%	- -%	- -%	6 36%	5 21%	- -%	1 74%	11 39%	13 6 28°		13 6 29%

Base: Those who wanted to continue using the email address from their previous broadband supplier

		AC	TIONS TA	KEN	SWITCHED & COVERED						VICES SI COVE		<b>.</b> & C	CC	NSIDE	RED & CO	OVERED	1	SERV	CES CO COVE	nsidere Red	ED &
		SWIT-	CONSI		BUN-		BROAD	MOB.	FIXED LINE CALLS				IXED LINE CALLS	BUN-				IXED LINE CALLS				IXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	*b	HER ~c	<b>DLE</b> ∼d	<b>TV</b> ∼e	BAND ~f	~g	~h	<b>TV I</b> ~i	BAND ∼j	~k	~	<b>DLE</b> ~m	<b>TV</b> ∼n	BAND *o	~p	~q	<b>TV</b> ∼r	BAND *s	~t	*u
Unweighted total	77	7	61	13	-	-	-	4	3	-	-	4	3	26	2	51	13	21	12	56	13	34
Effective Weighted Sample	58	4	44	13	-	-	-	2	3	-	-	2	3	19	2	39	10	17	10	41	10	25
Total	45	3	34	10	-	-	-	2	1	-	-	2	1	17	2	28	6	11	9	32	6	20
1 - Very difficult	4 99	- % -%	3 % 10%	1 8%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	3 19%	- -%	1 3%	2 30%	1 9%	2 17%	3 8%	2 31%	3 15%
2	4 8°	- % -%	2 % 6%	2 16%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	1 4%	- -%	3 10%	2 26%	2 16%	- -%	1 4%	1 14%	2 8%
3 - Neither easy nor difficult	7 169	- % -%	4 % 11%	4 35%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	2 11%	- -%	5 20%	* 5%	3 28%	1 13%	3 11%	* 6%	3 15%
4	1 29	- % -%	* % 1%	1 7%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 4%	- -%	1 7%	- -%	* 1%	- -%	- -%
5 - Very easy	2	- % -%	2 % 4%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 5%	1 11%	- -%	- -%	1 4%	1 12%	- -%
Don't know	10 22°		6 % 19%	4 35%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	3 16%	1 38%	7 26%	1 10%	3 24%	1 10%	6 20%	1 19%	3 13%

Base: Those who wanted to continue using the email address from their previous broadband supplier

	ı	PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE:	S AT HOMI	E
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	ŢV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	*j	~k	~	*m	*n	*0	*р
Unweighted total	77	-	-	-	-	2	2	-	2	31	42	2	2	46	77	73	76
Effective Weighted Sample	58	-	-	-	-	2	2	-	2	24	31	2	2	35	58	54	57
Total	45	-	-	-	-	*	2	-	1	18	25	*	2	27	45	42	44
1 - Very difficult	4	-	-	-	-	-	-	-	-	3	1	-	-	2	4	4	4
	9%	-%	-%	-%	-%	-%	-%	-%	-%	16%	6%	-%	-%	8%	6 9%	6 10%	6 9%
2	4	-	-	-	-	-	-	-	-	1	3	-	-	3	4	4	4
	8%	-%	-%	-%	-%	-%	-%	-%	-%	6%	10%	-%	-%	11%	6 8%	6 8%	6 8%
3 - Neither easy nor difficult	7	-	-	-	-	-	-	-	-	4	3	-	-	4	7	7	7
	16%	-%	-%	-%	-%	-%	-%	-%	-%	24%	13%	-%	-%	13%	6 16%	6 17%	6 17%
4	1	-	-	-	-	-	-	-	-	-	1	-	-	-	1	1	1
	2%	-%	-%	-%	-%	-%	-%	-%	-%	-%	4%	-%	-%	-%	6 2%	6 3%	6 2%
5 - Very easy	2	-	-	-	-	-	-	-	-	1	1	-	-	1	2	2	2
	3%	-%	-%	-%	-%	-%	-%	-%	-%	3%	4%	-%	-%	3%	6 3%	6 4%	6 3%
Don't know	10	-	-	-	-	-	-	-	-	2	6	-	-	5	10	8	9
	22%	-%	-%	-%	-%	-%	-%	-%	-%	12%	26%	-%	-%	17%	6 22%	6 20%	6 21%

Base: Those who wanted to continue using the email address from their previous broadband supplier

		ACT	IONS TAK	(EN	5	SWITCH	IED & CO	VERED		SERV	ICES SV COVE	VITCHED RED	&	CC	NSIDE	RED & CO	OVERED	)	SERV	ICES COI		ED &
		SWIT-	CONSI DERED		BUN-				IXED LINE CALLS				IXED LINE Calls	BUN-				FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	*h	HER ~c	<b>DLE</b> ∼d	TV ∼e	BAND ~f	~g	~h	TV E	BAND ~i	~k	~	DLE ~m	TV ∼n	BAND *0	~p	~a	TV ~r	BAND *s	~t	*u
Unweighted total	77	a 7	61	13	- -	-		9 4	3	' -	J -	4	3	26	2	51	13	ч 21	12	56	13	34
Effective Weighted Sample	58	4	44	13	_	_	_	2	3	_	_	2	3	19	2	39	10	17	10	41	10	25
Total	45	3	34	10	-	-	-	2	1	-	-	2	1	17	2	28	6	11	9	32	6	20
1 - Very difficult	1 19	1 % 20%	* 1%	- -%	- -%	- -%	- -%	1 29%	- -%	- -%	- -%	1 29%	- -%	* 1%	- -%	* 1%	- -%	- -%	- -%	* 1%	- -%	- -%
2	* 19	* % 13%	* 1%	- -%	- -%	- -%	- -%	- -%	* 44%	- -%	- -%	- -%	* 44%	- -%	- -%	* 1%	- -%	- -%	- -%	* 1%	- -%	- -%
3 - Neither easy nor difficult	* * * * * * * * * * * * * * * * * * * *	* % 5%	%	- -%	- -%	- -%	- -%	* 7%	- -%	- -%	- -%	* 7%	- -%	* 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
5 - Very easy	* 19	*	* 1%	- -%	- -%	- -%	- -%	- -%	* 41%	- -%	- -%	- -%	* 41%	- -%	- -%	* 1%	- -%	- -%	- -%	* 1%	- -%	- -%
Don't know	*	* % 5%	%	- -%	- -%	- -%	- -%	- -%	* 15%	- -%	- -%	- -%	* 15%	- -%	- -%	* *%	- -%	- -%	- -%	%	- -%	- -%

Base: Those who wanted to continue using the email address from their previous broadband supplier

	P	PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA			SERVICE	S AT HOM	E
Significance Level: 95%	 Total	C&R ~a	MAC ~b	C&R ~c	<b>NoT</b> ∼d	PAC ~e	C&R ~f	C&R ~q	<b>NoT</b> ∼h	PAYG	CON- TRACT	PAC ~k	C&R ~	TV *m	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE
Unweighted total	77	-	-	-	-	2	2	-	2	31	42	2	2	46	77	73	76
Effective Weighted Sample	58	-	-	-	-	2	2	-	2	24	31	2	2	35	58	54	57
Total	45	-	-	-	-	*	2	-	1	18	25	*	2	27	45	42	44
1 - Very difficult	1 1%	- -%	- -%	- -%	- -%	* 52%	* 26%	- -%	- -%	- -%	1 2%	* 52%	* 26%	* 2%	1 5 19	1 6 1%	1 6 1%
2	* 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 52%	- -%	* 1%	- -%	- -%	* 1%	* 6 19	* 6 1%	* 6 1%
3 - Neither easy nor difficult	* *%	- -%	- -%	- -%	- -%	* 48%	- -%	- -%	- -%	- -%	* 1%	* 48%	- -%	* *%	* ************************************	* % *%	* % *%
5 - Very easy	* 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 48%	* 2%	%	- -%	- -%	- -%	* 6 19	* 6 1%	* 6 1%
Don't know	* *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	-%	- -%	- -%	* *0/6	* 0 *9	* % *%	* %

SERVICES SWITCHED &

SERVICES CONSIDERED &

#### QC18. Were these issues with moving your email address important in your decision not to switch to another provider?

Base: Those who wanted to continue using the email address from their previous broadband supplier

		AC1	TIONS TAP	KEN	;	SWITC	HED & CO	OVERED		OLIK	COVE		Ju	C	ONSIDE	RED & CO	OVERE	)	OLIN	COVE		-D G
		,	CONSI				BROAD		FIXED LINE		BROAD		IXED			BROAD		FIXED LINE		BROAD		FIXED LINE
	Total	SWIT- CHED	DERED	NEIT- HER	BUN- DLE	ΤV		PHONE				PHONE		BUN- DLE	TV			CALLS	TV		PHONE	
Significance Level: 95%	Total	~a	*b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	*0	~p	~q	~r	*8	~t	*u
Unweighted total	77	7	61	13	-	-	-	4	3	-	-	4	3	26	2	51	13	21	12	56	13	34
Effective Weighted Sample	58	4	44	13	-	-	-	2	3	-	-	2	3	19	2	39	10	17	10	41	10	25
Total	45	3	34	10	-	-	-	2	1	-	-	2	1	17	2	28	6	11	9	32	6	20
Yes, very important	16 36°		12 6 37%	4 36%	- -%	- -9	- % -%	* 22%	* 41%	- -%	- -%	* 22%	* 41%	4 26%	- -%	12 42%	4 72%	5 46%	2 23%	11 6 35%	4 63%	8 38%
Yes, fairly important	11 24	1 % 23%	7 % 22%	3 31%	- -%	- -%	- % -%	* 7%	* 59%	- -%	- -%	* 7%	* 59%	6 35%	1 38%	5 18%	1 22%	2 21%	2 25%	7 6 21%	2 31%	5 23%
No, not important	7 15°	- % -%	4 6 12%	3 26%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	2 10%	- -%	5 18%	* 6%	3 26%	2 19%	4 6 13%	* 6%	3 15%
Don't know	11 24°	1 % 49%	10 6 29%	1 7%	- -%	- -9	- % -%	1 71%	- -%	- -%	- -%	1 71%	- -%	5 29%	1 62%	6 22%	- -%	1 7%	3 34%	10 6 31%	- -%	5 24%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

Prepared by Saville Rossiter-Base: 01727 899 399

# QC18. Were these issues with moving your email address important in your decision not to switch to another provider?

Base: Those who wanted to continue using the email address from their previous broadband supplier

	P	ROCES	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E	
Significance Level: 95%	 Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV *m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE	
•	77	~a	~b	~C	~d	~e	~f	~g	∼h	31	J 40	~k	~1	46	*n	•	۲	
Unweighted total	11	-	-	-	-	2	2	-	2	31	42	2	2	40	11	73	76	
Effective Weighted Sample	58	-	-	-	-	2	2	-	2	24	31	2	2	35	58	54	57	
Total	45	-	-	-	-	*	2	-	1	18	25	*	2	27	45	42	44	
Yes, very important	16 36%	- -%	- -%	- -%	- -%	- -%	* 26%	- -%	* 48%	4 24%	10 40%	- -%	* 26%	11 40%	16 36%		15 % 35%	
Yes, fairly important	11 24%	- -%	- -%	- -%	- -%	* 52%	- -%	- -%	* 52%	6 32%	5 21%	* 52%	- -%	6 22%	11 5 24%	11 % 26%	11 6 25%	
No, not important	7 15%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 19%	3 14%	- -%	- -%	4 14%	7 5 15%	7 % 16%	7 % 15%	
Don't know	11 24%	- -%	- -%	- -%	- -%	* 48%	1 74%	- -%	- -%	4 24%	6 25%	* 48%	1 74%	7 24%	11 5 24%	11 % 25%		

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

Prepared by Saville Rossiter-Base: 01727 899 399

### QC19A. In considering switching your package of services, did you contact...

Base: Those who have considered switching their package of services supplier and will not switch soon

		AC	TIONS TAK	KEN	;	SWITCH	IED & CO	VERED		SER\	VICES S	WITCHEI RED	<b>.</b> & C	CC	ONSIDE	RED & CO	OVERED	)	SERV	ICES COI		:D &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS	i	BROAD		IXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		IXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND		071220	TV E	BAND		071220	DLE	TV	BAND		071220	TV	BAND		0,1220
Significance Level: 95%		~a	b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	m	~n	~0	~p	~q	*r	S	~t	u
Unweighted total	114	8	114	-	-	1	-	7	-	1	-	7	-	114	4	1	23	2	64	109	24	110
Effective Weighted Sample	85	5	85	-	-	1	-	4	-	1	-	4	-	85	3	1	18	2	47	86	19	82
Total	83	7	83	-	-	*	-	7	-	*	-	7	-	83	3	*	13	1	50	75	16	80
Both your current supplier and a new supplier	19 23%	3 % 44%	19 % 23%	- -%	- -%	* 100%	-%	3 40%	- -%	* 100%	- -%	3 40%	- -%	19 23%	1 41%	* 100%	3 25%	- -%	12 24%	19 25%	5 29%	19 24%
Only your current supplier	16 19%		16 % 19%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	16 19%	- -%	- -%	2 13%	- -%	13 25%	14 18%	1 8%	14 17%
Only a new supplier	24 29%	3 % 38%	24 % 29%	- -%	- -%	- -%	- -%	3 40%	- -%	- -%	- -%	3 40%	- -%	24 29%	2 59%	- -%	4 31%	* 53%	12 23%	21 28%	5 28%	23 29%
Can't remember	24 29%	1 % 19%	24 % 29%	- -%	- -%	- -%	- -%	1 20%	- -%	- -%	- -%	1 20%	- -%	24 29%	- -%	- -%	4 30%	* 47%	14 28%	21 29%	5 34%	24 30%

### QC19A. In considering switching your package of services, did you contact...

Base: Those who have considered switching their package of services supplier and will not switch soon

	F	TV PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC			SERVICE	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	*j	~k	~	m	n	0	р
Unweighted total	114	1	-	-	-	3	3	-	-	52	59	3	3	89	109	111	113
Effective Weighted Sample	85	1	-	-	-	2	2	-	-	41	42	2	2	65	86	83	84
Total	83	*	-	-	-	4	2	-	-	38	43	4	2	64	75	81	82
Both your current supplier and a new supplier	19 23%	* 100%	- -%	- -%	- -%	1 24%	1 44%	- -%	- -%	6 16%	13 30%	1 24%	1 44%	14 22%	19 6 25%	19 6 23%	19 % 23%
Only your current supplier	16 19%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	9 23%	7 15%	- -%	- -%	13 20%	14 6 18%		15 % 19%
Only a new supplier	24 29%	- -%	- -%	- -%	- -%	3 76%	- -%	- -%	- -%	9 24%	13 31%	3 76%	- -%	17 26%	21 6 28%	22 6 28%	24 % 29%
Can't remember	24 29%	- -%	- -%	- -%	- -%	- -%	1 56%	- -%	- -%	14 37%	10 24%	- -%	1 56%	20 31%	21 6 29%	24 6 30%	24 6 29%

### QC20A. Did you contact your current supplier or your new supplier first?

Base : Those who contacted both their current and a new supplier for their package of services

		ACT	TIONS TAP	KEN	;	SWITCI	HED & CC	VERED		SER	ICES SI		D &	CC	ONSIDEI	RED & CO	OVEREI	)	SER\	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD I	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	~b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	30	6	30	-	-	1	-	5	-	1	-	5	-	30	1	1	6	-	19	29	7	30
Effective Weighted Sample	24	6	24	-	-	1	-	5	-	1	-	5	-	24	1	1	5	-	16	23	6	24
Total	19	3	19	-	-	*	-	3	-	*	-	3	-	19	1	*	3	-	12	19	5	19
Previous supplier	3 16%	2 6 51%	3 6 16%	- -%	- -%	- -%	- % -%	2 60%	- -%	- -%	- -%	2 60%	- -%	3 16%	- -%	* 100%	1 17%	- -%	3 26%	3 6 14%	1 12%	3 16%
New supplier	15 77%	2 % 49%	15 6 77%	- -%	- -%	* 100%	- % -%	1 40%	- -%	* 100%	- -%	1 40%	- -%	15 77%	1 100%	- -%	3 83%	- -%	8 71%	15 % 79%	4 88%	15 77%
Can't remember	1 7%	- % -%	1 6 7%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	1 7%	- -%	- -%	- -%	- -%	* 4%	1 6 7%	- -%	1 7%

# QC20A. Did you contact your current supplier or your new supplier first?

Base: Those who contacted both their current and a new supplier for their package of services

		PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA		\$	SERVICES	S AT HOM	<u> </u>
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	<b>NoT</b> ∼d	PAC ~e	C&R ~f	C&R ∼a	<b>NoT</b> ∼h	PAYG	CON- TRACT	PAC ~k	C&R ~l	<b>TV</b> ∼m	BROAD BAND ~n	MOB. PHONE	FIXED LINE VOICE
Unweighted total	30	1	-	-	-	2	2	-	-	10	20	2	2	24	29	30	30
Effective Weighted Sample	24	1	-	-	_	2	2	-	-	9	15	2	2	19	23	24	24
Total	19	*	-	-	-	1	1	-	-	6	13	1	1	14	19	19	19
Previous supplier	3 16%	- -%	- -%	- -%	- -%	* 52%	* 38%	- -%	- -%	1 19%	2 15%	* 52%	* 38%	3 22%	3 14%	3 6 16%	3 6 16%
New supplier	15 77%	* 100%	- -%	- -%	- -%	* 48%	1 62%	- -%	- -%	5 81%	10 75%	* 48%	1 62%	11 75%	15 79%	15 6 77%	15 6 77%
Can't remember	1 7%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 10%	- -%	- -%	* 3%	1 7%	1 6 7%	1 6 7%

### QC21A. Why did you contact this supplier first?

Base: Those aware who they contacted first when considering switching their package of services

		AC <sup>-</sup>	TIONS TA	KEN		SWITCH	HED & CO	VERED		SER	VICES S' COVE		D &	C	ONSIDE	RED & C	OVERE	D	SER	VICES CO COVE		ED &
		SWIT-	CONSI DERED	NEIT-	BUN-				FIXED LINE CALLS				FIXED LINE CALLS	BUN-			MOB.	FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	~b	HER ~c	<b>DLE</b> ~d	TV ∼e	BAND ~f	~g	~h	<b>TV</b> ∼i	BAND ~i	~k	~	DLE ~m	<b>TV</b> ∼n	BAND ~0	~p	~q	TV ∼r	BAND ~s	~t	~u
Unweighted total	28	6	28	-	-	1	-	5	-	1	-	5	-	28	1	1	6	-	18	27	7	28
Effective Weighted Sample	22	6	22	-	-	1	-	5	-	1	-	5	-	22	1	1	5	-	15	22	6	22
Total	18	3	18	-	-	*	-	3	-	*	-	3	-	18	1	*	3	-	12	17	5	18
To see what they could offer me	13 73'		13 % 73%	- -%	- -%	* 100%	-%	2 60%	- -%	* 100%	- -%	2 60%	- -%	13 73%	1 100%	* 100%	2 71%	%	9 74%	12 6 72%	4 79%	13 73%
To find out what I needed to do to make the switch	10 58'		10 6 58%	- -%	- -%	* 100%	-%	2 72%	- -%	* 100%	- -%	2 72%	- -%	10 58%	1 100%	- -%	2 74%	%	6 55%	10 6 57%	3 71%	10 58%
Something else	1 5°	- % -%	1 % 5%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	1 5%	- -%	-%	- -%	-%	* 4%	1 6 5%	- -%	1 5%
Don't know	1 7°	- % -%	1 6 7%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%	1 7%	- -%	%	- -%	%	1 10%	1 6 7%	- -%	1 7%

### QC21A. Why did you contact this supplier first?

Base: Those aware who they contacted first when considering switching their package of services

	F	PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA		:	SERVICE:	S AT HOMI	E
Significance Level: 95%	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT ~h	PAYG	CON- TRACT	PAC ~k	C&R	TV	BROAD BAND		FIXED LINE VOICE
Unweighted total	28	~a 1	~D	~C	~d	~e	~f 2	~g -	~11	~ı 10	~J 18	~k 2	~I	~m 23	27	28	~p 28
		'	-	-	-	2	_	-	-				2				
Effective Weighted Sample	22	1	-	-	-	2	2	-	-	9	14	2	2	19	22	22	22
Total	18	*	-	-	-	1	1	-	-	6	12	1	1	14	17	18	18
To see what they could offer me	13 73%	* 100%	- -%	- -%	- -%	* 52%	* 38%	- -%	- -%	4 62%	9 78%	* 52%	* 38%	10 73%	12 6 72%	13 % 73%	13 % 73%
To find out what I needed to do to make the switch	10 58%	* 100%	- -%	- -%	- -%	1 100%	1 100%	- -%	- -%	4 66%	6 54%	1 100%	1 100%	8 57%	10 6 57%	10 % 58%	10 % 58%
Something else	1 5%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 8%	* 3%	- -%	- -%	* 4%	1 % 5%	1 % 5%	1 % 5%
Don't know	1 7%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 10%	- -%	- -%	1 9%	1 6 7%	1 % 7%	1 % 7%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

Prepared by Saville Rossiter-Base: 01727 899 399

### QC22A. How easy or difficult did you find the process of making contact with suppliers in order to make the switch?

Base: Those who contacted any suppliers when considering switching their package of services

		ACT	IONS TAP	KEN	;	SWITCH	HED & CO	VERED		SERV	ICES S	WITCHEI	<b>.</b> & C	CC	NSIDEF	RED & C	OVERED	)	SERVI	CES COI		ED &
		SWIT-	CONSI	NEIT-	BUN-				IXED LINE CALLS				IXED LINE CALLS	BUN-	ŀ	BROAD		FIXED LINE CALLS				LINE CALLS
Significance Level: 95%	Total	CHED	b	HER ∼c	<b>DLE</b> ∼d	TV ∼e	BAND ~f	~0	~h	TV E	BAND	~k	~	DLE m		BAND	~n	~0	TV	BAND s	~t	
· ·	00	~a	-		·-u	4	1	~g	11	4	)		1		~n	~0	~p	~q	- 1	-		u
Unweighted total	89	1	89	-	-	1	-	ь	-	1	-	б	-	89	4	1	19	1	51	86	19	85
Effective Weighted Sample	64	4	64	-	-	1	-	3	-	1	-	3	-	64	3	1	17	1	36	68	17	61
Total	58	6	58	-	-	*	-	5	-	*	-	5	-	58	3	*	9	*	36	53	10	56
1 - Very difficult	1 2%	* 7%	1 2%	- -%	- -%	- -%	-%	* 8%	- -%	- -%	- -%	* 8%	- -%	1 2%	- -%	- -%	- -%	- -%	1 2%	1 3%	1 7%	1 2%
2	9 15%	* 7%	9 5 15%	- -%	- -%	- -%	-%	* 8%	- -%	- -%	- -%	* 8%	- -%	9 15%	- -%	- -%	3 37%	- -%	6 16%	9 16%	3 26%	9 15%
TOTAL DIFFICULT	10 17%	1 14%	10 5 17%	- -%	- -%	- -%	-%	1 15%	- -%	- -%	- -%	1 15%	- -%	10 17%	- -%	- -%	3 37%	- -%	6 18%	10 19%	3 33%	10 17%
3 - Neither	13 23%	1 13%	13 23%	- -%	- -%	- -%	-%	1 14%	- -%	- -%	- -%	1 14%	- -%	13 23%	* 12%	* 100%	4 42%	- -%	9 25%	13 25%	4 37%	13 23%
4	15 26%	* 8%	15 26%	- -%	- -%	- -%	- % -%	* 8%	- -%	- -%	- -%	* 8%	- -%	15 26%	1 41%	- -%	2 21%	* 100%	9 25%	15 28%	1 14%	15 27%
5 - Very easy	16 27%	4 66%	16 27%	- -%	- -%	* 100%	- % -%	3 63%	- -%	* 100%	- -%	3 63%	- -%	16 27%	1 47%	- -%	- -%	- -%	8 22%	13 25%	2 16%	15 26%
TOTAL EASY	31 53%	4 73%	31 53%	- -%	- -%	* 100%	-%	4 71%	- -%	* 100%	- -%	4 71%	- -%	31 53%	2 88%	- -%	2 21%	* 100%	17 47%	28 53%	3 30%	30 53%
Don't know	4 6%	- -%	4 6%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	4 6%	- -%	- -%	- -%	- -%	4 10%	2 3%	- -%	4 7%

### QC22A. How easy or difficult did you find the process of making contact with suppliers in order to make the switch?

Base: Those who contacted any suppliers when considering switching their package of services

	ī	TV PROCES S	ВЕ	3 PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R	NoT ~h	PAYG	CON- TRACT	PAC ~k	C&R ~	TV *m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	89	a 1	-	-	u -	3	2	~g -	"	37	49	3	2	68	86	86	88
Effective Weighted Sample	64	1				2	2			28	34	2	2	48	68	62	63
Total	58	*	_	_	_	1	1	_		24	33	4	1	44	53	57	58
1 - Very difficult	1 2%	- -%	- -%	-	- -%	* 11%	- -%	- -%	- -%	* 1%	1	* 11%	- -%	1 3%	1	1	1
2	9 15%	- -%	- -%	- -%	- -%	- -%	* 38%	- -%	- -%	2 7%	7 21%	- -%	* 38%	7 16%	9 5 16%	8 % 15%	9 6 15%
TOTAL DIFFICULT	10 17%	- -%	- -%	- -%	- -%	* 11%	* 38%	- -%	- -%	2 8%	8 24%	* 11%	* 38%	9 19%	10 5 19%	10 % 17%	10 6 17%
3 - Neither	13 23%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	8 35%	5 14%	- -%	- -%	9 21%	13 5 25%	13 6 23%	13 6 23%
4	15 26%	- -%	- -%	- -%	- -%	* 12%	- -%	- -%	- -%	5 21%	9 28%	* 12%	- -%	11 25%	15 28%	14 % 25%	15 6 26%
5 - Very easy	16 27%	* 100%	- -%	- -%	- -%	3 76%	1 62%	- -%	- -%	5 22%	11 32%	3 76%	1 62%	11 26%	13 25%	16 % 28%	16 % 27%
TOTAL EASY	31 53%	* 100%	- -%	- -%	- -%	3 89%	1 62%	- -%	- -%	10 43%	20 60%	3 89%	1 62%	22 51%	28 53%	30 6 53%	31 6 54%
Don't know	4 6%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 14%	* 1%	- -%	- -%	4 8%	2 3%	4 % 7%	4 6 6%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

Prepared by Saville Rossiter-Base: 01727 899 399

#### QC23A. Would you have needed to pay an early termination charge or cancellation charge in order to leave your contract with your supplier?

Base: Those who have considered switching their package of services supplier and will not switch soon

		ACT	IONS TAP	KEN	;	SWITCI	HED & CO	VERED		SER	ICES SI	WITCHEI RED	<b>.</b> & C	CC	ONSIDEI	RED & CO	OVERED	)	SER\	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS	ļ	BROAD		IXED LINE CALLS	BUN-		BROAD I		FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV I	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	m	~n	~0	~p	~q	*r	S	~t	u
Unweighted total	114	8	114	-	-	1	-	7	-	1	-	7	-	114	4	1	23	2	64	109	24	110
Effective Weighted Sample	85	5	85	-	-	1	-	4	-	1	-	4	-	85	3	1	18	2	47	86	19	82
Total	83	7	83	-	-	*	-	7	-	*	-	7	-	83	3	*	13	1	50	75	16	80
Yes	18 22%	* 6%	18 22%	- -%	- -%	* 100%	-%	- -%	- -%	* 100%	- -%	- -%	- -%	18 22%	- -%	* 100%	4 31%	- -%	12 24%	16 22%	4 24%	17 21%
No	45 54%	7 94%	45 54%	- -%	- -%	- -%	-%	7 100%	- -%	- -%	- -%	7 100%	- -%	45 54%	3 100%	- -%	5 39%	* 53%	23 46%	41 55%	8 52%	45 56%
Don't know	19 23%	-%	19 23%	- -%	- -%	- -%	- 6 -%	- -%	- -%	- -%	- -%	- -%	- -%	19 23%	- -%	- -%	4 30%	* 47%	15 30%	18 5 24%	4 25%	18 23%

# QC23A. Would you have needed to pay an early termination charge or cancellation charge in order to leave your contract with your supplier?

Base: Those who have considered switching their package of services supplier and will not switch soon

		PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~q	<b>NoT</b> ∼h	PAYG *i	CON- TRACT *j	PAC ~k	C&R ~	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	114	1	-	-	-	3	3	-	_	52	59	3	3	89	109	111	113
Effective Weighted Sample	85	1	-	-	-	2	2	-	-	41	42	2	2	65	86	83	84
Total	83	*	-	-	-	4	2	-	-	38	43	4	2	64	75	81	82
Yes	18 22%	* 100%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	8 21%	10 24%	- -%	- -%	15 23%	16 22%	18 6 23%	18 6 22%
No	45 54%	- -%	- -%	- -%	- -%	4 100%	2 100%	- -%	- -%	18 49%	26 59%	4 100%	2 100%	33 52%	41 55%	44 6 54%	45 6 55%
Don't know	19 23%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	11 30%	7 17%	- -%	- -%	16 25%	18 24%	19 6 23%	19 6 23%

### QC24A. How much would you have had to pay to leave your contract?

Base: Those who would have to pay a charge to leave the contract for their package of services

		ACT	IONS TAP	KEN	;	SWITCH	HED & CC	VERED		SER\		SWITCHED ERED	&	CC	NSIDEI	RED & C	OVERED	)	SERVI	CES COI		ED &
		SWIT-	CONSI DERED		BUN-			MOB.	FIXED LINE CALLS				IXED LINE Calls	BUN-				FIXED LINE Calls			MOB.	FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	~b	HER ∼c	DLE ~d	<b>TV</b> ~e	BAND ~f	~g	~h	<b>TV I</b> ~i	BAND ∼i	~k	~	<b>DLE</b> ∼m	<b>TV</b> ∼n	BAND ~o	~p	~a	TV I ∼r	BAND ~s	~t	~u
Unweighted total	26	1	26	-	-	1	-	-	-	1	-	-	-	26	-	1	9	-	15	25	8	25
Effective Weighted Sample	18	1	18	_	_	1	_	_	_	1	_	_	_	18	_	1	8	_	11	19	8	17
Total	18	*	18	-	-	*	_	-	-	*	_	_	-	18	-	*	4	-	12	16	4	17
Up to £19.99	* 2%	* 5 100%	* 2%	- -%	- -%	* 100%	- % -%	- -%	- -%	* 100%	- -%	-%	- -%	* 2%	- -%	- -%	- -%	- -%	- -%	* 3%	- -%	* 3%
£20.00-£29.99	1 6%	- %	1 6%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	%	- -%	1 6%	- -%	- -%	1 18%	- -%	1 6%	1 7%	1 20%	1 6%
£30.00-£39.99	3 18%	- % -%	3 18%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	%	- -%	3 18%	- -%	* 100%	1 26%	- -%	3 24%	3 20%	1 20%	2 12%
£40.00-£49.99	* 3%	-%	* 3%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	-%	- -%	* 3%	- -%	- -%	- -%	- -%	* 4%	* 3%	* 13%	* 3%
£50.00-£59.99	1 5%	- %	1 5%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	%	- -%	1 5%	- -%	- -%	1 21%	- -%	1 7%	1 5%	* 11%	1 5%
£60 or more	7 38%	_	7 38%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	%	- -%	7 38%	- -%	- -%	* 11%	- -%	3 27%	7 43%	* 12%	7 41%
Don't know	5 29%	-	5	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	%	- -%	5 29%	- -%	- -%	1 23%	- -%	4 32%	3 20%	1 25%	5 31%

### QC24A. How much would you have had to pay to leave your contract?

Base: Those who would have to pay a charge to leave the contract for their package of services

	I	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	МОВ	ILE	CONTRA PROC		s	SERVICES	S AT HOME	<b>=</b>
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	26	1	-	-	-	-	-	-	-	11	15	-	-	21	25	26	26
Effective Weighted Sample	18	1	-	-	-	-	-	-	-	7	11	-	-	15	19	18	18
Total	18	*	-	-	-	-	-	-	-	8	10	-	-	15	16	18	18
Up to £19.99	* 2%	* 100%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 6%	- -%	- -%	- -%	* 3%	* 3%	* 2%	* 2%
£20.00-£29.99	1 6%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 14%	- -%	- -%	- -%	1 7%	1 7%	1 6%	1 6%
£30.00-£39.99	3 18%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 12%	2 22%	- -%	- -%	3 22%	3 20%	3 18%	3 18%
£40.00-£49.99	* 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 5%	- -%	- -%	* 3%	* 3%	* 3%	* 3%
£50.00-£59.99	1 5%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 8%	- -%	- -%	1 6%	1 5%	1 5%	1 5%
£60 or more	7 38%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 29%	5 45%	- -%	- -%	4 30%	7 43%	7 38%	7 38%
Don't know	5 29%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 39%	2 21%	- -%	- -%	4 29%	3 20%	5 29%	5 29%

#### QC25A. Which of these best describes when you were told about the cancellation charge?

Base: Those who would have to pay a charge to leave the contract for their package of services

		ACT	IONS TAI	KEN	5	SWITCH	HED & CO	VERED		SERV	ICES S	WITCHED	8 (	cc	NSIDEF	RED & C	OVERED	)	SERVI	CES CON		D &
		SWIT-	CONSI DERED		BUN-				FIXED LINE CALLS				IXED LINE CALLS	BUN-				FIXED LINE CALLS				IXED LINE CALLS
Cignificance Level: 059/	Total	CHED ~a	~b	HER ~c	<b>DLE</b> ∼d	TV	BAND ~f	- 0	<b>b</b>	TV E ∼i	BAND	~k	~	DLE		BAND				BAND		-41
Significance Level: 95%	00	~a	_	~0	~u	~e	~1	~g	~h	~1	~]	~ĸ	~	~m	~n	~0	~p	~q	~r	~\$ 05	~l	~u
Unweighted total	26	1	26	-	-	1	-	-	-	1	-	-	-	26	-	1	9	-	15	25	8	25
Effective Weighted Sample	18	1	18	-	-	1	-	-	-	1	-	-	-	18	-	1	8	-	11	19	8	17
Total	18	*	18	-	-	*	-	-	-	*	-	-	-	18	-	*	4	-	12	16	4	17
I already knew from the information I was given when I first took the service	9 48%	* % 100%	9 48%	- -%	- -%	* 100%	- 5 -%	- -%	- -%	* 100%	- -%	- -%	- -%	9 48%	- -%	- -%	- -%	- -%	5 39%	7 41%	- -%	9 51%
When I first contacted my current supplier about cancelling their service	6 34%	- % -%	6 34%	- -%	- -%	- -%	- 5 -%	- -%	- -%	- -%	- -%	- -%	- -%	6 34%	- -%	- -%	3 70%	- -%	5 42%	6 38%	3 68%	6 36%
When I first contacted the new supplier about using the service	1 7%	- 6 -%	1 7%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%	1 7%	- -%	- -%	- -%	- -%	1 10%	1 7%	- -%	- -%
At a later point, but before I agreed to switch over	1 49	- % -%	1 4%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	-%	- -%	1 4%	- -%	- -%	1 18%	- -%	1 6%	1 4%	1 19%	1 4%
Only after I had agreed to switch the service over	* 2%	- % -%	* 2%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	-%	- -%	* 2%	- -%	* 100%	- -%	- -%	* 3%	* 2%	- -%	* 2%
Can't remember	1 6%	- % -%	1 6%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	-%	- -%	1 6%	- -%	- -%	* 12%	- -%	- -%	1 6%	* 13%	1 6%
Ochonica Testado e la colo de Calabarra de C																						

# QC25A. Which of these best describes when you were told about the cancellation charge?

Base: Those who would have to pay a charge to leave the contract for their package of services

		TV PROCES S	ВЕ	B PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE:	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	26	1	-	-	-	-	-	-	-	11	15	-	-	21	25	26	26
Effective Weighted Sample	18	1	-	-	-	-	-	-	-	7	11	-	-	15	19	18	18
Total	18	*	-	-	-	-	-	-	-	8	10	-	-	15	16	18	18
I already knew from the information I was given when I first took the service	9 48%	* 100%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	5 58%	4 41%	- -%	- -%	6 42%	7 5 41%	9 % 48%	9 % 48%
When I first contacted my current supplier about cancelling their service	6 34%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 31%	4 36%	- -%	- -%	6 38%	6 38%	6 % 34%	6 % 34%
When I first contacted the new supplier about using the service	1 7%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 12%	- -%	- -%	1 8%	1 5 7%	1 % 7%	1 6 7%
At a later point, but before I agreed to switch over	1 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 7%	- -%	- -%	1 5%	1 4%	1 % 4%	1 6 4%
Only after I had agreed to switch the service over	* 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 5%	- -%	- -%	- -%	* 3%	* 5 2%	* % 2%	* 6 2%
Can't remember	1 6%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 6%	1 5%	- -%	- -%	1 4%	1 6%	1 6%	1 6%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

Prepared by Saville Rossiter-Base: 01727 899 399

### QC26A. Were these cancellation charges important in your decision not to switch to another provider?

Base: Those who would have to pay a charge to leave the contract for their package of services

		AC	TIONS TAI	KEN		SWITC	HED & C	OVERED	)	SER	VICES S COVE		ED &	cc	NSIDE	RED & C	OVEREI	D	SER\	VICES CO COVE		.ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD	MOB.	FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND		- 07.10	TV	BAND			DLE	TV	BAND		07.220	TV			07.1220
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	26	1	26	-	-	1	-	-	-	1	-	-	-	26	-	1	9	-	15	25	8	25
Effective Weighted Sample	18	1	18	-	-	1	-	-	-	1	-	-	-	18	-	1	8	-	11	19	8	17
Total	18	*	18	-	-	*	-	-	-	*	-	-	-	18	-	*	4	-	12	16	4	17
Yes, very important	9 47%	* 6 100%	9 % 47%	- -%	- -%	100%	- % -%	%	- % -%	* 100%	- -%	- -%	-%	9 47%	- -%	* 100%	1 29%	- -%	5 43%	9 6 53%	1 23%	7 43%
Yes, fairly important	6 33%	- 6 -9	6 % 33%	- -%	- -%	- -9	- % -%	- o -%	- % -%	- -%	- -%	- -%	-%	6 33%	- -%	- -%	3 71%	- -%	4 35%	6 6 37%	2 65%	6 35%
No, not important	4 21%	- 6 -9	4 % 21%	- -%	- -%	- -9	- % -%	%	- % -%	- -%	- -%	- -%	- -%	4 21%	- -%	- -%	- -%	- -%	3 22%	2 6 11%	* 13%	4 22%

### QC26A. Were these cancellation charges important in your decision not to switch to another provider?

Base: Those who would have to pay a charge to leave the contract for their package of services

		PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		\$	SERVICES	S AT HOMI	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	<b>NoT</b> ∼d	PAC ~e	C&R ~f	C&R ~g	NoT ~h	PAYG ~i	CON- TRACT ~j	PAC ~k	C&R ~	<b>TV</b> ∼m	BROAD BAND ~n	MOB. PHONE ~0	FIXED LINE VOICE ~p
Unweighted total	26	1	-	-	-	-	-	-	-	11	15	-	-	21	25	26	26
Effective Weighted Sample	18	1	-	-	-	-	-	-	-	7	11	-	-	15	19	18	18
Total	18	*	-	-	-	-	-	-	-	8	10	-	-	15	16	18	18
Yes, very important	9 47%	* 100%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 36%	6 55%	- -%	- -%	6 43%	9 53%	9 47%	9 47%
Yes, fairly important	6 33%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 33%	3 32%	- -%	- -%	5 32%	6 37%	6 33%	6 33%
No, not important	4 21%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 31%	1 13%	- -%	- -%	4 26%	2 11%	4 5 21%	4 5 21%

SERVICES SWITCHED &

SERVICES CONSIDERED &

### QC27A. When you were in contact with your current supplier, did they make you any kind of offer to stay with them?

Base: Those who had contact with their current supplier when considering switching their package of services

		ACT	TIONS TA	KEN		SWITC	HED & CC	VERED		OLIV	COVE		.D Q	CC	ONSIDER	RED & C	OVERE	D	OLIV	COVE		-D Q
			CONSI				BROAD		FIXED LINE		BROAD		FIXED			BROAD		FIXED LINE		BROAD		FIXED LINE
	T.1.1	SWIT-	DERED		BUN-	<b>T</b> ) (			CALLS				CALLS					CALLS			PHONE	
Significance Level: 95%	Total	CHED ~a	*b	HER ~c	<b>DLE</b> ~d	<b>TV</b> ∼e	BAND ~f	~g	~h	<b>TV E</b> ~i	BAND ∼j	~k	~	DLE *m	ıv ı ∼n	BAND ~0	~p	~q	<b>TV</b> *r	BAND *s	~t	*u
Unweighted total	54	6	54	-	-	1	-	5	-	1	-	5	-	54	1	1	10	-	36	52	10	51
Effective Weighted Sample	41	6	41	-	-	1	-	5	-	1	-	5	-	41	1	1	9	-	27	42	8	39
Total	35	3	35	-	-	*	-	3	-	*	-	3	-	35	1	*	5	-	25	32	6	33
Yes they made me an offer which I listened to	19 549	3 % 100%	19 6 54%	- -%	- -%	1009	- % -%	3 100%	- -%	* 100%	- -%	3 100%	- -%	19 54%	- -%	- -%	2 44%	- -%	12 48%	18 56%	3 53%	17 52%
They wanted to make me an offer, but I wasn't interested in listening to it	1	- % -%	1 6 3%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	1 3%	- -%	- -%	* 8%	- -%	* 2%	1 4%	* 7%	1 4%
No, they didn't make me an offer	13 36%	- % -%	13 6 36%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	13 36%	1 100%	* 100%	1 29%	- -%	10 41%	11 33%	1 24%	13 38%
Can't remember	2 79	- % -%	2 6 7%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	2 7%	- -%	- -%	1 19%	- -%	2 9%	2 7%	1 16%	2 6%

### QC27A. When you were in contact with your current supplier, did they make you any kind of offer to stay with them?

Base: Those who had contact with their current supplier when considering switching their package of services

		PROCES S	ВЕ	B PROCES	S	MP PRO	CESS	LL PRO	CESS	МОВ	BILE	CONTRA PROC		;	SERVICE	S AT HOM	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~g	NoT ~h	PAYG	CON- TRACT	PAC ~k	C&R ~	TV *m	BROAD BAND *n	MOB. PHONE *o	FIXED LINE VOICE *p
Unweighted total	54	1	-	-	-	2	2	-	-	23	30	2	2	43	52	53	53
Effective Weighted Sample	41	1	-	-	-	2	2	-	-	17	23	2	2	32	42	41	41
Total	35	*	-	-	-	1	1	-	-	15	20	1	1	27	32	34	34
Yes they made me an offer which I listened to	19 54%	* 100%	- -%	- -%	- -%	1 100%	1 100%	- -%	- -%	7 46%	12 60%	1 100%	1 100%	15 53%	18 6 56%		19 % 54%
They wanted to make me an offer, but I wasn't interested in listening to it	1 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 6%	- -%	- -%	* 1%	1 6 49	1 % 3%	1 % 3%
No, they didn't make me an offer	13 36%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	7 47%	6 29%	- -%	- -%	10 37%	11 6 33%	13 % 37%	13 % 37%
Can't remember	2 7%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 7%	1 5%	- -%	- -%	2	2 79	2 6%	2 6%

#### QC28A. How did this offer compare to the package or plan you already had with them and the price you paid?

Base: Those who listened to an offer from their current package of services supplier

		ACT	TIONS TAI	KEN	;	SWITCH	ED & CO	VERED		SERV	ICES SV COVER	VITCHED RED	&	cc	NSIDE	RED & C	OVERED	ı	SER\	ICES CO COVE		ED &
	Ŧ	SWIT-	CONSI DERED		BUN-				IXED LINE CALLS				XED LINE CALLS	BUN-				IXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	*b	HER ~c	<b>DLE</b> ∼d	TV ∼e	BAND ~f	~g	~h	TV B ∼i	SAND ~i	~k	~	DLE *m	TV ∼n	BAND ~0	~p	~q	TV ∼r	BAND *s	~t	~u
Unweighted total	32	6	32	-	-	1	-	5	-	1	-	5	-	32	-	-	5	-	20	31	5	30
Effective Weighted Sample	25	6	25	-	-	1	-	5	-	1	-	5	-	25	-	-	4	-	16	24	4	24
Total	19	3	19	-	-	*	-	3	-	*	-	3	-	19	-	-	2	-	12	18	3	17
The same package or plan at a lower price	9 47%	1 % 28%	9 6 47%	- -%	- -%	* 100%	- -%	* 15%	- -%	* 100%	- -%	* 15%	- -%	9 47%	- -%	- -%	* 14%	- -%	5 41%	9 48%	* 10%	8 49%
A more basic package or plan at a lower price	1 79	1 % 21%	1 6 7%	- -%	- -%	- -%	- -%	1 25%	- -%	- -%	- -%	1 25%	- -%	1 7%	- -%	- -%	- -%	- -%	1 5%	1 7%	- -%	1 7%
An improved package or plan at the same price	6 35%	2 % 51%	6 6 35%	- -%	- -%	- -%	- -%	2 60%	- -%	- -%	- -%	2 60%	- -%	6 35%	- -%	- -%	2 86%	- -%	5 46%	6 33%	2 52%	5 31%
An improved package or plan at a higher price	1 69	- % -%	1 6%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 6%	- -%	- -%	- -%	- -%	-%	1 7%	1 38%	1 7%
Can't remember the details	1 5%	- % -%	1 6 5%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 5%	- -%	- -%	- -%	- -%	1 9%	1 6%	- -%	1 6%

### QC28A. How did this offer compare to the package or plan you already had with them and the price you paid?

Base: Those who listened to an offer from their current package of services supplier

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

	ı	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOM	E
Significance Level: 95%	Total	C&R	MAC ~b	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC ~k	C&R ~	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
	20	~a	~∪	~C	~d	~e	~f 2	~g	~h		,	~k 2	•	~m	*n	*0	*p
Unweighted total	32	ļ	-	-	-	2	2	-	-	14	18	2	2	27	31	32	32
Effective Weighted Sample	25	1	-	-	-	2	2	-	-	13	14	2	2	22	24	25	25
Total	19	*	-	-	-	1	1	-	-	7	12	1	1	15	18	19	19
The same package or plan at a lower price	9 47%	* 100%	- -%	- -%	- -%	- -%	* 38%	- -%	- -%	2 30%	7 56%	- -%	* 38%	7 45%	9 48%	9 6 47%	9 6 47%
A more basic package or plan at a lower price	1 7%	- -%	- -%	- -%	- -%	- -%	1 62%	- -%	- -%	1 8%	1 5%	- -%	1 62%	1 8%	1 5 7%	1 6 7%	1 % 7%
An improved package or plan at the same price	6 35%	- -%	- -%	- -%	- -%	1 100%	- -%	- -%	- -%	3 47%	3 28%	1 100%	- -%	6 40%	6 33%	6 6 35%	6 % 35%
An improved package or plan at a higher price	1 6%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 10%	- -%	- -%	-%	1 5 7%	1 6 6%	1 6
Can't remember the details	1 5%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 15%	- -%	- -%	- -%	1 7%	1 6 6%	1 6 5%	1 6 5%

Prepared by Saville Rossiter-Base: 01727 899 399

#### QC29A. What was covered in the improved package or plan your previous supplier offered?

Base: Those offered an improved package or plan from their current package of services supplier

		ACT	IONS TAK	KEN	S	WITCH	HED & CO	VERED		SER\	ICES S	WITCHED RED	&	co	NSIDE	RED & C	OVERED	)	SERV	ICES CO COVE		ED &
	Total	SWIT- CHED	CONSI	NEIT- HER	BUN- DLE	TV	BROAD BAND		IXED LINE CALLS		BROAD BAND		XED LINE CALLS	BUN- DLE		BROAD BAND		FIXED LINE CALLS		BROAD BAND		IXED LINE CALLS
Significance Level: 95%	Total	C⊓ED ~a	~b	⊓EK ~C	~d	~e	DAND ∼f	~g	~h	. IV E ~i	oanu ~j	~k	~	~m	rv ∼n	~0	~p	~q	ıv ~r	DAND ∼S	~t	~u
Unweighted total	13	3	13	-	-	_	-	3	-	-	-	3	-	13	-	_	4	-	9	12	4	12
Effective Weighted Sample	10	3	10	-	-	_	-	3	-	-	-	3	-	10	-	_	4	-	8	10	3	10
Total	8	2	8	-	-	_	-	2	-	-	-	2	-	8	-	_	2	-	5	7	3	6
Higher/ faster broadband speed	5 68%	1 75%	5 68%	- -%	- -%	- -%	- % -%	1 75%	- -%	- -%	- -%	1 75%	- -%	5 68%	- -%	- -%	2 79%	- -%	3 62%	5 66%	2 69%	5 80%
Free additional channels	3 33%	* 28%	3 33%	- -%	- -%	- -%	- % -%	* 28%	- -%	- -%	- -%	* 28%	- -%	3 33%	- -%	- -%	* 23%	- -%	1 25%	2 29%	1 43%	3 40%
Discounted movie package	2 25%	1 75%	2 25%	- -%	- -%	- -%	- % -%	1 75%	- -%	- -%	- -%	1 75%	- -%	2 25%	- -%	- -%	1 39%	- -%	2 35%	1 20%	1 26%	2 30%
Discounted sports package	1 12%	* 28%	1 12%	- -%	- -%	- -%	-%	* 28%	- -%	- -%	- -%	* 28%	- -%	1 12%	- -%	- -%	- -%	- -%	1 17%	* 7%	* 17%	1 14%
More minutes for calls	1 10%	- -%	1 10%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	1 10%	- -%	- -%	1 39%	- -%	1 14%	1 10%	1 26%	1 11%
Something else	2 23%	* 25%	2 23%	- -%	- -%	- -%	- % -%	* 25%	- -%	- -%	- -%	* 25%	- -%	2 23%	- -%	- -%	* 21%	- -%	1 25%	2 25%	1 31%	2 27%
Can't remember	1 16%	- -%	1 16%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	1 16%	- -%	- -%	- -%	- -%	1 22%	1 17%	- -%	- -%

### QC29A. What was covered in the improved package or plan your previous supplier offered?

Base: Those offered an improved package or plan from their current package of services supplier

	Р	TV ROCES S	ВВ	PROCESS	6	MP PRO	CESS	LL PRO	CESS	МОВ	ILE	CONTRA PROC		s	SERVICES	AT HOME	Ē
	— Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	13	-	-	-	-	2	-	-	-	6	7	2	-	10	12	13	13
Effective Weighted Sample	10	-	-	-	-	2	-	-	-	6	5	2	-	8	10	10	10
Total	8	-	-	-	-	1	-	-	-	3	4	1	-	6	7	8	8
Higher/ faster broadband speed	5 68%	- -%	- -%	- -%	- -%	* 52%	- -%	- -%	- -%	3 87%	2 53%	* 52%	- -%	4 64%	5 66%	5 68%	5 68%
Free additional channels	3 33%	- -%	- -%	- -%	- -%	* 52%	- -%	- -%	- -%	* 15%	2 46%	* 52%	- -%	1 24%	2 29%	3 33%	3 33%
Discounted movie package	2 25%	- -%	- -%	- -%	- -%	* 52%	- -%	- -%	- -%	1 46%	* 10%	* 52%	- -%	2 33%	1 20%	2 25%	2 25%
Discounted sports package	1 12%	- -%	- -%	- -%	- -%	* 52%	- -%	- -%	- -%	- -%	1 20%	* 52%	- -%	1 16%	* 7%	1 12%	1 12%
More minutes for calls	1 10%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 23%	- -%	- -%	- -%	1 13%	1 10%	1 10%	1 10%
Something else	2 23%	- -%	- -%	- -%	- -%	* 48%	- -%	- -%	- -%	1 28%	1 20%	* 48%	- -%	1 24%	2 25%	2 23%	2 23%
Can't remember	1 16%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 27%	- -%	- -%	1 21%	1 17%	1 16%	1 16%

### QC30A. Did you talk to your supplier about the best offer you had found from another supplier?

Base: Those who listened to an offer from their current package of services supplier

		AC <sup>-</sup>	TIONS TAI	KEN	;	SWITCH	IED & CO	VERED		SER	VICES S'	WITCHEI RED	D &	CC	ONSIDE	RED & C	OVERE	D	SER\	VICES CO COVE		ED &
	Total	SWIT-	CONSI DERED	NEIT- HER	BUN- DLE	ΤV	BROAD BAND		FIXED LINE CALLS		BROAD BAND		FIXED LINE CALLS	BUN- DLE	TV	BROAD BAND		FIXED LINE CALLS		BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	TOLAI	~a	*b	~C	~d	~e	~f	~g	~h	~i	DAND ∼j	~k	~	*m	~n	~0	~p	~q	~r	*\$	~t	~u
Unweighted total	32	6	32	-	-	1	-	5	-	1	-	5	-	32	-	-	5	-	20	31	5	30
Effective Weighted Sample	25	6	25	-	-	1	-	5	-	1	-	5	-	25	-	-	4	-	16	24	4	24
Total	19	3	19	-	-	*	-	3	-	*	-	3	-	19	-	-	2	-	12	18	3	17
No, I did not	6 319	* % 13%	6 % 31%	- -%	- -%	- -%	-%	* 15%	- -%	- -%	- -%	* 15%	- -%	6 31%	- -%	-%	- -%	%	5 39%	6 6 32%	- -%	4 25%
Their offer matched the best offer I had found	5 25°	1 % 39%	5 % 25%	- -%	- -%	* 100%	- -%	1 28%	- -%	* 100%	- -%	1 28%	- -%	5 25%	- -%	-%	* 18%	%	3 26%	5 6 25%	* 13%	5 27%
Their offer was better than the best offer I had found	6 349	1 % 27%	6 % 34%	- -%	- -%	- -%	-%	1 32%	- -%	- -%	- -%	1 32%	- -%	6 34%	- -%	- -%	2 82%	%	4 35%	6 6 33%	2 49%	6 38%
Can't remember	2 109	1 % 21%	2 % 10%	- -%	- -%	- -%	-%	1 25%	- -%	- -%	- -%	1 25%	- -%	2 10%	- -%	- -%	- -%	%	- -%	2 6 10%	1 38%	2 11%

# QC30A. Did you talk to your supplier about the best offer you had found from another supplier?

Base: Those who listened to an offer from their current package of services supplier

	ı	TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	МОВІ	LE	CONTRA PROC		s	ERVICES	AT HOM	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	<b>C&amp;R</b> ~g	<b>NoT</b> ∼h	PAYG 7	CON- TRACT ~i	PAC ~k	C&R ~	<b>TV</b> ∼m	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE *p
Unweighted total	32	1	-	-	-	2	2	-	-	14	18	2	2	27	31	32	32
Effective Weighted Sample	25	1	-	-	-	2	2	-	-	13	14	2	2	22	24	25	25
Total	19	*	-	-	-	1	1	-	-	7	12	1	1	15	18	19	19
No, I did not	6 31%	- -%	- -%	- -%	- -%	* 48%	- -%	- -%	- -%	2 33%	4 30%	* 48%	- -%	5 31%	6 32%	6 31%	6 6 31%
Their offer matched the best offer I had found	5 25%	* 100%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 38%	2 17%	- -%	- -%	4 29%	5 25%	5 25%	5 6 25%
Their offer was better than the best offer I had found	6 34%	- -%	- -%	- -%	- -%	* 52%	* 38%	- -%	- -%	2 29%	4 37%	* 52%	* 38%	5 36%	6 33%	6 34%	6 6 34%
Can't remember  Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p	2 10%	- -%	- -%	- -%	- -%	- -%	1 62%	- -%	- -%	- -%	2 16%	- -%	1 62%	1 4%	2 10%	2 10%	2 6 10%

Prepared by Saville Rossiter-Base: 01727 899 399

## QC31A. How happy or unhappy were you with how this offer was made to you?

Base: Those who listened to an offer from their current package of services supplier

		AC	TIONS TAP	KEN		SWITC	HED & CO	VERED		SERV	ICES S	WITCHED ERED	&	cc	ONSIDE	RED &	COVEREI	D	SERV	ICES COI		ED &
		SWIT-	CONSI DERED		BUN-				FIXED LINE Calls		BROAD		IXED LINE CALLS	BUN-			MOB.	FIXED LINE CALLS				IXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	*b	HER ∼c	DLE ~d	<b>TV</b> ∼e	BAND ~f	~g	~h	TV E ∼i	BAND ~i	~k	~	DLE *m	TV ∼n	BAND ~0	~p	~a	TV ∼r	BAND *s	~t	~u
Unweighted total	32	6	32	-	-	1		9 5		1	, -	5		32		-	5	٩ -	20	31	5	30
Effective Weighted Sample	25	6	25	_	_	1	_	5	_	1	_	5	_	25	_	_	4	_	16	24	4	24
Total	19	3	19	_	_	*	_	3	_	*	_	3	_	19	_	_	2	_	12	18	3	17
1 - Very unhappy	*	-	*	_	_	_	_	-	_	_	_	-	_	*	_	_	*	_	-	*	*	*
1 Voly umappy	2%	% -%	6 2%	-%	-%	-9	<b>6</b> -%	-%	-%	-%	-%	-%	-%	2%	-%	-%	ú 18%	-%	-%	2%	13%	2%
2	3 179	* % 13%	3 6 17%	- -%	- -%	- -9	- % -%	* 15%	- -%	- -%	- -%	* 15%	- -%	3 17%	- -%	- -%	- % -%	- -%	3 26%	3 17%	- -%	3 16%
TOTAL UNHAPPY	3 199	* 6 13%	3 6 19%	- -%	- -%	- -9	- % -%	* 15%	- -%	- -%	- -%	* 15%	- -%	3 19%	- -%	- -9	* 6 18%	- -%	3 26%	3 19%	* 13%	3 19%
3 - Neither	5 25%	1 % 24%	5 6 25%	- -%	- -%	- -9	- % -%	1 28%	- -%	- -%	- -%	1 28%	- -%	5 25%	- -%	- -9	- % -%	- -%	3 24%	5 26%	1 38%	3 20%
4	6 33%	2 % 63%	6 6 33%	- -%	- -%	* 100%	- % -%	1 57%	- -%	* 100%	- -%	1 57%	- -%	6 33%	- -%	- -9	1 34%	- -%	5 43%	6 32%	1 39%	6 36%
5 - Very happy	4 23%	- % -%	4 6 23%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	4 23%	- -%	- -9	1 6 48%	- -%	1 6%	4 23%	* 10%	4 25%
TOTAL HAPPY	10 56%	2 % 63%	10 6 56%	- -%	- -%	* 100%	- % -%	1 57%	- -%	* 100%	- -%	1 57%	- -%	10 56%	- -%	- -9	2 % 82%	- -%	6 50%	10 55%	2 49%	10 61%

## QC31A. How happy or unhappy were you with how this offer was made to you?

Base: Those who listened to an offer from their current package of services supplier

	F	TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	Ē
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~g	NoT ~h	PAYG	CON- TRACT	PAC ~k	C&R	<b>TV</b> ∼m	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE
Unweighted total	32	1	-	-	-	2	2	-	-	14	18	2	2	27	31	32	32
Effective Weighted Sample	25	1	-	-	-	2	2	-	-	13	14	2	2	22	24	25	25
Total	19	*	-	-	-	1	1	-	-	7	12	1	1	15	18	19	19
1 - Very unhappy	* 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 6%	- -%	- -%	- -%	- -%	* 2%	* 5 2%	* 5 2%
2	3 17%	- -%	- -%	- -%	- -%	- -%	* 38%	- -%	- -%	1 13%	2 19%	- -%	* 38%	3 21%	3 17%	3 5 17%	3 5 17%
TOTAL UNHAPPY	3 19%	- -%	- -%	- -%	- -%	- -%	* 38%	- -%	- -%	1 19%	2 19%	- -%	* 38%	3 21%	3 19%	3 5 19%	3 19%
3 - Neither	5 25%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 29%	3 23%	- -%	- -%	3 22%	5 26%	5 5 25%	5 25%
4	6 33%	* 100%	- -%	- -%	- -%	1 100%	1 62%	- -%	- -%	3 47%	3 26%	1 100%	1 62%	6 43%	6 32%	6 33%	6 33%
5 - Very happy	4 23%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 5%	4 33%	- -%	- -%	2 14%	4 23%	4 5 23%	4 23%
TOTAL HAPPY	10 56%	* 100%	- -%	- -%	- -%	1 100%	1 62%	- -%	- -%	4 52%	7 58%	1 100%	1 62%	8 57%	10 55%	10 56%	10 56%

# QC32A. Did you accept the offer from your supplier?

Base: Those who listened to an offer from their current package of services supplier

		AC1	TIONS TAK	KEN	;	SWITCHI	ED & CO	VERED		SER	ICES SV	WITCHED RED	&	cc	NSIDE	RED & C	OVERE	D	SER\	VICES CO	NSIDERE ERED	ED &
		SWIT-	CONSI DERED		BUN-				IXED Line Calls				IXED LINE Calls	BUN-			MOB.	FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	*h	HER ~c	<b>DLE</b> ∼d	<b>TV</b> ∣ ~e	BAND ~f	~g	~h	<b>TV I</b> ~i	BAND ~i	~k	~	DLE *m	<b>TV</b> ∼n	BAND ~o	~p	~a	TV ∼r	BAND *s	~t	~u
Unweighted total	32	6	32	-	-	1	-	5	-	1	-	5	-	32	-	-	5	-	20	31	5	30
Effective Weighted Sample	25	6	25	-	-	1	-	5	-	1	-	5	-	25	-	-	4	-	16	24	4	24
Total	19	3	19	-	-	*	-	3	-	*	-	3	-	19	-	-	2	-	12	18	3	17
No, did not accept	3 189	* % 14%	3 6 18%	- -%	- -%	- -%	- -%	* 17%	- -%	- -%	- -%	* 17%	- -%	3 18%	- -%	- %	- -%	- -%	3 25%	3 5 16%	- -%	2 12%
Accepted offer, but did not say I needed to sign a new contract	10 54%	2 % 58%	10 % 54%	- -%	- -%	- -%	- -%	2 68%	- -%	- -%	- -%	2 68%	- -%	10 54%	- -%	- 5 -%	1 52%	- -%	6 48%	10 56%	2 75%	10 57%
Accepted offer, and signed a new contract	4 22%	1 % 28%	4 6 22%	- -%	- -%	* 100%	- -%	* 15%	- -%	* 100%	- -%	* 15%	- -%	4 22%	- -%	-%	1 48%	- -%	2 18%	4 23%	1 25%	4 24%
Can't remember	1 5%	- % -%	1 6 5%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 5%	- -%	- %	- -%	- -%	1 9%	1 5 6%	- -%	1 6%

# QC32A. Did you accept the offer from your supplier?

Base: Those who listened to an offer from their current package of services supplier

		PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E	
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE	
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	*n	*0	*р	
Unweighted total	32	1	-	-	-	2	2	-	-	14	18	2	2	27	31	32	32	
Effective Weighted Sample	25	1	-	-	-	2	2	-	-	13	14	2	2	22	24	25	25	
Total	19	*	-	-	-	1	1	-	-	7	12	1	1	15	18	19	19	
No, did not accept	3 18%	- -%	- -%	- -%	- -%	* 52%	- -%	- -%	- -%	* 5%	3 25%	* 52%	- -%	3 21%	3 16%	3 6 18%	3 5 18%	
Accepted offer, but did not say I needed to sign a new contract	10 54%	- -%	- -%	- -%	- -%	- -%	1 100%	- -%	- -%	5 68%	6 47%	- -%	1 100%	7 50%	10 56%	10 6 54%	10 54%	
Accepted offer, and signed a new contract	4 22%	* 100%	- -%	- -%	- -%	* 48%	- -%	- -%	- -%	1 19%	3 24%	* 48%	- -%	3 22%	4 23%	4 6 22%	4 5 22%	
Can't remember	1 5%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 8%	* 4%	- -%	- -%	1 7%	1 6%	1 6 5%	1 5 5%	

SERVICES SWITCHED &

SERVICES CONSIDERED &

## QC33A. Having accepted this offer, would you say that you are now better off as a result?

Base: Those who accepted this improved offer from their current package of services supplier

		AC <sup>-</sup>	CTIONS TAKEN			SWITCH	HED & CO	VERED		OLIN	COVE	RED	<i>-</i> •	CC	ONSIDE	RED & C	OVERE	)	OLIN	COVE	ERED	LDQ
			CONSI				BROAD		FIXED LINE		BROAD		IXED			BROAD		FIXED LINE		BROAD		FIXED LINE
	Total	SWIT- CHED	DERED	NEIT- HER	BUN- DLE			PHONE	CALLS			PHONE	CALLS	BUN- DLE	TV	BAND	PHONE	CALLS			PHONE	CALLS
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~l	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	26	5	26	-	-	1	-	4	-	1	-	4	-	26	-	-	5	-	15	26	5	25
Effective Weighted Sample	21	5	21	-	-	1	-	4	-	1	-	4	-	21	-	-	4	-	13	21	4	20
Total	14	3	14	-	-	*	-	2	-	*	-	2	-	14	-	-	2	-	8	14	3	14
Yes, now better off	12 83		12 % 83%	- -%	- -%	* 100%	%	1 66%	- -%	* 100%	- -%	1 66%	- -%	12 83%	- -%	-%	2 85%	- -%	6 77%	12 83%	3 100%	12 83%
No difference	2 11'	1 % 28%	2 % 11%	- -%	- -%	- -%	%	1 34%	- -%	- -%	- -%	1 34%	- -%	2 11%	- -%	%	- -%	- -%	1 16%	2 5 11%	- -%	2 11%
No, now worse off	1 6°	- % -%	1 6 6%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%	1 6%	- -%	-%	* 15%	- -%	1 7%	1 6%	-	1 6%

## QC33A. Having accepted this offer, would you say that you are now better off as a result?

Base: Those who accepted this improved offer from their current package of services supplier

		PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE!	S AT HOM	E
Significance Level: 95%	Total	<b>C&amp;R</b> ~a	MAC ~b	<b>C&amp;R</b> ~c	NoT ~d	PAC ~e	C&R ~f	<b>C&amp;R</b> ~g	<b>NoT</b> ∼h	PAYG ~i	CON- TRACT	PAC ~k	C&R ~l	<b>TV</b> ∼m	BROAD BAND ~n	MOB. PHONE ~0	FIXED LINE VOICE ~p
Unweighted total	26	1	-	-	-	1	2	-	-	12	14	1	2	22	26	26	26
Effective Weighted Sample	21	1	-	-	-	1	2	-	-	11	11	1	2	19	21	21	21
Total	14	*	-	-	-	*	1	-	-	6	8	*	1	11	14	14	14
Yes, now better off	12 83%	* 100%	- -%	- -%	- -%	* 100%	1 100%	- -%	- -%	4 70%	8 92%	* 100%	1 100%	8 77%	12 83%	12 6 83%	12 6 83%
No difference	2 11%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 21%	* 4%	- -%	- -%	2 15%	2 5 11%	2 6 11%	2 6 11%
No, now worse off	1 6%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 9%	* 4%	- -%	- -%	1 8%	1 6%	1 6 6%	1 6

QC34A. How much less do you think you are paying each month?

