Title:
Mr
Forename:
John
Surname:
Walker
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Question 1:To what extent do you consider that DTT, DSat, cable and IPTV are in competition with one another for subscribers of pay TV

services? either at present or in the future?:

I believe that there is already adequate competition between the Satalite and Cable pay TV providers. If there is any gap in the market than it would be for a new Satlaite Service able to carry full HD services, allong with interactive Internet based services. Freview is as indicated in it's name fulfilling a unique subscription free service, which has alredy been dilutet too much with top-up and sentana. In particular Sky alrady has a dominance in the pay tv market, and should be prevented from further increasing their strangle hold

#### Question 2:To what extent do you consider the Proposal is likely to deliver benefits to the consumer?:

It is dificult to understand any benefit to the consumer. A now free service will go over to a paid for service with a seperate box provided. Sky and Virgin provide competing services almost across the country already. It would be of greater benefit to provide more free services on freeview, for those of us who chouse not to pay subscription TV.

## Question 3:To what extent do you consider that there is scope for sustainable competition in pay TV on the DTT platform and, more broadly, across all pay TV platforms?:

Freeview is destined to replace it's analog equivelent over the next few years. We already pay a licvence fee that covers the transmitter network and BBC / Channel 4 content. Being able to sell off the frequencies is going to bring in more revenue. Why then does freview need to become payview? Even if is does people will probably switch whoely over to Sky or Cable to get better channel/payment value.

# Question 4: What are likely to be the key aspects of competition between providers of retail pay TV services on the DTT platform? E.g. what is the role of premium sports and movies content?:

The primary benefit of live sports is high quality picture and sound, to add value this needs to be HD quality, freview is the platform least able to provide this. For movies, the future is definately view on demand, either by the multiple broadcast (Sky) or better still direct data stream over cable. Freview is more suited to the traditional broadcast content, which has value in it's continuity and mix of programs flowing together in a continuous time stream.

Question 5:Do you consider that if Sky were to become the only provider of pay TV on the DTT platform it would be likely to have a significant detrimental effect on competition in the long term? How might this affect the development of other platforms for the delivery of pay TV services?:

Sky and Virgin are already dominent in their own platforms, and are at war. Allowing the war to spill over to Freeview, and trying to make it into a mini pay TV service carrying the same content as the other platforms for a fee, will just leed to a mediocre poor mans SKY, and deny the UK of a forward thinking public service.

### Question 6:To what extent, if at all, do you consider that the Proposal would be likely to lead to any of the public policy concerns outlined at Section 4?:

Freeview is at the moment lead by the BBC, with it's publice service remit. This is in stark contrast to Sky and Virgin, and provides a vital service for those that do not want subscription, wall to wall sports, and access to a lot of films that have already had DVD releases. There has been a gradual decline in the number of freeview channels providing free to view content that is worthwhile. We should be boosting the service at this swirtchover time, not allowing half of it to become pay only or shopping/quizz channels.

### Question 7: Specifically, to what extent do you consider that the Proposal would be likely to lead to consumer confusion?:

At teh moemnt the switchover to digital TV campain is in full swing. The public has been encoraged to get Freeview set top box's and new TV's with digital tuners in. To now go back and say, hey you dont also need a card slot, you now need a new box, is going to cause not only confusion but a loss of trust in the process. Just imagine when someone had bought a nice big digital LCD screen, and then has to hang a new box off of it somewhere (you cant use a settop box with a flat screen it just falls off).

### Question 8:To what extent do you consider that it is beneficial for consumers to be able to obtain Sky and existing DTT pay TV content without having to purchase separate STBs?:

It may be beneficial to have some general channels like Sky one to three and Sky news etc. on freeview, as it would also be good to have the replacement chanels that Virgin are using, and some US/European channels, plus more news, light entrertainemnt, and music like Clasical or VH-1, that cater for different tastes and cultures. However, they should be available free to all, and not replace existing substantive content channels. Home shopping and Gambeling are not realy what it should be all about.

### Question 9:Do you consider that the Proposal might lead to any additional public policy concerns:

As a memebr of the public I am already concerned. If it goes ahead I my concern will widen to include the regulatory body that allowed it.

Question 10:If Sky becoming the only provider of pay TV services on the DTT platform were likely to have a significant detrimental effect on competition, do you consider that it is possible to address this through a set of additional conditions and/or directions? If so, what form should those conditions/directions take?:

If this proposal is accepted I would expect it to also stipulate that the major providers contribute to a public fund used to provide independent production companies with

the rescources to make good quality programs that can be broadcast on Pay TV first, followed closely with being broadcast on free chanels. I would also expect them to provide their US imports to free channels after being run on the Pay TV side.

#### **Additional comments:**

It does not make sence to have pay tv on Freeview. It will allow the Satalite/Cable war to expand, and it will limit the Choice to the viewing public, particulaly those disadvantaged by age, disability, and low income. It would make more sence to allow them to bid for the frequencies that will be freed up by the digital switchover, to provide altenative terestial broadcast services. This way they could also look at the possibility of netbased broadcasts over their own Wimax system.

P.S. You are welcome to use any idears in my submission as long as I am credited, and provided with a cut of any resulting income.