

## Mr J Welsh

- Question 1: Do you agree that we have identified the right competition concerns?:

No

- Question 2: Do you agree with our assessment and provisional conclusions in respect to: Competition Concern 1 (the risk of very asymmetric spectrum shares and in particular Competition Concerns 1(i), 1(ii), and 1(iii)). Competition Concern 2 (the risk of there ceasing to be four credible MNOs? If not, please give your reasons and set out the evidence that supports your view.:

Not really. Four is not a magic number that guarantees good service for the customer. My experience of just about every operator (work and private mobiles) over the last 20 years is that the best service, price and trustworthiness is one of the smallest operators (Three ) yet they have been prevented from increasing in size. Whereas the most consistently atrocious service has come from the giant BT who have a scandalously improper relationship with Openreach which Ofgem refuse to terminate. I have worked for a major utility for many years and witnessed daily the open and extraordinary cross subsidisation that occurs between these two organisations to the detriment of the competition and of course particularly so in the case of the smaller companies.

- Question 3: Do you agree we have identified the right options to address our competition concerns?:

No. The smaller companies need to be helped to expand by stalling the ever greater power (of BT particularly). The likes of Three should be rewarded for their efficiency, inventiveness and customer attitude which is so impressive in the face of their mighty competition.

- Question 4: Do you agree with our assessment of the options we have identified for promoting competition in the auction? If not, please describe what measures you consider would be appropriate, providing as much evidence as possible to support your preferred approach.:

No. Cap the market share of BT and others so as to allow smaller companies to grow.

- Question 5: Do you have any further comments on our proposals on competition measures?:

For heavens sake make Openreach fully independent. Don't you know what BT get up to in their offices and the exchanges which are supposed to be the property of Openreach? They are running rings around Ofcom.

- Question 6: Do you agree with our revised proposal on the withdrawal of bids in the auction?:

No further comment.