Base: Those who think they are paying less each month for their package of services

		ACT	IONS TAK	ΈN	,	SWITCH	ED & CO	VERED		SERV	CES SV	WITCHED RED	&	CC	NSIDE	RED & CO	OVEREI	)	SERV	ICES COI		ED &
	Total	SWIT- CHED	CONSI DERED I	NEIT- HER	BUN- DLE		BROAD BAND		IXED LINE CALLS		ROAD I F AND		IXED LINE Calls	BUN- DLE		BROAD BAND	MOB.	FIXED LINE CALLS	TV	BROAD BAND		FIXED LINE CALLS
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	21	4	21	-	-	1	-	3	-	1	-	3	-	21	-	-	4	-	12	21	5	20
Effective Weighted Sample	17	4	17	-	-	1	-	3	-	1	-	3	-	17	-	-	4	-	10	17	4	16
Total	12	2	12	-	-	*	-	1	-	*	-	1	-	12	-	-	2	-	6	12	3	12
Under £5	1 10%	* 6 21%	1 10%	- -%	- -%	- -%	- -%	* 28%	- -%	- -%	- -%	* 28%	- -%	1 10%	- -%	- -%	* 21%	- -%	1 14%	1 10%	* 13%	1 11%
£5.00-£9.99	5 40%	1 6 34%	5 40%	- -%	- -%	- -%	- -%	1 45%	- -%	- -%	- -%	1 45%	- -%	5 40%	- -%	- -%	1 56%	- -%	2 31%	5 40%	3 87%	4 38%
£10.00-£14.99	2 17%	* 6 24%	2 5 17%	- -%	- -%	* 100%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	2 17%	- -%	- -%	- -%	- -%	2 25%	2 17%	- -%	2 17%
£15.00-£19.99	3 22%	- % -%	3 22%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 22%	- -%	- -%	* 23%	- -%	* 7%	3 22%	- -%	3 22%
£20 or more	1 8%	* 6 21%	1 8%	- -%	- -%	- -%	- -%	* 28%	- -%	- -%	- -%	* 28%	- -%	1 8%	- -%	- -%	- -%	- -%	1 15%	1 8%	- -%	1 8%
Don't know	* 4%	- % -%	* 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 4%	- -%	- -%	- -%	- -%	* 7%	* 4%	- -%	* 4%

## QC34A. How much less do you think you are paying each month?

Base: Those who think they are paying less each month for their package of services

	Р	ROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA		5	SERVICES	S AT HOME	E
	 Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	21	1	-	-	-	1	2	-	-	9	12	1	2	17	21	21	21
Effective Weighted Sample	17	1	-	-	-	1	2	-	-	8	9	1	2	15	17	17	17
Total	12	*	-	-	-	*	1	-	-	4	8	*	1	8	12	12	12
Under £5	1	-	-	-	-	*	-	-	-	1	*	*	-	1	1	1	1
	10%	-%	-%	-%	-%	100%	-%	-%	-%	20%	5%	100%	-%	10%	5 10%	% 10%	6 10%
£5.00-£9.99	5	-	-	-	-	-	1	-	-	1	3	-	1	4	5	5	5
	40%	-%	-%	-%	-%	-%	62%	-%	-%	35%	43%	-%	62%	43%	5 40%	40%	40%
£10.00-£14.99	2	*	-	-	-	-	-	-	-	1	1	-	-	2	2	2	2
	17%	100%	-%	-%	-%	-%	-%	-%	-%	22%	14%	-%	-%	24%	5 17%	% 17%	% 17%
£15.00-£19.99	3	-	-	-	-	-	-	-	-	-	3	-	-	*	3	3	3
	22%	-%	-%	-%	-%	-%	-%	-%	-%	-%	33%	-%	-%	5%	5 22%	% 22%	6 22%
£20 or more	1	-	-	-	-	-	*	-	-	*	*	-	*	1	1	1	1
	8%	-%	-%	-%	-%	-%	38%	-%	-%	12%	5%	-%	38%	11%	5 8%	% 8%	6 8%
Don't know	*	-	-	-	-	-	-	-	-	*	-	-	-	*	*	*	*
	4%	-%	-%	-%	-%	-%	-%	-%	-%	11%	-%	-%	-%	6%	5 4%	% 4%	4%

#### QC35A. Which one of these statements best describes how you felt about the contact you had with your current supplier?

Base: Those who had contact with their current supplier when considering switching their package of services

		AC1	TIONS TA	KEN	;	SWITCH	ED & CO	VERED		SER'	VICES SI COVE		. &	C	ONSIDE	RED & CO	OVEREI	)	SER\	VICES CO		ED &
		SWIT-	CONSI		BUN-				IXED LINE CALLS				IXED LINE CALLS	BUN-			MOB.	FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	*b	HER ∼c	<b>DLE</b> ∼d	TV ∼e	BAND ∼f	~g	~h	TV ∼i	BAND ∼i	~k	~	DLE *m	<b>TV</b> ∼n	BAND ~o	~p	~a	<b>TV</b> *r	BAND *s	~t	*u
Unweighted total	54	6	54	-	-	1	-	5	-	1	-	5	-	54	1	1	10	-	36	52	10	51
Effective Weighted Sample	41	6	41	-	-	1	-	5	-	1	-	5	-	41	1	1	9	-	27	42	8	39
Total	35	3	35	-	-	*	-	3	-	*	-	3	-	35	1	*	5	-	25	32	6	33
They did not try to persuade me to stay with them	10 27%		10 6 27%	- -%	- -%	- -%	- -%	1 28%	- -%	- -%	- -%	1 28%	- -%	10 27%	- -%	* 100%	1 28%	- -%	9 37%	7 5 23%	1 24%	10 29%
They talked about me staying, but did not put me under any pressure to stay	19 53%	1 % 48%	19 6 53%	- -%	- -%	- -%	- -%	1 57%	- -%	- -%	- -%	1 57%	- -%	19 53%	- -%	- -%	2 45%	- -%	11 47%	18 56%	3 53%	17 51%
They put me under pressure to stay with them	3 9%	1	3	- -%	- -%	* 100%	- -%	* 15%	- -%	* 100%	-	* 15%	-%	3 9%	- -%	- -%	* 8%	- -%	1 6%	3	* 7%	3
Can't remember	4 10%	- % -%	4 6 10%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	4 10%	1 100%	- -%	1 19%	- -%	3 11%	4 5 11%	1 16%	4 11%

#### QC35A. Which one of these statements best describes how you felt about the contact you had with your current supplier?

Base: Those who had contact with their current supplier when considering switching their package of services

	i	PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC			SERVICE!	S AT HOMI	E	
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE	
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	*m	*n	*0	*p	
Unweighted total	54	1	-	-	-	2	2	-	-	23	30	2	2	43	52	53	53	
Effective Weighted Sample	41	1	-	-	-	2	2	-	-	17	23	2	2	32	42	41	41	
Total	35	*	-	-	-	1	1	-	-	15	20	1	1	27	32	34	34	
They did not try to persuade me to stay with them	10 27%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	6 39%	4 19%	- -%	- -%	9 33%	7 6 23%	10 % 28%	10 % 28%	
They talked about me staying, but did not put me under any pressure to																		
stay	19 53%	- -%	- -%	- -%	- -%	1 100%	1 62%	- -%	- -%	6 41%	12 62%	1 100%	1 62%	14 50%	18 6 56%		18 6 53%	
They put me under pressure to stay with them	3 9%	* 100%	- -%	- -%	- -%	- -%	* 38%	- -%	- -%	1 10%	2 8%	- -%	* 38%	2 7%	3 6 9%	3 % 9%	3 9%	
Can't remember	4 10%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 10%	2 10%	- -%	- -%	3 10%	4 6 11%	4 % 10%	4 6 10%	

## QC36A. Can you tell me how you felt put under pressure to stay?

Base: Those who felt under pressure to stay with their current package of services supplier

		AC1	TIONS TA	KEN		SWITC	HED & CO	OVERED		SER	VICES S' COVE		D &	CC	ONSIDE	RED & (	COVERE	D	SER		ONSIDER ERED	ED &
	Total	SWIT- CHED	CONSI DERED	NEIT- HER	BUN- DLE	TV	BROAD BAND		LINE CALLS		BROAD BAND	MOB.	FIXED LINE CALLS	BUN- DLE	TV	BROAD BAND		FIXED LINE CALLS	TV	BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	. 0 (0.	~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	6	2	6	-	-	1	-	1	-	1	-	1	-	6	-	-	1	-	3	6	1	6
Effective Weighted Sample	6	2	6	-	-	1	-	1	-	1	-	1	-	6	-	-	1	-	3	6	1	6
Total	3	1	3	-	-	*	-	*	-	*	-	*	-	3	-	-	*	-	1	3	*	3
I was told it would take a long time to make a switch to a new supplier	1 26%	- % -%	1 6 26%	- -%	- -%	- %	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	1 26%	- -%	%	%	%	- -%	1 6 26%	- 5 -%	1 26%
I was told that their service was better than other suppliers/ I wouldn't do better anywhere else  Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u	1 26%	- % -%	1 % 26%	- -%	- -%	- %	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	1 26%	- -%	- %	- %	- 5 -%	- -%	1 % 26%	%	1 26%

Prepared by Saville Rossiter-Base: 01727 899 399

## QC36A. Can you tell me how you felt put under pressure to stay?

Base: Those who felt under pressure to stay with their current package of services supplier

		TV PROCES S	ВЕ	3 PROCES	S	MP PRO	CESS	LL PRO	CESS	МО	BILE	CONTRA PRO			SERVICE	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	6	1	-	-	-	-	1	-	-	3	3	-	1	4	6	6	6
Effective Weighted Sample	6	1	-	-	-	-	1	-	-	3	3	-	1	4	6	6	6
Total	3	*	-	-	-	-	*	-	-	1	2	-	*	2	3	3	3
I was told it would take a long time to make a switch to a new supplier	1 26%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 6 48%	- -%	- -%	- -%	1 % 26°	1 % 26%	1 6 26%
I was told that their service was better than other suppliers/ I wouldn't do better anywhere else	1 26%	- %	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 6 48%	- -%	- -%	- -9	1 6 26°	1 % 26%	1 6 26%

#### QC37A. If you were thinking about changing supplier for your package of services in the future, has your overall experience of the process made you more likely or less likely to make this change, or has it made no difference?

Base: Those who have considered switching their package of services supplier and will not switch soon

		ACT	TIONS TAK	KEN	;	SWITCH	ED & CO	VERED		SERV	ICES SI	WITCHEI RED	8 (	CC	ONSIDEI	RED & CO	OVERED	)	SERV	ICES COI		ED &
	Ŧ	SWIT-	CONSI DERED		BUN-				IXED LINE CALLS				IXED LINE CALLS	BUN-			MOB.	FIXED LINE CALLS	,			FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	b	HER ~c	DLE ~d	TV ∼e	BAND ~f	~q	~h	<b>TV E</b> ~i	BAND ∼i	~k	~	DLE m	<b>TV</b> ∼n	BAND ~0	~p	~q	<b>TV</b> *r	BAND s	~t	u
Unweighted total	114	8	114	_	-	1	_	7	-	1	-	7	-	114	4	1	23	2	64	109	24	110
Effective Weighted Sample	85	5	85	-	-	1	_	4	-	1	-	4	-	85	3	1	18	2	47	86	19	82
Total	83	7	83	-	-	*	-	7	-	*	-	7	-	83	3	*	13	1	50	75	16	80
More likely	6 7%	2 6 23%	6 6 7%	- -%	- -%	* 100%	- -%	1 17%	- -%	* 100%	- -%	1 17%	- -%	6 7%	- -%	- -%	* 4%	- -%	4 7%	6 8%	* 3%	6 7%
Made no difference	57 69%	5 6 72%	57 69%	- -%	- -%	- -%	- -%	5 77%	- -%	- -%	- -%	5 77%	- -%	57 69%	2 59%	* 100%	9 69%	- -%	36 71%	49 66%	11 72%	55 68%
Less likely	17 21%	- % -%	17 6 21%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	17 21%	1 41%	- -%	4 27%	1 100%	8 17%	17 23%	4 25%	17 22%
Don't know	2 3%	* 6 6%	2 % 3%	- -%	- -%	- -%	- -%	* 6%	- -%	- -%	- -%	* 6%	- -%	2 3%	- -%	- -%	- -%	- -%	2 5%	2 3%	- -%	2 3%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

Prepared by Saville Rossiter-Base: 01727 899 399

### QC37A. If you were thinking about changing supplier for your package of services in the future, has your overall experience of the process made you more likely or less likely to make this change, or has it made no difference?

Base: Those who have considered switching their package of services supplier and will not switch soon

	PI	ROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
	 Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	ΤV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*I	*J	~k	~	m	n	0	р
Unweighted total	114	1	-	-	-	3	3	-	-	52	59	3	3	89	109	111	113
Effective Weighted Sample	85	1	-	-	-	2	2	-	-	41	42	2	2	65	86	83	84
Total	83	*	-	-	-	4	2	-	-	38	43	4	2	64	75	81	82
More likely	6 7%	* 100%	- -%	- -%	- -%	* 11%	- -%	- -%	- -%	4 12%	2 4%	* 11%	- -%	4 6%	6 8%	6 6 7%	6 % 7%
Made no difference	57 69%	- -%	- -%	- -%	- -%	3 89%	2 83%	- -%	- -%	26 69%	29 68%	3 89%	2 83%	46 72%	49 66%	55 68%	57 % 69%
Less likely	17 21%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	7 19%	10 23%	- -%	- -%	11 18%	17 5 23%	17 % 21%	
Don't know	2 3%	- -%	- -%	- -%	- -%	- -%	* 17%	- -%	- -%	- -%	2 6%	- -%	* 17%	2 4%	2 3%	2 6 3%	2 % 3%

## QC19B. In considering switching your TV service, did you contact...

Base: Those who have considered switching their TV service supplier and will not switch soon

		ACT	IONS TAK	ŒN	S	WITCH	ED & CO	VERED		SER	VICES SV COVEI		&	CC	NSIDE	RED & CO	OVERED	)	SERV	ICES COI		ED &
	Talal	SWIT-	CONSI DERED		BUN-				FIXED LINE CALLS				IXED LINE CALLS	BUN-			MOB.	FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	*b	HER ~c	<b>DLE</b> ∼d	TV ∼e	BAND ∼f	~g	~h	<b>TV</b> ~i	BAND ∼j	~k	~	<b>DLE</b> ∼m	<b>TV</b> *n	BAND ~0	~p	~q	<b>TV</b> *r	BAND ~S	~t	~u
Unweighted total	63	13	63	-	1	-	6	5	1	-	7	5	2	4	63	9	1	11	63	11	1	13
Effective Weighted Sample	32	9	32	-	1	-	6	4	1	-	5	4	1	3	32	7	1	7	32	9	1	8
Total	39	7	39	-	1	-	2	3	*	-	4	3	2	3	39	7	1	7	39	9	1	9
Both your current supplier and a new supplier	4 10%	* 6 5%	4 5 10%	- -%	- -%	- -%	- -%	* 13%	- -%	- -%	- -%	* 13%	- -%	1 43%	4 10%	* 6%	- -%	* 6%	4 10%	2 5 17%	- -%	2 18%
Only your current supplier	7 17%	3 6 44%	7 5 17%	- -%	1 100%	- -%	* 14%	1 45%	- -%	- -%	2 47%	1 45%	1 80%	- -%	7 17%	- -%	1 100%	1 17%	7 17%	- %	1 100%	1 13%
Only a new supplier	18 46%	2 6 30%	18 46%	- -%	- -%	- -%	2 71%	- -%	* 100%	- -%	2 44%	- -%	* 20%	1 46%	18 46%	4 62%	- -%	4 67%	18 46%	5 58%	- -%	5 58%
Can't remember	11 27%	1 6 21%	11 27%	- -%	- -%	- -%	* 14%	1 42%	- -%	- -%	* 9%	1 42%	- -%	* 11%	11 27%	2 33%	- -%	1 11%	11 27%	2 5 26%	- -%	1 12%

## QC19B. In considering switching your TV service, did you contact...

Base: Those who have considered switching their TV service supplier and will not switch soon

	F	TV PROCES S	ВВ	PROCESS	<b>S</b>	MP PRO	CESS	LL PRO	CESS	МОВІ	LE	CONTRA PROC		;	SERVICES	S AT HOMI	E
Significance Level: 95%	- Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~g	NoT ~h	PAYG ~i	CON- TRACT *j	PAC ~k	C&R ~	TV *m	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE *p
Unweighted total	63	-	4	1	1	2	1	-	1	22	35	2	-	63	53	57	55
Effective Weighted Sample	32	-	4	1	1	2	1	-	1	10	23	2	-	32	37	30	34
Total	39	-	2	*	1	1	1	-	1	17	20	1	-	39	27	37	33
Both your current supplier and a new supplier	4 10%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 3%	3 14%	- -%	- -%	4 10%	3 13%	3 6 9%	3 6 9%
Only your current supplier	7 17%	- -%	* 20%	- -%	1 100%	1 100%	- -%	- -%	1 100%	2 11%	4 19%	1 100%	- -%	7 17%	6 23%	6 6 16%	6 6 17%
Only a new supplier	18 46%	- -%	1 80%	* 100%	- -%	- -%	- -%	- -%	- -%	9 50%	9 45%	- -%	- -%	18 46%	11 41%	18 6 47%	14 6 42%
Can't remember	11 27%	- -%	- -%	- -%	- -%	- -%	1 100%	- -%	- -%	6 36%	4 21%	- -%	- -%	11 27%	6	11 6 28%	10 6 31%

# QC20B. Did you contact your current supplier or your new supplier first?

Base: Those who contacted both their current and a new TV service supplier

		ACT	TIONS TAI	KEN	;	SWITC	HED & CO	VERED		SER	VICES S' COVE	WITCHEI RED	D &	CC	ONSIDE	RED & CO	OVEREI	)	SERV	ICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-		BROAD I	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~\$	~t	~u
Unweighted total	10	1	10	-	-	-	-	1	-	-	-	1	-	1	10	1	-	1	10	2	-	2
Effective Weighted Sample	6	1	6	-	-	-	-	1	-	-	-	1	-	1	6	1	-	1	6	2	-	2
Total	4	*	4	-	-	-	-	*	-	-	-	*	-	1	4	*	-	*	4	2	-	2
Previous supplier	1 24%	- % -%	1 6 24%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 24%	- -%	- -%	* 100%	1 24%	%	- -%	* 24%
New supplier	2 64%	* 6 100%	2 6 64%	- -%	- -%	- -9	- % -%	* 100%	- -%	- -%	- -%	* 100%	- -%	1 100%	2 64%	* 100%	- -%	- -%	2 64%	2 100%	- -%	1 76%
Can't remember	* 12%	- % -%	* 6 12%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 12%	- -%	- -%	- -%	* 12%	%	- -%	- -%

## QC20B. Did you contact your current supplier or your new supplier first?

Base: Those who contacted both their current and a new TV service supplier

		TV PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	МОІ	BILE	CONTRA PROC		;	SERVICE	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	10	-	-	-	-	-	-	-	-	2	7	-	-	10	9	9	8
Effective Weighted Sample	6	-	-	-	-	-	-	-	-	2	4	-	-	6	6	6	5
Total	4	-	-	-	-	-	-	-	-	1	3	-	-	4	3	3	3
Previous supplier	1 24%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 30%	- -%	- -%	1 24%	1 25%	1 % 25%	1 % 28%
New supplier	2 64%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 60%	2 70%	- -%	- -%	2 64%	2 68%	2 % 68%	2 % 65%
Can't remember	* 12%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 40%	%	- -%	- -%	* 12%	* 6º	* % 6%	* % 7%

## QC21B. Why did you contact this supplier first?

Base: Those aware who they contacted first when considering switching their TV service

		AC <sup>-</sup>	TIONS TAP	KEN	s	SWITCH	HED & CO	VERED		SER	RVICES S COVE	WITCHEI RED	<b>.</b> &	CC	ONSIDE	RED & CO	OVERED	)	SERV	ICES COI		ED &
	Total	SWIT-	CONSI DERED	NEIT- HER	BUN- DLE		BROAD BAND		FIXED LINE CALLS		BROAD BAND		IXED LINE CALLS	BUN- DLE		BROAD I BAND	MOB.	FIXED LINE CALLS		BROAD I BAND		FIXED LINE CALLS
Significance Level: 95%	Total	~a	~b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	8	1	8	-	-	-	-	1	-	-	-	1	-	1	8	1	-	1	8	2	-	2
Effective Weighted Sample	5	1	5	-	-	-	-	1	-	-	-	1	-	1	5	1	-	1	5	2	-	2
Total	3	*	3	-	-	-	-	*	-	-	-	*	-	1	3	*	-	*	3	2	-	2
To see what they could offer me	3 789	- % -%	3 6 78%	- -%	- -%	- -%	- %	- -%	- -%	- -%	%	- -%	- -%	1 100%	3 78%	* 100%	- -%	- -%	3 78%	2 100%	- -%	1 76%
To find out what I needed to do to make the switch	2 479	- % -%	2 47%	- -%	- -%	-%	-%	- -%	- -%	- -%	- -%	- -%	- -%	1 100%	2 47%	- -%	- -%	- -%	2 47%	1 5 75%	- -%	1 76%
To get the code I needed to make the switch	1 22%	* % 100%	1 6 22%	- -%	- -%	-%	-%	* 100%	- -%	- -%	- -%	* 100%	- -%	- -%	1 22%	- -%	- -%	* 100%	1 22%	%	- -%	* 24%
Something else	* 119	- % -%	* 6 11%	- -%	- -%	- -%	- 5 -%	- -%	- -%	- -%	%	- -%	- -%	- -%	* 11%	- -%	- -%	- -%	* 11%	-%	- -%	- -%

## QC21B. Why did you contact this supplier first?

Base: Those aware who they contacted first when considering switching their TV service

	ı	TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	8	-	-	-	-	-	-	-	-	1	7	-	-	8	8	8	7
Effective Weighted Sample	5	-	-	-	-	-	-	-	-	1	4	-	-	5	5	5	4
Total	3	-	-	-	-	-	-	-	-	*	3	-	-	3	3	3	3
To see what they could offer me	3 78%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 87%	- -%	- -%	3 78%	3 78%	3 5 78%	3 % 87%
To find out what I needed to do to make the switch	2 47%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 53%	- -%	- -%	2 47%	2 47%	2 5 47%	2 53%
To get the code I needed to make the switch	1 22%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 100%	* 13%	- -%	- -%	1 22%	1 22%	1 5 22%	* 6 13%
Something else	* 11%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 13%	- -%	- -%	* 11%	* 11%	* 5 11%	* 6 13%

#### QC22B. How easy or difficult did you find the process of making contact with suppliers in order to make the switch?

Base: Those who contacted any suppliers when considering switching their TV service

		ACT	TIONS TAI	KEN	s	WITCH	HED & CO	VERED		SER	VICES S COVE	WITCHEI	D &	CC	NSIDE	RED & C	OVERED	ı	SERVI	CES CO COVE	NSIDERE RED	ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS	i	BROAD		FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	*b	HER ∼c	DLE ~d	TV ~e	BAND ~f	~g	~h	TV ∼i	BAND ~i	~k	~l	DLE ~m	<b>TV</b> *n	BAND ~0	~p	~q	TV E	BAND ~s	~t	~u
Unweighted total	50	11	50	-	1	-	5	9	1	'	6	1	2	3	50	6	1	9	50	2	1	10
Effective Weighted Sample	24	8	24	_	1	_	5	4	1	_	4	4	1	2	24	5	1	5	24	7	1	7
Total		5		-	1	-	2	4	! *	-	3	4	1	2		5	1	6		7	1	0
	28	5	28	-	1	-	2	ı		-	3	ı	2	2	28	5	1	0	28	1	ı	8
1 - Very difficult	1 49	- % -%	1 6 4%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 4%	- -%	- -%	6%	1 4%	- -%	- -%	5%
2	2 9º	- % -%	2 6 9%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 9%	- -%	1 100%	1 19%	2 9%	- -%	1 100%	1 14%
TOTAL DIFFICULT	4 139	- % -%	4 6 13%	- -%	- -%	- -%	- %	- -%	- -%	- -%	- -%	- -%	- -%	- -%	4 13%	- -%	1 100%	1 25%	4 13%	- -%	1 100%	1 19%
3 - Neither	5 169	1 % 13%	5 6 16%	- -%	- -%	- -%	1 34%	- -%	- -%	- -%	1 20%	- -%	- -%	* 9%	5 16%	2 33%	- -%	1 13%	5 16%	2 23%	- -%	* 5%
4	8 27 <sup>9</sup>	3 % 54%	8 6 27%	- -%	1 100%	- -%	* 5 18%	1 72%	- -%	- -%	2 53%	1 72%	1 80%	1 48%	8 27%	1 16%	- -%	2 38%	8 27%	2 27%	- -%	3 44%
5 - Very easy	12 43°	2 % 33%	12 43%	- -%	- -%	- -%	1 47%	* 28%	* 100%	- -%	1 27%	* 28%	* 20%	1 42%	12 43%	2 51%	- -%	1 24%	12 43%	3 50%	- -%	2 31%
TOTAL EASY	20 709	5 % 87%	20 6 70%	- -%	1 100%	- -%	1 66%	1 100%	* 100%	- -%	3 80%	1 100%	2 100%	2 91%	20 70%	3 67%	- -%	4 62%	20 70%	5 77%	- -%	6 76%
Don't know	* 19	- %	* % 1%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	- -%	* 1%	- -%	- -%	- -%

## QC22B. How easy or difficult did you find the process of making contact with suppliers in order to make the switch?

Base: Those who contacted any suppliers when considering switching their TV service

		TV PROCES S	ВВ	PROCESS	8	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA		ļ	SERVICES	S AT HOME	Ē
0: 17 1 1 070/	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~†	~g	~h	~i	~]	~k	~	*m	*n	*0	*p
Unweighted total	50	-	4	1	1	2	-	-	1	16	28	2	-	50	43	44	43
Effective Weighted Sample	24	-	4	1	1	2	-	-	1	6	18	2	-	24	30	22	28
Total	28	-	2	*	1	1	-	-	1	11	16	1	-	28	21	27	23
1 - Very difficult	1	-	-	-	-	-	-	-	-	1	*	-	-	1	1	1	1
	4%	-%	-%	-%	-%	-%	-%	-%	-%	6%	2%	-%	-%	4%	5%	5 4%	5 5%
2	2	-	-	-	-	-	-	-	-	1	2	-	-	2	2	2	2
	9%	-%	-%	-%	-%	-%	-%	-%	-%	5%	10%	-%	-%	9%	11%	8 8%	5 10%
TOTAL DIFFICULT	4	-	-	-	-	-	-	-	-	1	2	-	-	4	3	3	3
	13%	-%	-%	-%	-%	-%	-%	-%	-%	11%	13%	-%	-%	13%	16%	5 12%	5 14%
3 - Neither	5	-	*	*	-	-	-	-	-	1	3	-	-	5	4	4	4
	16%	-%	20%	100%	-%	-%	-%	-%	-%	8%	20%	-%	-%	16%	5 21%	5 15%	5 17%
4	8	-	*	-	1	1	-	-	1	1	7	1	-	8	6	8	7
	27%	-%	22%	-%	100%	100%	-%	-%	100%	9%	41%	100%	-%	27%	28%	28%	31%
5 - Very easy	12	-	1	-	-	-	-	-	-	8	4	-	-	12	7	12	8
	43%	-%	57%	-%	-%	-%	-%	-%	-%	71%	26%	-%	-%	43%	34%	45%	36%
TOTAL EASY	20	-	1	-	1	1	-	-	1	9	11	1	-	20	13	20	15
	70%	-%	80%	-%	100%	100%	-%	-%	100%	81%	67%	100%	-%	70%	62%	5 73%	67%
Don't know	* 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	* 1%	-%	* 5 1%

#### QC23B. Would you have needed to pay an early termination charge or cancellation charge in order to leave your contract with your supplier?

Base: Those who have considered switching their TV service supplier and will not switch soon

		АСТ	TIONS TAP	KEN	5	SWITCI	HED & CO	VERED		SER	ICES SV		8 (	cc	ONSIDE	RED & C	OVERED	)	SER\	VICES COI		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS	1	BROAD I		IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV I	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	*b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	*n	~0	~p	~q	*r	~S	~t	~u
Unweighted total	63	13	63	-	1	-	6	5	1	-	7	5	2	4	63	9	1	11	63	11	1	13
Effective Weighted Sample	32	9	32	-	1	-	6	4	1	-	5	4	1	3	32	7	1	7	32	9	1	8
Total	39	7	39	-	1	-	2	3	*	-	4	3	2	3	39	7	1	7	39	9	1	9
Yes	3 7%	1 5 10%	3 7%	- -%	- -%	- -%	* % 14%	* 14%	- -%	- -%	* 9%	* 14%	- -%	- -%	3 7%	1 18%	- -%	* 6%	3 7%	1 6 14%	- -%	* 4%
No	23 60%	3 43%	23 60%	- -%	- -%	- -%	1 % 30%	2 73%	* 100%	- -%	1 18%	2 73%	* 20%	2 89%	23 60%	3 49%	- -%	5 71%	23 60%	6 60%	- -%	6 75%
Don't know	13 32%	3 6 46%	13 6 32%	- -%	1 100%	- -%	1 6 56%	* 13%	- -%	- -%	3 73%	* 13%	1 80%	* 11%	13 32%	2 33%	1 100%	2 23%	13 32%	2 6 26%	1 100%	2 21%

# QC23B. Would you have needed to pay an early termination charge or cancellation charge in order to leave your contract with your supplier?

Base: Those who have considered switching their TV service supplier and will not switch soon

		PROCES S	ВВ	PROCESS	;	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		\$	SERVICES	S AT HOMI	E
Significance Level: 95%	Total	<b>C&amp;R</b> ~a	MAC ~b	C&R ~c	<b>NoT</b> ∼d	PAC ~e	C&R ~f	<b>C&amp;R</b> ~g	<b>NoT</b> ∼h	PAYG ~i	CON- TRACT *j	PAC ~k	C&R ~	<b>TV</b> *m	BROAD BAND *n	MOB. PHONE *0	FIXED LINE VOICE *p
Unweighted total	63	-	4	1	1	2	1	-	1	22	35	2	-	63	53	57	55
Effective Weighted Sample	32	-	4	1	1	2	1	-	1	10	23	2	-	32	37	30	34
Total	39	-	2	*	1	1	1	-	1	17	20	1	-	39	27	37	33
Yes	3 7%	- -%	* 20%	- -%	- -%	* 50%	- -%	- -%	- -%	- -%	2 11%	* 50%	- -%	3 7%	3 10%	2 6%	2 5 7%
No	23 60%	- -%	1 42%	- -%	- -%	* 50%	1 100%	- -%	- -%	14 80%	9 46%	* 50%	- -%	23 60%	14 53%	23 62%	19 58%
Don't know	13 32%	- -%	1 38%	* 100%	1 100%	- -%	- -%	- -%	1 100%	3 20%	9 43%	- -%	- -%	13 32%	10 37%	12 32%	12 35%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

Prepared by Saville Rossiter-Base: 01727 899 399

## QC24B. How much would you have had to pay to leave your contract?

Base : Those who would have to pay a charge to leave the contract for their TV service

		ACT	IONS TAK	KEN	s	WITC	HED & CC	VERED		SER	VICES SI COVE		D &	CC	ONSIDE	RED & C	OVERE	D	SERV	ICES CON		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD	MOB.	FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD I	MOB.	FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	~b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	6	2	6	-	-	-	1	1	-	-	1	1	-	-	6	1	-	1	6	1	-	1
Effective Weighted Sample	4	2	4	-	-	-	1	1	-	-	1	1	-	-	4	1	-	1	4	1	-	1
Total	3	1	3	-	-	-	*	*	-	-	*	*	-	-	3	1	-	*	3	1	-	*
Up to £19.99	1 26%	* 52%	1 26%	- -%	- -%	- -9	- % -%	* 100%	- -%	- -%	- -%	* 100%	- -%	- -%	1 26%	- -%	- -%	* 100%	1 26%	- -%	- -%	* 100%
220 00 220 00	20 //	) J2/(	20/0	- /0	-70	-/	0 -/0	100 /0	- 70	- /0	- /0	100 /0	- /0	-70	20/0	- /0	- /0	100 /6	20 /0	- /0	- /0	100 /0
£30.00-£39.99	9%	-%	9%	- -%	-%	- -9	- % -%	-%	-%	- -%	-%	- -%	-%	-%	9%	-%	- -%	- -%	9%	- -%	-%	- -%
Don't know	2 66%	* 48%	2 66%	- -%	- -%	- -9	* 6 100%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	2 66%	1 100%	- -%	- -%	2 66%	1 100%	- -%	- -%

## QC24B. How much would you have had to pay to leave your contract?

Base : Those who would have to pay a charge to leave the contract for their TV service

		PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		s	SERVICES	AT HOME	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~g	<b>NoT</b> ∼h	PAYG ~i	CON- TRACT ~i	PAC ~k	C&R ~	<b>TV</b> ∼m	BROAD BAND ~n	MOB. PHONE ~0	FIXED LINE VOICE ~p
Unweighted total	6	-	1	-	-	1	-	-	-	-	4	1	-	6	5	4	4
Effective Weighted Sample	4	-	1	_	-	1	-	-	-	-	3	1	-	4	3	3	3
Total	3	-	*	-	-	*	-	-	-	-	2	*	-	3	3	2	2
Up to £19.99	1 26%	- -%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	- -%	1 32%	* 100%	- -%	1 26%	1 28%	1 32%	1 32%
£30.00-£39.99	* 9%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 11%	- -%	- -%	* 9%	* 9%	* 11%	* 5 11%
Don't know	2 66%	- -%	* 100%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 57%	- -%	- -%	2 66%	2 62%	1 57%	1 57%

#### QC25B. Which of these best describes when you were told about the cancellation charge?

Base : Those who would have to pay a charge to leave the contract for their TV service

		ACT	TIONS TAP	KEN		SWITCH	IED & CO	VERED		SER	VICES SI COVE	WITCHED RED	&	cc	ONSIDER	RED & C	OVERED	)	SERV	ICES CON		ED &
	Total	SWIT- CHED	CONSI	NEIT- HER	BUN- DLE	TV	BROAD BAND		IXED LINE CALLS		BROAD BAND		IXED LINE CALLS	BUN- DLE		BROAD BAND		FIXED LINE Calls		BROAD I F BAND	MOB.	FIXED LINE CALLS
Significance Level: 95%	TOtal	~a	~b	~C	~d	~e	~f	~g	~h	~i	DAND ∼j	~k	~	~m	~n	~0	~p	~q	r~r	~S	~t	~u
Unweighted total	6	2	6	-	-	-	1	1	-	-	1	1	-	-	6	1	-	1	6	1	-	1
Effective Weighted Sample	4	2	4	-	-	-	1	1	-	-	1	1	-	-	4	1	-	1	4	1	-	1
Total	3	1	3	-	-	-	*	*	-	-	*	*	-	-	3	1	-	*	3	1	-	*
When I first contacted my current supplier about cancelling their service	2 54%	- % -%	2 % 54%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 54%	1 100%	- -%	- -%	2 54%	1 100%	- -%	- -%
I already knew from the information I was given when I first took the service	1 20%	* % 48%	1 6 20%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	1 20%	- -%	- -%	- -%	1 20%	- -%	- -%	- -%
When I first contacted the new supplier about using the service	* 13%	- % -%	* 6 13%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 13%	- -%	- -%	* 100%	* 13%	- -%	- -%	* 100%
Only after I had agreed to switch the service over  Columns Tested: a,b,c - d,e,f,g,h - i,j,k,I - m,n,o,p,q - r,s,t,u	* 13%	* % 52%	* 6 13%	- -%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	* 100%	- -%	- -%	* 13%	- -%	- -%	- -%	* 13%	- -%	- -%	- -%

Prepared by Saville Rossiter-Base: 01727 899 399

## QC25B. Which of these best describes when you were told about the cancellation charge?

Base : Those who would have to pay a charge to leave the contract for their TV service

	I	PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MO	BILE	CONTRA PROC			SERVICE:	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	6	-	1	-	-	1	-	-	-	-	4	1	-	6	5	4	4
Effective Weighted Sample	4	-	1	-	-	1	-	-	-	-	3	1	-	4	3	3	3
Total	3	-	*	-	-	*	-	-	-	-	2	*	-	3	3	2	2
When I first contacted my current supplier about cancelling their service	2 54%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 68%	- -%	- -%	2 54%	2 % 59%	2 % 68%	2 % 68%
I already knew from the information I was given when I first took the service	1 20%	- -%	* 100%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- o -%	- -%	- -%	1 20%	* % 13%	- % -%	- % -%
When I first contacted the new supplier about using the service	* 13%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 16%	- -%	- -%	* 13%	* % 14%	* % 16%	* % 16%
Only after I had agreed to switch the service over	* 13%	- -%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	- -%	* 16%	* 100%	- -%	* 13%	* % 14%	* % 16%	* % 16%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

Prepared by Saville Rossiter-Base: 01727 899 399

#### QC26B. Were these cancellation charges important in your decision not to switch to another provider?

Base : Those who would have to pay a charge to leave the contract for their TV service

		ACTI	ONS TAK	ŒN	5	WITCH	HED & CO	VERED		SER\	ICES SI	WITCHEI RED	<b>.</b> & C	CC	NSIDE	RED & C	OVEREI	)	SERV	ICES COI		ED &
			CONSI DERED		BUN-	TV			FIXED LINE CALLS				IXED LINE CALLS	BUN-			MOB.	FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total C	CHED ~a	~b	HER ~c	DLE ~d	<b>TV</b> ∼e	BAND ∼f	~g	~h	1 <b>V</b> 1 ~i	BAND ∼j	~k	~	<b>DLE</b> ∼m	rv ≀ ~n	BAND ~0	~p	~q	<b>TV</b> ∼r	BAND ~s	~t	~u
Unweighted total	6	2	6	-	-	-	1	1	-	-	1	1	-	-	6	1	-	1	6	1	-	1
Effective Weighted Sample	4	2	4	-	-	-	1	1	-	-	1	1	-	-	4	1	-	1	4	1	-	1
Total	3	1	3	-	-	-	*	*	-	-	*	*	-	-	3	1	-	*	3	1	-	*
Yes, very important	2 70%	* 48%	2 70%	- -%	- -%	- -%	* 6 100%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	2 70%	1 100%	- -%	* 100%	2 70%	1 5 100%	- -%	* 100%
Yes, fairly important	1 30%	* 52%	1 30%	- -%	- -%	- -%	- % -%	* 100%	- -%	- -%	- -%	* 100%	- -%	- -%	1 30%	- -%	- -%	- -%	1 30%	-%	- -%	- -%

#### QC26B. Were these cancellation charges important in your decision not to switch to another provider?

Base : Those who would have to pay a charge to leave the contract for their TV service

		TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MO	BILE	CONTR/ PROC			SERVICE	S AT HOM	ΙΕ	
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE	
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	
Unweighted total	6	-	1	-	-	1	-	-	-	-	4	1	-	6	5	4	4	
Effective Weighted Sample	4	-	1	-	-	1	-	-	-	-	3	1	-	4	3	3	3	
Total	3	-	*	-	-	*	-	-	-	-	2	*	-	3	3	2	2	
Yes, very important	2 70%	-%	* 100%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 5 73%	- -%	- -%	2 70%	2 6 77%	2 % 73%	2 % 73%	
Yes, fairly important	1 30%	%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	-	1 27%	* 100%	- -%	1 30%	1 6 239	1 % 27%	1 % 27%	

SERVICES SWITCHED &

SERVICES CONSIDERED &

## QC27B. When you were in contact with your current supplier, did they make you any kind of offer to stay with them?

Base: Those who had contact with their current supplier when considering switching their TV service

		ACT	TIONS TAI	KEN	;	SWITCH	IED & CO	VERED		OLIK	COVE		Ju	CO	ONSIDEI	RED & C	OVERED	)	OLIV	COVE		.D Q
			CONSI						FIXED				IXED					FIXED				IXED
		SWIT-	DERED		BUN-				LINE CALLS				LINE Calls	BUN-			MOB. PHONE	LINE CALLS			MOB. PHONE	LINE CALLS
Significance Level: 95%	Total	CHED ~a	~b	HER ~c	<b>DLE</b> ∼d	<b>TV</b> ~e	BAND ~f	~g	~h	<b>TV I</b> ~i	BAND ∼j	~k	~l	DLE ~m	<b>TV</b> ∼n	BAND ~o	~p	~q	<b>TV</b> ∼r	BAND ~S	~t	~u
Unweighted total	25	6	25	-	1	-	1	4	-	-	2	4	1	1	25	1	1	4	25	2	1	5
Effective Weighted Sample	17	4	17	-	1	-	1	4	-	-	1	4	1	1	17	1	1	4	17	2	1	4
Total	10	3	10	-	1	-	*	1	-	-	2	1	1	1	10	*	1	1	10	2	1	3
Yes they made me an offer which I listened to	4 39	* % 13%	4 6 39%	- -%	- -%	- -%	-%	* 28%	- -%	- -%	- -%	* 28%	- -%	- -%	4 39%	* 100%	1 100%	1 77%	4 39%	* 25%	1 100%	1 43%
They wanted to make me an offer, but I wasn't interested in listening to it	*	*	*	-	-	_	*	_	-	_	*	_	_	_	*	-	_	_	*	_	-	-
	39	% 10%	6 3%	-%	-%	-%	100%	-%	-%	-%	19%	-%	-%	-%	3%	-%	-%	-%	3%	-%	-%	-%
No, they didn't make me an offer	5 519	2 % 77%	5 6 51%	- -%	1 100%	- -%	-%	1 72%	- -%	- -%	1 81%	1 72%	1 100%	1 100%	5 51%	- -%	- -%	* 23%	5 51%	1 75%	- -%	2 57%
Can't remember	1 79	- % -%	1 6 7%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 7%	- -%	- -%	- -%	1 7%	- -%	- -%	- -%

## QC27B. When you were in contact with your current supplier, did they make you any kind of offer to stay with them?

Base: Those who had contact with their current supplier when considering switching their TV service

	I	PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA			SERVICE	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	25	-	1	-	1	2	-	-	1	6	15	2	-	25	22	21	20
Effective Weighted Sample	17	-	1	-	1	2	-	-	1	5	9	2	-	17	15	14	13
Total	10	-	*	-	1	1	-	-	1	2	7	1	-	10	10	9	9
Yes they made me an offer which I listened to	4 39%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 59%	2 34%	- -%	- -%	4 39%	4 6 39%	4 % 41%	4 % 42%
They wanted to make me an offer, but I wasn't interested in listening to it	* 3%	- -%	* 100%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 3%	* 6 39	-%	- % -%
No, they didn't make me an offer	5 51%	- -%	- -%	- -%	1 100%	1 100%	- -%	- -%	1 100%	1 41%	4 59%	1 100%	- -%	5 51%	5 6 53%	5 % 55%	5 % 53%
Can't remember	1 7%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 7%	- -%	- -%	1 7%	* 6 5%	* % 5%	* % 5%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

Prepared by Saville Rossiter-Base: 01727 899 399

#### QC28B. How did this offer compare to the package or plan you already had with them and the price you paid?

Base: Those who listened to an offer from their current TV service supplier

		AC <sup>-</sup>	TIONS TAP	KEN	5	SWITCH	HED & CC	VERED		SER	VICES S COVE	WITCHE ERED	D &	C	ONSIDE	RED & C	OVERED	)	SERV	ICES COI COVE		:D &
		SWIT-	CONSI DERED		BUN-				FIXED LINE CALLS				FIXED LINE Calls	BUN-				FIXED LINE CALLS				LINE CALLS
Significance Level: 95%	Total	CHED ~a	~b	HER ~c	<b>DLE</b> ~d	TV ~e	BAND ~f	~g	~h	<b>TV</b> ∼i	BAND ~i	~k	~	DLE ~m	<b>TV</b> ∼n	BAND ~0	~p	~q	<b>TV</b> ∣ ~r	BAND ~S	~t	~u
Unweighted total	10	1	10	-	-	-	-	1	-	-	-	1	-	-	10	1	1	3	10	1	1	3
Effective Weighted Sample	9	1	9	-	-	-	-	1	-	-	-	1	-	-	9	1	1	3	9	1	1	3
Total	4	*	4	-	-	-	-	*	-	-	-	*	-	-	4	*	1	1	4	*	1	1
The same package or plan at a lower price	1 219	* % 100%	1 6 21%	- -%	- -%	- -%	- % -%	* 100%	- -%	- -%	- -%	* 100%	- -%	- -%	1 21%	- -%	- -%	- -%	1 21%	- -%	- -%	- -%
An improved package or plan at the same price	2 549	- % -%	2 6 54%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 54%	* 100%	- -%	1 63%	2 54%	* 100%	- -%	1 63%
An improved package or plan at a higher price	1 149	- % -%	1 6 14%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 14%	- -%	1 100%	- -%	1 14%	- -%	1 100%	- -%
Can't remember the details	* 109	- % -%	* 6 10%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 10%	- -%	- -%	* 37%	* 10%	- -%	- -%	* 37%

## QC28B. How did this offer compare to the package or plan you already had with them and the price you paid?

Base: Those who listened to an offer from their current TV service supplier

	1	TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	МОВІ	LE	CONTRA PROC		S	ERVICES	AT HOME	<u>:</u>
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	10	-	-	-	-	-	-	-	-	3	6	-	-	10	9	9	9
Effective Weighted Sample	9	-	-	-	-	-	-	-	-	3	6	-	-	9	8	8	8
Total	4	-	-	-	-	-	-	-	-	1	2	-	-	4	4	4	4
The same package or plan at a lower price	1 21%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 29%	* 10%	- -%	- -%	1 21%	1 17%	1 17%	1 17%
An improved package or plan at the same price	2 54%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 71%	1 49%	- -%	- -%	2 54%	2 58%	2 58%	2 58%
An improved package or plan at a higher price	1 14%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 24%	- -%	- -%	1 14%	1 15%	1 15%	1 15%
Can't remember the details	* 10%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 18%	- -%	- -%	* 10%	* 11%	* 11%	* 11%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

Prepared by Saville Rossiter-Base: 01727 899 399

## QC29B. What was covered in the improved package or plan your previous supplier offered?

Base: Those offered an improved package or plan from their current TV service supplier

		AC	TIONS TAP	KEN	5	SWITCH	HED & CO	OVERED		SER	VICES SV COVE		D &	C	ONSIDE	RED & C	OVERED	)	SERV	ICES CO COVE	NSIDERE RED	ED &
	Tabal	SWIT-	CONSI DERED		BUN- DLE	ΤV	BROAD	MOB.	FIXED LINE CALLS				IXED LINE CALLS	BUN- DLE	TV			FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	C⊓ED ~a	~b	HER ~c	~d	~e	BAND ~f	~g	~h		BAND ∼j	~k	~	~m	rv ∼n	BAND ~0	~p	~q	<b>TV</b> ∼r	BAND ~s	~t	~u
Unweighted total	6	-	6	-	-	-	-	-	-	-	-	-	-	-	6	1	1	2	6	1	1	2
Effective Weighted Sample	6	-	6	-	-	-	-	-	-	-	-	-	-	-	6	1	1	2	6	1	1	2
Total	3	-	3	-	-	-	-	-	-	-	-	-	-	-	3	*	1	1	3	*	1	1
Discounted sports package	1 28%	- % -%	1 % 28%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 28%	* 100%	- -%	* 52%	1 28%	* 100%	- -%	* 52%
Discounted movie package	1 27%	- % -%	1 % 27%	- -%	- -%	- -%	- 5 -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 27%	-%	- -%	* 52%	1 27%	- -%	- -%	* 52%
More minutes for calls	1 20%	- % -%	1 % 20%	- -%	- -%	- -%	- 5 -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 20%	%	1 100%	- -%	1 20%	- -%	1 100%	- -%
Free additional channels	1 20%	- % -%	1 % 20%	- -%	- -%	- -%	- 5 -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 20%	%	1 100%	- -%	1 20%	- -%	1 100%	- -%
Higher/ faster broadband speed	* 12%	- % -%	* % 12%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 12%	%	- -%	* 48%	* 12%	- -%	- -%	* 48%
Something else	1 399	- % -%	1 % 39%	- -%	- -%	- -%	- 5 -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 39%	%	- -%	- -%	1 39%	- -%	- -%	- -%

# QC29B. What was covered in the improved package or plan your previous supplier offered?

Base: Those offered an improved package or plan from their current TV service supplier

	F	TV PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		!	SERVICES	S AT HOME	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	6	-	-	-	-	-	-	-	-	2	4	-	-	6	6	6	6
Effective Weighted Sample	6	-	-	-	-	-	-	-	-	2	4	-	-	6	6	6	6
Total	3	-	-	-	-	-	-	-	-	1	2	-	-	3	3	3	3
Discounted sports package	1 28%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 46%	- -%	- -%	1 28%	1 5 28%	1 % 28%	1 6 28%
Discounted movie package	1 27%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 44%	- -%	- -%	1 27%	1 5 27%	1 % 27%	1 6 27%
More minutes for calls	1 20%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 33%	- -%	- -%	1 20%	1 5 20%	1 % 20%	1 6 20%
Free additional channels	1 20%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 33%	- -%	- -%	1 20%	1 5 20%	1 % 20%	1 6 20%
Higher/ faster broadband speed	* 12%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 33%	- -%	- -%	- -%	* 12%	* 5 12%	* % 12%	* 6 12%
Something else	1 39%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 67%	* 22%	- -%	- -%	1 39%	1 39%	1 % 39%	1 % 39%

### QC30B. Did you talk to your supplier about the best offer you had found from another supplier?

Base: Those who listened to an offer from their current TV service supplier

		AC <sup>-</sup>	TIONS TAP	KEN	;	SWITC	HED & C	OVERED		SER	VICES S COVE		ED &	C	ONSIDE	RED & C	OVERE	D	SERV	ICES CO COVE	NSIDERI RED	ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAL	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	10	1	10	-	-	-	-	1	-	-	-	1	-	-	10	1	1	3	10	1	1	3
Effective Weighted Sample	9	1	9	-	-	-	-	1	-	-	-	1	-	-	9	1	1	3	9	1	1	3
Total	4	*	4	-	-	-	-	*	-	-	-	*	-	-	4	*	1	1	4	*	1	1
No, I did not	3 80%	* % 100%	3 % 80%	- -%	- -%	- -9	- % -%	* 5 100%	- -%	- -%	- -%	100%	-%	- -%	3 80%	* 100%	1 100%	1 63%	3 80%	* 100%	1 100%	1 63%
Their offer matched the best offer I had found	* 9%	- % -9	* % 9%	- -%	- -%	- -9	- % -%	- % -%	- -%	- -%	- -%	-%	-%	- -%	* 9%	- -%	- -%	- -%	* 9%	- -%	- -%	- -%
Can't remember	* 10%	- % -9	* % 10%	- -%	- -%	- -9	- % -%	- % -%	- -%	- -%	- -%	-%	-%	- -%	* 10%	- -%	- -%	* 37%	* 10%	- -%	- -%	* 37%

### QC30B. Did you talk to your supplier about the best offer you had found from another supplier?

Base: Those who listened to an offer from their current TV service supplier

		TV PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	10	-	-	-	-	-	-	-	-	3	6	-	-	10	9	9	9
Effective Weighted Sample	9	-	-	-	-	-	-	-	-	3	6	-	-	9	8	8	8
Total	4	-	-	-	-	-	-	-	-	1	2	-	-	4	4	4	4
No, I did not	3 80%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 100%	2 66%	- -%	- -%	3 80%	3 79%	3 % 79%	3 % 79%
Their offer matched the best offer I had found	* 9%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 16%	- -%	- -%	* 9%	* 10%	* % 10%	* % 10%
Can't remember	* 10%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 18%	- -%	- -%	* 10%	* 119	* % 11%	* % 11%

### QC31B. How happy or unhappy were you with how this offer was made to you?

Base: Those who listened to an offer from their current TV service supplier

		AC	TIONS TAK	EN	5	SWITCH	HED & CC	VERED		SERV	ICES SI	WITCHED RED	&	co	ONSIDEI	RED & C	OVERED	)	SERV	ICES COI		ED &
		SWIT-	CONSI DERED I	NEIT-	BUN-		BROAD		IXED LINE CALLS	Е	BROAD		IXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS		BROAD		FIXED LINE CALLS
0, 10, 1, 0, 20,	Total	CHED		HER	DLE	TV	BAND				BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	~b	~C	~d	~e	~†	~g	~h	~	~J	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	10	1	10	-	-	-	-	1	-	-	-	1	-	-	10	1	1	3	10	1	1	3
Effective Weighted Sample	9	1	9	-	-	-	-	1	-	-	-	1	-	-	9	1	1	3	9	1	1	3
Total	4	*	4	-	-	-	-	*	-	-	-	*	-	-	4	*	1	1	4	*	1	1
1 - Very unhappy	1 27%	- % -%	1 6 27%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 27%	- -%	- -%	- -%	1 27%	- -%	- -%	- -%
2	* 5%	- % -%	* % 5%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 5%	- -%	- -%	- -%	* 5%	- -%	- -%	- -%
TOTAL UNHAPPY	1 32%	- % -%	1 6 32%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 32%	- -%	- -%	- -%	1 32%	- -%	- -%	- -%
3 - Neither	2 52%	- % -%	2 6 52%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 52%	* 100%	1 100%	1 100%	2 52%	* 100%	1 100%	1 100%
4	1 16%	* % 100%	1 6 16%	- -%	- -%	- -%	- 5 -%	* 100%	- -%	- -%	- -%	* 100%	- -%	- -%	1 16%	- -%	- -%	- -%	1 16%	- -%	- -%	- -%
TOTAL HAPPY	1 16%	* 6 100%	1 6 16%	- -%	- -%	- -%	- 5 -%	* 100%	- -%	- -%	- -%	* 100%	- -%	- -%	1 16%	- -%	- -%	- -%	1 16%	- -%	- -%	- -%

### QC31B. How happy or unhappy were you with how this offer was made to you?

Base: Those who listened to an offer from their current TV service supplier

		TV PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOME	Ē
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	10	-	-	-	-	-	-	-	-	3	6	-	-	10	9	9	9
Effective Weighted Sample	9	-	-	-	-	-	-	-	-	3	6	-	-	9	8	8	8
Total	4	-	-	-	-	-	-	-	-	1	2	-	-	4	4	4	4
1 - Very unhappy	1 27%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 48%	* 16%	- -%	- -%	1 27%	1 28%	1 5 28%	1 28%
2	* 5%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 5%	- -%	-%	%
TOTAL UNHAPPY	1 32%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 48%	* 16%	- -%	- -%	1 32%	1 28%	1 5 28%	1 5 28%
3 - Neither	2 52%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 23%	2 74%	- -%	- -%	2 52%	2 55%	2 55%	2 5 55%
4	1 16%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 29%	* 10%	- -%	- -%	1 16%	1 17%	1 5 17%	1 5 17%
TOTAL HAPPY	1 16%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 29%	* 10%	- -%	- -%	1 16%	1 17%	1 5 17%	1 17%

### QC32B. Did you accept the offer from your supplier?

Base: Those who listened to an offer from their current TV service supplier

		AC	TIONS TAP	(EN		SWITC	HED & CC	VERED		SER	VICES S COVE	WITCHEI RED	D &	C	ONSIDE	RED & C	OVERE	)	SERV	ICES CO COVE	NSIDERI RED	ED &
	Total	SWIT-	CONSI	NEIT- HER	BUN- DLE	TV	BROAD BAND	MOB.	FIXED LINE CALLS		BROAD BAND		IXED LINE CALLS	BUN- DLE		BROAD BAND	MOB.	FIXED LINE CALLS		BROAD BAND		FIXED LINE CALLS
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	10	1	10	-	-	-	-	1	-	-	-	1	-	-	10	1	1	3	10	1	1	3
Effective Weighted Sample	9	1	9	-	-	-	-	1	-	-	-	1	-	-	9	1	1	3	9	1	1	3
Total	4	*	4	-	-	-	-	*	-	-	-	*	-	-	4	*	1	1	4	*	1	1
No, did not accept	3 65%	- % -%	3 65%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 65%	* 100%	1 100%	1 63%	3 65%	* 100%	1 100%	1 63%
Accepted offer, but did not say I needed to sign a new contract	1 26%	* % 100%	1 6 26%	- -%	- -%	- -9/	- 6 -%	* 100%	- -%	- -%	- -%	* 100%	- -%	- -%	1 26%	- -%	- -%	* 37%	1 26%	- -%	- -%	* 37%
Accepted offer, and signed a new contract	* 99	-	*	-% - -%	-% - -%	-	-	-%	-	- % - -%	- % - -%	- -%	-% - -%	- -%	* 9%	- - -%	-% - -%	- -%	* 9%	- -%	- - -%	-

# QC32B. Did you accept the offer from your supplier?

Base: Those who listened to an offer from their current TV service supplier

		TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTR/ PROC		;	SERVICE	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	10	-	-	-	-	-	-	-	-	3	6	-	-	10	9	9	9
Effective Weighted Sample	9	-	-	-	-	-	-	-	-	3	6	-	-	9	8	8	8
Total	4	-	-	-	-	-	-	-	-	1	2	-	-	4	4	4	4
No, did not accept	3 65%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 71%	2 66%	- -%	- -%	3 65%	3 689	3 % 68%	3 68%
Accepted offer, but did not say I needed to sign a new contract	1 26%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 29%	* 18%	- -%	- -%	1 26%	1 229	1 % 22%	1 6 22%
Accepted offer, and signed a new contract	* 9%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 16%	- -%	- -%	* 9%	* 10°	* % 10%	* 6 10%

#### QC33B. Having accepted this offer, would you say that you are now better off as a result?

Base: Those who accepted this improved offer from their current TV service supplier

		ACT	ACTIONS TAKEN SWITCHED & COVERED FIXED									SWITCHE ERED	D &	C	ONSIDI	ERED & (	COVERE	D	SER\	VICES CO COVE		ED &
	Total	SWIT-	CONSI DERED		BUN-	T)/		MOB.	FIXED LINE CALLS				FIXED LINE Calls		T\/	BROAD	MOB.	FIXED LINE CALLS	TV			FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	~b	HER ∼c	<b>DLE</b> ∼d	<b>TV</b> ∼e	<b>BAND</b> ∼f	~g	~h	<b>TV</b> ∼i	BAND ~j	~k	~	<b>DLE</b> ∼m	TV ∼n	BAND ~0	~p	~q	ıv ~r	BAND ~s	~t	~u
Unweighted total	4	1	4	-	-	-	-	1	-	-	-	1	-	-	4	-	-	1	4	-	-	1
Effective Weighted Sample	4	1	4	-	-	-	-	1	-	-	-	1	-	-	4	-	-	1	4	-	-	1
Total	1	*	1	-	-	-	-	*	-	-	-	*	-	-	1	-	-	*	1	-	-	*
Yes, now better off	1 71	* % 100%	1 6 71%	- -%	- -%	- -%	- % -%	* 100%	- -%	- -%	- -%	* 100%	- -%	- -%	1 71%	- % -%	-%	%	1 71%	- % -%	- -%	- -%
No difference	* 29'	-	* 6 29%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 29%	- % -%	-%	* 100%	* 29%	- % -%	- -%	* 100%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

Prepared by Saville Rossiter-Base: 01727 899 399

### QC33B. Having accepted this offer, would you say that you are now better off as a result?

Base: Those who accepted this improved offer from their current TV service supplier

		TV PROCES S	ВВ	PROCES	S	MP PRO	OCESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	4	-	-	-	-	-	-	-	-	1	2	-	-	4	3	3	3
Effective Weighted Sample	4	-	-	-	-	-	-	-	-	1	2	-	-	4	3	3	3
Total	1	-	-	-	-	-	-	-	-	*	1	-	-	1	1	1	1
Yes, now better off	1 71%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 100%	* 47%	- -%	- -%	1 71%	1 65%	1 65%	1 65%
No difference	* 29%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 53%	- -%	- -%	* 29%	* 35%	* % 35%	* % 35%

### QC34B. How much less do you think you are paying each month?

Base : Those who think they are paying less each month for their TV service

	AC	TIONS T	AKEN	;	SWITCI	HED & CO	OVERED	1	SER	VICES S COVE	WITCHE ERED	D &	CO	ONSIDI	ERED & (	COVERE	:D	SER		ONSIDER ERED	ED &
	SWIT-		D NEIT-	BUN-	T\/	BROAD	MOB.	FIXED LINE CALLS				FIXED LINE CALLS	BUN-	T)/	BROAD		FIXED LINE CALLS	TV	BROAD		FIXED LINE CALLS
Total Significance Level: 95%	al <b>CHED</b> ∼a		HER ~c	<b>DLE</b> ∼d	<b>TV</b> ∼e	BAND ∼f	~g	~h	1 <b>V</b> ~j	BAND ∼j	~k	~	<b>DLE</b> ∼m	<b>TV</b> ∼n	BAND ~0	~p	~q	ıv ~r	BAND ~s	~t	~u
Unweighted total	3 1	3	-	-	-	-	1	-	-	-	1	-	-	3	-	-	-	3	-	-	-
Effective Weighted Sample	3 1	3	-	-	-	-	1	-	-	-	1	-	-	3	-	-	-	3	-	-	-
Total	1 *	1	-	-	-	-	*	-	-	-	*	-	-	1	-	-	-	1	-	-	-
Under £5	1 * 8% 100	1 % 78%	- % -%	- -%	- -%	- % -%	* 100%	%	- -%	- -%	* 100%	- -%	- -%	1 78%	- % -%	-%	- %	1 78%	- % -%	- %	- -%
£5.00-£9.99	* - 2% -	. * % 22%	- % -%	- -%	- -%	- % -%	-%	-%	- -%	- -%	- -%	- -%	- -%	* 22%	- % -%	-%	%	* 22%	- % -%	- % -%	- -%

### QC34B. How much less do you think you are paying each month?

Base : Those who think they are paying less each month for their TV service

		TV PROCES S	ВВ	PROCES	s	MP PRO	CESS	LL PRO	CESS	МОІ	BILE	CONTRA PRO			SERVICE	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	3	-	-	-	-	-	-	-	-	1	1	-	-	3	2	2	2
Effective Weighted Sample	3	-	-	-	-	-	-	-	-	1	1	-	-	3	2	2	2
Total	1	-	-	-	-	-	-	-	-	*	*	-	-	1	1	1	1
Under £5	1 78%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 100%	* 100%	- -%	- -%	1 78%	1 6 100%	1 % 100%	1 6 100%
£5.00-£9.99	* 22%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 22%	- 6 -%	- % -%	- % -%

#### QC35B. Which one of these statements best describes how you felt about the contact you had with your current supplier?

