

## Viridian Communications

- Question 1: Do you agree that we have identified the right competition concerns?:
- Question 2: Do you agree with our assessment and provisional conclusions in respect to: Competition Concern 1 (the risk of very asymmetric spectrum shares and in particular Competition Concerns 1(i), 1(ii), and 1(iii)). Competition Concern 2 (the risk of there ceasing to be four credible MNOs? If not, please give your reasons and set out the evidence that supports your view.:
- Question 3: Do you agree we have identified the right options to address our competition concerns?:
- Question 4: Do you agree with our assessment of the options we have identified for promoting competition in the auction? If not, please describe what measures you consider would be appropriate, providing as much evidence as possible to support your preferred approach.:
- Question 5: Do you have any further comments on our proposals on competition measures?:
- Question 6: Do you agree with our revised proposal on the withdrawal of bids in the auction?:

We believe that the concerns only relate to an assumed use of spectrum by mobile operators, whilst missing the opportunity to use the same spectrum in rural areas by Fixed Wireless Operators.

We have no particular concerns or views relating to mobile operators. However, the ability for our sector (WISPs) to increase our mix of technologies or frequency bands that we could operate in would be welcome and in many cases necessary to improve our reach to rural communities.

We would welcome the opportunity to see options for 3.4 GHz spectrum to be made available in rural areas to a wider audience than mobile operators, suiting the needs of communities that seek fast (fixed) broadband into their homes and offices.

We have no strong views concerning competition between mobile operators, but we feel there is a missed opportunity to use the 3.4GHz spectrum wisely in rural locations where we feel there will be limited interest by mobile operators to use this new allocation. We'd welcome an approach where spectrum is made available on a region-by-region basis, allowing small and medium sized Fixed-Wireless operators an opportunity to grow.

No.

The proposals do not have an impact on us at this stage as the spectrum is currently of interest to mobile operators, not WISPs.