Base: Those who had contact with their current supplier when considering switching their TV service

		ACT	TIONS TAI	NS TAKEN SWITCHED & COVERED								NITCHEI RED	) &	CC	ONSIDE	RED & C	OVERED	ı	SERV	ICES CO COVE		ED &
	Total	SWIT-	CONSI	NEIT- HER	BUN- DLE		BROAD BAND		FIXED LINE CALLS		BROAD I BAND		IXED LINE CALLS	BUN- DLE		BROAD BAND		IXED Line Calls				FIXED LINE CALLS
Significance Level: 95%	TOTAL	C⊓ED ~a	~b	Π <b>ΕΚ</b> ~C	~d	~e	DAND ∼f	~g	~h	1 <b>V</b> ~i	DAND ∼j	~k	~	~m	rv ∼n	~0	~p	~q	1 V ~r	BAND ~s	~t	~u
Unweighted total	25	6	25	-	1	-	1	4	-	-	2	4	1	1	25	1	1	4	25	2	1	5
Effective Weighted Sample	17	4	17	-	1	-	1	4	-	-	1	4	1	1	17	1	1	4	17	2	1	4
Total	10	3	10	-	1	-	*	1	-	-	2	1	1	1	10	*	1	1	10	2	1	3
They did not try to persuade me to stay with them	3 269	2 % 55%	3 6 26%	- -%	1 100%	- -%	- -%	* 25%	- -%	- -%	1 81%	* 25%	1 100%	- -%	3 26%	- -%	- -%	* 23%	3 26%	-%	- -%	* 13%
They talked about me staying, but did not put me under any pressure to stay	5 47%	1 % 34%	5 6 47%	- -%	- -%	- -%	* 100%	1 53%	- -%	- -%	* 19%	1 53%	- -%	- -%	5 47%	* 100%	1 100%	* 23%	5 47%	* 25%	1 100%	* 13%
They put me under pressure to stay with them	1 109	- % -%	1 6 10%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 10%	- -%	- -%	1 54%	1 10%	- -%	- -%	1 30%
Can't remember	2 179	* % 10%	2 6 17%	- -%	- -%	- -%	- -%	* 23%	- -%	- -%	- -%	* 23%	- -%	1 100%	2 17%	- -%	- -%	- -%	2 17%	1 75%	- -%	1 45%

#### QC35B. Which one of these statements best describes how you felt about the contact you had with your current supplier?

Base: Those who had contact with their current supplier when considering switching their TV service

		PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	МО	BILE	CONTRA PROC		;	SERVICES	S AT HOM	E	
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE	
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	
Unweighted total	25	-	1	-	1	2	-	-	1	6	15	2	-	25	22	21	20	
Effective Weighted Sample	17	-	1	-	1	2	-	-	1	5	9	2	-	17	15	14	13	
Total	10	-	*	-	1	1	-	-	1	2	7	1	-	10	10	9	9	
They did not try to persuade me to stay with them	3 26%	-%	- -%	- -%	1 100%	* 50%	- -%	- -%	1 100%	1 23%	2 28%	* 50%	- -%	3 26%	3 26%	3 6 27%	3 28%	
They talked about me staying, but did not put me under any pressure to																		
stay	5 47%	-%	* 100%	- -%	- -%	* 50%	- -%	- -%	- -%	2 64%	3 40%	* 50%	- -%	5 47%	5 5 48%	4 6 46%	4 48%	
They put me under pressure to stay with them	1 10%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 11%	- -%	- -%	1 10%	1 5 8%	1 6 8%	1 5 9%	
Can't remember	2 17%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 14%	1 20%	- -%	- -%	2 17%	2 5 18%	2 6 19%	1 5 16%	

### QC36B. Can you tell me how you felt put under pressure to stay?

Base : Those who felt under pressure to stay with their current TV service supplier

		ACT	IONS TA	KEN	;	SWITC	HED & C	OVERED		SEF	COVE		D &	C	ONSIDE	ERED & C	OVERE	D	SER		onsider Ered	ED &	
			CONSI				BROAD		FIXED LINE		BROAD		FIXED LINE			BROAD		FIXED LINE		BROAL	MOB.	FIXED LINE	
	Total	SWIT- CHED	DERED	NEIT- HER	BUN- DLE	TV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS	BUN- DLE	TV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS	
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u	
Unweighted total	3	-	3	-	-	-	-	-	-	-	-	-	-	-	3	-	-	2	3	-	-	2	
Effective Weighted Sample	3	-	3	-	-	-	-	-	-	-	-	-	-	-	3	-	-	2	3	-	-	2	
Total	1	-	1	-	-	-	-	-	-	-	-	-	-	-	1	-	-	1	1	-	-	1	

### QC36B. Can you tell me how you felt put under pressure to stay?

Base: Those who felt under pressure to stay with their current TV service supplier

		TV PROCES S	ВВ	B PROCES	S	MP PRO	OCESS	LL PRO	CESS	MO	BILE	CONTRA PROC			SERVICES	S AT HOMI	Ξ
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	3	-	-	-	-	-	-	-	-	-	2	-	-	3	2	2	2
Effective Weighted Sample	3	-	-	-	-	-	-	-	-	-	2	-	-	3	2	2	2
Total Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p	1	-	-	-	-	-	-	-	-	-	1	-	-	1	1	1	1

Prepared by Saville Rossiter-Base: 01727 899 399

Table 564

QC37B. If you were thinking about changing supplier for your TV service with a monthly subscription in the future, has your overall experience of the process made you more likely or less likely to make this change, or has it made no difference?

Base: Those who have considered switching their TV service supplier and will not switch soon

		ACT	TIONS TAP	KEN	S	SWITCH	IED & CO	VERED		SER	VICES SI COVE		D &	cc	ONSIDE	RED & C	OVERE	D	SERV	ICES CO COVE		ED &
	Total	SWIT-	CONSI	NEIT- HER	BUN- DLE		BROAD BAND		FIXED LINE CALLS		BROAD BAND		IXED LINE CALLS	BUN- DLE	TV	BROAD BAND	MOB.	FIXED LINE CALLS		BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	Total	~a	*b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	*n	~0	~p	~q	*r	~S	~t	~u
Unweighted total	63	13	63	-	1	-	6	5	1	-	7	5	2	4	63	9	1	11	63	11	1	13
Effective Weighted Sample	32	9	32	-	1	-	6	4	1	-	5	4	1	3	32	7	1	7	32	9	1	8
Total	39	7	39	-	1	-	2	3	*	-	4	3	2	3	39	7	1	7	39	9	1	9
More likely	2 49	1 % 15%	2 4%	- -%	- -%	- -%	1 42%	- -%	- -%	- -%	1 26%	- -%	- -%	- -%	2 4%	- -%	- -%	- -%	2 4%	- -%	- -%	- -%
Made no difference	27 689	5 % 80%	27 68%	- -%	1 100%	- -%	1 43%	3 100%	* 100%	- -%	2 65%	3 100%	2 100%	2 57%	27 68%	6 78%	1 100%	3 49%	27 68%	7 71%	1 100%	4 48%
Less likely	7 179	- % -%	7 6 17%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	1 43%	7 17%	* 5%	- -%	1 22%	7 17%	2 16%	- -%	3 30%
Don't know	4	* % 5%	4 6 11%	- -%	- -%	- -%	* 14%	- -%	- -%	- -%	* 9%	- -%	- -%	- -%	4 11%	1 17%	- -%	2 28%	4 11%	1 13%	- -%	2 21%

Table 564

QC37B. If you were thinking about changing supplier for your TV service with a monthly subscription in the future, has your overall experience of the process made you more likely or less likely to make this change, or has it made no difference?

Base: Those who have considered switching their TV service supplier and will not switch soon

	P	PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
	 Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~†	~g	~h	~i	*j	~k	~	*m	*n	*0	*p
Unweighted total	63	-	4	1	1	2	1	-	1	22	35	2	-	63	53	57	55
Effective Weighted Sample	32	-	4	1	1	2	1	-	1	10	23	2	-	32	37	30	34
Total	39	-	2	*	1	1	1	-	1	17	20	1	-	39	27	37	33
More likely	2 4%	- -%	1 60%	- -%	- -%	- -%	- -%	- -%	- -%	* 2%	1 6%	- -%	- -%	2 4%	2 6 6%	2 4%	2 5%
Made no difference	27 68%	- -%	1 40%	* 100%	1 100%	1 100%	1 100%	- -%	1 100%	13 73%	13 63%	1 100%	- -%	27 68%	19 5 71%	25 68%	21 65%
Less likely	7 17%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	4 20%	3 14%	- -%	- -%	7 17%	4 5 15%	6 6 17%	6 6 19%
Don't know	4 11%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 5%	3 17%	- -%	- -%	4 11%	2 5 9%	4 6 11%	4 6 12%

SERVICES SWITCHED &

SERVICES CONSIDERED &

### QC19C. In considering switching your fixed line broadband, did you contact...

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

		AC <sup>-</sup>	TIONS TAP	(EN		SWITCH	IED & CC	VERED		OLIK	COVE	RED	Ju	CC	ONSIDE	ERED & CO	OVERE	)	OLIV	COVE		.D Q
			CONSI				DDOAD		FIXED		DDO 4 D		FIXED			DDOAD		FIXED		DDO4D		FIXED
	Total	SWIT-	DERED	NEIT- HER	BUN- DLE			PHONE	LINE CALLS			MOB. PHONE	LINE CALLS	BUN- DLE				LINE CALLS			MOB. PHONE	LINE CALLS
Significance Level: 95%	Total	CHED ~a	b	π <b>ΕΚ</b> ∼C	~d	~e	<b>BAND</b> ∼f	~g	~h	1 <b>V</b> 1 ~i	BAND ∼j	~k	~	~m	~n	BAND 0	~p	*q	<b>TV</b> ∼r	BAND S	~t	*u
Unweighted total	134	11	134	-	-	1	-	7	3	1	-	7	3	1	9	134	15	38	9	134	15	38
Effective Weighted Sample	105	9	105	-	-	1	-	6	3	1	-	6	3	1	7	105	12	30	7	105	12	30
Total	82	6	82	-	-	*	-	4	1	*	-	4	1	*	7	82	9	18	7	82	9	18
Both your current supplier and a new supplier	15 18		15 6 18%	- -%	- -%	* 100%	-%	- -%	* 33%	* 100%	- -%	- -%	* 33%	* 100%	1 9%	15 18%	3 37%	4 20%	1 11%	15 6 18%	3 37%	4 20%
Only your current supplier	18 22'		18 % 22%	- -%	- -%	- -%	-%	1 20%	* 31%	- -%	- -%	1 20%	* 31%	- -%	- -%	18 22%	2 23%	1 7%	- -%	18 22%	2 23%	1 7%
Only a new supplier	21 26		21 % 26%	- -%	- -%	- -%	-%	1 30%	* 35%	- -%	- -%	1 30%	* 35%	- -%	4 61%	21 26%	2 19%	5 28%	4 60%	21 6 26%	2 19%	5 28%
Can't remember	28 34'		28 6 34%	- -%	- -%	- -%	-%	2 50%	- -%	- -%	- -%	2 50%	- -%	- -%	2 30%	28 34%	2 21%	8 45%	2 29%	28 6 34%	2 21%	8 45%

### QC19C. In considering switching your fixed line broadband, did you contact...

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

	P	ROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOM	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~q	NoT ~h	PAYG	CON- TRACT *i	PAC ~k	C&R ~	TV *m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	134	1	-	-	-	1	3	-	3	64	65	1	3	76	134	129	130
Effective Weighted Sample	105	1	-	-	-	1	2	-	3	51	51	1	2	59	105	101	101
Total	82	*	-	-	-	1	2	-	1	37	42	1	2	47	82	79	79
Both your current supplier and a new supplier	15 18%	* 100%	- -%	- -%	- -%	- -%	- -%	- -%	* 33%	8 21%	7 17%	- -%	- -%	6 13%	15 6 18%	15 6 18%	13 % 17%
Only your current supplier	18 22%	- -%	- -%	- -%	- -%	- -%	1 25%	- -%	* 31%	10 26%	8 19%	- -%	1 25%	9 18%	18 6 22%	18 6 22%	17 % 21%
Only a new supplier	21 26%	- -%	- -%	- -%	- -%	1 100%	* 19%	- -%	* 35%	10 26%	11 25%	1 100%	* 19%	18 38%	21 6 26%	20 6 26%	21 % 27%
Can't remember	28 34%	- -%	- -%	- -%	- -%	- -%	1 56%	- -%	- -%	10 27%	16 39%	- -%	1 56%	14 30%	28 6 34%	26 6 33%	27 % 34%

### QC20C. Did you contact your current supplier or your new supplier first?

Base: Those who contacted both their current and a new fixed line broadband supplier

		ACT	TIONS TAI	KEN	;	SWITCI	HED & C	OVERED		SER	VICES S COVE	WITCHE RED	D &	C	ONSIDE	RED & CO	OVEREI	D	SERV	VICES COI		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD I	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
1	Total	CHED		HER	DLE		BAND			TV	BAND			DLE	TV	BAND				BAND		
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~\$	~t	~u
Unweighted total	28	2	28	-	-	1	-	-	1	1	-	-	1	1	2	28	5	9	2	28	5	9
Effective Weighted Sample	22	2	22	-	-	1	-	-	1	1	-	-	1	1	2	22	4	7	2	22	4	7
Total	15	1	15	-	-	*	-	-	*	*	-	-	*	*	1	15	3	4	1	15	3	4
Previous supplier	4 289	- % -%	4 6 28%	- -%	- -%	- -%	- % -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	4 28%	1 29%	* 6%	- -%	4 28%	1 29%	* 6%
New supplier	9 60%	1 % 100%	9 60%	- -%	- -%	* 100%	- % -%	- % -%	* 100%	* 100%	- -%	- -%	* 100%	* 100%	1 100%	9 60%	2 48%	3 76%	1 100%	9 60%	2 48%	3 76%
Can't remember	2 129	- % -%	2 % 12%	- -%	- -%	- -9	- % -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 12%	1 23%	1 18%	- -%	2 12%	1 23%	1 18%

### QC20C. Did you contact your current supplier or your new supplier first?

Base: Those who contacted both their current and a new fixed line broadband supplier

	1	PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		S	SERVICES	S AT HOMI	<b>E</b>
Significance Level: 95%	Total	C&R ~a	MAC ~b	<b>C&amp;R</b> ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~g	<b>NoT</b> ∼h	PAYG ~i	CON- TRACT ~i	PAC ~k	C&R ~	<b>TV</b> ∼m	BROAD BAND ~n	MOB. PHONE ~0	FIXED LINE VOICE ~p
Unweighted total	28	1	-	-	-	-	-	-	1	14	14	-	_	14	28	28	26
Effective Weighted Sample	22	1	-	-	-	-	-	-	1	11	11	-	-	11	22	22	20
Total	15	*	-	-	-	-	-	-	*	8	7	-	-	6	15	15	13
Previous supplier	4 28%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 38%	1 17%	- -%	- -%	1 13%	4 28%	4 6 28%	3 6 24%
New supplier	9 60%	* 100%	- -%	- -%	- -%	- -%	- -%	- -%	* 100%	4 58%	4 62%	- -%	- -%	5 76%	9 60%	9 60%	8 63%
Can't remember	2 12%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 4%	1 21%	- -%	- -%	1 11%	2 12%	2 6 12%	2 6 13%

SERVICES SWITCHED &

SERVICES CONSIDERED &

### QC21C. Why did you contact this supplier first?

Base: Those aware who they contacted first when considering switching their fixed line broadband service

		AC	TIONS TAI	KEN		SWITC	HED & CO	OVERED		OLIV	COVE		.D Q	C	ONSIDE	RED & C	OVERE	)	OLIK	COVE		_D u
			CONSI				DDOAD		FIXED		DOAD		FIXED			BROAD		FIXED		BROAD		FIXED
	Total	SWIT- CHED	DERED	NEIT- HER	BUN- DLE	TV	BROAD BAND		CALLS	TV E			LINE CALLS	BUN- DLE				LINE CALLS	ΤV		PHONE	LINE CALLS
Significance Level: 95%	Total	~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	24	2	24	-	-	1	-	-	1	1	-	-	1	1	2	24	4	7	2	24	4	7
Effective Weighted Sample	19	2	19	-	-	1	-	-	1	1	-	-	1	1	2	19	3	6	2	19	3	6
Total	13	1	13	-	-	*	-	-	*	*	-	-	*	*	1	13	3	3	1	13	3	3
To see what they could offer me	10 74		10 % 74%	- -%	- -%	* 100%	- % -%	- -%	- -%	* 100%	- -%	- -%	- -%	* 100%	1 100%	10 74%	2 62%	3 92%	1 100%	10 6 74%	2 62%	3 92%
To find out what I needed to do to make the switch	2 17'	* % 50%	2 % 17%	- -%	- -%	- -9	- % -%	- -%	* 100%	- -%	- -%	- -%	* 100%	- -%	- -%	2 17%	- -%	* 8%	- -%	2 6 17%	- -%	* 8%
To get the code I needed to make the switch	1 11'	- % -9	1 % 11%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 11%	- -%	- -%	- -%	1 6 11%	- -%	- -%
Don't know	1 8°	- % -9	1 % 8%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 8%	1 38%	- -%	- -%	1 6 8%	1 38%	- -%

### QC21C. Why did you contact this supplier first?

Base: Those aware who they contacted first when considering switching their fixed line broadband service

	F	PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	МОЕ	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	24	1	-	-	-	-	-	-	1	13	11	-	-	12	24	24	22
Effective Weighted Sample	19	1	-	-	-	-	-	-	1	10	8	-	-	9	19	19	17
Total	13	*	-	-	-	-	-	-	*	7	5	-	-	6	13	13	12
To see what they could offer me	10 74%	* 100%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	5 68%	5 83%	- -%	- -%	6 100%	10 74%	10 6 74%	9 80%
To find out what I needed to do to make the switch	2 17%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 100%	1 16%	1 17%	- -%	- -%	1 11%	2 17%	2 6 17%	1 5 10%
To get the code I needed to make the switch	1 11%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 19%	- -%	- -%	- -%	1 11%	1 11%	1 6 11%	1 5 12%
Don't know	1 8%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 13%	- -%	- -%	- -%	- -%	1 8%	1 6 8%	1 5 8%

### QC22C. How easy or difficult did you find the process of making contact with suppliers in order to make the switch?

Base: Those who contacted any suppliers when considering switching their fixed line broadband service

		AC1	TIONS TAK	KEN	;	SWITC	HED & CO	VERED		SERV	ICES S	WITCHED	) &	CC	ONSIDEI	RED & C	OVERED	)	SERVI	CES COI	NSIDERE RED	∃D &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		IXED LINE CALLS	E	BROAD		IXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS	ı	BROAD		IXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	b	HER ∼c	DLE ~d	TV ~e	BAND ~f	~0	~h	TV E	BAND ~i	~k	~l	DLE ~m		BAND	~n	~0	TV E ∼r	BAND	~t	e II
	0.4	a	~		u	4		~g		4		·-K		111	~n	0	~p	~q	7	04		~u
Unweighted total	94	8	94	-	-	1	-	4	3	1	-	4	3	1	1	94	13	22	1	94	13	22
Effective Weighted Sample	74	7	74	-	-	1	-	3	3	1	-	3	3	1	5	74	10	17	5	74	10	18
Total	54	4	54	-	-	*	-	2	1	*	-	2	1	*	5	54	7	10	5	54	7	10
1 - Very difficult	5 99	- % -%	5 % 9%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	5 9%	1 10%	* 2%	- -%	5 9%	1 10%	* 2%
2	8 149	* % 10%	8 % 14%	- -%	- -%	- -9	- % -%	- -%	* 33%	- -%	- -%	- -%	* 33%	- -%	1 13%	8 14%	1 15%	2 18%	* 8%	8 14%	1 15%	2 15%
TOTAL DIFFICULT	13 249	* % 10%	13 6 24%	- -%	- -%	- -9	- % -%	- -%	* 33%	- -%	- -%	- -%	* 33%	- -%	1 13%	13 24%	2 25%	2 20%	* 8%	13 24%	2 25%	2 17%
3 - Neither	13 239	2 % 46%	13 % 23%	- -%	- -%	* 100%	- % -%	1 43%	* 35%	* 100%	- -%	1 43%	* 35%	* 100%	1 24%	13 23%	* 4%	2 23%	2 31%	13 23%	* 4%	3 27%
4	12 23°	- % -%	12 6 23%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 15%	12 23%	3 46%	3 32%	1 14%	12 23%	3 46%	3 32%
5 - Very easy	15 299	2 % 44%	15 6 29%	- -%	- -%	- -9	- % -%	1 57%	* 31%	- -%	- -%	1 57%	* 31%	- -%	2 48%	15 29%	2 25%	2 24%	2 47%	15 29%	2 25%	2 24%
TOTAL EASY	28 529	2 % 44%	28 % 52%	- -%	- -%	- -9	- % -%	1 57%	* 31%	- -%	- -%	1 57%	* 31%	- -%	3 63%	28 52%	5 71%	6 56%	3 61%	28 52%	5 71%	6 56%
Don't know	1 19	- % -%	1 6 1%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 1%	- -%	- -%	- -%	1 1%	- -%	- -%

### QC22C. How easy or difficult did you find the process of making contact with suppliers in order to make the switch?

Base: Those who contacted any suppliers when considering switching their fixed line broadband service

	F	TV PROCES S	ВЕ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		,	SERVICES	S AT HOMI	E
Simifeenee Level, 050/	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	0.4	~a	~b	~C	~d	~e	~f	~g	~h	10	J 45	~k	~	*m	n O4	0	p 04
Unweighted total	94	1	-	-	-	1	2	-	3	46	45	1	2	56	94	91	91
Effective Weighted Sample	74	1	-	-	-	1	2	-	3	37	34	1	2	44	74	71	71
Total	54	*	-	-	-	1	1	-	1	27	26	1	1	33	54	53	52
1 - Very difficult	5 9%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 4%	4 16%	- -%	- -%	2 6%	5 5 9%	5 5 10%	3 6%
2	8 14%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 33%	4 15%	3 13%	- -%	- -%	5 14%	8 5 14%	7 5 14%	7 6 14%
TOTAL DIFFICULT	13 24%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 33%	5 18%	7 28%	- -%	- -%	7 21%	13 5 24%	12 5 23%	10 6 20%
3 - Neither	13 23%	* 100%	- -%	- -%	- -%	- -%	1 100%	- -%	* 35%	7 26%	5 20%	- -%	1 100%	10 29%	13 23%	12 5 23%	13 6 24%
4	12 23%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	6 23%	6 22%	- -%	- -%	6 19%	12 5 23%	12 5 23%	12 6 24%
5 - Very easy	15 29%	- -%	- -%	- -%	- -%	1 100%	- -%	- -%	* 31%	8 29%	8 30%	1 100%	- -%	10 29%	15 5 29%	15 5 29%	15 6 30%
TOTAL EASY	28 52%	- -%	- -%	- -%	- -%	1 100%	- -%	- -%	* 31%	14 52%	13 52%	1 100%	- -%	16 48%	28 52%	27 52%	28 6 54%
Don't know	1 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 3%	- -%	- -%	- -%	1 2%	1 1%	1 5 1%	1 % 2%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

# QC23C. Would you have needed to pay an early termination charge or cancellation charge in order to leave your contract with your supplier?

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

		ACT	TIONS TAP	KEN	;	SWITCH	HED & CO	VERED		SERV	ICES SI	NITCHED	) &	cc	ONSIDE	RED & CO	OVERED	)	SERV	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		IXED LINE CALLS	E	BROAD		IXED LINE CALLS	BUN-		BROAD I		IXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV E	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	0	~p	*q	~r	S	~t	*u
Unweighted total	134	11	134	-	-	1	-	7	3	1	-	7	3	1	9	134	15	38	9	134	15	38
Effective Weighted Sample	105	9	105	-	-	1	-	6	3	1	-	6	3	1	7	105	12	30	7	105	12	30
Total	82	6	82	-	-	*	-	4	1	*	-	4	1	*	7	82	9	18	7	82	9	18
Yes	16 20%	1 6 22%	16 6 20%	- -%	- -%	- -%	- % -%	1 22%	* 33%	- -%	- -%	1 22%	* 33%	- -%	2 22%	16 20%	2 18%	3 15%	1 18%	16 6 20%	2 18%	3 14%
No	45 55%	3 60%	45 6 55%	- -%	- -%	* 100%	- % -%	2 55%	1 67%	* 100%	- -%	2 55%	1 67%	- -%	4 51%	45 55%	6 63%	9 47%	4 50%	45 55%	6 63%	9 47%
Don't know	20 25%	1 6 18%	20 6 25%	- -%	- -%	- -%	- 6 -%	1 23%	- -%	- -%	- -%	1 23%	- -%	* 100%	2 28%	20 25%	2 19%	7 37%	2 32%	20 6 25%	2 19%	7 39%

# QC23C. Would you have needed to pay an early termination charge or cancellation charge in order to leave your contract with your supplier?

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

	ı	PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOMI	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~a	<b>NoT</b> ∼h	PAYG *i	CON- TRACT *j	PAC ~k	C&R ~	<b>TV</b> *m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	134	1	-	-	-	1	3	-	3	64	65	1	3	76	134	129	130
Effective Weighted Sample	105	1	-	-	-	1	2	-	3	51	51	1	2	59	105	101	101
Total	82	*	-	-	-	1	2	-	1	37	42	1	2	47	82	79	79
Yes	16 20%	- -%	- -%	- -%	- -%	- -%	1 44%	- -%	* 33%	7 19%	8 19%	- -%	1 44%	7 15%	16 20%	15 5 19%	15 5 19%
No	45 55%	* 100%	- -%	- -%	- -%	1 100%	1 56%	- -%	1 67%	20 54%	24 58%	1 100%	1 56%	28 59%	45 55%	44 56%	44 56%
Don't know	20 25%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	10 27%	9 23%	- -%	- -%	12 26%	20 25%	19 5 25%	20 25%

### QC24C. How much would you have had to pay to leave your contract?

Base: Those who would have to pay a charge to leave the contract for their fixed line broadband service

		ACT	IONS TAK	ŒN	5	SWITCH	HED & CO	VERED		SERV	ICES SV		8 (	co	NSIDE	RED & CO	OVERED	)	SERV	VICES COI COVE		ED &
		SWIT-	CONSI DERED I	NFIT-	BUN-		BROAD	MOB.	FIXED LINE CALLS	E	BROAD I		IXED LINE CALLS	BUN-		BROAD I		LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND		0,1220	TV E	BAND .		071220	DLE	TV	BAND .		071220	TV	BAND		0,1220
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	28	3	28	-	-	-	-	2	1	-	-	2	1	-	2	28	4	7	1	28	4	6
Effective Weighted Sample	21	3	21	-	-	-	-	2	1	-	-	2	1	-	1	21	4	5	1	21	4	4
Total	16	1	16	-	-	-	-	1	*	-	-	1	*	-	2	16	2	3	1	16	2	3
Up to £19.99	1 79	- % -%	1 5 7%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 7%	- -%	* 10%	- -%	1 6 7%	- -%	* 12%
£20.00-£29.99	1 79	- % -%	1 5 7%	- -%	- -%	- -%	- %	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 7%	* 22%	* 11%	- -%	1 6 7%	* 22%	- -%
£30.00-£39.99	2 149	- % -%	2 5 14%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 14%	1 39%	- -%	- -%	2 6 14%	1 39%	- -%
£40.00-£49.99	1 6%	- % -%	1 6 6%	- -%	- -%	-%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 6%	- -%	- -%	- -%	1 6 6%	- -%	- -%
£60 or more	3 16%	1 % 42%	3 16%	- -%	- -%	- -%	- %	1 57%	- -%	- -%	- -%	1 57%	- -%	- -%	* 16%	3 16%	- -%	* 8%	- -%	3 6 16%	- -%	* 9%
Don't know	8 50%	1 6 58%	8 50%	- -%	- -%	- -%	%	* 43%	* 100%	- -%	- -%	* 43%	* 100%	- -%	1 84%	8 50%	1 38%	2 70%	1 100%	8 50%	1 38%	2 79%

### QC24C. How much would you have had to pay to leave your contract?

Base: Those who would have to pay a charge to leave the contract for their fixed line broadband service

	P	TV ROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA		;	SERVICES	S AT HOM	E
	— Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	28	-	-	-	-	-	2	-	1	13	13	-	2	15	28	26	26
Effective Weighted Sample	21	-	-	-	-	-	2	-	1	10	10	-	2	11	21	19	19
Total	16	-	-	-	-	-	1	-	*	7	8	-	1	7	16	15	15
Up to £19.99	1	-	-	-	-	-	-	-	-	*	1	-	-	-	1	1	1
	7%	-%	-%	-%	-%	-%	-%	-%	-%	4%	10%	-%	-%	-%	5 7%	6 8%	% 8%
£20.00-£29.99	1	-	-	-	-	-	-	-	-	-	1	-	-	1	1	1	1
	7%	-%	-%	-%	-%	-%	-%	-%	-%	-%	8%	-%	-%	11%	5 7%	6 5%	% 8%
£30.00-£39.99	2	-	-	-	-	-	-	-	-	1	1	-	-	1	2	2	1
	14%	-%	-%	-%	-%	-%	-%	-%	-%	13%	16%	-%	-%	13%	5 14%	6 15%	% 8%
£40.00-£49.99	1	-	-	-	-	-	-	-	-	1	-	-	-	1	1	1	1
	6%	-%	-%	-%	-%	-%	-%	-%	-%	13%	-%	-%	-%	12%	5 6%	6 6%	6%
£60 or more	3	-	-	-	-	-	1	-	-	1	1	-	1	1	3	2	2
	16%	-%	-%	-%	-%	-%	57%	-%	-%	20%	10%	-%	57%	17%	5 16%	% 15%	6 16%
Don't know	8	-	-	-	-	-	*	-	*	4	5	-	*	3	8	8	8
	50%	-%	-%	-%	-%	-%	43%	-%	100%	50%	56%	-%	43%	47%	5 50%	6 53%	6 54%

#### QC25C. Which of these best describes when you were told about the cancellation charge?

Base: Those who would have to pay a charge to leave the contract for their fixed line broadband service

		AC	TIONS TA	KEN		SWITC	HED & C	OVERED		SER	VICES S	WITCHE ERED	D &	co	ONSIDE	RED & (	COVERE	D	SER	VICES CO COVE		ED &
		014/17	CONS		BUN		BROAD	MOB.	FIXED		BROAD	MOB.	FIXED	Bun		BROAD	MOB.	FIXED		BROAD	MOB.	FIXED
	Total	SWIT- CHED	DERED	HER	BUN- DLE	TV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS	BUN- DLE	TV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	28	3	28	-	-	-	-	2	1	-	-	2	1	-	2	28	4	7	1	28	4	6
Effective Weighted Sample	21	3	21	-	-	-	-	2	1	-	-	2	1	-	1	21	4	5	1	21	4	4
Total	16	1	16	-	-	-	-	1	*	-	-	1	*	-	2	16	2	3	1	16	2	3
When I first contacted my current supplier about cancelling their service	6	1	6	_	-	-	_	1	*	_	_	1	*	-	2	6	*	*	1	6	*	*
	39%	68%	6 39%	-%	-%	-9	% -%	57%	100%	-%	-%	57%	100%	-%	100%	39%	6 22%	16%	100%	6 39%	22%	18%
I already knew from the information I was given when I first took the service	5 34%	- 6 -9	5 6 34%	-%	- -%	- _0,	- % -%	- %	- -%	- -%	- -%	- -%	- -%	- -%	- -%	5 34%	1 % 58%	1 22%	- -%	5 6 34%	1 58%	1 25%
When I first contacted the new supplier about using the service	1 7%	- % -%	1 % 7%	%	- -%	- -0,	- % -%	- %	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 7%	- 6 -%	- -%	- -%	1 6 7%	- -%	- -%
At a later point, but before I agreed to switch over	1 4%	- % -%	1 6 4%	-%	- -%	- -9	- % -%	-%	-%	- -%	- -%	- -%	- -%	- -%	- -%	1 4%	- % -%	1 23%	- -%	1 6 4%	- -%	* 13%
Can't remember	3 16%	* % 32%	3 % 16%	-%	- -%	- -9	- % -%	* 5 43%	-%	- -%	- -%	* 43%	- -%	- -%	- -%	3 16%	* 6 20%	1 38%	- -%	3 6 16%	* 20%	1 43%
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u																						

### QC25C. Which of these best describes when you were told about the cancellation charge?

Base: Those who would have to pay a charge to leave the contract for their fixed line broadband service

		TV PROCES S	ВЕ	3 PROCES	S	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA		;	SERVICES	S AT HOMI	E
Significance Level: 95%	Total	C&R	MAC	C&R	NoT	PAC	C&R ~f	C&R	NoT ~h	PAYG	CON- TRACT	PAC ~k	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	28	~a	~b	~C	~d	~e	~ı 2	~g	~[] 1	~ı 13	~J 13		~i 2	~m 15	~n 28	~o 26	~p 26
Effective Weighted Sample	21	-	-	-	-	-	2	-	1	10	10	-	2	11	21	19	19
Total	16	-	-	-	-	-	1	-	*	7	8	-	1	7	16	15	15
When I first contacted my current supplier about cancelling their service	6 39%	- -%	- -%	- -%	- -%	- -%	1 57%	- -%	* 100%	1 21%	5 59%	- -%	1 57%	3 45%	6 39%	6 % 41%	5 6 34%
I already knew from the information I was given when I first took the service	5 34%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 48%	1 14%	- -%	- -%	2 31%	5 % 34%	5 % 30%	5 6 36%
When I first contacted the new supplier about using the service	1 7%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 17%	-%	- -%	- -%	- -%	1 5 7%	1 % 8%	1 % 8%
At a later point, but before I agreed to switch over	1 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 8%	- -%	- -%	1 9%	1 6 4%	1 % 4%	1 6 4%
Can't remember	3 16%	- -%	- -%	- -%	- -%	- -%	* 43%	- -%	- -%	1 14%	2 18%	- -%	* 43%	1 15%	3 6 16%	3 % 16%	3 6 17%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

Prepared by Saville Rossiter-Base: 01727 899 399

# QC26C. Were these cancellation charges important in your decision not to switch to another provider?

Base: Those who would have to pay a charge to leave the contract for their fixed line broadband service

		ACT	TIONS TAP	KEN	5	SWITC	HED & CO	OVERED		SER	RVICES S COVE		ED &	CC	ONSIDE	RED & CO	OVEREI	D	SERV	ICES COI		ED &
		SWIT-	CONSI		BUN-		BROAD		FIXED LINE CALLS				FIXED LINE CALLS	BUN-			MOB.	FIXED LINE CALLS				IXED LINE CALLS
Significance Level: 95%	Total	CHED	- h	HER	DLE		BAND ~f		- h	TV	BAND	14	1	DLE		BAND			TV ∼r	BAND	~t	-41
Significance Level. 95%		~a	~b	~C	~d	~e	~	~g	~h	~	~j	~k	~	~m	~n	~0	~p	~q	~	~S	~[	~u
Unweighted total	28	3	28	-	-	-	-	2	1	-	-	2	1	-	2	28	4	7	1	28	4	6
Effective Weighted Sample	21	3	21	-	-	-	-	2	1	-	-	2	1	-	1	21	4	5	1	21	4	4
Total	16	1	16	-	-	-	-	1	*	-	-	1	*	-	2	16	2	3	1	16	2	3
Yes, very important	6 40%	1 68%	6 6 40%	- -%	- -%	- -9	- % -%	1 57%	* 100%	- -%	- -%	1 57%	* 100%	- -%	1 84%	6 40%	- -%	1 20%	1 100%	6 40%	- -%	* 9%
Yes, fairly important	7 42%	* % 32%	7 % 42%	- -%	- -%	- -9	- % -%	* 43%	- -%	- -%	-%	* 43%	-%	- -%	* 16%	7 42%	1 80%	2 70%	- -%	7 5 42%	1 80%	2 79%
No, not important	3 189	- % -%	3 6 18%	- -%	- -%	- -9	- % -%	-%	- -%	- -%	-%	- -%	-%	- -%	- -%	3 18%	* 20%	* 10%	- -%	3 5 18%	* 20%	* 12%

#### QC26C. Were these cancellation charges important in your decision not to switch to another provider?

Base: Those who would have to pay a charge to leave the contract for their fixed line broadband service

		TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		\$	SERVICES	S AT HOM	E	
Significance Level: 95%	Total	<b>C&amp;R</b> ~a	MAC ~b	<b>C&amp;R</b> ~c	NoT ~d	PAC ~e	C&R ~f	<b>C&amp;R</b> ~a	NoT ~h	PAYG	CON- TRACT	PAC ~k	C&R ~	<b>TV</b> ∼m	BROAD BAND ~n	MOB. PHONE ~0	FIXED LINE VOICE	
Unweighted total	28	- -	-	-	- -	-	2	9 -	1	13	13	-	2	15	28	26	26	
Effective Weighted Sample	21	-	-	-	-	-	2	-	1	10	10	-	2	11	21	19	19	
Total	16	-	-	-	-	-	1	-	*	7	8	-	1	7	16	15	15	
Yes, very important	6 40%	- -%	- -%	- -%	- -%	- -%	1 57%	- -%	* 100%	3 47%	3 38%	- -%	1 57%	3 36%	6 40%	6 6 42%	5 % 37%	
Yes, fairly important	7 42%	- -%	- -%	- -%	- -%	- -%	* 43%	- -%	- -%	2 28%	4 47%	- -%	* 43%	3 43%	7 42%	6 % 38%	6 6 43%	
No, not important	3 18%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 25%	1 14%	- -%	- -%	1 21%	3 18%	3 % 19%	3 6 20%	

#### QC27C. When you were in contact with your current supplier, did they make you any kind of offer to stay with them?

Base: Those who had contact with their current supplier when considering switching their fixed line broadband service

		AC1	TIONS TA	KEN		SWITCH	HED & CC	VERED		SER	ICES S'	WITCHE RED	D &	cc	ONSIDE	RED & C	OVERED	)	SERV	ICES CO	ONSIDER ERED	ED &
	Total	SWIT-	CONSI		BUN- DLE	TV	BROAD BAND		FIXED LINE CALLS		BROAD BAND		FIXED LINE CALLS	BUN- DLE				FIXED LINE CALLS	ΤV	BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	TOtal	~a	*b	~C	~d	~e	~f	~g	~h	~i	zAND ~j	~k	~	~m	~n	*0	~p	~q	~r	*S	~t	~u
Unweighted total	62	5	62	-	-	1	-	2	2	1	-	2	2	1	2	62	11	12	2	62	11	12
Effective Weighted Sample	49	5	49	-	-	1	-	2	2	1	-	2	2	1	2	49	9	10	2	49	9	10
Total	32	2	32	-	-	*	-	1	1	*	-	1	1	*	1	32	5	5	1	32	5	5
Yes they made me an offer which I listened to	19 59%	2 % 82%	19 6 59%	-%	- -%	* 100%	- % -%	1 100%	* 49%	* 100%	- -%	1 100%	* 49%	* 100%	* 62%	19 59%	1 26%	3 56%	1 100%	19 59%	1 26%	3 57%
They wanted to make me an offer, but I wasn't interested in listening to it	1 49	- % -%	1 % 4%	%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 4%	* 6%	- -%	- -%	1 4%	* 6%	- -%
No, they didn't make me an offer	12 37%	* % 18%	12 6 37%	- -%	- -%	- -%	- % -%	- -%	* 51%	- -%	- -%	- -%	* 51%	- -%	* 38%	12 37%	4 69%	2 44%	- -%	12 37%	4 69%	2 43%

# QC27C. When you were in contact with your current supplier, did they make you any kind of offer to stay with them?

Base: Those who had contact with their current supplier when considering switching their fixed line broadband service

		PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		\$	SERVICES	S AT HOMI	E
Significance Level: 95%	Total	C&R ∼a	MAC ~b	C&R ~c	<b>NoT</b> ~d	PAC ~e	C&R ~f	<b>C&amp;R</b> ~g	<b>NoT</b> ∼h	PAYG *i	CON- TRACT *i	PAC ~k	C&R ~	<b>TV</b> *m	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE *p
Unweighted total	62	1	-	-	-	_	1	-	2	31	31	-	1	32	62	62	59
Effective Weighted Sample	49	1	-	-	-	-	1	-	2	25	25	-	1	26	49	49	47
Total	32	*	-	-	-	-	1	-	1	17	15	-	1	15	32	32	30
Yes they made me an offer which I listened to	19 59%	* 100%	- -%	- -%	- -%	- -%	1 100%	- -%	* 49%	10 58%	9 61%	- -%	1 100%	10 68%	19 59%	19 59%	18 60%
They wanted to make me an offer, but I wasn't interested in listening to it	1 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 2%	1 6%	- -%	- -%	- -%	1 4%	1 5 4%	* 6 1%
No, they didn't make me an offer	12 37%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 51%	7 40%	5 33%	- -%	- -%	5 32%	12 37%	12 37%	12 % 39%

#### QC28C. How did this offer compare to the package or plan you already had with them and the price you paid?

Base: Those who listened to an offer from their current fixed line broadband supplier

		ACT	TIONS TAP	KEN	;	SWITC	HED & CO	VERED		SER	VICES SI COVE		<b>.</b> & C	C	ONSIDER	RED & CO	OVERED	)	SERV	ICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-	ļ	BROAD I		LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV I	BAND			TV	BAND		
Significance Level: 95%		~a	*b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	*0	~p	~q	~r	*s	~t	~u
Unweighted total	42	4	42	-	-	1	-	2	1	1	-	2	1	1	1	42	4	8	2	42	4	8
Effective Weighted Sample	35	4	35	-	-	1	-	2	1	1	-	2	1	1	1	35	4	8	2	35	4	8
Total	19	2	19	-	-	*	-	1	*	*	-	1	*	*	*	19	1	3	1	19	1	3
The same package or plan at a lower price	12 61%	* % 23%	12 6 61%	- -%	- -%	- -9	- % -%	* 40%	- -%	- -%	- -%	* 40%	- -%	* 100%	* 100%	12 61%	1 74%	2 68%	1 100%	12 61%	1 74%	2 80%
A more basic package or plan at a lower price	2 9%	1 6 56%	2 6 9%	- -%	- -%	- -9	- % -%	1 60%	* 100%	- -%	- -%	1 60%	* 100%	- -%	- -%	2 9%	- -%	- -%	- -%	2 9%	- -%	- -%
An improved package or plan at the same price	6 29%	* % 22%	6 6 29%	- -%	- -%	* 100%	- % -%	- -%	- -%	* 100%	- -%	- -%	- -%	- -%	- -%	6 29%	* 26%	1 32%	- -%	6 29%	* 26%	1 20%

### QC28C. How did this offer compare to the package or plan you already had with them and the price you paid?

Base: Those who listened to an offer from their current fixed line broadband supplier

	F	PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
Significance Level: 95%	Total	<b>C&amp;R</b> ~a	MAC ~b	<b>C&amp;R</b> ~c	<b>NoT</b> ∼d	PAC ~e	C&R ~f	<b>C&amp;R</b> ~g	<b>NoT</b> ∼h	PAYG ~i	CON- TRACT ~j	PAC ~k	C&R ~l	<b>TV</b> ∼m	BROAD BAND *n	MOB. PHONE *0	FIXED LINE VOICE *p
Unweighted total	42	1	-	-	-	-	1	-	1	20	22	-	1	24	42	42	41
Effective Weighted Sample	35	1	-	-	-	-	1	-	1	17	19	-	1	20	35	35	35
Total	19	*	-	-	-	-	1	-	*	10	9	-	1	10	19	19	18
The same package or plan at a lower price	12 61%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	7 71%	5 51%	- -%	- -%	6 55%	12 61%	12 5 61%	12 64%
A more basic package or plan at a lower price	2 9%	- -%	- -%	- -%	- -%	- -%	1 100%	- -%	* 100%	- -%	2 20%	- -%	1 100%	1 8%	2 9%	2 5 9%	1 5 5%
An improved package or plan at the same price	6 29%	* 100%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 29%	3 30%	- -%	- -%	4 36%	6 29%	6 5 29%	6 31%

### QC29C. What was covered in the improved package or plan your previous supplier offered?

Base: Those offered an improved package or plan from their current fixed line broadband supplier

		AC1	TIONS TAK	ŒN	;	SWITCH	HED & CO	VERED		SERV	ICES SW COVER	VITCHED RED	&	cc	ONSIDE	RED & C	OVERED	1	SERV	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		LINE CALLS	В	ROAD N		IXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND		07.220	TV B	AND			DLE	TV	BAND		071220	TV	BAND		07.220
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	13	1	13	-	-	1	-	-	-	1	-	-	-	-	-	13	1	3	-	13	1	2
Effective Weighted Sample	10	1	10	-	-	1	-	-	-	1	-	-	-	-	-	10	1	3	-	10	1	2
Total	6	*	6	-	-	*	-	-	-	*	-	-	-	-	-	6	*	1	-	6	*	1
Higher/ faster broadband speed	2 42%	- % -%	2 6 42%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 42%	* 100%	* 39%	- -%	2 42%	* 100%	* 61%
More minutes for calls	1 13%	- % -%	1 6 13%	- -%	- -%	- -%	- %	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 13%	- -%	* 36%	- -%	1 6 13%	- -%	- -%
Free additional channels	* 6%	* % 100%	* 6%	- -%	- -%	* 100%	%	- -%	- -%	* 100%	- -%	- -%	- -%	- -%	- -%	* 6%	- -%	- -%	- -%	* 6%	- -%	- -%
New handset	* 49	- % -%	* 6 4%	- -%	- -%	- -%	- %	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 4%	- -%	- -%	- -%	* 4%	- -%	- -%
Something else	3 48%	- % -%	3 6 48%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 48%	* 100%	1 64%	- -%	3 48%	* 100%	1 100%
Can't remember	1 119	- % -%	1 6 11%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 11%	- -%	- -%	- -%	1 6 11%	- -%	- -%

### QC29C. What was covered in the improved package or plan your previous supplier offered?

Base: Those offered an improved package or plan from their current fixed line broadband supplier

	Р	TV ROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	МОВ	ILE	CONTRA		;	SERVICES	S AT HOMI	<b>=</b>	
	 Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE	
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	
Unweighted total	13	1	-	-	-	-	-	-	-	5	8	-	-	8	13	13	13	
Effective Weighted Sample	10	1	-	-	-	-	-	-	-	4	7	-	-	6	10	10	10	
Total	6	*	-	-	-	-	-	-	-	3	3	-	-	4	6	6	6	
Higher/ faster broadband speed	2 42%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 28%	2 58%	- -%	- -%	1 23%	2 42%	2 42%	2 42%	
More minutes for calls	1 13%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 13%	* 12%	- -%	- -%	* 9%	1 13%	1 13%	1 13%	
Free additional channels	* 6%	* 100%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 12%	- -%	- -%	* 9%	* 6%	* 6%	* 6%	
New handset	* 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 9%	- -%	- -%	* 6%	* 4%	* 4%	* 4%	
Something else	3 48%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 51%	1 44%	- -%	- -%	2 43%	3 48%	3 48%	3 48%	
Can't remember	1 11%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 21%	- -%	- -%	- -%	1 16%	1	1	1 11%	

### QC30C. Did you talk to your supplier about the best offer you had found from another supplier?

Base: Those who listened to an offer from their current fixed line broadband supplier

		AC	TIONS TAP	KEN	;	SWITCH	IED & CC	VERED		SER\	ICES SI	WITCHEI RED	<b>.</b> & C	C	ONSIDE	RED & CO	OVERED	)	SERV	ICES CO COVE		ED &
		SWIT-	CONSI DERED		BUN-				FIXED LINE CALLS				IXED LINE CALLS	BUN-				IXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	*b	HER ∼c	<b>DLE</b> ∼d	TV ~e	BAND ~f	~g	~h	TV E ∼i	BAND ∼i	~k	~	<b>DLE</b> ∼m	<b>TV</b> ∼n	BAND *o	~p	~a	<b>TV</b> ∼r	BAND *s	~t	~u
Unweighted total	42		42	-	-	1	-	2	1	1	-	2	1	1	1	42	4	8	2	42	4	8
Effective Weighted Sample	35	4	35	-	-	1	-	2	1	1	-	2	1	1	1	35	4	8	2	35	4	8
Total	19	2	19	-	-	*	-	1	*	*	-	1	*	*	*	19	1	3	1	19	1	3
No, I did not	10 52°		10 6 52%	- -%	- -%	- -%	- -%	1 100%	* 100%	- -%	- -%	1 100%	* 100%	* 100%	- -%	10 52%	* 26%	1 35%	* 49%	10 52%	* 26%	1 48%
Their offer matched the best offer I had found	2 119	- % -%	2 6 11%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 100%	2 11%	* 24%	- -%	* 51%	2 11%	* 24%	- -%
Their offer was better than the best offer I had found	2 13°	- % -%	2 6 13%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 13%	- -%	1 39%	- -%	2 13%	- -%	1 27%
Their offer was worse than the best offer I had found	3 189	* % 22%	3 6 18%	- -%	- -%	* 100%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	- -%	- -%	3 18%	* 26%	* 14%	- -%	3 18%	* 26%	* 14%
Can't remember	1 6°	- % -%	1 6 6%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 6%	* 23%	* 12%	- -%	1 6%	* 23%	* 12%

## QC30C. Did you talk to your supplier about the best offer you had found from another supplier?

Base: Those who listened to an offer from their current fixed line broadband supplier

		TV PROCES S	ВВ	PROCES	s	MP PRO	OCESS	LL PRO	CESS	MOE	BILE	CONTRA PROC			SERVICE	S AT HOMI	E
Significance Level: 95%	Total	<b>C&amp;R</b> ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R	<b>NoT</b> ∼h	PAYG	CON- TRACT	PAC ~k	C&R	<b>TV</b> ∼m	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE
Unweighted total	42	1 · · · a		-	u	-	1	~g -	1	20	22	-	1	24	42	42	р 41
Effective Weighted Sample	35	1	-	-	-	-	1	-	1	17	19	-	1	20	35	35	35
Total	19	*	-	-	-	-	1	-	*	10	9	-	1	10	19	19	18
No, I did not	10 52%	- -%	- -%	- -%	- -%	- -%	1 100%	- -%	* 100%	6 65%	4 39%	- -%	1 100%	5 50%	10 52%		10 55%
Their offer matched the best offer I had found	2 11%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 12%	1 11%	- -%	- -%	1 10%	2 6 11%	2 % 11%	2 5 12%
Their offer was better than the best offer I had found	2 13%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 4%	2 22%	- -%	- -%	2 17%	2 6 13%	2 6 13%	2 5 14%
Their offer was worse than the best offer I had found	3 18%	* 100%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 15%	2 21%	- -%	- -%	2 20%	3 6 18%	3 6 18%	2 5 13%
Can't remember	1 6%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 5%	1 7%	- -%	- -%	* 3%	1 69	1 6%	1 6%

### QC31C. How happy or unhappy were you with how this offer was made to you?

Base: Those who listened to an offer from their current fixed line broadband supplier

		AC1	TIONS TAP	KEN	;	SWITCI	HED & CO	VERED		SER\	ICES S	WITCHEI ERED	<b>.</b> & C	C	ONSIDE	RED & C	OVERED	)	SERV	ICES CO COVE	nsidere Red	ED &
		SWIT-	CONSI DERED		BUN-			MOB.	FIXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-			MOB.	FIXED LINE Calls				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	*b	HER ∼c	DLE ~d	TV ∼e	BAND ~f	~a	~h	TV I ∼i	BAND ~i	~k	~l	<b>DLE</b> ∼m	TV ∼n	BAND *	~p	~a	TV ∼r	BAND *s	~t	~u
Unweighted total	42	4	42	-	- -	1		9	1	1	, -	2	1	1	1	42	4	ч 8	2	42	4	8
Effective Weighted Sample	35	4	35	_	_	1		2	1	1	_	2	1	1	1	35	4	8	2	35	4	8
Total	19	2	19		_	*		1	*	*		1	*	*	*	19	1	3	1	19	1	3
1 - Very unhappy	2	2	2		_		_	'				'				2	*	3	'	2	*	3
т - very шппарру	13%	- % -%		- -%	- -%	- -%	-%	- -%	- -%	- -%	-%	- -%	-%	- -%	- -%		24%	- -%	-%	13%	24%	-%
2	1 49	* 6 22%	1 6 4%	- -%	- -%	* 100%	- % -%	- -%	- -%	* 100%	- -%	- -%	- -%	- -%	- -%	1 4%	* 26%	- -%	- -%	1 4%	* 26%	- -%
TOTAL UNHAPPY	3 16%	* % 22%	3 6 16%	- -%	- -%	* 100%	- % -%	- -%	- -%	* 100%	- -%	- -%	- -%	- -%	- -%	3 16%	1 50%	- -%	- -%	3 16%	1 50%	- -%
3 - Neither	7 35%	1 6 56%	7 6 35%	- -%	- -%	- -%	- % -%	1 60%	* 100%	- -%	- -%	1 60%	* 100%	* 100%	- -%	7 35%	1 50%	- -%	* 49%	7 35%	1 50%	* 14%
4	6 32%	- % -%	6 6 32%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	6 32%	- -%	1 50%	- -%	6 32%	- -%	1 38%
5 - Very happy	3 16%	* % 23%	3 6 16%	- -%	- -%	- -%	-%	* 40%	- -%	- -%	- -%	* 40%	- -%	- -%	* 100%	3 16%	- -%	1 50%	* 51%	3 16%	- -%	1 48%
TOTAL HAPPY	9 48%	* % 23%	9 6 48%	- -%	- -%	- -%	-%	* 40%	- -%	- -%	- -%	* 40%	- -%	- -%	* 100%	9 48%	- -%	3 100%	* 51%	9 48%	- -%	2 86%

### QC31C. How happy or unhappy were you with how this offer was made to you?

Base: Those who listened to an offer from their current fixed line broadband supplier

	ŗ	TV PROCES S	ВВ	PROCESS	8	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		!	SERVICES	S AT HOME	Ē
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~g	<b>NoT</b> ∼h	PAYG	CON- TRACT	PAC ~k	C&R ~l	<b>TV</b> ∼m	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE
Unweighted total	42	1	-	-	-	-	1	9	1	20	22	-	1	24	42	42	41
Effective Weighted Sample	35	1	-	-	-	-	1	-	1	17	19	-	1	20	35	35	35
Total	19	*	-	-	-	-	1	-	*	10	9	-	1	10	19	19	18
1 - Very unhappy	2 13%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 12%	1 14%	- -%	- -%	* 3%	2 5 13%	2 5 13%	1 8%
2	1 4%	* 100%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 8%	- -%	- -%	* 3%	1 5 4%	1 4%	1 4%
TOTAL UNHAPPY	3 16%	* 100%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 12%	2 22%	- -%	- -%	1 6%	3 5 16%	3 5 16%	2 12%
3 - Neither	7 35%	- -%	- -%	- -%	- -%	- -%	1 100%	- -%	* 100%	5 46%	2 23%	- -%	1 100%	4 40%	7 5 35%	7 35%	7 37%
4	6 32%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 30%	3 34%	- -%	- -%	3 30%	6 32%	6 32%	6 34%
5 - Very happy	3 16%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 12%	2 21%	- -%	- -%	2 24%	3 5 16%	3 16%	3 17%
TOTAL HAPPY	9 48%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	4 42%	5 55%	- -%	- -%	5 53%	9 5 48%	9 48%	9 51%

### QC32C. Did you accept the offer from your supplier?

Base: Those who listened to an offer from their current fixed line broadband supplier

		ACT	TIONS TAP	KEN	;	SWITCH	IED & CO	VERED		SER\	VICES SV		D &	CC	ONSIDE	RED & CO	OVERED		SERV	ICES CO COVE	NSIDERE RED	ED &
		SWIT-	CONSI DERED		BUN-				FIXED LINE CALLS			MOB.	IXED LINE CALLS					IXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	*b	HER ~c	<b>DLE</b> ∼d	<b>TV</b> ~e	BAND ~f	~g	~h	<b>TV I</b> ~i	BAND ∼j	~k	~l	<b>DLE</b> ~m	<b>TV</b> ∼n	BAND *o	~p	~q	<b>TV</b> ∼r	BAND *s	~t	~u
Unweighted total	42	4	42	-	-	1	-	2	1	1	-	2	1	1	1	42	4	8	2	42	4	8
Effective Weighted Sample	35	4	35	-	-	1	-	2	1	1	-	2	1	1	1	35	4	8	2	35	4	8
Total	19	2	19	-	-	*	-	1	*	*	-	1	*	*	*	19	1	3	1	19	1	3
No, did not accept	3 169	* % 22%	3 6 16%	- -%	- -%	* 100%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	- -%	- -%	3 16%	- -%	- -%	- -%	3 16%	- -%	- -%
Accepted offer, but did not say I needed to sign a new contract	9 48%	1 % 56%	9 6 48%	- -%	- -%	- -%	- -%	1 60%	* 100%	- -%	- -%	1 60%	* 100%	- -%	- -%	9 48%	* 24%	1 27%	- -%	9 48%	* 24%	1 26%
Accepted offer, and signed a new contract	6 33%	* % 23%	6 6 33%	- -%	- -%	- -%	- -%	* 40%	- -%	- -%	- -%	* 40%	- -%	* 100%	* 100%	6 33%	1 50%	2 61%	1 100%	6 33%	1 50%	2 62%
Accepted offer, but refused to sign new contract	* 29	-	* % 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 2%	* 26%	- -%	- -%	* 2%	* 26%	- -%
Can't remember	* 29	- % -%	* 6 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 2%	- -%	* 12%	- -%	* 2%	- -%	* 12%

### QC32C. Did you accept the offer from your supplier?

Base: Those who listened to an offer from their current fixed line broadband supplier

	ا	PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOM	E
0.010	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~†	~g	~h	~i	~J	~k	~	~m	^n	*0	*р
Unweighted total	42	1	-	-	-	-	1	-	1	20	22	-	1	24	42	42	41
Effective Weighted Sample	35	1	-	-	-	-	1	-	1	17	19	-	1	20	35	35	35
Total	19	*	-	-	-	-	1	-	*	10	9	-	1	10	19	19	18
No, did not accept	3 16%	* 100%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 15%	2 17%	- -%	- -%	2 17%	3 16%	3 5 16%	2 6 11%
Accepted offer, but did not say I needed to sign a new contract	9 48%	- -%	- -%	- -%	- -%	- -%	1 100%	- -%	* 100%	5 51%	4 45%	- -%	1 100%	5 46%	9 48%	9 48%	9 6 50%
Accepted offer, and signed a new contract	6 33%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 34%	3 31%	- -%	- -%	3 34%	6 33%	6 33%	6 % 34%
Accepted offer, but refused to sign new contract	* 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 4%	- -%	- -%	- -%	2%	* 5 2%	* 2%
Can't remember	* 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 4%	- -%	- -%	* 3%	2%	* 5 2%	* 2%

### QC33C. Having accepted this offer, would you say that you are now better off as a result?

Base: Those who accepted this improved offer from their current fixed line broadband supplier

		AC <sup>-</sup>	TIONS TAK	KEN	5	SWITC	HED & CO	OVERED		SER	VICES S	WITCHE ERED	D &	C	ONSIDE	RED & CO	OVEREI	)	SERV	ICES COI		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD	MOB.	FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
Cignificance Level, 059/	Total	CHED	*h	HER	DLE	TV		~	h	TV	BAND	l.	1	DLE		BAND *a	_	~	TV ∼r	BAND *s	~t	
Significance Level: 95%		~a	^b	~C	~d	~e	~1	~g	~h	~	~j	~k	~	~m	~n	0	~p	~q	~	S	~เ	~u
Unweighted total	35	3	35	-	-	-	-	2	1	-	-	2	1	1	1	35	4	7	2	35	4	7
Effective Weighted Sample	30	3	30	-	-	-	-	2	1	-	-	2	1	1	1	30	4	7	2	30	4	7
Total	16	1	16	-	-	-	-	1	*	-	-	1	*	*	*	16	1	2	1	16	1	3
Yes, now better off	12 77%	1 % 100%	12 % 77%	- -%	- -%	- -9	- % -%	1 100%	* 100%	- -%	- -%	1 100%	* 100%	* 100%	* 100%	12 77%	1 47%	2 100%	1 100%	12 77%	1 47%	3 100%
No difference	3 219	- % -9	3 % 21%	- -%	- -%	- -0,	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 21%	* 26%	- -%	- -%	3 21%	* 26%	- -%
No, now worse off	* 29	- % -9	* % 2%	- -%	- -%	- -9	- % -%	-%	- -%	- -%	- -%	-%	- -%	- -%	- -%	* 2%	* 26%	- -%	- -%	* 2%	* 26%	- -%

### QC33C. Having accepted this offer, would you say that you are now better off as a result?

Base: Those who accepted this improved offer from their current fixed line broadband supplier

		PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOM	<u> </u>
Significance Level: 95%	Total	<b>C&amp;R</b> ~a	MAC ~b	C&R ~c	<b>NoT</b> ∼d	<b>PAC</b> ∼e	C&R ~f	<b>C&amp;R</b> ~g	<b>NoT</b> ∼h	<b>PAYG</b> ∼i	CON- TRACT ~j	PAC ~k	C&R ~l	<b>TV</b> ∼m	BROAD BAND *n	MOB. PHONE *0	FIXED LINE VOICE *p
Unweighted total	35	-	-	-	-	-	1	-	1	17	18	-	1	19	35	35	35
Effective Weighted Sample	30	-	-	-	-	-	1	-	1	14	16	-	1	16	30	30	30
Total	16	-	-	-	-	-	1	-	*	8	7	-	1	8	16	16	16
Yes, now better off	12 77%	- -%	- -%	- -%	- -%	- -%	1 100%	- -%	* 100%	6 73%	6 82%	- -%	1 100%	7 82%	12 77%	12 5 77%	12 5 77%
No difference	3 21%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 27%	1 13%	- -%	- -%	1 18%	3 21%	3 5 21%	3 21%
No, now worse off	*	-	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 5%	- -%	- -%	- -%	* 2%	* 2%	* 2%

SERVICES SWITCHED &

SERVICES CONSIDERED &

### QC34C. How much less do you think you are paying each month?

Base: Those who think they are paying less each month for their fixed line broadband service

		ACT	ACTIONS TAKEN			SWITC	HED & CO	OVERED		OLIV	COVE		Ju	C	ONSIDE	RED & CO	OVERED	)	OLIV	COVE		-D G
			CONSI				BROAD		FIXED LINE		BROAD		FIXED			BROAD		FIXED LINE		BROAD		FIXED LINE
	Total	SWIT- CHED	D HER DLI			TV		PHONE				PHONE		BUN- DLE	TV			CALLS			PHONE	
Significance Level: 95%	10001	~a	~b		~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	28	3	28	-	-	-	-	2	1	-	-	2	1	1	1	28	2	7	2	28	2	7
Effective Weighted Sample	25	3	25	-	-	-	-	2	1	-	-	2	1	1	1	25	2	7	2	25	2	7
Total	12	1	12	-	-	-	-	1	*	-	-	1	*	*	*	12	1	2	1	12	1	3
Under £5	4 349	* % 26%	4 % 34%	- -%	- -%	- -9	- % -%	- -%	* 100%	- -%	- -%	- -%	* 100%	- -%	- -%	4 34%	* 50%	* 17%	- -%	4 6 34%	* 50%	* 16%
£5.00-£9.99	7 56°	1 % 74%	7 % 56%	- -%	- -%	- -9	- % -%	1 100%	- -%	- -%	- -%	1 100%	- -%	* 100%	* 100%	7 56%	* 50%	1 58%	1 100%	7 56%	* 50%	2 59%
£10.00-£14.99	1 5°	- % -%	1 % 5%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 5%	- -%	1 25%	- -%	1 6 5%	- -%	1 25%
£15.00-£19.99	1 5°	- % -%	1 6 5%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 5%	- -%	- -%	- -%	1 5%	- -%	- -%

### QC34C. How much less do you think you are paying each month?

Base : Those who think they are paying less each month for their fixed line broadband service

	Р	PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	МОВ	ILE	CONTRA PROC		;	SERVICES	S AT HOM	E	
	 Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE	
Significance Level: 95%		~a	~b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	
Unweighted total	28	-	-	-	-	-	1	-	1	13	15	-	1	17	28	28	28	
Effective Weighted Sample	25	-	-	-	-	-	1	-	1	12	13	-	1	16	25	25	25	
Total	12	-	-	-	-	-	1	-	*	6	6	-	1	7	12	12	12	
Under £5	4 34%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 100%	2 39%	2 29%	- -%	- -%	2 25%	4 34%	4 6 34%	4 34%	
£5.00-£9.99	7 56%	- -%	- -%	- -%	- -%	- -%	1 100%	- -%	- -%	3 55%	3 57%	- -%	1 100%	4 57%	7 56%	7 6 56%	7 56%	
£10.00-£14.99	1 5%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 6%	* 4%	- -%	- -%	1 9%	1 5%	1 6 5%	1 5 5%	
£15.00-£19.99	1 5%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 10%	- -%	- -%	1 9%	1 5%	1 6 5%	1 5 5%	

#### QC35C. Which one of these statements best describes how you felt about the contact you had with your current supplier?

Base: Those who had contact with their current supplier when considering switching their fixed line broadband service

		ACT	TIONS TA	KEN		SWITCH	ED & CO	VERED		SER\	ICES SV		<b>.</b> & C	CO	ONSIDE	RED & CO	OVERED	)	SER\	ICES COVE	ONSIDERI ERED	ED &
		SWIT-	CONSI		BUN-				FIXED LINE CALLS				IXED LINE CALLS	BUN-				IXED LINE CALLS		BROAD		FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	*b	HER ∼c	<b>DLE</b> ∼d	TV ∼e	BAND ~f	~g	~h	<b>TV E</b> ~i	BAND ∼i	~k	~	DLE ∼m	TV ∼n	BAND *o	~p	~a	TV ∼r	BAND *s	~t	~u
Unweighted total	62	5	62	_	-	1	-	2	2	1	-	2	2	1	2	62	11	12	2	62	11	12
Effective Weighted Sample	49	5	49	-	-	1	-	2	2	1	-	2	2	1	2	49	9	10	2	49	9	10
Total	32	2	32	-	-	*	-	1	1	*	-	1	1	*	1	32	5	5	1	32	5	5
They did not try to persuade me to stay with them	7 20%	* % 18%	7 6 20%	- -%	- -%	* 100%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	- -%	* 38%	7 20%	2 37%	2 32%	- -%	7 20%	2 37%	2 32%
They talked about me staying, but did not put me under any pressure to stay	18 56%		18 6 56%	- -%	- -%	- -%	- -%	* 40%	1 100%	- -%	- -%	* 40%	1 100%	* 100%	* 62%	18 56%	2 44%	3 55%	1 100%	18 56%	2 44%	3 55%
They put me under pressure to stay with them	6 20%	1 % 29%	6 6 20%	- -%	- -%	- -%	- -%	1 60%	- -%	- -%	- -%	1 60%	- -%	- -%	- -%	6 20%	1 19%	1 13%	- -%	6 20%	1 19%	1 13%
Can't remember	1 3%	- % -%	1 6 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 3%	- -%	- -%	- -%	1 3%	- -%	- -%

#### QC35C. Which one of these statements best describes how you felt about the contact you had with your current supplier?

Base: Those who had contact with their current supplier when considering switching their fixed line broadband service

	1	TV PROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		:	SERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	*j	~k	~	*m	*n	*0	*р
Unweighted total	62	1	-	-	-	-	1	-	2	31	31	-	1	32	62	62	59
Effective Weighted Sample	49	1	-	-	-	-	1	-	2	25	25	-	1	26	49	49	47
Total	32	*	-	-	-	-	1	-	1	17	15	-	1	15	32	32	30
They did not try to persuade me to stay with them	7 20%	* 100%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	4 22%	3 5 19%	- -%	- -%	3 20%	7 6 20%	7 6 20%	6 6 21%
They talked about me staying, but did not put me under any pressure to																	
stay	18 56%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 100%	10 59%	8 53%	- -%	- -%	10 64%	18 56%	18 6 56%	18 60%
<del>-</del>	30 /0	- 70	-70	-70	-70	-70	-70	-70	100 /0	3370	3 33 70	-70	-70			) 3070	, 0070
They put me under pressure to stay with them	20%	- -%	- -%	- -%	- -%	- -%	1 100%	- -%	- -%	3 17%	4 24%	- -%	1 100%	2 11%	6 6 20%	6 6 20%	5 6 15%
Can't remember	1 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 3%	1 4%	- -%	- -%	1 4%	1 3%	1 6 3%	1 4%

### QC36C. Can you tell me how you felt put under pressure to stay?

Base: Those who felt under pressure to stay with their current fixed line broadband supplier

		AC	TIONS TAI	KEN	EN SWITCHED & COVERED							SWITCHE ERED		CC	NSIDE	RED & (	COVERE	D	SER		ONSIDER ERED	
	Total	SWIT-	CONSI	NEIT- HER	BUN- DLE	TV	BROAD BAND	MOB.	FIXED LINE CALLS		BROAD BAND	MOB.	FIXED LINE CALLS	BUN- DLE		BROAD BAND		FIXED LINE CALLS	TV	BROAD BAND	MOB.	FIXED LINE CALLS
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	12	1	12	-	-	-	-	1	-	-	-	1	-	-	-	12	3	2	-	12	3	2
Effective Weighted Sample	9	1	9	-	-	-	-	1	-	-	-	1	-	-	-	9	3	2	-	9	3	2
Total	6	1	6	-	-	-	-	1	-	-	-	1	-	-	-	6	1	1	-	6	1	1
I was told it wasn't possible to leave my contract with them	3 489	- % -9	3 48%	- -%	- -%	- -9	- % -%	- -%	-%	- -%	- -%	-%	-%	- -%	- -%	3 48%	-%	%	- -%	3 48%	- -%	-%
I was told I would have to pay a cancellation/ early termination charge to leave the contract with them	3 489	- % -9	3 % 48%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	%	%	- -%	- -%	3 48%	- %	%	- -%	3 5 48%	- -%	-
They told me the amount I would have to pay as a cancellation/ early termination charge to leave the contract with them	2 33%	- % -%	2 % 33%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- o -%	- -%	- -%	- -%	2 33%	- %	- 5 -%	- -%	2 5 33%	- -%	- o -%
I waited in a queue on the telephone for a long time to tell them I wanted to cancel	1 15%	- % -%	1 6 15%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- o -%	%	- -%	- -%	1 15%	- %	%	- -%	1 5 15%	- -%	- o -%
I was told that their service was better than other suppliers/ I wouldn't do better anywhere else	1 15%	- % -%	1 % 15%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	-	- -%	- -%	- -%	1 15%	%	%	- -%	1 5 15%	-	- o -%
I had to push them to give me the information/ code I need to make the switch	1 15%	- % -%	1 % 15%	- -%	- -%	- -9,	- % -%	- -%	- -%	- -%	- -%	- o -%	- -%	- -%	- -%	1 15%	- %	%	- -%	1 5 15%	-%	- o -%
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u																						

### QC36C. Can you tell me how you felt put under pressure to stay?

Base: Those who felt under pressure to stay with their current fixed line broadband supplier

	I	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		,	SERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	ΤV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	12	-	-	-	-	-	1	-	-	6	6	-	1	4	12	12	10
Effective Weighted Sample	9	-	-	-	-	-	1	-	-	4	5	-	1	4	9	9	8
Total	6	-	-	-	-	-	1	-	-	3	4	-	1	2	6	6	5
I was told it wasn't possible to leave my contract with them	3 48%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 41%	2 53%	- -%	- -%	- -%	3 48%	3 48%	1 26%
I was told I would have to pay a cancellation/ early termination charge to leave the contract with them	3 48%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 41%	2 53%	- -%	- -%	- -%	3 48%	3 48%	1 5 26%
They told me the amount I would have to pay as a cancellation/ early termination charge to leave the contract with them	2 33%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 41%	1 27%	- -%	- -%	- -%	2 33%	2 % 33%	1 5 26%
I waited in a queue on the telephone for a long time to tell them I wanted to cancel	1 15%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 27%	- -%	- -%	- -%	1 5 15%	1 % 15%	- %
I was told that their service was better than other suppliers/ I wouldn't do better anywhere else	1 15%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 27%	- -%	- -%	- -%	1 5 15%	1 6 15%	- %
I had to push them to give me the information/ code I need to make the switch  Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p	1 15%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 27%	- -%	- -%	- -%	1 5 15%	1 % 15%	- %

### QC37C. If you were thinking about changing supplier for your fixed line broadband in the future, has your overall experience of the process made you more likely or less likely to make this change, or has it made no difference?

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

		AC	TIONS TAP	KEN	;	SWITCH	IED & CO	VERED		SER	VICES SI COVE	WITCHEI RED	8 (	CC	ONSIDE	RED & CO	OVEREI	)	SERV	VICES CO COVE	ONSIDERI ERED	ED &
	Total	SWIT-	CONSI DERED	NEIT- HER	BUN- DLE	ΤV	BROAD BAND		LINE CALLS		BROAD BAND		IXED LINE CALLS	BUN- DLE		BROAD I BAND	MOB.	FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	10101	~a	b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	0	~p	*q	~r	S	~t	*u
Unweighted total	134	11	134	-	-	1	-	7	3	1	-	7	3	1	9	134	15	38	9	134	15	38
Effective Weighted Sample	105	9	105	-	-	1	-	6	3	1	-	6	3	1	7	105	12	30	7	105	12	30
Total	82	6	82	-	-	*	-	4	1	*	-	4	1	*	7	82	9	18	7	82	9	18
More likely	7 99	1 % 15%	7 % 9%	- -%	- -%	* 100%	- -%	1 12%	- -%	* 100%	- -%	1 12%	- -%	- -%	* 3%	7 9%	* 4%	3 18%	- -%	7 6 9%	* 4%	3 18%
Made no difference	53 65°		53 65%	- -%	- -%	- -%	- -%	2 43%	1 65%	- -%	- -%	2 43%	1 65%	* 100%	5 70%	53 65%	8 86%	12 64%	5 74%	53 65%	8 86%	12 64%
Less likely	11 149	1 % 13%	11 6 14%	- -%	- -%	- -%	-%	* 9%	* 35%	- -%	- -%	* 9%	* 35%	- -%	1 10%	11 14%	1 10%	3 15%	1 10%	11 6 14%	1 10%	3 15%
Don't know	10 129		10 6 12%	- -%	- -%	- -%	-%	2 35%	- -%	- -%	- -%	2 35%	- -%	- -%	1 17%	10 12%	- -%	1 3%	1 16%	10 6 12%	-%	1 3%

### QC37C. If you were thinking about changing supplier for your fixed line broadband in the future, has your overall experience of the process made you more likely or less likely to make this change, or has it made no difference?

Base: Those who have considered switching their fixed line broadband supplier and will not switch soon

	PI	ROCES S	ВВ	PROCESS	6	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOM	E	
	 Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE	
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	*j	~k	~	*m	n	0	р	
Unweighted total	134	1	-	-	-	1	3	-	3	64	65	1	3	76	134	129	130	
Effective Weighted Sample	105	1	-	-	-	1	2	-	3	51	51	1	2	59	105	101	101	
Total	82	*	-	-	-	1	2	-	1	37	42	1	2	47	82	79	79	
More likely	7 9%	* 100%	- -%	- -%	- -%	- -%	1 25%	- -%	- -%	4 12%	3 7%	- -%	1 25%	3 6%	7 5 9%	7 6 9%	7 % 9%	
Made no difference	53 65%	- -%	- -%	- -%	- -%	1 100%	- -%	- -%	1 65%	25 67%	26 63%	1 100%	- -%	33 70%	53 65%	51 65%	50 64%	
Less likely	11 14%	- -%	- -%	- -%	- -%	- -%	* 19%	- -%	* 35%	5 13%	5 13%	- -%	* 19%	6 14%	11 5 14%	10 6 13%	11 6 14%	
Don't know	10 12%	- -%	- -%	- -%	- -%	- -%	1 56%	- -%	- -%	3 8%	7 17%	- -%	1 56%	5 11%	10 5 12%	10 6 13%	10 6 13%	

SERVICES SWITCHED &

SERVICES CONSIDERED &

### QC19D. In considering switching your Mobile phone network, did you contact...

Base: Those who have considered switching their mobile phone supplier and will not switch soon

		AC	TIONS TAK	(EN	;	SWITCH	IED & CO	VERED		OLIK	COVE	RED	J u	C	ONSIDE	RED & C	OVERE	כ	OLIV	COVE	ERED	-D Q
			CONSI						FIXED				FIXED					FIXED				FIXED
	<b>+</b>	SWIT-	DERED		BUN-				LINE			MOB. PHONE	LINE CALLS	BUN-				LINE CALLS	<b>-</b> 1.4		MOB. PHONE	LINE CALLS
Significance Level: 95%	Total	CHED ~a	b	HER ~c	DLE ~d	≀ <b>∨</b> ~e	BAND ~f	~g	~h	<b>TV I</b> ~i	<b>BAND</b> ∼j	~k	~	<b>DLE</b> ∼m	<b>TV</b> ∼n	BAND ~0	р	~q	<b>TV</b> ∼r	BAND *s	t	~u
Unweighted total	145	21	145	-	7	2	7	-	5	8	14	-	12	22	2	17	145	5	13	35	145	24
Effective Weighted Sample	92	17	92	-	7	2	5	-	4	7	12	-	11	17	2	13	92	3	10	28	92	15
Total	104	15	104	-	7	1	4	-	3	7	11	-	10	13	1	9	104	5	8	21	104	17
Both your current supplier and a new supplier	22 21		22 % 21%	- -%	3 41%	1 100%	1 39%	- -%	1 29%	2 37%	4 40%	- -%	4 37%	3 25%	1 100%	2 20%	22 21%	3 48%	3 31%	5 6 22%	22 21%	5 32%
Only your current supplier	15 14'		15 6 14%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	1 7%	- -%	3 29%	15 14%	1 10%	1 10%	4 6 17%	15 14%	1 8%
Only a new supplier	39 38		39 % 38%	- -%	2 31%	- -%	2 42%	- -%	1 42%	2 33%	4 35%	- -%	3 34%	4 30%	- -%	4 43%	39 38%	2 38%	2 19%	7 6 34%	39 38%	5 29%
Can't remember	28 27'		28 % 27%	- -%	2 28%	- -%	1 20%	- -%	1 29%	2 30%	3 25%	- -%	3 29%	5 38%	- -%	1 8%	28 27%	* 4%	3 40%	6 6 27%	28 27%	5 30%

## QC19D. In considering switching your Mobile phone network, did you contact...

Base: Those who have considered switching their mobile phone supplier and will not switch soon

	1	TV PROCES S	ВВ	PROCESS	<b>;</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA		;	SERVICE:	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	j	~k	~	m	n	0	р
Unweighted total	145	6	2	3	5	-	-	3	8	52	93	-	-	89	121	145	124
Effective Weighted Sample	92	5	2	2	4	-	-	3	7	37	55	-	-	59	88	92	82
Total	104	5	2	3	4	-	-	3	7	41	63	-	-	55	69	104	75
Both your current supplier and a new supplier	22 21%	2 37%	2 100%	* 13%	2 43%	- -%	- -%	1 28%	3 44%	4 10%	18 28% i	- -%	- -%	17 31%	16 6 23%		18 6 24%
Only your current supplier	15 14%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 6%	12 19%	- -%	- -%	8 15%	12 6 17%	15 % 14%	12 6 16%
Only a new supplier	39 38%	1 20%	- -%	1 37%	2 50%	- -%	- -%	1 31%	3 38%	18 44%	21 33%	- -%	- -%	18 34%	26 37%		29 % 38%
Can't remember	28 27%	2 43%	- -%	1 50%	* 8%	- -%	- -%	1 41%	1 18%	16 39% i	12 19%	- -%	- -%	11 20%	16 6 22%		16 % 21%

### QC20D. Did you contact your current supplier or your new supplier first?

Base: Those who contacted both their current and a new mobile phone network supplier

		ACT	TIONS TA	KEN	s	SWITCH	HED & CO	VERED		SER	VICES SV		<b>.</b> & C	cc	NSIDEI	RED & CO	VERED	)	SER\	VICES COI		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD	MOB.	FIXED LINE CALLS	1	BROAD I		IXED LINE CALLS	BUN-		BROAD I	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV I	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	*b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	*р	~q	~r	~S	*t	~u
Unweighted total	34	8	34	-	3	2	2	-	1	4	5	-	4	7	2	4	34	1	5	9	34	7
Effective Weighted Sample	19	7	19	-	3	2	2	-	1	3	4	-	4	6	2	3	19	1	5	8	19	4
Total	22	6	22	-	3	1	1	-	1	2	4	-	4	3	1	2	22	3	3	5	22	5
Previous supplier	8 37%	1 6 23%	8 % 37%	- -%	1 26%	* 46%	* % 22%	- -%	- -%	1 42%	1 25%	- -%	1 20%	1 40%	1 68%	- -%	8 37%	3 100%	2 71%	1 29%	8 37%	4 70%
New supplier	10 46%	5 % 77%	10 6 46%	- -%	2 74%	* 54%	1 6 78%	- -%	1 100%	1 58%	3 75%	- -%	3 80%	2 51%	* 32%	2 100%	10 46%	- -%	1 29%	3 5 71%	10 46%	2 30%
Can't remember	4 17%	- % -%	4 6 17%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	* 9%	- -%	- -%	4 17%	- -%	- -%	- %	4 17%	- -%

### QC20D. Did you contact your current supplier or your new supplier first?

Base: Those who contacted both their current and a new mobile phone network supplier

		PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		\$	SERVICES	S AT HOMI	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~g	<b>NoT</b> ∼h	PAYG ~i	CON- TRACT ~j	PAC ~k	C&R ~	<b>TV</b> ∼m	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE *p
Unweighted total	34	3	2	1	2	-	-	1	3	6	28	-	_	29	31	34	32
Effective Weighted Sample	19	2	2	1	2	-	-	1	3	5	14	-	-	18	24	19	20
Total	22	2	2	*	2	-	-	1	3	4	18	-	-	17	16	22	18
Previous supplier	8 37%	* 17%	- -%	* 100%	1 41%	- -%	- -%	- -%	1 26%	2 50%	6 34%	- -%	- -%	8 48%	6 36%	8 % 37%	8 % 45%
New supplier	10 46%	1 83%	2 100%	- -%	1 59%	- -%	- -%	1 100%	2 74%	2 50%	8 45%	- -%	- -%	8 46%	9 58%	10 % 46%	9 % 50%
Can't remember	4 17%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	4 21%	- -%	- -%	1 6%	1 6%	4 6 17%	1 % 5%

### QC21D. Why did you contact this supplier first?

Base: Those aware who they contacted first when considering switching their mobile phone network

		ACT	TIONS TAK	KEN	;	SWITCH	IED & CO	VERED		SER\	ICES SV		. &	C	ONSIDE	RED & CO	OVERED	)	SERV	ICES CO COVE		∃D &
		SWIT-	CONSI DERED		BUN-				FIXED LINE Calls				IXED LINE CALLS	BUN-				FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	~h	HER ~c	<b>DLE</b> ∼d	TV ~e	BAND ~f	~g	~h	TV E ∼i	BAND ∼i	~k	~	<b>DLE</b> ∼m	TV ∼n	BAND ~o	~p	~a	TV ∼r	BAND ~S	~t	~u
Unweighted total	30	8	30	-	3	2	2	-	1	4	5	-	4	6	2	4	30	1	5	9	30	7
Effective Weighted Sample	19	7	19	-	3	2	2	-	1	3	4	-	4	6	2	3	19	1	5	8	19	4
Total	18	6	18	-	3	1	1	-	1	2	4	-	4	3	1	2	18	3	3	5	18	5
To see what they could offer me	11 619	4 % 67%	11 6 61%	- -%	2 74%	1 100%	1 78%	- -%	- -%	2 70%	3 75%	- -%	2 57%	3 100%	1 100%	2 100%	11 61%	- -%	3 100%	5 100%	11 61%	3 54%
To find out what I needed to do to make the switch	6 35°	2 % 33%	6 6 35%	- -%	1 38%	- -%	-%	- -%	1 100%	1 44%	1 25%	- -%	2 52%	2 55%	- -%	- -%	6 35%	3 100%	1 45%	2 35%	6 35%	4 76%
To get the code I needed to make the switch	4 21°	2 % 42%	4 6 21%	- -%	2 63%	* 46%	* 22%	- -%	- -%	2 86%	2 50%	- -%	2 49%	1 25%	1 68%	- -%	4 21%	- -%	1 50%	1 16%	4 21%	1 14%
Something else	1 89	- % -%	1 % 8%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 8%	- -%	- -%	%	1 8%	- -%
Don't know	1 59	- % -%	1 6 5%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 5%	- -%	- -%	%	1 5%	- -%

### QC21D. Why did you contact this supplier first?

Base: Those aware who they contacted first when considering switching their mobile phone network

	F	TV PROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOM	E	
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE	
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	
Unweighted total	30	3	2	1	2	-	-	1	3	6	24	-	-	26	28	30	29	
Effective Weighted Sample	19	2	2	1	2	-	-	1	3	5	14	-	-	16	22	19	18	
Total	18	2	2	*	2	-	-	1	3	4	14	-	-	16	15	18	17	
To see what they could offer me	11 61%	2 100%	2 100%	- -%	1 59%	- -%	- -%	- -%	2 74%	3 62%	9 61%	- -%	- -%	9 56%	11 75%	11 61%	11 64%	
To find out what I needed to do to make the switch	6 35%	1 63%	1 49%	- -%	- -%	- -%	- -%	1 100%	1 38%	2 38%	5 34%	- -%	- -%	6 37%	4 26%	6 6 35%	6 % 37%	
To get the code I needed to make the switch	4 21%	1 80%	1 49%	* 100%	1 41%	- -%	- -%	- -%	2 63%	1 35%	2 16%	- -%	- -%	4 23%	4 25%	4 6 21%	4 6 22%	
Something else	1 8%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 11%	- -%	- -%	1 9%	1 10%	1 6 8%	1 % 9%	
Don't know	1 5%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 6%	- -%	- -%	1 6%	-%	1 6 5%	- 6 -%	

### QC22D. How easy or difficult did you find the process of making contact with suppliers in order to make the switch?

Base: Those who contacted any suppliers when considering switching their mobile phone service

		ACT	TIONS TAP	KEN	5	SWITCH	ED & CO	VERED		SERV	ICES SI	WITCHED RED	. &	CC	NSIDE	RED & C	OVERED	)	SERVI	ICES CON		∃D &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		IXED LINE CALLS	E	BROAD		IXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS		BROAD I		IXED LINE CALLS
0''5	Total	CHED		HER	DLE		BAND				BAND			DLE		BAND				BAND		
Significance Level: 95%		~a	D	~c	~d	~e	~1	~g	~h	~	~]	~k	~	~m	~n	~0	р	~q	~r	~S	τ	~u
Unweighted total	113	15	113	-	5	2	5	-	3	6	10	-	8	17	2	16	113	4	10	29	113	18
Effective Weighted Sample	70	12	70	-	5	2	4	-	3	5	9	-	7	16	2	12	70	3	9	24	70	11
Total	76	11	76	-	5	1	3	-	2	5	8	-	7	8	1	9	76	5	5	15	76	12
1 - Very difficult	4	1	4	-	1	*	-	-	-	1	1	-	1	-	-	-	4	3	-	-	4	3
	5	% 10%	6 5%	-%	15%	46%	-%	-%	-%	22%	9%	-%	10%	-%	-%	-%	5%	50%	-%	-%	5%	21%
2	8	-	8	-	-	-	-	-	-	-	-	-	-	2	*	2	8	1	1	3	8	2
	10 <sup>4</sup>	% -%	6 10%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	21%	32%	17%	10%	17%	23%	20%	10%	21%
TOTAL DIFFICULT	11	1	11	-	1	*	-	-	-	1	1	-	1	2	*	2	11	3	1	3	11	5
	15	% 10%	6 15%	-%	15%	46%	-%	-%	-%	22%	9%	-%	10%	21%	32%	17%	15%	67%	23%	20%	15%	42%
3 - Neither	13	2	13	-	1	*	-	-	1	*	1	-	2	3	-	1	13	2	2	4	13	4
	17	% 21%	6 17%	-%	21%	54%	-%	-%	41%	7%	13%	-%	27%	39%	-%	14%	17%	33%	46%	24%	17%	38%
4	17	2	17	-	-	-	*	-	1	-	*	-	1	1	1	4	17	-	2	4	17	1
	22'	% 15%	6 22%	-%	-%	-%	11%	-%	59%	-%	4%	-%	17%	17%	68%	41%	22%	-%	31%	28%	22%	5%
5 - Very easy	27	6	27	-	3	-	3	-	-	3	6	-	3	2	-	2	27	-	-	4	27	2
	35	% 55%	% 35%	-%	64%	-%	89%	-%	-%	70%	74%	-%	45%	23%	-%	28%	35%	-%	-%	28%	35%	15%
TOTAL EASY	44	8	44	-	3	-	3	-	1	3	6	-	5	3	1	6	44	-	2	9	44	2
	57	% 70%	6 57%	-%	64%	-%	100%	-%	59%	70%	78%	-%	63%	40%	68%	69%	57%	-%	31%	55%	57%	20%
Don't know	8	-	8	-	-	-	-	-	-	-	-	-	-	-	-	-	8	-	-	-	8	-
	11'	% -%	6 11%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	11%	-%	-%	-%	11%	-%

### QC22D. How easy or difficult did you find the process of making contact with suppliers in order to make the switch?

Base: Those who contacted any suppliers when considering switching their mobile phone service

	F	TV PROCES S	ВВ	PROCESS	i	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	Ē
Circuifocance Loyal, 050/	Total	C&R	MAC	C&R	NoT	PAC	C&R ~f	C&R	NoT	PAYG	CON- TRACT	PAC ~k	C&R	TV *m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95% Unweighted total	113	~a 1	~b 2	~c 2	~d ⊿	~e	~1	~g 2	~h 6	35	78	~ĸ	~	72	97	113	р 100
Effective Weighted Sample	70	3	2	2	4	-	-	2	5	25	45	-	-	47	70	70	65
Total	76	3	2	1	4	-	-	2	5	25	51	-	-	44	54	76	59
1 - Very difficult	4	*	-	-	1	-	-	-	1	1	3	-	-	4	1	4	4
	5%	11%	-%	-%	19%	-%	-%	-%	14%	3%	6%	-%	-%	9%	5 2%	6 5%	6%
2	8	-	-	-	-	-	-	-	-	1	6	-	-	5	5	8	5
	10%	-%	-%	-%	-%	-%	-%	-%	-%	6%	12%	-%	-%	11%	6 10%	6 10%	9%
TOTAL DIFFICULT	11	*	-	-	1	-	-	-	1	2	9	-	-	8	6	11	9
	15%	11%	-%	-%	19%	-%	-%	-%	14%	9%	18%	-%	-%	19%	6 12%	6 15%	5 16%
3 - Neither	13	*	-	-	1	-	-	1	1	4	9	-	-	11	12	13	12
	17%	13%	-%	-%	27%	-%	-%	48%	20%	14%	18%	-%	-%	25%	6 21%	6 17%	5 19%
4	17	-	-	*	-	-	-	-	1	4	13	-	-	10	13	17	12
	22%	-%	-%	26%	-%	-%	-%	-%	23%	17%	25%	-%	-%	23%	6 24%	6 22%	21%
5 - Very easy	27	2	2	1	2	-	-	1	2	12	14	-	-	12	21	27	20
	35%	76%	100%	74%	54%	-%	-%	52%	43%	49%	28%	-%	-%	28%	39%	% 35%	35%
TOTAL EASY	44	2	2	1	2	-	-	1	4	17	27	-	-	22	34	44	33
	57%	76%	100%	100%	54%	-%	-%	52%	66%	66%	53%	-%	-%	51%	63%	% 57%	56%
Don't know	8	-	-	-	-	-	-	-	-	3	6	-	-	2	2	8	6
	11%	-%	-%	-%	-%	-%	-%	-%	-%	11%	11%	-%	-%	4%	3%	6 11%	9%

### QC23D. Would you have needed to pay an early termination charge or cancellation charge in order to leave your contract with your supplier?

Base: Those who have considered switching their mobile phone supplier and will not switch soon

		AC1	IONS TAP	KEN	,	SWITCH	HED & CO	VERED		SER	ICES SV		8 (	cc	ONSIDER	RED & CO	OVEREI	)	SER\	ICES CO	NSIDERI RED	ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD	MOB.	FIXED LINE CALLS	1	BROAD I		IXED LINE CALLS	BUN-	1	BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV I	BAND			DLE	TV I	BAND			TV	BAND		
Significance Level: 95%		~a	b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	р	~q	~r	*s	t	~u
Unweighted total	145	21	145	-	7	2	7	-	5	8	14	-	12	22	2	17	145	5	13	35	145	24
Effective Weighted Sample	92	17	92	-	7	2	5	-	4	7	12	-	11	17	2	13	92	3	10	28	92	15
Total	104	15	104	-	7	1	4	-	3	7	11	-	10	13	1	9	104	5	8	21	104	17
Yes	26 25%	1 6 6%	26 25%	- -%	- -%	- -%	-%	- -%	1 29%	- -%	- -%	- -%	1 9%	2 15%	- -%	2 19%	26 25%	3 48%	1 13%	3 17%	26 25%	4 26%
No	62 60%		62 60%	- -%	4 57%	1 100%	3 80%	- -%	2 71%	5 70%	7 65%	- -%	6 61%	6 50%	1 100%	6 67%	62 60%	3 48%	4 50%	12 58%	62 60%	8 48%
Don't know	16 16%	4 6 26%	16 5 16%	- -%	3 43%	- -%	1 6 20%	- -%	- -%	2 30%	4 35%	- -%	3 31%	4 35%	- -%	1 14%	16 16%	* 4%	3 38%	5 26%	16 16%	4 25%

# QC23D. Would you have needed to pay an early termination charge or cancellation charge in order to leave your contract with your supplier?

Base: Those who have considered switching their mobile phone supplier and will not switch soon

	ı	PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTR/ PROC		;	SERVICES	S AT HOM	E
Significance Level: 95%	Total	<b>C&amp;R</b> ~a	MAC ~b	C&R ~c	<b>NoT</b> ∼d	PAC ~e	C&R ~f	C&R ~a	NoT ~h	PAYG	CON- TRACT	PAC ~k	C&R ~l	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	145	6	2	3	5	-		3	8	52	93	-	-	89	121	145	124
Effective Weighted Sample	92	5	2	2	4	_	_	3	7	37	55	_	-	59	88	92	82
Total	104	5	2	3	4	-	-	3	7	41	63	-	-	55	69	104	75
Yes	26 25%	- -%	- -%	- -%	- -%	- -%	- -%	1 28%	- -%	4 9%	22 35% i	- -%	- -%	11 19%	12 17%	26 6 25%	12 % 16%
No	62 60%	3 57%	2 100%	1 50%	3 67%	- -%	- -%	1 31%	5 72%	28 68%	34 54%	- -%	- -%	34 62%	45 65%	62 60%	49 % 65%
Don't know	16 16%	2 43%	- -%	1 50%	1 33%	- -%	- -%	1 41%	2 28%	10 23%	7 11%	- -%	- -%	10 19%	13 18%	16 6 16%	14 % 19%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

Prepared by Saville Rossiter-Base: 01727 899 399

### QC24D. How much would you have had to pay to leave your contract?

Base: Those who would have to pay a charge to leave the contract for their mobile phone service

		ACT	IONS TAK	(EN	5	SWITCH	HED & CO	VERED		SERV	ICES SW		<b>.</b> & C	co	NSIDE	RED & CO	OVERED	)	SERV	VICES COI		ED &
		SWIT-	CONSI		BUN-				FIXED LINE CALLS			MOB.	IXED LINE CALLS	BUN-				LINE CALLS			MOB.	FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	*h	HER ~c	<b>DLE</b> ∼d	TV ~e	BAND ~f	~g	~h	TV E ∼i	BAND ∼i	~k	~l	DLE ~m	TV ∼n	BAND ~o	*p	~a	TV ∼r	BAND ~s	*+	~u
	32	1	32	C	u	C		9	1		J	K	1	111	"	4	32	3	2	7	32	7
Unweighted total				-	-	-	-	-	1	-	-	-	!	4	-	4		3		,		-
Effective Weighted Sample	18	1	18	-	-	-	-	-	1	-	-	-	1	4	-	3	18	2	2	6	18	5
Total	26	1	26	-	-	-	-	-	1	-	-	-	1	2	-	2	26	3	1	3	26	4
£20.00-£29.99	* 19	- % -%	* 5 1%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	- % -%	* 1%	- -%
£30.00-£39.99	1 49	- % -%	1 4%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	* 22%	- -%	- -%	1 4%	- -%	* 41%	* 6 13%	1 4%	* 10%
£40.00-£49.99	1 3%	1 6 100%	1 3%	- -%	- -%	-%	- % -%	- -%	1 100%	- -%	- -%	- -%	1 100%	- -%	- -%	- -%	1 3%	- -%	- -%	- % -%	1 3%	- -%
£50.00-£59.99	1 2%	- % -%	1 5 2%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 2%	1 22%	- -%	- % -%	1 2%	1 12%
£60 or more	8 32%	- % -%	8 32%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	* 22%	- -%	2 100%	8 32%	- -%	- -%	2 6 56%	8 32%	* 10%
Don't know	15 57%	- % -%	15 57%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	1 55%	- -%	- -%	15 57%	2 78%	1 59%	1 6 31%	15 57%	3 68%

### QC24D. How much would you have had to pay to leave your contract?

Base: Those who would have to pay a charge to leave the contract for their mobile phone service

	Р	TV ROCES S	ВВ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA		5	SERVICES	S AT HOMI	E
	— Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	*0	~p
Unweighted total	32	-	-	-	-	-	-	1	-	3	29	-	-	19	23	32	24
Effective Weighted Sample	18	-	-	-	-	-	-	1	-	2	16	-	-	13	16	18	17
Total	26	-	-	-	-	-	-	1	-	4	22	-	-	11	12	26	12
£20.00-£29.99	* 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	* 3%	* 3%	* 1%	* 5 3%
£30.00-£39.99	1 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 5%	- -%	- -%	1 10%	1 9%	1 4%	1 5 9%
£40.00-£49.99	1 3%	- -%	- -%	- -%	- -%	- -%	- -%	1 100%	- -%	1 25%	- -%	- -%	- -%	1 8%	1 7%	1 3%	1 5 7%
£50.00-£59.99	1 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 2%	- -%	- -%	1 5%	1 5%	1 2%	1 5 4%
£60 or more	8 32%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 57%	6 28%	- -%	- -%	2 21%	4 33%	8 32%	4 32%
Don't know	15 57%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 18%	14 63%	- -%	- -%	5 52%	5 44%	15 57%	6 45%

### QC25D. Which of these best describes when you were told about the cancellation charge?

Base: Those who would have to pay a charge to leave the contract for their mobile phone service

		ACT	IONS TA	KEN	;	SWITC	HED & C	OVERED		SER		SWITCHE ERED	D &	CC	NSIDE	RED & (	COVERED	)	SERVI	CES COI	NSIDERE RED	ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAL	MOB.	FIXED LINE CALLS	BUN-		BROAD	-	IXED LINE CALLS	E	BROAD		IXED LINE CALLS
Circiforna Lovel 050/	Total		*1-	HER	DLE	TV	BAND		L		BAND	1.		DLE		BAND	*			BAND	*1	
Significance Level: 95%		~a	*b	~C	~d	~e	~†	~g	~h	~	~J	~k	~	~m	~n	~0	*p	~q	~r	~S	π.	~u
Unweighted total	32	1	32	-	-	-	-	-	1	-	-	-	1	4	-	4	32	3	2	7	32	7
Effective Weighted Sample	18	1	18	-	-	-	-	-	1	-	-	-	1	4	-	3	18	2	2	6	18	5
Total	26	1	26	-	-	-	-	-	1	-	-	-	1	2	-	2	26	3	1	3	26	4
I already knew from the information I was given when I first took the service	11 429	1 % 100%	11 42%	- -%	- -%	- -9	- % -%	- %	1 100%	- -%	- -%	- % -%	1 100%	* 23%	- -%	* 17%	11 42%	* 12%	- -%	* 13%	11 42%	1 17%
When I first contacted my current supplier about cancelling their service	5 209	- % -%	5 5 20%	- -%	- -%	- -9	- % -%	- %	- -%	- -%	- -9	- % -%	- -%	1 45%	- -%	2 83%	5 5 20%	1 22%	* 41%	2 69%	5 20%	1 32%
When I first contacted the new supplier about using the service	2 99	- % -%	2 5 9%	- -%	- -%	- -9	- % -%	- % -%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	%	2 5 9%	- -%	- -%	- -%	2 9%	- -%
At a later point, but before I agreed to switch over	1 29	- % -%	1 5 2%	- -%	- -%	- -9	- % -%	-%	-%	- -%	- -%	- % -%	- -%	- -%	- -%	-%	1 2%	- -%	- -%	- -%	1 2%	- -%
Only after I had agreed to switch the service over	* 19	- % -%	* 5 1%	- -%	- -%	- -9	- % -%	-%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	-%	* 5 1%	- -%	- -%	- -%	* 1%	- -%
Can't remember	7 269	- % -%	7 5 26%	- -%	- -%	- -9	- % -%	-%	- -%	- -%	- -9	- % -%	- -%	1 33%	- -%	-%	7 5 26%	2 67%	1 59%	1 18%	7 26%	2 52%
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u																						

Prepared by Saville Rossiter-Base: 01727 899 399

### QC25D. Which of these best describes when you were told about the cancellation charge?

Base: Those who would have to pay a charge to leave the contract for their mobile phone service

		PROCES S	ВЕ	B PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	*0	~p
Unweighted total	32	-	-	-	-	-	-	1	-	3	29	-	-	19	23	32	24
Effective Weighted Sample	18	-	-	-	-	-	-	1	-	2	16	-	-	13	16	18	17
Total	26	-	-	-	-	-	-	1	-	4	22	-	-	11	12	26	12
I already knew from the information I was given when I first took the service	11 42%	- -%	- -%	- -%	- -%	- -%	- -%	1 100%	- -%	1 25%	10 45%	- -%	- -%	4 39%	5 39%	11 6 42%	5 % 40%
When I first contacted my current supplier about cancelling their service	5 20%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	5 23%	- -%	- -%	4 33%	4 33%	5 6 20%	4 6 32%
When I first contacted the new supplier about using the service	2 9%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 11%	- -%	- -%	- -%	* 2%	2 6 9%	* 6 2%
At a later point, but before I agreed to switch over	1 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 2%	- -%	- -%	* 3%	1 5%	1 6 2%	1 6 4%
Only after I had agreed to switch the service over	* 1%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 1%	- -%	- -%	* 2%	* 2%	* 6 1%	* % 2%
Can't remember	7 26%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 75%	4 18%	- -%	- -%	2 22%	2 19%	7 6 26%	2 6 19%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

Prepared by Saville Rossiter-Base: 01727 899 399

SERVICES SWITCHED &

SERVICES CONSIDERED &

### QC26D. Were these cancellation charges important in your decision not to switch to another provider?

Base: Those who would have to pay a charge to leave the contract for their mobile phone service

		AC	TIONS TAP	KEN		SWITC	HED & C	OVERED		OLI	COVE		.D u	CO	ONSIDE	RED & C	OVEREI	)	OLIV	COVE		_D u
			CONSI				BROAD		FIXED		BROAD	MOR	FIXED LINE			BROAD		FIXED LINE		BROAD		FIXED LINE
	Total	SWIT- CHED	DERED	NEIT- HER	BUN- DLE	TV			CALLS				CALLS	BUN- DLE				CALLS			PHONE	
Significance Level: 95%		~a	*b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	*p	~q	~r	~s	*t	~u
Unweighted total	32	1	32	-	-	-	-	-	1	-	-	-	1	4	-	4	32	3	2	7	32	7
Effective Weighted Sample	18	1	18	-	-	-	-	-	1	-	-	-	1	4	-	3	18	2	2	6	18	5
Total	26	1	26	-	-	-	-	-	1	-	-	-	1	2	-	2	26	3	1	3	26	4
Yes, very important	14 55°		14 % 55%	- -%	- -%	- -9	- % -%	-%	1 100%	- -%	- -%	- -%	1 100%	1 45%	- -%	2 100%	14 55%	3 100%	- -%	2 69%	14 55%	3 76%
Yes, fairly important	2 79	- % -%	2 % 7%	- -%	- -%	- -9	- % -%	-%	-%	- -%	-%	- -%	- -%	* 22%	- -%	- -%	2 7%	- -%	* 41%	13%	2 7%	* 10%
No, not important	3 12°	- % -%	3 % 12%	- -%	- -%	- -9	- % -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 12%	- -%	- -%	%	3 12%	- -%
Don't know	6 25°	- % -9	6 % 25%	- -%	- -%	- -9	- % -%	-%	-	- -%	-%	- -%	- -%	1 33%	- -%	- -%	6 25%	- -%	1 59%	1 18%	6 25%	1 14%

#### QC26D. Were these cancellation charges important in your decision not to switch to another provider?

Base: Those who would have to pay a charge to leave the contract for their mobile phone service

	P	PROCES	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E	
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE	
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	*o	~p	
Unweighted total	32	-	-	-	-	-	-	1	-	3	29	-	-	19	23	32	24	
Effective Weighted Sample	18	-	-	-	-	-	-	1	-	2	16	-	-	13	16	18	17	
Total	26	-	-	-	-	-	-	1	-	4	22	-	-	11	12	26	12	
Yes, very important	14 55%	- -%	- -%	- -%	- -%	- -%	- -%	1 100%	- -%	1 25%	13 60%	- -%	- -%	8 76%	9 76%	14 6 55%	9 % 77%	
Yes, fairly important	2 7%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 9%	- -%	- -%	2 15%	2 16%	2 6 7%	2 4 15%	
No, not important	3 12%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 14%	- -%	- -%	* 3%	3%	3 6 12%	* % 3%	
Don't know	6 25%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 75%	4 17%	- -%	- -%	1 6%	1 5%	6 6 25%	1 6 5%	

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

Prepared by Saville Rossiter-Base: 01727 899 399

### QC27D. When you were in contact with your current supplier, did they make you any kind of offer to stay with them?

Base: Those who had contact with their current supplier when considering switching their mobile phone service

		ACT	TIONS TAI	KEN	;	SWITCH	ED & CO	VERED		SER\	ICES SW		. &	CC	NSIDE	RED & CO	OVERED	)	SER\	VICES CO COVE		ED &
	Total	SWIT- CHED	CONSI DERED	NEIT- HER	BUN- DLE		BROAD BAND		FIXED LINE CALLS		BROAD I F BAND		IXED LINE CALLS	BUN- DLE				IXED LINE CALLS	TV	BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	Total	C⊓ED ~a	*b	<b>⊓EK</b> ~C	~d	~e	DAND ∼f	~g	~h	1 <b>V</b> € ~j	oanu ~j	~k	~	~m	rv ∼n	BAND ~0	*p	~q	ıv ~r	~S	*t	~u
Unweighted total	61	8	61	-	3	2	2	-	1	4	5	-	4	9	2	9	61	2	7	16	61	10
Effective Weighted Sample	35	7	35	-	3	2	2	-	1	3	4	-	4	8	2	7	35	1	7	14	35	5
Total	37	6	37	-	3	1	1	-	1	2	4	-	4	4	1	5	37	3	3	8	37	7
Yes they made me an offer which I listened to	19 52%	4 % 67%	19 6 52%	- -%	2 62%	1 100%	1 100%	- -%	- -%	1 56%	3 75%	- -%	2 48%	3 68%	1 68%	2 40%	19 52%	1 18%	3 76%	4 50%	19 52%	3 44%
They wanted to make me an offer, but I wasn't interested in listening to it	3 9%	- % -%	3 % 9%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 10%	* 32%	- -%	3 9%	3 82%	* 12%	* 5 5%	3 9%	3 43%
No, they didn't make me an offer	10 27%	2 % 33%	10 6 27%	- -%	1 38%	- -%	- -%	- -%	1 100%	1 44%	1 25%	- -%	2 52%	* 11%	- -%	3 60%	10 27%	- -%	* 13%	3 40%	10 27%	* 6%
Can't remember	4 12%	- % -%	4 6 12%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 11%	- -%	- -%	4 12%	- -%	- -%	* 5 5%	4 12%	* 7%

## QC27D. When you were in contact with your current supplier, did they make you any kind of offer to stay with them?

Base: Those who had contact with their current supplier when considering switching their mobile phone service

	I	PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA		;	SERVICES	S AT HOM	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~q	NoT ~h	PAYG	CON- TRACT	PAC ~k	C&R ~	TV *m	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE
Unweighted total	61	3	2	1	2	-	-	1	3	10	51	-	-	45	54	61	56
Effective Weighted Sample	35	2	2	1	2	-	-	1	3	9	26	-	-	28	38	35	35
Total	37	2	2	*	2	-	-	1	3	7	30	-	-	25	28	37	31
Yes they made me an offer which I listened to	19 52%	1 37%	1 51%	* 100%	2 100%	- -%	- -%	- -%	2 62%	3 46%	16 53%	- -%	- -%	15 61%	18 63%		18 6 58%
They wanted to make me an offer, but I wasn't interested in listening to it	3 9%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 11%	- -%	- -%	3 14%	1 3%	3 % 9%	3 6 11%
No, they didn't make me an offer	10 27%	1 63%	1 49%	- -%	- -%	- -%	- -%	1 100%	1 38%	3 41%	7 24%	- -%	- -%	5 21%	8 28%	10 6 27%	8 % 25%
Can't remember	4 12%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 13%	4 12%	- -%	- -%	1 5%	2 6%	4 6 12%	2 6 5%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

Prepared by Saville Rossiter-Base: 01727 899 399

#### QC28D. How did this offer compare to the package or plan you already had with them and the price you paid?

Base: Those who listened to an offer from their current mobile phone supplier

		ACT	TIONS TAI	KEN	5	SWITCH	ED & CO	OVERED		SERV	ICES SW		. &	C	ONSIDE	RED & CO	OVERED	)	SER\	VICES CO COVE		ED &
		SWIT-	CONSI  DERED NEIT- HER *b ~c ~d				BROAD		FIXED LINE CALLS				IXED LINE Calls				MOB.	FIXED LINE CALLS				FIXED LINE Calls
Significance Level: 95%	Total	CHED ~a	*b			TV ∼e	BAND ~f	~a	~h	TV E ∼i	BAND ∼i	~k	~	<b>DLE</b> ∼m	TV ∼n	BAND ~o	*n	~a	TV ∼r	BAND ~s	*t	~u
Unweighted total	37	6	37	-	2	2	2	-	-	3	4	-	2	6	1	4	37	1	5	8	37	6
Effective Weighted Sample	26	5	26	-	2	2	2	-	-	2	3	-	2	5	1	3	26	1	5	7	26	6
Total	19	4	19	-	2	1	1	-	-	1	3	-	2	3	1	2	19	1	3	4	19	3
The same package or plan at a lower price	6 32%	* % 9%	6 % 32%	- -%	- -%	* 54%	- -%	- -%	- -%	* 25%	- -%	- -%	- -%	1 37%	- -%	* 17%	6 32%	1 100%	1 29%	1 6 26%	6 32%	1 42%
A more basic package or plan at a lower price	2 89	- % -%	2 6 8%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 16%	1 100%	* 17%	2 8%	- -%	1 21%	1 6 19%	2 8%	* 14%
An improved package or plan at the same price	8 439	3 % 72%	8 6 43%	- -%	1 59%	* 46%	1 100%	- -%	- -%	* 21%	3 77%	- -%	1 59%	1 27%	- -%	* 14%	8 43%	- -%	1 29%	1 6 18%	8 43%	1 25%
An improved package or plan at a higher price	2 139	- % -%	2 6 13%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 20%	- -%	1 51%	2 13%	- -%	1 22%	2 6 37%	2 13%	1 19%
Can't remember the details	1 49	1 % 19%	1 6 4%	- -%	1 41%	- -%	- -%	- -%	- -%	1 54%	1 23%	- -%	1 41%	- -%	- -%	- -%	1 4%	- -%	- -%	- % -%	1 4%	- -%

### QC28D. How did this offer compare to the package or plan you already had with them and the price you paid?

Base: Those who listened to an offer from their current mobile phone supplier

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOMI	Ε
Significance Level: 95%	Total	C&R	MAC ~b	C&R	NoT ~d	PAC	C&R ~f	C&R	NoT ~h	PAYG	CON- TRACT	PAC ~k	C&R ~	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
	37	~a o	~D	~C	~u	~e	~1	~g	2		32	~ĸ	~1	~m 29	34	37	р 35
Unweighted total		2	1	1	2	-	-	-	_	5		-	-				
Effective Weighted Sample	26	2	1	1	2	-	-	-	2	4	21	-	-	20	23	26	24
Total	19	1	1	*	2	-	-	-	2	3	16	-	-	15	18	19	18
The same package or plan at a lower price	6 32%	* 54%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 23%	5 34%	- -%	- -%	5 32%	6 35%	6 % 32%	6 35%
A more basic package or plan at a lower price	2 8%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 10%	- -%	- -%	1 4%	2 9%	2 6 8%	2 9%
An improved package or plan at the same price	8 43%	* 46%	1 100%	* 100%	1 59%	- -%	- -%	- -%	1 59%	1 22%	8 47%	- -%	- -%	8 50%	7 38%	8 43%	7 39%
An improved package or plan at a higher price	2 13%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 31%	1 9%	- -%	- -%	1 9%	2 14%	2 6 13%	2 13%
Can't remember the details	1 4%	- -%	- -%	- -%	1 41%	- -%	- -%	- -%	1 41%	1 24%	- -%	- -%	- -%	1 5%	1 4%	1 6 4%	1 4%

### QC29D. What was covered in the improved package or plan your previous supplier offered?

Base: Those offered an improved package or plan from their current mobile phone supplier

		AC1	TIONS TAK	(EN	;	SWITCH	ED & CO	VERED		SER\	ICES SW		<b>.</b> & C	CC	NSIDE	RED & CO	OVEREI	D	SER	ICES CO		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		IXED LINE CALLS	E	BROAD I	MOB.	IXED LINE CALLS	BUN-		BROAD I	MOB.	FIXED LINE CALLS		BROAD	MOB.	FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV E	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	~b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	20	4	20	-	1	1	2	-	-	1	3	-	1	3	-	2	20	-	3	4	20	3
Effective Weighted Sample	15	3	15	-	1	1	2	-	-	1	3	-	1	3	-	2	15	-	3	3	15	3
Total	11	3	11	-	1	*	1	-	-	*	3	-	1	1	-	1	11	-	1	2	11	1
More texts	8 749	3 % 88%	8 % 74%	- -%	1 100%	* 100%	1 78%	- -%	- -%	* 100%	2 87%	- -%	1 100%	1 57%	- -%	1 100%	8 74%	- -%	1 57%	2 5 75%	8 74%	1 57%
More minutes for calls	6 619	2 % 63%	6 61%	- -%	- -%	* 100%	1 100%	- -%	- -%	* 100%	1 58%	- -%	- -%	1 57%	- -%	* 22%	6 61%	- -%	1 57%	1 33%	6 61%	1 57%
New handset	6 54%	1 % 52%	6 % 54%	- -%	- -%	- -%	1 100%	- -%	- -%	- -%	1 58%	- -%	- -%	1 66%	- -%	1 78%	6 54%	- -%	1 66%	2 81%	6 54%	1 66%
Free broadband	2 169	- % -%	2 6 16%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 24%	- -%	- -%	2 16%	- -%	* 24%	* 5 14%	2 16%	* 24%
Higher/ faster broadband speed	* 39	- % -%	* 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 24%	- -%	- -%	* 3%	- -%	* 24%	* 5 14%	* 3%	* 24%
Something else	2 21%	- % -%	2 6 21%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 21%	- -%	- -%	-%	2 21%	- -%

# QC29D. What was covered in the improved package or plan your previous supplier offered?

Base: Those offered an improved package or plan from their current mobile phone supplier

	I	TV PROCES S	ВВ	PROCESS	;	MP PRO	CESS	LL PRO	CESS	МОВ	ILE	CONTRA		;	SERVICES	S AT HOMI	Ē
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	20	1	1	1	1	-	-	-	1	3	17	-	-	17	17	20	18
Effective Weighted Sample	15	1	1	1	1	-	-	-	1	2	13	-	-	13	13	15	13
Total	11	*	1	*	1	-	-	-	1	2	9	-	-	9	9	11	9
More texts	8 74%	* 100%	1 100%	- -%	1 100%	- -%	-%	- -%	1 100%	2 100%	6 69%	- -%	- -%	6 70%	7 79%	8 5 74%	7 80%
More minutes for calls	6 61%	* 100%	1 100%	* 100%	- -%	- -%	-%	- -%	- -%	1 42%	6 65%	- -%	- -%	6 65%	6 64%	6 61%	6 65%
New handset	6 54%	- -%	1 100%	* 100%	- -%	- -%	- -%	- -%	- -%	1 58%	5 53%	- -%	- -%	5 53%	6 64%	6 54%	6 62%
Free broadband	2 16%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 19%	- -%	- -%	2 19%	2 19%	2 5 16%	2 19%
Higher/ faster broadband speed	* 3%	- -%	- -%	- -%	- -%	- -%	-%	- -%	- -%	- -%	* 3%	- -%	- -%	* 3%	3%	* 3%	3%
Something else	2 21%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 25%	- -%	- -%	2 23%	1 15%	2 5 21%	1 15%

### QC30D. Did you talk to your supplier about the best offer you had found from another supplier?

Base: Those who listened to an offer from their current mobile phone supplier

		ACT	TIONS TAI	KEN	;	SWITCH	ED & CO	VERED		SERV	ICES SW		. &	C	ONSIDE	RED & CO	OVERED	)	SERV	VICES CO COVE		:D &
		SWIT-	CONSI DERED	NEIT-	BUN-				IXED LINE CALLS				IXED LINE CALLS	BUN-				FIXED LINE CALLS				IXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	*h	HER ∼c	<b>DLE</b> ∼d	TV ~e	BAND ~f	~a	~h	TV E ∼i	BAND ~i	~k	~	<b>DLE</b> ∼m	<b>TV</b> ∼n	BAND ~o	*p	~a	TV ∼r	BAND ~s	*t	~u
Unweighted total	37	6	37	-	2	2	2	-	-	3	4	-	2	6	1	4	37	1	5	8	37	6
Effective Weighted Sample	26	5	26	-	2	2	2	-	-	2	3	-	2	5	1	3	26	1	5	7	26	6
Total	19	4	19	-	2	1	1	-	-	1	3	-	2	3	1	2	19	1	3	4	19	3
No, I did not	5 289	1 % 27%	5 6 28%	- -%	1 59%	- -%	- -%	- -%	- -%	- -%	1 32%	- -%	1 59%	- -%	1 100%	- -%	5 28%	1 100%	1 21%	- % -%	5 28%	1 18%
Their offer matched the best offer I had found	4 219	1 % 38%	4 6 21%	- -%	- -%	- -%	1 100%	- -%	- -%	- -%	1 45%	- -%	- -%	* 10%	- -%	1 51%	4 21%	- -%	- -%	1 6 24%	4 21%	- -%
Their offer was better than the best offer I had found	8 439	* % 9%	8 43%	- -%	- -%	* 54%	- -%	- -%	- -%	* 25%	- -%	- -%	- -%	2 90%	- -%	1 35%	8 43%	- -%	2 79%	3 6 76%	8 43%	2 82%
Their offer was worse than the best offer I had found	1 39	* % 7%	1 6 3%	- -%	- -%	* 46%	- -%	- -%	- -%	* 21%	- -%	- -%	- -%	- -%	- -%	- -%	1 3%	- -%	- -%	- % -%	1 3%	- -%
Can't remember	1 59	1 % 19%	1 6 5%	- -%	1 41%	- -%	- -%	- -%	- -%	1 54%	1 23%	- -%	1 41%	- -%	- -%	* 14%	1 5%	- -%	- -%	- % -%	1 5%	- -%

# QC30D. Did you talk to your supplier about the best offer you had found from another supplier?

Base: Those who listened to an offer from their current mobile phone supplier

	ı	TV PROCES S	ВВ	PROCESS	<b>;</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		ļ	SERVICES	S AT HOMI	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R	NoT ~h	PAYG	CON- TRACT	PAC ~k	C&R ~	<b>TV</b> ∼m	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE
Unweighted total	37	~a 2	~0 1	~C 1	~u o	~e	~1	~g	2	~ı 5	J 32	~ĸ	~1	29	34	37	р 35
Effective Weighted Sample	26	2	1	1	2	-	-	-	2	4	21	-	-	20	23	26	24
Total	19	1	1	*	2	-	-	-	2	3	16	-	-	15	18	19	18
No, I did not	5 28%	- -%	- -%	- -%	1 59%	- -%	- -%	- -%	1 59%	- -%	5 34%	- -%	- -%	4 27%	4 25%	5 6 28%	4 5 25%
Their offer matched the best offer I had found	4 21%	- -%	1 100%	* 100%	- -%	- -%	- -%	- -%	- -%	1 44%	3 16%	- -%	- -%	2 15%	4 20%	4 6 21%	4 20%
Their offer was better than the best offer I had found	8 43%	* 54%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 23%	7 47%	- -%	- -%	7 49%	8 45%	8 43%	8 46%
Their offer was worse than the best offer I had found	1 3%	* 46%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 3%	- -%	- -%	* 2%	1 3%	1 3%	1 3%
Can't remember	1 5%	- -%	- -%	- -%	1 41%	- -%	- -%	- -%	1 41%	1 32%	- -%	- -%	- -%	1 7%	1 6%	1 6 5%	1 6%

### QC31D. How happy or unhappy were you with how this offer was made to you?

Base: Those who listened to an offer from their current mobile phone supplier

		ACT	TIONS TAP	KEN	5	SWITCI	HED & CO	VERED		SER	VICES S	WITCHEE RED	. &	C	ONSIDE	RED & C	OVERE	)	SERVI	CES CO COVE		ED &
		SWIT-	CONSI		BUN-			MOB.	FIXED LINE CALLS				IXED LINE CALLS	BUN-				FIXED LINE CALLS				FIXED LINE CALLS
0''5	Total	CHED	<b>*</b> I.	HER	DLE		BAND			TV I	BAND			DLE		BAND			TV I	BAND	*1	
Significance Level: 95%		~a	*b	~C	~d	~e	~⊺	~g	~h	~	~]	~k	~	~m	~n	~0	*р	~q	~r	~S	"t	~u
Unweighted total	37	6	37	-	2	2	2	-	-	3	4	-	2	6	1	4	37	1	5	8	37	6
Effective Weighted Sample	26	5	26	-	2	2	2	-	-	2	3	-	2	5	1	3	26	1	5	7	26	6
Total	19	4	19	-	2	1	1	-	-	1	3	-	2	3	1	2	19	1	3	4	19	3
1 - Very unhappy	1 49	- % -%	1 6 4%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 17%	1 4%	- -%	- -%	* 8%	1 4%	- -%
2	3 13%	1 % 27%	3 6 13%	- -%	1 41%	* 46%	- % -%	- -%	- -%	1 75%	1 23%	- -%	1 41%	- -%	- -%	* 17%	3 13%	- -%	- -%	* 8%	3 13%	- -%
TOTAL UNHAPPY	3 179	1 % 27%	3 6 17%	- -%	1 41%	* 46%	-%	- -%	- -%	1 75%	1 23%	- -%	1 41%	- -%	- -%	1 35%	3 17%	- -%	- -%	1 16%	3 17%	- -%
3 - Neither	4 219	1 % 27%	4 % 21%	- -%	1 59%	- -%	- % -%	- -%	- -%	- -%	1 32%	- -%	1 59%	1 31%	1 100%	1 65%	4 21%	- -%	1 43%	2 37%	4 21%	1 19%
4	6 30%	1 % 17%	6 % 30%	- -%	- -%	* 54%	* % 22%	- -%	- -%	* 25%	* 10%	- -%	- -%	1 27%	- -%	- -%	6 30%	- -%	1 29%	1 18%	6 30%	1 25%
5 - Very happy	6 32°	1 % 29%	6 % 32%	- -%	- -%	- -%	1 6 78%	- -%	- -%	- -%	1 35%	- -%	- -%	1 42%	- -%	- -%	6 32%	1 100%	1 29%	1 29%	6 32%	2 57%
TOTAL HAPPY	12 62%		12 62%	- -%	- -%	* 54%	1 6 100%	- -%	- -%	* 25%	1 45%	- -%	- -%	2 69%	- -%	- -%	12 62%	1 100%	1 57%	2 47%	12 62%	2 81%

### QC31D. How happy or unhappy were you with how this offer was made to you?

Base: Those who listened to an offer from their current mobile phone supplier

	F	TV PROCES S	ВВ	PROCESS	<b>S</b>	MP PRO	CESS	LL PRO	CESS	МОВ	ILE	CONTRA PROC		Ş	SERVICES	S AT HOME	Ē
Significance Level: 95%	Total	C&R ~a	MAC	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R	NoT ~h	PAYG ~i	CON- TRACT	PAC ~k	C&R	<b>TV</b> ∼m	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE
Unweighted total	37	2 2	1	1	2	-		~g	2	5	32		'	29	34	37	35
Effective Weighted Sample	26	2	1	1	2	-	-	-	2	4	21	-	-	20	23	26	24
Total	19	1	1	*	2	-	-	-	2	3	16	-	-	15	18	19	18
1 - Very unhappy	1 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 5%	- -%	- -%	* 3%	1 4%	1 4%	1 4%
2	3	*	-	-	1	-	-	-	1	1	2	-	-	2	2	3	2
	13%	46%	-%	-%	41%	-%	-%	-%	41%	24%	11%	-%	-%	15%	9%	13%	9%
TOTAL UNHAPPY	3	*	-	-	1	-	-	-	1	1	3	-	-	3	2	3	2
	17%	46%	-%	-%	41%	-%	-%	-%	41%	24%	16%	-%	-%	18%	14%	5 17%	13%
3 - Neither	4	-	-	-	1	-	-	-	1	1	3	-	-	3	4	4	4
	21%	-%	-%	-%	59%	-%	-%	-%	59%	39%	17%	-%	-%	20%	23%	21%	22%
4	6	*	-	*	-	-	-	-	-	*	5	-	-	4	5	6	5
	30%	54%	-%	100%	-%	-%	-%	-%	-%	14%	34%	-%	-%	27%	31%	30%	30%
5 - Very happy	6	-	1	-	-	-	-	-	-	1	5	-	-	5	6	6	6
	32%	-%	100%	-%	-%	-%	-%	-%	-%	23%	33%	-%	-%	35%	33%	32%	34%
TOTAL HAPPY	12	*	1	*	-	-	-	-	-	1	11	-	-	10	11	12	11
	62%	54%	100%	100%	-%	-%	-%	-%	-%	37%	67%	-%	-%	62%	64%	62%	64%

# QC32D. Did you accept the offer from your supplier?

Base: Those who listened to an offer from their current mobile phone supplier

		ACT	TIONS TAI	KEN	5	SWITCH	ED & CO	VERED		SER\	ICES SW		. &	C	ONSIDE	RED & CO	OVERED	)	SER	VICES CO COVE	NSIDERI ERED	ED &
	T-1-1	SWIT-	CONSI DERED		BUN-				FIXED LINE CALLS				IXED LINE CALLS	BUN-				IXED LINE CALLS	T1/			FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	*b	HER ~c	<b>DLE</b> ∼d	TV ∼e	BAND ~f	~g	~h	<b>TV I</b> ~i	BAND ~i	~k	~	<b>DLE</b> ∼m	<b>TV</b> ∼n	BAND ~0	<b>*</b> p	~q	TV ∼r	BAND ~S	*t	~u
Unweighted total	37	6	37	-	2	2	2	-	-	3	4	-	2	6	1	4	37	1	5	8	37	6
Effective Weighted Sample	26	5	26	-	2	2	2	-	-	2	3	-	2	5	1	3	26	1	5	7	26	6
Total	19	4	19	-	2	1	1	-	-	1	3	-	2	3	1	2	19	1	3	4	19	3
No, did not accept	4 23°	1 % 34%	4 6 23%	- -%	1 59%	* 46%	- -%	- -%	- -%	* 21%	1 32%	- -%	1 59%	* 16%	1 100%	1 51%	4 23%	- -%	1 21%	1 6 34%	4 23%	* 14%
Accepted offer, but did not say I needed to sign a new contract	6 30°	- % -%	6 6 30%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 36%	- -%	* 14%	6 30%	- -%	1 39%	1 6 24%	6 30%	1 33%
Accepted offer, and signed a new contract	8 42°	2 % 46%	8 42%	- -%	- -%	* 54%	1 100%	- -%	- -%	* 25%	1 45%	- -%	- -%	1 48%	- -%	1 35%	8 42%	1 100%	1 40%	2 6 41%	8 42%	2 53%
Accepted offer, but refused to sign new contract	1 49	1 % 19%	1 6 4%	- -%	1 41%	- -%	- -%	- -%	- -%	1 54%	1 23%	- -%	1 41%	- -%	- -%	- -%	1 4%	- -%	- -%	- % -%	1 4%	- -%

# QC32D. Did you accept the offer from your supplier?

Base: Those who listened to an offer from their current mobile phone supplier

	ı	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	мов	ILE	CONTRA PROC		S	SERVICES	S AT HOMI	Ē
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~g	<b>NoT</b> ∼h	PAYG	CON- TRACT	PAC ~k	C&R	<b>TV</b> ∼m	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE *p
Unweighted total	37	2	1	1	2	-	-	-	2	5	32	-		29	34	37	35
Effective Weighted Sample	26	2	1	1	2	-	-	-	2	4	21	-	-	20	23	26	24
Total	19	1	1	*	2	-	-	-	2	3	16	-	-	15	18	19	18
No, did not accept	4 23%	* 46%	- -%	- -%	1 59%	- -%	- -%	- -%	1 59%	1 31%	3 22%	- -%	- -%	3 18%	4 25%	4 5 23%	4 25%
Accepted offer, but did not say I needed to sign a new contract	6 30%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 22%	5 32%	- -%	- -%	4 27%	5 31%	6 30%	5 30%
Accepted offer, and signed a new contract	8 42%	* 54%	1 100%	* 100%	- -%	- -%	- -%	- -%	- -%	1 23%	7 46%	- -%	- -%	8 50%	7 40%	8 42%	7 5 41%
Accepted offer, but refused to sign new contract	1 4%	- -%	- -%	- -%	1 41%	- -%	- -%	- -%	1 41%	1 24%	- -%	- -%	- -%	1 5%	1 4%	1 5 4%	1 4%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

Prepared by Saville Rossiter-Base: 01727 899 399

SERVICES SWITCHED &

SERVICES CONSIDERED &

### QC33D. Having accepted this offer, would you say that you are now better off as a result?

Base: Those who accepted this improved offer from their current mobile phone supplier

		AC1	TIONS TAK	(EN		SWITCH	ED & CO	<b>VERED</b>		OLIV.	COVER		<i>-</i> •	cc	NSIDE	RED & C	OVERED	)	OLIV	COVE		-D W
			CONSI				BROAD		IXED	E	BROAD N		IXED			BROAD		FIXED LINE		BROAD		FIXED LINE
	Total	SWIT- CHED	DERED	NEIT- HER	BUN- DLE	TV	BAND F	PHONE	CALLS	TV E	P BAND	HONE	CALLS	BUN- DLE	TV	BAND	PHONE	CALLS	TV		PHONE	CALLS
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	30	4	30	-	1	1	2	-	-	2	3	-	1	5	-	3	30	1	4	6	30	5
Effective Weighted Sample	20	3	20	-	1	1	2	-	-	2	2	-	1	4	-	3	20	1	4	5	20	5
Total	15	3	15	-	1	*	1	-	-	1	2	-	1	2	-	1	15	1	2	3	15	3
Yes, now better off	10 699		10 % 69%	- -%	- -%	- -%	1 78%	- -%	- -%	- -%	1 52%	- -%	- -%	2 76%	- -%	1 71%	10 69%	1 100%	1 73%	2 6 79%	10 69%	2 78%
No difference	4 299	1 % 42%	4 % 29%	- -%	1 100%	- -%	* 22%	- -%	- -%	1 69%	1 48%	- -%	1 100%	1 24%	- -%	* 29%	4 29%	- -%	1 27%	1 6 21%	4 29%	1 22%
No, now worse off	* 2°	* % 13%	* % 2%	- -%	- -%	* 100%	- -%	- -%	- -%	* 31%	- -%	- -%	- -%	- -%	- -%	%	* 2%	- -%	- -%	- % -%	* 2%	- -%

### QC33D. Having accepted this offer, would you say that you are now better off as a result?

Base: Those who accepted this improved offer from their current mobile phone supplier

	i _	PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		!	SERVICE:	S AT HOMI	E	
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	<b>C&amp;R</b> ~g	<b>NoT</b> ∼h	PAYG ~i	CON- TRACT ~i	PAC ~k	C&R ~	<b>TV</b> ∼m	BROAD BAND ~n	MOB. PHONE ~0	FIXED LINE VOICE ~p	
Unweighted total	30	1	1	1	1	-	-	-	1	4	26	-	-	25	27	30	28	
Effective Weighted Sample	20	1	1	1	1	-	-	-	1	3	17	-	-	17	18	20	18	
Total	15	*	1	*	1	-	-	-	1	2	13	-	-	13	13	15	13	
Yes, now better off	10 69%	- -%	1 100%	- -%	- -%	- -%	- -%	- -%	- -%	1 54%	9 71%	- -%	- -%	9 71%	9 % 72%	10 % 69%	10 6 72%	
No difference	4 29%	- -%	- -%	* 100%	1 100%	- -%	- -%	- -%	1 100%	1 46%	3 26%	- -%	- -%	3 26%	3 6 26%	4 % 29%	3 % 25%	
No, now worse off	* 2%	* 100%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 3%	- -%	- -%	* 3%	* 6 3%	* % 2%	* 6 3%	

SERVICES SWITCHED &

SERVICES CONSIDERED &

### QC34D. How much less do you think you are paying each month?

Base : Those who think they are paying less each month for their mobile phone service

		ACT	TIONS TAP	KEN	;	SWITCH	HED & CC	VERED		OLIN	COVE		D Q	C	ONSIDE	ERED & C	OVERE	D	OLIK	COVE		-D G
			CONSI				BROAD		FIXED LINE		BROAD		FIXED			BROAD		FIXED LINE		BROAD		FIXED LINE
	Total	SWIT- CHED	DERED	NEIT- HER	BUN- DLE				CALLS				CALLS	BUN- DLE	ΤV			CALLS	TV		PHONE	
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	22	1	22	-	-	-	1	-	-	-	1	-	-	4	-	2	22	1	3	5	22	4
Effective Weighted Sample	13	1	13	-	-	-	1	-	-	-	1	-	-	3	-	2	13	1	3	4	13	4
Total	10	1	10	-	-	-	1	-	-	-	1	-	-	2	-	1	10	1	1	2	10	2
Under £5	2 16	- % -%	2 6 16%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	-%	2 16%	- -%	- -%	- % -%	2 16%	- -%
£5.00-£9.99	4 41	1 % 100%	4 6 41%	- -%	- -%	- -%	1 100%	- -%	- -%	- -%	1 100%	- -%	- -%	1 42%	- -%	* 50%	4 41%	1 100%	1 50%	1 6 50%	4 41%	1 64%
£10.00-£14.99	2 18'	- % -%	2 % 18%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	1 58%	- -%	-%	2 18%	- -%	1 50%	1 6 35%	2 18%	1 36%
£15.00-£19.99	3 25	- % -%	3 6 25%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 6 50%	3 25%	- -%	- -%	* 6 15%	3 25%	- -%

### QC34D. How much less do you think you are paying each month?

Base : Those who think they are paying less each month for their mobile phone service

	F	PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	МОЕ	BILE	CONTRA PROC		5	SERVICES	S AT HOM	E
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	22	-	1	-	-	-	-	-	-	2	20	-	-	18	20	22	21
Effective Weighted Sample	13	-	1	-	-	-	-	-	-	2	12	-	-	11	12	13	13
Total	10	-	1	-	-	-	-	-	-	1	9	-	-	9	9	10	10
Under £5	2 16%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 37%	1 14%	- -%	- -%	1 14%	1 10%	2 6 16%	1 6 13%
£5.00-£9.99	4 41%	- -%	1 100%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	4 47%	- -%	- -%	4 42%	4 44%	4 6 41%	4 6 43%
£10.00-£14.99	2 18%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 63%	1 12%	- -%	- -%	2 20%	2 19%	2 6 18%	2 6 19%
£15.00-£19.99	3 25%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 28%	- -%	- -%	2 24%	3 27%	3 6 25%	3 6 26%

SERVICES SWITCHED &

SERVICES CONSIDERED &

#### QC35D. Which one of these statements best describes how you felt about the contact you had with your current supplier?

Base: Those who had contact with their current supplier when considering switching their mobile phone service

		ACT	ACTIONS TAKEN			SWITC	HED & CC	VERED		OLIV	COVER		Ju	CC	NSIDEF	RED & CC	VERED		OLIV	COVE		Du
			CONSI		. ,		BROAD		FIXED		BROAD I		IXED			BROAD I		IXED		BROAD		IXED
		SWIT-	DERED		BUN-				CALLS		F		CALLS	BUN-		P	HONE				PHONE (	
Significance Level: 95%	Total	CHED ~a	*b	HER ~c	<b>DLE</b> ~d	<b>TV</b> ~e	BAND ∼f	~g	~h	TV E ∼i	BAND ∼j	~k	~	<b>DLE</b> ∼m	<b>TV</b> I ∼n	BAND ~0	*p	~q	<b>TV</b> ∼r	BAND ~S	*t	~u
Unweighted total	61	8	61	-	3	2	2	-	1	4	5	-	4	9	2	9	61	2	7	16	61	10
Effective Weighted Sample	35	7	35	-	3	2	2	-	1	3	4	-	4	8	2	7	35	1	7	14	35	5
Total	37	6	37	-	3	1	1	-	1	2	4	-	4	4	1	5	37	3	3	8	37	7
They did not try to persuade me to stay with them	10 26	2 % 39%	10 % 26%	- -%	1 38%	- -9	* % 22%	- -%	1 100%	1 44%	1 32%	- -%	2 52%	* 11%	- -%	2 35%	10 26%	- -%	* 13%	2 26%	10 26%	* 6%
They talked about me staying, but did not put me under any pressure to stay	18 50°	3 % 43%	18 % 50%	- -%	1 37%	* 54%	1 % 78%	- -%	- -%	* 14%	2 50%	- -%	1 28%	4 89%	* 32%	2 40%	18 50%	1 18%	2 71%	5 60%	18 50%	4 57%
They put me under pressure to stay with them	7 189	1 % 18%	7 % 18%	- -%	1 26%	* 46%	- % -%	- -%	-%	1 42%	1 17%	- -%	1 20%	- -%	1 68%	1 24%	7 18%	3 82%	1 16%	1 14%	7 18%	3 37%
Can't remember	2 59	- % -%	2 % 5%	- -%	- -%	- -9	- % -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 5%	- -%	- -%	- -%	2 5%	- -%

#### QC35D. Which one of these statements best describes how you felt about the contact you had with your current supplier?

Base: Those who had contact with their current supplier when considering switching their mobile phone service

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		;	SERVICE!	S AT HOMI	E
Circuifocaco Lovali 050/	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV *m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~	J	~k	~	*m	*n	0	*p
Unweighted total	61	3	2	1	2	-	-	1	3	10	51	-	-	45	54	61	56
Effective Weighted Sample	35	2	2	1	2	-	-	1	3	9	26	-	-	28	38	35	35
Total	37	2	2	*	2	-	-	1	3	7	30	-	-	25	28	37	31
They did not try to persuade me to stay with them	10 26%	1 63%	1 49%	* 100%	- -%	- -%	- -%	1 100%	1 38%	2 31%	8 25%	- -%	- -%	4 15%	5 5 18%	10 6 26%	5 % 16%
They talked about me staying, but did not put me under any pressure to stay	18 50%	* 20%	1 51%	- -%	1 59%	- -%	- -%	- -%	1 37%	3 38%	16 53%	- -%	- -%	14 57%	18 65%	18 6 50%	
They put me under pressure to stay with them	7 18%	* 17%	- -%	- -%	1 41%	- -%	- -%	- -%	1 26%	1 17%	6 19%	- -%	- -%	5 21%	3 5 11%	7 6 18%	5 % 18%
Can't remember	2 5%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 13%	1 3%	- -%	- -%	2 8%	2 5 7%	2 6 5%	2 6%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

Prepared by Saville Rossiter-Base: 01727 899 399

### QC36D. Can you tell me how you felt put under pressure to stay?

Base: Those who felt under pressure to stay with their current mobile phone supplier

		ACT	IONS T	AKEN	;	SWITC	HED & CO	VERED		SER	ICES SI	WITCHEI RED	D &	CC	ONSIDE	RED & C	OVERE	)	SERV	ICES CO COVE		ED &
		SWIT-	CONS	NEIT-	BUN-		BROAD	MOB.	FIXED LINE CALLS	ı	BROAD		LINE	BUN-		BROAD		FIXED LINE		BROAD		FIXED LINE
	Total	CHED	DEKE	HER	DLE	TV	BAND	FHONE	CALLS	TV I	BAND	FHONE	CALLS	DLE	TV	BAND	FHONE	CALLS	TV	BAND	FHONE	CALLS
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~\$	~t	~u
Unweighted total	9	2	9	-	1	1	-	-	-	2	1	-	1	-	1	2	9	1	1	2	9	1
Effective Weighted Sample	5	2	5	-	1	1	-	-	-	2	1	-	1	-	1	2	5	1	1	2	5	1
Total	7	1	7	-	1	*	-	-	-	1	1	-	1	-	1	1	7	3	1	1	7	3
I waited in a queue on the telephone for a long time to tell them I wanted to cancel	1 11%	1 % 72%	1 5 11%	- % -%	1 100%	- -9	- % -%	- -%	- -%	1 72%	1 100%	- -%	1 100%	- -%	- -%	%	1 11%	- -%	- -%	- -%	1 11%	- -%
I was told it would take a long time to make a switch to a new supplier	1 1 11%	1	1	-	1	- - -9	-	-	-	1 72%	1 1 100%	- - -%	1	-%	- -%	_	1	-	- -%	_	1 1 11%	- -%
I was told that their service was better than other suppliers/ I wouldn't do better anywhere else	3 37%	- % -%	3 37%	- % -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	%	3 37%	3 100%	- -%	- -%	3 37%	3 100%
I was told it wasn't possible to leave my contract with them	1 13%	- % -%	1 5 13%	- % -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	-%	1 13%	- -%	- -%	- -%	1 13%	- -%
Something else  Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u	2 36%	1 % 72%	2 36%	- % -%	1 100%	- -9	- % -%	- -%	- -%	1 72%	1 100%	- -%	1 100%	- -%	- -%	1 68%	2 36%	- -%	- -%	1 68%	2 36%	- -%

Prepared by Saville Rossiter-Base: 01727 899 399

### QC36D. Can you tell me how you felt put under pressure to stay?

Base: Those who felt under pressure to stay with their current mobile phone supplier

		TV PROCES S	ВЕ	B PROCES	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~l	~m	~n	~0	~p
Unweighted total	9	1	-	-	1	-	-	-	1	2	7	-	-	6	6	9	7
Effective Weighted Sample	5	1	-	-	1	-	-	-	1	2	4	-	-	3	5	5	4
Total	7	*	-	-	1	-	-	-	1	1	6	-	-	5	3	7	5
I waited in a queue on the telephone for a long time to tell them I wanted to cancel	1 11%	- % -%	- -%	- -%	1 100%	- -%	- -%	- -%	1 100%	1 64%	- -%	- -%	- -%	1 14%	1 6 25%	1 % 11%	1 % 14%
I was told it would take a long time to make a switch to a new supplier	1 11%	- % -%	- -%	- -%	1 100%	- -%	- -%	- -%	1 100%	1 64%	- -%	- -%	- -%	1 14%	1 6 25%	1 % 11%	1 % 14%
I was told that their service was better than other suppliers/ I wouldn't do better anywhere else	3 37%	- %	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 45%	- -%	- -%	3 48%	- '6 -%	3 % 37%	3 % 46%
I was told it wasn't possible to leave my contract with them	1 13%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 16%	- -%	- -%	1 17%	- 6 -9	1 % 13%	- % -%
Something else	2 36%	- % -%	- -%	- -%	1 100%	- -%	- -%	- -%	1 100%	1 64%	2 30%	- -%	- -%	2 32%	2 52%	2 % 36%	2 % 28%

SERVICES SWITCHED &

SERVICES CONSIDERED &

# QC37D. If you were thinking about changing supplier for your mobile phone network in the future, has your overall experience of the process made you more likely or less likely to make this change, or has it made no difference?

Base: Those who have considered switching their mobile phone supplier and will not switch soon

		AC1	TIONS TAP	KEN	5	SWITCH	ED & CO	VERED		OLIN	COVER		, u	cc	ONSIDE	RED & CO	OVEREI	)	OLIV	COVE	RED	_D u
			CONSI						FIXED				IXED					FIXED				FIXED
	Total	SWIT- CHED	DERED	NEIT- HER	BUN- DLE		BROAD BAND		LINE Calls		BROAD I P BAND	HONE	LINE CALLS	BUN- DLE	TV	BROAD I BAND		LINE CALLS		BROAD BAND	MOB. PHONE	LINE Calls
Significance Level: 95%	Total	~a	b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	р	~q	~r	*S	t	~u
Unweighted total	145	21	145	-	7	2	7	-	5	8	14	-	12	22	2	17	145	5	13	35	145	24
Effective Weighted Sample	92	17	92	-	7	2	5	-	4	7	12	-	11	17	2	13	92	3	10	28	92	15
Total	104	15	104	-	7	1	4	-	3	7	11	-	10	13	1	9	104	5	8	21	104	17
More likely	8 7°	1 % 5%	8 6 7%	- -%	- -%	* 54%	* 9%	- -%	- -%	* 5%	* 3%	- -%	- -%	2 13%	- -%	2 24%	8 7%	* 6%	1 10%	4 17%	8 7%	2 10%
Made no difference	78 75		78 6 75%	- -%	6 89%	* 46%	2 49%	- -%	3 85%	6 84%	8 75%	- -%	9 88%	10 80%	1 68%	6 62%	78 75%	2 46%	8 90%	15 72%	78 75%	12 70%
Less likely	9	2 % 16%	9 6 9%	- -%	1 11%	- -%	1 31%	- -%	* 15%	1 11%	2 18%	- -%	1 12%	1 7%	* 32%	1 14%	9 9%	3 48%	- -%	2 10%	9 9%	3 20%
Don't know	9	* % 3%	9 6 9%	- -%	- -%	- -%	* 11%	- -%	- -%	- -%	* 4%	- -%	- -%	- -%	- -%	- -%	9 9%	- -%	- -%	-%	9 9%	- -%

### QC37D. If you were thinking about changing supplier for your mobile phone network in the future, has your overall experience of the process made you more likely or less likely to make this change, or has it made no difference?

Base: Those who have considered switching their mobile phone supplier and will not switch soon

	PI	ROCES S	ВВ	PROCESS	i	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E	
	— Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE	
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	j	~k	~	m	n	0	р	
Unweighted total	145	6	2	3	5	-	-	3	8	52	93	-	-	89	121	145	124	
Effective Weighted Sample	92	5	2	2	4	-	-	3	7	37	55	-	-	59	88	92	82	
Total	104	5	2	3	4	-	-	3	7	41	63	-	-	55	69	104	75	
More likely	8 7%	* 7%	- -%	* 13%	- -%	- -%	- -%	- -%	- -%	1 2%	7 11%	- -%	- -%	5 10%	7 6 11%	8 % 7%	8 6 10%	
Made no difference	78 75%	4 93%	2 100%	2 87%	2 54%	- -%	- -%	3 100%	6 89%	33 80%	45 72%	- -%	- -%	43 78%	54 6 78%	78 % 75%	56 6 74%	
Less likely	9 9%	- -%	- -%	- -%	2 46%	- -%	- -%	- -%	1 11%	3 8%	6 9%	- -%	- -%	5 9%	6 6 9%	9 % 9%	9 6 11%	
Don't know	9 9%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	4 10%	5 8%	- -%	- -%	1 3%	1 5 2%	9 % 9%	3 6 5%	

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

Prepared by Saville Rossiter-Base: 01727 899 399

SERVICES SWITCHED &

SERVICES CONSIDERED &

### QC19E. In considering switching your fixed line phone (calls), did you contact...

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

		ACT	TIONS TAP	KEN	;	SWITCH	HED & CO	VERED		OLIN	COVE		J u	C	ONSIDE	RED & CO	OVERED	)	OLIN	COVE		.D Q
			CONSI				DDOAD		FIXED LINE		DDOAD		FIXED LINE			DDOAD		FIXED LINE		DDOAD		FIXED LINE
	Total	SWIT- CHED	DERED	NEIT- HER	BUN- DLE	TV	BROAD BAND	PHONE			BROAD I BAND	MOB. PHONE		BUN- DLE		BROAD I BAND		CALLS		BROAD BAND	PHONE	
Significance Level: 95%	TOLAI	~a	b	~C	~d	~e	~f	~g	~h	~i	DAND ∼j	~k	~	~m	~n	*0	~p	q	~r	*S	~t	u
Unweighted total	106	12	106	-	-	-	8	4	-	-	8	4	-	2	12	40	5	106	12	39	5	106
Effective Weighted Sample	66	5	66	-	-	-	7	2	-	-	7	2	-	2	7	32	3	66	7	31	3	66
Total	77	8	77	-	-	-	3	5	-	-	3	5	-	1	7	19	5	77	7	19	5	77
Both your current supplier and a new supplier	16 219		16 6 21%	- -%	- -%	- -%	1 32%	1 11%	- -%	- -%	1 32%	1 11%	- -%	- -%	1 10%	4 21%	3 58%	16 21%	* 5%	3 6 16%	3 58%	16 21%
Only your current supplier	7 99	2 % 27%	7 6 9%	- -%	- -%	- -%	1 40%	1 17%	- -%	- -%	1 40%	1 17%	- -%	- -%	1 11%	1 7%	- -%	7 9%	1 11%	1 6 5%	- -%	7 9%
Only a new supplier	26 349		26 6 34%	- -%	- -%	- -%	1 5 16%	- -%	- -%	- -%	1 16%	- -%	- -%	1 100%	4 63%	5 25%	2 42%	26 34%	5 69%	6 6 30%	2 42%	26 34%
Can't remember	27 369	4 % 46%	27 6 36%	- -%	- -%	- -%	* 5 12%	3 71%	- -%	- -%	* 12%	3 71%	- -%	- -%	1 16%	9 47%	- -%	27 36%	1 16%	9 6 48%	- -%	27 36%

### QC19E. In considering switching your fixed line phone (calls), did you contact...

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

	Р	TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOMI	<b>.</b>
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	*j	~k	~	*m	n	0	р
Unweighted total	106	-	1	3	3	2	2	-	-	55	47	1	-	68	83	102	106
Effective Weighted Sample	66	-	1	3	3	2	1	-	-	34	30	1	-	39	64	64	66
Total	77	-	*	1	1	1	4	-	-	41	31	1	-	48	44	72	77
Both your current supplier and a new supplier	16 21%	- -%	* 100%	1 52%	- -%	1 59%	- -%	- -%	- -%	7 17%	9 31%	1 100%	- -%	10 21%	9 21%	16 23%	16 21%
Only your current supplier	7 9%	- -%	- -%	1 48%	* 30%	* 41%	* 11%	- -%	- -%	5 12%	2 8%	- -%	- -%	6 12%	7 16%	7 5 10%	7 9%
Only a new supplier	26 34%	- -%	- -%	- -%	1 39%	- -%	- -%	- -%	- -%	11 27%	12 38%	- -%	- -%	16 34%	15 34%	23 32%	26 34%
Can't remember	27 36%	- -%	- -%	- -%	* 30%	- -%	3 89%	- -%	- -%	18 45%	7 23%	- -%	- -%	16 34%	13 29%	26 36%	27 36%

### QC20E. Did you contact your current supplier or your new supplier first?

Base: Those who contacted both their current and a new fixed line phone supplier

		ACT	TIONS TAP	KEN	5	SWITC	HED & CO	VERED		SER	VICES SI COVE		D &	C	ONSIDEI	RED & CO	OVEREI	D	SERV	ICES COI		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD	MOB.	FIXED LINE CALLS	BUN-		BROAD I	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	23	3	23	-	-	-	2	1	-	-	2	1	-	-	2	9	3	23	1	7	3	23
Effective Weighted Sample	15	3	15	-	-	-	2	1	-	-	2	1	-	-	2	7	1	15	1	6	1	15
Total	16	2	16	-	-	-	1	1	-	-	1	1	-	-	1	4	3	16	*	3	3	16
Previous supplier	1	-	1	-	-	-	-	-	-	-	-	-	-	-	*	*	*	1	*	*	*	1
	69	6 -9	6%	-%	-%	-9	% -%	-%	-%	-%	-%	-%	-%	-%	47%	10%	10%	6%	100%	14%	10%	6%
New supplier	12	2	12	-	-	-	1	1	-	-	1	1	-	-	-	3	3	12	-	2	3	12
	72%	% 100%	6 72%	-%	-%	-9	% 100%	100%	-%	-%	100%	100%	-%	-%	-%	62%	90%	72%	-%	68%	90%	72%
Can't remember	4	-	4	-	-	-	-	-	-	-	-	-	-	-	*	1	-	4	-	1	-	4
	229	% -9	6 22%	-%	-%	-9	% -%	-%	-%	-%	-%	-%	-%	-%	53%	28%	-%	22%	-%	18%	-%	22%

### QC20E. Did you contact your current supplier or your new supplier first?

Base: Those who contacted both their current and a new fixed line phone supplier

		TV PROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	MO	BILE	CONTRA PROC		;	SERVICE	S AT HOM	ΙE
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	23	-	1	1	-	1	-	-	-	10	13	1	-	14	17	23	23
Effective Weighted Sample	15	-	1	1	-	1	-	-	-	7	8	1	-	8	14	15	15
Total	16	-	*	1	-	1	-	-	-	7	9	1	-	10	9	16	16
Previous supplier	1 6%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 6%	1 7%	- -%	- -%	1 11%	1 89	1 % 6%	1 % 6%
New supplier	12 72%	-%	* 100%	1 100%	- -%	1 100%	- -%	- -%	- -%	5 72%	7 72%	1 100%	- -%	7 74%	5 53%	12 % 72%	12 % 72%
Can't remember	4 22%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 22%	2 21%	- -%	- -%	2 15%	4 38%	4 % 22%	4 % 22%

### QC21E. Why did you contact this supplier first?

Base: Those aware who they contacted first when considering switching their fixed line phone service

		AC <sup>-</sup>	TIONS TA	KEN	;	SWITC	HED & CO	VERED		SER	VICES SI COVE		D &	C	ONSIDE	RED & CO	OVERED	)	SERV	ICES CO COVE		:D &
		SWIT-	CONSI	NEIT-	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD I	MOB.	FIXED LINE CALLS		BROAD		IXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	17	3	17	-	-	-	2	1	-	-	2	1	-	-	1	6	3	17	1	5	3	17
Effective Weighted Sample	11	3	11	-	-	-	2	1	-	-	2	1	-	-	1	5	1	11	1	4	1	11
Total	13	2	13	-	-	-	1	1	-	-	1	1	-	-	*	3	3	13	*	2	3	13
To see what they could offer me	7 59%	1 % 56%	7 % 59%	- -%	- -%	- -9	* % 35%	1 100%	- -%	- -%	* 35%	1 100%	- -%	- -%	* 100%	3 100%	1 17%	7 59%	* 100%	2 100%	1 17%	7 59%
To find out what I needed to do to make the switch	5 40%	1 % 67%	5 40%	- -%	- -%	- -9	1 % 100%	- -%	- -%	- -%	1 100%	- -%	- -%	- -%	- -%	1 27%	3 83%	5 40%	- -%	13%	3 83%	5 40%
Don't know	1 10%	- % -%	1 6 10%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 10%	- -%	%	- -%	1 10%

### QC21E. Why did you contact this supplier first?

Base: Those aware who they contacted first when considering switching their fixed line phone service

	I	PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOM	E
Significance Level: 95%	Total	<b>C&amp;R</b> ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	<b>C&amp;R</b> ~g	<b>NoT</b> ∼h	PAYG ~i	CON- TRACT ~i	PAC ~k	C&R ~	<b>TV</b> ∼m	BROAD BAND ~n	MOB. PHONE ~0	FIXED LINE VOICE ~p
Unweighted total	17	-	1	1	-	1	-	-	_	8	9	1	-	10	11	17	17
Effective Weighted Sample	11	-	1	1	-	1	-	-	-	6	5	1	-	6	10	11	11
Total	13	-	*	1	-	1	-	-	-	5	7	1	-	8	6	13	13
To see what they could offer me	7 59%	- -%	* 100%	- -%	- -%	1 100%	- -%	- -%	- -%	3 62%	4 57%	1 100%	- -%	4 52%	4 73%	7 6 59%	7 % 59%
To find out what I needed to do to make the switch	5 40%	- -%	* 100%	1 100%	- -%	- -%	- -%	- -%	- -%	2 29%	4 48%	- -%	- -%	4 52%	3 47%	5 6 40%	5 40%
Don't know	1 10%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 23%	- -%	- -%	- -%	- -%	9	1 6 10%	1 % 10%

#### QC22E. How easy or difficult did you find the process of making contact with suppliers in order to make the switch?

Base: Those who contacted any suppliers when considering switching their fixed line phone service

		ACT	TIONS TAP	KEN	S	WITC	HED & CO	VERED		SER	VICES S COVE	SWITCHED	. &	cc	NSIDE	RED & (	COVERED	)	SERV	CES CO	NSIDERE RED	ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		IXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	*b	HER ~c	DLE ~d	TV ∼e	BAND ~f	~g	~h	TV ∼i	BAND ~i	~k	~l	DLE ∼m	TV ∼n	BAND ~0	~p	*q	TV ∼r	BAND ~s	~t	*u
Unweighted total	71	10	71	-	_	-	7	3			, 7	3		2	9	21	5	۹ 71	9	20	5	71
Effective Weighted Sample	47	9	47	_	_	_	6	3	_	_	6	3	_	2	5	17	3	47	6	16	3	47
Total	49	4	49	_	_	_	3	1	_	_	3	1	_	1	6	10	5	49	6	10	5	49
1 - Very difficult	4	- % -%	4	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	-%	-%	3 48%	4 7%	- -%	- -%	3 48%	4 7%
2	2 5°	* % 7%	2 6 5%	- -%	- -%	- -9	* 6 10%	- -%	- -%	- -%	* 10%	-%	- -%	- -%	* 7%	1 14%	* 6%	2 5%	* 7%	1 9%	* 6%	2 5%
TOTAL DIFFICULT	6 12°	* % 7%	6 6 12%	- -%	- -%	- -9	* 6 10%	- -%	- -%	- -%	* 10%	-%	- -%	- -%	* 7%	1 14%	3 54%	6 12%	* 7%	1 9%	3 54%	6 12%
3 - Neither	15 309		15 6 30%	- -%	- -%	- -9	- % -%	1 40%	- -%	- -%	- -%	1 40%	- -%	* 47%	1 26%	3 27%	2 36%	15 30%	1 20%	2 25%	2 36%	15 30%
4	13 27	1 % 26%	13 6 27%	- -%	- -%	- -9	1 6 38%	- -%	- -%	- -%	1 38%	-%	- -%	* 53%	2 32%	3 28%	1 5 10%	13 27%	2 39%	3 35%	1 10%	13 27%
5 - Very easy	12 249	2 % 47%	12 6 24%	- -%	- -%	- -9	1 6 41%	1 60%	- -%	- -%	1 41%	1 60%	- -%	-%	2 29%	3 30%	-%	12 24%	2 28%	3 31%	- -%	12 24%
TOTAL EASY	25 519	3 % 73%	25 6 51%	- -%	- -%	- -9	2 % 79%	1 60%	- -%	- -%	2 79%	1 60%	- -%	* 53%	4 61%	6 58%	1 5 10%	25 51%	4 67%	7 66%	1 10%	25 51%
Don't know	3 7º	* % 8%	3 6 7%	- -%	- -%	- -9	* 6 11%	- -%	- -%	- -%	* 11%	-%	- -%	- -%	* 6%	- -%	- %	3 7%	* 6%	- -%	- -%	3 7%

### QC22E. How easy or difficult did you find the process of making contact with suppliers in order to make the switch?

Base: Those who contacted any suppliers when considering switching their fixed line phone service

	F	TV PROCES S	ВВ	PROCESS	<b>S</b>	MP PRO	CESS	LL PRO	CESS	МОВ	ILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	*j	~k	~	*m	*n	*0	
Unweighted total	71	-	1	3	2	2	1	-	-	36	33	1	-	47	58	69	71
Effective Weighted Sample	47	-	1	3	2	2	1	-	-	27	21	1	-	31	45	47	47
Total	49	-	*	1	1	1	*	-	-	23	23	1	-	32	31	46	49
1 - Very difficult	4 7%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 5%	3 11%	- -%	- -%	4 11%	1 3%	4 8 8%	4 6 7%
2	2 5%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 6%	1 4%	- -%	- -%	2 5%	2 7%	2 5 5%	2 5%
TOTAL DIFFICULT	6 12%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 11%	4 15%	- -%	- -%	5 16%	3 10%	6 5 13%	6 6 12%
3 - Neither	15 30%	- -%	- -%	- -%	- -%	1 59%	- -%	- -%	- -%	5 21%	8 35%	1 100%	- -%	7 23%	13 40%	13 28%	15 30%
4	13 27%	- -%	* 100%	* 24%	* 44%	- -%	- -%	- -%	- -%	5 23%	8 35%	- -%	- -%	10 31%	7 23%	13 5 29%	13 6 27%
5 - Very easy	12 24%	- -%	- -%	1 52%	1 56%	* 41%	* 100%	- -%	- -%	10 44% i	2 8%	- -%	- -%	6 20%	8 24%	12 5 26%	12 6 24%
TOTAL EASY	25 51%	- -%	* 100%	1 76%	1 100%	* 41%	* 100%	- -%	- -%	15 67%	10 43%	- -%	- -%	16 51%	15 47%	25 54%	25 6 51%
Don't know	3 7%	- -%	- -%	* 24%	- -%	- -%	- -%	- -%	- -%	* 1%	2 8%	- -%	- -%	3 10%	1 2%	2 5 5%	3 % 7%

# QC23E. Would you have needed to pay an early termination charge or cancellation charge in order to leave your contract with your supplier?

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

		ACT	IONS TAP	KEN	5	SWITCH	HED & CO	VERED		SER	VICES S' COVE	WITCHEI RED	D &	cc	ONSIDE	RED & CO	OVERED	)	SERV	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-		BROAD I		IXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	*0	~p	q	~r	*s	~t	u
Unweighted total	106	12	106	-	-	-	8	4	-	-	8	4	-	2	12	40	5	106	12	39	5	106
Effective Weighted Sample	66	5	66	-	-	-	7	2	-	-	7	2	-	2	7	32	3	66	7	31	3	66
Total	77	8	77	-	-	-	3	5	-	-	3	5	-	1	7	19	5	77	7	19	5	77
Yes	14 18%	1 6 9%	14 5 18%	- -%	- -%	- -%	1 6 22%	- -%	- -%	- -%	1 22%	- -%	- -%	- -%	* 5%	4 19%	3 48%	14 18%	* 5%	3 6 14%	3 48%	14 18%
No	34 44%	7 6 91%	34 44%	- -%	- -%	- -%	3 6 78%	5 100%	- -%	- -%	3 78%	5 100%	- -%	* 53%	4 62%	7 36%	2 42%	34 44%	4 62%	7 % 39%	2 42%	34 44%
Don't know	29 38%	- % -%	29 38%	- -%	- -%	- -%	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	* 47%	2 33%	9 45%	1 10%	29 38%	2 33%	9 6 47%	1 10%	29 38%

### QC23E. Would you have needed to pay an early termination charge or cancellation charge in order to leave your contract with your supplier?

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

		PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		s	SERVICES	S AT HOM	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	<b>NoT</b> ~d	PAC ~e	C&R ~f	C&R ~g	<b>NoT</b> ∼h	PAYG *i	CON- TRACT *j	PAC ~k	C&R ~	<b>TV</b> *m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	106	-	1	3	3	2	2	-	-	55	47	1	-	68	83	102	106
Effective Weighted Sample	66	-	1	3	3	2	1	-	-	34	30	1	-	39	64	64	66
Total	77	-	*	1	1	1	4	-	-	41	31	1	-	48	44	72	77
Yes	14 18%	- -%	- -%	* 24%	* 30%	- -%	- -%	- -%	- -%	8 20%	6 19%	- -%	- -%	7 14%	9 19%	14 6 19%	14 6 18%
No	34 44%	- -%	* 100%	1 76%	1 70%	1 100%	4 100%	- -%	- -%	17 40%	13 43%	1 100%	- -%	23 48%	20 44%	30 6 42%	34 6 44%
Don't know	29 38%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	16 40%	12 38%	- -%	- -%	18 38%	16 36%	28 6 39%	29 6 38%

### QC24E. How much would you have had to pay to leave your contract?

Base: Those who would have to pay a charge to leave the contract for their fixed line phone service

		ACT	TIONS TAP	KEN	5	SWITCH	IED & CO	VERED		SER\	ICES SW		&	CC	ONSIDE	RED & C	OVERED	1	SERV	ICES COI		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		IXED LINE CALLS	I	BROAD N		IXED LINE CALLS	BUN-		BROAD		LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV I	BAND			DLE	TV	BAND			TV	BAND	-	
Significance Level: 95%		~a	~b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	18	2	18	-	-	-	2	-	-	-	2	-	-	-	1	6	1	18	1	4	1	18
Effective Weighted Sample	12	2	12	-	-	-	2	-	-	-	2	-	-	-	1	5	1	12	1	3	1	12
Total	14	1	14	-	-	-	1	-	-	-	1	-	-	-	*	4	3	14	*	3	3	14
Up to £19.99	2 129	- % -%	2 6 12%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 100%	1 34%	- -%	2 12%	* 100%	1 47%	- -%	2 12%
£30.00-£39.99	1 69	- %	1 6%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 6%	- -%	%	- -%	1 6%
£40.00-£49.99	* 39		* % 3%	- -%	- -%	- -%	* 56%	- -%	- -%	- -%	* 56%	- -%	- -%	- -%	- -%	- -%	- -%	* 3%	- -%	%	- -%	* 3%
£50.00-£59.99	1 99	- % -%	1 6 9%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 9%	- -%	%	- -%	1 9%
£60 or more	4 26%	* % 44%	4 6 26%	- -%	- -%	- -%	* 44%	- -%	- -%	- -%	* 44%	- -%	- -%	- -%	- -%	* 12%	3 100%	4 26%	- -%	%	3 100%	4 26%
Don't know	6 449	- % -%	6 6 44%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 54%	- -%	6 44%	- -%	1 53%	- -%	6 44%

### QC24E. How much would you have had to pay to leave your contract?

Base: Those who would have to pay a charge to leave the contract for their fixed line phone service

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	МОВ	ILE	CONTRA PROC		5	SERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	18	-	-	1	1	-	-	-	-	12	6	-	-	9	15	18	18
Effective Weighted Sample	12	-	-	1	1	-	-	-	-	9	4	-	-	5	12	12	12
Total	14	-	-	*	*	-	-	-	-	8	6	-	-	7	9	14	14
Up to £19.99	2 12%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 16%	* 6%	- -%	- -%	1 20%	2 19%	2 5 12%	2 6 12%
£30.00-£39.99	1 6%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 10%	- -%	- -%	- -%	1 12%	1 9%	1 6%	1 6
£40.00-£49.99	* 3%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	- -%	- -%	* 7%	- -%	- -%	* 6%	* 5%	3%	* % 3%
£50.00-£59.99	1 9%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 15%	- -%	- -%	- -%	- -%	- -%	1 5 9%	1 6 9%
£60 or more	4 26%	- -%	- -%	* 100%	- -%	- -%	- -%	- -%	- -%	1 10%	3 49%	- -%	- -%	3 42%	1 14%	4 5 26%	4 6 26%
Don't know	6 44%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	4 49%	2 38%	- -%	- -%	1 21%	5 53%	6 44%	6 6 44%

#### QC25E. Which of these best describes when you were told about the cancellation charge?

Base: Those who would have to pay a charge to leave the contract for their fixed line phone service

		AC <sup>-</sup>	TIONS TA	KEN		SWITCI	HED & CC	VERED		SER	VICES SI COVE		. &	C	ONSIDE	RED & C	OVEREI	)	SERV	VICES CO		ED &
		SWIT-	CONSI DERED	NEIT-	BUN-				FIXED LINE CALLS				IXED LINE CALLS				MOB.	FIXED LINE CALLS			MOB.	FIXED LINE CALLS
Circifornos Lovals OFO/	Total	CHED		HER	DLE	TV	BAND				BAND	1.		DLE		BAND	_		TV	BAND		
Significance Level: 95%		~a	~b	~c	~d	~e	~1	~g	~h	~I	~]	~k	~	~m	~n	~0	~p	~q	~[	~S	~[	~u
Unweighted total	18	2	18	-	-	-	2	-	-	-	2	-	-	-	1	6	1	18	1	4	1	18
Effective Weighted Sample	12	2	12	-	-	-	2	-	-	-	2	-	-	-	1	5	1	12	1	3	1	12
Total	14	1	14	-	-	-	1	-	-	-	1	-	-	-	*	4	3	14	*	3	3	14
When I first contacted my current supplier about cancelling																						
their service	5	-	5	-	-	-	-	-	-	-	-	-	-	-	-	1	3	5	-	1	3	5
	37%	% -%	6 37%	-%	-%	-%	<b>6</b> -%	-%	-%	-%	-%	-%	-%	-%	-%	26%	100%	37%	-%	36%	100%	37%
I already knew from the information I was given when I first																						
took the service	4	1	4	-	- 0/	-	1	- 0/	- 0/	-	1	- 0/	- 0/	- 0/	- 0/	1	-	4	- 0/	1	- 0/	4
	28%	% 100 <sub>9</sub>	<sup>6</sup> 28%	-%	-%	-%	6 100%	-%	-%	-%	100%	-%	-%	-%	-%	29%	-%	28%	-%	24%	-%	28%
Only after I had agreed to switch the service over	1	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-	-	-	1
	9%	6 -9	6 9%	-%	-%	-%	· -%	-%	-%	-%	-%	-%	-%	-%	-%	-%	-%	9%	-%	-%	-%	9%
Can't remember	4	_	4	-	-	-	-	-	-	-	-	_	-	-	*	2	-	4	*	1	-	4
	26%	% -9	6 26%	-%	-%	-%	<b>6</b> -%	-%	-%	-%	-%	-%	-%	-%	100%	45%	-%	26%	100%	40%	-%	26%
October Tested about 1 feb 2251 accessors and to																						

### QC25E. Which of these best describes when you were told about the cancellation charge?

Base: Those who would have to pay a charge to leave the contract for their fixed line phone service

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTR/ PROC		:	SERVICE:	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	18	-	-	1	1	-	-	-	-	12	6	-	-	9	15	18	18
Effective Weighted Sample	12	-	-	1	1	-	-	-	-	9	4	-	-	5	12	12	12
Total	14	-	-	*	*	-	-	-	-	8	6	-	-	7	9	14	14
When I first contacted my current supplier about cancelling their service	5 37%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 33%	3 43%	- -%	- -%	5 70%	3 6 31%	5 % 37%	5 % 37%
I already knew from the information I was given when I first took the service	4 28%	- -%	- -%	* 100%	* 100%	- -%	- -%	- -%	- -%	2 25%	2 32%	- -%	- -%	1 16%	4 % 45%	4 % 28%	4 % 28%
Only after I had agreed to switch the service over	1 9%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 15%	%	- -%	- -%	- -%	-%	1 % 9%	1 % 9%
Can't remember	4 26%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 27%	1 25%	- -%	- -%	1 14%	2 % 24%	4 % 26%	4 % 26%

### QC26E. Were these cancellation charges important in your decision not to switch to another provider?

Base: Those who would have to pay a charge to leave the contract for their fixed line phone service

		ACT	TIONS TAP	KEN	5	SWITCH	IED & CO\	/ERED		SER	VICES SV COVE		. &	C	ONSIDE	RED & C	OVERED	)	SERV	ICES CO COVE		ED &
	Total	SWIT- CHED	CONSI DERED	NEIT- HER	BUN- DLE		BROAD I F BAND		FIXED LINE CALLS		BROAD I F BAND		IXED LINE Calls	BUN- DLE		BROAD BAND		FIXED LINE CALLS		BROAD BAND		LINE CALLS
Significance Level: 95%	Total	~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	18	2	18	-	-	-	2	-	-	-	2	-	-	-	1	6	1	18	1	4	1	18
Effective Weighted Sample	12	2	12	-	-	-	2	-	-	-	2	-	-	-	1	5	1	12	1	3	1	12
Total	14	1	14	-	-	_	1	_	-	-	1	-	-	_	*	4	3	14	*	3	3	14
Yes, very important	7 53%	* 6 44%	7 6 53%	- -%	- -%	-%	* 5 44%	- -%	- -%	- -%	* 44%	- -%	- -%	- -%	- -%	1 38%	3 100%	7 53%	- -%	1 36%	3 100%	7 53%
Yes, fairly important	3 22%	* 6 56%	3 6 22%	- -%	- -%	- -%	* 56%	- -%	- -%	- -%	* 56%	- -%	- -%	- -%	- -%	2 54%	- -%	3 22%	- -%	1 53%	- -%	3 22%
No, not important	3 23%	- % -%	3 6 23%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 8%	- -%	3 23%	- -%	* 5 11%	- -%	3 23%
Don't know	* 3%	- % -%	* % 3%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 100%	- -%	- -%	* 3%	* 100%	%	- -%	* 3%

# QC26E. Were these cancellation charges important in your decision not to switch to another provider?

Base: Those who would have to pay a charge to leave the contract for their fixed line phone service

	ı	PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA		;	SERVICES	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~†	~g	~h	~I	~J	~k	~	~m	~n	~0	~p
Unweighted total	18	-	-	1	1	-	-	-	-	12	6	-	-	9	15	18	18
Effective Weighted Sample	12	-	-	1	1	-	-	-	-	9	4	-	-	5	12	12	12
Total	14	-	-	*	*	-	-	-	-	8	6	-	-	7	9	14	14
Yes, very important	7 53%	- -%	- -%	* 100%	- -%	- -%	- -%	- -%	- -%	3 42%	4 68%	- -%	- -%	5 75%	5 5 57%	7 6 53%	7 % 53%
Yes, fairly important	3 22%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	- -%	2 19%	2 26%	- -%	- -%	1 20%	3 35%	3 6 22%	3 % 22%
No, not important	3 23%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 39%	- -%	- -%	- -%	- -%	* 5 3%	3 6 23%	3 6 23%
Don't know	* 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 6%	- -%	- -%	* 5%	* 5 4%	* 6 3%	* % 3%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

Prepared by Saville Rossiter-Base: 01727 899 399

#### QC27E. When you were in contact with your current supplier, did they make you any kind of offer to stay with them?

Base: Those who had contact with their current supplier when considering switching their fixed line phone service

		AC	TIONS TA	KEN		SWITCH	IED & CO	VERED		SER	VICES SI COVE		D &	CC	ONSIDE	RED & C	OVEREI	D	SER\	VICES COVE	ONSIDER ERED	ED &
	Total	SWIT-	CONSI DERED		BUN- DLE	TV	BROAD BAND		IXED LINE CALLS		BROAD   BAND		IXED LINE CALLS	BUN- DLE		BROAD BAND	MOB.	FIXED LINE CALLS	TV	BROAD BAND	MOB.	FIXED LINE CALLS
Significance Level: 95%	Total	~a	*b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	*q	~r	~S	~t	*u
Unweighted total	39	9	39	-	-	-	6	3	-	-	6	3	-	-	4	12	3	39	3	9	3	39
Effective Weighted Sample	25	8	25	-	-	-	5	3	-	-	5	3	-	-	4	10	1	25	3	7	1	25
Total	24	4	24	-	-	-	2	1	-	-	2	1	-	-	1	5	3	24	1	4	3	24
Yes they made me an offer which I listened to	11 469	2 % 55%	11 6 46%	- -%	- -%	- -%	1 30%	1 100%	- -%	- -%	1 30%	1 100%	- -%	- -%	* 28%	3 46%	3 93%	11 46%	* 38%	2 51%	3 93%	11 46%
They wanted to make me an offer, but I wasn't interested in listening to it	1 49	* % 8%	1 6 4%	- -%	- -%	- -%	* 12%	- -%	- -%	- -%	* 12%	- -%	- -%	- -%	- -%	* 7%	- -%	1 4%	- -%	- %	- o -%	1 4%
No, they didn't make me an offer	10 429	1 % 27%	10 6 42%	- -%	- -%	- -%	1 42%	- -%	- -%	- -%	1 42%	- -%	- -%	- -%	1 72%	2 36%	* 7%	10 42%	1 62%	1 33%	* 5 7%	10 42%
Can't remember	2 89	* % 10%	2 6 8%	- -%	- -%	- -%	* 15%	- -%	- -%	- -%	* 15%	- -%	- -%	- -%	- -%	1 12%	- -%	2 8%	- -%	1 5 16%	- %	2 8%

### QC27E. When you were in contact with your current supplier, did they make you any kind of offer to stay with them?

Base: Those who had contact with their current supplier when considering switching their fixed line phone service

		PROCES S	ВЕ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MO	BILE	CONTRA PROC			SERVICE	S AT HOM	E
Circificance Levels 059/	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~†	~g	~h	~1	~]	~k	~	~m	*n	*0	P
Unweighted total	39	-	1	3	1	2	1	-	-	19	20	1	-	26	33	39	39
Effective Weighted Sample	25	-	1	3	1	2	1	-	-	15	11	1	-	16	27	25	25
Total	24	-	*	1	*	1	*	-	-	12	12	1	-	15	16	24	24
Yes they made me an offer which I listened to	11 46%	- -%	- -%	* 24%	* 100%	1 100%	* 100%	- -%	- -%	4 31%	7 60%	1 100%	- -%	7 48%	7 % 40%	11 % 46%	11 % 46%
They wanted to make me an offer, but I wasn't interested in listening to it	1 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 3%	1 5 5%	- -%	- -%	* 2%	1 6%	1 % 4%	1 % 4%
No, they didn't make me an offer	10 42%	- -%	- -%	1 76%	- -%	- -%	- -%	- -%	- -%	6 53%	4 31%	- -%	- -%	7 48%	7 % 42%	10 % 42%	
Can't remember	2 8%	- -%	* 100%	- -%	- -%	- -%	- -%	- -%	- -%	2 14%	* 3%	- -%	- -%	* 2%	2 % 12%	2 % 8%	2 % 8%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

#### QC28E. How did this offer compare to the package or plan you already had with them and the price you paid?

Base: Those who listened to an offer from their current fixed line phone supplier

		ACT	TIONS TAP	KEN	5	SWITCH	IED & CO	VERED		SER	VICES SV COVEI		<b>.</b> & C	C	ONSIDE	RED & CO	OVEREI	)	SERV	ICES COI		ED &
	Total	SWIT- CHED	CONSI DERED	NEIT- HER	BUN- DLE		BROAD I BAND		LINE CALLS		BROAD        BAND		IXED LINE CALLS	BUN- DLE		BROAD I BAND	MOB.	FIXED LINE CALLS		BROAD I BAND		LINE CALLS
Significance Level: 95%	Total	~a	~b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	19	5	19	-	-	-	2	3	-	-	2	3	-	-	1	7	2	19	1	6	2	19
Effective Weighted Sample	10	5	10	-	-	-	2	3	-	-	2	3	-	-	1	7	1	10	1	6	1	10
Total	11	2	11	-	-	-	1	1	-	-	1	1	-	-	*	3	3	11	*	2	3	11
The same package or plan at a lower price	7 67%	1 % 62%	7 67%	- -%	- -%	- -%	* 44%	1 72%	- -%	- -%	* 44%	1 72%	- -%	- -%	- -%	2 60%	3 100%	7 67%	- -%	2 73%	3 100%	7 67%
An improved package or plan at the same price	2 22%	* % 18%	2 6 22%	- -%	- -%	- -%	- -%	* 28%	- -%	- -%	- -%	* 28%	- -%	- -%	- -%	1 27%	- -%	2 22%	- -%	* 11%	- -%	2 22%
An improved package or plan at a higher price	1 7%	* % 20%	1 6 7%	- -%	- -%	- -%	* 56%	- -%	- -%	- -%	* 56%	- -%	- -%	- -%	- -%	* 13%	- -%	1 7%	- -%	* 16%	- -%	1 7%
Can't remember the details	* 4%	- % -%	* % 4%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 100%	- -%	- -%	* 4%	* 100%	%	- -%	* 4%

### QC28E. How did this offer compare to the package or plan you already had with them and the price you paid?

Base: Those who listened to an offer from their current fixed line phone supplier

	1	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	МОВІ	LE	CONTRA PROC		S	ERVICES	AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON-	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	19	-	-	1	1	2	1	-	-	8	11	1	-	13	16	19	19
Effective Weighted Sample	10	-	-	1	1	2	1	-	-	8	5	1	-	6	15	10	10
Total	11	-	-	*	*	1	*	-	-	4	7	1	-	7	7	11	11
The same package or plan at a lower price	7 67%	- -%	- -%	* 100%	- -%	1 59%	* 100%	- -%	- -%	2 68%	5 66%	1 100%	- -%	6 81%	4 67%	7 67%	7 67%
An improved package or plan at the same price	2 22%	- -%	- -%	- -%	- -%	* 41%	- -%	- -%	- -%	1 22%	2 22%	- -%	- -%	1 8%	1 16%	2 22%	2 % 22%
An improved package or plan at a higher price	1 7%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	- -%	* 9%	* 6%	- -%	- -%	* 6%	1 11%	1 7%	1 % 7%
Can't remember the details	* 4%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 6%	- -%	- -%	* 6%	* 6%	* 4%	* 4%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

### QC29E. What was covered in the improved package or plan your previous supplier offered?

Base: Those offered an improved package or plan from their current fixed line phone supplier

		AC <sup>-</sup>	TIONS TAI	KEN	5	SWITC	HED & CC	VERED		SER	VICES S' COVE		D &	CO	NSIDE	RED & CO	OVEREI	)	SERV	ICES CO		.ED &
		SWIT-	CONSI	ED NEIT- BUN- HER DLE TV			BROAD		FIXED LINE CALLS		BROAD	MOB.	FIXED LINE CALLS	BUN-		BROAD I	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
	Total	CHED		HER		TV	BAND			TV	BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~l	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	6	2	6	-	-	-	1	1	-	-	1	1	-	-	-	3	-	6	-	2	-	6
Effective Weighted Sample	4	2	4	-	-	-	1	1	-	-	1	1	-	-	-	3	-	4	-	2	-	4
Total	3	1	3	-	-	-	*	*	-	-	*	*	-	-	-	1	-	3	-	1	-	3
More minutes for calls	2 68%	1 6 100%	2 68%	- -%	- -%	- -9	* % 100%	* 100%	- -%	- -%	* 100%	* 100%	- -%	- -%	- -%	- -%	- -%	2 68%	- -%	- -%	- -%	2 68%
Higher/ faster broadband speed	* 129	* % 47%	* % 12%	- -%	- -%	- -9	- % -%	* 100%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	- -%	- -%	* 12%	- -%	- -%	- -%	* 12%
Something else	1 32%	- % -9	1 % 32%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 100%	- -%	1 32%	- -%	1 100%	- -%	1 32%

## QC29E. What was covered in the improved package or plan your previous supplier offered?

Base: Those offered an improved package or plan from their current fixed line phone supplier

		PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	МОІ	BILE	CONTRA PROC		!	SERVICES	S AT HOMI	E	
Significance Level: 95%	Total	<b>C&amp;R</b> ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~g	<b>NoT</b> ∼h	PAYG ~i	CON- TRACT ~i	PAC ~k	C&R ~l	<b>TV</b> ∼m	BROAD BAND ~n	MOB. PHONE ~0	FIXED LINE VOICE ~p	
Unweighted total	6	-	-	-	1	1	-	-	-	3	3	-	-	3	5	6	6	
Effective Weighted Sample	4	-	-	-	1	1	-	-	-	3	2	-	-	3	5	4	4	
Total	3	-	-	-	*	*	-	-	-	1	2	-	-	1	2	3	3	
More minutes for calls	2 68%	- -%	- -%	- -%	* 100%	* 100%	- -%	- -%	- -%	* 32%	2 89%	- -%	- -%	1 77%	1 5 44%	2 68%	2 68%	
Higher/ faster broadband speed	* 12%	- -%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	* 32%	-%	- -%	- -%	* 36%	* 5 21%	* % 12%	* % 12%	
Something else	1 32%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 68%	* 11%	- -%	- -%	* 23%	1 5 56%	1 6 32%	1 6 32%	

#### QC30E. Did you talk to your supplier about the best offer you had found from another supplier?

Base: Those who listened to an offer from their current fixed line phone supplier

		ACT	TIONS TAK	KEN	;	SWITCH	ED & CC	VERED		SER	VICES SV COVE		&	CO	ONSIDE	RED & CO	OVERED	)	SER	VICES COVE		ED &
		SWIT-	CONSI		BUN-				IXED LINE CALLS				IXED LINE CALLS	BUN-			MOB.	FIXED LINE CALLS		BROAD	MOB.	FIXED LINE CALLS
0: '7   1   050'	Total	CHED		HER	DLE		BAND				BAND			DLE	TV	BAND			TV	BAND		
Significance Level: 95%		~a	~b	~c	~d	~e	~†	~g	~h	~	~]	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	19	5	19	-	-	-	2	3	-	-	2	3	-	-	1	7	2	19	1	6	2	19
Effective Weighted Sample	10	5	10	-	-	-	2	3	-	-	2	3	-	-	1	7	1	10	1	6	1	10
Total	11	2	11	-	-	-	1	1	-	-	1	1	-	-	*	3	3	11	*	2	3	11
No, I did not	3 30%	1 % 36%	3 6 30%	- -%	- -%	- -%	1 100%	- -%	- -%	- -%	1 100%	- -%	- -%	- -%	- -%	1 56%	- -%	3 30%	- -%	1 % 47%	- -%	3 30%
Their offer matched the best offer I had found	4 39%	1 % 26%	4 6 39%	- -%	- -%	- -%	- -%	1 40%	- -%	- -%	- -%	1 40%	- -%	- -%	* 100%	-%	3 100%	4 39%	* 100%	- % -%	3 100%	4 39%
Their offer was better than the best offer I had found	3 27%	1 % 38%	3 6 27%	- -%	- -%	- -%	- -%	1 60%	- -%	- -%	- -%	1 60%	- -%	- -%	- -%	1 30%	- -%	3 27%	- -%	1 % 37%	- -%	3 27%
Their offer was worse than the best offer I had found	* 3%	- % -%	* % 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 13%	- -%	* 3%	- -%	* 6 16%	- -%	* 3%
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u																						

## QC30E. Did you talk to your supplier about the best offer you had found from another supplier?

Base: Those who listened to an offer from their current fixed line phone supplier

	1	TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	МОВІ	LE	CONTRA PROC		5	SERVICES	S AT HOM	E
Cimiferent Levels OFO/	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT		CON-	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	10	~a	~b	~C	~d	~e 2	~f	~g	~h	~i	~j	~k	•	~m	~n		~p
Unweighted total	19	-	-	ı	I	2	ı	-	-	8	11	I	-	13	16	19	19
Effective Weighted Sample	10	-	-	1	1	2	1	-	-	8	5	1	-	6	15	10	10
Total	11	-	-	*	*	1	*	-	-	4	7	1	-	7	7	11	11
No, I did not	3 30%	- -%	- -%	* 100%	* 100%	- -%	- -%	- -%	- -%	2 44%	2 23%	- -%	- -%	2 32%	3 50%	3 6 30%	3 6 30%
Their offer matched the best offer I had found	4 39%	- -%	- -%	- -%	- -%	1 59%	- -%	- -%	- -%	* 14%	4 53%	1 100%	- -%	4 57%	1 22%	4 6 39%	4 6 39%
Their offer was better than the best offer I had found	3 27%	- -%	- -%	- -%	- -%	* 41%	* 100%	- -%	- -%	1 33%	2 24%	- -%	- -%	1 10%	2 24%	3 6 27%	3 6 27%
Their offer was worse than the best offer I had found	* 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 9%	- -%	- -%	- -%	- -%	* 5%	* 6 3%	* % 3%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

### QC31E. How happy or unhappy were you with how this offer was made to you?

Base: Those who listened to an offer from their current fixed line phone supplier

		AC1	TIONS TAK	ŒN	5	SWITCH	ED & CO	VERED		SER'	ICES SV	VITCHED RED	&	CO	NSIDE	RED & CO	OVERED	)	SER\	ICES CO COVE		ED &
		SWIT-	CONSI		BUN-				IXED LINE CALLS				XED LINE CALLS	BUN-				IXED LINE CALLS			MOB.	FIXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	~b	HER ~c	<b>DLE</b> ∼d	TV ∼e	BAND ~f	~a	~h	<b>TV</b> ∼i	BAND ∼i	~k	~	<b>DLE</b> ∼m	<b>TV</b> ∼n	BAND ~o	~p	~a	TV ∼r	BAND ~s	~t	~u
Unweighted total	19	5	19	-	-	-	2	3	-	-	2	3	-	-	1	7	2	19	1	6	2	19
Effective Weighted Sample	10	5	10	-	-	-	2	3	-	-	2	3	-	-	1	7	1	10	1	6	1	10
Total	11	2	11	-	-	-	1	1	-	-	1	1	-	-	*	3	3	11	*	2	3	11
2	1 10%	- % -%	1 % 10%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 13%	- -%	1 10%	- -%	* 16%	- -%	1 10%
TOTAL UNHAPPY	1 10%	- % -%	1 6 10%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 13%	- -%	1 10%	- -%	* 16%	- -%	1 10%
3 - Neither	6 52%	1 % 62%	6 % 52%	- -%	- -%	- -%	1 100%	1 40%	- -%	- -%	1 100%	1 40%	- -%	- -%	* 100%	1 31%	3 100%	6 52%	* 100%	* 16%	3 100%	6 52%
4	1 8%	- % -%	1 % 8%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 33%	- -%	1 8%	-%	1 40%	- -%	1 8%
5 - Very happy	3 30%	1 % 38%	3 % 30%	- -%	- -%	- -%	- -%	1 60%	- -%	- -%	- -%	1 60%	- -%	- -%	- -%	1 23%	- -%	3 30%	-%	1 28%	- -%	3 30%
TOTAL HAPPY	4 38%	1 % 38%	4 % 38%	- -%	- -%	- -%	- -%	1 60%	- -%	- -%	- -%	1 60%	- -%	- -%	- -%	1 56%	- -%	4 38%	- -%	1 68%	- -%	4 38%

### QC31E. How happy or unhappy were you with how this offer was made to you?

Base: Those who listened to an offer from their current fixed line phone supplier

	F	TV PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
	_ Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND		FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p
Unweighted total	19	-	-	1	1	2	1	-	-	8	11	1	-	13	16	19	19
Effective Weighted Sample	10	-	-	1	1	2	1	-	-	8	5	1	-	6	15	10	10
Total	11	-	-	*	*	1	*	-	-	4	7	1	-	7	7	11	11
2	1	-	-	-	-	-	-	-	-	1	-	-	-	1	1	1	1
	10%	-%	-%	-%	-%	-%	-%	-%	-%	30%	-%	-%	-%	10%	5 16%	% 10%	6 10%
TOTAL UNHAPPY	1	-	-	-	-	-	-	-	-	1	-	-	-	1	1	1	1
	10%	-%	-%	-%	-%	-%	-%	-%	-%	30%	-%	-%	-%	10%	5 16%	% 10%	6 10%
3 - Neither	6	-	-	*	*	1	-	-	-	*	5	1	-	5	3	6	6
	52%	-%	-%	100%	100%	59%	-%	-%	-%	12%	73%	100%	-%	70%	43%	% 52%	6 52%
4	1	-	-	-	-	-	-	-	-	1	-	-	-	*	1	1	1
	8%	-%	-%	-%	-%	-%	-%	-%	-%	23%	-%	-%	-%	6%	13%	% 8%	% 8%
5 - Very happy	3	-	-	-	-	*	*	-	-	1	2	-	-	1	2	3	3
	30%	-%	-%	-%	-%	41%	100%	-%	-%	35%	27%	-%	-%	15%	28%	% 30%	30%
TOTAL HAPPY	4	-	-	-	-	*	*	-	-	2	2	-	-	1	3	4	4
	38%	-%	-%	-%	-%	41%	100%	-%	-%	58%	27%	-%	-%	20%	41%	% 38%	% 38%

## QC32E. Did you accept the offer from your supplier?

Base: Those who listened to an offer from their current fixed line phone supplier

		AC1	TIONS TAP	KEN	;	SWITCH	ED & CO	VERED		SER	VICES SI COVE		8 (	C	ONSIDE	RED & C	OVERED	ı	SERV	ICES CO	NSIDERE RED	ED &
	Total	SWIT-	CONSI	NEIT- HER	BUN- DLE	TV	BROAD BAND		FIXED LINE CALLS		BROAD BAND		IXED LINE CALLS	BUN- DLE		BROAD BAND		LINE CALLS		BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	iotai	~a	~b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	19	5	19	-	-	-	2	3	-	-	2	3	-	-	1	7	2	19	1	6	2	19
Effective Weighted Sample	10	5	10	-	-	-	2	3	-	-	2	3	-	-	1	7	1	10	1	6	1	10
Total	11	2	11	-	-	-	1	1	-	-	1	1	-	-	*	3	3	11	*	2	3	11
No, did not accept	2 14%	- % -%	2 6 14%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 31%	- -%	2 14%	- -%	* 16%	- -%	2 14%
Accepted offer, but did not say I needed to sign a new contract	6 58%	* % 20%	6 6 58%	- -%	- -%	- -%	- -%	* 32%	- -%	- -%	- -%	* 32%	- -%	- -%	* 100%	* 14%	3 100%	6 58%	* 100%	* 17%	3 100%	6 58%
Accepted offer, and signed a new contract	2 20%	1 % 54%	2 6 20%	- -%	- -%	- -%	1 100%	* 28%	- -%	- -%	1 100%	* 28%	- -%	- -%	- -%	1 42%	- -%	2 20%	- -%	1 51%	- -%	2 20%
Accepted offer, but refused to sign new contract	1 5%	1 % 26%	1 6 5%	- -%	- -%	- -%	- -%	1 40%	- -%	- -%	- -%	1 40%	- -%	- -%	- -%	- -%	- -%	1 5%	- -%	- -%	- -%	1 5%
Can't remember	3%	- % -%	* % 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 13%	- -%	* 3%	- -%	* 16%	- -%	* 3%

### QC32E. Did you accept the offer from your supplier?

Base: Those who listened to an offer from their current fixed line phone supplier

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	МОІ	BILE	CONTRA PROC			SERVICES	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~†	~g	~h	~	~J	~k	~	~m	~n	~0	~p
Unweighted total	19	-	-	1	1	2	1	-	-	8	11	1	-	13	16	19	19
Effective Weighted Sample	10	-	-	1	1	2	1	-	-	8	5	1	-	6	15	10	10
Total	11	-	-	*	*	1	*	-	-	4	7	1	-	7	7	11	11
No, did not accept	2 14%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 42%	- -%	- -%	- -%	1 10%	2 % 23%	2 6 14%	2 % 14%
Accepted offer, but did not say I needed to sign a new contract	6 58%	- -%	- -%	- -%	- -%	- -%	* 100%	- -%	- -%	1 25%	5 74%	- -%	- -%	4 55%	2 % 31%	6 6 58%	6 6 58%
Accepted offer, and signed a new contract	2 20%	- -%	- -%	* 100%	* 100%	* 41%	- -%	- -%	- -%	1 33%	1 14%	- -%	- -%	2 23%	2 % 33%	2 6 20%	2 6 20%
Accepted offer, but refused to sign new contract	1 5%	- -%	- -%	- -%	- -%	1 59%	- -%	- -%	- -%	- -%	1 7%	1 100%	- -%	1 7%	1 % 8%	1	1
Can't remember	* 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 5%	- -%	- -%	* 5%	* % 5%	* 6 3%	* % 3%

### QC33E. Having accepted this offer, would you say that you are now better off as a result?

Base: Those who accepted this improved offer from their current fixed line phone supplier

		ACTI	IONS TAK	EN	s	WITCH	HED & CO	OVERED		SERV	ICES SI	WITCHED RED	&	CO	ONSIDE	RED & C	OVERED	ı	SERV	ICES CO COVE		ED &
			CONSI DERED I		BUN-				FIXED LINE CALLS				IXED LINE CALLS	BUN-				IXED LINE CALLS				LINE CALLS
Significance Level: 95%	Total C	HED ~a	~h	HER ~c	DLE ~d	TV ~e	BAND ~f	~a	~h	TV E ∼i	BAND ∼i	~k	~l	<b>DLE</b> ∼m	TV ∣ ~n	BAND ~0	~p	~a	TV ∼r	BAND ~s	~t	~u
Unweighted total	15	5	15	-	-	-	2	3	-	-	2	3	-	-	1	4	2	15	1	4	2	15
Effective Weighted Sample	8	5	8	-	-	-	2	3	-	-	2	3	-	-	1	4	1	8	1	4	1	8
Total	9	2	9	-	-	-	1	1	-	-	1	1	-	-	*	1	3	9	*	1	3	9
Yes, now better off	5 53%	1 54%	5 53%	- -%	- -%	- -%	* 6 44%	1 60%	- -%	- -%	* 44%	1 60%	- -%	- -%	- -%	1 100%	- -%	5 53%	- -%	1 100%	- -%	5 53%
No difference	4 47%	1 46%	4 47%	- -%	- -%	- -%	* 6 56%	1 40%	- -%	- -%	* 56%	1 40%	- -%	- -%	* 100%	- -%	3 100%	4 47%	* 100%	- -%	3 100%	4 47%

### QC33E. Having accepted this offer, would you say that you are now better off as a result?

Base: Those who accepted this improved offer from their current fixed line phone supplier

		PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE	S AT HOM	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R	C&R	NoT ~h	PAYG	CON- TRACT	PAC ~k	C&R	TV ~m	BROAD BAND ~n	MOB. PHONE ~0	FIXED LINE VOICE
		а	D	C	u	C		9	"	'	J	N.		111	- 11	U	þ
Unweighted total	15	-	-	1	1	2	1	-	-	5	10	1	-	11	12	15	15
Effective Weighted Sample	8	-	-	1	1	2	1	-	-	5	5	1	-	5	12	8	8
Total	9	-	-	*	*	1	*	-	-	2	7	1	-	6	5	9	9
Yes, now better off	5 53%	%	- -%	* 100%	- -%	* 41%	* 100%	- -%	- -%	2 100%	3 39%	- -%	- -%	2 34%	3 719	5 % 53%	5 % 53%
No difference	4 47%	%	- -%	- -%	* 100%	1 59%	- -%	- -%	- -%	- -%	4 61%	1 100%	- -%	4 66%	1 29%	4 % 47%	4 % 47%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

### QC34E. How much less do you think you are paying each month?

Base: Those who think they are paying less each month for their fixed line phone service

		ACT	TIONS TAP	KEN	5	SWITC	HED & CO	VERED		SER	VICES S		D &	CC	ONSIDE	RED & C	OVERE	D	SER\	VICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD	MOB.	FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
0: :5 1 1 050/	Total	CHED		HER	DLE	TV	BAND			TV <sub>.</sub>	BAND			DLE		BAND				BAND		
Significance Level: 95%		~a	~b	~c	~d	~e	~†	~g	~h	~	~J	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	10	3	10	-	-	-	1	2	-	-	1	2	-	-	-	4	-	10	-	4	-	10
Effective Weighted Sample	7	3	7	-	-	-	1	2	-	-	1	2	-	-	-	4	-	7	-	4	-	7
Total	5	1	5	-	-	-	*	1	-	-	*	1	-	-	-	1	-	5	-	1	-	5
Under £5	1 319	* % 29%	1 % 31%	- -%	- -%	- -0,	* % 100%	- -%	- -%	- -%	* 100%	- -%	- -%	- -%	- -%	1 54%	- -%	1 31%	- -%	1 54%	- -%	1 31%
£5.00-£9.99	2 36%	1 % 71%	2 % 36%	- -%	- -%	- -0,	- % -%	1 100%	- -%	- -%	- -%	1 100%	- -%	- -%	- -%	* 29%	- -%	2 36%	-%	* 6 29%	- -%	2 36%
£10.00-£14.99	2 33%	- % -%	2 % 33%	- -%	- -%	- -9	- % -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	* 16%	- -%	2 33%	- -%	* 6 16%	- -%	2 33%

### QC34E. How much less do you think you are paying each month?

Base: Those who think they are paying less each month for their fixed line phone service

		PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		\$	SERVICES	S AT HOMI	E
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~g	<b>NoT</b> ∼h	PAYG ~i	CON- TRACT ~i	PAC ~k	C&R ~	<b>TV</b> ∼m	BROAD BAND ~n	MOB. PHONE ~0	FIXED LINE VOICE ~p
Unweighted total	10	-	-	1	-	1	1	-	_	5	5	-	_	6	9	10	10
Effective Weighted Sample	7	-	-	1	-	1	1	-	-	5	3	-	-	6	9	7	7
Total	5	-	-	*	-	*	*	-	-	2	3	-	-	2	3	5	5
Under £5	1 31%	- -%	- -%	* 100%	- -%	- -%	- -%	- -%	- -%	* 20%	1 40%	- -%	- -%	1 32%	1 43%	1 31%	1 6 31%
£5.00-£9.99	2 36%	- -%	- -%	- -%	- -%	* 100%	* 100%	- -%	- -%	2 80%	- -%	- -%	- -%	1 58%	2 50%	2 5 36%	2 % 36%
£10.00-£14.99	2 33%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 60%	- -%	- -%	* 10%	* 7%	2 33%	2 6 33%

#### QC35E. Which one of these statements best describes how you felt about the contact you had with your current supplier?

Base: Those who had contact with their current supplier when considering switching their fixed line phone service

		AC1	TIONS TAP	KEN	S	SWITCH	ED & CO	VERED		SER	VICES SV COVER		&	CC	NSIDE	RED & CO	OVERED	)	SERV	VICES CO		ED &
	Total	SWIT-	CONSI DERED	NEIT- HER	BUN- DLE		BROAD BAND		IXED LINE CALLS		BROAD I F BAND		IXED LINE Calls	BUN- DLE		BROAD I F BAND	MOB.	IXED LINE CALLS	TV	BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	10101	~a	*b	~c	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	*q	~r	~s	~t	*u
Unweighted total	39	9	39	-	-	-	6	3	-	-	6	3	-	-	4	12	3	39	3	9	3	39
Effective Weighted Sample	25	8	25	-	-	-	5	3	-	-	5	3	-	-	4	10	1	25	3	7	1	25
Total	24	4	24	-	-	-	2	1	-	-	2	1	-	-	1	5	3	24	1	4	3	24
They did not try to persuade me to stay with them	6 26%	1 % 19%	6 6 26%	- -%	- -%	- -%	1 29%	- -%	- -%	- -%	1 29%	- -%	- -%	- -%	- -%	2 29%	- -%	6 26%	- -%	2 39%	- -%	6 26%
They talked about me staying, but did not put me under any pressure to stay	10 42%	2 % 49%	10 6 42%	- -%	- -%	- -%	1 44%	1 60%	- -%	- -%	1 44%	1 60%	- -%	- -%	1 72%	3 58%	- -%	10 42%	1 62%	2 52%	- -%	10 42%
They put me under pressure to stay with them	6 24%	1 % 22%	6 6 24%	- -%	- -%	- -%	* 12%	1 40%	- -%	- -%	* 12%	1 40%	- -%	- -%	* 28%	* 7%	3 93%	6 24%	* 38%	-	3 93%	6 24%
Can't remember	2 8%	* % 10%	2 6 8%	- -%	- -%	- -%	* 15%	- -%	- -%	- -%	* 15%	- -%	- -%	- -%	- -%	* 6%	* 7%	2 8%	- -%	* 5 8%	* 7%	2 8%

### QC35E. Which one of these statements best describes how you felt about the contact you had with your current supplier?

Base: Those who had contact with their current supplier when considering switching their fixed line phone service

		PROCES S	ВВ	PROCESS	8	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE!	S AT HOME	E
Significance Level: 95%	Total	<b>C&amp;R</b> ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~g	<b>NoT</b> ∼h	PAYG ~i	CON- TRACT ~j	PAC ~k	C&R ~	TV ~m	BROAD BAND *n	MOB. PHONE	FIXED LINE VOICE *p
Unweighted total	39	-	1	3	1	2	1	-	-	19	20	1	-	26	33	39	39
Effective Weighted Sample	25	-	1	3	1	2	1	-	-	15	11	1	-	16	27	25	25
Total	24	-	*	1	*	1	*	-	-	12	12	1	-	15	16	24	24
They did not try to persuade me to stay with them	6 26%	- -%	- -%	1 52%	- -%	- -%	- -%	- -%	- -%	4 38%	2 14%	- -%	- -%	4 27%	3 5 20%	6 % 26%	6 6 26%
They talked about me staying, but did not put me under any pressure to stay	10 42%	- -%	- -%	1 48%	* 100%	* 41%	* 100%	- -%	- -%	5 42%	5 43%	- -%	- -%	6 37%	9 53%	10 % 42%	10 6 42%
They put me under pressure to stay with them	6 24%	- -%	- -%	- -%	- -%	1 59%	- -%	- -%	- -%	1 7%	5 40%	1 100%	- -%	5 34%	3 5 17%	6 % 24%	6 6 24%
Can't remember	2 8%	- -%	* 100%	- -%	- -%	- -%	- -%	- -%	- -%	2 13%	* 3%	- -%	- -%	* 2%	2 10%	2 % 8%	2 % 8%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

### QC36E. Can you tell me how you felt put under pressure to stay?

Base: Those who felt under pressure to stay with their current fixed line phone supplier

		AC <sup>-</sup>	TIONS TA	AKEN		SWITC	HED & CO	OVERED		SE		SWITCH /ERED	ED &	C	ONSID	ERED & C	OVERE	D	SER	VICES COVE	Onsideri Ered	ED &
	Total	SWIT-	CONS	NEIT- HER	BUN- DLE	TV	BROAD BAND	MOB.	FIXED LINE CALLS	τv		D MOB. PHONE	FIXED LINE E CALLS	BUN- DLE	TV	BROAD BAND	MOB.	FIXED LINE CALLS	TV	BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	Total	~a	~b	~C	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	8	2	8	-	-	-	1	1	-	-	1	1	-	-	1	1	2	8	1	-	2	8
Effective Weighted Sample	4	2	4	-	-	-	1	1	-	-	1	1	-	_	1	1	1	4	1	-	1	4
Total	6	1	6	-	-	-	*	1	-	-	*	1	-	-	*	*	3	6	*	-	3	6
I was told that their service was better than other suppliers/ I wouldn't do better anywhere else	3 549	1 % 64%	3 % 54%	- % -%	- 9	- % -9	- % -%	1 100%	- -%	- -0,	- % -9	1 % 100%	- % -%	- -%	- -%	- % -%	3 89%	3 54%	- -%	- % -%	3 89%	3 54%
I was told it wasn't possible to leave my contract with them	3 549	1 % 64%	3 6 54%	- % -%	- -9	- % -9	- % -%	1 100%	- -%	- -9	- % -%	1 % 100%	- % -%	- -%	- -9	- % -%	3 89%	3 54%	- -%	- % -%	3 89%	3 54%
I was told I would have to pay a cancellation/ early termination charge to leave the contract with them	4 699	1 % 64%	4 69%	- % -%	- -9,	- %	- % -%	1 100%	- -%	- -9	- % -%	1 % 100%	- % -%	- -%	- -9	- % -%	3 89%	4 69%	- -%	- % -%	3 5 89%	4 69%

### QC36E. Can you tell me how you felt put under pressure to stay?

Base: Those who felt under pressure to stay with their current fixed line phone supplier

		PROCES S	BE	B PROCES	S	MP PRO	CESS	LL PRO	CESS	МОВ	ILE	CONTRA		;	SERVICE	S AT HOMI	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT		CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~†	~g	~h	~	~j	~k	~	~m	~n	~0	~p
Unweighted total	8	-	-	-	-	1	-	-	-	1	7	1	-	7	6	8	8
Effective Weighted Sample	4	-	-	-	-	1	-	-	-	1	3	1	-	4	5	4	4
Total	6	-	-	-	-	1	-	-	-	1	5	1	-	5	3	6	6
I was told that their service was better than other suppliers/ I wouldn't do better anywhere else	3 54%	- -%	- -%	- -%	- -%	1 100%	- -%	- -%	- -%	- -%	3 64%	1 100%	- -%	3 58%	1 6 19%	3 % 54%	3 % 54%
I was told it wasn't possible to leave my contract with them	3 54%	- -%	- -%	- -%	- -%	1 100%	- -%	- -%	- -%	- -%	3 64%	1 100%	- -%	3 58%	1 6 19%	3 % 54%	3 % 54%
I was told I would have to pay a cancellation/ early termination charge to leave the contract with them	4 69%	- -%	- -%	- -%	- -%	1 100%	- -%	- -%	- -%	1 100%	3 64%	1 100%	- -%	4 74%	1 6 48%	4 % 69%	4 % 69%

# QC37E. If you were thinking about changing supplier for your fixed line phone (calls) in the future, has your overall experience of the process made you more likely or less likely to make this change, or has it made no difference?

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

		ACT	IONS TAK	KEN	s	WITCH	IED & CO	VERED		SER	VICES SV COVEI		<b>.</b> & C	CC	ONSIDE	RED & CO	VERE	)	SERV	ICES COI		ED &
	Tatal	SWIT-	CONSI DERED		BUN-				IXED LINE CALLS				IXED LINE CALLS	BUN-			MOB.	FIXED LINE CALLS	T\/			IXED LINE CALLS
Significance Level: 95%	Total	CHED ~a	b	HER ~c	<b>DLE</b> ∼d	TV ∼e	BAND ~f	~g	~h	<b>TV</b> ∼i	BAND ~j	~k	~	<b>DLE</b> ∼m	<b>TV</b> ∼n	BAND *o	~p	q	TV ∼r	BAND *s	~t	u
Unweighted total	106	12	106	-	-	-	8	4	-	-	8	4	-	2	12	40	5	106	12	39	5	106
Effective Weighted Sample	66	5	66	-	-	-	7	2	-	-	7	2	-	2	7	32	3	66	7	31	3	66
Total	77	8	77	-	-	-	3	5	-	-	3	5	-	1	7	19	5	77	7	19	5	77
More likely	12 15%	* 5 5%	12 5 15%	- -%	- -%	- -%	* 12%	- -%	- -%	- -%	* 12%	- -%	- -%	* 53%	* 5%	3 15%	2 38%	12 15%	* 7%	3 18%	2 38%	12 15%
Made no difference	39 51%	3 39%	39 51%	- -%	- -%	- -%	2 69%	1 17%	- -%	- -%	2 69%	1 17%	- -%	- -%	3 46%	12 62%	1 15%	39 51%	3 40%	12 61%	1 15%	39 51%
Less likely	14 19%	1 5 8%	14 5 19%	- -%	- -%	- -%	1 19%	- -%	- -%	- -%	1 19%	- -%	- -%	* 47%	1 11%	4 19%	3 48%	14 19%	1 17%	3 17%	3 48%	14 19%
Don't know	12 15%	4 5 47%	12 5 15%	- -%	- -%	- -%	-%	4 83%	- -%	- -%	- -%	4 83%	- -%	- -%	3 38%	1 3%	- -%	12 15%	3 37%	1 3%	- -%	12 15%

### QC37E. If you were thinking about changing supplier for your fixed line phone (calls) in the future, has your overall experience of the process made you more likely or less likely to make this change, or has it made no difference?

Base: Those who have considered switching their fixed line phone supplier and will not switch soon

	F	PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOM	E
Significance Level: 95%	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT ~h	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
· ·	400	~a	~b	~C	~d વ	~e	~f 2	~g	~11	, r	J 47	~k	~	*m	00	400	р 100
Unweighted total	106	-	I	3	3	2	2	-	-	55	47	ı	-	68	83	102	106
Effective Weighted Sample	66	-	1	3	3	2	1	-	-	34	30	1	-	39	64	64	66
Total	77	-	*	1	1	1	4	-	-	41	31	1	-	48	44	72	77
More likely	12 15%	- -%	- -%	- -%	* 30%	- -%	- -%	- -%	- -%	8 20%	4 12%	- -%	- -%	7 15%	9 6 20%	12 6 16%	12 6 15%
Made no difference	39 51%	- -%	* 100%	1 52%	1 70%	* 41%	* 11%	- -%	- -%	20 48%	16 54%	- -%	- -%	25 51%	24 6 54%	36 6 51%	39 51%
Less likely	14 19%	- -%	- -%	1 48%	- -%	- -%	- -%	- -%	- -%	5 13%	8 26%	- -%	- -%	10 21%	9 6 20%	13 6 19%	14 6 19%
Don't know	12 15%	- -%	- -%	- -%	- -%	1 59%	3 89%	- -%	- -%	8 19%	3 9%	1 100%	- -%	6 13%	3 6%	10 6 14%	12 6 15%

#### QD1. Which one of these systems would you prefer to decide whether a supplier tries to convince you to stay?

Base: Those who have switched or considered switching in the last 12 months

		AC	TIONS TA	KEN	5	SWITCI	HED & CO	OVERED		SER	VICES SI COVE		D &	CC	ONSIDE	RED & C	OVERE	)	SERV	ICES CO COVE	NSIDERE RED	D &
		SWIT-	CONSI		BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		IXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND		07.220	TV	BAND		07.220	DLE	TV	BAND		07.1220	TV	BAND		
Significance Level: 95%		а	b	С	d	е	f	g	h	i	j	k	I	m	n	0	р	q	r	S	t	u
Unweighted total	1436	925	460	116	125	87	373	341	216	155	489	351	335	155	88	174	194	142	124	242	149	214
Effective Weighted Sample	774	434	302	92	88	45	222	119	142	92	300	125	225	112	48	119	126	92	77	189	95	146
Total	886	465	322	141	101	37	149	152	145	107	235	163	243	119	59	122	162	110	86	156	108	156
The current system, where the supplier may or may not try to convince you to stay	315 369	162 % 35%	124 % 38%	45 32%	41 40%	15 41%	59 % 40% g	43 28%	55 38%	47 44% k	87 37%	47 29%	95 39%	41 34%	24 40%	40 32%	66 40%	37 34%	37 43%	56 36%	41 38%	54 34%
A system where this only happens if you choose an option to allow it	267 309	151 % 32%	84 % 26%	42 30%	30 29%	9 25%	47 % 32%	45 30%	61 42% efg	29 27%	75 32%	48 29%	90 37%	37 31%	13 21%	33 27%	54 33% q	22 20%	16 19%	42 27%	36 33% r	35 23%
A system where this will not happen if you choose an option to stop it	132 159	69 % 15%	42 6 13%	28 20%	13 13%	9 24% h	20 6 13%	28 18%	16 11%	17 16%	33 14%	28 17%	28 11%	20 17%	7 12%	21 18%	17 10%	18 16%	14 16%	24 15%	11 11%	25 16%
Don't know	171 199	83 % 18%	73 % 23%	25 18%	18 17%	3 9%	23 % 15%	36 23% eh	14 10%	14 13%	40 17%	40 24% il	31 13%	21 18%	16 26%	28 23%	26 16%	33 30% mp	19 22%	35 22%	20 19%	42 27%

### QD1. Which one of these systems would you prefer to decide whether a supplier tries to convince you to stay?

Base: Those who have switched or considered switching in the last 12 months

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICE	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		а	b	С	d	е	f	*g	h	i	j	*k	*I	m	n	0	р
Unweighted total	1436	108	125	109	161	106	93	75	206	598	769	70	73	959	1237	1367	1297
Effective Weighted Sample	774	61	53	79	130	39	27	52	150	335	408	26	21	520	712	743	717
Total	886	73	31	58	118	48	40	49	173	393	453	34	29	575	640	846	772
The current system, where the supplier may or may not try to convince you to stay	315 36%	33 45%	15 50% c	14 25%	48 41% c	14 29%	7 17%	14 28%	71 41%	143 37%	154 34%	9 25%	6 21%	220 38%	225 35%	297 % 35%	278 6 36%
A system where this only happens if you choose an option to allow it	267 30%	21 29%	7 23%	21 36%	40 34%	19 40%	14 34%	20 42%	64 37%	111 28%	147 32%	13 37%	12 40%	159 28%	200 319	258 % 31%	240 % 31%
A system where this will not happen if you choose an option to stop it	132 15%	10 14%	5 17%	7 13%	14 12%	5 11%	8 19%	6 12%	19 11%	58 15%	70 15%	4 11%	5 17%	94 16%	98 6 159		111 % 14%
Don't know	171 19%	9 13%	3 10%	15 26%	16 13%	10 20%	12 30%	9 19%	18 10%	80 20%	83 18%	9 27%	6 22%	102 18%	117 6 189	163 % 19%	143 6 19%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

### QD2. If you wanted to change supplier, which one of these would be more important to you?

Base : All respondents

		АСТ	IONS TA	KEN	5	SWITC	HED & CC	VERED		SER	VICES SI COVE		D &	CC	NSIDE	RED & C	OVEREI	)	SERV	ICES CO COVE	nsidere Red	∃D &
			CONSI				BROAD		FIXED LINE		BROAD		FIXED			BROAD		FIXED LINE		BROAD		FIXED LINE
	Total	SWIT- CHED	DERED	NEIT- HER	BUN- DLE	TV		PHONE	CALLS	TV	BAND	PHONE	CALLS	BUN- DLE	TV	BAND	PHONE	CALLS	TV	BAND	PHONE	CALLS
Significance Level: 95%		а	b	С	d	е	f	g	h	i	j	k	1	m	n	0	р	q	r	S	t	u
Unweighted total	2871	925	460	1551	125	87	373	341	216	155	489	351	335	155	88	174	194	142	124	242	149	214
Effective Weighted Sample	2005	434	302	1405	88	45	222	119	142	92	300	125	225	112	48	119	126	92	77	189	95	146
Total	3268	465	322	2523	101	37	149	152	145	107	235	163	243	119	59	122	162	110	86	156	108	156
The switch to the new supplier happens as quickly as possible, but there is uncertainty about the precise timing of																						
the switch	819 25%	118 % 25%	64 6 20%	647 26% b	27 27%	14 38%	41 6 28%	34 23%	35 24%	35 33%	65 28%	39 24%	61 25%	27 22%	13 22%	25 20%	35 22%	25 23%	21 24%	29 18%	22 20%	32 20%
You are given a guaranteed date when the switch to the new supplier will take place, but it may be a longer period of time	1812 55%	299 64%	228 % 71% c	1311 52%	66 65%	18 49%	93 63%	99 65%	96 66%	62 58%	150 64%	104 64%	160 66%	85 72%	41 69%	91 75%	109 67%	72 65%	55 64%	115 74%	77 71%	108 69%
Don't know	636 19%	48 % 10%	30	565 22% ab	8 8%	5 13%	14 6 10%	19 12%	15 10%	9 9%	20 9%	19 12%	22 9%	7 6%	5 9%	6 5%	18 11%	13 12%	10 12%	11 7%	9 8%	16 10%

## QD2. If you wanted to change supplier, which one of these would be more important to you?

Base : All respondents

	I	TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		S	SERVICES	S AT HOME	<b>.</b>
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		а	b	С	d	е	t	*g	h	İ	j	*k	*	m	n	0	р
Unweighted total	2871	108	125	109	161	106	93	75	206	1342	1288	70	73	1721	2052	2630	2508
Effective Weighted Sample	2005	61	53	79	130	39	27	52	150	988	829	26	21	1151	1309	1816	1734
Total	3268	73	31	58	118	48	40	49	173	1599	1386	34	29	1853	2027	2985	2764
The switch to the new supplier happens as quickly as possible, but there is uncertainty about the precise timing of the switch	819 25%	29 39%	7 24%	17 30%	32 27%	16 32%	9 22%	17 34%	38 22%	406 25%	346 25%	12 34%	5 18%	454 25%	518 26%	752 25%	660 24%
You are given a guaranteed date when the switch to the new supplier will take place, but it may be a longer period of time	1812 55%	38 52%	20 64%	34 59%	77 65%	31 64%	24 59%	26 53%	120 69% g	856 54%	830 60% i	22 63%	21 72%	1057 57%	1202 59%	1687 57%	1578 57%
Don't know	636 19%	6 9%	3 11%	6 11%	9 8%	2 3%	8 19% e	7 13%	15 8%	337 21% j	209 15%	1 2%	3 11%	342 18% n	307 15%	546 18% n	527 19% n

Table 624

QD3. Have any of your phone, internet or TV services been switched to another supplier in the past 12 months without the consent or knowledge of anyone in the household? IF NECESSARY - This is sometimes referred to as 'slamming'.

Base : All respondents

		ACT	TIONS TA	AKEN		SWITCH	HED & CO	VERED		SER	VICES S		D &	CC	NSIDE	RED & C	OVERED	)	SERVI	CES CO COVE	NSIDERE RED	ED &
		SWIT-	CONS	NEIT-	BUN-				FIXED LINE CALLS				FIXED LINE CALLS	BUN-				FIXED LINE CALLS				LINE CALLS
Significance Level: 95%	Total	CHED a	b	HER c	<b>DLE</b> d	TV e	BAND	α.	h	TV	BAND	k		DLE m		BAND o	n	•	TV I	BAND s	+	и
, and the second	0074	-	-		_	-	070	g 244		1	J 400	) T 4	225	***	n	-	p 404	440	404	-	440	-
Unweighted total	2871	925	460	1551	125	87	373	341	216	155	489	351	335	155	88	174	194	142	124	242	149	214
Effective Weighted Sample	2005	434	302	1405	88	45	222	119	142	92	300	125	225	112	48	119	126	92	77	189	95	146
Total	3268	465	322	2523	101	37	149	152	145	107	235	163	243	119	59	122	162	110	86	156	108	156
A fixed broadband service through a phone line or cable service into the home	41 19	14 % 3% bc	2 6 1%	26 5 1%	3 3%	4 11% gh	8 5 5% g	2 1%	4 3%	6 5%	10 4%	2 1%	6 2%	* *%	2 3%	3 2%	1 1%	2 2%	1 1%	1 *%	* *%	* *%
A fixed line phone service for making and receiving calls	34 19		3 6 1%	15 5 1%	4 4%	6 15% dfgh	8 5 5% g	1 1%	6 4%	9 8% k	9 4%	4 2%	10 4%	1 1%	1 2%	1 1%	3 2%	2 2%	1 1%	1 *%	1 1%	1 1%
A TV service via cable TV, satellite TV or a broadband connection	13		- % -%	6 *%	2 2% g	3 9% fgh	3 2%	* *%	2 2%	5 5%	4 2%	2 1%	5 2%	- -%	1 1%	1 1%	2 1%	- -%	- -%	- -%	- -%	- -%
A mobile phone	12	9 % 2% c	2 % *%	3 *%	4 4%	* 1%	1 5 1%	2 1%	2 2%	4 4%	3 1%	6 3%	6 3%	1 1%	2 3%	* *%	1 *%	- -%	1 1%	**%	- -%	* *%
None of these	3196 989	437 % 94%	317 6 98% a	2482 5 98% a	95 94% e	28 76%	137 92% e	149 98% ef	134 93% e	93 87%	220 94%	156 96% i	227 94%	117 98%	55 93%	118 97%	157 96%	107 97%	84 97%	155 99%	106 99%	155 99%

QD3. Have any of your phone, internet or TV services been switched to another supplier in the past 12 months without the consent or knowledge of anyone in the household? IF NECESSARY - This is sometimes referred to as 'slamming'.

Base : All respondents

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	Ē
Significance Level: 95%	Total	<b>C&amp;R</b> a	MAC b	<b>C&amp;R</b>	<b>NoT</b>	PAC e	C&R f	<b>C&amp;R</b> *g	NoT h	PAYG i	CON- TRACT	PAC *k	C&R *	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	2871	108	125	109	161	106	93	75	206	1342	1288	70	73	1721	2052	2630	2508
Effective Weighted Sample	2005	61	53	79	130	39	27	52	150	988	829	26	21	1151	1309	1816	1734
Total	3268	73	31	58	118	48	40	49	173	1599	1386	34	29	1853	2027	2985	2764
A fixed broadband service through a phone line or cable service into the home	41 1%	4 5%	2 7%	1 2%	4 3%	* 1%	1 4%	1 2%	4 2%	17 1%	21 2%	* 1%	* 1%	24 1%	38	38 6 1%	37 1%
A fixed line phone service for making and receiving calls	34 1%	5 6%	1 2%	1 2%	5 4%	3 6%	1 2%	1 1%	8 4%	14 1%	18 1%	1 2%	*	24 1%	27 1%	32 6 1%	32 1%
A TV service via cable TV, satellite TV or a broadband connection	13 *%	4 5%	*	* 1%	1 1%	2 4%	*%	- -%	4 3%	3 *%	10 1%	- -%	**%	12 1%	10	13 % *%	11 *%
A mobile phone	12 *%	4 5%	* 1%	1 1%	1 1%	4 7%	1 2%	1 3%	4 2%	6 *%	6 *%	* 1%	* 1%	10 1%	8 *%	12 6 *%	10 *%
None of these	3196 98%	64 87%	28 92%	57 98%	111 94%	44 91%	39 96%	47 96%	161 93%	1564 98%	1353 98%	33 96%	28 98%	1805 97%	1966 97%	2917 6 98%	2700 98%

### QD4. Did this result in any additional costs for you?

Base : Those who have experienced 'slamming'

		ACT	TIONS TAP	KEN	s	SWITCH	IED & CO	VERED		SER\	ICES SV		D &	CC	ONSIDE	RED & C	OVERED	)	SERV	ICES COI		ED &
	Total	SWIT-	CONSI DERED	NEIT- HER	BUN- DLE		BROAD BAND		FIXED LINE CALLS		BROAD I BAND	MOB.	FIXED LINE CALLS	BUN- DLE		BROAD BAND		FIXED LINE CALLS		BROAD BAND		FIXED LINE CALLS
Significance Level: 95%		а	~b	~c	~d	~e	*f	~g	~h	~i	*j	~k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	112	81	13	25	7	21	38	21	19	26	43	24	25	6	9	7	6	7	7	3	2	4
Total	71	28	5	40	6	9	12	4	11	13	15	7	16	3	4	4	6	3	2	1	1	2
Yes	17 24%	5 % 17%	1 6 16%	12 30%	1 13%	1 8%	2 17%	1 22%	1 13%	1 11%	3 18%	2 23%	2 13%	2 61%	1 17%	1 33%	3 51%	1 32%	1 36%	* 37%	- -%	1 52%
No	42 59%	17 6 61%	3 66%	23 57%	2 34%	7 74%	9 79%	3 68%	7 64%	7 54%	11 72%	3 43%	9 57%	1 39%	3 70%	2 58%	3 49%	2 57%	1 55%	* 30%	1 100%	* 26%
Don't know	13 18%	7 % 23%	1 6 18%	5 14%	3 54%	2 18%	* 4%	* 10%	2 23%	5 35%	1 10%	2 35%	5 29%	- -%	1 14%	* 10%	- -%	* 11%	* 9%	* 33%	- -%	* 22%

### QD4. Did this result in any additional costs for you?

Base : Those who have experienced 'slamming'

	I	TV PROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	ΤV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	*j	~k	~	*m	n	0	р
Unweighted total	112	21	10	4	16	9	8	4	16	48	52	5	5	79	95	100	93
Total	71	9	3	1	7	4	2	2	12	34	33	1	*	48	61	68	64
Yes	17 24%	1 15%	* 13%	- -%	2 33%	2 36%	* 1%	1 37%	1 10%	9 26%	6 19%	1 48%	* 5%	9 19%	15 25%	15 6 23%	14 22%
No	42 59%	3 35%	1 45%	1 100%	5 67%	1 15%	2 99%	1 63%	6 51%	19 56%	21 62%	1 52%	* 95%	29 61%	35 59%	40 6 59%	38 59%
Don't know	13 18%	5 50%	1 42%	- -%	- -%	2 49%	- -%	- -%	5 38%	6 18%	6 18%	- -%	- -%	10 20%	10 17%	12 6 18%	12 5 19%

### QD5. How much extra did you spend?

Base: Those whose experience of 'slamming' resulted in additional costs for them

		ACT	IONS TAI	KEN	S	SWITCH	IED & CO	VERED		SERV	ICES S	WITCHEI RED	<b>.</b> & C	C	ONSIDE	RED & C	OVERED	)	SERV	ICES CON		∄D &
		SWIT-	CONSI	NFIT-	BUN-		BROAD		FIXED LINE CALLS	E	BROAD		IXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD I		FIXED LINE CALLS
Cimalificance Levels OF0/	Total	CHED		HER	DLE		BAND			TV E	BAND			DLE		BAND			TV	BAND		
Significance Level: 95%		~a	~b	~c	~d	~e	~⊺	~g	~h	~	~]	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	26	17	2	8	1	4	6	5	4	5	7	6	5	4	1	2	2	2	2	1	-	2
Total	17	5	1	12	1	1	2	1	1	1	3	2	2	2	1	1	3	1	1	*	-	1
Up to £19.99	5 299	1 % 20%	-%	4 34%	- -%	* 34%	* 16%	* 32%	* 32%	* 16%	* 12%	* 17%	* 21%	* 9%	- -%	1 67%	- -%	- -%	- -%	- -%	- -%	- -%
£20.00 - £29.99	2 119	1 % 12%	- %	1 11%	- -%	- -%	1 28%	- -%	- -%	- -%	1 21%	- -%	- -%	- -%	- -%	- -%	- -%	1 57%	- -%	- -%	- -%	- -%
£30.00 - £39.99	2 149	* % 1%	- %	2 19%	- -%	- -%	* 3%	- -%	- -%	- -%	* 2%	- -%	- -%	- -%	- -%	- -%	2 74%	- -%	- -%	- -%	- -%	- -%
£40.00 - £49.99	2 139	1 % 23%	* 48%	1 6%	1 100%	* 46%	* 16%	- -%	- -%	1 74%	1 38%	1 47%	1 35%	* 26%	1 100%	* 33%	- -%	- -%	* 48%	* 100%	- -%	* 48%
£50.00 - £59.99	3 199	* % 9%	-%	3 24%	- -%	- -%	* 21%	- -%	- -%	- -%	* 16%	- -%	- -%	- -%	- -%	- -%	- -%	* 43%	- -%	- -%	- -%	- -%
£60.00 or more	2 139	1 % 32%	* 52%	1 7%	- -%	* 20%	* 16%	* 52%	1 68%	* 10%	* 12%	* 28%	1 44%	1 66%	- -%	- -%	1 26%	- -%	* 52%	- -%	- -%	* 52%
Don't know	* 19	* % 3%	-%	- -%	- -%	- -%	-%	* 17%	- -%	- -%	- -%	* 9%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%

### QD5. How much extra did you spend?

Base: Those whose experience of 'slamming' resulted in additional costs for them

	F	TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	МОВ	ILE	CONTRA PROC		5	SERVICES	S AT HOME	i.
Significance Level: 95%	Total	C&R ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	C&R ~g	<b>NoT</b> ∼h	PAYG ~i	CON- TRACT	PAC ~k	C&R	<b>TV</b> ∼m	BROAD BAND ~n	MOB. PHONE ~0	FIXED LINE VOICE ~D
Unweighted total	26	5	1	-	5	5	1	1	3	11	11	2	1	15	22	22	19
Total	17	1	*	-	2	2	*	1	1	9	6	1	*	9	15	15	14
Up to £19.99	5	*	-	-	*	*	*	-	*	2	2	*	*	2	5	4	4
	29%	16%	-%	-%	13%	16%	100%	-%	26%	22%	36%	24%	100%	25%	33%	28%	28%
£20.00 - £29.99	2	-	-	-	1	-	-	-	-	1	1	-	-	1	2	2	2
	11%	-%	-%	-%	24%	-%	-%	-%	-%	6%	20%	-%	-%	6%	12%	12%	13%
£30.00 - £39.99	2	-	-	-	-	-	-	-	-	2	-	-	-	2	2	2	2
	14%	-%	-%	-%	-%	-%	-%	-%	-%	25%	-%	-%	-%	25%	15%	15%	16%
£40.00 - £49.99	2	1	-	-	1	1	-	1	-	*	1	-	-	2	1	1	1
	13%	74%	-%	-%	45%	47%	-%	100%	-%	5%	16%	-%	-%	24%	10%	10%	10%
£50.00 - £59.99	3	-	-	-	*	-	-	-	-	3	-	-	-	*	3	3	3
	19%	-%	-%	-%	18%	-%	-%	-%	-%	37%	-%	-%	-%	5%	22%	21%	23%
£60.00 or more	2	*	*	-	-	*	-	-	1	*	2	*	-	1	1	2	1
	13%	10%	100%	-%	-%	28%	-%	-%	74%	4%	28%	76%	-%	13%	7%	14%	9%
Don't know	*	-	-	-	-	*	-	-	-	*	-	-	-	-	*	*	*
	1%	-%	-%	-%	-%	9%	-%	-%	-%	2%	-%	-%	-%	-%	1%	1%	1%

### QD6. Has your experience of being switched without consent made you more likely or less likely to change supplier in future, or has it made no difference?

Base : Those who have experienced 'slamming'

		AC <sup>-</sup>	TIONS TAK	(EN	S	WITCH	HED & CO	VERED		SER	ICES SV		8 (	CC	ONSIDE	RED & CO	OVERED		SERVI	ICES CON		ED &
	Total	SWIT-	CONSI	NEIT- HER	BUN- DLE		BROAD BAND		IXED LINE CALLS		BROAD I BAND		IXED LINE CALLS	BUN- DLE		BROAD        BAND		LINE CALLS		BROAD   F BAND		FIXED LINE CALLS
Significance Level: 95%		а	~b	~c	~d	~e	*f	~g	~h	~i	*j	~k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	112	81	13	25	7	21	38	21	19	26	43	24	25	6	9	7	6	7	7	3	2	4
Total	71	28	5	40	6	9	12	4	11	13	15	7	16	3	4	4	6	3	2	1	1	2
More likely	12 17°		* 6%	7 17%	- -%	1 13%	4 31%	* 12%	2 23%	1 8%	4 24%	* 7%	2 16%	2 67%	1 21%	* 9%	- -%	2 54%	- -%	* 30%	- -%	- -%
Made no difference	30 42°	13 % 46%	3 62%	16 39%	3 46%	4 47%	6 56%	3 74%	3 25%	6 42%	9 58%	4 56%	5 35%	1 33%	3 74%	3 81%	1 19%	1 46%	2 91%	* 37%	* 23%	2 100%
Less likely	9 13 <sup>0</sup>	1 % 3%	1 6 28%	8 19%	- -%	* 4%	* 3%	1 14%	- -%	* 2%	* 2%	1 7%	- -%	- -%	- -%	* 10%	4 68%	- -%	- -%	* 33%	1 77%	- -%
Don't know	19 27°		* % 4%	10 25%	3 54%	3 37%	1 10%	- -%	6 52%	6 48%	2 15%	2 30%	8 49%	- -%	* 5%	- -%	1 13%	- -%	* 9%	- -%	- -%	- -%

### QD6. Has your experience of being switched without consent made you more likely or less likely to change supplier in future, or has it made no difference?

Base : Those who have experienced 'slamming'

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOM	E
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	*i	*j	~k	~	*m	n	0	р
Unweighted total	112	21	10	4	16	9	8	4	16	48	52	5	5	79	95	100	93
Total	71	9	3	1	7	4	2	2	12	34	33	1	*	48	61	68	64
More likely	12 17%	1 10%	1 23%	- -%	3 43%	* 9%	- -%	- -%	2 16%	7 19%	6 17%	* 22%	- -%	6 13%	12 20%	12 6 18%	12 6 19%
Made no difference	30 42%	4 41%	1 33%	1 71%	3 43%	2 39%	1 97%	2 100%	2 20%	12 34%	15 46%	1 78%	* 91%	22 46%	25 42%	27 6 40%	26 6 40%
Less likely	9 13%	* 4%	- -%	- -%	* 5%	* 3%	* 3%	- -%	- -%	6 17%	4 11%	- -%	* 9%	8 16%	9 15%	9 6 14%	9 6 15%
Don't know	19 27%	4 46%	1 44%	* 29%	1 9%	2 49%	- -%	- -%	8 64%	10 30%	9 26%	- -%	- -%	12 25%	14 22%	19 6 28%	17 6 27%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

## QD7. Did you know that some companies provide phone, internet and TV services as part of a package to customers?

Base: Those who have more than one service but do not have this as a bundle of services

		ACT	IONS TAI	KEN	5	WITCH	ED & CO	VERED		SER	VICES SV		<b>.</b> &	CC	NSIDEF	RED & CC	VERED	)	SERVI	CES CON	NSIDEREI RED	D &
	Total	SWIT- CHED	CONSI	NEIT- HER	BUN- DLE		BROAD BAND		LINE CALLS		BROAD I BAND		IXED LINE CALLS	BUN- DLE		BROAD I F BAND	MOB.	LINE CALLS		BROAD I F BAND		IXED LINE CALLS
Significance Level: 95%		а	b	С	~d	*e	f	g	h	*i	j	k	I	~m	*n	0	*p	q	~r	S	*t	*u
Unweighted total	1104	385	190	564	-	44	197	133	100	44	197	133	100	-	43	121	64	110	30	92	47	80
Total	1208	164	132	931	-	15	58	66	60	15	58	66	60	-	37	84	53	88	24	56	31	59
Yes	1019 84%	141 6 86%	128 97% ac	768 83%	- -%	12 82%	51 88%	56 85%	54 90%	12 82%	51 88%	56 85%	54 90%	- -%	33 90%	80 95%	48 90%	87 99% np	23 99%	55 98% t	28 89%	58 98% t
No	189 16%	23 4 14% b	5 3%	163 17% b	- -%	3 18%	7 12%	10 15%	6 10%	3 18%	7 12%	10 15%	6 10%	- -%	4 10% q	5 5%	6 10% q	1 1%	* 1%	1 2%	3 11% su	1 2%

### QD7. Did you know that some companies provide phone, internet and TV services as part of a package to customers?

Base: Those who have more than one service but do not have this as a bundle of services

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICE:	S AT HOM	E
Significance Level: 95%	Total	<b>C&amp;R</b> *a	MAC *b	<b>C&amp;R</b> *c	NoT *d	PAC *e	C&R *f	C&R ~g	<b>NoT</b> *h	PAYG i	CON- TRACT	PAC ~k	C&R ~	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	1104	34	72	39	44	42	35	16	62	576	485	27	25	609	689	1061	994
Total	1208	12	11	16	22	19	19	9	44	677	486	17	14	622	570	1163	1077
Yes	1019 84%	11 91%	11 99% cd	15 90%	19 86%	12 64%	19 100% e	9 100%	41 93%	574 85%	409 84%	10 59%	14 100%	521 84%	493 86%	984 % 85%	912 % 85%
No	189 16%	1 9%	* 1%	2 10%	3 14% h	7 36% f	*	- -%	3 7%	103 15%	76 16%	7 41%	*	101 16%	78 14%		165 % 15%

### QD8. Have you ever thought about taking your services as a package from one supplier?

Base: Those aware of packaged services

		ACT	TIONS TAP	KEN	s	WITCH	ED & CO	VERED		SER	VICES SI COVE		) &	CC	NSIDE	RED & CO	OVERED	)	SERVI	CES CON		:D &
	Total	SWIT-	CONSI	NEIT- HER	BUN- DLE		BROAD BAND		IXED LINE CALLS		BROAD BAND		IXED LINE CALLS	BUN- DLE		BROAD BAND	MOB.	FIXED LINE CALLS		BROAD I F BAND		LINE CALLS
Significance Level: 95%		а	b	С	~d	*e	f	g	h	*i	j	k	- 1	~m	*n	0	*p	q	~r	S	*t	*u
Unweighted total	969	355	182	464	-	39	180	126	93	39	180	126	93	-	40	118	57	108	29	90	42	78
Total	1019	141	128	768	-	12	51	56	54	12	51	56	54	-	33	80	48	87	23	55	28	58
Yes	332 33%	65 46% c	85 66% ac	191 25%	- -%	6 51%	33 65% gh	22 39%	27 50%	6 51%	33 65% kl	22 39%	27 50%	- -%	25 75% p	61 77% p	22 46%	58 66% p	20 84%	42 77% t	16 57%	38 66%
No	687 67%	76 % 54% b	43 % 34%	577 75% ab	- -%	6 49%	18 35%	34 61% f	27 50% f	6 49%	18 35%	34 61% j	27 50% j	- -%	8 25%	18 23%	26 54% noq	29 34%	4 16%	13 23%	12 43% s	20 34%

# QD8. Have you ever thought about taking your services as a package from one supplier?

Base : Those aware of packaged services

	ı	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOME	E
Significance Level: 95%	Total	<b>C&amp;R</b> *a	MAC *b	C&R *c	NoT *d	PAC *e	C&R *f	C&R ~g	NoT *h	PAYG i	CON- TRACT	PAC ~k	C&R ~	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	969	31	70	37	37	38	34	16	59	501	435	23	24	535	627	936	876
Total	1019	11	11	15	19	12	19	9	41	574	409	10	14	521	493	984	912
Yes	332 33%	5 51%	7 65%	9 62%	11 60%	7 59% f	5 25%	7 79%	16 39%	156 27%	167 41% i	6 64%	3 19%	204 39% op	218 44% op	323 33%	297 33%
No	687 67%	5 49%	4 35%	6 38%	7 40%	5 41%	15 75% e	2 21%	25 61%	418 73% j	242 59%	4 36%	11 81%	317 61%	275 56%	661 67% mn	615 67% mn

Base: Those aware of packaged services

		ACT	IONS TAI	KEN	S	SWITCH	HED & CO	VERED		SERV	ICES SI	WITCHEI RED	. &	CC	NSIDER	RED & CO	VERED	)	SERV	ICES COI		ED &
	Total	SWIT- CHED	CONSI	NEIT- HER	BUN- DLE	ΤV	BROAD BAND		IXED LINE CALLS		BROAD BAND		IXED LINE CALLS	BUN- DLE		BROAD   F BAND		FIXED LINE CALLS		BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	. 0 ta	а	b	С	~d	*e	f	g	h	*i	j	k	1	~m	*n	0	*p	q	~r	S	*t	*u
Unweighted total	969	355	182	464	-	39	180	126	93	39	180	126	93	-	40	118	57	108	29	90	42	78
Total	1019	141	128	768	-	12	51	56	54	12	51	56	54	-	33	80	48	87	23	55	28	58
Base for %	851	74	87	699	-	3	12	37	31	3	12	37	31	-	22	47	34	55	15	36	21	41
Laziness/ can't be bothered/ happy already	235 28%	10 5 14%	14 16%	210 30% ab	- -%	- -%	2 20%	5 13%	4 14%	- -%	2 20%	5 13%	4 14%	- -%	1 6%	9 19%	3 8%	11 20%	1 9%	4 12%	1 5%	10 239
Prefer them seperate	126 15%	19 5 25% c	12 14%	101 14%	- -%	- -%	1 5 5%	11 30%	8 28%	- -%	1 5%	11 30%	8 28%	- -%	4 20%	5 11%	8 22%	8 14%	2 16%	4 11%	4 19%	4 109
Don't use/ want all services	120 14%	15 20% b	5 5%	100 14% b	- -%	- -%	1 5 9%	4 11%	10 34%	- -%	1 9%	4 11%	10 34%	- -%	- -%	3 7%	5 14%	4 6%	- -%	2 5%	2 8%	2 59
Cost/ don't save/ already get good value	106 13%	12 5 16%	16 19%	80 11%	- -%	- -%	5 42%	6 16%	3 9%	- -%	5 42%	6 16%	3 9%	- -%	2 8%	8 18%	6 17%	8 15%	2 11%	7 20%	5 23%	5 13'
Just prefer to/ no reason	74 9%	5 5 7%	2 3%	67 10% b	- -%	- -%	- 5 -%	3 7%	3 9%	- -%	- -%	3 7%	3 9%	- -%	1 4%	2 5%	6 16%	3 6%	- -%	2 6%	- -%	- -9,
Difficult/ complicated to change (under contact etc)	61 7%	3 4%	9 10%	50 7%	- -%	2 50%	-%	1 3%	1 4%	2 50%	- -%	1 3%	1 4%	- -%	1 6%	5 11%	4 11%	6 11%	1 8%	5 14%	4 18%	6 15
Service not available in my area	28 3%	2 5 2%	4 4%	22 3%	- -%	- -%	- -%	2 5%	- -%	- -%	- -%	2 5%	- -%	- -%	- -%	1 1%	3 9%	- -%	- -%	1 2%	3 15%	- -9
Companies I use don't have a package deal	23 3%	- 5 -%	7 8% ac	17 2%	- -%	- -%	- 5 -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	2 10%	3 6%	* 1%	3 6%	2 14%	3 8%	* 2%	3 89
Other person responsible/ makes decision/ pays	15 2%	* *%	2 2%	13 2%	- -%	- -%	-%	* 1%	- -%	- -%	- -%	* 1%	- -%	- -%	- -%	- -%	2 5%	2 3%	- -%	- -%	2 8%	2 49
No time	13 2%	2 3%	1 1%	10 1%	- -%	- -%	-%	2 4%	* 1%	- -%	- -%	2 4%	* 1%	- -%	1 6%	2 4%	1 3%	2 4%	- -%	- -%	1 6%	- -9
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u																						

Base: Those aware of packaged services

		AC	TIONS TA	KEN	5	SWITCH	HED & CC	VERED		SER	VICES S COVE	WITCHE RED	D &	C	ONSIDE	RED & C	OVERE	)	SERV	ICES CON		ED &
	Total	SWIT-	CONSI DERED	NEIT- HER	BUN- DLE	ΤV	BROAD BAND		IXED LINE CALLS		BROAD BAND		FIXED LINE CALLS	BUN- DLE		BROAD BAND	MOB.	FIXED LINE CALLS		BROAD I F BAND		FIXED LINE CALLS
Significance Level: 95%		а	b	С	~d	*e		g	h	*i	j	k	1	~m	*n	0	*p	q	~r	S	*t	*u
Unweighted total	969	355	182	464	-	39	180	126	93	39	180	126	93	-	40	118	57	108	29	90	42	78
Total	1019	141	128	768	-	12	51	56	54	12	51	56	54	-	33	80	48	87	23	55	28	58
Had problems previously with package	4 19	1 % 1%	1 6 1%	3 *%	- -%	- -%	1 5 7%	- -%	1 2%	- -%	1 7%	- -%	1 2%	- -%	- -%	- -%	- -%	1 2%	- -%	- -%	- -%	1 3%
Other	59 7°	4 % 5%	13 % 14% c	43 6%	- -%	- -%	1 5 11%	2 6%	2 6%	- -%	1 11%	2 6%	2 6%	- -%	5 21%	5 11%	- -%	6 10%	5 30%	5 14%	- -%	6 14%
Don't know	42 59	4 % 5%	7 6 7%	31 4%	- -%	2 50%	1 5 7%	2 4%	- -%	2 50%	1 7%	2 4%	- -%	- -%	4 18%	3 7%	1 2%	5 8%	2 12%	3 9%	1 4%	5 11%
No answer	62	9	4	49	-	1	2	5	2	1	2	5	2	-	2	1	-	4	2	1	-	1

Base : Those aware of packaged services

, ,	P	TV PROCES S	ВВ	PROCESS	5	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		;	SERVICES	S AT HOME	Ē
	 Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	000	*a	*b	*c	*d	*e	*f	~g	*h	j 504	j	~k	~	m	n	0	p
Unweighted total	969	31	70	37	37	38	34	16	59	501	435	23	24	535	627	936	876
Total	1019	11	11	15	19	12	19	9	41	574	409	10	14	521	493	984	912
Base for %	851	3	1	3	7	8	12	4	24	497	324	7	8	420	378	821	758
Laziness/ can't be bothered/ happy already	235 28%	- -%	* 16%	- -%	2 31%	* 2%	2 15%	- -%	4 18%	149 30%	78 24%	- -%	2 24%	121 29%	99 26%	227 5 28%	215 28%
Prefer them seperate	126 15%	- -%	- -%	- -%	1 9%	3 38%	7 62%	2 38%	7 28%	68 14%	54 17%	3 40%	3 39%	76 18%	63 17%	123 5 15%	118 16%
Don't use/ want all services	120 14%	- -%	* 14%	1 27%	- -%	- -%	- -%	2 44%	8 35%	96 19% j	21 6%	- -%	- -%	24 6%	24 6%	116 14% mn	103 14% mn
Cost/ don't save/ already get good value	106 13%	- -%	1 86%	1 25%	3 47%	3 42%	- -%	- -%	3 12%	55 11%	48 15%	3 45%	- -%	53 13%	55 14%	102 5 12%	88 12%
Just prefer to/ no reason	74 9%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	1 6%	32 6%	39 12% i	- -%	- -%	36 9%	41 11%	71 9%	73 10%
Difficult/ complicated to change (under contact etc)	61 7%	2 50%	- -%	- -%	- -%	- -%	- -%	- -%	1 5%	38 8%	21 6%	- -%	- -%	32 8%	31 8%	58 5 7%	55 7%
Service not available in my area	28 3%	- -%	- -%	- -%	- -%	* 4%	- -%	- -%	- -%	16 3%	12 4%	- -%	- -%	12 3%	17 5%	28	28 4%
Companies I use don't have a package deal	23 3%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	13 3%	9 3%	- -%	- -%	12 3%	13 4%	22	19 2%
Other person responsible/ makes decision/ pays	15 2%	- -%	- -%	- -%	- -%	* 3%	- -%	- -%	- -%	4 1%	11 3% i	* 3%	- -%	10 2%	8 2%	15 5 2%	15 2%
No time	13 2%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	7 1%	6 2%	- -%	- -%	8 2%	10 3%	13 5 2%	13
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

Base : Those aware of packaged services

	ı	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	МОВ	ILE	CONTRA PROC		5	SERVICES	S AT HOMI	E
Significance Level: 95%	Total	<b>C&amp;R</b> *a	MAC *b	<b>C&amp;R</b> *c	<b>NoT</b> *d	PAC *e	C&R *f	<b>C&amp;R</b> ~g	NoT *h	PAYG i	CON- TRACT	PAC ~k	C&R ~l	<b>TV</b> m	BROAD BAND n	MOB. PHONE	FIXED LINE VOICE
Unweighted total	969	31	70	37	37	38	34	16	59	501	435	23	24	535	627	936	876
Total	1019	11	11	15	19	12	19	9	41	574	409	10	14	521	493	984	912
Had problems previously with package	4 1%	- -%	- -%	1 22%	- -%	- -%	- -%	1 18%	- -%	3 1%	1 *%	- -%	- -%	- -%	2 *%	4 5 1%	4 5 1%
Other	59 7%	- -%	- -%	- -%	1 13%	1 12%	1 10%	- -%	1 6%	39 8%	18 6%	1 13%	1 16%	31 7%	32 8%	57 5 7%	45 6 6%
Don't know	42 5%	2 50%	- -%	1 25%	- -%	- -%	2 13%	- -%	- -%	16 3%	23 7% i	- -%	2 21%	30 7% n	8 2%	39 5 5%	36 5 5%
No answer Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p	62	1	1	-	-	-	5	-	2	33	27	-	5	32	18	60	56

Base: Those aware of packaged services

		ACT	IONS TAI	KEN	s	WITCI	HED & CO	VERED		SER	ICES SI COVE	WITCHEI RED	<b>.</b> &	cc	NSIDER	RED & CO	OVERED	)	SERV	ICES CO COVE		∄D &
	<b>.</b>	SWIT-	CONSI DERED		BUN-	<b>-</b> /			IXED LINE CALLS				IXED LINE CALLS	BUN-			-	FIXED LINE CALLS	-1.		_	IXED LINE CALLS
Significance Level: 95%	Total	CHED a	b	HER c	DLE ~d	<b>TV</b> *e	<b>BAND</b> f	g	h	<b>TV I</b> *i	BAND j	k	ı	<b>DLE</b> ∼m	TV E *n	BAND 0	*p	q	TV ∼r	BAND s	*t	*u
Unweighted total	969	355	182	464	-	39	180	126	93	39	180	126	93	-	40	118	57	108	29	90	42	78
Total	1019	141	128	768	-	12	51	56	54	12	51	56	54	-	33	80	48	87	23	55	28	58
I wouldn't save any money by having a package of services rather than separate services	299 29%	43 31%	37 5 29%	228 30%	- -%	3 24%	19 % 37% h	20 35%	13 23%	3 24%	19 37% I	20 35%	13 23%	- -%	11 34%	21 26%	12 24%	21 24%	9 38%	15 27%	6 22%	14 24%
It's easier to budget for the monthly cost of separate services	188 18%	25 6 18% b	12 5 9%	155 20% b	- -%	1 12%	8 % 15%	10 17%	9 16%	1 12%	8 15%	10 17%	9 16%	- -%	2 7%	9 11%	12 25% noq	7 9%	2 10%	4 8%	5 18% u	4 7%
I don't spend enough each month to be worth my while looking into this	184 18%	19 % 14%	12 5 9%	155 20% ab	- -%	2 19% g	7 % 14%	4 8%	11 20% g	2 19% k	7 14%	4 8%	11 20% k	- -%	4 11%	5 6%	4 7%	9 10%	1 5%	4 7%	2 6%	7 12%
I get a better service b y using a specialist supplier	153 15%	27 6 19%	22 5 17%	109 14%	- -%	4 30% h	11 6 22% h	12 21%	7 12%	4 30% I	11 22% I	12 21%	7 12%	- -%	5 15%	16 20%	8 16%	13 15%	4 18%	12 21%	7 24%	9 16%
I could be vulnerable to that single supplier increasing their prices if I had everything with them	138 14%	33 6 23% c	30 5 24% c	79 10%	- -%	3 20%	16 % 30%	13 24%	12 23%	3 20%	16 30%	13 24%	12 23%	- -%	2 7%	26 32% nq	12 26% nq	11 13%	2 10%	18 33% u	9 33% u	9 16%
I would feel that I was stuck with using the same supplier and couldn't change	111 11%	22 % 16% c	19 5 15%	74 10%	- -%	1 12%	11 % 22% g	7 13%	9 17%	1 12%	11 22% k	7 13%	9 17%	- -%	1 3%	13 16% n	9 19% n	10 12%	1 4%	8 15%	8 27%	10 18%
I would be concerned that I could lose more than one services if there was a fault	110 11%	25 6 18% c	21 5 16% c	68 9%	- -%	2 13%	12 6 23% h	13 24% h	5 10%	2 13%	12 23% I	13 24% I	5 10%	- -%	2 6%	17 21% n	11 24% nq	10 12%	1 6%	10 19%	10 35% su	7 12%
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u																	1					

Base: Those aware of packaged services

		ACT	IONS TA	KEN	5	SWITCH	IED & CO	VERED		SER\	ICES SV	WITCHED RED	&	CC	NSIDE	RED & CO	OVERED	)	SERV	ICES CON		ED &
		SWIT-	CONSI		BUN-		BROAD		IXED LINE CALLS	E	BROAD		IXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD I		IXED LINE CALLS
	Total	CHED		HER	DLE		BAND			TV E	BAND			DLE		BAND			TV	BAND		
Significance Level: 95%		а	b	С	~d	*e	f	g	h	*i	j	k	ı	~m	*n	0	*р	q	~r	S	*t	*u
Unweighted total	969	355	182	464	-	39	180	126	93	39	180	126	93	-	40	118	57	108	29	90	42	78
Total	1019	141	128	768	-	12	51	56	54	12	51	56	54	-	33	80	48	87	23	55	28	58
I think it would be time consuming to move all my services to one supplier	87 9%	11 6 8%	12 5 9%	67 9%	- -%	* 1%	3 5%	5 9%	5 8%	* 1%	3 5%	5 9%	5 8%	- -%	5 14%	9 11%	4 9%	8 9%	3 11%	5 8%	2 7%	7 12%
I avoid using the same supplier for more than one service if possible	68 7%	19 6 14% bc	10 8%	41 5%	- -%	3 25% gh	10 20% h	6 11%	4 8%	3 25% kl	10 20% I	6 11%	4 8%	- -%	* 1%	5 7%	7 16% n	8 9%	* 1%	4 7%	4 15%	5 8%
I can only get the particular package or plan that I want from the supplier I already use	55 5%	19 6 13% c	11 5 9% c	30 4%	- -%	3 21%	7 5 14%	8 14%	5 9%	3 21%	7 14%	8 14%	5 9%	- -%	3 8%	7 9%	2 4%	7 8%	1 5%	6 11%	2 7%	5 8%
None of these  Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u	255 25%	29 % 21%	36 28%	191 25%	- -%	3 26%	9 18%	8 15%	13 25%	3 26%	9 18%	8 15%	13 25%	- -%	12 38%	20 25%	12 25%	26 30%	8 33%	13 23%	8 29%	18 32%

Base: Those aware of packaged services

		TV PROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	МОІ	BILE	CONTRA PROC		5	SERVICES	S AT HOME	Ē
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	*b	*c	*d	*e	*f	~g	*h	i	j	~k	~	m	n	0	р
Unweighted total	969	31	70	37	37	38	34	16	59	501	435	23	24	535	627	936	876
Total	1019	11	11	15	19	12	19	9	41	574	409	10	14	521	493	984	912
I wouldn't save any money by having a package of services rather than separate services	299 29%	2 5 21%	5 43%	5 38%	5 26%	5 45% f	4 21%	3 30%	8 20%	173 30%	117 28%	5 46%	1 6%	143 27%	132 27%	289 5 29%	262 29%
It's easier to budget for the monthly cost of separate services	188 18%	1 5 8%	1 8%	2 14%	4 23% b	1 5%	2 9%	1 9%	8 19%	102 18%	80 19%	- -%	2 12%	105 20%	96 20%	182 5 18%	163 18%
I don't spend enough each month to be worth my while looking into this	184 18%	2 5 18%	2 17%	2 10%	2 12%	1 9%	1 4%	1 16%	7 17%	140 24% j	36 9%	* 3%	* 3%	67 13%	60 12%	176 5 18% mn	166 18% mn
I get a better service b y using a specialist supplier	153 15%	4 34%	3 23%	3 22%	4 24%	4 31%	7 34%	2 27%	4 10%	63 11%	87 21% i	3 34%	5 38%	101 19% o	86 17%	149 5 15%	142 16%
I could be vulnerable to that single supplier increasing their prices if I had everything with them	138 14%	2 5 19%	4 32%	4 26%	5 28%	4 30%	2 12%	3 30%	9 21%	71 12%	64 16%	3 29%	2 16%	81 16%	93 19% op	135 5 14%	126 14%
I would feel that I was stuck with using the same supplier and couldn't change	111 11%	1 5 7%	3 28%	2 17%	4 20%	3 27% f	* 1%	1 11%	7 18%	62 11%	47 11%	3 29%	* 1%	63 12%	69 14%	109 5 11%	109 12%
I would be concerned that I could lose more than one services if there was a fault	110 11%	1 5 12%	2 17%	3 23%	4 24%	5 39% f	2 13%	1 11%	4 10%	55 10%	52 13%	4 42%	2 17%	66 13%	71 14% o	107 5 11%	104 11%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

Base: Those aware of packaged services

		TV PROCES S BB PROCESS MP PR					CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		S	SERVICES	S AT HOME	≣
Significance Level: 95%	Total	<b>C&amp;R</b> *a	MAC *b	<b>C&amp;R</b> *c	<b>NoT</b> *d	PAC *e	C&R *f	<b>C&amp;R</b> ~g	NoT *h	<b>PAYG</b> i	CON- TRACT	PAC ~k	C&R ~	<b>TV</b> m	BROAD BAND n	MOB. PHONE	FIXED LINE VOICE
Unweighted total	969	31	70	37	37	38	34	16	59	501	435	23	24	535	627	936	876
Total	1019	11	11	15	19	12	19	9	41	574	409	10	14	521	493	984	912
I think it would be time consuming to move all my services to one supplier	87	*	1	*	1	1	3	-	4	54	31	1	2	50	49	85	79
	9%	1%	9%	2%	3%	7%	15%	-%	9%	9%	7%	7%	11%	10%	10%	9%	9%
I avoid using the same supplier for more than one service if possible	68	3	2	2	2	3	2	-	4	32	35	3	2	45	38	67	68
	7%	28%	19%	17%	13%	28%	10%	-%	10%	6%	9%	30%	13%	9%	8%	7%	7%
I can only get the particular package or plan that I want from the supplier I already use	55	2	2	2	2	1	3	*	4	27	26	1	2	36	35	53	48
	5%	21%	21%	12%	9%	9%	17%	3%	10%	5%	6%	10%	12%	7%	7%	5%	5%
None of these	255	3	2	3	4	1	5	3	11	149	95	*	5	132	128	244	233
	25%	29%	14%	21%	21%	5%	28%	29%	26%	26%	23%	2%	38%	25%	26%	25%	26%

QD11. Which one of these is the main reason?

Base: Those aware of packaged services

		ACT	IONS TAI	KEN	5	SWITC	HED & CO	VERED		SER	ICES SI	WITCHEI RED	D &	co	ONSIDEI	RED & CO	OVERED	)	SERV	ICES COI		:D &
	<b>.</b>	SWIT-	CONSI DERED		BUN-	<b>T</b> 1/		MOB.	FIXED LINE CALLS				IXED LINE CALLS					FIXED LINE CALLS				LINE CALLS
Significance Level: 95%	Total	CHED a	b	HER c	<b>DLE</b> ∼d	<b>TV</b> *e	BAND f	g	h	<b>TV I</b> *i	BAND	k	1	<b>DLE</b> ∼m	<b>TV</b> *n	BAND 0	*p	q	IV ∼r	BAND s	*t	*u
Unweighted total	969	355	182	464	-	39	180	126	93	39	180	126	93	_	40	118	57	108	29	90	42	78
Total	1019	141	128	768	-	12	51	56	54	12	51	56	54	-	33	80	48	87	23	55	28	58
I wouldn't save any money by having a package of services rather than separate services	223 22%	30 6 21%	27 5 21%	171 22%	- -%	2 14%	10 6 19%	16 29% fh	8 14%	2 14%	10 19%	16 29% jl	8 14%	- -%	8 25%	15 19%	8 16%	19 22%	8 33%	10 18%	2 8%	13 22%
It's easier to budget for the monthly cost of separate services	117 12%	17 6 12% b	7 6 6%	94 12% b	- -%	* 4%	4 % 7%	9 16% ef	5 10%	* 4%	4 7%	9 16% ij	5 10%	- -%	2 7%	4 5%	9 18% oq	6 6%	2 10%	3 5%	3 9%	2 4%
I don't spend enough each month to be worth my while looking into this	110 11%	10 6 7%	7 5 5%	94 12% ab	- -%	1 11% 9	4 % 9% g	2 3%	6 11% g	1 11% k	4 9% k	2 3%	6 11% k	- -%	2 7%	2 3%	1 2%	4 5%	* 1%	2 3%	1 4%	4 7%
I get a better service by using a specialist supplier	91 9%	17 6 12%	10 5 8%	66 9%	- -%	3 22% h	7 6 13%	7 13%	5 9%	3 22% I	7 13%	7 13%	5 9%	- -%	3 10%	7 9%	4 9%	6 7%	2 10%	5 10%	3 11%	3 5%
I could be vulnerable to that single supplier increasing their prices if I had everything with them	50 5%	11 % 8% c	16 5 12% c	25 3%	- -%	1 119	5 % 10%	3 5%	7 13% g	1 11%	5 10%	3 5%	7 13% k	- -%	* 1%	13 16% nq	4 8%	5 6%	* 1%	10 18% u	4 14%	4 6%
I would feel that I was stuck with using the same supplier and couldn't change	41 4%	5 6 4%	4 3%	33 4%	- -%	- -%	2 6 4%	3 6%	1 2%	- -%	2 4%	3 6%	1 2%	- -%	- -%	4 5%	1 3%	1 2%	- -%	2 4%	1 5%	1 2%
I would be concerned that I could lose more than one services if there was a fault	41 49	7 6 5%	5 5 4%	30 4%	- -%	- -%	4 % 8%	4 6%	2 4%	- -%	4 8%	4 6%	2 4%	- -%	- -%	4 5%	2 4%	3 4%	- -%	3 6%	2 7%	2 4%
I think it would be time consuming to move all my services to one supplier	34 3%	4 6 3%	6 4%	25 3%	- -%	* 19	1 6 2%	1 2%	2 4%	* 1%	1 2%	1 2%	2 4%	- -%	2 7%	4 5%	1 2%	4 4%	2 9%	1 2%	1 3%	4 6%
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u																						

#### QD11. Which one of these is the main reason?

Base: Those aware of packaged services

		ACT	TIONS TAI	KEN		SWITCH	IED & CO	VERED		SER\	ICES SI	WITCHEI RED		CC	ONSIDE	ERED & CO	OVERED	)	SER	VICES CO COVE		ED &
		SWIT-	CONSI		BUN-				IXED LINE CALLS				IXED LINE CALLS	BUN-			MOB.	FIXED LINE CALLS				FIXED LINE CALLS
Cignificance Level: 059/	Total	CHED	h	HER	<b>DLE</b> ∼d	<b>TV</b> *e	BAND	•	h	TV I	BAND	l,		DLE	TV *n	BAND	*n		TV	BAND	*4	*u
Significance Level: 95%		а	b	С	~u	-	į.	g	n	ļ	J	k		~m	n	0	*р	q	~r	S	ι	
Unweighted total	969	355	182	464	-	39	180	126	93	39	180	126	93	-	40	118	57	108	29	90	42	78
Total	1019	141	128	768	-	12	51	56	54	12	51	56	54	-	33	80	48	87	23	55	28	58
I can only get the particular package or plan that I want from the supplier I already use	30 3%	6 % 4%	7 % 6% c	20 3%	- -%	* 4%	2 3%	3 6%	2 3%	* 4%	2 3%	3 6%	2 3%	- -%	2 6%	6 6 7% p	- -%	5 6%	* 2%	5 % 9%	- -%	3 6%
I avoid using the same supplier for more than one service if possible	28 3%	5 % 4%	5 6 4%	18 2%	- -%	1 7% g	4 8% g	* *%	2 4% g	1 7% k	4 8% k	* *%	2 4% k	- -%	* 1%	1 6 1%	6 12% no	7 8% o	* 1%	1 % 2%	3 10% s	4 6%
None of these  Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u	255 25%	29 % 21%	36 6 28%	191 25%	- -%	3 26%	9 18%	8 15%	13 25%	3 26%	9 18%	8 15%	13 25%	- -%	12 38%	20 % 25%	12 25%	26 30%	8 33%	13 6 23%	8 29%	18 32%

#### QD11. Which one of these is the main reason?

Base: Those aware of packaged services

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		;	SERVICES	S AT HOME	Ē
Significance Level: 95%	Total	C&R *a	MAC *b	<b>C&amp;R</b> *c	NoT *d	PAC *e	C&R *f	C&R	NoT *h	PAYG	CON- TRACT	PAC ~k	C&R ~	ΤV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	969	а 31	70	37	a 37	9 38	34	~g 16	59	501	J 435	~k 23	~ı 24	m 535	n 627	o 936	р 876
Total	1019	11	11	15	19	12	19	9	41	574	409	10	14	521	493	984	912
I wouldn't save any money by having a package of services rather than separate services  It's easier to budget for the monthly cost of separate services	223 22% 117 12%	1 10% * 1%	2 19% * 1%	2 14% 1 4%	3 14% 3 14%	4 35% * 1%	4 19% 2 8%	1 11% * 6%	6 15% 5 11%	131 23% 62 11%	51	4 37% - -%	* 3% 2 11%	97 19% 62 12%	58	113	98
I don't spend enough each month to be worth my while looking into this	110 11%	1 12%	1 7%	1 7%	1 8%	1 5%	* 2%	1 6%	3 8%	86 15% i	22 5%	* 2%	- -%	34 7%	34 7%	108 6 11% mn	98 119 mn
I get a better service b y using a specialist supplier	91 9%	3 25%	1 14%	2 16%	2 12%	3 22%	4 22%	2 18%	3 8%	35 6%	54 13% i	3 26%	3 22%	59 11%	48 10%	89 6 9%	85 99
I could be vulnerable to that single supplier increasing their prices if I had everything with them	50 5%	1 9%	1 13%	2 14%	2 9%	* 2%	* *%	2 23%	5 12%	23 4%	27 7%	* 1%	* *%	26 5%	37 8% o	50 6 5%	48 5%
I would feel that I was stuck with using the same supplier and couldn't change	41 4%	- -%	1 7%	1 7%	- -%	* 3%	* *%	* 3%	1 2%	27 5%	12 3%	- -%	* *%	27 5%	25 5%	39 6 4%	39 4%
I would be concerned that I could lose more than one services if there was a fault	41 4%	- -%	* 3%	1 4%	2 13% b	1 12%	2 10%	* 3%	2 5%	14 2%	24 6% i	1 15%	2 13%	23 4%	22 5%	38 % 4%	39 4%
I think it would be time consuming to move all my services to one supplier $ \label{eq:columns}  \text{Columns Tested: } b, c, d-e, f-g, h-i, j-k, l-m, n, o, p $	34 3%	* 1%	* 1%	- -%	1 3%	1 4%	- -%	- -%	2 4%	22 4%	9 2%	1 5%	- -%	21 4%	18 4%	31 3%	29 3%

#### QD11. Which one of these is the main reason?

Base: Those aware of packaged services

		TV PROCES S	ВВ	PROCESS	1	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		s	SERVICES	S AT HOM	Ē
Civiface alocal 95%	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		*a	*b	*c	*d	*e	îT	~g	*h	I	J	~k	~	m	n	0	р
Unweighted total	969	31	70	37	37	38	34	16	59	501	435	23	24	535	627	936	876
Total	1019	11	11	15	19	12	19	9	41	574	409	10	14	521	493	984	912
I can only get the particular package or plan that I want from the supplier I already use	30 3%	* 4%	1 8%	1 4%	- -%	1 8%	2 10%	- -%	2 4%	14 2%	14 3%	1 10%	2 11%	19 4%	18 4%	28 5 3%	24
I avoid using the same supplier for more than one service if possible	28 3%	1 9%	1 13%	1 8%	1 7%	* 1%	- -%	- -%	2 6%	11 2%	17 4%	* 1%	- -%	20 4%	16 3%	28 3%	28 3%
None of these	255 25%	3 29%	2 14%	3 21%	4 21%	1 5%	5 28%	3 29%	11 26%	149 26%	95 23%	* 2%	5 38%	132 25%	128 26%	244 5 25%	233 26%

# QD12A. AGREEMENT WITH STATEMENTS - It would be difficult for me to do without my home technology

Base : All respondents

		АСТ	IONS TA		S	WITCH	IED & CO			SER	VICES SI COVE	RED		CC	NSIDE	RED & C			SERV	ICES CO COVE	RED	
		SWIT-	CONSI DERED	NEIT-	BUN-			MOB.	FIXED LINE CALLS			-	FIXED Line Calls	BUN-				FIXED LINE CALLS				IXED LINE CALLS
Significance Level: 95%	Total	CHED a	b	HER c	<b>DLE</b>	TV e	BAND f	g	h	<b>TV</b> i	BAND i	k	1	DLE m	TV n	BAND o	n	α	TV r	BAND s	t	u
Unweighted total	2871	925	460	1551	125	87	373	341	216	155	489	351	335	155	88	174	194	142	124	242	149	214
Total	3268	465	322	2523	101	37	149	152	145	107	235	163	243	119	59	122	162	110	86	156	108	156
1 - Strongly disagree	293 9%	23 5%	20 6%	252 10% ab	2 2%	2 5%	3 2%	11 7% df	8 5% f	3 3%	5 2%	11 6% j	10 4%	1 1%	- -%	4 3%	13 8% mn	8 7% mn	- -%	4 3%	10 10% rsu	7 4% r
2	317 10%	26 6 6%	27 8 8% a	266 11% a	5 5% e	- -%	5 3%	9 6% e	10 7% e	5 4%	10 4%	9 6%	15 6%	7 5%	6 9%	13 11%	15 9%	10 9%	7 8%	12 7%	11 10%	10 6%
3 - Neither agree nor disagree	379 12%	67 6 14% c	35 3 11%	285 11%	9 9%	2 5%	18 12% e	25 16% e	26 18% def	8 8%	27 12%	25 15% i	35 14% i	14 12%	7 12%	11 9%	15 9%	9 8%	16 18% s	12 8%	12 11%	18 11%
4	661 20%	113 6 24% bc	48 5 15%	510 20% b	19 19%	10 26%	37 25%	44 29% d	32 22%	24 23%	47 20%	44 27% j	50 21%	20 17%	10 17%	26 21% q	24 15%	12 11%	16 19%	28 18%	16 15%	22 14%
5 - Strongly agree	1568 48%	228 6 49%	189 59% ac	1170 46%	63 62% gh	24 64% gh	85 57% gh	61 40%	69 47%	65 61% k	142 61% kl	70 43%	130 53% k	78 65%	36 61%	68 55%	94 58%	71 64%	47 54%	100 64% t	57 53%	98 63%
6 - Don't know	48 1%	8 5 2%	2 5 1%	40 2%	2 2%	- -%	1 1%	4 3%	1 *%	1 1%	3 1%	4 2%	3 1%	- -%	* 1%	* *%	1 1%	1 1%	* *%	* *%	1 1%	1 1%

### QD12A. AGREEMENT WITH STATEMENTS - It would be difficult for me to do without my home technology

Base : All respondents

	F	TV PROCES S	ВВ	PROCESS	;	MP PRO	CESS	LL PRO	CESS	МОВ	BILE	CONTRA PROC		5	SERVICES	AT HOME	Ē
Significance Level: 95%	Total	C&R a	MAC b	C&R	NoT d	PAC e	C&R	<b>C&amp;R</b> *g	NoT h	PAYG	CON- TRACT	PAC *k	C&R	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	2871	108	125	109	161	106	93	9 75	206	1342	1288	70	73	1721	2052	2630	2508
Total	3268	73	31	58	118	48	40	49	173	1599	1386	34	29	1853	2027	2985	2764
1 - Strongly disagree	293 9%	1 1%	* 1%	1 1%	3 3%	2 3%	2 6%	1 2%	9 5%	157 10% j	62 4%	- -%	2 7% k	90 5%	76 4%	219	217
2	317 10%	3 4%	1 4%	2 4%	6 5%	2 4%	- -%	2 4%	11 7%	213 13% j	68 5%	2 5%	- -%	115 6%	116 6%	282 9% mn	243 9% mn
3 - Neither agree nor disagree	379 12%	7 9%	4 13%	7 13%	11 10%	11 22% f	4 10%	12 24% h	19 11%	227 14% j	117 8%	9 27% I	3 12%	203 11%	208 10%	344 12%	315 11%
4	661 20%	18 25%	4 14%	17 30% bd	18 16%	11 24%	15 37% e	13 26%	36 21%	361 23% j	262 19%	11 32%	15 52% k	382 21%	412 20%	622 21%	583 21%
5 - Strongly agree	1568 48%	44 61%	20 65% c	30 53%	77 66% c	22 46%	17 43%	22 45%	94 55%	621 39%	856 62% i	12 35%	6 22%	1042 56% op	1197 59% op	1476 49%	1375 50%
6 - Don't know	48 1%	- -%	1 3%	- -%	1 1%	1 1%	2 5%	- -%	3 2%	20 1%	21 2%	1 2%	2 6%	21 1%	17 1%	41 1%	32 1%

#### QD12B. AGREEMENT WITH STATEMENTS - I'm interested in finding out about new technologies that I could use at home

Base : All respondents

		ACT	TIONS TA			SWITCH	IED & CO			SER	VICES S			CC	ONSIDE	RED & C			SERV	ICES CO COVE		
		SWIT-	CONSI		BUN-		BROAD		FIXED LINE CALLS				FIXED Line Calls	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD		IXED LINE CALLS
Significance Level: 95%	Total	CHED	b	HER c	<b>DLE</b> d	TV e	BAND f	a	h	TV	BAND	k	1	DLE m	<b>TV</b> n	BAND	р	a	TV	BAND s	+	u
Unweighted total	2871	925	460	1551	125	87	373	g 341	216	155	489	351	335	155	88	174	194	ч 142	124	242	149	214
· ·		465										163										
Total	3268		322	2523	101	37	149	152	145	107	235		243	119	59	122	162	110	86	156	108	156
1 - Strongly disagree	523 16%	46 6 10%	22 6 7%	457 18% ab	9 9% ef	1%	2 1%	17 11% ef	20 14% ef	7 7%	8 4%	18 11% j	29 12% j	4 4%	1 2%	5 4%	11 6%	14 13% mno	3 4%	5 3%	7 7%	11 7%
2	522 16%	45 % 10%	32 6 10%	448 18% ab	8 8%	3 9%	16 10%	18 12%	15 10%	9 8%	21 9%	18 11%	23 9%	6 5%	5 8%	13 10%	16 10%	14 13% m	6 7%	12 8%	12 12%	16 10%
3 - Neither agree nor disagree	654 20%	113 % 24% c	75 6 23% c	475 19%	20 20%	9 24%	35 23%	39 25%	41 28%	21 20%	55 23%	40 25%	61 25%	25 21%	18 30% q	27 22%	32 20%	20 18%	27 31%	35 23%	23 21%	35 23%
4	843 26%	150 % 32% c	91 6 28%	619 25%	39 39% g	12 31%	58 39% gh	41 27%	43 30%	42 40% k	88 37% k	47 29%	80 33%	40 34% n	12 20%	32 27%	51 31%	29 27%	21 24%	46 30%	33 31%	47 30%
5 - Strongly agree	675 21%	103 % 22%	98 % 30% ac	481 19%	23 22%	13 35% dgh	37 25% h	35 23%	25 17%	27 25%	59 25% I	37 23%	47 19%	43 36%	24 40%	43 35%	53 32%	32 29%	27 31%	55 35%	31 29%	45 29%
6 - Don't know	52 2%	7 % 2%	4 6 1%	43 2%	2 2% f	- -%	1 *%	3 2% f	1 1%	1 1%	2 1%	3 2%	3 1%	1 1%	* 1%	2 1%	1 1%	**%	2 2%	2 1%	1 1%	2 1%

### QD12B. AGREEMENT WITH STATEMENTS - I'm interested in finding out about new technologies that I could use at home

Base : All respondents

	F	TV PROCES S	ВВ	PROCESS	8	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		Ş	SERVICES	S AT HOME	Ē
Significance Level: 95%	Total	C&R a	MAC b	C&R c	NoT	PAC e	C&R f	<b>C&amp;R</b> *g	NoT h	PAYG	CON- TRACT	PAC *k	C&R	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	2871	108	125	109	161	106	93	9 75	206	1342	1288	70	73	1721	2052	2630	2508
Total	3268	73	31	58	118	48	40	49	173	1599	1386	34	29	1853	2027	2985	2764
1 - Strongly disagree	523 16%	4 6%	* 1%	2 3%	6 5% b	5 11%	2 5%	4 8%	22 13%	304 19% j	93 7%	3 7%	2 7%	190 10% n	157 8%	397 13% mn	445 16% mno
2	522 16%	7 10%	2 8%	5 9%	9 8%	5 11%	2 5%	7 14%	15 8%	294 18% j	176 13%	4 12%	2 6%	241 13%	276 14%	470 16% mn	424 15% m
3 - Neither agree nor disagree	654 20%	15 20%	8 25%	15 26%	26 22%	12 24%	10 24%	15 31%	41 24%	337 21%	285 21%	11 31%	9 32%	383 21%	442 22%	622 21%	568 21%
4	843 26%	30 41%	11 37%	25 43%	44 38%	15 31%	18 45% e	15 31%	61 35%	371 23%	426 31% i	8 23%	10 35%	550 30% op	600 30% op	797 27%	705 26%
5 - Strongly agree	675 21%	17 23%	8 27%	11 20%	31 26%	11 22%	7 18%	8 16%	31 18%	261 16%	388 28% i	8 25%	4 15%	464 25% op	527 26% op	649 22%	585 21%
6 - Don't know	52 2%	- -%	1 3%	- -%	1 1%	* 1%	1 3%	- -%	3 2%	32 2%	18 1%	* 1%	1 4%	26 1%	24 1%	49 2%	37 1%
Columna Tostadi bio di oficiali il li il mana an																	

### QD12C. AGREEMENT WITH STATEMENTS - The pace of change in home technology is too fast for me

Base : All respondents

		ACT	TIONS TA	KEN	S	WITCH	IED & CO	VERED		SER	VICES S COVE	WITCHE ERED	D &	CC	ONSIDE	RED & CO	OVEREI	)	SERV	ICES CO COVE	NSIDERE RED	ED &
		SWIT-	CONSI		BUN-		BROAD		FIXED LINE CALLS				FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED	h	HER	DLE	TV e	BAND	~	h	TV	BAND	k		DLE		BAND		•	TV	BAND		
ŭ	0074	a	D 400	C	d 405	·	070	g 244	040	1	100	K 054	005	m	n	474	p	4	104	S 0.40	440	u
Unweighted total	2871	925	460	1551	125	87	373	341	216	155	489	351	335	155	88	174	194	142	124	242	149	214
Total	3268	465	322	2523	101	37	149	152	145	107	235	163	243	119	59	122	162	110	86	156	108	156
1 - Strongly disagree	644 20%	81 % 17%	74 6 23% a	492 19%	21 21% f	6 16%	20 13%	31 20% f	21 14%	20 19%	41 17%	35 22%	41 17%	29 24% q	16 28% q	30 25% q	36 22%	15 14%	17 19%	44 28% u	23 21%	28 18%
2	619 199	92 % 20%	73 23% c	465 18%	23 23%	10 26%	39 26% gh	26 17%	25 17%	28 26% k	60 26% k	29 18%	49 20%	30 25%	11 19%	36 29%	41 25%	25 23%	21 25%	36 23%	28 26%	39 25%
3 - Neither agree nor disagree	634 199	122 % 26% bc	61 6 19%	464 18%	22 21%	9 26%	43 29%	40 26%	41 28%	22 20%	63 27%	40 24%	61 25%	28 23%	12 20%	23 19%	31 19%	18 16%	20 23%	34 22%	20 18%	28 18%
4	662 209	91 % 20%	58 6 18%	521 21%	22 21%	7 20%	29 19%	35 23% h	23 16%	24 22%	40 17%	38 23% j	43 18%	20 17%	12 20%	21 17%	24 15%	21 19%	19 22%	26 17%	17 16%	32 21%
5 - Strongly agree	651 20%	72 % 16%	53 6 16%	533 21% ab	11 11%	5 13%	18 12%	18 12%	35 24% defg	14 13%	27 12%	19 12%	46 19% jk	12 10%	8 14%	12 10%	29 18% mo	30 27% mnop	10 11%	14 9%	19 17% s	27 17% s
6 - Don't know	58 29	6 % 1%	3 6 1%	49 2%	2 2% f	- -%	* *%	3 2% f	* *%	- -%	3 1%	3 2%	3 1%	- -%	* 1%	1 1%	1 1%	2 1%	*%	1 *%	1 1%	2 1%

### QD12C. AGREEMENT WITH STATEMENTS - The pace of change in home technology is too fast for me

Base : All respondents

	P	TV PROCES S	ВВ	PROCESS	<b>;</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		s	ERVICES	AT HOME	Ē
0. 7	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		а	D	С	a	е	Ť	*g	h		J	*k	1	m	n	0	р
Unweighted total	2871	108	125	109	161	106	93	75	206	1342	1288	70	73	1721	2052	2630	2508
Total	3268	73	31	58	118	48	40	49	173	1599	1386	34	29	1853	2027	2985	2764
1 - Strongly disagree	644 20%	14 20%	5 15%	8 13%	23 20%	13 26%	7 18%	7 14%	32 18%	257 16%	359 26%	7 22%	4 13%	415 22%	467 23% op		504 18%
2	619 19%	14 19%	11 36% c	12 20%	32 28%	7 15%	6 15%	7 14%	39 23%	291 18%	314 23% i	4 12%	4 15%	403 22% p	456 22% p	605 20%	516 19%
3 - Neither agree nor disagree	634 19%	16 22%	8 25%	17 30%	30 25%	7 14%	12 29% e	16 34%	39 22%	309 19%	282 20%	5 16%	9 31% k	373 20%	440 22%	592 20%	558 20%
4	662 20%	19 26%	4 13%	15 26% bd	17 14%	19 38%	10 26%	12 25%	28 16%	336 21%	258 19%	15 43%	10 34%	362 20%	402 20%	594 20%	584 21%
5 - Strongly agree	651 20%	10 14%	3 8%	6 11%	13 11%	3 7%	4 9%	7 14%	32 19%	375 23% j	150 11%	2 7%	* 1%	282 15% n	244 12%	525 18% mn	570 21% mno
6 - Don't know	58 2%	- -%	1 3%	- -%	2 1%	- -%	1 3%	- -%	3 2%	31 2%	23 2%	- -%	1 4%	18 1%	18 1%	54 2% mn	32 1%

### QD12D. AGREEMENT WITH STATEMENTS - I can't keep as up to date as I would like, because of the cost

Base : All respondents

										SER		WITCHE	D &						SERV	ICES CO		ED &
		ACT	IONS TA	KEN		SWITCH	HED & CO				COVE			CC	NSIDE	RED & C				COVE		
	Total	SWIT- CHED	CONSI	NEIT- HER	BUN- DLE	ΤV	BROAD BAND	MOB.	FIXED LINE Calls		BROAD BAND		FIXED LINE CALLS	BUN- DLE		BROAD BAND		FIXED LINE Calls		BROAD BAND		FIXED LINE CALLS
Significance Level: 95%		a	b	С	d	е	f	g	h	i	j	k	1	m	n	0	р	q	r	S	t	u
Unweighted total	2871	925	460	1551	125	87	373	341	216	155	489	351	335	155	88	174	194	142	124	242	149	214
Total	3268	465	322	2523	101	37	149	152	145	107	235	163	243	119	59	122	162	110	86	156	108	156
1 - Strongly disagree	522 16%	60 6 13%	50 5 16%	418 17%	15 14%	2 6%	13 8%	20 13%	24 16% ef	16 15%	24 10%	20 12%	38 16%	17 15%	6 11%	21 17%	20 12%	8 7%	10 11%	29 18%	17 16%	17 11%
2	579 18%	69 6 15%	60 5 19%	456 18% a	18 18%	6 15%	27 5 18% g	17 11%	25 17% g	19 18%	44 19% k	18 11%	42 17% k	25 21%	10 16%	25 21%	28 17%	24 22%	12 14%	37 24% r	18 17%	35 23%
3 - Neither agree nor disagree	769 24%	121 6 26%	75 5 23%	585 23%	28 28%	7 19%	47 31% eg	33 22%	40 27%	26 25%	75 32% k	38 23%	68 28%	33 27%	12 20%	31 25%	35 22%	28 25%	28 33% s	32 21%	24 23%	41 26%
4	701 21%	123 6 26% c	73 5 23%	515 20%	26 26%	15 40% dfgh	43 5 29% h	41 27% h	28 19%	32 30% I	60 26%	43 26%	53 22%	25 21%	17 28%	30 25%	45 27%	26 24%	18 21%	35 22%	26 24%	33 21%
5 - Strongly agree	625 19%	83 6 18%	60 5 19%	489 19%	13 12%	7 20%	19 5 13%	36 24% df	27 19%	13 12%	30 13%	39 24% ijl	39 16%	20 17%	15 25% o	13 11%	34 21% o	23 21% o	17 20%	21 14%	21 20%	28 18%
6 - Don't know	71 2%	9 2%	4 5 1%	60 2%	2 2%	- -%	1 *%	5 3% fh	1 1%	- -%	2 1%	5 3% ij	3 1%	- -%	* 1%	2 2%	1 1%	1 1%	*%	2 1%	1 1%	1 1%

### QD12D. AGREEMENT WITH STATEMENTS - I can't keep as up to date as I would like, because of the cost

Base : All respondents

	F	TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	Ē
Significance Level: 95%	Total	C&R a	MAC	C&R	<b>NoT</b>	PAC e	C&R	<b>C&amp;R</b> *g	NoT h	PAYG	CON- TRACT	PAC *k	C&R	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	2871	108	125	109	161	106	93	9 75	206	1342	1288	70	73	1721	2052	2630	2508
Total	3268	73	31	58	118	48	40	49	173	1599	1386	34	29	1853	2027	2985	2764
1 - Strongly disagree	522 16%	11 15%	2 6%	2 3%	15 13% c	9 19% f	2 6%	6 13%	27 16%	208 13%	260 19% i	7 22% I	2 8%	300 16%	357 18%	469 6 16%	468 17%
2	579 18%	9 13%	4 14%	12 21%	24 20%	2 4%	4 10%	9 18%	31 18%	260 16%	285 21% i	2 6%	3 12%	346 19%	415 20%	545 % 18%	514 19%
3 - Neither agree nor disagree	769 24%	20 28%	12 40%	19 32%	37 31%	12 24%	10 26%	18 36%	46 27%	374 23%	318 23%	6 19%	7 24%	444 24%	503 25%	693 6 23%	686 25%
4	701 21%	23 31%	8 26%	13 23%	31 26%	14 29%	15 37%	8 17%	39 23%	346 22%	299 22%	13 37%	11 38%	412 22%	424 21%	645 6 22%	603 22%
5 - Strongly agree	625 19%	10 14%	3 10%	12 20% bd	10 8%	10 21%	7 18%	8 16%	26 15%	372 23% j	198 14%	5 14%	4 13%	313 17%	298 15%	570 6 19% np	446 16%
6 - Don't know	71 2%	- -%	1 3%	- -%	1 1%	1 2%	2 4%	- -%	3 2%	38 2%	25 2%	1 3%	2 5%	37 2%	30 1%	63 6 2%	48 2%

### QD12E. AGREEMENT WITH STATEMENTS - I try to keep a look out for any better deals for my home technology

Base : All respondents

		ACT	IONS TA	KEN	S	WITCH	IED & CC	VERED		SEF	VICES S COVE	WITCHEI ERED	D &	CC	NSIDE	RED & C	OVERED	)	SERV	ICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS				FIXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD		LINE CALLS
Significance Level: 95%	Total	CHED a	b	HER c	<b>DLE</b> d	TV	BAND	g	h	TV	BAND	k		DLE m	TV I	BAND	р	0	TV	BAND s	+	
Unweighted total	2871	925	460	1551	125	87	373	9 341	216	155	489	351	335	155	88	174	194	ч 142	124	242	149	214
Total	3268	465	322	2523	101	37	149	152	145	107	235	163	243	119	59	122	162	110	86	156	108	156
1 - Strongly disagree	471 14%	29 6 6% b	6 5 2%	437 17% ab	5 5%	*%	3%	9 6% e	15 10% efg	4 4%	7 3%	9 5%	20 8% j	3 2%	* 1%	2 1%	6 3%	2 2%	* 1%	3 2%	2 2%	3 2%
2	540 17%	46 6 10%	39 5 12%	460 18% ab	11 11%	2 5%	13 9%	14 9%	17 12%	11 10%	23 10%	16 10%	27 11%	5 4%	5 8%	15 12% m	19 12% m	19 18% m	6 7%	16 10%	13 12%	17 11%
3 - Neither agree nor disagree	757 23%	123 6 26% bc	66 6 21%	573 23%	17 16%	10 27%	34 23%	48 32% df	39 27% d	22 21%	51 22%	49 30% ijl	54 22%	18 15%	10 16%	28 23%	35 22%	19 18%	18 21%	32 20%	21 19%	29 19%
4	825 25%	146 % 31% c	113 35% c	584 23%	37 37% g	14 39% gh	54 37% gh	42 27%	39 27%	39 37%	86 37% k	46 28%	77 32%	40 34%	19 32%	50 41%	60 37%	38 35%	30 34%	60 39%	41 38%	58 37%
5 - Strongly agree	627 19%	115 6 25% c	94 29% c	430 17%	27 27%	11 29%	42 28%	36 24%	34 24%	30 28%	65 28%	40 25%	62 25%	51 43% opq	25 42% opq	27 22%	41 26%	30 28%	29 34%	44 28%	29 27%	47 30%
6 - Don't know	48 1%	7 % 2%	4 5 1%	38 2%	3 3% fh	- -%	* *%	3 2% fh	- -%	1 1%	3 1%	3 2%	3 1%	2 2%	* 1%	*%	1 1%	**%	2 3%	2 1%	1 1%	2 1%

### QD12E. AGREEMENT WITH STATEMENTS - I try to keep a look out for any better deals for my home technology

Base : All respondents

	P	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOME	<b>.</b>
Significance Level: 95%	Total	C&R a	MAC b	C&R c	<b>NoT</b>	PAC e	C&R f	<b>C&amp;R</b> *g	<b>NoT</b>	PAYG i	CON- TRACT	PAC *k	C&R *	<b>TV</b> m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	2871	108	125	109	161	106	93	75	206	1342	1288	70	73	1721	2052	2630	2508
Total	3268	73	31	58	118	48	40	49	173	1599	1386	34	29	1853	2027	2985	2764
1 - Strongly disagree	471 14%	3 4%	1 3%	- -%	5 5% c	1 2%	3 8%	2 4%	15 9%	243 15% j	108 8%	1 3%	2 7%	176 9%	172 9%	352 12% mn	410 15% mno
2	540 17%	8 11%	3 9%	6 10%	12 10%	4 9%	1 3%	7 14%	18 11%	306 19% j	189 14%	3 9%	1 5%	283 15%	293 14%	495 17% n	457 17%
3 - Neither agree nor disagree	757 23%	18 25%	10 31% d	17 29% d	19 16%	11 23%	13 32%	9 18%	40 23%	396 25%	315 23%	7 22%	12 43% k	414 22%	458 23%	711 24%	627 23%
4	825 25%	26 36%	9 30%	24 42%	42 36%	16 33%	13 33%	22 45% h	51 29%	368 23%	419 30% i	12 37%	8 29%	539 29% op	626 31% op	787 26%	714 26%
5 - Strongly agree	627 19%	18 25%	7 23%	11 20%	38 32% c	16 32%	8 21%	10 19%	45 26%	262 16%	333 24% i	9 28% I	3 12%	420 23% op	456 22% op	595 20%	524 19%
6 - Don't know	48 1%	- -%	1 3%	- -%	2 2%	* 1%	1 3%	- -%	3 2%	24 1%	21 1%	* 1%	1 4%	21 1%	22 1%	44 1%	33 1%

QD12F. AGREEMENT WITH STATEMENTS - I would only switch to another supplier for my home technology as a last resort

Base : All respondents

		ACT	IONS TA	KEN	s	WITCH	IED & CC	VERED		SER	VICES S COVE	WITCHEI RED	D &	CC	NSIDEI	RED & C	OVERED	)	SERVI	CES COI	NSIDERE RED	ED &
		SWIT-	CONSI		BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD	MOB.	FIXED LINE CALLS		BROAD I		LINE CALLS
Significance Level: 95%	Total	CHED	h	HER c	<b>DLE</b> d	TV	BAND	g	h	TV	BAND	k		DLE m	<b>TV</b> n	BAND	р	0	TV I	BAND	+	
·	2871	925	460		-	87	373	ŭ	216	155	489	251	225			174	r	140	104	242	149	214
Unweighted total				1551	125	•		341		155		351	335	155	88		194	142	124			
Total	3268	465	322	2523	101	37	149	152	145	107	235	163	243	119	59	122	162	110	86	156	108	156
1 - Strongly disagree	400 12%	70 6 15%	50 6 16%	285 11%	17 17%	2 7%	21 14%	22 15% e	27 18%	12 11%	36 15%	24 15%	44 18%	32 27% np	9 16%	29 24%	21 13%	22 20%	13 15%	33 21%	11 11%	25 16%
2	595 18%	120 6 26% c	103 32% ac	388 15%	31 30%	10 27%	43 29%	35 23%	36 25%	32 30%	70 30% k	38 23%	66 27%	39 32%	15 26%	46 37%	56 34%	42 38% n	24 28%	43 27%	39 36%	53 34%
3 - Neither agree nor disagree	805 25%	128 6 28% c	95 30% c	597 24%	24 23%	9 25%	42 28%	48 32% h	34 24%	26 24%	65 28%	52 32% I	57 23%	35 30% q	23 39% oq	25 21%	50 31% oq	19 18%	34 40% u	51 33%	33 30%	44 28%
4	590 18%	75 6 16% b	37 5 11%	483 19% b	16 16%	8 22%	26 17%	23 15%	25 17%	21 20%	36 15%	26 16%	39 16%	6 5%	5 8%	14 11% m	14 9%	16 15% m	7 8%	15 10%	10 9%	19 12%
5 - Strongly agree	734 22%	49 6 10%	34 5 11%	652 26% ab	11 11%	5 13%	14 10%	10 7%	19 13% g	13 12% k	22 10%	11 7%	30 12% k	7 6%	6 10%	8 7%	21 13% mo	10 9%	8 9%	12 8%	14 13%	14 9%
6 - Don't know	144 49	23 6 5% b	3 1%	118 5% b	3 3%	2 5% f	2 1%	13 9% dfh	5 3%	3 3%	5 2%	13 8% ijl	8 3%	1 1%	1 1%	* *%	1 1%	* *%	1 1%	1 1%	1 1%	1 1%

### QD12F. AGREEMENT WITH STATEMENTS - I would only switch to another supplier for my home technology as a last resort

Base : All respondents

	P	TV PROCES S	ВВ	PROCESS	<b>;</b>	MP PRO	CESS	LL PRO	CESS	МОЕ	BILE	CONTRAC PROCE		5	SERVICES	AT HOME	Ξ
	 Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		а	b	С	d	е	f	*g	h	i	j	*k	*	m	n	0	р
Unweighted total	2871	108	125	109	161	106	93	75	206	1342	1288	70	73	1721	2052	2630	2508
Total	3268	73	31	58	118	48	40	49	173	1599	1386	34	29	1853	2027	2985	2764
1 - Strongly disagree	400 12%	6 8%	3 11%	7 12%	24 20% b	11 24% f	3 6%	11 22%	32 18%	175 11%	200 14% i	9 25% I	3 9%	209 11%	271 13%	376 13%	338 5 12%
2	595 18%	24 33%	8 27%	18 31%	39 34%	7 15%	13 32% e	9 19%	52 30%	253 16%	303 22% i	6 17%	5 16%	384 21%	423 21% p	556 19%	512 5 19%
3 - Neither agree nor disagree	805 25%	18 24%	8 25%	20 34% d	27 23%	23 48% f	10 24%	15 31%	36 21%	399 25%	365 26%	17 51% I	9 33%	482 26%	537 27%	764 26%	675 5 24%
4	590 18%	15 20%	6 20%	8 14%	17 14%	5 11%	10 25% e	7 15%	29 17%	300 19%	240 17%	1 3%	7 26% k	327 18%	354 17%	540 18%	502 5 18%
5 - Strongly agree	734 22%	9 12%	5 15% d	5 8%	8 7%	1 2%	* 1%	6 13%	18 10%	395 25% j	221 16%	1 2%	* *%	385 21%	374 18%	616 21%	635 23% no
6 - Don't know	144 4%	2 3%	1 3%	* 1%	2 2%	* *%	5 12% e	* 1%	6 4%	77 5%	57 4%	* *%	5 16% k	66 4%	67 3%	134 4% n	103 4%

# QD12G. AGREEMENT WITH STATEMENTS - There's a good choice of suppliers for me to choose from

Base : All respondents

		ACT	TIONS TA	KEN	s	WITCH	HED & CO	VERED		SER	VICES S		D &	CC	NSIDEI	RED & C	OVERED	)	SERV	ICES CO COVE	NSIDERE RED	ED &
		SWIT-	CONSI DERED	NEIT-	BUN-			MOB.	FIXED LINE Calls				FIXED LINE CALLS	BUN-				FIXED LINE CALLS				FIXED LINE Calls
Significance Level: 95%	Total	CHED a	b	HER c	<b>DLE</b> d	TV e	BAND f	g	h	<b>TV</b> i	BAND i	k	1	DLE m	<b>TV</b> n	BAND 0	р	а	<b>TV</b>	BAND s	t	u
Unweighted total	2871	925	460	1551	125	87	373	341	216	155	489	351	335	155	88	174	194	142	124	242	149	214
Total	3268	465	322	2523	101	37	149	152	145	107	235	163	243	119	59	122	162	110	86	156	108	156
1 - Strongly disagree	163 5%	16 6 3%	19 6% a	129 5% a	3 3%	2 5%	8 5 5% a	3 2%	7 5%	2 2%	11 5% k	3 2%	10 4%	6 5%	7 12% mg	7 6%	9 6%	2 2%	4 4%	8 5%	7 7%	7 4%
2	209 6%	33 6 7%	21 6 7%	158 6%	5 5%	3 9%	14 5 10%	9 6%	14 10%	7 7%	19 8%	9 6%	19 8%	15 12%	4 6%	9 7%	14 9%	4 3%	7 8%	13 8%	8 8%	12 8%
3 - Neither agree nor disagree	634 19%	93 6 20%	64 6 20%	485 19%	21 21%	7 19%	30 20%	30 20%	27 19%	23 22%	47 20%	34 21%	48 20%	26 22%	10 17%	30 25%	29 18%	23 21%	18 21%	36 23%	21 20%	33 21%
4	1046 32%	168 % 36% c	124 % 39% c	773 31%	35 35%	14 37%	57 38%	55 36%	54 37%	37 35%	82 35%	55 34%	87 36%	41 34%	26 44%	39 32%	65 40%	42 39%	34 39%	56 36%	45 42%	59 38%
5 - Strongly agree	947 29%	137 % 29%	84 % 26%	735 29%	31 31%	11 30%	37 5 25%	50 33% f	37 25%	34 32%	66 28%	56 34%	67 28%	31 26%	10 17%	36 29% n	40 25%	34 31% n	21 24%	40 26%	23 21%	39 25%
6 - Don't know	269 8%	18 6 4%	10 6 3%	242 10% ab	6 5% e	- -%	3 2%	5 3%	6 4% e	2 2%	9 4%	6 4%	12 5%	1 1%	2 4%	1 1%	4 3%	5 4%	3 3%	3 2%	3 2%	6 4%

# QD12G. AGREEMENT WITH STATEMENTS - There's a good choice of suppliers for me to choose from

Base : All respondents

	F	TV PROCES S	ВВ	PROCESS	<b>S</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOMI	Ē
Significance Level: 95%	Total	C&R a	MAC b	C&R	NoT d	PAC e	C&R f	<b>C&amp;R</b> *g	NoT h	PAYG i	CON- TRACT	PAC *k	C&R *I	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	2871	108	125	109	161	106	93	75	206	1342	1288	70	73	1721	2052	2630	2508
Total	3268	73	31	58	118	48	40	49	173	1599	1386	34	29	1853	2027	2985	2764
1 - Strongly disagree	163 5%	2 3%	1 4%	2 3%	5 4%	1 1%	- -%	2 3%	6 4%	80 5%	64 5%	1 2%	- -%	108 6%	101 5%	144 5 5%	140 5%
2	209 6%	4 5%	4 14% d	5 8%	8 7%	3 7%	1 2%	2 5%	14 8%	87 5%	106 8% i	3 9%	1 3%	150 8% o	155 8%	192 5 6%	188 7%
3 - Neither agree nor disagree	634 19%	20 27%	6 18%	15 25%	21 18%	8 16%	10 25%	14 28%	30 18%	320 20%	251 18%	3 7%	8 29% k	360 19%	412 20%	571 5 19%	563 20%
4	1046 32%	27 37%	9 30%	22 38%	42 35%	18 38%	18 44%	15 31%	66 38%	501 31%	459 33%	16 47%	12 40%	604 33%	672 33%	960 32%	889 32%
5 - Strongly agree	947 29%	20 27%	9 29%	13 23%	36 31%	18 37%	12 29%	14 29%	48 27%	463 29%	437 32%	12 34%	8 28%	514 28%	584 29%	899 30% p	746 27%
6 - Don't know	269 8%	1 1%	1 4%	2 3%	6 5%	* *%	**%	2 5%	10 6%	149 9% j	69 5%	- -%	* *%	118 6%	101 5%	218 5 7% n	237 9% mn

### QD12H. AGREEMENT WITH STATEMENTS - I don't spend enough for it to be worth changing to another supplier

Base : All respondents

		ACT	IONS TA	KEN	s	WITCH	ED & CO	VERED		SER	VICES S	WITCHEI RED	D &	C	ONSIDE	RED & CO	OVERED	)	SERVI	CES CO COVE		ED &
		SWIT-	CONSI		BUN-		BROAD		FIXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-		BROAD		IXED LINE CALLS		BROAD		FIXED LINE CALL
Significance Level: 95%	Total	CHED	h	HER	DLE		BAND	~	h	TV	BAND	k		DLE	TV I	BAND		~	TV I	BAND		
•	0074	a	400	C	d 405	e	070	g	n	455	J 400		005	m	11	0	p	q 440	101	\$	440	u 044
Unweighted total	2871	925	460	1551	125	87	373	341	216	155	489	351	335	155	88	174	194	142	124	242	149	214
Total	3268	465	322	2523	101	37	149	152	145	107	235	163	243	119	59	122	162	110	86	156	108	156
1 - Strongly disagree	462 14%	86 6 18% c	75 23% ac	310 12%	26 25% fg	7 18%	25 17%	22 14%	30 20%	22 21%	51 22% k	25 15%	55 22% k	43 36% opq	14 24%	31 25%	32 20%	25 23%	20 23%	41 27%	20 19%	36 23%
2	569 17%	107 6 23% c	82 25% c	399 16%	24 23%	9 25%	39 26%	32 21%	33 23%	28 26%	61 26%	34 21%	55 23%	38 32% n	9 15%	30 25%	47 29% n	28 25%	22 25%	44 29%	32 30%	47 30%
3 - Neither agree nor disagree	850 26%	136 % 29% c	90 28%	633 25%	29 28%	13 35%	45 31%	49 32%	42 29%	34 32%	68 29%	52 32%	71 29%	20 17%	22 37% mpq	39 32% mp	37 23%	27 24%	26 30%	41 27%	28 26%	36 23
4	659 20%	80 6 17%	44 5 14%	539 21% ab	15 15%	5 14%	27 18%	27 18%	20 14%	15 14%	34 15%	30 18%	35 14%	12 10%	9 16%	17 14%	27 17%	14 12%	11 12%	20 13%	18 17%	21 139
5 - Strongly agree	617 19%	42 6 9%	28 9%	548 22% ab	4 4%	3 8%	11 7%	14 9%	18 12% df	6 6%	15 6%	14 9%	21 9%	4 3%	4 7%	4 4%	16 10% mo	16 15% mo	7 8%	6 4%	8 7%	15 99 s
6 - Don't know	112 3%	15 6 3% b	4 5 1%	94 4% b	4 4%	- -%	2 1%	7 5% ef	3 2%	1 1%	6 3%	7 5% i	7 3%	1 1%	* 1%	1 1%	3 2%	**%	1 1%	2 1%	2 2%	2 19

### QD12H. AGREEMENT WITH STATEMENTS - I don't spend enough for it to be worth changing to another supplier

Base : All respondents

	P	TV PROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		S	SERVICES	S AT HOME	<b>.</b>
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		а	b	С	d	е	f	*g	h	i	j	*k	*	m	n	0	р
Unweighted total	2871	108	125	109	161	106	93	75	206	1342	1288	70	73	1721	2052	2630	2508
Total	3268	73	31	58	118	48	40	49	173	1599	1386	34	29	1853	2027	2985	2764
1 - Strongly disagree	462 14%	12 17%	5 16%	8 14%	32 27% bc	15 30% f	1 4%	6 12%	44 26% g	188 12%	249 18% i	8 23% I	1 5%	327 18% op	353 17% op	437 5 15%	410 15%
2	569 17%	21 28%	8 27%	17 30%	31 26%	7 15%	7 18%	11 22%	39 23%	205 13%	339 24% i	5 16%	3 11%	406 22% op	475 23% op	544 5 18%	509 18%
3 - Neither agree nor disagree	850 26%	23 31%	10 33%	20 35%	30 25%	12 25%	21 52% e	18 36%	49 28%	444 28%	368 27%	11 32%	17 59% k	528 29%	577 28%	812 5 27%	740 27%
4	659 20%	14 19%	2 7%	10 17% b	17 14%	7 14%	7 17%	10 20%	22 12%	346 22% j	252 18%	2 6%	5 18% k	314 17%	345 17%	597 5 20% mn	529 19%
5 - Strongly agree	617 19%	4 5%	4 15% cd	2 4%	6 5%	8 16% f	3 6%	5 9%	14 8%	350 22% j	152 11%	8 23% I	2 7%	236 13%	238 12%	502 5 17% mn	492 18% mn
6 - Don't know	112 3%	- -%	1 3%	1 1%	3 2%	- -%	1 3%	* 1%	5 3%	66 4% j	26 2%	- -%	- -%	41 2%	39 2%	92 3% n	84 3% n

Base : All respondents

		ACT	TIONS TA	KEN	SWITCHED & COVERED FIXED BROAD MOB. LINE BUN- PHONE CALLS						VICES SI COVE	RED		cc	NSIDEI	RED & CO			SERV	CES CO	RED	
		SWIT-	CONSI DERED	NEIT-				MOB.	LINE			-	IXED LINE CALLS	BUN-			MOB.	FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	b	HER c	<b>DLE</b> d	TV e	BAND f	g	h	TV i	BAND i	k	1	DLE m	<b>TV</b> n	BAND O	D	n	TV	BAND	ŧ	11
Unweighted total	2871	925	460	1551	125	87	373	341	216	155	489	351	335	155	88	174	194	142	124	242	149	214
Total	3268	465	322	2523	101	37	149	152	145	107	235	163	243	119	59	122	162	110	86	156	108	156
1 - Strongly disagree	399 12%	96 % 21% c	57 6 18% c	255 10%	29 28% efg	6 15%	24 16%	28 18%	30 21%	28 27% k	49 21%	29 18%	59 24%	20 17%	8 14%	18 15%	28 17%	23 21%	11 12%	26 16%	17 16%	29 19%
2	468 14%	89 6 19% bc	47 6 15%	340 13%	18 18%	12 31% dg	37 25% g	26 17%	33 22%	25 23%	51 22%	27 16%	49 20%	21 18%	9 15%	24 20%	35 21%	21 19%	9 10%	20 13%	20 18%	17 11%
3 - Neither agree nor disagree	787 24%	123 6 26%	85 6 26%	590 23%	27 26%	8 20%	39 26%	43 29%	36 25%	22 21%	65 28%	48 29% i	62 25%	33 28%	18 30%	31 25%	42 26%	24 22%	27 31%	42 27%	29 27%	43 28%
4	644 20%	91 6 20%	63 6 20%	496 20%	15 15%	9 23%	32 21%	29 19%	28 19%	19 18%	41 18%	32 20%	43 18%	21 18%	14 23%	30 24%	29 18%	18 16%	21 24%	35 22%	21 19%	25 16%
5 - Strongly agree	819 25%	52 6 11%	66 6 21% a	708 28% ab	9 9%	3 9%	16 11%	18 12%	18 13%	11 10%	23 10%	18 11%	26 11%	23 20%	11 18%	19 15%	27 16%	23 21%	19 22%	32 21%	19 18%	41 26%
6 - Don't know	150 5%	13 % 3% b	4 6 1%	133 5% ab	4 4% fh	* 1%	1 1%	8 5% fh	1 *%	2 2%	5 2%	8 5% jl	5 2%	1 1%	* 1%	*	2 1%	1 1%	*%	1 1%	2 2%	1 1%

Base : All respondents

	Р	TV ROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		Ş	SERVICES	S AT HOME	E
0: 15	 Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		a	D	С	d	е	T	*g	h		J	*k	'	m	n	0	p
Unweighted total	2871	108	125	109	161	106	93	75	206	1342	1288	70	73	1721	2052	2630	2508
Total	3268	73	31	58	118	48	40	49	173	1599	1386	34	29	1853	2027	2985	2764
1 - Strongly disagree	399 12%	16 22%	5 16%	9 15%	32 27% bc	7 15%	7 18%	7 15%	47 27% g	180 11%	196 14% i	5 15%	4 14%	233 13%	268 13%	376 13%	338 5 12%
2	468 14%	17 23%	5 16%	11 19%	30 26%	10 20%	7 16%	7 14%	41 24%	196 12%	249 18% i	7 21%	5 17%	310 17% p	354 17% op	444 5 15%	400 5 14%
3 - Neither agree nor disagree	787 24%	16 23%	8 27%	22 38% d	30 25%	10 21%	14 35% e	19 38% h	40 23%	410 26%	337 24%	9 27%	11 37%	445 24%	504 25%	747 5 25%	665 5 24%
4	644 20%	15 20%	8 25% d	11 18%	16 14%	13 26%	9 23%	7 15%	28 16%	329 21%	261 19%	5 16%	8 26%	368 20%	416 21%	590 5 20%	542 5 20%
5 - Strongly agree	819 25%	8 10%	4 14% d	6 10%	7 6%	8 16%	3 7%	9 18% h	13 8%	416 26% j	293 21%	6 18% I	2 6%	448 24%	442 22%	709 5 24%	712 26% n
6 - Don't know	150 5%	1 1%	1 3%	- -%	3 2%	1 2%	**%	- -%	4 2%	68 4%	50 4%	1 3%	**%	48 3%	44 2%	118 4% mn	108 4% mn

Base: Those with fixed line phone or fixed broadband in the household

		ACT	IONS TA	KEN	s	WITCH	IED & CO	VERED		SEI	RVICES S		D &	CC	NSIDE	RED & C	OVERED	)	SERV	ICES CO COVE		ED &
		SWIT-	CONSI	NEIT-	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD		FIXED LINE CALLS
Cignificance Levels 059/	Total	CHED	h	HER	DLE		BAND	_	h	TV	BAND	l.		DLE		BAND	_	~	TV	BAND		
Significance Level: 95%		а	D	C	u	*e		g	II		J	K		m	*n	0	р	9		\$	ι	u
Unweighted total	2582	872	438	1337	125	71	373	303	216	139	489	313	335	155	78	174	169	142	119	242	132	214
Total	2824	417	291	2158	101	32	149	109	145	101	235	120	243	119	49	122	127	110	82	156	82	156
1 - Strongly disagree	345 12%	80 6 19% c	52 18% c	221 10%	29 28% efg	4 12%	24 16%	14 13%	30 21% g	26 26% k	49 21% k	16 13%	59 24% k	20 17%	8 17%	18 15%	21 17%	23 21%	11 13%	26 16%	12 15%	29 19%
2	406 14%	81 % 20% bc	42 14%	290 13%	18 18%	11 35% dgh	37 25% g	18 16%	33 22%	24 24% k	51 22% k	19 16%	49 20%	21 18%	9 18%	24 20%	29 23%	21 19%	9 11%	20 13%	15 18%	17 11%
3 - Neither agree nor disagree	681 24%	119 % 28% c	76 26%	497 23%	27 26%	7 21%	39 26%	40 37% defh	36 25%	21 21%	65 5 28%	45 37% ijl	62 25%	33 28%	11 23%	31 25%	31 25%	24 22%	26 32%	42 27%	21 25%	43 28%
4	561 20%	86 % 21%	59 20%	423 20%	15 15%	7 22%	32 21%	25 23%	28 19%	17 17%	41 5 18%	29 24% jl	43 18%	21 18%	13 27% q	30 24%	25 20%	18 16%	20 25% u	35 22%	17 21%	25 16%
5 - Strongly agree	722 26%	45 % 11%	58 20% a	626 29% ab	9 9%	3 10%	16 11%	11 10%	18 13%	11 10%	23 5 10%	11 9%	26 11%	23 20%	7 14%	19 15%	18 14%	23 21%	15 19%	32 21%	15 18%	41 26%
6 - Don't know	109 4%	6 6 1%	4 1%	100 5% ab	4 4% fgh	* 1%	1 1%	*%	1 *%	2 2%	5 2% k	*%	5 2%	1 1%	* 1%	*%	2 2%	1 1%	* *%	1 1%	2 2%	1 1%

Base: Those with fixed line phone or fixed broadband in the household

	F	TV PROCES S	ВВ	PROCESS	<b>3</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRAC PROCE		5	SERVICES	AT HOME	Ē
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		а	b	С	d	е	f	*g	h	į	j	*k	*	m	n	0	р
Unweighted total	2582	98	125	109	161	100	81	75	206	1167	1188	67	66	1645	2052	2355	2508
Total	2824	70	31	58	118	43	31	49	173	1318	1228	32	22	1757	2027	2546	2764
1 - Strongly disagree	345 12%	15 21%	5 16%	9 15%	32 27% bc	7 16%	3 11%	7 15%	47 27% g	151 11%	171 14%	5 16% I	* 1%	225 13%	268 13%	322 13%	338 12%
2	406 14%	17 24%	5 16%	11 19%	30 26%	10 23%	5 17%	7 14%	41 24%	161 12%	222 18% i	7 22%	4 16%	293 17%	354 17% op	382 15%	400 14%
3 - Neither agree nor disagree	681 24%	16 23%	8 27%	22 38% d	30 25%	10 23%	12 40% e	19 38% h	40 23%	344 26%	299 24%	9 29%	9 41%	428 24%	504 25%	643 25%	665 24%
4	561 20%	15 21%	8 25% d	11 18%	16 14%	10 24%	8 26%	7 15%	28 16%	271 21%	237 19%	4 13%	8 34% k	342 19%	416 21%	508 20%	542 20%
5 - Strongly agree	722 26%	7 11%	4 14% d	6 10%	7 6%	6 14%	2 6%	9 18% h	13 8%	346 26% j	266 22%	6 19%	2 8%	421 24%	442 22%	613 24%	712 26% n
6 - Don't know	109 4%	1 1%	1 3%	- -%	3 2%	- -%	* *%	- -%	4 2%	44 3%	33 3%	- -%	*%	48 3%	44 2%	77 3%	108 4% mn

#### QD13. Which, if any, of these aspects would you consider to be too much hassle? Which other aspects?

Base: Those who have not switched nor considered switching but agree that it feels like too much hassle

		ACT	IONS TA	KEN	;	SWITC	HED & C	OVERED	)	SER		SWITCHE ERED	ED &	C	ONSIDE	RED &	COVERE	D	SER	ICES COV	ONSIDER ERED	₹ED &
		SWIT-	CONSI		BUN-		BROAD		FIXED LINE CALLS		BROAD	MOB.	FIXED LINE CALLS	BUN-		BROAD		FIXED LINE CALLS		BROAD	MOB.	FIXED LINE CALLS
	Total	CHED		HER	DLE	TV	BAND			TV	BAND		07.1220	DLE	TV	BAND			TV	BAND		0,1220
Significance Level: 95%		~a	~b	С	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~S	~t	~u
Unweighted total	716	-	-	716	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total	1165	-	-	1165	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Base for %	1165	-	-	1165	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Searching for information about other suppliers you could use	629 54%	- % -%	-%	629 54%	- -%	- -9	- % -%	-%	%	- -%	- -%	-%	-%	- -%	- -%	- -%	- % -%	%	- -%	-%	-%	- 5 -%
Knowing which steps you need to take to switch from one supplier to another	402 34%	- % -%	%	402 34%	- -%	- -9	- % -%	%	%	- -%	- -%	%	%	- -%	- -%	- -%	- % -%	-%	- -%	- 5 -%	%	- 5 -%
Having to be in contact with more than one supplier to arrange the switch	336 29%	- % -%	%	336 29%	- -%	- -9	- % -%	%	- 5 -%	- -%	- -%	- %	- -%	- -%	- -%	- -%	- % -%	%	- -%	- %	- - %	- 5 -%
Being able to keep your current phone number	302 26%	-	-	302 26%	- -%	- -9	- % -%	-%	%	- -%	- -%	-%	-%	- -%	- -%	- -%	- % -%	%	- -%	-%	-%	- % -%
Having to tell your supplier that you want to cancel their service	256 22%	- % -%	%	256 22%	- -%	- -9	- % -%	%	%	- -%	- -%	%	%	- -%	- -%	- -%	- % -%	%	- -%	- %	%	- 5 -%
Getting your supplier to provide you with the information you need to be able to switch	252 22%	- % -%	%	252 22%	- -%	- -9	- % -%	%	- 5 -%	- -%	- -%	%	-%	- -%	- -%	- -%	- % -%	%	- -%	- %	%	- 5 -%
The time between starting the process and having the new supplier in place	241 21%	- % -%	%	241 21%	- -%	- -9	- % -%	- · -%	%	- -%	- -%	%	- -%	- -%	- -%	- -%	- % -%	%	- -%	- 5 -%	%	- 5 -%
Moving your email address with you	163 14%	- % -%	-%	163 14%	- -%	- -9	- % -%	- -%	%	- -%	- -%	-%	-%	- -%	- -%	- -%	- %	%	- -%	- %	-%	- 5 -%
Your current provider trying to persuade you to stay as a customer  Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u	155 13%	- % -%	- %	155 13%	- -%	- -9	- % -%	%	- 5 -%	- -%	- -%	- %	- -%	- -%	- -%	- -%	- % -%	-%	- -%	- %	%	- 5 -%

#### QD13. Which, if any, of these aspects would you consider to be too much hassle? Which other aspects?

Base: Those who have not switched nor considered switching but agree that it feels like too much hassle

		AC	TIONS <sup>-</sup>	ΓAKEN	;	SWITC	HED & CO	VERED		SERV		SWITCHED ERED	&	CC	ONSIDE	RED & (	COVEREI	D	SERV	ICES CON		ED &
	Total	SWIT- CHED	CON	SI ED NEIT- HER	BUN- DLE	ΤV	BROAD BAND	MOB.	FIXED LINE CALLS		BROAD BAND		IXED LINE CALLS	BUN- DLE		BROAD BAND	MOB.	FIXED LINE CALLS		BROAD I F BAND		FIXED LINE CALLS
Significance Level: 95%	TOtal	~a	~t		~d	~e		~g	~h	-i -i	AND ∼j	~k	~	~m	~n	~0	~p	~q	~r	~§	~t	~u
Unweighted total	716	-		716	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total	1165	-		1165	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Potential difficulties/ problems	38 3%	- % -%		- 38 ·% 3%	-%	- -9	- % -%	- -%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%
Hassle of changing	31 3%	- % -%		- 31 ·% 3%	-%	- -9	- % -%	- -%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%
Happy/ don't want to switch	19 2%	- % -%		- 19 ·% 2%	-%	- -9	- % -%	- -%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%
Don't use all these services enough	9 1%	- % -%		- 9 ·% 1%	-%	- -9	- % -%	- -%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Limited supplier in my area	8 1%	- % -%		- 8 ·% 1%	-%	- -9	- % -%	- -%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Other	11 1%	- % -%	6 -	- 11 ·% 1%	-%	- -9	- % -%	- -%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%
Don't know/ can't remember	57 5%	- % -%		- 57 ·% 5%	-%	- -9	- % -%	- -%	- -%	- -%	- -%	%	- -%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%
No answer	2	-		. 2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

## QD13. Which, if any, of these aspects would you consider to be too much hassle? Which other aspects?

Base: Those who have not switched nor considered switching but agree that it feels like too much hassle

		TV PROCES S	ВЕ	PROCES	S	MP PRO	CESS	LL PRO	CESS	MOI	BILE	CONTRA PROC		;	SERVICE:	S AT HOME	
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	i	j	~k	~	m	n	0	р
Unweighted total	716	-	-	-	-	-	-	-	-	384	230	-	-	377	386	614	620
Total	1165	-	-	-	-	-	-	-	-	621	402	-	-	624	648	1023	994
Base for %	1165	-	-	-	-	-	-	-	-	621	402	-	-	624	648	1023	994
Searching for information about other suppliers you could use	629 54%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	350 56% j	193 48%	- -%	- -%	320 51%	328 5 51%	543 % 53%	545 55%
Knowing which steps you need to take to switch from one supplier to another	402 34%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	227 36%	127 32%	- -%	- -%	231 37%	211 5 33%	354 % 35%	350 35%
Having to be in contact with more than one supplier to arrange the switch	336 29%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	186 30%	112 28%	- -%	- -%	182 29%	196 30%	298 % 29%	291 29%
Being able to keep your current phone number	302 26%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	171 28%	105 26%	- -%	- -%	157 25%	191 5 29%	277 % 27%	259 26%
Having to tell your supplier that you want to cancel their service	256 22%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	135 22%	99 25%	- -%	- -%	145 23%	156 5 24%	233 % 23%	223 22%
Getting your supplier to provide you with the information you need to be able to switch	252 22%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	131 21%	102 5 25%	- -%	- -%	146 23%	167 5 26%	233 % 23%	221 5 22%
The time between starting the process and having the new supplier in place	241 21%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	133 21%	92 5 23%	- -%	- -%	147 24%	157 5 24%	225 % 22%	208 21%
Moving your email address with you	163 14%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	76 12%	81 20% i	- -%	- -%	89 14%	144 5 22% mop	157 % 15%	156 5 16%
Your current provider trying to persuade you to stay as a customer  Columns Tested: b,c,d - e,f - q,h - i,j - k,l - m,n,o,p	155 13%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	85 14%	62 5 15%	- -%	- -%	100 16%	99 5 15%	147 % 14%	130 13%
Outumns resieu. b,c,u - e,r - g,r - i,j - k,r - m,n,o,p																	

## QD13. Which, if any, of these aspects would you consider to be too much hassle? Which other aspects?

Base: Those who have not switched nor considered switching but agree that it feels like too much hassle

	P	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	МОЕ	BILE	CONTRA PROC		5	SERVICES	S AT HOME	<b>≣</b>
	 Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		~a	~b	~c	~d	~e	~f	~g	~h	i	j	~k	~	m	n	0	р
Unweighted total	716	-	-	-	-	-	-	-	-	384	230	-	-	377	386	614	620
Total	1165	-	-	-	-	-	-	-	-	621	402	-	-	624	648	1023	994
Potential difficulties/ problems	38	-	-	-	-	-	-	-	-	27	9	-	-	20	24	36	38
	3%	-%	-%	-%	-%	-%	-%	-%	-%	4%	2%	-%	-%	3%	4%	4%	4%
Hassle of changing	31	-	-	-	-	-	-	-	-	11	17	-	-	19	17	28	23
	3%	-%	-%	-%	-%	-%	-%	-%	-%	2%	4%	-%	-%	3%	3%	3%	2%
Happy/ don't want to switch	19	-	-	-	-	-	-	-	-	7	13	-	-	9	13	19	17
	2%	-%	-%	-%	-%	-%	-%	-%	-%	1%	3%	-%	-%	1%	2%	2%	2%
Don't use all these services enough	9	-	-	-	-	-	-	-	-	6	2	-	-	3	2	8	7
	1%	-%	-%	-%	-%	-%	-%	-%	-%	1%	1%	-%	-%	1%	*%	1%	1%
Limited supplier in my area	8	-	-	-	-	-	-	-	-	6	3	-	-	8	8	8	8
	1%	-%	-%	-%	-%	-%	-%	-%	-%	1%	1%	-%	-%	1%	1%	1%	1%
Other	11	-	-	-	-	-	-	-	-	7	3	-	-	4	7	10	9
	1%	-%	-%	-%	-%	-%	-%	-%	-%	1%	1%	-%	-%	1%	1%	1%	1%
Don't know/ can't remember	57	-	-	-	-	-	-	-	-	28	20	-	-	35	37	48	48
	5%	-%	-%	-%	-%	-%	-%	-%	-%	4%	5%	-%	-%	6%	6%	5%	5%
No answer	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2

### QD14. Does changing supplier feel like too much hassle because of your own experience with home technology suppliers?

Base: Those who have not switched nor considered switching but agree that it feels like too much hassle

		ACT	IONS TA	KEN	S	SWITCI	HED & CO	OVERED		SERV		WITCHE ERED	D &	CO	ONSIDE	RED & C	OVERE	D	SER\	VICES CO COVE		:D &
	Total	SWIT- CHED	CONSI		BUN- DLE	TV	BROAD BAND		FIXED LINE CALLS		BROAD BAND	MOB.	FIXED LINE CALLS	BUN- DLE		BROAD BAND		FIXED LINE CALLS	TV	BROAD BAND		LINE CALLS
Significance Level: 95%		~a	~b	С	~d	~e	~f	~g	~h	~i	~j	~k	~	~m	~n	~0	~p	~q	~r	~s	~t	~u
Unweighted total	716	-	-	716	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total	1165	-	-	1165	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Yes	405 35%	- % -%	- % -%	405 35%	- -%	- -%	- % -%	-%	- -%	- -%	- -%	-%	- -%	- -%	- -%	-%	- -%	-%	- -%	-%	- -%	- -%
No	640 55%	- % -%	- % -%	640 55%	- -%	- -%	- % -%	-%	- -%	- -%	- -%	-%	- -%	- -%	- -%	- -%	- -%	%	- -%	-%	- -%	- -%
Don't know	120 10%	- % -%	- % -%	120 10%	- -%	- -%	- % -%	%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	%	- -%	- % -%	- -%	- -%

## QD14. Does changing supplier feel like too much hassle because of your own experience with home technology suppliers?

Base: Those who have not switched nor considered switching but agree that it feels like too much hassle

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOB	ILE	CONTRA PROC		S	ERVICES	AT HOME	E
Significance Level: 95%	Total	<b>C&amp;R</b> ~a	MAC ~b	C&R ~c	NoT ~d	PAC ~e	C&R ~f	<b>C&amp;R</b> ~g	<b>NoT</b> ∼h	PAYG	CON- TRACT	PAC ~k	C&R ~l	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	716	-	-	-	-	-		-	-	384	230	-		377	386	614	620
Total	1165	-	-	-	-	-	-	-	-	621	402	-	-	624	648	1023	994
Yes	405 35%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	205 33%	165 41% i	- -%	- -%	251 40%	256 39%	370 36%	341 34%
No	640 55%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	365 59% j	193 48%	- -%	- -%	307 49%	326 50%	558 55%	547 55%
Don't know	120 10%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	51 8%	44 11%	- -%	- -%	66 11%	66 10%	95 9%	105 5 11%

# QE1. How many people are there in your household in total (including yourself)?

Base : All respondents

		ACT	IONS TAI	KEN	S	WITCH	HED & CC	VERED		SER	VICES S		D &	CC	ONSIDE	RED & C	OVERE	)	SERV	ICES CO COVE	ONSIDERI ERED	ED &
	Total	SWIT- CHED	CONSI DERED	NEIT- HER	BUN- DLE	TV	BROAD BAND		FIXED LINE CALLS		BROAD BAND	MOB.	FIXED LINE CALLS	BUN- DLE		BROAD BAND	MOB.	FIXED LINE CALLS		BROAD BAND		FIXED LINE CALLS
Significance Level: 95%		а	b	С	d	е	f	g	h	i	j	k		m	n	0	р	q	r	S	t	u
Unweighted total	2871	925	460	1551	125	87	373	341	216	155	489	351	335	155	88	174	194	142	124	242	149	214
Total	3268	465	322	2523	101	37	149	152	145	107	235	163	243	119	59	122	162	110	86	156	108	156
1-2 people	1724 539	244 % 52%	174 5 54%	1325 53%	54 53% e	15 40%	68 46%	84 55% ef	79 54% ef	51 47%	112 48%	87 53%	130 53%	51 43%	27 45%	67 55% m	74 45%	66 60% mnp	41 48%	78 50%	58 53%	89 57%
3-4 people	1230 389	183 % 39%	117 5 36%	949 38%	43 43%	18 49% g	67 45% g	55 36%	54 37%	49 46%	104 45%	62 38%	97 40%	57 47% oq	25 42%	42 34%	67 41%	35 32%	35 40%	65 42%	37 34%	57 37%
5+ people	313 109	39 % 8%	31 5 10%	248 10%	4 4%	4 11% d	14 5 10%	14 9%	12 9%	7 7%	18 8%	14 8%	16 7%	12 10%	7 12%	13 11%	22 13%	9 8%	11 12%	12 8%	14 13%	10 7%

# QE1. How many people are there in your household in total (including yourself)?

Base : All respondents

		TV PROCES S	ВВ	PROCESS	<b>;</b>	MP PRO	CESS	LL PRO	CESS	МОВ	ILE	CONTRA PROC		s	ERVICES	S AT HOME	Ē
Significance Level: 95%	Total	C&R a	MAC	C&R	<b>NoT</b>	PAC e	C&R f	<b>C&amp;R</b> *g	NoT h	PAYG i	CON- TRACT	PAC *k	C&R	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	2871	108	125	109	161	106	93	9 75	206	1342	1288	70	73	1721	2052	2630	2508
Total	3268	73	31	58	118	48	40	49	173	1599	1386	34	29	1853	2027	2985	2764
1-2 people	1724 53%	34 47%	13 43%	30 52%	56 48%	19 40%	21 51%	29 58%	92 53%	866 54% j	625 45%	15 45%	12 40%	819 44%	880 43%	1491 50% mn	1449 52% mn
3-4 people	1230 38%	34 47%	13 43%	24 41%	54 46%	24 49%	18 45%	17 34%	70 40%	594 37%	604 44% i	15 44%	16 54%	810 44% op	895 44% op	1198 40%	1041 38%
5+ people	313 10%	5 7%	4 14% d	4 7%	7 6%	5 11%	2 4%	4 8%	11 7%	139 9%	157 11% i	4 11%	2 5%	225 12% op	251 12% op	296 10%	274 10%

## QE2. Do you have any children aged under 16 who live at home with you - where you are their parent or guardian?

Base : All respondents

		ACTIONS	TAKEN	S	WITCH	ED & CO	VERED		SER	VICES SI COVE		<b>.</b> & C	CO	NSIDE	RED & C	OVERED	)	SERV	ICES CO COVE	NSIDERE RED	ED &
			nsi Red Neit- Her	BUN- DLE		BROAD BAND		IXED LINE CALLS		BROAD   BAND		IXED LINE CALLS	BUN- DLE		BROAD BAND	MOB.	FIXED LINE CALLS		BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	10tai Cr	а	b c	d	e	f	g	h	i	j	k	1	m	n	0	р	q	r	S	t	u
Unweighted total	2871	925 4	60 1551	125	87	373	341	216	155	489	351	335	155	88	174	194	142	124	242	149	214
Total	3268	465 3	22 2523	101	37	149	152	145	107	235	163	243	119	59	122	162	110	86	156	108	156
Yes	1153 35%		13 890 35% 35%	36 36%	17 46% g	61 41% g	51 33%	52 36%	42 40%	95 41% k	53 33%	89 37%	51 43% q	24 40%	43 35%	66 41%	34 31%	35 41%	51 33%	42 39%	50 32%
No	2115 65%	299 2 64%	08 1633 65% 65%	65 64%	20 54%	88 59%	102 67% ef	93 64%	64 60%	139 59%	110 67% j	154 63%	68 57%	36 60%	79 65%	96 59%	76 69% m	51 59%	104 67%	66 61%	106 68%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

## QE2. Do you have any children aged under 16 who live at home with you - where you are their parent or guardian?

Base : All respondents

		TV PROCES S	ВВ	PROCESS	<b>;</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOME	Ε
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		а	b	С	d	е	Ť	*g	h	I	J	*K	*1	m	n	0	р
Unweighted total	2871	108	125	109	161	106	93	75	206	1342	1288	70	73	1721	2052	2630	2508
Total	3268	73	31	58	118	48	40	49	173	1599	1386	34	29	1853	2027	2985	2764
Yes	1153 35%	28 39%	11 36%	21 36%	54 46%	18 36%	13 33%	17 35%	64 37%	540 34%	571 41% i	11 32%	10 35%	778 42% op	823 41% op	1111 37%	963 35%
No	2115 65%	45 61%	20 64%	37 64%	63 54%	31 64%	27 67%	32 65%	109 63%	1059 66% j	815 59%	23 68%	19 65%	1075 58%	1203 59%	1874 6 63% mn	1802 6 65% mn

QE3. Are you currently working?

		ACT	IONS TAI	KEN	s	SWITCH	IED & CO	VERED		SER	VICES S COVE		D &	CO	NSIDE	RED & C	OVERED	)	SERVI	CES CO COVE		ED &
		SWIT-	CONSI DERED		BUN-				FIXED LINE CALLS				FIXED LINE CALLS	BUN-				IXED LINE CALLS				FIXED LINE Calls
Significance Level: 95%	Total	CHED a	h	HER	DLE	TV e	BAND f	g	h	TV i	BAND	k	1	DLE m	TV I	BAND o	р	a	TV I	BAND s	ŧ	Ш
Unweighted total	2871	925	460	1551	125	87	373	341	216	155	489	351	335	155	88	174	194	9 142	124	242	149	214
Total	3268	465	322	2523	101	37	149	152	145	107	235	163	243	119	59	122	162	110	86	156	108	156
Working full-time (30 hours per week plus)	1353 41%	217	160	1001 40%	55 54% h	17 46%	77	70 46%	59 41%	57 53%	124	79 49%	111 46%	63 52% q	32 54% q	64 52% q	87 54% q	45 41%	47 55%	80 51%	57 53%	72
Retired	711 22%	74 6 16%	51 16%	590 23% ab	16 16% g	3 9%	21 14% g	14 9%	39 27% defg	14 13%	31 13% k	14 9%	54 22% ijk	15 13%	7 12%	22 18% p	13 8%	35 32% mnop	11 13%	23 15%	11 10%	34 22% rt
Working part-time (Under 30 hours per week)	490 15%	71 6 15%	57 18%	369 15%	16 15%	8 22% g	25 17%	18 12%	26 18% g	17 16%	38 16% k	18 11%	42 17% k	21 18%	10 17%	23 19%	21 13%	15 14%	16 18%	32 21%	17 16%	28 18%
Not working	475 15%	63 6 14%	34 10%	383 15% b	12 12%	5 15%	15 10%	31 20% dfh	11 8%	14 13%	27 11%	32 20% jl	23 9%	14 12%	9 15% o	9 7%	23 14% o	9 8%	7 8%	13 8%	13 12%	15 9%
In full-time education	131 4%	19 6 4%	13 4%	100 4%	1 1%	1 2%	6 4%	12 8% deh	4 3%	1 1%	7 3%	12 7% ijl	5 2%	4 3%	- -%	2 2%	13 8% mnoq	1 1%	3 3%	5 3%	8 8% su	4 2%
Looking for work	97 3%	19 6 4% b	5 1%	74 3%	2 2%	2 5%	4 3%	7 5%	6 4%	4 4%	6 2%	7 5%	8 3%	2 2%	1 2%	2 1%	5 3%	2 1%	2 3%	2 1%	1 1%	2 1%
Refused	10 *%	1 % *%	3 1% c	5 *%	* *%	- -%	1 1%	*%	* *%	*	1 1%	* *%	* *%	**%	*	1 1%	* *%	3 3% p	1 1%	1 1%	*%	2 1%

QE3. Are you currently working?

	ı	TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	S AT HOME	Ε
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		а	b	С	d	е	f	*g	h	i	j	*k	*	m	n	0	р
Unweighted total	2871	108	125	109	161	106	93	75	206	1342	1288	70	73	1721	2052	2630	2508
Total	3268	73	31	58	118	48	40	49	173	1599	1386	34	29	1853	2027	2985	2764
Working full-time (30 hours per week plus)	1353 41%	41 56%	15 49%	29 51%	64 55%	29 61%	25 62%	22 45%	81 47%	492 31%	818 59% i	22 64%	18 62%	873 47% op	995 49% op	1310 44%	1159 42%
Retired	711 22%	10 13%	6 19% d	10 18%	12 10%	3 7%	1 2%	13 26%	35 20%	430 27% j	88 6%	2 5%	1 2%	314 17%	304 15%	518 5 17% n	691 25% mno
Working part-time (Under 30 hours per week)	490 15%	13 18%	5 16%	9 15%	21 18%	7 15%	3 8%	9 19%	30 17%	272 17%	205 15%	6 17%	3 10%	292 16%	349 17%	477 5 16%	438 5 16%
Not working	475 15%	6 9%	4 12%	5 9%	15 13%	3 7%	7 19% e	2 5%	18 11%	291 18% j	161 12%	3 8%	4 15%	247 13%	250 12%	451 5 15% np	327 5 12%
In full-time education	131 4%	1 1%	1 2%	3 6%	2 2%	2 4%	3 8%	3 6% h	1 1%	52 3%	79 6% i	2 6%	3 11%	74 4%	88 4%	130 5 4% p	90 3%
Looking for work	97 3%	2 3%	* 1%	1 1%	3 2%	3 6% f	**%	- -%	7 4%	60 4% j	31 2%	* 1%	* *%	47 3%	37 2%	91 3% np	52 2%
Refused	10 *%	*	* 1%	- -%	*	- -%	- -%	- -%	* *%	3 *%	4 *%	- -%	- -%	6 *%	5 *%	8 *%	9 *%

QE4. At what age did you finish your education?

		ACT	IONS TA	KEN	S	WITCH	IED & CO	VERED		SER	VICES S COVE	WITCHEI ERED	D &	CO	NSIDEF	RED & CO	OVERED	)	SERV	ICES CO COVE		ED &
		SWIT-	CONSI DERED		BUN-		BROAD		FIXED LINE CALLS		BROAD		IXED LINE CALLS	BUN-	1	BROAD	MOB.	FIXED LINE CALLS		BROAD		FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	b	HER c	<b>DLE</b> d	TV e	BAND f	g	h	TV i	BAND	k	1	<b>DLE</b> m	TV I	BAND	р	a	TV	BAND s	+	u
Unweighted total	2871	925	460	1551	125	87	373	9 341	216	155	489	351	335	155	88	174	194	ч 142	124	242	149	214
						-																
Total	3268	465	322	2523	101	37	149	152	145	107	235	163	243	119	59	122	162	110	86	156	108	156
Aged 16 or under	1434 44%	168 6 36%	100 31%	1179 47% ab	37 37% f	12 33%	36 25%	55 36% f	57 39% f	38 36% j	64 27%	58 35% j	91 38% j	33 27%	19 32%	37 30%	44 27%	41 37% p	25 29%	37 24%	34 32%	48 31%
Aged 17-18	688 21%	105 6 23%	83 26% c	512 20%	25 25% e	5 14%	35 24% e	35 23%	33 22%	22 21%	59 25%	37 22%	58 24%	32 27% n	9 15%	34 27% n	40 25%	25 22%	21 25%	45 29%	27 25%	39 25%
Aged 19-20	266 8%	43 6 9%	28 9%	201 8%	11 11%	7 20% gh	19 13% g	9 6%	14 9%	16 15% k	29 13% k	13 8%	25 10%	11 9%	11 19% mo	9 7%	17 10%	13 12%	8 9%	10 6%	11 11%	14 9%
Aged 21 or over	824 25%	145 % 31% c	106 33% c	585 23%	27 27%	12 33%	56 37% dh	53 35%	40 27%	30 28%	79 34%	56 34% I	67 27%	41 35%	18 30%	41 34%	59 37%	29 27%	29 33%	59 38%	34 32%	50 32%
Don't know	42 1%	2 % *%	3 5 1%	37 1% a	*	* *%	1 1%	*%	* *%	* *%	2 1%	* *%	1 *%	1 1%	1 2%	2 1%	2 1%	* *%	2 2%	3 2%	*	2 1%
Refused	13 *%	2 6 1%	2 5 1%	8 *%	**%	- -%	1 1%	- -%	2 1% g	* *%	1 *%	- -%	2 1%	1 1%	1 2%	- -%	- -%	1 1%	1 1%	1 1%	- -%	2 2%

QE4. At what age did you finish your education?

	F	TV PROCES S	ВВ	PROCESS	<b>S</b>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		5	SERVICES	AT HOME	Ē
Significance Level: 95%	Total	C&R a	MAC b	C&R	NoT d	PAC e	C&R f	<b>C&amp;R</b> *g	NoT h	PAYG i	CON- TRACT	PAC *k	C&R	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	2871	108	125	109	161	106	93	75	206	1342	1288	70	73	1721	2052	2630	2508
Total	3268	73	31	58	118	48	40	49	173	1599	1386	34	29	1853	2027	2985	2764
Aged 16 or under	1434 44%	28 38%	8 26%	14 25%	33 28%	12 24%	12 30%	13 27%	68 39%	841 53% j	398 29%	6 17%	9 32% k	759 41% n	693 34%	1238 41% n	1158 42% n
Aged 17-18	688 21%	16 21%	7 23%	14 24%	32 28%	12 25%	11 28%	13 27%	41 24%	326 20%	315 23%	8 23%	7 25%	417 22%	482 24%	641 21%	595 22%
Aged 19-20	266 8%	9 13%	4 13%	7 12%	15 12%	2 4%	4 9%	7 14%	16 10%	98 6%	163 12% i	1 3%	1 2%	180 10%	189 9%	261 9%	232
Aged 21 or over	824 25%	20 27%	12 38%	21 37%	37 31%	22 46%	13 33%	14 30%	47 27%	312 20%	480 35% i	19 57%	12 41%	466 25%	629 31% mop	793 27%	734 27%
Don't know	42 1%	- -%	- -%	* *%	*	- -%	**%	- -%	- -%	12 1%	26 2% i	- -%	- -%	26 1%	26 1%	38 1%	34 1%
Refused	13 *%	*	- -%	1 1%	- -%	- -%	- -%	1 2%	1 1%	9 1%	4 *%	- -%	- -%	7 *%	7 *%	13 *%	11

QE5. Which of these, if any, limit your daily activities or the work you can do?

		ACT	IONS TA	KEN	s	WITCI	HED & CO	VERED		SER	VICES S COVE		D &	CC	ONSIDE	RED & C	OVEREI	D	SER	VICES CO COVE		ED &
		SWIT-	CONSI		BUN-		BROAD		FIXED LINE CALLS			MOB.	FIXED LINE CALLS			BROAD	MOB.	FIXED LINE CALLS				FIXED LINE Calls
Significance Level: 95%	Total	CHED a	b	HER c	<b>DLE</b> d	TV e	BAND f	g	h	TV i	BAND i	k	1	DLE m	<b>TV</b> n	BAND 0	р	a	<b>TV</b>	BAND s	t	и
Unweighted total	2871	925	460	1551	125	87	373	341	216	155	489	351	335	155	88	174	194	142	124	242	149	214
Total	3268	465	322	2523	101	37	149	152	145	107	235	163	243	119	59	122	162	110	86	156	108	156
Cannot walk very far or manage stairs or can only do so with difficulty	199 6%	23 5%	22 5 7%	156 6%	5 5%	* 1%	4 % 3%	8 5%	9 6%	3 3%	9 4%	9 6%	14 6%	7 6%	3 5%	3 3%	9 6%	9 8% o	6 7%	8 % 5%	8 7%	12 8%
Breathlessness or chest pains	159 5%	21 5%	12 5 4%	127 5%	5 5%	1 4%	4 3%	8 5%	6 4%	5 5%	5 2%	8 5% j	11 4%	5 4%	1 1%	5 4%	6 4%	6 6%	5 6%	6 4%	4 4%	6 4%
Poor hearing, partial hearing or deafness	63 2%	11 5 2%	7 5 2%	46 2%	1 1%	* 1%	4 6 3%	2 1%	6 4%	1 1%	5 2%	3 2%	7 3%	* *%	- -%	4 3%	5 3%	3 3%	* 1%	4 6 3%	3 2%	2 2%
Poor vision, partial sight or blindness	48 1%	16 3% bc	4 5 1%	29 1%	5 5%	1 3%	4 3%	3 2%	7 5%	4 4%	5 2%	3 2%	12 5% jk	1 1%	* *%	1 1%	2 1%	1 1%	1 1%	2 6 1%	2 2%	1 1%
Mental health problems or difficulties	47 1%	9 5 2%	10 3% c	29 1%	1 1%	1 2%	4 3%	3 2%	3 2%	1 1%	5 2%	3 2%	4 2%	3 3%	1 2%	3 2%	3 2%	1 1%	4 5%	4 3%	3 3%	4 3%
Limited ability to reach	38 1%	6 5 1%	10 3% ac	24 1%	**%	1 2%	1 6 1%	3 2%	2 1%	1 1%	1 *%	3 2%	2 1%	3 2%	3 5%	2 1%	3 2%	5 4%	5 6%	4 2%	2 2%	5 3%
Dyslexia	23 1%	8 2% c	2 5 1%	13 1%	- -%	1 2%	3 2%	3 2%	3 2%	1 1%	3 1%	3 2%	3 1%	* *%	1 1%	1 1%	1 1%	1 1%	1 1%	1 6 1%	1 1%	*%
Cannot walk at all/ use a wheelchair	22 1%	3 5 1%	2 5 1%	17 1%	1 1%	1 2%	1 6 1%	1 1%	*	1 1%	2 1%	1 1%	1 *%	2 1%	1 1%	- -%	- -%	* *%	2 2%	2 6 1%	- -%	2 1%
Difficulty in speaking or communicating	9 *%	4 5 1% c	1 *%	3 *%	1 1%	* 1%	1 6 1%	* *%	2 1%	2 1%	2 1%	2 1%	3 1%	1 1%	- -%	1 1%	*%	1 1%	1 1%	1 6 1%	*%	1 1%

Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u

## QE5. Which of these, if any, limit your daily activities or the work you can do?

Base : All respondents

		AC	TIONS TA	KEN	s	WITCH	HED & CO	VERED		SER	VICES S' COVE		D &	CC	NSIDE	RED & C	OVEREI	)	SERV	VICES CO COVE		₹ED &
	Tatal	SWIT-	CONSI DERED		BUN- DLE				FIXED LINE CALLS			MOB.	FIXED LINE CALLS	BUN-			MOB.	FIXED LINE CALLS	TV		MOB.	FIXED LINE CALLS
Significance Level: 95%	Total	CHED a	b	HEK C	d	e	<b>BAND</b> f	g	h	i	BAND j	k	ı	DLE m	<b>TV</b> n	BAND 0	р	q	<b>TV</b> r	BAND s	t	u
Unweighted total	2871	925	460	1551	125	87	373	341	216	155	489	351	335	155	88	174	194	142	124	242	149	214
Total	3268	465	322	2523	101	37	149	152	145	107	235	163	243	119	59	122	162	110	86	156	108	156
Other illnesses/ health problems which limit your daily activities/ work you can do	152 5°	29 % 6% c	20 % 6%	106 4%	5 5%	4 11% fg	7 5 5%	8 5%	12 8%	7 7%	11 5%	8 5%	17 7%	7 6%	4 7%	9 7%	7 4%	10 9%	2 3%	11 5 7%	6 6%	11 5 7%
None	2758 84°	381 % 82%	266 % 83%	2148 85% a	87 86% e	27 74%	126 85% e	126 82%	116 80%	88 82%	203 86%	135 83%	199 82%	103 86%	49 82%	101 83%	142 87% q	87 79%	71 83%	129 83%	91 84%	129 83%

## QE5. Which of these, if any, limit your daily activities or the work you can do?

Base : All respondents

		TV PROCES S	ВЕ	PROCESS	<u> </u>	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOME	
Circle and a stage	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%	2074	a 400	b 405	C 400	d 161	e 100	1	*g	h	1240	J 4000	*k	*	m 4704	n 2052	0	p
Unweighted total	2871	108	125	109		106	93	75 40	206	1342	1288	70	73	1721	2052	2630	2508
Total	3268	73	31	58	118	48	40	49	173	1599	1386	34	29	1853	2027	2985	2764
Cannot walk very far or manage stairs or can only do so with difficulty	199 6%	3 3%	2 7%	1 2%	4 3%	3 6%	1 1%	4 8%	9 5%	107 7% j	39 3%	1 4%	*%	91 5%	81 4%	146 % 5%	175 6 6% no
Breathlessness or chest pains	159 5%	5 6%	1 4%	1 2%	2 1%	1 1%	1 3%	1 1%	8 4%	87 5% j	35 3%	* 1%	* *%	76 4% n	58 3%	122 6 4% n	128 5 5% n
Poor hearing, partial hearing or deafness	63 2%	1 2%	* 1%	1 2%	1 1%	2 4%	1 1%	1 3%	4 2%	28 2%	16 1%	1 2%	*	33 2%	32 2%	44 6 1%	59 2%
Poor vision, partial sight or blindness	48 1%	4 6%	1 3%	- -%	4 3%	* 1%	*	1 1%	8 5%	20 1%	14 1%	* 1%	* *%	30 2% n	18 1%	35 6 1%	39 5 1%
Mental health problems or difficulties	47 1%	1 2%	1 3%	1 2%	2 2%	1 1%	**%	* 1%	4 2%	37 2% j	9 1%	* 1%	* *%	24 1% p	14 1%	46 2% np	19 5 1%
Limited ability to reach	38 1%	1 1%	1 3% d	* 1%	- -%	1 1%	* 1%	1 2%	1 *%	23 1% j	8 1%	* *%	* 1%	19 1%	15 1%	31 6 1%	27 1%
Dyslexia	23 1%	1 1%	* 1%	- -%	3 2%	- -%	1 3%	- -%	3 2%	12 1%	10 1%	- -%	1 5%	6 *%	13 1%	22 6 1%	17 5 1%
Cannot walk at all/ use a wheelchair	22 1%	1 1%	*	- -%	2 1%	1 3%	**%	- -%	1 1%	15 1%	6 *%	1 4%	**%	11 1%	10 1%	22 6 1%	17 5 1%
Difficulty in speaking or communicating	9 *%	2 2%	- -%	- -%	2 2%	1 2%	* 1%	1 2%	2 1%	5 *%	2	- -%	- -%	4 *%	5	7 % *%	9
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	

## QE5. Which of these, if any, limit your daily activities or the work you can do?

Base : All respondents

		TV PROCES S	ВВ	PROCESS	3	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		s	ERVICES	AT HOME	Ē
	Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT	PAYG	CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Significance Level: 95%		а	b	С	d	е	f	*g	h	i	j	*k	*	m	n	0	р
Unweighted total	2871	108	125	109	161	106	93	75	206	1342	1288	70	73	1721	2052	2630	2508
Total	3268	73	31	58	118	48	40	49	173	1599	1386	34	29	1853	2027	2985	2764
Other illnesses/ health problems which limit your daily activities/ work you can do	152 5%	5 7%	3 9% d	4 6%	4 3%	2 4%	3 9%	4 8%	12 7%	86 5% j	45 3%	* 1%	3 10% k	84 5%	75 4%	131 4%	119 4%
None	2758 84%	57 79%	25 82%	52 89%	102 87%	42 87%	33 82%	43 87%	140 81%	1320 83%	1253 90% i	31 90%	24 83%	1593 86%	1798 89% mop	2574 86%	2343 85%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p

QE6. Which option applies to your household for the total annual household income from all sources before tax and deductions?

		ACT	IONS TA	KEN	s	WITCH	IED & CC	VERED		SER	VICES S	WITCHE ERED	D &	cc	ONSIDE	RED & C	OVERED	)	SERVI	CES COI		D &
	Total	SWIT- CHED	CONSI DERED	NEIT- HER	BUN- DLE	TV	BROAD BAND		FIXED LINE CALLS		BROAD BAND		FIXED LINE CALLS	BUN- DLE		BROAD BAND		LINE CALLS		BROAD BAND		IXED LINE CALLS
Significance Level: 95%	rotar	а	b	С	d	е	f	g	h	i	j	k	1	m	n	0	р	q	r	S	t	u
Unweighted total	2871	925	460	1551	125	87	373	341	216	155	489	351	335	155	88	174	194	142	124	242	149	214
Total	3268	465	322	2523	101	37	149	152	145	107	235	163	243	119	59	122	162	110	86	156	108	156
Under £11,500	487 15%	50 6 11%	28 9%	410 16% ab	3 3%	5 14% d	12 8%	26 17% dfh	13 9%	6 6%	15 7%	26 16% ijl	16 7%	4 3%	2 3%	6 5%	24 15% mnoq	7 6%	3 4%	9 6%	17 16% rsu	8 5%
£11,500 - £17,499	325 10%	50 6 11%	30 9%	249 10%	8 8%	3 9%	15 10%	19 13%	16 11%	9 9%	21 9%	20 13%	23 10%	5 5%	9 14% mop	7 6%	10 6%	13 12% m	9 11%	8 5%	8 8%	13 9%
£17,500 - £29,999	443 14%	87 6 19% c	56 17% c	305 12%	24 24% g	12 31% fgh	27 18%	24 16%	26 18%	30 28% jkl	48 20%	27 16%	48 20%	26 22%	12 21%	28 23%	32 20%	25 22%	14 17%	29 19%	17 16%	26 17%
£30,000 - £49,999	400 12%	89 6 19% c	62 19% c	261 10%	18 18%	5 13%	34 23% e	26 17%	27 19%	17 16%	50 21%	30 19%	45 18%	26 21%	10 18%	24 20%	32 19%	15 14%	20 23%	37 24%	20 19%	30 19%
£50,000 or over	231 7%	37 % 8%	42 13% ac	156 6%	6 6%	3 9%	19 13% dg	7 5%	14 10% g	7 6%	25 11% k	7 4%	20 8% k	12 10%	9 15%	18 15%	19 12%	16 15%	10 12%	23 15%	13 12%	22 14%
Don't know	310 9%	39 % 8%	30 9%	247 10%	13 13% h	3 8%	13 9%	12 8%	9 6%	10 10%	25 11%	13 8%	22 9%	10 9%	6 11%	12 10%	18 11%	11 10%	10 11%	14 9%	11 10%	16 10%
Refused	1072 33%	112 6 24%	74 23%	894 35% ab	29 28% ef	6 15%	28 19%	38 25%	40 28% ef	27 25%	50 21%	39 24%	69 28% j	36 30% p	11 19%	27 22%	27 17%	24 21%	20 23%	35 23%	21 19%	40 25%

QE6. Which option applies to your household for the total annual household income from all sources before tax and deductions?

	F	TV PROCES S	ВВ	PROCESS	S	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		s	SERVICES	S AT HOME	į
Significance Level: 95%	Total	C&R a	MAC b	C&R	NoT	PAC e	C&R	<b>C&amp;R</b> *g	<b>NoT</b>	PAYG	CON- TRACT	PAC *k	C&R	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	2871	108	125	109	161	106	93	9 75	206	1342	1288	70	73	1721	2052	2630	2508
Total	3268	73	31	58	118	48	40	49	173	1599	1386	34	29	1853	2027	2985	2764
Under £11,500	487	3	1	6	7	5	3	5	10	287	110		3		130	397	308
Olidel 211,500	15%	4%	5%	10%	6%	11%	7%	11%	6%	18% j	8%	2 7%	9%	166 9% n	6%		11% mn
£11,500 - £17,499	325 10%	7 9%	4 12%	6 10%	10 8%	4 9%	6 15%	5 9%	14 8%	191 12% i	96 7%	2 6%	2 6%	183 10% n	145 7%	288 5 10% n	253 9% n
£17,500 - £29,999	443 14%	23 31%	7 21%	14 23%	23 20%	7 14%	13 32% e	12 24%	33 19%	235 15%	188 14%	5 16%	10 35% k	268 14%	308 15%	423	407
£30,000 - £49,999	400 12%	13 18%	5 15%	14 24%	26 22%	12 24%	6 15%	8 16%	34 20%	137 9%	249 18% i	6 17%	4 14%	274 15%	333 16% op	386 5 13%	382 14%
£50,000 or over	231 7%	5 7%	7 24% cd	6 11%	9 8%	4 8%	2 5%	5 9%	14 8%	60 4%	164 12% i	3 10%	2 6%	155 8%	222 11% mop	224 5 8%	222 8%
Don't know	310 9%	7 9%	3 9%	7 12%	11 10%	3 5%	2 5%	7 15% h	12 7%	156 10%	132 10%	1 4%	1 5%	197 11%	217 11%	288 5 10%	259 9%
Refused	1072 33%	16 22%	4 14%	6 11%	32 27% bc	14 28%	9 22%	8 15%	57 33% g	533 33%	446 32%	14 40% I	7 24%	610 33%	671 33%	980 33%	933 34%

Base : All respondents

·		ACT	IONS TA	KEN	s	WITCH	IED & CO	VERED		SER	VICES S		D &	CO	ONSIDEI	RED & C	OVERE	)	SERVI	CES CO		∃D &
		SWIT-	CONSI	NEIT-	BUN-			MOB.	FIXED LINE CALLS			MOB.	FIXED LINE CALLS			BROAD		FIXED LINE CALLS				FIXED LINE CALLS
Significance Level: 95%	Total	CHED	b	HER C	<b>DLE</b> d	TV e	BAND f	g	h	TV i	BAND i	k	1	DLE m	<b>TV</b> n	BAND 0	р	q	TV I	BAND s	t	u
Unweighted total	2871	925	460	1551	125	87	373	341	216	155	489	351	335	155	88	174	194	142	124	242	149	214
Total	3268	465	322	2523	101	37	149	152	145	107	235	163	243	119	59	122	162	110	86	156	108	156
WHITE																						
British	1979 61%	279 60%	208 64%	1523 60%	60 59%	26 69% g	90 60%	86 56%	91 63%	66 62%	143 61%	92 57%	148 61%	68 57%	34 58%	83 68% mp	85 52%	74 68% p	54 63%	96 62%	65 60%	99 63%
English	451 14%	64 % 14%	45 14%	342 14%	9 9%	6 18%	27 18% dg	17 11%	26 18% dg	14 14%	33 14%	19 11%	35 15%	19 16%	9 16%	16 13%	27 17%	14 13%	12 14%	26 17%	18 17%	22 14%
Scottish	271 8%	40 6 9%	23 7%	210 8%	12 12% efh	1 3%	6 4%	21 14% efh	5 3%	9 9%	19 8%	21 13% jl	17 7%	12 10%	2 4%	8 6%	15 9%	6 5%	5 6%	13 8%	5 5%	12 8%
Welsh	84 3%	9 6 2%	6 2%	69 3%	3 3%	1 4%	3 2%	2 1%	4 3%	4 4% k	4 2%	2 1%	7 3%	4 3%	1 2%	4 3%	2 1%	2 2%	2 3%	4 3%	1 1%	4 3%
Irish	36 1%	6 6 1%	4 1%	28 1%	2 2%	- -%	1 1%	3 2%	1 1%	- -%	3 1%	3 2%	3 1%	2 1%	3 5% opq	- -%	2 1%	- -%	3 3% su	* *%	2 1%	*%
Any other white background	66 2%	14 6 3%	7 2%	46 2%	3 3%	1 2%	4 3%	5 4%	4 3%	3 2%	7 3%	5 3%	7 3%	3 2%	2 4%	3 2%	5 3%	3 3%	4 4%	4 2%	2 2%	5 3%
MIXED																						
White and Black Caribbean	25 1%	* % *%	2 1%	23 1% a	- -%	- -%	*%	- -%	- -%	- -%	*%	- -%	- -%	1 1%	- -%	- -%	- -%	* *%	1 1%	- -%	- -%	2 1%
White and Black African	15 *%	8 6 2% bc	1 *%	7 *%	1 1%	- -%	1 *%	6 4% fh	- -%	- -%	2 1%	6 4% ijl	1 *%	- -%	- -%	- -%	- -%	1 1%	- -%	- -%	- -%	1 *%
White and Asian	* *0/	* % *%	-%	- -%	- -%	- -%	* *%	- -%	*	- -%	* *%	-%	* *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Any other mixed background	4 *%	2 *% c	1 *%	1 *%	- -%	- -%	-%	2 1% f	- -%	- -%	- -%	2 1% jl	- -%	- -%	- -%	1 1%	1 *%	- -%	- -%	1 1%	1 1%	- -%
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u																						

Base : All respondents

		ACT	IONS TA	KEN	S	SWITCH	IED & CO	VERED		SER	VICES S COVE	WITCHE RED	D &	CO	NSIDE	RED & C	OVERE	D	SERV	ICES CO COVE		ED &
	Total	SWIT- CHED	CONS		BUN- DLE	TV	BROAD BAND		FIXED LINE CALLS		BROAD BAND	MOB.	FIXED LINE CALLS	BUN- DLE		BROAD BAND	MOB.	FIXED LINE CALLS		BROAD BAND		FIXED LINE CALLS
Significance Level: 95%	TUlai	а	b	C	d	e	f	g	h	i	j	k	1	m	n	0	р	q	r	S	t	u
Unweighted total	2871	925	460	1551	125	87	373	341	216	155	489	351	335	155	88	174	194	142	124	242	149	214
Total	3268	465	322	2523	101	37	149	152	145	107	235	163	243	119	59	122	162	110	86	156	108	156
ASIAN AND BRITISH ASIAN																						
Indian	52 2%	6 6 1%	6 5 2%	42 2%	2 2%	1 2%	3 2%	1 1%	* *%	3 3% k	5 2%	1 1%	3 1%	5 4% o	1 2%	* *%	5 3%	1 1%	2 3%	3 2%	4 3%	4 2%
Pakistani	75 2%	7 6 2%	8 5 2%	62 2%	1 1%	- -%	2 1%	1 1%	4 3%	1 1%	3 1%	1 1%	6 2%	2 2%	3 6%	4 3%	4 2%	5 4%	2 2%	3 2%	2 2%	5 3%
Bangladeshi	31 1%	1 6 *%	- 5 -%	31 1% ab	- -%	- -%	1 1%	- -%	- -%	- -%	1 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
Any other Asian background	13 *%	2 6 1%	3 5 1%	8	- -%	- -%	2 1%	1 *%	2 2%	- -%	2 1%	1 *%	2 1%	1 1%	- -%	- -%	3 2%	- -%	- -%	1 1%	3 2%	1 1%
BLACK AND BLACK BRITISH																						
Caribbean	44 1%	3 6 1%	2 5 1%	39 2% a	3 3% fgh	- -%	*%	*%	- -%	1 1%	3 1%	*%	3 1%	- -%	- -%	*%	2 1%	- -%	- -%	*%	2 2% u	- -9
African	55 2%	9 6 2%	3 5 1%	44 2%	1 1%	- -%	3 2%	4 3%	2 1%	1 1%	3 1%	4 2%	3 1%	1 *%	2 4% q	2 1%	3 2%	- -%	1 1%	2 1%	2 2%	1 *9
Any other black background	7 *%	2 *%	-%	5 *%	- -%	- -%	2 1%	- -%	2 1%	- -%	2 1%	- -%	2 1%	1 1%	- -%	- -%	1 1%	- -%	- -%	- -%	- -%	- -%
MIDDLE EAST AND ARABIC ORIGIN																						
Middle Eastern, including Arabic origin	* * 9/	* % *%	- 5 -%	- -%	* *%	- -%	-%	- -%	- -%	*%	- -%	*%	*%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%
CHINESE OR OTHER ETHNIC GROUP																						
Chinese	14 *%	4 6 1% b	- 5 -%	10 *%	1 1%	* 1%	* *%	1 1%	2 1% f	1 1%	1 *%	1 1%	3 1%	- -%	- -%	- -%	5 3% mo	3 3% mo	- -%	- -%	- -%	- -%
Columns Tested: a,b,c - d,e,f,g,h - i,j,k,l - m,n,o,p,q - r,s,t,u		~							•								•	•				

Base : All respondents

		ACT	TIONS TA	KEN	S	WITCH	ED & CC	VERED		SER	VICES S COVE		D &	CC	ONSIDE	RED & C	OVEREI	D	SER	VICES CO COVE		ED &
	Total	SWIT- CHED	CONSI		BUN- DLE		BROAD BAND		FIXED LINE CALLS		BROAD BAND	MOB.	FIXED LINE CALLS	BUN- DLE		BROAD BAND	MOB.	FIXED LINE CALLS	TV	BROAD BAND		FIXED LINE CALLS
Significance Level: 95%		а	b	С	d	е	f	g	h	i	j	k	I	m	n	0	р	q	r	S	t	u
Unweighted total	2871	925	460	1551	125	87	373	341	216	155	489	351	335	155	88	174	194	142	124	242	149	214
Total	3268	465	322	2523	101	37	149	152	145	107	235	163	243	119	59	122	162	110	86	156	108	156
Any other background	14 *9		2 6 1%	10 *%	- -%	1 2% gh	2 2% g	- -%	- -%	1 1%	2 1%	- -%	- -%	- -%	- -%	1 1%	2 2%	- -%	- -%	1 5 1%	2 1%	- -%
Refused	29 19	6 % 1%	1 6 *%	23 1%	2 2%	- -%	2 1%	2 1%	1 1%	2 2%	2 1%	4 2% j	3 1%	1 1%	- -%	*%	* *%	**%	- -%	1 5 1%	*%	1 1%

Base : All respondents

	I	TV PROCES S	RR	PROCESS	;	MP PRO	CESS	LL PRO	CESS	MOE	RII F	CONTRA PROC			SERVICES	S AT HOME	F
	- Total	C&R	MAC	C&R	NoT	PAC	C&R	C&R	NoT		CON- TRACT	PAC	C&R	TV	BROAD BAND	MOB.	FIXED LINE VOICE
Significance Level: 95%		а	b	С	d	е	f	*g	h	i	j	*k	*	m	n	0	р
Unweighted total	2871	108	125	109	161	106	93	75	206	1342	1288	70	73	1721	2052	2630	2508
Total	3268	73	31	58	118	48	40	49	173	1599	1386	34	29	1853	2027	2985	2764
WHITE																	
British	1979 61%	46 63%	22 71% c	31 53%	75 64%	25 52%	32 80% e	27 56%	109 63%	961 60%	843 61%	18 54%	22 77% k	1122 61%	1280 63%	1804 60%	1690 6 61%
English	451 14%	9 12%	6 19% d	9 15%	11 10%	7 15% f	1 3%	11 22% h	21 12%	223 14%	187 13%	5 16% I	1 3%	262 14%	299 15%	410 5 14%	384 5 14%
Scottish	271 8%	5 7%	2 5%	2 4%	13 11% c	5 11% f	*%	1 1%	16 9% g	145 9% j	95 7%	3 9% I	* *%	155 8% n	134 7%	239 5 8%	224 8%
Welsh	84 3%	3 4%	* *%	2 3%	1 1%	* 1%	1 3%	1 2%	3 2%	48 3%	31 2%	- -%	1 2%	44 2%	47 2%	79 3%	71 3%
Irish	36 1%	- -%	*	1 2%	2 2%	*	- -%	1 1%	2 1%	20 1%	15 1%	- -%	- -%	32 2%	20 1%	35 5 1%	30 5 1%
Any other white background	66 2%	2 2%	1 3%	2 3%	3 3%	2 5%	3 7%	2 4%	4 2%	28 2%	37 3%	1 2%	3 9%	27 1%	39 2%	65 5 2%	49 2%
MIXED																	
White and Black Caribbean	25 1%	- -%	- -%	- -%	*	- -%	- -%	- -%	- -%	16 1%	8 1%	- -%	- -%	15 1%	8	24 5 1%	22 5 1%
White and Black African	15 *%	- -%	- -%	1 1%	1 1%	2 5%	2 4%	- -%	1 1%	7 *%	8 1%	2 7%	2 5%	7 *%	2 *%	15 5 1% n	12 *% n
White and Asian	* *%	- -%	- -%	- -%	*%	- -%	- -%	- -%	* *%	- -%	* *%	- -%	- -%	*	* *%	* *%	* *%
Any other mixed background	4 *%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	- -%	3 *%	1 *%	- -%	- -%	- -%	2	4 *%	2 *%
ASIAN AND BRITISH ASIAN																	
Indian	52 2%	2 3%	* *%	3 4% b	2 2%	* 1%	**%	1 2%	1 1%	20 1%	26 2%	* 1%	**%	33 2%	42 2%	46 5 2%	48 2%

Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p	
	Prepared by Saville Rossiter-Base : 01727 899 399

Base : All respondents

	ı	TV PROCES S	ВВ	PROCES	s	MP PRO	CESS	LL PRO	CESS	MOE	BILE	CONTRA PROC		;	SERVICES	S AT HOMI	E
Significance Level: 95%	Total	C&R	MAC b	C&R	<b>NoT</b>	PAC	C&R f	C&R	NoT	PAYG	CON- TRACT	PAC *k	C&R *I	TV	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
"	2871	a 108	125	c 109	u 161	e 400		*g 75	h 206	1342	J 1288		'	m 4704	n 2052	o 2630	p
Unweighted total						106	93					70	73	1721			2508
Total	3268	73	31	58	118	48	40	49	173	1599	1386	34	29	1853	2027	2985	2764
Pakistani	75 2%	1 1%	- -%	1 2%	1 1%	1 2%	- -%	1 3%	4 2%	38 2%	31 2%	1 3%	- -%	45 2%	37 29	69 6 2%	65 6 2%
Bangladeshi	31 1%	- -%	- -%	* *%	- -%	- -%	- -%	- -%	- -%	14 1%	12 1%	- -%	- -%	21 1%	20 19	26 6 1%	28 6 1%
Any other Asian background	13 *%	- -%	- -%	1 1%	1 1%	- -%	- -%	1 1%	1 1%	9 1%	4 *%	- -%	- -%	2 *%	7 *%	13 6 *%	7 % *%
BLACK AND BLACK BRITISH																	
Caribbean	44 1%	1 1%	- -%	- -%	3 2%	- -%	- -%	- -%	3 2%	23 1%	19 1%	- -%	- -%	17 1%	15 19	42 6 1% n	28 6 1%
African	55 2%	1 1%	- -%	3 6% bd	- -%	2 5% f	*%	2 3%	1 1%	22 1%	31 2%	2 7% I	* *%	37 2%	31 29	53	47 6 2%
Any other black background	7 *%	- -%	- -%	2 3% d	- -%	- -%	- -%	2 3% h	- -%	4 *%	3 *%	- -%	- -%	6 *%	6	7 % *%	6 *%
MIDDLE EAST AND ARABIC ORIGIN																	
Middle Eastern, including Arabic origin	* *%	* 1%	- -%	- -%	- -%	- -%	* 1%	* 1%	- -%	- -%	*	- -%	- -%	* *%	-%	* % *%	* % *%
CHINESE OR OTHER ETHNIC GROUP																	
Chinese	14 *%	* *%	- -%	- -%	1 1%	- -%	- -%	- -%	3 2%	6 *%	8 1%	- -%	- -%	3 *%	7	14 6 *%	12
Any other background	14 *%	1 1%	- -%	2 3%	1 1%	- -%	- -%	- -%	- -%	2 *%	13 1% i	- -%	- -%	5 *%	9	14 % *%	13 *%
Refused	29 1%	2 3%	* 1%	- -%	1 1%	2 5%	1 2%	- -%	3 2%	11 1%	13 1%	* *%	1 2%	20 1%	21 19	24 6 1%	26 6 1%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p	170	<b>3</b> ,0	. 70	70	1.70	370	2,0	70	270	170	170	70	270	170	. 17	• 170	. 70

## QE8. And which of these options applies to your home?

Base : All respondents

		ACT	ACTIONS TAKEN SWITCHED & COVERED						SERVICES SWITCHED & CONSIDERED & COVERED								)	SERVICES CONSIDERED & COVERED				
		SWIT-			BUN-	BROAD MOB. L N- PHONE C			FIXED LINE CALLS	FIXED BROAD MOB. LINE PHONE CALLS			BUN-		FIXED BROAD MOB. LINE PHONE CALLS			FIXED BROAD MOB. LINE PHONE CALLS				
Significance Level: 95%	Total	CHED a	h	HER c	DLE	TV e	BAND	0	h	TV	BAND	k	1	<b>DLE</b> m	TV n	BAND	р	0	TV I	BAND	+	
Unweighted total	2871	925	460	1551	125	87	373	g 341	216	155	489	351	335	155	88	174	194	ч 142	124	242	149	214
Total	3268	465	322	2523	101	37	149			107	235	163	243	119		122				156	108	
Being bought on mortgage	1088 33%	179	114	817 32%	51 51% efgh	10 27%	54	152 58 38%	145 50 34%	48 45%	103	62 38%	99 41%	49 41% p	59 27 45% p	52 43% p	162 48 30%	110 36 33%	86 32 37%	60 38%	35 32%	156 50 32%
Owned outright by the household	870 27%	98 % 21%	92 29% a	687 27% a	17 17%	5 14%	39 27% deg	19 13%	48 33% deg	14 13%	55 23% ik	19 12%	66 27% ik	32 27%	14 23%	41 33% p	33 20%	44 40% mnp	22 25%	50 32% t	22 20%	57 37% rt
Rented from Local Authority/ Housing Association/ Trust	781 249	107 % 23% b	52 5 16%	627 25% b	21 20%	8 22%	23 16%	46 30% dfh	31 21%	24 23% j	35 15%	46 28% jl	50 21% j	18 15%	6 9%	15 13%	43 27% mno	19 18%	16 18%	19 12%	21 20% s	25 16%
Rented from Private Landlord	487 159	75 % 16%	58 18% c	361 14%	9 9%	13 34% dfgh	30 20% dh	28 18% dh	16 11%	17 16%	39 16% I	32 19% I	25 10%	19 16% oq	14 23% oq	10 8%	36 22% oq	9 8%	17 19%	23 15%	30 28% su	21 13%
Other	10 *9	1 % *%	2 5 1%	7 *%	- -%	* 1%	1 *%	* *%	* *%	* *%	1 *%	* *%	* *%	- -%	- -%	2 2%	1 *%	1 1%	- -%	1 1%	- -%	1 1%
Don't know	32 19		4 5 1%	24 1%	3 3% gh	1 1%	2 1%	1 *%	- -%	3 2%	3 1%	3 2%	3 1%	1 1%	- -%	2 2%	*%	1 1%	- -%	4 2%	*%	3 2%

## QE8. And which of these options applies to your home?

Base : All respondents

	F	TV PROCES S	BB PROCESS			MP PROCESS		LL PROCESS		MOBILE		CONTRACT MP PROCESS		SERVICES AT HOME			
Significance Level: 95%	Total	C&R a	MAC b	C&R	<b>NoT</b>	PAC e	C&R	<b>C&amp;R</b> *g	<b>NoT</b>	PAYG	CON- TRACT	PAC *k	C&R	TV m	BROAD BAND	MOB. PHONE	FIXED LINE VOICE
Unweighted total	2871	108	125	109	161	106	93	9 75	206	1342	1288	70	73	1721	2052	2630	2508
Total	3268	73	31	58	118	48	40	49	173	1599	1386	34	29	1853	2027	2985	2764
Being bought on mortgage	1088 33%	31 42%	12 38%	20 34%	59 50% bc	25 51%	20 50%	14 28%	78 45% g	401 25%	643	19 55%	13 45%	764 41% op	894	1044	1016
Owned outright by the household	870 27%	10 13%	10 33% d	14 25%	25 21%	6 12%	3 8%	16 32%	45 26%	492 31% j	253 18%	4 13%	3 10%	427 23%	533 26% m	744 25%	848 31% mno
Rented from Local Authority/ Housing Association/ Trust	781 24%	16 21%	3 10%	11 19% b	14 12%	7 14%	9 21%	12 24%	32 19%	480 30% j	210 15%	5 16%	6 22%	388 21% n	303 15%	690 23% np	535 19% n
Rented from Private Landlord	487 15%	14 19%	6 19%	12 21%	18 15%	8 18%	8 19%	7 15%	15 9%	206 13%	264 19% i	5 16%	6 21%	249 13%	268 13%	470 16% mnp	330 12%
Other	10 *%	*%	* *%	- -%	- -%	* *%	*	* 1%	- -%	3 *%	6 *%	*	* *%	3 *%	10 *%	9 *%	8 *%
Don't know	32 1%	3 4%	- -%	1 1%	2 1%	2 4%	1 2%	- -%	3 2%	17 1%	10 1%	- -%	1 2%	22 1%	19 1%	27 1%	27 1%
Columns Tested: b,c,d - e,f - g,h - i,j - k,l - m,n,o,p																	